

JANUARY/FEBRUARY 2018

Advantage

ROCHESTER AREA CHAMBER OF COMMERCE



WWW.ROCHESTERMNCAMBER.COM

2018-2019 Chamber Board OFFICERS

- Chair of the Board** **Greg House**
House Chevrolet Co.
- Chair Elect** **Aaron Benike**
Benike Construction
- Treasurer** **Mike Busch**
Paramark Corp.
- Secretary** **Emily Benner**
Preventice
- Chamber President** **Kathleen Harrington**

MEMBERS

- Audrey Betcher** Individual Membership
- Charlie Brannon** Charlie's Eatery & Pub
- Jonathan Buck** Five West/Loop
- Dr. Lori Carrell** University of Minnesota Rochester
- John Eckerman** Individual Membership
- Jessica Eidem** IBM
- Cathy Fraser** Mayo Clinic
- Greg Griffiths** Dunlap & Seeger, P.A.
- Lizzy Haywood*** People's Food Cooperative
- Kevin Higgins** Olmsted Medical Center
- James Kelly*** Construction Partnership Inc.
- Samuel Kwainoe** Farmers Insurance
- Sarah Miller** White Space, Inc.
- Matt Morehead** Carlson Capital Management
- Michael Muñoz** Rochester Public Schools
- Ryan Nolander** Rochester Area Economic Development, Inc.
- Nate Nordstrom** BrandHoot
- Joselyn Raymundo** Rochester Home Infusion
- John Reed*** Rochester Airport Co.
- Myron Salz*** Centerstone Plaza Hotel Soldiers Field
- Rolf Thompson** National Eagle Center
- Therese White** Think Mutual Bank

*Denotes at large members of the Executive Committee

MISSION

The Chamber promotes business success which supports a thriving community.

VISION

Rochester-area businesses are empowered to succeed in a diverse and collaborative climate.

VALUES

As a service organization, the Chamber is committed to conducting our work in accordance with the following values:

**Collaboration | Diversity | Innovation
Integrity | Proactivity**



Kathleen Harrington

PRESIDENT
507-288-1122



Matt Bissonette

VICE PRESIDENT
507-424-5683



Sam Gill

**WORKFORCE DEVELOPMENT
MANAGER**
507-424-5687



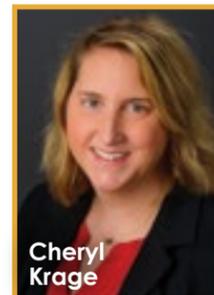
Kyle Hoffman

**MEMBER SERVICES
ASSISTANT**



Sara Johnson

RECEPTIONIST
507-288-1122



Cheryl Krage

BUSINESS MANAGER
507-424-5699



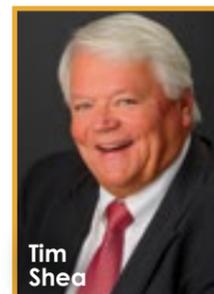
Nick Rethemeier

**MEMBER SERVICES
COORDINATOR**
507-424-5670



Mike Schnell

**GOVERNMENT
AFFAIRS MANAGER**
507-424-5666



Tim Shea

**DIRECTOR OF SALES
AND DEVELOPMENT**
507-424-5663

Calendar of Events

February 1

AM ESPRESSO

Location Bear Creek Services
3108 Highway 52 North

Time 7:30 - 9:00 am

Sponsor Associated Bank

February 15

WOMEN'S ROUND TABLE

Location Jaguar Communications Video
Conference Center
220 South Broadway, Suite 100

Time 7:30 - 9:00 am

Sponsors Mayo Clinic, Preventice Solutions,
Think Bank

February 19

NEW MEMBER ORIENTATION

Location 125 Live
125 Elton Hills Dr NW

Time 8:00 - 9:00 am

Sponsors Sam's Club, Accident Fund

February 21

BUSINESS AFTER HOURS

Location IBEW Local 343/Power Partner MN
9 80th St. SE

Time 5:00 - 7:00 pm

A special Thank You to this month's
COMMUNITY BUILDERS



Southeast Minnesota Economic Summit



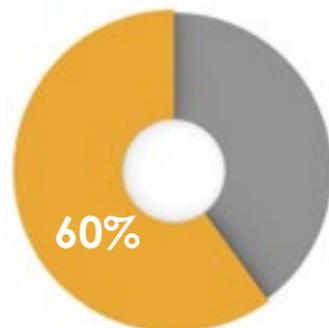
Ryan Nolander, President, RAEDI led panel discussion of local leaders from key sectors including from left to right: Piper Su, Division Chair, Community & Government Engagement, Mayo Clinic, Matt Flynn, fourth generation Olmsted County farmer and County Commissioner, Mike Tuohy, Vice President and COO, Tuohy Furniture and Lizzy Haywood, CEO, People's Food Cooperative.

