



# Update Newsletter

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

*Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area*

May 2019



## Click To Attend!

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

### 45th Annual Golf Tournament

**Tuesday, June 4, 2019**  
**The Links at Outlook Golf Course**

**SIGN UP TO PLAY**

Underwritten By:  
**WM**  
WASTE MANAGEMENT

Sponsorship Opportunities Also Available

**Buy Tickets Now!**

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## Have you signed up to play?

**YOU STILL HAVE TIME!**

Sign up today to play in the Chamber's 45th Annual Golf Tournament!

Visit <http://business.rochesternh.org/events/details/chamber-45th-annual-golf-tournament-4515> to sign up and view more information about this fun event!

### Treat Yourself to Something Sweet 2019 Chamber Raffle

2019 Harley-Davidson FXLR Low Rider Motorcycle

**Winner Selects Either**

**Chamber Raffle Bash**  
Each Chamber Raffle ticket purchased ADMITS TWO to attend the Chamber Raffle Bash event  
Friday, August 16, 2019 \* 6:00 to 10:00 pm  
at The Governor's Inn, 78 Wakefield Street, Rochester  
Buffet • Entertainment • Chamber Reverse Raffle • 2nd Chance Prizes

**\$10,000 cash prize**

Event Underwriter  
**D.F. RICHARD**  
ENERGY

Ticket Sponsor  
**SERVICE CREDIT UNION**  
★★★★★

See enclosed flyer for additional details!

**CHAMBER RAFFLE**  
**TICKETS ARE NOW ON SALE FOR YOUR CHANCE TO WIN A HARLEY OR \$10,000! VISIT <http://rochesternh.chambermaster.com/store/2019-chamber-raffle-tickets>**

**TO GET YOUR TICKET BEFORE THEY SELL OUT!**

**UPDATE NEWSLETTER  
UNDERWRITTEN BY:**

**WM**  
WASTE MANAGEMENT

# Membership Benefits

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## Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

## Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select *Job Postings* on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them!

Visit [www.rochesternh.org/Jobs](http://www.rochesternh.org/Jobs) to see a current list of job postings. For assistance logging in, call 603.332.5080.

**CHAMBER 101**

New members and seasoned members welcome! Learn about what's new and how the Chamber can assist YOU!

April Sessions:  
Tuesday, May 21 8-9:30am  
Wednesday, May 22 3-4:30pm

Each Session is Limited to 20 Attendees! Call the Chamber at 332.5080 or email [events@rochesternh.org](mailto:events@rochesternh.org)!

**YOUR CHAMBER WILL BE LAUNCHING THE MAY SESSIONS OF CHAMBER 101 NOTED ABOVE!**

**SPONSORED BY:**



Chamber 101 is designed to show both seasoned and new members the various benefits included in their membership, and how to navigate through the members-only information center!

Each month we will be hosting two sessions of Chamber 101, where members can walk through how to register for events, post job vacancies, upload events, press releases, change business contact information, download flyers for upcoming events, and more! Sign up today as spots are limited. These sessions will also explain the various sponsorship and advertising options available for your business.



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

*A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!*

## Member Portal

*Have you logged into your Member Portal yet?!*

Did you know that a benefit of your Chamber membership includes the ability to log in to your member portal where you can submit your business' events, news releases, post job openings, download & print event flyers and so much more?!

- Submit news releases and events to help further promote your companies' activities.
- Post job openings
- Register for events
- Download/print event flyers
- Pay bills online
- Submit requests for proposals
- Search for members by categories
- And much more!

*Attend a Chamber 101 session or call us today with any questions or help logging in!*



# Upcoming Chamber Events

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## BUSINESS *after* hours

Thursday, May 16, 2019

5:30-7:00 pm

Hosted by:



FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY

35 Industrial Way #106  
Rochester, NH 03867



Register at: <http://www.rochesternh.org/BAH-May>



## GREATER ROCHESTER YOUNG PROFESSIONALS GROUP

# PAINT NIGHT

Tuesday, May 21 2019

6:00-8:00pm

RiverStones Custom Framing  
33 North Main St  
Rochester, NH

Register at: <http://www.rochesternh.org/GRYPMay2019>



## Greater Rochester Young Professionals

Join the Greater Rochester Young Professionals Group for our upcoming 2019 meetings! The Young Professional Group meets on the 3rd Tuesdays of every month, unless otherwise indicated. Each meeting you attend you will have a chance to become our monthly Young Professional on the Move!

### Upcoming Young Professional Meetings:

Tuesday, May 21— PAINT NIGHT! at

RiverStones Custom Framing  
-33 North Main St, Rochester NH

Wednesday, June 18— Photography Class at

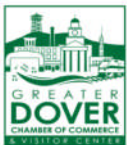
Tanya Lee Hervey Photography  
-24 Union Street, Rochester NH

NO MEETING IN JULY

To register for these events, visit [www.rochesternh.org](http://www.rochesternh.org)  
*We hope you will consider joining this dynamic group!*

Visit our website for more information, or call our office Tori Martin at our office 603-332-5080!

## TRI-CHAMBERS OF COMMERCE



Thursday, June 20, 2019

5:00-7:00 pm



30 Rochester Neck Road  
Rochester, NH 03867

Register at: <http://www.rochesternh.org/TriChamberJune2019>

# Membership Update

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## *Congratulations!* Member Anniversary Recognitions

The Chamber wants to recognize and thank the following members that have 5, 10, 15, 20 or 25 years of Chamber membership in May!

### 5 Years

Wentworth Home  
McGroen Partners, LLC  
Granite State Lab  
Doug's Towing, LLC

### 15 Years

Rochester Main Street

### 20 Years

St. Leo's Children's Center

*Those celebrating 10 or 25 years of membership are presented with a special Chamber anniversary plaque for their support. Those celebrating 20 years of membership are presented with a special anniversary plate for their continued support.*

## Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

A-D Archambault Plumbing & Heating, Inc.

Acme Rug and Upholstery Cleaning

Admiral Property Management, LLC

Bill Powers Painting

Branyen Insurance Agency

Community Partners

ConvenientMD Urgent Care

Cut-N-Tyme Hair Salon

Feliciano Limousine, LLC

Grace Community Church

Liberty International Trucks of NH, LLC

Mac Ford Custom Building, LLC

Milton Veterinary Hospital

New Style Homes

Renaissance Signs, LLC

Rochester Elks #1393

Rochester Main Street

Rochester Toyota

St. Leo's Children's Center

State Farm Insurance- Kevin Ryan

The Governor's Inn and Spaulding Steak & Ale

The Potter's House Bakery & Café

The Village at Clark Brook Apartments

Townsquare Media NH

Varney's Launder Center

Wal\*Mart

Wentworth Home

Wit-Way Supply

YMCA of Strafford County

## Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact the Chamber or complete the attached form and email to [membership@rochesternh.org](mailto:membership@rochesternh.org)!







