

December 2019

Advantage

ROCHESTER AREA CHAMBER OF COMMERCE

2019 ROCHESTER AREA CHAMBER

ECONOMIC SUMMIT & FORECAST

Managing **RISK**
Leveraging **REWARD**
Ensuring **RESILIENCY**

December 10
7:30 am - 12:00 pm
Rochester International
Events Center

REGISTER NOW | www.rochestermnchamber.com/events

2019-2020 Chamber Board OFFICERS

Chair of the Board **Aaron Benike**
Benike Construction

Treasurer **James Kelly**
Construction Partnership

Secretary **Emily Benner**
Preventice

Chamber President **Kathleen Harrington**

MEMBERS

Laurie Ackerman *Opportunity Services*

Chad Behnken *Hamilton Real Estate*

Christy Blade *Post Bulletin, LLC*

Jonathan Buck *Five West Kitchen + Bar*

Dr. Lori Carrell *University of Minnesota Rochester*

Steve Dunn *Taco JED*

John Eckerman *RSP Architects*

Scott Eggert *Broadway Plaza*

Jessica Eidem *IBM Corporation*

Cathy Fraser *Mayo Clinic*

Greg Griffiths *Dunlap & Seeger, P.A.*

Lizzy Haywood* *People's Food Cooperative*

Kevin Higgins *Olmsted Medical Center*

Marge Kelley *Express Employment Professionals*

Samuel Kwainoe *Farmers Insurance*

Sarah Miller *White Space*

Matt Morehead *Carlson Capital Management*

Michael Muñoz *Rochester Public Schools*

Dan Nistler *Merchants Bank*

Ryan Nolander *Rochester Area Economic Development, Inc.*

Nate Nordstrom *Brandhoot*

Jack Priggen *Cardinal of Minnesota*

Joselyn Raymundo *Rochester Home Infusion*

John Reed* *Rochester Airport Co.*

Therese White *Think Mutual Bank*

*Denotes at large members of the Executive Committee

MISSION

The Chamber promotes business success which supports a thriving community.

VISION

Rochester-area businesses are empowered to succeed in a diverse and collaborative climate.

VALUES

As a service organization, the Chamber is committed to conducting our work in accordance with the following values:

**Collaboration | Diversity | Innovation
Integrity | Proactivity**



**Kathleen
Harrington**

PRESIDENT
507-288-1122



**Sam
Gill**

**DIRECTOR
OF PROGRAMS**
507-424-5687



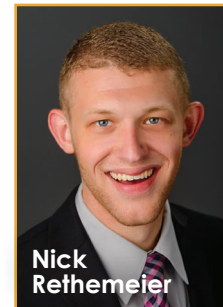
**Kyle
Hoffman**

**MEMBER SERVICES
ASSISTANT**



**Cheryl
Krage**

**DIRECTOR
OF OPERATIONS**
507-424-5699



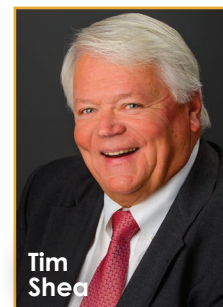
**Nick
Rethemeier**

**MEMBER SERVICES
COORDINATOR**
507-424-5670



**Mike
Schnell**

**GOVERNMENT
AFFAIRS MANAGER**
507-424-5666



**Tim
Shea**

**DIRECTOR OF SALES
AND DEVELOPMENT**
507-424-5663

Calendar of Events

December 6 **AM ESPRESSO**

Location Rochester Salvation Army
115 1st Ave NE
Rochester, MN 55906

Time 7:30 am - 9:00 am

Sponsor Rochester Salvation Army

January 10 **AM ESPRESSO**

Location Rochester Golf & Country Club
3100 Country Club Rd SW, Rochester, MN

Time 7:30 am - 9:00 am

Sponsor Rochester Golf & Country Club

December 10 **ECONOMIC SUMMIT & FORECAST**

Location Rochester International Events Center
7333 Airport View Dr SW, Rochester, MN 55902

