

GREATER CHAMBERSBURG CHAMBER OF COMMERCE 717-264-7101 | Chambersburg.org

Helping our members prosper and supporting our community.

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Patriot Federal Credit Union

Camilla Rawleigh

Wilson College

Van Gray

GearHouse Brewing Co.

Brian Wise

BWise Manufacturing, LLC

NEWMEMBERS

The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.

Massage Therapy

Hawley's Massage & Bodyworks

Stephanie Hawley
550 Cleveland Avenue, Suite 101
Chambersburg, PA 17202
(717) 809-1061
www.hawleysmassageandbodyworks.massagetherapy.comhealingbeamlmt@gmail.com

Lawn Maintenance

Kuhn Lawn Service Inc

Jeffrey Kuhn 4192 Breezy Point Road McConnellsburg, PA 17233 (717) 360-2617 kunhlawns@gmail.com

Recreation

Wilson School of Gymnastics & Dance

Dolores White 91 Brim Blvd Chambersburg, PA 17201 (717) 264-1706 www.wsgd.net tumble@wsgd.net

Refer a business!

Know someone interested in joining the Chamber?

Let us know! Contact Angela Schaeffer at 717-264-7101 ext. 208 or aschaeffer@chambersburg.org.

NOV / DEC

MEMBER MILESTONES

30 Years

Chambers' Apothecary King Street Church

20 Years

Amsley's Collision Services Corpus Christi Roman Catholic Church Guilford Hills Dental Care St. John's United Church of Christ

15 Years

AHEDD Morrow Construction, Inc. Rob Kauffman, State Representative State Farm Insurance/ Kim Stouffer TrueNorth Wellness Services

10 Years

Lehman's Carpet Cleaning, LLC Manitowoc Cranes Triad Engineering, Inc.

5 Years

Abraxas South Mountain Programs Amvets Post 224 Healthy Communities Partnership of Greater Franklin County Members 1st Federal Credit Union ReStore Weis Markets, Inc.

1 Year

Ad Taxi Digital Co.
The Benefits Group
Burnside America Inc.
Edward Jones Financial Advisor: John
Heeter
LaunchUX, LLC
Orthopedic Institute of
Pa/The Arlington Group
Roy Pitz Brewing Co.
Sollenberger
Accounting LLC
Wendell Chiropractic
and Rehabilitation
Zen Dragon Fitness Inc.

CHAIR'S MESSAGE

As my time as chair of the board of directors comes to a close in December, much has changed in my two-year tenure. Chamber President Steve Christian came on board at roughly the same time I started my chair position and just celebrated two years in his role. Along with the staff, Steve has made many changes to enhance the Chamber. This includes adding new



member services like comprehensive medical coverage and access to direct primary care, increasing revenue, updating the Chamber offices and excelling in his role as the executive director of Chambersburg Area Development Corp.

In addition, Steve has led the Chamber through two significant staff transitions by hiring Sam Thrush as president of Downtown Chambersburg, Inc. and Virginia Harriger as executive director of the Greater Chambersburg Chamber Foundation. Sam has been diligently working on bringing new businesses to our downtown and building relationships with investors, business owners and our nonprofits. Ginny also hit the ground running as she managed the coordination of Leadership Franklin County and Leadership Franklin County Youth. Both programs are seeing growth in the number of applicants, participants and sponsorships. Sam and Ginny have community investment opportunities; please consider reaching out to find ways your business can support these two Chamber affiliates. Also, be on the lookout for new downtown development, new membership benefits, new events and more opportunities to network in the future!

I would be remiss if I did not thank all our businesses for continuing to support the Chamber; we are beyond grateful for everything you do. I would also personally like to thank the many wonderful business and community members who gave their time and talents to mentor me both personally and professionally. We are blessed to live, work and play in Chambersburg and the surrounding area!

Kim Crider Certified Health Coach, Optavia Board Chair, Greater Chambersburg Chamber of Commerce

Affordable business insurance featuring enhanced coverages — plus the opportunity to earn a dividend.



Learn how, as a member of the Greater Chambersburg Chamber, you could earn an all-lines* dividend by placing your insurance with Penn National Insurance.

*except bonds and umbrella

Call this member agency today!



www.pennnationalinsurance.com



CHAMBER TEAM

Stephen Christian

President of Greater Chambersburg Chamber of Commerce Executive Director of Chambersburg Area Development Corp. schristian@chambersburg.org

Maryliz Toohig

Finance & Human Resources Director mtoohig@chambersburg.org

Angela Schaeffer

Director of Operations & Assistant to the President aschaeffer@chambersburg.org

Lark Kennedy

Communications & Marketing Manager Civil War Seminars Coordinator *Ikennedy@chambersburg.org*

Stacy Guyer

Accounting Assistant sguyer@chambersburg.org

Sue Black

Customer Service Representative & Heritage Center Coordinator receptionist@chambersburg.org

Laiton Suders

Administrative Assistant lsuders@chambersburg.org

Virginia Harriger

Executive Director of Greater Chambersburg **Chamber Foundation** gharriger@chambersburg.org

Sam Thrush

President of Downtown Chambersburg Inc. sthrush@chambersburg.org

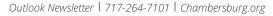
Our Mission:

We exist to help our members prosper and to enhance the quality of life in the Chambersburg area.











2019 Business Breakfast:

Annual Meeting

THURSDAY, DECEMBER 19

Please join the members of the Greater Chambersburg Chamber of Commerce

7 to 9 a.m. at Wilson College's Laird Hall

<u>Highlights of the Business Breakfast include:</u>

- Update of the Chamber's accomplishments from the past year
 - Presentation of the 2019 Business Person of the Year
 - Special keynote presentation

Sponsorship Opportunities

Date/Place: Thurs., Dec. 19 at Wilson College's Laird Hall Attendance: 200+

Contact: Lark Kennedy, 717-264-7101, lkennedy@chambersburg.org

About the event: Please join the Greater Chambersburg Chamber of Commerce for the Annual Business Breakfast - a celebration of 2019 and the

future that lies ahead. The breakfast features highlights of the Chamber's accomplishments from the past year, a keynote presentation from a guest speaker and recognition of the Business Person of the Year.