**LEADERSHIP**  
Greater Rochester



*Leadership  
Greater Rochester*

Growing leaders to help build our community

## LEADERSHIP GREATER ROCHESTER

September, 2019 to May, 2020

**Mission**  
To develop leaders through participation in community awareness sessions and activities designed to encourage participation in an active leadership role to benefit the future vitality of the greater Rochester area.

**Program Overview**

- Comprehensive 8 session program meeting once a month from September to May.
- Classes will be held at various locations from 8:00am-12:00 pm.
- Experiential assignments are assigned at the end of each class.
- Graduation ceremony will be held at completion of the final class.

**Sessions**  
Class sessions will cover topics crucial to managing a community:

- City Government
- Criminal Justice & Public Safety
- Arts & Culture
- Health & Human Services
- Education
- Economic Development & Environment
- Non-Profit



Live.  
Learn.  
LEAD

**How To Apply**

Leadership Greater Rochester applications and additional information can be found on the Leadership Greater Rochester webpage at [Rochesternh.org/LeadershipGreaterRochester](http://Rochesternh.org/LeadershipGreaterRochester)

**Let's Connect!**

Please follow us on Facebook at [Facebook.com/LeadershipGreaterRochesterNH](https://www.facebook.com/LeadershipGreaterRochesterNH)

**Questions?**

Please contact Leadership Greater Rochester at the Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867 ~ Call 603-332-5080 or email [leadership@rochesternh.org](mailto:leadership@rochesternh.org)

3300 LB



## RENOVATION DEBRIS?



For collection, yellow lifting straps must be able to connect above the bag.

## THE BAGSTER® BAG CAN TAKE IT ON

Waste Management's new Bagster Dumpster in a Bag® can take on the waste from your next project. Buy in store, fill, and schedule collection from Waste Management. Go to [thebagster.com](http://thebagster.com) to find a retailer near you.

The Bagster bag is provided by WM Bagco, LLC, a Waste Management company.

## Young Professional

on the **MOVE!**

**Name:** Cora Lynn-Hoppe

**Hometown:** Portsmouth, NH

**Education:** Working on my MBA for not-for-profit leadership

**Employer:** Rochester Child Care Center

**How Long Have You Worked Here:** 5+ years

**What is Your Role:** School Age Program Director

**Tell Us Why You Love Your Job:** I get to do what I love everyday: support families and our amazing community!

**Tell Us What You Like About GRYP:** Networking with amazing people!



**Bonney Staffing has job openings:** Apply online today at [www.bonneystaffing.com](http://www.bonneystaffing.com), walk-in to their Portsmouth office at 767 Islington Street in Portsmouth, NH or call 603-430-2121.

**Children's Museum of Dover** will present various upcoming events. Visit [www.childrens-museum.org/calendar/2019-01](http://www.childrens-museum.org/calendar/2019-01) for a complete list of events.

**The City of Rochester** is pleased to announce that Wings and Wheels Returns to Rochester's Skyhaven Airport, **June 1st from 10:00 am- 3:00 pm**. The event accepts suggested donations in lieu of a cost of admission. For more information please visit [www.wingsandwheelsrochesternh.com](http://www.wingsandwheelsrochesternh.com).

**The City of Rochester:** City Manager Blaine Cox announces that Rochester is hosting the 2019 Household Hazardous Waste Collection Day for Rochester and other surrounding communities on **Saturday, May 4, from 8:30am-12:30pm** at the Turnkey Landfill on Rochester Neck Road. **\*\*To accommodate this event, the residential drop off site for trash and yard waste will be closed on May 4, due to ongoing construction.\*\*** For more information, and for a full list of acceptable and not acceptable items, visit [https://www.rochesternh.net/sites/rochesternh/files/uploads/2019\\_hhw\\_day\\_flyer.pdf](https://www.rochesternh.net/sites/rochesternh/files/uploads/2019_hhw_day_flyer.pdf)

**Edward Jones- Megan Stewart** is presenting Ladies night out on **Thursday, May 2, 2019!** The New Rochester/Dover area Women's group is holding their first ever Ladies night out. The night will start off with our very own Megan Stewart, Financial Advisor for Edward Jones. Take Control of Your Financial Future: Master Five Money Questions for Women" It will short and sweet, but very impactful, you don't want to miss it. Following the seminar, Lisa Landry of LML Studio Art will be hosting a paint night. For more information on the paint night visit <https://lmlstudioart.com/collections/paint-party-event-tickets> If you plan on joining the seminar and or paint night email [Megan.Stewart@EdwardJones.com](mailto:Megan.Stewart@EdwardJones.com) so we can get a head count. Location: *Magrillas 19 Hanson St Rochester NH \*Do not part in the residential parking across the street. They do tow.*

**Get Your Flu Shot!!! ConvenientMD Urgent Care** offers high-quality, fast and affordable medical care for illness and injury, 7 days a week, from 8am to 8pm. The link to website Free Flu Shot info is: [convenientmd.com/patient-services/flu-shots/](http://convenientmd.com/patient-services/flu-shots/) or visit [www.convenientmd.com](http://www.convenientmd.com).

**Granite State Choral Society** will be presenting Mozart's "Requiem" in collaboration with Symphony NH and the Nashua Choral Society. Concerts are scheduled for **May 5, 2019** in Nashua and **May 18 & 19, 2019** in Rochester. For more information, visit [www.gschoralsociety.org](http://www.gschoralsociety.org).

**Great Bay Community College** is pleased to present WorkReadyNH. For more information and to view the full schedule visit, <http://www.greatbay.edu/courses/business-training/workreadynh-0> or email [WorkReadyGBCC@ccsnh.edu](mailto:WorkReadyGBCC@ccsnh.edu).

**Holy Rosary Credit Union- HRCU** held their 57th Annual Meeting on Wednesday, March 20th at Our Lady of the Holy Rosary Parish in Rochester, New Hampshire. They were joined by approximately 150 members and guests for recognitions, speeches and dinner. For more information, and to view the full write-up, visit <https://www.hrcu.org/about/about-us/around-our-community/hrcu-holds-57th-annual-meeting/>

**LifeBalance Counseling, Coaching & Wellness News:** Jessica Pinkham, LICSW, Owner and Manager of LifeBalance Counseling, Coaching & Wellness is pleased to announce services specifically for Millennials. Emerging adulthood is filled with heavy stressors, but you don't have to do this on your own. LifeBalance, CCW offers a healthy and supportive outlet for processing and exploring to help your life become a lot more manageable. Contact LifeBalance, CCW to get started - <https://lifebalancecoachnh.com/> or 603-332-8000.

