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#### SAVE THE DATE

July 14

#### Scoop-a-Palooza

Enjoy all-you-can-eat ice cream samples from local ice cream shops including **The Meadows Original Frozen Custard, Tricking Springs Creamery, Windy Knoll Farm Market & Creamery** and others! View more details on page 6 in the ChambersFest Special Section.

August 25

#### CRABFEAST

3 to 8 p.m. at AMVETS Post 224  
Enjoy all-you-can-eat hardshell crabs with all the fixin's plus entertainment and small games of chance.

Visit [Chambersburg.org/Events](http://Chambersburg.org/Events) for details. This month's events are listed on the back of the newsletter.

## ChambersFest set to attract thousands to week-long festival



From July 14 to 21, the Chambersburg area will be bustling with activity for the 32nd Annual ChambersFest. More than 14 events are planned by various organizations during the week-long festival including Restaurant Week, Scoop-a-Palooza, Old Market Day, Tim and Susan Cook Memorial 1-Mile Race, 1864: The Burning, downtown events and more!

Back for its second year, ChambersFest Restaurant Week will include over 20 local restaurants offering meal deals, special cuisine and daily prizes. Participating restaurants include: **Big Oak Café, CJ's BBQ Smokehouse, Fuddruckers, GearHouse Brewing Company, Hoss's Steak & Sea House, Jan Zell Wines & Olympia Candy Kitchen, Main Street Deli, The Meadows Frozen Custard, Molly's Restaurant & Carry-Out, The Orchards, Relax Lounge** and others. Please refer to the special section of this newsletter from pages 6-7 for the complete ChambersFest schedule of events.

## CADC reports community impact

Chambersburg Area Development Corp. (CADC) reported its 2017 total net worth of \$12.8 million to its members and community representatives at its 58th Annual Meeting.

CADC, a not-for-profit industrial development corporation, presented highlights from 2017, its strong financial position and its impact on the community during its luncheon at **The Orchards**. Stephen Christian, executive director

of CADC, led the 2017 review and reported that buildings leased by CADC earned an annual rental income in excess of \$1 million, all property was sold at two business parks and nearly \$250,000 was paid in property taxes.



"The main takeaway is the organization's net worth of \$12.8 million enables us to implement our strategic plan that will benefit the community," Christian said. "It's important for us to focus on the needs of the community as well as the development of industrial parks that support a strong economy."

*Continued on page 3.*

**BOARD OF DIRECTORS**

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- Troy Garman**, RE/MAX Realty Agency - Immediate Past Chair
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- Sherri H. Stahl**, Summit Health - Secretary
- Michael Doncheski**, Penn State Mont Alto - Foundation President
- Eric Foreman**, Patriot Federal Credit Union - CADC Vice President
- Rod Hocker**, Johnnie's Restaurant & Hotel Service
- Carlos Perez**, CPA Wireless Boost Mobile
- Melanie Furlong**, SpiriTrust Lutheran Home Care & Hospice
- Alice Hawbaker**, LCSi Lehman Construction Services, Inc.
- Luke Martin**, Smith Elliott Kearns & Co., LLC
- Mark Story**, Franklin County Library System
- Jeff Truhan**, The Shook Home
- Mark Durniak**, Fuddruckers
- Brad Evans**, Bartlett Tree Expert Company
- Angela Lynch**, Chambersburg Area School District Foundation
- Patricia Abbott**, Strickler Insurance Agency
- Bill Boltz**, ULTA Beauty

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- Joel Black** - Membership Director  
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- Angie Schaeffer** - Director of Operations & Assistant to the President  
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- Robin Harmon** - Executive Director of the Chamber Foundation  
*rharmon@chambersburg.org*

**CHAIR'S MESSAGE**

**Celebrate community with ChambersFest**

The 4th of July is a wonderful celebration of United States independence, but did you know that July is also the month we celebrate the hardworking townspeople who rebuilt Chambersburg after it was burned on July 30, 1864?



The 32nd annual ChambersFest will take place from July 14 through July 21 and feature some of the summer's most popular events. For the last 15 years, the Tim & Susan Cook Memorial 1-Mile Race has benefitted students from Chambersburg Area Senior High School by way of scholarships, while the proceeds from Scoop-a-Palooza raised money for the educational programs offered through the Greater Chambersburg Chamber Foundation. I invite you to run or walk a mile and follow up with some of the area's most delicious ice cream, all while supporting our kids. You can cap off the day by gathering the family and heading to Chambers Fort Park to watch a free showing of the movie "Coco"(2017) during the Second Saturday Movie Series.

Throughout the entire festival, you can take advantage of Restaurant Week and sample some new food spots or dine at old favorites. More than 20 restaurants are participating this year. ChambersFest will culminate with the day-long Old Market Day on Saturday, July 21. Old Market Day has something for everyone – arts, crafts, food vendors, kids' activities, entertainment, plus the North Square Farmers Market.

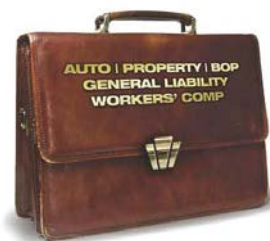
Join me and attend one or more of these fun, family-friendly events to support our community! My son and I love going to Scoop-a-Palooza, tasting ice cream, building with Legos and helping build the human sundae. What's your favorite?

Learn more about the festival at [Chambersburg.org/ChambersFest](http://Chambersburg.org/ChambersFest) or call 717-264-7101.

**Kim Crider**

Certified Health Coach, Optavia  
*Board Chair, Greater Chambersburg Chamber of Commerce*

**Affordable business insurance featuring enhanced coverages — plus the opportunity to earn a dividend.**



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(CONTINUED FROM COVER)

## CADC outlines investment & strategy

Unveiled in 2016, CADC's strategy outlines eight key priorities that will inspire the next generation of leaders. These include strengthening the balance sheet, building projects, workforce development, maintaining a strong partnership with the Greater Chambersburg Chamber of Commerce, providing match funding for infrastructure upgrades to downtown, an investment program, downtown home ownership and membership.

Current projects fulfilling the strategic plan include infrastructure upgrades to the Central Parking downtown, funding **Habitat for Humanity's** HomeAgain project, investing in the **Franklin County Visitors Bureau's** 11/30 Center, supporting Costa Academy, partnering with **McKissick Properties** for the renovation of the Central High School and many others.

United Business Park, located off exit 17 on Interstate-81, is the final large industrial park yet to be developed by Cumberland Valley Regional Development Corp.(CVRDC), an affiliate of CADC. The 355-acre park has a 1.2 million square-foot industrial/logistics building along with another 1.5 million square-foot site planned for construction.

"United Business Park continues as a primary focus for CVRDC and CADC to develop," Christian said. "In partnership with Lee & Associates, we are implementing an aggressive marketing and outreach plan to welcome new businesses to the park. As a result, our prospecting activity has garnered a tremendous amount of momentum."

Since 1960, CADC has invested in real estate throughout the community and developed four business and commercial parks. In all, the businesses and industries provide more than 3,000 jobs. Today, CADC's buildings produce revenue that is used to advance CADC's mission to enhance the economic health of the community. For more information, visit [Chambersburg.org/CADC](http://Chambersburg.org/CADC).

## July Chamber Mixer

Join us on Tuesday, July 17 for our monthly Chamber mixer hosted by **Paramount Senior Living** from 5 to 7 p.m. Located at 6375 Chambersburg Road in Fayetteville, Paramount is a leading provider of senior living services in the southwestern region of Pa. They operate four facilities and specialize in care for seniors with Alzheimer's or other memory impairments. Other services include hospice care, skilled nursing rehab and personal care. To learn more about them, visit [ParamountSeniorLiving.com](http://ParamountSeniorLiving.com).

All members are welcome to attend our Chamber mixers, but registration is requested. To sign up, please visit [Chambersburg.org/Events](http://Chambersburg.org/Events) or call 717-264-7101.

## Sip & Savor: For Your Eyes Only

More than 120 guests enjoyed a delectable four-course wine and food pairing along with games, music and live/silent auctions at Sip & Savor in April. The event was held at The Orchards with wine from **Adams County Winery**, **Jan Zell Wines & Ciders** and **Tuscarora**

### Mountain Winery.

After the third course, guests challenged each other with bids during the live auction led by auctioneer John Kohler of Gateway Gallery Auction. Following dinner, guests enjoyed an after party with music by Strouse Entertainment.



In its fifth year, the event raised important non-dues revenue to support the Chambersburg Chamber. Special thanks to the guests, volunteers, committee members and Chamber members who helped make it a successful event!

### SPECIAL THANKS TO OUR SIP & SAVOR SPONSORS

#### After Party Sponsor



Premier Sponsor  
Corning Credit Union

#### Live Auction Sponsor

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#### Raffle Sponsor

Penn National Insurance

Entertainment Sponsor  
First Energy

#### Silent Auction Sponsor

LCSI Lehman Construction Services, Inc.

