

Connecting business and community

Jan - Feb 2018

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Meet Our Annual Gala Keynote Speaker:

Laura Knoy

New Hampshire Public Radio

Laura Knoy is well known in New Hampshire for her in-depth coverage of important issues and is widely regarded for her interviews with presidential hopefuls. Knoy is a graduate of Keene High School. Prior to hosting The Exchange, she worked in public

radio in Washington, D.C. as a local reporter and announcer for WAMU and as a newscaster for NPR. Before her radio career, she was a researcher for USA Today's "Money" section, and a research assistant at the Institute for International Economics. Knoy has been a guest host on national programs such as The Diane Rehm Show and Here and Now. In 2007 she was named New Hampshire Broadcaster of the Year by the New Hampshire Association of Broadcasters.

Thank You to our Gala Sponsors!

GOLD





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Bentley Commons C&S Wholesale Grocers Clark Mortenson Fairpoint Communications Hillside Village Howard Printing IPG Employee Benefits Liberty Mutual Insurance DEW/MacMillan Mascoma Savings Bank Nathan Wechsler People's United Bank Service Credit Union

PROGRAM The Keene Sentinel

Mint Premium Car Wash



16TH ANNUAL KEENE ICE AND SNOW FESTIVAL

Saturday, February 3, 2018

Downtown Keene, Railroad Square & Central Square -- 10 am to 4 pm

Come with the whole family to enjoy ice carvings, children's crafts at Snowman Central, musical entertainment, and train rides. Meet Snowman, Penguin and Ice Princess characters. Face painting by Emily Sodders and much more!

Follow us on Facebook at Keene Ice & Snow Festival for updates.

www.monadnocktravel.com

Member Spotlight



The Keene Family YMCA is one of the Monadnock Region's leading nonprofits
-- strengthening communities since 1885
through youth development, healthy living and social responsibility. Its hallmark is inclusivity: children, families, adults and seniors from all backgrounds and walks of life are welcome and supported by the Y's charitable fundraising efforts.

In December, the Keene Family YMCA announced the community leadership of its 2018 Annual Campaign, the Y's annual charitable fundraising effort that supports the needs of children, families, teens and seniors living throughout the Monadnock Region. The Annual Campaign launches April 14th, 2018, and aims to raise \$166,000 with \$60,000 coming from the Y's 2018 Sneaker Ball next April. Community members who receive charitable support from the Y include:

- Babies and toddlers who receive financial help to attend the Y's licensed preschool program
- Children and adults with disabilities who get membership support to be at the Y
- Seniors who receive financial assitance to access the Y so they can socially connect with other seniors through the Y's activity programs
- Teens and children who receive financial support to stay healthy by learning to swim, do gymnastics, and other activities
- Community members with chronic diseases such as diabetes who get financial help to participate in the Y's nationallyrecognized diabetes prevention program in partnership with Cheshire Medical Center.

Anthony Tremblay of Keene is Campaign Chair. Tremblay is retired Director of Development of Mt. Ascutney Hospital in Windsor, VT. Tremblay previously served as Vice President for Development of the National Foundation for Cancer Research (Bethesda, MD) and the Chief Development Officer of the Ameri-



can Association for Cancer Research (Philadelphia). He has held senior faculty, development and administrative posts with Keene State College, Franklin Pierce University, Cedar Crest College (PA), Springfield College (MA), and with the Massachusetts Society for the Prevention of Cruelty to Children where he was statewide Director of Development. Tremblay has served on the boards of numerous non-profit organizations in New Hampshire, Pennsylvania, and Maryland including his role as trustee and president of the Cedarcrest Foundation and trustee of the Historical Society of Cheshire County.

Dave Therrien of Alstead is Campaign Co-Chair. Therrien is Senior Executive Vice President of The Melanson Company, Inc. and a board member of the Keene Family YMCA and Home Healthcare, Hospice & Community Services. He is a former board member of the Monadnock Humane Society, Friends of



the Ashuelot River Park and The Orchard School.

Cameron Tease of Keene is Honorary Member of the Annual Campaign Cabinet. He is the Executive Director of the Keene Senior Center and former Resource Development Director with Monadnock United Way. Other Cabinet Members include Mike Hoefer, YMCA Board Chair; Beth Wright, YMCA Board Treasurer; Helene Mogridge, YMCA CEO; Marj Droppa, YMCA Community Impact and Development Director; Mike Rafferty, YMCA Development Committee Member; Deb Ganley, YMCA Development Committee Member; Topher Hamblet, YMCA Board Member; Jay Noseworthy, YMCA Board Member; and Cheryl Belair, YMCA Board Member.