Time 7:30 am - 12:00 pm

Sponsors Merchants Bank, ABC 6 News

January 14 **EQUITY LOGIC FOR GROWING BUSINESS 2.0**

Location RCTC Heintz Center | Room HC210

Time 7:30 am - 10:00 am

December 19 **BUSINESS AFTER HOURS HOLIDAY PARTY**

Location One Discovery Square
201-299 4th St SW, Rochester, MN 55902

Time 5:00 pm - 7:00 pm

Sponsor One Discovery Square, Labovitz MBA
Rochester Area Chamber of Commerce

January 15 **LEGISLATIVE PREVIEW**

Location Hilton Rochester Mayo Clinic Area
10 E Center St, Rochester, MN 55904

Time 11:30 am - 1:00 pm

Sponsor Mayo Clinic, West Bank

December 20 **WOMEN'S ROUND TABLE**

Host Rochester Area Chamber of Commerce

Location Jaguar Communications Video
Conference Center
220 South Broadway, Suite 100

Time 7:30 am - 9:00 am

January 21 **LIVING & LEADING WITH PURPOSE**

Location Rochester International Events Center

Time 7:30 am - 12:00 pm

Sponsor Sterling State Bank, ABC 6 News, and
Post Bulletin

A special **Thank You** to this month's
COMMUNITY BUILDERS



Dear Members,

Best wishes to you, your family, and your employees for a happy and healthy holiday season. The Chamber team and I are sincerely grateful for the opportunity to serve this organization and you – our members. We greatly appreciate your membership, your engagement, and your support. A day does not go by without visible reminders of your commitment to excellence, your customers, your employees, and our community.

As a service organization, member engagement, volunteerism, and financial support are essential to the functioning of the Chamber. We are grateful for it all – your participation, the work of our volunteers, and the generosity of our program sponsors. The hard work and commitment of so many support the Chamber with great leadership, counsel, ideas, and feedback. We are especially appreciative of our Board of Directors, Executive Committee, Ambassadors, Government Affairs Committee, and the Leadership Greater Rochester (LGR) Steering and Planning Committees.

The past year was very busy for the Board of Directors which, under the leadership of former Chairman Greg House of House Chevrolet, undertook the significant task of reviewing our core mission, defining--for the first time--a vision for this organization, and the values for us to follow in doing our work. The Board codified that the Chamber is a service organization dedicated to promoting business success, which supports a thriving community.

Words cannot describe our gratitude and respect for the Chamber Ambassadors - an amazing corps of volunteers from various local businesses - who welcome and assist new and existing businesses in so many ways. Under Charlie Brannon's leadership, the Ambassadors welcomed people to dozens of Chamber events, including AM Espressos, Business After Hours, the Regional Economic Summit, the Annual Golf Outing, and the Annual Member and Community Celebration. In addition, the Ambassadors honored and celebrated the opening of new businesses, business milestones, and expansions with festive ribbon cutting events.

Similarly, the LGR volunteer Steering and Planning Committees have worked so hard and are invaluable to the continued excellence of this premier Chamber program. We are equally grateful to their employers for providing the time for them to serve and counsel the Chamber on this important program. This year's class, led by Kelsey Vaszily, Marketing Manager of Benike Construction, was very creative and ambitious in successfully launching The Crate art lending program. Run in partnership with The Castle Community, this innovative program will spread the joy of visual art to so many in our community.

The work of the Government Affairs Committee is challenging, very important, and deeply appreciated. Expertly led by Chairman Christian Holter of Rochester City Lines, the Committee has monitored, analyzed, and educated members on the impact of various city and state public policy proposals. This work is challenging and greatly appreciated.

Finally, we're very grateful to our sponsors, who so generously and consistently fund and support the broad array of Chamber programs, from networking and public affairs to workforce development and Shop Local First. Our sponsors' support is invaluable funding for the variety of services we work to provide to our diverse membership.

We thank each of you – our members, volunteers, and sponsors. You are the heart of this organization. You make the Rochester Area Chamber of Commerce a service organization that continually seeks to fulfill its mission with integrity and innovation. It is an honor for all of us to serve you.

Happy Holidays from the Chamber Team

Kathleen, Sam, Cheryl, Tim, Nick, Mike, Kyle

ECONOMIC SUMMIT & FORECAST

7:30 am - 12:00 | Tuesday, December 10

Rochester International Events Center

REGISTER NOW

<https://www.rochestermnchamber.com/events/details/economic-summit-2020-forecast-1514584>

LEGISLATIVE PREVIEW

11:30 am - 1:00 pm | Wednesday, January 15

Hilton Rochester Mayo Clinic Area



Senate Majority Leader
Paul Gazelka



Senate Minority Leader
Tom Bakk



Speaker of the House
Melissa Hortman



**Minority Leader
of the House**
Kurt Daudt

Register early for the 2020 State Legislative Preview featuring Senate and House Majority and Minority leadership. This is an excellent opportunity to hear first-hand the likely 2020 state legislative issues combined with varying political perspectives from THE legislative leaders on both sides of the aisle.

