

IN THIS ISSUE

- 2 Chair's message
- 2 Chamber board and staff
- 3 Chamber Travel Club (cont.)
- 3 Sip & Savor
- 3 Leadercast registration
- 3 February's Lunch & Learn
- 4 LFC Youth recruiting
- 4 LFC Community report
- 4 Seeking entries for Business Challenge
- 5 Accepting technology grant applications
- 5 Alumni of the Year nominations
- 5 Partner with downtown
- 6 Downtown Advertising
- 6 February Chamber Mixer
- 6 2018 military history tours
- 7 Around town with the Chamber
- 8 Member spotlights
- 8 PA Chamber update
- 9 Welcome new members
- 9 Milestone anniversaries
- 10 Members in the news
- 11 Giving back
- 12 December calendar of events

SAVE THE DATE

APRIL 5

ANNUAL AWARDS BREAKFAST

7-9 a.m. at the Chambersburg Country Club. Join the Chamber as we honor businesses and individuals for significant contributions to the community (for award nomination information see page 3).

APRIL 21

SIP & SAVOR: FOR YOUR EYES ONLY

Wine, entertainment and delicious cuisine - join us for the Chamber's signature fundraiser at The Orchards at 5:30 p.m. on Saturday, April 21. Early Bird tickets are now on sale!

Visit www.chambersburg.org/events for details about these events and more. February events are listed on the back of the newsletter.

La dolce vita: Italy

More than 15 travelers have set their sights on the Eternal City as part of the Chamber Travel Club's upcoming trip to Italy from November 6-15, 2018. All are welcome to journey with the Chambersburg Chamber of Commerce on a guided tour exploring the wonders of Italy including Rome, Venice, Florence and the Tuscan countryside with **Kay's World Class Travel**, a local travel agency, and Collette Tours.



"We've crafted this trip to include regional delicacies, the finest wines and an incredible guided tour of Italy that both first-time visitors and seasoned travelers will enjoy," said Kay Estep, owner of Kay's World Class Travel. "By traveling with us, you'll have an escort every step of the way and you'll enjoy one of the most beautiful times of the year to experience Italy!"

Trip highlights include a special welcome dinner with fine Italian wines, visiting a historic winery in the heart of the Chianti region, enjoying a boat trip to Murano Island for a glass-blowing demonstration and viewing medieval Perugia. Travelers will also bask in a scenic excursion through Tuscany and a panoramic tour of Rome. Cities visited on this 10-day tour will include Rome, Assisi, Perugia, Siena, Florence, Venice, Murano Island and Milan.

The trip includes all transportation (with airfare), a professional tour guide, hotel accommodations for nine nights, 13 meals, taxes, tours of sightseeing destinations and more for only \$3,999 per person based on double occupancy. Seating is limited to 40 guests.

To find out more about this trip, attend one of the free information sessions on Thursday, February 8 at 2 p.m. or 6 p.m. at the Chamber. Light refreshments will be provided.

Nominations sought for business awards

The Chamber is seeking nominations for the Annual Awards Breakfast, to be held on Thursday, April 5 at the **Chambersburg Country Club**, 3646 Scotland Rd. Nominations are being accepted for the following awards: ATHENA Leadership Award, Environmental Sustainability Award, Innovator of the Year, Nonprofit of the Year, Property Improvement Awards (multiple categories), Young Professional of the Year and Spirit of the Community Award.



For more information about the criteria and to request nomination forms, contact Lark Plessinger at lplessinger@chambersburg.org or 717-264-7101 ext. 206, or visit Chambersburg.org/Events. Nominations are due no later than Monday, February 26.

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Robin Harmon - Executive Director of the Chamber Foundation
rharmon@chambersburg.org

CHAIR'S MESSAGE

Growth and change rings in 2018

As chair of the board of directors, I am in and out of the Chamber building regularly, and I am often looking across the street at the Franklin County Courthouse. Quite honestly, I have rarely had the need to utilize our local court system and affiliate offices. I've never had to give much thought to the safety of the people who are in and out of the courthouse, the security of the legal documents that need to be stored, or the lack of efficiency for staff when traveling between multiple buildings in different locations.



In early January, I sat in on the first meeting during which new plans for a court facility improvement project were revealed. A 37 percent increase in our population has occurred since the courthouse was last expanded in 1979. This population increase has resulted in the addition of numerous judges, attorneys, public defenders and other court staff within a courthouse designed to hold two presiding judges. Franklin County continues to be one of the fastest growing counties in the state and as such the need for more room for our judicial system will not diminish, but grow.

The approximately \$68 million proposed expansion will address the above issues and more without losing our historic courthouse building. Additionally, a recent study addressing parking in the downtown area has led to proposals to increase parking spaces that will prepare for the growth of not only judicial needs, but those of new and expanding downtown businesses.

Growth and change can be challenging as we figure out what will best suit the needs of our business owners, local citizens and tourists visiting our beautiful town. Last month, I encouraged you to take a walk downtown and check out all the progress. This month, I would challenge you to take a few moments and visit the Franklin County website to review the Court Facility Improvement Project at FranklinCountyPa.gov. Or call the project managers to share your thoughts or inquiries at 717-264-4125.

Kim Crider

Certified Health Coach, Take Shape for Life
 Board Chair, Greater Chambersburg Chamber of Commerce

Shatzer's Fruit Market is Open!

Enjoy seasonal fruits, jams, honey, local gifts & more

OPEN DAILY

2197 Lincoln Way W., Chambersburg, PA ☎ 717-263-2195

CONTINUED FROM COVER

Chamber Travel Club

To book your Reflections of Italy trip, contact Kay Estep at 717-360-1593 or email kayestep@comcast.net. Travel reservations are due by May 7; limited space available after May 7 with additional costs. A deposit of \$500 per person is due at time of booking. Full payment is due by September 7. Single occupancy rates are also available.

The Chamber Travel Club is an opportunity for local residents to enjoy unique group travel experiences with their neighbors to domestic and international destinations. Upcoming trips:

- June 30-July 5, 2018 – **Bermuda Cruise** on the Royal Caribbean coordinated by Carol DiBiase with **Cruise Planners**. Booking deadline February 15.
- November 6-15, 2018 – **Reflections of Italy** with Collette Vacations coordinated by Kay Estep of **Kay's World Class Travel**. Free info sessions Thursday, February 8 at 2 p.m. & 6 p.m. at the Chamber. Registration online at Chambersburg.org/Events. Book trip by May 1st.
- February 16-24, 2019 – **Natural Wonders of Costa Rica** with Globus coordinated by **UniQuest Chambersburg Travel, LLC**. Free info session on Tuesday, March 20 from 12-1pm.