Keene Family YMCA 200 Summit Road, Keene (603) 352-6002 www.keeneymca.org

Want your business in the Spotlight?

<u>Contact Christine Hadlow at chadlow@keenecham</u>ber.com and reserve your spot!

GKCC Business After Hours

Please note! There will be NO Business After Hours in January.

Beginning in February, there will be a \$5 fee to attend Business After Hours. Please pay online when you register or pay at the door.

FEBRUARY BUSINESS AFTER HOURS

True North Networks 15 Business Center Drive, Swanzey NH Wednesday, February 21, 2018 5:30 - 7:00 PM



The Greater Keene Chamber of Commerce invites you to join us for our February Business After Hours, hosted by True North Networks in Swanzey, NH. Join us for networking, learn more about True North's services, meet their team, and enjoy great food catered by CC&D's Kitchen.

Be sure to bring your business card to be entered into a raffle for great prizes!

Please RSVP to the GKCC:

- Online at keenechamber.com
- Call (603) 352-1303
- Email info@keenechamber.com



Reserve Your Spot Now for these European Getaways!



MADEIRA February 23-March 3, 2018







COPENHAGEN June 14-19, 2018

The GKCC has partnered with Discover Europe Ltd, to bring our members two exciting trips in 2018. Take advantage of discounted pricing for you and your families at these unique destinations!

For more info, contact Discover Europe at 603-563-7077 or info@discovereuropeltd.com.

Member News



Srikanth Puli, MD



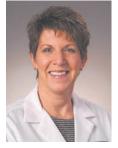
Vikramaditya Samala Venkata, MD



Tanya Luttinger, MD



Michael Mitchell-Beam, APRN



Carol Huntley-Smith, APRN



Adrienne Williams, APRN FNP-C



Brian O'Hearn, APRN



David Nash, MD

Cheshire Medical Center (CMC)

is pleased to welcome the following new staff members: Srikanth Puli, MD and Vikramaditya Samala Venkata, MD as Hospitalists; Tanya Luttinger, MD, Michael Mitchell-Beam, APRN, and Carol Huntley-Smith, APRN to the Department of Family Medicine; Adrienne Williams, APRN FNP-C to the Department of Hospital Medicine, Brian O'Hearn, APRN to Walk-In Care; David Nash, MD to the Allergy/Immunology Department. www.cheshiremed.org

The Local Crowd (TLC), a rewards-based crowdfunding platform, recently won a Crowdfundie Award at the Global Crowdfunding Conference in Las Vegas, Nevada. This award recognizes outstanding contributions to the crowdfunding industry. Locally, The Local Crowd is hosted by Monadnock Buy Local and called The Local Crowd Monadnock. Since The Local Crowd Monadnock launched in March 2017, four Monadnock Region businesses and organizations have collectively raised \$34,946 from over 200 individuals.

TLC will expand into three new towns: Alstead, Jaffrey and Peterborough, NH. Entrepreneurs, businesses and organizations based in these towns -- along with Chesterfield, Keene, Hinsdale, Swanzey and Winchester -- are invited to submit project proposals to TLC Monadnock. Successful proposals will launch their campaigns this winter, based on their ability to positively impact local economies and communities.

Unique to this particular crowdfunding platform is the free hands-on technical assistance accepted teams receive to help create and launch their campaigns. In addition, TLC Monadnock will award one proposal a free video, donated by 710 Main Films, to support their crowdfunding campaign. Studies show that crowdfunding campaigns with videos raise four times more funds than campaigns without videos. This request for proposals is available online at monadnocklocal.org/lift. All proposals are due before 5:00 p.m. on January 12, 2018.

www.monadnocklocal.org

Website Publicity of Peterborough, NH has recently joined the **Paragon Digital Marketing** team in Keene. Website Publicity has provided Search Marketing and Pay-Per-Click (PPC) advertising services for nearly 20 years to a wide variety of clients with a high level of expertise. The Website Publicity team will continue to provide the same expert services to Website Publicity's existing clients under Paragon. This move will open up a wider depth and breadth

of services to Website Publicity's current clients as well as expand Paragon's capacity to provide high quality digital marketing to its clients.

www.paragondigital.com

Service Credit Union (SCU) now offers coin counting machines in its Portsmouth, Salem and Keene traditional branch locations. Members can use the machine free of charge. A nominal fee will be charged to business members and non-members.