The objectives of the Chamber's Economic Summit included exploring the sector landscape and forecasting as much as possible the economic outlook of our region. The program consisted of four sections: sector review, economic outlook for each sector, current climate and challenges and the keynote/town hall style address by Minnesota Federal Reserve President Neel Kashkari (pictured on front cover).



Some Small Business Facts from the Economic Summit:

MN small businesses owned by people over the age of 65.



Of the 95,900 total jobs in Olmsted County, 1 out of 3 jobs are created by small business



Total estimated taxes paid by small businesses: **\$271.4 Million**

Sales taxes: \$114.5 million + Property taxes: \$74.0 million



Olmsted County Small Business Output (Businesses with less than 100 employees)

Inauguration New Rochester City Leaders

On January 7th, 2019 the Rochester community witnessed two firsts -- the swearing in of Rochester's first woman Mayor, Kim Norton, and a community inauguration honoring public service and witnessing the swearing of Mayor Norton and the newly elected (and one re-elected) City Council members Nick Campion (Ward 3), Patrick Keane (Ward 1), and Shaun Palmer (Ward 5). Once sworn in by Judge Lund each official addressed the crowd.

City Administrator Steve Rymer welcomed the crowd, which filled the entire room at the Mayo Civic Center. He led an inspiring ceremony which included uplifting readings from community representatives, special recognition of the outgoing elected officials, Mayor Brede, Councilmen Hruska and Hickey.

It was a very exciting way to start the new year – coming together – friends, neighbors, administration officials and elected leaders in common cause and commitment to working together to enrich the life of our community.

As always, the Rochester Area Chamber of Commerce will monitor and engage on the activities of city and county governments and provide regular updates and action alerts on important issues for you.



Kim Norton made history on January 7th, 2019, when she was sworn in as the Rochester's first female Mayor.



Mayor Norton, Councilmen Campion, Keane and Palmer stand together at the end of the inauguration ceremony.



Below is entire City Council, Mayor and key City administrative leadership.

Chamber Members Celebrate Community Non-Profits

The holiday season saw Chamber members celebrate two of our communities non-profits with AM Espressos at United Way of Olmsted County & Salvation Army.

November 2018 - More than 100 people - many of them first time AM Espresso attendees - gathered at the United Way of Olmsted County. Attendees had a great time and helped spread the word about the great work of the United Way by posing for the biggest on record "United Way Orange Smile" group photo!

December, 2018 - 73 people came to the Salvation Army for AM Espresso including 21 first time attendees. Attendees were treated to a mini kettle challenge, a table to sign up for bell-ringing, and brief comments by Major Bob Mueller.



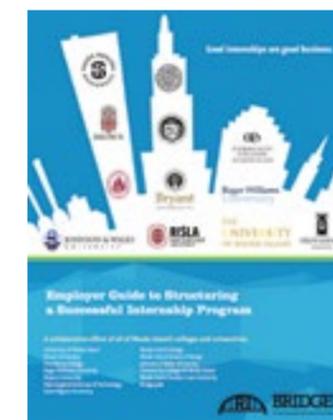
Hiring A Summer Intern Could Be A Win/Win Experience

College and some high school students are already looking for valuable work experience as an intern. Related internships are becoming essential for full-time employment after graduation. According to the National Survey of Student Engagement (NSSE), roughly 52% of all college seniors have participated in a internship or related experience during their undergraduate years. This is a huge opportunity for employers -- you can find a motivated employee who wants to learn and experience the world of work. You also get to see first hand this intern's work ethic, willingness to learn and skills.

Post your internship opportunities on Hubsourc. The Chamber will bring your internship opportunities to the attention of college students in our region. Internships are not difficult to set up. Here are three guidelines to consider:

1. HAVE A PLAN. What do you hope to gain from an intern your hire or program you start? What will the intern do for you? What tools, background info, infrastructure, etc. will you need to provide the intern so they are successful? Who will be responsible for supervising and mentoring the intern?

- 2. FOLLOW THE RULES AND ENSURE COMPLIANCE.** As with any employment situation – volunteer or paid – there are regulations to be followed. Find the full list of compliance requirements online at www.dol.gov/whd/regs/compliance/whdfs71.htm
- 3. POST YOUR INTERNSHIP OPPORTUNITY ON INTERNSHIP SECTION OF HUBSOURCE.** Find the intern that best meets your needs. As a Chamber member, you can post all your job openings including internships on Hubsourc for free! Chamber staff is working to make students in our region aware of Hubsourc and your internships. So post today – it is not too early. Students are starting to explore their options for this summer.



