Connecting business and community

May - June 2019

## Connect With Us!



LIKE US Facebook.com/ GreaterKeene ChamberOfCommerce



FOLLOW US Instagram.com/ gkccnh



FOLLOW US Twitter.com/ GreaterKeeneNH



FIND US Greater Keene Chamber Of Commerce



CONNECT With Us On Linked in!

#### in this issue Member Spotlight **Business After Hours** 3 Member News 4-6 Chamber News 7 Renewing Members 7 B to B Brown Bag Lunches 7 Annual Golf Classic 9-12 March BAH Photos 13 **New Members** 14-15 **April BAH Photos** 17 Member Events 18

## 44th Annual GKCC Golf Classic

Keene Country Club Wednesday, June 19, 2019

Showcase YOUR Business by being a sponsor!

Connect with business leaders before, during and after golf!



See pages 9-12 inside for sponsor information and golfer registration form, or visit keenechamber.com to register.

## **Chamber Night at the Swamp Bats!**

## RIBBY'S SPOOKTACULAR HALLOWEEN WITH

Trick or Treating in July!

Thursday, July 11, 2019 • Alumni Field, Park Ave, Keene

Set-up at 5:30 pm; Game begins at 6:30 pm



#### Promote your business at this fun event!

- Stop by the Chamber to pick up your free tickets!
- Bring your own tables, chairs, and supplies.
- A \$20 donation to the Swamp Bats reserves your spot. Plus... Sign up before May 31st and receive two season passes! All organizations that participate will be entered to win two Red Sox tickets!!

To sign up, call Christine Hadlow at (603) 352-1303 ext. 16 or email: chadlow@keenechamber.com.

## Member Spotlight



For over 35 years, Masiello Employment Services has successfully helped candidates secure rewarding careers in both permanent and temporary positions offering competitive pay and benefits throughout Southern New Hampshire, Vermont and Western Massachusetts.



#### Helping Candidates Reach Their Career Goals

Masiello Employment Services helps candidates find careers—not just "jobs"—and while they can't place everyone, they help all applicants become more marketable by providing them with professional advice on interviewing, dressing for success, and writing a resume that stands out from the crowd. Masiello also provides referrals to other businesses or resources that can help open doors for them.

#### More Than a "Temp Agency"

While Masiello Employment Services still offers temporary positions to fill short-term needs, they also offer comprehensive services that can be customized to meet your company's unique needs. These services include direct hire, temp-to-hire, payroll services, human resources consultation and strategic workforce management solutions.

#### Our Process and Specialties

Masiello Employment Services utilizes a thorough process to identify and screen candidates, so you don't have to. In fact, their process ensures that only the most qualified candidates are referred to you for consideration and every candidate comes with a guarantee. Masiello proudly specializes in filling Administrative, Accounting, Skilled Manufacturing and Light Industrial positions.

#### Mission

Masiello Employment Services has an innovative spirit, community focus and time-honored integrity that sets them apart as a comprehensive staffing service. Customers are central to the mission at Masiello Employment Services. They are committed to connecting great companies with great employees and opening opportunities for both by providing the highest quality of outsourced employment. Success for their customers is reached by empowering them to focus on what they do best.

Let the experts at Masiello handle your staffing needs!

Masiello Employment Services 294 West Street Keene, NH (603) 358-1000 www.masemp.com

Want your business in the Spotlight?
Contact Christine Hadlow at chadlow@keenechamber.com and reserve your spot!

## **GKCC Business After Hours**

## May Business AFTER Hours SymQuest Group Inc.

310 Marlboro Street, Keene Wednesday, May 15, 2019 5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)



You're invited to join us at the May Business After Hours hosted by SymQuest in their newly relocated office on Marlboro Street in Keene.

Come and take a tour of the new office and learn how SymQuest can help you find the right workplace technology for your business. Light hor d'oeuvres and drinks will be provided by CC&D's Kitchen. Don't forget to bring your business card to enter the raffle to win a Konica Minolta 4000p printer with one free year of service!

Parking is readily available at 310 Marlboro Street. Enter through the main entrance and you will be greeted by SymQuest's Keene employees. We look forward to seeing you there!

## **June Business AFTER Hours**

## Cooper's Crossroad

Dusty Dog Farm, 700 West Street, Keene Wednesday, June 5, 2019 5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)



You are cordially invited to join us at the June Business After Hours hosted by Cooper's Crossroad at Dusty Dog Farm.

Come and learn about Cooper's Crossroad and the organization's mission to Melt the Myth of Trauma by providing support and awareness to victims of Trauma and their families. Hear about the programs being conducted to support the greater Keene community, including educational and outreach seminars, an exciting July 21st 5K run fundraiser, and local speaking engagements.

Enjoy light bites by Healing from Foods Catering and be sure to bring your business card to be entered into the raffle for a one-hour introductory riding lesson at Dusty Dog Farms.

Plenty of parking is available.

#### Please RSVP to the GKCC:

- Online at keenechamber.com
- Call (603) 352-1303
- Email info@keenechamber.com



• networking • door prizes • great refreshments • meet new people • build business connections • catch up with old friends • hosted by a member business

## Member News

Savings Bank of Walpole Mortgage Loan Officer Christine Greenwood-Smart has been recognized by New Hampshire Housing Finance Authority (NHHFA) as an outstanding loan originator for 2018.

The Bank was also recognized by NHHFA as an Outstanding Participating Originator. Each year, NHHFA recognizes lenders and loan originators for their



efforts in helping homebuyers across the state find affordable homes and loans.

