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NYC/LI's Premier Remodeling Guide and Membership Directory

FALL | WINTER 2019

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Cover photo courtesy of Lakeville Kitchens & Baths



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## **PRESIDENT'S MESSAGE**

elcome to the Fall/Winter 2019 Issue of NYC/LI NARI's Design & Remodel Magazine and Directory. If you're thinking about remodeling your home or ready to begin, the National Association of the Remodeling Industry is your source for finding quality contractors, design-build firms, suppliers and other professionals. NARI members belong to a strong network of experienced, well-trained remodeling professionals who observe high standards of honesty, integrity and responsibility in the conduct of their business. They will get your project done right—obtaining the proper permits, carrying the proper insurances, following the local codes and designing innovative solutions to renovate your home.

This issue spotlights beautiful interior spaces, exciting new products and upcoming trends that are sure to provide inspiration for your home as the holiday season approaches. The pages that follow are filled with successful remodeling projects that made many homeowner's dreams become a reality.

Have questions about the renovation process? Visit us at nari-ny. org, or give us a call at 631-673-6274. Ready to start a project? Find your perfect match in our member directory starting on page 53.

Patrick Bentivegna, CR, CRPM President, NYC/LI NARI Benco Construction 631-244-6900



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Photo Courtesy of Landmark Contracting Corp., 2018 Platinum CotY Winner, Residential Interior Design over \$150,000

### NARI'S CORE PURPOSE:

To advance and promote the remodeling industry's professionalism, product and vital public purpose.

### NARI'S CORE VALUES:

Professional: Ethical and honest; committed to high standards

Open: Diverse and respectful; inclusive of many views and dedicated to free expression

Progressive: Informed and knowledgeable; resourceful and flexible

Member Focused: Focused on the importance of success, return on investment and profit lives

## WHAT IS NARI?



The National Association of the Remodeling Industry (NARI) is a not-for-profit professional trade association whose members are dedicated to assuring the consumer has a positive remodeling experience. Composed of full-service contractors, design-build firms, manufacturers, suppliers, distributors, sub-contractors, lenders and other related professionals, NARI is committed to enhancing the professionalism of the remodeling industry and serving as an ally to homeowners.

As the premier source for remodeling information, NARI has an inclusive encompassing purpose: to develop and sustain programs that expand and unite the remodeling industry; to ensure the industry's growth and security; to encourage ethical conduct, sound business practices and professionalism in the remodeling industry; and to present NARI as the recognized authority in the industry.



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## CERTIFIED EXPERTS

## Going Above and Beyond

### **CERTIFICATION DESIGNATIONS**

You can trust a professional remodeling contractor with NARI certification to have access to the latest industry information via conventions, educational programs, meetings, trade publications and expos that feature up-to-the-minute products, materials and techniques. Only serious professionals with a real desire to excel in the industry are eligible to participate in NARI's rigorous certification program, which teaches and tests skill sets, safety issues, and ethical business practices.

### ARC (Accredited Remodeling Company)

Companies with the Accredited Remodeling Company designation have demonstrated that they meet and exceed a higher set of industry standards as determined by a third party, the NARI Accreditation Board.

### **CR (Certified Remodeler)**

Individuals with the CR designation are recognized as experienced remodelers with skills and knowledge in all aspects of the remodeling industry. They must have at least five years remodeling experience, participate in 16 hours of continuing education and be associated with a business in compliance with the NARI Code of Ethics.

### **CRS (Certified Remodeler Specialist)**

This designation includes those remodelers who specialize in six specialty areas of the industry: concrete and masonry, electrical systems, insulation, mechanical systems, plumbing, and roofing and siding. They must have been in the remodeling business for at least five years and associated with a business in compliance with the NARI Code of Ethics.

### **CRA (Certified Remodeler Associate)**

CRA designation will be available to and used by individuals associated with the remodeling industry, but not directly involved in any form of hands-on remodeling. This includes individuals employed as consultants, educators, manufacturers, publishers, suppliers, and writers for the remodeling industry.

### CKBR (Certified Kitchen and Bath Remodeler also includes ACSD and PKBP)

Individuals with the CKBR designation are recognized as experienced remodelers with skills and knowledge in all aspects of kitchen and bathroom remodeling, have at least five years experience and are associated with a business in compliance with the NARI Code of Ethics.

### **CLC (Certified Lead Carpenter)**

CLC designation is exclusively for lead carpenters who are skilled and knowledgeable in the technical, hands-on aspects of their work, and who have demonstrated skill and knowledge in project management, supervision, and customer service. Candidates must have worked in the remodeling industry full-time and continuously for at least five years, must comply with the NARI Code of Ethics and must have at least two years experience as a full time lead carpenter.

### CRPM (Certified Remodeling Project Manager)

Certified Remodeling Project Managers (CRPMs) are the field personnel who oversee every aspect of the project: customer satisfaction, personnel management, project schedule, administration, etc., while working on the project or projects. Candidates must have two (2) years continuous experience in the remodeling industry, AND one (1) year as a remodeling project manager.

### GCP (Green Certified Professional)

Individuals with the GCP designation are recognized as experienced remodelers with skills and knowledge in all aspects of green remodeling, have been in the remodeling business for at least two years and be associated with a business in compliance with the NARI Code of Ethics.

### MCR (Master Certified Remodeler)

This designation recognizes Certified Remodelers that have demonstrated commitment to the remodeling industry through support and involvement in their local chapter, NARI National, and/or their local community. Candidates must be a Certified Remodeler for a minimum of ten consecutive years, hold another NARI certification (CKBR, GCP, CLC, and UDCP) and must submit a letter of recommendation from their chapter executive or chapter president or three letters of recommendation from recent clients.

### UDCP (Universal Design Certified Professional)

Individuals with the UDCP designation are recognized as experienced professionals with skills and knowledge in all aspects of universal design and remodeling. UDCP's must have been working in the remodeling industry full-time and continuously for at least two years, must comply to the NARI Code of Ethics and must complete a minimum of eight hours of universal design remodeling/building related education.

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NARI certification identifies the best of the best in the remodeling industry. There are approximately 1,000 Certified Remodelers (CR) recognized nationally. The NYC/LI Chapter of NARI is proud to recognize its members who have achieved NARI certification.

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### NARI CERTIFIED PROFESSIONALS

	ARC	Accredited Remodeling Company
	CR	Certified Remodeler
	CRS	Certified Remodeler Specialist
	CRA	Certified Remodeler Associate
	CKBR	Certified Kitchen and Bath Remodeler includes ACSD, Accredited Cabinetry and Space Designer and PKBP, Professional Kitchen and Bath Planner
	CLC	Certified Lead Carpenter
	CRPM	Certified Remodeling Project Manager
	GCP	Green Certified Professional
	MCR	Master Certified Remodeler
	UDCP	Universal Design Certified Professional
When you see any of the certifications listed above, you know		

When you see any of the certifications listed above, you know the individual has taken the time and energy to meet performance and business criteria that surpass industry standards.

Please see page 8 for a complete description of the certifications.



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# **A SIMPLE FOYER U**



## **BEAUTIFUL NEW TR**

# PDATE LEADS TO A



Written & Photographed: Alexandra Stanton

emodeling projects are multi-layered. What can start as a simple update to your foyer can snowball into redesigning the rest of your house, or more specifically for a family in Head of the Harbor, their kitchen. While the original layout was functional it did not reflect the new transitional design direction the rest of the house had taken. The homeowners turned to Karen Young of Coastal Cabinet Works, who set to work designing a space that better reflected the family's style.

## ANSITIONAL SPACE COASTAL CABINET WORKS

Keeping in line with transitional design, Karen kept ornate details to a minimum. A shaker door style was chosen for its simple elegance in a bright white paint while the island and bar were given a frappe finish to provide visual depth. Karen left off crown molding, instead using fascia to create a modern touch with clean lines. She placed open shelves above the desk to keep the room feeling light and fresh. Stacked cabinetry play into the ceiling height with the glass doors reflecting light throughout the kitchen. The appliances were paneled for a polished look allowing the eye to travel around the room uninterrupted. To take a closer look at this remodel, 'head' to the Head of the Harbor Project on Coastal Cabinet Work's Facebook page to view the before photos.







Photos courtesy of Coastal Cabinet Works



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# WHAT'S APP?



ppliances Connection has the most abundant and innovative selection of smart appliances on the market today. As our daily routines continue to evolve, so too does the company, connecting customers with appliances that connect back to you. These smart appliances communicate remotely with your smartphone or tablet, allowing you to monitor programs, change settings, and contact customer support wherever you are. Appliances Connection's smart offerings are so connected, they can even download updates through the internet. That way, your purchase can keep up with all the features of newer models for years to come, saving you money. Three of Appliances Connection's sought-after brands at the forefront of this technological revolution are Miele, Dacor, and Thermador.

## SMART APPLIANCES THAT CONNECT TO YOUR PHONE OR TABLET



*Miele* is one of the most venerable and coveted ultra highend appliance brands available at Appliances Connection. Their reputation for the meticulous German engineering in their products is incomparable. Committed to finding you great deals on long-lasting units, Appliances Connection offers range sturdy Miele а of appliances with the expectation of a 20-year lifespan. With technological innovations being created every day, you'll need units that make the most of their enduring design while keeping up with the features of newer models.