For more information or to join the Travel Club e-newsletter, contact Lark Plessinger at 717-264-7101 ext. 206 or visit Chambersburg.org/TravelClub.

For your eyes only: Sip & Savor

Cue the James Bond theme music and get ready for a top secret mission. Chambersburg's "Best Night Out" is in need of secret agents to investigate a delicious four-course food and wine pairing along with entertainment, auctions, networking, games and prizes.

Your mission, should you choose to accept it, is to attend Sip & Savor: For Your Eyes Only on Saturday, April 21 at **The Orchards** beginning at 5:30 p.m. Following the main event, the celebration will continue at the Sip & Savor After Party featuring a DJ, photo booth and cash bar, sponsored by the 11/30 Network.

Early bird tickets are on sale now for just \$85 per person through February 28. Register at Chambersburg.org/Events or call 717-264-7101. Regular tickets are \$95 per person.

Come celebrate businesses in the greater Chambersburg area with great people at this premier event unlike any other in the region!

Sponsorship opportunities are also available:

- Grand Sponsor - \$3,000 one available (includes table for 8)
- Wine Sponsor - \$2,000 one available (includes table for 8)
- Entertainment Sponsor - \$1,000 one available (includes seats for 8)
- Premier Sponsor - \$775 (includes seats for 6)
- Benefactor Sponsor - \$500 (includes seats for 4)
- Patron Sponsor - \$225 (includes seats for 2)

Secure your sponsorship for Sip & Savor by contacting Amy Weibley at 717-264-7101 ext. 204 or aweibley@chambersburg.org.

Leadercast early bird registration

Leadership Franklin County is excited to be a host site for Leadercast Live 2018: Lead Yourself on Tuesday, May 15 from 8 a.m. to 4 p.m. at Shippensburg University. Sponsored by **Summit Health**, the broadcast of Leadercast Live will inspire you to lead yourself so you can lead your families, your organizations and your communities. Special featured speakers will include Michael Hyatt discussing his thoughts on personal productivity, authentic leadership and building more margin into your life.

Early bird price is \$99 through March 31 and includes a continental breakfast and lunch. Visit Chambersburg.org/Events for more information and to register. Continuing Education Credits and sponsorships are also available. For more information or sponsorship opportunities, contact Robin Harmon at 717-264-7101 ext. 205 or rharmon@chambersburg.org.

Lunch & Learn: Certified Tourism Ambassadors Program

The **Franklin County Visitors Bureau** is creating the Franklin County Tourism Ambassador Program to bring more visitors to our community! Learn more about this exciting opportunity to become an Ambassador by attending a Lunch & Learn hosted by Doug Harmon, director of Certified Tourism Ambassadors, on Thursday, February 15 from 11:30 a.m. to 1 p.m. at the Chamber office, 100 Lincoln Way E. Lunch will be provided courtesy of Fuddruckers.

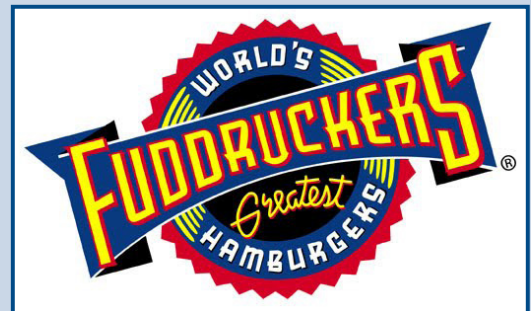
Lunch & Learns are free to attend with limited seating available. Be sure to register in advance at

Chambersburg.org/Events or by

calling 717-264-7101. Any cancellations made less than 48 hours prior to the event or no shows will be billed \$10.

Franklin County PA
TOURISM  AMBASSADOR

Thank You!



Special thanks to Fuddruckers of Chambersburg for sponsoring our 2018 Lunch & Learns. Dine in at 442 Gateway Ave. for lunch or dinner, or order catering for your next event!



Nominations

ANNUAL AWARDS BREAKFAST

Thursday, April 5 from 7-9 a.m.

Chambersburg Country Club 3646 Scotland Rd.

\$20 for members; \$25 for non-members.

RSVP: Chambersburg.org/Events

The Chamber is actively seeking nominations from the community for the below awards.

ATHENA LEADERSHIP AWARD
ENVIRONMENTAL SUSTAINABILITY AWARD
INNOVATOR OF THE YEAR
NONPROFIT OF THE YEAR
PROPERTY IMPROVEMENT AWARDS (VARIOUS CATEGORIES)
SPIRIT OF THE COMMUNITY AWARD
YOUNG PROFESSIONAL OF THE YEAR

Award recipients will be honored at the Annual Awards Breakfast on April 5.

Contact Lark Plessinger for a nomination form at lplessinger@chambersburg.org, 717-264-7101 ext. 206

Table Sponsorships (\$300) and Patron Sponsorships (\$75) are available!

See reverse for details.



GREATER CHAMBERSBURG
CHAMBER OF COMMERCE



Annual Awards Breakfast Sponsorship Opportunities

Date: Thursday, April 5

Location: Chambersburg Country Club

Projected Attendance: 225

About the event: The Chamber will honor several of its members for their accomplishments in 2017 at the Annual Awards Breakfast on April 5 from 7 to 9 a.m. The breakfast will feature the a presentation of awards including the international ATHENA Leadership Award as well as other awards that recognize members for their property improvements, innovation, volunteerism and more. The breakfast will also feature a guest speaker.

