

### CHARLEVOIX CHAMBER **AWARD WINNERS**

**BUSINESS OF THE YEAR** 

**CENTRAL DRUG STORE** 

Sponsored by The Clothing Company

**NEW BUSINESS OF THE YEAR** 

THE BACK LOT CHARLEVOIX

**OUTSTANDING CITIZEN OF THE YEAR** 

**DAVID MILES** 

Sponsored by Freshwater Charch

**CUSTOMER SERVICE AWARD** 

**LORRAINE NISWANDER** 

YOUNG PROFESSIONAL OF THE YEAR

**AMBER PARSONS** 

Sponsored by Charlevoix State Bank

**TOURISM EXCELLENCE AWARD** 

**LINDA & RICHARD MUELLER** 

Sponsored by Visit Charlevoix

**CHAMBER AMBASSADOR OF THE YEAR** 

**CARRIE TITUS** 

Sponsored by Blue Cross Blue Shield of Michigan

### **50-YEAR MEMBERS**

**Berkshire Hathaway HomeServices Chicago Summer Resort Co. Charlevoix Insurance Agency Coldwell Banker-Schmidt Realtors** Friske Orchards Farm Market **John Cross Fisheries Charlevoix Public Schools Stafford's Weathervane Restaurant** 

## 2022 **EVENTS**

Winter Sidewalk Sales

February 18-21

**Annual Meeting & Awards** February 24

**Business Expo & Taste of** Charlevoix

March 16

Easter Egg Hunt

April 16

**Enhanced Business After Hours** April 20

**Regional Business After Hours** May 25

**Chamber Golf Outing** 

**Summer Open House** 

June 9

**Summer Art Show** June 25-26

**Art & Craft Show** July 9-10

**Business After Hours** 

August 17

Sidewalk Sales August 18-20

**Membership Appreciation** September 14

**Charlevoix Apple Festival** October 14-16

**State of the Community** November 8

**Business After Hours** November 16

**Holiday Parade** November 25

**Holiday Open House** December 3

**Business After Hours** December 14

# CHARLEVOIX AREA CHAMBER OF COMMERCE 2021 ANNUAL REPORT

**OUR MISSION:** To support commerce and provide leadership to enhance the quality of life.



## **NEW MEMBERS**

911 Restoration Bentley Hill Bakehouse Brady's Carpet Cleaning

Charlevoix Quilts, LLC Charlevoix Warehousing

Charlevoix Yacht Club

Cottage Pottery Culver's of Charlevoix **Exp Realty Realtor** H&R Block Hospice of Michigan

McLane Blatchford CPA Firm

Monteith's Carpet Cleaning Nomi Sushi

North Prime Real

Northwest Heating &

Park Place Condominium Association

Pepper's Boutique Pita Cruiser Food Truck, LLC

Preston Feather **Building Center** Quickbook Keeper,

SERVPRO of Gavlord & Cheboygan

The Back Lot Charlevoix

Twin Oacs

Management Group I PSB Investments-MI **Up North Events** 

**VUE Wine Bar** 





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## **BOARD OF DIRECTORS:**

Jennifer Haf, Chair **BLOOM Floral Design** 

Ryan Deery, Vice Chair Charlevoix Public Library

Anora O'Connor, Past Chair The Boathouse on Lake Charlevoix

Corey Bascom, Treasurer Kammermann & Bascom, P.C.

Jacqueline Dipert The Clothing Company

Joanne Schroeder Munson Healthcare Charlevoix Hospital

Kelly Romano Grey Gables Restaurant & Catering

Abbie Hart **4Front Credit Union** 

**Brett Binkley** North Prime Real Estate

#### ONE-YEAR BOARD-**APPOINTED DIRECTORS:**

Cody Crain Charlevoix Insurance Agency

Matthew Kavanaugh Huntington National Bank

### OUTGOING **BOARD MEMBERS**

**Shay Arnold** Boatworks of Charlevoix

Michael Greyerbiehl Ace Hardware



109 Mason St. | 231-547-2101 Charlevoix.org

### CHAMBER **HIGH SCHOOL SCHOLARSHIPS**

#### **RACHEL POTT**

\$1,500 NORTH CENTRAL MICHIGAN COLLEGE

#### **PHILLIP STERRETT**

\$500 MICHIGAN STATE UNIVERSITY

**SAMANTHA PARRISH** 

\$500 INDIANA UNIVERSITY

#### **ALISON SAPE**

\$500

**SAGINAW VALLEY STATE** UNIVERSITY

Funded By Boatworks of Charlevoix, Grey Gables Restaurant & Catering, The Clothing Company, Charlevoix Harbor Wear, and the Charlevoix Area Chamber of Commerce

### CHAMBER **AMBASSADORS**

Cheryl Carey, Central Drug Store

Leanne Ackert.

Friend of Charlevoix

Dennis Kusina, w.p.k. & d.w.k.