**The Monarch School of New England** is pleased to announce that The Frog Prince & Other Frogs will be presented at the Monarch School of New England High School & Vocational Center on **Friday, May 3 2019 at 6:00 p.m.** Doors will open half an hour before the show and seats are available on a first come, first served basis. Light refreshments will be provided. For more information, email Amanda Martineau at [amartineau@monarchschoollne.org](mailto:amartineau@monarchschoollne.org).

**Revolution TapRoom and Grill** is pleased to announce that they will be selling tickets for a Lunch & Launch Fundraiser for the annual Rochester Riverwalk. The event will be held on **Saturday, May 18** starting at 11:00 am. Bring your kayak or canoe! Tickets are on sale now at The Revolution. Enjoy a day on the water followed by a picnic lunch!

**Rochester Child Care Center** is pleased to be presenting the 2019 5k For Kids! 5 K Run/walk to benefit programs of Rochester Child Care Center. **Saturday, May 25, 2019**, 9 am registration, 10 am start at the McClelland School, 59 Brock St., Rochester. Register at [www.rochesterchildcare.org](http://www.rochesterchildcare.org) or call 332-9333.

**The Rochester Elks #1393 News:** On **Saturday, March 23rd, 2019** the Rochester Elks conducted the annual awards ceremony at their facility located at 295 Columbus Avenue in the Lilac City. Many members were recognized by outgoing Exalted Ruler Bob Benoit for their volunteer efforts and committee work.

**The Rochester Elks #1393** conducted their annual installation of officers on Saturday, March 30. For more information about the Elks, visit [www.elks.org](http://www.elks.org)

**Rochester Grange** is pleased to present a "Meet & Greet" Event at the Rochester Grange Hall located at 21 Charles Street on **Saturday, May 18, 2019** at 7:00pm. Come meet organizations and businesses from our community for this free, family friendly gathering. For more information, contact Lois at 603-332-4033.

**Rochester Main Street** will be hosting a number of upcoming events: May 1- Superhero Trivia at The Revolution- 7:00-8:30pm  
May 4- Free Comic Book Day- 10:00am-4:00pm  
For more information visit <http://www.rochestermainstreet.org/>.

**Saint Elizabeth Seton School News:** Join us for our 2nd annual Crusader 5K. Flat, fast course for walkers and runners! Flat, fast course for walkers and runners! 5k starts and ends at St. Elizabeth Seton School.

**Date: May 18 / 9am-** \$20 (ages 13 and up) \$10 (ages youth 12 and under) \$50 (family rate) Discounted fees till May 11 Race day fee is \$25 per person or \$50 per family. For more information, visit <https://www.runreg.com/st-elizabeth-seton-crusader-5k> or email Joy Wright at [joy.wright@sesschool.org](mailto:joy.wright@sesschool.org)

**SOS Recovery Community Organization** has been named the recipient of one of the awards for the 2019 Capacity Building Opportunity Grant, an intensive technical assistance opportunity for peer-run, recovery community, family-run, and youth- and young adult-run organizations. The grant, which is not a monetary award, focuses on evidence-based technical assistance.

For more information, visit <https://straftfordrecovery.org/>  
**SOS Recovery Community Organization** will be hosting a "Get a Grip on Your Credit program". Get a Grip on Your Credit Program is a free program sponsored by NH Federal Credit Union Center for Finance and Education will be hosted at the Dover SOS Recovery Community Center, located at 4 Broadway in Dover, on **Thursday, May 2nd** from 6 p.m. to 7 p.m.

<https://www.eventbrite.com/e/get-a-grip-on-your-credit-improve-your-score-private-event-sos-recovery-community-organization-tickets-56508262735>

**The Southeast Habitat for Humanity** is pleased to present the 5th Annual Garden Party, Silent & Live Auction, Food and Drinks on **Thursday, June 6** from 5:00pm-8:30pm at the Moffat Ladd Gardens, 54 Market St, Portsmouth, NH 03801. Sponsorships are available! For more information, contact Virginia at [admin@senhhabitat.org](mailto:admin@senhhabitat.org) or visit <http://www.senhhabitat.org>.

**Spring Village at Dover** is pleased to host a Caregiver Chats group twice a month. **Two Meeting Times Offered Each Month:**

Second Tuesday from 10 a.m. to 11 a.m. & fourth Thursday from 1 p.m. to 2 p.m.

For more information, contact Jacki Brewster at 603-842-4908.

**Spring Village at Dover** is also pleased to be opening soon!

**The Governor's Inn** is pleased to announce their Comedy Night **May 10, 2019!** We've got a great night of comedy coming with headliners Tom Hayes and Rob Steen ... all part of the Headliner's Comedy Club acts across New England. A dinner option is available just before the show. Tickets for Comedy Nights at The Governor's Inn are \$10 in advance and \$15 at the door. A complete dinner & show package is available for only \$30. Dinner includes a salad, chicken entree and dessert. For more information, and for tickets, visit <https://www.brownpapertickets.com/event/4197784>

**The Rochester Museum of Fine Arts**, in association with The Argh Gallery, is pleased to announce a one-day-only exhibition featuring a genuine "LOVE" screen print signed by Robert Indiana. The event will take place in the Bernier Room at the Rochester Community Center on **Saturday, May 4th** from 1-3pm. Light refreshments will be served. Visit [www.rochesterma.org](http://www.rochesterma.org) for more information.

**The Rochester Opera House** will be presenting a number of upcoming shoes! For a complete list, visit [www.rochesteroperahouse.com](http://www.rochesteroperahouse.com).

**The Rochester Public Library**, Library Director Brian Sylvester and Friends of the Rochester Library are pleased to announce that the Friends will host their third annual Sweet Art fundraiser next month. Non-professional bakers are invited to apply to participate in the dessert creation competition, which will be held on **Saturday, May 11, from 1-3:30 p.m.** in the Community Room at the library. All entrants should plan to make enough samples of their signature item to satisfy 100 tasters. For more information, call 603-332-1248.

**The Rochester Public Library**, Library Director Brian Sylvester is pleased to announce that the Rochester Library has completed and launched a redesigned website. Among the site's new features is a recommendations page, which has a continually updated list of suggested books on various subjects. Users can access the recommendations by [clicking here](#). The new site also includes a [monthly artist spotlight archive](#), which so far contains four years of highlighted artists. For more information, visit <https://www.rpl.lib.nh.us/>.

