

OCT 19

THE OUTLOOK



**OCTOBER
NEW MEMBERS
& MILESTONES**

**BIZ PERSON
OF THE YEAR
NOMINATIONS**

Helping our members prosper and supporting
our community.



GREATER CHAMBERSBURG
CHAMBER OF COMMERCE

717-264-7101 | Chambersburg.org

BOARD OF DIRECTORS

Kim Crider

Optavia - Chair

Troy Garman

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SEK, CPAs & Advisors - Vice Chair

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Foundation President

Eric Foreman

Patriot Federal Credit Union

CADC Vice President

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Patricia Abbott

Strickler Insurance Agency

Bill Boltz

ULTA Beauty

Jake Naugle

Patriot Federal Credit Union

Camilla Rawleigh

Wilson College

Van Gray

GearHouse Brewing Co.

Brian Wise

BWise Manufacturing, LLC

NEW MEMBERS

The Greater Chambersburg Chamber of Commerce extends a warm welcome to its new members and would also like to congratulate the following members for their anniversaries. Together, we can help everyone prosper and enhance the quality of life in the region.

*Civil Engineering***C.S. Davidson, Inc.**

Robin Kohler

38 North Duke Street

York, PA 17401

(717) 846-4805

www.CsDavidson.com

csd@csdavidson.com

*Caterers***From Scratch Catering and Event Planning LLC DBA Blue Heron Events**

Denise Hutchison

407 South Washington Street

Greencastle, PA 17225

(717) 830-2261

www.BlueHeronEventsPa.com

Blueheronevents@gmail.com

*Insurance***Gettysburg Benefits****Administrators, Inc.**

Melissa Lemaster

777 Baltimore Street / Suite 97

PO BOX 1060

Gettysburg, PA 17325

(800) 497-4474

www.GetBenefitsAdmin.com

mlemaster@getbenefitsadmin.com

*Heating, Ventilation, & Air Conditioning - HVAC***Mann Plumbing and Heating**

Chandler Smith

6210 Lincoln Way East

Fayetteville, PA 17222

(717) 352-9549

www.MannPlumbingandHeating.com

chandler@mannplumbingandheating.com

*Financial Services***Stonebridge Financial Group**

Jim Kampstra

37 South 5th Street

Gettysburg, PA 17325

(717) 334-0097

www.StoneBridgeFg.com

jim.kampstra@stonebridgefg.com

*Restaurants***Teriyaki Madness**

Donald "Jake" Moore

243 Walker Road

Chambersburg, PA 17201

(717) 250-5748

www.TeriyakiMadness.com

Tmad101@teriyakimadness.com

*Physicians & Surgeons***OneSkin Dermatology**

Rachel Day

211 Grant Street

Chambersburg, PA 17201

(201) 819-4588

www.OneSkinDerm.com

drday@oneskinderm.com

*Pressure Washing***Mobile Works LLC**

Danielle Christman

1005 South Main Street

Chambersburg, PA 17201

(717) 261-1331

www.MobileWorksWash.com

office@mobileworkswash.com

*Financial Services***Twigg Financial Inc.**

Bobbi King

80 Parkwood Drive

Chambersburg, PA 17201

(717) 263-2868

www.TwiggFinancial.com

bobbi@twiggfinancial.com

*Real Estate Development***Second Street Development**

Josh Blankenship

286 Tallow Hill Road

Chambersburg, PA 17202

(717) 860-8655

josh@homebuyers-pa.com

CHAIR'S MESSAGE

It's hard to believe that my time as Chair is quickly coming to a close. We are already beginning the transition process and, as you can imagine, I'm reflecting on all of the positive changes that have taken place over the last two years and some that are still in progress. I'll start with our business community, specifically our thriving downtown.



The newly renovated **Coyle Free Library** anchors the north end of town and does a beautiful job of marrying our rich history with state-of-the-art technology. The south end of town houses the **Capitol Theatre** which has undergone sound and lighting renovations and is bringing in successful new shows and events. In between both these buildings, we have seen numerous restaurants open and become downtown hotspots, and small businesses calling downtown their new home. We have watched a few beloved, but dilapidated, buildings be torn down to make way for a much-needed courthouse expansion.

Beyond downtown, both **WellSpan Health - Formerly Summit Health** and **Keystone Health** are growing and expanding; **Chambersburg Area School District** has a new superintendent and teachers and students have a new mission to thrive. Hotels seem to be popping up everywhere. One thing for which I am particularly proud is the way our business community steps up to support downtown events, the non-profit sector and our community at-large. I have had the privilege of having a birds-eye view of how so many individuals, businesses, both large and small, nonprofits and other groups come together, collaborate and create, design and build, partner and link arms, in order to make Chambersburg a better place to work, live and play. It's an exciting time to be in Chambersburg and I can't thank all of you enough for the hard work and effort that have made it all happen now and in the future.

Kim Crider
Certified Health Coach, Optavia
Board Chair, Greater Chambersburg Chamber of Commerce

OCT MEMBER MILESTONES

70 Years

Knouse Foods
Cooperative, Inc.

30 Years

Chambersburg
Community Theatre, Inc.

25 Years

Chambersburg Imaging
Associates

15 Years

Chambersburg Machine
Company
WHTM-TV/abc27

10 Years

East Coast Green, Inc.
LBK Transport Inc.
Penn State Extension
Franklin County

5 Years

Barra Orthodontics
Cracker Barrel

Cruise Planners
Staples Fulfillment Center

1 Year

COCARD
Code Red Escape Rooms
Innovative Kitchen &
Flooring
Miles W. Horne and Sons
Plumbing and Heating
The Tide

CHAMBER TEAM

Stephen Christian

President of Greater Chambersburg
Chamber of Commerce
Executive Director of Chambersburg
Area Development Corp.
schristian@chambersburg.org

Maryliz Toohig

Finance & Human Resources Director
mtoohig@chambersburg.org

Angela Schaeffer

Director of Operations &
Assistant to the President
aschaeffer@chambersburg.org

Lark Kennedy

Communications & Marketing Manager
Civil War Seminars Coordinator
lkennedy@chambersburg.org

Stacy Guyer

Accounting Assistant
sguyer@chambersburg.org

Sue Black

Customer Service Representative &
Heritage Center Coordinator
receptionist@chambersburg.org

Laiton Suders

Administrative Assistant
lsuders@chambersburg.org

Virginia Harriger

Executive Director of Greater Chambersburg
Chamber Foundation
gharriger@chambersburg.org

Sam Thrush

President of Downtown Chambersburg Inc.
sthrush@chambersburg.org

Our Mission:

We exist to help our members
prosper and to enhance the quality
of life in the Chambersburg area.





October 2019

Dear Chamber members,

In accordance with the bylaws of the Greater Chambersburg Chamber of Commerce, the Nominating Committee is pleased to report the nomination of the following members to serve on the board of directors of the Greater Chambersburg Chamber of Commerce. All of them will serve for a period of three (3) years beginning January 1, 2020.

This slate was selected after considering fair representation of the membership. Additional names of candidates for directors can be nominated by petition bearing the genuine signatures of at least 20 qualified members and must be filed within 10 days of receipt of this nominating report.

The nominees submitted by the Nominating Committee are:

Carla Christian

Nominee for first term on the board of directors.

