

JULY 19

# THE OUTLOOK



**24TH ANNUAL  
CHAMBER GOLF  
TOURNAMENT**

**15,000+  
COMING TO  
CHAMBERSFEST**

Helping our members prosper and supporting our community.



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CHAMBER OF COMMERCE

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*Patriot Federal Credit Union*

## **Camilla Rawleigh**

*Wilson College*

## **Van Gray**

*GearHouse Brewing Co.*

## **Brian Wise**

*BWise Manufacturing, LLC*

# NEW MEMBERS

*The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.*

### *Building Supplies*

#### **Chambersburg Noland**

Neil Suders

1201 Sheffler Drive

Chambersburg, PA 17201

(717) 709-1330

[www.chambersburgnoland.com](http://www.chambersburgnoland.com)

[dnsuders@noland.com](mailto:dnsuders@noland.com)

### *Grocers*

#### **Grocery Outlet**

Jake Fulton

1695 Lincoln Highway, Suite #2

Chambersburg, PA 17202

(717) 496-8485

[www.groceryoutlet.com](http://www.groceryoutlet.com)

[JAHRMarkets@gmail.com](mailto:JAHRMarkets@gmail.com)

### *News*

#### **Franklin County Free Press**

Vicky Taylor

Chambersburg, PA 17202

(717) 372-0979

[www.fcfreepress.com](http://www.fcfreepress.com)

[info@fcfreepress.com](mailto:info@fcfreepress.com)

### *Non-Profit Organizations & Associations*

#### **ITP Matters**

Kimberly McBeth

Chambersburg, PA 17201

(717) 658-3017

[www.facebook.com/ITPmatters](http://www.facebook.com/ITPmatters)

[kimmerrmcbeth@gmail.com](mailto:kimmerrmcbeth@gmail.com)

### *Health Care Centers & Hospitals*

#### **MyEyeDr. - Gateway Avenue**

Katie Kiss

494 Gateway Avenue

Chambersburg, PA 17201

(866) 693-9336

[www.myeyedr.com](http://www.myeyedr.com)

[katie.kiss@myeyedr.com](mailto:katie.kiss@myeyedr.com)

#### **MyEyeDr. - Wayne Avenue**

Katie Kiss

1039 Wayne Avenue

Chambersburg, PA 17201

(717) 263-2389

[www.myeyedr.com](http://www.myeyedr.com)

[katie.kiss@myeyedr.com](mailto:katie.kiss@myeyedr.com)

### *Dental Care*

#### **Wolter Advanced Dental Care**

Michael Wolter

20 Parkwood Drive, Suite 3

Chambersburg, PA 17201

(717) 496-9093

[www.wolteradc.com](http://www.wolteradc.com)

[michael@wolteradc.com](mailto:michael@wolteradc.com)

### *Manufacturers*

#### **York Exponential**

1270 Roosevelt Avenue

York, PA 17404

(833) 937-6268

[www.yorkexponential.com](http://www.yorkexponential.com)

# JULY MEMBER MILESTONES

### **35 Years**

Menno Haven

### **30 Years**

The Open Door Church

### **20 Years**

Providence Place Senior Living

### **10 Years**

South Central Community Action Program

### **5 Years**

BJ's Wholesale Club

Dick's Cabinetry and Flooring

### **1 Year**

Behavioral Health Counseling

Services, LLC

Brussel's Café

Everence

Lifeshouse Church

Paramount Senior Living at

Chambersburg Road

SCORE

SpringHill Suites by Marriott

Chambersburg

# CHAIR'S MESSAGE



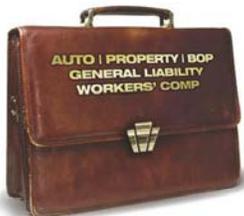
These are a few of my favorite things - summer edition! I love this time of year in Chambersburg and Franklin County, as the weather provides a great opportunity to get outside and explore everything our area has to offer. There is so much to see and do.

You can start any Saturday with a walk or hike. The Chambersburg Rail Trail offers paved, flat terrain, or for a bit more challenge, try Caledonia State Park (the Charcoal Hearth trail is my favorite), Michaux State Forest, or the rolling hills of Norlo Park. Then, make your way back to Chambersburg for the Farmers Market at Chambers Fort Park. Sample fresh produce from local farmers, plus enjoy unique offerings from a variety of food and craft vendors (kombucha and pizza are two of my favorites). Kids are welcome to sign up for the Power of Produce Club through Healthy Community Partnership and receive tokens to spend on produce at the farmers market (my son loved this program!).

As the day heats up, you can make your way to a movie at the Capitol Theatre Center or a play at Totem Pole Playhouse. You can also cool off outside by visiting the newly redesigned pool at Chambersburg Memorial Park (another family favorite). Remember, summer is also festival season! ChambersFest is right around the corner and that includes Restaurant Week, Scoop-a-Palooza, live music, beer gardens, 1864: The Burning, the Cook Race and much more. I encourage everyone to get out and enjoy all that our community has to offer this summer!

Kim Crider  
Certified Health Coach, Optavia  
Board Chair, Greater Chambersburg Chamber of Commerce

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# CHAMBER TEAM

## Stephen Christian

President of Greater Chambersburg Chamber of Commerce  
Executive Director of Chambersburg Area Development Corp.  
[schristian@chambersburg.org](mailto:schristian@chambersburg.org)

## Maryliz Toohig

Finance & Human Resources Director  
[mtoohig@chambersburg.org](mailto:mtoohig@chambersburg.org)

## Joel Black

Membership Director  
[jblack@chambersburg.org](mailto:jblack@chambersburg.org)

## Angela Schaeffer

Director of Operations & Assistant to the President  
[aschaeffer@chambersburg.org](mailto:aschaeffer@chambersburg.org)

## Lark Kennedy

Communications & Marketing Manager  
Civil War Seminars Coordinator  
[lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org)

## Stacy Guyer

Accounting Assistant  
[sguyer@chambersburg.org](mailto:sguyer@chambersburg.org)

## Sue Black

Customer Service Representative & Heritage Center Coordinator  
[receptionist@chambersburg.org](mailto:receptionist@chambersburg.org)

## Laiton Suders

Administrative Assistant  
[lsuders@chambersburg.org](mailto:lsuders@chambersburg.org)

## Virginia Harriger

Executive Director of Greater Chambersburg Chamber Foundation  
[gharriger@chambersburg.org](mailto:gharriger@chambersburg.org)

## Sam Thrush

President of Downtown Chambersburg Inc.  
[sthrush@chambersburg.org](mailto:sthrush@chambersburg.org)

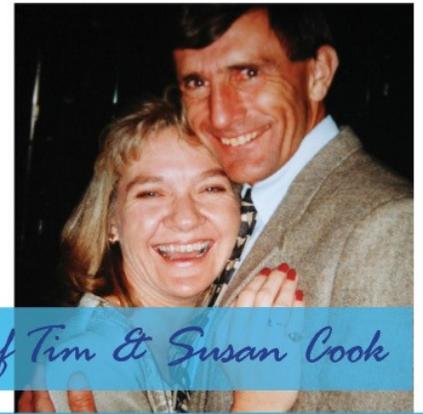
### Our Mission:

We exist to help our members prosper and to enhance the quality of life in the Chambersburg area.



