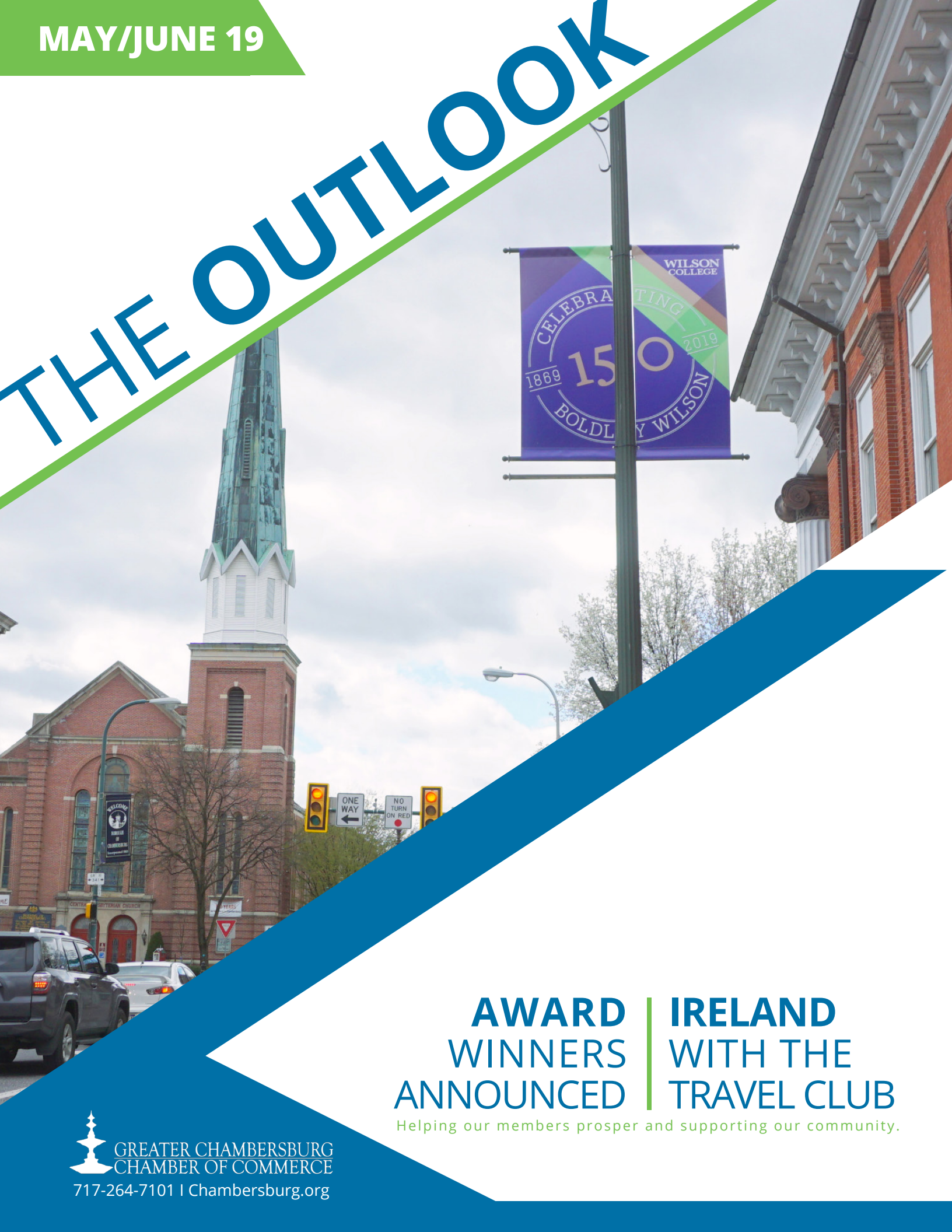


MAY/JUNE 19

# THE OUTLOOK



**AWARD  
WINNERS  
ANNOUNCED**

**IRELAND  
WITH THE  
TRAVEL CLUB**

Helping our members prosper and supporting our community.



GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE

717-264-7101 | Chambersburg.org

# BOARD OF DIRECTORS

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**Bill Boltz**

*ULTA Beauty*

**Jake Naugle**

*Patriot Federal Credit Union*

**Camilla Rawleigh**

*Wilson College*

**Van Gray**

*GearHouse Brewing Co.*

**Brian Wise**

*BWise Manufacturing, LLC*

# NEW MEMBERS

*The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.*

## *Coffee Shops*

### **Denim Coffee Company**

Matt Ramsay

15 North Main Street

Chambersburg, PA 17201

(717) 504-8718

[www.denimcoffeecompany.com](http://www.denimcoffeecompany.com)

[matt@denimcoffeecompany.com](mailto:matt@denimcoffeecompany.com)

## *Distributors*

### **LGMG North America Inc.**

Nathan Seiders

1445 Sheffler Drive

Chambersburg, PA 17201

(717) 889-5464

[www.lgmnga.com](http://www.lgmnga.com)

[nathan.seiders@lgmnga.com](mailto:nathan.seiders@lgmnga.com)

## *Construction*

### **W & B Prime Construction**

**Services LLC**

Dwight Burkett

1495 State Street

Chambersburg, PA 17201

(717) 331-6938

[www.wbprimeconstructionservices.com](http://www.wbprimeconstructionservices.com)

[dwightburkett@comcast.net](mailto:dwightburkett@comcast.net)

# MAY / JUNE

## MEMBER MILESTONES

### **30 Years**

Fayetteville Contractors, Inc.

Starr Insurance

### **25 Years**

Merakey

Nationwide Insurance - Shetter

Ins. Agency

### **15 Years**

CCI Cleaning Connection, Inc.

Madison Settlement Services-

Chambersburg, LLC

New Franklin Assembly of God

### **10 Years**

Hagerstown Suns

StediWatt

Windy Knoll Farm Market &

Creamery

### **5 Years**

Elect IT Solutions

NETwork Ministries

Nu Skin Enterprises/Pharmanex

Project Big Love

Reid's Orchard and Winery

### **1 Year**

Chambersburg Evening Kiwanis

Custom Vehicle Solutions

Monster Buyback & Repair

Nature & Nourish Wellness

Nitterhouse Concrete Products

Organic Remedies Dispensary

Ratt Inc DBA Orkin

Staples

# CHAIR'S MESSAGE

I have been volunteering at the Chambersburg Chamber for almost a decade, and when I became chair of the board of directors last year, I realized I knew the least about the Chamber Foundation. I knew they focused on education, citizenship and leadership, but what does that involve? Many of you may be most familiar with the Leadership Franklin County and Leadership Franklin County Youth programs. Both focus on bringing together emerging leaders in our area to improve the effectiveness and quality of leadership in our county. The alumni of these programs often become part of the committees that keep both programs vibrant and relevant. But here is something you may not know – the Foundation also houses the employability sub-committee of the Community Education Coalition (CEC).



