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#### SAVE THE DATE

#### **APRIL 5**

## **ANNUAL AWARDS BREAKFAST**

7-9 a.m. at the Chambersburg Country Club

Join the Chamber as we honor businesses and individuals for significant contributions to the community (for award nomination information see page 3).

# SEPTEMBER 12-19 PACIFIC WINE COUNTRY CRUISE

Explore the Pacific Coast of North America on this cruise with the Chamber Travel Club. Learn more at the free info session on January 8 at 5:30 p.m.

Visit <u>www.chambersburg.org/events</u> for details about these events and more. January events are listed on the back of the newsletter.

# Resh named Business Person of the Year

The Greater Chambersburg Chamber of Commerce named James "Jim" Resh, Jr. the 2017 Business Person of the Year at its Annual Business Breakfast, sponsored by Summit Health, in December. Resh, owner of J&B Bridals and Tuxedos, was honored with the award in recognition of his business growth, contributions to the community, and his regional impact on the bridal and formal industry.



"You will often hear Jim quote a piece of advice he was given as a new business owner: 'Don't be a wallflower!' Throughout his 39 years in business, you can see how Jim followed that advice and how it led him to rise to the top in his industry," Troy Garman, chair of the Chambersburg Chamber of Commerce, remarked during the breakfast.

**Jim**, together with his wife, **Barb**, started and developed their business from a two-person operation to one that has grown into a multi-million dollar bridal and formalwear center. They employ 17 people and occupy three connecting buildings in historic downtown Chambersburg. **J&B Bridals** has become the largest bridal and formalwear establishment in the area, attracting people from all over to our downtown.

**J&B Bridals** recently won the International Prom Association award for "Outstanding Retailer" and has received multiple awards of excellence from top bridal manufacturers such as Maggie Sottero and Allure Bridals. **J&B** has also been featured in several of the bridal industry's national publications including VOWS magazine and The Knot's "Best of Weddings Pick" as well as earning a 5-star rating on Wedding Wire.

Story continued on page 3.

# Sip & Savor: For Your Eyes Only seeks sponsors



Cue the James Bond theme music and get ready for a top secret mission! Chambersburg's best night out is in need of secret agents to investigate a delicious four-course food and wine pairing along with entertainment, auctions, networking, games and prizes. Your mission, should you choose to accept it, is to attend Sip & Savor: For Your Eyes Only on Saturday, April 21 at **The Orchards**.

Sip & Savor is in need of businesses to provide sponsorship support. Your contribution will showcase your dedication to the success of area businesses and growth of our local economy through the Chambersburg Chamber of Commerce. All sponsorships also include tickets to attend the event. For details view the insert in the newsletter or contact Amy Weibley at 717-264-7101 ext. 204 or aweibley@chambersburg.org.

#### **BOARD OF DIRECTORS**

Kim Crider, Take Shape for Life - Chair Troy Garman, RE/MAX Realty Agency -Immediate Past Chair Michael J. Connor, Walker, Connor &

Spang, LLC - Treasurer

Sherri H. Stahl, Summit Health - Secretary Michael Doncheski, Penn State Mont Alto -Foundation President

Eric Foreman. Patriot Federal Credit Union -**CADC** Vice President

Brian Speer, Wilson College

Rod Hocker, Johnnie's Restaurant & Hotel Service

Carlos Perez, CPA Wireless Boost Mobile Melanie Furlong, SpiriTrust Lutheran Home Care & Hospice

Alice Hawbaker, LCSi Lehman Construction Services, Inc.

Luke Martin, Smith Elliott Kearns & Co., LLC Mark Story, Franklin County Library System

Jeff Truhan, The Shook Home Mark Durniak. Fuddruckers

Brad Evans, Bartlett Tree Expert Company Angela Lynch, Chambersburg Area School District Foundation

Patricia Abbott, Strickler Insurance Agency Bill Boltz. ULTA Beauty

Jake Naugle, Patriot Federal Credit Union

#### **CHAMBER STAFF**

Steve Christian - President schristian@chambersburg.org Maryliz Toohig - Finance Director mtoohig@chambersburg.org Amy Weibley - President of Downtown

Chambersburg Inc. & 11/30 **Network Coordinator** aweibley@chambersburg.org

Robin Harmon - Executive Director of the **Chamber Foundation** rharmon@chambersburg.org

Angie Schaeffer - Director of Operations & Assistant to the President aschaeffer@chambersburg.org

Lark Plessinger - Communications & Marketing Manager & Civil War **Seminars Coordinator** Iplessinger@chambersburg.org

Stacy Guyer - Accounting Assistant, squyer@chambersburg.org

Sue Black - Customer Service Representative & Heritage Center Coordinator receptionist@chambersburg.org

Laiton Suders - Marketing Assistant & Customer Service Representative Isuders@chambersburg.org

### CHAIR'S MESSAGE

# New year, new chair, same great community

It's the beginning of a new year and my first year as chair of the Greater Chambersburg Chamber of Commerce board of directors. What a wonderful time it is for me to dive in and learn more about the needs of our members and community, and to witness the ongoing transformation of our downtown and surrounding areas.

The Chambersburg area is growing and changing, with more great projects on the way. The Coyle Free Library has just completed a beautiful renovation. The former Central Junior High School project is well underway with plans for residential loft apartments and office/learning space. Construction on the borough building is moving forward quickly. The Memorial Park pool is getting a



much-needed overhaul. It is an exciting time to live and work in Chambersburg!

None of this could happen without the support of our local businesses. Over 60 percent of our Chamber members are small businesses with less than 10 employees, and yet many manage to support our local economic growth by sponsoring events, donating funds and volunteering their time. The large employer members also give their time, talents and funds to make sure our community has the resources needed to create successful economic development ventures. Every dollar donated matters. Every person hour donated matters. Every service donated matters.

I invite you to take a moment or two to walk around our town and look at what you have helped accomplish. When we come together as a community, our local citizens benefit. When we come together as a community, local businesses reap the benefits. When we come together as a community, local economic development flourishes. Thank you for all you contribute to the Chamber and our community!

There is so much more to come in Chambersburg! I'm looking forward to continuing to share our community successes and thanking you for your hard work in making Chambersburg a wonderful place in which to live, work and play.

## **Kim Crider**

Certified Health Coach, Take Shape for Life Board Chair, Greater Chambersburg Chamber of Commerce



### CONTINUED FROM COVER

# **Business Person of the Year**

For the past nine years, J&B Bridals has hosted the largest bridal show in the region each January. The show promotes over 45 local wedding-related business vendors, and annually draws over 700 people to the Chambersburg area. By hosting the bridal show and cross-promoting with area businesses, **Jim** is supporting the growth of his fellow local, small businesses and creating an economic impact on the community which extends far beyond his own business.