The Bank also announced the promotion of **Dawn Martin** to Vice President of Mortgage Lending. Martin joined Savings Bank of



Walpole in 1994 and was named assistant vice president, loan operations manager in early 2013. She has also held the titles of loan administration and loan operations manager and commercial credit analyst. In her new position, Martin will participate in the Bank's long-term strategic planning and development, implement mortgage lending products and processes and manage day-to-day mortgage operations. <a href="https://www.walpolebank.com">www.walpolebank.com</a>

The Works Café in Keene, NH recently earned certification as a 3 Star Certified Green Restaurant\* by the Green Restaurant Association (GRA), a national nonprofit organization helping restaurants become more environmentally sustainable. The Works Café received 208.51 GreenPoints™ on the GRA's rigorous certification scale and implemented 53 environmental steps. To see The Works Cafe-KNH's detailed Green Label and all their environmental steps, visit: http://dinegreenco.com/customers/featured.asp?ID=RES14688. www.workscafe.com

Howard Printing, Inc., is being recognized this spring in the Annual New England Regional "Awards of Excellence" Print Competition, organized by the Printing Industries of New England (PINE). PINE presents three types of awards — Pinnacle Awards (Best of Category), Awards of Recognition, and Awards of Merit — in multiple categories. At press time, Howard Printing had been notified of winning in five categories, but which levels of awards was still pending.

The five categories and respective clients represented in those categories for Howard Printing include: Environmentally Sound Materials (Monadnock Food Coop 2017-2018 Annual Report ); Annual Reports (Monadnock Conservancy 2017 Annual Report); Digital Printing Campaign (Yellow Barn Music School & Festival 2018 Concert Series); Services Catalogs 4 Colors or More (McCleaf Catalogue by David B. Brewster); and Brochures, Broadsides, Booklets, and Flyers 4 Colors or More (New England Youth Theatre Annual Appeal Brochure). www.howardprintinginc.com

Masiello Employment Services is pleased to announce that Julie Ann Ballou

has earned the American Staffing Association's Certified Staffing Professional Certification (ASA CSP). Every Masiello recruiter has earned and



maintains the ASA CSP credentials. This means they have the knowledge and expertise to work with both employees and clients in compliance with federal and state laws and regulations. Participating in continuing education ensures that the Masiello Employment team always has the most current knowledge regarding employment issues.

www.masemp.com

Fred Hadlow, Senior Vice President, of Wells Fargo Advisors in West Brattleboro, VT has been recognized on the Best in State



list by Forbes Magazine. This accolade represents a list of professionals that come to work with one goal – helping their clients succeed.

The Forbes Best-In-State Wealth Advisors ranking algorithm is based on industry experience, interviews, compliance records, assets under management, revenue and other criteria by SHOOK Research, LLC, which does not receive compensation from the advisors or their firms in exchange for placement on a ranking. Investment performance is not a criterion.

www.wfadvisors.com/fred.hadlow

The Monadnock Food Co-op

announced three grant recipients for the 2019 Monadnock Food Co-op Farm Fund: Sun Moon Farm of Rindge, Archway Farm of Keene, and Bascom Farm of Charlestown. Since starting in 2017, the Farm Fund has awarded over \$32,000 in grants to nine local farms. For more information, visit monadnockfood.coop/farmfund.

The Monadnock Food Co-op held a month-long Round It Up Donation Drive to benefit the Monadnock Conservancy during March 2019. Co-op shoppers donated over \$5,536 to the Monadnock Conservancy. The Co-op's Round It Up donation program empowers shoppers to make positive change in their community by round up their change to local agencies. During the Co-op's last fiscal year, the Round It Up program raised \$31,170.96 and supported eight non-profits.

The Monadnock Food Co-op increased its base wage for starting employees to \$11.50 per hour. While New Hampshire follows the federal minimum wage of \$7.25 per hour, the co-op is proactively raising its base wage and overall pay rates to offer better compensation to its employees. In addition to the wage increase, the co-op added dental benefits to its compensation package this year. <a href="https://www.monadnockfood.coop">www.monadnockfood.coop</a>

The regional accounting firm of **Nathan Wechsler & Company**, **PA** is pleased to announce that the firm was recently named as one of the "Top 100 Firms and Regional Leaders" of 2019 by Accounting Today. For more information, and to view the list in full, visit accountingtoday.com.

Nathan Wechsler & Company, PA also announced that Oreste "Rusty" Mosca, CPA, was recently re-elected to serve as treasurer of the Board of Directors for the Capitol Center



for the Arts (CCA). The term of the office is one year. Mosca joined Nathan Wechsler & Company in 1987 and currently serves as the firm's Managing Director.

www.nathanwechsler.com

#### The Local Crowd (TLC) Monadnock

invites emerging and established Fourth Sector social enterprises to submit project proposals to TLC Monadnock. The Fourth Sector represents a merger of movements that intentionally integrates social purpose with traditional business methods. Unlike regular for-profit companies, forbenefit businesses put their mission over maximizing profits for their shareholders. The products and services that these businesses offer help them serve their purpose, not just bring in financial profits.

TLC Monadnock will select up to six social enterprises to participate in a pilot study, based on their potential to positively impact their local economy and community. Accepted proposals will launch their campaigns this spring. TLC Monadnock will also award one proposal a free crowdfunding video produced by 710 Main

Films to support their campaign. This request for proposals is available online at tlcmonadnock.com/rfp. All proposals are due before 5:00 p.m. on May 10, 2019. <a href="https://www.tlcmonadnock.com">www.tlcmonadnock.com</a>

#### The Monadnock Conservancy

recently announced that the region's largest dairy farm, Chickering Farm, with 350 acres along Connecticut River in Westmoreland, will remain intact in perpetuity. Owner Arthur "Jim" Chickering has spent his life working the land, and his deep connection to it motivated him to conserve the property. With dairy farming an increasingly difficult business, there was a high risk that the land would be lost to development and Chickering refused to let that happen. The Chickering Farm is the most important farmland project to date to be protected with the Conservancy.

www.monadnockconservancy.org



This family dairy farm, now conserved, includes highly productive soils, shoreline on the Connecticut River, open space for wildlife, and a rich heritage.

Photo courtesy of Monadnock Conservancy, ©Stacy Cibula

## Since 2008, Community Volunteer Transportation Center (CVTC)

has been providing free transportation to people that do not have access to transportation because of their age, ability, income, and/or life circumstance. Trip purposes include non-emergency medical and social service appointments and purchasing basic needs like food and medicine. CVTC serves 34 towns that make up the Monadnock Region in southwest NH.

In 2018, CVTC provided 4,849 trips to 306 individuals (riding once or many times).

