# TEXAS CITY\_LA MARQUE CHAMBER OF COMMERCE



# **BUSINESS PLAN**

#### 2020 BOARD OF DIRECTORS

Ron Assad Gallant Builders

Ramiro Barba Port of Texas City

Georgia Meyer Barzilay Karat Creations Jewelry

Kevin Bogard Marathon Petroleum

Sally Briggs Gulf Greyhound Park

Kirk Broiles Scribbles Embroidery

Jay Carnes Carnes Funeral Home

Joshua Chapman Chapman's Front End & Brakes

Craig Colelli Faust Distributing

Kedge Cook Cook Ford

Shane Day Kodiak Metals Recycling

Richard DeVries Standard Steel Supply

Shannon Doyle South Land Title Gail Figueroa AMOCO Federal Credit Union

Nick Finan City of Texas City

Felix Herrera Awesome Auto Accessories

Brooke Hrach The Dow Chemical Company

Alan Hutchins A & A Machine & Fabricating

Charles "Tink" Jackson City of La Marque

April Jones Queens Attic

Caitlin Kim Domac, Inc.

Manny Lopez El Cubano Cigar Factory

Jim MacPherson Valero Refining

Sergio Matute Eastman Chemical – Texas City, Inc.

Genevieve McGarvey McLeod, Alexander, Powel & Apffel Mike Meyer Ashland

Jaimin Modi HCA Houston Healthcare Mainland

Sam Navarro Womble Company, Inc.

Ray Nunez Taylor & Hill

Phillip Orange Team Mancuso Power Sports

Rusty Plackemeier Lyons & Plackemeier

Sonny Tholcken Trey Industries

Candice Towles Texas First Bank

Terry Trevino BP Texas City Chemicals

Becky Trout Unbehagen UTMB

Diana Vazquez TNMP

Cathie Woitina Associated Credit Union

#### 2020 EXECUTIVE BOARD

Rusty Plackemeier, Chairman Lyons & Plackemeier Attorneys

Georgia Meyer, Chair Elect Karat Creations Jewelry

Jim MacPherson, Treasurer Valero Refining

Ron Assad, Vice-Chairman Gallant Builders Gail Figueroa, Vice Chairman AMOCO Federal Credit Union

Genevieve McGarvey, Vice-Chairman McLeod, Alexander, Powel & Apffel Phillip Orange, Vice Chairman Team Mancuso Power Sports

Sergio Matute, Past Chairman Eastman Chemical–Texas City

Jenny Senter, President Texas City-La Marque Chamber of Commerce

#### CHAIRMAN'S MESSAGE



#### Dear Chamber Members,

This 2020 Business Plan is an overview of many of the programs and events that the Texas City - La Marque Chamber of Commerce is involved in. Thank you to those of you who are making these efforts thrive. There is always room for a new face and new energy in whatever is being undertaken at the Chamber, and I hope that somewhere in this material you find a place that serves your need or interest.

Members of the Texas City – La Marque Chamber of Commerce have a key leadership position in influencing the economic growth, prosperity and

overall well-being of our cities. By participating and serving as an active member, you and your business can be exposed to innumerable opportunities for growth. From marketing and networking opportunities to exclusive membership benefits, there are a multitude of ways to get the most of your membership. I encourage you to engage and get involved. Together, we can accomplish goals and build a productive future!

Best regards,

Rusty Plackemeier 2020 Chairman of the Board Texas City-La Marque Chamber of Commerce

> Texas City-La Marque Chamber of Commerce... The Chamber of Choice!

## THE CHAMBER'S FOCUS



#### MEMBERSHIP

Implement excellence in membership development, engagement and outreach efforts.



#### NETWORKING Provide quality opportunities for member interaction.



BUSINESS DEVELOPMENT

Support growth and prosperity for the Texas City and La Marque area.



#### LEADERSHIP/EDUCATION

Enhance the quality, accessibility, choice, and usefulness of education and to grow informed leaders for the future.



#### ADVOCACY

Promote a positive and pro-active business environment by developing and supporting local governmental action which promotes a strong business climate and job growth opportunities, in addition to establishing productive relationships between business interests and public officials. This committee in will provide information to educate the membership on issues impacting the business community.



#### COMMUNITY ENHANCEMENT

Provide community events that are quality opportunities which add to the quality of life of citizens and operate in a positive addition to the Chamber budget.



#### GOVERNANCE

Implement strategies and ensure operational excellence in all areas of corporate structure.