Still have questions? Check out this helpful resource guide created by Bryant University.

Found online at: <https://career.bryant.edu>
Select "Employer" from the main menu. Then click "Internship Program" from the sub-menu, and final click the "Internship Employer Guide.pdf" on the right side.



SCORE volunteers offer free business counseling and you may return as many times as needed. SCORE will connect you with a mentor who has successfully navigated the world of business.

Upcoming SCORE Workshops



Women's Networking Events – Networking 101

Location: Cambria – 400 South Broadway, Suite 105

Date: January 29, 2019

Time: 5:00-6:30 pm

What You Will Learn: Networking is a key way to market yourself, when done well. Start off the year on a high note with powerful new techniques to improve your introduction. Bring lots of business cards.



Marketing Your Business

Location: Merchants Bank - 3586 55th Street NW

Date: March 3, 2019

Time: 10:45 am - 12:00pm

What You Will Learn: Best marketing practices such as:

- Who is my target audience?
- How will I reach them?
- Get it done!



Passion in the Work Place

Location: Merchants Bank - 3586 55th Street NW

Date: April 2, 2019

Time: 10:45 am - 12:00pm

What You Will Learn: How to help your company or organization reach peak success by infusing it with passion utilizing questions such as:

- How do I identify the unique talents, skills and interests within my company?
- How does this provide a unique value to my customers and the world?
- How do I create a culture for success?



Leveraging Technology to Market Your Business

Location: Merchants Bank - 3586 55th Street NW

Date: May 7, 2019

Time: 10:45 am - 12:00pm

What You Will Learn: Digital Marketing such as Facebook, Twitter, Instagram, LinkedIn, Pinterest, YouTube, Search Engine Optimization (SEO), and Event/Email marketing.

Humanities on Display

The Leadership Greater Rochester (LGR) cohort gathered at the Rochester Civic Theatre for their 6th session, Humanities in our Community. This session helped participants develop a deeper understanding of the diverse populations within our community and explore where and how arts and culture are expressed in the community.



Members of the cohort toured the Rochester Civic Theater and learned about the important role it plays in promoting the humanities and the arts in our region.

SESSION VOLUNTEERS

Becca Stiles-Nogosek,

Boys & Girls Club of Rochester

Erin Logan, Mayo Clinic

Rashid Fehmi, Mayo Clinic

Tracy Schramm, IBM

Brook Gentzler, Mayo Clinic

Katie Herrmann,

Kraus-Anderson Construction

Kaia Yngve, Mayo Clinic



Local Rochester poet Danny Solis leading the class through a facilitated poetry exercise



Representatives from different faith communities in Rochester spoke to the class about their traditions, experiences, and how each contribute to the fabric of our community



Representatives from the Intercultural Mutual Assistance Association (IMAA), including Executive Director Armin Budlimic (far right), speaking to the important services they offer refugees and new Americans.

