



Underwritten by



# **CHAMBER RAFFLE**

Get your ticket for a chance to *Treat Yourself to Something Sweet* in this year's Chamber Raffle. Win a **2019 Harley-Davidson FXLR Low Rider motorcycle or \$10,000** cash. As tickets sell out every year, we invite to get your ticket(s) quickly. Tickets, sponsored by **Service Credit Union**, are available for \$100 each and only 325 tickets will be sold. Each ticket purchased ADMITS TWO to the **Chamber Raffle Bash** event being held on **Friday, August 16, 2019**, from 6 to 10pm at The Governor's Inn located at 78 Wakefield Street in Rochester. Come and enjoy a fun filled, sweet themed evening featuring the exciting reverse raffle, sponsored by **Willem Verweij & Associates Physical Therapy!** The event will also feature a light buffet dinner, ice cream bar, games and entertainment for attendees to enjoy!

Purchase your tickets at Granite Steak & Grill at 11 Farmington Road in Rochester or Windjammer's Seafood Restaurant at 240 Portland Street in Rochester and receive a \$10 gift certificate to the restaurant. Chamber Raffle tickets may also be purchased at the Chamber office at 18 South Main Street in Rochester or online with a Visa, MasterCard, Discover or American Express credit card at <u>www.rochesternh.org</u>.



# UPDATE NEWSLETTER UNDERWRITTEN BY:

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#### SEE INSIDE FOR INFORMATION ON:







# **Membership Benefits**



## Community Information Center





Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

# Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- •Access & Download Upcoming Event Forms
- •Post Upcoming Community Events
- •Access/Download Benefit Forms
- •Committee Members can access Committee Documents
- •Submit Member News & Press Releases
- •Update Directory Listing Information

# **Committee Involvement**

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other businesses, increase business contacts and be better involved in your community.

Committees Include:

- •Ambassador Committee
- •Chamber Raffle& Bash
- •Community Expo
- •Golf Committee
- •Governmental Affairs Council

# Be Included in Many Publications

The Chamber publishes and distributes community information and publications, in both print and electronically. You won't want to miss your business being included! Some of these publications include:

- •Business Referral Directory
- Community Guide
- •Demographic Profile
- •Legislative Guide
- •Northern Strafford County Street Maps
- •Rochester Dining Guide
- Relocation Packages
- •Rochester Special Events Guide





# Post your job vacancies on the Chamber's website at <u>NO CHARGE</u>!

Simply log in to your Member Portal and select Job Postings on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.



The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

•Business Referral Directory

- Community Guide
- Demographic Profile
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events Guide

e: •Tree Lighting & Holiday nittee Parade Bash •Young Professionals

ash •Young Professio

# Upcoming Chamber Events

## ROCHESTER



## 9 Hole Golf Social

Tuesday September 17, 2019 3:00-6:00 pm

Join the Chamber for a fun-filled, *Highland Games* themed 9 Hole Golf Social on Tuesday, September 17, 2019 from 3:00 to 6:00 pm at The Links at Outlook Golf Course. Underwritten by **Atlantic Broadband**, the event

includes greens fees, carts, a few themed hole contests and prizes followed by an awards ceremony with hearty appetizers. A raffle for a **Barrel of Scotch** will betake place.

The fee is \$55/player. See the enclosed 9 Hole Golf Social registration flyer, call us at 603-332-5080 or visit <u>www.rochesternh.org/golfsocial</u> to register to play.



## Wednesday, September 25, 2019 5:30 to 7:00 pm

Join **Spaulding Composites Inc.** as they host a Business After Hours to welcome member businesses to their facility, at 55 Nadeau Drive in Gonic, to learn more about **Spaulding Composites Inc.** and tour their building. Enjoy some food and beverages while networking with fellow Chamber members.

Bring plenty of business cards for networking and raffles.

RSVP by September 19, 2019 Online at:

http://www.rochesternh.org/BAH-SEPTEMBER



The Greater Rochester Chamber of Commerce is Celebrating Business at the Annual Community Expo & Job Fair

## Wednesday, October 23, 2019 Rochester Community Center 150 Wakefield Street, Rochester

Join the Chamber for the 2019 Community Expo & Job Fair. Sponsored by **Service Credit Union**, this event showcases businesses in a trade show format and will feature a job fair component this year.

Brand and market your company to community residents, fellow businesses, and job seekers. Whether you're a "Business to Consumer", "Business to Business" or Seeking Job Applicants, this event is for you. Those seeking jobs are encouraged to attend and meet with businesses.

Door prize drawings will be conducted throughout the evening, including a \$1,000 grand prize raffle drawing!

The opportunities are plentiful! Sign up today!



# **Membership Update**



# Congratulations! Member Anniversary Recognitions

The Chamber wants to recognize and thank the following members that have 5, 10, 15, 20 or 25 years of Chamber membership in August!

## <u>15 Years</u>

#### Bill Powers Painting Stonewall Kitchen

Those celebrating 10 or 25 years of membership are presented with a special Chamber anniversary plaque for their support. Those celebrating 20 years of membership are presented with a special anniversary plate for their continued support.



