# WELCOME!

## Chamber Orientation



## **CHAMBER STAFF**



Steve Curtis
Executive Director
Steve@SWMetroChamber.com



Autumn Kaye
Special Markets Manager
Market-Manager@SWMetroChamber.com



## THE BASICS

- Our Location
- Our Mission
- Our Values
- Our Members





## **OUR LOCATION**

600 Market St. Suite 200 Chanhassen, MN 55317





## **OUR MISSION**

The SouthWest Metro Chamber of Commerce—a 501(c)6 Nonprofit Organization—represents businesses in the communities of Chanhassen, Chaska, Carver, and Victoria, MN.

#### We are:

- A Business Advocate
- A Community Partner
- A Business Resource



SouthWest Metr

**Our mission** is to serve and strengthen our member businesses, and stimulate SouthWest regional prosperity.

## **OUR VALUES**

#### **RELATIONSHIP DRIVEN**

- •Always mindful of customer service, integrity and professionalism.
- •Collaborate in a non-partisan way with the cities we serve.
- •Value our partnerships with other business organizations.

#### **GROWTH FOCUSED**

- Connect businesses to their customers.
- •Results driven and dedicated to our mission.
- •Develop leaders in our businesses and community.

#### **INNOVATIVE APPROACH**

- •Adapt to meet the growing needs of our chamber members.
- •Creative solutions using a team based approach.

#### **FUN**

- Provide opportunities to showcase our members in enthusiastic settings.
- ·Laughter and joy is part of our every day work.





## **OUR MEMBERS!**

340+ members representing 20,000 employees and business professionals in the SW Metro region.







**Small Independent Businesses** 









**Healthcare** 

**National Chains** 

Manufacturing



## LET'S HEAR ABOUT YOU!

- Your Name
- Your Job Title & Business
- How you heard about the Chamber
- A Fun Fact



## YOUR MEMBERSHIP IN THE SOUTHWEST METRO CHAMBER OF COMMERCE

- Enhances local reputation, exposure and brand credibility.
- Provides instant opportunities to build relationships with 340+ businesses and I,000+ representatives.
- A part of marketing and overall business development solutions





## THE SOUTHWEST METRO CHAMBER OF COMMERCE

#### What We Do:

- Market Your Business
- Networking Opportunities
- Signature Events
- Sponsorships
- Leadership Events
- Involvement in Community Partnerships
- Engage in Public Policy Issues





## **MARKETYOUR BUSINESS**

- Member Referrals
- Ambassador Visits
- E-Newsletter Advertising
- Ribbon Cuttings
- Literature Distribution
- Post Your Event
- Job Openings
- Social Media Posts
- Certificates of Origin & Scam Alerts





### **NETWORKING OPPORTUNITIES**

- Morning Meet & Greet's (8:00 a.m.—9:00 a.m.)
  - ✓ 2<sup>nd</sup> Tuesday
  - ✓ 4<sup>th</sup> Tuesday
- Membership Luncheons
- Women's Biz Events
- Business After Hours/Socials
  - ✓ Lake Minnetonka Boat Cruise
  - After-Hours Events
  - ✓ Joint-Chamber Events





## **SIGNATURE EVENTS**











- First Responders Luncheon
- Taste of Chaska
- Chanhassen July 3<sup>rd</sup> Business Expo
- Annual Golf Classic
- Annual Celebration Gala





### **OTHER EVENTS**

- Brews'n'Bones
- Downtown Chaska Farmers' Market
- Carver Farmers' Market
- SouthWest Metro Fall Market
- SouthWest Metro Holiday Market
- Ribbon Cuttings
- After-Hours Socials
- Coffee & Connect





## **SPONSORSHIP OPPORTUNITIES**

- Major Events A variety of tiers available
- General Membership Luncheon Threepack Starting at \$400
- Wednesday E-Newsletter Ad \$50
- Chamber Website \$500
- Chamber Tote Bag at Business Expo and other events \$600
- Membership Directory Ads E&M Consulting
- Enhanced Business Listing \$159



## DID YOU KNOW YOU COULD BUNDLE YOUR ITEMS?

Your financial support ensures successful events.