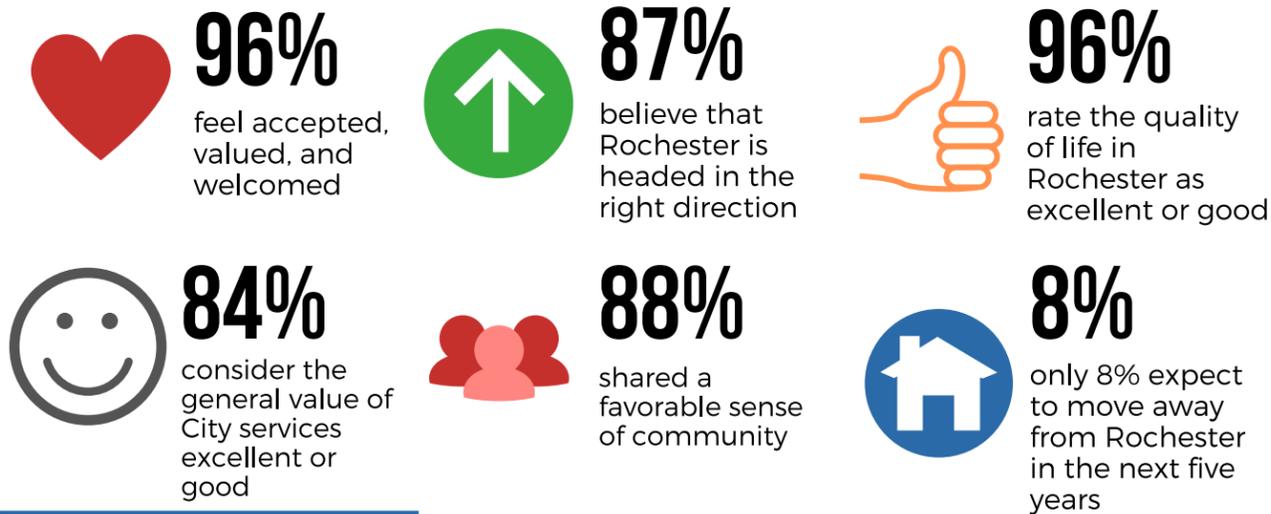


THE CITY OF ROCHESTER - MONTHLY BRIEFING

Steve Rymer, City Administrator

Between May 22 and June 20, 2018 City of Rochester residents were randomly selected for telephone interviews to collect data for the City of Rochester Community Survey. The survey was conducted by The Morris Leatherman Company. The results assists in identifying areas of success and also areas of opportunity. The data points also provide a baseline to measure against in the future.

The results of the survey are something that everyone should be very proud of. This speaks highly of the work of and services performed by the City of Rochester and of the many businesses, organizations, and institutions that work hard each and every day.



"The City of Rochester is poised for another standout year. We encourage you to get connected, stay involved, and help our community be the best that we can be!" - Steve Rymer

The City of Rochester is pleased to partner with the Rochester Area Chamber of Commerce in the coming year to provide you monthly briefings about the latest news and updates from the City.

As a City team, we are committed to transparency, accessibility, and innovation. In the coming year, you will see the continuation of efforts to make improvements to our systems and processes. We will also work hard to maintain the same great services that we have in the past.

Here's to celebrating the success of 2018 and to looking at the opportunities ahead in 2019!

Olmsted County Report on Bidding

How to do Business with Olmsted County

Olmsted County uses an online system called Ion Wave Technologies (IWT) to receive quotes, bids and proposals from vendors wishing to do business with the County. Vendors need to register as a supplier in IWT but can also access "Bid Opportunities" without registering and access information related to closed and awarded bids. To register, or to learn more, go to: <https://olmstedcounty.ionwave.net>

Once registered, you will be asked to select the specific commodity codes related to your business or interests. If you do not modify the commodity codes from the default settings, you will receive notifications for all commodity codes when applicable. Registering with this online sourcing

website alone does not constitute Olmsted County's acceptance of a registrant as a User, Approved Vendor, or Awarded Vendor, nor does registration promise access to any solicitation, notification or award. Once a supplier is registered, they have access to an easy to understand tutorial on how to navigate IWT.

The IWT electronic bidding site is used for all bids except for Highway Road Construction Projects and some purchase of service opportunities:

- For "Road Construction Bid Opportunities", go to: <https://egram.co.olmsted.mn.us>
- For "Purchase of Services Bid Opportunities" for Human Services and other information, call go 507-328-7085 or visit <https://www.co.olmsted.mn.us/finance/Pages/Purchasing.aspx>



Ion Wave Technologies or IWT is a program used by Olmsted County to house all bids. Vendors in the county can access information such as closed or awarded bids.

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(507) 280-0621
www.bankonONB.com

COMING SOON TO STEWARTVILLE!

WELCOME TO OUR MEMBERS

Thank you for your investment in our community.

Avani Living Rochester

avanilivingrochester.com
(507) 288-2455



The Avani Living development is an urban twist with contemporary architecture located within easy walking distance to St. Mary's Hospital, bike paths, and public transportation. In addition to Fresh Thyme grocery, located in the same building, this 107 unit metro complex hosts a club-quality fitness center, group work spaces, and a stunning rooftop terrace furnished to enjoy spectacular Minnesota sunsets.

Beauty Mark Studio

www.beautymarkstudiomn.com
(507) 369-4735



Beauty Mark Studio is a day spa specializing in permanent makeup, tattoo, nails, massage, and facials.

Castle Community

www.castlecommunity.org
(507) 261-4482



The Castle, the newly renovated historical Rochester Armory, is an amazing space and now home to Threshold Arts, Cameo Restaurant, Collective Books and Records, Neon Green Studio, Latent Space and Queen City Coffee and Juice.

Cold Stone Creamery

www.coldstonecreamery.com
(507) 261-7058



We're about more than just serving up up the finest, freshest ice cream, cakes, smoothies and shakes. We use only the highest quality ingredients and prepare your custom creation on a frozen granite stone. We like to think we're really in the business of making people happy.

