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#### SAVE THE DATE

June 14

#### CHAMBER GOLF TOURNAMENT

Chambersburg Country Club  
11 a.m. registration & lunch followed by  
shotgun start at 12:30 p.m. Register for  
a four-some or sponsor one of our most  
popular events of the year! Contact Joel  
Black at 717-264-7101 ext. 202 for more  
information.

November 6-15

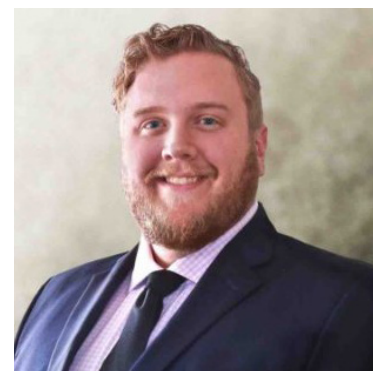
#### TRIP TO ITALY

Kay's World Class Travel  
Join the Chamber Travel Club for a trip  
of a lifetime! Explore the wonders of  
Italy including Rome, Florence, Siena,  
Venice, Milan and Tuscany.

Visit [Chambersburg.org/Events](http://Chambersburg.org/Events) for details  
about these events and more. This month's  
events are listed on the back of the newsletter.

## New membership director joins Chamber of Commerce staff

We are pleased to welcome Joel Black as the new membership director of the Greater Chambersburg Chamber of Commerce. Joel joined the Chamber staff in early March and formerly worked in marketing and business development for **P. Joseph Lehman, Inc.** He has also worked for the Bedford County Chamber of Commerce as well as the Pa. House of Representatives.



Joel received his undergraduate degree in communications from the University of Pittsburgh at Johnstown and his MBA from Liberty University. Originally from Bedford, Pa., he moved to Chambersburg last year.

At the Chamber, Joel will oversee membership recruitment and retention initiatives as well as work closely with the Chamber Ambassadors to ensure member needs are met. He will also coordinate Chamber mixers, ribbon cuttings/grand openings, buy local initiatives, the annual golf tournament, new member orientations and other events.

In his free time, Joel enjoys spending time with his wife, Danielle, who is an elementary art teacher for the **Chambersburg Area School District**. His hobbies include golfing, reading, cooking and more. Ask him about live sporting events (especially the Pittsburgh Penguins), cooking or new recipes. He can be reached directly at 717-264-7101 ext. 202 or [jblack@chambersburg.org](mailto:jblack@chambersburg.org).

## Leadership workshop returns to region

Leadership Franklin County Advanced, a program of the Greater Chambersburg Foundation, is pleased to be a host site for Leadercast 2018: Lead Yourself on Tuesday, May 15. The world is looking for great leaders to follow. To become those leaders to the outside, we have to lead ourselves first.



At Leadercast, the speakers who will take the stage will inspire you to lead yourself, so you can lead your families, your organizations and your communities. This includes author and speaker Michael Hyatt, who will share his thoughts on personal productivity, authentic leadership, and building more margin into your life.

The re-broadcast of the live event will be held in the Tuscarora Room at **Shippensburg University** from 8 a.m. to 4 p.m. Tickets are \$119 per person and include a continental breakfast and lunch. For more information or to register, contact Robin Harmon at [rharmon@chambersburg.org](mailto:rharmon@chambersburg.org) or visit [Chambersburg.org/Events](http://Chambersburg.org/Events). Special thanks to **Summit Health** for sponsoring!

**BOARD OF DIRECTORS**

- Kim Crider**, Take Shape for Life - Chair
- Troy Garman**, RE/MAX Realty Agency - Immediate Past Chair
- Michael J. Connor**, Walker, Connor & Spang, LLC - Treasurer
- Sherri H. Stahl**, Summit Health - Secretary
- Michael Doncheski**, Penn State Mont Alto - Foundation President
- Eric Foreman**, Patriot Federal Credit Union - CADC Vice President
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- Jeff Truhan**, The Shook Home
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*schristian@chambersburg.org*
- Maryliz Toohig - Finance Director  
*mtoohig@chambersburg.org*
- Angie Schaeffer - Director of Operations & Assistant to the President  
*aschaeffer@chambersburg.org*
- Lark Plessinger - Communications & Marketing Manager & Civil War Seminars Coordinator  
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- Stacy Guyer - Accounting Assistant,  
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- Sue Black - Customer Service Representative & Heritage Center Coordinator  
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- Laiton Suders - Marketing Assistant & Customer Service Representative  
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- Amy Weibley - President of Downtown Chambersburg Inc. & 11/30 Network Coordinator  
*aweibley@chambersburg.org*
- Robin Harmon - Executive Director of the Chamber Foundation  
*rharmon@chambersburg.org*

CHAIR'S MESSAGE

**Utilizing your membership**

American Express has a great tagline – “membership has its privileges”. I’m going to borrow that line for this month’s message. Do you know the privileges that membership in our Chamber provides? I thought I did, until I saw the numbers. Did you know that in 2017, there were more than 150 events and programs, 4,000 business directories in print with 54,023 online pageviews, and 27,000 Chamber cards in circulation as part of our Buy Local Program? Those are some impressive numbers; now how can you take advantage of those numbers with your membership?



**Marketing:** Start by updating your listing in the community profile and membership directory. This is the most comprehensive business and community guide in our area that provides a snapshot into our local culture, economy and business environment to residents and visitors. You’ll also be featured in the digital version and online directory to leverage the Chamber’s resources to maximize your business’s exposure. From there, submit articles in the monthly newsletter and add your events to the community calendar. If you would like to know more about the advertising opportunities, contact Lark Plessinger at [lplessinger@chambersburg.org](mailto:lplessinger@chambersburg.org).

**Networking:** It’s the No. 1 reason businesses join the Chamber. Did you know in 2017, there were 168 events and programs ranging from ribbon cuttings and after-hour mixers to member-only exclusive training workshops? Find out the latest upcoming events by checking the last page of the newsletter or visit [Chambersburg.org/Events](http://Chambersburg.org/Events).

**Direct Business Opportunities:** Take advantage of a variety of discounts and perks like the Buy Local Program, ChamberChoice’s health and/or business insurance services, Franklin County Works or the OnDemand Energy Solutions program. As Chamber members, we have access to all of the above, and more! If you are unsure how your business can leverage all of the privileges our Chamber has to offer, please take a moment to stop by or call our new membership director, Joel Black at 717-264-7101 ext. 202.

**Kim Crider**

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*Board Chair, Greater Chambersburg Chamber of Commerce*

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## Chamber breakfast on April 5

The Chamber will honor several of its members for their accomplishments in 2017 at the Annual Awards Breakfast on Thursday, April 5 from 7 to 9 a.m. at the **Chambersburg Country Club**, 3646 Scotland Road.

John R. Rodgers Jr. with the Dale Carnegie Training franchise will also deliver a keynote presentation on "Unleashing the Talents of Others - Creating the Mindset of a Servant Leader."