Carla R. Christian is the executive director of the Chambersburg Memorial YMCA. She is a Chambersburg native and graduated from Chambersburg Area Senior High School in 1983. Carla earned a BA in Interpersonal and Organizational Communication with an emphasis in public relations from Bloomsburg University of Pennsylvania. During her collegiate career, Carla played field hockey and basketball and is a member of the Bloomsburg University Athletic Hall of Fame. Carla has been a long time Y member, volunteer and staff prior to her current appointment. She achieved her YMCA of the USA Organizational Leadership Certification in 2011. Prior to the Y, Carla was a training manager for Youth Services International at Victor Cullen Academy and for D.M. Bowman, Inc. She also managed the Foot Locker stores in Carlisle and Chambersburg in the early nineties. She and her husband Ric reside in Chambersburg. She has three grown children and two dogs. Carla is an active member of the Central Presbyterian Church.

Adam Donius

Nominee for first term on the board of directors.

Adam Donius is the Owner/Operator of the Chick-fil-A in Chambersburg. Adam is a native of the area and opened his Chick-fil-A franchise in Chambersburg in January of 2016. Prior to his 11 years with Chick-fil-A, Adam worked in commercial banking. Adam is very active in his church where he leads the young adult ministry as well as serving on their management oversight team. Adam feels called to partnering with the community to help make Chambersburg a better place to work and live.

Theresa DiLoreto (formerly Bachman)

Nominee for first term on the board of directors.

Theresa DiLoreto (formerly Bachman) has been the assistant director of development at SpiriTrust Lutheran since 2015. In addition to working with donors and sponsors, DiLoreto serves as an internal trainer, leading new employees through the agency's day-long Core Values Training. Her prior experience includes positions at Downtown Business Council, Council for the Arts and Public Opinion. She holds a bachelors' degree from Shippensburg University, is a Certified Fundraising Executive and a graduate of Leadership Franklin County. DiLoreto previously served the Chamber as an Ambassador and on the Sip & Savor Committee. She is a member of the Association of Fundraising Professionals and a longtime member and past president of the Rotary Club of Chambersburg. DiLoreto has lived in

Chambersburg for more than 20 years. When she's not working or volunteering, she enjoys cooking interesting food, shopping at small businesses, and traveling with her husband Denis. She has two adult children and one granddaughter.

David Grant, R. Ph., MBA

Nominee for first term on the board of directors.

A native of Belle Vernon, Pa., David graduated from Duquesne University School of Pharmacy in 1991. After graduation, he moved to Central Pennsylvania and started his career managing Thrift Drug pharmacies in both Chambersburg and Waynesboro. In 1996, he took an interest in health system pharmacy and went to work at Chambersburg Hospital as a staff pharmacist. David spent 21 years at Chambersburg Hospital (Summit Health) and completed his tenure as vice president of Patient Services with multiple clinical departments in his charge. Since September of 2017, David has been the Chief Operating Officer at Keystone Health. He resides in Chambersburg with his wife of five years, Dr. Erin Hannagan. His daughter Kendyl is in her senior year at the University of Tampa earning a degree in public health. His son, Andrew, is in his sophomore year at The Pennsylvania State University majoring in statistics. In his free time, David enjoys hiking, reading and traveling with his family.

Jocelyne Melton

Nominee for first term on the board of directors.

Jocelyne Melton is the CEO and President of Baxter Group, Inc., an environmental testing and abatement company serving Pennsylvania, Maryland and West Virginia. Founded in 1989 as an asbestos abatement company, Baxter Group, Inc. has expanded into providing testing and abatement of asbestos, lead, mold, radon and indoor environmental contaminants. Baxter Group, Inc. also provides basement waterproofing, duct cleaning and renovations. Many clients from residential to commercial, educational, medical, government and industrial rely on their expertise to identify and eliminate indoor environmental issues. In 2019 the Small Business Association named Baxter Group, Inc., Small Woman-Owned Business of the Year for Eastern Pennsylvania and the Franklin County Area Development Corporation named the company Small Business of the Year for Franklin County. Jocelyne is a certified indoor environmentalist. Having personally suffered from the effects of environmental contaminants, she is empathetic to families, employees and building owners who are sensitive to contaminants or have been impacted by poor indoor environments.

Camilla Rawleigh

Nominee for her second term on the Chamber board.

Cami Rawleigh is vice president for institutional advancement at Wilson College, where she has served for more than seven years. In that time, the College has raised over \$50 million, including the reimagined John Stewart Memorial Library, a new vehicular bridge across the Conococheague Creek and most recently the new Breakefield Veterinary Education Center, which has just recently been completed. She is a graduate of the University of North Carolina at Chapel Hill, where she was a 13-time All-American swimmer, national champion and American record holder. She is a member of the Council for Advancement and Support of Education, the Association of Fundraising Professionals, the Champions Circle at UNC for Olympians and national champions, the Atlantic Coast Conference 50th anniversary team with fellow Tar Heels Michael Jordan and Mia Hamm, among others and the College Swim Coaches Association. She has spent the past 30 years serving as an assistant coach of the Gettysburg College men's and women's swim team. Prior to serving Wilson College, she held positions at Gettysburg College, McDaniel College and York College of Pennsylvania.

Respectfully submitted by the 2019 Nominating Committee:

Troy Garman (chair), Kim Crider, Brad Evans, Melanie Hoffman and Pat Abbott.



Our Business Is Helping Your Business Grow.



Helping Businesses Grow

Our business is growing your business, so our team is willing to go above and beyond to help point you in the right financial direction. Whether that means coming to your business or scheduling an appointment after regular office hours, Patriot is your partner for financial success.

We pride ourselves in serving small and medium-sized businesses to support the local economy. We take the time to learn each person's unique story, working to find creative financial solutions. If you, as a small business owner, have questions or would just like someone to walk you through the best financial options for your business, Patriot is here to help. Talk to our experienced Business Services team today.

Financial Solutions

In addition to the personal attention, our solutions offer competitive rates/fees and flexible terms.

Our solutions include:

- Business Savings and Checking
- Business Reward Credit Cards
- Additional Services:
 - Access to 75,000 surcharge free ATMs worldwide
 - Wire Transfer, Night Depository, Notary and more!
- Credit Lines and Term Loans
- Business Real Estate Loans
 - Commercial
 - Construction
 - Investment

Our Team



Eric Foreman

SVP of Business Lending
eforeman@patriotfcu.org
717-709-2514



Karen Boyer

Business Loan Officer
kboyer@patriotfcu.org
240-850-7014



Kim Shockey

Retail Business Development Officer
kshockey@patriotfcu.org
717-709-2520

Toll Free: 888-777-9982

About Patriot Federal Credit Union

History

Patriot has been helping members since its founding in **1965**. We have evolved into a community-based credit union, with nine branches throughout **Chambersburg (PA), Waynesboro (PA), and Hagerstown (MD)**. We are governed by a volunteer Board of Directors, elected by the membership.

Financial Strength

Patriot has over **71,000 members** and assets in excess of **\$700 million**. We are federally insured by the **National Credit Union Administration (NCUA)** and are one of the largest credit unions in Pennsylvania.

