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CHAMBER

| outlook<sub>news</sub>

Connecting business and community

March/April 2020

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## MOOLAH PALOOZA ANNUAL SPRING SOCIAL AND RAFFLE

Friday, May 1, 2020 • Keene Country Club  
6-10 pm



*Join us for an evening of networking and socializing with fellow Chamber members and friends!*

Tickets \$125 includes admission for two,  
two drink tickets per person, one raffle ticket and an array  
of appetizers

**Only 400 tickets sold — Get your tickets today!**

*A portion of the proceeds will be donated to a local charity.*

For sponsorship opportunities or to purchase tickets:

Call the GKCC at 603-352-1303,  
e-mail [dhathaway@keenechamber.com](mailto:dhathaway@keenechamber.com) or visit [keenechamber.com](http://keenechamber.com)

2020 FESTIVAL DATES: APRIL 24-26



**MONIFF**  
MONADNOCK INTERNATIONAL  
FILM FESTIVAL

Celebrating the diversity of our world  
through independent films that  
educate, enrich and engage audiences

For more information, see page 16!

visit our website! [keenechamber.com](http://keenechamber.com)

# Member **Spotlight**



*At Cheshire Wellness Center, you can receive care at a natural healthcare practice offering the Monadnock region the most advanced and integrative form of chiropractic known in the world today – NetworkSpinal.*

You will work with two of the top NetworkSpinal chiropractors in the world, Dr. Tecia Abatelli, DC and Dr. Matt Abatelli, DC, right here in Keene, NH!

Dr. Tecia is passionate about helping people live life to the fullest. She believes NetworkSpinal (NS) care proves to be the best chiropractic approach to helping people achieve their optimal health goals. Over the years, she has seen how this care contributes to a change in a person's mindset, wellness and overall quality of life. "It's amazing to see how people transform throughout care and how empowered they are to make changes for themselves and their families."



Dr. Tecia graduated from Sherman College of Chiropractic, where she obtained her Chiropractic Doctorate degree. She also holds Bachelor's degrees in Dietetics and Communications and is a qualified Nutritionist.

She previously practiced in Boulder, Colorado, serving as an Associate Doctor and technical assistant. She spent countless hours working with thousands of patients to help them make the necessary changes in their health. She also spoke at public events, coordinated local screening events and networked with local businesses.

As owner of Cheshire Wellness Center, Dr. Tecia is dedicated to giving, serving, loving, connecting and contributing to the expansion of health and well-being within the Keene community!

Dr. Matt is committed to his passion and purpose of assisting people in reaching their authentic, whole and healthy life

experience. He describes this as, "A state of being where your highest potentials in health and yourself are not only known to you but also achieved!"

His journey in chiropractic began as an adult patient struggling with chronic Lyme, gut inflammation, brain fog, and fatigue. He had managed his symptoms for years, tried many different therapies, modalities, and medications, but never got to the root cause. It wasn't until he entered under NetworkSpinal Care that he finally found the resource within himself to heal his health concerns. This achievement was one for which he had almost given up hope!

Today, Dr. Matt has created a whole new energy-rich baseline of health within both his body and his life, fueling his passion to pass this incredible healing wisdom forward to as many people as possible.

Cheshire Wellness offers Network Spinal Care, Classes, Somato Respiratory Integration (SRI), and Stress Relief services.

The Center is dedicated to helping you achieve optimal health through transformational, evidence-based NetworkSpinal chiropractic care; a low force, non-invasive touch that allows your nervous system, your spine and your entire body to function better, heal and stay healthy.

Dr. Tecia and Dr. Matt are dedicated to helping their patients achieve optimal health. When you are hurting, it means you are in a cycle beyond that which you are ready to move, but don't worry-- there is hope. Change is inevitable. What will it take for you to change for the better? The first step is easy! Arrange a FREE new patient consultation with one of our Doctors to see what is possible. Don't wait, reclaim your health NOW!

***Cheshire Wellness Center will be holding a Grand Reopening Celebration and Open House on April 8, 2020 from 5:00 – 8:00 pm. Don't miss the chance to meet Dr. Tecia and Dr. Matt and learn more about their practice!***

For more information on free classes, events and consultations call (603) 357-5700 today to begin your journey towards better health.