Increase your brand's visibility & exposure.

Build relationships with other businesses and influencers.

Demonstrates a commitment to your community.

Email <u>Steve@Swmetrochamber.com</u> or visit <u>swmcc.org</u> for details!

Spend more and save more, discounts are automatically applied and can be seen in the shopping cart.

Spend \$10k or more, save 7% | Spend \$7.5k or more, save 5% Spend \$5k or more, save 3%

All sponsorships that total more than \$2,500 will automatically receive an enhanced business listing on their member page on the Chamber website.

SouthWest Met CHAMBER OF COMMER

## LEADERSHIP, SCHOLARSHIPS, COMMUNITY

- SouthWest Metro Leadership Events
- High School and Non-Traditional Student Scholarships
- Partnerships with Area Schools
- Collaborate with Local & Regional Chambers
- Involved in Many Community Initiatives
- Our Chamber has a 501(c)3
   Education Foundation





## **CHAMBER INVOLVEMENT**

- Board of Directors
- Ambassadors
- Membership
- Leadership
- Finance
- Marketing
- Retail

- Special Committees:
  - Women's Biz
  - Young Professionals
  - Volunteer
  - Annual Golf Classic
  - Annual Gala
  - First Responders
  - Non-Profit
  - Veteran's



### **PUBLIC POLICY**

Involved in local, regional, state and federal policy issue that affect business and the business climate

- Strategic Partnerships & Alliances
- ✓ Local Legislative Breakfast
- Candidate Forums
- Transportation & Other Local Issues









