Connecting business and community

September - October 2018

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Leadership Monadnock:

Developing Leaders, Shaping the Future

Now accepting applications for our 2018-2019 program!



"Leaders challenge themselves to keep thinking bigger."

Leadership Monadnock, founded in 1997, has graduated nearly 400 participants from the public, private, and non-profit sectors of our region. The program is a 9-month long exploration of issues affecting the Monadnock Region, its businesses and its residents. Leadership Monadnock is the cornerstone of the Chamber's commitment to develop community leaders for the 21st century. For more information and an application, visit www.keenechamber.com/pages/leadershipmonadnock or call the GKCC at 603-352-1303.

Radically Rural Summit

September 27th and 28th, 2018

Calling all Rural Leaders, Founders and Trailblazers!

Radically Rural is a two-day summit presented by The Hannah Grimes Center and the Keene Sentinel, focusing on innovative approaches for creating vibrant, prosperous rural communities.



It provides a uniquely rural point-of-view for community building, entrepreneurship, and economic development by bringing together 500 innovative, high-energy "doers" from New Hampshire and the Northeast who are committed to leading change in rural areas.

The summit will be held in multiple Keene locations. For more information, see page 15.



SAVE THE DATE!

The 2019 Annual Gala

Thursday, January 10, 2019 Keene State Zorn Dining Commons

Member Spotlight

Betty Andrews Writing Services

Betty Andrews Writing Services works behind the scenes to help businesses and nonprofits tell their stories clearly, concisely, and accurately.

Betty Andrews Writing Services recently celebrated its fifth anniversary. It was started in 2013, after Betty Andrews retired from a 15-year career in public relations at Northeast Delta Dental in Concord, New Hampshire. She moved her business to Keene the next year.

Betty Andrews Writing Services works behind the scenes to help businesses and nonprofits tell their stories clearly, concisely, and accurately. For businesses in a variety of industries, it has created, or refined, messages that appear in such forms as award applications, blog posts, brochures, business profiles, news releases, newsletters, social media postings, speeches, and website content.

Andrew's business degree from Becker College, Worcester, Massachusetts, and experience as an executive secretary, contributed to her passion for business writing. She said, "The first time we lived in Keene, in the early 1990s, I enrolled at Keene State College as a nontraditional student. I completed several writing courses while earning my Bachelor of Arts in English degree, polishing my writing skills to the degree that they became the springboard for a new career."

Since moving back to Keene, Andrews has been networking to build relationships with businesses in the Monadnock Region. Hers is a high-trust business that relies heavily on word-of-mouth marketing. "The first business organization that Betty Andrews Writing Services joined in the Region was the Greater Keene Chamber of Commerce," she said. "I've particularly found that the Business After Hours and Business Before Hours events provide valuable networking opportunities, and all of the Chamber staff are knowledgeable and helpful."

The writing, editing, and proofreading skills she used extensively during her years in the public relations department at Northeast Delta Dental, she now offers to businesses and nonprofits as a freelance writer. Her business gives her more opportunities to do what she loves to do most. Andrews said, "I've met several freelance writers in the area, but



I have developed my own niche. I don't write for business publications, but directly for my business clients. Businesses often don't have a department, or, in some cases, even one employee, to devote to business communications. That's where I can be helpful."

Betty Andrews Writing Services is built on a foundation of integrity and trust, with a reputation for superior work. A relationship begins with a free consultation to discuss your business and your writing, editing, or proofreading needs.

Betty Andrews Writing Services Keene, New Hampshire betty.andrews.writing@gmail.com 603-354-3777 www.betty-andrews.com

Want your business in the Spotlight?
Contact Christine Hadlow at chadlow@keenechamber.com and reserve your spot!

GKCC Business After Hours

September Business AFTER Hours Camp Takodah

55 Fitzwilliam Road, Richmond, NH Wednesday, September 19, 2018 5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)



Join fellow Chamber members at the September Business After Hours hosted by Takodah YMCA at Camp Takodah in Richmond. Combining rustic charm with a stunning waterfront view, Camp Takodah specializes in summer camp, outdoor education, travel programs and retreats/rentals. Join us to learn more about this special place that has served thousands of families from New England and around the world! Enjoy refreshments and networking, and bring your business card for a chance to win a raffle prize!

We look forward to seeing you!

October Business AFTER Hours Keene Orthodontic Specialists

105 West Street, Keene Wednesday, October 17, 2018 5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)



You're invited to join us for the October Business After Hours hosted by Keene Orthodontic Specialists at their Keene office. Meet Dr. Miller and his team, and take a tour their newly renovated office space. Learn more about their Smile for a Lifetime scholarship program, Dr. Miller's recent trip to Uganda and the work he did there for Hope Smiles, and more about their practice.

They will be offering complimentary Invisalign scans and \$250.00 off for any member attending. Enjoy appetizers and a sweet ice cream treat from their office ice cream machine.

Due to the limited parking in our lot, People's United Bank has kindly given permission for people to park in their lot.