Cheshire Wellness Center  
103 Roxbury Street, Keene NH  
(603) 357-5700  
[www.cheshirewellnesscenter.com](http://www.cheshirewellnesscenter.com)

## March Business AFTER Hours

### Monadnock Travel Council

Hosted at the Hannah Grimes Center

Roxbury/Wadsworth Room

(Enter building from Roxbury Street)

25 Roxbury St., Keene

Wednesday, March 18, 2020

5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)



Join us for the March Business After Hours hosted by the Monadnock Travel Council at Hannah Grimes Center in the Roxbury/Wadsworth Rooms. Use the Roxbury Street entrance. Parking is available on the street, city lots or the parking garage.

The Monadnock Travel Council is a member-based organization that promotes travel and experiences unique to the Monadnock region. Visitors to the Monadnock region support businesses by shopping, dining, exploring, and experiencing all that the region has to offer. These guests are often referred to your local business by their host site -- area lodging, friends & family, camps, lakes, cultural events, etc. The MTC will update you on their marketing efforts to support the region and introduce you to some of their members. Member businesses will be on hand to talk with you and share tasty regional food and beverages. Come and learn how MTC can impact your business!

Be sure to bring your business card to be entered in a raffle! We look forward to seeing you there!



## April Business AFTER Hours

### Good Fortune

110 Main St., Keene

Wednesday, April 15, 2020

5:30 – 7:00 PM

(Suggested Donation to GKCC \$5.00 at the Door)

GOOD FORTUNE  
JEWELRY & PAWN



You're invited to join us at Business After Hours hosted by Good Fortune Jewelry, a 28-year old family business in the heart of downtown Keene. Enjoy appetizers while networking and socializing with your friends and neighbors from the business community. It will be a wonderful evening of fun, games and business connections!

Be sure to bring your business card to be entered in a raffle! We look forward to seeing you there!

#### *Please RSVP to the GKCC:*

- Online at [keenechamber.com](http://keenechamber.com)
- Call (603) 352-1303
- Email [info@keenechamber.com](mailto:info@keenechamber.com)



• networking • door prizes • great refreshments • meet new people •  
build business connections • catch up with old friends • hosted by a member business



# Member News

The regional accounting firm of **Nathan Wechsler & Company, PA** announced that **Ashley Guion** recently led a workshop for small business owners at the Hannah Grimes Center for Entrepreneurship.

Guion joined Nathan Wechsler & Company in 2017 and currently serves as a senior. She performs work on a variety of clients, including accounting, compliance, financial statement preparation, income tax return preparation, and special projects. She is a Certified QuickBooks ProAdvisor.



Ashley Guion

The firm also announced the addition of new staff members **Janet Lizotte** and **Hannah Berwick** to their professional team. Lizotte joins the firm as a certified public accountant, she is responsible for managing the engagements for all clients transferred from her former firm, Cady & Hoar PC., to Nathan Wechsler & Company, PA.

A graduate of the University of Denver, Lizotte holds a Bachelor of Science in Business Administration. She is currently affiliated with the American Institute of Certified Public Accountants (AICPA) and the Vermont Society of Certified Public Accountants (VTCPA).

As a senior, Berwick performs a variety of work for clients, including accounting, compliance, income tax return preparation, and special projects. She specializes in providing tax services for corporations, partnerships, and individuals.

In 2014, Berwick graduated summa cum laude from the University of Massachusetts – Dartmouth, earning a Bachelor of Science in Accounting. In 2019, she enrolled at Southern New Hampshire University,



Hannah Berwick

where she is currently pursuing a Master of Science in Accounting with a Concentration in Taxation.

The firm announced that **Ashley Kinville, CPA** has joined the Board of Directors of Second Start as treasurer and **Cyndi Hetu, EA** was elected treasurer of the New Hampshire Foster and Adoptive Parent Association (NHFAPA).



Ashley Kinville, CPA



Cyndi Hetu, EA

.....  
Nathan Wechsler & Company, PA is the sponsor of a new learning and networking event series, The Executive Series. The Executive Series is an educational program for professionals in the New Hampshire area. Sessions cover a wide variety of topics, including mergers & acquisitions, software & technologies, human resources trend, and more. The next meeting of The Executive Series, titled “Eliminating the Close,” is slated for March 25. To learn more, including how to sign up for the sessions, visit [executiveseries.org](http://executiveseries.org).

[nathanwechsler.com](http://nathanwechsler.com)

**True North Networks** announced that it has become employee owned. The Swanzey, NH based company with branches in Chichester; Scarborough, Maine; and Pittsburgh, PA, handles information technology for clients in 35 states, and has 40 employees.