#### Benefactor Sponsors

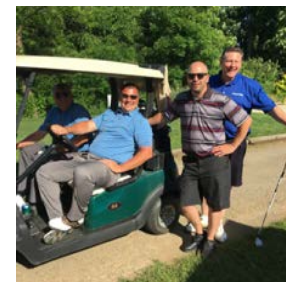
Conewago Enterprises, Inc., ReliAvail I.T. Company, Spirit Trust Lutheran, Wilson College

#### Patron Sponsors

Bartlett Tree Experts | Center for Life Enhancement  
Herbert, Rowland & Grubic, Inc. | Manpower | Newcomer Associates Inc.  
Patriot Federal Credit Union | The Shook Home and the Quarters at the Shook  
Troy Garman-RE/MAX Realty | Valley Agency Company

## 23rd Annual Chamber Golf Tournament

Our golf tournament held at the **Chambersburg Country Club** sold out again this year! Presented by **Spherion Staffing**, the event featured longest drive contests, closest to the pin and two chances to win a two-year car lease with a hole-in-one. Special thanks to all of the golfers, volunteers, committee members and sponsors who made the event a



### THANKS TO OUR GOLF TOURNAMENT SPONSORS

#### Title Sponsor



Tent Sponsors  
ACNB Bank, F&M Trust

Premier Sponsor  
VFW Post 1599

Contest Sponsor  
Valley Agency Company

Food & Beverage Sponsors  
BJ's Wholesale Club  
and ACE Distributing

#### Benefactor Sponsors

Aerrotek, Inc., ACNB Bank, Chambersburg Urgent Care, F&M Trust, Franklin County Visitors Bureau, GEODIS, GDC IT Solutions, HRG Engineering, Lee & Associates of Eastern Pa, Menno Haven, Penn National Insurance, Rausch USA, Smith, Elliott Kearns & Co., West Penn Power

#### Hole-in-One Sponsors

Hamilton Hyundai and Keystone Ford

#### Hole Sponsor

Dennis E. Black Engineering, Inc.



# 38<sup>th</sup> Annual Hospice Golf Tournament

Thursday, August 23  
Chambersburg Country Club  
12:30 p.m. Shotgun Start

"The Home Care & Hospice team gave my mom so much dignity. Everything we needed, the staff got immediately – just every kind of comfort care." -M.M.

"Thank you from the bottom of our hearts for the compassionate care you provided, not just for our dad, but also for our entire family." -J.D.

"I was extremely pleased with the care given to my son by the hospice group. Each and every one of the staff I interacted with was absolutely incredible." -N.N.

**YOUR SUPPORT**  
ensures that everyone who needs Hospice care will receive it, regardless of their ability to pay.

Thank you for helping our friends and neighbors.

Register  
Early!

Special thanks to:



WASTE CONNECTIONS, INC.  
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Platinum  
Sponsor

If you do not wish to receive any further communications from Spiritrust Lutheran<sup>®</sup> concerning requests for donations or other fundraising activities, please write to: Spiritrust Lutheran<sup>®</sup> Foundation, 1050 Pennsylvania Avenue, York, PA 17404 or email [foundation@SpiritrustLutheran.org](mailto:foundation@SpiritrustLutheran.org).

A copy of the official registration and financial information of Spiritrust Lutheran<sup>®</sup> may be obtained from the Pennsylvania Department of State by calling toll-free, within Pennsylvania, 800.732.0999. Registration does not imply endorsement.



# SCHEDULE of EVENTS

**Grand Prize**  
Golf & Lodging Package at  
Seven Springs Mountain  
Resort & Golf Course

Thursday, August 23  
Chambersburg Country Club

Seated Lunch

Noon

Shotgun Start

12:30 p.m.

Happy Hour & Awards

To Follow Tournament

## Become a Sponsor!

Registration due by Monday, August 6.

### Platinum Sponsor \$5,000

- Your representative to welcome golfers
- One Foursome
- Inclusion in all advertising for the event
- Recognition on signage at the event
- Digital/electronic recognition including logo
- Display company banner at event
- Special recognition during announcements at event
- Tee/Green sign with company name and logo

### Gold Sponsor \$3,500

- One Foursome
- Inclusion in all advertising for the event
- Recognition on signage at the event
- Digital/electronic recognition including logo
- Display company banner at event
- Special recognition during announcements at event
- Tee/Green sign with company name and logo

### Silver Sponsor \$2,500

- One Foursome
- Recognition on signage at the event
- Digital/electronic recognition including logo
- Display company banner at event
- Special recognition during announcements at event
- Tee/Green sign with company name and logo

### Bronze Sponsor \$1,500

- One Foursome
- Recognition on signage at the event
- Digital/electronic recognition including logo
- Tee/Green sign with name and logo

### Tee/Green Sponsor \$500

- Digital/electronic recognition including logo
- Tee/Green sign with name and logo

### Cart Sponsor \$250

- Recognition on signage on all carts

A special  
thank you to:



# REGISTRATION

Fore!

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COMPANY: \_\_\_\_\_

PHONE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

\_\_\_\_\_ PLATINUM SPONSOR \$5,000

\_\_\_\_\_ GOLD SPONSOR \$3,500

\_\_\_\_\_ SILVER SPONSOR \$2,500

\_\_\_\_\_ BRONZE SPONSOR \$1,500

\_\_\_\_\_ TEE/GREEN SPONSOR \$ 500

\_\_\_\_\_ CART SPONSOR \$ 250

\_\_\_\_\_ PLEASE ACCEPT MY DONATION  
OF \$ \_\_\_\_\_

TOTAL \$ \_\_\_\_\_

\_\_\_\_\_ Check enclosed payable to: SpiriTrust Lutheran® Foundation

OR

\_\_\_\_\_ Charge my card:

MasterCard  Visa  Discover Card  American Express

Card # \_\_\_\_\_

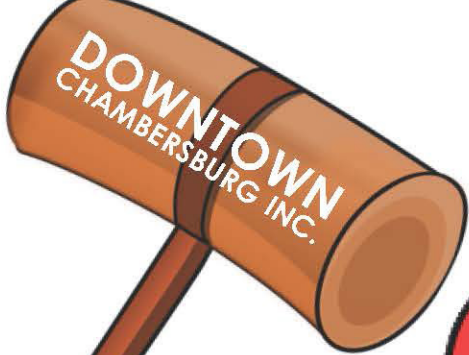
Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

Register online at:  
[bit.ly/38hospicegolf](http://bit.ly/38hospicegolf)





SAT AUG 25, 3-8PM

@ AMVETS PICNIC PAVILION

750 Fifth Ave., Chambersburg



23<sup>RD</sup>  
ANNUAL

# CRABFEAST

## CHAMBERSBURG

Doors open at 3pm for small games of chance. Food served starting at 5:30pm including **ALL-YOU-CAN-EAT HARDSHELL CRABS!** Live auction begins at 6:30pm.

### TICKETS

Adults = \$45 each

Children 12 and under = \$13 each

Tickets include: All-you-can-eat hardshell crabs & beverages. For Landlovers: BBQ chicken and "the fixin's."  
Ticket deadline is August 17!

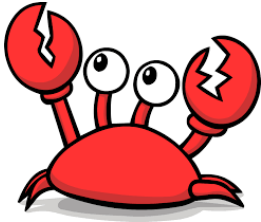
### SPONSORS

Support CrabFeast - Become a Sponsor!  
To learn about sponsorship benefits, contact Angie Schaeffer: 717-264-7101 x208 or [aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)



BUY TICKETS:  
[DowntownCburg.com](http://DowntownCburg.com)





# 23<sup>rd</sup> Annual CrabFeast Sponsorship Opportunities

**Date:** August 25, 2018

**Location:** Amvets Post 224 Picnic Pavilion

**Attendance:** 400+

**About the event:** The annual CrabFeast is one of Downtown Chambersburg Inc.'s most significant fundraising events. Guests enjoy all-you-can-eat hardshell crabs, games of chance, food and more entertainment. Corporate sponsorships allow DCI to cover the cost of numerous bushels of crabs. All proceeds benefit Downtown Chambersburg Inc. and its core mission of revitalizing downtown Chambersburg. *DCI is a 501(c)(3) tax exempt organization.*

**Contact:** Angie Schaeffer, 717-264-7101 ext. 208, [aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)

**Grand Sponsor - \$1,000 – one available** – Sponsor will receive the following benefits:

- Logo featured on event webpage and in all event marketing materials, press releases, radio stations, and in Chamber newsletter recap article
- Company logo featured on the CrabFeast T-shirt
- Company logo displayed on table tent card at the event
- Company name listed in Chamber newsletter recap article
- 8 tickets to the event
- Opportunity to reserve preferred seating for your company picnic
- Opportunity to provide voice over for radio stations
- Opportunity to set up promotional table at the event
- Opportunity for a representative to welcome guests at the event during announcements
- Purchase 12 or more CrabFeast tickets and receive a 20% discount



**Gold Sponsor - \$750** - Sponsor will receive the following benefits:

- Company name listed on event webpage
- Company name featured on event marketing materials as space allows
- Opportunity to display company banner at event
- Company logo featured on the CrabFeast T-shirt
- Company logo displayed on Table Tent Card at event
- Acknowledgement of company as sponsor during the event
- 6 tickets to the event
- Opportunity to reserve preferred seating for your company picnic (purchase 12+ tickets, receive a 20% discount)

**Silver Sponsor - \$500** - Sponsor will receive the following benefits:

- Company name listed on event webpage
- Opportunity to display company banner at the event
- Company name listed on the CrabFeast T-shirt
- Acknowledgement as sponsor during the event
- 4 tickets to the event
- Opportunity to reserve preferred seating for your company picnic (purchase 12+ tickets, receive a 15% discount)

**Bronze Sponsor - \$250** - Sponsor will receive the following benefits:

- Company name listed on event webpage
- Company name listed on the CrabFeast T-shirt
- Acknowledgement as sponsor during the event
- 2 tickets to the event
- Opportunity to reserve preferred seating for your company picnic (purchase 12+ tickets, receive a 10% discount)

**Yes, I would like to sponsor the 23<sup>rd</sup> Annual CrabFeast**

Company Name (as you want it to appear in listings) \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_ Sponsorship Amount \_\_\_\_\_

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature \_\_\_\_\_



Return form to Angie Schaeffer: Mail to Greater Chambersburg Chamber of Commerce, 100 Lincoln Way E., Ste A, Chambersburg, PA 17201; email to [aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org); fax to 717-267-0399.