The breakfast is nearly sold out! Individuals may purchase tickets at \$20 for members and \$25 for non-members. Registration deadline is 9 a.m. on April 2 (or until we reach capacity). Register at [Chambersburg.org/events](http://Chambersburg.org/events) or call 717-264-7101.



Grand Sponsor



## Final days for Sip & Savor tickets

The Chamber's signature fundraiser, Sip & Savor: For Your Eyes Only will be held this month on Saturday, April 21 at 5:30 p.m. at **The Orchards**. This event will feature a delectable four-course dinner paired with local wines from **Adams County Winery, Jan Zell Wines & Ciders** and **Tuscarora Mountain Winery**.

Sip & Savor will also feature live and silent auctions, entertainment, networking, games, prizes and more.

Following the main event, the celebration will continue at the Sip & Savor After Party featuring a live DJ, photo booth and cash bar sponsored by the 11/30 Network.

Tickets are \$95/person and include a four-course food and wine pairing dinner as well as entrance to the After Party. Deadline to purchase tickets is April 8. Register online at [Chambersburg.org/Events](http://Chambersburg.org/Events).

In its fifth year, this event raises important non-dues revenue to support the Chambersburg Chamber. To donate an item for the silent or live auctions, contact Amy Weibley at 717-264-7101 ext. 204 or [aweibley@chambersburg.org](mailto:aweibley@chambersburg.org). Come celebrate local businesses with great people at this premier event unlike any other in the area!

## Lunch & Learn: PA CareerLink

Join us for our next Lunch & Learn given by Brenda Meals, Matt Maser and Rachel Sheaffer with **PA CareerLink of Franklin County** on Thursday, April 12 from 11:30 a.m. to 1 p.m. at the Chamber office, 100 Lincoln Way E. Meals will present information on employment and training opportunities for dislocated workers and

adults. Sheaffer will then discuss services and programs offered to veterans in Franklin County, and Maser will present information regarding youth employment and training programs. Enjoy lunch courtesy of **Fuddruckers** and learn about the career options available in our region.



Lunch & Learns are free to attend with limited seating available. Be sure to register in advance at [Chambersburg.org/Events](http://Chambersburg.org/Events) or by calling 717-264-7101. Any cancellations made less than 48 hours prior to the event or no shows will be billed \$10.

## 23rd Annual Golf Tournament

Get ready to enjoy some friendly competition on the greens of the **Chambersburg Country Club**, 3646 Scotland Rd., during the Chamber's 23rd Annual Golf Tournament sponsored by Spherion on Thursday, June 14. The tournament will kick-off with registration and lunch at 11 a.m. followed by a shotgun start at 12:30 p.m. Dinner will be served along with an awards ceremony following the tournament.



Cost is \$95 per golfer and includes greens fees, range balls, lunch, dinner, drinks, networking and great door prizes. Several sponsorships are available, including Contest (\$1,250), Premier (\$1,000), Benefactor (\$500), Contributor (\$250) and Hole (\$100) sponsors. To sponsor or donate a door prize, contact Joel Black at 717-264-7101 ext. 202 or [jblack@chambersburg.org](mailto:jblack@chambersburg.org). Space is limited, please reserve early! To register, visit [Chambersburg.org/Events](http://Chambersburg.org/Events).

## April Chamber Mixer

Join the Chamber for our April mixer hosted by **The Shook Home and the Quarters at the Shook** on Tuesday, April 17 from 5 to 7 p.m. at 55 S. Second St. Enjoy networking, delicious refreshments and tours of their new facility: The Shook Rehabilitation and Wellness Center.



The Shook Home, a continuing care retirement community, has been serving the elders of greater Chambersburg since 1918. They provide skilled nursing, personal care and residential living in a relaxed atmosphere located near retailers, eateries, physicians' offices and medical centers.

Completed in October 2017, the new 12,000 square foot Rehabilitation & Wellness Center is three stories tall and enables their therapists to treat a higher volume of residents in an enhanced therapeutic environment. It also provides a venue for new service lines including occupational, speech and aquatic therapy.

Chamber mixers are free to attend, but registration is requested. Register today at [Chambersburg.org/Events](http://Chambersburg.org/Events) or call 717-264-7101.



**JUNE 14, 2018**  
LEAVE IT ALL ON THE COURSE.



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23<sup>RD</sup> ANNUAL CHAMBER  
**GOLF TOURNAMENT**

CHAMBERSBURG COUNTRY CLUB

THURSDAY, JUNE 14

**\$95 PER GOLFER // 4 PERSON SCRAMBLE**

11AM LUNCH // 12:30PM SHOTGUN START // DINNER AFTER



1921

**RSVP BEFORE IT SELLS OUT!**  
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spherion PRESENTS

# SPONSORSHIPS

CHAMBER GOLF TOURNAMENT

**\$1,000**

## PREMIER SPONSOR

- One team entry
- Logo featured on event webpage
- Logo featured in Tournament promos & program
- 3 Tee-box/Green signs

**\$500**

## TENT SPONSOR

- Prime course location
- Meet & greet golfers
- Logo featured on event promo materials

**\$1,250**

## CONTEST SPONSOR\*

- One team entry
- Signage at all contest sites
- Logo featured on event webpage
- Logo featured in tournament promos
- Opportunity to address attendees at dinner
- 3 Tee-box/Green signs

**\$500**

## BENEFACTOR SPONSOR

- One team entry
- Featured on event webpage & program
- 1 Tee-box/Green signs

## OTHER SPONSORSHIPS:

- RAFFLE PRIZE SPONSORS
- HOLE

## CONTESTS

- LONGEST DRIVE
- CLOSEST TO THE PIN
- HOLE-IN-ONE

## SPONSORSHIPS

\*LIMITED, CALL 717-264-7101 x202

CONTEST SPONSOR\* - \$1,250  
TENT SPONSOR - \$500

PREMIER SPONSOR - \$1,000  
BENEFACTOR SPONSOR - \$500

HOLE SPONSOR - \$100 OR 3 FOR \$250

## REGISTRATION FORM

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Sponsorship Level: \_\_\_\_\_

Contact: \_\_\_\_\_

Payment Amount: \_\_\_\_\_

Credit Card \_\_\_\_\_

Exp: \_\_\_\_\_ CCV \_\_\_\_\_ Signature: \_\_\_\_\_

place me in a foursome  register my foursome (list below)

Name & Business: \_\_\_\_\_

Name & Business: \_\_\_\_\_

Name & Business \_\_\_\_\_

Name & Business \_\_\_\_\_

Return to Chambersburg Chamber at 100 Lincoln Way E., Chambersburg, Pa 17201 or jblack@chambersburg.org



GREATER CHAMBERSBURG CHAMBER FOUNDATION

100 Lincoln Way East, Chambersburg, PA 17201  
717-264-7101 ex. 205 | Chambersburg.org/ChamberFoundation

**LFC Youth: Leadership in Action**

After nearly a year of learning about leadership, the Leadership Franklin County Youth class witnessed “Leadership in Action” at the Franklin County Jail. The day began with Dr. Kim Eaton of **Franklin County Government** providing background on the Jail, statistics on incarceration and the cost of the crimes, courts and corrections courts system.

