Connecting business and community

September - October 2019

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# **Leadership Monadnock:**

Developing Leaders, Shaping the Future

Now accepting applications for our 2019-2020 program!



"Leaders challenge themselves to keep thinking bigger."

Leadership Monadnock, founded in 1997, has graduated over 400 participants from the public, private, and non-profit sectors of our region. The program is a 9-month long exploration of issues affecting the Monadnock Region, its businesses and its residents. Leadership Monadnock is the cornerstone of the Chamber's commitment to develop community leaders for the 21st century. For more information and an application, visit <a href="https://www.keenechamber.com/pages/leadership-monadnock">www.keenechamber.com/pages/leadership-monadnock</a> or call the GKCC at 603-352-1303.

### Thanks to our 2019-2020 Leadership Monadnock Program Sponsors!





Proudly partnering with the Leadership Monadnock program to support the development of emerging leaders -- whose ideas and contributions will help shape the future of our region.

# Terrific Chamber Travel Opportunity!

The GKCC is launching a new travel program in 2020! To give you a sense of the great pricing possible through our travel partners, our first stop is Morocco. For more information, see page 12.



### Member Spotlight



American House Keene offers independent living and assisted living on a historic campus. Within walking distance to downtown restaurants, shops and cultural attractions, the community provides a truly distinctive slice of life here in town.

Each of their beautifully-appointed, private apartments were designed with residents' independence in mind, and American House Keene's full-service, restaurant-style dining offers healthy and convenient options. The open common areas provide residents access to the active lifestyle they've always had, and the wide range of diverse cultural, recreational, physical and educational programs provide opportunities for them to make memorable moments with their friends and loved ones.

Plus, American House Keene has been deficiency-free on their annual State of New Hampshire Clinical Survey for the past seven years, so you know they'll take safe care of you or your loved one.

### **Historic Building**

The American House Keene building has seen many uses over the decades. In the late 1800s it was the New Hampshire Molded Granite and Terra Cotta Company, and in 1894 it was sold to the Indurated Paper Company.



In 1899,
John P. Rust
purchased
the plant and
the building
became the
headquarters
for his wooden
pail factory.

In 1902, a fire

destroyed the original wooden structure, and was rebuilt later that year, creating the brick mill building that stands today. The factory, which employed over 50 people, produced pails and packages of various sizes and styles for the use in manufacturing and packing houses.



Rust, who spent time working on the line himself, was extremely interested in the personal welfare of his employees. Each summer, Rust treated his employees and their families on an excursion and introduced a profit-sharing plan, giving each employee a generous percentage of profits.

In October 2008, the mill complex was renovated into a senior living community, and in 2018 became American House Keene.

### **About American House**

Founded in 1979, and comprised of 60 communities across five states, American House provides exceptional services and amenities for seniors. With an unparalleled commitment to passionate care provided by compassionate people, their mission is to enrich the lives of those they serve, while providing an environment that fosters meaningful relationships.

Call or stop by today to schedule your tour and see for yourself why so many seniors call American House home.

American House Keene Independent Living | Assisted Living 197 Water St Keene, NH 03431 T (603) 338-9405 www.americanhouse.com/keene

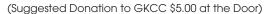
Want your business in the Spotlight?
<a href="mailto:Contact Christine Hadlow at chadlow@keenechamber.com">Contact Christine Hadlow at chadlow@keenechamber.com</a> and reserve your spot!

### **GKCC Business After Hours**

### **September Business AFTER Hours**

### **Masiello Employment Services**

294 West Street, Keene NH Wednesday, September 18, 2019 5:30 – 7:00 PM







We invite you to swing in after work and enjoy quality networking and hearty appetizers provided by Hot Hogs BBQ -offering a slider bar with lots of toppings, and BBQ sundae cups...YUM! And enjoy a refreshing beverage on us!

No event is complete without a gift and an opportunity to win raffle prizes, and we will have both! We look forward to seeing you there!



# October Business AFTER Hours Historical Society of Cheshire County

Bruder House, 349 Main Street, Keene (next to Wyman Tavern) Wednesday, October 16, 2019 5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)



The Historical Society acquired the Bruder House in 2018 and in the spirit of what's called "adaptive reuse" transformed the 19th century brick building into a welcome center and venue for programs. The wood on the building's main floor is from a black walnut tree on the property that was harvested and milled on the site last fall, partly with volunteer help.

Enjoy refreshments, get a tour of the Bruder House, and learn about the Historical Society's upcoming programs!

### Please RSVP to the GKCC:

- Online at keenechamber.com
- Call (603) 352-1303
- Email info@keenechamber.com



• networking • door prizes • great refreshments • meet new people • build business connections • catch up with old friends • hosted by a member business

### Member News

In June 2019, the National Arts Strategies announced that Jessica Gelter, Executive Director of Arts Alive! and Brattleboro resident, is one of 25 individuals chosen to be a Creative Communities Fellow, part of the New England cohort. This is a 6-month program that will deepen arts leaders' connections across the New England states, and deliver training and project support to develop programming. National Arts Strategies is a non-profit organization whose mission is to build and support a diverse community of cultural leaders, who drive inspiring change for the future.

Gelter's fellowship project proposes to increase access to the arts in rural southwest New Hampshire and seeks to break down barriers that prevent arts access while concurrently supporting the "on-the-ground" community engagement work already being done by arts organizations and communities investing in accessible programming and outreach. www.monadnockartsalive.org

The Richards
Group announced
the addition of Tracy
Orkins to the firm's
Commercial Insurance
and Risk Management
team. Orkins will be
an Account Manager



based in The Richards Group's Keene, NH office.

