

FEB 19

THE OUTLOOK



**SIP & SAVOR:
SPONSORSHIP
OPPORTUNITY**

**HONORING
BUSINESS &
COMMUNITY**

Helping our members prosper and supporting our community.



GREATER CHAMBERSBURG
CHAMBER OF COMMERCE

717-264-7101 | Chambersburg.org

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GearHouse Brewing Co.

Brian Wise

BWise Manufacturing, LLC

NEW MEMBERS

The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.

*Dance Instruction***Chambersburg Ballet Theatre School**

Lavinia Reid

159 South Main St.

Chambersburg, PA 17201

lavcbts@icloud.com

www.ChambersburgBallet.org

717-709-1800

*Publishers - Books & Magazines***Misfit Creates**

Marti Statler

1035 Wayne Ave., Suite A

Chambersburg, PA 17201

marti@misfitcreates.com

www.MisfitCreates.com

717-491-3426

*Automotive Services***Jiffy Lube**

Bob Houck

1250 Orchard Dr.

Chambersburg, PA 17201

www.JiffyLube.com

717-251-3918

*Business Consultants***Ghost Writer**

Kirsten Hubbard

311 W. 7th St.

Waynesboro, PA 17268

ghostwriterquill@comcast.net

www.GhostWriterQuill.com

*Insurance***State Farm Insurance**

Tim Winter

5518 Greentree Rd.

Bethesda, MD 20817

Tim.winter.j3o0@statefarm.com

www.StateFarm.com

717-636-9013

*Churches***Trinity Evangelical Lutheran Church**

Pastor Aaron Smith

431 Philadelphia Ave.

Chambersburg, PA 17201

pastoraaron@trinitychbg.org

www.TrinityLutheranChambersburg.org

717-263-8156

FEB MEMBER MILESTONES

25 Years

Franklin County Career and Technology Center

15 Years

Dentler's Plumbing & Heating, Inc.

PennCares

United Automotive

Waste Management/Mountain

View Reclamation

10 Years

Apex Valuation Services

Chambersburg Dental Associates

5 Years

OTIS Elevator

1 Year

Baker Beverage Company

Cool Hollow Financial

Labers Office Furniture

Paper, Ink, & Passports Travel

Tamarack Industrial Park

CHAIR'S MESSAGE

One of the most valuable ways to capitalize on your Chamber membership is through mentoring. As a business advocacy organization, the Chamber offers a variety of ways to interact with other business owners or employees so that we can find, and/or become, a formal or informal mentor. Most folks think of mixers as the best way to make connections as a Chamber member. While this can be true, the best method I have found is through joining a committee or group.

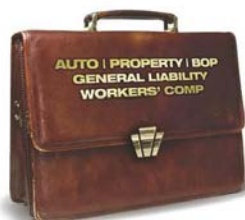


For example, the 11/30 Network is a great venue to meet young professionals in the area. When you become part of a group that meets regularly, you engage with its members and build deeper connections. This will enable you to discover formal and informal types of mentorship. I have been personally mentored by folks much younger than myself because they have knowledge about technology or a style of leadership that I don't possess. In turn, I have had the privilege of mentoring folks from a variety of age groups.

As the year progresses, I encourage you to check out the Chamber committees like Sip & Savor, Membership or the Golf Tournament. These types of groups will prove invaluable as you navigate different business issues. Personally, I have found tremendous amounts of mentorship from a variety of folks within our Chamber membership. Now that I've completed my first full year as the Chamber Chair, I am looking forward to more personal and professional growth thanks to my mentors within the Chamber community.

Kim Crider
Certified Health Coach, Optavia
Board Chair, Greater Chambersburg Chamber of Commerce

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CHAMBER TEAM

Stephen Christian

President of Greater Chambersburg
Chamber of Commerce
Executive Director of Chambersburg
Area Development Corp.
schristian@chambersburg.org

Maryliz Toohig

Finance & Human Resources Director
mtoohig@chambersburg.org

Joel Black

Membership Director
jblack@chambersburg.org

Angela Schaeffer

Director of Operations &
Assistant to the President
aschaeffer@chambersburg.org

Lark Kennedy

Communications & Marketing Manager
Civil War Seminars Coordinator
lkennedy@chambersburg.org

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Accounting Assistant
sguyer@chambersburg.org

Sue Black

Customer Service Representative &
Heritage Center Coordinator
receptionist@chambersburg.org

Laiton Suders

Administrative Assistant
lsuders@chambersburg.org

Virginia Harriger

Executive Director of Greater Chambersburg
Chamber Foundation
gharriger@chambersburg.org

Sam Thrush

President of Downtown Chambersburg Inc.
sthrush@chambersburg.org

Our Mission:

We exist to help our members prosper and to enhance the quality of life in the Chambersburg area.



NEWCOMER ASSOCIATES

architecture + engineering



PROJECT TYPES

Hospitality



Senior Living



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NEWCOMER ASSOCIATES

Kim Jackson, P.E., LEED Green Associate
Principal
kjackson@newcomerassociates.com

Jennifer A. Greenlee, A.I.A., LEED AP BD+C
Principal
jgreenlee@newcomerassociates.com

Matt Runyon, P.E., LEED Green Associate
Principal
mrnyon@newcomerassociates.com

Restaurants

LEED Projects

1105 Sheller Avenue

Chambersburg, Pennsylvania 17201

717.263.0101

www.newcomerassociates.com



QuickBooks® Step-by-Step Training Manual Provided



Dates: February 20, 2019
April 17, 2019

Location: 720 Norland Avenue
Chambersburg, PA 17201

Time: 9:00AM – 12:00PM



Scan QR code with
mobile device for more info.