### Refrigeration

15 years ago, *Miele* introduced their revolutionary new line of refrigerator columns they called MasterCool. They boasted ingenious features such as Super-Cool and SuperFreeze that would drop the temperatures in the refrigeration and freezer compartments respectively. That way, optimal conditions were maintained when loading new fresh and frozen foods. Back then, smart technology was guite rudimentary. A device called RemoteVision would send information to the manufacturer when the unit malfunctioned so it could be diagnosed before a service person was dispatched. That was pretty much the extent of its capabilities.

This year, *Miele* unveiled the new generation of *MasterCool* column refrigeration. These have upgrades including *Brilliant-Light*, which uses LEDs rather than the halogen bulbs found in previous models. More germane

to our discussion, though, these columns also have what *Miele* is calling *WIFIConn@ct*. This smart device app will interface with the refrigerator, allowing you to control the aforementioned *SuperCool* and *SuperFreeze* modes right from a phone or tablet.

Normally, temperature and other features in both the refrigerator and freezer compartments can be manipulated using the intuitive *MasterSensor* touch controls. In order to increase interior capacity from the old generation of *MasterCool* to the next, *Miele* changed the placement of these controls from

Control your Miele appliances from a smart phone or tablet

a thick middle shelf to a much more discrete panel at the top. This has the unfortunate side effect of making it unreachable to those who are differently abled. However, all the functions on the *MasterSensor* can be accessed using the WIFIConn@ ct app. This remedies the height issue and qualifies the *MasterCool* models for ADA compliance.

### Laundry

One area for which *Miele* is especially lauded is in the realm of laundry. Those with a certain level of means almost exclusively choose *Miele* washers and dryers. They aren't merely paying for the name. The quality of *Miele's* laundry units is such that they've earned a certification seal from the Good Housekeeping Institute. This is no mean feat and includes a two-year limited warranty from the Institute.

Their newest W1 T1 laundry pair is the most advanced yet. One thing that sets it apart is its *TwinDos* system. In the washer, *CapDos* uses specialized compartments to dispense just the right amount of detergents and fabric softeners and pre-mixes them with the wash water so that every piece of clothing is evenly and thoroughly saturated. In the dryer, *FragranceDos* uses fragrance pods to infuse clothing with pleasant scents.

These new laundry units also incorporate *Miele@Mobile*. This app has a pretty impressive amount of functions. Users can start and stop wash and dry programs, view their status, and determine whether new *TwinDos* pods need to be ordered. It even includes a library to advise how to remove a multitude of stain types.



Appliances Connection's partnerships stretch all the way to the other side of the country, allowing them to bring *Dacor's* handcrafted kitchen appliances to the east coast. Thanks to their 2016 partnership with Samsung, *Dacor* has merged its top-tier design with the electronics behemoth's cutting-edge technology. Appliances Connection in now a purveyor of the results of this union, *Dacor's* Modernist Series. For a rustic, traditional look, Appliances Connection



<sup>9</sup>hoto courtesy of Appliances

also carries the Heritage Series, providing smart appliance functionality without sacrificing the appeal of traditional kitchen design. With these, Dacor jumped into the smart appliance game with both feet.

### A Connected Kitchen with Dacor's iQ Kitchen App

Dacor Modernist's effort to seamlessly connect the kitchen is not one of half measures. Virtually everything a user can safely control or monitor from a smart device can be done via Dacor's iQ Kitchen app. Internal cameras in the refrigerator

compartment can be used to view its contents, alleviating the worry of an incomplete shopping list. The FlexZone drawer has separate temperature and humidity controls so it can be set to have damper air for produce or dryer air for meats, fish, and cheeses. When it comes to the freezer, the icemaker can be set to produce traditional ice or "cocktail ice" perfect for a malt scotch. In both the fridge and freezer, the iQ Kitchen app can be used to precisely control temperature in one-degree F increments.

Dacor Modernist ranges/cooktops and hoods communicate with each other using Bluetooth. The cooking appliance's control panel can be used to control ventilation in every respect one could directly on the hood. The hood also has temperature sensors so it can automatically increase and decrease fan speed as necessary. The *iQ* Kitchen app comes into play here as well. Temperature probes in Modernist ovens can cast information to the app so the user can be alerted as to the doneness of meats. All hood controls are available via the app so if one is doing prep work across the kitchen, fan speed can be adjusted without undue distraction. The *Dacor* Modernist Series undoubtedly sets a high bar in the field of smart appliances.



Thermador is a storied old firm that has brought its hundred-year legacy of professional, luxury design to Appliances Connection. They invented the first wall oven and cook top as well as the first home version of the warming drawer. Appliances Connection seeks to match their reputation by being the first retailer to provide you with Thermador's newest, feature-rich smart appliances. The vast selection of Thermador smart cooktops, ranges, and more at Appliances Connection do not simply follow commands. They are your partners, connecting you to top-tier cooking expertise from seasoned chefs across the internet. That way, your entire culinary experience is perfected from the grocery store to the dinner table.

Thermador maximizes the of their capabilities smart appliances through the Home Connect app. It has all of the expected functionality discussed far including remote thus management and observation via a smart device. It also provides further elegant solutions. It's not necessary to wait for an appliance to have a catastrophic malfunction to know it isn't working as it should. Appliances notify Home Connect as soon as the unit isn't operating at peak efficiency. This saves money on utility bills in the long run and prevents the need for costly comprehensive repairs.

Customer assistance is available directly through the app for any Thermador smart appliance issues. If a unit is experiencing any issues, a Thermador associate can access its diagnostics to figure out exactly what the problem is. If the problem cannot be solved remotely, Thermador will help schedule a repair with an authorized servicer. This greatly expedites the repair process, ensuring the servicer is familiar with a particular model and will have the parts necessary to resolve issues in a single visit. Additionally, customer support representatives will assist with any inquiries unrelated to

cooking instructions, the app will advise on all manner of beverages that complement specific dishes. Users can cultivate their inner sommelier with wine and food pairings that are sure to impress. Finally, the app can connect to the users' contact lists and/or social media for easy recipe sharing.

No matter your cooking, cleaning, or food storage needs, Appliances Connection's smart appliances can be easily accessed wherever you are. Never before has such a diverse array of convenient functions been at your fingertips. As innovations in smart features are made in leaps and bounds, the range of smart appliance offerings at Appliances Connec-



troubleshooting, such as comprehensive walkthroughs of special features. Every program will be explained in detail so products can be used to their full advantage.

With the Home Connect app, users have access to *Thermador's* exclusive recipe book for countless culinary inspirations. In addition to step-by-step tion is certain to expand. With demands for time-saving units ever increasing in the modern era, we are always primed to deliver the most advanced smart appliances in the industry straight to you. For the latest in smart technology at deals unmatched by competitors, make the smart decision. Contact Appliances Connection at 1-800-299-9470 or visit them at https:// www.appliancesconnection.com.



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## **3 KITCHEN AND BATH TRENDS**

hen it's time for a home remodel, specifically of a bathroom or kitchen, many homeowners turn to trendy looks as inspiration. Color, texture and material variance, like using different types of tile, lead the way in this year's kitchen and bath trends

To help amplify the look and appeal of your space, consider these tips from the experts at the National Association of the Remodeling Industry:



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### **TRY DIFFERENT SHADES**

White is classic, crisp and always in style, while gray also provides a traditional look. Many designers pair white or gray cabinets, tile and wall color with a pop of color to add interest without overwhelming the space. There are many ways to introduce color, such as a bright island or items that are easily switched out like window treatments and artwork. Combining different shades of white, gray and other neutral colors like beige is an effective way to create a warm and inviting space. One important note to consider when mixing these hues is that they need to be in the same color family. When incorporating white and gray, go for colors that have the same base – either yellow or blue. Mixing a yellow-gray with a blue-white can result in discord that may





not "feel" right. A qualified remodeler who has experience in design can provide expert advice and guide the decision-making process to help avoid costly mistakes.

### **CONSIDER VARIOUS TILE TYPES**

Another popular treatment in kitchens and bathrooms is to use different types of tile and

Photo courtesy of Noah Construction and Builders

surface stone. Incorporating tile of different shapes and texture such as quartz, marble or granite can energize even the smallest space.

Scale provides another way to create interest. To achieve a mosaic feel, look for 1-by-1-foot tiles prepped on larger 12-by-12-foot sheets. Sometimes these sheets include a pre-defined pattern that can help simplify installation.

### **PICK ALTERNATE PATTERNS**

Tile options are available in many varieties, so it can be difficult to know where to start. Subway tile, a classic standby, can be invigorated by arranging the rectangular 3-by-6-inch shapes in patterns like herringbone or basket weave. This versatile tile can be used in both traditional kitchens and bathrooms as well as transitional or more contemporary spaces.

Many manufacturers now include textured tile, featuring patterns that carry the look of wood grain; tiles are also available in three-dimensional textures adding movement and interest with easy care. For example, using a variety of gray hues can create a relaxing and warm environment.