Prior to joining The Richards Group,
Orkins worked for over 25 years in the
insurance industry, including time with
Masiello Insurance and The Insurance
Source. She holds the Accredited Advisor
in Insurance (AAI) designation and has
extensive experience in both commercial
and personal insurance. She has been
active in the Keene community, as a
member of the BNI Chapter in Keene, and
has volunteered to support local nonprofit
organizations including Linda's Closet
and the Hundred Nights Shelter.
www.therichardsgrp.com

Cheshire Medical Center is pleased to welcome several new additions to their staff.



Michelle Cutler, DNP, APRN Russell Arpin, PA-C





Susan Beringer, APRN Elina K

Elina Koumjian, MSN, CNM

Michelle Cutler, DNP, APRN has joined the Department of Family Medicine in the Walpole Office. Cutler has 14 years of nursing experience in a variety of settings. She holds a Doctor of Nursing Practice as a Family Nurse Practitioner and a Bachelor of Science in Nursing from University of Massachusetts. She also completed an Associate of Science in Nursing from Rivier College in Nashua, New Hampshire.

Russell Arpin, PA-C has joined the Orthopaedic Department. Arpin holds a Master of Physician Assistant Studies from Franklin Pierce University in Lebanon, New Hampshire and a Bachelor of Science in Health Science from Franklin Pierce University in Rindge, New Hampshire.

Susan Beringer, APRN has rejoined the Department of Family Medicine. She first joined CMC in 2009 in Family Medicine and later transferred to Cardiology. Beringer has extensive, diversified experience in all facets of healthcare with 12 years of experience as a Certified Family Nurse Practitioner and 40 years of experience as an RN. She completed her Masters of Science and Bachelor of Science in Nursing from Pace University in Pleasantville, New York.

Elina Koumjian, MSN, CNM has joined the Women's Health Department.

Koumjian has experience as a Certified Nurse-Midwife working in a wide range of environments including in the US territory of Saipan, at St Joseph Medical Center in Washington State, and most recently at Baystate OB/GYN group. Koumjian holds a Master of Science in Nursing from Seattle University and has a full range of experiences in midwifery care, including labor and birth support and management, waterbirth, vaginal birth after C-section, CenteringPregnancy facilitation, gynecology, breastfeeding facilitation and preventative healthcare.

At Cheshire, she provides care in a team environment with obstetricians, gynecologists, nurse practitioners, nurse midwives, and nurses in the Hubbard Center for Women's Health and partners with patients to determine the best treatment and birthing options for each individual. Cheshire's certified nurse midwives provide regular gynecological services, help monitor pregnancies, attend labor, and deliver babies.

www.cheshiremed.org

Shoppers at the **Monadnock Food Co-op** collectively donated \$4,632.96 to the Cornucopia Project in June 2019 and \$132 to Pathways for Keene on July 4, 2019 during their "Round It Up" donation drives.

The Co-op's Round It Up donation program empowers shoppers to make a positive change in their community by rounding up their change for local agencies. During the Co-op's last fiscal year, the Round It Up program raised over \$36,700 and supported seven nonprofits.

www.monadnockfood.coop

The regional accounting firm of Nathan Wechsler & Company, PA announced the addition of Callie Chase, Jordan Forsyth, Cassidy Huckins, and Brady Wentworth to their professional team.

### Member News

All four new team members join the firm as associates. In this role, they perform a variety of work for clients, including accounting, auditing, compliance, financial statement preparation, tax return preparation, and special projects.

A magna cum laude graduate of the Gabelli School of Business at Roger Williams University, Chase holds a Bachelor of Science in Accounting. She is a lifetime member of Beta Alpha Psi and volunteers as a high school field hockey coach in her free time.

Forsyth attended Salem State University-Bertolon School of Business, where she earned a Bachelor of Science in Business Administration with a Concentration in Accounting and a Minor in Economics. She graduated cum laude.

A graduate of Southern New Hampshire University, Huckins holds a Bachelor of Science in Accounting with a Minor in Criminal Justice, graduating cum laude. Outside of the office, she volunteers as a basketball coach with Independent Community Basketball.

Wentworth is currently in pursuit of a Bachelor of Science in Business Administration with a Concentration in Accounting at the University of New Hampshire. He expects to graduate in December of this year.

www.nathanwechsler.com

### **Monadnock Humane Society**

(MHS), a 501(c)(3) community non-profit organization, announced the 2019 winners of the Margaret D. Bell Scholarship award. MHS administers this scholarship fund and determines recipients with a review committee. This year's committee included MHS executive director Kathy Collinsworth, MHS Board vice chair Susan Peterson, MHS Board member Robert Schaumann, and local veterinarian Dr. Kathy Reilly of Park Place Veterinary Hospital in Swanzey, NH. The total amount awarded was \$2,500.

To qualify for this scholarship, applicants

must be from the Monadnock region of New Hampshire who are pursuing either an Associate's Degree as a Veterinary Assistant or a Doctorate of Veterinary Medicine. Applicants must indicate their intent to practice or be employed in the Monadnock Region upon completing their studies.