4 Easy Ways to Register Now!

Call: 800-555-9510 or 717-267-2100

Fax Completed Registration: 717-267-1464

On-Line: www.schultheisscpa.com – click on the resources link

Mail Below Registration: Schultheiss & Associates
720 Norland Avenue
Chambersburg, PA 17201

Is Your Office Making These 21 Critical Mistakes?

- 3 QuickBooks® errors that hurt cash flow in your office.
- 7 Mistakes to avoid in “costing” and why they hurt you.
- 5 Ways to reduce payroll headaches - the one best fix.
- 3 Reports that will stop wasted expenses and overhead.
- 3 Critical errors in setting up your chart of accounts.

Who Should Attend QuickBooks® Training?

- **Spouses** who help with the books on a part-time basis.
- **Business owners** who want to avoid mistakes and improve cash flow.
- **Partners** looking for long-term answers to accounting problems.
- **Bookkeepers** who need a better understanding of QuickBooks®.
- **First-time** users just new to QuickBooks® software.
- **Seasoned users** who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company.
(includes continental breakfast)

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Company Name: _____

Address: _____

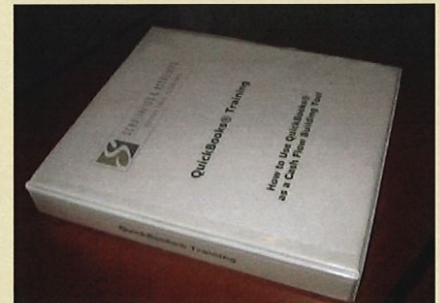
City: _____ **State:** _____ **Zip:** _____

Phone: _____

E-Mail: _____

Additional Registrants: 1. _____

2. _____



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HONORING BUSINESS & COMMUNITY



Each year, we are honored to recognize businesses and leaders who have made a substantial difference in our community. Nearly 10 individuals and businesses will be recognized for their outstanding accomplishments at our Awards Breakfast on April 4 at the **Chambersburg Country Club**. Those awarded are nominated by members of our community. We invite you to review the awards below and consider nominating organizations and individuals you feel exemplify the criteria listed below. For complete guidelines, please request a nomination form at lkennedy@chambersburg.org. **All nominations are due by Monday, Feb. 25 at 5 p.m.**

ATHENA LEADERSHIP AWARD

This award honors professional, community and personal leadership as well as those who actively assist women in reaching their full leadership potential. This award is well-known on an international scale and is one of the most prestigious leadership awards an individual can receive. Criteria include demonstrating excellence, creativity and initiative in their business/profession, providing valuable service to improve the quality of life for others and assisting women in achieving their leadership potential.

NONPROFIT OF THE YEAR

Presented by United Way of Franklin County and the Chamber, we will recognize a nonprofit whose innovations address areas of need to improve the prosperity of Franklin County. Criteria include 501(c)3 status in Franklin County, has impacted the overall prosperity of the community, the organization's community contributions should extend outside of the nonprofit sector, must be a current member of the Chambersburg Chamber for at least one calendar year and must have been in operation for at least three years.

ENVIRONMENTAL SUSTAINABILITY

Presented by Wilson College and the Chamber, we will recognize a business or nonprofit for their operations, processes or products that reflect adherence to the principles of ethical, economic and environmental sustainability. Examples of criteria considered are waste management policies, recycling practices, pollution reduction, environmentally friendly designs of facilities and more. Self-nominations are permitted.

PROPERTY IMPROVEMENT

The Property Improvement Awards are designed to recognize excellence in design and construction of Chamber members' projects completed in 2018. Categories include rehabilitation up to \$150,000; rehabilitation between \$150,000-\$500,000; rehabilitation over \$500,000 and historic preservation. Self-nominations are permitted.

SPIRIT OF THE COMMUNITY

We will recognize an individual who has demonstrated a tireless and unselfish commitment to improving the quality of life in Chambersburg beyond the role of their career. Criteria includes leading or supporting a community improvement project, demonstrating the ability to bring the community together to accomplish a goal or project, representing Chambersburg in a positive manner and demonstrating a commitment to promoting or contributing to the quality of life in Chambersburg. Candidate's company must also be a Chamber member for a minimum of one calendar year.

YOUNG PROFESSIONAL OF THE YEAR

Presented by the Chamber and 11/30 Network, this award aims to highlight and promote the talent of the next generation of leaders in our community. Nominees should exhibit the pursuit of excellence in their career and demonstrate valuable contributions to the community. Criteria include demonstrating leadership qualities, serving as a positive role model, actively engaged in giving back to the community. They also must live or work in the area for at least three years, be a member of the 11/30 network for one year and candidate's company be a member of the Chamber.

INNOVATOR OF THE YEAR

This award recognizes an entrepreneur, business owner or key manager who has succeeded through innovation and risk-taking in introducing new products or services, or growing an existing product line through a unique approach. Criteria includes new product growth, industry recognition, performance in export markets, innovative marketing, ability to overcome adversity, etc. The business must be a current member of the Chamber and have been in business for a minimum of three years.

Sip & Savor: Fire & Ice

Imagine making your dramatic entrance on the red carpet followed by a dazzling display of lights and mirrors. Soothing jazz music engages you and your guest as you enjoy a delightful reception decorated with exquisite ice sculptures. The night of Fire & Ice has only just begun!

The Chamber's signature food and wine pairing, Sip & Savor: Fire & Ice will return on Saturday, April 13 at The Orchards. Presented by **The Shook Rehabilitation & Wellness Center**, you're invited to join business and community leaders for the social event of the season! This formal evening event will include a delectable four-course dinner paired with the perfect wines crafted by local wineries in south central Pennsylvania. In addition, guests will enjoy a spectacular evening filled with live and silent auctions, games of chance, musical entertainment, networking and more.