The CEC's mission is to develop a strong community where all individuals have the opportunity to grow and prosper. It focuses on two main areas which are: early childhood education and employability. One of the short-term goals of the Chamber is to grow and improve the CEC's steering committee and working groups to ensure it becomes a sustainable initiative. The CEC is a big part of the workforce development solutions in Franklin County and YOU may be interested in joining this dynamic group of volunteers who are directly responsible for programs like Educator in the Workplace. This program allows teachers to visit participating area businesses to understand what skills employers are looking for in their employees, which in turn, the teachers can incorporate into their instruction. I encourage you to learn more about the Chamber Foundation! You can support them by sponsoring or attending their all-you-can-eat ice cream fundraiser, Scoop-a-Palooza, on July 13. For more details about the Foundation or the fundraiser, contact Ginny Harriger at 717-264-7101 ext. 205 or email gharriger@chambersburg.org.

Kim Crider  
Certified Health Coach, Optavia  
Board Chair, Greater Chambersburg Chamber of Commerce

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the opportunity to earn a dividend.**



Learn how, as a member of the Greater Chambersburg Chamber, you could earn an all-lines\* dividend by placing your insurance with Penn National Insurance.

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Outlook Newsletter | 717-264-7101 | Chambersburg.org

## CHAMBER TEAM

### Stephen Christian

President of Greater Chambersburg  
Chamber of Commerce  
Executive Director of Chambersburg  
Area Development Corp.  
schristian@chambersburg.org

### Maryliz Toohig

Finance & Human Resources Director  
mtoohig@chambersburg.org

### Joel Black

Membership Director  
jblack@chambersburg.org

### Angela Schaeffer

Director of Operations &  
Assistant to the President  
aschaeffer@chambersburg.org

### Lark Kennedy

Communications & Marketing Manager  
Civil War Seminars Coordinator  
lkennedy@chambersburg.org

### Stacy Guyer

Accounting Assistant  
sguyer@chambersburg.org

### Sue Black

Customer Service Representative &  
Heritage Center Coordinator  
receptionist@chambersburg.org

### Laiton Suders

Administrative Assistant  
lsuders@chambersburg.org

### Virginia Harriger

Executive Director of Greater Chambersburg  
Chamber Foundation  
gharriger@chambersburg.org

### Sam Thrush

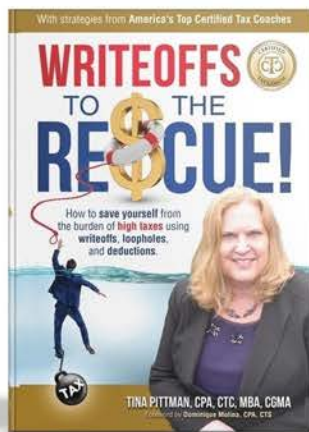
President of Downtown Chambersburg Inc.  
sthrush@chambersburg.org

### Our Mission:

We exist to help our members prosper and to enhance the quality of life in the Chambersburg area.







If you want to pay  
**LESS IN TAXES,**  
this book could be a lifesaver.



How can you pay less on your taxes? Be proactive and start tax planning instead of tax filing. If you plan ahead, you can use the tax code to your advantage to reduce your taxes.



Take the plunge and discover the loopholes, deductions, and credits that only the savviest tax planners know about. With a little planning, you can transform ordinary spending into tax savings.

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**Stop drowning in taxes.**

**\$15,000.** That's the average amount businesses overpay their taxes every year. Learn how to put **deductions, writeoffs, and loopholes** to use for you.



**Take advantage** of the insights from America's Best Tax Coaches and watch your taxes plunge.



**Find the best tax pro for you.**

Each professional brings a different expertise. Learn how to find the tax professional that's best for you without having to hire multiple consultants to do your taxes.



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**Your best tax shelter is a business.**

With a **flat 21% tax rate** for businesses, there is no reason why you shouldn't start a business. A business is the best possible tax shelter.



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Some investments can reward you with **tax advantages** and **tax-free income**. Make sure your advisor knows how to structure your investments to deliver the greatest tax advantages.



# QuickBooks® Step-by-Step Training

## Manual Provided



Dates: May 15, 2019  
June 12, 2019

Location: 720 Norland Avenue  
Chambersburg, PA 17201

Time: 9:00AM – 12:00PM



Scan QR code with  
mobile device for more info.

### 4 Easy Ways to Register Now!

**Call:** 800-555-9510 or 717-267-2100

**Fax Completed Registration:** 717-267-1464

**On-Line:** [www.schultheisscpa.com](http://www.schultheisscpa.com) – click on the resources link

**Mail Below Registration:** Schultheiss & Associates  
720 Norland Avenue  
Chambersburg, PA 17201

### Is Your Office Making These 21 Critical Mistakes?

- 3 QuickBooks® errors that hurt cash flow in your office.
- 7 Mistakes to avoid in “costing” and why they hurt you.
- 5 Ways to reduce payroll headaches - the one best fix.
- 3 Reports that will stop wasted expenses and overhead.
- 3 Critical errors in setting up your chart of accounts.

### Who Should Attend QuickBooks® Training?

- **Spouses** who help with the books on a part-time basis.
- **Business owners** who want to avoid mistakes and improve cash flow.
- **Partners** looking for long-term answers to accounting problems.
- **Bookkeepers** who need a better understanding of QuickBooks®.
- **First-time** users just new to QuickBooks® software.
- **Seasoned users** who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company.  
(includes continental breakfast)

Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

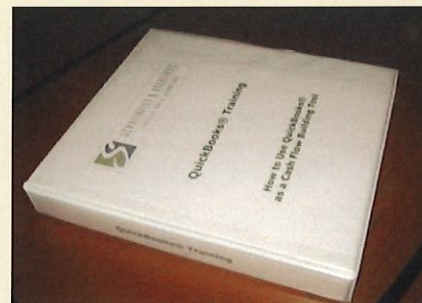
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

Additional Registrants: 1. \_\_\_\_\_

2. \_\_\_\_\_



Payments Accepted: Check ♦ Cash ♦ Mastercard ♦ Visa



Visit our Facebook page – [www.facebook.com/schultheisscpa.com](http://www.facebook.com/schultheisscpa.com)



# HONORING LOCAL LEADERS



(L-R) Jesse Whitney, Blake Truman, Patti Nitterhouse, Karen Johnston, Christy Unger, Kira Coy



(L-R) Ted Zimmerman, Justin Poe, Janet Pollard, Leo Schoenhofen, Jon Baker.

The Greater Chambersburg Chamber of Commerce honored 11 of its members for their outstanding achievements in 2018 with more than 220 people in attendance at the Annual Awards Breakfast, sponsored by **M&T Bank**. "We are proud to honor our business and community leaders for their exceptional contributions this past year," said Stephen Christian, president of the Chamber. "We were blown away by the nearly \$26 million of investment in the Chambersburg area and honored to award our members for their contributions that have served to improve the quality of life in our community."