Community Involvement

Patriot cares about the communities we're in, so we invest back into these communities. Just a few of the causes and organizations our employees support through volunteering and donations include:

- United Way of Franklin and Washington Counties
- Chambersburg/Waynesboro/Washington County School Districts
- 11/30 Network
- Cumberland Valley Breast Care Alliance

The Credit Union Difference

By definition, a credit union is a member-owned, not-for-profit financial cooperative. Since we are not-for-profit, members usually earn higher dividends on savings and pay lower interest rates on loans. In addition, all loan decisions are made locally, right here in your community. Deposits provide money for members who need loans, proving our longstanding philosophy of **"people helping people."**

Building Member Relationships

Our members work hard for their money and we believe that our members' money should work hard for them too. We're here to help you find the best ways to make the most of your money, whether through suggesting new products or a new financial strategy. It is very important to us to build relationships with our members to ensure we are able to fulfill all possible financial needs. At Patriot, you're more than just a number, you're a member and your business is important to us.



Become a Patriot Member

Patriot Federal Credit Union membership is open to those in Franklin or Fulton County, Pennsylvania; Washington County, Maryland; and the Borough of Shippensburg, Pennsylvania. For more details on membership eligibility, please call one of our officers on the front or stop by one of our **nine branches**.

patriotfcu.org

Toll Free: 888-777-9982



THIS CREDIT UNION IS FEDERALLY INSURED BY
THE NATIONAL CREDIT UNION ADMINISTRATION

Patriot
FEDERAL CREDIT UNION

NOMINATIONS SOUGHT FOR BUSINESS PERSON OF THE YEAR



We are actively seeking nominations for the 2019 Business Person of the Year! Since 1987, the Chambersburg Chamber has named a recipient of this prestigious award at our Business Breakfast: Annual Meeting held in December. This year, the award will be presented by the Chamber board chair, Kim Crider, on Thursday, December 19 at **Wilson College**.

If you know someone who has proven professional leadership, displays excellence in the field, has driven business growth and is active in the community, please consider nominating them! For more information about the criteria, or to request a nomination form, contact Lark Kennedy at lkennedy@chambersburg.org or call 717-264-7101 ext. 206. Nominations must be received by Monday, November 4.

The breakfast will feature a keynote presentation, overview of the Chamber's recent accomplishments and recognition of members of the Board of Directors. Cost to attend is \$25 for members or \$30 for non-members. Register online at Chambersburg.org/Events or call the Chamber at 717-264-7101. Sponsorship opportunities are available for \$750, table sponsors for \$300 and patron sponsors for \$75. To learn more about sponsorships, please contact Lark Kennedy at lkennedy@chambersburg.org.

PAST AWARD RECIPIENTS:

1987 John L. Grove	2004 J. Christian Snavelly
1988 Robert G. Zullinger	2005 Pat O'Donnell
1989 Will G. Pananes	2006 Peggy Bosma
1990 Charles M. Sioberg	2007 Michael "Mic" Starr
1991 John L. Mills	2008 Dennis E. Black
1992 E. Lewis Leaman	2009 Michael G. Hull
1993 Paul E. Lehman	2010 Lynn Rotz
1995 Allan E. "Skip" Jennings Jr.	2011 Edwin D. Martin
1996 John D. Helman	2012 Ann Wagner
1997 Norman B. Epstein	2013 Joanne Cochran
1998 Michael L. Hurt	2014 Jacob Kaufman
1999 Sam Small	2015 Tom Beddard
2000 Harold L. Brake	2016 Tanya Nitterhouse
2001 John Massimilla	2017 James Resh, Jr.
2002 William "Bill" Snell	2018 Jim Martin
2003 L. Michael Ross	

Lunch & Learn: The ABCs of CBD Oil

Join us at the Chamber on Thursday, October 10 from 11:30 a.m. – 1 p.m. as Dr. Wayne Myers of **Norland Avenue Pharmacy** explains the history of CBD oil, how it works and what you need to know when buying and using it. This session may be especially helpful if you or a loved one struggles with chronic pain, anxiety, insomnia, migraines, fibromyalgia or depression.

Register now at Chambersburg.org/Events or 717-264-7101. Lunch provided courtesy of Fuddruckers. Lunch & Learns are free for members but advanced registration is required. No-shows and cancellations less than 48 hours in advance will be billed \$10. Limit 5 representatives per business.



We enjoyed a great evening with the business community at our July mixer hosted by **The Barrel House**.



Fun entertainment and excellent refreshments - thanks **Providence Place Senior Living** for hosting our August Mixer!

LEGISLATIVE BREAKFAST RETURNS



The Franklin County chambers of commerce will co-host the 3rd Annual Legislative Breakfast on Thursday, October 31 from 7 to 9 a.m. at **The Orchards** sponsored by **Patriot Federal Credit Union**. The event will include breakfast followed by a discussion panel with six legislators (pictured on the right). Gene Barr, CEO of the Pennsylvania Chamber of Business and Industry will moderate the panel as they discuss issues affecting the business climate in south central Pennsylvania.

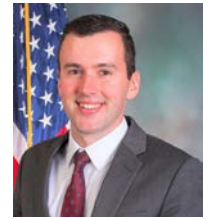
Nearly 200 people are expected to attend the breakfast, which has sold out in the past. General registration is \$25 for members or \$30 for non-members. Register online at Chambersburg.org/Events. Sponsorships are currently available, including premier sponsorships for \$750, table



Senator Doug Mastriano



Senator Judy Ward



Representative Johnathan Hershey



Representative Rob Kauffman



Representative Paul Schemel



Representative Jesse Topper

sponsorships for \$300 and patron sponsorships for \$75. For more details or to secure your sponsorship, contact Angela Schaeffer at 717-264-7101 or aschaeffer@chambersburg.org. Please note legislator attendance may change due to unforeseen circumstances.

Grand Sponsor:



Chambersburg Civil War Tours Announces 2020 Programs and Transition

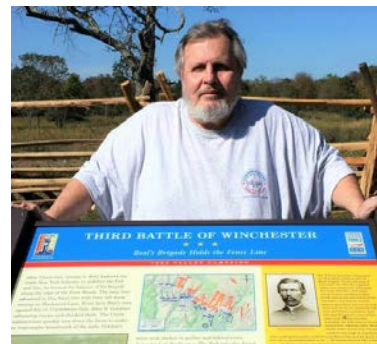
Chambersburg Civil War Seminars & Tours is excited to announce three military history tours in 2020 coordinated by award-winning historian Eric Wittenberg. Wittenberg, a past tour guide and speaker at the conferences, will succeed Ted Alexander as the program coordinator.

An initiative of the Chambersburg Chamber and sponsored by the **Franklin County Visitors Bureau**, Civil War Seminars & Tours will expand its focus with significant changes planned for its 2020 conferences. The spring conference will shift its focus beyond the Civil War starting with the Philadelphia Campaign of 1777. The summer program will alternate between the eastern and western Civil War campaigns beginning with the Battles of Chickamauga and Chattanooga. In addition, the fall conference will stay focused on Civil War issues and be based in Chambersburg.

Civil War Seminars & Tours is pleased to announce Eric Wittenberg as the new program coordinator, following Ted Alexander's recent retirement. Wittenberg is an award-winning Civil War historian, lecturer and tour guide.

"Being asked to succeed Ted as program coordinator is one of the great honors of my life," said Eric Wittenberg. "I say 'succeed' rather than 'replace,' because nobody can replace a legend. One can only hope to carry on and maintain the high standards set by Ted. Knowing that, and with a great deal of humility and no small dose of trepidation, I have agreed to succeed Ted as program coordinator."