## Member News

88 (up 8 from 2017) Volunteer Drivers logged in 102,582 miles and donated 5,789 hours of service. 89% of riders say they don't hesitate in making necessary medical and social service appointment because they know they can get a ride, 75% report health improvement and 80% say their health isn't any worse; 89% say they feel less of a burden on family and friends. 82% of Riders report eating healthy meals. www.cvtc-nh.org

#### The Hannah Grimes Center for

Entrepreneurship has announced that **Dr. Kim Mooney**, President of Franklin Pierce University, will serve as President of the Board of Directors. Dr. Mooney is the sixth president of Franklin Pierce University, having served previously as Provost and Vice President of Academic Affairs. She holds her Ph.D. in Social Psychology from the University of New Hampshire and is the first female and first alumna to serve in the role of President at the institution. She was recently recognized on a short list of Top Women-Led Businesses and Nonprofits in NH by Business NH Magazine.

www.hannahgrimes.com

# Cedarcrest Center for Children with Disabilities announced that Anne M. Brnger of Keene has joined the organization as Director of Human

Resources. Brnger has decades of experience in human resources, serving most recently with Holstein Association USA, Inc, and World Learning/School



for International Training. Brnger has implemented best practices in employee recruitment, compensation and benefits programs and professional development for non-profit, healthcare and education organizations, all areas of importance to Cedarcrest Center.

www.cedarcrest4kids.org

## Member News

The 2019 T3 Software Survey Report shows that **True North Networks**, **LLC**, ranks as the IT service provider with the highest satisfaction ranking among



Steve Ryder President & Founder

eight hosting/ cybersecurity resources used by financial advisors, ranks fourth in market share and ranks first among programs survey respondents were

thinking about adding. Sponsored by Orion Advisor Services and Morningstar, Inc., Bob Veres and Joel Bruckenstein analyzed the survey responses of over 5,500 financial advisors and shared the report at the 16th Annual T3 (Technology Tools for Today) Advisor Conference. www.truenorthnetworks.com

Machina Arts founders Rebecca
Hamilton and Danya Landis have
partnered with Chef Jordan Scott to open
Machina Arts Kitchen and ArtBar, located
at 9 Court Street in Keene. The Kitchen
will feature farm to table small plates in
a progressive New American style. The
menu will change seasonally based on
what is fresh and available from local
farms and producers. The kitchen will
also host once a month chef tasting multicourse dinners with drink pairings.

The ArtBar will feature installation art and focus on locally inspired craft cocktails with homemade botanically infused liquors and bitters. All beer, wine, and spirits will be purchased with intent. In keeping with Machina Arts creative roots, the ArtBar and Kitchen will showcase established and emerging modern art installations. The ArtBar will also host live music, perfor-mance, costume parties, DJs, and other art-based events. <a href="https://www.machinaarts.org">www.machinaarts.org</a>

Arts Alive! will be hosting coaching hours at The Hannah Grimes
Center in Keene on the First Fridays

of the month and coaching hours at the Greater Peterborough Chamber of Commerce on the Fourth Fridays of the month. Artists, nonprofit arts staff, arts advocates, town planners, economic development professionals, and tourism industry workers are welcome to come to coaching hours for referrals, creative economy and arts market data, to learn about workshops and opportunities (from grants to marketing), to discuss long-term cultural planning and arts integration for towns and businesses, to brainstorm ideas for partnerships, and to connect on communicating the value of arts and culture in a community. Jessica Gelter, executive director of Arts Alive! for the past five years, will be in the coach's chair. To book a coaching session in Keene visit: https://hannah-grimes-center.appointlet. com/. To book a session in Peterborough email Gelter at office@monadnockartsalive.org. www.monadnockartsalive.org



The Keene Skatepark initiative to build a modern, poured concrete facility on Gilbo Ave. has received support from several organizations including the Tony Hawk Foundation, Mascoma Savings Bank and the City of Keene. Mascoma Savings Bank contributed \$20,000 and the City of Keene has allocated \$25,000 in this year's Capital Improvement Project budget to the effort. Andy Bohannon, Director of City of Keene Parks, Recreation and Facilities, oversees the skatepark. Keene Skatepark has raised \$95,000 of their \$300,000 goal and is looking for more area businesses and individuals to donate. For more information or to make a tax-deductible donation, contact

Kathleen Burke, Project Coordinator at kathleenburke82@gmail.com or Andy Bohannon at 357-9829.

www.keeneskatepark.com

Are you looking for a way to make a difference in your community?

Monadnock RSVP Volunteer

Center is in need of volunteers. By volunteering just one to two hours a week with Monadnock RSVP Volunteer

Center's Neighbors-In-Deed program, you can have a direct impact on the life of one of your fellow community members who is struggling to remain living independently in their home.

Neighbors-In-Deed matches volunteers one-on-one to seniors, adults with disabilities, or veterans to provide ongoing companionship and support. Volunteers may help their care recipient go to the grocery store or pick up a prescription, go out for coffee, sit and chat over a puzzle or, perhaps, go for a scenic drive. Matches are made based upon shared interests and/or life experiences, proximity between people's homes and expectations.

There are also opportunities to be a volunteer driver or handyman as needed. To learn more about the Neighbors-In-Deed program or the other volunteer roles, call or email Jazmin Belcoure at 603-357-6893 or jbelcoure@mfs.org.





Follow us on Facebook and Instagram!

## Chamber News

## May B2B

## **Brown Bag Lunch**

## **MENADENA**

How to Use Google Analytics To Generate More Leads and Sales

## Friday, May 10th, 2019

Noon to 1 pm • GKCC Conference Room Cost: \$5 for members, \$15 for not-yet-members

With Google Analytics, you can learn how you are connecting with potential customers who are finding your business on the internet. In this workshop, learn the basics of lead and sales generation using Google Analytics by discovering how to read reports and set up and manage Goals. Menadena's Ben Robertson begins by digging into the basics of Google Analytics, providing an overview of set up and installation to get started collecting data. Then, he explains how to set up Goals in Google Analytics, and offers tips on the types of goals to track. He shows how goal tracking is one of the best ways to understand your marketing ROI. To wrap up, he shares examples to help illustrate how companies are using Google Analytics to improve their marketing strategy.

This workshop is perfect for business owners and marketers that want to learn how Google Analytics works.