## **ATHENA Leadership Award: Karen Johnston**

Karen Johnston, the executive director of the **Healthy Communities Partnership (HCP) of Greater Franklin County**, accepted the international ATHENA Leadership Award to a standing ovation at the Chambersburg Country Club. The ATHENA award is sponsored locally by **F&M Trust and Jennings Chevrolet, Buick, GMC**.

Over the past nine years, Karen has successfully led HCP in drastic growth and expansion. She has prepared many successful grant applications, and most recently led the development of a federally funded Drug-Free Communities Support Program. Karen is valued by many for her leadership and service in our community - through her civic involvement on the boards of Keystone Health, the Greater Chambersburg Chamber Foundation, chairing the Leadership Franklin County Youth program, chairing the Nutrition Task Force of Healthy Franklin County, chairing the Prevention Workgroup of the Overdose Task Force, membership of the Healthy Franklin County steering committee and membership of the Franklin County Human Services Block Grant committee.

Karen strongly believes in working toward a stronger, more prosperous community and continues to actively assist women in achieving their full leadership potential. For all these reasons, we are pleased to award Karen the 2019 ATHENA Leadership Award.

## **Property Improvement – up to \$150,000:**

**Penn National Golf Course Community** redesigned its Clubhouse and added a beautiful addition called The Black Oak Bar. The Clubhouse underwent significant construction

and now serves locally crafted ales and spirits in an elegant setting for golfers and the greater community. Chamber members involved included **Dick's Cabinetry & Flooring and Essis & Sons – Carpet One**.

## **Property Improvement – up to \$150,000 Honorable Mention:**

Klenzing's Garden Center was awarded an honorable mention for their impressive renovation of 2922 Molly Pitcher Highway. The owners added a third greenhouse with open sides and a paved walkway as well as a floral venue. Chamber members associated with this project included **Nitterhouse Masonry and Hardware, Chambersburg Rental and Conner Electrical Company, Inc.**

## **Property Improvement – \$150,000 - \$500,000:**

SunnyHill Properties was honored for their exceptional renovations to 405 Wayne Ave., which is the home of The Block Fitness Studio. The project converted a previous bank building into a state-of-the-art fitness studio. They opened up the lobby area, installed a new HVAC system, installed modern windows and added a themed smart lighting setup. Chamber members involved in the project included **David Black Associates, Inc., The Eagle Construction Company and Baer's Sign Service, LLC**.

## **Property Improvement – \$1M - \$5M**

Grant Street Loft was recognized for their outstanding transformation of the former Jennings car dealership into a commercial kitchen and modern event center at 227 Grant St. It also features a beautiful rooftop garden. Chamber members that contributed to the project were **Brandale, LLC., Stouffer Mechanical Contractors, Frank B. Leshner Electrical, Ralph E. Tolbert Masonry, Inc., Nitterhouse Masonry & Hardware Supply, Art Sign Company of Chambersburg, LLC, GDC IT Solutions, Fayetteville Contractors, Inc. and F&M Trust**.

## **Property Improvement – over \$5M**

**Menno Haven** was recognized for their impressive construction of the Rehabilitation Center that is part of their five-year strategic plan known as Project GENESIS. It features 44 private rooms known as suites, a state-of-the-art therapy gym, a beautiful therapeutic courtyard, a salon & spa and a restaurant-style café. This construction effort saw over 40 percent of sub-contracts awarded to Franklin County firms.

### **Property Improvement – Historic Preservation**

Franklin County Visitors Bureau was awarded for its repurposing of the 1865 bank building into the 11/30 Visitors Center. Located at 15 South Main St., the 11/30 Visitors Center includes a modern event space as well as exhibits about Franklin County's history, exciting things to do, attractions, dining options and more. Chamber members involved with the project included *R.A. Hill Inc., Solinkit, Noelker and Hull Associates, Inc., Franklin Advisory, Chambersburg Area Development Corp., Community Development Corp. of Franklin County, Franklin County Area Development Corp., Borough of Chambersburg and F&M Trust.*

### **Environmental Sustainability Award: David H. Martin Excavating, Inc.**

Presented by Wilson College and the Greater Chambersburg Chamber of Commerce, David H. Martin Excavating, Inc. received recognition for their continued pursuit of excellence in the field of environmental protection for water and soil conservation. Their environmental division works diligently with vendors and landscape engineers to provide and reintroduce native plant species into their projects that will return our region to its natural bio-diversity.

### **Innovator of the Year: Jesse Whitney of Summit Health now part of WellSpan Health**

Jesse Whitney of the Information Services Dept. at **Summit Health** demonstrated his innovation by bringing a life-saving technology to Franklin County. This technology utilizes an innovative system that connects caregivers in a hospital to emergency air medical transport from Life Net 81 by pushing a button to immediately dispatch a helicopter.

### **Nonprofit of the Year: Healthy Communities Partnership of Greater Franklin County (HCP)**

Presented by the Greater Chambersburg Chamber of Commerce and **United Way of Franklin County**, HCP was recognized as the Nonprofit of the Year for its quality

programs and services that have improved the health and wellness of the communities it serves. HCP has implemented many successful programs aimed at increasing and sustaining healthy lifestyles and habits for local residents.

### **Young Professional of the Year: Blake Truman**

Presented by the Greater Chambersburg Chamber of Commerce and 11/30 Network, Blake Truman was awarded for his continuous pursuit of excellence in his career at **VerStandig Media** as well as his 15 years of service to many local nonprofits. Blake has donated countless hours of service, personal time and professional knowledge that have enabled the greater Chambersburg area to thrive.

### **Spirit of the Community: Patti Nitterhouse**

Patti Nitterhouse was chosen for this award because she demonstrates a tireless and unselfish commitment to improving the quality of life in Chambersburg beyond the role of her career. She serves on several boards and has a long history of giving back to the community. She and her husband Dennis Zimmerman recently donated a 16-acre parcel of land at Penn National to Leg Up Farm - a school/therapy center for special needs children.

Grand Sponsor

**M&T Bank**

ATHENA Co-Sponsors

**F&M TRUST**

**JENNINGS CHAMBERSBURG**

**Table Sponsors:** ACNB Bank, The Butcher Shoppe & Grant Street Loft, Brechbill & Helman Construction Company, Inc., David H. Martin Excavating, Inc., F&M Trust, Keystone Health, Menno Haven, Orrstown Bank, Patriot Federal Credit Union, Penn National Golf Course Community, SEK, CPAs & Advisors, Summit Health - now part of WellSpan Health\*, Wilson College

\*Sponsoring three tables

**Patron Sponsors:** B Wise Manufacturing, LLC, Decorating Den Interiors, Herbert, Rowland & Grubic, Inc., Johnnie's Restaurant & Hotel Service, Inc., LCSi Lehman Construction Services, Inc., Penn National Insurance, Penn State Mont Alto, Quincy Village, SpiriTrust Lutheran, Triad Engineering, Inc.