Alexander's retirement was officially announced during the



Ted Alexander



Eric Wittenberg

Antietam: The Bloodiest Day Conference and was marked with a special retirement celebration honoring him for his 30 years of service.

"We were pleased to honor Ted's work and legacy during the conference; his vision and collaboration with the Chambersburg Chamber have been critical to the success of the programs," said Lark Kennedy, communications manager of the Greater Chambersburg Chamber of Commerce. "We are excited to welcome Eric Wittenberg as Ted's successor, and look forward to his collaboration as we plan 2020 and beyond."

For more details about upcoming tours, please visit CivilWarSeminars.org or call 717-264-7101.

Book your

HOLIDAY PARTY

AT PENN NATIONAL

November 30- January 5th

**FOUNDERS
GRILLE**
ACCOMMODATES
50-125

**CORPORATE
RETREATS**
INN MEETING ROOMS
ACOMOMODATE
10-50

**FOOD &
SPIRITS**
BY **ALTLAND**
HOUSE

**WE ARE OPEN FOR
THANKSGIVING BRUNCH**
11:00am-3:00pm
Reservations: 717.352.2509



Reservations and information
Nicole_Suski@altlandhouse.com | 717.259.9535

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4 X MORE SEARCH RESULTS
PER DOLLAR SPENT, THEN ANY OTHER MEDIA.

-NIELSEN

REACH 93% of Franklin County
Programs starting at
\$395/month.



BILLBOARDS WORK. BIG TIME.

Kegerreis.com

717.263.6700

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outdoor advertising, llc

QuickBooks® Step-by-Step Training

Manual Provided



Dates: October 16, 2019
November 13, 2019

Location: 720 Norland Avenue
Chambersburg, PA 17201

Time: 9:00AM – 12:00PM



Scan QR code with
mobile device for more info.

4 Easy Ways to Register Now!

Call: 800-555-9510 or 717-267-2100

Fax Completed Registration: 717-267-1464

On-Line: www.schultheisscpa.com – click on the resources link

Mail Below Registration: Schultheiss & Associates
720 Norland Avenue
Chambersburg, PA 17201

Is Your Office Making These 21 Critical Mistakes?

- 3 QuickBooks® errors that hurt cash flow in your office.
- 7 Mistakes to avoid in "costing" and why they hurt you.
- 5 Ways to reduce payroll headaches - the one best fix.
- 3 Reports that will stop wasted expenses and overhead.
- 3 Critical errors in setting up your chart of accounts.

Who Should Attend QuickBooks® Training?

- **Spouses** who help with the books on a part-time basis.
- **Business owners** who want to avoid mistakes and improve cash flow.
- **Partners** looking for long-term answers to accounting problems.
- **Bookkeepers** who need a better understanding of QuickBooks®.
- **First-time** users just new to QuickBooks® software.
- **Seasoned users** who want to take advantage of the advanced features of QuickBooks®.

Course: \$129 per person. \$100 per person if two or more attendees from same company.
(includes continental breakfast)

Name: _____

Company Name: _____

Address: _____

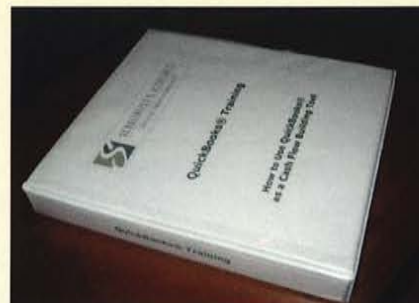
City: _____ **State:** _____ **Zip:** _____

Phone: _____

E-Mail: _____

Additional Registrants: 1. _____

2. _____



Payments Accepted: Check ♦ Cash ♦ Mastercard ♦ Visa



Visit our Facebook page – www.facebook.com/schultheisscpa.com



Small Business Saturday Sponsorship Opportunities

Date: Saturday, November 30, 2019

Location: Downtown Chambersburg

Projected Attendance: 1,000+

About the event: Downtown Chambersburg Inc. will be coordinating specials and celebrating our local businesses for Small Business Saturday. Activities planned include giveaways, great shopping deals and more, all of which bring people downtown to support locally-owned small businesses! *DCI is a 501(c)(3) tax exempt organization.*

Contact: Sam Thrush, President of Downtown Chambersburg Inc., (717)264-7101 ext. 204, sthrush@chambersburg.org

Grand Sponsor - \$3,000 – one available - Sponsor will receive benefits:

- Largest Sponsor Logo on Small Business Saturday banners hung at the Chambersburg Heritage Center & Gift Shop at the intersection of Routes 11 and 30 for three weeks leading up to the event
- Logo on all Downtown Chambersburg promotional materials for Small Business Saturday
- Logo in Downtown Chambersburg e-newsletter two times leading up to event (2,400+ distribution)
- Logo in Small Business Saturday Guide handed out to shoppers that day
- Logo in on-air local promotional spots
- At least 10 mentions in Social Media promotions (over 10,000 Facebook likes, 2,400 Instagram followers and 1,100 Twitter followers)
- Opportunity to provide marketing materials for distribution to participants on Small Business Saturday
- Opportunity to staff the giveaway table, display banner promoting your business at the table and hand out company marketing materials
- We will provide you with Shop Small branded merchandise provided by American Express

Premier Sponsor - \$500 - Sponsors will receive the following benefits:

- Logo in the Small Business Saturday Guide handed out to shoppers that day
- Mention in Downtown Chambersburg promotional materials for Small Business Saturday, as space allows
- Mention in the Downtown Chambersburg e-newsletter two times leading up to event (2,400+ distribution)
- Mentions in Social Media promotions (over 10,000 Facebook likes, 2,400 Instagram followers and 1,100 Twitter followers)
- Opportunity to provide marketing materials for distribution to participants on Small Business Saturday
- We will provide you with Shop Small branded merchandise provided by American Express

Benefactor Sponsor - \$250 - Sponsors will receive the following benefits:

- Company name in the Small Business Saturday Guide handed out to shoppers that day
- Mention in Downtown Chambersburg promotional materials for Small Business Saturday, as space allows
- Mentions in Social Media promotions (over 10,000 Facebook likes, 2,400 Instagram followers and 1,100 Twitter followers)
- We will provide you with Shop Small branded merchandise provided by American Express

Yes, I would like to sponsor Small Business Saturday!

Company Name (as you want it to appear in listings) _____

Contact Name _____ Phone _____

Email _____ Sponsorship Amount _____

I understand that the submission of this form confirms commitment from the company above for this sponsorship.

Signature _____



**DOWNTOWN
CHAMBERSBURG INC.**

Return form to Sam Thrush: Mail to Greater Chambersburg Chamber of Commerce, Attn: Sam Thrush, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to sthrush@chambersburg.org; or fax to 717-267-0399. Make checks payable to Downtown Chambersburg Inc.

TRENDING NEWS



Shively Motors celebrated 80 years in the Chambersburg community with a special ribbon cutting featuring their newly remodeled facility and Jeep Adventure Park! Shively Motors is located at 801 Lincoln Way West in Chambersburg and is dedicated to providing a first-class car shopping experience and has been delivering peace of mind since 1939. They have a vast inventory of Chrysler, Dodge, Jeep and RAM vehicles. For more information, visit ShivelyMotors.com.



