



# WELCOME TO YOUR CHAMBER

#### **MANDATE**

We serve our membership and the Yellowknife business community by:

- 1. Facilitating educational and professional development opportunities;
- 2. Promoting our membership and Yellowknife as a great place to do business;
- 3. Facilitating savings on business services for our membership;
- 4. Creating opportunities for our membership to expand their professional networks; and,
- 5. Advocating on issues of importance to our membership at all levels of government.

#### **MISSION**

To be a leader in the continued improvement and development of a strong Yellowknife business community in order to support a diversified economy and sustainable growth.

#### **VISION**

Leadership. Service. Advocacy.



Accreditation is a formal acknowledgement that the Yellowknife Chamber of Commerce has been successfully evaluated against rigorous national standards of policy, service, and performance.

### WE ADVOCATE

#### WE'VE BEEN THE VOICE OF BUSINESS IN YELLOWKNIFE SINCE 1946!

#### **ADVOCACY AT WORK**

Our policy and advocacy work included:

- o Temporary Day Shelter
- o City of Yellowknife Zoning Bylaw Review
- o City of Yellowknife 2021 Budget
- o Liquor Legislation Review
- o COVID-19 Public Health Restrictions
- o GNWT Procurement Review

For detailed information on our policy and advocacy work, visit: www.YKChamber.com

#### THE POWER OF THE CHAMBER NETWORK





THE CANADIAN CHAMBER OF COMMERCE
LA CHAMBRE DE COMMERCE DU CANADA

We're proud members of the NWT Chamber of Commerce and the Canadian Chamber of Commerce!

Our membership with these organizations raises our profile and increases the opportunities we have to network, collaborate, offer new programs and foster business development, while increasing the visibility of our members on a broader and diverse scale.

#### **DID YOU KNOW?**

Studies show that a membership with a local chamber of commerce provides a 73% increase in consumer awareness. When consumers know that a business is a member of their local chamber, they are 49% more likely to think favorably of it and 80% more likely to purchase goods and services from the company in the future.

Survey: Chamber Membership Is Effective Business Strategy. ACCE. (2012). Retrieved from: https://tinyurl.com/ACCESurvey

# WE PROMOTE

#### **E-BLASTS**

Distribute information about your business, a product or service, or an upcoming event to 900+ subscribers using our e-blast service. E-blasts are available to members of the Yellowknife Chamber of Commerce at a rate of \$250 + GST. We occasionally send out E-blasts from non-members if we believe it be in service to our members.

#### ENHANCED MEMBERSHIP DIRECTORY

Take advantage of an enhanced listing in our online business directory! We can include links to your social media pages, a description of your business, directory search optimization, logos, photos or videos, and direct links to webpages or news articles that you'd like us to feature.

Email **Admin@YKChamber.com** to get started.

View our online business directory at: https://business.ykchamber.com/list/

#### SOCIAL MEDIA

We're active on Facebook, LinkedIn, Twitter and now Instagram with a combined total of 4700+ followers. When you become a member, we'll become your biggest fan and like your page, welcome you to the network and share your posts periodically. Our pages are updated regularly with events, member news, advocacy

updates, new programming, business discounts and more.

#### **Connect With Us:**









Facebook: www.Facebook.com/YKChamber

Twitter: @YKChamber

LinkedIn: https://www.linkedin.com/company/yellowknife-chamber-of-commerce

Instragram: <a href="https://www.instagram.com/ykchamber/">https://www.instagram.com/ykchamber/</a>

#### **#SHOPYK PASSPORT PROGRAM**

In past years we've partnered with the City of Yellowknife to promote local businesses and to encourage residents to shop local.