**GREATER CHAMBERSBURG CHAMBER FOUNDATION**

100 Lincoln Way East, Chambersburg, PA 17201  
717-264-7101 ex. 205 | Chambersburg.org/ChamberFoundation

**Leadership seeks to help nonprofits**

Nonprofit, educational and governmental organizations who need volunteer help on a project may apply for assistance from the Leadership Franklin County (LFC) Community class for the 2018-2019 program year.

Part of the LFC Community experience is the completion of a service project. This enhances teamwork skills while giving back to the community. Past projects included showcasing the Boys & Girls Club of Chambersburg and Shippensburg during Paint the Town Blue week, increasing awareness of the Drew Michael Taylor Foundation, working with Shalom Christian Academy to improve reading skills in youth in the community, increasing participation in Relay for Life Chambersburg and updating the Downtown Chambersburg walking tours. Participants in the 2018-2019 class will choose their community service projects from submitted proposals.

If your organization would like to submit a request for a project team, please complete a Request for Project application, available online at FranklinCountyWorks.com/Leadership under the LFC Community section.

Proposals must meet the following criteria:

- The project must have a definable goal that can be achieved in less than nine months (October 2018 to May 2019).
- The organization has a single contact who will provide background, materials and support for team members.
- Applications are submitted no later than July 20.

The LFC Community Steering Committee will inform organizations by August 3 if their proposal will be forwarded to LFC students for consideration. If so, the contact person will be required to make a 10-minute presentation to the Class of 2019 on September 15. Organizations will be notified by September 17 if their project was selected by a Leadership team. For more information, contact Robin Harmon at 717-264-7101 ext. 205 or rharmon@chambersburg.org.



LFC Community Class of 2018



LFC Youth Class of 2018

**LFC Youth welcome Class of 2019**

The Leadership Franklin County (LFC) Youth Class of 2019 held their summer retreat on June 19 at Folium, Inc.'s Mill Road Adventure Course. The students spent time getting to know each other and participated in team-building activities including climbing the tower. After lunch, Linda Boeckman from Wilson College led the students in a discussion on leadership. The program will recommence after classes begin this fall.



Students attend the program at no charge thanks to sponsor Wilson College. The program is managed by the Greater Chambersburg Chamber Foundation.



**DOWNTOWN CHAMBERSBURG, INC.**

100 Lincoln Way East, Chambersburg, PA 17201  
717-264-7101 | DowntownCburg.com

**23rd Annual CrabFeast!**

CrabFeast will return on Saturday, August 25 to support downtown revitalization! The event will be held rain or shine at the **AMVETS Post 224** picnic pavilion, 750 Fifth Ave., from 3 to 8 p.m. Doors open at 3 p.m. for small games of chance. Food will be served from 5 to 7:30 p.m. Tickets include barbeque chicken and the fixin's and all-you-can-eat hard shell crabs. There will be a live auction starting at 6:30 p.m.

CrabFeast tickets are available at the Chamber, 100 Lincoln Way E. Tickets are \$45 for adults and \$13 for children 12 and younger. Price includes beverages. Ticket deadline is August 17.



Sponsorship opportunities are still available! Don't miss your chance to gain exposure at this well-attended, all-you-can-eat crab event. For information about sponsorship opportunities, contact the Chamber at 717-264-7101.



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**Cinco de Mayo Multi-Chamber Mixer**



**Ribbon Cutting: Black Oak Bar**



**Mixer at The Shook Home Wellness & Rehab. Center**

*Join Us*

Become a Certified Tourism Ambassador  
**CTA Classes**

**July 23, 2018**

8:30 am – 12:30 pm

at Penn National - Trellis Terrace  
Fayetteville, PA

**September 18, 2018**

8:30 am – 12:30 pm at Quincy Village  
Minnich Manor, Slaybaugh Room  
Waynesboro, PA

**Registration Starts at 8 | Breakfast included.**

*Franklin County PA*  
TOURISM  AMBASSADOR

For more information:  
[dharmon@explorefranklincountypa.com](mailto:dharmon@explorefranklincountypa.com)  
717.552.2977 | [www.CTANetwork.com](http://www.CTANetwork.com).





# Scoop-a-Palooza

ice cream for education



Sponsored by:

**SAT JULY 14 / 11AM-3PM**

**@Chambersburg Area Senior High School**

**Enjoy all-you-can-eat ice cream samples  
from a variety of local ice cream shops  
& vote for your favorite!**

*Plus fun kids' area,  
live entertainment and more!*

### **Tickets:**

**\$6 adults, \$4 kids age 4-12**

*Additional fee for at-the-door tickets*

**kids 3 & under are free**



*Proceeds benefit the Greater Chambersburg Chamber Foundation*

**Buy your tickets at  
[ScoopaPalooza.org](http://ScoopaPalooza.org)**

*or at the Chambersburg Heritage Center & Gift Shop, 100 Lincoln Way E.*



# QuickBooks® Step-by-Step Training Manual Provided



**Dates:** July 18, 2018  
August 15, 2018

**Location:** 720 Norland Avenue  
Chambersburg, PA 17201

**Time:** 9:00AM – 12:00PM



Scan QR code with  
mobile device for more info.

## 4 Easy Ways to Register Now!

**Call:** 800-555-9510 or 717-267-2100

**Fax Completed Registration:** 717-267-1464

**On-Line:** [www.schultheisscpa.com](http://www.schultheisscpa.com) – click on the resources link

**Mail Below Registration:** Schultheiss & Associates  
720 Norland Avenue  
Chambersburg, PA 17201

### Is Your Office Making These 21 Critical Mistakes?

- 3 QuickBooks® errors that hurt cash flow in your office.
- 7 Mistakes to avoid in “costing” and why they hurt you.
- 5 Ways to reduce payroll headaches - the one best fix.
- 3 Reports that will stop wasted expenses and overhead.
- 3 Critical errors in setting up your chart of accounts.

### Who Should Attend QuickBooks® Training?

- **Spouses** who help with the books on a part-time basis.
- **Business owners** who want to avoid mistakes and improve cash flow.
- **Partners** looking for long-term answers to accounting problems.
- **Bookkeepers** who need a better understanding of QuickBooks®.
- **First-time** users just new to QuickBooks® software.
- **Seasoned users** who want to take advantage of the advanced features of QuickBooks®.

**Course:** \$129 per person. \$100 per person if two or more attendees from same company.  
(includes continental breakfast)

**Name:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

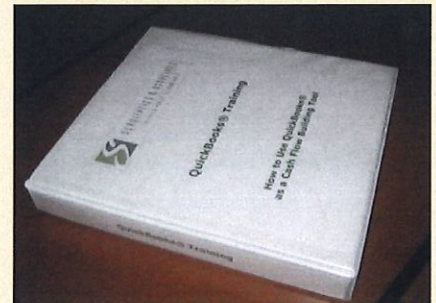
**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Phone:** \_\_\_\_\_

**E-Mail:** \_\_\_\_\_

**Additional Registrants:** 1. \_\_\_\_\_

2. \_\_\_\_\_



Payments Accepted: Check ♦ Cash ♦ Mastercard ♦ Visa



Visit our Facebook page – [www.facebook.com/schultheisscpa.com](http://www.facebook.com/schultheisscpa.com)



# DHM Environmental



Professional finished projects that meet specifications.

- PROFESSIONAL INSTALLATIONS •
- EXPERIENCED OPERATORS •
- MODERN EQUIPMENT •



Up to date equipment for quality service.



Responsibly supporting residential properties within our natural environment.

## ENVIRONMENTAL DIVISION CONTACTS:

- **Superintendent:** Kelby McGinnis - [kmcginnis@dhmexc.com](mailto:kmcginnis@dhmexc.com)
- **Division Manager:** Lynn Martin - [lmartin@dhmexc.com](mailto:lmartin@dhmexc.com)
- **Chief Estimator:** Lance Norton - [lnorton@dhmexc.com](mailto:lnorton@dhmexc.com)
- **Front Office:** [info@dhmexc.com](mailto:info@dhmexc.com)

• Committed To .