## **ChambersFest Returns in July**

ChambersFest returns July 13-20! This weeklong festival is a community-wide event that celebrates the rebirth of Chambersburg after its burning by Confederates on July 30, 1864. Events during the festival include Restaurant Week, Scoop-a-Palooza (all-you-can-eat ice cream YUM!), Old Market Day, Tim & Susan Cook Memorial 1-Mile Race, 1864: The Burning Reenactment, downtown events and much more. For the most current event schedule, visit [Chambersburg.org/ChambersFest](http://Chambersburg.org/ChambersFest).

ChambersFest takes a significant amount of time to plan and coordinate, and the Chamber is asking members for support. By sponsoring, your business enables us to offer and promote events for the community while boosting the area economy. For more information, view the newsletter insert or contact Lark Kennedy at 717-264-7101 ext. 206 or [lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org)

## **Upcoming Chamber Mixers**

Don't miss one of the largest mixers of the year - the Cinco de Mayo Regional Mixer on Thursday, May 2 from 4:30 to 6:30 p.m. at **Volvo Construction Equipment**, 200 Rowe Road in Shippensburg. Several chambers from throughout the region participate in this popular mixer each May, which includes beverages and Mexican themed appetizers. To register, contact the Shippensburg Chamber of Commerce at 717-532-5509 or [chamber@shippensburg.org](mailto:chamber@shippensburg.org).

The 10th Annual Kennebec Drive mixer is coming! This popular block party thrown by Chamber-member businesses will be held in mid-June, rain or shine. You'll enjoy delicious food and refreshments along with networking. Held outside under a large tent, please dress prepared for the weather. Check [Chambersburg.org/Events](http://Chambersburg.org/Events) for the date and time as well as registration details. For details, contact Joel Black at 717-264-7101.



# JUNE 6, 2019



GREATER CHAMBERSBURG  
CHAMBER OF COMMERCE



**SPONSORSHIPS**  
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spherion<sup>®</sup>  
PRESENTS  
24TH ANNUAL CHAMBER  
**GOLF TOURNAMENT**

PENN NATIONAL GOLF CLUB & INN

**THURSDAY, JUNE 6**

**\$95 PER GOLFER//4 PERSON SCRAMBLE**

7:45AM REGISTRATION & BREAKFAST//8:30AM SHOTGUN START



**RSVP BEFORE IT SELLS OUT!**  
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CHAMBER GOLF TOURNAMENT

**\$500**

## TENT SPONSOR

- Prime course location
- Meet & greet golfers
- Logo featured on event promos



**\$500**

## BENEFACTOR SPONSOR

- One team entry
- Featured on event webpage & program
- 1 Tee-box/Green signs

## CONTEST SPONSOR

- One team entry
- Signage at all contest sites
- Logo featured on event webpage
- Logo featured in tournament promos
- Opportunity to address attendees at dinner
- 3 Tee-box/Green signs



**\$1,000**

## PREMIER SPONSOR

- One team entry
- Logo featured on event webpage
- Logo featured in Tournament promos & program
- 3 Tee-box/Green signs

## BEVERAGE SPONSOR



## OTHER SPONSORSHIPS: RAFFLE PRIZE HOLE IN ONE

## CONTESTS

- LONGEST DRIVE
- CLOSEST TO THE PIN
- HOLE-IN-ONE

# SPONSORSHIPS

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TENT SPONSOR - \$500  
PREMIER SPONSOR - \$1,000

BENEFACTOR SPONSOR - \$500  
RAFFLE PRIZE OR HOLE IN ONE

HOLE SPONSOR - \$100 OR 3 FOR \$250

## REGISTRATION FORM

Business Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Sponsorship Level: \_\_\_\_\_

Contact: \_\_\_\_\_

Payment Amount: \_\_\_\_\_

Return to Chambersburg Chamber at 100 Lincoln Way E., Chambersburg, Pa 17201 or jblack@chambersburg.org

Credit Card \_\_\_\_\_

Exp: \_\_\_\_\_ CCV \_\_\_\_\_ Signature: \_\_\_\_\_

☐ place me in a foursome ☐ register my foursome (list below)

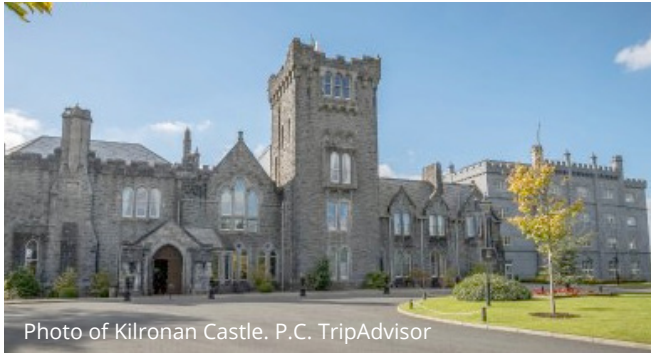
Name & Business: \_\_\_\_\_

Name & Business: \_\_\_\_\_

Name & Business: \_\_\_\_\_

Name & Business: \_\_\_\_\_

# TRENDING NEWS



The Chamber Travel Club and **Dream Vacations** are headed back to Ireland May 1 to 9, 2020! They will tour beautiful Northern Ireland including Connemara Marble Factory, Aran Islands and Trillick Wollen Mills. Enjoy a 7 night stay in first class hotels, including two nights at Kilonan Castle. The trip is 8 days with 12 meals and an estimated cost of \$3,200 per person (double occupancy) including airfare. Join the Club for a FREE info session on Thursday, May 16 at 5:30 p.m. at the Chamber. Call Cathy at 717-816-5735 for details or visit [Chambersburg.org/TravelClub](http://Chambersburg.org/TravelClub).



**The Tide** celebrated in Chambersburg their global ribbon cutting for their new studio opening in Bulawayo, Zimbabwe! They gathered at the Chambersburg Brethren in Christ Church with many business and community leaders in attendance. The Tide is an international outreach committed to worldwide evangelism and discipleship. Congratulations!



Special thanks to **Grand Point Church** for hosting our members at the March Mixer! We had a wonderful evening with delicious food, elaborate tours of the building, live music and networking. Check [Chambersburg.org/Event](http://Chambersburg.org/Event) for the latest updates on our monthly mixers hosted at member businesses.



We are proud to partner with **Penn National Insurance** to offer affordable business insurance that earns dividends! Thank you Penn National Insurance for adding significant value to our membership through this program! More than \$1.7 million in dividends have been paid to our members since 2006. To learn more, visit [Chambersburg.org/MemberServices](http://Chambersburg.org/MemberServices) or call **Strickler Agency, Inc.** at 800-503-8908.