The 2019 recipients are:

Cheyenne Elliott (attending University of NH Animal Science Pre-Veterinary)

**Molly Harvey** (attending University of NH Veterinary Technology)

Julia Peters (attending University of Mass Amherst Animal Science Pre-Veterinary)

www.monadnockhumanesociety.org

### People's United Bank, N.A. a

subsidiary of People's United Financial, Inc. (NASDAQ: PBCT), announced the appointment of William Fleming as Senior Vice President, Relationship Manager for People's United Advisors. In this role he will be responsible for portfolio management and managing client relationships throughout the state of New Hampshire.

Fleming brings more than ten years of banking, wealth management, and portfolio management experience to People's United Advisors. Prior to joining People's United, Fleming was at Fidelity Investments, where he was a Financial Consultant. Fleming is a Certified

Financial Planner (CFP), Charter Financial Analyst (CFA) – Level 1 candidate, and holds his security licenses 7, 66, and Life & Health Insurance. He is an avid hiker, camper, hunter and guitar player and lives in Milford with his wife. www.peoplesbank.com

Matthew Snow has been elected president of the Rotary Club of Keene for the 2019-2020 year. He replaces Nathan Chaffee. Snow is a life-long Keene area resident, graduating from Keene High in 1993. As Regional Vice President with Primerica, Inc, he has owned and operated the local branch as an independent representative since 2005. He and his wife, Becky, have three children Abby, Phoebe and Oliver. He is active in the United Congregational Church of Nelson and serves as an ambassador with Greater Monadnock Society of Human Resources Management and the Greater Keene Chamber of Commerce. He has served on the Board of Directors as well as numerous committees for the Keene Rotary Club.

www.primerica.com

The **Town of Swanzey** announced that **Aaron** Cherry is the Town's new Recreation Director. Cherry has a BS in Sports Management and comes with experience in the sports and recreation field. He grew up in Newport, NH and most recently worked as a Recreation Coordinator for Manatee County, Florida, where he was responsible for various adult and youth camps and sports programs.

In his role as Recreation Director, Cherry will be responsible for organizing and promoting year-round recreation activities for the Town. He will also oversee the administration and management of the Richardson Park (the Town Beach), sports fields, and other recreation facilities within the

### Member **News**

community. He will work closely with the Town's staff to establish programs, policies and long-range planning for the department.

www.town.swanzey.nh.us

W.S. Badger Company announced the appointment of Co-CEO Rebecca Hamilton to the nonpartisan federal

advisory committee: The National Women's Business Council (NWBC).

Established as part of the Women's Business Ownership Act of 1988,



the NWBC is comprised of women business owners, policymakers, bankers, representatives of women's business organizations and other stakeholders who discuss potential solutions to the challenges facing national women business owners, and recommend solutions to the administrator of the SBA, Congress, and the President. Senator Jean Shaheen put forth Hamilton's name for consideration by the Council. www.badgerbalm.com

The dining room and bar at **Aldworth Manor** at 184 Aldworth Manor Road, Harrisville, are now open to the public for dining and bar services from 5:00 to 10:00 p.m. each Monday and Thursday. Reservations for public nights are not required but are recommended to ensure a table. To reserve a table, call 603-827-2854.

The Long Family, owners of the 170-acre Aldworth Manor estate, have been renovating the grounds and lodgings since purchasing it five years ago, most recently renovating the Manor itself room-by-room. The Longs have completed the restoration of the first floor of the Manor, which now offers hosting and common rooms, a bar, four restrooms (including ADA accessibility

facilities) and a commercial kitchen. Aldworth Hilltop Kitchen is managed by Erin Hammerstedt.

The Longs also added a third building to the estate's lodging options, which are now able to accommodate as many as 48 guests. All three buildings offer beautiful views of the Manor and are available both to lodge guests during events planned at the Manor and for rental to accommodate visiting family and friends. For information on booking the Manor, or lodging on the estate, call (603) 903-7547. Learn about events open to the public at <a href="https://www.thealdworthmanor.com">www.thealdworthmanor.com</a>.

### The Local Crowd (TLC) Monadnock,

a community-based crowdfunding program serving the entire Monadnock region and state, invites emerging and established social enterprises to submit project proposals to TLC Monadnock.

For this proposal cycle, TLC Monadnock seeks projects focusing on affordable housing, farms & food or living wage jobs & equity. While all for-profits, non-profits and community initiatives are welcome to apply, projects addressing these community needs will receive extra campaign support and resources -- beyond what is currently provided to all TLC Monadnock campaigns.

All crowdfunding campaign teams receive hands-on technical assistance to help them launch a successful crowdfunding campaign. Campaign teams also receive a free crowdfunding assessment to ensure that they receive the coaching and training that best fits each team's needs.

TLC Monadnock will select up to six social enterprises to participate in this crowdfunding cohort, based on the potential of each project to positively impact their local economy and community. Accepted proposals will launch their campaigns in late fall or winter.

This request for proposals is available online at tlcmonadnock.com/rfp. All

proposals are due before 5:00 p.m. on September 20, 2019.

For more information, visit <u>tlcmonadnock.com</u> or contact Jen Risley at (603) 283-5401.

### Sophia's Hearth Family Center

announced the appointment of a new Executive Director, **Karen Lamoureux**, on July 1, 2019.

Lamoureux grew up in Pittsburgh PA and attended Boston College and New England College for undergraduate and graduate studies in



business and nonprofit leadership. She directed programs for children and families in New Hampshire and Vermont and later in Pittsburgh PA, she served as Chief Executive Officer of a special education school for students with serious emotional disturbance and Autism.