Grand Sponsor - \$1,500 - one available, WellSpan Health - Formerly Summit Health first right of refusal Sponsor will receive these benefits:

- Preferred seating for a table of 8
- Opportunit for a sple sentative to speak at the bro
- ea re on twent webpage and
- ea reum the program & a full pag
- portunity to set up a promotional table
- Opportunity to place marketing materials
- Mention during the welcome as the Grance
- Company name mentioned in all media rel

usiness for a few minutes

2019 Business Breakfast:

Thursday, December 19

Innual Meeting

n

t in the registration area

Formerly Summit Health ... upo reatured in the newsletter recap article

Premier Sponsor - \$750 - two available - Penn National Insurance & Tucker Financial have first right of refusal -Sponsor will receive the following benefits:

Feel Secure®

- Preferred seating for a table of 8
- Logo featured on webpage
- Logo for ture on e n romotional materials as sp^-
- orthiny name listed when logo is not included) set up a promotional * ' rketing materials at each guest table INSURANCE

HEALTH

- red on a Powerl
- Logo featured in the progra
- Mention during the welcome as the Premier Sponsor
- Logo featured in newsletter recap article

Table Sponsor - \$300 - Sponsor will receive the following benefits:

- Preferred seating for a table of 8
- Company name listed on the event webpage
- Company name on promo materials as space allows
- Company name featured in the program

- Logo featured on a PowerPoint slide at the event
- Mention during the welcome as a table sponsor
- Company name listed in the newsletter recap article

<u>Patron Sponsor - \$75</u> - Sponsor will receive the following benefits:

- Preferred seating for 2
- Company name listed on the event webpage
- Company name listed in the program

- Company name listed on a PowerPoint slide
- Company name listed in newsletter recap article

Yes, I would like to sponsor the 2019 Business Breakfast: Annual Meeting

Company Name (as you want it to appear in listings)	
Contact Name	Phone
Email	Sponsorship Amount
I understand that the submission of this form confirms commitment from	the company above for this sponsorship.
Signature	
Return form to Lark Kennedy, communications manager, Mail to Greater	Chambershurg Chamber of Commerce, Attn. Lark Kennedy, 100

Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to lkennedy@chambersburg.org; or fax to 717-267-0399.



Congratulations to the chamber members who received a dividend.

Those members know it pays to place their business insurance with the ChamberPlus program — one of the great benefits of your chamber membership. By purchasing their insurance through Penn National Insurance, participating members recently received a check in the amount of 15% of their total premium.





Program Features

- All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group program premium and claims experience of eligible lines. As program grows, so does dividend potential.
- Enhanced coverages on auto, businessowners, property, workers' compensation, and general liability giving you added protection at no additional cost
- Information and services to help reduce losses the payoff is greater dividend potential

What would 15% of your current premium be?

Find out how you can join in the dividend potential today!*



800-503-8908 • www.stricklerins.com

DIRECT PRIMARY CARE



A new preferred vendor partnership for Chamber members and employees

Access to affordable and convenient Direct Primary Care for \$65 per employee per month

Coast-to-Coast Healthcare Membership provides:

- Unlimited in office doctor visits for \$10 a visit
- Unlimited urgent care visits for \$25 a visit
- Unlimited bilingual 24/7/365 telehealth for \$0 outof-pocket cost

As partners, our mission is to provide affordable and convenient care to members, nationwide. The network will deliver unlimited primary care, wellness and chronic disease management to its members.

Provided in partnership with:





For more information, contact Angle Schaeffer: 717-264-7101 ext. 208 or aschaeffer@chambersburg.org

DONATIONS SOUGHT FOR

FIRST RESPONDERS APPRECIATION DAY





The 11/30 Network, Franklin County's young professionals group, is actively seeking donations from local businesses and community members for the 5th Annual Franklin County First Responders Appreciation Day on December 13.

The event will honor and recognize Franklin County police and sheriff departments, fire departments, emergency medical responders and the emergency services department by delivering care packages to each station. Groups of volunteers will organize on Friday, December 13 at the Chambersburg Chamber to assemble and deliver the packages to 37 stations.

"This is our chance to show how grateful we are for the sacrifices our first responders make daily," said Sam Thrush, member of the 11/30 Network Steering Committee. "We would like to invite the community to join us by volunteering or submitting donation items to help support our local heroes."

Types of donations include gift cards, monetary funds, in-kind items (platters of donuts, bagels, subs, pizza, etc.) as well as

vouchers for future use by the stations. Donors are recognized upon delivery of the care packages and may also be recognized on social media leading up to the event.

Donations may be dropped off at the Chambersburg Chamber or made available for pick-up no later than 5 p.m. on Monday, December 9. If the donation is perishable, please contact Thrush to arrange drop-off/pick-up on December 12 or 13. For more information, please contact Thrush at sthrush@chambersburg.org or 717-264-7101.

The 11/30 Network is an initiative of the Greater Chambersburg Chamber of Commerce. It is a dedicated group of young professionals with a desire to be involved in the community through social, civic and professional opportunities. For more information, visit 1130Network.com.

Lunch & Learn: Leveraging Power of Personality

Join us at the Chamber for a Lunch & Learn on Thursday, November 14 from 11:30 a.m. – 1 p.m. Facilitated by Scott Schoenberger of **Schoenberger & Associates** and The John Maxwell Team, the session will introduce participants to how leveraging the power of your personality intelligence can improve individual and team performance.