The Chamber is actively seeking sponsorship support for this signature event. Your contribution will showcase your dedication to the success of area businesses and the community. Sponsorships include Wine Sponsor (\$2,000), Silent Auction Sponsor (\$1,000), Live Auction Sponsor (\$1,000), Benefactor Sponsor (\$500), Patron Sponsor (\$225) and others. Details about sponsor benefits available at Chambersburg.org/Events. Questions? Contact Joel Black at 717-264-7101 or jblack@chambersburg.org.

Grand Sponsor:



P.C. Phabulous Photos by Philip

2019 Military History Seminars & Tours

Chambersburg Civil War Seminars & Tours will celebrate its 30th anniversary with three major conferences hosted in May, July and October this year! For more details, visit CivilWarSeminars.org or call Lark Kennedy at 717-264-7101 ext. 206.

Back by popular demand, the 6th Annual Ed Bearss Symposium on Military History is scheduled for May 1 to 5. This will feature tours of Civil War sites in southern Pennsylvania such as Monterey Pass, military history sites in Washington Co., Md. including the Hagerstown Aviation Museum and the Forbes Campaign of 1758. Stops along the campaign will include Fort Ligonier and Bushy Run Battlefield along with a special stop at the Flight 93 Memorial. Speakers and guides will include Steve Bockmiller, Dr. Richard Sommers, Martin West and others. Conference based at the **Hampton Inn** in Chambersburg.

From July 23 to 28, we will host Antietam: The Bloodiest Day in the largest conference ever held on the subject! Speakers and tour guides include Scott Hartwig, Tom Clemens, Carol

Reardon, Dennis Frye, Steve Recker, Ted Alexander and others. Detailed battlefield walks and specialized tours of the campaign will involve Cramptons Gap, Harpers Ferry, the C&O Canal during wartime, the Battle of Shepherdstown and more. The conference will be based in Hagerstown.

The final conference of 2019 will be based at the Hampton Inn in Chambersburg called "Guerillas, Partisans and Raiders." Held from October 23 to 27, we will examine irregular warfare through the ages from the Romans up to present. Tours will be conducted of McCausland's Raid, the Johnston/Gilmore Baltimore Raid, Mosby's Confederacy and McNeil's raids against the B&O Railroad. We look forward to this conference featuring Kevin Pawlak, Michael Hardy, Steve French and Martin West.

Special thanks to the **Franklin County Visitors Bureau** for their support!

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Catron, plus more than 15 workshops.

Saturday, April 27, 2019

Grand Point Church

2230 Grand Point Rd, Chambersburg

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GRAND POINT

LEADERSHIP NETWORK

THE GRAND POINT LEADERSHIP NETWORK IS ABOUT HELPING LEADERS TAKE OUR NEXT STEPS IN OUR LEADERSHIP JOURNEY. WE ARE FOCUSED ON CULTIVATING HEALTHY LEADERS BECAUSE WE BELIEVE WHEN LEADERS GET BETTER, EVERYONE WINS!

UPCOMING 2019 MEETINGS

February 21: Communicating with the Next Generation
March 21: Power of Coaching
April 18: Integrity
May 16: Employee Engagement

Join us for a free breakfast & leadership development at 7:15am
2230 Grand Point Rd, Chambersburg
Register at grandpointleaders.org

TRENDING NEWS



Congratulations to **The BLOCK Fitness Studio** for opening their brand new location at 405 Wayne Avenue in Chambersburg! The BLOCK offers unconventional training with a "fitness studio vibe" that replicates the workout style of famous athletes and celebrities. Unconventional training is the new way people all around the world are getting results! Learn more by calling 718-924-4675.



We were honored to attend the Ribbon Cutting Ceremony that unveiled the **Menno Haven** Rehabilitation Center at 2055 Scotland Avenue! The Center has 44 private rooms along with a state-of-the-art therapy gym, a salon & spa and café. There will also be an on-site Summit Health Clinic that serves Menno Haven residents and the general public. The building is expected to employ around 80 team members. For more information, visit MennoHaven.org/Rehab.



Membership Director Joel Black and President Stephen Christian enjoyed traveling to Washington, D.C. for the swearing in ceremony of Congressman John Joyce, M.D. in January. Thank you for the invitation!



The **Borough of Chambersburg** recently celebrated the completion of the Utility Departments Addition to City Hall with a Ribbon Cutting and Grand Opening Ceremony. The project was undertaken with no increase to taxes or utility rates and is the home of the Borough's utility departments. The new drive-thru service is now in operation at 100 S. 2nd St. in Chambersburg. Congrats!

MEMBER SPOTLIGHTS

FRANKLIN COUNTY LITERACY COUNCIL

101 E. King St. Chambersburg | 717-504-4459
ajwilt@iu12.org | FranklinCountyLiteracyCouncil.org

Nearly 1-in-5 Franklin County residents are deficient in basic reading, math and computer skills, meaning we are at a greater risk for poor health, domestic abuse, crime and poverty. Because we know that improving literacy benefits communities by enriching the economy, lowering health costs and reducing crime, our mission at the **LIU12 Franklin County Literacy Council** (FCLC) is to aid the low-literate adults of our communities in their efforts to increase their literacy and improve their life and employment skills.