She lives in Swanzey with her husband and has two daughters who live in Auburn NH and Pittsburgh PA. She is deeply grateful for the opportunity to lead Sophia's Hearth as it celebrates its 20th anniversary and continues its journey of learning and caring.

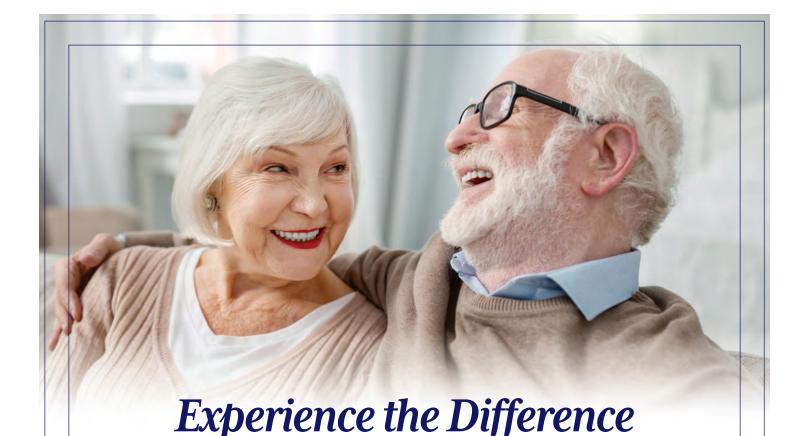
Sophia's Hearth Family Center provides Waldorf inspired daily care to children from birth to age 6 and is an internationally recognized teacher certification program for early childhood educators.

www.sophiashearth.org

### Yankee Publishing Inc. (YPI) —

publisher of Yankee, The Old Farmer's Almanac, and New Hampshire magazine recently announced its acquisition of Family Tree magazine from F+W Media. A resource for genealogy enthusiasts, Family Tree has a print magazine, website, online classes and conferences, and a web store.

www.ypi.com



Founded in 1979, and with 60 communities across five states, **American House** provides exceptional services and amenities for seniors. With an unparalleled commitment to passionate care provided by compassionate people, our mission is to enrich the lives of those we serve.

We invite you to come by and see why so many seniors call American House home.

Call or stop in for a tour today! (603) 876-6146

American House Keene | 197 Water St | Keene | NH | 03431 FORMERLY BENTLEY COMMONS AT KEENE



AmericanHouse.com

Independent Living | Assisted Living



8-AHMK-3285

### **New Members**



The Keene Fine Craft Gallery is the newest and ninth gallery showcasing the extraordinary works of the League of New Hampshire Craftsmen's 750 juried master craftspeople.

The League was established in 1932 to assist artists during an economically challenging time. Today, the League is recognized as one of the country's foremost fine arts organizations, setting the standard for fine hand crafts — made right here — that are valued throughout the United States and around the world for their creativity, authenticity and technical expertise.

The League's mission is to encourage, nurture, and promote the creation, use, and preservation of fine contemporary and traditional craft through the inspiration and education of artists and the broader community.

Gallery owner and manager Taryn Fisher opened the Keene Fine Craft Gallery in June 2019 following a long career in both industry and academia. The gallery represents a convergence of her various interests: art, community, social entrepreneurship, and local economic resilience. Indeed, early gallery visitors expressed deep gratitude that the long-empty "Main Street" storefront is now occupied by an owner-operated business that celebrates the "buy local" ethic.

Starting this fall, the Keene Fine Craft Gallery will host a "Meet the Artist" program on the first and third Saturday afternoons of each month. This is an opportunity for gallery visitors to interact directly with the League's juried artists – to learn about them and their creative processes.

Visit the Keene Fine Craft Gallery for a truly unique and special shopping experience. The gallery is spacious and artfully appointed, with artworks in a wide range of style and price – from ceramics to glass, metal to fiber, leather to wood, prints to jewelry – available for home décor, gifts, or wearable art.

League of NH Craftsmen – Keene Fine Craft Gallery 41 Central Square, Keene NH @Inhckeene (facebook) @keenefinecraftgallery (insta) (603) 803-1050 keenefinecraftgallery@gmail.com www.keene.nhcrafts.org



Inventors and companies now have a local answer to discuss all areas of competitive and intellectual property law matters as Wasserbauer Intellectual Property (IP) Law has opened an office on Central Square in Keene. They are ready to provide solutions to the Monadnock Region as a full-service patent, trademark, copyright and technology law practice that is active in both domestic and foreign markets. Practicing for 30 years, their attorneys provide prompt response with custom advice to address your business IP needs.

The Wasserbauer IP Law team consists of attorneys and agents with professional expertise and interpersonal skills to provide individualized assistance for your company's IP needs. They have extensive experience in domestic and foreign intellectual property matters, including developing patent and trademark strategies and portfolios, IP landscape reviews and analysis, product IP clearance and freedom to operate reviews and opinions, IP brainstorming, trade secret management and risk reduction, M&A/Investor IP diligence, software, e-commerce and business method patent issues, IP education, IP audits, strategy setting with senior management, IP transactions and licensing, dispute resolution, and IP issues relating to international relations/transactions. They focus on servicing the entrepreneurial community and small and mid-sized companies.

Wasserbauer IP Law has the experience to protect your products and brand investments in the marketplace and on the Internet. Contact them at mail@wasserbauerlaw.com or to schedule a meeting, contact office manager, Dana Price at dana@wasserbauerlaw.com.