Do you generally prefer to focus on the details or the big picture, and do you prefer to make objective decisions using logic or values-based decisions emphasizing harmony? We are all "hard-wired" for certain ways of processing information and making decisions, and these predispositions— your personality intelligence —impact the way we live, love, work and engage people and the world around us. Understanding your individual preferences and

the accompanying benefits and potential pitfalls is important to self-awareness and effective self-management. It also provides a powerful lens and framework for understanding and appreciating differences, communicating, managing conflict and building effective teams.

Register now at Chambersburg.org/Events or 717-264-7101. Lunch provided courtesy of **Fuddruckers**. Lunch & Learns are free for members but advanced registration is required. No-shows and cancellations less than 48 hours in advance will be billed \$10. Limit 5 representatives per business.

BIZ BREAKFAST: ANNUAL MEETING



The Chamber's Business Breakfast: Annual Meeting is rapidly approaching! The event presented by WellSpan Health, Formerly Summit Health will be held at Wilson College's Laird Hall on Thursday, December 19 from 7 to 9 a.m. The breakfast will feature an overview of the Chamber's accomplishments, recognition of members of the Board of Directors and honoring the 2019 Business Person of the Year. Guests will also enjoy a special keynote presentation by Pat O'Donnell, president and CEO of WellSpan Summit

Health and executive vice president of WellSpan Health. He will be giving a state of the union address on health care in Franklin County. Nominations are being accepted through Monday, November 4 for the Business Person of the Year award. This prestigious award recognizes an outstanding individual for their professional leadership, community involvement and business success. To complete a nomination online, visit https://www. surveymonkey.com/r/6RYZGK2.

Seats are selling quickly for this annual event. Cost to attend is \$25 for members or \$30 for non-members. Register online at Chambersburg.org/Events or call the Chamber at 717-264-7101. Table sponsorships for \$300 and patron sponsorships for \$75 are **Grand Sponsor:** available. To learn more contact Lark at Ikennedy@chambersburg.org.

Premier Sponsors:





Holiday Mixer Coming December 16

Join us for a holly-jolly good time at our largest mixer of the year! All members of the Chambersburg, Waynesboro, Shippensburg, Greencastle and Tuscarora chambers of commerce are invited to attend our Annual Holiday Mixer sponsored by **Menno Haven** on Monday, December 16 from 5 to 7 p.m. in Laird Hall at Wilson College, 1015 Philadelphia Avenue.

Please register in advance for this free mixer at Chambersburg.org/Events or call 717-264-7101. Chamber members interested in reserving a display table for \$100 at the mixer should contact Denise McDowell at 717-262-2010 ext. 3181 or dmcdowell@wilson.edu.



Chamber Expands Member Services

The Chambersburg Chamber partners with a number of businesses and organizations to provide services that are an exclusive benefit for our members. For questions, please reach out to the Chamber staff at 717-264-7101.

Direct Primary Care Access to affordable and convenient Direct Primary Care for \$65 per employee per month. Coast-to-coast healthcare membership provides unlimited in-office doctor visits for \$10/ visit, unlimited urgent care visits for \$25/visit and unlimited bilingual 24/7/365 telehealth for \$0 out-of-pocket.

Comprehensive Group Medical Insurance

Lifestyle Health Plans offers comprehensive medical insurance to our members. Benefits include: affordable group health insurance for employee groups as small as two; lower premium costs; all plans leverage the Aetna provider network locally and nationally; four plan options with tiered deductible levels (HSA/HRA plans also included) and more.

ChamberChoice

Offers employer sponsored health insurance, individual health insurance, energy solutions, business insurance and administrative and HR services for Chamber members.

ChamberPlus Business Insurance Program

Offers enhanced coverage options for auto, business owners, property, workers compensation and general liability insurance.

Franklin County Works

Discounts offered for job postings on the high-traffic regional job board on FranklinCountyWorks.com. Postings are free for businesses with 25 or less employees.

Kinect Energy Group

Offers energy solutions for members that can help your business save money on energy costs.

USING BILLBOARDS GENERATES 4 X MORE SEARCH RESULTS

PER DOLLAR SPENT, THEN ANY OTHER MEDIA.

-NIELSEN



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For Adult Learners

Exam Preparation Courses for Industry Credentials



Human Resources • Supply Chain • Project Management

Penn State University, a leader in higher education, is pleased to offer three, in-demand industry credentials for the spring semester starting in January 2020. All courses will be offered in the evening, via zoom video conferencing, to accommodate today's busy adult learners.

SHRM®

Human Resources Professional

As an approved education partner with SHRM, Penn State instructors combine expert instruction with the 2019 SHRM Learning System to offer a comprehensive and effective way to prepare for success on the

SHRM-CP[™] or SHRM-SCP[™] exam. **Dates:** Thursdays, March 5–May 21

Time: 6:00–9:00 p.m.

Cost: \$1,600 (course material included)

CPSM®

Certified Professional in Supply Management®

CPSM® certification from the Institute of Supply Management® consists of three classes that will set you apart as an expert in critical areas of global supply chain management, and prepare you for success on the CPSM exam.

Dates: Wednesdays, Jan. 15-April 22

Time: 6:00–9:00 p.m.

Cost: \$1,050 per class (course material included)

PMP[®]

Project Management Professional

The PMP® is recognized around the globe as the gold standard in project management. Be prepared for the rigorous PMP® exam with our preparation course. This class combines expert instruction with the CERTWISE™ Learning System for PMP® Exam Preparation training materials, and meets the Project Management Institute's 35-contact-hour PMP® exam requirement.

Dates: Mondays, February 3-April 20

Time: 6:30-9:30 p.m.

Cost: \$1,200 (course material included)

A Penn State certificate is awarded upon successful completion of the required course.