Registration: <https://www.rochestermnchamber.com/events/details/2020-legislative-preview-1514846>

REGISTER NOW!

JANUARY 21, 2020

7:30AM - 12:00PM

Rochester International Event Center

LIVING & LEADING WITH PURPOSE 2020

AN EVENT FOR WOMEN, BY WOMEN, TO SUPPORT WOMEN IN REACHING THEIR GOALS.

KEYNOTE
SPEAKER

Q & A
PANELS

VENDOR
EXPO

AND
MORE!

WWW.ROCHESTERMNCHAMBER.COM/LIVINGANDLEADINGWITHPURPOSE2020

WELCOME OUR NEW BOARD MEMBERS

The Chamber welcomed new members to its Board of Directors in October. Below please find a little background information on each new member and some initial thoughts about their service as a Board member.



Laurie Ackerman

Director of Business Development for Opportunity Services

Being an active member of the Rochester Area Chamber of Commerce is vital to my role of connecting businesses – specifically hiring managers – to qualified workforce candidates with disabilities. With our current workforce numbers, all employers are re-thinking hiring, training, and retention. The Chamber has been a partner along this journey to assist all candidates in having greater access to good jobs. As the 2020 Chair of the Ambassadors for the Rochester Area Chamber of Commerce, I am committed to this important Chamber program and to the men and women who volunteer so much of their time and energy to serve, connect, and assist Chamber members. Having a seat at the Board of Directors will ensure all entities are following the same pathway.



Chad Behnken

Principle at Hamilton Real Estate

Hamilton Real Estate has been in Rochester for 40 years and specializes in the sale, leasing, management, and development of investment real estate and industrial/office user real estate.

The Chamber provides an unparalleled opportunity to connect with the wide variety of business owners within our community. It also seeks to provide value through supportive and tailored programming to meet our business community's varied needs.

I am excited to offer my perspective as a small business owner and to pay close attention and assist the Chamber in supporting businesses of all sizes within our community. As a former member of the Leadership Greater Rochester Steering Committee, I have seen firsthand the impact that the Chamber can have on individuals and businesses within our community, and I, along with my fellow board members, will look for ways to continuously improve the member experience and provide value.



Steve Dunn

Founder of Taco JED

I have worked in a number of different industries and, like many business people, I have reinvented myself as circumstances required and opportunities presented themselves. I have lived in many parts of the country and decided to start my second restaurant business, Taco JED, here in Rochester. Rochester has great energy, culture, and has been very welcoming to me and my business. I am looking forward to serving on the Chamber Board. I want to give back to this town and help - as I can - other small businesses and start-up organizations be successful.



Dan Nistler

Market President for Merchants Bank

The Rochester Area Chamber's mission of promoting business in the area is a shared personal goal. As a banker in the area for over 20 years, I look to do that every day. It will be nice to be able to do that as part of the Chamber Board of Directors.



Bank on ONB...
For your all your personal and business banking needs.

Now open in
Stewartville!!



(507) 280-0621
bankonONB.com



LOCALLY OWNED • LOCALLY MANAGED • LOCAL DECISIONS



Chris Blade

Publisher of the Post Bulletin

After living all over the world with my military family, I have called the Rochester area home for the past 20 years, and the Post Bulletin my professional home for 19 of those. I am honored to serve as the first woman publisher, but more importantly I am thrilled to work for a family-owned company that is committed to its employees, this community, and great journalism. During my tenure at the Post Bulletin, I've faced the challenges of running a business in a very competitive and rapidly changing environment, and now more people are reading the Post Bulletin than ever before. I am pleased to serve on the Chamber Board of Directors and am committed to using my personal and professional experiences to assist the Chamber and its mission.



Scott Eggert

General Manager for Broadway Plaza

Broadway Plaza has been a staple of the Rochester skyline for the past 15 years and a destination for many patients from all over the globe. Broadway Plaza is a hotel alternative for people's visits to Rochester, whether it is for one night, one month, or for as long as necessary.