Chambersburg Area Development Corp. (CADC) reported its 2018 total net worth of \$13.1 million to its members and community representatives at its 59th Annual Meeting. CADC, a not-for-profit industrial development corporation, presented highlights from 2018, its strong financial position and its impact on the community during the luncheon held at the Chambersburg Country Club. Stephen Christian, executive director of CADC, reported that buildings leased by CADC earned an annual rental income of \$1.4 million and nearly \$290,000 was paid in property taxes.



Congrats to **My Car Butler** and their recent Grand Opening! My Car Butler is a valet and mobile auto detailing business for busy people who demand value and excellence. Their goal is to transform and maintain the appearance, luster and health of their clients' vehicles by offering the latest cleaning, remediation and surface rejuvenation technologies. They offer various service levels including express washes, detailing services, mobile subscription services and advanced/premium services. For more information, visit them online at MyCarButler.net.



F&M Trust recently announced plans to relocate their corporate headquarters to a larger, state-of-the-art building situated in both the Borough of Chambersburg and Guilford Township. The bank is purchasing the former Danfoss manufacturing facility for \$7 million from CFDC, LLC, an entity jointly owned by the Franklin County Area Development Corp. (FCADC) and Chambersburg Area Development Corp. (CADC). The 67,000 square-foot Gold LEED building, constructed in 2009 is located at 1500 Nitterhouse Drive, on an 11-acre parcel. The move is expected in late 2020 and the facility will house roughly 145 employees.

MEMBER SPOTLIGHTS

W&B PRIME CONSTRUCTION SERVICES LLC

122 Sunset Blvd. W., Chambersburg, PA 17202 | 717-331-6938
Garywhitfield50@gmail.com | WBPrimeConstruction.com

W & B Prime Construction Services was founded in 2015 by Gary Whitfield and Dwight Burkett. They specialize in new custom builds for both commercial and residential properties, as well as preservation projects that help maintain the historical integrity of the buildings. Gary Whitfield has more than 35 years of experience in constructing and remodeling commercial properties for clients such as: **ACNB Bank** and **WellSpan Health – Formerly Summit Health**. Dwight also has over 35 years of building experience with a primary focus on residential properties, custom home plans and the construction of multi-million-dollar homes in the Washington, D.C. area. Together, the W & B Prime Construction team has extensive experience in franchises, law firms, medical practices, churches, home design and many other commercial and residential projects.

W & B Prime has an engineering and design team in-house that specializes in drafting custom builds for commercial and residential projects. The team has erected numerous steel building structures and is a proud member of the American Steel Builders Association. They also tailor custom-build solutions for government entities. This includes construction of testing facilities and engineering services, as well as construction of machine foundations for high-end government equipment.

The next time you have a custom residential project in mind or are looking to renovate your place of business, visit their gallery at WBPrimeConstruction.com and submit your request for quote. You may also reach out to Gary or Dwight by phone at 717-331-6938.

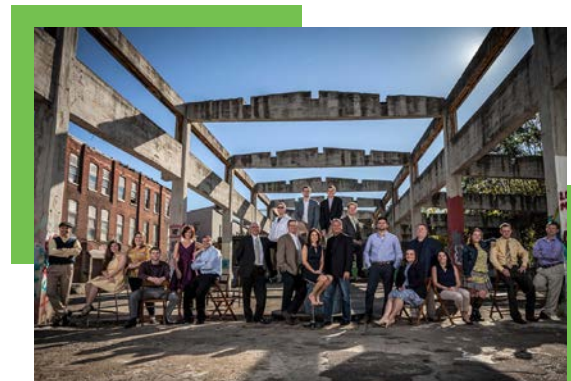


CORE DESIGN GROUP, LLC

155 W. Market St. Suite 200, York, PA 17401 | 717-741-2046
jroda@core-designgroup.com | Core-DesignGroup.com

CORE Design Group, LLC is an industry leader providing full-service architectural design for residential, commercial and industrial buildings. We provide our clients with a broad range of professional architectural design, structural engineering and construction management services tailored to fit their specific needs. Our portfolio includes corporate offices, healthcare, religious, retail, mixed use, automotive, education, industrial, senior living and residential projects.

Since 2005, we have been focused on creating long-term relationships with our clients and partners and helping vitalize the communities where we live, work and play, serving clients from Pennsylvania to Texas and across the Mid-Atlantic region.



5th Annual Franklin County First Responders Appreciation Day

December 13, 2019



Join the 11/30 Network, Franklin County's young professionals group, as we thank our local police, fire and EMS workers for all they do to keep us safe. Care package deliveries will be made to over 40 stations throughout the county on December 13!

What can YOU do to help?

1. Make a thank you card with your kids thanking the first responders for their tireless efforts. Cards will be included with care packages delivered to each station.
2. Donate money to be used for buying needed items for the care packages. Items will include supplies for the station, snacks and gift cards.

Cards and/or non-perishable donations should be delivered to the Chambersburg Chamber of Commerce office no later than 5 PM on December 9. Perishable items should be delivered no later than 5 PM on December 12.

Greater Chambersburg Chamber of Commerce

*100 Lincoln Way East
Chambersburg, PA 17201*



For more information, please
contact Sam Thrush:
(717) 264-7101 ext. 204
sthrush@chambersburg.org

Thank you for your support!





5th Annual First Responders Appreciation Day Donation Form

DONOR INFORMATION

Donor/Company Name (as you want it to appear): _____

Contact Name: _____ Phone: _____

Address: _____ City: _____

State: _____ Zip: _____ Email: _____

DONATION DETAILS

Donation: ☐ Monetary (Please indicate amount \$_____) ☐ Gift card/Food/Supplies/Other (Please detail below)

Make all checks payable to the Greater Chambersburg Chamber of Commerce

Item 1: _____ Retail Value: _____

Item Description: _____ Type of Item: ☐ Gift card/certificate ☐ Actual item

Item 2: _____ Retail Value: _____

Item Description: _____ Type of Item: ☐ Gift card/certificate ☐ Actual item

Item 3: _____ Retail Value: _____

Item Description: _____ Type of Item: ☐ Gift card/certificate ☐ Actual item

Delivery of Item(s)/Payment: ☐ Included here ☐ Please contact me regarding pick-up of edible items

I understand that the submission of this form confirms commitment to donate the item(s) listed above for the 11/30 Network First Responders Appreciation Day, and that any non-perishable item(s) will be received by the Chamber no later than **5 p.m. on Monday, December 9th, 2019.**

Signature _____

Please submit form to Sam Thrush: mail to Greater Chambersburg Chamber of Commerce, 100 Lincoln Way East, Suite A, Chambersburg, PA 17201; or email to sthrush@chambersburg.org; or fax to 717-267-0399. *Please note, 11/30 Network has the right to combine donations at the discretion of organizers, as well as refuse items deemed inappropriate for this event.*



JOIN US FOR OUR 2019 ANNUAL GRANTEE RECEPTION!



CELEBRATE THE FRANKLIN COUNTY COMMUNITY
FOUNDATION'S 2019 GRANTEES AND HEAR HOW THE
WORK THEY ARE DOING IS IMPACTING FRANKLIN COUNTY.