FCLC, a subsidiary program of Lincoln Intermediate Unit 12, is a non-profit 501(c)(3). Since 1985, we have been serving and empowering Franklin County adult residents by providing free, tailored-to-need literacy programs through volunteers and donations. Services include: 1:1 tutoring, basic literacy instruction, GED preparation, English as a Second Language services, employability training/soft skills and computer literacy instruction. The FCLC also offers onsite ESL/ELL instruction for local businesses where available. Anyone wanting to enroll for adult ed classes, contact Tara Stewart at 717-504-4459 ext. 3502. If you are interested in becoming a tutor/volunteer, creating an onsite ESL/ELL class for your business's workforce, or making a donation to support adult ed initiatives, contact Angela Wilt at 717-504-4459 ext. 3504 or ajwilt@iu12.org.

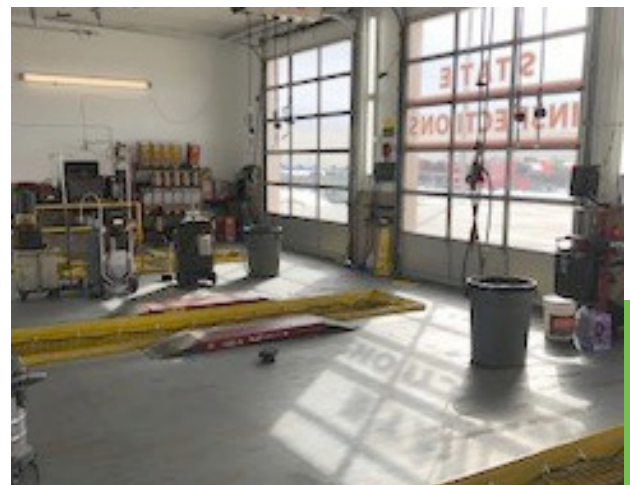


JIFFY LUBE

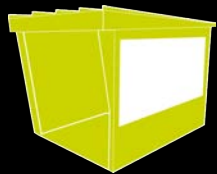
1250 Orchard Dr., Chambersburg
717-251-3918 | JiffyLube.com

Jiffy Lube, located on Orchard Drive in Chambersburg, is proud to be under new ownership! Bob Houck is looking forward to leading the business into the new year with his extensive knowledge and focus on customer satisfaction. Owner of three other garages, Bob works hard to provide an excellent experience for customers and employees alike. With operating hours from 8 a.m. to 6 p.m. on weekdays, and 8 a.m. to 5 p.m. on Saturdays, Jiffy Lube offers a variety of services for your vehicle, including state inspections without an appointment, as well as amenities such as a courtesy fluid top-off, a service observation window and free refreshments. Stop by or give them a call today!

Jiffy Lube pioneered the industry by providing fast, convenient oil change services back in 1979. Decades later, we continue to offer the Jiffy Lube Signature Service® Oil Change, as well as additional automotive services your vehicle may need including tire rotation, windshield wiper replacement, engine and cabin air filter replacement, brake repair and more! With our fast, convenient expanded services, you can do more in a jiffy.



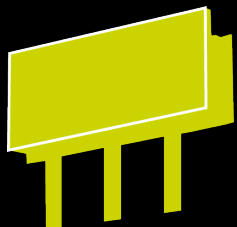
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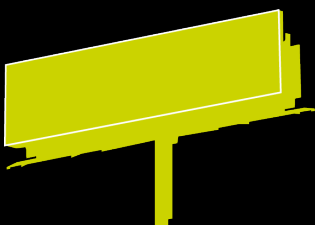
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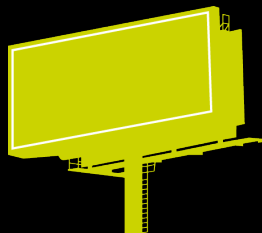
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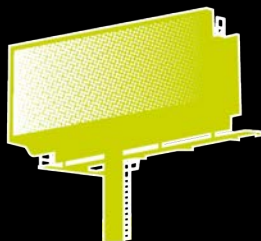
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LIU12-FRANKLIN COUNTY LITERACY COUNCIL

INVITES YOU TO JOIN OUR INAUGURAL FUNDRAISING EVENT

PUZZLE MANIA!



WHEN: SUNDAY, MARCH 3, 2019

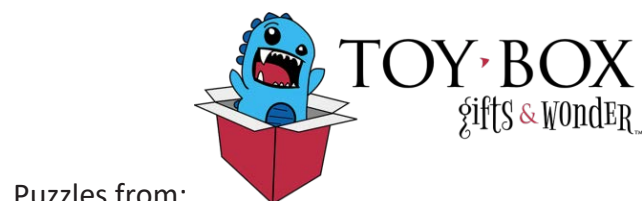
WHERE: LAIRD HALL AT WILSON COLLEGE

Time: 1pm—5 pm (Doors open at 12:30pm)

Cost: \$100/team of 4 (\$25/person)

See our Website, Facebook page, or Eventbrite listing for more details!

franklincountyliteracycouncil.org



Puzzles from:



Wilson College and Hagerstown Community College (HCC) have reached an agreement guaranteeing qualified HCC students admission to Wilson bachelor's degree programs and allowing them to transfer all credits

earned with a grade of C or higher. The dual admission and articulation agreement offers HCC associate degree graduates additional advantages that make continuing their education as seamless as possible, including receiving full junior status at Wilson if they transfer 60 credits, as well as having Wilson's admission fee waived.

Following a selection process that looked at company policies and employee feedback, **Boyer & Ritter CPAs and Consultants** was named among the top 20 midsize firms in the "100 Best Places to Work in PA" for 2018 – the 10th straight year the firm has made the list. Earlier this year, Boyer & Ritter was one of only five Pennsylvania firms recognized by Inside Public Accounting as among the top 300 Mid-Atlantic firms based on revenue and as one of the "Top 100 Organizations" in the state by Pennsylvania Business Central. It is the third straight year the firm received both honors.



