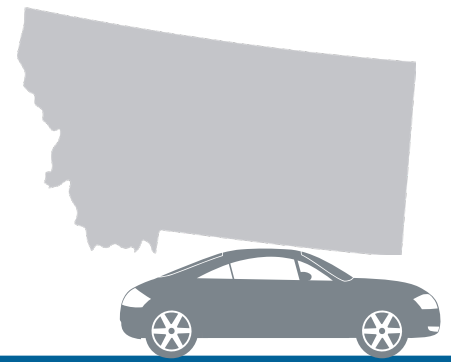


Driving Montana's Economy

Annual Contribution of Montana's New-Car Dealers

Numbers reflect annual economic activity during 2018.



100
DEALERSHIPS
(new car)



9,025
TOTAL JOBS
(created by dealerships)
Includes 4,045 direct jobs and
4,980 indirect and induced jobs.



40
EMPLOYEES
(average per
dealership)



\$3.5B
TOTAL SALES
(all dealerships)



\$213M
PAYROLL

\$52,702 Average Annual Earnings	\$59M State and Federal Income Taxes Paid
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0.3%
REGISTRATIONS
Montana's Share of Total U.S.
New-Vehicle Registrations

Sources: Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

N.A.
**STATE SALES
TAX PAID**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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