# Tim & Susan COOK Memorial RACE

2019



*In memory of Tim & Susan Cook*

16th Annual Tim & Susan Cook Memorial 1-Mile Race/Walk  
**Saturday, July 13 - 2019**

## **Race Schedule:**

- 7AM Registration -Trojan Stadium Front Gate Area  
 511 S 6th St, Chambersburg, PA (across from YMCA)
  - 8AM Women's and Girl's Race/Walk
  - 8:30AM Men's and Boy's Race/Walk
  - 9:30AM Results Ceremony
- RACE START - CAMS South - McKinley Street**  
**RACE END - CASHS @ Trojan Stadium**

## Why We Run/Walk

Tim E. Cook and Susan M. Cook were both 49 when they died on December 13, 2002 as a result of a car accident. Both were 1971 graduates of Chambersburg Area School District (CASD). Tim was a mathematics teacher at the CASHS for 28 years and was the coach of the girls' cross country and track teams. Susan was an administrative assistant at Shippensburg University. Money raised from this race is contributed to the Tim and Susan Cook Memorial Scholarship Fund at CASD.

**REGISTER ONLINE UNTIL JULY 11TH  
 AND  
 RACE DAY REGISTRATION  
 IS AVAILABLE—\$25  
 \*SHIRTS WILL BE GIVEN IF  
 AVAILABLE—NO GUARANTEE AT  
 THIS POINT OF REGISTRATION\***



Participants may register and pay online or complete the form below.

### Registration Form:

Name \_\_\_\_\_  
 Mailing Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
 Phone \_\_\_\_\_ Age on race day \_\_\_\_\_  
 Email \_\_\_\_\_

### Race Entered (circle one):

Female Run/Walk      Male Run/Walk

### T-shirt size (circle one):

Youth L      Adult Small      Adult M  
 Adult L      Adult XL      None

### Payment Information:

Amount enclosed: \_\_\_\_\_ OR  
 Please make check payable to Greater Chambersburg Chamber of Commerce  
 Charge this amount \_\_\_\_\_ to (circle one):  
 AMEX    Discover    MasterCard    Visa  
 Credit Card Number \_\_\_\_\_  
 Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Please complete and return this form to the Chamber office:  
 100 Lincoln Way East, Suite A, Chambersburg, PA 17201

**Waiver:** Upon acceptance of my entry, I the undersigned, assume all risks associated with running in this event & do hereby release & discharge the Chambersburg Road Runners Club, Chambersburg Area School District, Borough of Chambersburg, the Greater Chambersburg Chamber of Commerce & all other race representatives from any and all claims for damage, demands & causes of action arising from or as a result of my participation in this race.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



## *Congratulations* to the chamber members who received a dividend.

Those members know it pays to place their business insurance with the ChamberPlus program — one of the great benefits of your chamber membership. By purchasing their insurance through Penn National Insurance, participating members recently received a check in the amount of 15% of their total premium.



**GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE**



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### **Program Features**

- ▶ All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group program premium and claims experience of eligible lines. As program grows, so does dividend potential.
- ▶ Enhanced coverages on auto, businessowners, property, workers' compensation, and general liability — giving you added protection at no additional cost
- ▶ Information and services to help reduce losses — the payoff is greater dividend potential

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\*Dividend payments are based upon program eligibility and are not guaranteed.

# Sip & Savor: Fire and Ice

Approximately 100 people gathered for an exciting evening at **The Orchards** during the Chamber's signature fundraiser, Sip & Savor: Fire and Ice. Guests enjoyed a delectable four-course food and wine pairing as well as games, music and live/silent auctions. The menu was prepared exclusively for the event by Chef Mike Kalathas with wine from **Adams County Winery** and **Jan Zell Wines & Ciders**.

Following the third course, guests challenged each other with bids during the live auction led by auctioneer and president of **Gateway Gallery Auction**, Heather Kohler. Following dinner, a lively Fire and Ice 50/50 Raffle was played and the silent auction winners were announced. The Chamber would like to thank the sponsors, guests, silent auction donors and Chamber team for supporting its signature fundraising event!

**Entertainment Sponsor: West Penn Power, A First Energy Company**  
**Fire or Ice Raffle Sponsor: Penn National Insurance**  
**Silent Auction Sponsor: 11/30 Network**  
**Benefactor Sponsors:** Conewago Enterprises, Inc., Corning Credit Union, LCSi Lehman Construction Services, Inc., Mountain Ridge Landscaping  
*Patron Sponsors: Bartlett Tree Experts, Camilla Rawleigh, Newcomer Associates, Inc., Patriot Federal Credit Union, PeopleReady, Valley Agency, Wilson College .*

Grand Sponsor:



# Flexible Financing Opportunities

The Community Development Corporation (CDC) of Franklin County is an affiliate of the Greater Chambersburg Chamber of Commerce. Since 1994, CDC has been bridging the gap between dreams and reality. CDC is designed to promote, develop and improve the housing, small business and economic conditions

in Franklin County. CDC can provide a flexible source of funding for projects in the community as a supplement to financing from banks and other existing financing programs. For more information, contact Maryliz Toohig, Executive Director of CDC at 717-264-7101 x 209 or mtoohig@chambersburg.org.

# July Lunch & Learn

The Gospel Tide Broadcasting Association, also known as **The Tide** global radio ministry is a local nonprofit organization through which the greater Chambersburg community is making a global impact. Join us for this month's Lunch and Learn on July 18 at 11:30 a.m. to get to know The Tide ministry better and to hear Don Shenk, director, and Mark Story, director of development, share out of their own experience both the challenges and benefits of developing effective international partnerships. There will be drawings for a variety of door prizes,

with one lucky winner receiving a free golf sponsorship with complimentary golf registrations for The Tide Golf benefit in September. Special thanks to **Fuddruckers** for providing lunch!

Lunch & Learns are free for Chamber members but advanced registration is required as space is limited. No-shows and cancellations less than 48 hours in advance will be billed \$10. Limit five reps per business.



# 24th Annual Chamber Golf Tournament

Nearly 100 golfers took to the greens in June for some friendly competition! Presented by **Spherion Staffing**, the event was held at **Penn National Golf Club & Inn**. Contests during the tournament included Longest Drive, Closest to the Pin and a Hole-in-One 2-year Car Lease sponsored by **Keystone Ford**. Special thanks to the sponsors, golfers, Chamber ambassadors and Chamber team for making the day a great success!