Vouchers will need to be redeemed at the teller station for cash. Electronic gift cards and charitable donations can be done at the machine, both with no fee. Charities include American Red Cross, Children's Miracle Network, Feeding America, UNICEF, The Humane Society of the US, Leukemia & Lymphoma Society and World Wildlife Fund.

The Cooperative
Credit Union
Association
(CCUA) recently
presented Service
Credit Union Assistant Vice President of
the Contact Center
Dennis Donnelly with



the Young Professionals Award of Excellence.

The award signifies a young professional who best demonstrates a commitment to the values and principles defining the credit union's mission. Donnelly was one of six recipients in the CCUA's area of New Hampshire, Massachusetts, Rhode Island and Delaware.

www.servicecu.org

Member News

Monadnock RSVP Volunteer

Center received a \$2,500 grant from the

Bishop's Charitable Assistance Fund for

operating support for the Neighbors-In-

Deed program which provides ongoing

cally disadvantaged seniors, adults with

disabilities, veterans, and military family

members so they can remain living in

www.monadnockvolunteercenter.org

their homes as long as possible.

companionship and support to economi-



Chiropractor and wellness coach, Dr. Gene Clerkin. founder of Monadnock Natural Health. 16 Church Street, Keene, is offering free dinner wellness

presentations to residents of the Monadnock region.

Chronic diseases – diabetes, heart disease, obesity, digestive disorders, hypertension, autoimmune conditions and many more are escalating. The amount of medication being prescribed that only suppresses and manages the symptoms without discovering and addressing underlying causes is also on the rise. Dr. Clerkin's presentations are designed for people who are interested in taking a different path, those looking for safe and natural methods to resolve their chronic health issues. Space is limited, so call 603-852-4706 now to make a reservation for you and your guest.

www.monadnocknaturalhealth.com

IPG Employee **Benefits** is pleased to announce Liz Coppola has joined the firm as a Consultant/Broker. Coppola will serve with a team responsible for managing relations and



providing innovative solutions for IPG's client partners. She has a background in Financial Services, having spent 10 years with Merrill Lynch in San Francisco, CA & Louisville, KY as a Certified Financial Planner. More recently, she served as the Associate Executive Director at the Keene Family YMCA where she was responsible for leading the Y's Financial Development and Program Development opportunities. www.ipgbenefits.com

The regional accounting firm of **Nathan** Wechsler & Company, PA is pleased to announce the celebration of 60 years of

service to the New Hampshire community.

"Sixty years is a

remarkable accomplishment for our firm," said Oreste "Rusty" Mosca, CPA, Managing Director of Nathan Wechsler & Company, PA. "Our long-term success is a direct result of the value we place on client relationships, as well as our dedicated staff, who strive to provide the highest quality service each and every day."

The firm also announced the following staff appointments: Julie Greenwood, CPA, Principal has joined the board of Home Healthcare, Hospice & Community Ser-



Wayne Geher, CPA, CFE

vices in Keene; Jameson Meschino, CPA, manager has joined the board of directors for the Animal Rescue League of New Hampshire; Wayne Geher, CPA, CFE, firm principal has been approved for membership with the Collaborative Law Alliance of New Hampshire (CLANH).

www.nathanwechsler.com

On Friday, October 27, **Monadnock** United Way mobilized 73 volunteers to complete 13 service projects for nonprofit organizations across the region. Day of Caring was established to promote the spirit and value of volunteerism and demonstrate what people working together in the community can accomplish. In just one day, dedicated volunteers from local businesses accounted for 264 combined hours helping 13 nonprofits with projects they would have otherwise had to pay for. www.muw.org



Julie Greenwood, CPA



Jameson Meschino, CPA



Eileen Fernandes

ing for the Community Volunteer **Transportation** Company, the following were elected as officers: Eileen Fernandes of Keene as Chair; Kathryn Miner of Harrisville as Vice Chair; Jordan Volikas of Keene as Treasurer; and Matt Waitkins of Peterborough as Secretary. Other members of the Board are Sheila Mahon of Hancock and Jen Seher of Keene.