Counterpoint

www.counterpointhome.com
(507) 280-6419



The three design and lifestyle stores are located in downtown Rochester directly across the street from the Mayo Clinic in The Shops at University Square first and second floors. We first opened our doors in July of 1996. Counterpoint is your one-stop resource for product with excellence in form, function, quality and value.

Cradle to Career

c2cmn.com
(507) 535-5510



Cradle to Career is a community-wide initiative that ensures youth in Rochester will have access to the resources they need, when they need them, to be successful cradle to career. We have seven shared outcomes serving youth from pre-natal to career excellence. Please visit our website to see how you and your organization can get involved.

Curve

www.curve-solutions.com
(507) 601 9043



We help businesses get a head of the Curve! We are a marketing and creative design agency that provides services like online/offline marketing, creative design and website development. We believe that there's no such thing as one size fits all, that's why we dig in deeper to analyze our clients business and tailor solutions based on their goals and objectives.

Fresh Thyme Farmers Market

www.freshthyme.com
(224) 423-0000



We have a simple mission at Fresh Thyme: to improve the way our Rochester community eats by offering fresh and healthy food at amazing values. At Fresh Thyme, you'll find a natural food marketplace with items that are Clean Label, organic or just food that you feel good about (no artificial colors, flavors or preservatives) that feed your body without feasting your wallet.

Groome Transportation

groometransportation.com/rochester
(507) 280-9270



Groome Transportation provides safe, convenient, reliable shuttle service between Rochester, La Crosse, Winona and Minneapolis-St. Paul Airport (MSP) with 23 trips daily. A family-operated business with over 80 years of experience, customer satisfaction is our top priority.

Hyperspace Starcade

hyperspacestarcade.com
(833) 426-3734



If you're looking for party ideas for a teen party, birthday party, corporate party, festival, church or school party, go with us! We offer virtual reality, video game parties & laser tag!

Jill Minette Team.

Waddell & Reed, Inc.

jminette.wradvisors.com
(507) 535-3548



Jill Minette's team at Waddell & Reed, Inc. works with small businesses and individuals on retirement planning, financial planning, college savings plans, long term care insurance and life insurance options. We specialize in women professionals and their financial needs.

JLB Marketing & Consulting

jlbmarketing.org
(507) 400-8040



JLB Marketing & Consulting was created to help others achieve their business goals. We help businesses navigate their marketing options, developing tailored marketing strategies and marketing plans that drive results.

Magic by Sin'Gee'

www.singee.com
(507) 289-5155

Entertainer extraordinaire with magic that will blow you away from company/corporate to family friendly shows. Over 50 years of entertaining all ages and groups from close up/restaurants to stage/platform.

MN Adult Day Center

www.mnadultdaycenter.com
(507) 721-3178



The mission of MN Adult Day Center is to improve the health and well being of our senior citizens and adults with disabilities so that they can remain at home. We strive to maintain an environment that enhances personal growth and encourages personal development and independence.

North Rock Real Estate

www.northrockre.com
(507) 218-8588



Optical Vision with Flair

www.opticalvisionwithflair.com
(507) 287-8444



Optical vision with flair offers the whole family unique and stylish eyewear. Stop in and you will receive great, hands-on service.

Pinnacle Engineering, Inc.

www.pineng.com
(507) 280-5966



Pinnacle offers comprehensive solutions to complex environmental engineering problems. Pinnacle Engineering provides a full range of environmental, industrial, civil engineering, and remedial field services to serve the expanding environmental needs of developers, railroad, industrial, commercial, utility, manufacturing, and renewable energy clientele. From environmental site assessments to compliance with EPA/MPCA regulations, our experienced staff can cost-effectively address your business' environmental needs.

Real Estate Equities

reeapartments.com
(651) 389-3817



Recover Health

recoverhealth.org
(507) 282-2246



Rochester Honkers Baseball Club

www.rochesterhonkers.com
(507) 289-1170



Are you ready to take flight with a NEW brand of fun this summer? Your Rochester Honkers Baseball Club is under NEW ownership which means NEW promotions, NEW all-you-can-eat seats and a NEW brand of fun coming to historic Mayo Field!

Sleep Number Rochester

www.sleepnumber.com
(507) 529-0275



SpeedPro Imaging All Stars

www.speedproallstarsmn.com
(507) 799-0116



We print big and high-quality graphics and as fast as you need them to help you grow your business. We can do window graphics, vehicle wraps, wall murals, event graphics, trade shows/banners and more.