Please RSVP to the GKCC:

- Online at keenechamber.com
- Call (603) 352-1303
- Email info@keenechamber.com



• networking • door prizes • great refreshments • meet new people • build business connections • catch up with old friends • hosted by a member business

Member News

The regional accounting firm of Nathan Wechsler & Company, PA announced that Principal Kirk Leoni, CPA was re-elected as Treasurer of Child and Family Services and recently served as a panelist on Board Governance for the New Hampshire Center for Nonprofits; Jameson P. Meschino, CPA, has been elected as Treasurer of the Board of Directors for the Animal Rescue League of New Hampshire; and, Debra L. Achramowicz, CPA, was elected to a one-year term as Treasurer of the Board of Trustees of the Visiting Nurse Association of Manchester and Southern NH.



Kirk Leoni



Jameson P. Meschino



Debra L. Achramowicz



 $Stephanie\ R.\ Kondvar$



Sarah R. Wright



Nina Ann Timney

The firm also announced the following promotions: Stephanie R. Kondvar, CPA and Sarah R. Wright, CPA to supervising seniors and Nina Ann Timney to senior.

Ashley L. Guion, a CPA in the Keene branch, recently graduated from the Greater Keene Chamber of Commerce's Leadership Monadnock program. "I was honored to be selected to participate in

the 2018 Leadership Monadnock program," said Guion. "It provided me with a chance to engage with local professionals and learn about the challenges and opportunities facing both this region and the state." www.nathanwechsler.com

Jeff Swenson has joined the team at Peoples United Bank at 122 West St in Keene as a Branch Manager. Swenson spent the last six years as VP of Retail



at TD Bank in Keene. He is known for his exceptional customer service, ability to truly help his customers in all aspects of their financial needs and is a trusted resource for financial literacy.

The Bank also announced that Judi Dill has joined People's United Bank, as Assistant Vice President/Mortgage Loan Officer. Dill has over 30 years of



experience in residential lending within the community. She specializes in First Time Homebuyers, and all Residential Lending programs.

People's United Community Foundation, the philanthropic arm of People's United Bank, N.A., awarded \$57,000 to New Hampshire non-profits during its second grant cycle of 2018. Funding was allocated to 13 non-profit organizations in support of activities that ranged from basic needs services and affordable housing initiatives, to education and workforce development programs. www.peoplesbank.com

Michael Burnett has been selected as the Director of the Cheshire Career Center (at Keene High School) effective July 1, 2018. Burnett holds a Master of Educational Administration from New England College; previously, he was the Career Center Director for the Windham Regional Career Center in Brattleboro, Vermont. Burnett will be responsible for directing the overall site operations, services, and staff.

www.SAU29.org

The Prospect-Woodward Board of Trustees has named Mary Ellen Dunham the Hillside Village Health Center Administrator. She is a senior living professional with experience in all facets

of operating a nursing home and assisted living community. Dunham was the Executive Director at Sentry Hill at York Harbor, an upscale retirement community



located in York, Maine, for the last five years, where she was responsible for the day-to-day operations. Prior to that, she was Administrator for Oceanside Nursing Center and Partridge House Assisted Living in Hampton, NH, and before that was Executive Director and Administrator of The Mark Wentworth Home in Portsmouth for sixteen years. At Mark Wentworth, Dunham was part of an 18-month, \$14million renovation project to create 48 assisted living suites and a 19-bed nursing facility.

www.hillsidevillagekeene.org

Service Credit Union (SCU) presented the Pease Development Authority (PDA) with a check for \$2,000 in June 2018. The Pease Development Authority will use the contribution to build the Pease Greeters a communications room for military landing at the Portsmouth International Airport. The PDA oversees the airport, where the Pease Greeters have been welcoming returning troops home since 2005. The non-profit organization greeted its 1,500th flight on June 9, 2018. The volunteer greeters gather at the airport to

offer military a warm reception as they walk off and on the plane.

SCU partnered with WMUR, the New Hampshire Food Bank and the Boys and Girls Clubs of New Hampshire on the second-annual WMUR Pack-a-Pack drive, which collected more than 2,700 backpacks statewide. SCU kicked off the drive with 100 backpacks. SCU members and those from the community dropped off backpacks and other school supplies to SCU branches across New Hampshire.

The Monadnock Food Co-op recently re-hired Jennifer Risley as their Marketing & Membership Manager. Risley served in

this position for two years when the Coop first opened. She also volunteered as an early organizer in 2007 and was a founding board member in 2010.



Prior to returning to the Co-op, she was Executive Director of Monadnock Buy Local and Marketing Manager at The Works Café.

The Co-op recently promoted **Stephanie Wright** to Store Manager. Hired initially as Assistant Store Manager, Wright quickly demonstrated her



strong leadership qualities and helped the store improve its operations.

In June 2018, Co-op shoppers collectively donated \$6,502.74 to the Monadnock Center for Violence Prevention (MCVP) based in Keene. The Monadnock Food Co-op collected these donations during their month-long "Round It Up" donation drive. Customers rounded up their purchases to donate their change to MCVP.

In August 2018, the Co-op gained access to twenty-four new parking spaces for their customers.