Not only has Jim displayed business leadership and achieved industry success, but he understands the importance of giving back to the Chambersburg community. He was one of the charter members of the Chambersburg Exchange Club, volunteered with the Downtown Business Council for over 20 years, regularly donates tuxedos to the Chambersburg Community Theatre and donated tuxes to "Night to Shine" in 2017, a nationwide prom event where the Tim Tebow Foundation provides a prom night experience for young adults with special needs. Jim is also active with King Street Church, the Samaritan's Purse Golf Tournament and Four States Christian Mission.

The Chamber has recognized the Business Person of the Year since 1987. Each year, a panel of business and civic leaders selects an individual who has proven professional leadership and business accomplishments while positively impacting the community for the

#### THANKS TO OUR ANNUAL BUSINESS BREAKFAST SPONSORS

Grand Sponsor





Table Sponsors ACNB Bank, Aerotek, Brechbill & Helman Construction Company, Inc., Danfoss, F&M Trust, First Community Bank of Mercersburg, Herbert, Rowland and Grubic, Keystone Health, Menno Haven, Patriot Federal Credit Union, Penn National Golf Course Community, Smith Elliott Kearns & Co. and Wilson College

Patron Sponsors Johnnie's Restaurant & Hotel Service, Inc., LCSi - Lehman Construction Services, Inc., Penn State Mont Alto, The Shook Home, SpiriTrust Lutheran and SunnyHill Properties

Chamber to recognize with this honor.

# Chamber seeks award nominations

The Chamber is seeking nominations for the Annual Awards Breakfast, to be held on Thursday, April 5 at the Chambersburg Country Club, 3646 Scotland Rd. Nominations are being accepted for the following awards: ATHENA Leadership Award, Environmental Sustainability Award, Innovator of the Year, Nonprofit of the Year, Property Improvement Awards (multiple categories), Young Professional of the Year and Spirit of the Community Award.

For more information about the criteria and to request nomination forms, contact Lark Plessinger at lplessinger@chambersburg.org or 717-264-7101 ext. 206, or visit www.chambersburg.org/events. Nominations are due no later than Monday, February 26.

# Welcome new board members

The Chamber recently appointed Patricia Abbott, Bill Boltz and Jake Naugle to its board of directors for terms beginning in 2018.



Patricia Abbott lives in Chambersburg with her husband, Terry, and has two adult daughters. She has worked for **Strickler Insurance Agency** for nine years as a commercial lines account executive, has been in insurance for 27 years working for other independent agencies and was a company underwriter for three years. She has a bachelor's degree in accounting from Wilson College. Abbott has been a Chamber

Ambassador since 2013 and also serves on the Chambersburg Exchange Club board. She enjoys traveling, shopping and spending time with family.

**Bill Boltz** has been the director of distribution at **ULTA Beauty** since June 2017. He was born and raised in Rehrersburg, Pa. and has also lived in Amsterdam, N.Y. and Columbus, Ohio prior to moving to south central Pennsylvania. He spent six years as an officer in the Army and worked for 12 years with Target Corporation before his

position at ULTA. Boltz has been married for 15 years and has two kids; Madison, 13, and William, 11.



Jake Naugle has been with Patriot Federal **Credit Union** since 2012 and is currently the manager of real estate lending, where he oversees the credit union's mortgage originations and home equity lending areas. Naugle is a native of Franklin County and has been active in the 11/30 Network young professionals group, serving as the chair from 2016-2017 and currently serving as the organization's

secretary. He has also been active in other volunteer capacities within the Chamber, including serving as the 2018 chair of the Sip & Savor Committee and volunteering with both the IceFest and Chili Cook-off. He credits much of his interest in the Chambersburg community to the Leadership Franklin County Community program, which graduated from in 2015.

# Retiring board members recognized

At the Annual Business Breakfast in December, three business leaders were recognized for their years of service on the Chamber's board of directors as their terms ended in 2017. Those recognized include:

- Chris Patterson served on the Chamber's board of directors since 2014. He served on the Commuter Services of PA board representing our local Chamber.
- Blake Truman, general manager of VerStandig Broadcasting, served on the Chamber's board since 2009 and has been the Ambassador Committee co-chair for the past few years.
- Jim Zimmerman, sales manager for New Enterprise Stone & Lime Co., served on the board since 2009 and served as Treasurer for four years.

Thank you all for your services as directors of the board.



# Sponsorship Opportunities

Date: Saturday, April 21, 2018 Location: The Orchards Attendance: 125+

About the event: The Chamber's signature fundraiser features a four-course dinner paired with the perfect wines made by local wineries in South Central Pennsylvania. Guests will enjoy the pairings while learning about the perfect balances of flavors from a local wine expert and the chef. In addition, attendees will enjoy a spectacular evening filled with live and silent auctions, games of chance, musical entertainment, networking and more. Following the main dining event, the Sip & Savor After Party will feature a DJ, dancing and cash bar. Join the Chamber as we celebrate businesses in the greater Chambersburg area at this premier event unlike any other in the region!

Contact: Amy Weibley, Communications/Strategic Initiatives Director, 717-264-7101 ext. 204, aweibley@chambersburg.org

#### GRAND SPONSOR - \$3,000 - one available

Includes preferred seating for a table of 8, plus the following benefits:

- · Opportunity for a representative to welcome guests and introduce the invocation speaker
- · Company logo featured exclusively on wine glasses for each guest to use at the event and take home with them
- Logo featured on all event promotional materials, including the event webpage, flyers, newsletter, e-news, etc.
- Company name mentioned in all media releases about the event
- Logo featured on the invitation, both print and email versions
- Signage at the registration tables featuring the company logo
- Logo featured on the program
- Logo featured in the newsletter recap article

### WINE SPONSOR - \$2,000 - one available

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to introduce the wine expert and chef
- Opportunity to provide beverage napkins and pens with company logo
- Logo featured exclusively on the wine rating card
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Logo featured in the program
- Logo featured in the newsletter recap article

#### AFTER PARTY SPONSOR - \$1,500 - 11/30 Network

Includes preferred seating for a table of 8, plus the following benefits:

- Signage at the After Party featuring company logo
- Logo featured exclusively on all After Party promotional materials
- Logo featured on Sip & Savor promotional materials as space allows (company name listed when logo not included)
- Logo featured on invitation, both print and email versions
- Logo featured in the program
- Logo featured in the newsletter recap article