We enjoy our partnership with the Rochester Area Chamber of Commerce. As a stakeholder in downtown Rochester, we find it important to partner with other businesses to help make Rochester a vibrant community.

I will use my 30 plus years of experience and my philosophy of listening to all to bring a balanced approach to solving issues and finding the best alternatives to solve problems. I look forward to serving on the Board and learning from all Board members.



Marge Kelly

Express Employment Professionals

As a member of the leadership team at Express Employment Professionals, I have the privilege and responsibility to help lead our team toward our vision of being the Sought-Out Leaders of Effective Workplace Solutions.

Having provided staffing solutions to the Rochester area community for more than 40 years, Express Employment Professionals, a full service staffing provider with both contract and direct hire search solutions, works hard every day toward Our Mission: To bring people and workplace opportunities together in ways that result in profitable business and personal growth. Being an active member of the Rochester Area Chamber of Commerce provides Express with networking and educational opportunities to continue to grow our business, as well as a voice to influence positive collaboration and diverse change for the Rochester area.



Jack Priggen

President of Cardinal of Minnesota

Cardinal of Minnesota provides residential support to individuals with a variety of disabilities, and over the past 24 years, it has grown to be one of Olmsted County's largest employers. The preponderance of Chamber members are small businesses - many of whom are still in the fledgling, entrepreneurial stage of development. This is the strength of the Rochester Chamber of Commerce! After attending just one board meeting, I was inspired by the talents and passion of my fellow board members. I look forward to reaching out to many of you and learning how the Chamber can most effectively help you in the daily game we call business. As one of the "old guys", I hope to use the experiences and lessons learned over my almost 50 year career to make this community - and all of SE Minnesota - one of the very best places to live, work, and play.

Our diversity is our strength

Every day, we go to work, attend school, and live our lives side by side. Our individual experiences come together to help us learn more about the world around us, and ourselves as well.

We're proud to be a part of the diverse communities where we live and work.

wellsfargo.com/stories

© 2019 Wells Fargo Bank, N.A. All rights reserved. IHA-24508



Together we'll go far



We believe that Rochester's ideas and innovators will change the world.

Supporting the Rochester entrepreneurial ecosystem through:

- Events
- Education
- Space
- Storytelling



colliderfoundation.org
info@colliderfoundation.org

Rochester Area Chamber Hosts Entrepreneurship Week Kickoff

More than 30 entrepreneurs and small business owners gathered at the Chamber on October 22 to celebrate the 2019 kickoff of Rochester Entrepreneurship Week. Attendees enjoyed breakfast tacos provided by Taco Jed and discussed the opportunities and challenges of operating a startup or small business here in Rochester with the owners of three prominent local businesses: Steve Dunn of Taco Jed, Jack Priggen of Cardinal of Minnesota, and Andy Smith of Gray Duck Theater.



NEW MEMBERS

First Steps Academy

(507) 282-5437 | www.firststepsmn.com

First Steps Academy is overjoyed to offer the Rochester community with a safe, nurturing, home-like classrooms, meeting each and every child and child's family's needs. We vow to never miss an opportunity to educate and spark interest, curiosity and wonder every chance we get. Our early learning program uses open communication with all parents to provide the best quality of care and education possible, we've created an environment where your children are learning through play.



Livea Weight Control Center

(507) 208-7227 | www.livea.com

Livea Weight Control Centers, formerly Medifast, is a You-Centric weight loss solution located right here in Rochester! Livea offers customized weight loss plans with busy lifestyles in mind. You'll meet with a highly educated team of Registered Dietitians and Nutritionists that will help you lose the weight and keep it off long-term through one-on-one support and state of the art technology. Livea is physician tested, easy and proven to work!



One Discovery Square

www.onediscoverysquare.com



One Discovery Square is the social crossroads of Rochester's medical, research, and entrepreneurial communities located within the future Discovery Square district. The building is professionally programmed with weekly events and building amenities designed to foster a culture of collaboration within an advanced healthcare innovation ecosystem, open to tenants and the broader public. Inquire about available event rental space at info@onediscoverysquare.com. For more information and to subscribe to the e-newsletter, visit onediscoverysquare.com.