# **Member Renewals**

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments

- B H Cameron Septic Services
- Benedict's Grill
- CBRE/Portsmouth
- Children's Dyslexia Centers Seacoast Learning Center
- Cleary Cleaning, Inc.
- Cocheco Equipment, Inc.
- Cornerstone Court Adult 55+ Community
- Country Tire & Service Center
- Daystar, Inc.
- Emmanuel Church
- Fastenal Company
- First United Methodist Church
- Granite Steak and Grill
- Great Bay Community College
- H&R Block
- Hampton Inn-Dover
- Jewelry Creations LLC
- Kelly Wilson Rodgers, Licensed Massage Therapist, LLC
- Leone, McDonnell & Roberts, PA
- Liberty Mutual Group
- Life Balance Counseling Coaching and Wellness
- Midas Tire & Auto Service
- NCS Global
- New England Roofing & Remodeling
- Performance Business Solutions, LLC
- Rokon International, Inc.
- Southeast New Hampshire Habitat for Humanity
- The Hall at Great Falls
- The Rochester Voice
- The Triangle Club
- Verizon Wireless Retailer–Amcomm Wireless
- Wyskiel, Boc, Tillinghast & Bolduc, PA

# Committee News

# 2019 Operation Thank You October 10, 2019

Sponsored by:



Volunteers Are Needed to assist in the delivery of the new 2019/2020 Business Referral Directory and THANK members for their continued support of the Chamber! Sponsored by First Seacoast Bank, this event provides an opportunity for volunteers to personally visit and meet some of our members in the local area to thank them for their membership and provide them with our newly published 2019/2020 Business Referral & Resource Directory. You can do this as an individual, be placed on a team, or put together a team of 3-4 people. Each volunteer is assigned 5-6 members in a particular geographic area so that it will only take up to one or two hours of your time. The day kicks off with a complimentary breakfast for all the volunteers that are participating in this effort to thank members. This breakfast gathering will take place from 8:00 to 9:00 am at the Frisbie Memorial Hospital Community Education & Conference Center where instructions will be provided and assignments with materials will be distributed. To volunteer, see the enclosed registration flyer or call Tanya at 603-332-5080, x2.

## 2019-2020 BUSINESS REFERRAL DIRECTORY

Planning of the **2019/2020 Business Referral & Resource Directory** is in full swing. Please ensure your business listing is UPDATED in your member portal (MIC) as soon as possible or complete the enclosed form & return it to the Chamber.

### **INCREASE YOUR EXPOSURE!**

Visibility is the key to success!

- List your business in multiple business categories for only \$25 per category.
- Advertising opportunities, at various, affordable levels are also available to have your business stand out in this extremely popular and welldistributed guide!
- Enhance your presence on the Chamber website with an Enhanced Listing for only \$100/year, creating a mini web page for your business.



## Let's Paint the City Blue!

The Greater Rochester Chamber of Commerce, Rochester Rotary Club, Holy Rosary Credit Union, Rochester Elks Lodge 1393 and Rochester Main Street have joined together again this year to recognize the positive impact the Rochester Police Department has on our community. The goal is to have business and community engagement with visual displays throughout the City to show support for our men and women in blue including decorating public spaces and have residents and businesses participate by decorating their property with blue lights, bows, garland and signage on **Saturday, September 21, 2019.** 

The group is currently seeking approximately 30-40 business partners to contribute \$100 as a Partner or \$250 as a Flag Sponsor by August 10, which will be used to purchase supplies for this effort. Any questions may be directed to Committee Co-Chair, Lisa Stanley at 603-332-5506 or email admin@witwaysupply.com. For more information, visit <u>www.rochesternh.org/RTPOD</u> or on Facebook at <u>@ThankARochesterCop</u>.

A **Decorating Contest** is being established and judges will travel around the city to see which business and which residence has the best display. For residents, the First Place winner will be awarded \$250, the Second Place winner will receive \$150 and the Honorable Mention Prize winner will receive \$100. Decorating Contest prizes are sponsored by Hervey's Tire Co. Inc. The winning business will be awarded a plaque, and will also receive a complimentary e-blast, sponsored by the Greater Rochester Chamber of Commerce. Those wishing to have their business or residence judged should contact Tanya Hervey at: **tanya@tanyaleeherveyphotography.com** See the enclosed Decorating Contest flyer.



# **Member News**

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Bonney Staffing has job openings: Apply online today at www.bonneystaffing.com, walk-in to their Portsmouth office at 767 Islington Street in Portsmouth, NH or call 603-430-2121.

Children's Museum of Dover will present various upcoming events. Visit www.childrens-museum.org/calendar/2019-01 for a complete list of events.

The City of Rochester is working to fill vacancies on some of its boards and commissions, including the Zoning Board od Adjustment (ZBA). For more information, contact the city clerk: 603-332-2130.