Premier Sponsor



Breakfast Sponsor



Snack Sponsor



Tent Sponsors



**Benefactor Sponsors:** ACNB Bank, BWISE Manufacturing, Chambersburg Noland, Epiroc Drilling Tools, F&M Trust, Franklin County Visitors Bureau, GDC IT Solutions, Herbert, Rowland & Grubic, Inc., Lee & Associates of Eastern PA, Lewrene Interiors, RAUSCH Electronics USA, LLC, Paragon Engineering Services, Inc., West Penn Power, A First Energy Company

Title Sponsor



Contest Sponsor



Beverage Sponsor



# GREATER CHAMBERSBURG VIRGINIA HARRIGER CHAMBER FOUNDATION EXEC. DIRECTOR

717-264-7101 ext. 205 | gharriger@chambersburg.org | Chambersburg.org/ChamberFoundation | FranklinCountyWorks.com

## LFC COMMUNITY ACCEPTING SERVICE PROJECT PROPOSALS

Non-profit, educational and governmental organizations who need volunteer help on a project may apply for assistance from the Leadership Franklin County (LFC) Community class for the 2019-2020 program year. Part of the LFC Community experience is the completion of a service project. This enhances teamwork skills while giving back to the community.

Proposals must meet the following criteria:

- The project must have a definable goal that can be achieved in less than nine months (October 2019 to May 2020).
- Proposed project may not include soliciting donations, including sponsorships, prizes, etc.
- The Request for Proposal must be formally approved by the applying organization's Board of Directors or Steering/Guiding Committee as appropriate.
- The organization must have a single contact who will provide background, materials and support for team members.

If your organization would like to submit a request for a project team, please complete a Request for Project application, available online at [FranklinCountyWorks.com/Leadership](http://FranklinCountyWorks.com/Leadership) under the LFC Community section.

Applications must be submitted no later than July 25, 2019. The LFC Community Steering Committee will inform organizations by August 22, 2019 if their proposal will be forwarded to LFC students for consideration. If so, the contact person will be required to make a 10-minute presentation to the Class of 2020 on September 14, 2019 when project groups will make their selection. For more information, contact Ginny Harriger at 717-264-7101 ext. 205 or [gharriger@chambersburg.org](mailto:gharriger@chambersburg.org).

## DOWNTOWN CHAMBERSBURG INC. SAM THRUSH PRESIDENT

717-264-7101 ext. 204 | [sthrush@chambersburg.org](mailto:sthrush@chambersburg.org) | [DowntownCb.org](http://DowntownCb.org)

## 24TH ANNUAL CRABFEAST

CrabFeast will return on Saturday, August 24 to support downtown revitalization! The event will be held rain or shine at the AMVETS Post 224 picnic pavilion, 750 Fifth Ave., from 3 to 8 p.m. Doors open at 3 p.m. for small games of chance. Food will be served from 5 p.m. to 7:30 p.m. Tickets include barbeque and the fixin's and all-you-can-eat hard shell crabs. There will be an auction at 6:30 p.m. CrabFeast tickets are available at the Chambersburg Chamber, 100 Lincoln Way E., or online at [Chambersburg.org/Events](http://Chambersburg.org/Events). Tickets are \$45 for adults and \$13 for children 12 and younger. Price includes beverages. Ticket deadline is August 16. Sponsorship opportunities are still available! Don't miss your chance to gain exposure at this well-attended, all-you-can-eat crab event. For information about sponsorship opportunities, contact Sam Thrush at 717-264-7101 ext. 204.

## DOWNTOWN SUMMER MOVIES

Enjoy free, family-friendly movies at dusk on July 5, August 2 and September 6 hosted at Chambers Fort Park. The July showing will feature Ralph Breaks the Internet (2018). Attendees are encouraged to bring blankets and chairs. Downtown Summer Movies' Grand Sponsor is **Wellspan Health – Formerly Summit Health**. Supporting sponsors are: **Volvo Construction Equipment, VFW Post 1599 and Noelker and Hull Associates, Inc.**

In case of inclement weather, the movies will be held at **Coyle Free Library** at 102 N. Main St. If the event is moved, an announcement will be made on the Downtown Chambersburg Facebook page the day of the event ([Facebook.com/DowntownCb.org](https://www.facebook.com/DowntownCb.org)).

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- Nielsen



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Adults 18+ with 4 billboards!

652,000 impressions/mo. CPM: \$1.82

\*Inquire by July 30 and Mention 'CHAMBER' to receive special promo.

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outdoor advertising, llc

# Scoop-a-Palooza

ice cream for education



Sponsored by:

**SAT JULY 13 / 11AM-3PM**

**@Chambersburg Area Senior High School**

**Enjoy all-you-can-eat ice cream samples  
from local ice cream shops & vote for your favorite!**



**Kids' Area,  
Live Entertainment  
& more!**

**ADVANCED TICKETS:**

**\$6 adults, \$4 kids age 3-12**  
(Additional \$1.50/adult, \$1/kid at-the-door)

**Kids 2 & under free**



*Proceeds benefit the Greater Chambersburg Chamber Foundation*

**Buy your tickets at  
ScoopaPalooza.org**

*or at the Chambersburg Heritage Center & Gift Shop, 100 Lincoln Way E.*

# CHAMBERSFEST

## JULY 13-20

**JULY 13-20**

### RESTAURANT WEEK

*PARTICIPATING RESTAURANTS*

Back by popular demand, the 3rd Annual ChambersFest Restaurant Week will feature unique cuisines and specials to showcase the best in dining. More than 25 restaurants will participate showcasing special cuisines, meal deals and prizes for patrons. Restaurants include **Bistro 71, Brussel's Café, CJ's BBQ Smokehouse, Fuddruckers, Johnnie's Family Restaurant, Molly's Restaurant and Carry Out, Montezuma Mexican Restaurant (2 locations), RELAX Lounge and Grill, Roy Pitz Beer Stube, The Meadows Original Frozen Custard, The Orchards, SpringHill Suites** and others. Special thanks to Presenting Sponsor **Penn National Insurance**. For more details, visit [Chambersburg.org/ChambersFestRW](http://Chambersburg.org/ChambersFestRW).

**SATURDAY, JULY 13**

### TIM & SUSAN COOK RACE

*7 TO 9:30 A.M. - CASHS*

The Chamber invites the community to participate in the 16th Annual Tim & Susan Cook Memorial 1-Mile Race/Walk. Registration begins at 7 a.m. at the **Chambersburg Area Senior High School (CASHS)** upper stadium area, with the women's race/walk at 8 a.m. and the men's race/walk at 8:30 a.m. Money raised from this event is contributed to the Tim & Susan Cook Memorial Scholarship Fund, which annually awards scholarships to two seniors from CASHS. Day-of registration is \$25 with a T-shirt (if available). Register at [Chambersburg.org/Events](http://Chambersburg.org/Events) or call 717-264-7101.