In a team effort to fight hunger, **Boyer & Ritter CPAs and Consultants'** employees volunteered at the Central Pennsylvania Food Bank in December, filling more than 750 boxes of food to distribute to hungry families over the

holiday season. Employees also filled a barrel of food equaling more than 20 grocery bags that they donated to the bank.

Recently, **Herbruck's Poultry Ranch** was awarded the USPOULTRY Family Farm Environmental Excellence Award from the US Poultry & Egg Association for outstanding environmental stewardship. Herbruck's received this honor for its commitment to environmental responsibility and sustainable business practices. Herbruck's is a fourth-generation, family-owned farm and has announced plans for over a \$100 million expansion in the Mercersburg area that will create more than 200 jobs. In 2017, Herbruck's purchased a cold storage warehouse facility in Chambersburg, PA to serve its growing customer base on the East Coast.



Recently, Mark Cunningham was **Patriot Federal Credit Union's** Robinwood branch \$1,000 "Scan & Win" grand prize winner. The one-story facility in Robinwood opened on October 15, has over 3,800

square feet and is Patriot's second full service branch in Washington County. Established in 1965, Patriot Federal Credit Union has assets in excess of \$660 million and serves more than 67,000 members locally and worldwide with mobile banking services, internet home banking and access to over 75,000 surcharge-free ATMs.



Menno Haven is excited to announce the completion of the new Menno Haven Rehabilitation Center at 2055 Scotland Avenue. A public Ribbon Cutting Ceremony took place recently, to celebrate the approximately \$21 million

project. Menno Haven began operating the building with patients in January. The Center has 44 private suites, a state-of-the-art therapy gym, a salon and spa and an on-site Summit Health clinic. To learn more about the Rehabilitation Center visit MennoHaven.org/Rehab.

The Donald B. and Dorothy L. Stabler Foundation recently awarded **Wilson College** a \$720,000 grant to fund scholarships for students with financial need through the Stabler Scholarship Endowment. The endowment has provided scholarships for 305 Wilson students since the program began in 2008. Students are selected for scholarships based on financial need, academic achievement and service to the community.

The **Franklin County Historical Society** will feature Dr. Ed Maliskas as their keynote speaker during the monthly meeting on Feb. 28 from 2 to 4 p.m. at the Grove Family Library. He is the author of "From John Brown to James Brown." The event is free and open to the public. For more details, visit FranklinHistorical.org.

Advanced Graphix now offers a full line of Carhartt apparel in addition to their regular products! Great designs, efficient and enjoyable service and our long-lasting products are what sets us apart. Offering screen printing and embroidery on anything you may need, no challenge is too big for us to tackle. Contact us today to get started on your next project and grow your business with us. Call 717-709-9500 or e-mail info@advanced-graphix.com for information.



Pennsylvania Free Enterprise Week (PFEW) is an opportunity for local high school juniors and seniors to be immersed in the world of business. Offered by the Foundation for Free Enterprise Education,

PFEW was founded specifically to teach students about the American private enterprise. The Chamber proudly supports PFEW and encourages our local companies and civic organizations to provide sponsorship for our students

IMPORTANT. ENGAGING.

HAVE NEWS TO SHARE?
EMAIL LAITON AT
LSUDERS@CHAMBERSBURG.ORG

and, if possible, volunteers for the sessions. If you would like to learn more about the program and how you can help, please contact Scott Lee at (814) 833-9576 ext. 8, or scott@pfew.org. Information on attendance, as well as program applications, can be found on the PFEW website.

This year marks **Schaedler Yesco's** 95th anniversary. The experiences of Schaedler Yesco and its team, and the lessons learned along the way, allow the company to move confidently into the future with plans for innovative new programs and services. The company's 2018 campaign, "Real Life Experience. Real Life Solutions.", will continue in 2019. Today, the fourth generation of the Schaedler family collaborates with CEO, Jim Schaedler and the executive management team, to bring innovative services and solutions to a variety of channels and markets. Together, they are committed to remaining a family- and employee-owned, independent company.

This month, **The Foundry** is offering three paint nights for you to enjoy! On Feb. 5, "Treat Yourself" with alcohol ink mugs and coaster sets at 6:30 p.m. On Friday, Feb. 8, bring your spouse to "Bacon and Eggs Couples Painting Night" for a fun date night at 6 p.m. On Feb. 19, take some time to relax and reminisce of warm weather days, with a "Remembering Sunshine" paint-along! For information on these or other events, visit FoundryArtsCoop.com.

On Feb. 5, **The Capitol Theatre** will continue their "The Capitol Classic Movie Matinee Series" with a showing of "Top Hat" at 11 a.m. and 2 p.m. The cost is \$5 at the door, and the series will continue through May. Other upcoming events include "Jerusalem Jones & The Mystery of the Dead Sea Scrolls," "Comedy at the Capitol: The Ultimate Robin Williams Tribute Experience," and "Mountain Music & Moonshine." For more information, please visit TheCapitolTheatre.org.

Council for the Arts is preparing for Valentine's Day with "Go with the Flow: Pour Your Heart" on Wednesday, Feb. 6 at 6:30 p.m. Participants can mix paints with a pouring medium and instead of a brush, gravity will be used to paint your eight-inch wooden heart. For more information on this and other events, go to CouncilForTheArts.net.