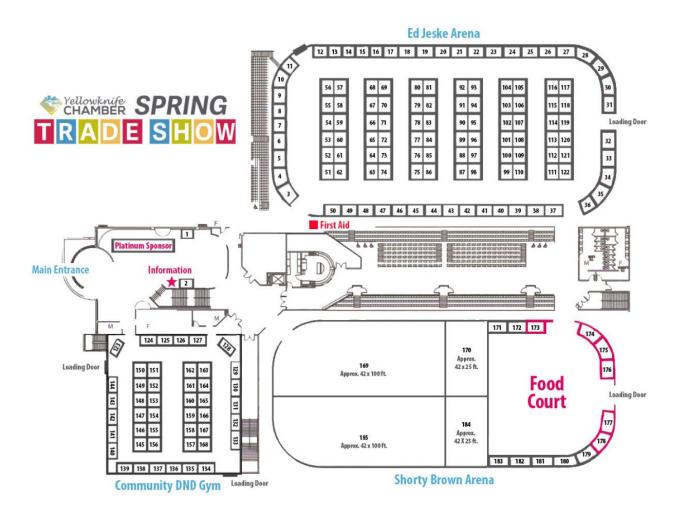
During the **#ShopYK passport campaign**, for every \$20 spent at participating businesses, shoppers receive a stamp on their passport. Once 30 stamps have been collected, completed passports are entered into a draw for cash prizes.

The campaign typically runs from mid-October to early-December.

#### **SPRING TRADE SHOW**

The Spring Trade Show is our signature event - with over 189 exhibitors and 5000 attendees, this event provides one of the best opportunities to promote your business!

Due to the COVID-19 pandemic we were unable to host this event in 2020 and 2021. We look forward to welcoming you back in 2022!



# WE EDUCATE

We facilitate educational training and professional development opportunities for business owners and their employees. This is accomplished by using a variety of resources - from nationally renowned speakers to local knowledge powerhouses.

#### TRAILBLAZERS SYMPOSIUM

Our annual celebration of International Women's Day will take place on March 8, 2022.

Topics from the 2020 event include: Inclusive leadership, cross-cultural communication, thriving in change, planning for financial success and more!

#### SMALL BUSINESS WEEK

Join us in October for our annual celebration of Small Business Week!

#### ON DEMAND WEBINARS

If you're looking for an opportunity to consult with Yellowknife businesses or share your expertise in a virtual setting, consider hosting an On Demand Webinar.

This virtual event will take place over Zoom and a tech rehearsal is required the day before. You can typically expect between 5-20 attendees, depending on the topic.

We charge \$150 + GST, which includes free registration for up to 100 attendees.

#### **LUNCH & LEARNS**

If you're looking for an opportunity to share your expertise by doing a presentation to an engaged audience in an informal conversational setting, consider hosting a Lunch & Learn.

These events are typically held between 12:00pm and 1:00pm and will take place in our Boardroom. You can typically expect between 10-20 attendees.

We charge \$500 + GST which includes lunch for up to 20 attendees.





### WE CONNECT

Networking is an important part of doing business. Our events provide you with an opportunity to connect with potential suppliers, customers, and fellow businesspeople.

#### **AGM & FREE BUSINESS LUNCH**

Want to learn more about the Yellowknife Chamber of Commerce? This is your opportunity! Join us for our AGM & Free Business Lunch on February 25, 2022 at the Explorer Hotel. We'll be electing our 2022 Board of Directors, presenting our financial statements and hosting an engagement session with our membership.

We'll be soliciting feedback on the on-going COVID-19 economic recovery and other areas of advocacy you would like to see from the Chamber of Commerce in 2022.

#### **BUSINESS CLUB LUNCHEONS**

If you're looking for an opportunity to solicit feedback (consultations) or share information with the Yellowknife business community in a more formal setting, consider hosting a Business Club Luncheon.

These events are typically held between 12:00pm and 1:30pm and you can expect 40+ attendees.

We charge \$2500 + GST, which includes venue rental costs and AV equipment rentals.

#### **BUSINESS AFTER HOURS**

If you're celebrating an anniversary, launching a new product or service, celebrating the recruitment or retirement of staff, or showcasing your new office / storefront, consider hosting a Business After Hours event.