Employees now get stock in the company that will go toward their retirement, in addition to an existing 401k plan. According to founder **Steve Ryder**, the switch doesn’t cost employees anything, since the program is entirely company funded.

[www.truenorthnetworks.com](http://www.truenorthnetworks.com)

## Savings Bank of Walpole (SBW)

announced that **Andrew Richardson** has joined their commercial lending team as VP, Commercial Loan Officer. Richardson previously worked as Branch Manager, Vice President at KeyBank in Brattleboro, VT for three and a half years where he was responsible for retail management and business banking efforts including commercial lending, cash management and deposit gathering. Prior to working at KeyBank, he was employed by Citizens Bank, Keene as a Branch Manager, Assistant Vice President for several years.



Richardson, who was a 2015 Business Monadnock Trendsetter Recipient, is actively involved in community organizations and nonprofits in the Monadnock Region. He earned a Bachelor of Science in Exercise Sciences with a Minor in Business Administration from Colby-Sawyer College and currently resides in Spofford.

[www.walpolebank.com](http://www.walpolebank.com)

**Jeff Saari**, business strategy and team building coach at **Workplace Culture Solutions** is excited to unveil his podcast called The Focus Coach. In this podcast, Saari talks about coaching topics like motivation, goal setting, communication skills, company strategy, and more.



He also will be doing interviews on such topics. Take a listen, subscribe, and share! Visit [WorkplaceCultureSolutions.com/podcast](http://WorkplaceCultureSolutions.com/podcast) to listen to his podcast at no charge (for a limited time). Also, if you want to be an interviewee on the show, reach out to him at (603) 762-4866.

[WorkplaceCultureSolutions.com](http://WorkplaceCultureSolutions.com)

**Filtrine Manufacturing Company** in Keene, New Hampshire has announced that its President, **Peter D. Hansel**, will be retiring in April 2020 after more than 46 years with the company. His brother, **Charles T. (Turner) Hansel**, will take over as the company's sixth President in its 119-year history. Turner has been with the company since 1997 and will continue to serve as the Manager of its Process Water Division splitting time between his office in North Yarmouth, Maine, and Filtrine headquarters in Keene.



Filtrine, a manufacturer of process water chillers, water purification systems and drinking water equipment, has been a family owned business for five generations. Several years ago, in anticipation of his retirement, Peter began transitioning ownership of his shares to Turner, his other brother, David, and his nephew, George. **David Hansel** will continue to be Vice President and Manager of the Drinking Water Division. **George Hansel** will become Vice President and Manager of Innovation/Engineering. Peter will remain on Filtrine's Board of Directors as Chairman.

[www.filtrine.com](http://www.filtrine.com)

**Lynn McGreer** recently joined the **Insurance Center LLC** as a senior commercial insurance advisor. McGreer brings her many years of experience in commercial insurance products and will work primarily in the Newport NH office. Prior to her joining The Insurance Center, she enjoyed meaningful relationships with clients and colleagues alike at The Richards Group in Brattleboro, Vermont, Cross Insurance in Laconia, NH and more recently, Colby Agency in New London, NH. "We are extremely happy to have Lynn join our agency as she will bring valuable experience and background as our agency continues to grow. Lynn's

positive attributes and professional view will serve her clients well", says Senior Vice President **Scott Olmstead**. McGreer comes from a local family of business owners and understands the challenges businesses face with insurance and risk management.

[www.insurancecenterinc.com](http://www.insurancecenterinc.com)



*Rachel Lovins, MD*



*Michael O'Shea, MD*

**Cheshire Medical Center** has added two new positions, both reporting directly to Chief Medical Officer **Dr. Cherie Holmes** and serving as members of the Medical Center's leadership team. **Rachel Lovins, MD**, serves as medical director and vice president of Acute Care Services and **Michael O'Shea, MD**, leads Ambulatory Care Services as medical director and vice president. In these new roles, Dr. Lovins and Dr. O'Shea work collaboratively with other executives and clinical leaders across the organization to create best-in-class systems and key performance metrics that establish standards of quality and value care. They also play leadership roles in the improvement of patient services, physician alignment and satisfaction, and lead evidence-based programs, practices and activities that deliver quality, service and financial results.

Cheshire Medical Center also welcomed several new members to their staff. **Samantha Maughan, MSN, APRN** to its department of Rheumatology, **Kathleen Thompson, MSN, APRN** to the Department of Family Medicine and **Noelle Paradis, AuD, F-AAA** to the Audiology Department.