## 2020 CALENDAR OF EVENTS

January 1 – Holiday January 8 – New Board Orientation January 22 – Board Meeting January 30 – Annual Banquet February 17 - Holiday February 26 – Board Meeting February 27– State of the Cities and County Business Luncheon March 25 – Board Meeting April 10 – Holiday April 15 – State of Industry Business Luncheon April 22 – Board Meeting April 28 – Industrial Trade Show May 21 – Business Luncheon May 25 – Holiday May 27 – Board Meeting June 11 – Taste of the Town & Auction June 24 – Board Meeting July 3 – Holiday July 22 – Board Meeting

August 21 – Shrimp Boil August 26 – Board Meeting September 7 – Holiday September 16 – Business Luncheon September 23 – Board Meeting September 30 – Golf Tournament (Day 1) October 1 – Golf Tournament (Day 2) October 17 – Bayou Fest October 28 – Board Meeting November 18 – Business Luncheon November 26 – Holiday November 27 – Holiday December 1 – La Marque Christmas Parade December 8 – Chamber Christmas Open House December 16 – Board Meeting December 24 – Holiday December 25 – Holiday

December 31 - Holiday



## ANNUAL BANQUET





The Texas City-La Marque Chamber of Commerce holds its Annual Membership Banquet and Reception in January at the Charles T. Doyle Convention Center. It's a time to reflect on the past year and recognize outstanding Chamber members and volunteers.

## JANUARY 30, 2020



Outstanding Citizen of the Year, Business of the Year, Community Service Award, Ambassadors of the Year, Chairman's Award and more. It's also the time to introduce our incoming Board of Directors and thank our outgoing Board Members.

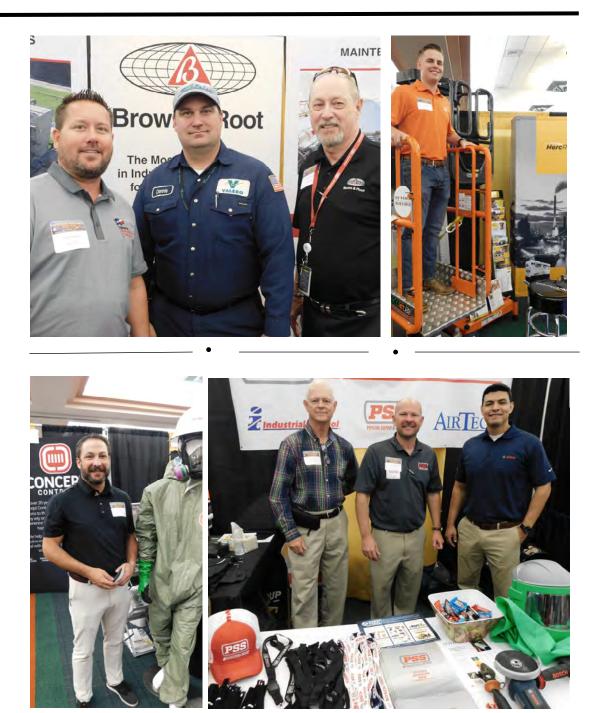
## INDUSTRIAL TRADE SHOW





This is your opportunity to network, meet with prospective buyers, large corporations and businesses in the Galveston County area. With over 100 booths, it is the ideal opportunity for Chamber members to invite engineering, maintenance, operations, purchasing, and business personnel from the local community to *Exhibit... Buy and Sell...Network!!* 

## APRIL 28, 2020



This "sell out" event creates an environment to increase local business by providing a place where vendors could market to potential buyers, including large corporations from the Galveston County and the surrounding areas.

# TASTE OF THE TOWN& AUCTION





Taste of the Town is our annual community event that showcases area restaurants and caterers. At the Taste of the Town, you can stroll through food and beverage booths to sample some of the best cuisine in town. With many local restaurants and beverage distributors participating, this event provides a taste of something for everyone.

## JUNE 11, 2020



The Annual Taste of the Town provides a venue to feature local restaurants and promote the many local flavors of our area while the Live and Silent Auctions are THE BEST PLACE TO SHOP! You'll find those one-of-a-kind items all donated by our Chamber members.

# SHRIMP BOIL & DANCE





Young and old and everyone in between agree, the Shrimp Boil is a night to relax and just have a good time while visiting with friends and neighbors. The Shrimp Boil is a favorite tradition of the community which has been held for over 40 years, and it pulls a crowd of approximately 1,200 people each year!