Kathryn Miner

Also in November, CVTC's Volunteer Driver team, numbering over seventy individuals, received the "Outstanding Service Award for a Group" at the 2017 Volunteer NH Spirit of NH Awards ceremony.

www.cvtc-nh.org



Matt Waitkins

Business News



Business and Business Leader of the Year Awards Competition

Is Your Company the next Business of the Year?

You just might be! You don't need hundreds of employees or billions in income to apply. Business NH magazine is looking for companies that are financially sound, active in their communities and members of their local chambers. If this is you, read on and consider applying

BUSINESS LEADER
of the Upar

for this prestigious award. Businesses of all sizes have won in the past, and you could be next.

For 27 years, Business NH Magazine and the NH Association of Chamber of Commerce Executives have celebrated the NH Businesses of the Year and Business Leader of the Year. Awards are given to one

Business Leader of the Year and nine New Hampshire companies, one in each of the following categories:

- Business Services
- Business Assistance Organizations
- Education/Nonprofit
- Financial Services/Insurance
- Health Care
- Manufacturing/Technology
- Real Estate/Construction/Engineering
- Retail/Wholesale
- Tourism/Hospitality

The deadline to submit an application is January 12, 2018. The application can be accessed by visiting www.BusinessNHmagazine.com and clicking on the "Competitions" button.

GKCC Officers & Directors 2017-2018

OFFICERS

Chair - Tim Murphy, Southwest Region Planning

Past Chair - Don Driscoll, MSA Group Insurance

Chair Elect - Adam Kossayda, Bragdon & Kossayda

Vice Chair - Jarvis Coffin, Hancock Inn

Vice Chair - Rebecca Landry, City of Keene

Vice Chair - Amy Wright, Keene Housing

Secretary - Sue Silver, Mascoma Savings Bank

Treasurer - Steve Bianco, Savings Bank of Walpole

DIRECTORS

Kemal Atkins - Keene State College

Michael Breshears - Keene Sentinel

Chris Coates - Cheshire County

Alec Doyle - Colonial Theatre

Mike Farhm - The MacMillan Company

Wink Faulkner - AdviCoach of NH

Mark Fryberger - C&S Wholesale Grocers

Emily Hall Warren - W.S. Badger Company

John Kilburn - GS Precision

Todd Lewis - Markem-Imaje

Tom Minkler - Clark-Mortenson Insurance

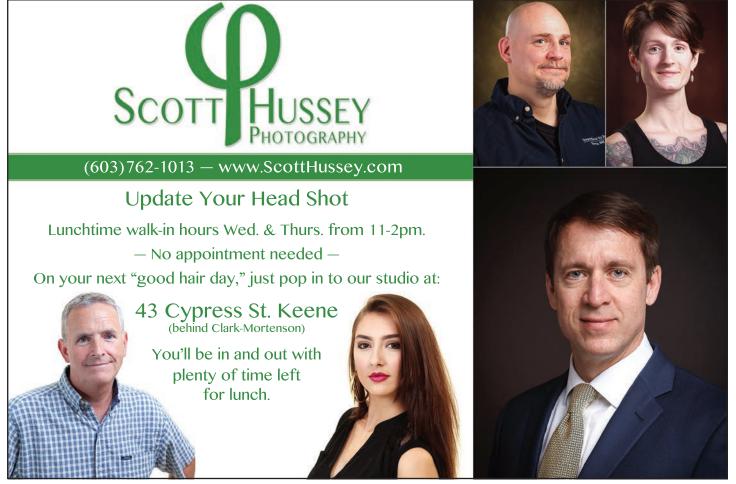
Lisa Nugent - People's United Bank

Sandie Phipps - Cheshire Medical Center

Carmelina Stella - Miranda's On Main

Cindy Westover - Galloway Real Estate





Thank You Renewing Members!

The following members renewed their GKCC membership in October and November 2017:

AAA

Achille Agway

AMETEK Precitech, Inc Anthony L Olson CPA/PFS Antioch University New England Apple Hill Center for Chamber Music

Athens Pizza
Autex Mazda
Bank of America
Beeze Tees Screen Printing
Bentley Commons

Bergeron Construction Company Bergeron, Newcombe & Toepfer

Better Homes & Gardens The Masiello Group

Big Brothers Big Sisters of NH Blais & Associates Realtors Bradley & Faulkner PC Bragdon & Kossayda, P.C.