Visit www.nari.org for more information.

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# NEED HOME DESIG VISIT CANCOS TIL

f you want a beautiful home inside and out, one of your best options is to go to Cancos Tile & Stone. Their 12 designer showrooms, all newly renovated, are located from New Jersey to Southampton, Long Island.

In all 12 showrooms, you will see hundreds of fully designed and decorated room settings to offer ideas and concepts for use of Cancos products. The floors are literally covered in patches of Cancos floor tiles, so you can see how the range and shading of the tiles will actually look on your floor. In Cancos' decorated room settings, you'll also see wall tiles displayed in full, complete bathrooms and glass tiles featured as backsplashes or focal accents. All are creative ways to use all of Cancos' tile, glass and stone products. If that's not enough, they now have dedicated spaces to display outdoor porcelain

pavers. You can flow that beautiful tile right out your back door onto your patio. There's always a professional sales attendant to help you through every step of the process.

Cancos also operates a stone

fabrication shop, which stocks all varieties of slabs: marble, granite, quartz, slate, quartzite and now hundreds of porcelain slabs in both 12mm and 6.5 mm thicknesses. Cancos can custom-fabricate an indoor or outdoor kitchen, fireplaces,





# N INSPIRATION? E & STONE!

bathroom tub decks and vanity tops, wall cladding and so much more!

Four generations of the same family have been servicing the New York metro area for over 60 years. The Valva Family prides itself on offering the finest selection, service and value to their local community and neighbors. "We stand behind every piece of tile that's sold and guarantee to meet or beat any price without compromising on service or quality," the family says. "We urge you to visit our showrooms and see the difference." For further information call 1-800-3-CANCOS, go online at cancostileandstone. com or visit a location near you.

Photos courtesy of Cancos Tile & Stone





Photo courtesy of Wendy Interiors

# Turn Your Interior Design Dreams into Reality in as Little as a Day

ave you ever started a new design project in your home and stood there and thought 'where do I begin, how do I bring this all together?' Shopping for the right colors, textures, flooring, furniture, lighting, paint, window treatments, and accessories can be overwhelming. Have you ever wished you had someone with you to help narrow things down? Point you in a direction you may have never considered? Wendy Interiors now offers her expertise as your **Designer for The Day!** 



What is a Designer for The Day? In a nutshell, it's Wendy's undivided attention to you, and all of your details. You and Wendy will start with an in-home consultation and based on that, Wendy will provide you with a customized and detailed plan including design ideas, shopping resources, and color palettes – all based on your personal needs and budget. At the end of your consultation you and Wendy will begin shopping, all for one flat fee.

Let's take a bathroom remodel as an example. You want to redo your entire bathroom - from tiles to towel racks, plumbing to painting. On scheduled shopyour ping day, Wendy will map out the day - visiting a tile show room, а plumbing store, a lighting showroom, and go

pick out cabinets, paint, hardware and window treatments, towels, any coordinating accessories that may be needed.

"One of the best things about hiring a Designer for The Day is that you have the undivided attention of one person working solely for you," said Wendy Lepkoff, owner of Wendy Interiors. "When you utilize my services for a Designer for The Day, you are privy to my industry discounts, you don't incur commission costs on purchases, and the most valuable piece is that you have someone who helps guide you in the right direction – saving you time, money, and frustration – all of which is priceless."

With a Designer for The Day there is no piecemealing a project. When you are out looking for accessories, you'll have your paint color samples with you – not at home where they usually end up when you find that perfect pillow and you just aren't sure if it will go. From start to finish with Wendy Interiors as your Designer for The Day, your project is done fast, easy, and with no do-overs.

You may not need a whole room remodeled and that's okay. This one-on-one personalized service is just that – personalized. You may need furniture for one room, a countertop for your kitchen, window treatments for your family room, or a rug for your dining room. You may end up buying everything in one day, or just narrow some things down. But no matter what you do, you have the assistance and expertise of your Wendy at your side.

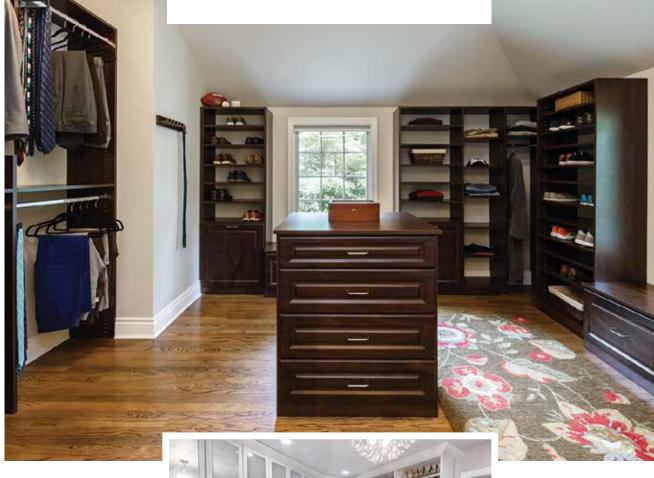
> You'll get a custom plan including design ideas, shopping resources and color palettes

"I am thrilled to offer this service to my clients," said Lepkoff. "This is truly for the person who wants to be involved but needs a little direction. This process allows me to help my client's taste shine through, while I am able to give them advice on how to piece everything together and afford them with an abundance of resources, connections, and designer discounts."

Wendy Interiors is also a full-service interior design firm specializing in kitchens, bathrooms, and open concept renovations, as well as home offices, media rooms, green concepts, and therapy rooms for children with autism.

To learn more about how you can hire Wendy as your Designer for The Day or her turn-key design services, visit her website www.designerfortheday.com and follow her on FB @wendyinteriors; Instagram @ wendyinteriordesigns; on Houzz @wendyinteriorsinc; and on Pinterest @wendyinteriorsinc.

## STORAGE WITH STYLE





Visit our Factory/Showroom in Holbrook, NY



www.symmetryclosets.com

Now Featuring Hafele Engage Closet Accessories





## IS IT TIME TO REPLACE YOUR WINDOWS?

id you know that windows are one of the most important items in your home? They help it feel healthy by welcoming in fresh air and sunlight; they keep it comfortable by trapping in heat during the winter and cool air during the summer; and they act as a gateway to the outside world, whether to keep you safe or to make a first impression. Even when you're not opening or closing your windows, they are working hard to make your home feel comfortable and secure. If they're not, then something is wrong. Yet despite all the ways that windows play an important role within a home, they're not usually top-of-mind for the average homeowner. You may not even know what type of windows you currently have or how old they are.

Unlike other areas of the home, we don't usually interact with our windows multiple times a day. So, despite being one of the most prominent elements of how a home looks and functions, windows are easy to overlook during routine maintenance and upkeep.

While the need for window replacement is not always as obvious as, say, the need to unclog a drain, it can be equally detrimental to the overall performance of a home. For this reason, it's important that you check out your windows every few months to assure they're working correctly.

If you answer yes to any of the questions, it may be time to think about replacement.

### Do your windows look worn out?

The most obvious signal that it's time to upgrade your windows is visual decay. Rot, mold or warping on the window frame are all strong signs that it's time to intervene.

### Are your windows difficult to operate?

Opening windows within your home should never feel like a work-out. If it does, something is probably malfunctioning.

**Does moisture build up on your windows?** Moisture fuels the growth of mold and can cause serious damage to your windows' surrounding area.

### Are your energy bills too high?

It's possible that your windows have drafts. Not only are these uncomfortable, but they're also unnecessarily costly, spiking up cooling and heating bills year-round.





Photos of WindowRama's Farmingdale Design Showroom

### Is your home too hot?

Modern windows are designed with ultraviolet protection, so they can provide more sunlight without adding heat.

### Does your home feel unsafe?

Security glass makes modern windows harder to break, while newer locks are difficult for burglars to bypass.

### Are you interested in smart-home technology?

Many windows now come equipped with built-in sensors that connect to your home alarm sensor and smart phone.

### Is your home too loud?

If your peace and quiet is constantly being disrupted, then your windows might be failing to block out sound.

If you answered yes to any of the above 'signs to replace,' then it's most likely time to take the next step. Go to your local WindowRama showroom or visit Replacement101.com to get started. It's important to check your windows every few months to make sure they're working properly.

"

## Plesser's Appliances CELEBRATING 100 YEARS IN BUSINESS!



### • 100 Years of Low Prices • 100 Years of Great Selection • 100 Years Of Unparalleled Customer Service

### **Babylon, NY August 2019**

Founded in 1919 by Sam Plesser, Plesser's is one of the country's oldest independent appliance stores. Always a family-run business, Plesser's current owners, Marc and Al Howard, are third-generation appliance men who follow the same credo Sam Plesser established back in the beginning of the 20th century: "Let the customer do business with the boss, treat the customer with respect and offer the customer the best price and service available."