To register call the GKCC at (603) 352-1303 or email Nancy Bishop at nbishop@keenechamber.com. The cost is \$5 for members and \$15 for not-yet-members.

# June B2B Brown Bag Lunch

## What's on your Plate?

Presented by Nutritionist Cynthia Knipe, RDN, LD



## Friday, June 14th, 2019

Noon to 1 pm • GKCC Conference Room Cost: \$5 for members, \$15 for not-yet-members

We've all heard that the food choices we make are the number one contributor to health and wellness, but which diet is best? Mediterranean? Nordic? How about the Blue Zones? Learn from Registered



Dietitian Cynthia Knipe what these "world's healthiest diets" have in common and the way our personal food choices can help prevent chronic disease, lower our healthcare costs and add more years of health to our lifespan.

To register call the GKCC at (603) 352-1303 or email Nancy Bishop at nbishop@keenechamber.com. The cost is \$5 for members and \$15 for not-yet-members.

## Thank You Renewing Members!

The following members renewed their GKCC membership in February and March 2019:

AdviCoach of NH

Applewood Care & Rehabilitation Center

Arts Alive! Inc. Benefit Profiles LLC

Best Western Plus Keene Hotel Betty Andrews Writing Services

Brady Sullivan Keene Properties, LLC

Cheshire Wellness Center Costello, Valente & Gentry, PC

Craig F. McBeth, DMD Cynthia A. Knipe, RDN, LD

David O'Neil Construction, LLC

**DEW Construction** 

Dublin School

Electronic Imaging Materials

Essential Health/Nutrition and Wellness

Eversource Energy Granite State Glass

Greater Monadnock SHRM Horse & Buggy Feeds, Inc. Jay Kahn, State Senator Katie Sutherland Architect

Keene Door Keene ICE

Mary Kay, Kay Kendall-Georgina

Mi-Box of Central NH

Mint Premium Car Wash

Monadnock Area Peer Support Agency

Monadnock Capital Group

Monadnock International Film Festival

NEXTerminators Pub Restaurant, The R. H. Thackston & Co Inc

Shir-Roy Camping Area Sound Advice Hearing Centers

Sunset Tool, Inc. Town of Hinsdale

Wells Fargo Advisors, Brattleboro



Founded 40 years ago, and with 60 communities in five states, American House provides exceptional services and amenities for seniors. With an unparalleled commitment to passionate care provided by compassionate people, our mission is to enrich the lives of those we serve, while providing an environment that fosters meaningful relationships.

We invite you to come by and see why so many seniors call American House home.

Call or stop in for a tour today! (603) 876-6146

American House Keene 197 Water St | Keene | NH | 03431

FORMERLY BENTLEY COMMONS AT KEENE



AmericanHouse.com

Independent Living | Assisted Living



18-AHMK-3283



## 44th Annual Golf Classic O

Connecting Business and Community

Wednesday, June 19, 2019 Keene Country Club

## 2019 Corporate Sponsorship Opportunities

## Eagle (Gold) Sponsor - \$5,000

- Complimentary Team entrance fee for Two (2) Foursomes
- Customized 13" x 9" Pin Flag and Tee Box with Sponsor's Logo
- Verbal recognition during awards ceremony with an opportunity to address players
- A 4' x 8' logo banner will be provided
- Signage at registration area and awards ceremony
- Full Page acknowledgment in the Program
- Logo Golf Balls added to gift bags
- Company recognition on all printed material and media
- Social media promotion prior to event
- One e-blast to be used within 6 months
- Banner ad on homepage of GKCC website for 3 months
- Setup Display Table near snack shack and awards ceremony
- Reserved table at dinner
- 2-Tickets to attend the GKCC Annual Gala
- 10% donated to a mutually agreed upon local charity

## Birdie (Silver) Sponsor - \$2,500

- Complimentary Team entrance fee for One (1) Foursome
- Customized 13" x 9" Pin Flag with Sponsor's Name
- Verbal recognition during awards ceremony
- 2.5' x 6' logo banner provided
- Signage at registration area and awards ceremony
- Logo Golf Tees added to the Gift bags
- Company Recognition on all printed material and media
- Social media promotion prior to the event
- Reserved table at dinner

## Par (Bronze) Sponsor - \$1,500

- Customized 13" x 9" Pin Flag with Sponsor's Name
- Verbal recognition during awards ceremony
- 2.5' x 4' logo banner provided
- Signage at registration area and awards ceremony
- Logo Ball Markers added to the Gift bags
- Company recognition on all printed material and media
- Social media promotion prior to the event

Individual golfer registration: \$150/person; \$600/foursome; \$700/foursome with a Tee box or Pin Flag.

See the attached flyer for additional sponsorship opportunities

as well as golfer and sponsor registration forms.

Receive an Early Bird discount of \$125/golfer or \$500/foursome by registering and completing payment by Wednesday, May 1, 2019. That's a \$100 savings for your foursome!

Save \$150 by purchasing a foursome and Tee Box or Pin Flag by May 1st!



## 44th Annual Golf Classic O

Connecting Business and Community

Wednesday, June 19, 2019 Keene Country Club

## **Sponsor Registration Form**

Complete form online: keenechamber.com

Or mail completed form and payment to: GKCC– Golf Classic, 48 Central Square, Keene NH 03431

I will play in and/or sponsor this year's Chamber event as a (please check all that apply): Acknowledgements for each sponsorship can be found at <a href="https://www.keenechamber.com/2019.golf">www.keenechamber.com/2019.golf</a>			
☐ Eagle (Gold) Sponsor	\$5,000	☐ Driving Range Sponsor	\$250
☐ Birdie (Silver) Sponsor	\$2,500	☐ Closest to the Line Sponsor	\$250
☐ Par (Bronze) Sponsor	\$1,500	☐ Men's Closest to the Pin Sponsor (2)  ☐ Women's Closest to the Pin Sponsor	\$250
<b>⊠ Logo Gift Sponsor_SOLD</b>	\$1,500	Monte Carlo Hole SOLD	\$250
☐ Hole in One Sponsor	\$1,000	Breakfast Sponsor     ■     Breakfast Sponsor     ■     ■     Breakfast Sponsor     ■	\$250
☑ Air Cannon Sponsor SOLD	\$1,000	☐ 50/50 Putting Contest Sponsor	\$250
☐ Dinner Sponsor	\$750	☐ Tee Box Sponsor	\$150
☐ Lunch Box Sponsor	\$600	☐ Pin Flag Sponsor (Limit 18)	\$150
☐ Beverage Cart Sponsor SOLD	\$500	☐ Tee Box or ☐ Pin Flag Sponsor w/Foursome — Please Specify	\$700
☐ Golf Cart Sponsor	\$500	☐ Golfing Individual @\$150 Foursome	\$600