The Monadnock Food Co-op closed its fiscal year on July 1, 2018. Notable achievements for the year include:

- Serving over 470k customers and achieving 11% growth;
- Reaching close to \$5 million in local sales, supporting more local farms and farm families;
- Distributing almost \$15,000 through Farm Fund grants to improve infrastructure at four local farms;
- Installing a Freeaire energy conservation system and LED lighting, reducing the energy consumption and carbon footprint of the store;
- Increasing the base wage for staff to \$11/ hour;
- Adding a new staff parental leave benefit and contributing towards a staff dental insurance plan;
- Completing the feasibility stage of their expansion project, receiving a CDBG grant towards it and entering the planning phase

www.monadnockfood.coop

Savings Bank of Walpole (SBW) has announced they will be a DeMar Level Sponsor – one of two lead sponsors, of the 2018 Clarence DeMar Marathon which will take place on Sunday, September 30. Hosted by the Keene Elm City Rotary Club, the Clarence DeMar marathon and half marathon starts in Gilsum and Surry NH, respectively and ends on the campus of Keene State College. In the last five years, 6,000 kids, 350 seniors age 70+, 2,900 half marathoners, 1,750 marathoners and 1,500 volunteers have participated in the DeMar Marathon. It is the city's premier athletic event and attracts runners from all over the world.

www.walpolebank.com

Member News

Cheshire Medical Center welcomed Robin Mose, APRN to the Department of Neurology. Mose holds a Master of Science in Nursing with a Family Nurse Practitioner specialty from University of New Hampshire in Durham. Prior to this, she also completed a Bachelor of Science in Nursing at Southern New Hampshire University in Manchester, NH.





Lindsey Nutting

Haris Bilal, MD





Debra Chamberlain

Eileen Fernandes

Cheshire Medical Center recently presented the First Quarter President's Service Excellence and Leadership Awards to four outstanding staff members. The President's Service Excellence Award was given to Lindsey Nutting, Cook, Nutrition Services. The Leadership Award recognizes employees who exhibit outstanding leadership qualities as demonstrated by excellence in caring, character, commitment, competence, and communication. Haris Bilal, MD, Hospital Medicine, Debra Chamberlain, Clinical Informatics Coordinator, Clinical Informatics, and Eileen Fernandes, Director of Operations, Center for Population Health are this quarter's recipients of the Leadership Award. www.cheshiremed.org

Menadena launched its first school website for LEAF Charter School, a tuition-free public charter school in Alstead headed into its second academic year. Located at leafschoolnh.org, the

Member News

new site is mobile-ready, easy to navigate for students, easy to manage for the administration, and will have customer service 24 hours a day, 7 days a week, 365 days a year. Charter school teachers, administrators, and students can all participate in managing the website together, with varying levels of oversight and permissions. The new site was developed under the direction of LEAF founder and chair Dakota Benedetto and solves multiple challenges for the school. This is Menadena's first school website, but the company has a background in development for nonprofits and community organizations - a reputation that caught LEAF's attention. Benedetto is pleased with the site's design and functionality, as well as the service provided by Ben Robertson at Menadena. Benedetto also saw big financial benefits for LEAF in terms of overall cost. www.menadena.com

The Grand Monadnock Ballroom's new team of managers is expanding the monthly dance opportunities in the region. Beth Fries, Denise Partridge and Natalie Ford have worked with the GMB's professional dance instructor, Brendan McClure, to offer two new monthly dances.

A Milonga occurs on the fourth Saturday of every month. The Milonga is a social dance for Argentina Tango. A pre-dance lesson is offered. A new club dance will be presented on the third Saturday of each month. The club dance will feature West Coast Swing, Salsa, Nightclub 2 Step, Hustle and Country 2 Step.

The weekly Sunday night social dances continue with lessons at 6PM and the dance at 7PM and group dance lessons are also offered weekly. Beginners are always welcome at the GMB and no partner is necessary. The beautiful studio space with wall mirrors and wood floors is available for rental for other types of dance and exercise such as Yoga and Pilates.

www.GrandMonadnockBallroom.com

Sally Howe has joined the team at Keene Eye Care as an Optician. She has over 25 years of experience as an optometric technician and optician. Howe is



uniquely qualified in all aspects of patient care and will help you find the best eye wear for your needs. Howe is a native of the Monadnock Region and provides the best service possible.

www.keeneeyecare.com

The Keene Family YMCA is pleased to announce that Marj Droppa, Development and Community Impact Director, has been

named as one of the Monadnock Region's Extraordinary Women. Droppa's commitment to the YMCA and our community is evident every day. She was



a Keene Family YMCA board member and joined the Y staff team in 2017 as the Development and Community Impact Director.

www.keeneymca.org

The Town of Swanzey announced that a conditional employment agreement has been reached with Matthew Bachler to serve as the next Director of Planning and Economic Development. Bachler grew up in Vermont, but has lived in Minneapolis, MN and worked as City Planner in Arden Hills, MN since 2013. In this position he oversaw all planning and economic development functions for the Community Development Department and worked closely with the City's Planning Commission. He worked with the **Economic Development Commission and** the local Chamber of Commerce to develop an award-winning Business Retention and Expansion program in 2015. He also previously interned with the Philadelphia City Planning Commission. www.town.swanzey.nh.us

40 Roxbury Street in downtown Keene with a Ribbon Cutting and Open House on August 28, 2018. Guests viewed the new studios, talked with staff, and sat in the new dedicated black box space, The Founder's Theatre. Located on the site of the former YMCA, the new 17,000 sq ft building has 3 full sized studios, a dedicated black box theatre, some onsite parking, and safe off-street drop-off and pick-up. Thanks to the tremendous support of this project from so many individuals, foundations and businesses in the community, the new building opened just one year after construction started. Fundraising for the \$5 million MoCo Moves: Building MoCo Arts' Future Capital Campaign began in 2016. To date, \$4.95 million has been raised. www.moco.org

MoCo Arts celebrated the opening

of their new arts education facility at

W.S. Badger Co. recently announced that Emily Schwerin-Whyte and Rebecca Hamilton, daughters of founder and CEO Bill Whyte and COO Katie Schwerin, have been named co-CEOs of the family-owned business. Whyte will continue in the role as founder of the company and Schwerin will remain as its chief operating officer.