# CONSERVATION



## ENVIRONMENTAL DIVISION

4961 Cumberland Highway  
Chambersburg, PA 17202

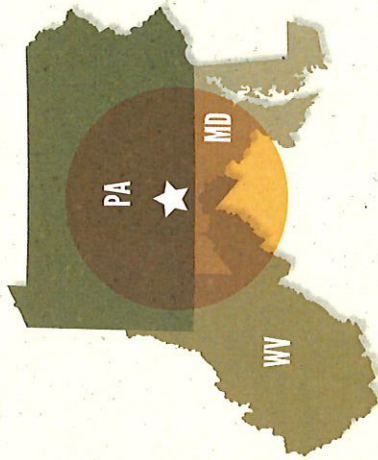
**717.264.2168**  
[www.dhmexc.com](http://www.dhmexc.com)

• EXCELLENCE AND INTEGRITY •

DHM Environmental Division is committed to the protection and improvement of our region's diverse natural resources through professional and ethical application of soil and water conservation practices.

## SERVICES

- Erosion & Sediment Control
- Temporary & Permanent Seeding
- Reforestation
- Sifted Top Soil
- Commercial & Residential Landscaping
- Pavers & Retaining Walls



Pennsylvania • Maryland • West Virginia

• FREE ESTIMATES •

**David H. Martin Excavating Inc.**

4961 Cumberland Hwy | Chambersburg PA, 17202  
Phone 717.264.2168 • Fax 717.264.0221  
[www.dhmexc.com](http://www.dhmexc.com)

COMMERCIAL • RESIDENTIAL • AGRICULTURAL



# Conservation of Natural Resources is . . .

## • our Heritage •

Since 1968, David H. Martin Excavating has been committed to protecting our environment through responsible Best Management Practices.

Our first customers were fellow farmers making land improvements to their agricultural properties.

As outdoor enthusiasts and land owners, DHM owners and employees are vested in the protection of our natural woodlands, pastures, wildlife, and fisheries.

## Our Historical Projects

- Reclamation of Neglected Lands
- Stream Restorations
- Site Protection / Township Park Improvements



Committed to the protection of the Susquehanna River and its many tributaries as well as the Chesapeake Bay Watershed.

## • our Livelihood •

### AGRICULTURAL & FORESTRY



- Manure Management Projects
- Support to Forestry Conservation
- Heritage Landscaping and Seeding

### INDUSTRIAL & COMMERCIAL



- Landfill Support
- Quarry Stabilization
- Commercial Center Retention

### RESIDENTIAL & RECREATION



- Individual and Developer Landscaping
- Athletic Fields and Parks
- Pavers, Retaining Walls, and Ponds

## • our Future •



- Partner with conservation agencies to ensure protections
- Education and sharing of "Best Practices" throughout the industry
- Ethical practices in establishing environmental protection
- Incorporate new technologies that increase protection
- Continue meeting our customers' needs

### LIKE & FOLLOW:

FACEBOOK: @DAVIDHMARTINEXCAVATINGINC

TWITTER: @DHM\_ENV\_DIV

INSTAGRAM: @DHMEXC

EXCELLENCE AND INTEGRITY • NOT JUST WHAT WE DO, BUT THE FOUNDATION FOR ALL THAT WE ARE.



# ChambersFest

JULY 14 -21

*The Outlook Special Section*

For the most updated Information about all of the ChambersFest events is available online at [Chambersburg.org/ChambersFest](http://Chambersburg.org/ChambersFest).



SATURDAY, JULY 14-21

## Restaurant Week

Participating Restaurants  
Back by popular demand, the 2nd Annual ChambersFest Restaurant Week will feature unique cuisines and specials to showcase the best in dining. More than 20 restaurants will participate including **Big Oak Café, CJ's BBQ Smokehouse, Fuddruckers, GearHouse Brewing Company, Hoss's Steak & Sea House, Jan Zell Wines & Olympia Candy Kitchen, Main Street Deli, The Meadows Frozen Custard, Molly's Restaurant & Carry-Out, The Orchards, Relax Lounge** and others.



For more details, visit [Chambersburg.org/ChambersFestRW](http://Chambersburg.org/ChambersFestRW).

SATURDAY, JULY 14

## Tim & Susan Cook Memorial Race

7 to 9:30 a.m. - **CASHS**

The Chamber invites the community to participate in the 15th Annual Tim & Susan Cook Memorial 1-Mile Race/Walk. Registration begins at 7 a.m. at the **Chambersburg Area Senior High School (CASHS)**, with the women's race/walk at 8 a.m. and the men's race/walk at 8:30 a.m. Money raised from this event is contributed to the Tim & Susan Cook Memorial Scholarship Fund, which annually awards scholarships to two seniors from **Chambersburg Area School District**. Day-of registration is \$18, or \$22 with a T-shirt (while supplies last).

For more details, contact Robin Harmon at 717-264-7101 ext. 205.

SATURDAY, JULY 14

## North Square Farmers Market

8 a.m. to 12 p.m. - Downtown Chambersburg

Enjoy Chambersburg's only open-air farmers market offering farm fresh, seasonal and 100% locally grown produce. Products exclusively from local farmers, artisans and entrepreneurs in a fun, social atmosphere as well as kids' activities, live music and more.

For more details, visit [NorthSquareFarmersMarket.com](http://NorthSquareFarmersMarket.com).

SATURDAY, JULY 14

## Scoop-a-Palooza

11 a.m. to 3 p.m. - **Chambersburg Area Senior High School**

Enjoy all-you-can-eat ice cream samples from local ice cream shops along with kids' activities and entertainment. Proceeds raise money for educational programs offered through the Greater Chambersburg Chamber Foundation. Tickets are \$7 for adults, \$5 for children at the door. Ages three and under are free. Scoop-a-Palooza is sponsored by **ACNB Bank**.  
For more details, visit [ScoopaPalooza.org](http://ScoopaPalooza.org).

SATURDAY, JULY 14

## Second Saturday Movies

Kids' Activities 8 p.m., free movie at dusk - Chambers Fort Park

Enjoy free family-friendly movies on Second Saturdays all summer long! This month's free movie will be "COCO" (2017).

For more details, visit [DowntownCburg.com](http://DowntownCburg.com).



TUESDAY, JULY 17 - SATURDAY, JULY 21

## Look Away: The Aftermath of the Burning of Chambersburg

10 a.m. - 4 p.m., Franklin Co. Historical Society, 175 E. King St. History exhibit featuring archives and artifacts from the Burning of Chambersburg including letters and photos.

For more details, visit [FranklinHistorical.org](http://FranklinHistorical.org).

TUESDAY, JULY 17 - SATURDAY, JULY 21

## Franklin County Art Alliance Winner's Gallery

10 a.m. to 2 p.m., Council for the Arts, 81 North Main St. Featuring over 30 of the award-winning works of art from the 47th Annual Membership Exhibition of the Franklin County Art Alliance held earlier this summer. This is an eclectic collection of oils, watercolors, pastels and prints by both adult and high school student artists. Kids' activities also offered on Saturday from 9 a.m. to 4 p.m.

For more details, call 717-264-6883.

THURSDAY, JULY 19

## Cabaret

Two screenings: 3 and 7:30 p.m. - The Capitol Theatre  
The decadent and scintillating film version of the long-running Broadway hit, depicts life in Berlin in 1931 as the Nazis begin their ascent to power in Germany and their attempt to dominate the world. Present a receipt from a Restaurant Week participant and receive a free bag of popcorn!

For more details/tickets, visit [TheCapitolTheatre.org](http://TheCapitolTheatre.org).

SATURDAY, JULY 21

## North Square Farmers Market

8 a.m. to 12 p.m. - Downtown Chambersburg

Enjoy Chambersburg's only open-air farmers market offering farm fresh, seasonal and 100% locally grown produce. [NorthSquareFarmersMarket.com](http://NorthSquareFarmersMarket.com)

# ChambersFest

**JULY 14 -21**

*The Outlook Special Section*

SATURDAY, JULY 21

## Old Market Day

9 a.m. to 4 p.m. - Downtown

Chambersburg

A ChambersFest tradition, this free street festival in downtown Chambersburg features art, craft and food vendors, kids' activities, entertainment on two stages and the North Square Farmers Market. **F&M Trust** is the presenting sponsor.



*For more details, visit [DiscoverChambersburg.com](http://DiscoverChambersburg.com).*

SATURDAY, JULY 21

## Camp Showcase by Cumberland Valley School of Music

9:30 a.m. - The Capitol Theatre, 159 S. Main St.

This musical showcase will feature three of Cumberland Valley School of Music's camps: Voice & Drama, Voice & Drama Jr. and the YMCA Sam's Music Camp performing songs and scenes from "The Little Mermaid." Their performance begins at 9:30 a.m. on the Capitol Theatre's main stage.

*For more details, visit [CVSMusic.org](http://CVSMusic.org).*

SATURDAY, JULY 21

## Old Jail Tours

10 a.m. to 4 p.m. - Franklin Co. Historical Society, 175 E. King St.

The Old Jail will be open for tours during Old Market Day to celebrate their 200th Anniversary! There'll be extra tour guides on duty. Cost is \$5 for adults, \$4 for children over six, \$10 for families

(two adults and two children) as well as group rates available.

*For more details, visit [FranklinHistorical.org](http://FranklinHistorical.org).*

SATURDAY, JULY 21

## A Cappella & Unplugged

7 p.m. - Downtown Chambersburg

The highlight event preceding the 1864 light show is the final round of A Cappella & Unplugged, performed on the steps of the courthouse. Spectators can vote for their favorite act and have their in-person vote tabulated with online voting to select the winner, who will receive \$500 and bragging rights.