**SATURDAYS, JULY 13 & 20**

### NORTH SQUARE FARMERS MARKET

*8 A.M. TO 12 P.M. - CHAMBERS FORT PARK*

Enjoy Chambersburg's only open-air farmers market offering farm fresh, seasonal and 100% locally grown produce. Products are exclusively from local farmers, artisans and entrepreneurs in a fun, social atmosphere with kids' activities, live music and more. More details at [NorthSquareFarmersMarket.com](http://NorthSquareFarmersMarket.com).

**SATURDAY, JULY 13**

### SCOOP-A-PALOOZA

*11 A.M. TO 3 P.M. - CASHS*

Enjoy all-you-can-eat ice cream samples from local ice cream shops! Once you enter the festival, you can sample all the ice cream you want from a variety of area shops, and then vote for your favorite flavors in each of the five categories! Proceeds raise money for educational programs offered through the Greater Chambersburg Chamber Foundation. Tickets at the door are \$7.50 adults and \$5 kids in advance. Scoop-a-Palooza is sponsored by **ACNB Bank**. Advance tickets available at [Scoopapalooza.org](http://Scoopapalooza.org).

**JULY 14, 16, 17, 18, 20**

### SOUVENIR - A FANTASIA ON THE LIFE OF FLORENCE FOSTER JENKINS

# SCHEDULE

*For the most updated information,*

**2 & 8 P.M. SHOWINGS ON VARIOUS DATES - TOTEM POLE PLAYHOUSE**

Experience one of the best known and highly-regarded summer theaters in the U.S. with this hilarious show that is fun for the whole family!

Florence Foster Jenkins has been guaranteed to produce explosions of derisive laughter for over 50 years - don't miss this stunning performance at **Totem Pole Playhouse**. Tickets are \$50 per person with group rates and specials. Purchase tickets at [TotemPolePlayhouse.org](http://TotemPolePlayhouse.org).

**TUESDAY, JULY 16 - FRIDAY, JULY 19**

### WINNERS GALLERY ART EXHIBIT

*10 a.m. to 2 p.m. Tues. - Fri. - Council for the Arts*

Featuring over 30 of the award-winning works of art from the 48th Annual Membership Exhibition of the Franklin County Art Alliance.

Call 717-264-6883 for more details.

**THURSDAY, JULY 18**

### DIRTY DANCING - FILM SCREENING

*3 & 7 P.M. - THE CAPITOL THEATRE CENTER*

Join the **Capitol Theatre** during their Summer Movie Extravaganza for the screening of Dirty Dancing. Admission is \$5 at the door. More details at [TheCapitolTheatre.org](http://TheCapitolTheatre.org).

**FRIDAY, JULY 19**

### OLD JAIL TOURS

*10 A.M. TO 4 P.M. - FRANKLIN COUNTY HISTORICAL SOCIETY*

The **Old Jail** will be open for tours and feature a special WWII exhibit. Cost for tours is \$5 for adults, \$4 for children over 6, \$10 for families (2 adults and 2 children) as well as group rates available. Call 717-264-1667 or visit [FranklinHistorical.org](http://FranklinHistorical.org).

**JULY 19 & 20**

### QUILT SHOW

*9 A.M. TO 7 P.M. JULY 19; 9 A.M. TO 3 P.M. JULY 20*

*THE PRESBYTERIAN CHURCH OF FALLING SPRING & 11/30 VISITORS CENTER*

Beautiful, handmade quilts will be on display at this popular "Art of Quilting" Quilt Show, along with demonstrations of various quilting techniques. You'll also have an opportunity to enter for a chance to win a quilt! Handmade items and quilting supplies will be available for purchase. Admission is \$5, children are free. For more details, visit [ChambersburgQuiltGuild.com](http://ChambersburgQuiltGuild.com).

**SATURDAY, JULY 20**

### CHAMBERSBURG ART PROJECT

*9 a.m. to 5 p.m. - The Foundry*

Enjoy interactive art projects at The Foundry including the Faces of Chambersburg Mural! Artists will also showcase their current works. Details: [FoundryArtsCoop.com](http://FoundryArtsCoop.com)

**SATURDAY, JULY 20**

### OLD MARKET DAY

*9 A.M. TO 4 P.M. - DOWNTOWN CHAMBERSBURG*

A ChambersFest tradition, this free street festival in downtown Chambersburg features art, craft and food vendors, kids' activities, on stage entertainment and the North Square Farmers Market. More

# OF EVENTS

visit [Chambersburg.org/ChambersFest](http://Chambersburg.org/ChambersFest).

# CHAMBERSFEST JULY 13-20

than 10,000 are expected to attend the festival. Sponsored by **F&M Trust** and coordinated by **Downtown Business Council**. More details at [DiscoverChambersburg.com](http://DiscoverChambersburg.com).

## SATURDAY, JULY 20

### VOICE & DRAMA CAMP PERFORMANCE

9 A.M. - THE CAPITOL THEATRE CENTER

Cumberland Valley School of Music summer camp attendees will present a free showcase during the Chambersburg Old Market Day festivities.

Chambersburg YMCA Sam's Camp and CVSM Voice & Drama Camp participants will sing and dance for their audience at the **Capitol Theatre** in Chambersburg. The performance is designed around songs and scenes from "The Wizard of Oz." The YMCA Sam's Camp children will work with Babette Wenerd (music), Courtney Burkholder (dance), and Tarryne West (art). The children will sing, dance, and create art over the week-long camp, culminating in the Saturday performance.

## SATURDAY, JULY 20

### CHAMBERSFEST SUMMER SWAG

9 A.M. TO 4 P.M. CHAMBERSBURG HERITAGE CENTER & GIFT SHOP

Pick up your FREE ChambersFest Summer Swag including a survival kit and beach balls while you enjoy the Old Market Day festivities! Cold bottled water will also be available free of charge. Public restrooms available at the Heritage Center. Coordinated by Chambersburg Chamber of Commerce. [Chambersburg.org/ChambersFest](http://Chambersburg.org/ChambersFest)

## SATURDAY, JULY 20

### OLD JAIL EXHIBIT & BOOK SIGNING

10 A.M. TO 4 P.M. - FRANKLIN COUNTY HISTORICAL SOCIETY

The **Old Jail** will be open for tours, feature a special WWII exhibit with reenactors and a book signing. Carlton Bigler and Ann Hull will sign their new photo book: *The Way We Were: the Decades of the 40's to the 80's*. Cost for tours is \$5 for adults, \$4 for children over 6, \$10 for families (2 adults and 2 children) as well as group rates available. Call 717-264-1667 or visit [FranklinHistorical.org](http://FranklinHistorical.org).