SHIFTT

(507) 361-3026 | www.SHIFTT.com

Get ready to Build Better with DIRT. A prefabricated construction method that's faster, cleaner, adaptable, more sustainable and technology driven. SHIFTT works as a peer collaborator with your team of architects and designers, general contractors and other sub-trades. Our mission is to help everyone involved in your project benefit from the many cost, schedule and performance benefits of DIRT construction. That's why it's called Doing It Right This Time.



KD Fine Jewelers (507) 282-3233 | www.kdfinejewelers.com

KD Fine Jewelers is named for Karla Dison, business owner and GIA Certified Gemologist. KD Fine Jewelers features two goldsmiths in our jewelry shop, and we specialize in custom jewelry, gemstones, and jewelry repair. Our goal at KD Fine Jewelers is to present the best in unique and fine crafted jewelry, and we carefully curate a selection of unique jewelry by both international and Minnesota-based jewelry designers. Stop in to let us show you the true beauty of jewelry.



Industrial • Technical • Office Equipment & More
Equipment Loans 2.99% APR*

Don't wait - this super low rate ends Dec. 31, 2019!

thinkbank.com | 507-288-3425

Think
MUTUAL BANK

* APR = Annual Percentage Rate. Rate shown is good through Dec. 31, 2019 on equipment loans up to \$500,000 with terms up to 5 years. Rate may not be used to refinance an existing Think Bank loan. Member FDIC

RENEWING MEMBERS

Thank you for your continued investment in our community.

AAA Minnesota/Iowa
ABC 6 News
Benike Construction
Bolder Options
Braun Intertec
C to Shining C Commercial Cleaning
Cars-N-Credit
Civic League Day Nursery
Comfort Inn & Suites
Comfort Suites
DMC EDA
Dunlap & Seeger, P.A.
Edward Jones-Don Charlson, Financial
Advisor AAMS®
Egan Company
Family Heritage - Jeremiah Drobney
Gift of Life Transplant House
GRAUC - Advocates for Public Higher
Education
Hanny's Inc.
Hansen Title and Legal Services, LLC
Harris Rochester, Inc.
Heartman Insurance
Hiawatha Homes

Hiller's Flooring America
Hubbell House
Hunt's Silver Lake Drug & Gift
IBM Corporation
James Krom Natural Images
Johnson Printing Co.
Just One Management Consultant Firm
Kemps LLC Vendor # 11464
Kinney Creek Brewery
KTTC/KXLT/CW-TV
Labovitz MBA - U of M
Macken Funeral Home
Med City Creative
MedCity Doulas
MedExpress Urgent Care
MEP Associates, LLC
Midwest Floor Solutions
Minnesota Energy Resources
MLT Group
MN Adult Day Center
Obermiller Nelson Engineering
Olmsted Medical Center
Pasquale's Neighborhood Pizzeria
Pinewood Estates Second Townhome

Homeowners Assoc. Inc.
Ranfranz & Vine Funeral Homes
RBC Wealth Management
Renning's Flowers
Rochester Airport Company
Rochester Family Eye Clinic
Rochester Plumbing & Heating Co. Inc.
Rooster's Barn & Grill Inc.
RSM US, LLP
Ryan Windows & Siding
Schott Distributing Co., Inc.
Seneca Foods
Serenity House Network LLC
Smart-HR
Somerby Golf Club
Square on Thirty First
Star Transportation L.L.C.
Stifel, Nicolaus & Company,
Incorporated Member SIPC and NYSE
Strategic Tax & Retirement
Tyrol Ski and Sports
VanDerHeyden Law Office P.A.
Weis Builders, Inc.
WHKS & Co.
Wilson Tibor & Maves, LTD



FOR OFF-SITE

HOLIDAY

Catering

PLEASE CONSIDER

CALL US
FOR MORE INFORMATION

507.258.4633

FREE
Bunnie's
Coconut Cake
with each
Holiday Party
for 2019

Menu
Complete Menu Available Online
CanadianHonkerCatering.com

Delivery
Delivery within Rochester Available

Venue Options
The Historic Mayo Wood Stone Barn
Rochester Event Center
The Hilton Hotel Down Town

Includes: Set-up, tear down, linen tablecloths for your buffet tables, and our quality paper products