For new co-CEOs Schwerin-Whyte and Hamilton, as well as for Badger employees, day-to-day operations at the Company will remain much the same, with both daughters retaining their current roles of vice president of sales and marketing, and vice president of research and product development respectively. However, as part of co-leading Badger, both will take a more active, public-facing role in representing the company and ensuring its continued growth and success. www.badgerbalm.com

Monadnock United Way announces its 2018 class of Loaned Employees (LE). Loaned Employees are valuable volunteers who are at the heart of local workplace campaigns, serving as MUW's

key fundraisers between August and December. They do everything from provide basic logistical support to companies to helping some companies run their inhouse campaigns.

This year's Loaned Employees are: Nancy Glasheen, Katelyn Kumorek and Tracey Tryba from C&S Wholesale Grocers/ ES3; Corinne Marcou from the City of Keene, Cindy Chandler from Home Healthcare, Hospice & Community Services; Christina Ellis from Markem-Imaje; Lindsey Swett from Savings Bank of Walpole; and Michael Haynes from The Timken Company.

LEs are "loaned" to MUW from their employers. They give MUW 4-8 hours of their time each week throughout the campaign, in addition to about 23 hours of training in August.

www.muw.org

Reserve your spot now for this exciting destination!

GKCC presents

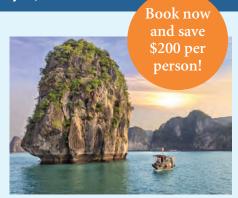
Taste of Vietnam

April 18-May 2, 2019

Join us for a special presentation to learn more about the exquisitely beautiful land of Vietnam!

Thursday, September 13, 2018 6:00 PM • AAA Office

429 West Street, Keene NH



Highlights of the trip include: Reunification Palace, Mekong Delta, Hanoi, Halong Bay and more!

Visit keenechamber.com for intinerary details and pricing info, or call the Chamber at (603) 352-1303.



New Members



"Music is the electric earth in which the spirit lives, thinks, invents." -Beethoven

Beethoven believed that ideas of mysterious and divine origin come to fruition when given voice in the "electric" language of music. Electric Earth Concerts chose its name to honor his idea that music is fertile ground for the spirit and expresses the desire to make music in an environment alive and open to creative discovery. The organization was founded in January 2012 by Artistic Directors Laura Gilbert and Jonathan Bagg, and Miki Osgood.

The mission of Electric Earth Concerts is twofold:

- 1. To present affordable concerts of the highest quality in the Monadnock Region and beyond, that will animate, elevate and educate both mind and spirit, and that will freely explore music's connections to the other arts.
- 2. To bring music's enriching and therapeutic power free of charge to schools, homes for people with disabilities, and other groups whose members cannot easily attend public concerts.

ELECTRIC EARTH gives affordable public concerts in the Monadnock Region that are meant to inspire, educate, and entertain, often looking beyond music to its connections to the other arts. They also provide music free of charge to groups in the Monadnock region whose members may not easily be able to attend public concerts, but who will benefit from the healing and educational power of live music.

Electric Earth Concerts Peterborough NH (603) 499-6216 www.electricearthconcerts.org



When was the last time you went to get your hair cut and truly felt better and more relaxed when you left?

At Heaven Hair Gallery Salon, they do it differently than anyone else. Their staff believes in the complete relaxing salon experience down to the finest detail. Guests have said "You've thought of everything!

However, owner Anjalee Dreher wants to be known as more than "just another hair salon". She plans to give back to and be involved in the community. She and her staff are currently working on a project to help women in need by giving free hair services and makeup lessons. They are looking to partner with local business professionals who could help with interview coaching skills, clothing choices, etc. Dreher's vision is to have a local clothing store either donate or loan appropriate attire and instruct clients on what looks flattering. She has secured a local photographer to do head shots.

Heaven Hair Salon feels there is an unmet need in the area to help struggling women who want to make a change but can't remember the last time they had a haircut or color or even felt beautiful. Heaven wants to give them a self-esteem boost when they need it most.

Heaven has been in business for three years and relocated to a larger space on West Street in November 2017. The salon is open every day except Sunday and Monday. Stop by for a tour!

Heaven Hair Gallery Salon 670 Park Avenue, Keene NH (603) 338-0300 www.heavenhairgallerysalon.com



The Monadnock Conservancy is a private, nonprofit organization that works to conserve land in Cheshire and western Hillsborough

counties. They serve 35 towns in this region, from the Connecticut River Valley to the eastern highlands.

As a land trust for southwestern NH, their mission is to work with communities and landowners to conserve the natural resources, wild and working lands, rural character and scenic beauty of the Monadnock region. They care for our conservation lands and

engage people in ways that strengthen their communities and their connections to the land.