**The Rochester Youth Soccer Association (RYSA)** is seeking various sponsorships! Youth sports is an excellent way for a business to give back to the community. For those interested in sponsoring our RYSA program for the 2019 spring, summer, and fall seasons, click the link for more information <https://sports.bluesombrero.com/Default.aspx?tabid=775594>

**The Rochester Youth Soccer Association (RYSA)** is seeking various sponsorships! Youth sports is an excellent way for a business to give back to the community. For those interested in sponsoring our RYSA program for the 2019 spring, summer, and fall seasons, click the link for more information <https://sports.bluesombrero.com/Default.aspx?tabid=775594>

**Tri-City Christian Academy** is pleased to be offering a special offer for Chamber Members & Employees! For more information on this great offer, visit [www.tcca-nh.com](http://www.tcca-nh.com) or call 603-692-2093.

**Upala Yoga & Wellness Arts** is offering new student deals! Sign up now and get 30 days for just \$45! For more information on the studio and classes offered, visit <https://www.upala.org/>.

**Want your news included in upcoming newsletters? Email [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org) by the 20th of the month.**



# What's Been Going on at the Chamber?

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## 2019 Annual Dinner Awards Banquet

The Chamber celebrated their annual dinner and awards banquet last month on Friday, April 12, 2019. Thank you to all of our sponsors and attendees!



2019 Business of the Year—  
Federal  
Savings Bank



2019 Non-Profit of the Year—  
Rochester Elks Lodge #1393



2019 Citizen of the Year—  
Patricia Rainboth



Entertainment provided by:  
Nate Therrien Trio

Banquet Photography  
courtesy of:



\$1,500 Grand Prize winner—  
Kayla Gamby

Greater Rochester Young Professional  
Group  
April Meeting at The Pottery Paddock!



Tri-Chamber Business After Hours at  
Profile Bank of Somersworth!



**2019**

## Chamber Leadership

### Officers

Chairman of the Board

**Anne Brown**  
*Daystar, Inc.*

Chairman-Elect

**Alan Johnson**  
*Atlantic Broadband*

Vice Chair, Governmental Affairs

**Steve Cates**  
*Waste Management*

Vice Chair, Membership

**Mark Zoeller**  
*Keller Williams Coastal Realty*

Vice Chair, Events & Fund Raisers

**Janet Oliver**  
*Unitil*

Treasurer

**Sharla Rollins**  
*Federal Savings Bank*

Immediate Past Chairman

**Keith Newton**  
*D.F. Richard Energy*

### Directors

**Matt Beaulieu**  
*Service Credit Union*

**Ted Chandler**  
*Lydall Performance Materials*

**Blaine Cox**  
*City of Rochester*

**Paul Gatehouse**  
*Independence Financial Advisors, LLC*

**Tanya Hervey**  
*Tanya Lee Hervey Photography*

**Rod Jablonski**  
*Bean Group Real Estate*

**Michelle Landry**  
*Frisbie Memorial Hospital*

**Kerrie Landry**  
*Cornerstone VNA*

**Kathleen Meserve**  
*Eversource*

**Bill McGlincey**  
*Hannaford Supermarkets*

**Kevin Miller**  
*Profile Bank*

**Kelly Rogers**  
*Kelly Wilson Rogers, Licensed Massage Therapist*

**Tatjana Simon**  
*Northeast Credit Union*

### Chamber Staff

President/CEO  
**Laura Ring**

Member Services/Communications  
**Tori Martin**

**Greater Rochester  
Chamber of Commerce**

18 South Main Street



# May 2019 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	UPCOMING EVENTS
	29	30  4:00pm Banquet Committee	1	2	3	4	<b>MARK YOUR CALENDARS</b>  <b>June 4</b> Golf Tournament  <b>June 18</b> GRYP Meeting at Tanya Lee Hervey Photography  <b>June 20</b> Tri-Chamber BAH at Waste Management  <b>August 16</b> Chamber Raffle Bash
5	6	7	8	9	10	11	
12	13	14  4:00 pm Chamber Raffle Committee	15	16 7:30 Gov't Affairs  5:30 BAH- YMCA of Strafford County	17	18	
19	20	21  Chamber 101 AM Session  GRYP @ RiverStones	22  Chamber 101 PM Session	23 7:30 Board of Directors	24	25	
26	27 <b>OFFICE CLOSED- Memorial Day</b>	28	29	30	31	1	
SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS							



**Join the Greater Rochester Chamber  
for an adventure to...**

**China!**

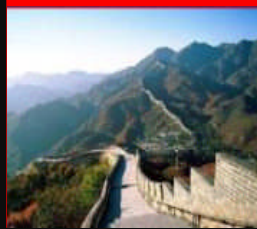
**October 19-27, 2019**

**Depart from Boston for only \$2,499!**

### Trip includes:

- Beijing, Shanghai, Suzhou, Hangzhou!
- Entrance fees or attractions
- 3 meals each day
- Roundtrip international airfare & Chinese domestic airfare & tax
- 4 & 5-star hotel accommodations
- Deluxe bus tours
- Fluent English-speaking tour guides

Please call Tori at the Chamber for details.  
Phone: 603-332-5080.





*Shoot for the Stars*

ROCHESTER  
CHAMBER OF COMMERCE

FRIDAY APRIL 12, 2019  
6:00-9:30PM

THE RED BARN AT OUTLOOK FARM  
299 PORTLAND STREET  
SOUTH BERWICK, MAINE

2019 ANNUAL DINNER  
& AWARDS BANQUET

CO-UNDERWRITTEN BY:

**EVERSOURCE**

**SERVICE CREDIT UNION**  
★★★★★



The Chamber wishes to thank all the sponsors, donors, attendees and volunteers for their support of the Chamber's Annual Dinner & Awards Banquet. This year's event was a wonderfully elegant evening that was enjoyed by all!

### \$1,500 Grand Prize Raffle Sponsor



### Social Hour Sponsor



### Program Sponsor



### Award Sponsors



### Decoration Sponsor



### Corporate Sponsors



### Photography Services Sponsored by:



### Table Sponsors:

Acme Rug & Upholstery Cleaning  
BootLeggers Footwear Center  
Bourque's Flooring  
Compass Home Inspections  
Cornerstone VNA  
Cross Insurance  
Doug's Towing, Inc,

H J Grondin & Son, Inc.  
Lakeside Mobility & Scooter  
Law Office of Carl W. Potvin,  
Poulin Chrysler Dodge Jeep & Ram  
Raiche & Company, CPA's  
Rochester Economic Development

### Nate Therrien Trio Entertainment Sponsored by:



### Registration Sponsor



### Centerpiece Sponsor



### Dessert Sponsors



Monarch School  
of New England



# 45th Annual Chamber Golf Tournament

**Tuesday, June 4, 2019 • The Links at Outlook**

Underwritten By



## **2019 SPONSOR OPPORTUNITY INFORMATION FORM**

Sign Me  
Up!