EVENT INFORMATION

Date: Thursday, November 14, 2019

Time: 5:00 - 7:00pm

Location: Grant Street Loft

227 Grant Street

Chambersburg, PA 17201

RSVP: Call 717.236.5040 or visit
tfec.org/fccfgrant by November 7

THANK YOU TO OUR SPONSORS



&

David Spang, Chair, FCCF



FRANKLIN COUNTY
COMMUNITY
FOUNDATION

717.236.5040
www.tfec.org
info@tfec.org





FRANKLIN COUNTY COMMUNITY FOUNDATION

REPORT CARD 2018

EDUCATE

SCHOLARSHIP OPPORTUNITIES	13
STUDENTS AWARDED	17
DOLLARS AWARDED	\$57,199
DOLLARS MATCHED FOR 2018*	\$10,362

**TFEC is one of 37 partners in the Commonwealth of PA with the Path Program. This opportunity allows eligible students to be nominated for a dollar-for-dollar match of up to \$2,500.*

INVEST

GRANT OPPORTUNITIES	1
GRANTS AWARDED	15
DOLLARS AWARDED	\$74,976

SERVE

FRANKLIN COUNTY COMMUNITY FOUNDATION (FCCF) INSPIRES GIVING BY PARTNERING WITH DONORS TO ACHIEVE THEIR CHARITABLE GOALS & STRENGTHENS FRANKLIN COUNTY BY INVESTING IN IT NOW AND FOR FUTURE GENERATIONS. FCCF SUPPORTS INITIATIVES, PROGRAMS & LEARNING EXPERIENCES THAT STRENGTHEN CONNECTIONS TO:

- ✓ Arts & Culture
- ✓ Community Development
- ✓ Education
- ✓ Environment
- ✓ Health & Human Services

TO LEARN MORE ABOUT HOW YOU CAN PARTNER AND SUPPORT OUR WORK TO IMPACT FRANKLIN COUNTY NOW AND FOREVER, CONTACT US AT: 717.236.5040; INFO@TFEC.ORG; PO BOX 678, HARRISBURG, PA 17108-0678; OR VISIT US: 200 N 3RD ST., 8TH FL HARRISBURG, PA 17101

SCHOLARSHIPS OFFERED

Beistle Company Scholarship
Waynesboro Community Concert Association's Joseph Bowers Scholarship
Chambersburg Fannett-Metal School District
Chambersburg High School Class of 1963
Henry and Janet Guarriello Scholarship
Gordon B. and Josephine Hewlett Memorial Scholarship
James G. Hewlett Memorial Scholarship Fund
Dr. and Mrs. Charles M. Markle Scholarship
Keith A. Schaeffer Memorial Scholarship
J. Ward Sleichter and Frances F. Sleichter Memorial Scholarship
Norman & Lois Sollenberger Scholarship
Soroptimist International of Chambersburg
Mabel M. Witmer Scholarship

ORGANIZATIONS SERVED

Alexander Hamilton Memorial Free Library
Antietam Humane Society
Capitol Theatre Foundation
Children Aid Society - Southern PA District Church of the Brethren
Cumberland Valley Animal Shelter
Diaper Depot at Central
Employment Skills Center
Franklin County Legal Services
PennCares Support Services
Presbyterian Senior Living: Quincy Village
Ronald McDonald House Charities of Central PA
The Boys and Girls Club of Chambersburg and Shippensburg
The Nicodemus Center for Ceramic Studies
Waynesboro Community & Human Services
Waynesboro Community Concert Association

NEWS FROM OUR MEMBERS

INTERESTING.

After an extensive executive search, **TrueNorth Wellness Services** is pleased to appoint Elspeth Williams to the role of chief operating officer (COO). As COO, Williams will be planning and directing all aspects of the agency's operational policies, objectives and initiatives; developing new policies and procedures for operational processes to ensure optimization and compliance with established standards and regulations; and representing the organization in its relationships with other organizations.

Franklin Financial Services Corporation, the bank holding company of **F&M Trust**, announced that Kimberly Rzomp has been appointed a director of Franklin Financial Services Corporation and F&M Trust. As a Class A Director of the Corporation, Rzomp will serve a term to expire at the annual meeting of shareholders in 2020. Rzomp (pronounced "Zomp") is the vice president and chief financial officer at **Wellspring Health - Formerly Summit Health** where she has worked since 1983. Rzomp has served on the boards of directors for local organizations including the **United Way of Franklin County** and **The Shook Home**.

The **H. Ric Luhrs Performing Arts Center** at **Shippensburg University** is announcing the addition of 12 new shows to their 2019-20 season lineup. The new events include: "George Thorogood and The Destroyers," "Scotty McCreery" and "So You Think You Can Dance Live 2019!" in October. For additional information about these events or other performances within the 2019-2020 Luhrs Center lineup, please call the Luhrs Center box office at 717-477-SHOW (7469) or visit LuhrsCenter.com.



F&M Trust is pleased to announce the following recent hires and promotions. Cynthia Marconi has been hired as assistant vice president, treasury manager. Marconi has over 20 years of experience in the banking industry. In addition, Brian Reidell has been hired as deposit product officer. In his new position, Reidell is responsible for growing deposits, managing the bank's cost of funds and providing direction in the pricing and marketing of F&M Trust's deposit products. Marconi and

Reidell are based in the F&M Trust corporate headquarters in Chambersburg.

Norland Avenue Pharmacy is now offering flu shot clinics for business organizations! Our trained, professional pharmacists can administer flu shots at your place of business, or we can provide vouchers for your employees to use at our pharmacy. Depending on your insurance, flu shots may be covered in full. If not, we offer discounted pricing of \$20 each for 10 or more shots or \$25 each for

less than 10 (regularly \$40). You can choose to cover the price for your employees, or we can charge them directly. Call 717-217-6790 for more information or to set up your clinic.



W&B Prime Construction Services, LLC has been contracted by St. Paul's United Methodist Church in Chambersburg to do corrective repairs,

including replacing all windows above the sanctuary, an entire roof replacement and all new gutter and downspout work. A large part of this project is the reconstruction of the water-damaged window area within the main sanctuary; the church has had an ongoing problem resulting in extensive water damage in this very prominent portion of their facility. They have been so pleased with our efforts that the board is currently seeking additional proposals for W&B Prime to perform corrective repairs in the bell tower and the narthex. We are so happy to be building yet another great relationship with St. Paul's UMC.

Romulus C. Comly and Kimbarley A. Williams, two valued leaders at **Boyer & Ritter CPAs and Consultants**, have been elected principal-owners of the firm. Comly provides accounting, auditing, tax and management consulting services for a variety of clients and has extensive experience working with clients subject to the Single Audit Act. Williams co-chairs the firm's Employee Benefit Plan Services Group and provides various audit, accounting, tax and consulting services to a variety of clients.

ACNB Corporation was recently named by Central Penn Business Journal to its 23rd annual list of the Top 50 Fastest Growing Companies in Central Pennsylvania for 2019. This is the second consecutive year ACNB Corporation has achieved this recognition. In order to be eligible for consideration in this ranking for 2019, companies were required to show revenue of at least \$500,000 in each of the fiscal years ending 2016, 2017 and 2018, as well as revenue growth in 2018, as compared to 2016. Companies were ranked according to revenue growth over the three-year period.



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LSUDERS@CHAMBERSBURG.ORG



Menno Haven is excited to announce the completion of the new Menno Haven Memory Homes. The Menno Haven Memory Homes each have 12 private rooms designed for

individuals with Alzheimer's and dementia. This specialized level of care is a setting that feels like home in comparison to the institutionalized models of the past. Each home is designed with safety and security in mind. Key features include private bathrooms, family-style kitchens, a safe courtyard and an activities space. Menno Haven expects to begin operating the building this fall. For more information, visit MennoHaven.org/Memory.