CanadianHonkerCatering.com

2112 2nd St. SW, Suite 100

Rochester, MN 55902

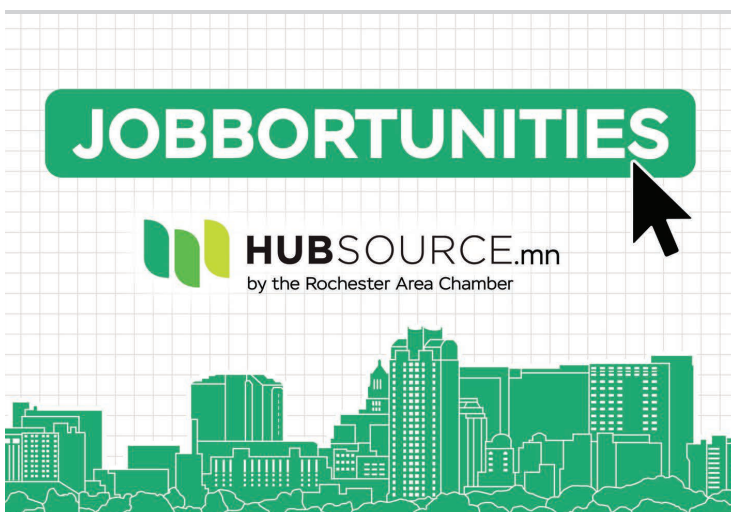


POWERS
VENTURES

A graphic for the 'Shop Local First' campaign. It features a dark green background with a white silhouette of Minnesota. In the foreground, there are several wrapped gifts in brown paper, decorated with red and white striped ribbons and red ornaments. A red heart icon is positioned above the gifts. The text 'This holiday season, Shop Local First' is written in white, with 'Shop Local First' in a larger font. Below the gifts, a yellow banner contains the text 'ROCHESTER AREA CHAMBER OF COMMERCE' in black capital letters.

This holiday season,
Shop Local First

ROCHESTER AREA CHAMBER OF COMMERCE

A graphic for 'Jobbortunities' and 'HUBSOURCE.mn'. It features a green grid background. At the top, a green banner with the word 'JOBBORTUNITIES' in white capital letters is shown with a black mouse cursor pointing at it. Below this, the 'HUBSOURCE.mn' logo is displayed, consisting of three green vertical bars of increasing height followed by the text 'HUBSOURCE.mn by the Rochester Area Chamber'. At the bottom, there is a green silhouette of a city skyline.

JOBBORTUNITIES

HUBSOURCE.mn
by the Rochester Area Chamber

A graphic of a billboard against a blue sky with white clouds. The billboard has a white background with red text. The text reads: 'WE HAVE DIGITAL & VINYL BILLBOARDS!' and 'PROW BILLBOARDS 507-288-2213'.

WE HAVE DIGITAL &
VINYL BILLBOARDS!

PROW BILLBOARDS 507-288-2213

A graphic for the 'Small Business Development Online Series'. It has a dark blue header with the title 'SMALL BUSINESS DEVELOPMENT ONLINE SERIES' in white. Below the header, there is a green box with white text providing details about the series, including a preview, preparation, and review of basic information and terminology associated with starting a business. It also lists the cost for SBDC clients (\$59 for 7 modules) and the general public (\$129/module or 7 for \$499). A list of bullet points describes the series: for aspiring business entrepreneurs, access period of 12 months, online self-paced modules, and seven modules to choose from. To the right of the green box, there is a white box with black text asking if the viewer is interested in learning more, providing the name Kristi Kiehne, her phone number (877-396-6261), her email (Kristi.Kiehne@rctc.edu), and the website (http://rctcbwe.com/category/professional-development). At the bottom, there are logos for Rochester Community and Technical College and America's SBDC Minnesota, along with the text 'Center for Business and Workforce Education' and 'RCTC is a member of Minnesota State | Equal Opportunity Employer/Educator'.