## **Sponsor/Player Payment**

Company Name (as it should appear on signage, if applicable):			
Contact Name:		Address:	
Phone:		City:	
Email:		State:	
Total Sponsorship Fee:	(See Above)	Zip:	
		Payment Method:	□ Check (payable GKCC- Golf)
Individual Player Fees:	@\$150 each		□ Visa/MC/AMEX
Total Payment:	\$	Name on Card:	
Card Number:		Expiration Date:	
Billing Zip Code:		Signature:	



## 44th Annual Golf Classic

Connecting Business and Community

Wednesday, June 19, 2019 Keene Country Club



June 19, 2019 Keene Country Club

- 7:30 AM Registration & Driving Range
- 9:00 AM Shotgun Start
- Box Lunch provided in cart
- 3:00 PM Dinner & Awards

A portion of the proceeds from the 2019 Golf Classic will be donated to a non-profit.

Online Registration at keenechamber.com

## Individual/Team Golfer Registration Form

Participants are invited to register as a foursome or as individuals seeking to be assigned to a foursome. Please complete both sides of this form. Registration will be confirmed when payment is received. Payment information and sponsor registration on next page.

#### Registration deadline is June 14th

Team 1 – Team or Business Name:			
Player 1 Name:	Player	2 Name:	
Email:		Email:	
Handicap:	Ho	ındicap:	
Player 3 Name:	Player	4 Name:	
Email:		Email:	
Handicap:	Ho	ındicap:	

Team 2 – Team or Business Name:			
Player 1 Name:	Player 2 Name:		
Email:	Email:		
Handicap:	Handicap:		
Player 3 Name:	Player 4 Name:		
Email:	Email:		
Handicap:	Handicap:		



## 44th Annual Golf Classic O

Connecting Business and Community

Wednesday, June 19, 2019 Keene Country Club

## **Sponsor Registration Form**

Complete form online: keenechamber.com

Or mail completed form and payment to: GKCC– Golf Classic, 48 Central Square, Keene NH 03431

I will play in and/or sponsor this year's Chamber event as a (please check all that apply):  Acknowledgements for each sponsorship can be found at <a href="https://www.keenechamber.com/2019.golf">www.keenechamber.com/2019.golf</a>			
☐ Eagle (Gold) Sponsor	\$5,000	☐ Driving Range Sponsor	\$250
☐ Birdie (Silver) Sponsor	\$2,500	☐ Closest to the Line Sponsor	\$250
☐ Par (Bronze) Sponsor	\$1,500	☐ Men's Closest to the Pin Sponsor (2)  ☐ Women's Closest to the Pin Sponsor	\$250
<b>⊠ Logo Gift Sponsor SOLD</b>	\$1,500	Monte Carlo Hole SOLD	\$250
☐ Hole in One Sponsor	\$1,000	Breakfast Sponsor     ■     Breakfast Sponsor     ■	\$250
	<del>\$1,000</del>	☐ 50/50 Putting Contest Sponsor	\$250
☐ Dinner Sponsor	\$750	☐ Tee Box Sponsor	\$150
☐ Lunch Box Sponsor	\$600	☐ Pin Flag Sponsor (Limit 18)	\$150
☐ Beverage Cart Sponsor SOLD	\$500	☐ Tee Box or ☐ Pin Flag Sponsor w/Foursome — Please Specify	\$700
☐ Golf Cart Sponsor	\$500	☐ Golfing Individual @\$150 Foursome	\$600

## **Sponsor/Player Payment**

Company Name (as it should appear on signage, if applicable):			
Contact Name:		Address:	
Phone:		City:	
Email:		State:	
Total Sponsorship Fee:	(See Above)	Zip:	
		Payment Method:	□ Check (payable GKCC- Golf)
Individual Player Fees:	@\$150 each		□ Visa/MC/AMEX
Total Payment:	\$	Name on Card:	
Card Number:		Expiration Date:	
Billing Zip Code:		Signature:	



# Put Your Business on the Map!

Stay tuned for advertising information on the 2019/2020 Edition Map!



Reserve your space today by calling Christine Hadlow at 603-352-1303 or email chadlow@keenechamber.com

## **OFFICE SPACE**

**In Stately Victorian** 

**Close to Downtown** 

**All Inclusive** 

191 Washington Street

Keene, NH 03431

**Contact: Juliana Bergeron** 

603-352-7553



## **New Members**



Frogg Brewing is very excited to be part of the Greater Keene Chamber of Commerce. The brewery opened in October 2018 and would like to thank the community for a great welcoming. During the past six months they have grown their beer selection from six to eight "beers on tap" each weekend.

In the upcoming months they will have food trucks, floral, jewelry, crafts and yoga events at the brewery. Past events like these have been hugely successful. Check out their pet friendly outdoor patio area! They have games and a small food menu to keep you entertained while hanging with friends/family and enjoying on tap beer.

Frogg Brewing plans to attend a few beer festivals throughout the state and is especially excited for the Wyman Tavern Brew Festival on August 3rd! Check them out on Facebook, Instagram, Untappd or www.froggbrewing.com were you can sign up for their weekly newsletter.

Owners Michael & Stephanie Guitard along with brewer, Alex Rice, have enjoyed meeting so many people and looking forward to meeting many more. Thank you to the Monadnock Region for such a warm welcome!

