Janus TEINER IT'S TIME TO MAKE DUST



"One of my goals now is to continue to be an inspiration to young entrepreneurs and managers. I consider it my calling to share my experience with other business owners. I want to make a difference in women business owners' lives by motivating, inspiring, empowering, and supporting them in dealing with and succeeding in a man's world.

WE CAN PERSEVERE. WE CAN DO IT!"



If you don't make dust - you eat dust.

~ H. Jackson Brown Jr.

Speaker • Mentor • Connector

Jan Steiner is a motivational keynote speaker, an entrepreneur, a business consultant and a writer with a warrior's mind.

As the former CEO of Thoro Packaging, Jan created innovative packaging to help brands stand out. She scaled the company from \$1 million to just under \$40 million in revenue, proving you can turn your power as a woman into purposeful profit.

Jan was a recipient of the **Spirit of the Entrepreneur Award**, received the Printing
Industry of America **Southern California's Executive of the Year Award**, and has been inducted into the Ben Franklin Honor Society.

Jan has spent most of her career advising people on their entrepreneurial journey.

Today, with the spark of her vision, Jan speaks and leads other driven women by sharing her core principles of success and business passion.



Formats available to you:

- KEYNOTE PRESENTATIONS
- MENTORING

WHAT PEOPLE ARE saying...



Kathy Dawson • CEO of Dawson & Dawson

Jan Steiner is a great mentor to many. Her *ability to understand* the inner workings of a company to build a public profile is remarkable. Her *expertise* in running her company and mentoring business owners has helped many firms along the way. I highly recommend Jan for mentoring, speaking engagements, and business solutions advice.

Bobby Spiegel • CEO & Presiden CORONA Chamber

Jan's *passion for excellenc*e is evident in her talks. She is an *encourager, motivator* and well-versed professional. A speaker that everyone can learn from, Jan brings a bright shining light with several *take-away 'nuggets' for immediate implantation*. Jan truly lives by a motto, service above self; and her company, Make Dust, is appropriately focused on ensuring her mantra of either Make Dust or Eat Dust!





Corinne Conklin • Director of Development The Prentice School

Jan Steiner is a woman driven by **passion and action**. She goes above and beyond to serve the causes that touch her heart. As keynote speaker at our gala event, Jan connected to our audience through sharing her life experiences in a way that was **inspirational** and moving.

Ruth J Jaffe • Area Operations Leader Kaiser Permanente

What an honor to work with Jan! Her commitment to getting things done and *thinking outside the box* is remarkable! I had the pleasure of working with Jan as co-chair for the Riverside County Women's Leadership conference for 2 years, and what a blast that was! We complemented each other by bringing different ideas... Having to pivot in 2020 to provide the first, and successful, virtual conference! Thanks, Jan, for your *words of wisdom* and friendship!





Akhilesh Gulati • Adjunct Lecturer at California State Polytechnic University-Pomona

I have had an opportunity to interact with the Janet at quite a few occasions, as a customer and as a Management Consultant. I found Janet to be dedicated and committed not only to her company but also to her industry and clients. She gives it to her full of tension. She is forward-thinking, listens to ideas and is willing to give of her personal time if it can help the industry and other professionals by sharing her experience. It has been a pleasure knowing her belt from a customer and a consultant perspective.