#### SILENT AUCTION SPONSOR - \$1,000 - one available

Includes preferred seating for a table of 8, plus the following benefits:

- Signage on the silent auction tables featuring the company logo
- Opportunity to provide pens for the silent auction tables
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

#### LIVE AUCTION SPONSOR - \$1,000 - one available

Includes preferred seating for a table of 8, plus the following benefits:

- Recognition as sponsor during introduction of the auctioneer
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

#### HEADS OR TAILS SPONSOR - \$1,000 - Penn National Insurance

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to assist with "Heads or Tails" game at the end of the evening
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

#### ENTERTAINMENT SPONSOR - \$1,000 - one available

Includes preferred seating for a table of 8, plus the following benefits:

- Opportunity for a representative to introduce the entertainment
- Logo featured on event promotional materials as space allows (company name listed when logo is not included)
- Logo featured on invitation, both print and email versions
- Company name listed prominently on the program
- Company name listed in the newsletter recap article

#### **PREMIER SPONSOR - \$775**

Includes preferred seating for 6, plus the following benefits:

- Company name featured on the event webpage
- · Company name listed on other event promotions as space allows
- Company name listed on the invitation, both print and email versions
- Company name listed in the program
- Company name listed in the newsletter recap article

#### **BENEFACTOR SPONSOR - \$550**

Includes preferred seating for 4, plus the following benefits:

- Company name listed on the event webpage
- Company name listed on the invitation, both print and email versions
- Company name listed in the program
- Company name listed in the newsletter recap article

#### **PATRON SPONSOR - \$225**

Includes preferred seating for 2, plus the following benefits:

- Company name listed on the event webpage
- Company name listed on the invitation, both print and email versions
- Company name listed in the program
- Company name listed in the newsletter recap article

# Yes, I would like to sponsor Sip & Savor 2018

Company Name (as you want it to appear in	listings)	
Contact Name	Phone	
Email	Sponsorship Amount	
I understand that the submission of this form cor	firms commitment from the company above for this sponsorship.	
Signature		
BI C I K WITH A THE O		677

Return form to Amy Weibley, Communications & Strategic Initiatives Director: Mail to Greater Chambersburg Chamber of Commerce, Attn: Amy Weibley, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to <a href="mailto:aweibley@chambersburg.org">aweibley@chambersburg.org</a>; or fax to 717-267-0399.

#### GREATER CHAMBERSBURG CHAMBER FOUNDATION

# LFC Community tours nonprofits

Leadership Franklin County (LFC) Community students spent December learning about nonprofits in our community. The morning session was led by Kirsten Hubbard, owner of Ghost Writer, Inc., as the class toured nonprofits to hear the ins and outs of what each organization offers, how they are funded and the challenges they face. The first stop was at South Central Community Action Programs where Executive Director Megan Shreve spoke about poverty in Franklin County and how their programs work to serve and help those in poverty. The next stop was Occupational Services Inc. (OSI) where the class observed work performed by OSI clients and learned more about the services offered. Executive Director Linda Mayo explained how 140 individuals currently working for OSI are being educated in the skills of printing, woodworking, recycling and much more. The final stop of the morning was the Conococheague Institute where Development & PR Coordinator Rachel Nichols and Collections Manager Lucas Lapole shared details of the organization and its purpose. The class toured the museum where they saw artifacts as old as 10,000 years and the reconstructed Negley Cabin.

The Conococheague Institute also hosted the afternoon session. where the class learned more about the organizational functions of a nonprofit. Clint Bolte formerly of Clint Bolte Associates, John Boozer of Gateway Commercial Real Estate and Development, Kirsten Hubbard of Ghost Writer, Inc. and Alan Smith of the Waynesboro YMCA, spoke about nonprofit board functions, responsibilities, events, fundraising and development within an organization. Prior to the session, each LFC student observed a nonprofit board of directors meeting, so they were able to discuss their experiences with the panel. The class was then broken into groups and given the challenge f coming up with a new fundraising event for a nonprofit. The day concluded with a discussion on fundraising, types of campaigns and how to ask for contributions.



# Challenging the process

The Leadership Franklin County (LFC) Youth class met in December to learn about challenging the process. Held at Wilson College, Jason Crider of Orrstown Bank and Amy Seiders of Middletown Valley Bank led a discussion on thinking outside the box and challenging ourselves to be better leaders. The day began with students completing brain teasers to challenge their thinking. The class discussed healthy versus unhealthy risks, walked through some real-life scenarios and discussed how they could address them.

After lunch at Wilson College's dining hall, the students heard from Kim Crider of Take Shape for Life and Gaia Kosha Yogic Spa about how she has "challenged the process" in her life. Many of the students expressed the challenge of managing stress and expectations. Crider demonstrated some simple yoga breathing techniques the students can use to reduce stress and focus.

LFC Youth students participate in the program for free thanks to the sponsorship of Wilson College.



# **Seeking entries for Franklin County High School Business Challenge**

The Community Education Coalition (CEC), a group of community leaders working to develop a strong community



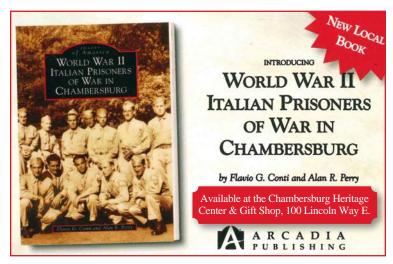
where all individuals have the opportunity to grow and prosper, invites teams of student entrepreneurs in Franklin County to create comprehensive business plans for sustainable enterprises. These businesses should also have social impact, steward the environment and generate a profit.

Student teams will submit a written business plan to the Challenge Committee. The Challenge Committee will then determine finalists to present their plan to a panel of judges at an event in April. The winning team(s) will receive cash prizes to be used for scholarships or to start their business. Each team will be assigned a mentor from the business community to advise and guide them through the project.

Team size is three to five students in grades 9-12 who attend school in Franklin County, along with a school faculty advisor. Intent to participate must be sent by February 9 to Robin Harmon, executive director of the Greater Chambersburg Chamber Foundation, at rharmon@chambersburg.org or 100 Lincoln Way E., Suite A, Chambersburg, PA 17201.

For more information, visit chambersburg.org/chamberfoundation or call Harmon at 717-264-7101 ext. 205. The Franklin County High School Business Challenge is presented by Chambersburg Area Development Corporation.

For more information about the Community Education Coalition or to join the effort, contact Harmon.