Frogg Brewing 108 Main Street, Marlborough NH (508) 735-0798 www.froggbrewing.com



Reality Check is a 501c3 nonprofit in Jaffrey, providing comprehensive addiction services to NH residents. With a Drug-Free Community grant from the White House Office of National Drug Control Policy, they can offer drug and alcohol prevention plan development to school districts in south-central NH to reduce youth substance use and abuse. Plan components include staff and parent training, Youth Coalition building to implement prevention campaigns, mentoring programming, resources and presentations, and guidance to improve policies and procedures to be more supportive and less punitive.

Reality Check also provides supported referrals to access treatment for addiction and is working to provide medication-assisted treatment with a tele-counseling component. The organization offers a wide range of recovery support services including Recovery Coaches, Telephone Support Services, Recovery-Oriented Employment Services, and an array of collaborative partner services all at their Recovery Community Center located at 17 Turnpike Rd in Jaffrey. The Center also offers support groups for veterans, families coping with addiction, and soon a grand-families group.

To help build the NH addiction workforce, they offer access to a variety of prevention, treatment, and recovery trainings leading to addictions credentials in prevention, treatment, and recovery. A Recovery Coach Academy Series is coming in August 2019.

Reality Check 17 Turnpike Road, Jaffrey NH (603) 532-9888 www.RealityCheckNow.org



Gratis Payment Processing is an experienced credit card processing and merchant account services provider that can reduce financial risk and cost related to payment services for your business. Gratis deploys best-in-class technology and payment optimization solutions that drive down interchange expense in retail and business-to-business environments.

Gratis Payment Processing is pleased to offer GratisGives of New Hampshire, the industry's only cost-savings program that turns unnecessary credit card fees into vital funding for local non-profits. GratisGives provides funding for four New Hampshire non-profit organizations while reducing the expense of payment processing for your business. The program is a complete win-win by reducing cost and simultaneously helping non-profit partners in their important work throughout New Hampshire.

Contact Gratis today for a FREE analysis for your business and let Gratis reduce your merchant processing costs while helping your business increase the greater good.

Gratis Payment Processing 25 Pamsha Drive, Claremont NH (603) 995-1521 www.gratispayments.com www.gratisgives.com

## **New Members**



Rise for baby and family has been providing supports and services to infants, toddlers and their families in the Monadnock region since 1981. Rise serves over 250 children birth to three annually with early supports and services (early intervention) and child care programs.

In all that Rise does, the staff strive to develop a partnership with families; to combine the expertise of parents with that of professionals to create a team that will provide the best possible care for their children.

When parents have concerns about their infant or toddler's development, the impact of a premature birth, speech delay, suspected autism or any other concern, large or small, Rise is available to help. The organization's early supports and services staff work closely with parents to build on their strengths, provide resources, and make connections in home, child care, and community settings to support their child's growth and development.

Rise provides high quality child care in a small group setting for children. They include children with special needs with their typically developing peers in a warm and nurturing environment where all children are appreciated.

If you want to learn more about available programs or have questions about your child's development give Rise for baby and family a call!

Rise for baby and family 147 Washington St., Keene NH (603) 357-1395 www.riseforbabyandfamily.org



Freniere Energy Advisors is an independent energy consultant and supplier agent for some of the largest commercial electricity and natural gas suppliers in New England. Their sources secure over \$500 million dollars in competitive energy supply arrangements annually for more than 14,000 facilities. With more than ten years of energy procurement experience, you can count on purchase plans that help reduce energy costs, stabilize budgets, and manage rate risk.

Andy Lafreniere, owner and senior analyst is a Certified Energy Professional through TEPA (The Energy Professionals Association) comprising more than 200 independent member energy companies and over 500 energy market professionals. FreniereEnergy specializes in New Hampshire electricity and natural gas markets and manages the electricity and natural gas procurement needs for commercial and municipal facilities throughout the Granite State. As a Certified Energy Professional, you can count on professional acumen in risk management, the nuances that create risk in energy markets, and a variety of best-in-class procurement options from the region's leading energy suppliers that help reduce cost and stabilize budgets.

Your business deserves a thoughtful approach to energy procurement from a local professional. Let FreniereEnergy provide on-site help in your next energy procurement with professional assessment of risk, cost, and the viability of any proposed competitive supply plan. Contact them today!

FreniereEnergy Advisors
25 Pamsha Drive, Claremont NH
(603) 995-1521
www.freniereenergy.com
www.linkedin.com/in/andrelafrenierenh

#### **More New Members!**

Advantage Truck Group Westminster, VT (802) 722-4703 www.patriotfreightlinertrucks.com

Town of Winchester (603) 239-4951 www.winchester-nh.gov

NextEra Energy Juno Beach, FL (561) 694-6320 www.nexteraenergy.com eFix Consulting Keene, NH (603) 283-6601 www.4efix.com

Town of Walpole (603) 756-3672 www.walpolenh.us/

Edward Jones – Charlie Salisbury 57 Main Street, Walpole NH (603) 756-2513 Elm City Church 76 Railroad Street, Keene NH (404) 538-8970

www.elmcitychurch.com

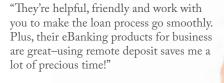
Thrive, LLC 170 Guilford Street, Brattleboro VT (802) 254-5875 www.thriveeap.com "Thanks to Savings Bank of Walpole, business is good as gold."

Best business bank around? Just ask a local.

- Amie Ayotte, Owner, Mon Amie Fine Jewelry/SBW customer since 2013

As owner of Mon Amie Fine Jewelry, Amie Ayotte dazzles her customers every day. So when she was ready to purchase commercial property to expand her store, she looked for a bank with a proven track record for helping local businesses shine.

"I've done all my business banking with Savings Bank of Walpole since I opened my store in 2013," says Amie.



Ready to add more sparkle to your business banking relationship? Give us a call at (603) 352-1822 or visit us online at walpolebank.com.





The savings bank of you.













- REGIONAL ISSUE SERIES -

Recreation, Arts & Culture in the Monadnock Region

May 21, 2019

Keene State College Alumni Center 8:00-10:00 am





## **FOR ALL YOUR PRINTING & SIGNAGE NEEDS**

#### **SIGNS & BANNERS**

Banners, Custom Signs Vehicle & Window Lettering, Posters, Decals and more!

#### **PRINTING & COPYING**

Business Cards, Flyers Brochures, Newsletters, Forms and more!