Ask us about group discounts

For more information, contact Penn State Mont Alto Continuing Education 717-749-4118 • ceclassinfo@ma.psu.edu

5th Annual Franklin County First Responders Appreciation Day

December 13, 2019



Join the 11/30 Network, Franklin County's young professionals group, as we thank our local police, fire and EMS workers for all they do to keep us safe. Care package deliveries will be made to over 40 stations throughout the county on December 13!

What can YOU do to help?

- Make a thank you card with your kids thanking the first responders for their tireless efforts. Cards will be included with care packages delivered to each station.
 - Donate money to be used for buying needed items for the care packages. Items will include supplies for the station, snacks and gift cards.

Cards and/or non-perishable donations should be delivered to the Chambersburg Chamber of Commerce office no later than 5 PM on December 9. Perishable items should be delivered no later than 5 PM on December 12.

Greater Chambersburg Chamber of Commerce

100 Lincoln Way East Chambersburg, PA 17201



For more information, please contact Sam Thrush:
(717) 264-7101 ext. 204
sthrush@chambersburg.org

Thank you for your support!





5th Annual First Responders Appreciation Day Donation Form

DONOR INFORMATION

Donor/Con	npany Name (as	you want it to appear):	
Contact Na	ıme:		Phone:
Address:			City:
State:	Zip:	Email:	
		DONATI	ON DETAILS
		ase indicate amount \$ e Greater Chambersburg Chan)
Item 1:			Retail Value:
Item Descrip	otion:	<u> </u>	Type of Item: \Box Gift card/certificate \Box Actual item
Item 2:			Retail Value:
Item Descrip	otion:		Type of Item: \square Gift card/certificate \square Actual item
Item 3:			Retail Value:
Item Descrip	otion:		Type of Item: Gift card/certificate Actual item
Delivery of	Item(s)/Paymer	nt: 🗆 Included here 🗀 Pleas	e contact me regarding pick-up of edible items
11/30 Netw	vork First Respon		commitment to donate the item(s) listed above for the that any non-perishable item(s) will be received by the ch, 2019.
Signature _			

Please submit form to Sam Thrush: mail to Greater Chambersburg Chamber of Commerce, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to sthrush@chambersburg.org; or fax to 717-267-0399. Please note, 11/30 Network has the right to combine donations at the discretion of organizers, as well as refuse items deemed inappropriate for this event.

TRENDINGNEWS



We were honored to attend **Franklin County Government's** Groundbreaking Ceremony for the Court Facility Improvement Project at the Old Courthouse Plaza in Downtown Chambersburg recently. These new facilities will enhance the effectiveness and efficiency of our law enforcement and judicial professionals, drastically improve safety and security for all those who utilize our court system and enhance how the governing entities serve the citizens of Franklin County. For more details, visit FranklinCountyPa.gov.



The Greater Chambersburg Chamber Foundation is pleased to announce that **F&M Trust** has committed \$5,000 for the 2019-2020 Leadership Franklin County (LFC) Community Program.

The sponsorship from F&M Trust will be used to support the LFC Community curriculum such as transportation costs, classroom supplies, etc. This also enables the Greater Chambersburg Chamber Foundation to offer the course at a rate of \$1,300 per student. The 2019-2020 class of 18 students kicked off the program recently with a weekend retreat held at **Folium, Inc.**



New Life Thrift Shop has recently celebrated moving to their new location at 1108 Sheller Avenue, in the former LifeWay bookstore building. The new location opened in the beginning of September and increases the retail space and processing area. The money raised by the New Life Thrift Shop is given to two other nonprofits, Mennonite Central Committee and Cumberland Valley Relief Center, which seek to meet basic human needs and relieve hunger.



We are pleased to announce **Wilson College** has committed \$8,000 to fund the 2019-2020 Leadership Franklin County Youth Program. For the fifth consecutive year, Wilson College's sponsorship enables the Greater Chambersburg Chamber Foundation to offer the course free to high school sophomores in Franklin County. The funding also supports transportation costs, classroom supplies and more. The 2019-2020 class of 27 students will meet throughout the school year learning how to become actively engaged in responsible, ethical and effective leadership.

MEMBER SPOTLIGHTS

FRANKLIN COUNTY COMMUNITY FOUNDATION

P.O. Box 288, Chambersburg, PA 17201 | 717-236-5040 jdoyle@tfec.org | Tfec.org/Fccf

The Franklin County Community Foundation (FCCF), a regional foundation of **The Foundation for Enhancing Communities**, is your local community foundation. Established in 1987, FCCF serves Franklin County by being a place for individuals, companies, foundations and nonprofit organizations to establish funds that will support the civic, social, educational and cultural wellbeing of individuals in Franklin County. FCCF ensures that all gifts, ranging from a few dollars to a few thousand dollars, will work to improve the quality of life for Franklin County residents today, and in the future.

FCCF also serves nonprofit organizations working in Franklin County through discretionary grantmaking. Each year, FCCF's advisory committee meets to review applications and decide where funding is needed most. In 2019, \$72,043 was given to 16 nonprofit organizations working to improve the quality of life in Franklin County.



Whether you want to make a bigger impact with your charitable giving through the establishment of a fund with FCCF, remember FCCF in your will or donate to an existing fund, you are supporting Franklin County for good, forever.

CAREERTECH: PRACTICAL NURSING PROGRAM

2463 Loop Road, Chambersburg, PA 17202 | 717-263-5667 ainsley.hoglund@franklinctc.com | FranklinCountyLPN.org

The Franklin County Career and Technology Center Practical Nursing Program was founded in 1958 with the mission to educate and prepare adult learners to competently and safely practice as entry level practical nurses. Together with local clinical facilities, the Program's excellent faculty of registered nurses and certified nurse educators prepares adult students of all backgrounds to become licensed practical nurses.

Graduates of the program can expect a wide variety of employment opportunities at a livable wage, with 100% of the Program's graduates who wish to be employed finding jobs. This year-long program is Franklin County's only technical nursing program. It is fully approved by the Pennsylvania State Board of Nursing and accredited by ACEN, the gold standard for nursing education accreditation.