Taco Jed

tacoJED.com
(507) 258-9064



REFERRALS?

Send your referrals to the Rochester Area Chamber of Commerce at 507-288-1122 or chamber@rochestermnchamber.com

P

PROW

COMPANY

Northgate Office & Retail Center
Competitively Priced • Centrally Located
(507) 282-3454 • theprowcompany@gmail.com

PLENTY OF PARKING

OUR MEMBERS

OUR MEMBERS

AMBASSADORS CELEBRATING CHAMBER MEMBERS

The Rochester Area Chamber of Commerce is happy to welcome the following businesses, who are investing in our community, celebrating a new location, new ownership, major renovations, or anniversaries. Reach out to your fellow Chamber members to congratulate, introduce yourself, and or offer your business services.



01 Altra Federal Credit Union
(507) 252-5872 | www.altra.org



02 Batteries Plus Bulbs
(507) 282-5767 | www.batteriesplus.com



03 Charter Communications
(888) 438-2427 | www.charter.com



04 Curve
(507) 601-9043 | www.curve-solutions.com



05 The Dance Lab
(507) 218-5014 | www.TheDanceLabMN.com



06 Fresh Thyme
(224) 423-0000 | www.freshthyme.com



07 Kraus-Anderson Construction
(507) 226-8690 | www.krausanderson.com



08 Local #6 Plumbers & Pipefitters
(507) 288-4172 | www.ualocal6.org



09 Nothing Bundt Cakes
(507) 200-4219
www.nothingbundtcakes.com/bakery/mn/rochester



10 OrangeTheory Fitness
(507) 722-2683 | rochester.orangetheoryfitness.com



11 Profile by Sanford
(507) 697-3081 | www.profileplan.com



12 Sleep Number Rochester
(507) 529-0275 | www.sleepnumber.com



13 Taco Jed
(507) 258-9064 | tacoJED.com

REFERRALS?

Do you know any businesses that would be a great addition to the Rochester Area Chamber of Commerce network? Send your referrals to the Rochester Area Chamber of Commerce at 507-288-1122 or chamber@rochestermnchamber.com



Pharmaceutical Specialties, Inc. www.psico.com

Pharmaceutical Specialties, Inc., the makers of Vanicream™ Skin Care, was recognized by the Star Tribune as a top 150 workplace in Minnesota for 2018. This is the 8th consecutive year that Pharmaceutical Specialties, Inc. has been awarded this honor. With a team of almost 100 employees, Pharmaceutical Specialties, Inc. develops and produces products for people with sensitive skin and those who need or want to avoid common chemical irritants.



Carlson Capital Management (CCM) carlsoncap.com

CCM, a MN based investment advisory and integrated wealth management firm, is happy to welcome **Dan Edwards** to the team. Mr. Edwards, a Certified Public Accountant, brings 30+ years of experience with tax planning, financial management and private client relationships to CCM, and will serve as the firm's Director of Estate Planning in the Rochester office. Mr. Edwards will work collaboratively with colleagues to present tax planning and enhanced estate planning solutions inside CCM's integrated wealth management offering.



Destination Medical Center dmc.mn

DMC EDA's **Patrick Seeb**, Director of Economic Development & Placemaking, was named as one of the "Twin Cities Business (TCB) 100: People to Know in 2019."

Rochester is well represented in the publication which also included Dr. Gianrico Farrugia, incoming President/CEO, Mayo Clinic, Mike Rolih, Founder/CEO of GoRout LLC and Dick Radatz Jr. Co-founder/Owner of the Northwoods League.



Institute on the Environment University of Minnesota

Dr. Sabine Engel of the University of Minnesota's Institute on the Environment was recently presented the university's prestigious "Award for Distinguished

Global Achievement." Dr. Engel has distinguished herself in implementing internationally acclaimed clean energy and environmental sustainability policy exchange programs between MN and Germany. Rochester is a current participant in her "Climate Smart Municipalities" program which links Rochester and Muenster, Germany in activities directed towards a cleaner and more sustainable future. Additionally, Dr. Engel has regularly brought German energy experts to Rochester to engage our community in how energy generation is transitioning internationally and in MN.



HGA Architects hga.com

Celebrating more than 35 years in Rochester (downtown office since 1996), the multi-disciplinary design firm HGA has rebranded, the first time in over 20 years.

In addition, the recent acquisitions of innovative engineering firm Sustainable Engineering Group (Madison, WI) and Wilson Architects (Boston, MA), specializing in science and technology research facilities, will broaden HGA's existing firm-wide expertise in sustainable energy and infrastructure planning and design as well as strategic planning, programming, and design services for major research universities and companies. HGA has now grown to 11 offices and over 850 employees.