#### **LARGE FORMAT COPIES**

Architectural, Engineering Scanning & Archiving **Project Management** 

#### **SCREEN PRINTING**

T-shirts, Sweatshirts, Outwear, Sports Shirts Machine Parts & Panels

#### LASER ENGRAVING

Machinery Plates & Labels Suite & Office Signs, Badges, ADA Signage & more!

#### **GRAPHIC DESIGN**

Logos, Graphic Design, File Editing, Scanning, Templates and more!

415 Marlboro Street, Keene NH

(603) 352-7112

www.GemGraphicsNH.com



## Do you love New Hampshire?

Become a Granite State Ambassador!

Share your passion for our beautiful state with New Hampshire's guests



at the Fitzwilliam Inn on June 3-4, 2019

Visit NHGraniteStateAmbassadors.org for more information or to register for the two-day training session!



## Member Events

## Society for Human Resource Management – Greater Monadnock Chapter

LEGAL INSIGHTS WORKSHOP

Wednesday, May 8, 2019, 8:00 am – 12:30 pm Breakfast and Networking starts at 7:30 am Courtyard Marriot, 75 Railroad Street, Keene, NH

Session 1: Employees Under the Influence: Marijuana Laws, Drug Testing and the ADA by Elizabeth Rattigan, attorney with Downs Rachlin Martin PLLC in Lebanon, NH. The laws regarding recreation and medical marijuana in New Hampshire and its border states are evolving, creating a mine field for employers who have previously relied on federal laws or zero tolerance. Rattigan also will cover performance issues affected by drug use in the workplace, whether there is a duty to accommodate under federal or state disability laws, and the recent trend in court cases dealing with these issues.

*Session 2:* Legal Issues Related to Free Speech in the Workplace, by James Reidy, attorney with Sheehan Phinney in Manchester, NH. Reidy will review the legal issues related to free speech and privacy, as well as other protected activities, to better understand the limits of what employers can control.

Session 3: New Laws, Government Regulations and Agency Enforcement Efforts Businesses Need to Know, by Andrea Chatfield, attorney with Cook, Little, Rosenblatt & Manson PLLC in Manchester, NH. Chatfield will provide an overview of key employment law changes and initiatives over the last year and of possible changes to come later in 2019 and 2020, as well as practical tips and takeaways to use in adapting policies and procedures to these changes.

Register and more information at www.MonadnockSHRM.org. Discount available for groups of three or more from the same organization.

### Frogg Brewing

Brews and BBQ Weekend

May 17, 18, 19, 2019

108 Main Street, Marlborough NH

Pulled pork, chicken and more starting at \$8, Smoked Sausage and Peppers \$12, featuring Smoking Sauces, Wood Smoked BBQ. Visit www.froggbrewing.com for more information.

## **Monadnock Developmental Services**

Run Walk Smile/Chapman Challenge 10K *Saturday, May 18, 2019* 

This family-friendly event raises funds for critical dental care for people with developmental disabilities. For avid runners, the Chapman Challenge 10K is the ultimate uphill race. Medicaid funding does not cover preventative dental care for adults -- it only covers extractions. Proceeds from the event will help fund dental

care for those with disabilities. There are three ways to sign up: register online or download a printable registration form at www. mds-nh.org, or stop by MDS in Keene.

Jonathan Edwards Concert to benefit MDS Saturday, June 8, 2019 7:00 PM Alumni Recital Hall at Redfern Arts Center, Keene State College

Peterborough Folk Music will present a benefit concert with Jonathan Edwards to help raise awareness and funds for MDS. This special event is sponsored by People's United Bank. Proceeds from the concert will benefit individuals and families served by MDS, providing funds for the critical unmet needs of those with developmental and related disabilities in our region.

Tickets are \$30 in advance, and are available online at pfmsconcerts.org, at Toadstool Bookshops, or \$35 at door, with open seating. Doors open at 7, and the show starts at 7:30 p.m. www.mds-nh.org

#### **Monadnock Humane Society**

17th Annual MHS Hair Ball Gala

Saturday, June 1, 2019, Keene Country Club

The 17th Annual Hair Ball – Happy Tails to YOU! – will benefit the shelter animals and support the many programs and services MHS offers to the community. This year, the event will have a "country western" theme. Costumes are welcome and encouraged, but whether you're in Stetsons and boots or dresses and suits, plan to have a rip-snortin' good time.

The event promises to be an evening filled with fabulous food, lively dancing, fun entertainment and surprises. The live auction will feature professional auctioneer, Daryl Pelletier and will offer guests a great opportunity to bid on unique items including amazing trips, original artwork, and some once-in-a-lifetime experiences. The silent auction will feature a wide array of items donated by community individuals and businesses.

Tickets are \$75 per person. Guests will enjoy high-end hors d'oeuvres, a free signature drink, an amazing live auction experience, decadent desserts and dancing – all done in an exciting "country western" atmosphere. Tickets may be purchased at www.monadnockhumanesociety.org. Individual tickets and tables of 8 or 10 may be purchased. Tax receipts are available for the amount allowable by law.

#### Keene Art Walk

May 31-June 9, 2019 Downtown, Keene, NH

Works in oil, pastel, photography, watercolor, mixed media and more will be displayed in storefront windows to connect artists of all ages with the community of Keene. Live painting, music events, and more for the whole family during the Art Walk event.

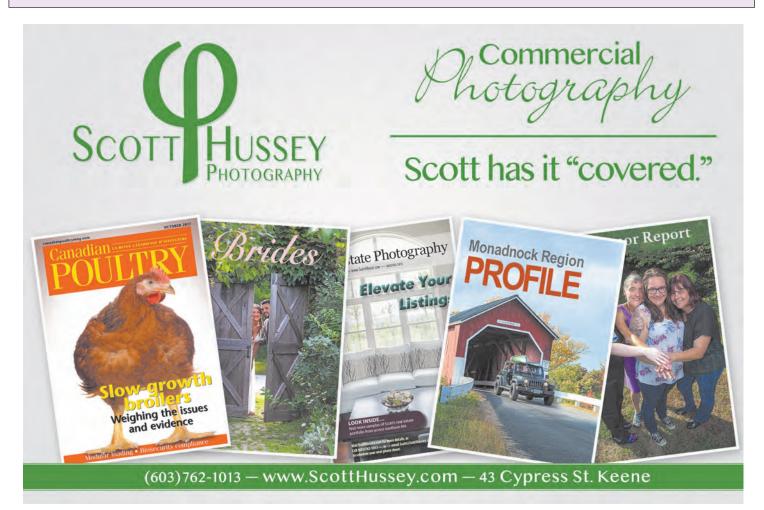
## Member Events

Come Out and Support the Keene SwampBats this Summer --

Great Fun for the Whole Family!









