



The City of Pensacola and its Community Redevelopment Agency would like to extend an invitation to you to participate in upcoming development opportunities.

For more information on these opportunities please visit our website: <https://www.cityofpensacola.com/3514/Development-Opportunities>.

The following opportunity is now available:

Request for Letters of Interest (RLOI) – 101 West Main Street – Downtown Waterfront Market Rate Development.

The City is soliciting Letters of Interest (LOI) from interested developers specializing and/or experienced in commercial real estate development for property located at 101 West Main Street, Pensacola. The ideal project will encompass a broader master plan to maximize the reuse of the adjacent Harbourview parcels (6 story office and 3 story parking garage), which are currently listed for sale by a private owner. The City will consider either single site or broader master planned proposals with the overarching objective of maximizing economic impact and public enjoyment of the waterfront. **LOIs will be accepted for a minimum of 30 days, ending on Mar. 17, 2024, at 5:00 p.m. local time, but may be accepted on an ongoing basis** until closed at the discretion of City administration. **An informational conference will be held on Feb. 29, 2024, from 2 p.m. to 3 p.m.** at Pensacola City Hall or online via Teams. **Interested parties are strongly encouraged to attend.** This will be followed by a site visit from approximately 3 p.m. to 4 p.m.

Full details on the informational conference, project vision, preferences and response procedures and requirements are available within the RLOI document accessible on [our website](#). **Please review the RLOI file in full before submitting a proposal.** Questions may be sent to: redemption@cityofpensacola.com.

Parties interested in this, and future opportunities are encouraged to sign up for text and/or email notifications via the Notify Me “CRA Updates” and “Bid Postings” lists.