Save the Date! On November 8,2019 at noon in the GKCC conference room, Wasserbauer IP Law will be presenting the topic "Protecting your brand on the Internet". Whether you are looking to get started or are already an old pro when it comes to marketing on the internet, this topic will be helpful to you.

Wasserbauer Intellectual Property Law 20 Central Square, 2A, Keene NH (860) 266-1779 www.wasserbauerlaw.com

### **New Members**



The Harris Center for Conservation Education – a donor-supported nonprofit organization – is a transformative force in the Monadnock Region, where they work to promote understanding and respect for the natural world. In October 2019, they will kick off a year of celebration in honor of their 50th Anniversary.

The Harris Center accomplishes its mission in three ways:

### **Environmental Education**

Every year, their skilled teacher-naturalists collaborate with classroom teachers in more than 30 schools in the Monadnock Region to offer innovative environmental education experiences for students in grades K through 12, both in and out of the classroom. They also provide diverse environmental education opportunities for learners of all ages, ranging from short courses for adults, to summer camps for children. In addition, they sponsor over 120 lectures, film showings, workshops, and outings for the general public each year.

### **Land Protection**

The Harris Center is also a local land trust, responsible for protecting nearly 23,000 acres in a 35,000-acre "SuperSanctuary" that spans 8 towns. Harris Center-conserved lands protect 25 miles of scenic hiking trails, 17 hills and mountains greater than 1,500 feet in elevation, shorefront surrounding or abutting 5 large lakes and 14 smaller waterbodies, 9 miles along rivers and streams, and more than 1,600 acres of diverse wetlands.

### Conservation Research

The Harris Center's conservation research arm coordinates a variety of successful citizen science projects, including vernal pool documentation initiatives and the celebrated Salamander Crossing Brigades. They also work with Keene State College and Antioch University to facilitate research on their conserved lands.

This combination of local land protection and conservation research with a comprehensive and well-established education program makes the Harris Center a unique organization. Visit their website throughout the year to find out about special events, memorabilia, and much more in celebration of their 50th Anniversary!

Harris Center for Conservation Education 83 King's Highway Hancock, NH (603) 525-3394 harriscenter.org



Founded in 2016 by Melissa Alexander and Ryan Watterson and based out of Swanzey, NH, The Luxury Box Photo Booth is the premier Photo Booth service in the Monadnock Region.

Alexander has a background in education and photography and Watterson in marketing and entertainment. They have done over 150 events with their Photo Booth services.

The Luxury Box Photo Booth is a style that you probably haven't seen before. Each year Alexander and Watterson venture to the National Photo Booth Expo in Las Vegas, NV to keep up on the latest technologies in the industry. This past March, they purchased a brand new booth. While guests are waiting to have their picture taken on one side, they can have their photo taken from the opposite side of the booth as well. As soon as the photos are taken, they are immediately sharable via email or at their social media kiosk.

Besides offering an enclosed booth and an open air style booth, they are the only photo booth in the region with The Ring, a brand new portable photo booth alternative that takes selfies of guests. It's a circular, colorful device you can't miss when you see it. "The Ring allows us to go out on the dance floor of a wedding or through the crowd at a sporting event," Watterson says. "We no longer have to hang in a corner and wait for the guests to come to us. We can keep the party going during the slower parts of a wedding or event."

Many people think a photo booth is just for a wedding. It can be for almost any occasion including proms, graduation parties, birthdays, Bar Mitzvahs, corporate events, golf tournaments, fundraisers and high school reunions. "We accommodate any requests for props or themes. If you want sports themed props, we have them. If you want a Disney theme, we can do that too."

The Luxury Box Photo Booth is the perfect addition to any party. Look for them at local events in the Monadnock Region.

The Luxury Box Photo Booth 603-209-1111 sales@luxuryboxphotobooth.com www.luxuryboxphotobooth.com

### **New Members**



The Marlborough House has been serving as a venue for special events since 2012. Built in circa 1908, it includes the original rectory and the church located directly next door to the main house. Newly renovated and restored to its former glory, The Marlborough House makes a gorgeous backdrop for any event. With just enough character to make an impression on your guests and flexible enough that it can be molded into your vision with ease, your event will receive the utmost care, time and attention.

The Marlborough House owner Jeremy Shepard is President and CEO of Robert Stark Lighting in New York. When you book The Marlborough House for your special event, you get spectacular design and world class service from Shepard and his staff.

There is ample room for up to 125 cars and 150 guests. Boasting both a smaller more intimate setting in the main house and a larger, formal event space in the church, they have the ability to host any type of event from a small corporate party to a blowout wedding. They work hand in hand with local caterers, florists, rental companies and event planners to make each event a unique experience.

The Marlborough House is a perfect destination choice for:

- Weddings
- Birthdays, Anniversaries, Graduations, and Holiday Parties
- Special Events
- Corporate Gatherings
- Fundraising Events

No matter what your special event is, The Marlborough House's goal is for you and your guests to have a private experience like no other -- in a facility that exudes Victorian era elegance and charm. Think of The Marlborough House next time you are looking for a truly remarkable experience at an incredible venue in the Monadnock Region.

The Marlborough House 9 Ling Street, Marlborough, NH (603) 876-0004 www.TheMarlboroughHouse.com



Monadnock Software, LLC is a privately-owned software development company serving clients in New Hampshire, Massachusetts and Vermont. Founded in 2019 by Calvin Smythe, the company provides customized reports, custom software and consulting services to meet each client's unique need.