## SATURDAY, JULY 20

### POP-UP BEER GARDEN &

**CHAMBERSFEST PREMIER SPONSORS:**  
Chambersburg Area Development Corp.,  
F&M Trust, Menno Haven,  
Penn National Insurance,  
TB Woods - Altra Industrial Motion

**BENEFACTOR SPONSOR:**  
Valley Agency Company

**CONTRIBUTOR SPONSORS:**  
Burt J. Asper American Legion Post 46, The  
Chambersburg Club, Noelker and Hull Associates, Inc.

## MULTICULTURAL CUISINE

11 A.M. TO 4 P.M. - CAPITOL THEATRE GREENWAY

Downtown Chambersburg Inc. will host their popular Pop-up Beer Garden during Old Market Day! There will be craft beer, cider and wine for purchase and multiple vendors. Admission is free for those 21 and over - valid ID is required for entry. More details, visit [DowntownCb.org](http://DowntownCb.org).

## SATURDAY, JULY 20

### A CAPPELLA & UNPLUGGED

7 P.M. - 11/30 VISITORS CENTER

The highlight event preceding the 1864 light show is the final round of A Cappella & Unplugged, performed on the steps of the 11/30 Visitors Center. Spectators can vote for their favorite act and have their in-person vote tabulated with online voting to select the winner, who will receive \$500 and bragging rights to the 4th annual talent search contest. Free! Coordinated by the **Franklin County Visitors Bureau**. More details, visit [ExploreFranklinCountyPa.com](http://ExploreFranklinCountyPa.com).

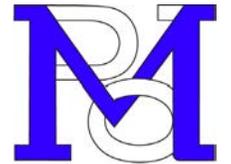
## SATURDAY, JULY 20

### 1864: THE BURNING

9 TO 10 P.M. - DOWNTOWN CHAMBERSBURG

As darkness approaches, the town will transform to 1864 and the story of the town's ransoming, burning and rebirth will come to life with incredible light and atmospheric effects. A variety of activities will lead up to the reenactment of the Burning of Chambersburg light show. Free! Coordinated by the **Franklin County Visitors Bureau**.

## CHAMBERSFEST CORPORATE SPONSORS





# THE OUTLOOK AUDIENCE

**2,300+**  
INDIVIDUALS / MONTH

**800+**  
BUSINESSES / MONTH

**1,700+**  
CONTACTS RECEIVE DIGITALLY / WEEK

**5,400**  
PRINTED COPIES / YEAR

## THE OUTLOOK ADS AVAILABLE

### HALF PAGE AD

\$150 each or 3 for \$399. Size: 7" w x 4" h

### BLOCK AD

\$99 each or 3 for \$255. Size: 7" w x 2" h or 3.5" w x 4" h

### BIZ CARD AD

\$50 each or 3 for \$125. Size: 3.5" w x 2" h

Submit all ads by the 10th of the month before publication date.

### FLYER INSERTS 8.5"x11"

**Businesses:** \$195/insert and provide 600 copies

**Nonprofits:** \$125/insert and provide 600 copies. One free insert/mo.

\*Digital insert files must be submitted by the 10th of the month prior to publication date. 600 copies due by 20th of month before publication date.

Reserve early, space is limited. All ads linked to advertiser website in digital edition.



## LARK KENNEDY



717 - 264 - 7101 EXT. 206



LKENNEDY@CHAMBERSBURG.ORG



GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE

## PAST ADVERTISERS



**KEGERREIS**  
outdoor advertising, llc



**SCHULTHEISS & ASSOCIATES**  
CERTIFIED PUBLIC ACCOUNTANTS

# DIGITAL ADVERTISING

LAITON SUDERS | LSUDERS@CHAMBERSBURG.ORG | 717-264-7101 EXT. 214

## PREMIER E-BLAST

**\$99/EACH**

NONPROFIT RATE \$75/EACH

Promote an event or program digitally to chamber membership

Increase business exposure and reach 1,500+ contacts

23% avg. open rate (industry average 10%)

Sent daily Tuesday - Friday; Reserve early, limited space available

Any ad size available, 8.5"x11" preferred; Ad and URL due at least 3 business days prior to date for review.

## E-NEWS AD

**\$45/EACH**

BUY 4 ADS FOR \$150

Gain exposure through the Chamber's Weekly E-news, sent each Monday

Reach 1,700+ individuals and 800+ businesses

Ad size is 800 x 200 pixels and due by 5pm the Thursday before delivery date

Ads must be secured at least one week prior to delivery date

## WEBSITE ADVERTISING

**\$25 - \$99/MO.**

ADVERTISE ON OUR HIGH-TRAFFIC, MOBILE RESPONSIVE WEBSITE AT CHAMBERSBURG.ORG  
WEBSITE REACHES 15,000 PAGEVIEWS/MO. AND UP TO 200,000 AD IMPRESSIONS/YR.

**Gold Level - \$99/mo.** Includes banner and tile ads on all pages plus Premium benefits

**Premium Level—\$49/mo.** Includes banner ads in business category, unsponsored categories, business directory search page; 9 additional pages; plus Enhanced benefits

**Enhanced Level—\$25/mo.** Includes priority placement in Business Directory Listing and upgraded category features such as logo, map, photos, description, etc.

## PRINT & DIGITAL AD COMBO

~~\$420~~ **\$325**

Purchase 3 Business Card Ads and 6 E-news Ads and save \$95!



PLEASE NOTE ALL ADVERTISING IS SUBJECT TO THE CHAMBER'S ADVERTISING GUIDELINES.

# TRENDING NEWS



Congratulations to **Wolter Advanced Dental Care**, who just opened their new office at 20 Parkwood Drive in Chambersburg!

Wolter Advanced Dental Care provides high quality dentistry using the latest technology and materials available to ensure the best treatment possible for their patients.



Special thanks to our members for coming to the April Mixer hosted by **Penn National Golf Club & Inn**! We enjoyed a wonderful evening at the Black Oak Bar with great networking and delicious food.

Our Multi-Chamber Cinco de Mayo mixer also had a great turnout with many sponsors and table vendors. Thank you **Volvo Construction Equipment North America** for hosting us.



We recently celebrated the opening of **Your Hometown Real Estate** at 564 Lincoln Way E. in Chambersburg! Your Hometown Real Estate is an agency committed to helping its customers simplify the confusing and complex process of purchasing and selling a home. Looking to buy or sell your home, look no more. Give them a call at 717-263-5161.



Congratulations to **Paragon Engineering Services**, who recently celebrated the opening of their Chambersburg office at 550 Cleveland Ave., Chambersburg. Paragon Engineering is a straightforward, honest and hardworking firm, ready to provide sensible and creative solutions for your building project needs. From concept to completion, our services will match your pace to meet your schedule and maintain your priorities! For more information, visit [PEServices.org](http://PEServices.org).