**COAST** is pleased to present that riders can now see where COAST buses are in real time with the DoubleMap app. DoubleMap shows you where buses are throughout the COAST system and when they are estimated to arrive at stops. For more information, please visit <u>www.coastbus.org/doublemap</u>

**Cornerstone VNA**, a local non-profit home health and hospice care organization, recently received a generous donation of over \$8,500 from the Fabulous Find, a boutique style retail shop in Kittery, Me. For information, visit their blog: <u>www.cornerstonevna.org</u>

**Get Your Flu Shot!!! ConvenientMD Urgent Care** offers high-quality, fast and affordable medical care for illness and injury, 7 days a week, from 8am to 8pm. The link to website Free Flu Shot info is: <u>convenientmd.com/patient-services/flu-shots/</u> or visit <u>www.convenientmd.com.</u>

**Eversource Energy:** In order to advance clean energy in NH and to provide the benefits of solar to low-and moderate-income customers in its Electric Assistance Program (EAP), Eversource filed a proposal with the NH Public Utilities Commission (NH PUC) for the Clean Innovation Community Solar Program. This pilot program will support up to 20 total MW of new solar generation through multiple projects and provide savings to thousands of EAP customers through bill credits. The program will provide bill credits to participating EAP customers for 10 years once the new solar generation dollars in savings to those customers. For information, on the EAP program, please <u>click here</u>.

First Church Congregational United Church of Christ is presenting a fundraiser called "Shower the Church" throughout the year until December 31, 2019. They are seeking donations to help cover the costs of maintaining the building for all who enter the space. Many organizations share the space for their meetings. In addition to the "Shower the Church" jar, donations can be made to the church office or online at http://www.first-ucc.net/donate.

Upcoming events at First Church Congregational include: Saturday, August 3 from 8:00am-12:00pm- Annual Blueberry Fest! Saturday, August 24 from 8:00-12:00pm- Blueberry Pancake Breakfast PLUS \$5 Grab-a-Box! For information, call 603-332-1121 or visit <u>http://first-ucc.net/</u>.

The Governor's Inn is pleased to present The 15th Annual Summer Music Series at The Govenor's Inn. These events will be taking place at The Garage, 78 Wakefield St, Rochester, NH 03867. These events are free to attend! For more information, email <u>info@GovernorsInn.com</u>

Granite State Choral Society will host its "Perfect Fifth" anniversary singer's workshop on Saturday, August 10, 2019, from 8 am to 5 pm at Portsmouth Christian Academy, 20 Seaborne Drive, Dover. The workshop is open to all interested singers age 14 and older. Learn techniques & skills useful to group singing whether in a small church choir or large community ensemble. Cost is \$99 and includes a full day of clinics with highly skilled music professionals, lunch, and materials. Register at www.gschoralsociety.org.

Great Bay Community College is pleased to present WorkReadyNH. WorkReadyNH is a practical, tuition-free program designed to meet the needs of job seekers and career builders. You'll attend 60 hours of classroom instruction in a simulated workplace setting where you'll learn to practice soft skills. And you'll improve essential workplace skills through online, self-paced WorkKeys tutorials. Successful participants earn 2 highly recognized certificates! Visit, www.greatbay.edu/courses/business-training/workreadynh-0

Holy Rosary Credit Union was pleased to award seven local high school graduates with scholarships. A total of 223 scholarships totaling over \$226.000 were awarded to local students since 1996. Scholarship recipients this year included Alyssa Daigle, graduate of Spaulding High School, Adrienne Dwyer, graduate of St. Thomas Aquinas, Anthony LaBruto, graduate of Somersworth High School, Kelsey Pine, graduate of Coe-Brown Northwood Academy, and Sydney Todd, graduate of Somersworth High School.

Holy Rosary Credit Union hosted local author Jadyn Stevens for a book signing on July 6th at their Rochester main office. Those who attended were able to get a free signed copy of her book, "Sargent Major Dad", which was written and illustrated by Stevens.

Holy Rosary Credit Union recently sponsored two bedrooms at Abi's Place, who just celebrated their opening with a ribbon-cutting on July 17th. Abi's Place is a new transitional housing facility for mothers recovering from addiction and is operated by Hope on Haven Hill. HRCU staff outfitted the rooms with baby furniture, window treatments, quilts and blankets. For more information on HRCU, visit: www.hrcu.org

Kelley Classic Charity Golf Tournament to Benefit **Hope on Haven Hill** Friday, August 23rd at Rochester Country Club, sponsored by Bluebird Self Storage. For all of the details, contact: **richkelley@bluebirdstorage.com** 

Leone, McDonnell & Roberts, Professional Association, is pleased to announce that Evan Stowell has been named Managing Partner for the firm effective July 1, 2019. Evan will oversee the firm's five offices, while continuing to specialize in audit engagements, as well as taxation and accounting services. For more information about Leone, McDonnell & Roberts, visit: <u>https://lmrpa.com</u>

People's United Financial, Inc. announced the appointment of William Fleming as Senior Vice President, Relationship Manager for People's United Advisors. Fleming brings more than ten years of banking, wealth and portfolio management experience to People's United Advisors. For more information, visit: <u>www.peoples.com</u>

**Revolution Taproom & Grill** has been nominated for 6 Best of the Seacoast Awards. Be sure to go online and vote for Revolution and other local businesses. Visit <u>https://seacoastonline.gatehousecontests.com/Best-of-the-Seacoast-2019/</u>

**Riverstones Custom Framing and The Franklin Gallery** are hosting the exhibit, "Seacoast LGBT History: Even More Impact and Influence" from August 8 through August 30 at 33 North Main St Rochester. The exhibit's opening reception is on August 8th from 5-7pm. Light refreshments will be served, and the public is invited. For more info, visit the Seacoast NH LGBT Facebook page.

