

National Political Update

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The Chamber's Strategic Objectives 2021-2022

- 1. To grow the number of pro-business, Chamber-friendly members of Congress in both parties
 - 2. To support elected officials willing to work across the aisle to advance the Chamber's priorities
- 3. To mobilize constituents who agree with the Chamber to advance our policy and political objectives



Change in Party Control of Presidency, Senate, and House

Unified Democratic Control
Unified Republican Control
Divided Control
Senate 50/50
No change from prior election

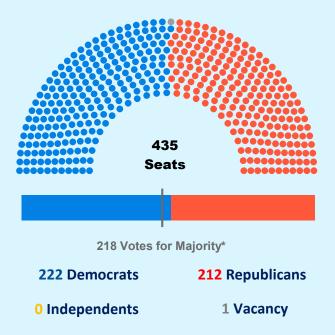
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2000	2002	2004	2006	2008	2010	2012	2014	2016	2018
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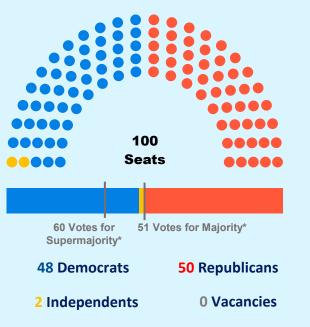
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2020	2022	2024
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Current 117th Congress

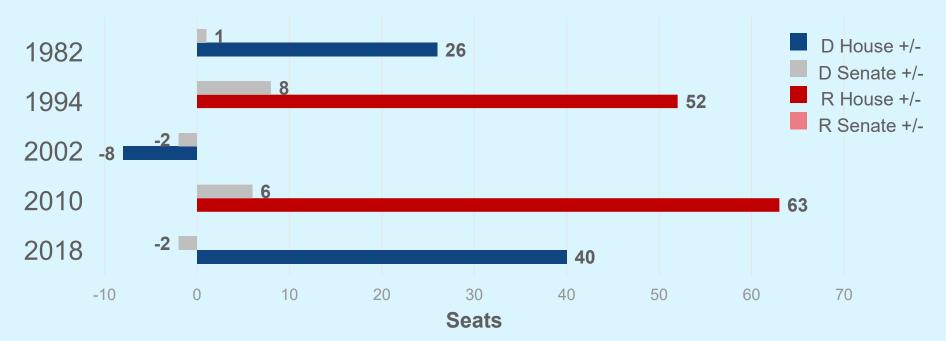






Historical Midterm Election Trends

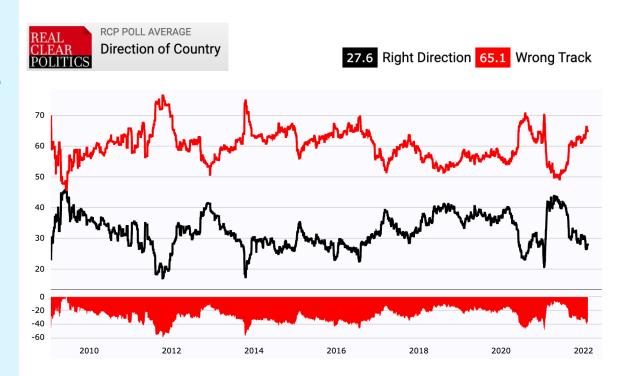
Seats picked up or lost by the opposition in the first midterm following a change in the White House



