



# Guidelines for Small Lot By Appointment Only Sales



**Per directives issued in the Public Health Order issued by New Mexico  
Department of Health Secretary Kathyleen Kunkle dated March 23, 2020:**

To ensure that all New Mexicans have access to purchase vehicles, effective March 31, 2020, Governor Michelle Lujan Grisham has allowed licensed New Mexico motor vehicle dealers with less than 90 cars at the dealer's licensed location, whether for sale or not, to sell vehicles at their location by appointment only.

All of the restrictions established in the On-Line Internet Sales Guidelines apply to on site vehicle sales. A copy of those guidelines is attached. The following additional restrictions shall apply to onsite sales by appointment:

- 1. The customer and licensed dealer must have communicated about the vehicle over internet, phone or text.**
- 2. No more than one appointment at the dealership at a time, with no more than two clients each appointment. Both parties will follow strict 10' social distancing strategies during the appointment.**
- 3. At the agreed time, the licensed dealer alone will greet clients outside. Clients may not enter the dealership building or come into contact with any employee of the dealership.**
- 4. Vehicles should be thoroughly disinfected before and after any test drive.**
- 5. Each appointment allows for test drives for two vehicles.**
- 6. All paperwork including closing will take place outside, with clients either in vehicle or outside.**

Please email [info@nmiada.com](mailto:info@nmiada.com) with any further questions.