Next the students were introduced to Warden Bill Bectel, Deputy Warden James Sullen and Captain Douglas Burget who spoke about the Franklin County Jail and then treated the students to a tour of the facility. The students saw different areas of the Jail including intake and the exercise yard. The class met with a panel of inmates to learn about what charges they had, why they ended up at the Jail and how they are working to improve their lives in the future. They also discussed obstacles the inmates faced upon release such as housing and transportation. After the tour, the students returned to their meeting room and discussed their initial perceptions, what they witnessed and how they processed the panel. After a lunch from **Kathy’s Deli**, Warden Bectel, Deputy Warden Sullen and Captain Burget spoke about how they use leadership to manage the Jail population and work to build better lives for the inmates upon their release.

LFC Youth sponsored by **Wilson College**.



**Examining health and the arts**

Health and the Arts were the topics for the Leadership Franklin County Community class in March. Sessions began with presentations from Barbara Rossini, Dr. Michal Glinianski, Dr. Tom Anderson, Noel Purdy and Bea Hoffman of **Summit Health** on topics including Summit’s Role in the Community, Opiate Addiction in Franklin County, an Overview of Summit Health, the Community Needs Assessment, Lean in Health Care and an Introduction to Keystone Health. Rossini spoke about Summit’s passion to deliver the highest quality of care and to do it locally as well as Summit Health’s renewed strategic triangle. Dave Grant of **Keystone Health** ended the morning by presenting a history of Keystone noting how it began with a focus on migrant and rural health and evolved into the broad ranges of services currently offered. Grant discussed how Keystone differs from Summit Health and how they work together to improve community health.

After a delicious lunch provided by **Chick-fil-A**, the class heard about the importance of arts to our community. Sherree Devor of the **Chambersburg Council for the Arts**, Jon Meyer of **The Capitol Theatre Center**, Richard Shoap and Heather McEndree of the **Cumberland Valley School of Music (CVSM)** spoke to the class about the impact arts have on the community, education, economic development and more. Next the class participated in the arts first hand with an exercise led by Shoap. The day concluded with a tour of CVSM as well as CVSM student performances.

LFC Community sponsored by **CenturyLink Business**.



The LFC Youth engage with Franklin County Government and learn about the Franklin County Jail, the cost of crimes, the court process and more during their session focused on “Leadership in Action.”



The LFC Community class interacted with Bea Hoffman of Summit Health as she discussed Summit’s goal to deliver the highest quality, local health care to our region.

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DOWNTOWN CHAMBERSBURG, INC.  
100 Lincoln Way East, Chambersburg, PA 17201  
717-264-7101 ex. 204 | DowntownCburg.com

## Summer downtown events planned



Dreaming of warmth, sun, barbecues and vacations? Get through the spring showers by planning your summer fun! Downtown Chambersburg Inc. (DCI) and other downtown organizations will host a variety of great events all summer long that you won't want to miss. So, pull that calendar up on your phone and start saving the dates for these hot events to come.

### Pop-up Beer Garden

Summertime – the air is warm, the beer is cold and the music is hot! Celebrate “hump day” once a month after work at the new Pop-up Beer Garden including free concerts from local musicians, cold brews, a food truck and other activities. The event will be held the last Wednesday of the month from May through August.

### Second Saturdays: Movies in the Park

This free series features family-friendly movies screened outdoors at Chambers Fort Park on Second Saturdays from June through September. Dozens of families come out on Second Saturdays to participate in kids' activities and the free movie. Bring the family and grab your chairs, blankets and picnics. This year, DCI is partnering with the **Coyle Free Library** to provide a rain location for the movies, so the event will be held rain or shine!

### ChambersFest

Thousands of people enjoy this community celebration every year that salutes the spirit of the Chambersburg townspeople for a week in July. A variety of events will be held again this year, including the 15th Annual Tim & Susan Cook Memorial Race, Scoop-a-Palooza and the popular Old Market Day. Stay tuned for more details!

### CrabFeast

Everyone's favorite all-you-can-eat crab festival returns on August 25 from 3 to 8 p.m. at the AMVETS Picnic Pavillion. The 22nd Annual CrabFeast will feature small games of chance and a live auction in addition to, of course, the delicious food! Attendees will enjoy barbeque chicken with all the fixin's and fresh hard shell crabs.

Looking for branding opportunities while supporting our community? A variety of sponsorships are available for the events above. To inquire about sponsor benefits, contact Amy Weibley at [aweibley@chambersburg.org](mailto:aweibley@chambersburg.org) or 717-264-7101 ext. 204. For up-to-date information about these downtown events and more, visit [DowntownCburg.com](http://DowntownCburg.com).

## Artist cooperative seeks support

The Foundry launched in fall 2015 to bring together a collective of artists to share their creativity with the Chambersburg community. The cooperative fosters, encourages and celebrates the diverse talents within the Cumberland Valley, giving artists an opportunity to network, create, exhibit and sell their work. Since forming, the cooperative has grown to more than 30 artists with a diverse array of talents from the Cumberland Valley region.



The Foundry's corner store at 100 S. Main St. houses a retail shop and creative space. Guests can purchase unique, one-of-a-kind pieces that are made locally as well as learn new techniques or have a fun evening with friends by attending art classes. There are also rotating exhibits on display featuring work from artists both local and national. The cooperative recently launched the Salvage Supply, an upcycled/recycled art supply store featuring nearly new art and craft supplies at deeply discounted prices.

Downtown Chambersburg Inc. (DCI) has incubated The Foundry since its inception, utilizing the artist cooperative as an economic development strategy to revitalize downtown. And it's working! The Foundry has spurred the artist community in the heart of our downtown, making it a destination for residents and visitors. More businesses have located downtown in recent years as a result of this cultivation of “placemaking.”

To continue providing creative offerings to the Chambersburg community, The Foundry needs support to keep its doors open. By supporting The Foundry, a nonprofit artist cooperative which is run by volunteers, you're not only supporting local artists and the art community, but contributing to the important revitalization efforts of our downtown which benefits our entire area. To learn more about how you can support this important initiative, contact Amy Weibley at [aweibley@chambersburg.org](mailto:aweibley@chambersburg.org) or 717-264-7101 ext. 204.

## Volunteer Spotlight: Ann Wagner

Ann Wagner is being spotlighted for her 33 years of service with Downtown Chambersburg Inc. She serves on the board of DCI and volunteers with many events. She is currently one of the owners of **Ludwigs Jewelers, Inc.** which just celebrated its 140th birthday last year. Ann is also on the board for the **Capitol Theatre Center** and serves as senior warden for Trinity Episcopal Church.