The **Rochester Fire Department** is proud to announce the 3rd Annual Rochester Fire Safety Festival and Parade on Sunday October 6th. For more information, contact Kaitlin at: <u>Kaitlin.Taatjes@rochesternh.net</u> or 603-581-9792.

Rochester Main Street invites you downtown to use the portable piano recently set out for public use. The piano is currently on display in front of Riverstone's Custom Framing at 33 North Main Street in downtown Rochester. The public is welcome to create music and entertain passersby. This piano will be outside and available through the summer months, weather permitting. For questions or information, contact Director@RochesterMainStreet.org.

Rochester's National Night Out will be held on August 6 from 5:30-8:30pm at the Rochester Common and will feature an after hours movie hosted by Guyer Travel Int'l, as well as over 20 local businesses and organizations, local food vendors, live music, family-friendly activities and more. For more information, contact Nicole Rodler at the Rochester PD, 603-330-7149 or nicole.rodler@rochesternh.net

The Rochester Opera House will be presenting a number of upcoming shoes! For a complete list, visit <u>www.rochesteroperahouse.com</u>.

SEACOAST SCORE is pleased to announce that it will be offering free mentoring services to the Rochester area. Do you want to start a business? Develop a business plan? Fund a project? Or just someone to bounce ideas. Find out what we are about, To set up a free mentoring appointment go to <a href="http://www.Seacoast.score.org">www.Seacoast.score.org</a>. or call 603-433-0575. Please request Rochester appointment on request form or when calling by phone. All mentors are volunteers and are certified.

**SOS Recovery Community Organization** will host an educational and support series for people raising grandchildren—Healthy Guardians and Grandparents on the second Thursday of each month, at the Rochester SOS Recovery Community Center at 63 S. Main Street in Rochester. Register at https://straffordrecovery.org/locations/rochester

Spring Village at Dover is hosting the Cars for a Cause Car Show Event on August 10th at 35 Pointe Place in Dover. This free event will benefit Walk To End Alzheimer's and Community Action Partnership of Strafford County. For more information, visit: <u>www.springvillagedover.com</u>

Tri-City Christian Academy is pleased to be offering a special offer for Chamber Members & Employees! For more information on this great offer, visit <u>www.tcca-nh.com</u> or call 603-692-2093.

Upala Yoga & Wellness Arts is offering new student deals! Sign up now and get 30 days for just \$45! For more information on the studio and classes offered, visit <a href="https://www.upala.org/">https://www.upala.org/</a>.

Waste Management is in need of Diesel Mechanics, in Rochester, NH. This position offers a \$2500 Sign on Bonus. Waste Management is in need of CDL Drivers (some positions require NO experience), and offering a \$3000 Sign on Bonus. We encourage any and all qualified veteran's to apply online, at <u>careers.wm.com</u>.

Want your news in upcoming newsletters? Email <u>memberservices@rochesternh.org</u> by the 20th of the month.

# What's Been Going on at the Chamber?

## Congratulations to First Seacoast Bank for there 10 year Anniversary of being in Rochester, NH



Our thanks to First Seacoast Bank for their commitment and many contributions to organizations and projects in the city. Cutting the ribbon is First Seacoast Bank President Jim Brannen along with branch manager Sharla Rollins, employees of the Rochester branch, Chamber and City officials.



Chamber ribbon cutting celebrating new ownership and expansion at Clemento's Pizzeria & Brew, LLC

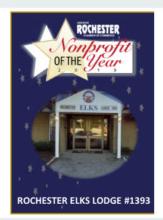


Ben Lowe, new owner at Clemento's Pizzeria & Brew welcomed Chamber & City officials to showcases the recent expansion that includes a game room. Clemento's Pizzeria & Brew is located at 160 Washington Street at the Rochester Crossing in Rochester.



# Celebrating COMMUNITY LEADERS







# 2019 **Chamber Leadership**

#### Officers Chairman of the Board

Anne Brown Daystar, Inc. Chairman-Elect Alan Johnson Atlantic Broadband Vice Chair, Governmental Affairs **Steve Cates** Waste Management Vice Chair, Membership Mark Zoeller Keller Williams Coastal Realty Vice Chair, Events & Fund Raisers Janet Oliver Unitil Treasurer Sharla Rollins Federal Savings Bank Immediate Past Chairman **Keith Newton** 

D.F. Richard Energy

#### Directors

Matt Beaulieu Service Credit Union Ted Chandler Lydall Performance Materials Blaine Cox **City of Rochester** 

Paul Gatehouse Independence Financial Advisors, LLC Rod Jablonski Bean Group Real Estate