The Conservancy hosts multiple events throughout the year including hikes on conserved lands, environmental keynote speakers, films and family friendly events. If you are looking to get outside, the Conservancy has a place for you!

The Monadnock Conservancy
Keene NH
(603) 357-0600
www.MonadnockConservancy.org
facebook.com/MonadnockConservancy
Instagram.com/MonadnockConservancy

New Members



Keene Toastmasters District 45

Welcome to Keene Toastmasters!

Toastmasters Mission Statement: Keene Toastmasters provides a supportive and positive learning experience in which members are empowered to develop communication and leadership skills, resulting in greater self-confidence and personal growth.

Toastmasters is recognized globally for empowering individuals to develop and improve their public speaking and leadership skills through local club meetings offering practice, evaluation and mentoring. Fortune 500 organizations like Google, Sony, Caterpillar, Coca-Cola and Bank of America all recognize the benefits of the Toastmasters program and sponsor clubs for their employees.

The public is welcome and encouraged to attend and is invited to participate in the speaking exercises. You can also come as a guest and sit in and watch how things are done. There will be prepared speeches, evaluations, and reports by members. Everyone is learning how to improve their skills at public speaking and leadership with a very supportive and positive group of people!

Keene Toastmasters holds meetings on the first and third Thursdays of each month at The Hannah Grimes Center at 25 Roxbury Street in Keene. Some upcoming dates are:

September 6th and 20th October 4th and 18th All meetings are from 6pm to 7:30 pm

The Hannah Grimes Center 25 Roxbury Street, Keene, NH

All Keene Toastmaster events are free and open to the public. Light refreshments are served.

Keene Toastmasters@gmail.com www.Keene.Toastmastersclubs.org



Founded in 1990, the Keene Elm City Rotary Club is a member of Rotary International following the motto: *Service Above Self.* Their club has a special focus on serving underprivileged youth in our region and emphasizes hands-on community service in addition to financial and vocational commitments to the club and our community.



In 2012, the Club took over management of the annual Clarence DeMar marathon and expanded it to include a half-marathon, Kid's DeMar marathon and the Super Seniors marathon.

The club is involved in several other annual efforts to support health and education. They provide a new pair of sneakers to second graders in the Monadnock region as part of their Follow ME (Move Everyday) Sneakers project (850 pairs!) and a dictionary to every third grader in our local schools. Young adults seeking advanced certifications or degrees to further their careers can receive financial help through our Unsung Heroes Scholarship Fund, and they partner with MUCH (Monadnock Understands Childhood Hunger) to provide school vacation food boxes to local families.

Internationally, Club representatives travel each year to El Salvador, Jamaica and Nicaragua with members of the Keene Rotaract Club and Monadnock High School Interact Club to build homes, renovate schools and provide mobility devices for those in need.

Keene Elm City Rotary looks forward to working with the Keene Chamber of Commerce to further advance the health of our community.

Keene Elm City Rotary www.Elmcityrotary.org

More New Members!

Bemis Uphostery 148 Key Road, Keene NH (603) 357-8911 www.bemisupholstery.com Caddigan Films Stoddard NH (781) 205-9205 www.caddiganfilms.com Corning Specialty Materials 69 Island Street, Keene NH (603) 357-7662 www.corning.com



September Business BEFORE Hours



Monadnock Capital Group

Tuesday, September 11, 2018 7:30 – 9:00 AM

34 West Street, Keene (between Federal Street and the St. James church)

Monadnock Capital Group looks forward to sharing coffee and continental breakfast while connecting with you. You'll meet their team and learn about their wealth management practice that spans as many as four generations.

Free parking is available near the building, plus additional surrounding metered parking.

Be sure to bring your business card to be entered into a raffle!

Steward Partners Global Advisory LLC maintains a separate professional business relationship with, and our registered professionals offer securifies through, Raymond James Financial Services, Inc. Member FINRA/SIPC. Investment advisory services offered through Steward Partners Investment Advisory LLC.

Register online at keenechamber.com, call 603-352-1303 or email nbishop@keenechamber.com.

Thank You Renewing Members!

The following members renewed in June and July 2018:

Bank of America Country Bridals and Formal Wear **Debbie Does Divans Financial Solutions Group Greg Walsh Auctioneer** Keene Lions Club Local Burger of Keene, Inc. Monadnock Food Co-op Monadnock Region Child Advocacy Center People's Linen Service R. H. Thackston & Co Inc Septic Pro, The Silver Direct Inc. **Smiths Medical** The Stage Restaurant Sturtevant Chapel Town of Swanzey **Vermont Custom Cabinetry**

Thank you!

Chamber News

Welcome Leadership Monadnock's New Director: Dr. Taryn Fisher

After almost 20 years at the helm of Leadership Monadnock, Director Susan Newcomer is stepping down and Dr. Taryn Fisher will lead the 2018-2019 program. Newcomer will stay on for the first few sessions to ensure a smooth transition.

Fisher worked in the corporate sector for blue chip firms for 20 years, including Procter & Gamble, The Gillette Company, and Fidelity Investments. Her area of



expertise was value chain management and optimization. Fisher left her corporate career to teach at Antioch University New England (AUNE). She has taught graduate level courses in operational and financial management and most recently served as the Director of AUNE's triple-bottom-line business education degree, the MBA in Sustainability. Her research interest is focused on sustainable business practices.