You can contact Ann by email at [ann@ludwigs.comcastbiz.net](mailto:ann@ludwigs.comcastbiz.net) or on Ludwigs' website at [LudwigsJewelers.com](http://LudwigsJewelers.com). Thank you for your service!





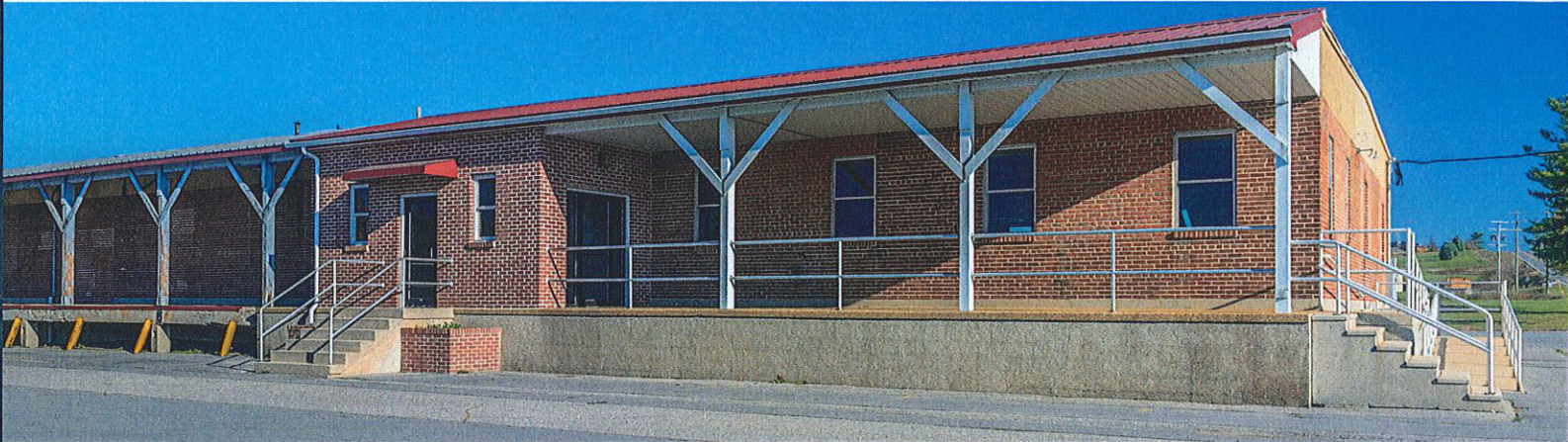
CHAMBERSBURG, PA

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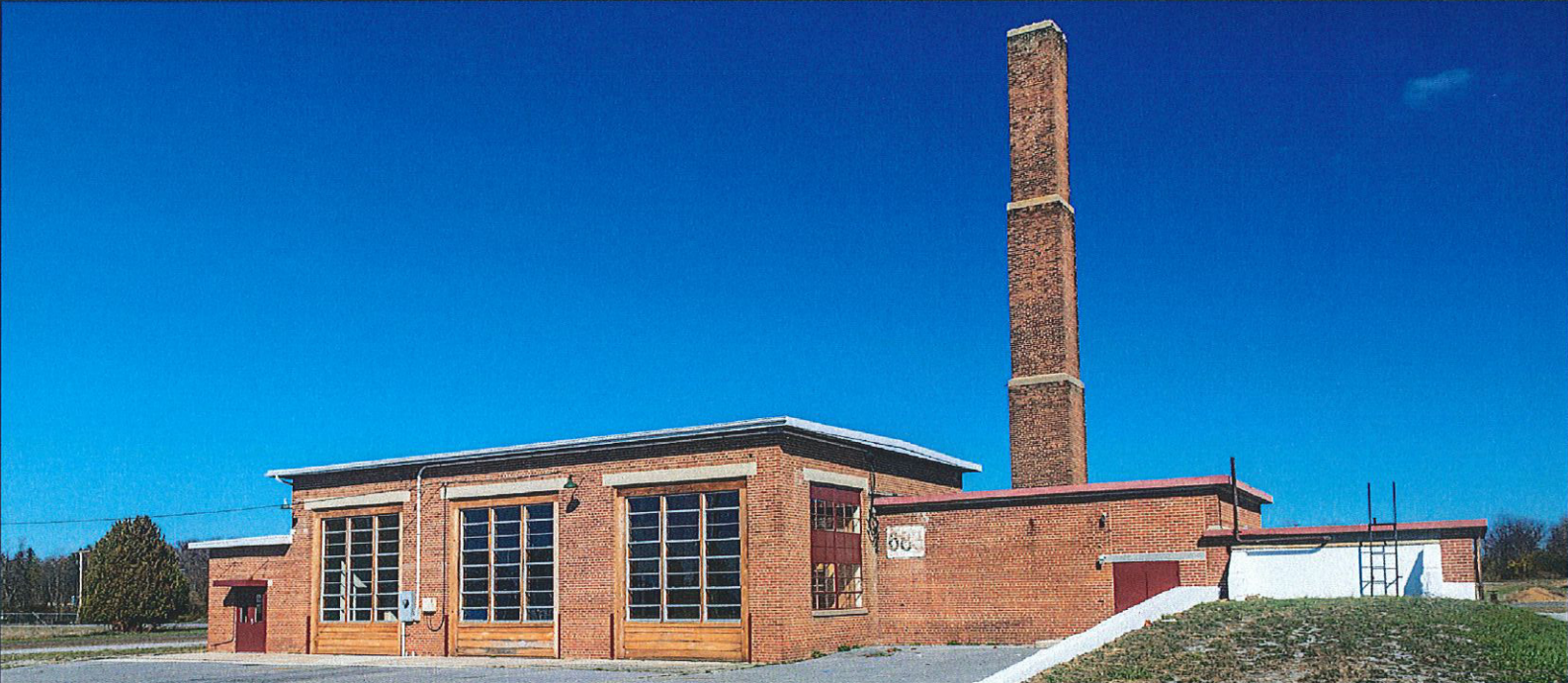
Two Commercial Buildings

Nine Acre Property

Industrial Zoning



25,000 sq. ft. Offices / Warehouse / Fulfillment  
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## Comedy Night: Ladies of Laughter

Join the 11/30 Network for a hilarious night of laughter! The Capitol Theatre's Wood Center at 159 South Main St. will be set up for a comedy-club-feel complete with a cash bar on Saturday, April 28 at 7 p.m. Ladies of Laughter "LOL" is a contest based in New York City to crown the funniest female stand-ups, both veteran and beginners.



The Capitol Theatre along with the 11/30 Network are pleased to present the 2016 "LOL" professional winner, Kelly McFarland and one of her funniest competitors, Chris Rich. They will have you rolling in the aisles. Ken Watter, "D.C.'s Funniest Tax Accountant" will MC this great opportunity to chill, eat, drink and LAUGH right here in Chambersburg! Yummy munchies included, cash bar and candy available.