# Now recruiting for LFC Youth

Leadership Franklin County (LFC) Youth was developed in 2009 with a mission to create a community of young people who are actively engaged in responsible, ethical and effective leadership. Eligible students are current freshmen attending any Franklin County high school (public, private or home school) who will be sophomores during the 2018-2019 school year. Thanks to a sponsorship from Wilson College, the program is offered at no cost to the students.

The mission of LFC Youth is to invest in promising Franklin County sophomores by providing them with the tools to emerge as leaders in their personal lives, schools and communities. Kassandra Wright, LFC Youth alumna, stated, "LFC Youth helped me find direction. The program helped me realize my full potential and passion for learning and teaching leadership skills. The role models I met and motivated peers have been instrumental in my initial choice of major and school and are greatly responsible for my success at Temple University."

For more information about LFC Youth or to apply, contact your school's guidance department or visit www.franklincountyworks.com and click on the Leadership tab. You may also contact Robin Harmon at 717-264-7101 ext. 205 or rharmon@chambersburg.org. The application deadline is February 20.

# **Alumni of the Year nominations**

The Leadership Franklin County (LFC) Alumni Committee is accepting nominations for the 2017 Alumni of the Year. The criteria are exceptional achievement and significant contributions to professional and community service in Franklin County:

- The candidate must be a graduate of the LFC program for at least three years.
- Write an essay up to 300 words on why you are nominating the person. You may submit newspaper articles, photos and additional materials. (Self-nominations are permitted.)
- It is important for nominators to stress the noteworthy facts, positions, awards and accomplishments of the nominees.
- Nominations must be received by Robin Harmon, Greater Chambersburg Chamber Foundation, 100 Lincoln Way E., by February 28. This award will be presented during the LFC Community Class of 2017 Graduation on May 10, 2018.

For more information, contact Harmon at 717-264-7101 ext. 205.



#### DOWNTOWN HAPPENINGS

# IceFest returns this month!

Celebrate the 16th Annual IceFest in downtown Chambersburg from Thursday, January 25 to Sunday, January 28 sponsored by M&T Bank. Stroll downtown to view ice sculptures throughout the weekend and attend a variety of events hosted throughout the four-day festival.



and so much more!

IceFest originated in Chambersburg 15 years ago to help shake the mid-winter blues that fall upon us. A large group of volunteers came together to bring displays along with other activities to get us out of our houses and into our local community. Over the years, the committee, events and crowds have all grown.

Thanks to M&T Bank's sponsorship, local business and community support and coordination by the Borough of Chambersburg. Downtown Chambersburg Inc., Council for the Arts, Downtown Business Council and IceFest Committee members, IceFest has evolved into one of the largest outdoor ice festivals in Pennsylvania.

Events scheduled for the festival include the official ribbon-cutting and kick-off ceremony, live ice carving, ballroom dancing at the Snowfall Ball, chili tasting at the Chili Cook-off, dunking at the Polar Dunk Plunge, cake viewing and tasting at Icing on the Cake, slipping and sliding down the free double-wide ice slide and many more!

For a complete list of events, visit www.icefestpa.com.

# January Chamber Mixer

Join us at the first networking opportunity of 2018! The January Chamber Mixer will be hosted by the **Coyle Free Library**, 102 N. Main St., and sponsored by **CenturyLink**. Join



us from 5 to 7 p.m. on Thursday, January 18 to visit the renovated and expanded community library, view the historic postal wall, explore the rooftop garden and take a tour of all four floors. While networking, guests can enjoy refreshments, catering and live music.

Located in downtown Chambersburg, the **Coyle Free Library** has been a part of the Chambersburg community since 1891. It was started by a group of ladies called the Afternoon Club, a group that still exists today. Currently in its third location, the newly renovated former post office, **Coyle Free Library** provides public computers, a large collection of books (approximately 70,000), a wide variety of movies, free wifi, a Butcher Shoppe micro-market and a staff willing to help you find what you need. As the resource center for the public libraries in Franklin and Fulton counties, the **Coyle Free Library** is open for more hours and has a larger collection.

To register for the mixer or other events, call the Chamber at 717-264-7101 or visit www.chambersburg.org/events.

# First Lunch & Learn of 2018

Start January off right with the first Lunch & Learn of 2018 on Tuesday, January 23 from 11:30 a.m. to 1 p.m. Did you know that grief following the loss of a loved one costs America's businesses \$37.5 billion each year? Come hear **Marcie Taylor** from the **Drew Michael Taylor Foundation** speak about Grief in the Workplace. She will lead this informative presentation on how to create a grieffriendly work environment with a culture of compassion, as well as offer general tips for helping grievers and share local resources available to those who are grieving the death of a loved one.

Lunch & Learns are free to attend for Chamber members, but advanced registration is required and space is limited. Any no shows or cancellations made within 48 hours of the event will be billed \$10. In the case of inclement weather, the Lunch & Learn will be rescheduled for Tuesday, January 30.

### Thank You, Fuddruckers!



Special thanks to Fuddruckers of Chambersburg for sponsoring our 2018 Lunch & Learns. Dine in at 442 Gateway Ave. for lunch or dinner, or order catering for your next event!

# New member plaques

New member plaques are in! The new plaques feature a sleek, modern design for you to proudly present your affiliation with the Greater Chambersburg Chamber of Commerce and commitment to our community. Display the plaque in your store, office or lobby.

The new plaques, which were ordered locally, are clear framed with a gray and blue insert. Included in the design is the "Proud Member" Chamber logo, the Chamber's mission



statement, five stars to represent the Chamber's 5-star Accreditation and a beautiful black and white photo of Chambersburg's Memorial Square.

A new feature for the member plaques is the milestone anniversary seal. Businesses and organizations who have reached 10, 25, 50 or 75 year milestones will have a special silver seal on their plaque indicating their highest milestone achieved. Special shoutout to the 10 businesses that have been members for 75 years or more!

- CenturyLink member since 1932
- F&M Trust member since 1932
- Frank B. Lesher Company member since 1932
- Ludwigs Jewelers, Inc. member since 1941
- Lyons and Company member since 1932
- M&T Bank member since 1932
- Public Opinion member since 1932
- Shively Motors, Inc. member since 1943
- TB Wood's Incorporated member since 1932
- Wilson College member since 1932

Chamber ambassadors and staff are working hard to deliver the new plaques to all 880 members. If you haven't received your new member plaque yet, you will receive one shortly after your 2018 membership dues have been received. Thank you for your continued membership with the Greater Chambersburg Chamber of Commerce and your support of the Chambersburg community!