Contact: Lark Plessinger, Communications Manager, 717-264-7101 ext. 206, lplessinger@chambersburg.org

Grand Sponsor - \$1,000 – M&T Bank first right of refusal - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Opportunity for a representative to speak at the breakfast about your business for a few minutes
- Logo featured on the event webpage and on all event promotional materials
- Logo featured in the program
- A full page ad on the back of the program
- Opportunity to set up a promotional table near the entrance of the event in the registration area
- Opportunity to place marketing materials at each guest table
- Mention during the welcome as the Grand Sponsor
- Company name mentioned in all media releases about the event
- Logo featured in newsletter recap article

ATHENA Leadership Award Sponsor - \$750 - F&M Trust and Jennings Chevrolet have first right of refusal

Sponsor will receive the following benefits:

- Opportunity for a representative to co-present the award and make a few remarks
- Logo featured on event webpage
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Half page ad in the event program
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as the ATHENA Award Sponsor
- Logo featured in newsletter recap article

Table Sponsor - \$300 - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Company name featured on the event webpage
- Company name listed on event promotional materials as space allows
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a table sponsor
- Company name listed in newsletter recap article

Patron Sponsor - \$75 - Sponsor will receive the following benefits:

- Preferred seating for 2
- Company name listed on the event webpage
- Company name listed in the program
- Company name listed on a PowerPoint slide
- Company name listed in newsletter recap article

Yes, I would like to sponsor the 2018 Annual Awards Breakfast

Company Name (as you want it to appear in listings) _____

Contact Name _____ Phone _____

Email _____ Sponsorship Amount _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature _____

Return form to Lark Plessinger, communications manager: Mail to Greater Chambersburg Chamber of Commerce, Attn: Lark Plessinger, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to lplessinger@chambersburg.org; or fax to 717-267-0399.

GREATER CHAMBERSBURG CHAMBER FOUNDATION

LFC Youth recruiting Class of 2019

Current ninth grade students seeking to develop their leadership skills while learning about their community are invited to apply for the Leadership Franklin County (LFC) Youth class of 2018-2019.

The LFC Youth program, an initiative of the Greater Chambersburg Chamber Foundation, invests in promising Franklin County sophomores by providing them with the tools to emerge as leaders in their personal lives, schools and communities.

"The program helped me realize my full potential and passion for learning and teaching leadership skills," said Kassandra Wright, LFC Youth alumni. "The great role models I met and motivated peers have been instrumental in my initial choice of major and school and are greatly responsible for my success at Temple University."

Eligible applicants are current ninth grade students attending any Franklin County school (public, private or home school) who will be sophomores during the 2018-2019 school year. The year-long curriculum aims to help students build self-confidence, develop leadership skills and enhance their desire to give back to the community. Sessions are held monthly during the school day from 9 a.m. to 2 p.m. with students transported from their home schools to various sites throughout Franklin County.

For more information or to apply, contact your school's guidance department or visit FranklinCountyWorks.com and click on the "Leadership" tab. You may also email Robin Harmon at rharmon@chambersburg.org or call 717-264-7101. The application deadline is February 20.

LFC Youth update

In January, Leadership Franklin County Youth explored how leaders enable others to act. Jason Crider of **Orrstown Bank** began the day's lesson by leading the students in a discussion on why you must be able to enable others to be a leader. The class also discussed the importance of trust, teamwork, listening and delegation.

Linda Boeckman of **Wilson College** led the students in a trust activity where they had to rely on a partner to enable them to complete a task. The students reflected on the experience and the uncertainty and rewards of either being at someone else's mercy or having complete control of a partner's experience. The story of Dick and Rick Hoyt, otherwise known as Team Hoyt, was shared with the class. Dick has spent his life enabling his disabled son Rick to participate in triathlons, Ironman competitions and more than 30 Boston Marathons. Together they have competed in 1,130 events. The students explored how the father and son enable each other and others around them. The students then worked on creating their own branding statement as a foundation for how they can enable others. After a lunch from **big Oak Cafe**, the students began preparations for their final presentation in May with a practice in front of their classmates.

Leadership Franklin County Youth is sponsored by Wilson College.

**LFC Community explores criminal justice, government**

Government was the topic of the Leadership Franklin County (LFC) Community morning session in January. The course featured Judy Chambers of Penn State Extension who gave an overview of the Pennsylvania system of government. Next, the class was able to hear from a panel of elected officials including Pennsylvania State Senator Richard Alloway II, Franklin County Commissioner Robert Thomas, former Tuscarora School District Board Member Clifford Smith, Jr. and Waynesboro Mayor Richard Starliper. The officials spoke about how Pennsylvania government is organized, the responsibilities of each municipality and how they work together. After the panel, the class broke into small groups and were able to speak more specifically with each official in a round robin format.

The afternoon focused on the criminal justice system in Franklin County. Josh Curry, Tyler Hamilton and Shelby Wagner of **Abraxas South Mountain Programs** spoke about their leadership development program for troubled youth. Next, Sergeant Ben Sites of the **Franklin County Sheriff's Office** spoke about the functions and responsibilities of the Sheriff's Department and how it varies from the police departments in the area. Lieutenant Gary Carter of the Pennsylvania State Police spoke about the history and responsibilities of the agency. Next, Dr. Kim Eaton, director of the Day Reporting Center, **Franklin County Government** spoke about the work of Franklin Together, the Franklin County Reentry Coalition. The last presenter of the day was Cori Seilhamer, mental health program specialist at Franklin/Fulton MH/ID spoke on the new Crisis Intervention Team in Franklin County and how they assist and train first responders to respond to a person having a mental health crisis and potentially divert them from the criminal system into the health care system.

Leadership Franklin County Community is sponsored by CenturyLink Business.

**Seeking entries for Franklin County High School Business Challenge**

Teams of high school student entrepreneurs will face off on April 17 at a chance to win more than \$1,000 in scholarships at the 2nd Annual Franklin County High School Business Challenge.

The Community Education Coalition, an initiative of the Greater Chambersburg Chamber of Commerce, invites teams of high school student entrepreneurs in Franklin County to create comprehensive business plans



for sustainable enterprises and compete in a “Shark Tank” style competition.

“Our goal is to help high school students in Franklin County make the leap from having a great idea to transforming it into a viable business plan,” said Robin Harmon, executive director of the Greater Chambersburg Chamber Foundation. “The student-developed businesses should create social impact, steward the environment and generate a profit. Each team will be assigned a mentor from the business community to advise and guide them through their project.”

To compete in the Business Challenge, student teams must submit a letter of intent by February 9. Written business plans are due by March 21, after which the Business Challenge Committee will determine finalists to present their plan to a panel of judges on April 17. The winning team(s) will receive cash for scholarships or to start their business initiative.