# MEMBER SPOTLIGHTS

## PENN CARES

550 Cleveland Ave., Chambersburg, PA 17201 | 717-61-0931  
[PennCares.org](http://PennCares.org)

**PennCares** Support Services, formerly known as United Cerebral Palsy of South-Central PA has been a recognizable and trusted community-based organization for over half a century, serving a full diversity of people throughout south-central PA from the very young to the very old. PennCares operates early-intervention programs for children from birth to age 3 throughout Franklin, York, Fulton and Adams counties, and inclusive child development groups and pre-schools for young children of all abilities in Chambersburg and Hanover.

PennCares In-home Personal Care Assistants and Community Habilitation Services serve older adults and individuals with disabilities across the region, allowing them to maintain and gain new independence by assisting them with personal health and hygiene, home management, companionship, communication skills, public transportation and more. In 2018, PennCares added a third type of service, by providing educational trainings for professionals and family caregivers who work with adults and children with disabilities. PennCares



offers many seminars and trainings statewide and conducts them at senior living communities, aging agencies, community services facilities, senior centers and other convenient locations. Visit [PennCares.org](http://PennCares.org) for more information about PennCares Support Services in Chambersburg.

## CUMBERLAND VALLEY SCHOOL OF MUSIC

1015 Philadelphia Ave., Chambersburg, PA 17201 | 717-61-1220  
[hmcendree@cvsmusic.org](mailto:hmcendree@cvsmusic.org) | [CVSMusic.org](http://CVSMusic.org)

**Cumberland Valley School of Music (CVSM)** will celebrate its 30th year starting this fall! CVSM is a non-profit music school committed to creating a musical community where high-quality instruction and performance opportunities are available to all. Over 750 students annually - newborn through senior citizens - are served by CVSM with instruction provided in music, art and drama through individual and group lessons, camps and classes. Live performance opportunities are provided through events such as recitals, concerts and the annual student Performathon.

Additionally, the school sponsors scholarship programs and programs at locations in the community, such as NETwork Ministries, First Start Partnerships, Global Vision Christian School (on the Scotland Campus) and the Chambersburg YMCA. The ability of CVSM to provide affordable high-quality instruction is through the generosity and support of the community through donations and participation in annual events such as the Chefs Walk in June and the Dinner Dance in February. CVSM strongly believes that the benefits of the study of music and the participation in musical activities extend beyond musical proficiency to academic and vocational performance, social skills and enriching one's life experiences.





# CHAMBERSFEST

JULY 13-20

Restaurant Week, Scoop-a-palooza,  
Old Market Day, 1864: The Burning,  
Downtown Events & More!

## 33rd Annual ChambersFest



## Fun for the Whole Family!

**Enjoy exciting events including:**

Restaurant Week • Cook Race • Scoop-a-Palooza  
Old Market Day • 1864: The Burning • Live Music  
Beer Garden • And Many More!

Event Schedule: [Chambersburg.org/ChambersFest](http://Chambersburg.org/ChambersFest)





**Date:** July 13-20, 2019

**Location:** Throughout Chambersburg

**Projected Attendance:** Thousands!

**Contact:** Lark Kennedy, communications manager, 717-264-7101 ext. 206, lkennedy@chambersburg.org

**About the event:** Thousands of people enjoy ChambersFest every year. This community celebration is a weeklong festival in July that salutes the spirit of Chambersburg's townspeople. Sponsors enable the Greater Chambersburg Chamber of Commerce to offer and promote events for the community while boosting the area economy. More than that, sponsors greatly benefit through sponsorships in a number of ways:

- **Showcase your business** in front of thousands of area residents and visitors.
- **Build brand recognition** for your company.
- **Show community support** with your investment to the area.
- **Attract potential clients** through your involvement.

#### **ChambersFest Corporate Sponsor - \$1,000**

- Logo featured on Greater Chambersburg Chamber of Commerce promotions for ChambersFest (including the Chamber's website, newsletter, e-blasts, flyers and more).
- Logo positioned on the ChambersFest banner, which is displayed throughout the entire month of July.
- Logo featured on the back of the Tim & Susan Cook Memorial Race T-shirts (race is on July 13 with 100+ runners).
- Logo featured on ChambersFest Restaurant Week promotions as space allows
- Company name featured in ChambersFest advertisements in newspapers and publications.
- Company name featured on Facebook Event page reaching more than 5,000 people
- Mentions of sponsorship on Verstandig Broadcasting's four radio stations.
- One 3"x5" block ad in the Chamber newsletter and one square ad in the e-news, to be used in 2019 - *\$144 value*.

#### **ChambersFest Premier Sponsor - \$500**

- Company name listed in promotional materials (including website, newsletter, flyers, advertisements and more).
- Company name featured in ChambersFest articles.
- Company name featured on Facebook Event page reaching more than 5,000 people
- Two square ads in the Chamber e-newsletter, to be used in 2019 - *\$90 value*.

#### **ChambersFest Benefactor Sponsor - \$300**

- Company name listed in most promotional materials (including website, newsletter and more).
- One square ad in the Chamber e-newsletter, to be used in 2019 - *\$45 value*.

#### **ChambersFest Contributor Sponsor - \$100**

- Company name listed in most promotional materials (including website, newsletter and more).

**Yes, I would like to sponsor ChamberFest 2019!**

Company Name (as you want it to appear in listings) \_\_\_\_\_

Contact Name \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_ Sponsorship Amount \_\_\_\_\_

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature \_\_\_\_\_ Return form to Lark Kennedy: Mail to Greater Chambersburg Chamber of Commerce, 100 Lincoln Way E., Ste A, Chambersburg, PA 17201; email to [lkennedy@chambersburg.org](mailto:lkennedy@chambersburg.org) or fax 717-267-0399.



**Herbert, Rowland & Grubic, Inc. (HRG)** is pleased to announce that Jeffrey A. Mikesic, P.E., has been promoted to practice area leader for the firm's Transportation Group. He will have four areas of primary responsibility: vision and strategy, professional development of staff, project delivery and business development.

Mikesic joined HRG in 1998 as a CADD technician and achieved his civil engineering technology degree from Point Park University over the following six years. He was named a staff professional in 2005 and a project manager in 2012, and he most recently served as a team leader before being promoted to practice area leader.

For the fourth straight year, **Boyer & Ritter CPAs and Consultants** was recognized by Accounting Today magazine as one of the top Mid-Atlantic accounting firms – one of only four Pennsylvania firms to make the list. Accounting Today, the premier publication of the certified public accounting industry, looks at New Jersey, New York and Pennsylvania for its Mid-Atlantic list. Rankings are based on a firm's level of revenue that sets them in the top tier of their region.