Maughan is a Family Nurse Practitioner with experience in a variety of clinical



*Samantha Maughan, MSN, APRN*



*Kathleen Thompson, MSN, APRN*

settings and will assist patients in adapting to living with chronic disease as well as the treatment of psoriatic arthritis, rheumatoid arthritis, Sjögrens syndrome, gout and polymyalgia rheumatica.

She holds Master of Science in Nursing from Quinnipiac University in Hamden, Connecticut and a Bachelor of Science in Nursing from Simmons College in Boston, Massachusetts.

Thompson completed her Master of Science in Nursing from Rivier University in Nashua, New Hampshire and has a Bachelor of Science in Nursing from Grand Canyon University in Phoenix, Arizona.

Dr. Paradis has been practicing Audiology for over 25 years and is a member of the New Hampshire Academy of Audiology. She completed her Doctorate in Clinical Audiology from the Arizona School of Health Sciences in 2005. She also holds a Master of Science in Audiology and a Bachelor of Science in Communication Disorders from the University of Rhode Island.



*Noelle Paradis, AuD, F-AAA*

Dr. Paradis served on the Advisory Board of Early Hearing Detection and Intervention and developed the Newborn Hearing Screening Program at Monadnock Community Hospital in Peterborough, NH.

[Cheshire-med.com](http://Cheshire-med.com)

# Member News

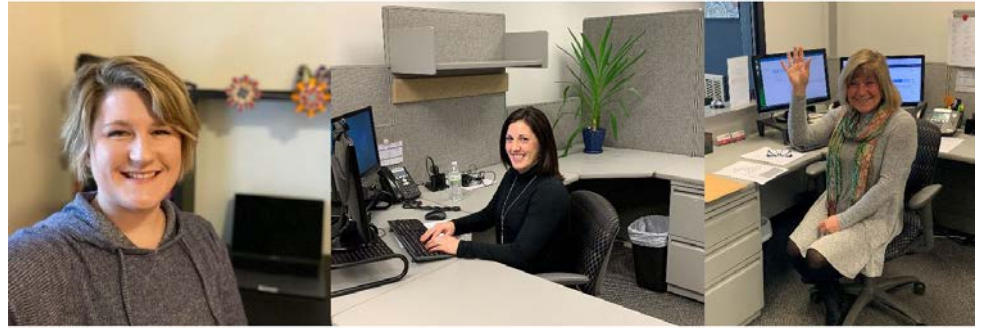
Last month, **Monadnock Food Co-op** shoppers collectively donated \$5,405.70 to The Community Kitchen based in Keene. The Monadnock Food Co-op collected these donations during their month-long “Round It Up” donation drive in December. Customers rounded up their purchases to donate their change.

“Thanks to all the hundreds of Monadnock Food Co-op customers who rounded up this December,” said **Phoebe Bray** of **The Community Kitchen**. “This is a very welcome boost as we head into the deep winter months.”

The Co-op’s Round It Up program empowers shoppers to make positive change in their community by donating their change. During the Co-op’s last fiscal year, the Round It Up program raised \$31,170.96 and supported eight nonprofits.

[www.monadfood.coop](http://www.monadfood.coop)

The staffing professionals at **Masiello Employment Services** are more than just co-workers, they are practically



*Katrina Baumgartner*

*Heather Keyes*

*Peggy Musil*

family! They support and encourage each other to do their best work, translating into uniquely positive and uniquely productive relationships with each other and with every client, candidate and field employee.

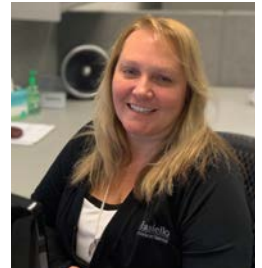
Like any workplace, employees leave to pursue different paths, but Masiello employees like to stay in touch. A group of past and present employees gets together for dinner several times a year to celebrate their “Masiello” bond. In fact, sometimes former employees come back to work at Masiello. This was the case with staffing coordinators, **Katrina Baumgartner**, **Heather Keyes** and **Peggy Musil**.

Masiello also recently welcomed a new Staffing Coordinator, **Lisa Marazoff**.

She supports the Staffing Managers with recruitment activities including scheduling, reference checks, and sourcing.

Marazoff worked for **Markem-Imaje** for 26 years in a variety of roles including Administrative, Human Resources, Continuous Improvement and Training.