Tickets are \$25 per person and 11/30 Network members will receive a free drink ticket for one beer, wine, soda or water at the event. Sign up at 1130Network.com or call 717-263-0202.

The 11/30 Network is a vibrant group of young professionals aspiring to build their networks and get involved in the community. An initiative of the Greater Chambersburg Chamber of Commerce, the group is dedicated to connecting young professionals through social, civic and professional development opportunities.

## 2018 Public Policies Agenda released

The Greater Chambersburg Chamber of Commerce accepts the responsibility to represent its members as the voice of business. Our goal is to ensure that the business community's best interests are always represented in the region's governments. For this reason, the Chamber's board of directors approved its 2018 Public Policies Agenda in February.



The Chamber's professional staff and board of directors monitor borough, county, state and federal activities and represent our members on issues and legislation affecting the welfare of businesses and the quality of life in the Chambersburg area. The Chambersburg Chamber also adopts the positions of the PA Chamber on a regional level. Issues included in the agenda this year include combating the prescription drug and opioid epidemic, widening Interstate 81, improving the business tax structure, addressing local education and workforce development needs, etc.

To view the 2018 Public Policies Agenda, visit Chambersburg.org under "Public Policy Positions" in the "About Us" tab. The agenda is updated annually to reflect the issues currently facing our community. In addition to specific priorities outlined, the board of directors may identify key issues throughout the year that the Chamber will advocate for on behalf of the business community.

## Discover Franklin County's history

The Chambersburg Heritage Center & Gift Shop at 100 Lincoln Way E., will participate in a countywide event in April encouraging people to see museums and history sites throughout Franklin County. Spring Into History will be held the entire month of April featuring more than 70 historic sites and nationally-designated historic districts throughout the region.

The Heritage Center is free and open to the public Monday through Friday from 8 a.m. to 5 p.m. To schedule a guided tour of the museum or downtown Chambersburg, contact Sue Black at 717-264-7101 ext. 201. Beginning May 5, the Heritage Center will be open on Saturdays from 10 a.m. to 3 p.m., with extended hours on Old Market Day in July and AppleFest in October.

Spring into History is coordinated by the Franklin County Visitors Bureau to share our region's rich history with local residents and visitors. To view a list of all the participating sites or for more information (including details about the scavenger hunt), visit the Franklin County Visitors Bureau website at ExploreFranklinCountyPa.com or call 717-522-2977.



**Chambersburg, PA**  
**FOR LEASE / SALE**  
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**35 Acre Property Industrial Zoning**

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AROUND TOWN WITH THE CHAMBER

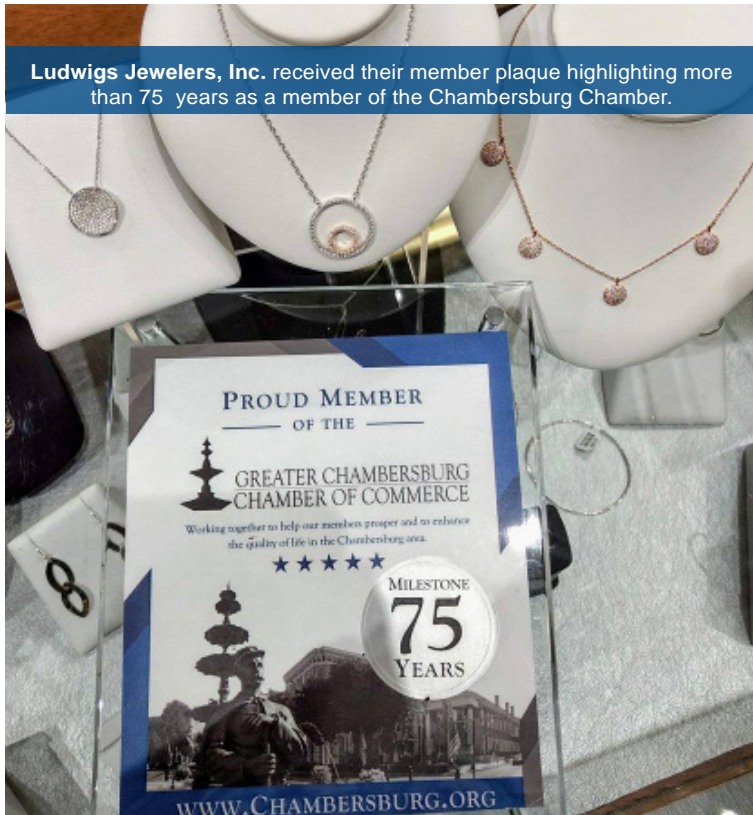
## February Chamber Mixer



Members enjoyed delicious food and valuable networking at our monthly mixer hosted by the **Boys & Girls Club of Chambersburg and Shippensburg, United Way of Franklin County and Chick-fil-A Chambersburg.** Thank you to everyone for coming!

## New member plaque deliveries continue

Chamber staff and ambassadors are working hard to deliver the new member plaques by mid-summer. The plaques feature a sleek, modern design with a special milestone seal for businesses who have been members for 10, 25, 50 or 75 years. For questions, contact Joel Black at [jblack@chambersburg.org](mailto:jblack@chambersburg.org) or 717-264-7101 ext. 202.



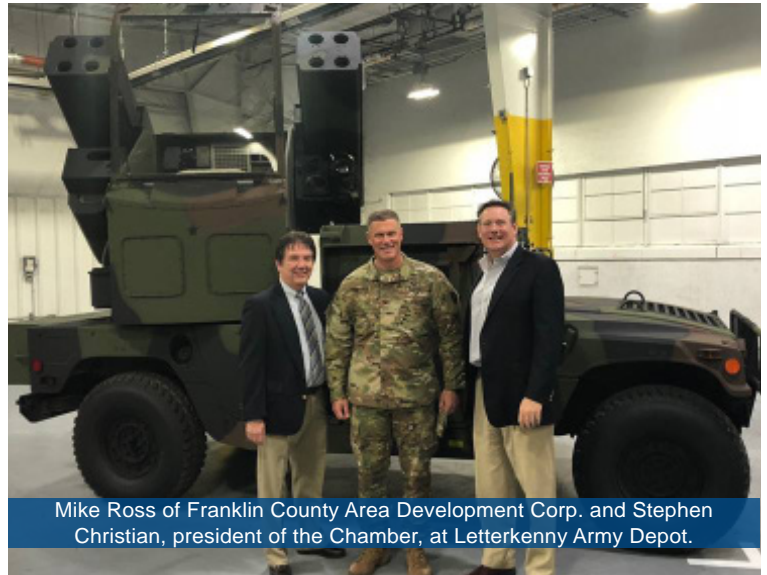
Ludwigs Jewelers, Inc. received their member plaque highlighting more than 75 years as a member of the Chambersburg Chamber.



Foxhole Technology celebrates their new lab location with the community.