**United Way of Franklin County** joined forces with **Jersey Mike's Subs of Chambersburg** for a "Day of Giving" to make an impact on the community. Hundreds of people came out for Day of Giving to buy a sub and contribute to United Way, from regular customers to community-minded citizens to partner agencies. All \$6,699.59 in sales from the day will be donated to United Way of Franklin County. To learn more about United Way's mission and impact, visit [UWFCPA.org](http://UWFCPA.org).



**Valley Agency Company** recently welcomed Penni Strait as one of the newest members of their team. Strait resides in Chambersburg with her husband Elwood, son Max, and two dogs. She enjoys traveling, reading and spending time with friends and family. Strait is bringing

with her 20 years of experience in banking and two years of experience in insurance. In the office, Strait will share responsibility for Commercial Lines. Stop in and meet her today!

**The Tide** has chartered a coach bus and is leading a trip to the Holocaust Museum and the National Arboretum in Washington, D.C. on May 14. The tour is led by Mark D. Story, director of development for The Tide. The fee of \$95 includes a buffet evening meal. The bus will depart from Chambersburg, PA and interested passengers can register online at [TheTide.org](http://TheTide.org) under "Events" or can contact The Tide office for a paper registration form. For more information call 717-264-7288 or email [mark@thetide.org](mailto:mark@thetide.org).



**Valley Agency Company** recently welcomed Linda Shearer as an employee. Shearer is from Colorado but now resides in Chambersburg with her sons Tom and TJ (Tim), and her cockapoo, Abbey. Shearer brings with her over 30 years of experience from Keystone Ford and Patriot Federal Credit Union. In the office, she will work on Commercial Lines and in Customer Service.



**Rotz & Stonesifer, P.C.** is excited to announce that Dennis Shindle has been promoted to senior manager. Shindle has been with Rotz & Stonesifer, P.C. since 2009 and plays an integral role while working with closely held businesses, particularly in the construction industry. Shindle graduated summa cum laude with honors from Shippensburg University. He is active in professional organizations such as the American Institute of Certified Public Accountants, Pennsylvania Institute of Certified Public Accountants and others. More information about the firm, its staff and available services can be found at [RotzAndStonesifer.com](http://RotzAndStonesifer.com).

**The Capitol Theatre** will present "The Capitol Classic Movie Matinee Series" on May 21, with screenings of *Casablanca* at 3 p.m. and 7 p.m. Tickets are \$5 at the door. On June 7 and 8, enjoy "Elvis On Main Street," an inaugural Elvis convention in Chambersburg. There will be Elvis tribute shows, vendors and a local amateur Elvis tribute artist competition open to all ages. For more information on these and other events, visit [TheCapitolTheatre.org](http://TheCapitolTheatre.org).

Join the **Chambersburg Community Theatre** on the weekends of May 10-12 and 17-19 for "A Funny Thing Happened on the Way to the Forum," a musical "laugh-fest" with plot twists, cases of mistaken identity and more. Tickets are \$21 for adults, \$16 for students with valid ID and \$11 for children aged 3-12. For more information, go to [CCTOnline.org](http://CCTOnline.org).

The **H. Ric Luhrs Performing Arts Center** at **Shippensburg University** will host "The Illusionists – Live from Broadway" on May 12 at 3 p.m., as well as "Blue Oyster Cult with Special Guests, The Outlaws" on May 17 at 7:30 p.m. Join them on June 1 for "Classical Mystery Tour – A Tribute to the Beatles," a show with more than two dozen Beatles tunes performed like you've never heard them before. For tickets and information on these events, go to [LuhrsCenterBoxOffice.com](http://LuhrsCenterBoxOffice.com).

**The Foundry Artist Co-op** is hosting two "Treat Yourself Paint-Alongs" in May: "Tickled Pink" on May 7 and "Sunday in the Park" on May 21. Sign up for an evening of painting that includes canvases, supplies and step-by-



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step instruction. On June 21, The Foundry will present "Kids Summer Camp," where students can learn how to make jewelry and art from reusable household items. Registration and more information can be found at FoundryArtsCoop.com.



Pennsylvania Department of Human Services Secretary Teresa Miller recently visited the Single Parent Scholars Program at **Wilson College**. Governor Tom Wolf's proposed 2019-20 budget includes \$5 million to support up to seven partnerships

to develop and implement programs for post-secondary education and training for single parents. The Parent Pathways model will focus on post-secondary education and training partnerships, housing supports and two-generational programming that supports healthy child and family development, according to a DHS news release. Wilson College's Single Parent Scholars Program provides on-campus housing year-round to single parents and their children, so the parent can pursue a bachelor's degree and participate in campus life, including clubs, athletics and student government.

**Council for the Arts** is offering a "Copper & Gold Leaf Painting Workshop" on May 17, where students will experience painting on a surface that incorporates both copper and gold leaf. On May 28, enjoy creating a "Mini Album Easel Flip Book," perfect for showcasing your favorite photos or special events. For information, go to [CouncilForTheArts.net](http://CouncilForTheArts.net).

Learn & Play Day with **United Way** at **LifePoint Church** attracted nearly 500 kids and adults to enjoy free family fun. Sponsored by **Volvo Construction Equipment**, the day was filled with crafts, coloring, learning activities, meeting firefighters and police officers, reading and more. Twenty-five local organizations participated in Learn & Play Day by offering a kids' activity and sharing information about their services. Vendors included childcare and pre-K providers, health care organizations, local first responders, services for special needs children and more. The Lions Club was also on site providing free vision and hearing screenings. To learn more about United Way's mission and impact, visit [UWFCPA.org](http://UWFCPA.org).



**Wilson College** President Dr. Barbara K. Mistick will step down from her post after the end of the 2018-19 academic year, as announced in a letter to the college community recently. Dr. Mistick became Wilson's 19th president in 2011. She is the architect of the Wilson Today plan, which refocused the College's growth strategy. Under her vision and leadership, the College has experienced record student

enrollment by reducing tuition and creating a first-of-its-kind student loan buyback program, added academic programs in nursing and other areas of demand, addressed infrastructure and future facility's needs, improved the institution's marketing and brought coeducation to all areas of the College. Dr. Mistick will join the National Association of Independent Colleges and Universities (NAICU) in September as president.

## MAY AND JUNE LUNCH & LEARNS

Two Lunch & Learns are scheduled in the upcoming months. Sharon Smith, the Essential Oils Specialist from **Norland Avenue Pharmacy** will present on May 23 from 11:30 a.m. to 1 p.m. at the Chamber called "Using Essential Oils Safely." Sharon will share a little about using oils safely while also demonstrating how to blend some useful items like a pain/inflammation gel, a respiratory aid and even a blend to help with those moments of anxiety or anxiousness. You will receive recipes for all three, and a few people will have their names drawn to take home the blends made that day.