HGA Architects hga.com

Lou Ann Bunker-Hellmich has joined HGA as a Design Researcher and will be assisting in various research activities from data collection, analysis, and reporting to grant pursuits and

publications. Lou Ann was a technical writer for HDR in Rochester, a research specialist for AECOM in Minneapolis, and has worked in the University of Minnesota system as a research associate and lecturer/teaching specialist in the College of Design.



HGA Architects hga.com

Andy O'Hare, AIA, has been promoted to Associate Vice President with HGA in the Rochester office. He is a senior project architect concentrating on healthcare projects.



HGA Architects hga.com

HGA has hired Steve Rabatin, NCARB, LEED AP, as Associate Vice President and Project Manager in the Rochester office. He manages integrated team processes and client relations

for the firm's diverse project work in healthcare, public/corporate, and higher education markets. Rabatin has more than 15 years of experience in the architecture and construction industry. His expertise includes project design, interior design, restoration, project management, construction management, and marketing.



Knutson Construction www.knutsonconstruction.com

The Knutson Rochester office is pleased to announce Brock Erickson's promotion to Project Engineer 2. Brock joined Knutson full time in 2017 after gaining initial experience with Knutson as an intern for three summers. Brock has been instrumental in the success of numerous projects such as; Mayo Civic Center Expansion, Byron ISD, numerous Rochester School District Projects & Mayo Renovations.



Knutson Construction www.knutsonconstruction.com

Joining Knutson in 1994, Todd Graner has been promoted to Senior Superintendent. Todd has experience with projects in several of our key market segments. In this role, Todd will directly supervise Knutson Rochester's team of superintendents, foremen, and field labor force. His previous experience will enable him to assess and manage risks, provide pre-planning and constructability leadership, and make sure our teams are consistently delivering The Knutson Experience.



Knutson Construction www.knutsonconstruction.com

Stacey Albers has been promoted to Senior Office Administrator at the Knutson Rochester office. As senior office administrator, Stacey will supervise the Knutson Rochester office staff and provide support for our project teams. Stacey will also be responsible for implementing Knutson's corporate policies and establishing standard procedures to enhance productivity, working closely with the marketing department.



Knutson Construction www.knutsonconstruction.com

Sean Dols has been promoted to Rochester General Superintendent. Sean has continuously demonstrated his commitment to our owners, design professionals, subcontractors, and employees, which are key factors in his promotion to this leadership position. Sean has 31 years' experience with Knutson, including a strong history of success on jobs of all sizes and scopes. Sean will be transitioning into his new role previously held by Marv Stafford. Marv will focus on key customer relationships and projects while working closely with Sean to ensure we continue to deliver strong leadership on all projects moving forward.



KTTC Television kttc.com

Marvin Rhodes has been named Vice President and General Manager of KTTC Television Inc. in Rochester, Minnesota effective January 21, 2019. Rhodes will also

have oversight responsibilities with KXLT, the Fox affiliate in Rochester, as KTTC provides various services to KXLT through a shared services and joint sales agreement.

Rhodes comes to Rochester from Mankato, Minnesota where he has been General Manager of KEYC-TV, CBS and Fox, since 2013. Marvin Rhodes has a strong television and business background and is heavily involved in the community. Rhodes is currently a member of the Minnesota Broadcasters Association.



Post Bulletin www.postbulletin.com

The Community is pleased to welcome Post Bulletin's new publisher, Ken Nelson. Ken comes to us from Erie, PA, where he was CEO and Publisher of the Erie Times-News. Before that, he lived in Southern California for 30 years working in various levels of executive management for three different news organizations. Ken and his wife Tammy have a 16-year-old son Kyle.



Post Bulletin www.postbulletin.com

The Post-Bulletin is pleased to welcome Parker Ask as the Technical Services Supervisor. He was previously working for an organization in South Africa for the last two years as an IT administrator. He is looking forward to settling down in Rochester with his wife, Megan, and newborn son, Augustus. He is excited to work to bring his expertise and knowledge to the Post Bulletin.



Post Bulletin www.postbulletin.com

Katie Lauer joins the newsroom as a regional reporter. She covers Dodge, Fillmore and Mower Counties. Lauer is also a co-editor and contributor for 507, the weekly arts and entertainment magazine. She graduated from the University of Minnesota with a BA in journalism and has previously written for the Pioneer Press, Minnesota Daily and Lillie News. She is always thinking about coffee, concerts, C.J. Cregg and her cat, Walter.