These events are typically held between 5:00pm and 7:00pm and take place at your business location. You can expect 30-50+ people.

We charge \$1500 + GST which includes catering for up to 50 guests.

#### **BUSINESS RESILIENCE AWARDS**

During these unprecedented times, we've witnessed the Yellowknife business community overcome incredible obstacles by demonstrating innovation, grit and resiliency. In 2020 and 2021, our annual Business Award Gala was transformed into the Business Resilience Awards and we honored businesses who have demonstrated their ability to quickly adapt and respond to business disruptions in the face of the COVID-19 pandemic and the economic hardship that it has caused. We hope to return to our traditional format this upcoming year but this will depend on how things progress.

Stay tuned for more information on this event, scheduled for October 2022.

# WE PROVIDE SAVINGS

#### **CHAMBERS PLAN**

The Chambers of Commerce Group Insurance Plan is available exclusively through local Chambers of Commerce.

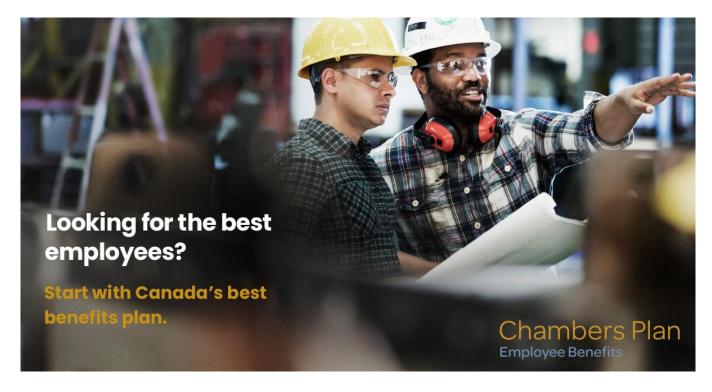
The plan offers a full range of employee benefits, each with a comprehensive list of alternatives so the benefits you choose fit your company.

- Life Insurance
- Short- and Long-Term Disability
- Health Insurance
- Dental Insurance and much more!

Plus, each plan includes Business Assistance Service, at no additional cost. This gives you access to professional accounting, counselling, legal and human resource experts who understand the challenges that business owners face.

#### Ready for a free quote?

Contact Corol Sundberg at CAM Financial: 867.444.0323 or camfinancial@outlook.com



#### **CHAMBER BUSINESS SERVICES**

Our membership with the Canadian Chamber of Commerce allows us to share the Chamber Business Services program with you!

Designed for members by members, Chamber Business Services provides the tools you need to boost your productivity, save money and achieve your goals.

#### FREIGHTCOM SHIPPING SOLUTIONS

Receive savings on shipping costs, including pallet shipping.

Members can save anywhere from 70% to 75%

#### PRAGMATIC CONFERENCE CALLING

Receive a conference call rate of only 2.8 cents/minute, per participant, for toll free access and no additional fees of any kind.



Sign up at: <a href="https://www.Freightcom.com/Chamber">www.Freightcom.com/Chamber</a> Promo code: FC-Q6F2



To get started, contact our account rep and tell him that you're a member of the Yellowknife Chamber.

<u>Mike.Sanders@ThinkPragmatic.com</u> or call toll-free 1.866.746.5282

#### MEMBER2MEMBER DISCOUNT PROGRAM

Yellowknife Chamber Members offering discounts to other Yellowknife Chamber Members.

When redeeming your discount, be sure to let the business know that you're a member of the Yellowknife Chamber. Membership can be verified by referring to our online business directory at: https://business.ykchamber.com/list/

Discounts can be added anytime throughout the year! Email **Admin@YKChamber.com** to get started.