The Program is looking forward to moving to its new location on the CareerTech campus after the completion of its building project, built as a learning experience for CareerTech students and funded entirely by donation.







Shippensburg, Tuscarora, Waynesboro

RSVP: Wilson.edu/ChamberHolidayMixer









2019 CHAMBER HOLIDAY MIXER December 16, 2019 5 - 7 p.m. Laird Hall ~ Wilson College

VENDOR FORM

\$100

Space includes:	*electricity available upon request*
Company:	
Contact Person:	
Email:	
Phone	
Please check all that	apply:
8' skirted table	or4'x8' area for my display
Yes, I will donate	a door prize for the mixer.
Yes, I would like e	electricity (must supply extension cord)

Please submit payment to Wilson College prior to December 6, 2019:

Wilson College, c/o Denise McDowell 1015 Philadelphia Ave. Chambersburg, PA 17201 dmcdowell@wilson.edu ~ 717.264.2111 You are invited to join us!

Christmas Sorvicos Sorvicos



Christmas Sunday Service
December 22, 2019
9:30 am: Special Christmas Service

Christmas Eve Services
December 24, 2019
4:00 & 9:00 pm: Candlelight Services

Antrim BIC Church

24 Kauffman Rd E., Chambersburg PA | 717-375-4658 | www.antrimbic.net





featuring

150 MEMBER COMMUNITY CHOIR & ORCHESTRA

DEC 14 7:00PM

DEC 15

ANTRIM BIC CHURCH

24 Kauffman Rd E., Chambersburg PA 717.375.4658

www.antrimbic.net

ADMISSION: FREE Offering will be taken

NEWS FROM OUR INTERESTING.

F&M Trust recently announced that Zelle® is now live in the F&M Trust mobile banking app. Embedded into the digital banking experience of F&M Trust, Zelle enables convenient person-to-person (P2P) payments for more than 10,000 F&M Trust mobile banking consumers.



Schaedler Yesco Distribution, Inc. is proud to announce that it has been ranked 32nd on the Central Penn Business Journal's annual list of the Top

50 Fastest Growing Companies in Central Pennsylvania. This is the ninth time that Schaedler Yesco has achieved this milestone. In order to be eligible for consideration, companies were required to show revenue of at least \$500,000 in each of the fiscal years ending 2016, 2017 and 2018, as well as revenue growth in 2018, as compared to 2016.

Wilson College continues to buck the higher education trend of declining enrollments. A total of 1,620 students are enrolled for the fall semester, an eight percent increase over fall 2018 and another record for the 150-year-old college. The greatest growth came in the college's teacher certification programs, where enrollment is up 39 percent over last year. Since 2013, Wilson has seen a 115 percent increase in traditional undergraduate enrollment, with a 145 percent increase overall.



Jordan Hileman, a senior associate accountant with **Boyer & Ritter CPAs and Consultants**, has been recognized by the Pennsylvania Institute of Certified Public Accountants (PICPA) as a 2019 recipient of the Young Leader Award. The award

recognizes PICPA members under age 40 who demonstrate an extraordinary commitment to the profession through their active involvement in the PICPA or community. Hileman, a CPA, earned her undergraduate degree in accounting and financial management and her master's in accounting from Juniata College in 2014 and 2015, respectively.



Herbert, Rowland & Grubic, Inc. is pleased to announce that Yves Pollart has joined the firm as a senior quality engineer in the water and wastewater group. He will manage the group's quality standards and communicate best practices to the design

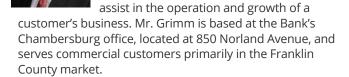
team across all offices. He will also provide technical guidance and support to project managers. Pollart has almost 40 years of experience in both the public and private sectors as an engineer.

For the third straight year, **Boyer & Ritter LLC's** commitment to providing quality client service has earned

the firm a spot among the nation's top 300 largest firms ranked by annual revenue according to Inside Public Accounting (IPA). Boyer & Ritter ranked 242nd nationally and sixth among the eight Pennsylvania firms making the list.

Kegerreis Outdoor Advertising recently acquired nearly 200 billboards from Advertising, Inc. of Hagerstown, Md., including signs branded under "Chambersburg Advertising" and "Winchester Advertising." This acquisition provides Kegerreis's advertisers with new coverage on key arteries in Franklin County and Adams County (Pa.), Washington County (Md.), and Frederick County (Va.).

Christopher D. Grimm has joined **ACNB Bank** in the position of vice president/commercial loan officer. In this role, he is responsible for building commercial customer relationships by providing commercial loans, deposit accounts and other banking services to



The Franklin County Community Foundation (FCCF), a regional foundation of **The Foundation for Enhancing Communities**, provided funding to 15 nonprofit organizations last year. A total of \$74,976 was competitively granted in 2018 to local nonprofit organizations through FCCF. With your help, even more nonprofits can receive funding this year. Gifts to the Franklin County Community Fund can be made online and are fully tax deductible! Visit TFEC.org/FCFCommunityFund for more information.

Recently, the Chamber and its members were thanked by the **Foundation for Free Enterprise Education** for support of the mission and goal of Pennsylvania Free Enterprise Week 2019. The mission of the Foundation is to annually provide an economic education program celebrating the American free enterprise system. This year, all the goals of the Pennsylvania Free Enterprise Week were exceeded.

Four new associates joined **Boyer & Ritter**, one of Central Pennsylvania's largest accounting firms. Zachary Foust earned an MBA in 2019 and a BS in accounting in 2018 from Juniata College, and won the Charles M. Rice Accounting Prize in 2018. James Farano earned a master of accountancy in 2019 and a BS in accounting in 2018 from Bloomsburg University. Mark Robert Phillippy earned a BS in accounting with a minor in criminal justice from Messiah College in 2019. Bethany Spencer earned a BS in accounting with a minor in mathematics in 2018 and a master of accountancy in 2019 from Juniata College.