Political Environment Measurements

Voter Optimism

In February of 2020, 54% said the country was on the wrong track

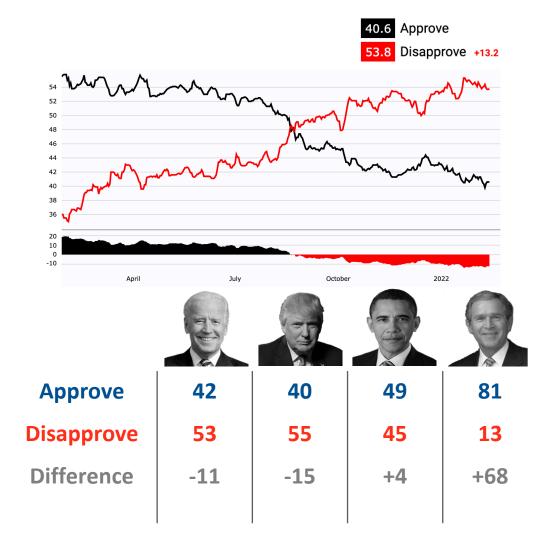




Presidential Job Approval Averages

Historical January averages in the first term





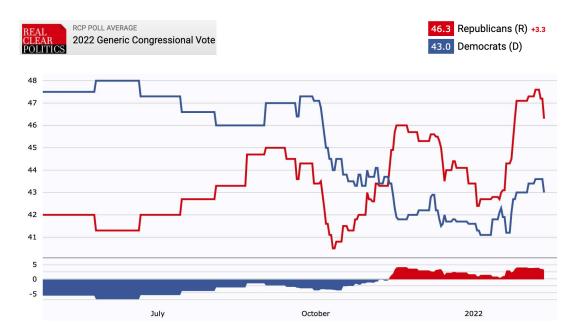
Political Environment Measurements

Generic Ballot

In February of 2020, the generic ballot was D+7 and in February in 2018, it was D+8.5



"If we assume that redistricting will be worth an additional 10 House seats to the GOP, Democrats would likely need a lead of at least 10 points on the generic ballot in order to maintain control of the lower chamber." - Rasmussen Reports



Top Issue Concerns

Which of these is most important to you?



	Democrats	Republicans	Independents
Jobs and the economy	13%	24%	18%
Immigration	3%	16%	11%
Climate change and the environment	25%	4%	16%
Foreign policy	0%	1%	1%
National Security	4%	8%	6%
Education	6%	3%	4%
Health care	24%	12%	16%
Taxes and government spending	3%	10%	6%
Abortion	3%	8%	4%
Civil rights	9%	4%	7%
Civil liberties	3%	2%	4%
Guns	3%	3%	2%
Crime	3%	5%	5%
Criminal justice reform	2%	1%	2%

SCOTUS Appointment and Key Cases

Biden and Democrats get reset moment with appointment opportunity

Major 2022 Decisions:

- Vaccine Mandate
 - National Federation Of Independent Business V. Department Of Labor, Occupational Safety And Health Administration
- Reproductive Rights
 - Dobbs V. Jackson Women's Health Organization
- 2nd Amendment
 - New York State Rifle & Pistol Association Inc. V. Bruen
- Religious Liberty
 - o Carson V. Makin



Looking Ahead: 2022 & 2024

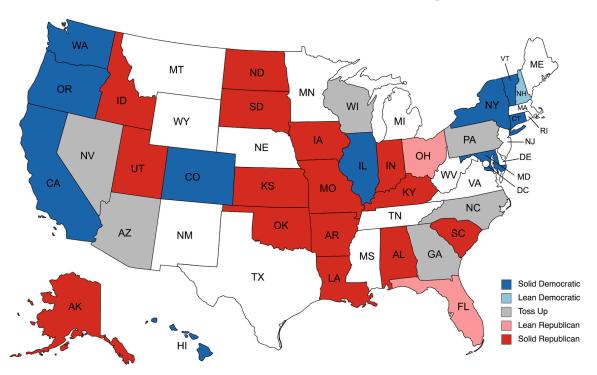




U.S. Senate

- 34 Senate Seats: 20 Republicanheld, 14 Democratic-held
- Only 9 out of 34 are considered competitive. 4D vs. 5R (Cook Political)
- The 6 Toss Ups are split evenly, 3D vs. 3R
- GOP Offensive Targets: AZ, GA, NH, and NV

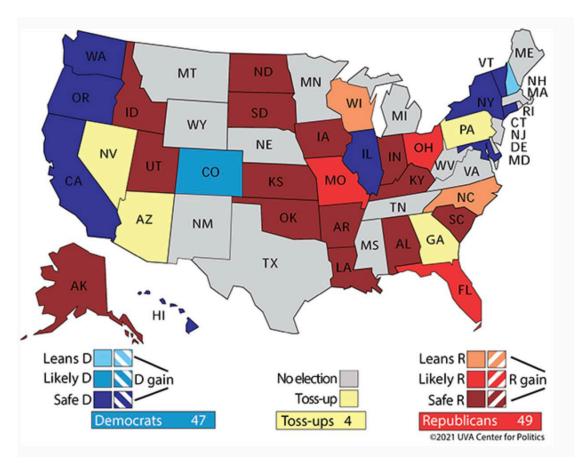
2022 Cook Political Senate Ratings



Political Environment Shifts

After the 2021 fall elections, the landscape shifted.