[www.masemp.com](http://www.masemp.com)



*Lisa Marazoff*

## Thank You Renewing Members!

*The following members renewed their memberships in January 2020:*

1911 Office, LLC  
Arts Alive! Inc.  
Cheshire Children’s Museum  
Cheshire Wellness Center  
Costello, Valente & Gentry, PC  
Dublin School  
Edward D Jones & Co - (Rob Colbert)  
Fitzgerald Travel, Custom Travel Design  
Greater Monadnock SHRM  
Katie Sutherland Architect

Machina Arts  
Mi-Box of Central NH  
Mint Premium Car Wash  
Monadnock Area Peer Support Agency  
Monadnock Capital Group  
Northeast Delta Dental  
Port-O-Lite Co., INC.  
St. James Episcopal Church  
Town of Hinsdale





Hamblet Electric has been proudly serving the Monadnock region and beyond since 1945.

In 1945, equipped with a genius for mechanics and a minimum of equipment, **Fred H. Hamblet** began serving the electrical needs of Keene, NH, from his garage. Hamblet brought a heritage of New England ingenuity, a strong work ethic and common sense to his business and the fledgling enterprise became a reliable and respected electrical service business.

Soon, the next generation brought fresh ideas and enthusiasm to the company. **Philip "Flip" M. Hamblet**, in charge since 1978, learned his business skills from his father and his electrical skills from apprenticeship school and years of field experience. Armed with the same work ethic as his father and a strong desire to take the company to the next level, he worked tirelessly to grow the business from its humble beginnings to a recognized leader for the electrical services in Cheshire County and beyond. On July 1, 1986 Philip became owner and President of the company.

With **Christopher "Topher" C. Hamblet** now at the helm, Hamblet Electric is under the leadership of its third generation. A graduate of St. Lawrence University, Christopher gained knowledge of the electrical field by working summers throughout his high school and college years. Returning to Keene to work full time for Hamblet Electric in 2004, he successfully completed his apprenticeship program, then earned his Journeyman and Master electrical licenses. He was appointed Executive Vice President of F.H. Hamblet, LLC in 2011, and in 2013, was appointed President of the company. Like his father before him, Christopher brings his work ethic, fresh ideas and the desire to see the Company continue to be a leader in the industry.

Over the past 70 years, Hamblet Electric has expanded on Fred Hamblet's talents and upgraded their office and warehouse facilities three times. Their present location on Victoria Street, built in 1976, encompasses more than 7,500 square feet. The electricians in their fleet of highly recognizable "Hamblet yellow" vehicles, can be seen serving customers throughout the greater Monadnock region, Vermont and Massachusetts.

Even though Hamblet Electric has grown by leaps and bounds since its inception, solid reasoning and sound principles still form the cornerstones of the business. In addition to these philosophies, one thing remains central to the company's success: its people. Comprised of a field and office staff with an average of more than 15 years of service, the seasoned team at Hamblet Electric brings experience, a solid work ethic, and a desire to separate itself from the competition to each project they work on. "My staff is the backbone of this company", states Christopher. "They are, without a doubt, the reason the Company continues to be successful and has been able to weather turbulent economic times and vast changes in upper management. They are what make Hamblet Electric such a solid company".

Christopher knows the odds aren't in his favor, saying, "The vast majority of family businesses never make it to the third generation. Being a part of a third-generation business is extremely unique. I couldn't be prouder of my team and the fact that this company continues to be a leader in the electrical services market and a place where people can work their whole career. I am very much looking forward to what the future brings. We'll be here for a very long time."

Residential, Commercial, Industrial and Institutional projects of all sizes encompass their area of expertise. Their mission is to provide the highest quality electrical installations for your project, large or small. Hamblet Electric is eager to meet your electrical needs now and in the future.

Hamblet Electric  
(603) 352-2330  
[chamblet@hambletelectric.com](mailto:chamblet@hambletelectric.com)  
[www.hambletelectric.com](http://www.hambletelectric.com)



Low Cost Hearing is a licensed hearing aid specialist for all of your hearing aid needs. They offer affordable prices to fit everyone's lifestyle and budget as well as hearing health care, the

newest technology, cleanings and repairs. Low Cost hearing is a veteran owned, local business.

For a free hearing examination call (802) 689-0357.