## Ribbon Cutting: Foxhole Technology

Congrats **Foxhole Technology!** They celebrated the opening of their Innovation Lab at 5250 Technology Ave. Suite 2 in Chambersburg with staff, friends and members of the community. Their Innovation Lab supports software development and testing, R&D efforts on new products and the testing of existing products integrated together to provide enterprise solutions.



Mike Ross of Franklin County Area Development Corp. and Stephen Christian, president of the Chamber, at Letterkenny Army Depot.

## Letterkenny Ceremony

Our president, Stephen Christian, was honored to attend **Letterkenny Army Depot's** European Deterrence Initiative Rollout Ceremony with Mike Ross, president of **Franklin County Area Development Corporation.**



Robin Harmon and Steve Christian take a tour of the JLG Industries, Inc.



# CHAMBERSBURG

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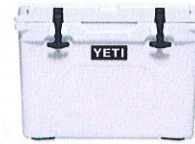


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MEMBER SPOTLIGHTS

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Art Sign Company of Chambersburg LLC was started back in 1948 as **Art Sign Company**, by partners Edwin “Ed” Patterson and Frank Cummins.

With only a large-sized drawing board in the rear of a print shop, just feet from the nearby town square, Art Sign quickly grew its reputation and business – and with Patterson the sole owner, in 1960 purchased its present location at 470 Nelson St., not far from downtown.

Today, 70 years and thousands of new customers later, Art Sign Company, now owned by Jason Fisher, carries on the proud Art Sign tradition of workmanship, high quality and timely delivery!

Jason and his team work together as one to create, design and install the very best in modern signage. In continuing the legendary service and reliability you’ve come to expect during our 70 years of operation, we’ve seen our business evolve into a highly-technical and computer-driven industry. We’ve kept up with those changes, as well as the great progress made in advancing the quality of materials and variety of plastics and vinyls. We welcome the opportunity to discuss how Art Sign Company can meet and exceed your expectations for professional-quality signage and identification!



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Through our membership in Virtuoso, the world’s leading luxury travel consortia, we have access to exclusive perks, privileges and values for our clients that you simply can’t get anywhere else. Some of our preferred partners include Four Seasons, Belmond, Micato Safaris, National Geographic Expeditions, Aman, Silverseas and others. We work with most budgets and believe in perfecting the details.

Owner Sarah Johnson believes that travel is one of the most important forms of education, as it is through travel that we gain a deeper understanding of the world and its many facets. Exploring the world and going to the end of the road is her passion and she feels lucky to share that passion with others. She has travelled to 33 countries, lived in three, and has the remaining 161 on her list of places to visit.



## GillespieConsulting.net

950 Alandale Dr., Chambersburg, PA 17202 | 717-660-7507  
 neilgillespie.bvm@gmail.com | Chambersburg Neighbors Magazine,  
 P.O. Box 697, Chambersburg, PA 17201

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To become a sponsor, submit content or for more details call Neil at 717-660-7507 or email neilgillespie.BVM@gmail.com.

### GIVING BACK

## \$1 Million Gift for new veterinary education center

A \$1 million gift for a new veterinary education center at **Wilson College** has been committed by Margaret Hamilton Duprey, a resident of Wellington, FL, and member of the college’s Board of Trustees. Duprey’s gift brings the total raised for the new veterinary facility to \$2.07 million. The total estimated cost of the project is \$2.8 million, officials said.



This gift will allow Wilson to break ground on the new center sometime in June, with completion expected in January 2019. The veterinary center—which houses surgery suites, skill labs, dog kennels, offices and other spaces—is a hub for students in Wilson’s four-year veterinary medical technology (VMT) program, one of the college’s most popular majors.



PA CHAMBER UPDATE

## Comments on Energy and Environmental Regulatory Issues

The PA Chamber recently filed comments on two key regulatory items: the Trump administration's approach to greenhouse gas emissions from existing power plants and the federal Bureau of Land Management's offshore leasing plan.

The PA Chamber was a lead named party in a 2016 amicus brief to the United States Supreme Court, along with 165 other business and manufacturing groups from across the country, challenging the Obama administration's Clean Power Plan. The Trump administration plans to rescind the Clean Power Plan and announced it was taking comment on how best to structure a replacement plan. In comments to the agency, the PA Chamber urged a replacement plan that allows and encourages flexible, state-driven plans, does not raise energy costs and is based on what is achievable inside the fenceline. The U.S. Environmental Protection Agency is expected to formally propose a replacement plan later this year.

The PA Chamber also joined with five other statewide business and energy trade associations in a letter to the federal Bureau of Land Management, encouraging an offshore leasing plan that takes full advantage of the nation's domestic natural resources. The letter notes that expanded offshore energy production could continue to strengthen the country's economy and gird national energy security.

*This article was written by the Pennsylvania Chamber of Business and Industry. For more information, visit PaChamber.org.*

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*Know a business or organization that isn't a member of the Chamber? Refer them! Contact Joel Black, membership director at 717-264-7101 ext. 202 or jblack@chambersburg.org.*

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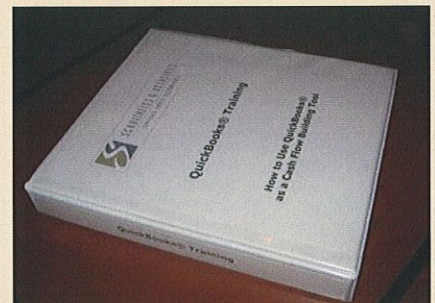
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MEMBERS IN THE NEWS

The **Franklin County Historical Society** presents a new “escape the jail” event, “Break Out of the 1880 Jail,” on weekends in April and May. Teams of six to eight players will use clues and solve puzzles to escape the 1880 cell block in an hour or less. Teams must pre-register and pre-pay for their time slot. Call 717-264-1667 for available dates and times.

For the third straight year, **Boyer & Ritter, CPAs and Consultants** has been recognized as one of the “Top 100 Organizations” in the state by Pennsylvania Business Central magazine. The magazine accepts nominations from throughout Pennsylvania and selects final honorees for its list of 2017 top organizations that had a major impact in the business community. Last year, Boyer & Ritter was also recognized for the second time by Accounting Today magazine as one of the top Mid-Atlantic accounting firms. Only three other Pennsylvania companies made the list, which the magazine bases on a firm’s level of revenue that sets them in the top tier of their region. With offices in Camp Hill, Carlisle, Chambersburg and State College, Boyer & Ritter is among the largest regional accounting firms based in central Pennsylvania.

**Wilson College** has been awarded a \$25,000 grant from the Eden Hall Foundation to fund research on the effects of taking part in the Student Parent Scholar (SPS) program on the children of program participants. SPS, formerly called the Women with Children program, allows single parents to live on the Wilson campus with their young children while they pursue their degree. The grant will allow Wilson and an external research partner to conduct interviews with current and former SPS program participants, as well as current and former program directors, to develop an exploratory research study on outcomes for children who lived on the Wilson campus while their parent attended college. Findings of the new research study would be shared with the Eden Hall Foundation. In addition, study results may be used to help identify improvements to the Single Parent Scholar program at Wilson.