Senator	Old Rating	New Rating
Mark Kelly (D-AZ)	Leans Democratic	Toss-up
Michael Bennet (D-CO)	Safe Democratic	Likely Democratic
Raphael Warnock (D-GA)	Leans Democratic	Toss-up
C. Cortez Masto (D-NV)	Leans Democratic	Toss-up



U.S. Senate Landscape Incumbent Races



<u>Arizona</u> Cook Rating: Toss Up

> Incumbent: Mark Kelly (D)

Top Challengers: Mark Brnovich (R) Jim Lamon (R) Michael McGuire (R)



<u>Florida</u> Cook Rating: Lean R

Incumbent: Marco Rubio (R) HTV: 81%

Top Challengers: Val Demings (D)



<u>Georgia</u> Cook Rating: Toss Up

Incumbent: Raphael Warnock (D)

Top Challengers: Gary Black (R) Kelvin King (R) Latham Saddler (R) Herschel Walker (R)



<u>Nevada</u> Cook Rating: Toss Up

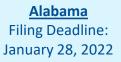
Incumbent: Catherine Cortez Masto (D) HTV: 53%

> Top Challengers: Adam Laxalt (R)

U.S. Senate Landscape Competitive Open Seats







Primary: May 24, 2022

Primary Runoff: June 21, 2022

Runoff Threshold: If no candidate clears 50% then the top 2 vote-getters go to a runoff Filing Deadline: March 29, 2022

Missouri

Primary: August 2, 2022

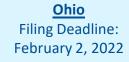
Filing Deadline: TBD

North Carolina

Primary: TBD

Primary Runoff: TBD

Runoff Threshold: If no candidate clears 30% then the top 2 vote-getters go to a runoff



Primary: May 3, 2022

Pennsylvania Filing Deadline: March 8, 2022

Primary: May 17, 2022

Competitive Senate Contests

Historical Vote Results



2022 State Raw Vote Percentage Incumbent Shelby (OPEN) 1,335,104 64.1% 2016 AL 748,709 35.9% Crumpton 4,835,191 52.0% Rubio 2016 FL Murphy 4,122,088 44.3% 926,007 60.2% Grassley 2016 IA 35.7% Judge 549,460 **Blunt (OPEN)** 1,378,458 49.2% 2016 MO 1.300.200 46.4% Kander Hassan 354,649 48.0% 2016 NH 353,632 47.9% Ayotte **Cortez Masto** 521,994 47.1% 2016 NV Heck 495,079 44.7% **Burr (OPEN)** 2,395,376 51.1% 2016 NC 2,128,165 45.4% Ross Portman 3,118,567 58.0% (OPEN) 2016 OH 1,996,908 37.2% Strickland Toomey 2,951,702 48.8% (OPEN) 2016 PA 2,865,012 47.3% McGinty Johnson 1,479,471 50.2% 2016 WI 1,380,335 46.8% Feingold

State	2022 Incumbent	Raw Vote	Percentage
2020 47	Kelly	1,716,467	51.2%
2020 AZ	McSally	1,637,661	48.8%
2020	Warnock	2,289,113	51.0%
Runoff GA	Loeffler	2,195,841	49.0%