In addition to her Leadership Monadnock role, Taryn works for the NH Small Business Development Center. She is a member of AUNE's Climate Change Preparedness and Community Resilience team and teaches a course in Business Resilience and Continuity. With a love for all things related to arts and culture, Fisher has launched TASHVAULT Gallery, a virtual platform that connects artists and art-lovers around the world.

Fisher earned her doctorate from Franklin Pierce University, her MBA from Babson College, and her MFA from Brooklyn College.

The Greater Keene Chamber of Commerce donated a portion of the proceeds from their June 2018 Annual Golf Classic to Hundred Nights Shelter in Keene. Below, Christine Hadlow (right), GKCC Member Services Manager, and Laurie Phillips (second from right), Golf Committee Representative, present a check for \$500 to Hundred Nights Shelter representatives.



September B2B Brown Bag Lunch

Jeff Saari Coaching



Turning
Negativity into
Positive Results

Friday, September 14, 2018

Noon to 1 pm • GKCC Conference Room

Attention leaders and managers! Do you have issues with stress and negativity in your workplace? Stress is the pandemic issue of our time and negativity hinders morale, productivity and positive business outcomes. Learn from master business coach, Jeff Saari, CEO of Jeff Saari Coaching, how to apply his revolutionary STARR model to turn your or other's negativity into positive results for your business or team.

To register call the GKCC at (603) 352-1303 or email Nancy Bishop at nbishop@keenechamber.com. The cost is \$5 for members and \$15 for not-yet-members.



EARN CE CREDITS!

27th Annual Conference Nancy Rappaport, MD

FRIDAY, OCTOBER 19, 2018 8:45AM – 3:30PM WESTMINSTER, VT — Lunch is included —

Please direct all inquiries for the conference to Terry Andrews at (802) 721-6913, or email tandrews@kurnhattin.org.



Register now at conference.kurnhattin.org

"SBW helps choreograph our success."

- Reagan Messer, Executive Director/Artistic Director of Dance, MoCo Arts | SBW Customer since 2017

Best business bank around? Just ask a local.

Reagan Messer knows it takes a special combination of teamwork, commitment and passion to orchestrate a brilliant dance performance. These were the same qualities he looked for in a business banking relationship when he reviewed loan proposals for the construction of the new MoCo Arts building.

"Savings Bank of Walpole made it clear that they support our project,

Reagan."They're a business-friendly bank that genuinely cares about this entire community."

Ready to step into a great business banking relationship? Give us a call at (603) 352-1822 or visit us online at walpolebank.com.







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415 Marlboro Street, Keene NH

(603) 352-7112

www.GemGraphicsNH.com

Member Events

Visit www.keenechamber.com/events for event details.

Member Events

Society for Human Resource Management - Greater Monadnock Chapter

It's Not Always Sunshine and Roses in HR

Wednesday, September 12, 7:30–9:30 AM Courtyard Marriott Keene

While there are some great moments in HR, like hiring great people and supporting team members to learn, grow and develop professionally, it's not always Shangri-La. Our workplaces aren't perfect, our managers could benefit from enhancing their people skills, we don't have unlimited budgets for wages, benefits and fun stuff, and we can't fix everything. Sometimes it can get an HR professional down! This session focuses our conversation on a few key areas where HR professionals may be able to make a positive impact on their organizations in both the short- and long-term. Presented by Susannah Chance, Vice President of Human Resources for Work Opportunities Unlimited, Inc.

Avoiding and Handling Harassment Claims -Encouraging Civility and Professionalism Within Your Workplace

Wednesday, October 10, 7:30-9:30 AM Courtyard Marriott Keene

As the list of powerful men taken down by claims of sexual assault and harassment continues to grow, businesses find themselves asking what they can do, should do and must do to protect themselves and their employees. Following up on the power of the #metoo and #timesup movements, companies need to focus not only on preventing and responding to sexual impropriety but, more specifically, on workplace civility, professionalism, and bystander responsibility. In addition, this interactive program will review other forms of workplace behavior which, although not necessarily illegal, can lead to low morale and lack of employee engagement

Award-Winning
Business Coaching
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and productivity. Presented by Charla Stevens, Esquire; McLane Middleton Professional Association.

For more information on the above Monadnock SHRM sessions, contact Candi Dionne, President, at candi.dionne@yahoo.com or visit MonadnockSHRM.org.

Monadnock Sustainability Network

National Drive Electric Week Expo

Saturday, September 15th at Keene Ice from 12:00 -4:00 PM

Plug-in electric vehicle drivers, supporters, and intrigued local residents are invited to attend the Monadnock Drive Electric Week Event to see the clean-air benefits, cost-savings and fun provided by electric cars, motorcycles, bicycles and tools as part of the annual National Drive Electric Week. For more information contact: Mary Ewell at mary.c.ewell22@gmail.com or (703) 887-9254 or visit www.greenmonadnock.org.

Hospice at HCS

Volunteer Training Program

Wednesdays, September 26 – November 7, 9:00 AM - Noon HCS Office, 312 Marlboro Street, Keene

Hospice at HCS is offering a volunteer training program for those who are interested in becoming volunteers. The training will begin on September 26 from 9:00 a.m. to 12:00 p.m. and will continue Wednesday mornings through November 7. Training will be held at the agency's Keene office at 312 Marlboro Street.