Recently, Lorie Heckman, **Women in Need Inc.** (WIN) board of directors member and vice president of **F&M Trust**, presented the F&M team

a plaque congratulating them for their contribution to WIN's 2019 Walk a Mile in Her Shoes event which was held in Downtown Chambersburg during First Friday activities. The team raised over \$1,600 for Women in Need.

Valley Community Housing Corporation recently changed our name to **Luminest Community Development**. We feel that by changing our name it will allow us to reach even more people with our message. We believe our new identity will better reflect our dedication to our partners, residents and the wider community. Although a lot of exciting changes are on the way, our dedicated staff and our mission of building stronger neighborhoods, better homes and brighter futures will remain the same.

Wilson College and Montgomery College (MC) have finalized an agreement guaranteeing qualified MC students admission to Wilson's bachelor's degree programs and allowing them to transfer all credits earned with a grade of C or better. The articulation agreement grew from the institutions' joint belief that cooperative programs benefit the community, employers and students in the colleges' respective regions, and

that such programs provide smooth transitions for students while maximizing the number of credits they can transfer, officials said.



Menno Haven is excited to announce that their Rehabilitation Center has been officially WELL Certified to the Gold Level by the International WELL Building Institute.

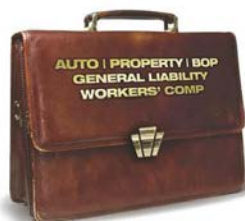
This prestigious certification is awarded to projects that are built with the framework in mind to help improve health and well-being for everyone that visits, works in or experiences the building. A few examples of elements included in the building to achieve this certification are UV lamps throughout the HVAC system, whole-building water filters, elimination of pesticides and herbicides, abundant natural light and a light system designed to match circadian rhythms. To learn more about the Rehabilitation Center visit MennoHaven.org/Rehab.

The National Science Foundation (NSF) has awarded a grant of nearly \$1 million to **Wilson College** for a groundbreaking new program to recruit area students majoring in STEM (science, technology, engineering and mathematics) fields. The prestigious NSF grant provides Wilson with \$997,509 over five years, beginning in October, for the college's unique Encompass: STEM for Lifelong Success program. The grant will establish a recruitment program to provide scholarships to academically talented students with financial need from eight school districts in rural southcentral Pennsylvania who are pursuing degrees in one of four targeted STEM majors: biology, chemistry, biochemistry or

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IceFest

CHAMBERSBURG, PA

Don't miss being part of the excitement of IceFest 2020

January 30-February 2nd!

Order your ice sculpture today.

The IceFest Committee is already working hard to make the **18th Annual IceFest** the best it can be! We're proud of how much the event has grown, impacting not only Chambersburg but Franklin County in general. Thousands of people come from all over Pennsylvania and surrounding states to view the ice sculptures made possible by awesome people like yourself. **Can you think of a better way to get great publicity for your business or organization than by sponsoring your very own ice sculpture?** In addition to your sculpture being displayed with your name at the base, you also are listed on the official website, www.icefestpa.com, and our Facebook page, which has over 7000 followers and growing. We will also cross-promote your business on our Facebook page with information or special offers that you provide us.

Order your sculpture today! The benefits of ordering now include: saving a little money and immediate advertising on our website and Facebook page. Also our ice carvers will appreciate your promptness as orders cannot be accepted after December 31. You may select your own design from the enclosed list (additional designs may be available on a limited basis, so don't be afraid to suggest a design), or allow the sculptors to choose for you. Sponsorship rates for both categories are as follows:

- **Before October 31: sculptor's choice \$355, your choice (from approved list) \$405**
- **After October 31: sculptor's choice \$385, your choice (from approved list) \$435**

Do you want to make a **GIANT** statement? Call us now to discuss sponsoring a **GIANT** sculpture. The **GIANTS** are available on a very limited basis, so don't delay!

All of us on the IceFest Committee are dedicated to continuing the success of the event and hope you'll help us make 2020's IceFest even **BIGGER** than 2019's! If you have any questions please call Penny at 717-263-8529 or email chambersburgicefest@gmail.com.

Thank you in advance for your support!

Penny Shaul
IceFest 2020 Committee Chair



IceFest '20 Order Form

Please complete the entire form, even if you have sponsored in previous years.

Name (as you would like it to appear in all publicity) _____

EMAIL _____

Contact Person _____

Mailing Address _____

Phone _____ FACEBOOK _____

ONE-BLOCK SCULPTURE SPONSORSHIP

Sculptor's Choice:

\$355 by Oct. 31st _____

\$385 after Oct. 31st _____

DEADLINE IS DECEMBER 31, 2019

Your Choice (fill in design choices below using the enclosed list or call 717-263-8529):

\$405 by Oct. 31st _____

\$435 after Oct. 31st _____

DEADLINE IS DECEMBER 31, 2019

Design Choices (from the enclosed list):

#1 _____

#2 _____

Custom Designs may be available for an additional \$100 fee. Snow Fill (white lettering inside the sculpture) is available for an additional \$100 fee. Please call 717-263-8529 for more information.

Custom Design \$100 _____

Snow Fill \$100 _____

Non-refundable TOTAL due with order _____

GIANT SCULPTURE SPONSORSHIP

Please note: Sponsorships of giant sculptures are available on a limited basis. Please reserve your giant early and call 717-263-8529 to discuss design options.

PLATINUM-approx 8' X 10' wall of ice \$4,400 _____

GOLD-approx 6' X 10' wall of ice \$ 3,300 _____

SILVER-approx 4' X 10' wall of ice \$2, 500 _____

BRONZE-approx 3' X 6' wall of ice \$ 1,650 _____

Non-refundable 50% DEPOSIT due with order _____

*Balance (due Dec. 31, 2019) _____

*Invoices for remaining balances will be mailed in early December.

PAYMENT OPTIONS

Please make checks and money orders payable to "IceFest" and mail to IceFest, 100 Lincoln Way East, Chambersburg, PA 17201.

If paying by credit card, circle one and enter:



Credit Card Number: _____

Expiration Date: _____ CVV _____

Signature: _____

GREATER CHAMBERSBURG VIRGINIA HARRIGER CHAMBER FOUNDATION EXEC. DIRECTOR

717-264-7101 ext. 205 | gharriger@chambersburg.org | Chambersburg.org/ChamberFoundation | FranklinCountyWorks.com



YOUTH LEADERSHIP

Leadership Franklin County Youth had their first session on September 10, hosted by the Greater Waynesboro Chamber of Commerce. The 27 area sophomores explored the leadership principle of "Model the Way" focused on clarifying individual values in order to find 'your voice,' aligning actions with shared group values and forging unity. Students worked with Denise Esser, Director of Waynesboro Community and Human Services, on a food truck prep and food distribution exercise. Students reflected later on what they learned and participated in another simulation with Esser that aligned with the day's session on values and choices.

Tiffany Bloyer of **Franklin County Government**, Natasha Koons of **F&M Trust** and Amy Seiders of Middletown Valley Bank led a group discussion on their defining personal values and had students research the mission statements of their home schools. The students discussed how they did or did not see these mission statements in action, and how they as leaders could influence others in their schools to help drive others toward achieving the mission statement.