Monadnock Software, LLC is dedicated to making any software development project approachable, understandable and achievable. Whether the project is a custom ERP system or simply using your current software more effectively, they listen to how you want to do business and make software work for you.

Monadnock Sofware, LLC Spofford, NH csmythe@monadnock-software.com www.monadnock-software.com

### More New Members!

Ameriprise Financial Services Inc., Mary Beth Coughlin 441 Main Street, Keene NH (603) 903-2954

> John R. Coughlin, Realtors 441 Main Street, Keene NH (603) 357-0666 www.keenehomes.com

Mel's Nanny Services (318) 347-5431 www.facebook.com/Mels-Nanny-Services-1431245613605336

> CharlesWorks, LLC 305 Old Street Road, Peterborough NH (603) 924-9867 www.charlesworks.com

Harvard Pilgrim Health Care 650 Elm Street, 7th Floor, Manchester NH (603) 656-9565 www.harvardpilgrim.org



### Thank You Renewing Members!

The following members renewed their GKCC membership in June and July 2019:

Communicators! Group
Corning Specialty Materials
Financial Solutions Group
High 5 Adventure Learning
Keene Elm City Rotary Club
Kurn Hattin Homes for Children
Local Burger of Keene, Inc.
Monadnock Conservancy
Monadnock Food Co-op
Monadnock Region Child Advocacy Center
Septic Pro, The
Stage Restaurant, The - A/R
Sterling Design & Communications
Sturtevant Chapel
WiValley, Inc.



### Chamber News

# Join us for the trip of a lifetime to Morocco! February 16, 2020

Our Classic Morocco tour departs on February 16, 2020 at an UNREAL PRICE of \$1699 per person on double occupancy basis. Typically the round-trip airfare from Boston to Casablanca would be in range of \$1300. For a mere \$400 more you will enjoy six nights hotel accommodation at deluxe hotels, daily buffet breakfast + 1 dinner, tour of Casablanca, full day tours of Fes and Marrakech, return airport transfers and all taxes & fuel surcharges.

Morocco is famous for its Medinas, Craft & Culture, Foodie Adventure, Mint Tea, King Hasan II Mosque, Sahara Desert and many more attractions.

To get this super deal, reservations must be made by September 24, 2019. See detailed itinerary at the end of this newsletter, or for more information call Christine Hadlow at 352-1303.

Seats are limited so book your spot today!



### — REGIONAL ISSUES SERIES —

ANNUAL PERSPECTIVES ON

### THE STATE OF THE MONADNOCK REGION

Wednesday, September 25, 2019
Keene State College Alumni Center • 8:00 - 10:00 am



Featuring Brian Gottlob

Director of the NH Economic and Labor Market Information Bureau (and a Panel of Experts)

At this session, we'll get an overview of the State of the Monadnock Region as it compares and contrasts to national and regional trends with Brian Gottlob, Director of the NH Economic and Labor Market Information Bureau. This will be followed by a discussion with a panel of experts. Bring your questions!

This event is open to all Chamber members and "not yet members." For planning and logistics purposes, we would appreciate an RSVP by September 23rd.

Suggested Donation of \$5 at the Door. Register at <a href="https://www.keenechamber.com">www.keenechamber.com</a> or call the Greater Keene Chamber of Commerce at 603-352-1303.

### **B2B Lunches**

### September B2B

The Vision Workshop: 3 Keys to Accelerating Your Results

# Friday, September 13th, 2019

Noon to 1 pm • GKCC Conference Room

Cost: \$5 for members, \$15 for not-yet-members

Can you have it all, a thriving business and a thriving family life? YES!

Do you want to experience more prosperity and balance in your life? Are you pouring your heart and soul into your work and still not getting the results you want? Would you like to increase your success and stay in complete harmony with your highest values and spiritual beliefs?

Join Certified Life Mastery Consultant, Sue Ellen Sweeney to learn three transformational tools to change your life!

To register call the GKCC at (603) 352-1303 or email Nancy Bishop at nbishop@keenechamber.com. The cost is \$5 for members and \$15 for not-yet-members.



Socially Responsible Investing: The Basics



### Friday, October 11th, 2019

Noon to 1 pm • GKCC Conference Room Cost: \$5 for members, \$15 for not-yet-members

Sustainable, responsible and impact investing (SRI) is an investment discipline that considers environmental, social and corporate governance (ESG) criteria to generate long-term competitive financial returns and positive societal impact.



Learn the basics of SRI/ESG and sustainable investing from Matt Snow, Regional Vice President, Primerica.

To register call the GKCC at (603) 352-1303 or email Nancy Bishop at nbishop@keenechamber.com. The cost is \$5 for members and \$15 for not-yet-members.

### Radically Rural Summit

### September 19th and 20th, 2019

Calling all Rural Leaders, Founders and Trailblazers!

The Hannah Grimes Center for Entrepreneurship and The Keene Sentinel— thriving, independent, rural-based organizations — are partnering again this year to present the Radically Rural Summit.



The summit builds upon and includes the impressive CONNECT event, an annual gathering of more than 500 engaged, locally focused community members celebrating and fostering the advantages and opportunities of rural living.

The summit will be held in multiple Keene locations. For more information, visit <a href="https://radicallyrural.org/">https://radicallyrural.org/</a>.