Brickstone Land Use Consultants LLC Bridges Inn at Whitcomb House

Budget Blinds of Keene, NH

Bulldog Design

C&S Wholesale Grocers Inc Carriage Barn Bed & Breakfast Cedarcrest Center for Children

Charter Trust Company

Chesco Inc

Cheshire Animal Hospital Cheshire Cleaning Cheshire County

Cheshire County Federal Credit Union

Cheshire Fair Association Inc Cheshire Glass Company, LLC Cheshire Medical Center - DHK

Cheshiremen Chorus Chesterfield Inn

Choice Industrial Solutions Inc

City of Keene

Clark Mortenson Insurance Colonial Theatre, The Colony House

Community Kitchen, The

Community Volunteer Transporation

ConvenientMD Urgent Care Cooper Properties Country Business, Inc. (CBI)

Court Street Veterinary Courtyard Marriott Keene Creative Encounters

Curry Copy Center of Keene, Inc Cushing & Sons Water Wells

Custer Design

D'Alessio and Associates, Inc

Days Inn Keene Dead River Company DLC Investments DLC Management

Edward D Jones & Co - (Allen Mendelson)

Electronic Imaging Materials

EMF Inc

Emile J Legere Management Co Inc Engelberth Construction Inc

Facilitated Change
Fairfield Inn & Suites
FairPoint Communications
Fast Friends Greyhound Rescue
Fenton Family Dealerships

Filtrine Manufacturing Company

Fletcher Funeral Home Foley Funeral Home Franklin Pierce University Frazier & Son Furniture Galloway Real Estate GemGraphics Good Fortune Jewelry Granite State Glass

Greenwald Realty Associates Guyer & Son Roofing Haley Park Apartments Hamshaw Lumber Inc

Hancock Inn

Historical Society of Cheshire County

HKS Associates Inc

Hoffman Family Foundation

Hogancamp PC

Holiday Inn Express Keene

Home Builders & Remodelers Assoc. of SWNH

Horatio Colony House Museum Horse & Buggy Feeds, Inc. Indian King Framery/Ashton Gallery

Ingram Construction Corp Insurance Source Inc., The IPG Employee Benefits

J & J Discount

John Burk & Associates
Joslin Management Corporation
Kapiloff Insurance Agency
Keene Auto Body Inc
Keene Chrysler Dodge Jeep
Keene Country Club
Keene Day Care Center

Keene Family YMCA Keene Gas Keene Housing Keene Monument Co Inc

Keene Orthodontic Specialists, PC

Keene Sentinel Keene Smiles, PC Korvin Appliance Inc Lane & Bentley

Lee and Mt Fuji Restaurant

Liberty Mutual Insurance Company

Liberty Utilities

Liebert Investment Management Luca's Mediterranean Café Lynn C Rust CPA PC - NEW MacMillin Company Inc Malcolm R Katz Architect Maps Counseling Services Mascoma Savings Bank Masiello Employment Services Masiello Insurance Agency Inc Maxcess International

McLaughlin Investment Management LLC

MoCo Arts

Mon Amie Fine Jewelry

Monadnock Area Artists' Association Monadnock Broadcasting Group

Monadnock Center for Violence Prevention Monadnock Developmental Services Inc. Monadnock Family Services

Monadnock Humane Society Monadnock Music

Monadnock SCORE Chapter

Monadnock Shopper News Monadnock United Way

Montessori Schoolhouse of Cheshire County

Mountain Corporation, The MSH Marketing Group Inc NBT Bank - Formerly NH First Bank

New Hampshire Trust Co, The

NEXTerminators

NGM, The Main Street Group

NH Employer Support of the Guard and Rese

Noyes Volkswagen Oster & Wheeler PC Pamela's Pantry

Pamela P. Little Law Offices Papagallos Restaurant Pappas Contracting Paragon Digital Marketing Pedraza's Mexican Restaurant People's United Bank - Keene Phoenix House - Keene Center

Pizza Pie

Plotkin's Furniture

Powers, Smith & Associates, Inc

Prime Roast Coffee Co

Princeton Properties Management Inc

Prospect-Woodward Home Racquet Club, Inc, The Raynor Dental RBC Wealth Management

RBC Wealth Management RE/MAX Town & Country Richards Group,The

RiverMead Road's End Farm

Salvation Army/Keene, The Savings Bank of Walpole Scully Architect

Selman & Company Service Credit Union Shattuck Golf Club, The

Southwest Region Planning Commission Southwestern Community Services

Stan's Auto Body

State of NH Vocational Rehabilitation

Stone Pond Technology, LLC

Stonewall Farm SymQuest Group Inc Targett Cleaners TD Bank Thai Garden

The Peak WKKN 101.9/100.7 FM/ WEEI 93.5 F

Thom Little Associates
Thomas Eaton
Thomas S Bates CPA
Tim Small Sales
Timken Precision
Toadstool Bookshop, The
Tom's Automotive Services

Tousley Property Management, LLC Trinity Lutheran Church/Christian School

True North Networks, LLC U-Save Auto Rental W.S. Badger Company Weller & Michal Architects Inc Westside Animal Hospital Wieczorek Insurance Agency, Inc.