Low Cost Hearing  
55 Marlboro Road, Suite #8, Brattleboro, VT  
(802) 689-0357  
[lowcosthearing@yahoo.com](mailto:lowcosthearing@yahoo.com)

# New Members



## Video for Your Website and the World

Since 1983, William Landon Farrell has been producing commercial videos for businesses, organizations and institutions. He specializes in visual content for websites and social media by using professionally narrated video and photography. His four-season aerial images and videos are used by several Realtors®, LEED certified builders, ski areas, resorts and municipalities. As a lifelong outdoorsman, Farrell thoroughly enjoys producing videos and capturing images that require arduous hiking, skiing, snowshoeing and carrying his equipment into mountainous terrain. Additionally, Farrell works as a contract videographer and an FAA licensed drone operator for nationally known companies such as CGI Communications and Drone Base.

Farrell believes that every business and organization should share their story with future and existing customers. With the advent of the internet and mobile devices, professional level video content has evolved as an effective way to communicate, educate and inspire. By projecting tone and body language, video content is often more compelling than still images and/or text on websites and social media platforms. A well-scripted video with good audio usually results in more engagements when viewed on mobile devices.



Farrell blends his skills as an FAA licensed drone operator, videographer, photographer, scriptwriter and film editor by crafting compelling stories. He collaborates carefully with each client by listening, taking notes, building storyboards and producing the videos that help with their media marketing campaign. Whenever required, these same videos can be modified or upgraded while retaining the same URL addresses.

Farrell Video Productions provides complete script writing, storyboard, filming, post production and beyond.

To learn more about Farrell Video Productions and to see samples of Farrell's work visit: [www.farrellvideoproductions.com](http://www.farrellvideoproductions.com)

Farrell Video Productions  
(603) 252-5904  
[bill@farrellvideoproductions.com](mailto:bill@farrellvideoproductions.com)  
[www.farrellvideoproductions.com](http://www.farrellvideoproductions.com)  
[www.newenglanddroneproductions.com](http://www.newenglanddroneproductions.com)



## Building Community through Dinner Parties, Inspirational Speaking and Mentorship

Taste and See LLC is the Monadnock region's premier choice for private dinner parties and innovative culinary experiences.

Owner Erik Willis created Taste and See LLC to enrich people's lives through amazing and innovative dining experiences that are catered to each client and curated to leave a memorable impression on each and every guest. Willis works with a variety of clients including individuals, families, small groups and businesses who are looking for a fun and unique way to bring people together. He offers four different types of innovative dinner parties: **Team Building**, **Education**, **Entertainment** and **Inspiration**.



Willis says, "In the Team Building and Entertainment Dinner Parties, I provide soup, salad and dessert and the guests make the main dish and side dish with mystery ingredients. In the Team building model, I keep guests on their toes by changing out ingredients and moving people around on the kitchen island among other things. In the Entertainment model, two guests go head to head with mystery ingredients. In the Education Dinner Party, I offer cooking classes in the following fares: Indian, French, Spanish, Italian and Moroccan. In the Inspirational Dinner Party, I do an interactive 30-minute speech prior to dinner and then provide dinner."

Taste and See LLC  
(603) 209-0680  
[info@tasteandseemc.com](mailto:info@tasteandseemc.com)  
[www.tasteandseemc.com](http://www.tasteandseemc.com)



March B2B

## How VOIP Cloud-Hosted Phone Systems Can Help Your Business or Organization

MENADENA



presented by Menadena and Consolidated Communications

**Friday, March 13, 2020**

Noon to 1 pm • GKCC Conference Room

Cost: \$5.00 for members, \$15.00 for not-yet members

Do you have problems with phones that are hard to program or have choppy sound? With cloud-hosted VOIP phone systems, you can design a phone system that works for your business. In this workshop, you will learn the basics of hosted phone systems including the features and benefits required for a modern communications system that is cost-effective, easy-to-use, and reliable.

Technology consultant **Ben Robertson** of **Menadena** will be joined by **Parker Ferrell** and **Rob Watt** of **Consolidated Communications**. The workshop includes an overview of cloud-hosted phone technology and internet reliability followed by Q&A. To wrap up, they will provide a live phone demonstration so that participants can see for themselves how hosted phone systems work. Perfect for business owners and managers that want to take their communications systems to the next level.

Sign up today for this limited-space workshop!