Teams shall be comprised of three to five students in grades 9-12 who attend school in Franklin County. Each team must have a faculty advisor. Intent to participate must be submitted to Harmon by February 9. Mail letters to Robin Harmon, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201, or email to rharmon@chambersburg.org.

More information on the Business Challenge can be found at Chambersburg.org/ChamberFoundation or by contacting Harmon at 717-264-7101 ext. 205. Special thanks to Presenting Sponsor **Chambersburg Area Development Corporation** as well as Associate Sponsor **Southern Installations Inc.**

Technology Grants

Educators in Franklin County are encouraged to apply for more than \$6,000 in Innovative Technology Challenge Grants to utilize in the classroom for grades K-12.

The Greater Chambersburg Chamber Foundation offers the grants each year thanks to Educational Improvement Tax Credits through the Pennsylvania Department of Community and Economic Development. The grants are available as a result of contributions from area businesses, including **M&T Bank** and **Orrstown Bank**.

Applicants will be evaluated based on three key criteria: innovation,

value added to curriculum and advanced academics. Applications are available online at Chambersburg.org/ChamberFoundation and due by March 31.

The Chamber Foundation has awarded more than \$404,000 in Innovative Technology Grants to local teachers since 1999. Grant recipients will be recognized at an awards luncheon in October.

Alumni of the Year nominations

The Leadership Franklin County (LFC) Alumni Committee is accepting nominations for the 2017 Alumni of the Year. The criteria are exceptional achievement and significant contributions to professional and community service in Franklin County:

- The candidate must be a graduate of the LFC program for at least three years.
- Write an essay up to 300 words on why you are nominating the person. You may submit newspaper articles, photos and additional materials. (Self-nominations are permitted.)
- It is important for nominators to stress the noteworthy facts, positions, awards and accomplishments of the nominees.
- Nominations must be received by Robin Harmon, Greater Chambersburg Chamber Foundation, 100 Lincoln Way E., by February 28. This award will be presented during the LFC Community Class of 2017 graduation on May 10, 2018.

For more information, contact Harmon at 717-264-7101 ext. 205 or visit Chambersburg.org/ChamberFoundation.

DOWNTOWN HAPPENINGS

Partner with downtown

Downtown Chambersburg Inc. (DCI) continues to market downtown Chambersburg locally and regionally.

In addition to coordinating events and promotions, DCI works to drive big picture planning for the downtown area. This includes leading branding efforts like the street pole banners, managing downtown communications like the website and social media, connecting entrepreneurs with property owners and more.



We are very fortunate to have a strong group of marketing professionals and business owners at the table to support our mission. We need your financial support to continue the progress that has been made in the promotion of downtown Chambersburg. Please consider becoming a Downtown Partner and contributing to our marketing and promotion efforts.

For more information and to become a partner, visit our website at DowntownCburg.com, contact Amy Weibley at 717-264-7101 ext. 204 or email aweibley@chambersburg.org.

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Downtown advertising

Downtown Chambersburg Inc. (DCI) is offering digital advertising opportunities for area businesses to utilize a robust, fully-integrated communications platform that has been carefully crafted over the last several years to promote downtown events, businesses and revitalization efforts. Both annual digital packages and individual ads are available for businesses that live within the four points of the downtown area.

Ads in the weekly e-newsletter are \$35 for Chamber members and Downtown Partners. A banner ad on the downtown website is \$100 per month for ads on two interior pages of the website. Annual digital packages are:

- **Grand Package:** \$2,000 (one available) - Includes homepage slider on website (exclusive to this advertiser), ad on five interior pages of website and logo featured on the Downtown Partners webpage, six ads in downtown e-newsletter on the dates of your choice, four posts on social media (content to be agreed upon with DCI staff) and one feature story in downtown e-newsletter about sponsor supporting downtown revitalization efforts.

- **Premier Package:** \$1,000 - Ad on five interior pages of website, four ads in downtown e-newsletter on the dates of your choice and two posts on social media.

- **Benefactor Package:** \$500 - Ad on two interior pages of website, two ads in downtown e-newsletter and one post on social media.

For more information or to secure your advertising package, contact Amy Weibley at aweibley@chambersburg.org or 717-264-7101 ext. 204. Visit DowntownCburg.com to view the website and recent e-newsletters.

February Chamber Mixer

Join us for great networking, delicious food, tours and prizes at our February Chamber Mixer! The event will be hosted by the **Boys & Girls Club of Chambersburg and Shippensburg** located at 440 W.

Washington St. in Chambersburg from 5 to 7 p.m. on Monday, February 19. **United Way of Franklin County** and **Chick-fil-A of Chambersburg** are co-hosting the event. To register for the mixer or other events, call the Chamber at 717-264-7101 or visit Chambersburg.org/Events.



BOYS & GIRLS CLUB
OF CHAMBERSBURG AND SHIPPENSBURG

11/30 Network 3rd Thursday Happy Hour



The 11/30 Network, Franklin County's young professionals group, is giving back to the community with its 3rd Thursday Happy Hour hosted at **Providence Place Senior Living of Chambersburg** on February 15. In the spirit of Valentine's Day, the group will visit with the Providence Place residents and enjoy playing games and making crafts with them. The event will be held from 5:30 to 7:30 p.m. at 2085 Wayne Avenue in Chambersburg. All young professionals are invited! To learn more or register, visit 1130Network.com.

2018 military history tours

Follow in the footsteps of an assassin, walk the grounds that inspired the birth of our nation's anthem, or see the site of the largest cavalry action in North America; Chambersburg Civil War Seminars & Tours is pleased to announce its 2018 tour schedule.



Civil War Tour group poses in Shiloh, Tenn.

Back by popular demand, the "5th Annual National Ed Bearss Symposium" will take place April 4-8 in Chambersburg focused on all aspects of American military history along with lectures by top historians including the legendary Edwin Bearss. The Symposium will include bus tours of the decisive 1814 Battle of Baltimore that inspired Francis Scott Key to pen "The Star-Spangled Banner." Other aspects of the tour will include colonial war sites in the lower Cumberland Valley as well as Civil War points of interest in Harrisburg, Pa. and Shepherdstown, W. Va.