### **Community Minded**

Plesser's remains true to these roots when it comes to serving the people who patronize its Babylon and Southampton, Long Island, New York locations. "We have a loyal and dedicated local consumer base that has been shopping in our retail store for generation after generation, and we will always cherish this relationship," says Marc Howard, Plesser's President. "We still enjoy all the little things that a local retailer needs to do. We are very community oriented," he says. With this commitment to community in mind, Plesser's Charity Foundation, Inc., was founded. PCF Inc., a 501 (C) 3 charity, is dedicated to making a difference. It helps support local charities on Long Island as well as nationwide. Since its inception, PCF has held golf outings, wine and cheese benefits and other events in support of local and nationwide charities. This past summer, Plesser's Third Annual Charity Golf Outing benefited the Fiver Children's Foundation.

### **National Presence**

Marc & Alan Howard, Vice President of Sales, formulated a multi-faceted business plan to ensure the company's ongoing success at a national level. "Diversification is the key in today's marketplace", says Marc Howard. "Diversification in product availability, and even more importantly, diversification in building the Plessers brand...locally, regionally and nationally." With the local and regional facets of the business plan in place, Marc and Alan put their efforts into the national branding phase by launching plessers.com in 2008, now one of the country's fastest growing on-line appliance retailers. "Our goal in embarking in the online sales division was to bridge the gap, both for our customers and the manufacturers we represent, between brick and mortar sales and Internet sales." Internet sales are now becoming the fastest growing side of the business."

To supply local and national customers Plesser's is affiliated with both the Inter-County Appliance Co-Op and NECO Nationwide Buying Group. With more than 500 member stores throughout the country, and a combined \$10-billion in nationwide buying power.

### **Builder & Trade Sales**

As this expansion in business philosophy broadened so too has the logistics of running the company. A builder division was established in 2007 headed by Beth Howard-Price. "Our proficiency, expertise and cost efficiency have helped us develop the builder and trade partner aspect of our business. From initial consultation and planning, through specification, pricing and delivery, more builders, contractors, designers, and others in the trade community engage in our services to meet their major appliance needs," according to Beth.

### **The Celebration Continues**

To celebrate the 100th year milestone, Plesser's will be giving away a prize each month and a grand prize of a fully equipped, move-in ready, mobile Tiny House. In addition to this biggest give-a-way in celebration of their 100th anniversary, 2019 also unveils a massive renovation and expansion of the new state-of-the-art Babylon showroom. There will be several grand re-opening events, with huge promotions to commemorate this special occasion.

For more information, please contact: Plesser's Marketing Department • Email: marketing@plessers.com



(From Left to Right): Alan Howard (Vice President), Beth Howard (Vice President of Builder & Trade Development), Marc Howard (President)





# A DAMP SPACE



# **Crawling with Problems**

BY KENNETH RUDDICK

he homeowner knew he had problems in his crawl space: the floors on the ground level were bouncy and unlevel, there was mold present in the crawl space and there was excessive groundwater seepage as this was a waterfront property. He was very interested in not only solving the foundation issues but also improving the overall health of his home and his family. Upon Healthy Basement System's inspection, they measured the moisture in his wood joists and supports. The moisture was highly excessive, making the wood holding up the home and floors spongy.

"We were able to replace the homeowner's old rotting jack posts with our own heavy-duty SmartJack system, providing the crawlspace with the stability it will need long-term," said Bill Simone owner of Healthy Basement Systems. SmartJacks are steel support systems that are laboratorytested and verified to support loads many times greater than what is actually required to stabilize a sagging floor.

Among the negative effects of having a dirt crawlspace are the bugs and mold that tend to fester without proper maintenance. To free it of anything unwanted, Healthy Basement Systems installed their

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antimicrobial CleanSpace polyethylene liner as a vapor barrier that permanently isolated the home from the ground. To prevent the floors from cooling, they installed TerraBlock floor insulation beneath the CleanSpace. For additional insulation, they installed SilverGlo wall panels to reflect heat back into the crawlspace and ultimately reduce the homeowner's energy bills.

To waterproof the damp space, Healthy Basement Systems installed three SmartSump systems to ensure that all areas of the crawlspace will stay dry. Included in the pumping system was an UltraSump Battery Back-Up, which allows for additional DC-operated water removal in case the power fails. They connected the pumps to discharge lines that run underground and away from the home. They then connected the lines



After SilverGlo Wall panels and CleanSpace



to the IceGuard discharge system which allows water to escape if pipes freeze or become blocked for any reason.

Healthy Basement Systems also installed their patented SaniDry Sedona dehumidifier into the open space to control humidity and filter the air of mold spores, dust mite droppings and other particulates



This family solved their foundation issues and improved the overall health of their home.



from the air with a MERV 8 filter. The SaniDry Sedona is the most effective and energy-efficient flowthrough dehumidifier in the world.

"The homeowners are so pleased that they're referring us to all their neighbors, friends and family members and many of their referrals have already booked appointments for free estimates," said Healthy Basement Systems owner Bill Simone. "The family is thrilled with their crawl space and stabilized home and so are we!"



Discharge hidden underneath turtle statue



Humidity and wood moisture saturation percentages



IceGuard

# **KITCHEN IN THE KNOW** what to know when beginning A KITCHEN PROJECT

BY SAMANTHA O'LEARY (DESIGN SPECIALIST WITH KITCHEN & BATH DESIGNS, COMMACK, NY)



onsidering a kitchen renovation can be daunting and scary! There are so many so details to consider, it's very overwhelming! Believe it or not doing a kitchen renovation is a very special process that most homeowners are only able to have the opportunity to complete once or twice in their lives- so enjoy it while it lasts! Here are a few great places to start and things to consider in the initial steps.

Inspiration: its super helpful while shopping for materials if your have a few inspiration photos

to start from. Whether they be photos from a magazine, Pinterest, or even an element from a friend's kitchen. Be sure to ask yourself as you look at a photo of a kitchen you like, why do you like it? What about it do you like? Is there just one element of the photo that you like? For example: just the tile floor, or the backsplash, or the cabinets? What don't you like about the photo? Is there anything you don't like about the photo? You can even take it a step further, if you see a photo that leads you to believe you like the cabinets; what about the cabinets do you like? The door style? The color? The mouldings? Its

important to decipher what specific elements you enjoy in a kitchen photo.

Work with an educated/experienced designer: working with a designer can really alleviate a lot of the stress of tackling a renovation. Its important to find the right designer for you and your project type. Someone that you feel comfortable working with is very important, because this person needs to understand the way you and your family intend to use the space as well as making it beautiful and functional for your everyday life. Working with someone who is educated and experienced is very important! And its ok to ask your potential designer how they got into the business or how long they've been involved in the industry.

Know your materials and their maintenance: many trendy looks include materials that may need maintenance, and may not benefit a working family of 4 or more with small children and pets who are constantly on the go. Its important to ask about maintenance or what a product is made from prior to making a material selection. Your designer may know a similar option with little to no maintenance that would suit your needs better.

What problems do you face now with your current kitchen? Is it too dark? Not enough counterspace? Not enough storage space? No seating area? Sink to small? All of these are important to evaluate when considering your project. Presenting current issues in your space to your designer can help inspire a design by solving a problem with your current space. Now is the time to improve that problem area in your kitchen!

Beginning your layout and wish lists: this goes hand in hand with the previous section, if you know you want a specific product or element in your new layout, it will definitely help your designer when tackling the brainstorming process. If its that you want smart storage, a 48" range, glass door cabinets, or even a farm sink its so important to mention that as early on in the design process as possible so that your designer can properly adjust for those materials.

Remember when tackling any project or renovation, do your research, ask as many questions as you need, and to breathe! Good Luck!







## TRITON MATERIALS CONSTRUCTION PRODUCTS INS

ontractors are stubborn individuals, rightfully so. They have spent years training with the same methods and building with the same materials in order to perfect their craft. This tunnel vision serves as both a blessing and a curse. In using the same methods and materials, perfection becomes habitual and knowledge becomes second nature; if a problem arises, the contractor can use his or her depth of experience to tweak the job at hand and offer a viable solution. However, this onetrack mind can prove to be a halting obstacle when revolutionary methods and materials arise. As new engineered products come to market, the contractors that jump on them first ultimately reap the most benefits. In these instances, you can "teach an old dog new tricks," it just requires communicating the true value at hand.

"In the early 2000's, when we first were introduced to composite decking, we thought 'How much better could it really be? Cedar and treated wood work fine for decks.' Little did we know, 10 years down the road, these materials would breed some of the most highly sought out products in the residential industry."