# MEMBER SPOTLIGHTS

## TUCKER FINANCIAL

425 Phoenix Dr., Chambersburg, PA 17201 | 717-267-1426  
TuckerFS.com

**Tucker Financial Services** is one of the fastest growing investment firms in the U.S. Since Owner and CEO Chris Jackson acquired Tucker Financial in January of 2017, the company has grown approximately 60%. Jackson's team provides clients with the advice, portfolio strategy, connections and expertise they need to ensure that their financial goals are met.

By always putting clients' goals and interests first, Jackson anticipates their needs and solves them. Serving clients with a high level of empathy, he successfully manages client relationships and portfolios, provides financial planning and estate advice and oversees the operation and growth of Tucker Financial. The strong relationships built among its clients and the Tucker Financial team account for much of the company's success.

One of the core values at Tucker Financial is giving back to the community. Ten percent of the company's annual net profits are given to non-profit organizations. In 2019, five non-profits based



in southcentral PA benefitted from these donations. For more information about Tucker Financial, visit [TuckerFS.com](http://TuckerFS.com).

Tucker Financial Services, Inc. is a Registered Investment Advisory (RIA) Firm registered with the Securities and Exchange Commission.

## ACNB BANK

P.O. Box 3129, Gettysburg, PA 17325 | 717-339-5103  
[lmuzzy@acnb.com](mailto:lmuzzy@acnb.com) | [ACNB.com](http://ACNB.com)

For 160 years, **ACNB Bank** has proudly served southcentral Pennsylvania in Adams, Cumberland, Franklin and York Counties. Additionally, our customers may conduct their banking business at NWSB Bank, a division of ACNB Bank, in Carroll County, Maryland.

ACNB Bank's full-service office in Chambersburg is located at 850 Norland Avenue and staffed with bankers specializing in community banking, commercial lending, residential mortgage lending, treasury management and wealth management. The Wayne Avenue Drive-Thru is also dedicated to assisting customers with their daily banking business.

What's new at ACNB Bank? We recently introduced a new checking account called Advantage Rewards Checking that features more benefits than ever before. Advantage Rewards Checking brings money saving options and everyday protection benefits powered by BaZing. Furthermore, the rewards are accessible through a convenient smart phone mobile app (no smart phone, no problem – the benefits can also be accessed through a computer browser).



Visit any one of 22 community banking offices in southcentral Pennsylvania and seven offices in northern Maryland to learn more about the Advantage Rewards Checking account and take advantage of some awesome savings, as well as other benefits like roadside assistance, ID theft aid and savings on prescriptions.

# 39th Annual Hospice Golf Tournament

Monday, August 26  
Chambersburg Country Club



Sponsor online at: [bit.ly/39hospicegolf](http://bit.ly/39hospicegolf)

Special thanks to:



WASTE CONNECTIONS, INC.  
*Connect with the Future*

**Platinum  
Sponsor**



NOELKER  
AND HULL  
ASSOCIATES, INC.  
ARCHITECTS

**Gold Sponsor**



**Radio Sponsor**

**Grand Prize\***

Golf & Lodging Package  
at Seven Springs Mountain Resort  
& Golf Course!

\* Must be present to win prizes. No other participants/winners can accept prizes on behalf of another winner.

**Your support** ensures that everyone who needs hospice care will receive it, regardless of their ability to pay.

**Thank you** for helping our friends and neighbors.

## Schedule of Events

Registration | 11 a.m.

Seated Lunch & Remarks | Noon

Shotgun Start | 12:30 p.m.

Happy Hour & Awards | To Follow Tournament

# QuickBooks® Step-by-Step Training Manual Provided



Dates: July 17, 2019  
August 21, 2019

Location: 720 Norland Avenue  
Chambersburg, PA 17201

Time: 9:00AM – 12:00PM



Scan QR code with  
mobile device for more info.

## 4 Easy Ways to Register Now!

Call: 800-555-9510 or 717-267-2100

Fax Completed Registration: 717-267-1464

On-Line: [www.schultheisscpa.com](http://www.schultheisscpa.com) – click on the resources link

Mail Below Registration: Schultheiss & Associates  
720 Norland Avenue  
Chambersburg, PA 17201

### Is Your Office Making These 21 Critical Mistakes?

- 3 QuickBooks® errors that hurt cash flow in your office.
- 7 Mistakes to avoid in “costing” and why they hurt you.
- 5 Ways to reduce payroll headaches - the one best fix.
- 3 Reports that will stop wasted expenses and overhead.
- 3 Critical errors in setting up your chart of accounts.

### Who Should Attend QuickBooks® Training?

- **Spouses** who help with the books on a part-time basis.
- **Business owners** who want to avoid mistakes and improve cash flow.
- **Partners** looking for long-term answers to accounting problems.
- **Bookkeepers** who need a better understanding of QuickBooks®.
- **First-time** users just new to QuickBooks® software.
- **Seasoned users** who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company.  
(includes continental breakfast)

Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

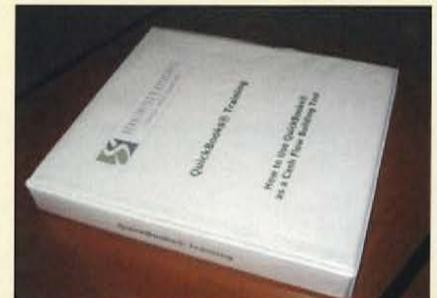
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Additional Registrants: 1. \_\_\_\_\_

2. \_\_\_\_\_



Payments Accepted: Check ♦ Cash ♦ Mastercard ♦ Visa



Visit our Facebook page – [www.facebook.com/schultheisscpa.com](http://www.facebook.com/schultheisscpa.com)

**Triad Engineering, Inc.** (Triad) is excited to announce expansion in Central Pennsylvania with a new office location in Mechanicsburg; they are pleased to continue providing exceptional engineering and consulting services across the region. Triad is a multi-discipline engineering firm that has been serving the Mid-Atlantic region for over 42 years. Triad is 100% employee-owned with an environment that empowers team members and drives them toward success. For more information, contact Brooke Wenger at [bwenger@triadeng.com](mailto:bwenger@triadeng.com) or visit Triad Engineering, Inc. at [TriadEng.com](http://TriadEng.com).



**Valley Agency** would like to welcome Rudy Serafini to the office. Serafini was born and raised in Chambersburg, PA and worked for the federal service of the Department of Defense for 18 years. After federal service, he worked in the hospital risk management arena from 2009-2015 and began a health and life insurance career in Tampa, Fla.

Serafini works as a commercial lines agent in the office.