Author Bob O’Connor, in conjunction with the African American History Association, will speak on the Underground Railroad on Saturday, April 14 from 1-3 p.m. This event will take place at the John Brown House, 225 E. King St., Chambersburg. This event is free and all are welcome! Call 717-264-1667 for information.

**F&M Trust** is pleased to announce the promotions of Jeramy Culler, Lisa Hogue and Rainbow Hopkins at the Chambersburg branch. Culler was promoted to assistant vice president. He joined F&M Trust in November of 2006 and he has



over 11 years of experience in commercial banking. As the business banking manager, he is responsible for supervising and developing the bank’s business banking team. Hogue has been promoted to community office manager for the Philadelphia Avenue and Lincoln Way East community offices. Hogue joined the bank in 2008 and was previously the community office manager for the Lincoln Way East community office. In her new role, she will be responsible for consumer lending, business development, deposit services, customer service and strengthening relationships within the community for both offices. Hopkins has been promoted to BSA/OFAC officer. She joined F&M Trust in 2003 and has worked in the bank’s Compliance and Security Department since 2008. In her new role, she is responsible for implementing and maintaining the bank’s anti-money laundering and financial crimes programs.

A delegation from South Korea involved with the upcoming development at the former Fort Ritchie military base toured Waynesboro and **Chambersburg Hospitals** Thursday to research technologies employed there and help direct their plans for the Cascade, MD, site. In the Chambersburg Hospital, the group toured the emergency department, lab and inpatient areas. Following the tours, Summit Health officials met with members of the delegation, comprised of representatives from Daegu Hanny University and JGBLI. They discussed future partnerships regarding educational opportunities between the university and Summit Health, including educating providers in Franklin County on different pain management techniques including acupuncture. Additional details for the partnership are expected to be finalized in coming months.



Kinect Energy, Inc., a World Fuel Services company, recently announced the acquisition of **OnDemand Energy (OnDemand)** of Moon Township, Pennsylvania. OnDemand is an energy management firm serving commercial, industrial and residential clients in its base markets of Pennsylvania, Ohio and Maryland. OnDemand specializes in managing the complexities of energy supply, delivery and consumption. They offer competitive energy management solutions that meet each individual client’s operational, financial and risk tolerance requirements and are focused on helping business customers control the impact of energy on their bottom line. OnDemand has been the exclusive Energy Consultant for the Pennsylvania ChamberChoice Energy Program.

**The Penn State Mont Alto LaunchBox**, a business incubator funded by a seed grant from Penn State’s Invent Penn State initiative, will offer its third free workshop for aspiring entrepreneurs on April 26. “Choosing an Appropriate Business Form” will be presented by Attorney at Law Tracy Ross of Keller, Keller, & Beck and President Ryan A. Stouffer of Ryan A. Stouffer C.P.A., P.C. The Mont Alto LaunchBox provides resources and support to entrepreneurs in a free co-working space to help early-stage and more advanced startups build a sustainable and





scalable business and a viable plan for growth. It is open to the Penn State community and the general public. Registration for LaunchBox workshops is available at [MontAlto.psu.edu/LaunchBox](http://MontAlto.psu.edu/LaunchBox). Questions can be directed to Debra Collins, director of public relations and marketing, at [dlc43@psu.edu](mailto:dlc43@psu.edu) or 717-749-6061.

The **H. Ric Luhrs Performing Arts Center at Shippensburg University** presents "Beatles vs. Stones – A Musical Showdown" on April 12 at 7:30 p.m. The Fab Four, represented by tribute band Abbey Road, will engage in a barrage of hits against premier Rolling Stones tribute band, Satisfaction. Other upcoming shows include "The Doo Wop Project" on April 14, as well as "Stomp" on April 19. For more information or tickets, go to [LuhrsCenterBoxOffice.com](http://LuhrsCenterBoxOffice.com).

The first flag was raised at the all new **Coyle Free Library** in downtown Chambersburg on March 1. The flag was a gift from the honorable Congressman Bill Shuster and was ceremonially flown above the U.S. Capitol on October 3, 2017. Chambersburg Mayor Walt Bietsch and Nancy Bull, constituent services representative, raised the flag while Lydia Story, a student at Shalom Christian Academy, played "The Star Spangled Banner" on the trumpet. Those in attendance, including several Veterans, recited the Pledge of Allegiance.



**Coyle Free Library** has recently begun monthly film club entitled "Coyle Flix." Films will be shown at 7 p.m. on the third Tuesday of each month. There is a suggested donation of \$5 per person. Light refreshments will be for sale at each screening. Films to follow are: "After the Wedding" (April 17), "The Professional" (May 15), "Finding Vivian Maier" (June 19), and "Life is Beautiful" (August 21). For more about this series and other events throughout Franklin County Library System visit [fclspa.org](http://fclspa.org). To see what's happening at Coyle, check out our Facebook page.

The **Mental Health Association of Franklin and Fulton Counties** will host "My Life, My Recovery," a Community Support Program art show May 18-20. The deadline for submission entries is May 3 at 5 p.m. Categories include visual arts, written arts and awareness and recovery – any form of art accompanied by a brief written explanation of how the art work promotes recovery and mental wellness. For more information, contact [mdnolder@mhaff.org](mailto:mdnolder@mhaff.org) or [jpatterson@mhaff.org](mailto:jpatterson@mhaff.org).

**NEWS TALK 103.7FM** has debuted the "Live Eye in the Sky," a live media community service drone. The "Live Eye in The Sky" takes radio, the most efficient entertainment and advertising medium, to new heights. NEWS TALK 103.7FM is now flying over Tri-State events with a state-of-the-art drone providing live play-by-play sound on air and visual on Facebook Live. The drone now lifts off



everywhere across the NEWS TALK 103.7FM footprint through Pennsylvania, Maryland, and West Virginia. Business advertising solutions are available; contact Patrick Ryan at 877-709-1037.

**Decorating Den Interiors** will host their 4th Annual Ladies Night to benefit the **Capitol Theatre** on Friday, April 20 from 4-8 p.m. Located at the Wood Center in the Capitol Theatre, the event will include food by **Kathy's Deli**, shopping vendors, raffle prizes and music by Tresa Day. \$5 admission will include a free glass of wine, with \$2 glasses of wine available as well. Businesses may participate by donating a raffle item or making a \$25 donation to have marketing material included in 100 giveaway bags. For more information, call 717-263-4808 or email [bridgetfura@decoratingden.com](mailto:bridgetfura@decoratingden.com).

The **Chambersburg Community Theatre** will present Rodgers and Hammerstein's "Oklahoma" on the weekends of May 11-13 and 18-20. Set in a Western Indian Territory just after the turn of the century, the high-spirited rivalry between the local farmers and cowboys provides the colorful background against which Curly, a handsome cowboy, and Laurey, a winsome farm girl, play out their love story. For more information or to buy tickets, visit [CCTonline.org](http://CCTonline.org).