- Ben Jackson, CEO of Triton Materials & Ben's GC

An innovative mindset and proactive assimilation to the ever-changing landscape of construction serve as the foundation of Triton Materials. Forged by two brothers with a combined 70 years of experience as general contractors, Triton offers state-of-the-art construction products that provide both function and value to its customers. Triton's founders, Ben and Tony Jackson, have not only watched the landscape of the construction industry evolve over the past four



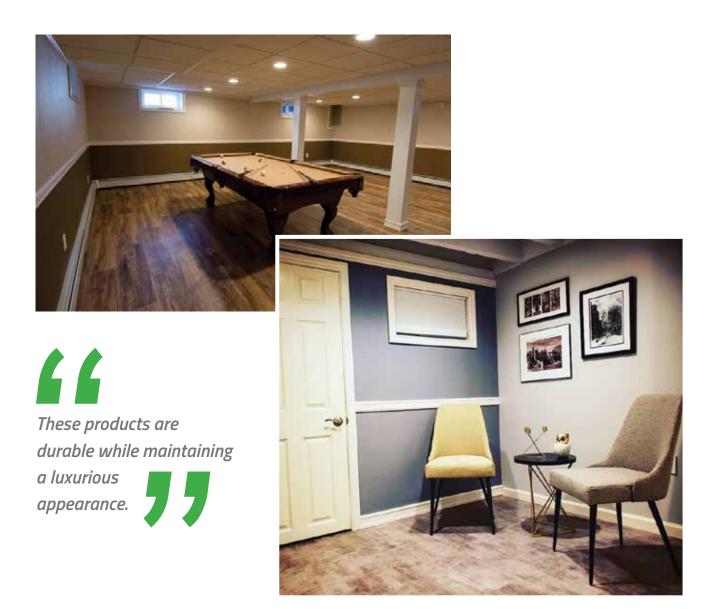
Non-member editorial

## A LINE OF FLOOD-PROOF PIRED BY SUPERSTORM SANDY

decades; they themselves have learned to overcome their skepticism and evolve with the industry. In doing so, they have proactively sought to stay ahead of the curve, with Triton Materials being the penultimate by-product of that ideology.

Triton Materials currently offers two product lines: Triton Wall System and Triton Flooring. Both lines of products came to mind after the devastation of Hurricane Sandy in 2012. As Freeport based contractors working in Long Island's flood zone, Ben and Tony recognized the need for flood-proof construction products. After researching newly engineered products on the market, the brothers began to realize just how valuable these composite products are, as well as all of the direct and indirect benefits they provide to consumers. Ben and Tony saw an opportunity to leverage their expertise and reputation as quality contractors to help mitigate the consumers' skepticism while bringing these new products to market. With that said, Triton's products are not only proved through concept; they have been tested and quality assured by the executives themselves.

The Triton Wall System is a patented system originally created for flood prone and wet areas. It addressed the needs of a waterproof wall in both flood zones and moist living spaces, predominantly basements. The system features waterproof wall panels that are secured using snap-in composite molding attachments. Through featuring a Lego-like system and removing drywall from the equation, the product removes the need of a subcontractor for



installation and makes for a quick and easy recovery after a storm or leak. The owner simply unclicks the molding, washes and dries off the panel, then snaps the panel back into place. In addition to residential projects, the wall systems have been utilized in commercial spaces such as schools and offices due to their durability, while maintaining a luxurious appearance.

In order to complement the waterproof wall system, Triton began offering engineered flooring products to its consumers. We specialize in loose-lay and click-lock flooring systems that feature both solid polymer and ceramic composite cores. Similar to the wall system, Triton's flooring products remove the subcontractor without sacrificing quality or appeal, as they are offered in a variety of designs and dimensions. Our products are rated for all sizes and types of projects, ranging from damp basements to industrial warehouses.

The innovative mindset that brought Triton Materials to fruition will keep the company ahead of the curve far into the future. We are constantly researching the industry in order to bring the most advanced products to market, while simultaneously using our expertise to ensure our products are held to the highest standard. In doing so, we gain a comprehensive understanding of their value, and it is our obligation to communicate that value to you.

If you would like to learn more about our products, please email us at info@triton-materials.com or visit our website https://www.triton-materials.com/.



Photo courtesy of Lakeville Kitchen & Bath

# ENJOY

### Lakeville Kitchen & Bath's Beautiful New Showroom, Now Located in Farmingdale, on Route 110!

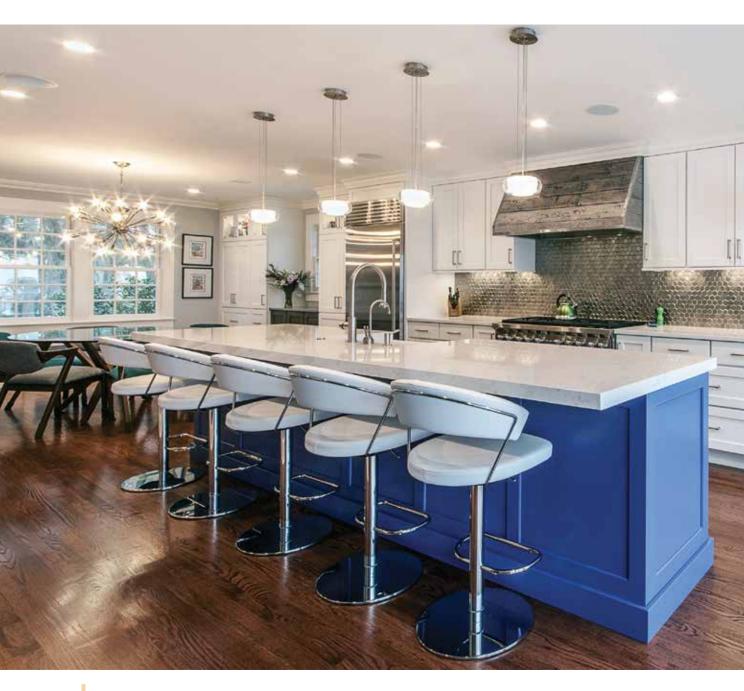
or over three generations, the core philosophy of Lakeville Kitchen & Bath has remained unchanged . . . complete dedication to our customer. We treat every client with the respect and courtesy they deserve, and provide decades of experience, creative kitchen and bath design ideas, quality cabinetry, and unparalleled service.

In 1935, Lakeville began manufacturing metal cabinets as Long Island began its explosive growth. Originally starting operations in New Hyde Park, quickly moving to Floral Park, Great Neck, Hicksville, and finally, in 1955, to Lindenhurst. The Lindenhurst location was Lakeville's home for over sixty years until its recent move, in January 2019, to Farmingdale.

Richard Sirlin, President of Lakeville for over forty years, believes its continued success and growth is primarily due to their unmoving dedication to the philosophy of complete customer satisfaction. Lakeville truly understands the complex process of a kitchen renovation along with all of its challenges. It takes an experienced, knowledgeable, and understanding team to execute and deliver a successful kitchen project to a client. Lakeville Kitchen & Bath is that team that understands the importance, challenges and processes of selling kitchen and bath cabinetry successfully.

Lakeville's new showroom, located at 140 Broadhollow Road, Farmingdale, is their new design showcase that demonstrates the company's design talent and creativity, extensive selection of cabinetry from leading domestic manufacturers such as Medallion Cabinetry, Crystal Cabinetry, Plain & Fancy, Wolf, and DesignCraft and the beautiful setting and atmosphere that their showroom offers for their client's complete comfort and ease. Further, our new state of the art showroom and the addition of Bruce Wechsler, our new VP of Operations, demonstrate Lakeville's commitment to growth and our long term future success.

When not in the office, Richard Sirlin remains active with numerous philanthropies and not-forprofit organizations. Additionally, Richard remains an avid golfer and occasional tennis player as well. Most important, his wife Arlene of 38 years, four daughters, four son in laws, and seven grandchildren . . . the true loves of his life. They are the ones that make his world perfect.





### Some Q & A with Richard Sirlin, President and Owner of Lakeville:

## What is the most satisfying aspect of your business? And the least?

For most satisfying aspect, we have a tie for first place. The kitchen has evolved over the vears to become the true heart of the home and the center for social gatherings. It gives us immense satisfaction to help our clients imagine and bring to life those special places in which to share many beautiful memories and meals. But just as rewarding to me, and to Bruce Wechsler (VP of Operations), is seeing our employees and their families grow both professionally and personally. A true "work family" feeling has developed and continues among us. The unavoidable every day frustrations of this industry are balanced and kept in perspective by the



comradery, smiles and laughter shared among us.

The most dissatisfying element of our business? That's an easy one: Anything that results in project delays for our trade or retail clients.

#### Can you give us an example of when you have to think outside of the box for a project?

Almost every project requires (or can at least benefit from) some outside of the box thinking. Our designers combine their experience in crafting a kitchen with the expressed needs and wants of the client to develop a design that is both aesthetically pleasing and highly functional. That design process is, by its very nature, "outside of the box". Combined with our dedication to service, it is what distinguishes Lakeville in our industry.

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# **NYC/LI NARI Donates \$** AT ITS 1<sup>ST</sup> ANNUAL HAMMERED



The Long Island home remodeling business community enjoyed an inspiring and exciting evening on September 17th, 2019, while attending the first annual HAMMERED Contractor's Competition.

The evening honored Geri Barish, the Executive Director of Hewlett House. Since opening in 2000, Hewlett House has provided a safehaven for cancer patients and their families. Hewlett House is a community resource center that provides the highest quality information and services without charge.

The one-night only event featured 5-professional Contractor Teams (which included one BOCES student-apprentice for each team) who competed in real time before a panel of judges to build a 5' wide x 8'high x 3'deep façade. In just 2-hours, the Contractor Teams had to frame/insert a window, finish the interior of the wall (sheetrock or shiplap, wallpaper, molding), and had to finish the exterior of the wall (shingles, flashing, trim). The judges evaluated the teams on speed, preparation, safety, workmanship, teamwork and ingenuity. The winning team, BENCO CONSTRUCTION, received the coveted NARI HAMMERED Golden Hammer Trophy.