The H. Ric Luhrs Performing Arts Center at Shippensburg University will host a number of events in February, including "Chicks with Hits Tour," "Mnozil Brass: Cirque," "Popovich Comedy Pet Theater" and "The Temptations

and The Four Tops." From music to comedy and more, the Luhrs Center has you covered for live entertainment. Visit LuhrsCenter.com for information and to buy tickets.

The **Franklin County Historical Society** at 175 E. King St. will host several activities during IceFest! Activities on Saturday, Feb. 2 are free and open to the public. They include "ArtFest for the Kids" from 9 a.m. to 4 p.m., an

auction at 4:30 p.m. as well as an art exhibit in conjunction with the **Council for the Arts** called, "Her Secret Garden." An Artist Reception will also be held at the Old Jail from 2 to 4 p.m. on Sunday, Feb. 3 which is free and open to the public. The Historical Society will also be open for tours on Saturday, Feb. 2 from 10 a.m. to 4 p.m. Cost for a tour is \$5 for adults, \$4 for kids or \$10 per family. For more information, visit FranklinHistorical.org.



Chambersburg Hospital's Newborn Intensive Care Unit was paid a special visit by Santa Claus this December. Behind the beard, however, there was a different figure of significance: Summit Health's President and CEO

Pat O'Donnell. O'Donnell commented that part of the organization's vision is to inspire hope, and he wanted to share joy with the families despite their challenging circumstances. For more information on Chambersburg Hospital's NICU, please visit SummitHealth.org/NICU.

PA CHAMBER UPDATE

In January, the PA Chamber joined a broad coalition of business and industry groups in signing a coalition memo to the state Senate that urges support for legislation to amend Pennsylvania's Price Gouging Act.

The Price Gouging Act has been triggered by Gov. Tom Wolf's emergency declaration on the Commonwealth's opioid epidemic, which was initially issued in January 2018 and has since been renewed. As currently written, the Act leaves businesses, manufacturers and retailers potentially vulnerable to enforcement action from the state's Office of Attorney General for price increases on consumer goods that occur during disaster emergencies and for 30 days after the declaration has been terminated. The legislation that is being supported by the coalition would limit this duration to 15 days and limit their scope to goods and services that are necessary for use or consumption. The bill would also provide guidance as to what constitutes an "unconscionably excessive price."

"We recognize the vital importance of ensuring consumer protections, especially in times of emergencies," the coalition wrote. "We also recognize the need for predictability and consistency in our economy and business operations. Therefore, we respectfully ask you to co-sponsor this legislation."

Gov. Wolf vetoed similar legislation that would have amended the Price Gouging Act in October 2018.

This article was written by the Pennsylvania Chamber of Commerce for Business & Industry. For more, visit PaChamber.org.





Sponsorship Opportunities

Date: Saturday, April 13, 2019 **Location:** The Orchards **Attendance:** 125+

About the event: The Chamber's signature fundraiser features a four-course dinner paired with the perfect wines made by local wineries in South Central Pennsylvania. Guests will enjoy the pairings while learning about the perfect balances of flavors from a local wine expert and the chef. In addition, attendees will enjoy a spectacular evening filled with live and silent auctions, games of chance, musical entertainment, networking and more. Following the

main dining event, the Sip & Savor After Party will feature a DJ, dancing and cash bar. Join the Chamber as we celebrate businesses in the greater Chambersburg area at this premier event unlike any other in the region!

Contact: Joel Black, 717-264-7101 ext. 202, jblack@chambersburg.org

GRAND SPONSOR - \$3,000 – one available

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to welcome on speaker
- Company logo featured exclusively on event and take home with them
- Logo featured on all event promotional materials, newsletters, e-news, etc.
- Company name mentioned in all marketing materials
- Logo featured on the invitation, both print and email versions
- Signage at the registration tables featuring company logo
- Logo featured on the program
- Logo featured in the newsletter recap article

WINE SPONSOR - \$2,000 – one available

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to introduce the wine expert and chef
- Opportunity to provide beverage napkins and pens with company logo
- Logo featured exclusively on the wine rating card
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Logo featured in the program
- Logo featured in the newsletter recap article

AFTER PARTY SPONSOR - \$1,500 – one available

Includes preferred seating for a table of 8, plus the following benefits:

- Signage at the After Party featuring company logo
- Logo featured exclusively on all After Party promotional materials
- Logo featured on Sip & Savor promotional materials as space allows (company name listed when logo not included)
- Logo featured on invitation, both print and email versions
- Logo featured in the program
- Logo featured in the newsletter recap article

SILENT AUCTION SPONSOR - \$1,000

Includes preferred seating for a table of 8, plus the following benefits:

- Signage on the silent auction tables featuring the company logo
- Opportunity to provide pens with company logo on auction tables
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently in the program
- Company name listed in the newsletter recap article

LIVE AUCTION SPONSOR - \$1,000

Includes preferred seating for a table of 8, plus the following benefits:

- Recognition as sponsor during introduction of the auctioneer
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

HEADS OR TAILS SPONSOR - \$1,000

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to introduce the entertainment
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

ENTERTAINMENT SPONSOR - \$1,000 – Pending

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to introduce the entertainment
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

PREMIER SPONSOR - \$775

Includes preferred seating for 6, plus the following benefits:

- Company name featured on the event webpage
- Company name listed on other event promotions as space allows
- Company name listed on the invitation, both print and email versions
- Company name listed in the program
- Company logo featured on Premier Sponsor Sign at the event
- Company name listed in the newsletter recap article

BENEFACITOR SPONSOR - \$500

Includes preferred seating for 4, plus the following benefits:

- Company name listed on the event webpage
- Company name listed on the invitation, both print and email versions
- Company name listed in the program
- Company logo featured on Benefactor Sponsor Sign at the event
- Company name listed in the newsletter recap article

PATRON SPONSOR - \$225

Includes preferred seating for 2, plus the following benefits:

- Company name listed on the event webpage
- Company name listed on the invitation
- Company name listed in the program
- Company name listed in the newsletter recap article

Yes, I would like to sponsor Sip & Savor 2019

Company Name (as you want it to appear in listings) _____

Contact Name _____ Phone _____

Email _____ Sponsorship Amount _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature _____

Return form to Joel Black: Mail to Greater Chambersburg Chamber of Commerce, Attn: Joel Black, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to jblack@chambersburg.org; or fax to 717-267-0399.

