

# HOME FRONT

the official publication of the manatee-sarasota building industry association

## WINTER 2021

### WELCOME NEW MEMBERS

Agnelli Pools & Construction  
Associa Gulf Coast  
Centex by Pulte Group  
Cornerstone Solutions Group  
Encompass Pet Group LLC  
Gate Pros Inc.  
Integrity Sound  
JP Wiseman Construction Services  
Kennedy Construction Groups LLC  
Nu Flow America Inc. dba  
Specialized Plumbing Technologies  
Perkins Powers Builders  
Smart Pro Electric

### THANK YOU FOR RENEWING

Advanced ESI  
All Wire Electric  
Aqua Plumbing & Air Services Inc.  
Ben Brown Insurance Agency  
Camlin Home Corporation  
CenterState Bank  
Chapman & Associates  
Classic Homes by Clayton, Inc.  
FM Contract Services  
Florida Southern Roofing  
Forristall Enterprises, Inc.  
Gabbert Waste Solutions  
GE Appliances  
Hartshorn Custom Contracting, Inc.  
Heidt Design, LLC  
IAS Marketing Services  
J&N Stone  
Juniper Landscaping  
KB Home  
Kimal Lumber Company  
Kinetic Quality Water Systems  
Landmark Services of SWFL Inc.  
LyteWorks  
M/I Homes of Sarasota  
McCall & Young Engineering LLC  
McLeod Land & Equipment  
Medallion Home  
Meritage Homes  
Modern Tile and Carpet, Inc.  
Mullet's Appliances  
Neal Land & Neighborhoods  
Nissan of Bradenton  
Observer Media Group  
Overhead Door Company of Sarasota  
Pool Design Concepts, LLC  
Santos USA Construction  
Sleuth Inc.  
Stock Development  
Sun State Landscape, LLC  
Superior Asphalt, Inc.  
Talon Home Builders, Inc.  
Taylor Morrison  
TECO-People Gas  
Toll Brothers, Inc.  
Truex Preferred Construction  
TV Home Source



MSBIA Members,

Our Nation was built by hand, by hardworking individuals passionate about building, creating, and innovating. Skilled and capable workers amongst the Building Industry is one of the most common issues for all

our members. So common, that 85 percent of members reported that the availability to laborers was their most significant challenge in 2020. By 2028, more than a million trade professionals will be needed to keep up with the demand in the Building Industry.

Addressing one of the largest industry's growing problem is crucial to the growth and survival of building. Labor shortage impacts the affordability of housing, translating into higher building costs, increased home pricing, longer project timelines and dwindling economic growth.

The Manatee-Sarasota Building Industry Association together with FHBA and NAHB is working together on Workforce Development and Career Training. Building partnerships with local high schools and trade schools, allows the younger generation to learn a trade and develop the skills needed to succeed in the Building Industry as an adult. Additionally, NAHB invests funds into Apprenticeship programs for individuals to learn skills and receive job placements.

For more information on Workforce Development and Career Training visit: <https://www.nahb.org/advocacy/top-priorities/Workforce-Development/workforce-development-resources>.

Jon Mast MPA – MSBIA



Manatee-Sarasota  
**BIA**  
BUILDING INDUSTRY  
ASSOCIATION  
NATIONAL AWARD WINNING ASSOCIATION

Many Thanks to our  
**2021 Premier Annual Partners!**

**CONLEY** BUICK GMC  
**GMC** BUSINESS ELITE  
**FERGUSON** Bath, Kitchen & Lighting Gallery  
**BB&T**  
taylor morrison  
Homes Inspired by You  
iHeart MEDIA SARASOTA  
STOCK 20 YEARS  
Homes by Towne  
SHERWIN WILLIAMS  
RED WING SHOES  
GATOR PLUMBING INC.  
Florida PACE Funding Agency  
GRABER CABINETS  
HEIDT DESIGN  
South State  
REGIONS MORTGAGE  
MORRIS ENGINEERING & CONSULTING LLC  
**BUILDING YOUR COMMUNITY**  
LOCAL • LICENSED • RESPECTED

\*This event will adhere to CDC guidelines. Happy hour is outside, tables will be spread further apart to promote distancing, masks will be offered at door and there will be smaller groups of 6 people at each table.

### BOD Meeting

Thursday, February 11th  
5:00pm @ MSBIA Office

### 3rd Annual Chili Cook Off

Thursday, February 11th  
6:00pm @ MSBIA Office

### Government Affairs Meeting

Monday, February 15th  
4:00pm @ MSBIA Office

### Parade of Homes

Realtor Preview  
Wednesday, February 17th  
8:30am @ Grove LWR

### Parade of Homes

February 20th-March 14th

### POH Awards Gala

Thursday, March 4th  
6:00pm @ Hyatt Sarasota

### Market Snapshot GMM

Thursday, April 1st  
5:30pm @ LWR Country Club

### Spring Fling Golf Tournament

April/May  
Location TBD

### Sarasota Slam

August 3rd-8th  
Marina Jacks  
Inshore/Offshore/Billfish

### Executive Board

#### President

Chris Conley, Conley Buick GMC Subaru

#### Vice President

Gregg Carlson, Lee Wetherington Homes

#### Treasurer

Robert Close, Sherwin Williams

#### Secretary

Jimmy Oriol, Toll Brothers

#### Immediate Past President

Michael Neal, Neal Communities

### Board of Directors

#### BUILDER DIRECTORS

John Carlson, Wharton-Smith  
Teresa Mast, Davin Group  
Ed Wilson, Heritage Builders of West Florida  
Ed Suchora, M/I Homes  
Joe Fontana, Taylor Morrison

#### ASSOCIATE DIRECTORS

Christy Simunovic, BB&T now Truist  
Peter Skokos, Norton, Hammersley, Lopez & Skokos, P.A.  
Ray Turner, Turner Real Estate Network  
Mark Kowalski, Purmort & Martin Insurance Agency

### Contact Us

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Rebecca Queen, Ext. 307

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Carsyn Morrow, Ext 309