2021 FEC Reports Fundraising Growth Continues

ActBlue 2020: \$5.1B

WinRed 2020: \$2.2B

ActBlue 2021: \$1.3B

WinRed 2021: \$559M

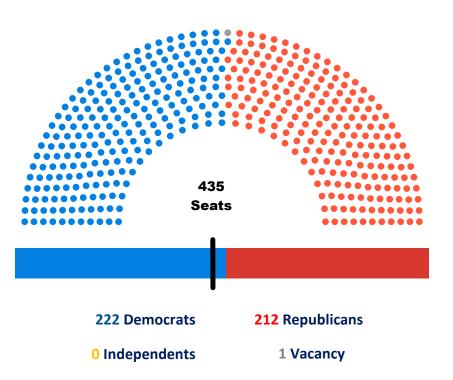


2021 FEC Reports

ANNOUNCED Q4 FUNDRAISING						
State	Candidate	Q1 Raised	Q2 Raised	Q3 Raised	Q4 Raised	Total Raised
FL	Val Demings (D)	\$353.5K	\$4.6M	\$8.4M	\$7.1M	\$20.7M
SC	Tim Scott (R)	\$2.1M	\$9.6M	\$8.3M	\$7.0M	\$27.1M
AZ	Mark Kelly (D)	\$4.4M	\$6.0M	\$8.1M	\$8.9M	\$27.5M
FL	Marco Rubio (R)	\$1.6M	\$4.0M	\$6.0M	\$5.2M	\$16.9M
GA	Herschel Walker (R)	-	-	\$3.7M	\$5.3M	\$9.0M
NV	Catherine Masto (D)	\$2.3M	\$2.7M	\$3.1M	\$3.3M	\$11.5M
NH	Maggie Hassan (D)	\$2.9M	\$3.2M	\$2.9M	\$3.2M	\$12.3M
PA	John Fetterman (D)	\$3.9M	\$2.5M	\$2.7M	\$2.7M	\$11.9M
OH	Tim Ryan (D)	\$1.2M	\$3.1M	\$2.5M	\$2.9M	\$8.5M
OH	J.D. Vance (R)	-	-	\$1.07M	\$532K	\$2.07M
IN	Todd Young (R)	\$1.2M	\$2.0M	\$1.6M	\$1.6M	\$6.4M
AL	Katie Britt (R)	-	\$2.2M	\$1.5M	\$1.2M	\$4.9M
NV	Adam Laxalt (R)	-	-	\$1.4M	\$1.3M	\$2.7M
PA	Conor Lamb (D)	\$411.5K	\$978.0K	\$1.2M	\$1.3M	\$3.9M
WI	Mandella Barnes (D)	-	-	\$1.1M	\$1.2M	\$2.3M
NC	Pat McCrory (R)	-	\$1.2M	\$1.0M	\$748K	\$3.0M
GA	Raphel Warnock (D)	\$4.5M	\$7.1M	\$9.5M	\$9.8M	\$30.9M
IA	Chuck Grassley (R)	\$256K	\$625K	\$824K	\$1.4M	\$3.1M
MO	Eric Schmitt (R)	-	\$1.3M	\$651K	\$457K	\$2.4M
NC	Cheri Beasley (D)	-	\$1.2M	\$1.5M	\$2.1M	\$4.9M
CO	Michael Bennet (D)	\$1.2M	\$1.7M	\$2.0M	\$2.1M	\$7.1M
WA	Patty Murray (D)	\$842K	\$2.0M	\$1.2M	\$1.4M	\$5.6M
AZ	Blake Masters (R)	-	-	\$1.1M	\$1.5M	\$2.5M
NV	Sam Brown (R)	-	-	\$1.0M	\$1.0M	\$2.0M
WI	Ron Johnson (R)	\$545K	\$1.2M	\$906K	\$711K	\$2.6M

U.S. House

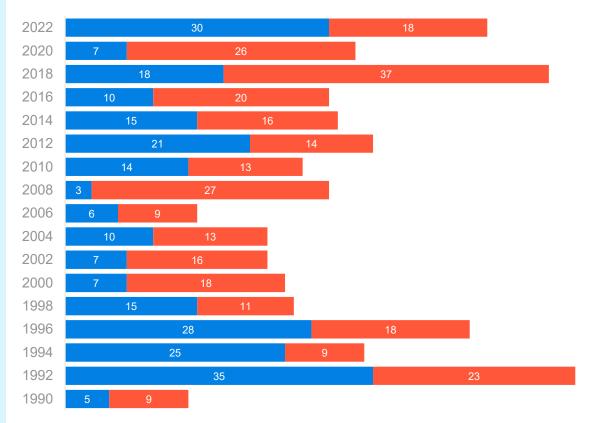
- Current balance of power: 222D vs. 213R, 218 to Majority
- 42 House members (13R and 29D) have announced that they will not seek reelection to the House in 2022



Retirements from Congress by Cycle

- 4 members of the 117th Congress joined the Biden Administration
- 2022 House Retirement Announcements: 29 D vs. 13 R
- 2022 Senate Retirement Announcements: 1 D vs. 5 R





*Data includes retirements; does not include members of Congress seeking a different office or members of Congress who resigned before the election

2022 Gubernatorial Contests

Governors Up for Reelection:

20 Republican seats 16 Democratic seats

Democratic Incumbent Republican Incumbent



2021 Virginia Gubernatorial Election Exit Polls

- Jobs and the economy were the top issues among voters, followed by education and taxes
- Coronavirus and the pandemic came in fourth with 14%
- 51% of voters felt that parents should have a lot of say in what their schools teach. Youngkin won this group with 76%

Which one of these five issues mattered most in deciding how you voted for governor today?