*For more details, visit [ExploreFranklinCountyPa.com](http://ExploreFranklinCountyPa.com).*

SATURDAY, JULY 21

## 1864: The Burning

9 to 10 p.m. - Downtown Chambersburg

As darkness approaches, the town will transform to 1864 and the story of the town's ransoming will come to life with a light show. A variety of activities will lead up to the reenactment, including historic walking tours, living history, exhibits, prizes, giveaways, old-fashioned photo booth, book signings, glow-in-the-dark face painting and more.

*For more details, visit [ExploreFranklinCountyPa.com](http://ExploreFranklinCountyPa.com).*

### CHAMBERSFEST ORGANIZATIONS

The annual ChambersFest celebration has been held every summer since 1986. The Greater Chambersburg Chamber of Commerce, **Downtown Business Council, Franklin County Visitors Bureau** and others help to coordinate and promote ChambersFest activities.

*For more information, visit [www.Chambersburg.org/ChambersFest](http://www.Chambersburg.org/ChambersFest).*

### SPECIAL THANKS TO OUR CHAMBERSFEST SPONSORS



#### Premier Sponsors:

Apple Valley Waste Services, Inc. | Chambersburg Area Development Corp. | F&M Trust | Menno Haven Park's Garbage Service, Inc. | Penn National Insurance

*Benefactor Sponsors:* M&S Harley Davidson, Rose Rent Lofts, Valley Agency Insurance

*Contributor Sponsors:* American Legion Burt J. Asper Post 46, The Chambersburg Club, Rausch USA, Strickler Insurance Agency, Inc., Manpower, Noelker & Hull Associates, Inc., R.E.M. Staffing, Inc.

SPECIAL THANKS TO OUR SCOOP-A-PALOOZA SPONSORS

3 Scoop Sponsor:



*Kids' Area Sponsor:* Orrstown Bank / *Celebrity Sundae Sponsor:* Volvo Construction Equipment

*2 Scoop Sponsors:* Corning Credit Union | CVR Uniforms | First Community Bank of Mercersburg  
F&M Trust | Patriot Federal Credit Union | Starr Insurance | BB&T

*1 Scoop Sponsor:* Smith Elliott Kearns & Co., LLC | *Baby Scoop Sponsor:* Aerotek





**FUN!**

**DANCE!**

**FOOD!**

**RAFFLE!**

# Celebrating Nursing Through the Ages

**HELP us BUILD the BUILDING for our NURSES**

The Franklin County Career & Technology Center Practical Nursing Program Celebrates 60 Years of Caring and Service to Franklin County



**Who:** Everyone

**When:** Saturday July 14, 2018 6:00 - 9:00 p.m.

**Where:** Franklin County Career & Technology Center 2463 Loop Road Chambersburg, PA

**What:** Something for everyone! Celebrate the Nursing Program's 60<sup>th</sup> birthday and its future! Dancing (instruction for group dance), Music, Trivia games with prizes, History of Nursing in Franklin County with a twist, multiple raffles. Tour the Practical Nursing Program (PN) building (opens Fall, 2019). See the Live project by the high school Career Tech students. Casual attire - jeans, comfortable shoes.

**Time:** 5:00 p.m. Tours of the Practical Nursing Program Building  
6:00 p.m. Celebration - Dancing, Food, Raffle, Music, Trivia with prizes

**Cost:** \$30 per person (advanced sales). Mail form below. \$35 day of event  
RSVP as soon as possible - LIMITED ADMISSION -celebration is coming soon!

Proceeds for this fun event benefit the Practical Nursing Program Capital Campaign. Donations are tax deductible. NO taxpayer dollars or public school funds are paid toward this building or the Program.

**Celebrating Nurses Through the Ages July 14, 2018**

Name \_\_\_\_\_ Email \_\_\_\_\_ Phone Number \_\_\_\_\_

Address \_\_\_\_\_

**Yes** - I/we will attend. Enclosed is \$30 per person. \$20 per person is tax deductible.

**No** - I cannot attend but I support vocational education at its finest. Enclosed is a donation of \_\_\_\_\_.

I fully support nurses in Franklin County and am donating \$\$\_\_\_\_\_ in honor/memorial of \_\_\_\_\_ . I want to see this project completed!!

Sponsor an event with a donation of \$1000. Call to discuss what is available.

**THANK YOU FOR YOUR SUPPORT!!!!**



Mail to: FCCTC-PNP 2463 Loop Road Chambersburg, PA 17202  
For Credit Card payment - call 717-263-5667  
Check or Money Orders - make payable to FCCTC-PNP





## *Congratulations* to the chamber members who received a dividend.

Those members know it pays to place their business insurance with the ChamberPlus program — one of the great benefits of your chamber membership. By purchasing their insurance through Penn National Insurance, participating members recently received a check in the amount of 14% of their total premium.



[www.PennNationalInsurance.com](http://www.PennNationalInsurance.com)

### Program Features

- ▶ All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group program premium and claims experience of eligible lines. As program grows, so does dividend potential.
- ▶ Enhanced coverages on auto, businessowners, property, workers' compensation, and general liability — giving you added protection at no additional cost
- ▶ Information and services to help reduce losses — the payoff is greater dividend potential

What would 14% of your current premium be?

Find out how you can join in the dividend potential today!\*



800-503-8908 • [www.stricklerins.com](http://www.stricklerins.com)

\*Dividend payments are based upon program eligibility and are not guaranteed.



# Tim & Susan COOK Memorial RACE

2018



*In memory of Tim & Susan Cook*

Join us for the 15th Annual Tim & Susan Cook Memorial ChambersFest 1-Mile Race/Walk on **Saturday, July 14.**

## Race Schedule:

- 7AM Registration at CASHS Upper Concession  
511 S. Sixth St., Chambersburg, PA
  - 8AM Women's and Girl's Race/Walk
  - 8:30AM Men's and Boy's Race/Walk
  - 9:30AM Results Ceremony
- Races begin at Chambersburg Area Middle School and end at Chambersburg Area Senior High School.*

## Why We Run/Walk

Tim E. Cook and Susan M. Cook were both 49 when they died on December 13, 2002 as a result of a car accident. Both were 1971 graduates of Chambersburg Area School District (CASD). Tim was a mathematics teacher at the high school for 28 years and was the coach of the girls' cross country and track teams. Susan was an administrative assistant at Shippensburg University. Money raised from this race is contributed to the Tim and Susan Cook Memorial Scholarship Fund at CASD.

**Sponsorships  
are available!**

For sponsor levels & benefits, contact  
Robin Harmon at 717-264-7101 ext.  
205 or rharmon@chambersburg.org



Participants may register and pay online or complete the form below. To register online, visit [www.chambersburg.org/events](http://www.chambersburg.org/events).

## Registration Form:

Name \_\_\_\_\_  
Mailing Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
Phone \_\_\_\_\_ Age on race day \_\_\_\_\_  
Email \_\_\_\_\_

**Race Entered** (circle one): Female Run/Walk Male Run/Walk

**Pre-registration** (encouraged to ensure T-shirt availability):

\$15 per entry without T-shirt, on or before June 25

\$20 per entry with T-shirt, on or before June 25

**Race-day registration:** \$18 per entry, no T-shirt

\$22 per entry with T-shirt (if available)

**T-shirt size** (circle one): Youth L Adult Small Adult M  
Adult L Adult XL None

## Payment Information:

Amount enclosed: \_\_\_\_\_  
Please make check payable to Greater Chambersburg Chamber of Commerce  
OR

Charge this amount \_\_\_\_\_ to (circle one):

AMEX Discover MasterCard Visa

Credit Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Please complete and return this form to the Chamber office:

100 Lincoln Way East, Suite A, Chambersburg, PA 17201

**Waiver:** Upon acceptance of my entry, I the undersigned, assume all risks associated with running in this event & do hereby release & discharge the Chambersburg Road Runners Club, Chambersburg Area School District, Borough of Chambersburg, the Greater Chambersburg Chamber of Commerce & all other race representatives from any and all claims for damage, demands & causes of action arising from or as a result of my participation in this race.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



# Chambersburg Duck Derby Sponsorship Opportunities



## Super Duck Sponsor - \$2,000

\*One available

- Company logo on all event promotional materials (includes website)
- Company logo on 4 yard signs at event
- Company logo on 2 yard signs at event
- Company logo on 4 yard signs at event
- Company logo on 2 yard signs at event
- Company logo on tickets
- 12 Duck Derby race tickets



the start  
announcing winners

Saturday, September 22

## Quackers Sponsor - \$500

- Company name listed on event webpage and Facebook event page
- Company logo on 2 yard signs at event
- 4 Duck Derby race tickets

## Feathered Friend - \$250

- Company name listed on event webpage and Facebook event page
- Company logo on signs at event
- 2 Duck Derby race tickets

## Duckling Darling - \$100

- Company name listed on event webpage and Facebook event page
- Company name listed on sign at event

## Duck Tent Sponsor - \$1,500

\*Two available

- Company logo on all event promotional materials (includes website)
- Company logo on Tent Banner at event
- Company provided banner at start line
- Opportunity for a representative to drop ducks at the start
- Company logo on 3 yard signs at event
- 10 Duck Derby race tickets

## Golden Egg Sponsor - \$1,000

- Company name on event promotional materials (as space allows)
- Company provided banner at finish line
- Company logo on Golden Egg banner at event
- Company logo on 2 Golden Egg yard signs
- 8 Duck Derby race tickets

**THANK YOU** for your support  
of this important fundraiser for  
Downtown Chambersburg Inc.

-----

\_\_\_\_\_ Yes, I want to sponsor at the \$\_\_\_\_\_ level.