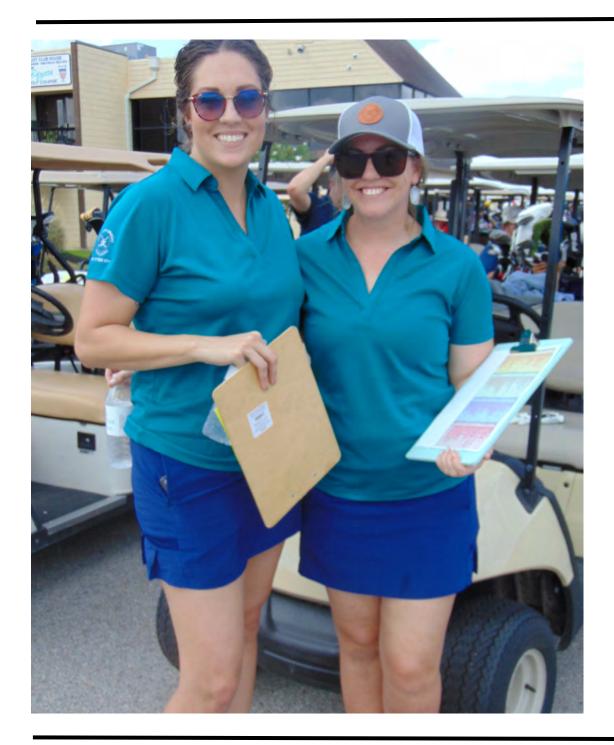
### AUGUST 21, 2020



This time-honored event is for residents, visitors, friends and business associates to gather round and kick up their heels in celebration of the end of summer and to enjoy the bountiful shrimp season. The succulent shrimp, cold beer and music makes this event one of the most popular.

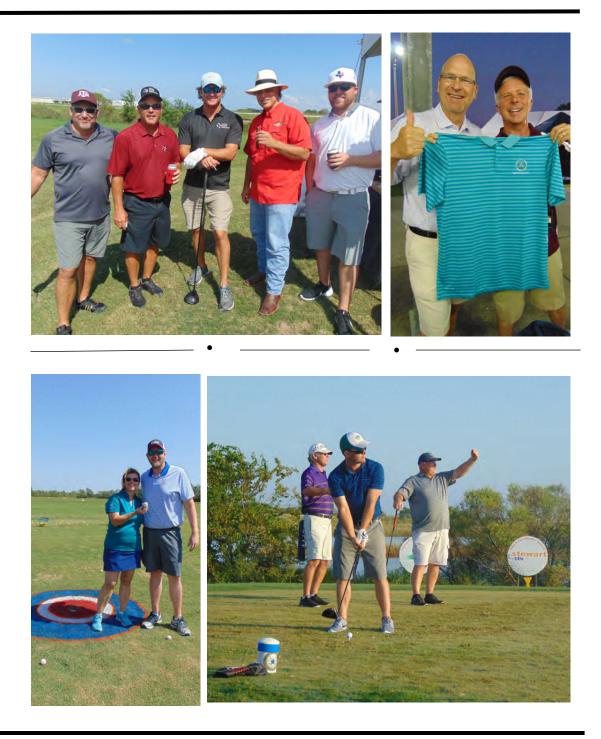
## GOLF CLASSIC





This 2 day event hosts 576 golfers, over 30 hospitality tents, and over 100 volunteers to create a networking and social atmosphere for participants. Hosted by 70 sponsors which was a record number, this is the Chamber's largest fundraiser and enables the Chamber to continue its many valuable programs.

#### SEPT 30 - OCT 1, 2020



Flights fill up rapidly in this golf tournament, which has been described as the biggest and best golf tournament in all of Galveston County. Meet, greet and socialize with Chamber members, plant managers, business associates, and guests....all in a relaxed, setting. You really don't want to miss this event!