"Roads to Gettysburg" will also be held in Chambersburg on July 24-29. Eric Wittenberg will lead this tour and follow the path of the Blue and Gray to Gettysburg with Brandy Station (site of the largest cavalry action in North America) and the battle of Second Winchester. Bonus tours in Virginia will include Aldie, Upperville and Middleburg as well as retracing the path of Officer Mosby's Confederacy. The conference will include sessions by well-known historians, a silent auction to raise funds for Civil War battlefield preservation and more.

Finally, "Mr. Lincoln's City & Booth's Escape" will happen October 10-14 in Frederick, Md. This event will retrace one of the greatest manhunts in history – the flight of John Wilkes Booth! Attendees will discover Washington, D.C. through the eyes of Abraham Lincoln led by Dr. Ed Steers and Joan Chaconas.

More than 200 people from the U.S. and Canada are expected to attend the conferences, with limited seating available on each tour. For more information about the upcoming seminars, or to register, visit CivilWarSeminars.org or call Lark Plessinger at 717-264-7101 ext. 206.

Dale Carnegie Training March 20

The **Dale Carnegie Course®** has impacted the careers of more than seven million people, from world leaders to professional athletes. Now is your opportunity to become a part of the world's most successful people by starting this eight-week training course that starts on Tuesday, March 20. Sessions will be held once per week from 6 to 9:30 p.m. at IMI Products located at 25 Penncraft Ave. in Chambersburg.

This effective communication training program will help you build a foundation for success with course topics on handling stress, increasing confidence, enhancing relationships, inspiring others, demonstrating leadership and more. This course will empower you to move far beyond your comfort zone as you stretch for and attain ambitious new goals. For more information, contact Jeff Davis at 814-931-1963 or visit CentralPa.DaleCarnegie.com.

AROUND TOWN WITH THE CHAMBER

Grand Opening: Boost Mobile



Carlos Perez, owner of Central PA Wireless, cuts the ribbon at their newest location in Chambersburg.

Congrats to **Central PA Wireless** opening a third Boost Mobile location in Chambersburg with friends, family and representatives from the community! Their new store is located at 1752 Lincoln Way East. It is open Monday thru Saturday from 10 a.m. to 7 p.m.

At Boost Mobile, they offer a variety of ways to save on your cell phone costs. Their phones are loaded with amazing features without a hefty price tag! They feature brands like Apple, Samsung, LG Mobile, ZTE, Kyocera and Motorola. Their friendly customer service team is always available to handle any of your questions, comments or concerns. Se habla español! Learn more by calling 717-504-8394 or visit www.cpawireless.com.

Harold Brake's community impact



CVRDC recognizes Harold Brake's service.

Long-time supporter Harold Brake, who has served as president of the board for both Chambersburg Area Development Corp. (CADC) and Cumberland Valley Regional Development Corp. (CVRDC), was honored at the December meeting of CVRDC. Harold stepped down from the CVRDC board after serving on it since the corporation was created in 2002. Harold's service to CADC spans over four decades. Thank you for your service!

Share Your Membership Experience

The Chamber is seeking feedback from our members. Please complete the 2017 Membership Survey, which helps us identify the programs and services that are most valuable to you and gain insight on what you want most from your membership.

Please take the survey at SurveyMonkey.com/r/L2NFXG.



Ribbon cutting at Giant on Norland Avenue.

Giant Ribbon Cutting

Congrats to **Giant** celebrating the launch of their beer and wine selection as well as a new sushi bar. They are located at 925 Norland Ave. in Chambersburg.



Chamber Ambassador Neil Suders of UniFirst delivers Shively Motors' Membership Plaque.

Shively Motors receives recognition for 75 year membership

Thanks **Shively Motors** for your commitment to the local business community! We appreciate your continued loyalty since 1943!



Students gather at Conococheague Institute to listen to Kirsten Hubbard, owner of Ghost Writer.

LFC Community's Nonprofit Day

More than 20 Leadership Franklin County (LFC) Community students learned about nonprofits in our community including **South Central Community Action Program, Occupational Services, Inc.** and Child Care Information Services of Adams, Franklin and Fulton Counties.

Saturday, April 21

FOR YOUR EYES ONLY

at The Orchards

Enjoy an elegant evening at Chambersburg's "Best Night Out!"



Live & Silent Auctions



Four-Course Food & Wine Pairing



After Party



Heads or Tails and other games



Entertainment and more!



Early Bird only \$85/person by Feb. 28! Regular \$95

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In 1947, Lawrence E. Houck started a small masonry contracting business that his son, Gary L. Houck, later took ownership of in 1980. Under Gary's leadership, the company expanded their capabilities to include commercial, industrial and institutional masonry restoration, caulking/joint system repairs, waterproofing and protective coatings, concrete rehabilitation, flooring, roofing and roof maintenance.



Houck offers a wide variety of roofing systems, including EPDM, TPO, single-ply, built-up, modified, garden and patio systems, metal, copper, slate and shingles. They also offer structural and architectural metal applications and have their own in-house metal fabrication shop.

In addition to historic and preservation work, Houck also offers sealant and joint system repairs, building cleaning systems and waterproof coating systems. Their restoration craftspeople blend their knowledge of historic methodology with new technology to give old structures new life.

Houck has been honored with many local and national awards over the years for their craftsmanship, commitment to safety and their contributions to the industry and community.

The culture of "Safety First" is fundamental to their success. Houck makes a continual, conscientious effort to protect their team and maintain a safe environment for all involved.

PA CHAMBER UPDATE

Federal tax reform now law

In the final weeks of 2017, Congress passed and President Trump signed the first sweeping federal tax reform legislation in more than three decades.

The new law will make the nation more globally competitive with the largest one-time reduction in the corporate tax rate in U.S. history, from 35 percent down to 21 percent. It also lowers taxes for small business owners and the majority of U.S. taxpayers to help stimulate economic growth. In addition, the act implements other policies for which the PA Chamber has long advocated, including simplifying what was an overly complicated and burdensome Tax Code; giving "pass through" companies a 20 percent reduction in their income; moving to a territorial tax system so that businesses are only taxed on the income they earn within the United States' borders; and allowing for the expense of capital investments to help free up a company's cash flow and devote more resources toward job creation.