\_\_\_\_\_  
Company Name - as listed for sponsor recognition

\_\_\_\_\_  
Contact Name

\_\_\_\_\_  
Address

\_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip

\_\_\_\_\_ Email \_\_\_\_\_ Phone

*\*Commitment and logo must be received no later than **August 26, 2018** to be included in printed materials.*

**Please mail payment to:** Downtown Chambersburg Inc., Attn: Lark Kennedy, 100 Lincoln Way E., Ste. A, Chambersburg, PA 17201. **Questions?** Contact Lark at 717-264-7101 ext. 206 or lkennedy@chambersburg.org.

The Duck Derby is  
coordinated by and benefits:



DOWNTOWN  
CHAMBERSBURG INC.



MEMBER SPOTLIGHTS

## Cool Hollow Financial

273 Lincoln Way E. Chambersburg, PA 17201 | 717-496-4609  
CoolHollowFinancial.com

Established in 2015, **Cool Hollow Financial** found that people lean on their accounting relationships heavily and want to get more creative with their finances. We prepare comprehensive financial plans for individuals with a blend of: Investment Strategies, Insurance Planning, Education Funding, IRAs and Tax Efficiencies. Cool Hollow Financial, as a Firm, believes in taking the time to learn how to best aid clients in their financial goals and lean on a foundation of education to enable clients to redefine their financial future. By knowing where clients want to be, Cool Hollow can help reverse engineer a plan to make sure that decisions that are made today and tomorrow are made with the future in mind. Many firms aim for savings, what sets us apart is being mindful of distribution models and how a dollar saved one way isn't always as valuable as a dollar saved another. Give us a call, we'd love to talk to you.



Securities and investment advisory services offered through qualified registered representatives of MML Investors Services, LLC. Member SIPC. Cool Hollow Financial is not a subsidiary or affiliate of MML Investors Services, LLC, or its affiliated companies.  
5001 Louise Dr. Mechanicsburg, PA 17055 (717) 791-3300  
CRN201905-230618

## BWise Manufacturing, LLC

1002 Wayne Ave. Chambersburg, PA 17201 | 717-261-0922  
BWiseMfg.com | dmckee@bwisemfg.com

### BWise Manufacturing, LLC

is a trailer industry leader, manufacturing over 125 different trailer models in their state-of-the-art, 414,000 square-foot facility on Wayne Avenue. Owner Brian Wise brings over 25 years of experience in the industry, employing over 100 people, many of whom are industry veterans. BWise Manufacturing offers two premier brands: BWise Trailers and Bri-Mar. Highly successful and proprietary products include the BWise Ultimate Dump Trailer, Ultimate Combo and Multi-Tasker.



Recently, BWise Manufacturing hosted a National Trailer Safety Week event at their facility in partnership with the National Association of Trailer Manufacturers. They featured presentations on safe equipment use and tours of their facility, and were proud to join the effort to improve the safety of America's roads and highways through education and awareness.

Make the wise choice and contact them today!

## July's Lunch & Learn

Join Victor Parziale from **Healthy Community Partnership** on Thursday, July 26 from 11:30 a.m. to 1 p.m. at the Chamber as he presents about drug-free education focused around addiction in the work environment. He will discuss addiction, signs and symptoms of abuse, the cost of addiction to employers, stigma and relapse rates, drug free workplace components, reasonable suspicion forms and process and what you can do now. Lunch provided courtesy of Fuddruckers. Please register in advance at [Chambersburg.org/Events](http://Chambersburg.org/Events). Cancellations made within 48 hours or no shows will be billed \$10.

### GIVING BACK

## Scholarships donation

Under the leadership of Chief Executive Officer and President Robert (Bob) J. Fignar, The **First Community Bank of Mercersburg** has established a

new scholarship for Penn State Mont Alto students with financial need. Through the Open Doors Matching Scholarship Program, First Community Bank's gift of \$30,000 will earn a 2:1 match, creating a \$90,000 Scholarship endowment to support Mont Alto students. In 2017, the Mont Alto Campus awarded more than \$521,000 in scholarship support to more than 41 percent of its student population. The Open Doors Scholarships will provide even more support to students with financial need.



First Community Bank of Mercersburg is one of six recently established Open Door Scholarships at Penn State Mont Alto. The Open Doors Scholarship Program offers a 2:1 match from university funds for private gifts to endow scholarships for undergraduates with financial need who are enrolled in the University's Open Doors programs, designed to help students overcome the obstacles they may face in earning a Penn State degree. To learn more, visit [GreaterPennState.psu.edu](http://GreaterPennState.psu.edu).

## Event raises funds for Capitol Theatre

Maryann Fisher, owner of **Decorating Den Interiors**, recently presented **The Capitol Theatre's** executive director Jon Meyer the funds raised from their Ladies' Night event. The total amount raised was \$2,402, which is double the amount from the previous year's event.





## WELCOME NEW MEMBERS

### *Coffee Shops*

**C & C Coffee Company**  
15 North Main Street  
Chambersburg, PA 17201  
(717) 504-8718  
www.candccoffee.com  
info@candccoffee.com

### *Bakeries*

**C's Place Gluten-Free Goodies**  
Cheryl Brown  
Greencastle, PA  
(717) 658-0961  
www.facebook.com/  
CsPlaceGlutenFreeGoodies  
cheryl@cabcauseandeffect.com

### *Fund Raising*

**C.A.B. Cause & Effect Consulting**  
Cheryl Brown  
Greencastle, PA  
(717) 658-0961  
www.cabcauseandeffect.com  
cheryl@cabcauseandeffect.com

### *Non-Profit Organizations & Associations*

**Chambersburg Evening Kiwanis**  
Rodney Stoops  
PO Box 309  
Saint Thomas, PA 17252 -0309  
(717) 491-4017  
www.chambersburgkiwanis.org  
rodney.stoops@comcast.net

### *Trucking*

**Custom Vehicle Solutions**  
Laura Henson  
15409 Molly Pitcher Highway  
Greencastle, PA 17225  
(717) 494-7100  
www.CVSolutions.com  
hainl@rushenterprises.com

### *Beauty Services*

**Diversity Salon & Spa**  
25 Garman Drive  
Chambersburg, PA 17202  
(717) 660-2781

### *Environmental Services*

**Fox Hill Environmental**  
Scott Mowery  
PO Box 352  
Shippensburg, PA 17257  
(717) 461-2228  
www.foxhillenvironmental.com  
scott@foxhillenvironmental.com

### *Churches*

**Lifehouse Church**  
Justin Simpson  
515 East Wilson Boulevard  
Hagerstown, MD 21740  
(301) 739-1167  
www.lifehousechurch.org  
jsimpson@lifehousechurch.org

### *Cell Phone*

**Monster Buyback & Repair**  
Stephen Xereas  
1495 Lincoln Way East  
Chambersburg, PA 17201  
(717) 496-8452  
www.monsterbuyback.com  
info@monsterbuyback.com

### *Construction*

**Nitterhouse Concrete Products**  
William Nitterhouse  
2655 Molly Pitcher Highway South  
PO Box 2013  
Chambersburg, PA 17201  
(717) 267-4521  
wkn@nitterhouse.com

### *Health Care Services*

**Organic Remedies Dispensary**  
John Toth  
900 Wayne Avenue  
Chambersburg, PA 17201  
(717) 251-2321  
www.organicremediespa.com  
j.toth@organicremediespa.com

### *Retirement & Living*

**Paramount Senior Living at Chambersburg Road**  
Seth Reid  
6375 Chambersburg Road  
Fayetteville, PA 17222  
(717) 352-2721  
www.paramountseniorliving.com  
sreid@paramountsl.net

### *Advertising*

**Pryor Marketing LLC**  
Tyler Pryor  
466 Lantern Lane  
Chambersburg, PA 17201  
(717) 387-3871  
Tyler@pryormarketingllc.com

### *Pest Control*

**Ratt inc DBA Orkin**  
Daniel Griffin  
4450 Paxton Street  
Harrisburg, PA 17111  
(717) 657-9063 Ext 1  
rpaul@rattinc.net

### *Churches*

**Redeemer Church**  
Jeff Cottone  
2830 Keefer Rd  
Chambersburg, PA 17201  
(717) 288-7814  
www.redeemerchurchpca.com  
jeff@redeemerchurchpca.com

### *Business Consultants*

**SCORE**  
Kathryn Gratton  
20143 Scholar Drive, Suite 323  
Hagerstown, MD 21740  
(301) 766-2043  
Hagerstown@scorevolunteer.org

### *Retail*

**Staples**  
Rob Myers  
963 Norland Avenue  
Chambersburg, PA 17201  
(717) 263-2550  
www.staples.com  
gm0274@staples.com