Works, The

Welcome New Members!

Unicron Property Management 108 Main Street, Marlborough (603) 876-5034

Piedra Fina, Fine Latin Cuisine 288 Main Street (Rt. 101), Marlborough (603) 876-5012 www.piedrafina.com

RTK Moving, LLC 25 Roxbury Court, 2E, Keene (603) 762-6414

MEI Selections 1118 Jaffrey Road, Marlborough (603) 272-6773



Now available: \$30 Stop by the Chamber Office!







Member Events

Visit <u>www.keenechamber.com/events</u> for event details.

Society for Human Resource Management (SHRM) - Greater Monadnock Chapter

How to Say No and Get More Done

Wednesday, January 10, 7:30 -9:30 AM Courtyard Marriott, Keene

HR professionals are helpers. They connect with people and can represent the soft and safe place to go in the workplace when a detail is awry. They smile and fix it, and customers return. All this is wonderful but, sometimes, it prevents strategic work from getting done. Sometimes, HR professionals experience burnout from coming in too early and staying late, day after day, because they can't say NO during the day. This session focuses on "The Strategic NO" and saying YES to the highest level of customer service so that we don't have to sacrifice individual priorities, values, and goals.

Presented by Carol Williams of Efficient Productivity Systems (EpS). For more information, contact Candi Dionne, President, at cdionne@hcp-usa.com, or visit MonadnockSHRM.org.

Antioch University New England

Unpacking Systemic Racism

Tuesday, January 16, 23, 30 and February 6, 2018 5:00 - 8:30 PM

Do you wish you had more opportunity to think and learn about race, race relations and the impact of racism? Do you sometimes feel uncomfortable in multiracial groups? What if you could increase your capacity to improve race relations, change the way we think about race, address systemic racism, and advance equitable outcomes in our community?

Join others in a small group of 20-30 individuals to reflect, learn, and act to address racial bias and discrimination.

This series will be facilitated by **Dr. Dottie Morris** of Keene State College and **Dr. Ann Driscoll** of Antioch University New England. The workshop will be held on four Tuesday evenings: January 16, 23, 30 and February 6th. If needed, a snow make-up day will be February 13th. A light meal will be served at 5:00 pm and the workshop will run 5:30 - 8:30 pm. The series is co-sponsored by Antioch University New England, Keene State College, The Colonial Theater and New Hampshire Listens.

This event is open to the public with pre-registration. To make it affordable to all who would like to attend, it is available on a sliding scale fee of no-cost to \$25. For more information, visit: www.antioch.edu/new-england/event/unpacking-systemic-racism-advancing-equitable-outcomes-keene-community/

Society for Human Resource Management (SHRM) - Greater Monadnock Chapter

The New Retirement and The Impact on Your Organization

Wednesday, February 14, 7:30 - 9:30 AM Courtyard Marriott, Keene

As baby boomers continue working longer, there is less room for development and promotion of other employees. This can increase turnover and expenses for recruiting. Help ease employees' fears of retirement and help "reluctant pre-retirees." Help them develop a Retirement Lifestyle Plan. Learn how to make the most of your baby boomers and develop a plan to transfer the knowledge to younger workers. Presented by **Sandy Demarest** of Demarest Directions.

For more information about these upcoming events, contact Candi Dionne, President, at cdionne@hcp-usa.com, or visit MonadnockSHRM.org.

Machina Arts

The Gaslight Tinkers Live At The Hive

Saturday, January 20, 2018 - 8:00 - 11:50 PM The Hive (Hannah Grimes Center)

Come dance to the sounds of the Gaslight Tinkers! African, Caribbean, Funk, Reggae, and Latin grooves meet traditional fiddle music. It's the genre-bending future of the music of the past.