Peggy Kusina, Castle Farms

Larry Levengood,

Lake Charlevoix Association

Edith Pair, Mushroom House Tours by Tour Michigan

Carrie Titus,

**Edward Jones Investments** 

Christie Ward-Strahan.

Big Brothers Big Sisters of Northwest Michigan

Jackie Wilson.

**4Front Credit Union** 

Amy Wieland, Charlevoix County Commission on Aging

David Hamm, 911 Restoration

Brenda Keller, American House

## **CHAMBER HIGHLIGHTS:**

> Weekly Biz Blast Newsletter sent to 1,500+ subscribers with an average open rate of 36%, plus the Member Monthly Newsletter sent exclusively to Chamber Members with an average open rate of 38%



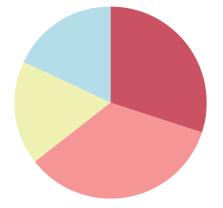
- > Produced and distributed 45,000 print copies of the Guide to All Things Charlevoix in collaboration with Visit Charlevoix with over 25,000 digital opens.
- > Charlevoix.org website showcasing business information and local resources with over 93,000 Business Directory searches, over 117,000 Event Calendar searches, and nearly 5,000 Job Listing searches
- > Local Chamber Check Program with over \$47,000 sold, keeping dollars local and supporting our area Chamber businesses
- > Chamber Lobby & Visitors Center receiving nearly 10,000 phone and website inquiries annually

Charlevoix Area Chamber of Commerce

### **OPERATING FUNDS**

January - December 2021

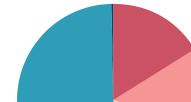


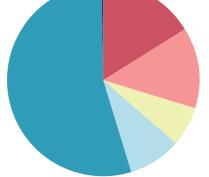


- Membership Dues: \$100,330.00
- Activities & Events: \$113,651.41
- Contracts & Partnerships: \$57,891.71
- **\*Other Income:** \$59,590.26

**TOTAL INCOME** \$331,463.38

\*Federal CARES Act Funding Received: Paycheck Protection Program





**EXPENSE** 

- Administration: \$47,009.86
- **Activities & Events:** \$39,076.59
- Membership & Services: \$18,408.46
- Advertising & Promotions: \$25,910.78
- Wages & Benefits: \$156,212.47
- **Other Expense:** \$381.96

**TOTAL EXPENSE** \$287,000.12

## **EVENT HIGHLIGHTS**

- **4 Business After Hours** with avg. attendance of 50
- 1 Virtual Annual Meeting highlighting 2020 Chamber performance
- 1 Virtual Annual Award Week with a collective reach over 37,000
  - **1 Golf Outing** with 19 teams
- 6 Downtown Promotions in partnership with Charlevoix Main Street, DDA
  - 3 Festivals encouraging economic activity in Charlevoix
  - **1 State of the Community** highlighting our school systems, County Government, housing market, and regional workforce
  - **1 Membership Appreciation Party** celebrating you, our members!

### **N**\*RTHERN MICHIGAN CHAMBER **ALLIANCE**

## **ADVOCACY** & ACTIVITIES

#### **Policy Priorities**

- > Support: Proactively anticipate and address the needs of our business communities, focusing on competitive tax environments, regulatory reform, and industryspecific legislation
- > Develop: Advocate for policies that make our region attractive to talent, focusing on housing, childcare, education, equity and inclusion, and parks and natural areas
- > Compete: Maximize the competitiveness of state policies, incentives, and infrastructure needs for our businesses, focusing on broadband, Pure Michigan, high water, affordable energy, quality healthcare and an efficient supply

COVID Response: continue to serve as Northern Michigan's advocate in COVID response and recovery discussions, working to reopen all industries safely and pursue funding opportunities for necessary business liquidity

#### 2021 Work:

- > Hosted the Virtual Policy Conference in January 2021 with 180 registrants; keynote speakers included representatives from the U.S. Chamber of Commerce and the International Economic Development Council, and breakout session topics included remote workforce, infrastructure, housing, and childcare
- Joined strategic coalitions to strengthen our efforts on a state and national level including: Reopen Michigan Safely, Housing Michigan, Child Care, Winning Michigan Jobs, Listen to MI Business, Michigan Global Talent Attraction Retention & Recovery
- > Welcomed a new Director of Government Relations, Henry Wolf, coming from a career in Michigan legislative offices and central staff in the Michigan House of Representatives
- > State Budget wins including funding for Tri-Share Childcare, Michigan Reconnect, Pure Michigan, Going Pro, coastal erosion and community colleges
- > Successfully aided in the launch of the new Office of Rural Development after continued advocacy efforts to the Governor and Legislators in 2020 through
- > Rebranding launched with new logo and website created to enhance Alliance name and efforts
- > Weekly radio spots on WTCM Radio's Northern Michigan Focus with representation from all Alliance members