> **Michelle Landry** Frisbie Memorial Hospital Kerrie Landry

> > **Cornerstone VNA** Kathleen Meserve

Eversource Bill McGlincey

Hannaford Supermarkets **Kevin Miller** Profile Bank

**Kelly Rogers** 

Kelly Wilson Rogers, Licensed Massage Therapist Tatiana Simon

Northeast Credit Union

#### **Chamber Staff**

President/CEO Laura Ring

**Events** Coordinator Madyson McCarthy

Part-Time Member Services Tanya Hervey College Intern

Tori Gagnon

#### **Greater Rochester Chamber of Commerce**



August 20	19 Chan	nber Ca	lendar
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Sunday	Monday	Tuesday	WEDNESDAY	THURSDAY	Friday	Saturday	UPCOMING EVENTS
				1	2	3	MARK YOUR CALENDARS
4	5	6	7	8	9	10	September 17 9-Hole Golf Social
							September 25 BAH Spaulding Composites
11	12	13	14 8:00am Ambassador Committee Meeting	15 7:30am Government Affairs	16 Chamber Raffle Bash!	17	October 10 Operation Thank You October 10
18	19	20	21	22	23	24	BAH at First Seacoast Bank October 23 Community Expo &
25	26	27 4:00 pm Chamber Raffle Comm	28 7:30 am Golf Social meeting	29 7:30am Board of Directors	30	31	Job Fair
		SEE THE EN	NCLOSED FLYER	S TO REGISTE	R FOR EVEN	ITS	
-	E A D E R S H Greater Roches	IP	LEADI Mission To develop leaders activities designed to benefit the future vit Sessions will consist Program Overvit • Comprehensive	through participa to encourage part tality of the great st of a Question a tew	ASS OF 202 ation in comm ticipation in a ter Rochester & Answer pan Session	0 unity awarene n active leade area. el with expert 15	ess sessions and ership role to
Leade	ership		<ul> <li>Classes will be h locations.</li> <li>Experiential ass</li> </ul>	neld at various	to manag City G Educa Arts &	ing a commu overnment tion	nity:

Leadership Greater Rochester

Growing leaders to help build

Live.

Learn.

FAD

our community

#### Graduation ceremony will be held Economic Development & at completion of the final class. Environment Non-Profit How To Apply

Leadership Greater Rochester applications and additional information can be found on the Leadership Greater Rochester webpage at Rochesternh.org/LeadershipGreaterRochester

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#### Let's Connect!

Health & Human Services

Criminal Justice & Public Safety

Please follow us on Facebook at Facebook.com/LeadershipGreaterRochesterNH

#### SIGN UP NOW!

assigned at the end of each class.

Please contact Leadership Greater Rochester at the Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 ~ Call 603-332-5080 or email leadership@rochesternh.org



# ROCHESTER Log in to your secure Member Portal today and take advantage of FREE benefits!

# Visit www.rochesternh.org!

# Click here to log in!



- Submit Member News & Press Releases
- Update Directory Listing Information

# It's FREE, Use Iti

\*News Releases, Job Postings, Discount Offerings, and Events post automatically to the Chamber's social media pages!

See Reverse Side for More Information on Advertising on the Website!

# **Advertising Opportunities Available!**

Gain valuable exposure by advertising on the Chamber's website!



# Visit www.rochesternh.org!

## Advertise with a Banner Ad Size: 480 x 120 pixels

## Home loan options to fit every need.

Visit our mortgage center to find the right loan for you

Banner ads link directly to vour website! Call Laura for pricing and availability!

# **Basic Membership Listing Features**

Members are each provided a free basic membership listing through the Chamber's Online Business Directory.

**Basic Membership Listing Includes:** 

- 200 Character Business Description
- 200 Character Driving Directions
- Add up to 8 Key Words
- Hours of Operation •
- **Mapping Feature**

See reverse side to learn more on upgrading your basic listing to the enhanced version.

Pictured Right, Example of Enhanced Listing!



# **Enhance Your Listing!**

By upgrading from a Basic Listing to an Enhanced Listing, members can add additional features listed below to further engage with those that visit their member page. In addition to the Basic Membership Listing features, Enhanced Membership Listing Includes:

- YouTube Video 1600 Character Business • Description
- Website Ecard
- Photo Gallery
- 5 Bulleted
- Highlights
  - Unlimited Keywords
- Your Website Search Results Logo

Include Search Photo Linking to

- Search Results Summary

# Cost: \$100 Per Year

Sign My Business Up for the Enhanced Listing!

Payment Enclosed \_\_\_\_Invoice Me

Con	npa	my	Name:	
0				

Contact:

Phone:

Email:

For additional information or questions on utilizing the website and its features, call the Chamber at 603.332.5080 or email membership@rochesternh.org!





# September 25, 2019 ~ 5:30-7:00 PM

Hosted by:



At 55 Nadeau Drive Rochester, NH 03867



Join **Spaulding Composites**, **Inc.** as they host a Business After Hours on Wednesday, September 25, 2019 to invite members of the local business community to learn about their operations as well as provide tours of their facility.

Enjoy some food and beverages while networking with fellow Chamber members.

Bring plenty of business cards for networking and raffles.

Please RSVP by September 19, 2019 to: www.rochesternh.org/BAH-September

# Save the Date.. Thursday, October 10, 2019

Volunteers Are Needed to assist in the delivery of the new 2019/2020 Business Referral Directory and <u>THANK</u> members for their continued support of the Chamber!