June's Lunch and Learn will be hosted by The John Maxwell Team on June 20 from 11:30 a.m. to 1 p.m. at the Chamber called, "The LEADERSHIP GAME." You'll learn about this comprehensive and engaging game developed to discover teams' strengths and challenges and increase organizations' effectiveness.

Register now at [Chambersburg.org/Events](http://Chambersburg.org/Events) or 717-264-7101. Lunch provided courtesy of Fuddruckers. Lunch & Learns are free for members but advanced registration is required. No-shows and cancellations less than 48 hours in advance will be billed \$10. Limit five reps per business.

## CHAMBERSFEST RESTAURANT WEEK

The 3rd Annual Restaurant Week returns July 13-20 in the greater Chambersburg area! More than 20 restaurants are expected to participate featuring special dishes or meal deals. Patrons will also have a chance to win daily prizes as they tour the area's finest cuisine!

If you're a restaurant owner or manager, we encourage you to participate (it's free!). The event will feature restaurants, cafes and breweries in the Chambersburg area. As a participant, you will benefit from free marketing and the attraction of both local and visiting patrons. Participation is simple: just offer a special dish or meal deal the week of July 13-20. The Chamber will provide promotional materials to display in your restaurant as well as advertise your business via social media, newsletters, e-newsletters, website presence, e-blasts and radio commercials. For more information, please contact Laiton Suders at [lsuders@chambersburg.org](mailto:lsuders@chambersburg.org) or 717-264-7101 ext. 214.

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2019 - Thirty-Fifth Annual

# Book Sale

**Friday, June 7<sup>th</sup>, 9 AM - 9 PM**

**Saturday, June 8<sup>th</sup>, 9 AM - 5 PM**

**Sunday, June 9<sup>th</sup>, Noon - 4 PM**

**Laird Hall At Wilson College  
Chambersburg, Pa**

**For further information:  
717-262-2326**



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Food & Drinks Available**



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## APPLICATIONS OPEN FOR LFC COMMUNITY CLASS OF 2020

Start your path to become one of Leadership Franklin County (LFC) Community's esteemed Alumni by applying for the most unique leadership program in Franklin County! Founded in 1985, LFCC teaches emerging leaders about the community and grows their network of connections. LFC Community improves the quality and depth of leadership in Franklin County by bringing together a cross-discipline of students and developing their effectiveness. The program creates an awareness of the county problems, opportunities and resources available while stimulating a commitment from students to make Franklin County a better place in which to live and work.

This is a tuition-based program which selects students through an application and interview process – scholarship opportunities are available. The application deadline is July 1. For more information, or to apply, go to [FranklinCountyWorks.com/Leadership](http://FranklinCountyWorks.com/Leadership) or contact Ginny Harriger, executive director of the Greater Chambersburg Chamber Foundation, at [gharriger@chambersburg.org](mailto:gharriger@chambersburg.org).

## COMMUNITY LEADERSHIP

Leadership Franklin County (LFC) Community explored education and history in April. **Franklin County Career and Technology Center** hosted the group where faculty, ranging from higher education to home schooling, taught students about all areas of development and learning. A mock school board meeting was conducted by Dr. Eric Michael of **Wilson College**. The session ended with panel discussions on alternative educational options in the area.

In the afternoon, the group worked with Janet Pollard of the **Franklin County Visitors Bureau** at the new 11/30 Center. The students then presented on one historical figure from various eras in Franklin County's past including Sarah Wilson, George Frick, John Grove and Nellie Fox to name a few.

The class will graduate on May 9 at a ceremony held at the 11/30 Visitors Center with presentations on their project work and the naming of the LFC Alumni of the Year award.

LFC Community Sponsor:

**SALZMANN  
HUGHES, P.C.**  
Attorneys at Law



## SCOOP-A-PALOOZA TICKETS

Don't miss the BEST ice cream festival on Saturday, July 13 - all proceeds support the Greater Chambersburg Chamber Foundation. Held during the week of ChambersFest, Scoop is an all-you-can-eat ice cream festival where the public samples flavors from local ice cream shops and votes on their favorites. The event also offers other fun activities like face painting to entertain the kids.

Thanks to our presenting 3-Scoop partner – **ACNB Bank**; 2-Scoop partners **F&M Trust**, **Patriot Federal Credit Union**, **Superior Floor Coverings & Kitchens LLC**, Celebrity Sundae Sponsor **Volvo Construction Equipment** and Kids' Area Sponsor **Orrstown Bank**. If your business is interested in supporting this great cause, please contact the Foundation.

## YOUTH LEADERSHIP

Leadership Franklin County (LFC) Youth focused on public speaking skills in April. Facilitated by Jason Crider of **Orrstown Bank**, the session featured spontaneous one-minute speeches on random subjects, immediate group feedback and tips on best practices. As the group readied for their graduation presentations, they were given time to refine their delivery.

Graduation was held at **Wilson College** on April 30th where teams spoke on their work focused on the Be Kind campaign done in coordination with **Healthy Community Partnerships of Greater Franklin County**. The 22 Franklin County sophomores who graduated worked in teams to help support the Be Kind theme in their schools. Maria Banks, Duane Bock and Karen Johnston were also recognized at graduation for their LFC Youth program work having spent the better part of the last 10 years as committee members.

LFC Youth Sponsor:



### 2019 LFC Youth Graduates

<i>Taylor Appenzellar</i>	<i>Stephen Fugate</i>	<i>LaRanda Rowland</i>
<i>Sydney Bartley</i>	<i>Karlyn Hazelton</i>	<i>Lidia Stouffer</i>
<i>Levi Bingaman</i>	<i>Alexandra Hott</i>	<i>Ella Synder</i>
<i>Tori Brookens</i>	<i>Andrew Jackson</i>	<i>Thomas Ninan Naveen</i>
<i>Kyle Buchheister</i>	<i>Jessie Miller</i>	<i>Brenton Weltry</i>
<i>Jacki Custer</i>	<i>Gabriel Miller</i>	<i>Ryan Winters</i>
<i>Lydia Daniels</i>	<i>Sarah Mazingo</i>	
<i>Autumn Derstine</i>	<i>Lauren Ramsey</i>	

The class of 2020 will include 28 sophomores from Franklin County schools. They will hold their first orientation session on May 7, and their class retreat on June 18.



# DOWNTOWN CHAMBERSBURG INC. SAM THRUSH PRESIDENT

717-264-7101 ext. 204 | sthrush@chambersburg.org | DowntownCburg.com



## SUMMER MOVIE SCHEDULE

Bring the whole family downtown for a free, monthly showing of popular movies!