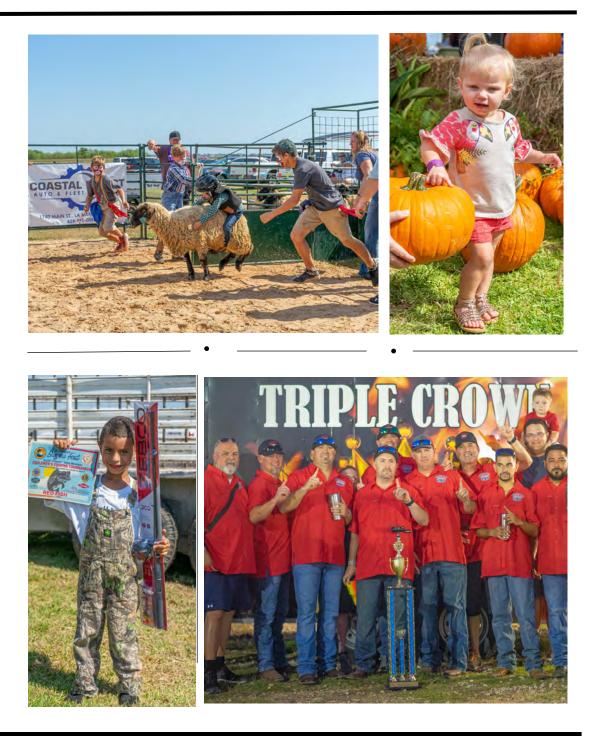
### BAYOU FEST





With an attendance of 20,000 people this weekend music and family event hosts a children's fishing tournament, arts and crafts, children's activities, barbeque cookoff, and music provided by acclaimed musical artists such as Kevin Fowler, Mark Chesnutt, Johnny Lee and the Bellamy Brothers. This is an event that serves not only our communities but has grown into a tourism boost.

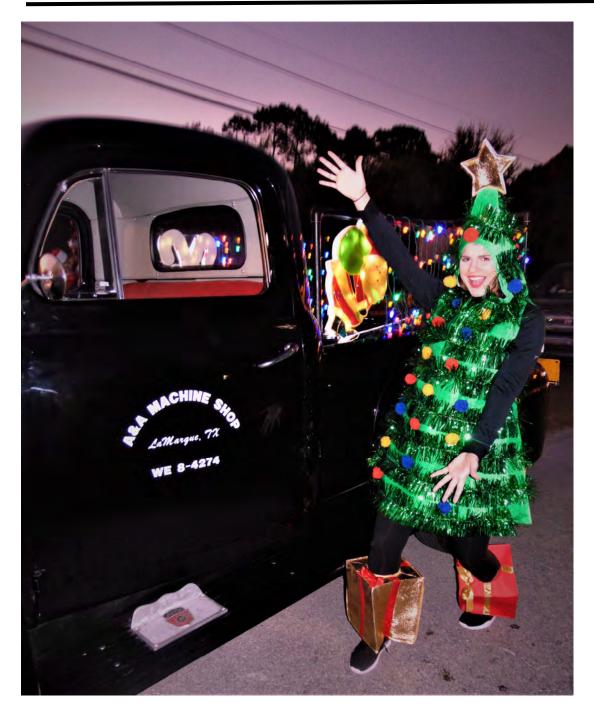
## OCTOBER 17, 2020



This family oriented festival features a wide variety of activities, entertainment, food and fun! Admission and parking are both free to the public. BBQ Cook-Off, Arts & Crafts & Food, Children's Fishing Tournament, Children's Activities, Pumpkin Patch, Mutton Bustin' and lots more for the whole family.

## LA MARQUE CHRISTMAS PARADE





Wrapping up the year with the La Marque Christmas Parade on the first Wednesday in December, This event also features the lighting of the Christmas Tree, visit with Santa Claus, music and fun!

#### **DECEMBER 1, 2020**



Bringing in the Holiday Cheer! The children can visit with Santa after the parade in the gazebo at Walter Fiegel Park and there is always plenty of popcorn and hot chocolate courtesy of La Marque Lions Club.

# CHRISTMAS OPEN HOUSE





Join us as we are getting into the Christmas Spirit at the Chamber Christmas Open House where it is our time to thank all of our Chamber members with food, friendship and fun.

## DECEMBER 8, 2020



Celebrating the end of a successful year with our Chamber family, business associates and friends is always our favorite time of the year.







Business lunches are important for corporate networking and meeting prospective clients. These gatherings mean far more than having lunch. They are informative and engaging meetings with interesting presentations from guest speakers.

## BUSINESS LUNCHEONS







STATE OF THE CITIES AND COUNTY	FEBRUARY 27, 2020
STATE OF INDUSTRY LUNCHEON	APRIL 15, 2020
HEALTH & WELLNESS EXPO & LUNCHEON	
MEMBERSHIP LUNCHEON	SEPTEMBER 16, 2020
MEMBERSHIP LUNCHEON	NOVEMBER 18, 2020





Our Chamber Champions act as the face of the Chamber in the community by referring new members, attending events, and welcoming new businesses at ribbon cuttings and ground breakings. They enjoy the rewards of making new contacts, strengthening business relationships, and accessing resources to further their own success.