IMPORTANT. ENGAGING. HAVE NEWS TO SHARE? EMAIL LAITON AT

SUDERS@CHAMBERSBURG.ORG



At a special event held recently at the Harrisburg Regional Offices of Orrstown Bank, the bank, in partnership with Make-A-Wish® Philadelphia, Delaware and Susquehanna

Valley, granted the wish of a local child living with a neuromuscular disorder to visit Walt Disney World with his family. As part of their 100th anniversary celebrations, Orrstown contributed \$7,500 to Make-A-Wish ® in order to fund the initiative.

Celebrate the upcoming holiday season with The Foundry, Chambersburg's downtown artist cooperative. On November 12 at 6:30 p.m., treat yourself with an alcohol ink mug and coaster paint-along. In December, enjoy painting a "Silent Night Tree" on December 3 and "Wineglasses Christmas Tree" on the 17th. For more information or to register, visit FoundryArtsCoop.com.



Recently, Ric Baxter, MD visited **SpiriTrust** Lutheran® Home Care & Hospice in Chambersburg, one of many stops on his "Don't Wait" bike tour across the state. Baxter's stop in

Chambersburg is part of an 800-mile trans-Pennsylvania solo bike trip on which he's visiting hospice facilities, family, friends and public institutions with the message: don't wait to enjoy the things you've been putting off. SpiriTrust Lutheran Home Care & Hospice welcomed Dr. Baxter with an ice cream social where he met home care and hospice staff and residents. The following day, Dr. Baxter presented a lecture about hospice and palliative care before local healthcare professionals and providers at Chambersburg Hospital.

The H. Ric Luhrs Center at Shippensburg University will present the "Rent 20th Anniversary Tour" on November 20, followed by the "Shippensburg University Community Orchestra Fall Concert" on November 24, a "Magical Cirque Christmas" on November 29 and more. In December, enjoy "Mannheim Steamroller Christmas by Chip Davis" at two times on December 8, along with "Michael W. Smith's Christmas" on December 15. For information on more shows or to get tickets, visit LuhrsCenter.com.

Council for the Arts is excited to offer classes such as "Felting Class Cobweb Scarf" on November 13, "Log Basket" on November 25 and "Jolly Snowman" on December 14. In addition to regular classes such as "Observational Drawing" and "Saturday Art Explorers," they will offer "Calligraphy for the Holidays" on November 6 and 13. For more information about classes, visit CouncilForTheArts.net.

The Capitol Theatre is looking forward to presenting "Rhonda Vincent & The Rage" on November 15, followed by "A Nutcracker Suite Gala Performance" presented by the Chambersburg Ballet on November 22. In addition, the Capitol Theatre will host "Christmas at the Capitol," a movie series featuring "National Lampoon's Christmas Vacation," "The Muppet Christmas Carol" and "White Christmas." For more information, go to TheCapitolTheatre.org.

The **Franklin County Historical Society** will continue to host "Halloween at the Haunted Jail" through the weekend of November 1 and 2. On November 21, join them for their Annual Dinner Meeting at the Franklin County Visitors Bureau at 6 p.m. Registration is required; contact the Historical Society at 717-264-1667 for more information.



Creative entertainment and delicious refreshments at the September Mixer - thanks Custom Vehicle Solutions!

GIVE THE GIFT OF CHAMBER **DOLLARS FOR THE HOLIDAYS**

Give a gift that supports local businesses by purchasing Chamber Dollars this holiday season. Chamber Dollars are gift certificates accepted by more than 60 local businesses. You can buy Chamber Dollars in \$10 or \$25 increments at the Chamber office. Visit Chambersburg.org/ ChamberDollars for a list of participating businesses.

For members, Chamber Dollars are an easy, Chambermember perk because they bring in new customers at no cost! They are given away as prizes at mixers, employers purchase them for employee gifts and anyone can buy them as a stocking stuffer. By accepting Chamber Dollars, you will receive extra marketing for your business all year round!

To accept Chamber Dollars, simply contact the Chamber and confirm you'd like to participate. When customers bring you the certificates, just stamp "for deposit only" on the back and take it to the bank with the rest of your income; the money will be put directly into your account. There's no cost, no hassle and nothing but benefits for your business. Contact us at 717-264-7101, or lsuders@chambersburg.org, and let us help keep consumer dollars flowing into your local business.

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AND F&M TRUST PROUDLY PRESENTS

SMALL BUSINESS SATURDAY

Saturday, Nov. 30

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Fax Completed Registration: 717-267-1464

Dates:

November 13, 2019

December 11, 2019

Location:

720 Norland Avenue Chambersburg, PA 17201

Time:

9:00AM - 12:00PM



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720 Norland Avenue

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Chambersburg, PA 17201

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Don't miss being part of the excitement of IceFest 2020 January 30-February 2nd! Order your ice sculpture today.

The IceFest Committee is already working hard to make the **18th Annual IceFest** the best it can be! We're proud of how much the event has grown, impacting not only Chambersburg but Franklin County in general. Thousands of people come from all over Pennsylvania and surrounding states to view the ice sculptures made possible by awesome people like yourself. **Can you think of a better way to get great publicity for your business or organization than by sponsoring your very own ice sculpture?** In addition to your sculpture being displayed with your name at the base, you also are listed on the official website, www.icefestpa.com, and our Facebook page, which has over 7000 followers and growing. We will also cross-promote your business on our Facebook page with information or special offers that you provide us.