The fun will begin at dusk in Chambers Fort Park organized by Downtown Chambersburg, Inc. Tentative schedule:



- June 7 - Spiderman into the Spider-Verse (2018)
- July 5 - Ralph Breaks the Internet (2018)
- August 2 - Lego Movie 2 (2019)
- September 6 - Dumbo (2019)

In case of inclement weather, the movies will be held at **Coyle Free Library** at 102 N. Main St. If the event is moved, an announcement will be made on the Downtown Chambersburg Facebook page the day of the event (Facebook.com/DowntownCburg). The Summer Movie Series is free and open to the public. Attendees are encouraged to bring blankets and chairs. Chambers Fort Park is located between North Main Street and the Rail Trail at the confluence of the Conococheague and Falling Springs. For more information and other upcoming events, visit DowntownCburg.com.

If your business is interested in sponsoring the Summer Movie Series, please contact Sam Thrush at sthrush@chambersburg.org.



## DOWNTOWN UPDATE

Business in downtown Chambersburg continues to thrive and we are pleased to welcome **ELynxx Solutions** and ReMix Design to the area! ELynxx will be located in Kerrstown Square on South Main Street and bring 20 new jobs to the downtown corridor. In recent weeks, more prime real estate has become available with opportunities to rent, lease or buy property. Please contact Sam Thrush (details above), for further information.

Spring has finally arrived and many downtown events kick-off this month! **Downtown Business Council** will host First Fridays starting May 3 with live music, deals at downtown businesses and other activities. Don't miss the first Pop-up Beer Garden with a multi-cultural twist on June 13 at the Chambersburg Heritage Center & Gift Shop. For more happenings, visit DowntownCburg.com.

## CALL FOR VOLUNTEERS

Are you interested in shaping the future of downtown? Would you like to be in-the-know of upcoming news and events? Join a committee led by Downtown Chambersburg Inc. (DCI). DCI is seeking volunteers for the following committees: Duck Derby, Downtown Mural Project, Economic Vitality, Downtown Design, Promotions/Marketing and others. If interested, please contact Sam Thrush at sthrush@chambersburg.org.



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**Enjoy all-you-can-eat ice cream samples  
from local ice cream shops & vote for your favorite!**

## **Sponsor Opportunities**

### **2 Scoop Sponsor - \$500**

*\*Nonexclusive partners*

- Company name listed on event website and event promo materials as space allows
- Opportunity to set up a promotional table at the event
- 10 tickets to attend the event
- Company name listed in newsletter recap article

### **1 Scoop Sponsor - \$300**

*\*Nonexclusive partners*

- Company name listed on event website and event promo materials as space allows
- Opportunity to hang a banner at event
- 6 tickets to attend event
- Company name listed in newsletter recap article

### **Baby Scoop Sponsor - \$100**

*\*Nonexclusive partners*

- Company name listed on event website and event promo materials as space allows
- Opportunity to hang a banner at event
- 6 tickets to attend event
- Company name listed in newsletter recap article

**Buy your tickets at  
[ScoopaPalooza.org](http://ScoopaPalooza.org)**

*or at the Chambersburg Heritage Center & Gift Shop, 100 Lincoln Way E.*



# Tim & Susan COOK Memorial RACE

2019

*In memory of Tim & Susan Cook*



16th Annual Tim & Susan Cook Memorial 1-Mile Race/Walk  
**Saturday, July 13 - 2019**

## **Race Schedule:**

7AM Registration -Trojan Stadium Front Gate Area  
511 S 6th St, Chambersburg, PA (across from YMCA)  
8AM Women's and Girl's Race/Walk  
8:30AM Men's and Boy's Race/Walk  
9:30AM Results Ceremony

**RACE START - CAMS South - McKinley Street**

**RACE END - CASHS @ Trojan Stadium**

## **Why We Run/Walk**

Tim E. Cook and Susan M. Cook were both 49 when they died on December 13, 2002 as a result of a car accident. Both were 1971 graduates of Chambersburg Area School District (CASD). Tim was a mathematics teacher at the CASHS for 28 years and was the coach of the girls' cross country and track teams. Susan was an administrative assistant at Shippensburg University. Money raised from this race is contributed to the Tim and Susan Cook Memorial Scholarship Fund at CASD.

## **PRE-REGISTER ONLINE TODAY!**

visit [www.chambersburg.org/events](http://www.chambersburg.org/events)  
\$15 per NO SHIRT before June 20th  
\$20 per w/SHIRT before June 20th

.....

## **RACE DAY REGISTRATION**

\$25 per - SHIRT IF AVAILABLE



Participants may register and pay online or complete the form below.

## **Registration Form:**

Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ Age on race day \_\_\_\_\_

Email \_\_\_\_\_

## **Race Entered (circle one):**

Female Run/Walk

Male Run/Walk

## **T-shirt size (circle one):**

Youth L

Adult Small

Adult M

Adult L

Adult XL

None

## **Payment Information:**

Amount enclosed: \_\_\_\_\_ OR

Please make check payable to Greater Chambersburg Chamber of Commerce

Charge this amount \_\_\_\_\_ to (circle one):

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Credit Card Number \_\_\_\_\_

Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_

Please complete and return this form to the Chamber office:

100 Lincoln Way East, Suite A, Chambersburg, PA 17201

**Waiver:** Upon acceptance of my entry, I the undersigned, assume all risks associated with running in this event & do hereby release & discharge the Chambersburg Road Runners Club, Chambersburg Area School District, Borough of Chambersburg, the Greater Chambersburg Chamber of Commerce & all other race representatives from any and all claims for damage, demands & causes of action arising from or as a result of my participation in this race.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



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## EVENTS DETAILS / REGISTER

CHAMBERSBURG.ORG/EVENTS

### MAY

- 01** **RIBBON CUTTING: PARAGON ENGINEERING**  
3 P.M., 550 CLEVELAND AVE., CHAMBERSBURG
- 02** **CINCO DE MAYO REGIONAL MIXER**  
5-7 P.M., VOLVO CONSTRUCTION EQUIPMENT, 200 ROWE RD., SHIPPENSBURG
- 10** **RIBBON CUTTING: YOUR HOMETOWN REAL ESTATE**  
12 P.M., 564 LINCOLN WAY E., CHAMBERSBURG
- 16** **CHAMBER TRAVEL CLUB: NORTHERN IRELAND INFO SESSION**  
5:30 - 6:30 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG
- 16** **11/30 NETWORK: 3RD THURSDAY HAPPY HOUR**  
5:30 - 7:30 P.M., BISTRO 71, 71 N. MAIN ST., CHAMBERSBURG
- 23** **LUNCH & LEARN: USING ESSENTIAL OILS SAFELY**  
11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

### JUNE

- 06** **24TH ANNUAL CHAMBER GOLF TOURNAMENT** WITH GRAND SPONSOR SPHERION  
7:45 A.M. REGISTRATION OPENS, PENN NATIONAL GOLF CLUB & INN, 3720 CLUBHOUSE DR., FAYETTEVILLE
- 20** **LUNCH & LEARN: THE LEADERSHIP GAME**  
11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

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