Encouraging and supporting a system of education aimed at excellence in the public and private schools and college by awarding scholarships to students from TC High School, La Marque High School and College of the Mainland.





The Chamber Advocacy Council maintains a rapport with legislative bodies on a local, state and national level for the purpose of receiving input from the community and providing feedback to legislators who represent our needs and interests. Activities include The Galveston County Day at the Capitol which provides legislative updates to the Chamber members on important issues affecting the local area and/or member businesses.





Network with new and existing members and help engage membership more actively in the Chamber. Activities include Thank You Thursdays, Business of the Month, Chamber-U Workshops, and New Member Orientations.





Industrial Trade Show Committee will assist in selling booths for the annual Industrial Trade Show. The Committee will also assist in the move-in for the trade show and pick up contracts for following year show.





The Auction Committee oversees and facilitates business donation requests, organizing volunteers for callers, pickups, logging donations and descriptions, The Taste of the Town Committee works to procure new restaurants and beverage distributors to participate in the event.





The Shrimp Boil Committee teams up to provide manpower for the set-up, cooking, serving, and clean-up for the event.





The Golf Classic Committee teams up to provide manpower for the set-up of this twoday event. Volunteers assist with setting up and clean-up after the event.





Retirees are provided the opportunity to put their years of experience and expertise to use through volunteer service with the Chamber and community. Social meetings held the first Wednesday of every month allow members to stay active and involved.



#### Texas City-La Marque Chamber of Commerce



Leadership Mainland is a year long program which helps to train, educate and motivate key employees for future leadership roles within the community. Activities include: Teambuilding Retreat, Trip to State Capitol, Law/Justice and County Government, Industry, Economic Development/Tourism, City Government, and Education..





Networking groups can be an efficient way to meet valuable contacts and gain ideas. But for some, female-only networking groups go the extra mile in providing a space for gender issues and equality to be discussed without judgement. Building internal women's networking groups and acknowledging gender issues within a company can propel awareness, improve the working environment and boost employee confidence.





Young Professionals of the Mainland provides resources and programming to a diverse group of professionals looking to advance their careers in various industries. Our goal is to increase job retention, education and networking as well as to offer career support to individuals ages 21 to 40.

# ANNUAL SPONSORSHIP OPPORTUNITIES

ANNUAL BANQUET Sponsorship Opportunities: January 30, 2020	\$3,000 PLATINUM SPONSOR: Three Corporate tables and 24 VIP tickets to Re- ception \$2,500 GOLDEN SPONSOR: Two Corporate tables and 16 VIP tickets to Reception \$1,500 SILVER SPONSOR: One Corporate table and 8 VIP tickets to Reception
BUSINESS LUNCHEON Sponsorship Opportunities: February – State of Cities & County March —State of Industry June – Membership Luncheon September – Membership Luncheon November – Membership Luncheon	\$1,000 LUNCHEON SPONSOR: Table for 8 people Recognition on invitation and tickets Signage and personal recognition at event. \$500 SPOTLIGHT SPONSOR: Table for 8 people. Opportunity to spotlight your business with pro- motional items and/or giveaways. Does not in- clude recognition on any promotional material or program.
INDUSTRIAL TRADE SHOW Sponsorship Opportunities: April 28, 2020	\$4,000 CORPORATE SPONSOR: (limit of 2) Recognition on invitations, tickets. Includes one booth at the event. Booth: \$750 (10 x 10 space) Booth: \$1500 (10 x 20 space)
TASTE OF THE TOWN & AUCTION Sponsorship Opportunities: June 11, 2020	\$2,500 GEM SPONSOR: Includes 50 tickets \$1,500 PLATINUM SPONSOR: Includes 35 tickets \$1,000 GOLD SPONSOR: Includes 20 tickets \$750 SILVER SPONSOR: Includes 15 tickets Sponsorship levels include tickets, company name in program and signage at the event.
SHRIMP BOIL Sponsorship Opportunities: August 21, 2020	\$5,000 GOLD SPONSOR: Includes 25 tickets \$2,500 SILVER SPONSOR: Includes 15 tickets \$1,500 BRONZE SPONSOR: Includes 10 tickets Sponsor recognition on advertising, invitations, signage at the event and t-shirts