**To register, call the GKCC at 603-352-1303 or e-mail Nancy Bishop at [nbishop@keenechamber.com](mailto:nbishop@keenechamber.com).**

## More New Members!

Cheshire Jewelers  
(603) 358-6543  
149 Emerald Street, Keene NH  
[www.cheshirejewelers.com](http://www.cheshirejewelers.com)

Bellows Walpole Inn  
(603) 756-3320  
297 Main Street, Walpole NH  
[www.bellowswalpoleinn.com](http://www.bellowswalpoleinn.com)

Monadnock Design Studios  
(757) 272-2924

Lisa Wilcox, Realtor with Keller Williams  
Realty Metropolitan – Keene  
(603) 554-0882  
[www.Lisawilcoxrealestate.com](http://www.Lisawilcoxrealestate.com)

EZ-CRETE LLC  
(603) 338-0002  
[www.ez-crete.com](http://www.ez-crete.com)

Tanosteel Weapons Security LLC  
(737) 600-5138  
[www.tanosteel.com](http://www.tanosteel.com)

Jack's Crackers LLC  
(603) 481-0515  
[www.jacksrackers.com](http://www.jacksrackers.com)

Life Safety Fire Protection, Inc.  
(603) 563-7700  
[www.lifesafetyfire.com](http://www.lifesafetyfire.com)

# GKCC Business Before Hours

## March Business Before Hours

### Startups at Hannah Grimes Center for Entrepreneurship

March 10, 2020 7:30-9AM



MENADENA



Join us at the Hannah Grimes Center to meet local entrepreneurs and learn about their services and products. Are you looking for services like legal advice for family law, nutrition counseling, or communications and digital marketing consulting? Or are you interested in learning more about an innovative local startup that is manufacturing products for gun safety?

Join incubator members Cindy Beaulac of Beaulac Law, Ben Robertson of Menadena, David Tanos of TanoSteel Weapons Security, and Cynthia Knipe of What Nourishes You for coffee and some tasty breakfast bites. We look forward to learning more about your needs and will be happy to share our expertise and knowledge as well as our experience at Hannah Grimes. All attendees will also have a chance to win one of four gift certificates from a local coffee shop or food purveyor.

To register call the GKCC at (603) 352-1303 or email Nancy Bishop at [nbishop@keenechamber.com](mailto:nbishop@keenechamber.com).



 AMA WATERWAYS™

## ICONIC CHRISTMAS MARKETS

December 6 - 13, 2020

7-night Danube River cruise aboard the AmaCerto  
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For reservations or more information, contact:

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[lisa@fitzgeraldtravel.com](mailto:lisa@fitzgeraldtravel.com)  
[fitzgeraldtravel.com](http://fitzgeraldtravel.com)

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Thanks to  
League of NH Craftsmen - Keene Fine Craft Gallery &  
Lee Davis & Company  
*for hosting our February Business After Hours!*



Photos by  
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Photography



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Support this event...be a sponsor...a few remaining options!



(Formerly Spring Social & Raffle)

Friday, May 1, 2020

6:00 - 10:00 pm • Keene Country Club

## SPONSORSHIP OPPORTUNITIES

### ~~Hors D'oeuvres Sponsor~~ **SOLD**

- Ice sculpture on main table with custom design & company logo
- Printed material for the event, signage, etc
- Social media promotion prior to event
- Banner ad on website homepage for one month
- One e-blast to be used within 6 months
- Choice of local charity for donation\*
- Publicized in newsletter
- Designated table in the ballroom
- Recognition at the event

### ~~Dessert Sponsor~~ **SOLD**

- Logo sugar cookies with business card attached
- Printed material for the event, signage, etc
- Social media promotion prior to event
- Publicized in newsletter
- Recognition at the event

### **Beverage Sponsor \$1000**

- Drink Chips with company logo
- Printed material for the event, signage, etc
- Social media promotion prior to event
- Publicized in newsletter
- Recognition at the event

### **Band Sponsor \$750**

- Company logo on wall or dance floor
- Printed material for the event, signage, etc
- Social media promotion prior to event
- Publicized in newsletter
- Recognition at the event

### **Ballroom Sponsor \$500**

- Flower arrangements at each table with company logo
- Printed material for the event, signage, etc
- Social media promotion prior to event
- Publicized in newsletter
- Recognition at the event

\* Portion of event proceeds donated to a local charity.