While the bill was making its way through the legislative process, the PA Chamber joined the U.S. Chamber and business advocates nationwide in calling on Congress to pass it. After the legislation made its way to the president's desk, our organization issued a statement applauding federal lawmakers for taking action to provide a much-needed and long-overdue boost to our national economy. "We applaud Congress for passing historic tax reform legislation that will help to improve our economy and grow jobs," PA Chamber President Gene Barr said. "This pro-growth reform legislation will help to reverse decades of missed economic growth opportunity and improve our country's competitive edge."

U.S. Sen. Pat Toomey, R-PA, played an instrumental behind-the-scenes role in crafting and passing the Tax Cuts and Jobs Act. His involvement was explored in a recent article in the Washington Post, "How Sen. Pat Toomey turned the Republican tax bill away from populism."

This article was written by the Pennsylvania Chamber of Commerce for Business & Industry. For more, visit PaChamber.org.

COMMITTEE CORNER

Meet Heather Ebersole, member of the Golf Committee

Heather Ebersole is being spotlighted for her four years with the Golf Committee. She is currently employed at **ACNB Bank** as a retail office manager. Heather is also the board president for the Chambersburg Exchange Club and is involved on the speaker committee of the Franklin County Women's Conference. You can contact Heather by email at hebersole@acnb.com, on LinkedIn, or on ACNB Bank's website at Acnb.com. Thank you for your service!



PA CHAMBER UPDATE

PA Chamber advocacy campaign

At the start of 2018, the PA Chamber unveiled an aggressive advocacy campaign to urge lawmakers' support of legislation that would help to mitigate opioid abuse among injured workers.

Senate Bill 936 – which passed the Senate with bipartisan support and is now awaiting consideration in the House – would implement a prescription drug formulary for workers' compensation. Formularies, a standard feature in other areas of healthcare, provide for pre-approval of prescriptions that are FDA-approved or otherwise demonstrated to be effective; and for an authorization process for other medications that may be necessary for the patient. Utilizing a formulary for workers' compensation has helped other states reduce opioid use and addiction.

Pennsylvania is particularly in need of policies, like a formulary, to address high levels of opioid abuse among workers' compensation patients. In a recent 25-state study, the Commonwealth ranked third compared to other states for opioid use among injured workers between the years 2012-2014, measuring 78 percent higher than the median study state.

To boost its advocacy efforts on this legislation, the PA Chamber implemented a digital billboard campaign in key locations throughout the Commonwealth. The billboards encourage drivers to contact their state representative and urge support for this important legislation.

This article was written by the Pennsylvania Chamber of Commerce for Business & Industry. For more, visit PaChamber.org.

WELCOME NEW MEMBERS*Churches***Antrim BIC Church**

Tammy Weller
24 Kauffman Road East
Chambersburg, PA 17202
(717) 375-4658
www.antrimbic.net
office@antrimbic.net

*Car Washes***Blue Diamond Auto Wash, Inc.**

Brenda Hill
2098 Lincoln Way West
Chambersburg, PA 17202
(717) 267-3890
maizygirl@comcast.net

*Wireless Services***Central PA Wireless - Boost Mobile (Lincoln Way East)**

Carlos Perez
1752 Lincoln Way East
Chambersburg, PA 17201
(717) 446-0788
www.cpawireless.com
boost@cpawireless.com

*Business Services***Centric Business Systems**

Stacie Garner
1800 Dual Highway
Hagerstown, MD 21740
(301) 671-2551
www.centricbiz.com
sgarner@centricbiz.com

*Non-Profit Organizations & Associations***Franklin County Coalition for Progress**

Noel Purdy
75 West Queen Street
Chambersburg, PA 17201
(717) 504-0559
fccforprogress@gmail.com

*Restaurant***Holy Smokehouse BBQ**

Greg Hurst
843 Chambersburg Mall
Chambersburg, PA 17202
(717) 261-1636
kristtanyfoodservice@gmail.com

*Shoe Repair***Rob's Shoe Repair & Orthotics**

Rob Dresch
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(717) 496-3406
www.robshoerepairorthotics.com
rshoerepair@gmail.com

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Anne's, Speaker, and
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[Scholarship
application 2018.pdf](#)

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MARCH 24, 2018

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Registration: 8am to 8:45am

Race & Walk begin at 9am

Awards to follow race.

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**Pre-registration for 5k
is \$20 by March 21st.
\$30 registration after
the deadline.**

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MEMBERS IN THE NEWS

Wilson College recently celebrated the arrival of its first high-fidelity mannequin, known as Lucina, which was purchased with a \$110,000 gift from **Summit Health**. Students in Wilson's accredited nursing program will use Lucina to practice their skills in predetermined scenarios designed to allow them to safely perform procedures and interact with a lifelike simulator before working with human patients. Lucina resides on the first floor of the college nursing resource center, along with five medium-fidelity mannequins, which make up a fully functioning intensive care unit. Wilson's nursing program works closely with a number of community partners, including Summit Health, **Keystone Health** and **Menno Haven Retirement Communities**.



The **Penn National Golf Club & Community** is pleased to announce that Jason Frey has been promoted to golf course superintendent. For the past two years, Frey was responsible for managing the Founders Course, clubhouse and Inn grounds. His new position expands his responsibilities to include management of all golf grounds, buildings, equipment and maintenance personnel. Frey has five years of experience in professional golf course maintenance, as well as four-plus-seasons as a golf course maintenance crew member. He is a graduate of **CASHS** and Delaware Valley University where he earned a Bachelor of Science degree in turf management. Before coming to Penn National, Frey worked at Wilmington Country Club for three years. He and his wife Lyndsey live in Chambersburg.



A local man's ultimate gift was honored at **Chambersburg Hospital** recently. Last Christmas Eve, 36-year-old Jason Johnston passed away at Chambersburg Hospital. While his unexpected death left his loved ones devastated, they find comfort knowing he helped save the lives of several others through organ donation. Recently, Johnston's family gathered at Chambersburg Hospital where a quilt was displayed in honor of his donation. Chambersburg Hospital is proud to partner with **CORE** in facilitating organ donation. For more information on becoming an organ donor, please visit Core.org.