### **SAVE THE DATE!**

The GKCC presents

## Annual Gala 2020

The region's premiere business event of the year

Thursday, January 9, 2020

Keene State College Zorn Dining Commons

Citizen of the Year and
Business of the Year Awards
presentations



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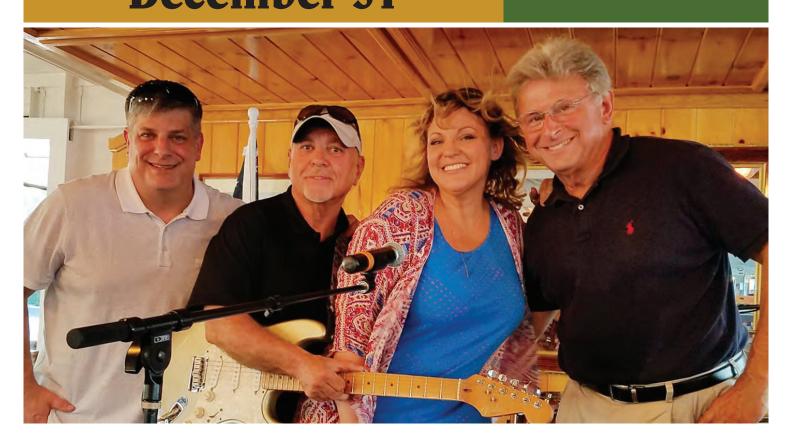






# **FEATURING:** Club Soda December 31

Cocktails at 7:00 pm Dinner & Dance to follow 7:00 pm-12:30 am



All are Welcome! RSVP Today

603-352-0135





755 West Hill Road • Keene, NH 03431 • www.keenecc.com

### Member Events

### **Monadnock United Way**

Community Impact Celebration and Campaign Kickoff

Wednesday September 4, 5:30 - 7:30 pm Cohen Hall at the Keene Public Library

This event is free and open to the public. Register at www.muw.org.

### **Monadnock SHRM**

Keeping the Success in Succession

Wednesday, September 11, 7:30 – 9:30 am Courtyard Marriott, Keene

This education session will provide an overview training and toolkit for Human Resource professionals and leaders of organizations to reframe succession planning from a procedural checklist to a succession development process one that is embedded in an ongoing consideration of values, operationalized equity lens, leadership development, and a variety of shared leadership practices and structures.

Presented by Kate McGowan of Center for New Leadership and Lori Hanau of Global Round Table Leadership. For more information, contact Debbie Chauvin (debbiechauvin@yahoo.com) or visit MonadnockSHRM.org

### **American House Keene**

Annual Walk to End Alzheimers/Wine and Cheese Gala Kickoff Event

Friday, September 13, 5 to 7 pm American House, 197 Water Street, Keene

Please join us on the eve of the walk for fine food, compliments of Kristen's Bistro and Bakery, plus entertainment and a silent auction.

Owen Houghton will be honored for his invaluable dedication and service on behalf of the Alzheimer's Association. There is no charge for this event and all are welcome to attend.

The 2-mile walk will take place Saturday, September 14th at 10 am, starting at Keene State College. For more information or to RSVP, please contact Bonnie Moore or Christy Wendlandt at American House Keene (formerly Bentley Commons), 197 Water Street, 603-352-1282. All proceeds benefit the Alzheimer's Association.

# SERVPRO of Cheshire County, NH and Windham & Windsor County, VT

CE Course on Ethics

Wednesday, September 18, 7:30 – 11:00 am Courtyard Marriott, 75 Railroad Street, Keene

SERVPRO is offering a FREE 3-hour CE Course on Ethics which is

good for New Hampshire, Vermont or Massachusetts insurance professionals. Call Laura Michelewicz at 800-352-7251 or email laura@servpro5545.com for more info or to reserve your spot.

### The Keene Senior Center

50 and Better Expo

Saturday, October 26, 8:30 am – 2 pm Keene Recreation Center

Learn about the array of services and opportunities available to adults 50 and over in the Monadnock Region. This event is free and open to the public and will offer vendors, workshops on subjects of interest, and provide entertainment and socialization opportunities. Visit www.thekeeneseniorcenter.org for more information.

### **Monadnock Conservancy**

Harvest Barn Dance and 30th Anniversary Celebration

Saturday, November 2, 5 to 8 pm Mayfair Farm, 31 Clymers Drive, Harrisville, NH

The Monadnock Conservancy is turning 30 — what a great excuse for a party! Come for a fun, family-friendly evening of dancing and good eating at Mayfair Farm in Harrisville, N.H. Highlights include tours of the farm, where you'll find pigs, sheep, chickens, and stunning views from the green pastures; a live band; farm-to-table fare; 50/50 raffle; and a cash bar for beer and wine. The evening wouldn't be complete without outdoor games and a campfire (bring your S'mores stick). Buy your tickets now before they sell out: \$30 per adult, \$10 for ages 7–12, children 6 and under are free. There's also a VIP option for \$50. For more information, email Lindsay Taflas or call 603-357-0600, ext. 113.

Visit www.keenechamber.com for more events.





### CLASSIC MOROCCO

### **8 DAY TOUR**

### BOSTON - CASABLANCA - RABAT - FES - BENI MELLAL - MARAKECH - CASABLANCA- BOSTON

On this tour explore the cosmopolitan cities, centuries-old villages, and vast tracts of shimmering desert.