Company name (as it should appear on signage, if applicable):	
Contact name:	Address:
Phone:	City:
E-mail:	State:
Total Sponsorship fee from above:	Zip:
Payment method: <input type="checkbox"/> Check (payable to GKCC)	<input type="checkbox"/> Visa/MC/Amex
Total payment:	Name on card:
Card number:	Expiration date:
Billing zip code:	Signature:

Call 603-352-1303 to reserve your sponsorship, or mail completed form and payment to:  
GKCC Moolah Palooza, 48 Central Square, Keene, NH 03431

# GENERAL BOOKKEEPING and QUICKBOOKS TRAINING SERIES

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**Gary Dennis**



**Lee Davis**

## UPCOMING QB TRAINING COURSE!

INTRO TO BOOKKEEPING: Tues., April 14, 9-11:30 a.m.

1. Introductory concepts in bookkeeping as a start to QuickBooks learning

QUICKBOOKS — BEGINNER COURSE: Tues., April 21, 9-11:30 a.m.

1. Basic Accounting.
2. Different Products in QuickBooks.
3. How to move around in QuickBooks.
4. Invoice your customers.
5. Learn how to get paid faster in QuickBooks.

INTERMEDIATE SESSION: Tues., April 28, 9-11:30 a.m.

1. Learn to get set up, what the QB modules are and how to choose your preferences.
2. Learn what to do when you get stuck by problem solving and troubleshooting

ADVANCED SESSION: Tues., May 5, 9-11:30 a.m.

1. One-on-One training.
2. Where do YOU need help?
3. This session tailored to YOU as an individual

Pre-registration is required

Contact:

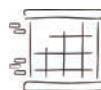
[training@leedavisandcompany.com](mailto:training@leedavisandcompany.com)

603.242.1022

Location:

**Hannah Grimes Center for Entrepreneurship**

25 Roxbury St., Keene, NH



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Center for Entrepreneurship

\$395 per person for all 4 sessions

**Your company/organization need general bookkeeping?**

**Reach us at [603.803.1422](tel:603.803.1422) / [gary@leedavisandcompany.com](mailto:gary@leedavisandcompany.com)**

# Member Events

## Keene Toastmasters

### Open House

*Thursday, March 19 from 5:45 – 7:00 pm*

*Hannah Grimes Center – 25 Roxbury Street, Keene*

The public is invited to attend a Toastmasters' meeting and be introduced to the Club. You will learn how to become a Toastmaster member and be invited to join.

The mission of the Keene Toastmasters is to provide a supportive and positive learning experience in which members are empowered to develop communication and leadership skills, resulting in greater self-confidence and personal growth. To learn more, visit [www.keene.toastmastersclubs.org](http://www.keene.toastmastersclubs.org).

## Society for Human Resource Management (SHRM) – Greater Monadnock Chapter

### Hiring in an Era of "Can't Ask and Won't Tell"

*Wednesday, March 11, 2020, 8:00 am – 9:30 pm*

*Breakfast and networking start at 7:30 am*

*Courtyard Marriott – 75 Railroad Street – Keene, NH*

Presented by David Ciullo, CEO, Career Management Associates; sponsored by True North Networks Inc.

To learn more and register, visit [www.monadnockshrm.org/events](http://www.monadnockshrm.org/events)

### Terminating Workplace Dysfunction - Instead of Employees

*Wednesday, April 8, 2020, 8:00 am – 9:30 pm*

*Breakfast and networking start at 7:30 am*

*Courtyard Marriott – 75 Railroad Street – Keene, NH*

Presented by The Leddy Group; sponsored by Masiello Employment.

To learn more and register, visit [www.monadnockshrm.org/events](http://www.monadnockshrm.org/events)

### Together Towards Tomorrow (Granite State Human Resources Conference)

*April 28-29, 2020*

*Registration & Expo open 7:00 am*

*DoubleTree by Hilton (Downtown), 700 Elm Street, Manchester, NH*

To learn more and register, visit [www.gshrconference.org/](http://www.gshrconference.org/)



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# SAVE THE DATES



## 2020 PUBLIC PREVIEW PARTIES

### Keene - **April 1**

**Courtyard by Marriott, Keene**

**5:30-7:00 pm**

Complimentary  
Appetizers & Cash Bar

- **Sneak Peek of Films & Events**
- **Special Discounts on Passes For Attendees!**
- **Raffle Drawing (Keene only)**

### Peterborough - **March 31**

**Cooper's Hill Public House**

**5:00-6:00 pm**

Complimentary  
Appetizers & Cash Bar

**Peterborough  
Community Theatre**

**6:00 pm**

Sneak Peek of Films & Events

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