**SMALL BUSINESS DEVELOPMENT
ONLINE SERIES**

PREVIEW, PREPARE, AND REVIEW BASIC INFORMATION AND
TERMINOLOGY ASSOCIATED WITH STARTING A BUSINESS

COST:
SBDC CLIENT | \$59 (7 MODULES)
GENERAL PUBLIC | \$129/MODULE OR 7 FOR \$499

- FOR ASPIRING BUSINESS ENTREPRENEURS
- ACCESS PERIOD 12 MONTHS
- ONLINE SELF-PACED MODULES
- SEVEN MODULES TO CHOOSE FROM

INTERESTED IN LEARNING MORE?
Kristi Kiehne | 877-396-6261
Kristi.Kiehne@rctc.edu
<http://rctcbwe.com/category/professional-development>

ROCHESTER
COMMUNITY AND TECHNICAL COLLEGE
Center for Business and Workforce Education
RCTC is a member of Minnesota State | Equal Opportunity Employer/Educator

**AMERICA'S
SBDC
MINNESOTA**

Business After Hours

Castle Community Rochester / October 17

"Hosting Business After Hours was a perfect way to showcase the Castle, our venue(s), the Castle's seven small business tenants, the Crate (Chamber LGR Project in partnership with Threshold Arts), and the numerous partners that made the project possible. The Castle is home to five start-up businesses and two existing small businesses. This event has already led to new community partnerships with the Castle Community's tenants."

Scott Hoss

Castle Community



AM Espresso

Dahl Dance / November 1

"It was a pleasure co-hosting AM Espresso with Visiting Angels. Dahl Dance focuses on connecting people through the experience of social dance and we appreciate how the Chamber reaches out to connect local businesses to each other, as well as the resources needed for success."

April Dahl

Owner, Dahl Dance

"It was a pleasure to be able to co-sponsor the AM Espresso in November at Dahl Dance. We appreciated the opportunity to share information about Visiting Angels. This event always provides us a chance to meet with other local businesses and learn more about their services and the impact we can all have on our community."

Joe Sedelmeyer

Owner, Visiting Angels

**DREAM BIG
PLAN SMART
DO WELL**

brandhoot
brandhoot.com/contact

Business consulting, user experience design, custom websites & apps

Rochester International Airport - Critical Asset to Community

Community Matters – RST and You

On October 25, 2019, more than 60 business and community leaders attended a very unique Community Matters. Held in the rarely seen by the public Mayo Clinic Air Ambulance Hangar at RST, event attendees received a tour of this unique and invaluable facility and heard about RST's significant impact on our region's economic well-being.

After Airport Director John Reed presented an overview of the airport's current and future state, attendees heard about the impact of the airport from four very different businesses. Xylo Technologies Founder and CEO Dharani Ramamoorthy, Great Planes Aviation President Nick Fancher, Senior Director of Mayo Medical Transport Paul Drucker, and Operations Manager for Mayo Medical Laboratories Tom Griffin, addressed their unique perspectives on the importance of the airport to their operations, which range from business, resident, and patient travel to pilot training, private aviation, laboratory medical specimen and vital medical equipment cargo shipments, and life-saving medical transportation. Senators Senjem and Nelson voiced their support for the airport, noting that regional support will be essential to successfully competing for limited bonding dollars at the state level.

Senate Capital Investment Committee Members Visit RST

On November 6, 2019, the Minnesota Senate Capital Investment Committee visited the Rochester International Airport (RST) to hear from Airport Director John Reed, City Council member Mark Bilderback, Mayo Clinic's Paul Drucker, and Chamber President Kathleen Harrington about how requested bonding dollars for runway replacement at the Rochester International Airport will benefit not just Rochester and Southeast Minnesota, but the State as a whole.

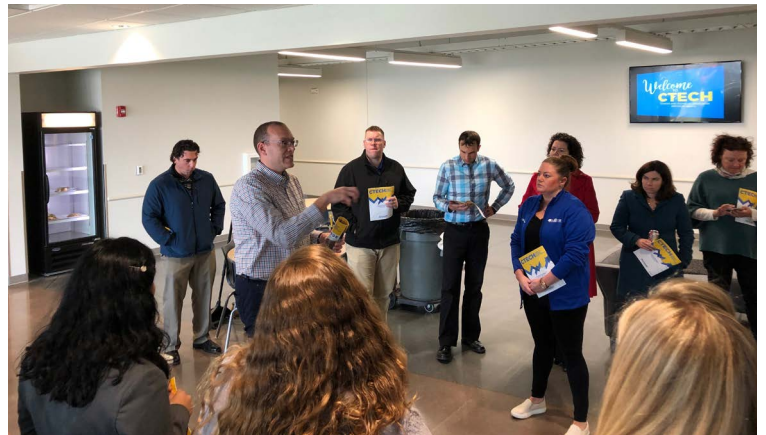
The airport is requesting \$9.0 million in state bonding dollars, along with \$2.4 million from MnDOT Aeronautics, to leverage a \$62.8 million request from the Federal Government to fully replace runway 2/20, as the runway has reached the end of its useful life. Reconstruction of this runway is necessary for ongoing airport operations.