The Gaslight Tinkers' blend of global rhythms creates a joyously danceable sound around a core of traditional New England old time and celtic fiddle music, merging boundless positive energy with melody and song. Since its formation in 2012 the band has lit up the East Coast, the West Coast, and the Caribbean, headlining clubs, dances, and major festivals.

Playing what The Valley Advocate describes as "Music that consistently fizzes and pops with unexpected textures and turns," The Gaslight Tinkers' shows are packed with delightful surprises, elated crowds, and exuberant musicianship. The sound and energy of Audrey, Jopey, Garrett, and Peter are universally irresistible.

This event is a a part of a monthly project intended to bring more art, music, and culture to the Monadnock region called 'Live at the Hive' – It is a community funded project with deep partnerships with others such as: The Hannah Grimes Center, UpStream Sound & More, Northwestern Mutual – Juliana Bergeron, & Greater Keene Chamber of Commerce.

Age 21+ // \$15 cover at the door // Bar provided (cash or cards)

For the full sponsor list visit: http://www.machinaarts.org/liveat-thehive.html.



The Monadnock Region's local business bank.

Innovative banking solutions for local businesses of all sizes.

At Savings Bank of Walpole, we exist solely for people and businesses in our *local* communities. And our lending power is much bigger than you might assume! Whether you need financing for equipment, your building or working capital, we'd love to chat. With local decision—making, plus technology that makes banking easier, SBW is the truly local bank that's here for you.

Let's talk. Give Steve Bianco a call at (603) 355-1676 or email him at sbianco@walpolebank.com.



The savings bank of you. | 🖨 | Member | 🗗 🗾



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Call Today! 603-352-1303 or email info@keenechamber.com to learn about our very reasonable Web Site Advertising Rates!

GKCC January Events...

Annual Gala 2018

Thursday, January 11, 2018 Keene State College Zorn Dining Commons Keynote Speaker: Laura Knoy, NH Public Radio 5:30-8:30 pm

No Business After Hours in January!

GKCC February Events...

February Business After Hours

Wednesday, February 21, 2018 True North Networks 15 Business Center Drive, Swanzey, NH 5:30-7:00 pm

Six Fun Facts About FSC®-Certified Printing

- 1. FSC stands for Forest Stewardship Council®, an independent, nonprofit organization founded in 1993 that promotes responsible, sustainable forest management around the world.
- 2. To be certified, a printing company must successfully pass an annual audit to ensure it is following the proper "chain-ofcustody" process to track and document paper products from the forest source to the consumer.
- **3.** FSC-certified printing is NOT more expensive. We add no additional charge for the consumer.
- **4.** A wide range of paper choices are eligible for FSC certification. many brand names that are probably already familiar to you.
- **5.** When you opt to print a job with FSC certification, you show your support for best practices to benefit communities, wildlife, and the environment.
- **6.** Howard Printing is the only FSC-certified printing company in Southern Vermont and Southwestern New Hampshire!

Ask us about FSC certifying your next printing project!





Brattleboro, Vermont 802-254-3550 • HowardPrintingInc.com





What's the Truth about the Environmental Impact of Print?

Reprinted with permission from ChoosePrint.com, accessed December 2017

There are many popular misconceptions about the impact that printed materials have on the environment. However, the idea that print is detrimental to the environment is factually wrong.

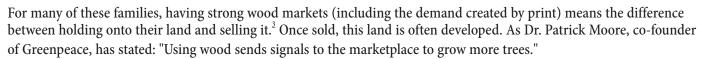
Myth: Paper is Made from Fresh-Cut Trees Reality: Paper is Made Primarily from "Waste" Products

In the United States, the vast majority — a full two-thirds — of the fiber used to make paper comes from sources other than fresh-cut trees. One-third comes from wood chips and sawmill scraps, one-third comes from recycled paper, and just one-third comes from "new growth" trees.¹

Of course, these statistics are based on industry averages. There are 113 mills in the United States that use recovered fiber exclusively.²

Myth: Print Leads to Deforestation Reality: Print Promotes Trees

Contrary to commonly held belief, paper mills are not cutting down old-growth forests in order to make paper. Nearly all the wood used in paper production comes from "tree farms" — acres of trees grown as a renewable crop, like broccoli or wheat. Family forest owners own 35 percent of U.S. forestland, and the majority own small parcels of land.