## MILESTONE ANNIVERSARIES

### *40 Years*

**Martin's Famous Pastry Shoppe, Inc.**

### *30 Years*

**David H. Martin Excavating, Inc.**

### *25 Years*

**Downtown Business Council of  
Chambersburg  
Manpower Chambersburg/  
Shippensburg**

### *20 Years*

**Abe's Auto Service, Inc.  
Best Friends Animal Hospital**

### *15 Years*

**Belle Jewelers**

### *10 Years*

**Outdoor Living**

### *5 Years*

**USAG Carlisle Barracks Family and  
Morale, Welfare and Recreation  
(MWR)**

### *1 Year*

**Comcast Business Services  
Nest Fresh Chambersburg  
Toy Box Gifts & Wonder  
UCP of Central PA  
Noelker and Hull Associates, Inc.**

### **ServiceMASTER Restore**

#### **24 Hour Emergency Response**

- **Fire**
- **Water**
- **Mold**



**717/267-2223**

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IICRC Certified Disaster Restoration Company, family owned and operated since 1985



# Occupational Services, Inc.



BUSINESS ON A MISSION



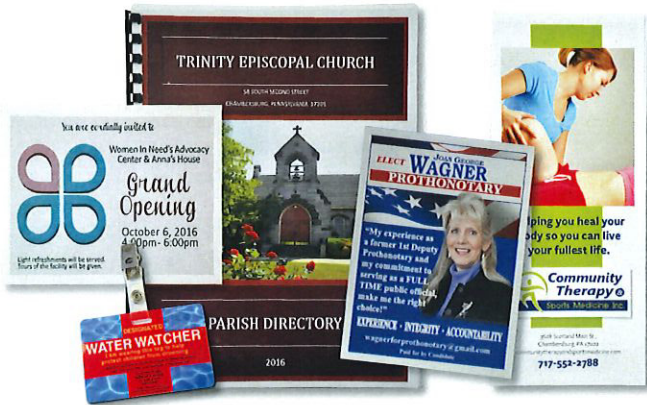
## THE PRINT SHOP

Occupational Services, Inc.

We are a FULL SERVICE Print Shop

Brochures - Reports - Business Cards - Post Cards - Menus  
I.D. Badges - Booklets - Flyers - Invitations - Rack Cards  
Programs - Posters - Labels - Newsletters - Raffle Tickets  
And so much more!

The Print Shop at OSI  
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The one-stop shop for all of your document needs!

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## TAKE THE HASSLE OUT OF SANITIZATION



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### WE OFFER THE LATEST IN DIGITAL PRINTING TECHNOLOGY

- Label Design & Printing Capabilities (Digital, Flexo and Cut & Stack Labels)
- Package Labels
- Color Coded Warehouse Labeling
- Pallet Labels
- Rack Labels
- RFID Tags
- Tote and Bin Labels
- UPC and Outer Carton Labels
- Integrated Labels
- All Types of Custom Labels

### TAGGING AND DE-TAGGING SERVICE

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OSI is proud to partner with many businesses in our community!

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**Occupational Services, Inc.**

Providing Vocational Services to Individuals with Disabilities in Franklin County and surrounding areas Since 1957

17 Redwood Street  
49 Industrial Drive  
Chambersburg, PA 17201  
(717) 263-9293



MEMBERS IN THE NEWS

**Boyer & Ritter LLC**, one of the accounting firms, is pleased to hiring of Mark W. Banks, CPA, growing client base throughout Pennsylvania. Banks previously staff auditor for a national accounting assisted clients in the manufacturing industries. He will join Boyer employee benefits plan audit group as well as the manufacturing and retail industry groups. Banks is a member of the American Institute of Certified Public Accountants (AICPA) and the Pennsylvania Institute of Certified Public Accountants (PICPA). For more information, go to [cpabr.com](http://cpabr.com).



region's largest announce the to serve its central worked as a firm, where he and retail & Ritter's

**F&M Trust** is pleased to announce the following promotions. Lance Bernecker was promoted to credit analyst II. Bernecker joined F&M Trust in 2014 and has over three years of experience in commercial banking. As a credit analyst II, he is responsible for reviewing credit data to evaluate commercial loan requests for prospective and current F&M Trust commercial customers. Sean Zabrocky has been promoted to BSA/OFAC analyst. Zabrocky joined the bank in 2015 and was previously a loan servicing specialist. In his new role, he will be responsible for analyzing and investigating customer transactions in compliance with the bank's anti-money laundering and financial crimes programs. Please visit our website for more information, [FMTrustOnline.com](http://FMTrustOnline.com).



Pam Anderson, CG®, **Anderson CoGen**, is proud to announce that she has earned the Certified Genealogist credential. According to the Board for Certification of Genealogists®, applicants are evaluated on standards for researching, documenting, and writing. Certification results from the evaluation of work samples in a portfolio submission and says that a genealogist has met the rigorous standards for knowledge and competence in the field.

**Decorating Den Interiors** recently held its 49th Annual Design Conference at the Gaylord Palms in Orlando. Maryann Fisher received the Director's Award for sales and was recognized for 30 years with Decorating Den Interiors. For Fisher, the highlight was the design center where she saw the new product lines being introduced from suppliers. She is excited to be back and share the latest in interior design with her company and clients.

David J. Manbeck, a principal director with **Boyer & Ritter CPAs and Consultants**, has been elected to the statewide volunteer leadership board of the Pennsylvania Institute of Certified Public Accountants (PICPA) for the 2018-2019 fiscal year. Manbeck, a CPA with 20 years of experience in providing auditing, accounting and tax services to governmental and charitable organizations, is a past president of PICPA's South Central Chapter.



Debora Coombs, MSN, RN, CNE, a nurse educator at the **Franklin**

**County Career and Technology Center Practical Nursing Program**, recently presented a poster at the NLN/STTI Nursing Education Research Conference in Washington, D.C. Her research evaluated the effectiveness of a Practical Nursing Program initiative entitled "The Academic Recovery Program." She also presented at the PA Association of Practical Nursing Administrators conference in May of 2018. Her best practices topic was "Research and Scholarly Inquiry in Practical Nursing Education." Pamela Hoffeditz, MSN, RN, CNE, a nurse educator at the Franklin County CTC Practical Nursing Program, also gave a best practice presentation at the PA Association of Practical Nursing Administrators conference. Her topic was a mental health simulation project she created to prepare nursing students to better support the mental health needs of their patients.

**Summit Health** officials hosted a groundbreaking ceremony recently to celebrate the start of construction on a three-story, 45,000 square-foot medical office building to be built on Antrim Commons Drive.



The building will house a walk-in care facility as well as Primary Care and several specialty care practices; to include Orthopedics, Podiatry, Ear Nose and Throat, OB/GYN, lab, select imaging services, Occupational Health, and Behavioral Health. Construction on the facility is expected to be complete by June of 2019. Officials estimate about 80 staff and physicians would work out of the new facility, but they would not all be in the building simultaneously. Brechbill and Helman Construction Company, Inc. will complete the project, estimated to cost \$15 million. For more information on the Greencastle Medical Office Building, and for updates as construction progresses, please visit [SummitHealth.org/GMOB](http://SummitHealth.org/GMOB).

**F&M Trust** has hired Dustin Haluska for the role of corporate communications officer. He will be responsible for developing strategies to support the bank's internal and external communications as well as assisting in activities committed to community involvement. Haluska has more than 17 years of professional media experience and most recently served as executive editor at The Record Herald in Waynesboro. Haluska will be based in the F&M Trust Corporate Headquarters Office located at 20 S. Main St., Chambersburg. For more information visit [FMTrustOnline.com](http://FMTrustOnline.com).



**Menno Haven** is proud to announce that the new Rehabilitation Center has recently won an "Environments for Aging Design Showcase Award." This is a prestigious award in the senior living industry. Each year Environments for Aging, a national trade publication in the senior living industry, judges entries from architects, developers, designers and operators from across the globe. Menno Haven was one of just six submissions selected to be given this award. The Rehabilitation Center project is part of Project GENESIS, Menno Haven's five-year strategic plan that will include the investment of over \$100 million in their communities in Chambersburg. Project GENESIS will include the Rehabilitation Center, replacing the original 1964 nursing home, the addition of a 35,000 square-foot Resident Life Center, the addition of Memory Care houses and new independent living cottages. Menno Haven



expects to break ground on the balance of those projects later in 2018 and 2019. For more information, visit [MennoHaven.org](http://MennoHaven.org).

“Nursing Through the Ages” is an upcoming event to celebrate with the **Franklin County Career and Technology Center’s Practical Nursing Program** as it enters its 60th year of educating nurses in Franklin County. This event includes fun, music, food, trivia games, dancing, raffles, a little history and recognition of nurses’ contributions. Tour the building project that will house the Practical Nursing program by Fall 2019. All proceeds from this event benefit the Capital Campaign. A portion of your ticket is tax deductible; casual attire recommended. It will be located at CareerTech, 2463 Loop Rd. in Chambersburg on Saturday, July 14. The building project tour will be at 5 p.m., music begins at 6 p.m. The cost is \$30 per person prior to the event or \$35 at the door. Call 717-263-5667 for more information. For more information, see the flyer enclosed in this Outlook or visit [FranklinCountyLPN.org](http://FranklinCountyLPN.org).

**Ocker & Associates, PC**, is pleased to announce that Michael D. Ocker, CPA, was recently appointed by the State Senate to the State Board of Accountancy - Pennsylvania Department of State. Ocker was nominated by Pennsylvania Governor Tom Wolf, and he will serve a four-year term. In this capacity, Ocker will serve with other board members to monitor and regulate the practices, regulations and licensure of public and certified public accountants in the Commonwealth of Pennsylvania. He is the President of Ocker & Associates, PC, a professional CPA firm that specializes in accounting, payroll, consulting and business/individual tax preparation with offices in Fayetteville and McSherrystown.