### **TOUR SUMMARY:**

Explore the highlights of Casablanca and continue to the Morocco's capital Rabat; view some of the best-preserved Roman architecture in Rabat and then stroll through the old walled medina of Fez. In the end walk through the colorful streets of the old quarter of Marrakech before returning to Casablanca

### **TOPUR HIGHLIGHTS:**

- Explore the cosmopolitan city for Casablanca
- Wader through the archeological Roman Ruins of Volubilis
- Stroll through the narrow mase-like streets of Fez & Marrakech

### **TOUR PRICES & DEPARTURES:**

Departure	Newark /Boston/	Single
Dates	Philadelphia	Supp.
16-Feb-2020	\$1599	\$399

**TOUR LODGING INFO:** 6 Nights Hotel + 1 Night on board flight

Accommodation will be provided on a twin sharing basis

CITY	NIGHTS	<b>DELUXE HOTELS</b>
Casablanca	1 Nights	Farah Maghreb
Fes	2 Nights	Ramada
Marrakech	2 Nights	Adam Park
Casablanca	1 Nights	Farah Maghreb

### **TOUR PACKAGE INCLUDES:**

- 6 Nights' accommodation at the listed hotels or similar
- Daily buffet breakfasts
- 1 Dinner in Fes at the hotel
- Arrival and departure transfers
- Transportation in an AC deluxe vehicle
- Services of English-speaking local guides
- Sightseeing & entrance fees as per the itinerary
- International return airfare from various gateways
- All currently applicable local taxes
- All air taxes and fuel surcharges

### **TOUR PACKAGE DOES NOT INCLUDE:**

- Items of a personal nature
- Tips & gratuities
- Visa fees
- Travel Insurance
- Optional tours
- Baggage fees may apply and vary by carrier
- Items not mentioned as being included

### **EXTRA SERVICES:**

Combo lunch plan for Day 3, 4, 5, 6, & 7:

**USD 85 per person** 



### **TOUR ITINERARY:**

### DAY 01: BOSTON

Today make your own way to your gateway international airport for your overnight flight to Morocco. Enjoy in-flight meals and services. Enjoy in-flight meals and services

Overnight onboard the flight

### DAY 02: CASABLANCA

On arrival you will be Welcomed at Mohammed V airport by your guide, who will give you a brief review of the tour during your transfer to the hotel.

Overnight in Casablanca

### DAY 03: CASABLANCA - RABAT - FES

(B/-/-)

Today, after breakfast, Visit the economic capital of Morocco where you will see the central market, the Habous district, the Royal Palace (From outside), the Mohamed V square, the residential area of Anfa and the outside of the mosque Hassan II (Entrance to the mosque is available at an additional cost). After lunch at leisure (Not included), continuation to Rabat, where you will take a city tour, visiting the Royal Palace (from outside), (Mechouar), the Oudaya Kasbah, the Mohamed V mausoleum, and the Hassan Tower. Then continue to Fes.

Overnight in Fes

### Optional: Entrance to the mosque Hassan II: USD 20 per person

DAY 04: FES (B/-/D)

After breakfast, enjoy your day at leisure or join our Full day city tour of Fes. Overnight in Fes

### **Optional:** Full day city tour of Fes: USD 39 per person

After breakfast, the whole day will be devoted to discovering Fes, the oldest of the Imperial Cities, which is well known for its spiritual and educational contributions to the Moroccan culture. Visit the medieval Medina with its Attarine and Bou Anania Medersas, the Nejjarine fountain, the Moulay Idriss mausoleum, and the Karaouine mosque. You will also explore the famous souks where craftsmen still work in the age-old oriental tradition.

### DAY 05: FES - BENI MELLAL - MARAKECH (B/-/-)

Today, after breakfast, you depart to Marrakech passing by the Berber village of Immouzer du Kandar and Ifrane. Enjoy a moment of relaxation in Beni Mellal, which is one of the agricultural centres of Morocco. Arrive in Marrakech in the late afternoon. Check in at the hotel and overnight at Hotel.

Overnight in Marrakech

### DAY 06: MARAKECH (B/-/-)

After breakfast, enjoy your day at leisure or perhaps join our full day optional tour of Marrakech. Overnight in Marrakech

### Optional: Full day city tour of Marrakech: USD 39 per person

Discover historical Marrakech, visit the Menara garden, the Bahia Palace, the Koutoubia. In the afternoon, continue your sightseeing by visiting the famous Djemaa El Fna square with its surrounding souks and handicraft quarters. Lunch at leisure (Lunch not included) continue with sightseeing in the souks and the famous Jemaa El Fna square, and overnight at Hotel in Marrakech.

### Optional: Enjoy dinner with a cultural fantasia show: USD 45 per person

### DAY 07: MARAKECH - CASABLANCA (B/-/-)

Breakfast at the hotel, morning at leisure, then departure to Casablanca. Upon arrival check in at the hotel Overnight in Casablanca

DAY 08: CASABLANCA – BOSTON (B/-/-)



Say goodbye to Morocco as you leave for the Airport, where you will be assisted with Departure formalities before boarding your return flight Home

**END OF OUR SERVICES** 

# NEW HAMPSHIRE

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# Come Celebrate the Granite State's Most Influential Business Leaders

Premiering in November, the inaugural edition of *New Hampshire 200* is a year-long research initiative culminating in an engaging, personal look at the state's most influential business leaders across major industries. **NH Business Review**, in partnership with the Business & Industry Association of New Hampshire, will host a reception to honor the New Hampshire 200.

### WEDNESDAY, OCTOBER 30, 2019 | 5:30-8:00 P.M. **DOUBLETREE BY HILTON MANCHESTER DOWNTOWN**

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