The Judges were experienced industry professionals:

- Judy Mozen, NARI National Past-President and President, Handcrafted Homes Inc.
- Paul Eidle, Nassau BOCES High School Carpentry Teacher
- George Oliphant, Host, NBC George to the Rescue was the dynamic live Emcee for the night.

# **2000 to Hewlett House** CONTRACTOR'S COMPETITION





NYC/LI NARI'S HAMMERED event brought the remodeling community together to raise money for charity, while having a great time and showcasing its local NARI contractors and BOCES students.



Utica Plumbing Hansgrohe Subzero Showcase Kitchen Cancos Green Art Plumbing Noah Construction Floor, Décor & Design Maggio Environmental Ultra Stones LP Smart Side Wendy Interiors Makita Tools Ultimate Pest Control Stone Trash **Reves Brothers** Appliance World

#### **FRIENDS OF HAMMERED**

All County Millworks (Terry Gagliardo) Groutline Solutions (Arthur O'Neill) Tile Bar (John Tudisco) CertaPro of Merrick (Ralph Schwartz) Ruskin Moscou Evans Faltischek (Lauren Grasso) Appliances Connection (Jagueline Russell) Louisiana-Pacific Corp. (Richard Danisavage) Long Island Staple Division (Gretchen Stuerzel) Metro-Rep (Carlos Hernandez) KAMCO (Evan Meyers) **Excalibur** 9 Brothers The Fireplace Store Chevrolet of Smithtown **Roof Services** Traditional Painting & Paperhanging Kitchen & Bath Designs (Anna Ferrante) Resource One Service (Richard Castranova) Premiere Flooring WindowRama

## NARI CODE OF ETHICS

Each member of the National Association of the Remodeling Industry is pledged to observe high standards of honesty, integrity and responsibility in the conduct of business by:

- Promoting only those products and services which are functionally and economically sound, and which are consistent with objective standards of health and safety;
- Making all advertising and sales promotion factually accurate avoiding those practices which tend to mislead or deceive the customer;
- Writing all contracts and warranties such that they comply with federal, state and local laws;

- Promptly acknowledging and taking appropriate action on all customer complaints;
- Refraining from any act intended to restrain trade or suppress competition;
- Obtaining and retaining insurance as required by federal, state and local authorities;
- Obtaining and retaining licensing and/or registration as required by federal, state and local authorities;
- Taking appropriate action to preserve the health and safety of employees, trade contractors, and clients





## **NYC/LI NARI** Member Specialties

#### **CONTRACTORS:**

#### Additions

Alure Home Improvements	516-296-7777
Benco Construction	631-244-6900
Chelsea Home Remodeling, Inc	631-368-4677
FC Freyvogel & Co., Inc	516-781-2786
GB Construction & Development, Inc.	631-878-5865
Kentstruction, Inc.	631-654-0233

#### Alarms & Security

#### **Basement Remodeling**

Alure Home Improvements	516-296-7777
Benco Construction	631-244-6900
Building Structures Unlimited, Inc	516-620-3233
Chelsea Home Remodeling, Inc	631-368-4677
FC Freyvogel & Co., Inc	516-781-2786
GB Construction & Development, Inc.	631-878-5865
Healthy Basement Systems	631-581-0808
Kentstruction, Inc	631-654-0233
Kevin Wrynn Carpentry, Inc	516-579-9467

#### **Bathroom Remodeling**

Alure Home Improvements	516-296-7777
Benco Construction	631-244-6900
Chelsea Home Remodeling, Inc	631-368-4677
Core Kitchens and Baths, Inc.	631-772-7711
FC Freyvogel & Co., Inc	516-781-2786
GB Construction & Development, Inc.	631-878-5865
Island Kitchens & Baths	631-447-1700
Kentstruction, Inc.	631-654-0233
Kevin Wrynn Carpentry, Inc	516-579-9467
Lex Construction	631-218-1487

#### Cabinets

Island Kitchens & Baths	631-447-1700
Kevin Wrynn Carpentry, Inc.	

#### **Carpentry Contractors**

Benco Construction	631-244-6900
GB Construction & Development, Inc	. 631-878-5865
Kentstruction, Inc.	631-654-0233
Kevin Wrynn Carpentry, Inc	516-579-9467

#### **Ceramic Tile**

Kentstruction, Inc631-654-	0233
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#### **Certified Helical Piles**

#### Closets

Symmetry Closets	631-608-8999
Commercial Remodeling	
Benco Construction	631-244-6900

#### Countertops

Cancos Tile	631-736-0770
Kevin Wrynn Carpentry, Inc	516-579-9467

#### **Custom Homes**

Benco Construction	631-244-6900
FC Freyvogel & Co., Inc	516-781-2786
GB Construction &	
Development, Inc	631-878-5865
My Boys Contracting	631-368-6001

#### **Decks & Porches**

Benco Construction	631-244-6900
Decks Unique, Inc.	631-266-3004
GB Construction &	
Development, Inc	631-878-5865
Kentstruction, Inc.	631-654-0233
Kevin Wrynn Carpentry, Inc.	E16 E70 0/67

#### Design/Build

Benco Construction	.631-244-6900
Cee Jay Real Estate Development Corp	.917-771-7710
Dovetail Design & Restoration, Inc	.516-759-5984
GB Construction &	
Development, Inc	.631-878-5865
Kentstruction, Inc.	.631-654-0233
My Boys Contracting	.631-368-6001

#### Doors

Kentstruction, Inc631-654	-0233
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#### **Dormers & Extensions**

Alure Home Improvements	516-296-7777
Benco Construction	631-244-6900
Chelsea Home Remodeling, Inc	631-368-4677
East Coast Dormer, Inc	516-931-6822
GB Construction &	
Development, Inc	631-878-5865
Kentstruction, Inc.	631-654-0233
VAR Home Improvements Inc	516-352-2754

#### Egress Installer

Long Island Egress Pros	
Eong Island Egress I ros inin	

#### **Electrical Contractor**

Excalibur Electric Inc	
Popkin Electric	516-822-4566

#### Expediting

Chelsea Home Remodeling, Inc.....631-368-4677

#### Garages

Chelsea Home Remodeling, Inc	631-368-4677
Kentstruction, Inc.	

#### **General Contracting**

Agate & Co. Builders	631-325-4140
Alure Home Improvements	516-296-7777
Amport Design & Construction Corp	516-873-0400

Apollo Contracting Corp	
Applied Construction Services, Inc	
Arrow Home Improvement Group	516-785-7474
Babylon Bay – Hampton Bay	
Construction	631-225-1590
Before and After Remodeling	
and Consulting	
Belfor Long Island, LLC	
Benco Construction	
Ben's General Contracting Corp	516-623-2945
Brothers Aluminum Corp	
CP Gallagher Construction Corp	
CRA of New York	
Callahan Construction, Inc	631-265-4083
Center Island Contracting, Inc	631-465-9765
Chelsea Home Remodeling, Inc	631-368-4677
Constructive Design, Inc	631-983-4327
Cooper Development	917-531-4445
Dawkins Development Group, Inc	212-627-0969
Dean T Jenkins, Inc	631-987-9687
DG Custom Built Homes	
& Remodeling	631-253-0728
DJ's Home Improvements	516-775-8696
Done Right Remodeling, Inc	631-462-2668
Double Check Builders, Inc	631-585-4444
E & E Contracting of Nassau, Inc	516-541-9685
East Coast Construction & Contractin	g
Services, Inc	
Express Contracting Corp	
FC Freyvogel & Co, Inc	
Family Home Improvement	
Fragoletti Builders	
GAMCO	
GB Construction & Development, Inc.	
Golden-Eye Construction	516-656-9690
Gotham Ruildors of Now York I td	
	718-279-9622
Great Additions, Inc	718-279-9622 516-799-8500
Great Additions, Inc GreenTree Construction, Inc	718-279-9622 516-799-8500 347-836-8777
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence HouseWorks Home Remodeling, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence House Works Home Remodeling, Inc Hy-Grade Contractors Corporation	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild.	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence House of Laurence Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-434-8400
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc JDG Home Improvements, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-434-8400 631-981-2004
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc JDG Home Improvements, Inc John Dominick Cusumano, Inc.	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-434-8400 631-981-2004 516-599-4001
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc JDG Home Improvements, Inc John Dominick Cusumano, Inc JRC Builders, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-434-8400 631-981-2004 516-599-4001 516-225-3244
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc JDG Home Improvements, Inc John Dominick Cusumano, Inc. JRC Builders, Inc K & J Contracting Corp	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-434-8400 631-981-2004 516-599-4001 516-225-3244
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc House of Laurence House Of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Intrabuild JDG Home Improvements, Inc John Dominick Cusumano, Inc JRC Builders, Inc K & J Contracting Corp K.S. Restorations & Home	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-981-2004 516-599-4001 516-735-8032
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc House of Laurence House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc JDG Home Improvements, Inc JRC Builders, Inc K & J Contracting Corp K.S. Restorations & Home Improvements, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-434-8400 631-981-2004 516-599-4001 516-532-7875
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc Homecraft Remodeling Corp House of Laurence House Of Laurence Hy-Grade Contractors Corporation Intrabuild Intrabuild Intrabuild JDG Home Improvements, Inc JOC Builders, Inc JRC Builders, Inc K & J Contracting Corp K.S. Restorations & Home Improvements, Inc Kenneth E Larson–General Contrator, Inc.	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-244-9333 718-612-9900 631-981-2004 516-599-4001 516-599-4001 516-735-8032 516-532-7875 631-583-8616
Great Additions, Inc GreenTree Construction, Inc Hi Tech Home Improvements, Inc Home Improvements By Scott, Inc House of Laurence House of Laurence HouseWorks Home Remodeling, Inc Hy-Grade Contractors Corporation Intrabuild Irwin Contracting, Inc JDG Home Improvements, Inc JRC Builders, Inc K & J Contracting Corp K.S. Restorations & Home Improvements, Inc	718-279-9622 516-799-8500 347-836-8777 631-724-4613 631-889-0242 516-221-6200 516-868-0762 631-864-4801 631-864-4801 631-244-9333 718-612-9900 631-434-8400 631-981-2004 516-599-4001 516-599-4001 516-735-8032 516-532-7875 631-583-8616 631-654-0233