# ANNUAL SPONSORSHIP OPPORTUNITIES

GOLF CLASSIC Sponsorship Opportunities: Sept 30 - Oct 1, 2020	\$15,000 and up CHAMPION SPONSOR \$7,500 TOUR SPONSOR \$5,000 MASTER SPONSOR \$2,500 ACE SPONSOR \$1,500 EAGLE SPONSOR \$1,000 BIRDIE SPONSOR \$1,800 HOSPITALITY TENT \$1,200 GOLF TEAM \$175.00 GOLF SIGN SPONSOR Sponsor recognition in advertising, invitations, flyers, programs and signage at the event. Contact the Chamber for additional information.
BAYOU FEST Sponsorship Opportunities: October 17, 2020	\$5,000 GOLD SPONSOR: Includes all events \$2,500 SILVER SPONSOR: Includes choice of three select events \$1,500 BRONZE SPONSOR: Includes one event Sponsor recognition in advertising, flyers, signage at the event and t-shirts.
CHAMBER-U WORKSHOPS Sponsorship Opportunities: Quarterly	\$400 LUNCH SPONSOR \$200 BREAKFAST SPONSOR Sponsor recognition in advertising, invitations, flyers and signage at the event.
NEW TEACHER LUNCHEON Sponsorship Opportunities: August TBA	\$500 SPONSOR Sponsor recognition in program and signage at the event.
YP MENTOR LUNCHEON Sponsorship Opportunities: TBA	\$500 LUNCH SPONSOR: Sponsor recognition in program and signage at the event.
HEALTH WELLNESS EXPO/LUNCHEON Sponsorship Opportunities: Annual	\$5,000 CORPORATE SPONSOR: (limit of 1) Recognition on invitations, tickets. Includes one booth at the event. Booth: \$750 (10 x 10 space) Booth: \$1500 (10 x 20 space)
WEBSITE ADVERTISING Sponsorship Opportunities: Annual	<b>\$1,200 WEBSITE SPONSOR:</b> Annual fee for your company to advertise on Calendar Tab and Directory Tab of the Chamber website.

1969	Joe A. Hoover
1970	J. W. Arrington, Sr. *
1971	J. F. Luhning*
1972	Joe F. Hoover*
1973	R.J.Fosdick *
1974	Harvey Prichard
1975	Doug Hoover
1976	Bill Martin
1977	Bill Wilson
1978	Jack Lindsey *
1979	B. J. Childs
1980	Dale Laine, Sr.
1981	Charles Herbeck
1982	Jim Taylor *
1983	George Bostick*
1984	T. G. Fitzgerald *
1985	Dwight Spurlock
1986	Julia Oliver*
1987	Jimmy Rasmussen
1988	Don Wooldridge *
1989	Emken Linton
1990	Ralph Holm
1991	Gary Meyer *
1992	Dave Gulledge *
1993	Ron Plackemeier*
1994	Walt Crowder

\* Deceased

#### 1995 Gene Menn

- 1996 Phil Roberts
- 1997 Georgia Meyer
- 1998 Kitty Potter
- 1999 Sally Briggs
- 2000 Bill Mathis
- 2001 Tomy Hamon
- 2002 Frances Levisee \*
- 2003 Tommy Lambright
- 2004 Tommy Clark
- 2005 Dean Alexander
- 2006 Richard De Vries
- 2007 David Moss
- 2008 Fred Newhouse
- 2009 Alan Hutchins
- 2010 Neil Geary
- 2011 Shawn Bailey
- 2012 Mark Ciavaglia
- 2013 Peggy Davenport
- 2014 Chris DeVries
- 2015 Connie Bradley
- 2016 Kirk Broiles
- 2017 Jay Carnes
- 2018 Pete Dunn, Jr.
- 2019 Sergio Matute

# Past Chairmen

TEXAS CITY-LA MARQUE CHAMBER OF COMMERCE 9702 E.F. Lowry Expressway Texas City, Texas 77591 409-935-1408 www.tclmchamber.com





Jenny Senter: President



Leanne Post: Administrative Assistant | Office Manager



Lorrie Koster: Director of Communications



Lauren Perez : Membership Relations Manager



Jessica Spangle: Operations & Events Manager

#### THE CHAMBER STAFF

The Chamber staff continued daily progress with 5 full time employees. The combined years of service at this Chamber by its current employees totals 90 years.

### CHAMBER MISSION

To serve our members and enhance economic and community development.

#### CHAMBER VISION

The Texas City-La Marque Chamber of Commerce Vision is to be recognized as a vital resource, providing relevant, innovative and impactful programming that produces a healthy business climate and an enhanced quality of life.