Knowing the importance of building regional support for this bonding project, the Rochester Area Chamber of Commerce is working closely with area partners to stress the statewide significance of the Rochester International Airport. The Chamber has already secured support for the project from the Winona, Austin, and Pine Island Chambers of Commerce and is promoting the project to other regional partners.



LGR UPDATE

The LGR cohort explored our region's workforce needs during the October Workforce and Talent session. Co-sponsored by Winona State University - Rochester and RCTC, the class heard from speakers representing different sectors of our economy, explored the various factors affecting workforce development, and toured the CTECH facility at Heintz.



LGR Alumni Session Planners

- Therese White, Think Bank
- Kellie Wendland, ABC
- Alicia Zeone, RCTC
- Heather Barness, Velair Management
- Nancy Huber, First Alliance Credit Union
- Vidya Iyer, Mayo Clinic



WE ARE CHATEAU

FEATURING WORLD CLASS EXHIBITIONS, A DELIGHTFUL CAFÉ + CURATED RETAIL EXPERIENCE, THE ALL-NEW CHATEAU IS A DESTINATION WHERE CREATIVITY, INCLUSIVITY + CULTURE INTERSECT. WHEN YOU SUPPORT CHATEAU, YOU ARE CONTRIBUTING TO A BOLD CULTURAL COLLECTIVE IN YOUR COMMUNITY AND SUPPORTING QUALITY ARTS AND EDUCATION PROGRAMS.

SUPPORT CHATEAU

CORPORATE MEMBERSHIPS | EVENT RENTALS | SPONSORSHIP

CHATEAU

EST. 1927

15 1ST STREET SOUTHWEST
ROCHESTER, MN 55902

+1 507 200 2707
INFO@CHATEAUROCHESTER.COM
WWW.CHATEAUROCHESTER.COM

The Rochester Area Chamber of Commerce and our Ambassadors are honored to celebrate with the following organizations who are investing in our community, providing quality jobs, and contributing to our strong economy. Ribbon Cuttings are celebrations to help promote each business – highlighting their special event with marketing and enhanced social media promotion.

Grand Openings



01 Guaranteed Rate

(507) 358-7726 | www.guaranteedrate.com



02 Leeann Chin

(507) 361-2633 | www.leeannchin.com



03 Le Petit Cafe

(507) 258-4561 | www.le-petit-cafe.com

Other Celebrations



01 Associated Bank

(507) 285-2626 | www.associatedbank.com



02 Deutsch Furniture Gallery

(507) 280-8000 | www.deutschfurniturehaus.com



03 Optical Vision with Flair

(507) 287-8444 | www.opticalvisionflair.com



04 PrairieCare Medical Group

(507) 218-3701 | www.prairie-care.com



05 TSP Architects

(507) 288-8155 | www.teamtsp.com



06 The Pines

(507) 226-3302 | www.pinesrochester.com

ROCHESTER AREA

CHAMBER OF COMMERCE

220 South Broadway, Suite 100

Rochester, MN 55904

507-288-1122

www.RochesterMNChamber.com

Periodical
Postage

PAID

Rochester, MN

PLEASE SHARE THE **Advantage**

Route around your office.

HAVE YOU REVIEWED YOUR RETIREMENT PLAN THIS YEAR?

I work with my clients annually to make sure they're on track with a custom investment strategy.

Individuals and Families

- 401(k) rollovers
- College planning
- Tax savings investments
- Income strategies during retirement

Business Owners

- 401(k) plans
- Business and tax savings investments
- SIMPLE IRA plans
- SEP IRA plans

Schedule your free, no obligation consultation today.



(507) 529-7302 1600 Greenview Drive SW, Rochester
www.merchantsbank.com/investment



Andy Roberts

Financial Advisor | (507) 529-7302
ajroberts@merchantsinvest.com

Securities offered through Securities America, Inc., member FINRA/SIPC. Advisory services offered through Securities America Advisors, Inc. Merchants Bank, Merchants Investment Services, and Securities America companies are separate entities.

Not FDIC Insured - No Bank Guarantees - May Lose Value - Not a Deposit - Not Insured by any Government Agency