2019 Operation Thank You

The Seacoast's own community bank

FEDERAL SAVINGS

BANK -

Underwritten By:

8:00 am- 9:00 am Instructional gathering with a complimentary breakfast provided to volunteers at The Governor's Inn. 78 Wakefield Street, Rochester.
9:30 am- 12:00 pm Teams of 3-4 volunteers will visit their assigned areas to thank members for their support and deliver the new Chamber Business Referral Directory.
12:00 pm - 4:30 pm Deliver completed contact cards to Chamber office.





# Operation Thank You Sign Up

Team Name:

Team Members: \_

# Attending Breakfast:

Return by Friday, September 20, 2019 to: Greater Rochester Chamber of Commerce

Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 Phone: 603-332-5080 Fax: 603-332-5216 Email: memberservices@rochesternh.org



WE WANT 1	TO MAKE SURE YOUR BUSINESS LISTING IS ACCURATE
updates to the listing that you wa with the information below to ma Members receive <b>ONE FREE</b> lis Please decide which Business C category are \$25/additional cate	ting in the Chamber's Business Referral Directory. Please review your listing(s). Category(ies) you would like to be located under. Listings under more than one business gory.
REPEAT the same informati	on as last year CHANGE my business listing(s) as noted below or on the attached.
FREE BUSINESS LISTING	
BUSINESS NAME	CATEGORY
CONTACT (No more than 2, job t	itles not included)
ADDRESS (location)	
ADDRESS (mailing)	
TELEPHONE #	FAX #
EMAIL ADDRESS (One email pe	rmitted)
Do you want Email address p	rinted In Member Directory?YesNo On website?Yes No
WEB SITE ADDRESS	
CURRENT PARTICIPANT IN TH	E CHAMBER DISCOUNT CARD PROGRAM?YES NOSEND INFO
SOCIAL MEDIA LOCATION(S):	www.facebook.com/ Twitter: @
BUSINESS DESCRIPTION (8-10	Words Only)
ADDITIONAL BUSINESS CATI	EGORIES - \$25 EACH
To increase your exposure, you r Directory. The cost of each addit	nay be listed under multiple business categories in both the printed and online Member ional category is \$25.
I wish to be listed under	my main business category only at no charge.
I wish to <u>also</u> be listed u	nder the following business categories at \$25 each.
Total \$	Payment EnclosedPlease Invoice Me

#### PLEASE RETURN BY MONDAY, AUGUST 5, 2019 TO

Greater Rochester Chamber of Commerce, 18 South Main Street, Rochester, NH 03867 Phone: (603) 332-5080 Fax: (603) 332-5216 Email: memberservices@rochesternh.org

### FOR INTERNAL USE ONLY

AMB

_CM	CC
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\_Listing(s)

\_\_\_ CDC \_\_

Relocation

# 2019/2020 BUSINESS REFERRAL DIRECTORY & WEBSITE ADVERTISING

The Chamber Business Referral Directory is an annual publication containing business listings of Chamber members under their respective business category(ies) that is widely distributed to fellow Chamber members, accommodations, restaurants and the public to promote the products and services available from our members.

To support the production of this valuable publication, members are offered affordable advertising rates to meet a variety of budgets. Please consider supporting this business publication that promotes Chamber member businesses.



## SEVERAL ADVERTISING OPTIONS AVAILABLE:

- Website Banner Ad See the Example Here! -
- Enhance Your
- Membership Listing See the Example Below!
- Printed Guide Ad
- Business Listings in Multiple Business Categories

# Not too big... local decision making.

Learn more about Business Banking at Service Credit Union.

Advertise with a Banner Ad!

Size: 480 x 120 pixels

Contact Laura at the Chamber for pricing and space availability!

SERVICE CREDIT UNION \*\*\*\*

Banner Ads Link Directly to Your Website and Appear on the Selected Page on the Chamber's Website for TWO YEARS!

You can also choose to have multiple ads scrolling to highlight different areas of your business!

## ADVERTISING SPECIAL!

Advertise in both the print directory AND purchase a banner ad and receive a FREE Enhanced Membership Listing and **\$100 OFF** your banner ad fee!

### ENHANCED MEMBERSHIP LISITING BENEFITS

By upgrading from a Basic Listing to an Enhanced Listing, members can add additional features listed below to further engage with those that visit their member page. In addition to the Basic Membership Listing features, Enhanced Membership Listing Includes:

#### **Basic Membership Listing Features:**

- 200 Character Business Description
- 200 Character Driving Directions
- Include 8 Keywords
- Hours of Operation
- Mapping Feature

In Additional to the Basic Features, the Enhanced Membership Listing Features:

- 1600 Character Business Description
- Search Photo Linking to Your Website
- YouTube Video
- Website Ecard
- Photo Gallery
- Include 20 Keywords
- 5 Bulleted Text Links
- Results Summary

## Sample Enhanced Membership Listing



## SEE REVERSE SIDE FOR GREAT ADVERTISING RATES!



OUR ADVERTISING RATES OFFER GREAT SAVINGS WITH COMBINED PRINT GUIDE AND WEBSITE ADVERTISING!