### **Box Lunch Sponsor-** Receive the following promotion:

- Logo included on player's boxed lunches
- Logo displayed on PowerPoint Presentation at event
- Business name will be announced at the awards dinner following the tournament
- Logo in the Golf Tournament programs, newsletter flyers and eblasts
- Recognition as sponsor on Chamber's social media pages
- Business name listed on newsletter flyer following the tournament

### **LUNCH BOX SPONSORSHIP**

**Lunch Box Co-Sponsor: \$500.00** \_\_\_\_\_

### **Awards/Program Sponsor-** Receive the following promotion:

- Logo displayed on PowerPoint Presentation at event
- Business name will be announced at the awards dinner following the tournament
- Logo in the Golf Tournament programs (*Program sponsor receives ad on back page*)
- Business logo listed on newsletter flyers and eblasts
- Recognition as sponsor on Chamber's social media pages
- Business name listed on newsletter flyer following the tournament

### **AWARDS/PROGRAM SPONSORSHIPS**

**Program Sponsor: \$500.00** \_\_\_\_\_

**Awards Sponsor: \$400.00** \_\_\_\_\_

### **Golf Cart Sponsor-** Receive the following promotion:

- Sign with business name attached to golf carts during entire tournament
- Logo displayed on PowerPoint Presentation at event
- Logo in the Golf Tournament programs, newsletter flyers and eblasts
- Recognition as sponsor on Chamber's social media pages
- Business logo listed on newsletter flyer following the tournament

### **GOLF CART SPONSORSHIP**

**Signage on all carts: 1 Sponsor \$800.00** \_\_\_\_\_

**2 Sponsors \$400.00 ea.** \_\_\_\_\_

### **Hole Sponsors-** Receive the following promotion:

- Signage with company name on course at the tee, on the green and in fairway
- Logo in Golf Tournament programs, newsletter flyer and eblasts
- Business name will be announced at the awards dinner following the tournament
- Business logo displayed on PowerPoint presentation at the tournament
- Business logo listed on newsletter flyer following the tournament

### **HOLE SPONSOR FEE**

**Sponsorship fee if sign up a foursome: \$300.00** \_\_\_\_\_

**Sponsorship fee without a foursome: \$350.00** \_\_\_\_\_

### **Tee, Green or Fairway Sponsors-** Receive the following promotion:

- Signage with company name at either the tee, on the green or in the fairway
- Listing in the Golf Tournament programs
- Business name displayed on PowerPoint presentation at the tournament
- Business name listed on newsletter flyer following the tournament

### **TEE, GREEN OR FAIRWAY SPONSOR**

**Tee/Green/Fairway Sponsor: \$200.00** \_\_\_\_\_

### **Team/Individual Prize Sponsors-** Receive the following promotion:

- Listing in the Golf Tournament programs
- Business name announced at the awards ceremony for winning players and teams
- Business name listed on the Chamber newsletter flyer following the tournament.
- Top Men and Women's team prizes will be awarded

### **TEAM/INDIVIDUAL PRIZE SPONSOR**

**Individual Prize: \$25-\$50** \_\_\_\_\_

**Team Prize: \$80-\$100** \_\_\_\_\_

**Top Team Prize: \$200 Each Team** \_\_\_\_\_

### **Hole in One Sponsors-** Receive the following promotion:

- Signage with company name on course at the tee
- Logo in the Golf Tournament programs, newsletter flyers and eblasts
- Business name announced at the awards dinner following the tournament
- Business name listed on newsletter flyer following the tournament.

### **HOLE IN ONE SPONSOR**

**Sponsor fee if signing up a foursome: \$350.00** \_\_\_\_\_

**Sponsor fee without a foursome: \$400.00** \_\_\_\_\_

### **Raffle and Auction Prize Sponsors-** Provide a prize for the raffle drawing or auction and receive the following promotion:

- Business name announced during raffle drawing or live auction
- Listing in Golf Tournament programs
- Business name listed on the Chamber newsletter flyer following the tournament.

### **RAFFLE PRIZE/AUCTION ITEM**

Provide a gift certificate, gift item,  
golf related item, rounds of golf, tickets  
for concert or sporting event, etc. \_\_\_\_\_

### **Goody Bag Sponsors** provide a golf related item to be placed in the 150 goody bags given to tournament players receive the following promotion:

- The opportunity to showcase business name on the item included in the goody bag
- Listing in Golf Tournament programs
- Business name listed on the Chamber newsletter flyer following the tournament

### **GOLF GOODY BAG ITEMS**

Provide us with 150 golf balls, tees,  
markers, towels, or bag tags, etc.  
with your business name \_\_\_\_\_

## **GOLF TOURNAMENT SPONSOR SIGN-UP**

\_\_\_\_ Please sign my business up as a Sponsor for the box checked above    Sponsor Fee \$ \_\_\_\_\_    \_\_\_\_\_ Invoice    \_\_\_\_\_ Payment Enclosed

If providing Items for raffle, auction or goody bags, please list: \_\_\_\_\_

Business \_\_\_\_\_ Phone \_\_\_\_\_

Contact \_\_\_\_\_ Email \_\_\_\_\_

**Complete & return by April 2, 2019 to:** Greater Rochester Chamber of Commerce • 18 South Main Street, Rochester, NH 03867 • Fax: (603) 332-5216 • E: events@rochesternh.org



# 45th Annual Golf Tournament & Clambake

**Tuesday, June 4, 2019**

**The Links at Outlook  
9:00am Shotgun Start**

Underwritten By



## SPONSORSHIP & PLAYER PACKAGE OPPORTUNITIES

### TYPE OF SPONSORSHIP

#### HOLE SPONSORSHIPS

#### AMOUNT

#### AMOUNT

HOLE SPONSORSHIP/TEAM FOURSOME PACKAGE

\$880

\$1020

HOLE SPONSOR WITHOUT TEAM FOURSOME PACKAGE  
(SIGNAGE AT TEE, GREEN AND FAIRWAY)

\$350

TEE, GREEN OR FAIRWAY SPONSOR  
(SIGNAGE AT TEE, GREEN OR FAIRWAY)

\$200

#### PRIZE SPONSORSHIPS

HOLE-IN-ONE SPONSORSHIP/FOURSOME PACKAGE

\$930

\$1070

HOLE-IN-ONE SPONSOR (WITHOUT FOURSOME)

\$400

INDIVIDUAL PRIZE (PRO SHOP GIFT CERTIFICATE TO INDIVIDUAL)