#### AROUND TOWN WITH THE CHAMBER

# Holiday Mixer at Wilson College

We had a wonderful night in December enjoying our annual Holiday Chamber Mixer sponsored by Menno Haven and Wilson College with more than 350 people in attendance from all over Franklin County. Special thanks to Roy-Pitz Brewing Company and Tuscarora Mountain Winery for the delicious beverages, as well as the 11 table sponsors. We were happy to see so many members from all of the Franklin County chambers.



# First Responders Appreciation Day

The 11/30 Network young professionals group hosted the 3rd Annual Franklin County First Responders Appreciation day on December 8. Thanks to the efforts of 35 donors and over 20 volunteers, the Network delivered cakes, snacks, gift cards, supplies and thank you cards from elementary school students to all of the fire, police and EMS workers in the county - a total of 36 departments. Together, they collected more than \$4,500 worth of donations to compile the care packages. With an outpouring of donations, this year they were also able to make a small financial contribution on behalf of the monetary donors to all 16 volunteer fire stations in Franklin County. These volunteer stations rely on donations and contributions to continue operating and serving our communities. Thank you to everyone who participated, and a huge thanks to all our local first responders for your selfless service.



# **Tour of Manitowoc Cranes**

Chamber President Steve Christian along with Executive Director of the Greater Chambersburg Chamber Foundation Robin Harmon visited Manitowoc Cranes for a site visit in December. Brian Smith and Sharon Bair led them on an amazing tour, including the new crawler crane production lines.



# **Coyle Free Library re-opens**

Congrats Covle Free Library! They finished their \$5.5 million project with a Grand Re-Opening celebration in early December at 102 N. Main St. in downtown Chambersburg. They have 70,000 books along with a rooftop terrace, micro-market with foods from The Butcher Shoppe, children's room, conservatory and more.



# **Annual Business Breakfast**

We had an amazing turnout with 230+ people at our Annual Business Breakfast in December where we focused on the Chamber's accomplishments in 2017 made possible by our Chamber members. Special thanks to our Grand Sponsor, Summit Health and Premier Sponsor, Penn National Insurance. A big congrats to Jim Resh with J&B Bridals for being named our 2017 Business Person of the Year (read more on page 1).



# QuickBooks® Step-by-Step Training **Manual Provided**



Dates:

January 24, 2018

February 21, 2018

Location:

720 Norland Avenue

Chambersburg, PA 17201

Time:

9:00AM - 12:00PM



Scan QR code with mobile device for more info.

# 4 Easy Ways to Register Now!

Mail Below Registration: Schultheiss & Associates

720 Norland Avenue

Chambersburg, PA 17201

Call: 800-555-9510 or 717-267-2100 Fax Completed Registration: 717-267-1464

On-Line: www.schultheisscpa.com - click on the resources link

# Is Your Office Making These 21 Critical Mistakes?

3 QuickBooks® errors that hurt cash flow in your office.

7 Mistakes to avoid in "costing" and why they hurt you.

5 Ways to reduce payroll headaches - the one best fix.

3 Reports that will stop wasted expenses and overhead.

3 Critical errors in setting up your chart of accounts.

# Who Should Attend QuickBooks® Training?

· Spouses who help with the books on a part-time basis.

- · Business owners who want to avoid mistakes and improve cash flow.
  - Partners looking for long-term answers to accounting problems.
  - · Bookkeepers who need a better understanding of QuickBooks®.
    - First-time users just new to QuickBooks® software.
- · Seasoned users who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company. (includes continental breakfast)

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Company Name: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_ Zip: \_\_\_\_

Phone: E-Mail:

Additional Registrants: 1.

Payments Accepted: Check \* Cash \* Mastercard \* Visa



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# FRANKLIN COUNTY HIGH SCHOOL BUSINESS CHALLENGE

# SPONSORSHIP OPPORTUNTIES

FINAL EVENT: APRIL 17, 2018 Franklin County Career & Technology Center, TIME TBA

The Franklin County High School Business Challenge provides opportunities for local high school students to engage their entrepreneurial spirits by creating and developing business plans for a brand new or pre-existing business. The top finalists will pitch their plans at this final event in April. Challenge winners will be determined and formally recognized by conclusion of the finale. This event is expected to attract approximately 50 attendees including teachers, fellow students, friends, family and other individuals who support the efforts of our region's future entrepreneurial leaders. Your sponsorship will help with the expenses associated with final Business Challenge event as well as provide prize money to the winning entry(s).

## PRESENTING SPONSORSHIP - \$1500 (non-exclusive)

- Company supplied banner displayed at final event
- Company logo on final event screen presentation
- Company mention in Chambersburg Chamber Newsletter
- Company logo on all printed final event materials (program, promotions, etc.)
- Company logo placed on Chambersburg Chamber website event listing with hyperlink to sponsor's homepage

#### ASSOCIATE SPONSORSHIP - \$500

- Company logo on the event screen presentation
- Company logo placed on all printed event material (program, promotions, etc.)
- Company logo placed on the Chambersburg Chamber website event listing with hyperlink to the sponsor's homepage

#### SUPPORTING SPONSORSHIP - \$250

- Company name on the event screen presentation
- Company name listed in the event program
- Company name placed on the Chambersburg Chamber website event listing with hyperlink to the sponsor's homepage

#### PATRON SPONSORSHIP - \$50

- Individual name listed in event program
- Individual name placed on Chambersburg Chamber website event listing



## Yes, I would like to sponsor the Franklin County High School Business Challenge

Company or Individual Name (as you war	it it to appear in listings)	
Contact Name	Phone	
Email	Sponsorship Amount	
I understand that the submission of this form co	nfirms commitment from the company above for this sponsorship.	
Signature		

Return form to Robin Harmon, Executive Director: Mail to Greater Chambersburg Chamber Foundation, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to rharmon@chambersburg.org or fax to 717-267-0399.

Sponsorship Opportunities

#### MEMBER SPOTLIGHTS

# **Appalachian Running Company**

1640 Orchard Drive, Chambersburg, PA 17201 | 717-753-3539 www.apprunco.com | jboyer@appalachianrunningco.com

**Appalachian Running Company** first opened its doors in Carlisle in 2008.



The shop quickly established itself as a place where customer needs were met in their mission to help everyone move better in proper footwear. Fast forward to September 2015 when we celebrated our Grand Opening at 1640 Orchard Dr. to serve the Chambersburg community. Our customers range from ultra-distance runners to diabetic patients and everything in between. We believe everyone should receive an elite level shoe fitting experience, whether they're a seasoned athlete or not.