INCREASE VISIBILITY IN THE BUSINESS REFERRAL DIRECTORY AND ON WEBSITE BY PURCHASING ADDITIONAL CATEGORIES THAT YOUR BUSINESS COULD BE LISTED UNDER.

# 2019/2020 BUSINESS REFERRAL DIRECTORY

# & WEBSITE ADVERTISING SIGN-UP

Company	Contact	
Phone	Email	
YES, PLEASE RES	SERVE THE AD SPACE INDICATED	) BELOW
[] Inside Covers (Full Page Dimensions: 4 1/4"wi	\$1000 + \$100 (enhanced listing) de x 7" height)	\$1100
[] Premier Divider Page	\$500 + \$100 (enhanced listing)	\$600
[ ] Full Page - (Full Page Dimensions: 4 1/4"wid	\$350 + \$100 (enhanced listing) de x 7" height)	\$450
[] 1/2 Page - (1/2 Page options: Vertica	\$250 + \$100 (enhanced listing) I (2 1/8" x 7") or Horizontal (4 1/4" x 3 5/8")	\$350
[] 1/4 Page - (1//4 Page Options: Vertica	\$200 + \$100 (enhanced listing) al (2 1/8″ x 3 5/8″) or Horizontal (4 1/4″ x 1 3/4	\$ <b>300</b>
[] 1/8 Page - (1//8 Page Dimensions: 2 1/8"wi	\$150 + \$100 (enhanced listing) ide x 1 3/4" height)	\$250
[] Enhanced Membership	Listing Only	\$100
See Reverse Side for the	e Benefits of Enhancing Your Membe	ership Listing!
[] Previous Ad Edit Fee		\$15

Ads **must** be sent in PDF format. Website Ecards can be sent in JPEG or PNG format.

#### FREE BUSINESS CATEGORY LISTING

As a benefit of Chamber membership, you are provided with one free business listing in your main business category in the 2019/2020 Business Referral Directory.

#### Main business category (FREE) \_

#### MULTIPLE BUSINESS CATEGORY LISTINGS (OPTIONAL)

Make sure fellow members and the public find you in all of the appropriate business categories that pertain to your business. Have your business listed in multiple business categories in the Business Referral Guide for **\$25 per category**. (Examples: This is ideal for the restaurant owner who also caters or has a function room, the real estate broker who also does property management, or the banker who also offers loans and mortgages)

#### RETURN BY August 16, 2019 : Directory Ad & Enha

Greater Rochester Chamber of Commerce 18 South Main Street Rochester, NH 03867 Phone: (603) 332-5080 Fax: (603) 332-5216 Email: memberservices@rochesternh.org

<b>BUSINESS REFERRAL</b>	DIRECTORY	/WEBSITE	ADVERTISING	SIGN-UP
	(See pric	ac aboval		

(See prices up	50107
Directory Ad & Enhanced Listing	\$
Directory Ad Only	\$
Enhanced Membership Listing Only (\$100)	\$
Additional Category Listings in guide @ \$25 each	h \$
Edit previous ad (Add \$15)	\$
тот	AL \$
Amount Enclosed \$	Please invoice me

UNDER THE COMPLEX OF	R
	/IE/PLACE ctober 23, 2019
Rochester Con 150 Wakefield S	nmunity Center Street, Rochester Show 5:00—7:00pm Doors Open to Public
	PPORTUNITIES
COMMUNITY EXPO & JOB FAIR EXHI	BITOR SUGGESTED ITEMS TO BRING:
<ul> <li>MEET, DISCUSS AND SHOWCASE YOUR PRODUSERVICES TO THE LOCAL</li> <li>BUSINESS COMMUNITY AND THE GENERAL PUI</li> <li>EXHIBIT IN AN 8' SPACE WITH A 6' TABLE. EXHISPACE INCLUDES 6' DRAPED TABLE AND CHAIL</li> <li>PROMOTION ON CHAMBER WEBSITE PRIOR TO</li> <li>PROMOTION IN COMMUNITY EXPO &amp; JOB FAIR PROVIDED TO ATTENDEES</li> <li>ABILITY TO CONDUCT A RAFFLE AT YOUR TABLE GENERATE LEADS. YOU MAY ALSO DONATE A I ITEM THAT WILL BE DRAWN AS PART OF THE P</li> </ul>	<ul> <li>BLIC</li> <li>HIBITOR</li> <li>HIBITOR</li> <li>BROCHURES/FLYERS</li> <li>BUSINESS CARDS</li> <li>CURRENT/FUTURE JOB OPENINGS</li> <li>PROMOTIONAL MATERIALS (BANNERS, SIGNS, GIVEAWAYS</li> </ul> LE TO DOOR PRIZE NOW HIRING
COST TO EXHIBIT: \$150/BOOTH MEMBERS & \$200/BOOTH	
2019 COMMUNITY EXPO 8	& JOB FAIR REGISTRATION
Please sign my business up as an Exhibitor         \$150 Member         \$200 Non-Member         Invoice Me         Payment Enclosed	YES, I WOULD LIKE TO DONATE A DOOR PRIZE THAT WILL BE DRAWN AS PART OF THE BUSINESS & COMMUNITY EXPO PROGRAM THROUGHOUT THE EVENING! ITEM BEING DONATED: I WILL DROP THE ITEM OFF PLEASE PICK THE ITEM UP
BUSINESS:	CONTACT
Email: Electricity Needed?YesNo ta Area to conduct interviews needed?yes Electricity is limited and not guaranteed. Please play	_NO
*Should you require special assistance, request must e	BE RECEIVED IN WRITING PRIOR TO FRIDAY, SEPTEMBER 27, 2019.
18 South Main Stree Phone: 603-332-50	CHAMBER OF COMMERCE T, ROCHESTER, NH 03867 80 FAX: 603-332-5216 PROCHESTERNH.ORG