Post Bulletin www.postbulletin.com

PJ Clendenning joins the staff as a District Sales Manager. PJ was previously working as a security professional for Allied Universal, and is excited to be back at the Post Bulletin after getting his first job here years ago as a newspaper carrier! He looks forward to assisting Post Bulletin subscribers and growing his career in the newspaper industry.



Post Bulletin www.postbulletin.com

Natasha Irish has joined the Post Bulletin as a Customer Service Representative. Natasha was born and raised in Wabasha, and graduated in 2010. She enjoys the customer service industry, and has been working in the field since her first job at age 14. She looks forward to assisting Post Bulletin subscribers and growing her career in the newspaper industry.



Post Bulletin

www.postbulletin.com

Jack Jefferson joins the staff as a Senior Media Consultant. He is responsible for client service excellence and providing integrated marketing solutions to a national client base.

Jack's professional experience includes development, sales and execution of brand building and integrated advertising programs utilizing cutting edge digital and print media platforms. Previously, he served as a Senior Consultant for the River Valley Group at Lee Enterprises. Jack is truly excited to become part of the thriving Rochester business community and to support the continued success of the PB.



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The PB welcomes John Molseed to the newsroom as a general assignment and education reporter. Molseed was previously a manager and editor at Little Village Magazine in Iowa City, IA. Prior to that, he was reporter at the Waterloo-Cedar Falls Courier and music editor at Pulse Magazine in Waterloo, IA. He graduated from the University of Iowa in 2004 with a degree in Journalism and Japanese.



Waddell & Reed

www.waddell.com

Peggy Buehler has joined Jill Minette's team at Waddell & Reed as an Advisor Associate in the Rochester area. Peggy will assist individuals, families and businesses

with a broad array of financial needs including developing customized financial plans, recommending long-term investment strategies and offering comprehensive brokerage services. Peggy has a bachelor's degree from Minnesota School of Business in Accounting and Carthage College in Political Science. For more information about Waddell & Reed, contact Peggy Buehler at (507) 282-5323 x122.



Wideth Smith Nolting (WSN)

www.widethsmithnolting.com

Erin Johnson is the newest shareholder of WSN. She graduated from the University of North Dakota with a Bachelor of Science in business administration, majoring in

finance and is a licensed Certified Public Accountant. She joined WSN in 2012 as a finance and accounting specialist. In her position, she supports a variety of financial and accounting functions, including daily operations, recording and analyzing financial information, producing financial reports and statements, and communicating with project managers and clients. She also reviews contracts, insurance and liability issues, banking and finance matters, and works with WSN's leadership team on company strategy.



Wideth Smith Nolting (WSN)

www.widethsmithnolting.com

After 44 years of practice, David Kane is retiring from a long and successful architectural career. David Kane is noted for his design of buildings such as Olmsted

National Bank and the WSN office building (formerly Home Design Studio), both on West Circle Drive in Rochester, MN, and the Steele County History Center in Owatonna, MN.

David Kane joined his father's practice after graduating from the University of Minnesota with a Bachelor of Science in Architecture and Environmental Design in 1974. He carried on his father's legacy by providing planning and design that was personal, functional, yet reflected a high-quality aesthetic.



Wideth Smith Nolting (WSN)

www.widethsmithnolting.com

Joey Weiss, PE has successfully passed the exams and met the education and experience requirements necessary to become a licensed professional engineer

by the Minnesota Board of Architecture, Engineering, Land Surveying, Landscape Architecture, Geoscience, and Interior Design (AELSLAGID).

Weiss graduated from Minnesota State University-Mankato with a Bachelor of Science in Civil Engineering. He joined WSN as an engineer-in-training in 2014. As a civil engineer, Weiss is responsible for design, inspection, and preparation of plans and specifications. He also develops project budgets/schedules, prepares engineering studies and reports, develops project design criteria, administers construction contracts during bidding/construction, and ensures that the client is kept informed.



Wideth Smith Nolting (WSN)

www.widethsmithnolting.com

Kris Ahlquist has joined the human resources team as the director of human resources at WSN in Alexandria. The Alexandria native studied business management and education

at Gustavus Adolphus College and completed an Executive Leadership Program at the University of Minnesota Carlson School of Management.

Ahlquist brings over 20 years of human resources experience to the team. As director of human resources, she is responsible for overseeing all human resource functions, including creating and implementing talent acquisition strategies, designing career path objectives, building the employer brand, and developing strategies for all phases of the employment life cycle.

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