Volunteers are members of the hospice care team, providing support to the patient and to family members. After completing the training, volunteers assist hospice patients with interests such as writing letters, reading, playing board games, scrap booking, or may accompany a patient to a community event or to visit friends; volunteers also provide respite to family members. Hospice volunteers are especially needed during the day, but scheduling can be very flexible and worked around employment and travel commitments.



Member Events

The training program is offered free of charge, but class size is limited, and pre-registration is required. To register, contact **Lorraine Bishop**, Hospice at HCS Volunteer Coordinator at (603) 352-2253 or lbishop@HCSservices.org.

Radically Rural Summit

Community Building, Entrepreneurship and Economic Development

September 27th, 8:30 AM - 9 PM September 28th, 8:30 AM - Noon

The Hannah Grimes Center for Entrepreneurship and The Keene Sentinel are partnering to present Radically Rural, a two-day summit that will provide a uniquely rural point-of-view for community-building, entrepreneurship, and economic development.



The Summit will be held throughout Keene, and feature local food, and regional artists, musicians, and performers. On the first evening of Radically Rural, the 12th annual CONNECT event will be held.

Five dynamic, interactive program tracks will feature topics critical to building healthy, vigorous rural communities:

Arts and Culture – MoCo Arts, Roxbury Street Local Organizer: Monadnock Arts Alive!

Entrepreneurship – Hannah Grimes Center for Entrepreneurship,

Roxbury Street

Local Organizer: The Hannah Grimes Center for Entrepreneurship

Journalism – Alumni Hall, Keene State College Local Organizer: The Keene Sentinel

Main Street – Old Courthouse Community Hall, Court Street Local Organizer: The Hannah Grimes Center for Entrepreneurship

Working Lands – The Colonial Theatre, Main Street Local Organizer: The Cheshire County Conservation District and Monadnock Conservancy

To learn more about Radically Rural and to register to attend, visit RadicallyRural.org.

SAVE THE DATE!

Life is a Cabaret A Magical, Musical Evening

Monadnock Family Services Saturday, November 10, 7:30 PM Shattuck Golf Club, Jaffrey NH

Mainstreet Broadway and Friends, hors d'oeuvres, cash bar and dessert, auction items and more! For information and ticket sales, contact Mary Delisle at (603) 283-1568 or mdelisle@mfs. org, or Chris Selmer at (603) 532-2427 or cselmer@mfs.org.

Monadnock Broadcasting Group

Tri-State Job Fair

Thursday, September 27, Noon- 7:00 PM Best Western Grand Ballroom, Winchester St., Keene

Join dozens of enthusiastic local employers at this Tri-State Recruitment Fair. Monadnock Broadcasting Group is using the strength of their airwaves to reach potential candidates and bring them to this much needed event! Presented in part by UNFI. Reserve your booth space now by contacting Crystal at 603-352-9230 x322 or email cknowles@mbgradio.com.

Keene Toastmasters

Speak with Confidence! Public Speaking Education Program

First Thursday of the month from October 2018 – March 2019, 5:30 - 6:00 PM

Hannah Grimes Center, 25 Roxbury Street, Keene

Have you ever wanted to give public speeches with confidence and ease? Would you like to receive tips on how to organize your speech and control your fear of speaking in public?

The Keene Toastmasters is proud to present a 6-part public speaking education program on the first Thursday of each month from October 2018 to March 2019. These half hour seminars are FREE and open to the public.

Dates and topics:

Oct 4 - Organizing Your Speech by Don Nieratko

Nov 1 - Controlling Your Fear by Jillian Miner

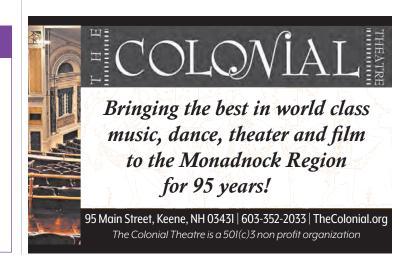
Dec 6 - Know Your Audience by Deb Robarge

Jan 3 - Impromptu Speaking by Michael Aron

Feb 7 - Beginning Your Speech by Brian Shaver

Mar 7 - Intros & Conclusions by Linda Ramrath

Register at www.Keene.Toastmastersclubs.org.





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GKCC September Events... | GKCC October Events...

September Business Before Hours

Tuesday, September 11, 2018 7:30 - 9:00 am Monadnock Capital Group 34 West St, Keene

September B2B Brown Bag Lunch: Turning Negativity into Positive Results with Jeff Saari, Jeff Saari Coaching

Friday, September 14, 2018 Noon-1:00 pm GKCC Conference Room

September Business After Hours

Wednesday, September 19, 2018 5:30-7:00 pm Camp Takodah 55 Fitzwilliam Rd., Richmond

October Business After Hours

Wednesday, October 17, 2018 5:30-7:00 pm Keene Orthodontic Specialists 105 West St., Keene

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42 - 46 Main St. Keene





This is a very desirable income real estate investment. Historic architecturally appealing brick structure, in prime commercial location, with class A office space. Building is in excellent condition (interior and exterior). Excellent rental history with virtually no vacancy except during times of tenant fit-up. Consistently creates favorable net income with upside potential for new owner. The building is 100% occupied by 6 tenants, all of which have been occupying their respective units for many years. Two Retail users (specialty gifts and restaurant). Four professional office tenants occupy remainder of building. An insurance processing company, a publishing company (nationally known), an advertising agency, and an accounting firm. Financials available to qualified buyers.