**Orrstown Financial Services, Inc. and Mercersburg Financial Corporation** recently announced the signing of a definitive agreement under which Mercersburg will merge with and into Orrstown. The combination is expected to create significant value for both Orrstown and Mercersburg shareholders. Upon completion of the transaction, the combined bank is expected to have approximately \$2 billion in assets, \$1.3 billion in loans and \$1.6 billion in deposits. With its combined lending teams, business development officers and branch network in south central Pennsylvania and Maryland, the combined organization will be better positioned to serve the businesses and consumers in its marketplaces. The transaction is expected to close in the fourth quarter of 2018.

The **Franklin County Public Library System** will again be offering special summer programming for all ages. SummerQuest, formerly known as the Summer Reading Program, will be themed “Libraries Rock!” It will explore all things musical through books, games, musical experiences and STEM (science, technology, engineering and math) activities. Children up to age 12 can earn prizes by keeping track of the amount of time spent reading, completing activity sheets and attending programs. There are also opportunities for teens and adults to participate. Visit [fclspa.org](http://fclspa.org) for each library’s specific calendar of events, as activities and programs are different at each site. For questions, contact Carol McNamee, Franklin County Library System youth services consultant at 717-709-0282, or email her at [cmcnamee@fclspa.org](mailto:cmcnamee@fclspa.org).

The **Borough of Chambersburg** recently unveiled the \$7.5 million Aquatic Center at Memorial Park with a public ribbon cutting ceremony. Located at 1 Memorial Dr. in Chambersburg, the center can hold up to 1,100 people and includes a lazy river, spray pad, water slides and more. To learn more, visit [ChambersburgPa.gov](http://ChambersburgPa.gov).

A **Chambersburg Hospital** lactation consultant was recently honored by a national movement supporting breastfeeding mothers. Since 1995, breastfeeding mothers in the Chambersburg area have looked to Suzy Wilkinson for support on their journeys. New mothers encounter Wilkinson, an International Board Certified Lactation Consultant® (IBCLC®), after giving birth at Chambersburg Hospital. Recently, a patient nominated Wilkinson for her numerous contributions for women in the community to Pumpspotting, an app that connects breastfeeding women to one another by sharing breastfeeding-friendly locations and offering support. More information on lactation services provided through Chambersburg Hospital, including breastfeeding classes and breastfeeding support groups can be found at [SummitHealth.org](http://SummitHealth.org).



During the month of July, the **H. Ric Luhrs Center at Shippensburg University** will host the “Shippensburg Symphony Festival Series.” This annual celebration of extraordinary symphonic performances will take your breath away with the sound, excitement and skill level of the performances taking place on the Luhrs Center stage. The first concert will take place on July 8 at 3 p.m., the second on July 12 at 7 p.m. and the third on July 15 at 3 p.m. For tickets or event information, visit [LuhrsCenter.com](http://LuhrsCenter.com).

The **Capitol Theatre** is bringing back their \$5 summer movie series, “Introducing the Movies” on Thursdays with showtimes at 3 p.m. and 7:30 p.m. This month, enjoy Yankee Doodle Dandy on July 5, Ghandi on July 12 and Cabaret on July 29. For more information, go to [TheCapitolTheatre.org](http://TheCapitolTheatre.org).

*Do something good? Have news to share? Submit an item for Members in the News to Laiton Suders at [lsuders@chambersburg.org](mailto:lsuders@chambersburg.org)*

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**Angela Ahrendts**  
Senior Vice President of Retail, Apple



**T.D. Jakes**  
Founder and Senior Pastor, The Potter's House



**Simon Sinek**  
New York Times Best-selling Author; Optimist



**Sheila Heen**  
Founder, Triad Consulting Group; Faculty, Harvard Law School



**Erwin McManus**  
Author, Futurist, Founder of Mosaic, Los Angeles



**Danny Meyer**  
Restaurateur; TIME Magazine's "100 Most Influential People"



**David Livermore, Ph.D.**  
President, Cultural Intelligence Center; Best-selling Author



**Dr. Nthabiseng Legoete**  
Founder & CEO, Quali Health; Social Entrepreneur



**Rory Vaden**  
Best-selling Author; Co-Founder, Southwestern Consulting



**Rasmus Ankersen**  
Best-selling Author; Entrepreneur



**Strive Masiyiwa**  
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**John C. Maxwell**  
Leadership Expert; Bestselling Author; Coach



**Carla Harris**  
Vice Chairman, Managing Director and Senior Client Advisor at Morgan Stanley



**Danielle Strickland**  
Pastor; Author; Justice Advocate

\*Lineup subject to change

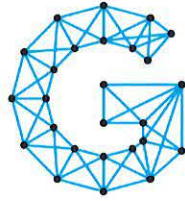
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Chambersburg, PA 17202

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# GRAND POINT

## LEADERSHIP NETWORK

Are you looking for a group of like-minded leaders who are interested in growing their leadership potential? The Grand Point Leadership Network is all about pointing leaders toward maximum potential by:

*expanding leadership influence  
sharpening leadership skills  
and developing leadership connections.*

Other networks are doing an excellent job of raising awareness of community needs and happenings, as well as strengthening organizational leadership. The GPLN is about helping us as leaders take our next steps in our leadership journey. We are focused on cultivating healthy leaders because we believe when leaders get better, everyone wins!

Monthly breakfast gatherings began in September 2016 centered around teaching from the GLS, interviews with community leaders, and round table discussion about leadership themes.

Join us for one of our monthly breakfast gatherings, typically on the third Thursday of each month from 7:15-8:30 AM at Grand Point Church. You'll hear from community leaders, participate in round table discussions about leadership themes, and expand your network.

*Develop your leadership connections.  
Expand your leadership influence.  
Sharpen your leadership skills.*

Learn more at [grandpoint.church/GPLN](http://grandpoint.church/GPLN) and register for our next event!





**Greater Chambersburg Chamber of Commerce**  
 100 Lincoln Way East, Suite A  
 Chambersburg, PA 17201  
 717-264-7101  
 Chambersburg.org

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## JULY CALENDAR OF EVENTS

### JULY

- 14-21** 32nd Annual ChambersFest  
 Cook Race, Scoop-a-Palooza, Old Market Day and more events! View schedule on pages 6-7
  - 14-21** ChambersFest Restaurant Week  
 More than 20 participating restaurants! Details: [Chambersburg.org/ChambersFestRW](http://Chambersburg.org/ChambersFestRW)
  - 17** July Chamber Mixer  
 5 - 7 p.m., Paramount Senior Living, 6375 Chambersburg Rd., Fayetteville, PA
  - 19** 11/30 Network 3rd Thursday Yappy Hour  
 5:30-7:30 p.m, Norlo Park Dog Park, 3050 Lincoln Way E., Fayetteville, PA.
  - 24-29** Civil War Tour - Roads to Gettysburg: Brandy Station & Second Winchester  
 For schedule and registration, visit [CivilWarSeminars.org](http://CivilWarSeminars.org). Hosted by Chambersburg Civil War Tours.
  - 26** Lunch & Learn: Addiction in the Workplace by Healthy Community Partnership  
 11:30 a.m. - 1 p.m., Chambersburg Chamber, 100 Lincoln Way E., lunch provided by Fuddruckers
- To register for these events and more, visit [Chambersburg.org/Events](http://Chambersburg.org/Events).

## PROMOTE YOUR BUSINESS

Advertising is a crucial tool to help build brand awareness and impact your bottom line. The Chamber offers low-cost advertising as an exclusive member benefit. Our rates are designed to be affordable for any size business or organization.

For information on advertising options and rates, contact Lark Kennedy: 717-264-7101 ext. 206, [lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org).

### *Our Service Vision Statement:*

We promise to be your **champion** in the community, **servicing your needs** to always be part of the solution.

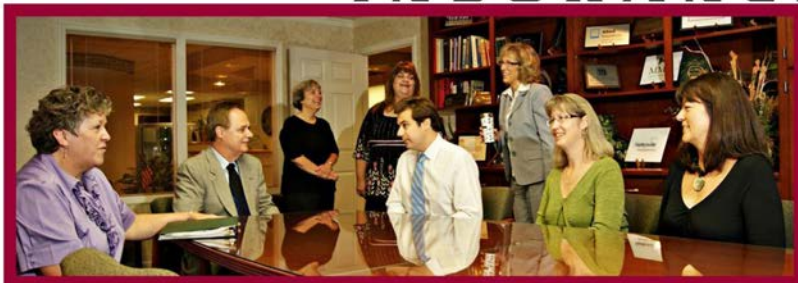
### *It's All About Community!*

The Outlook is the monthly publication of the Greater Chambersburg Chamber of Commerce. Ideas, opinions and statements expressed in articles by contributors are not necessarily those of the Chamber. Neither the publisher nor any individual associated with any branch of production, nor the advertisers, will be held liable for typographical misprints contained herein.

The Greater Chambersburg Chamber of Commerce is a 5-star accredited chamber, rated among the top chambers in the U.S., and is a member of the U.S. Chamber of Commerce and the PA Chamber Business & Industry.

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