Order your sculpture today! The benefits of ordering now include: saving a little money and immediate advertising on our website and Facebook page. Also our ice carvers will appreciate your promptness <u>as orders cannot be accepted after December 31</u>. You may select your own design from the enclosed list (additional designs may be available on a limited basis, so don't be afraid to suggest a design), or allow the sculptors to choose for you. Sponsorship rates for both categories are as follows:

- Before October 31: sculptor's choice \$355, your choice (from approved list) \$405
- After October 31: sculptor's choice \$385, your choice (from approved list) \$435

Do you want to make a **GIANT** statement? Call us now to discuss sponsoring a **GIANT** sculpture. The **GIANTS** are available on a very limited basis, so don't delay!

All of us on the IceFest Committee are dedicated to continuing the success of the event and hope you'll help us make 2020's IceFest even BIGGER than 2019's! If you have any questions please call Penny at 717-263-8529 or email chambersburgicefest@gmail.com.

Thank you in advance for your support!

Penny Shaul IceFest 2020 Committee Chair



Signature:____

IceFest '20 Order Form

Please **complete the entire form**, even if you have sponsored in previous years.

Name (as you wo	ould like it to appear in all publicity)
EMAIL	
Contact Person	
Mailing Address	
Phone	FACEBOOK
ONE-E	BLOCK SCULPTURE SPONSORSHIP Sculptor's Choice:
	\$355 by Oct.31rst
	\$385 after Oct. 31rst
	DEADLINE IS DECEMBER 31, 2019
	Your Choice (fill in design choices below using the enclosed list or call 717-263-8529):
	\$405 by Oct. 31rst
	\$435 after Oct. 31rst
	DEADLINE IS DECEMBER 31, 2019
	Design Choices (from the enclosed list):
	#1
	#2
	Custom Designs may be available for an additional \$100 fee. Snow Fill (white lettering inside the sculpture) is available
	for an additional \$100 fee. Please call 717-263-8529 for more information.
	Custom Design \$100
	Snow Fill \$100
	Non-refundable TOTAL due with order
	TURE SPONSORSHIP consorships of giant sculptures are available on a limited basis. Please reserve your giant early and call 717-263-8529 to options.
	PLATINUM-approx 8' X 10' wall of ice \$4,400
	GOLD-approx 6' X 10' wall of ice \$ 3,300
	SILVER-approx 4' X 10' wall of ice \$2, 500
	BRONZE-approx 3' X 6' wall of ice\$ 1,650
	Non-refundable 50% DEPOSIT due with order
	*Balance (due Dec. 31, 2019)
	*Invoices for remaining balances will be mailed in early December.
	involoso for formalling satariose this so mailed in early seconds.
PAYMENT OPTI	IONS Please make checks and money orders payable to "IceFest" and mail to IceFest, 100 Lincoln Way East, Chambersburg, PA 17201.
If paying by cred	it card, circle one and enter:
VISA MasterCard	DISC VER
Credit Card Number:	
Expiration Date:	CVV

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COMMUNITY LEADERSHIP

Leadership Franklin County (LFC) Community students reviewed their DiSC assessments with John Boozer of **Franklin Advisory** in the October morning session. Boozer's vast experience in business and in advisory capacities was layered into the session, which defined different styles, how to interact with other personality types and ways to enhance teams as leaders.

The DiSC theme continued in the afternoon with an additional focus on project management. Dr. Christina Yoder of Mount St. Mary's University walked the students through the layers of project planning in order to develop a detailed plan, tasks and potential pit falls for their nonprofit projects. Eric Alleman of **ACNB**Bank coordinated the entire day which was held at the Folium Inc. Retreat Center in Chambersburg.





YOUTH LEADERSHIP BEGINS

In October, Leadership Franklin County (LFC) Youth met at Wilson College with a focus on "Inspiring a Shared Vision," which is the second of five practices for becoming an exemplary student leader. Led by Linda Boeckman of Wilson College, Kim Eaton of Franklin County Government, Victoria Kerr of **Shippensburg University** and David Grant of **Keystone Health**, the class explored the impact of a single vision that is then shared to inspire change to a larger group. Sharon Brosious, Founder of the Cumberland Valley Breast Care Alliance (CVBCA) shared LFC Youth Sponsor: her personal story with a single vision to promote breast cancer awareness and how she inspired others to help create the CVBCA. Students finished the day working on their BeKind. projects, working through a **COLLEGE**



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#SHOPSMALL AND SUPPORT LOCAL BUSINESS ON NOV. 30

Support our small businesses and give the gift of local merchandise by shopping small on Saturday, Nov. 30. Small Business Saturday is one of the most important days for small businesses, especially restaurants and retailers. Your patronage is greatly appreciated and needed in our community!

Many business owners in downtown Chambersburg will participate in a special Small Business Saturday event proudly presented by **Downtown Business Council** and **F&M Trust**. Holiday shoppers who spend \$25 or more at downtown businesses on Nov. 30 will enter for a chance to win \$10, \$20, \$50 or \$100 in Downtown Dollars! Downtown Dollars can be used as cash at participating businesses but must be used on Small Business Saturday. Because of our presenting sponsors and our supporting sponsors, FirstEnergy Foundation and Franklin County Visitors' Bureau, this event will give away more than \$2,500!

Present your receipt from 10 a.m. to 2 p.m. at the F&M Trust quad at 20 S. Main St. to receive your giveaway, while supplies last. Any downtown businesses interested in participating in the Downtown Dollars program should contact Sam Thrush at 717-264-7101 ext. 204 or sthrush@chambersburg.org.

Sponsorships are available at the \$250 and \$500 levels! Contact Sam Thrush at 717-264-7101 ext. 204 for more details. For additional event information, visit DowntownCburg.com.

Remember to #ShopSmall on November 30 and the rest of the holiday season. For complete details about the Small

Presented By:

Business Saturday event downtown, DowntownCburg.com.