#### 10% off organizing/decluttering services

To redeem, contact Alyssa Mosher and tell her you're a chamber member. Call 867-445-8634 or visit: <a href="https://www.a-listorganizing.com">www.a-listorganizing.com</a>

10% off all merchandise to members of the Yellowknife Chamber of Commerce.

Redeem with code: YK Chamber





# 10% discount for Yellowknife Chamber members for all of our products and services



# 10% off signs, decals and engraving. Please mention discount when placing order with Derek.

To redeem please contact: Derek at signs@capitalsignsltd.ca, call 920.7446 or visit www.capitalsignsltd.ca



To redeem, contact: <u>admin@college-</u> nordique.com



### Collège NORDIQUE francophone

# Free delivery on all catered lunch bookings over \$400.00 for Chamber Members, Tuesday to Friday.

To redeem, contact 867-920-5500



# 15% off all kitchen cabinet/countertop orders and custom order window and exterior door packages over \$5,000 in value.

Questions? Visit or Contact Chuck Corothers: chuck.corothers@hotmail.com



### 15% discount on all towing and services offered.

To redeem, contact Jennifer Eggenberger at 867-445-2500 or djstowingyk@gmail.com



#### \$25 off starter pack.

To redeem, contact Colleen Tsikira at 867.765.8156 or dmedrivingschool@gmail.com



#### 10% discount on Hardwood, Laminate, Vinyl Plank, Vinyl Sheet, Carpet, Tile, and Backsplash products.

To redeem, contact: claire.floorit@gmail.com or call 867-766-4300



### A complimentary initial 30 minute consultation for new clients.

To redeem, contact 867.766.ROSS (7677) or yellowknife@mross.com



# 15% discount to all clients who are members of the Yellowknife Chamber of Commerce.



### 10% off digital printing services - signs, decals and canvas wraps.

To redeem please contact: janet@signedyk.com or visit www.signedyk.com. Please mention the discount when placing your order with Janet.

# signed.

### Book your next staff appreciation event with Sundog Adventures and save 15%.

For more information visit www.sundogadventures.ca or call Richard at 867.446.8687



# 10% off regular priced fine art photographic canvas prints. Discount cannot be combined with another offer.

To redeem, contact 867-444-9656, email info@tawnabrown.com.

For more information, visit www.tawnabrown.com



#### 15% off all non-prescription products

To redeem, visit The Medicine Shoppe Pharmacy and tell them you're a Yellowknife Chamber member.

Questions? Phone: 867.920.7775



### 20% discount on starting a campaign with My True North Now

To redeem, contact Andrew Brohart at 867-920-4636 or abrohart@mytruenorthnow.com

Yellowknife Chamber of Commerce Members two months Free Subscription

Presenting Aurora Coupons App
#Shoplocal #Supportlocal





### 15% discount on the following cleaning services:

Commercial Range Hood and Vent Cleaning Commercial and Residential Duct and Dryer Vent Cleaning Commercial and Residential Line Steaming

To redeem, contact: accounting@wilfsrestoration.ca or call 867-873-5957



#### 15% discount on all Website projects

To redeem, contact Kyle at 867-444-0901.

For more information, visit www.withmedia.ca



### 10% off all merchandise to members of the Yellowknife Chamber of Commerce.

Redeem with code: YK Chamber 10

#### YELLOWKNIFE PHYSIOTHERAPY

### Sport & Rehab Clinic

Enter to win a FREE airline ticket from Yellowknife to anywhere in North America (Puerto Rico and Hawaii excluded). Taxes and airline fees are not included. Conditions apply.

For more details, visit yyztravelnorth.com/contest/

\*Contest ends with the draw on April 30, 2022\*



Book a cruise by Royal Caribbean® or a vacation package by ClubMed® and receive:

- > \$75 off for a package valued \$2,000 \$3,500 per person before taxes
- > \$125 off for a package valued \$3,500 and up per person before taxes

To redeem, contact roz@yyztravelnorth.com and mention Corporate Discount #867.