At Appalachian Running Company, we begin by listening to customers' needs to perform a five-step shoe fitting process, including a walking and running gait analysis! We carry active and functional footwear and apparel including specialty running, walking and trail shoes to accommodate your specific activities and wear for exercise, work or everyday use. Visit our store and see for yourself; our eclectic and friendly staff will be happy to assist you! Learn more about us at www.apprunco.com.

# **Drew Michael Taylor Foundation**

402 Richwalter Ave., Shippensburg, PA 17257 | 717-532-8922 www.drewmichaeltaylor.org | drewmichaeltaylor@pa.net

The Drew Michael **Taylor Foundation** (DMTF) in Shippensburg was founded by Randy and Marcie Taylor after the death of their three-year-old son, Drew, in a June 2006 auto accident. The **DMTF** provides grief education and support



programs for individuals and families who are grieving the death of a loved one.

In addition to Drew's Hope, a grief and loss support program for children, teens and families with locations in Shippensburg and Greencastle, the foundation also offers grief support resources at the new **DMTF** Center for Grieving Families. It is located at 7 S. Earl St. in Shippensburg and opened on June 13, 2017. Programs offered at the Center include grief support groups (Bereaved Parents, GriefKnits, Coffee/Crafting/Conversation, Substance Abuse Death), community workshops and educational programming, as well as a grief and loss lending library of books and DVDs for both children and adults.

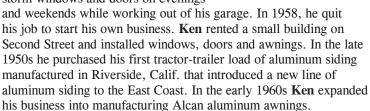
You can learn more through the website at drewmichaeltaylor.org or by contacting them at 717-532-8922 or drewmichaeltaylor@pa.net.

# Ken Shadle Aluminum Products, Inc.

1412 Lincoln Way East, Chambersburg, PA 17202 | 717-264-9598 office@kenshadle.com

Ken Shadle Aluminum Products, Inc. is a family-owned and operated business supplying contractors and homeowners with quality vinyl siding, vinyl replacement windows, shutters, railing, soffit and

gutters. In 1957, **Ken** started installing storm windows and doors on evenings



The business continued to grow and in 1965 Ken purchased land and constructed a new office and warehouse at our present location. The business expanded through the building of four additional structures. **Ken** passed away in 1995, leaving the business to his family. Today, Ken Shadle Aluminum Products, Inc. still services the community with top quality products at competitive prices. The friendly, knowledgeable staff looks forward to serving you. Stop in at 1412 Lincoln Way E. and let our family help you with your next home improvement project.

#### PA CHAMBER UPDATE

# Workers' compensation reform

The PA Chamber recently sent two communications to lawmakers urging support for S.B. 936, which would establish a prescription drug formulary for injured workers in the Commonwealth.

One letter signed by the Chambersburg Chamber, PA Chamber and dozens of other chambers of commerce statewide was sent to the General Assembly in recent weeks. It stresses in part that S.B. 936 (and H.B. 18, similar legislation introduced in the House) is critically important, particularly in light of a recent study which ranked Pennsylvania third among 25 states for opioid abuse among injured workers, at a level 78 percent higher than the median state. The letter also noted that other states with formularies have experienced success in reducing the number of opioid-dependent WC patients.

A group memo was also sent to House lawmakers from a broad coalition including hospitals, pharmacists, addiction treatment professionals, healthcare providers, local governments, school districts and other business advocacy groups, among others. The memo explained that a prescription drug formulary would help streamline medication prescriptions, which would help patients avoid overuse while also helping to ensure the quality of outside entities tasked with evaluating treatment decisions. This reform is especially critical in light of the state's prescription drug and opioid abuse epidemic – it would offer a legislative remedy to help mitigate the crisis as it relates to injured workers.

S.B. 936 awaits consideration in the House Labor & Industry Committee.

# **State House passes UC** funding bill



The House passed in a nearly unanimous (183-4) vote in December legislation that many lawmakers called a "necessary compromise" to help address the state Unemployment Compensation (UC) benefit system costs for operational and system upgrades.

House Bill 1915 was crafted with bipartisan support following the misappropriation of UC system funds over several years as it related to the Service and Infrastructure Improvement Fund, which resulted in the governor's furlough last year of UC center call workers while debate continued over the future funding of SIIF and the UC system generally.

The bill, which awaits consideration in the Senate, would provide \$115.2 million in additional funding to the UC benefits system over the next four years. It would transfer to SIIF \$30 million in 2018, \$25 million in 2019, \$20 million in 2020 and \$10 million in 2021; with additional monies being transferred from SIIF to the UC benefit modernization project through 2020.

The legislation also stipulates expected outcomes from the modernization project, which are all focused on eventually ending the Department of Labor and Industry's reliance on SIIF dollars for the operations of the UC benefits system. It is noteworthy that many involved in the creation of SIIF contend it was never intended to be a permanent program, and was established to temporarily supplement federal funding through 2016 to upgrade technology infrastructure for the UC system.

While most House Democrats voted for H.B. 1915, the four members of that caucus who voted against the bill did so on the grounds that it didn't provide enough money. According to a story in Capitolwire Rep. Pete Schweyer, D-Lehigh, argued that the funding supplied by the bill wouldn't be enough to reopen the UC call center in Allentown, which the governor closed last December.

These articles were written by the Pennsylvania Chamber of Commerce for Business & Industry. For more, visit www.pachamber.org.

#### WELCOME NEW MEMBERS

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Brian Shaffer 20 North Hanover Street Carlisle, PA 17013 (717) 462-6535 www.mydoceo.com bshaffer@mydoceo.com

#### Construction

#### Houck

Bethany Tesche 7464 Linglestown Road Harrisburg, PA 17112 (717) 657-3302 www.houcks.com btesche@houcks.com

#### Mortgage Company

## **Integrity Home Mortgage Corp.**

Ted Gosnell 166 South Main Street Chambersburg, PA 17201 (717) 264-3100 www.ihmcloans.com tgosnell@ihmcloans.com

#### Health & Fitness

## **Planet Fitness** Maria Ciarlante

1695 Lincoln Way East Chambersburg, PA 17201 (717) 261-9980 planetfitness.com/gyms/chambersburg-pa-831 PFChambersburg@natfitnesspartners.com

Know a business interested in becoming a member? Make a referral! Contact the Chamber staff to share the business's information at chamber@chambersburg.org or call 717-264-7101.

#### MILESTONE ANNIVERSARIES



50 Years

Thomas L. Geisel Funeral Home, Inc.