- 31,000 Sq. feet
- 0.80 Acre Lot
- Over 300 Feet of frontage
- Six Units
- 100% Occupancy
- Ample off street parking





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428 Main St. Keene, NH Single offices up to 3700 SqFt

Main St. Keene! 3700 SqFt of high quality office space fronting directly onto Main St. right at the entryway to downtown Keene. 1/10 of a mile to the college and less than 1/2 mile to central square this is one of the BEST locations for an office in the area... Traffic count of over 11000 cars per day! Flexible floor plan.. Generous sized offices and plenty of parking.

MLS# 4668096

\$16.00 SqFt Annually NN

For more information contact: Ranger Curran (941) 350-7311



640 Marlboro St. Keene, NH

Retail/office. 2,324 SF with excellent visibilty and easy access on major east-west highway. Prime Keene location. Class "A" office space: central air; flexible design; energy efficient. Lots of private parking. Great floor plan. Owner is licensed Real Estate Agent.

\$8.00 SqFt Annually NNN

For more information contact: Ranger Curran (941) 350-7311



25 Forge St. Keene, NH

11000 SqFt industrial building in Corporate Park zone. Available as two 5500 SqFt units or as a whole. Perfect for small manufacturing or warehousing and distribution. Approx 1300 SqFt of office space with unit A. Total of 4 drive in doors and 2 dock height doors. High ceilings (24 ft in the middle). Fully heated and sprinklered. 5500 SqFt air conditioned. 3 phase power. city services. Ample parking. Convenient access to state highway (Rte 12). 3.2 acres. Great home for your business and/or investment opportunity (occupy half and lease out the other half). Also for lease as a whole or each unit at \$7 SqFt NNN

MLS# 4672943

Offered at \$795,000

For more information contact: Bert Inman (603) 355-9417



Five dynamic program tracks feature topics that offer strategic opportunities for transformation in rural communities:



Schedule

September 27th

10:00am - 12:00pm

Fake News - Keeping News Real in Rural America Speakers: Katherine Aydelott, Kathy Kiely

2:00pm - 4:00pm

Energizing & Growing Rural Journalism Speakers: Al Cross, Kevin Slimp

September 28th

8:30am - 10:30am Building Today's Newspaper - You be the Editor! Speaker: Terrence Williams



ENTREPRENEURSHIP

Schedule

September 27th

10:00am - 12:00pm

Crazy Good Speaker: Rich Grogan

2:00pm - 4:00pm

Pitchfork Challenge

Speaker: Clay Adams

September 28th

8:30am - 10:30am

Rural Renaissance and Digital Parity

Speaker: Roberto Gallardo



September 27th

10:00am - 12:00pm

Live the New Forest Future Speaker: Rob Riley

2:00pm - 4:00pm

Changes on Tap: Challenges & Opportunities to Growing Rural Food Businesses Speaker: Richard Berkfield

September 28th

8:30am - 10:30am

The New England Food Vision Speaker: Molly Anderson



Schedule

September 27th

10:00am - 12:00pm

Tactical Innovation for Small & Rural Towns Speaker: Deb Brown

2:00pm - 4:00pm

Community Driven Main Street Events with Lasting Economic Results Speaker: Jay Robert Allen

September 28th

8:30am - 10:30am

Historic Buildings as a Catalyst for **Downtown Vibrancy** Speaker: Paul Bruhn



Schedule

September 27th

10:00am - 12:00pm Work in Creative Placemaking

2:00pm - 4:00pm **Evolving Business Models for Rural Arts**

September 28th

8:30am - 10:30am

The Arts & Social Change





Whitney Kimball Coe

Center for Rural Strategies Director of National Programs Website: ruralassembly.org/



Put aside everything you know about typical networking events and join us on September 28th for CONNECT 2018: The Rural Advantage!

The inaugural Radically Rural summit includes our highly attended annual networking event, CONNECT2018 – an annual gathering of more than 400 engaged, locally focused community members celebrating and fostering the advantages and opportunities of rural living.

Join us from 5:00 pm – 7:00 pm for a unique networking opportunity and amazing local food by CC&D's Kitchen Market. From 7:00 pm – 9:00 pm, join us for music featuring the Gas Light Tinkers and dancing under Machina Arts' and UpStream Sound's impressive light and sound displays

Thursday, September 27, 2018, 5:00 – 9:00 p.m.

REGISTER TODAY AT:

radicallyrural.org/register/

SPONSORS:































The Radically Rural Summit is made possible in part by generous support from the New Hampshire Charitable Foundation's Neil and Louise Tillotson and Clarence W. Barron Funds and by Pat and Dick Dugger.

TRI-STATE

JOB FAIR



Thursday, Sept 27th 12p-7p

Best Western Grand Ballroom Winchester St, Keene

Join dozens of enthusiastic local employers at the Monadnock Broadcasting Group's Tri-State Recruitment Fair! We're using the strength of our airwaves to reach potential candidates and bring them to this much needed event!

Reserve your booth space now

Contact Crystal at (603) 352-9230 ext: 322 or email cknowles@mbgradio.com

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