Pennsylvania Chamber of Business and Industry President and CEO Gene Barr issued a statement regarding the Pennsylvania Department of Insurance's approval of the PA Compensation Rating Bureau's mid-year loss cost increase filing, with a February 1 effective date. The unprecedented action by the PCRB called for an overall average change in loss costs of +6.06 percent. The filing was deemed necessary as a result of the Pennsylvania Supreme Court decision in the Protz v. Workers' Compensation Appeals Board case, which threw out Impairment Rating Evaluations. IREs, a feature of the workers' compensation process since 1996, are conducted by physicians designated by the Department of Labor & Industry who utilize guidelines from the American Medical Association to assess an injured employee's level of impairment in order to determine their disability status. The Court's holding was essentially based on a technicality and legislation has been introduced to address the decision and stave off cost increases. Barr warns employers that they could

see their workers' comp costs increase early in the new year. While impacts will vary, the PCRB testified at a September House Labor and Industry Committee hearing that the overall impact on employers that carry workers comp insurance policies is expected to be at least \$165 million. This figure does not account for employers that self-insure, which means the overall impact on Pennsylvania's business community is likely to be significantly greater. To view the full press release, visit PaChamber.org/Media.

In 2018, the **Franklin County Visitor's Bureau (FCVB)** will begin renovations of the 1865 bank building at 15 S. Main St. FCVB will open the 11/30 Welcome Center and new home of the Franklin County Visitors Bureau in fall 2018. The opening exhibits of the 11/30 Center will include: Franklin County Bridges, A Tribute to World War I, Franklin Fresh, On the Move and Artisans at Work. In addition to rotating exhibits, the 11/30 Center will feature a catalog of itineraries for visitors to explore Franklin County, videos to showcase the county's history and hands-on activities for children. Each month will also include public presentations, activities and bus tours of Franklin County, the South Mountain region, and adjoining areas, offered at no-to-minimum charge.

The **Franklin County Historical Society** will host their monthly meeting on February 22 at 6:30 p.m. to discuss the history of Greene Township. If you have been interested in attending their meetings but have scheduling conflicts during the day, this is your opportunity to attend! Join director Ann Hull for a presentation on the history of Greene Township. The meeting will be held at the Greene Township building on Garver Lane in Scotland. This event is free and open to the public.

1st Ed Credit Union will open a new, full-service location at 526 N. Antrim Way, Greencastle, which will be part of the Greencastle Market Place shopping center. CEO Kelly Childress believes the new location will be perfect for meeting their members' growing needs. Amanda Dickson, senior financial service representative, will be the Greencastle branch manager. Dickson has been with the credit union since August 2010; she is dedicated to improving the financial literacy of all individuals and providing financial education through workshops and seminars. 1st Ed Credit Union looks forward to serving members from its new Greencastle location. For updates, visit 1edcu.org.

The **Capitol Theatre** will present "Men are from Mars, Women are from Venus: Live" on February 10 at 7 p.m. This hysterical show will have couples elbowing each other as they see themselves on stage. Sponsored by **Patriot Federal Credit Union**. To purchase tickets, visit TheCapitolTheatre.org.

The **H. Ric Luhrs Performing Arts Center at Shippensburg University** will showcase "America" on February 17 at 8 p.m. The show features long-time bandmates Gerry Beckley and Dewey Bunnell singing some of their best-known hits. On February 22, "H.O.P.E. Diversity Scholarship Program – Maryum Ali Lecture" will be presented at 8 p.m. Other upcoming shows include "Close to You: The Music of the Carpenters" on March 3 and "The Righteous Brothers" on March 10. For more information or to purchase tickets, go to luhrscenter.com

This month, the **Council for the Arts** will host Corks & Canvas and After School Art Explorers, as well continue its recently added

class: Open Studio Still Life Sessions. In addition, there will be opportunities to make a "nuno felted scarf" on February 20 and a "classy wastebasket" on February 24. Visit CouncilForTheArts.net for more information.

Chambersburg Community Theatre will perform "Luxury Cruise" by Fred Carmichael on the weekends of February 23-25 and March 2-4. Directed by Tom Amick, this comedy/drama/farce performance tells the stories of three different couples aboard the SS Andrea Del Sarto on a world cruise. Go to CctOnline.org to learn more.

The **Franklin County Historical Society** will showcase their "It's a Wonderful Life" art exhibition through February 24. Featuring works of art by local artists, this show may inspire you to paint something wonderful in your life. Visit franklinhistorical.org for more information.

Central PA Wireless recently opened a third Chambersburg location in the Walmart Shopping Center at 1752 Lincoln Way East. It is open Monday thru Saturday from 10 a.m. to 7 p.m. At Boost Mobile, they offer a variety of ways to save on your cell phone costs. Their phones are loaded with amazing features without a hefty price tag. They feature brands like Apple, Samsung, LG Mobile, ZTE, Kyocera and Motorola. Their friendly customer service team is always available to handle any of your questions, comments or concerns.

Chick-fil-A Chambersburg and the **Coyle Free Library** will continue to partner for "Story Time with a Craft" at a new time: 10-11 a.m. The event will be located at Chick-fil-A at 970 Norland Ave. Chambersburg, on the following dates: February 6 and 20, March 6 and 20, and April 3 and 17.

At the **Borough of Chambersburg's** biennial reorganization meeting of town council, five members of the town council received the oath of office from Magisterial District Judge Glenn K. Manns, and returning member Heath Talhelm was elected president of town council. President Talhelm represents the fifth ward in Chambersburg. In past years, he served as vice president of town council and chair of the Parking, Traffic, and Street Lights Committee. President Talhelm served his nation in the U.S. Army and is active at both his church and **The Chambersburg Ballet Theatre Company**. Council Member Alice Elia was elected as vice president of town council. She serves the first ward of Chambersburg.