UPCOMING EVENTS

Kick-off the holiday season this month by enjoying two family-friendly events along Main Street. On November 11, Cumberland Valley 21-day Retreat will present our community's annual Veterans' Day Parade. It will start at 10 a.m. and finish on Memorial Square with a Veterans' Day Ceremony. On Saturday, November 23, Downtown Business Council will present the town's Christmas Parade! The parade will occur on Main and Second streets. Once Santa arrives in Memorial Square, he will light the gigantic Christmas tree. Learn more by visiting DiscoverChambersburg.com

The 18th Annual IceFest is planned for January 30 - February 2, 2020 in downtown Chambersburg. Visitors will have the opportunity to stroll the sidewalks of Main Street to view ice sculptures sponsored by local businesses. A variety of events are also IceFest Sponsor: planned for IceFest including live ice carvings, Snowfall Ball and more. Visit IceFestPa.com for details.

SPECIAL INVITATION

During the final quarter of 2019, we invite you to join Sam Thrush on a tour of downtown to learn about storefront and office opportunities! Come join the transformation that is occurring! You can reach Sam at sthrush@chambersburg.org.

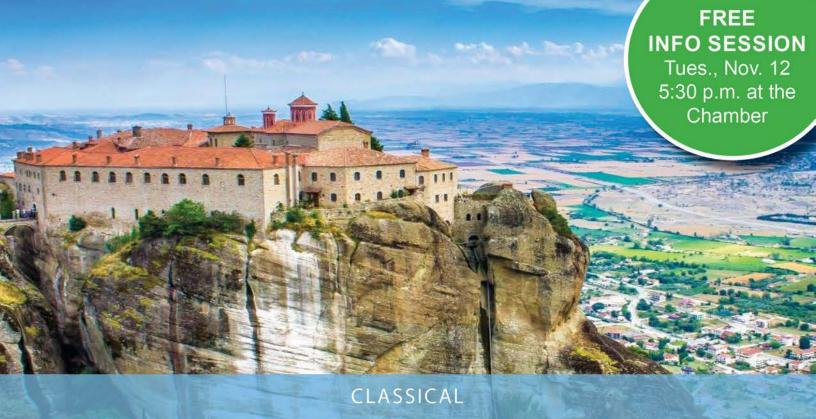
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- Porterage of one suitcase per person
- Tips & taxes in Greece. Gratuities to the driver/guide not included



ITINERARY

Day 1: Arrival - Athens - Plaka District

After arriving in Athens, visit the Plaka district for dinner in a local taverna with wine and Greek entertainment.

Day 2: Athens Panoramic Tour - Acropolis

Today we enjoy a scenic tour of Athens, including monuments such as the Temple of Zeus and Olympic Stadium. Then, choose a comprehensive tour of the Acropolis or a walking tour of the city's hidden gems.

Day 3: Athens - Thermopylae - Meteora - Kalambaka

Travel through Thermopylae and arrive in Meteora for guided tours of two remote monastaries. Enjoy a delicious dinner at a family-owned taverna.

Day 4: Kalambaka - Delphi - Arachova

Visit a local studio to see painters create beautiful Byzantine icons before continuing to Delphi. Enjoy a guided local tour before continuing to Arachova, a popular town with breathtaking views.

Day 5: Arachova - Olympia

Cross the Gulf of Corinth into Olympia, where you'll meet owners of local farms and enjoy a tasting of wines, olive oil, jams and sweets. Broaden your horizons at a delightful Greek dance class this evening.

Day 6: Olympia

A scenic guided tour of legendary Olympia, along with a traditional cooking class and a delicious lunch.

Day 7: Olympia - Mycenae - Nafplio

Cross the Arkadian Mountains to Mycenae for a guided tour before continuing to the seaside resort of Nafplio.

Day 8: Nafplio - Athens

Enjoy free time in Nafplio before returning to Athens for a farewell dinner.

TOUR RATES

10 Days, 9 Nights & 15 meals: \$3,599/person based on double occupancy*

* All Rates are Per Person and are subject to change

Included in Price: Round Trip Air, Air Taxes and Fees/Surcharges, Hotel Transfers

IMPORTANT CONDITIONS: Your price is subject to increase prior to the time you make full payment. Your price is not subject to increase after you make full payment, except for charges resulting from increases in government-imposed taxes or fees. Once deposited, you have 7 days to send us written consent or withdraw consent and receive a full refund. (See registration form for consent.)

For booking, contact Kay Estep, Kay's World Class Travel: 717-360-1593 or

kayestep@comcast.net.

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EVENTS DETAILS / REGISTER CHAMBERSBURG.ORG/EVENTS

NOV

1 CLASSICAL GREECE: CHAMBER TRAVEL CLUB INFO SESSION

5:30 - 6:30 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., SEE INSERT FOR DETAILS.

■ LUNCH & LEARN: LEVERAGING POWER OF PERSONALITY

11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

NOVEMBER CHAMBER MIXER: GIVE THANKS

5-7 P.M., SPIRITRUST LUTHERAN LIFE, 840 FIFTH AVE., CHAMBERSBURG

28-29 OBSERVANCE OF THANKSGIVING

THE CHAMBER OFFICE AND HERITAGE CENTER CLOSED

DEC

LUNCH & LEARN: MARKETING PLAN STRATEGIES

11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E., CHAMBERSBURG

FIRST RESPONDERS APPRECIATION DAY

VOLUNTEERS WITH 11/30 NETWORK DELIVER DONATED ITEMS TO FIRST RESPONDERS

HOLIDAY CHAMBER MIXER

5-7 P.M., WILSON COLLEGE'S LAIRD HALL, 1015 PHILADELPHIA AVE., CHAMBERSBURG

74_75 OBSERVANCE OF CHRISTMAS

THE CHAMBER OFFICE CLOSING AT NOON ON DEC. 24 AND REOPEN ON DEC. 26

31 OBSERVANCE OF NEW YEAR'S EVE

THE CHAMBER OFFICE CLOSING AT NOON

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