48 Central Square Keene, NH 03431

#### ADDRESS SERVICE REQUESTED

Call Today! 603-352-1303 or email info@keenechamber.com to learn about our very reasonable Web Site Advertising Rates!

Presorted Standard **US Postage Paid** Keene, NH Permit No. 391

## **GKCC May Events...**

#### May B2B Brown Bag Lunch

Friday, May 10th, noon - 1 pm GKCC Conference Room

How to Use Google Analytics to Generate More Leads and Sales

#### **May Business After Hours**

Wednesday, May 15, 2019 5:30-7:00 pm SymQuest Group Inc. 310 Marloboro Street, Keene

## GKCC June Events...

#### **June Business After Hours**

Wednesday, June 5, 2019 5:30-7:00 pm Cooper's Crossroad Dusty Dog Farm 700 West Street, Keene

#### June B2B Brown Bag Lunch

Friday, June 14th, noon - 1 pm GKCC Conference Room What's on Your Plate? Presented by Nutritionist Cynthia Knipe, RDN, LD

#### **GKCC 44th Annual Golf Classic**

Wednesday, June 19, 2019 Registration 7:30 am, Shotgun Start 9:00 am Keene Country Club



# RE/MAX COMMERCIAL®



9 Canada St. Marlborough, NH

6000 sq ft commercial/industrial building suitable for many uses. Recently renovated and in immaculate condition. Currently being used as a sports facility. High ceilings, 2 drive in doors, fully air conditioned, 3 phase power, ample parking, visible from Rte 101 and very close to Keene. Wonderful spot for many types of businesses!

MLS# 4716233 \$379,500 Contact Bert Inman (603) 355-9417



9 Ashuelot St. Keene, NH

Location Location — 2500 Square Feet of Retail or Office with excellent West Street exposure. Interior is very flexible design with clear span and 10 foot ceilings. Includes 2 half baths, and Kitchen. Great opportunity to let exposure drive more business to you. Ample on site parking.

MLS# 4730380 \$14.95 Sqft NNN Contact Ranger Curran (941) 350-7311



7 Krif Court Keene, NH

Locate your business/company here! 6250 sq ft industrial building in immaculate condition. 1556 sq ft of office/showroom area. 4694 sq ft of warehouse/assembly area. 3 phase power, loading dock and drive in door. Excellent truck access. Close to major state route. Also available for lease (\$8.49 sq ft NNN)

MLS# 4738632 \$549,000 Contact Bert Inman (603) 355-9417



30 Warwick Rd Unit 8 Winchester, NH

Approx. 450 SF of great office space/small retail located in a well established plaza in the heart of Winchester. Busy location which includes a grocery Store, hardware store, insurance, retail, Salon... located close to gas and car wash too! High Traffic count and convenient to Mass/ VT. This would be an ideal spot for Office, Massage, Tattoo or a possible new venture! Public Restrooms available in Common Hall. Unit has carpet and Paint the space to your choosing! Tenant pays for own electric, heat and Central Air. Plenty of paved parking!

MLS# 4725363 \$400 Per Month NNN Contact Robin Smith (603) 313-9902

# REMAX TOWN & COUNTRY

117 WEST ST. KEENE, NH • (603) 357-4100



# RE/MAX COMMERCIAL®



### 428 Main St. Keene, NH

Main St, Keene! 3700 sq ft of high quality office space fronting directly onto Main St right at the entryway to downtown Keene. 1/10 of a mile to the college and less than 1/2 mile to central square this is one of the BEST locations for an office in the area... Traffic count of over 11000 cars per day! Flexible floor plan.. Generous sized offices and plenty of parking

MLS# 4668096 \$16.00 Sqft NN Contact Ranger Curran (941) 350-7311



#### 25 Forge St. Keene, NH

11000 sq ft industrial building in Corporate Park zone. Available as two 5500 sq ft units or as a whole. Perfect for small manufacturing or warehousing and distribution. Approx 1300 sq ft of office space with unit A. Total of 4 drive in doors and 2 dock height doors. High ceilings (24 ft in the middle). Fully heated and sprinklered. 5500 sq ft air conditioned. 3 phase power, city services. Ample parking. Convenient access to state highway (Rte 12). 3.2 acres. Great home for your business and/or investment opportunity (occupy half and lease out the other half). Also for lease as a whole or each unit at \$5.95 sq ft NNN

MLS# 4672943 \$795,000 Contact Bert Inman (603) 355-9417



### 1219 Shedd Hill Rd. Stoddard, NH

Are you thinking you want a different change of pace? Would you like to be part of Highland Lake and own some water frontage and operate a little business restaurant & Conv. store? This might be for you! The 24 seated restaurant and small convenience store on the water with 2 gas pumps, (one on water side for summer, one on road side for snow mobilers) , 14 boat slips, docks, picnic tables, pontoon boat, jet ski and more would be yours! This has been run seasonally-and will take a qualified CASH buyer only! Located beside the Public boat launch so there is plenty of parking... Bring this little GEM back to life.. and be part of the Lake life! This is NOT part of the Highland Lake Marina. Restaurant & Store only for sale.

MLS# 4735433 \$360,000 Contact Robin Smith (603) 313-9902



815 Court St. Keene, NH

Well established Commercial location. 2400 Sqft available. Perfect location for Retail, or Office. Space can be customized to fit your requirements. Handicap accessible. On site reserved parking. Great location with excellent visibility. Owner is NH Real Estate Broker.

\$1675 Per Month NNN Contact Ranger Curran (941) 350-7311

# REMAX TOWN & COUNTRY

117 WEST ST. KEENE, NH • (603) 357-4100