Myth: The Tree Population is Shrinking Reality: More Trees and Forests Exist Today Than 20 Years Ago

With the increased demand for printed goods that we've seen over time, many people believe that the forests must be shrinking. This is simply not true. In the United States, private landowners plant four million trees every day, and for the past 100 years the total forest area in the USA has been stable, even growing by two million acres between 2000 and 2005⁴. With so many trees being planted, there are 20 percent more trees in the USA today than there were on the first Earth Day celebration more than 40 years ago.⁵

- ¹ Technical Association for the Pulp and Paper Industry (TAPPI), "Questions & Answers from TAPPI," page 11. (www.michigansaf.org/ForestInfo/MSUElibrary/Facts-TAPPI.PDF)
- American Forest and Paper Association, "Fun Facts," accessed January 2017. (www.afandpa.org/our-industry/fun-facts)
- American Forest Foundation, "Building with Wood Helps Keep Forests as Forests," 2014. (www.forestfoundation.org/building-with-wood-helps-keep-forests-as-forest)
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Note about the publisher of this article:

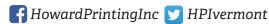
Choose Print is an educational campaign designed to promote the effectiveness of print and to reinforce the fact that print on paper is a recyclable and renewable and thus a sustainable environmental choice.

First launched in January 2011, the Choose Print campaign has used a variety of online and offline tools to get the message out. At the hub is this website (www.chooseprint.org), which acts as a clearinghouse to bring together recent research and links to credible websites that tell the story about the marketing power and environmental record of print.

To drive people to this website, Choose Print has used print ads, direct mail postcards, printed brochures, reprintable articles, news releases, YouTube videos, vehicle wraps and social media. Choose Print has also been showcased at trade shows and expos, and featured in articles in industry publications.

Choose Print is sponsored by Printing Industries Association, Inc., of Southern California (PIASC), the largest local graphic arts trade association in the nation, serving the interests of more than 1,100 member companies.

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Looking For A New Location Or An Investment Opportunity? Presented By

RE/MAX Town & Country

117 West St. Keene, NH 03431 (603) 357-4100



428 Main St. Keene, NH

Main St. Keene! 3700 saft of high quality office space fronting directly onto Main St. right at the entryway to downtown Keene. 1/10 of a mile to the college and less than 1/2 mile to central square this is one of the BEST locations for an office in the area... Traffic count of over 11000 cars per day! Flexible floor plan.. Generous sized offices and plenty of parking.

MLS# 4668096

\$16.00 SqFt Annually NN



8 University Way Brattleboro, VT

The Vermont Agricultural Business Education Center is located on 47+ acres in beautiful Southern Vermont. Offices, classrooms and meeting rooms are housed in an array of fully restored barn and farm buildings, lending a rustic air to the fully modern activities of those who work here. Facilities include 1883 historic farm, 26,000 sq ft of renovated interior spaces spread over 4 individual buildings: Farm House, Creamery, Pole Barn, Main Barn. This property is the home of the World Video Conference Vermont Facility, Brattleboro's first privately owned and operated system designed for televised face-to-face meetings across the state or around the world. This unique complex features Administration Quarters. Office Space, Conference Facilities, Classrooms, Outdoor Education Fields, Agricultural Fields, Community Solar Field, Athletic fields, & Cross Country Ski Trails. All this Conveniently located off I-91, Exit 1.

MLS# 4618166 \$1,695,000



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250 Marlboro St. Keene, NH

Prestigious building renovated in 2013/2014 to make class A office space& retail space. Current tenants include Cheer-leading gym, Fitness gym, & Hair Salon, all tenants are NNN. Wonderful address for your business or solid long term investment with favorable leases in place. On a well traveled main artery with great visibility and poised to take advantage of Keene's long-term plan for the expansion of the East side of town. Financials available on request and signing of a non-disclosure.

MLS# 4665442

\$1,185,000



268 West St. Keene, NH

Over 1500 sq ft of retail/office space in one of the busiest plaza's in Cheshire County. Anchored by national tenants CVS and Panera Bread. This is THE plaza to be in! Traffic count of over 19000 cars/day on West St. On the corner of West and Island St the plaza has multiple entrances as ingress and egress is also aided by a traffic light. Generous signage allowance and plenty of on-site parking make this the best address for your business!

24 Roxbury St. Keene, NH

High visibility retail / office location, just off Keene's Central Square. Large "Store Front" windows. Close to metered & public parking. Rent includes water, sewer & heating.

MLS#4667654

\$695 Monthly

MLS# 4665442

\$9.95 SqFt Annually NNN