GREATER CHAMBERSBURG VIRGINIA HARRIGER CHAMBER FOUNDATION EXEC. DIRECTOR

717-264-7101 ext. 205 | gharriger@chambersburg.org | Chambersburg.org/ChamberFoundation | FranklinCountyWorks.com



YOUTH LEADERSHIP

Leadership Franklin County Youth students worked on a trust exercise and public speaking during their 'Enable others to Act' session held at **Wilson College** Brooks Science Center. Linda Boeckman, Director of Career Development at Wilson, facilitated the area 10th grade students who also worked on communication skills and learned about personal brand building.

The LFC Youth program is currently accepting applications from area high school freshmen for the 2019-2020 class. Twenty-five students will be selected from all over the county to join this amazing year-long leadership program. Applications are available online and are due February 20. For more details visit: <https://lnkd.in/esMwczG> or contact Ginny (details top of page).

LFC Youth Sponsor:



2019 HIGH SCHOOL CHALLENGE

Area high school student entrepreneurs can face off on April 16 for a chance to win more than \$1,300 in scholarships at the 3rd Annual Franklin County High School Business Challenge. The Community Education Coalition, an initiative of the Chamber Foundation, is seeking student entrepreneur teams (three to five students in grades 9-12) to compete in this "Shark Tank" style event.

Each team is assigned a mentor from the business community and have a faculty advisor to guide them through their project with the goal of transforming a great idea into a viable business plan that has social impact, reflects stewardship of environment and generates profit.

Teams must submit a letter of intent by February 6. Written business plans are due by March 20, after which the Business Challenge Committee will determine finalists to present their plan to a panel of judges on April 16. More information can be found at Chambersburg.org/ChamberFoundation or contact Ginny (details top of page).

Presenting Sponsor:



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COMMUNITY LEADERSHIP

Leadership Franklin County (LFC) Community recently focused on government leadership, specifically the Franklin County Law Enforcement & Criminal Justice System. Candid discussions with the faculty allowed LFCC students to gain insight into all aspects of our community systems. Judy Chambers, Economic and Community Development Educator for Penn State Extension facilitated the morning session featuring: Senator Richard Alloway, PA State Senate; Franklin County Commissioner Robert Thomas; Jason Stains, Waynesboro Borough Manager; Dr. Wendy Royer, Waynesboro School District School Board.

The afternoon panel featured several levels of law enforcement along with related services that support re-entry and mental health. This included: Chief Jim Sourbier, Waynesboro Police; Sergeant Ben Sites, Franklin County Sheriff's Office; Lieutenant Randy B. Kane, State Police Station Commander/Chambersburg Station; Dr. Kim Eaton, Franklin Together Reentry Coalition and Cori Seilhamer, Franklin County Mental Health Crisis Intervention.

LFC Community Sponsor:



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LinkedIn users can now follow the Leadership Franklin County programs and LFC Alumni work as we engage this professional social media community with leadership development opportunities and insight to our mission. Visit LinkedIn.com/showcase/leadership-franklin-county today!



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ICEFEST 2019 - THANK YOU!

Thank you to the thousands of individuals and families that visited our downtown during the 17th Annual IceFest! This year's event featured a carve-off battle, the annual Snowfall Ball, Chili-Q, Double-wide Ice Slide, Frozen Flicks, Beer/Cider Garden, Dunk Tank, Icing on the Cake and many other events.

We estimated more than 15,000 people saw over 80 ice sculptures that were graciously sponsored by many local businesses. We could not put on IceFest without our presenting sponsor **M&T Bank**; thank you!

IceFest is a huge undertaking, and we are grateful to the 100+ volunteers who put in countless hours of work, as well as the dedication of **Downtown Business Council** and **Council for the Arts** in making this an amazing community event. We sincerely hope everyone had a great time exploring and shopping in our downtown.

To view more photos from IceFest or learn about volunteer opportunities, visit IceFestPa.com. For more information about upcoming events in the heart of Chambersburg such as the Pop-Up Beer Garden and Summer Movies, please visit DowntownCburg.com/Events.

IceFest Grand Sponsor:

M&T Bank

SPONSOR 2019 EVENTS

Are you searching for ways to increase your business exposure? Help support downtown initiatives by becoming a 2019 sponsor! We have opportunities ranging from \$100 to \$3,000 for the following events:

- Summer Movie Series (June - September)
- Pop-Up Beer Garden (Summer months)
- CrabFeast (August)
- Duck Derby (September)
- Small Business Saturday (November)

Please contact Sam Thrush to be a part of the enhancement of downtown Chambersburg. We would love to have you involved!

INVESTMENT SPURS GROWTH

In recent years, multiple investors have publicly announced their investments in our downtown, with many considered as large-scale investments. We are excited to see these projects completed, which will spur future investment. These include the build at 115-117 South Main St. that was vacant for nearly a decade. This and other projects will be completed soon, which will spur future investment in our downtown core.