\$25 or \$50

TEAM PRIZE (PRO SHOP GIFT CERTIFICATES TO EACH TEAM PLAYER)

\$80 or \$100

TOP TEAM PRIZE (MEN'S AND WOMEN'S TEAM)

\$200 Each Team

#### CART SPONSORSHIP

CART SPONSOR (BUSINESS NAME ON CART) \$1,000 (signage on all carts), \$500 (signage on half the carts)

#### BOX LUNCH SPONSORSHIP

BUSINESS NAME/LOGO ON ALL BOX LUNCHES PROVIDED TO PLAYERS—\$1,200

### GOLFER REGISTRATION

\_\_\_\_ Please sign up for the foursome listed below  
(If more than 1 team, please use separate form)

\_\_\_\_ Please sign up the player(s) listed below

Indicate Meal Choice for Each:

LUNCH: \_\_\_\_ Ham \_\_\_\_ Turkey

DINNER: \_\_\_\_ Lobster \_\_\_\_ Steak

PLAYER NAME

LUNCH: \_\_\_\_ Ham \_\_\_\_ Turkey

DINNER: \_\_\_\_ Lobster \_\_\_\_ Steak

PLAYER NAME

LUNCH: \_\_\_\_ Ham \_\_\_\_ Turkey

DINNER: \_\_\_\_ Lobster \_\_\_\_ Steak

PLAYER NAME

LUNCH: \_\_\_\_ Ham \_\_\_\_ Turkey

DINNER: \_\_\_\_ Lobster \_\_\_\_ Steak

PLAYER NAME

COMPANY

# Additional Guests for  
Clambake Only:

PHONE

\_\_\_\_ Lobster \_\_\_\_ Steak

### PAYMENT INFORMATION

☐ Check Enclosed

☐ Bill Me

☐ Charge my Credit Card

Credit Card #

Exp. date

☐ MasterCard

Visa

Discover

American Express

Signature

Please check your player/sponsor preferences below:

☐ Foursome/Hole Sponsor Package \$880 or \$1020 \$ \_\_\_\_\_

WITH PASSPORT

☐ Foursome/Hole-in-one Sponsor Package \$930 or \$1070 \$ \_\_\_\_\_

WITH PASSPORT

☐ Hole-in-one Sponsor Only \$400 \$ \_\_\_\_\_

☐ Hole Sponsor Only \$350 \$ \_\_\_\_\_

☐ Prize Sponsor \$25 \$50 \$80 \$100 \$200 \$ \_\_\_\_\_

☐ Cart Sponsor \$1,000 (all) \$500(1/2) \$ \_\_\_\_\_

☐ Box Lunch Sponsor \$1,200 (all) \$600(1/2) \$ \_\_\_\_\_

☐ Golf Players \_\_\_\_\_ Players @ \$145 each \$ \_\_\_\_\_

☐ Golf Players with Passport Package—Includes: 15 raffle tickets, 2 Mulligans, Vegas hole, Specialty Drive Hole, and putting contest entry fees (Add'l \$35/player) \_\_\_\_\_ Players @ \$180each \$ \_\_\_\_\_

☐ # Dinner Only Guests \_\_\_\_\_ Guests @ \$50 each \$ \_\_\_\_\_

GRAND TOTAL

\$ \_\_\_\_\_



2019 Harley Davidson  
Motorcycle

Winner Selects  
Either



\$10,000 cash prize



Event Underwriter:

Tickets and Event  
**SOLD OUT**  
Last Year!  
Purchase Yours Today!



Each Chamber Raffle Ticket purchased **ADMITS TWO**  
to attend the

**Chamber Raffle Bash Event**

Friday, August 16, 2019 • 6:00pm to 10:00pm  
at The Governor's Inn • 78 Wakefield Street, Rochester

Buffet • Chamber Reverse Raffle •  
2nd Chance Prizes • Runner Up Prizes

An RSVP to attend the Chamber Raffle Bash event is required by  
August 1, 2019

**Call the Chamber Office or Complete and  
Return the Form Below to Purchase Your**



**Chamber Raffle Ticket Form**

Name \_\_\_\_\_ Company \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

Number of Tickets Requested @ \$100.00 each \_\_\_\_\_

\*each ticket purchased **ADMITS TWO** to attend the  
Chamber Raffle Bash noted above

\$ \_\_\_\_\_ Payment Enclosed \_\_\_\_\_ Please Invoice Me \$ \_\_\_\_\_

**PLEASE RETURN TO**

Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester, NH 03867  
Phone: 603-332-5080 Fax: 603-332-5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)  
Order online at: [www.rochesternh.org](http://www.rochesternh.org)





# Chamber Raffle Bash

**Friday, August 16, 2019**

**6:00—10:00pm**

**The Governor's Inn**

## **2019 Sponsorship Opportunities**

### **Buffet/Dessert/Program Sponsor- \$500**

- Logo on signage at buffet table, dessert station or bars at the event
- Logo in event programs distributed to all attendees
- Logo on Chamber Update newsletter flyers monthly
- Logo on all email blasts sent to over 700 recipients
- Announcement of sponsorship at event
- Recognition on Thank You Flyer in Chamber newsletter following event

### **Registration Sponsors- \$500**

- Logo on signage at the event and at Registration table
- Logo in event program distributed to all attendees
- Logo on Chamber Update newsletter flyers monthly
- Logo on email blasts sent to over 700 recipients
- Announcement of sponsorship at event
- Recognition on Thank You Flyer in Chamber newsletter following event

### **Big Top/Social Hour/Presentation Sponsors- \$250**

- Logo on signage at the event
- Logo in event program distributed to all attendees
- Logo on Chamber Update newsletter flyers monthly
- Logo on email blasts sent to over 700 recipients
- Announcement of sponsorship at event
- Recognition on Thank You Flyer in Chamber newsletter following event

### **Game Sponsor- \$200**

- Logo on signage at the event
- Logo in event program distributed to all attendees
- Logo on Chamber Update newsletter flyers monthly
- Logo on email blasts sent to over 700 recipients
- Announcement of sponsorship at event
- Recognition on Thank You Flyer in Chamber newsletter following event

### **Decoration Sponsors- \$100**

- Logo in event program distributed all attendees
- Logo on Chamber Update newsletter flyers monthly
- Logo on email blasts sent to over 700 recipients
- Announcement of sponsorship at event
- Recognition on Thank You Flyer in Chamber newsletter following event

### **Table Sponsors- \$50**

- A tent card with your logo on a table at the event and business Name included on event programs
- Business may decorate their table and provide promotional material (optional)
- Recognition on Thank You Flyer in Chamber newsletter following event

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### **CHAMBER RAFFLE BASH SPONSORSHIP SIGN UP**

\_\_\_\_ \$500 Level    \_\_\_\_ \$250 Level    \_\_\_\_ \$200 Level    \_\_\_\_ \$100 Level    \_\_\_\_ \$50 Level

Company: \_\_\_\_\_ Contact: \_\_\_\_\_

Please return to:

Greater Rochester Chamber of Commerce, 18 South Main Street, Rochester, NH 03867  
Phone: 603-332-5080 ~ Fax: 603-332-5216 ~ Email: [events@rochesternh.org](mailto:events@rochesternh.org)

# Chamber 101

New members and seasoned members  
welcome!