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#### CONTRACTORS CONT'D.:

#### General Contracting Cont'd.

General Contracting Control.
Landmark Contracting Corp516-746-7305
Larsen Home Improvements516-935-3336
Long Island Craftmaster Corp631-544-5094
Mainline Construction631-928-3019
Major Homes Corporation718-229-5741
Master Craft Installations, Inc631-842-1900
Murtha Construction
My Boys Contracting631-368-6001
Nautilus Contracting Corp631-470-1710
Noah Construction & Builders, Inc631-750-2837
Ntice Design Corp516-822-0080
Ora Construction, Inc516-697-7680
Outer County Construction Corp631-585-4291
P. Deblasio Builders Inc631-584-5500
Precise Design
Precision Builders of Long Island516-798-4799
Pryde Contracting of Long Island, Inc516-742-0505
R A Krendel Contracting516-599-8460
RAC Builders Corp631-321-9849
Reyes Brothers Remodeling and
Design, LLC516-458-1551
Roberts Remodeling Professionals, Inc516-731-7007
Selective Sculptures631-736-5301
Sound Harbor Development LLC516-240-8066
Spensieri Construction, Inc516-762-0288
Tim White Remodeling631-956-7553
TimeLine Renovations, Inc718-351-4417
Topnotch Construction516-826-6002
Total Home Construction516-822-4747
Trim-Rite Contracting631-864-3690
Vazac Contracting Corp631-584-7817
Wayside Fence Company631-968-6828
WE Bonnie Contracting, Inc516-767-0002
Wendel Home Center, Inc516-746-0460

#### Granite

Cancos Tile	631-736-0770
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#### Handicap Remodeling

Chelsea Home Remodeling, Inc	631-368-4677
GB Construction & Development, Inc.	631-878-5865

#### Handyman Services

#### **Historical Renovation**

Benco Construction	631-244-6900
FC Freyvogel & Co., Inc	516-781-2786

#### HVAC

Baker Air, Inc	516-650-0622
Cottam Heating & Air Conditioning, In	nc718-885-3328
TF O'Brien Cooling and Heating	516-488-1800

#### Junk & Debris Removal

Maggio Environmental Services, LLC.....631-696-6300

#### **Kitchen Remodeling**

Alure Home Improvements	516-296-7777
Benco Construction	631-244-6900
Chelsea Home Remodeling, Inc	631-368-4677
Core Kitchens and Baths, Inc	631-772-7711
Done Right Remodeling	
FC Freyvogel & Co., Inc	516-781-2786
GAMCO	631-587-2266
GB Construction & Development, Inc.	631-878-5865
Island Kitchens & Baths	631-447-1700
K.S. Restorations & Home	
Improvements, Inc	
Kentstruction, Inc.	631-654-0233
Kevin Wrynn Carpentry, Inc.	516-579-9467
Lex Construction	631-218-1487
Marcos Kitchen & Bath, Inc	516-616-7194

#### Landscaping

GP Landscape Design, Inc	631-395-8283
J. Ratto Landscaping, Ltd	631-696-6503

#### Marble

Cancos Tile	631-736-0770
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#### Masonry

Carry Landscaping Design	
& Masonry, LLC	631-254-8954
Maio Building	631-619-6308

#### Moulding

Kevin Wrynn Carpentry, Inc.	516-579-9467
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#### Painting

Bart's Full House Painting	516-826-7661
CertaPro Painters of Merrick	516-799-3459
Gaudioso Contracting	

#### Pest Control

Ultimate Pest Control, Inc......516-262-3360

#### Plumbing

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Chelsea Home Remodeling, Inc......631-368-4677
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#### **Property Management**

Benco Construction	900

#### Restoration

Advanced Restoration Corp	631-422-2100
Dovetail Design & Restoration, Inc	516-759-5984
Milro Services	516-379-6100
Trinchese Construction	516-766-4500

#### Roofing

Alure Home Improvements	516-296-7777
Four Seasons Roofing	631-249-3377
Highlander Roofing	. 877-219-8198
Kentstruction, Inc.	631-654-0233

#### Siding

Alure Home Improvements	516-296-7777
Euro Siding Corporation	718-359-3876
GAMCO	631-587-2266
Kentstruction, Inc.	631-654-0233
Panther Siding & Windows, Inc	516-679-6620

#### Skylights

Kentstruction, Inc631-654	-0233
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#### Solar Contractors

Momentum Solar	1-800-MOMENTUM
Sunation Solar Systems, Inc	631-750-9454

#### Storm Doors/Windows

lure Home Improvements516-296-7777
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#### Sunrooms

#### Waste Service

Maggio Environmental Services, LLC.	631-696-6300
National Waste Services, LLC	631-242-0300
Winters Bros. Waste	
Systems of LI, LLC	516-322-4096

#### Waterproofing

#### Whole House Renovation

Alure Home Improvements	516-296-7777
Benco Construction	631-244-6900
FC Freyvogel & Co., Inc	516-781-2786
Kentstruction, Inc.	631-654-0233
My Boys Contracting	631-368-6001

#### Windows & Doors

FC Freyvogel & Co., Inc	.516-781-2786
GAMCO	.631-587-2266
GB Construction & Development, Inc	.631-878-5865
Kentstruction, Inc.	.631-654-0233
Kevin Wrynn Carpentry, Inc.	.516-579-9467
King Quality Construction	.631-585-9418

### MANUFACTURERS & SUPPLIERS:

#### **Acoustical Ceilings and Walls**

#### Appliances

Appliance World	631-418-1016
Appliances Connection	718-249-1201
Gringer & Sons, Inc	212-475-0600

#### Appliances Cont'd.

Miele, Inc	800-843-7231 x2712
Plessers Appliances	631-539-3968

#### **Architectural Staircases**

Deer Park Stairbuilding &	
Millwork Co Inc	631-363-5000

#### **Basement Remodeling**

#### **Building Materials**

• • •	
9 Brothers Building Supply Corp	
ABC Stone, Inc	516-997-9412
All Island Countertops &	
Millwork, Inc	631-694-2530
Allied Building Products Corp	516-733-2900
Alside Supply	516-694-6670
Builders Warehouse Corp	631-858-0900
Cancos Tile	631-736-0770
Floor Décor & Design	516-864-0027
Florence Building Materials	631-499-6200
The Home Depot	
Kamco Supply Corp	
Kleet Lumber Company	631-427-7060
Long Island Staple Division	516-887-1010
North East Windows USA, Inc	516-378-6577
Parksite	518-312-3256
ProBuild	631-249-2400
Sims Steel Corp	631-587-8670
StoneTrash, Inc	631-478-8010
Triangle Building Products Corp	631-654-3500

#### Cabinets

ATF Kitchen & Bath Designs	631-462-1200
Coastal Cabinet Works	516-513-1555

#### **Cabinets: Kitchen and Bath**

Green Art Plumbing Supply	516-223-3660
Lakeville Kitchen & Bath	631-957-6800
Riverhead Building Supply Corp	800-378-3650
Triangle Building Products Corp	631-654-3500

#### **Closet Systems**

Symmetry Closets	631-608-8999
Trio East Wholesalers, Inc	631-254-6660

#### Countertops

Cancos Tile	631-736-0770
King Top Sales Company	631-231-1025
Penn Fabricators, Inc	631-205-0282

#### Decking

Allied Building Products Corp	516-733-2900
Kamco Supply Corp	718-768-1234
Riverhead Building Supply Corp.	