**F&M Trust** is pleased to announce the following recent hires and promotions. Jill Reddecliff has been promoted to marketing operations officer and is based at the F&M Trust corporate headquarters in Chambersburg. Melissa Miller has been promoted to assistant vice president, marketing manager. Miller, who has been with the bank for 13 years is a graduate of Leadership Franklin County (LFC). She is based at the F&M Trust corporate headquarters in Chambersburg. Rachel Bowers, another LFC graduate, has been promoted to community office manager for the bank's Orchard Park Community Office in Chambersburg.

The **Chambersburg Area School District Foundation** has begun a campaign to purchase take-home mini-libraries for every child in CASO in grades K-5 for 2020. With a lofty campaign goal, we need our community's support - donors and volunteers - to step up as champions for education. Did you know that many of Chambersburg's youngest learners have few, if any, books in their homes? Summer access to books is critical to academic success. Join us as we work together to encourage children to read and to create excitement for literacy in our community. To be a part of this effort, contact Angela Lynch, executive director, at 717-709-4091 or [angela.lynch@casdonline.org](mailto:angela.lynch@casdonline.org).



In a continuation of its ongoing philanthropic initiatives, **F&M Trust** recently committed \$15,000 to **SpiriTrust Lutheran, The Village at Luther Ridge**, a nonprofit senior living provider in Chambersburg.

F&M Trust donated the money to support the construction of the organization's new 40-bed skilled care center, which provides resident-centered care for long-term and short-term rehabilitation patients. F&M Trust provides hundreds of thousands of dollars annually to support organizations across southcentral Pennsylvania.

The **Franklin County Visitors Bureau** (FCVB) is seeking cover images for On the Move in Franklin County Rec Guide; Franklin Fresh Food & Dining Guide; Franklin County Military Trail of History; and Franklin County Wedding & Event Planner. Enter your best photo; the photographer

of the cover image for these publications will win \$100. All photos for these publications must be submitted by July 15. Details, rules, and necessary forms for the FCVB 11/30 Visitors Center Photography Contest are available at [ExploreFranklinCountyPa.com](http://ExploreFranklinCountyPa.com) or by calling 866-646-8060 or 717-552-2977.



Crystal Skotedis, a principal at **Boyer & Ritter CPAs and Consultants** and Bloomsburg University graduate was appointed to the school's Zeigler College of Business Advisory Board. Skotedis is the co-leader of Boyer & Ritter's Employee Benefit Plan Services Group and has more than 15 years of experience

serving corporate, nonprofit and governmental clients. Since graduating, she enjoys frequently returning to Bloomsburg to mentor students, present at professional development seminars, work one-on-one in mock interviewing sessions and help set up networking experiences for undergraduates.

A group of 30 gathered with **The Tide** at the Chambersburg Brethren in Christ Church to cut a ribbon in celebration of a new recording studio being built by the nonprofit in Bulawayo, Zimbabwe. The Tide is a global radio ministry with U.S. headquarters in Chambersburg since 1946. A mission team of volunteers, staff, students and donors will travel to Zimbabwe in August to dedicate the new studio in person and will cut the very same ribbon. To learn more about The Tide visit [TheTide.org](http://TheTide.org) or contact Mark D. Story at 717-264-7288 or [mark@thetide.org](mailto:mark@thetide.org).



**Orrstown Bank** officials recently unveiled two new banking programs designed to develop the financial literacy skills of children between the ages of five and 13. The bank's new Kids Banking program, which was created for children between the ages

of five and 10, features a special savings account with a competitive interest rate and redeemable coins that the child will receive each time they make a deposit of \$10 or more. Orrstown's new Student Banking program, which is designed for youth between the ages of 11 and 13, also features a savings account with a competitive rate, a banking journal and the opportunity to attend special bank events.

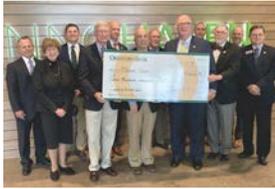
The **H. Ric Luhrs Performing Arts Center** at **Shippensburg University** presents Concert I of the "50th Anniversary of the Shippensburg Symphony Festival Series," with conductor Robert Trevino and guest soloists Amanda Pabyan and Levi Hernandez, and featuring the Shippensburg Festival Symphony & Chorus on July 19 at 7 p.m. Conductor Robert Trevino and the Shippensburg Festival Symphony return for Concert II with pianist Garrick Ohlsson on July 21 at 3 p.m. Reserved tickets can be purchased by visiting or calling the Luhrs Center box office at 717-477-SHOW (7469) or online at [LuhrsCenter.com](http://LuhrsCenter.com).

**WellSpan Chambersburg Hospital** was awarded an 'A' from The Leapfrog Group's spring 2019 Leapfrog Hospital Safety Grade. The designation recognizes WellSpan Chambersburg Hospital's efforts in protecting patients from harm and providing safer health care. According to Pat O'Donnell,

# IMPORTANT. ENGAGING.

HAVE NEWS TO SHARE?  
EMAIL LAITON AT  
LSUDERS@CHAMBERSBURG.ORG

president and CEO of Summit Health, the rating, which is WellSpan Chambersburg Hospital's second consecutive 'A' grade, represents the dedication and care of staff who have worked diligently to offer patients the utmost in quality and safety.



**Orrstown Bank** recently announced that it is contributing \$100,000 to **Menno Haven** in support of its "Nurturing the Human Spirit: A Campaign for Menno Haven's Future" efforts. The purpose of this campaign is to raise funds for the construction of a new rehabilitation

center, two memory care houses, a resident life center and a new health care center within the Menno Haven community.



**ACNB Bank** recently presented the 2019 Volunteer of the Year Award to employees Lisa A. Monthley, senior vice president/regional sales manager and Thomas A. Holmes, vice president/trust investment officer, in recognition of their community involvement. The primary community

organization supported by each of these staff members received a \$1,000 contribution from ACNB Bank to acknowledge this exemplary volunteer service. In its third year, this award program serves to recognize staff members who embrace the true spirit of giving back to the community and highlight the important work of the community organizations represented by the award winners.



Recently, elected officials met with leaders from **Summit Health** and **WellSpan Health** to discuss obstacles in delivering quality care to Franklin County and surrounding area residents. President and CEO of WellSpan Health, Roxanna Gapstur, Ph.D., R.N. is working closely with leaders from Summit Health, including President

and CEO Pat O'Donnell, as the two organizations continue to come together through their recent affiliation. At the event, O'Donnell and Gapstur shared plans of expansion and investment as well as a desire to make local care more accessible and affordable. This year, the organization will significantly invest in Franklin and Cumberland counties through several renovation and building projects.