To help channel this momentum, Downtown Chambersburg Inc. is actively seeking partners and contributors to help continue this investment. In 2019, DCI is looking for volunteers to serve on various committees that are focused on economic vitality; design; safe, clean & green; events and promotions/marketing. Additionally, we are looking for businesses that are interested in providing resources to help us fulfill our downtown vision.

If you or your business is interested in witnessing firsthand the transformation of our downtown, please contact Sam for an economic development tour (contact details above).



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Nominations

ANNUAL **AWARDS** BREAKFAST

Thursday, April 4 from 7-9 a.m.

Chambersburg Country Club 3646 Scotland Rd.

\$25 for members; \$30 for non-members.

RSVP: Chambersburg.org/Events

The Chamber is actively seeking nominations from the community for the below awards.

ATHENA LEADERSHIP AWARD
ENVIRONMENTAL SUSTAINABILITY AWARD
INNOVATOR OF THE YEAR
NONPROFIT OF THE YEAR
PROPERTY IMPROVEMENT AWARDS (VARIOUS CATEGORIES)
SPIRIT OF THE COMMUNITY AWARD
YOUNG PROFESSIONAL OF THE YEAR

Nominations due Feb. 25. Award recipients will be honored at the Annual Awards Breakfast on April 4.

Contact Lark Kennedy for a nomination form at lkennedy@chambersburg.org, 717-264-7101 ext. 206

Table Sponsorships (\$300) and Patron Sponsorships (\$75) are available!

See reverse for details.



GREATER CHAMBERSBURG
CHAMBER OF COMMERCE

Date: Thursday, April 4, 2019

Location: Chambersburg Country Club

Projected Attendance: 225

About the event: The Chamber will honor several of its members for their accomplishments in 2018 at the Annual Awards Breakfast on April 4 from 7 to 9 a.m. The breakfast will feature a presentation of awards including the international ATHENA Leadership Award as well as other awards that recognize members for their property improvements, innovation, volunteerism and more. The breakfast will also feature a guest speaker.

Contact: Lark Kennedy, communications manager, 717-264-7101 ext. 206, lkennedy@chambersburg.org

Grand Sponsor - \$1,500 – M&T Bank first right of refusal - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Opportunity for a representative to speak at the breakfast about your business for a few minutes
- Logo featured on the event webpage and on all event promotional materials
- Logo featured in the program and presentation
- A full page ad on the back of the program
- Opportunity to set up a promotional table near the entrance of the event in the registration area
- Opportunity to place marketing materials at each guest table
- Mention during the welcome as the Grand Sponsor
- Company name mentioned in all media releases about the event
- Logo featured in newsletter article

ATHENA Leadership Award Sponsor - \$750 - F&M Trust and Jennings Chevrolet have first right of refusal

Sponsor will receive the following benefits:

- Opportunity for a representative to co-present the award and make a few remarks
- Logo featured on event webpage
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Half page ad in the event program
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as the ATHENA Award Sponsor
- Logo featured in newsletter article

Table Sponsor - \$300 - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Company name featured on the event webpage
- Company name listed on event promotional materials as space allows
- Company name featured in the program
- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a table sponsor
- Company name listed in newsletter article

Patron Sponsor - \$75 - Sponsor will receive the following benefits:

- Preferred seating for 2
- Company name listed on the event webpage
- Company name listed in the program
- Company name listed on a PowerPoint slide
- Company name listed in newsletter article

Yes, I would like to sponsor the 2019 Annual Awards Breakfast

Company Name (as you want it to appear in listings): _____

Contact Name: _____ Phone: _____

Email: _____ Sponsorship Amount: _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Sponsorship payment must be processed before execution of benefits.

Payment Method (circle): Cash/Check Invoice Credit Card #: _____

Signature: _____ EXP: _____ CVV: _____

Return form to Lark Kennedy, communications manager: Mail to Greater Chambersburg Chamber of Commerce, Attn: Lark Kennedy, 100



Greater Chambersburg Chamber of Commerce
100 Lincoln Way East, Suite A
Chambersburg, PA 17201
717-264-7101
Chambersburg.org

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FEB. EVENTS DETAILS / REGISTER CHAMBERSBURG.ORG/EVENTS

- 01** **ICEFEST IN DOWNTOWN CHAMBERSBURG SPONSORED BY M&T BANK**
FESTIVAL RUNS THROUGH FEB. 3; FULL EVENT SCHEDULE AT ICEFESTPA.COM
- 08** **GRAND OPENING & RIBBON CUTTING: JIFFY LUBE**
11:30 A.M., 1250 ORCHARD DR., CHAMBERSBURG
- 21** **LUNCH & LEARN: HEALTH INSURANCE BY THE BENEFITS GROUP**
11:30 A.M. - 1 P.M., 100 LINCOLN WAY E., CHAMBERSBURG
- 21** **11/30 NETWORK THIRD THURSDAY HAPPY HOUR**
5:30 - 7:30 P.M., GEARHOUSE BREWING CO., 253 GRANT ST., CHAMBERSBURG
- 25** **AWARD NOMINATION SUBMISSIONS DUE**
REQUEST / SUBMIT NOMINATIONS TO LARK KENNEDY AT LKENNEDY@CHAMBERSBURG.ORG
- 26** **CHAMBER MIXER HOSTED BY FOUNDATION FOR ENHANCING COMMUNITIES**
5 - 7 P.M., HERITAGE CENTER, 100 LINCOLN WAY E., CHAMBERSBURG
- 28** **11/30 NETWORK 4TH BIRTHDAY BASH**
6 - 8 P.M., 11/30 VISITORS CENTER, 15 SOUTH MAIN ST., CHAMBERSBURG

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