LFC Youth Sponsor:



PA'S SHARED-WORK PROGRAM: AN INNOVATIVE ALTERNATIVE TO EMPLOYEE LAYOFFS

The Chamber Foundation has learned about Pennsylvania's Shared-Work program, a tool that allows an employer to temporarily reduce the work hours of a group of employees while supplementing their lost wages with partial unemployment benefits rather than laying off any employees.

Employees covered by the Shared-Work plan receive a percentage of their unemployment compensation (UC) weekly benefit amount while they work the reduced schedule, if they are otherwise eligible for UC. For more information and to view FAQs, forms and the brochure, please visit Uc.Pa.Gov/SharedWork.

COMMUNITY LEADERSHIP BEGINS

Leadership Franklin County Community began the 2019-2020 class with a weekend retreat at Mill Road Adventures, a division of **Folium, Inc.** in September. Friday night the students shared dinner with the LFC steering committee and mentors, then began team-building activities led by faculty members Mark Keck of Folium and Randy Wilson of **REEL PD**. On Saturday, the students worked in project teams and heard community service project proposals from five nonprofit organizations. With tips from steering committee chairman Alan Estes of **GDC IT Solutions**, each team selected their service project for the year. The weekend concluded with more team-building exercises and a chance to climb the adventure course tower.

The class of 2020 consists of: William Barnum, **F&M Trust**; Kristin Beegle, **F&M Trust**; Giovanna Carannante, **F&M Trust**; Tracy Casey, **Menno Haven CCRC**; Glenda Cosby, **Shippensburg University**; Elizabeth Denlea, **Fiserv**; Lisa Eyer, **Fiserv**; Gregory Figueroa, **Patriot Federal Credit Union**; Andrea Finch, **The Foundry Artist Cooperative**; Fallon Finnegan, **F&M Trust**; Lisa Hogue, **F&M Trust**; Heather Kline, **Cumberland Valley School of Music**; Joseph Leonard, **Keystone Health**; Brittini Pereschuk, **Orrstown Bank**; Erica Ragno, **Chambersburg Memorial YMCA**; Taylor Rote, **SEK CPAs & Advisors**; Donna Scherer, **Penn State Cooperative Extension Franklin County** and Lynn St. Clair, **Occupational Services Inc.**

LFC Community Sponsor:



Enjoy seasonal fruits, jams, gifts & more!

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2197 Lincoln Way West, Chambersburg

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DUCKS SWIM TO FINISH LINE

In early September, the 6th Annual Duck Derby featured hundreds of ducks racing down the Falling Spring Creek to raise money for downtown revitalization. Special thanks to the following sponsors: **Patriot Federal Credit Union** (SUPER DUCK), **Volvo Construction Equipment North America** (Duck Tent Sponsor), **WellSpan Health - Formerly Summit Health, AMVETS Post 224, Adamson Family Dentistry, Stouffer Mechanical Contractor, FirstEnergy Foundation, LCSi Lehman Construction Services, Inc., Barra Orthodontics, Ludwick Eye Center, The Chambersburg Club** and **REEL PD**.

Thank you to our volunteers and ticket-selling partners: **Cumberland Valley Breast Care Alliance**, CMS PTSA, Cub Pack 128, Leadership Franklin County Alumni and Civitan Club/**Occupational Services Inc.** Also, thank you to those who purchased tickets and attended the event.



CRABFEAST SUCCESS

Downtown Chambersburg Inc. hosted it's 24th Annual CrabFeast to a sold-out crowd with more than 375 attendees. The event was held at **AMVETS Post 224** Picnic Pavilion, barbeque and the fixin's provided by **CJ's BBQ Smokehouse** and hard-shelled crabs from Freddy's Woodpoint Grill. Thank you to our sponsors: **F&M Trust** (Grand), FirstEnergy Foundation, **Patriot Federal Credit Union**, **Volvo Construction Equipment North America**, **McCleary Heating & Cooling**, Rose Rent Lofts, **Art Sign Company of Chambersburg**, **AMVETS Post 224**, **HCR ManorCare**, **Chambersburg Noontime Lions Club**, **WellSpan Health Formerly Summit Health**, **Holiday Inn Express and Suites**, **SEK CPA's & Advisors**, **VFW Post 1599**, **People Ready**, **Orrstown Bank**, **Ghost Writer**, **The Chambersburg Club**, **Voila! Children's Art and Creativity Center** and **VerStandig Media**. Special thank you to all of the volunteers!

Please save the date for next year's CrabFeast scheduled for **August 29, 2020!**



SUPPORT SMALL BUSINESS ON NOV. 30

More than 20 local businesses are expected to participate in Small Business Saturday on November 30. Co-presented by **Downtown Business Council** and **F&M Trust**, the event is coordinated by Downtown Chambersburg Inc., the event will encourage shoppers to patronize participating downtown businesses and win \$10, \$25 or \$100 in downtown dollars. Downtown dollars can be used as cash at downtown merchants but must be spent on November 30.

Sponsorships are available at the \$250 and \$500 levels! Contact Sam Thrush at 717-264-7101 ext. 204 for more details. For additional event information, visit DowntownCburg.com.

EARLY BIRD DEADLINE FOR ICEFEST SCULPTURES

Businesses interested in purchasing a sculpture for the largest ice festival in the state are invited to take advantage of the early bird pricing! Sizes available include single, double, triple block or giant. To receive your discounted rate, please contact Penny Shaul by October 31 at chambersburgicefest@gmail.com or call 717-263-8529.

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HAGERSTOWN | FRIDAY, NOVEMBER 1

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LEARN FROM WORLD CLASS THOUGHT-LEADERS

You will learn from elite thinkers and gain leadership principles and personal growth techniques from their time-tested teaching.

IMPACT YOUR SPHERE OF INFLUENCE

Whether you lead a large organization, a small team or want to be a better mentor to your family, friends and others, you will gain meaningful and relevant insights so you can return home ready to implement your new action plan and lead with renewed passion and commitment.

MAKE MEANINGFUL CONNECTIONS

This event is an opportunity for you to network with like-minded leaders who share your passion for leadership and learning. Make new connections or build on the ones you have during this event.





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Chambersburg, PA 17201
717-264-7101
Chambersburg.org

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04

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5 P.M., VARIOUS LOCATIONS DOWNTOWN, VISIT DOWNTOWNCBURG.COM

10

LUNCH & LEARN: THE ABCS OF CBD OIL

11:30 A.M. - 1 P.M., CHAMBERSBURG CHAMBER, 100 LINCOLN WAY E.

17

CHAMBER MIXER: PATRIOT FEDERAL CREDIT UNION

5 - 7 P.M., 800 WAYNE AVE., CHAMBERSBURG

17

11/30 NETWORK: THIRD THURSDAY HAPPY HOUR

5:30 - 7:30 P.M., LOCATION TBD, VISIT 1130NETWORK.COM

24-27

CIVIL WAR TOUR - FORGING THE PATH TO GETTYSBURG

FOR SCHEDULE AND REGISTRATION, VISIT CIVILWARSEMINARS.ORG.

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FRANKLIN COUNTY LEGISLATIVE BREAKFAST

7 - 9 A.M., THE ORCHARDS, 1580 ORCHARD DR., \$25/MEMBERS, \$30 NON-MEMBERS

Valley Agency COMPANY
INSURANCE

(717)264-4311

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