#### Egress Systems

Long Island Egress P	<sup>0</sup> ros5	16-224-7576
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#### **Fences/Fence Products**

#### Flooring

Floor & Décor	516-564-7273

#### **General Contracting**

Ora Construction, Inc	516-697-7680

#### Heating Supplies

-	
Broan	 

#### Insulation

Radiant Insulation	
and EM Custom Flooring	631-924-4434

#### **Kitchen & Bath Products**

ATF Kitchen & Bath Designs	631-462-1200
Cancos Tile	631-736-0770
Ferguson NY Metro	631-391-9506
Green Art Plumbing Supply	516-223-3660
Sub-Zero Group East	516-953-3135

#### **Kitchen Remodeling**

Consumers Kitchens & Bath	631-563-3200
Douglas Kitchens and Baths	631-420-4280
Showcase Kitchens	516-869-8585
Sub-Zero Group East	

#### Lumber

Kamco Supply Corp	718-768-1234
U.S. Lumber	631-388-4081

#### Manufacturers' Representative

Dellon Sales	516-603-4084
Metro-Rep	516-616-4650

#### **Manufacturers & Suppliers**

Allied Building Products Corp	516-733-2900
BNJ Granite & Cabinets Ltd	631-285-7807
Better Header, Inc	631-242-1975
BrightView Distribution Corp	
Cancos Tile	631-736-0770
Contractor Express	516-764-0388
Deer Park Stairbuilding &	
Millwork Co, Inc	631-363-5000
Family Lumber	516-735-5100
Hansgrohe, Inc	212-463-5790
Kamco Supply Corp	718-768-1234
Kohler Co	914-246-4961
Louisiana-Pacific Corporation	203-501-0590
MiraTEC	207-210-3701
Moen Inc	631-312-4363
Proof Industries, Inc	631-694-7663
Royal Building Products, Inc	516-398-7171
Sherwin-Williams	. 516-681-6444
Sub-Zero Group East	516-953-3135
Ultra Stones, LLC	
Volko Supply Center	516-741-4466

#### NYC/LI NARI Member Specialties

#### **Marble & Granite**

Cambria	516-349-3070
Cancos Tile	631-736-0770

#### Mirrors

#### Paint

#### **Plumbing Supply**

Ferguson NY Metro	516-953-1700
Green Art Plumbing Supply	516-223-3660
Kohler Co	914-246-4961
Moen Inc	631-312-4363
Utica Avenue Plumbing Supply	718-774-3200

#### Retail

#### Roofing

Allied Building Products Corp	516-733-2900
Alside Supply	516-694-6670
Riverhead Building Supply Corp	800-378-3650

#### **Shower & Tub Enclosures**

OMG Shower Doors, In	c631-842-2515
Trio East Wholesalers, I	nc631-254-6660

#### Siding

Allied Building Products Corp	516-733-2900
Alside Supply	516-694-6670
Boral Building Products	516-592-9029

#### Skylights

Allied Building Products Corp	516-733-2900

#### **Spiral Staircases**

Deer Park Stairbuilding	
& Millwork Co., Inc	631-363-5000

#### **Storage Containers**

PODS, Inc	631-334-8587
Storm Doors	

Trio East Wholesalers, Inc631-254-6660
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Tile	
Cancos Tile	631-736-0770

#### Tool Supply

#### Trusses

Triangle Building Products	Corp631-654-3500
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#### Vacuum Systems

Trio East Wholesalers, Inc631-254-6660
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#### MANUFACTURERS & SUPPLIERS CONT'D.:

#### Windows & Doors

Allied Building Products Corp	516-733-2900
Alside Supply	516-694-6670
Andersen Window and Door Corp	267-918-0795
Bravo Window and Door Supply	631-532-6300
Pella Windows & Doors	516-282-4435
Riverhead Building Supply Corp	800-378-3650
Super Enterprises-USA, Inc	631-777-3544
Triangle Building Products Corp	631-654-3500
WindowRama	631-667-2555

#### Wood Staircases

Deer Park Stairbuilding &	
Millwork Co., Inc631-363-5000	

### TRADE RELATED SERVICES:

#### Architect

Christopher A. Eng Building	-
Design, LLC631-647-5025	-
Todd O'Connell Architect, PC631-650-6666	1

#### Automotive

Chevrolet of Smithtown	631-265-6000
Merrick Dodge/Chrysler/Jeep	

#### **Building Materials**

Habitat for Humanity of	
Suffolk, Inc	631-422-4828

#### **Financial Services**

Forest Hills Financial Group	631-492-1324
Robert J. Futerman CPA, P.C.	516-933-3470

#### **Housing & Real Estate**

61-4800
1

#### Insurance

Bagatta Associates, Inc	631-864-0377
Bargain Build	631-707-2011
Borg & Borg Insurance	631-673-7600
Colstan & Associates, Inc	631-266-2800
Industrial Coverage63	1-736-7500 x174
Newbridge Coverage Corp	516-781-9000

#### **Interior Design**

Abigail H. Hess Interiors, Inc	212-772-6230
Domina Interior Designs Ltd	516-583-0883

#### EL Design Studio, Inc......516-698-2088 Wendy Interiors, Inc ......516-665-9920

#### Legal Services

Kushnick Pallaci PLLC	631-752-7100
Ruskin Moscou Faltischek PC	516-663-6559
Smith Carroad Levy Wan &	
Parikh, P.C	631-499-5400

#### Marketing

Gold <sup>2</sup> Creative	631-243-5960

#### Mortgages

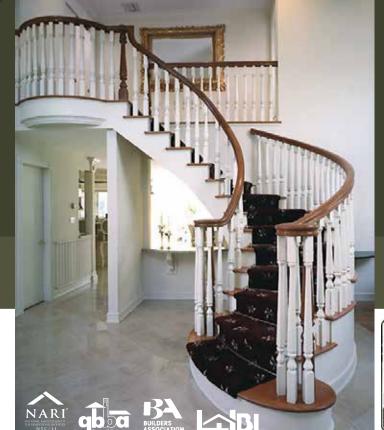
#### **Staffing & Recruiting**

#### Trade Publications

Sheahan Publications C	Corp631-28	8-5400
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#### Training

Able Safety Consulting, LLC	718-593-4789
Electrical Training Center	631-226-8021



#### **SPECIALIZING IN:**

Architectural staircases **Standard staircases Custom railings** Production railings **Iron balusters** 

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Stairbuilding Blue Point, NY 631-363-5000 Fax: 631-363-2167 Sales@deerparkstairs.com www.deerparkstairs.com



#### **CONTRACTORS:**

A.M Shield Waterproofing Corp. 33 Albertson Avenue Albertson, NY 11507 Hugo D'Esposito (516) 294-8400

Abigail H. Hess Interiors, Inc. 308 E. 79th Street #1-B New York, NY 10021 George Constant (212) 772-6230

Advanced Restoration Corp. 151 Lafayette Road West Babylon, NY 11704 Shannon Rodriguez (631) 422-2100

Agate & Co. Builders 59 Cynthia Lane Center Moriches, NY 11934 James Agate (631) 325-4140

## MOVED?

Have a new phone number or email? Let us know!

Regina Biondo Executive Director, NYC/LI NARI

631.673.6274



#### Alure Home Improvements 1999 Hempstead Turnpike East Meadow, NY 11554 (516) 296-7777 www.alure.com

Serving All of Long Island Contact: Seth Selesnow Email: seth@alure.com



Alure has been serving Long Island since 1946 and has built a reputation of providing superior customer service and consistently exceeding expectations. Alure has received numerous awards for customer service, innovative designs and commitment to the community. Alure is a proud partner of the hit show Extreme Makeover: Home Edition. Visit Alure's website at www.alure.com for more information and to find out why Alure is the area's premier full service remodeler.



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#### Amport Design & Construction Corp.

2137 Jericho Turnpike Garden City Park, NY 11040 Carlos Pereira (516) 873-0400

#### Apollo Contracting Corp.

108 Benkert Street Bethpage, NY 11714 Christopher Tsokas (516) 433-0200

#### **Applied Construction**

Services, Inc. P.O. Box 504 Babylon, NY 11702 John Brueckner, CR, CLC (631) 661-6820

#### Arrow Home Improvement Group 3860 Merrick Road

Seaford, NY 11783 Michael Katsigiorgis (516) 785-7474

#### Babylon Bay-Hampton Bay Construction

280 Central Avenue Bohemia, NY 11716 A.J. Shupack (631) 225-1590

#### Baker Air, Inc.

26 Valley Road Port Washington, NY 11050 Kris Baker (516) 650-0622

#### Bart's Full House Painting

4 Florence Avenue, Apt. 4B Freeport, NY 11520 Bart Reiter (516) 826-7661

### Before and After Remodeling and Consulting

283 Hempstead Avenue Rockville Centre, NY 11570 Budd Shamroth (516) 536-6226

#### Belfor Long Island, LLC 60 Raynor Avenue Ronkonkoma, NY 11779 Jeremy Longo (631) 471-2300



#### **Benco Construction**

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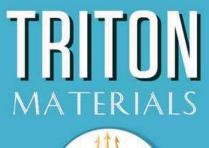
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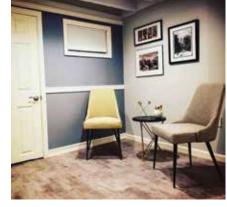


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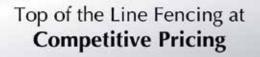
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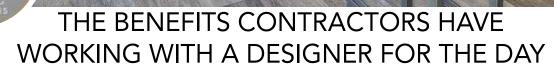


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