The beautiful and historic **Capitol Theatre** in downtown Chambersburg is bringing \$5 Summer Movies back to the biggest screen in Chambersburg amidst the nostalgic setting of the 1927 cultural arts gem of Chambersburg, PA. Summer Movies will be shown on the following Thursdays at 3 p.m. and 7 p.m.: Jumanji on July 11, Dirty Dancing on July 18, The Muppet Movie on August 1 and more. Admission is \$5 at the door. A concession area will be available for purchase, along with wine and beer for evening movies except The Muppet Movie. Visit [TheCapitolTheatre.org](http://TheCapitolTheatre.org) for more information.

**Baxter Group, Inc.** is celebrating 30 years in business. Over the years, clients have been shocked when they learn all the areas into which the company has expanded. Baxter Group, Inc. performs testing and abatement/remediation of asbestos, lead, mold, radon and indoor environmental contaminants. They also provide HVAC duct cleaning, basement waterproofing, and have a team of skilled carpenters providing renovations. Baxter Group, Inc. is proud to serve the southcentral PA, western MD and eastern panhandle

of WV and thank all their clients, associates and friends for their loyalty, support and friendship over these 30 years.

Local businesses and individuals were recognized for their contributions to the community through **United Way of Franklin County** at the organization's Bravo! Volunteer Appreciation Luncheon recently. The event celebrated contributions of volunteers and donors that helped drive community impact over the past year. The 2018 campaign raised \$825,130 to further support these programs. **Chambersburg Area Development Corp.** was recognized at the event with the Corporate Leadership Award. This award was received by Stephen Christian, executive director of CADC, for the organization's outstanding commitment to community advancement through campaign and volunteer efforts. To learn more about United Way's mission and impact, call 717-262-0015 or visit [UWFCpa.org](http://UWFCpa.org).

Visit **Wilson College** in Chambersburg for a free lecture by Dr. Elizabeth George at 6 pm on July 16 and learn how to take on healthy eating habits and improve your overall health. Healthy Eating Adventure creates an environment that makes the habit change easier and fun in just 28 days. During the kick-off evening, enjoy great food and an introductory lecture which provides the knowledge to motivate your change in an easy and humorous way. Details available at [HealthyEatingAdventure.org](http://HealthyEatingAdventure.org). A dinner based on the presentation will be available for \$16.50. RSVP required for the meal can be made online at [HealthyEatingAdventure.org](http://HealthyEatingAdventure.org) or by calling 717-352-3046.

**TOTEM POLE PLAYHOUSE**

**June 21 - July 7**

**July 12 - 28**

**August 2 - 18**

**August 23 - September 8**

[www.TotemPolePlayhouse.org](http://www.TotemPolePlayhouse.org) 717-352-2164



# A BETTER WAY

to control group health benefit costs



## LOWER PREMIUM COSTS WHILE IMPROVING EMPLOYEE HEALTH

**GREATER CHAMBERSBURG CHAMBER OF COMMERCE** now provides a strategic group health insurance solution designed to help employers strategically manage healthcare costs while still providing employees great benefits! Affordable group health benefits represent one of the top challenges for our members and we have a solution that can help you!



### WHY IS LIFESTYLE HEALTH'S PROGRAM SO UNIQUE?

- Level-funded group medical plans underwritten by "A" rated carriers
- Premium savings averaging 5-15%
- Up to a \$500 deductible credit available to all wellness participants
- Integrated cash rewards and incentives for lifestyle improvement
- 24/7/365 telemedicine access
- Innovative prescription, outpatient lab, and diabetic supply coverage included
- Proactive cost-containment measures integrated into every plan design



## QUESTIONS?

To learn more about **LIFESTYLE HEALTH PLANS** contact **JOEL BLACK** at 717-264-7101 ext. 202 or email [jblack@chambersburg.org](mailto:jblack@chambersburg.org)



MANAGE HEALTHCARE COSTS.  
IMPROVE EMPLOYEE HEALTH.



## GET TO KNOW THE LIFESTYLE HEALTH BENEFITS PROGRAM

This program provides Chamber members with a comprehensive health insurance program designed to strategically manage healthcare costs while still providing employees great benefits! By offering affordable coverage along with proactive cost containment and employee wellness features, member companies can strategically manage healthcare costs while still maximizing benefits for their employees.

### YOUR COMPANY CAN ENJOY:

- ✦ Flexible, Level-funded Group Medical Plans
- ✦ Value-added Benefits to Save Out-of-pocket
- ✦ Integrated Wellness with Deductible Credits and Cash Rewards
- ✦ Chamber-negotiated Economies of Scale Pricing
- ✦ Premium Savings of 5-15% from Traditional Insurance Plans
- ✦ Consumer-driven Features for Proactive Cost Containment

### QUESTIONS?

TO LEARN MORE CONTACT:

**JOEL BLACK**

717-264-7101 ext. 202

[jblack@chambersburg.org](mailto:jblack@chambersburg.org)



**Greater Chambersburg Chamber of Commerce**  
 100 Lincoln Way East, Suite A  
 Chambersburg, PA 17201  
 717-264-7101  
 Chambersburg.org

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# JULY EVENTS [DETAILS / REGISTER CHAMBERSBURG.ORG/EVENTS](http://CHAMBERSBURG.ORG/EVENTS)

- 13-20** **33RD ANNUAL CHAMBERSFEST**  
EVENTS HELD THROUGHOUT THE WEEK IN CHAMBERSBURG. VIEW SCHEDULE INSIDE
- 13-20** **3RD ANNUAL CHAMBERSFEST RESTAURANT WEEK**  
OVER 25 PARTICIPATING RESTAURANTS! EXCLUSIVE SPECIALS, DEALS & PRIZES
- 13** **16TH ANNUAL TIM & SUSAN COOK MEMORIAL RACE**  
7 - 10 A.M., REGISTER AT CASHS UPPER STADIUM, 511 SOUTH SIXTH ST. CHAMBERSBURG
- 13** **SCOOP-A-PALOOZA: ALL-YOU-CAN-EAT ICE CREAM**  
11 A.M. - 3 P.M., CASHS CAFETERIA, 511 SOUTH SIXTH ST. CHAMBERSBURG
- 16** **CHAMBER MIXER: THE BARREL HOUSE**  
5 - 7 P.M., 9 NORTH THIRD STREET, CHAMBERSBURG
- 18** **LUNCH & LEARN: NAVIGATING INTERNATIONAL PARTNERSHIPS**  
11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E.
- 23-28** **CIVIL WAR TOUR - ANTIETAM: THE BLOODIEST DAY**  
FOR SCHEDULE AND REGISTRATION, VISIT CIVILWARSEMINARS.ORG.

## Valley Agency COMPANY <sup>(717)264-4311</sup> **INSURANCE**



- Friendly Professional Service
- Competitive Pricing from Multiple Companies
- Stability of serving the community for over 100 years!

*"Corner of Norland & Fifth Avenues"*



Working together to help our members prosper and to enhance the quality of life in the Chambersburg area.



5-star accredited by the U.S. Chamber of Commerce



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