35 Years

B & B Roofing & Construction, Inc. VerStandig WAYZ/WBHB/WNUZ/WCBG

25 Years

The Rain Tunnel Car Wash

20 Years

**Waste Connections** 

15 Years

**Jazzercise** 

10 Years

Doing Better Business, Inc.

**Black and Davison** Dean Drawbaugh

1 Year

**Axiom Staffing Group Buffalo Wild Wings CORE Design Group DDC IT Services, LLC** Diné Development Corporation (DDC) GearHouse Brewing Co. The Chambersburg Ballet Theatre **Company** Valeria's Beauty Store W.B. Mason

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#### MEMBERS IN THE NEWS

The Mental Health Association of Franklin and Fulton Counties will be holding a 12-session course focused on leadership skills. At the end of the course, a graduation ceremony will be held and you will receive a certificate of achievement from the Mental Health Association. The program begins on February 1 and continues every Thursday for 12 weeks at 478 Grant St. Anyone interested may contact Martha Nolder at mdnolder@mhaff.org or call 717-264-4301; applications are due by January 19.

Schaedler Yesco Distribution, Inc. (SYD) placed 18th on the list of Best Places to Work in PA in the large-sized companies category. This is the seventh year in a row and the 11th time overall SYD has been named one of the Best Places to Work in PA. The annual award program is designed to identify, recognize and honor the best places of employment in Pennsylvania, benefiting the state's economy, its workforce and businesses. Each nominated company's workplace policies, practices, philosophies, systems and demographics were evaluated and an employee experience survey was distributed. The combined scores determined the top companies and the final ranking. Best Companies Group managed the overall registration and survey



J&B Bridals and Tuxedos is hosting the area's largest bridal expo featuring over 40 wedding related businesses at Wilson College on January 7. The event will feature a New York Runway Show with debut gowns by award-winning bridal designer Madeline Gardner and her design team of Mori Lee Bridal Fashions. There will be a special opportunity for brides to work with the design team after the show. Doors will open at 11:30 a.m. and tickets are \$7.

The Council for the Arts will host a number of continuing classes in January, including Home School Art Class, Oil Painting with Ski Holm and Saturday Art Explorers. Corks & Canvas will continue with three new painting opportunities: Cardinal, New York New York and Painting for the Nursery. Open Studio Still Life Sessions, a class that is brand new to the Council for the Arts, will begin on January 16 and will allow participants to draw with the medium of their choice. For more information on these and other events, go to www. councilforthearts.net.

Comcast Business is expanding Ethernet internet service in the northeast area of the Borough of Chambersburg. Comcast's \$450,000 expansion of its fiber-based network will reach 20 additional businesses directly and benefit others by making the network more accessible. The expansion includes an additional 3.3 miles of fiber in the Borough's eastern corridor, from the intersection of Walker Road and Norland Avenue southwest along Walker Road to Phoenix Drive and northwest along Norland Avenue to Fifth Avenue, with extensions along all of Gateway Avenue and portions of Parkwood Drive and Fifth Avenue, according to the release. The network expansion will support advanced services and give Comcast the ability to give new customers quick access to its network.

Patrick O'Donnell, president and CEO of Summit Health, recently presented the fiscal year 2017 annual report at Chambersburg Hospital's and Waynesboro Hospital's Board of Directors Annual Meetings. Summit Health reported revenue of \$552.3 million for fiscal year 2016-17 in their 2017 annual report, up from \$472.2 million reported in 2016, and invested more than \$57.1 million into the community. At the meeting O'Donnell also shared the organization's new vision statement;



"Local, comprehensive care; inspiring life for a healthier life." To view the complete report, visit www.summithealth.org/annualreport.

Members and friends of the Franklin County Historical Society are invited to submit their favorite recipes for the 200th Anniversary of the Old Jail Cookbook. Please submit up to five of your favorite recipes (the ones your family members always ask about) to be represented in the anniversary cookbook. Your name will be printed with each of your recipes. Submissions must be received by February 23. 2018. Please visit www.franklinhistorical.org to download the submission form or call 717-264-1667 for more information.

The **Chambersburg Community Theatre** will present "Luxury Cruise" by Fred Carmichael the weekends of February 23-25 and March 2-4. Each of the performance's three acts tells the story of a different couple aboard the SS Andrea Del Sarto on a world cruise. One act is comedic, another is serious and the third is farce. For more information or to purchase tickets, visit www.cctonline.org.



**SpiriTrust Lutheran Home Care** & Hospice recently presented the seventh annual Physician of the Year award to Dr. Michael Hortner, Director of Sacred Heart Wound Center in Allentown. The award honors a physician who exhibits an exemplary degree of dedication to the health, comfort, and quality

of life of his or her patients, shows commitment to bettering the community through actions, provides the highest quality of health care, and recognizes the value of home and community based services in achieving these goals. SpiriTrust Lutheran Home Care & Hospice appreciates physicians like Dr. Hortner who collaborate with us and understand the value of our role in positive outcomes for patients.

The Franklin County Library System recently opened the newly renovated Coyle Free Library at 102 N. Main St. It is the main library of Franklin and Fulton county residents with 90,000 books as well as a rooftop terrace, micromarket with foods from The Butcher Shoppe, children's room, conservatory and more. The Coyle Free Library will also host the Chamber's mixer this month on January 18.

Wilson College's Dance Ensemble, Orchesis, will present an International Dance Film Festival on January 26 at 7 p.m. Short dance films from around the world will be screened at the Brooks Science Center Auditorium on campus. The event is free of charge, and all donations will benefit Orchesis. Food and drinks available for purchase. Seating is limited - you can reserve your free ticket(s) by emailing Professor Megan Mizanty at megan.mizanty@wilson.edu.

The H. Ric Luhrs Performing Arts Center at Shippensburg University will showcase "So Good for the Soul: A Tribute to the Music of Motown" on February 10. The show is a non-stop, high energy trip down memory lane performed by a cast of eight veteran entertainers and their band. Other upcoming performances include "America" on February 17 and "H.O.P.E. Diversity Scholarship Program- Maryum Ali Lecture" on February 22. Reserved tickets may be purchased by visiting or calling the Luhrs Center box office at 717-477-7469 or purchase tickets online at www.luhrscenter.com.

Penn State Mont Alto recently hosted an Open House and Reception to introduce the Mont Alto LaunchBox, a program to promote entrepreneurship in Franklin County. The LaunchBox, one of 17 innovation hubs at the Commonwealth Campuses, is part of Invent Penn State, a broader Penn State initiative to promote entrepreneurship and innovation across the Commonwealth. It is located at 40 N. Second St. in Chambersburg. LaunchBox services will include legal and patent advice, co-working space, mentorship to help de-risk and accelerate startups, and connection to micro grants and other resources. It is slated to open in early 2018.