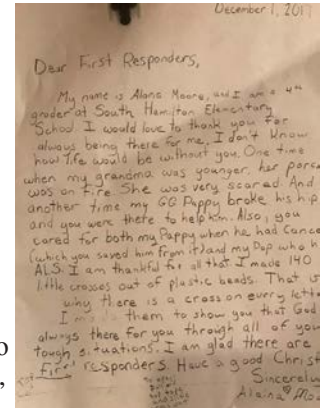
Smith Elliott Kearns & Company, LLC recently announced the following staff members were promoted to manager. Erin E. Clark, CPA, MBA manages audit engagements across a variety of industries, including nonprofit organizations, health care entities and financial institutions. She is responsible for planning and organizing engagements, performing risk assessments, supervising fieldwork, preparing and analyzing financial statements and evaluating internal controls. Erin graduated summa cum laude with a bachelor's degree in accounting and a master's degree in business administration from Mount St. Mary's University. Angela L. Quigley, CPA provides tax services, financial statement preparation, bookkeeping and Sage 50 (Peachtree) consulting services for a variety



of engagements, specifically in the manufacturing industry. She is the firm's resource for the Research and Experimental (R & E) Credit, assisting clients in taking advantage of this lucrative credit. She graduated summa cum laude from Penn State Harrisburg, The Capital College, with a bachelor's degree in accounting.

GIVING BACK

Shelby Stevens's fourth-grade class at South Hamilton Heights Elementary School participated in First Responders Day by hand writing thank-you letters to our local police officers, firefighters and other community servants. One student, Alaina Moore, described in her letter the multiple occasions in which first responders have helped her family members. In addition to her letter, Alaina made 140 small beaded crosses – one for each first responder. Alaina wrote that she had made the crosses to encourage them through "all of [their] tough situations." Alaina's letter fell into the hands of her school nurse's husband, who is a police officer. Touched by her thoughtfulness, the officer visited Mrs. Stevens's classroom to personally thank Alaina and the rest of her class.



Do something good? Have news to share? Submit an item for Members in the News to Laiton Suders at Isuders@chambersburg.org

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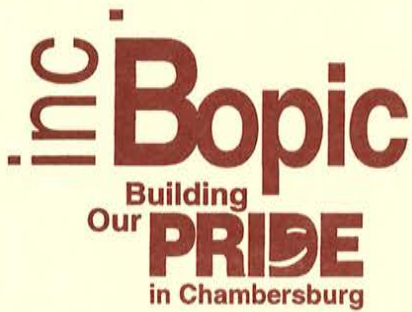
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SUMMARY OF PROGRAM SERVICES- 2017

BOPiC's Educational Enrichment Program

BOPiC Inc.'s Mission is to assess and provide supplemental academic, nutritional and life skill services to a growing population of economically disadvantaged multi-cultural families and children who reside within the Borough of Chambersburg and Franklin County.

*The Educational Enrichment Program conducts Pre & Post Assessments to children enrolled in Pre-School to 6th Grades which shall uncover any educational deficiencies incurred prior to the Summer vacation time period. These deficiencies, as well as *School Readiness Goals*, are included in our Lesson Plans & Educational Curriculums. *School Readiness Goals* mean the expectations of children's' status & progress across domains of language & literacy development, cognition and general knowledge, approaches to learning, physical development and health and social and emotional development that will improve their readiness for kindergarten. Our goal with this program is to insure the children maintain the Grade Level they are currently enrolled in within the School District they attend.*

*Our Multi-Cultural Youth Leadership Training Program enrolls Middle/ High School Multi- Cultural Students during the Summer Months for a five (5) week time period. We enrolled twenty eight (28) students, 14yrs to 18 yrs. old, who were trained in building Leadership Attitudes and Skills as well as the opportunity to experience work that is valuable and meaningful. We positively impacted the community by providing Youth with employability skills and "soft skills" necessary for future employment. During the summer of 2017, ResCare Inc. provided a *Paid Work Experience Program, (PWE)*, with Workforce Development Funds, which provided additional valuable tools and compensation to our Youth to acquire and perform entry level employment and to be considered "job ready". The collaboration/partnership with ResCare and their *Work Experience Programs* allowed an un-measurable, positive financial impact on thirty four (34), economically disadvantaged students and their families who reside within Franklin County. Their Work Site Placements were designed to give the Youth the opportunity to experience vocations such as Admin. Support, HR Aides, Navigators (Community Health Center), Interpreters, Translators, Camp Counsellors, Teachers' Aides, Nutrition Aides, Team Leaders and Culinary Aides.*

BOPiC's 2017 Summer Food Service Program

Meal Description	Number of Sites	Meals Served
Breakfast	3	3,063
Lunch	5	3,827

BOPiC, Inc has a contract with the Pa. Dept. of Education to purchase food to prepare breakfasts & lunches during the Summer Months. All children that qualify for the "Free & Reduced Meals' Program" during the Winter months qualify for meals we prepare and serve during the Summer months. We purchase, prepare and serve basic, nutritional meals to all children enrolled within our Summer Program as well as other Organizations that provide Summer Programs to children. We employ a Chef from (former) Keystone Fruit, Inc, who creates and prepares the menus, administers the Nutritional Staff and teaches basic Culinary Skills to our 14yr. to 18yr. age Youth.

During the *2017 Summer Food Service Program*, John Wesley AME Church, 155 West Catherine Street, Chambersburg, Pa., donated the use of their Van to us which allowed our Multi Cultural Youth Leadership Students to assist with the implementation of an additional Site at the Church. The use of the Van afforded us the ability to transport the meals to the Church daily for distribution. This effort enabled us to offer, provide and serve lunches to the children in the neighborhood surrounding the Church for six (6) weeks during the Summer months.



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FEBRUARY CALENDAR OF EVENTS

- 8** Chamber Travel Club: Reflections of Italy Info Sessions
2 p.m. & 6 p.m., Chamber of Commerce, 100 Lincoln Way E. with Kay's World Class Travel
- 15** Lunch & Learn: CTA Program presented by Franklin County Visitors Bureau
11:30 a.m.-1 p.m., Chamber of Commerce, 100 Lincoln Way E., lunch provided by Fuddruckers
- 15** 11/30 Network 3rd Thursday Happy Hour
5:30-7:30 p.m., Providence Place Retirement Community, 2085 Wayne Rd.
- 19** February Chamber Mixer
5-7 p.m., Boys & Girls Club of Chambersburg and Shippensburg, 440 W. Washington St.
- 23** LFC Advanced: Reducing Violent Incidents in the Workplace
11 a.m.-4:30 p.m., Coyle Free Library, 102 N. Main St.
- 23** 11/30 Network: 3rd Birthday Bash!
5-8 p.m., Woods Center at The Capitol Theatre, 159 S. Main St.

To register for these events and more, visit Chambersburg.org/Events.

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It's All About Community!

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