The **Council for the Arts** will host "In the Path of Wyeth: Painting Quiet Moments in Watercolor" on Wednesdays April 25-May 23 from 1-4 p.m. Paint a springtime goblet at "Blooms and Bees" on April 26, and learn the "Art of Paper Quilting" on April 28. Go to [CouncilForTheArts.net](http://CouncilForTheArts.net) for more information.

The **Franklin County Government** Records Genealogy workshops will be presented at the following times and locations: April 20 at the Old Jail from 1-3 p.m., \$20 admission; April 21 at the Franklin County Archives from 1-3 p.m., \$15 admission; May 4 at the Franklin County Courthouse from 1-3 p.m., \$15 admission. Attendees may register for any or all workshops at [FranklinHistorical.org](http://FranklinHistorical.org) or 717-264-1667.

The **Capitol Theatre** will present a "Johnny Cash Tribute" on April 14 at 7 p.m. James Garner and his musicians will honor the life and music of Johnny Cash with strong conviction and stunning accuracy. On April 22, the "Young Playwrights Festival" will occur at 2 and 6 p.m., giving attendees an opportunity to peek into the minds of local youth through their original stories produced on stage. Additionally, "Ladies of Laughter" (LOL) will be presented at the Wood Center on April 28 at 7 p.m., featuring the 2016 LOL winner Kelly McFarland and former winner Chris Rich.



The Chambersburg Women's Auxiliary of the **Salvation Army** will present the 27th Annual Fabric Fair from May 2 to 5 at 1010 Lincoln Way W. in Chambersburg. The event raises funds for the Salvation Army and will feature books, patterns, quilting supplies, fabric, linens, sewing machines, needlework, antiques, craft items and much more. For additional details, call 717-263-3542 or 717-369-2229.

*Do something good? Have news to share? Submit an item for Members in the News to Laiton Suders at [lsuders@chambersburg.org](mailto:lsuders@chambersburg.org)*



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# The Arc

Franklin & Fulton Counties

## Annual BINGO Fundraiser

Sunday, April 29<sup>th</sup>

VFW #1599 – 747 South Fourth Street, Chambersburg

Doors Open @ 11:30 Games Begin @ 1:30

Tickets: \$25 – includes 24 Regular Games & Lunch, Special Games \$1/card extra



### Platinum Community Partnership –

(Minimum cash donation of \$1,000)

Gold Community Partnership - **Strickler Agency, Inc.**

(Minimum cash donation of \$150)

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## Thank you to the Community Sponsors below for their donations and support

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see reverse for additional donors and prize list



# Thank you to the Community Sponsors below for their donations and support



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**Creative Crafts**

Facebook: creativecraftswhitmoyer

## Special Game Prizes

**Special Game A:** Sight & Sound – 2 Adult Tickets to “Jesus”

Hotel Lancaster – 1 Night’s Accommodations

**Value: \$345.00**

**Special Game B:** Bonanza Extravaganza – 1 Adult Raffle Ticket/1 Adult Guest Ticket

(visit: bonanzaextravaganza.com for rules and more information)

Longaberger Med Market Basket bundle

**Value: \$256.00**

**Special Game C:** Hershey Park – 4 Adult General Admission Tickets

Thirty-One Deluxe Organizing Tote bundle

**Value: \$347.00**

**Special Game D:** 50/50 Cash Black-Out Game and Longaberger Antique Tote

**Value: \$115.00** basket only  
+ 50/50 cash value

## Regular Game Prizes

Each regular game of bingo will be a prize with a **MINIMUM** value of \$100 with various bundles including items from our listed sponsors as well as:

Longaberger Baskets      Hershey Park Tickets      Local Business Gift Certificates      Local Business Products/services

## Ticket Purchase

Visit: [www.thearcoffranklinfultoncounties.com](http://www.thearcoffranklinfultoncounties.com)      Paypal/Credit Card

Cash / Check

2314 Philadelphia Avenue, Chambersburg

**Tickets @ the door: Only 200 tickets printed, first come first serve until sold out, we will NOT hold unpaid tickets**





**Greater Chambersburg Chamber of Commerce**  
 100 Lincoln Way East, Suite A  
 Chambersburg, PA 17201  
 717-264-7101  
 Chambersburg.org

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## APRIL CALENDAR OF EVENTS

- 4-8** National Ed Bearss Symposium: American Military History  
 Event based at the Hampton Inn, 955 Leshar Rd. Details at [CivilWarSeminars.org](http://CivilWarSeminars.org)
  - 5** 2018 Annual Awards Breakfast, with Grand Sponsor M&T Bank, register by April 2  
 7-9 a.m., Chambersburg Country Club, 3646 Scotland Rd., \$20 members, \$25 non-members
  - 11** LFC Community Prospecting Reception  
 5-6:30 p.m., Chambersburg Heritage Center & Gift Shop, 100 Lincoln Way E.
  - 12** Lunch & Learn: PA CareerLink by PA CareerLink® Franklin County programs and services  
 11:30 a.m.-1 p.m., Chamber of Commerce, 100 Lincoln Way E., lunch provided by Fudruckers
  - 17** April Chamber Mixer  
 5-7 p.m., The Shook Home and the Quarters at the Shook, 55 S. Second St.
  - 19** 11/30 Network 3rd Thursday Happy Hour  
 5:30-7:30 p.m., B Street 104, 104 E. Baltimore St.
  - 21** Sip & Savor: For Your Eyes Only, \$95/person  
 5:30 p.m. reception, 6:30 p.m. dinner, The Orchards, 1580 Orchard Dr.
  - 24** 11/30 Network: How to Land Your Dream Job by Volvo Construction Equipment  
 6 p.m., location TBA, free for 11/30 Network members and Volvo employees, \$10 for non-members
- To register for these events and more, visit [Chambersburg.org/Events](http://Chambersburg.org/Events).*

## PROMOTE YOUR BUSINESS

Advertising is a crucial tool to help build brand awareness and impact your bottom line. The Chamber offers low-cost advertising as an exclusive member benefit. Our rates are designed to be affordable for any size business or organization.

For information on advertising options and rates, contact Lark Plessinger: 717-264-7101 ext. 206, [lplessinger@chambersburg.org](mailto:lplessinger@chambersburg.org).

*It's All About Community!*

*Our Service Vision Statement:*  
 We promise to be your **champion** in the community, **servicing your needs** to always be part of the solution.

The Outlook is the monthly publication of the Greater Chambersburg Chamber of Commerce. Ideas, opinions and statements expressed in articles by contributors are not necessarily those of the Chamber. Neither the publisher nor any individual associated with any branch of production, nor the advertisers, will be held liable for typographical misprints contained herein.

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UNITED STATES CHAMBER OF COMMERCE

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