## Flag Sponsor ~ \$250

- Subject of Press Release(s) in September when the flags are put up in downtown Rochester
- Logo/link recognition on RTPOD Facebook page
- Recognition on RTPOD web page on Chamber website
- Business support is acknowledged to Rochester Police Department in writing and publicly at a Rochester Police Commission Meeting

## **Business Partner ~ \$100**

- Logo/link recognition on RTPOD Facebook page
- Recognition on RTPOD web page on Chamber website
- Business support is acknowledged to Rochester Police Department in writing

### ROCHESTER THANK A POLICE OFFICER DAY SPONSORSHIP SIGN UP

Company:	_Contact:
Name(s) to be used for recognition purposes:	
Email:	_ Phone:
□ Flag Sponsorship (\$250) Enclosed	□ Partner Sponsorship (\$100) Enclosed
Please make check payable to <u>Rochester Rotary Charit</u>	ties and return to:
Greater Rochester Cha	mber of Commerce

Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 Phone: 603-332-5080 ~ Fax: 603-332-5216 Email: events@rochesternh.org

# Paint the city BLUE DECORATING CONTEST

To enter, contact Tanya Hervey at tanya@tanyaleeherveyphotography.com

# - PRIZES

# For residences:

1st place \$250 cash prize 2nd place \$150 cash prize Honorable mention \$100 cash prize

Cash prizes sponsored by



# For businesses:

A **plaque** will be awarded and the winner will also receive a complimentary

e-blast sponsored by





LEADERSHIP GREATER ROCHESTER c/o Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 www.rochesternh.org

# CONFIDENTIAL LEADERSHIP CANDIDATE APPLICATION 2019-2020 CLASS

Leadership Greater Rochester is a leadership program developed by the Greater Rochester Chamber of Commerce.

#### Purpose

The purpose of Leadership Greater Rochester is to foster professional growth and identify leaders in the greater Rochester area.

Applicants must complete the following application in its entirety and return it with a brief essay to be considered for participation in the Leadership Greater Rochester program. Upon receipt of the application and essay, you will be contacted to schedule an interview. Class members will be notified and announced by August 1, 2019.

#### 1. Applicant

	Home Address		
	City	State	Zip
	Phone (Home)	(Business	
	Email		
2.	Employment		
	Current Employer		Date Began
	Employer Address		
	City	State	Zip
	Present Position/Title		Date Began
3.	Other Employment		
	Employer	Position/Title	From/To

4.	<b>Business or Professiona</b>	l associations (	or organizations	which you	are or have been	active

#### 5. Civic Involvement

<b>Organization</b>	Nature of Organization	Position	Date

#### 6. Education

Please list education, training and/or specialized programs:

Name	City/State	Years Enrolled	Major/Degree		
Additional Activities, Honors and Awards					

#### 8. References

7.

Please provide at least 2 individuals who can speak to your leadership potential and performance and whom we may contact regarding your qualifications.

Reference 1:		
Name	Title	
Address	Phone	
	2	

Reference 2:	
Name	Title
Address	Phone
Reference 3:	
Name	Title
Address	Phone

#### 8. Essay

Please prepare a brief one-page typed essay explaining your ideal vision of Rochester or your community and what you hope to gain from this program. (Please use the following page).

#### 9. Commitment to the Program

The Leadership Greater Rochester program is conducted on business days. Requirements include:

- Reading assignments
- Experiential assignments prior to each session.
- Attendance If a participant misses more than 2 sessions, he/she will be dropped from the program and tuition will be forfeited.
- Candidates must have the support and commitment of their employer. A letter of support to participate in the program from your employer must accompany this application.

#### 10. Tuition

Tuition for Leadership Greater Rochester is \$500.00 payable by either the applicant and/or their employer. Scholarships are offered to those who demonstrate need. If you wish to request scholarship assistance, please attach a letter describing your need and the amount requested.

#### **11. Application Deadline**

The application deadline to submit applications for the Leadership Greater Rochester Program is August 1, 2019.

For additional information, contact Laura Ring at the Greater Rochester Chamber of Commerce at 603-332-5080.

I understand the purpose of Leadership Greater Rochester and if selected, I will devote the time to completing the program.

Applicant Signature

Date

## Leadership Greater Rochester Essay

Please submit an essay explaining your vision of Rochester of your own community and what you hope to gain from participation in the Leadership Greater Rochester program.