Learn about what's new and how the  
Chamber can assist YOU!

Sponsored by:



## May Sessions

**Tuesday, May 21**

**8:00-9:30am**

**Wednesday, May 22**

**3:00-4:30pm**

All sessions are held in the Chamber Conference Room,  
2nd floor of the Chamber building!

Company Name: \_\_\_\_\_

Attendee Name(s): \_\_\_\_\_

Email: \_\_\_\_\_

Please indicate which session you will be attending below.

\_\_\_\_\_ May 21 from 8-9:30am

\_\_\_\_\_ May 22 from 3-4:30pm

Sign Me Up!

**Each Session is Limited to 20 Attendees!**  
Call the Chamber at 332.5080 or email [tmartin@rochesternh.org](mailto:tmartin@rochesternh.org)!



# BUSINESS

*After*  *Hours*

**May 16, 2019 ~ 5:30-7:00 PM**

Hosted by:



**FOR YOUTH DEVELOPMENT®  
FOR HEALTHY LIVING  
FOR SOCIAL RESPONSIBILITY**

**35 Industrial Way #106, Rochester, NH**

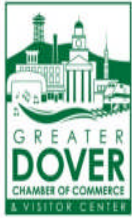
Join the YMCA of Strafford County as they host a Business After Hours! Learn more about their facility, services and meet the staff. All attendees will receive a two- week YMCA pass to workout at the facility! Food is being generously sponsored by LAARS Heating Systems Company.

Enjoy hors d'oeuvres while networking with fellow Chamber members.

Bring plenty of business cards for networking and raffles.

**Please RSVP by May 9, 2019 to:**  
**[www.rochesternh.org/BAH-May](http://www.rochesternh.org/BAH-May)**

## TRI-CHAMBERS OF COMMERCE



**Mix & Mingle!**

**Thursday,  
June 20, 2019**

**5:00-7:00 pm**

### **WHERE?**

**Waste Management**

**30 Rochester Neck Road**

**Rochester, NH**

## Tri-Chamber Business After Hours

Hosted by:



**WM of New Hampshire invites you to attend a Tri-Chamber business after hours and see our new fleet maintenance facility featuring the infrastructure to fuel an exciting and new fleet of low emission CNG powered waste collection vehicles.**

**Tours will be available of other site activities designed to continue our mission of providing secure and safe waste disposal and recycling services.**

**RSVP Online by June 14th at:**

**[www.rochesternh.org/TriChamberJune2019](http://www.rochesternh.org/TriChamberJune2019)**

**Bring plenty of  
business cards**

**Networking**

**Refreshments**

**Raffle Prizes**





# GREATER ROCHESTER YOUNG PROFESSIONALS GROUP

# *PAINT NIGHT*

Tuesday, May 21 2019

6:00-8:00pm

RiverStones Custom Framing

33 North Main St

Rochester, NH

Register at: <http://www.rochesternh.org/GRYPMay2019>

The cost to attend is \$25 per person, all materials included.

We need 10 people to sign up and pay in advance to secure location by May 1, 2019.

Once it is secured, you will still be able to register until slots are filled.

Space is limited.

If you know you would like to attend, sign up via the event page now.

All materials are included. Just bring yourself and a friend!

For more information, call 603-332-5080 or visit [www.rochesternh.org](http://www.rochesternh.org)



**TELL OTHERS HOW THE CHAMBER HELPED YOUR BUSINESS!**

## Provide Your Chamber Testimonial!

Businesses providing a testimonial will have their business logo and photo (person submitting the testimonial) featured in an issue of the Chamber's newsletter, on the Chamber's website, and on MetroCast Channel 12 for one month!

This *FREE* member benefit is courtesy of your Chamber and



Please fill out the required information below to submit your testimonial along with emailing your business logo and photo, **both in JPEG formats**, to the email listed below.

Business Name \_\_\_\_\_

Contact Person \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Tell Us Your Testimonial \_\_\_\_\_

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Return Form To:

18 South Main Street • Rochester, NH

Phone: 603.332.5080 • Fax: 603.332.5216

Email: [membership@rochesternh.org](mailto:membership@rochesternh.org) • Web: [www.rochesternh.org](http://www.rochesternh.org)





**LEADERSHIP**  
Greater Rochester

**LEADERSHIP GREATER ROCHESTER**  
c/o Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
[www.rochesternh.org](http://www.rochesternh.org)

## **CONFIDENTIAL LEADERSHIP CANDIDATE APPLICATION 2019-2020 CLASS**

Leadership Greater Rochester is a leadership program developed by the Greater Rochester Chamber of Commerce.

### **Purpose**

The purpose of Leadership Greater Rochester is to foster professional growth and identify leaders in the greater Rochester area.

Applicants must complete the following application in its entirety and return it with a brief essay to be considered for participation in the Leadership Greater Rochester program. Upon receipt of the application and essay, you will be contacted to schedule an interview. Class members will be notified and announced by August 1, 2019.

### **1. Applicant**

Name \_\_\_\_\_  
Home Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone (Home) \_\_\_\_\_ (Business) \_\_\_\_\_  
Email \_\_\_\_\_

### **2. Employment**

Current Employer \_\_\_\_\_ Date Began \_\_\_\_\_  
Employer Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Present Position/Title \_\_\_\_\_ Date Began \_\_\_\_\_

### **3. Other Employment**

Employer	Position/Title	From/To
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**4. Business or Professional associations or organizations which you are or have been active**

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**5. Civic Involvement**

<b>Organization</b>	<b>Nature of Organization</b>	<b>Position</b>	<b>Date</b>
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**6. Education**

Please list education, training and/or specialized programs:

<b>Name</b>	<b>City/State</b>	<b>Years Enrolled</b>	<b>Major/Degree</b>
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**7. Additional Activities, Honors and Awards**

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**8. References**

Please provide at least 2 individuals who can speak to your leadership potential and performance and whom we may contact regarding your qualifications.

Reference 1:

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_



Reference 2:

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

Reference 3:

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

**8. Essay**

Please prepare a brief one-page typed essay explaining your ideal vision of Rochester or your community and what you hope to gain from this program. (Please use the following page).