The Capitol Theatre will host the "Magic of Motown" on January 13, bringing the unforgettable songs of Motown to the Capitol. "Tapestry: A Tribute to Carole King" will be performed on January 20. The show will recreate the songs of King, a prolific singersongwriter in pop music history. On January 28, juggler Mark Nizer will appear at the Capitol in a combination of original comedy, world-class juggling, movement, music and technology. For more information, visit www.thecapitoltheatre.org.

**Pregnancy Ministries, Inc.** (PMI) welcomes **Deb MacAskill** to their staff. MacAskill was hired as the client services director for the Chambersburg Center. She brings much experience and knowledge to her new position as she has volunteered at PMI as a client advocate for the past eight years. MacAskill was the public relations coordinator and bible memory coordinator at Shalom Christian Academy for many years. Currently, she and



her family live in Chambersburg. They are very active members of King Street Church. There, MacAskill serves on the Local Outreach Commission and the Orphan Care and Adoption Ministry Committee.

**Totem Pole Playhouse** is performing "Jesus Christ Superstar" March 23-25. Adapted from Andrew Lloyd Webber and Tim Rice's Broadway rock opera, the show recounts the last days of Jesus Christ from the perspective of Judas Iscariot, his betrayer. To purchase tickets, visit www.totempoleplayhouse.org

"It's a Wonderful Life" art show, presented by the Franklin County Historical Society, will be held at the Old Jail January 27 through February 24 in coordination with the Council for the Arts. The exhibit might inspire you to paint something wonderful in your life, whether personal, a landscape or something you're grateful for. The Historical Society wants to make this a show that will appeal to everyone! Entries for the show will be accepted through January 23 and must be delivered by January 25 from 10 a.m. to 4 p.m. or January 26 from 10 a.m. to 2 p.m. For more information visit www.councilforthearts.net or call 717-264-1667.

Students of the nursing program at **Wilson College** will take part in the college's first medical mission trip to the Dominican Republic. The trip is sponsored by Mission: Hope, and will last for eight days. Participating students will assist local healthcare workers and will be headquartered in La Romana, located on the Dominican's eastern side. The students will work at La Buen Samaritano, La Romana's hospital, as well as at a clinic available to Haitian migrants. Faculty members will accompany the students, and the trip's organizers are hopeful that a medical missions trip will become a yearly event. The "Hustle for Health," a running event to fundraise for the trip, will take place at Wilson's campus on April 28.

#### **GIVING BACK**

Rover's Flowers & Gifts' annual book drive collected 1.162 new children's titles for public libraries in the seven counties where the company operates. Bouquets for Books, which ran October 28 -November 11, has vielded more than 18,000 books in



its 12-year history. Anyone who donated a new children's book was eligible to receive a free bouquet. Nine libraries across Pennsylvania received children's books brought in by the drive, with the Franklin County Library System receiving 49 titles.

The Franklin County Commissioners recently devoted \$250,000 in funding as part of the Tourism and Quality of Life Enhancement grant program. These grants, the largest of which was presented to Greene Township, will be dedicated to a variety of causes. A \$100,000 grant will initiate the Conococheague Trail project, which will connect the Appalachian Trail in Caledonia State Park to the Chambersburg Rail Trail and Greene Township Park. The trail will be constructed to accommodate pedestrians, bicyclists and horseback riders. The Coyle Free Library received \$50,000 to restore the building's cornice work during its recent renovation process. Totem Pole Playhouse has received \$35,000 to update its storm water drainage and improve the building's restroom capacity. The Franklin County **Historical Society** was presented with \$35,000 for the addition of a climate control system in their storage archives, and the Capitol **Theatre** was granted \$20,000 for improvements in their electric and lighting systems. Additionally, Letterkenny Chapel, Franklin County Veterans and 9/11 Memorial Park received \$6,000 to plant additional greenery and install a lighting system around the Trail of Service and the kiosks. Healthy Franklin County received \$4,000 to devote to a walking/running routes webpage and booklet for the community.

**Habitat for Humanity of Franklin County** officially passed the keys to the family that will reside in the 40th Habitat house in Franklin County. The family was welcomed to their new home during a dedication and blessing ceremony in November. The home, located on S. Second St. in downtown Chambersburg, was the first project completed for "Home Again," a new initiative in partnership with Chambersburg Area Development Corp. to rehabilitate dilapidated dwellings in the central core of Chambersburg.

Do something good? Have news to share? Submit an item for Members in the News to Lark Plessinger, communications & marketing manager, at lplessinger@chambersburg.org.



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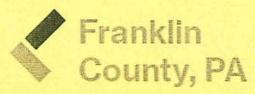


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- Logo or mention on promotional materials

# Silver Sponsors - \$500

- 2 reserved event tickets
- Preferred seating for sponsorship tickets and any additional tickets purchased
- Inclusion of brochures/collateral or marketing materials/giveaways in attendee welcome information
- Display of signage at event
- Logo or mention on promotional materials

# **Bronze Sponsors - \$250**

- 1 reserved event ticket
- Preferred seating for sponsorship tickets and any additional tickets purchased
- Inclusion of brochures/collateral or marketing materials/giveaways in attendee welcome information
- Logo or mention on promotional materials



To secure a sponsorship or for more information, contact Robin Harmon at rharmon@chambersburg.org or 717-264-7101 x205.

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#### JANUARY CALENDAR OF EVENTS

- New Years Day
   The Chamber office will be closed in observance of New Years Day
- 8 Chamber Travel Club: Wine Country Cruise Info Sessions, with Dream Vacations 12:30 p.m. & 5:30 p.m., Chamber of Commerce, 100 Lincoln Way E.
- 18 January Chamber Mixer 5-7 p.m., Coyle Free Library, 102 N. Main St.
- 18 11/30 Network: 3rd Thursday Happy Hour 5:30-7:30 p.m., location TBA, details at www.1130network.com
- 23 Lunch & Learn: Grief in the Workplace, presented by Drew Michael Taylor Foundation 11:30 a.m.-1 p.m., Chamber of Commerce, 100 Lincoln Way E., lunch provided by Fuddruckers
- 25 IceFest, coordinated by Downtown Chambersburg Inc., Council for the Arts and Downtown Business Council, festival runs from January 25-28; full event schedule at www.icefestpa.com

To register for these events and more, visit www.chambersburg.org/events.

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