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	McAuliffe	Youngkin
Taxes 15% of voters	29%	71
The economy/ Jobs	44%	56
33%		
	44%	55
Education		
24%		

2021Virginia Gubernatorial Election Exit Polls

- Youngkin won Independents by 9 points
- Youngkin outperformed Trump by 16 points among Independents and 6 points among Republicans
- Youngkin outperformed Trump among women by 9 points
- 54% of voters disapprove of Joe Biden's handling of his job as President. Youngkin won this group with 91%

Party self-identification



The Redistricting Process

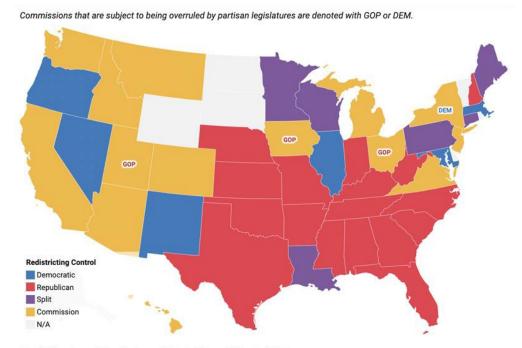




Power of Redistricting

Seats	; (+/-)
Florida	+1
Texas	+2
North Carolina	+1
Oregon	+1
Colorado	+1
Montana	+1
West Virginia	-1
Illinois	-1
California	-1
Michigan	-1
Ohio*	-1
New York*	-1
Pennsylvania	-1

Deadlines for new redistricting maps began September 15, 2021 (IA, CT) and September 30, 2021 (OH). 11 more states have deadlines before the end of 2021. Louisiana has the latest deadline of July 22, 2022.

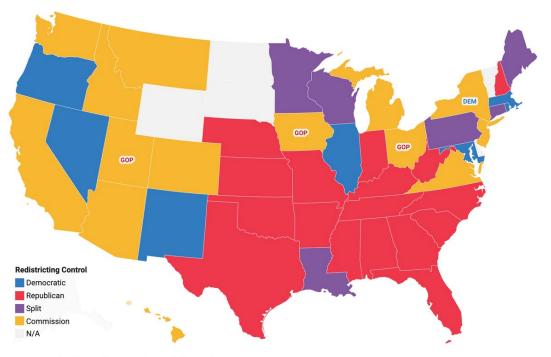


Map: Ally Flinn . Source: National Conference of State Legislatures, All About Redistricting

2020 Census

What Did We Learn?

- Many states with September and early fall redistricting timelines have missed deadlines and others are being forced to push theirs back.
- Gaining Congressional Seats: TX will gain 2 seats while CO, FL, MT, NC, and OR will each gain 1 seat
- Losing Congressional Seats: CA, IL, MI, NY, OH, PA, and WV will all lose 1 seat each
- Only states to gain in 2010 and 2020: TX and FL
- Only states to lose in 2010 and 2020: IL, MI, NY, OH, and PA



Source: National Conference of State Legislatures, All About Redistricting

U.S. State Legislatures: Party Control

Status Following 2021 Elections:

Of the 98 State Chambers with partisan control: Republicans hold 62; Democrats hold 36

Republicans hold 54% of the nation's state legislative seats, and control 61% of state legislatures

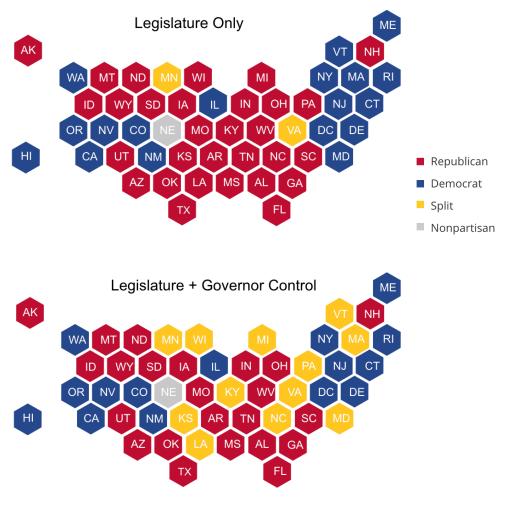
Minnesota and Virginia are the only states with a split State Legislature.

There are currently 28 Republican and 22 Democratic Governors

What This Means:

While Democrats control Washington, Republicans have an edge at the state level and more state Supreme Court justices lean Republican than Democrat.

This is supported by Republican-appointed majorities on federal appeals courts and the U.S. Supreme court.



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