

PIONEER EQUIPMENT DEALERS ASSOCIATION—

Committed to building the best business environment for Minnesota, North Dakota, & South Dakota equipment dealers.

Associate Membership Opportunities

BUILDING RELATIONSHIPS

Much of the success of our dealers and the Association can be attributed to the investment that we put into relationships. Dealers, vendors, and the Association team — we all gather together each year to build relationships and develop business ideas. Plan on taking part in the dealer workshops, business meetings, exhibits, and social events at the **2020 Pioneer EDA Convention**. It will be held on November 9th-10th, in Fargo, ND.

STEP UP YOUR BRANDING GAME

Pioneer Promo, which is owned by the Association, is your premiere promotional products provider. We have an unbeatable selection of high quality promotional products, company apparel, and custom business forms with competitive pricing and outstanding customer service. Think Association first for all your needs and check out www.pioneerpromo.com!

YOUR "BUSINESS PARTNER"

The agricultural industry is ever-changing. It is tough for equipment dealers and their vendors to keep up with all of the regulations and guidelines that apply to them. Pioneer EDA is a source of information that is simply a phone call or email away – a "business partner" that can provide assistance on both day-to-day and long-term operations. If we don't know the answer, we will go to work and find it for you ASAP!

GROUP HEALTH INSURANCE

With affordability and quality, the **Pioneer Healthcare Trust (PHT)** has served our members' group health insurance needs for over 50 years. Currently, the trust insures almost 9,000 people through Blue Cross Blue Shield of North Dakota (BCBSND), making us the largest health care trust in North Dakota! **With the formation of Pioneer EDA, efforts are already underway to expand group coverage to dealers in Minnesota and South Dakota.**

FULL-TIME LEGISLATIVE REPRESENTATION

Pioneer EDA is <u>heavily</u> involved in each Legislative Session in Minnesota, North Dakota, and South Dakota on a full-time basis, identifying and tracking all bills relative to our industry, and even introducing new legislation to enhance stability and security for our equipment dealers. Legislative reports are sent to members on a regular basis during the session.

MEMBER LISTINGS

Pioneer EDA dealer and associate member listings are provided FREE OF CHARGE upon request to members and associate members of the Pioneer Equipment Dealers Association. Listings are not sold or distributed to non-members for any reason. Dealer information is updated continuously to maintain accuracy.

We hope that you recognize the importance of having an organization that works on your behalf! An organization to partner alongside you as you grow your company. <u>An organization that puts the BEST INTEREST of the agricultural industry at the forefront of its purpose</u>! Listed below are <u>some</u> of the additional benefits available to our members.

Government Regulations
Compliance Updates

Industry Information
Continuing Education

Government/Manufacturer Liaison
Online Newsletters