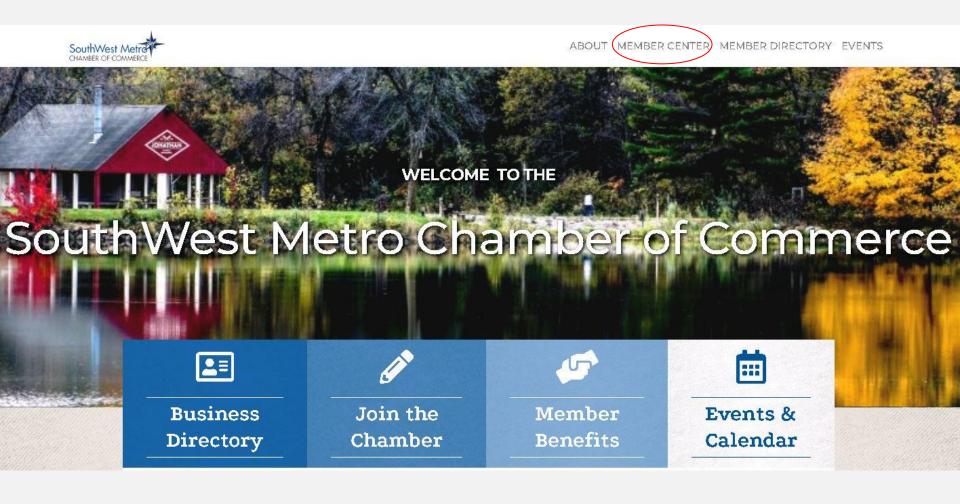


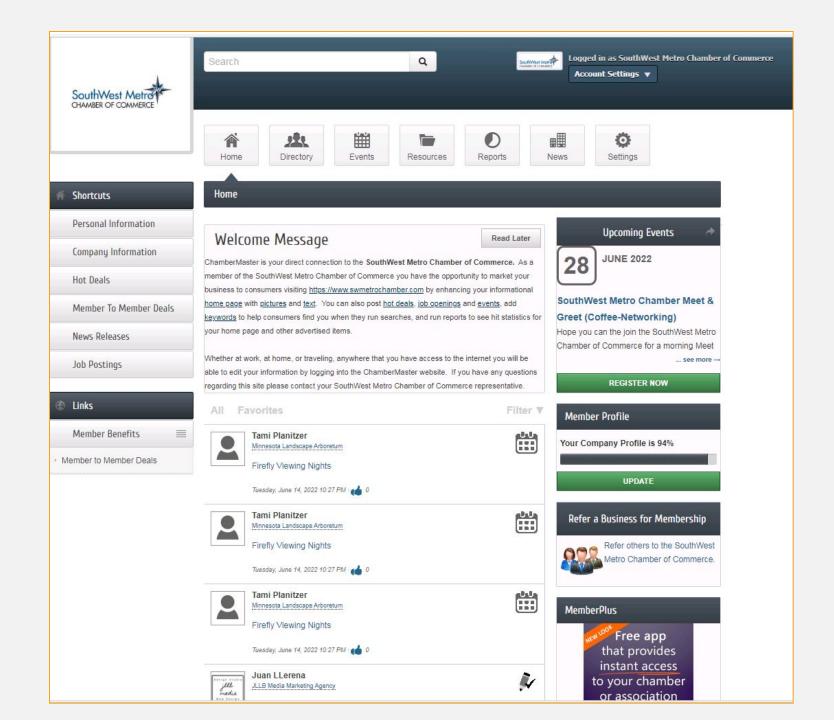
### **WWW.SWMETROCHAMBER.COM**

- A heavily-used site with tracking analytics
- Gives businesses without a website a web presence
- View & register for Chamber programs & events
- Update online listing and member information (via the <u>Member Information Center—MIC)</u>:
  - O Post your events, add a news release, post a hot deal, add a job opening, pay bills
- Find fellow Chamber members



#### Member Information Center—MIC





#### **BASIC LISTING**

FREE WITH MEMBERSHIP

ABOUT MEMBER CENTER



MEMBER DIRECTORY EVENTS

## Spalon Montage

Hot Deals

Member2Member Deals

#### **New Members**

Presto-X

JLLB Media Marketing Agency

Skip Nelson Marketing Solutions

Les Jones Roofing

Winslow Monument Service

Hand & Stone Massage and Facial Spa

Elysian Senior Homes of Chanhassen

Infinity Homes Team -

600 Market St., Suite 270, Chanhassen, MN 55317

J (952) 915-2900

#### Hours:

Mon - Thur: 9am - 8pm Fri - Sat: 8am - 6pm Sunday: Closed

#### Rep/Contact Info



#### Ms. Jillian Gemlo

Send an Email



#### Jacey Lloyd

View larger map

inhassen

600 Market St,

Keyboard shortcuts Map Data Terms of Use

Phone: (952) 918-6618

Send an Email

Beauty & Professional Image

D (952) 934-4741

# http://www.spalon.com



#### **ENHANCED LISTING**

\$159 ANNUALLY



ABOUT MEMBER CENTER MEMBER DIRECTORY EVENTS

#### Hot Deals

Member2Member Deals

#### New Members

#### Presto-X

JLLB Media Marketing Agency

Skip Nelson Marketing Solutions

Les Jones Roofing

Winslow Monument Service

Hand & Stone Massage and Facial Spa

Elysian Senior Homes of Chanhassen

Infinity Homes Team -RE/MAX Advantage Plus

Bob's IT Consulting LLC

Frames Told

#### Upcoming Events

Jun 3

Chamber Business Roundtable

Jun 7

SouthWest Metro Chamber After-Hours Networking Social

Jun 9

Ribbon Cutting EverHealth Chiropratic





Automobile Parts, Repair, & Service

9 8175 Hazeltine Blvd, Chaska, MN 55318

J (952) 368-5000

@ Send Email

⊕ Visit Website



#### Hours:

Mon - Fri: 7A to 6P

#### **Driving Directions:**

Conveniently located south of Hwy 5 off of Hazeltine Drive/Co Rd  $^{21}$ 

#### About Us

We are a locally owned, family-run, full-service automotive repair company.

#### Video Media



#### Highlights

- 1st time customer special
- Coolant Flushes
- Oil changesAlignment
- Brakes



## **Build your relationships here**

## This is your Chamber



Steve Curtis
Executive Director
Steve@SWMetroChamber.com

600 Market St. Suite 200 Chanhassen, MN 55317

952-474-3233 www.swmetrochamber.com





# Q & A

