

## GREATER CORONA AREA REGIONAL FAST PITCH STARTUP APPLICATION

1.	Name of business/startup
2.	Contact name
3.	Phone
4.	Email and website
5.	Is your business located in any of the following cities: Corona, Norco, Eastvale, or
	Jurupa Valley? □ Yes □ No
6.	Business address
7.	Brief description of concept/business model:
3.	Has your business received venture capital/angel investment? Explain if so.
9.	Have you received other types of investment, such as crowdfunding,
	SBIR/STTR/grants, institutional loans, etc.? Explain if so
10	.Do you have a viable prototype or final product? $\Box$ Yes $\Box$ No
11	. Is your business pre-revenue? □ Yes □ No
12. Have you read and understood the <u>Riverside County Innovation Month 2022</u>	
	Guidelines for Regional Fast Pitch Events? ☐ Yes ☐ No

## **JUDGING CRITERIA**

Judging will be based on the 5-minute pitch presentations, along with the answers to the questions that judges pose. Each presentation must include a PowerPoint, due Friday, April 1st.

There are five (5) different criteria, with each being given a 1-5 score and each given 20% weight.

Business Model—is this a valuable business? How likely is this company to succeed in its endeavor, and will it scale to a place that it can make a MAJOR impact on the market?

Quality of Presentation—does the presentation explain clearly, thoroughly, effectively, and creatively the message so that the potential viability and scalability can be understood?

## CRITERIA SCORE

- 1. Value: Does this concept provide value the marketplace?
- 2. **Differentiation**: Is this a new and innovative business?
- 3. Viability and Scalability: Is there a plan and ability for this business to expand?
- 4. **Team**: How strong are the founders and advisors in guiding this startup?
- 5. **Pitch Presentation**: How well did the presenter(s) convey the business model/concept?

Each of the judges will select their own 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> places through "forced ranking" the participants.

Following the presentations and Q&A sessions, the judges will retire to determine the 1<sup>st</sup>, 2<sup>nd</sup>, and 3<sup>rd</sup> place winners. All participants will be invited to attend the City Council Meeting, on April 6<sup>th</sup>, where the participants will be acknowledged, and the winners announced. Winner does not need to be present on April 6<sup>th</sup> to win. The first-place winner will be invited to compete for the grand prize at the Riverside County finale, which will be held in Temecula on April 27<sup>th</sup>.

Note: Only scalable startups that met the criteria for the Riverside County Innovation Month Pitch Finale may be passed from the regional pitch competition to the finale.

Return completed application to <u>Anthony@MyChamber.org</u> by 5pm on Wednesday, March 30<sup>th</sup>.