**9. Commitment to the Program**

The Leadership Greater Rochester program is conducted on business days. Requirements include:

- Reading assignments
- Experiential assignments prior to each session.
- Attendance - If a participant misses more than 2 sessions, he/she will be dropped from the program and tuition will be forfeited.
- Candidates must have the support and commitment of their employer. A letter of support to participate in the program from your employer must accompany this application.

**10. Tuition**

Tuition for Leadership Greater Rochester is \$500.00 payable by either the applicant and/or their employer. Scholarships are offered to those who demonstrate need. If you wish to request scholarship assistance, please attach a letter describing your need and the amount requested.

**11. Application Deadline**

The application deadline to submit applications for the Leadership Greater Rochester Program is August 1, 2019.

For additional information, contact Laura Ring at the Greater Rochester Chamber of Commerce at 603-332-5080.

I understand the purpose of Leadership Greater Rochester and if selected, I will devote the time to completing the program.

\_\_\_\_\_  
Applicant Signature

\_\_\_\_\_  
Date

**Leadership Greater Rochester Essay**

**Please submit an essay explaining your vision of Rochester of your own community and what you hope to gain from participation in the Leadership Greater Rochester program.**



Join the Greater Rochester Chamber Trip for an adventure to...

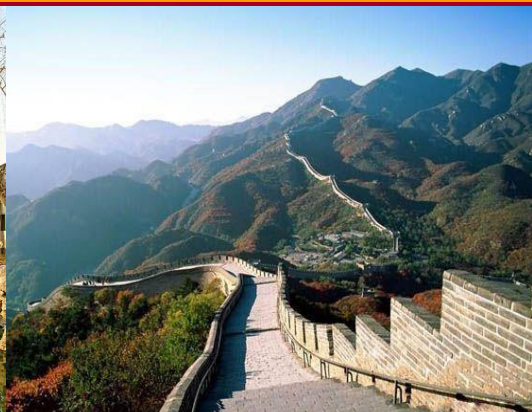
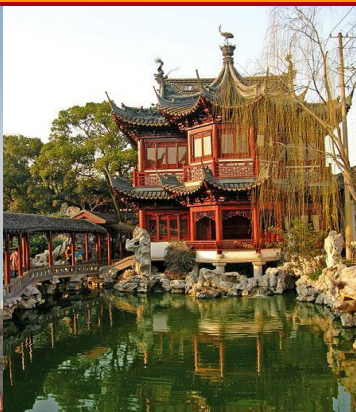
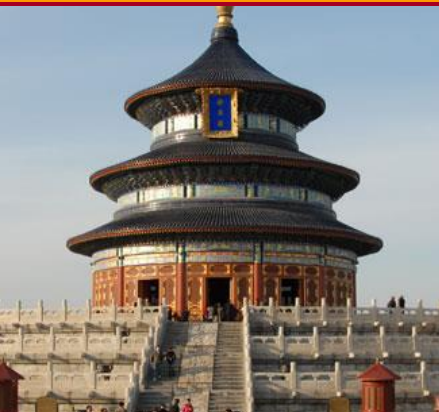
**Oct 19 - 27, 2019**

# CHINA

Depart at BOS For Only

**\$2,499\***

**BEIJING • SHANGHAI • SUZHOU • HANGZHOU**



## Your Trip

- Roundtrip international airfare & Chinese domestic airfare & Tax
- 4-and 5-star hotel accommodations • 3 meals each day • Deluxe bus tours
- Fluent English-speaking tour guides • Entrance fees for attractions

### Day 1 – BOS/Beijing

Check in at Boston International Airport for an afternoon flight. Cross International Dateline.

### Day 2 - Beijing

Arrive in Beijing, the Capital of China by midnight. You will be met at the airport by your tour guide and transferred to the hotel.

### Day 3 - Beijing

Visit the **Tian An Men Square**, the largest square in the world, and the **Temple of Heaven**, built in 1420 A.D., where the emperors prayed to the heavens for a good harvest.

Sightseeing today will continue with a tour of the **Palace Museum**, also known as the **Forbidden City**, home of 24 emperors with a total space of 9,999 rooms, and the **Summer Palace**, featuring the Long Corridor with painted gallery, Kunming Lake and Longevity Hill, Seventeen Arch Bridge and the Marble Boat.

### Day 4 - Beijing

Tour bus excursion to the **Great Wall**, the 4,000 mile long and 2,000 year old construction is said to be the only man-made structure visible by the naked eye from the moon. Visit the **Ming Tombs**. One of the 13 Ming Emperors' Tombs is fully excavated and open for exploration.

### Day 5 - Beijing/Shanghai/Suzhou

Fly to Shanghai, followed by a bus trip to Suzhou for the **Lingering Garden**, **Tiger Hill**, **Hanshan Temple** and the **National Embroidery Institute** to see silk embroidery, a local craft with thousands of years of history. Dinner this evening will include a show featuring traditional Chinese music.

### Day 6 - Suzhou/Hangzhou

Morning tour bus excursion to **Hangzhou** for a visit to the **Economic Development Zone** and the centuries-old **Lingyin Temple**, featuring a 64.3 foot high camphor-wood carving of Buddha.

### Day 7 - Hangzhou/Shanghai

Morning boat cruise on **West Lake** with relaxing stopover at jewel-like pagodas and tea houses. Afternoon tour bus trip to Shanghai.

### Day 8 - Shanghai

Visit the **Yu Garden**, a maze of marvelous pavilions, ponds, rocky works and overarching trees. Also visit the **Bund**, Shanghai's famous waterfront park. Tour the **Pudong Economic Development Zone**.

### Day 9 - Shanghai/Beijing/BOS

Morning flight to Beijing connected with afternoon flight Boston where you will arrive on the same day.

*Price reflects Double occupancy*

*Add \$500 for single occupancy*

*Add \$200 to take Terra-Cotta Warriors itinerary*

*Everything on itinerary included*

*Free Business Conference to passengers who require for*

*All Tax & Post Departure Travel Insurance included*

*Free shuttle bus service on departure & return day*

*English speaking tour guide on deluxe tour bus*

Plan now to join Greater Rochester Chamber group for this once in a lifetime China Adventure. Space is limited. **Call Tori at the Chamber for details 603-332-5080** Please email registration form to [tmartin@rochesternh.org](mailto:tmartin@rochesternh.org) Website: [www.rochesternh.org](http://www.rochesternh.org)  
Tour Operator: Citlinc International, Inc. 1-844.262.1100 Email: [citslinc@yahoo.com](mailto:citslinc@yahoo.com) Website: [www.citslinc.org](http://www.citslinc.org)