



A Thoughtful Approach to Goals and Resolutions

What do you want in 2024?	
My Top Core Values:	
My DISC Style Key Words:	
Capacity/Energy:	
My Intentions / Goals:	
'll set myself up for success:	

Core Values Exercise



Core Values Course



Core Values

Definition The principles and priorities that guide an individual's actions.

They represent the foundational convictions that allow a person to navigate complex situations while keeping their identity and authority at the forefront.

Morals or ethics - subjective ideas based on your values

NOT Beliefs - can be inherited, developed, and are changeable

External - anything outside you is "something you value"

Intangible - but have documentable effects

ARE Inherent - your internal compass

Inspirational - they bring you joy

What would the 5 people closest to you say about you?

- What things do YOU consider to be non-negotiable?
- What makes them non-negotiable?

• Pull out the 3-5 that most resonate	and transfer them to page 1.





Communication: DISC

DISC Services

someone who demonstrates these	Consider using this COMMUNICATION APPROACH
 » Confident » Assertive or aggressive » Challenges the status quo » Seems to like control » Dislikes routine 	 Be direct and brief. Stay in the big picture. Don't try and share all of the details. For a decision, provide them with options. Maintain your focus on results, not process.
 » Talkative » Optimistic » Encourages others » Fun to be around » Very social 	 Allow them the opportunity to share their ideas. Keep the conversation fun. Don't overwhelm them with too much data. Expect to follow up with them. Provide short, concise information in a friendly way.
 » Loyal » Reliable » Good listener » Avoids confrontation » Mediator 	 Keep the conversational tone pleasant and friendly. Steer clear of confrontational words or attitude. Express your appreciation for their dedication and loyalty. Focus on maintaining a supportive tone. Provide them with time to adjust to changes.
 » Analytical » Organized and structured » Works well with a schedule » Prefers to work alone » Quiet and reserved 	 Focus on facts. Keep the tone professional. Give them all of the details. Provide them with time to analyze options for decisions. Remember they may ask many questions because they process by gathering more facts.

Capacity & Energy



Sprinter - Quick start, recovery, start over

Marathoner - Methodical and in it for the long haul

Use the life wheel to determine what takes the most energy.

