



Update

Newsletter

GREATER
ROCHESTER
CHAMBER OF COMMERCE

Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area

October, 2019

*Thank
you*



Operation Thank You!

Thursday, October 10, 2019

Sponsored By



We wish to thank all of our members for their support of the Chamber!

On October 10th, volunteers will visit members in the local area to personally **thank** them for their contributions and support of the Chamber and deliver the Chamber's **2019/2020 Business Referral Directory**

~~~~~  
Be sure to be available to greet this volunteer who is taking time out of their day to visit and thank you on behalf of the Chamber!

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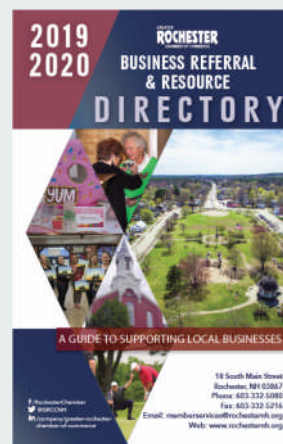
**SEE DETAILS INSIDE ON:**

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE



**COMMUNITY  
EXPO &  
JOB FAIR**

**WEDNESDAY, OCTOBER 23, 2019**  
ROCHESTER COMMUNITY CENTER,  
ROCHESTER, NH



**UPDATE NEWSLETTER  
UNDERWRITTEN BY:**



# Membership Benefits

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## Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

## Committee Involvement

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other businesses, increase business contacts and be better involved in your community.

Committees Include:

- Ambassador Committee
- Chamber Raffle & Bash
- Community Expo
- Golf Committee
- Governmental Affairs Council

- Tree Lighting & Holiday Parade
- Young Professionals

## Utilize Your Member Portal



If you haven't yet activated your online portal, email [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org) and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to members only at no charge!

*A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!*

## Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select **Job Postings** on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them!

Visit [www.rochesternh.org/Jobs](http://www.rochesternh.org/Jobs) to see a current list of job postings. For assistance logging in, call 603.332.5080.

## Branding

The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Demographic Profile
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events Guide

# Upcoming Chamber Events

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BUSINESS  
after hours



**Thursday, October 10, 2019  
5:30 to 7:00 pm**

Join **First Seacoast Bank** as they host a Business After Hours as the sponsor of the Chamber's *Operation Thank You* membership appreciation day.

Join fellow Chamber members on this special membership day and learn about the wide array of financial products and services that First Seacoast Bank offers for both personal and business banking.

Hors d'oeuvres and beverages will be provided along with chances for door prizes.

Bring plenty of business cards for networking and raffles.

See the enclosed flyer or visit  
[www.rochesternh.org/OctoberBAH](http://www.rochesternh.org/OctoberBAH)

GREATER ROCHESTER CHAMBER OF COMMERCE Presents

**MEET THE CANDIDATES FOR  
ROCHESTER  
MAYOR & CITY COUNCIL**

**WEDNESDAY, OCTOBER 9, 2019  
6:30 PM  
ROCHESTER CITY HALL**

Remember to vote on November 5th.

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE



## COMMUNITY EXPO & JOB FAIR

**WEDNESDAY, OCTOBER 23, 2019**  
**ROCHESTER COMMUNITY CENTER,**  
**ROCHESTER, NH**

Underwritten By:



For businesses, the Community Expo & Job Fair offers both a venue to showcase your business in a trade show format as well as an opportunity to meet potential candidates for existing or future job openings.

**See the exhibitor registration form inside**

### **Looking for a New Career or Job?**

This event offers both a networking and hiring event. Whether seeking a job or career change, the Community Expo & Job Fair offers a venue in which to learn about businesses and what job openings are available in the area.

### **For additional information:**

Call 603-332-5080, Email  
[events@rochesternh.org](mailto:events@rochesternh.org) or visit  
[www.rochesternh.org/expo-jobfair](http://www.rochesternh.org/expo-jobfair)



# Membership Update

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## *Congratulations!* Member Anniversary Recognitions

The Chamber wants to recognize and thank the following members that have 5, 10, 15, 20 or 25 years of Chamber membership in October!

### 5 YEARS

Revolution Taproom & Grill  
Sell My Timeshare Now

*Those celebrating 10 or 25 years of membership are presented with a special Chamber anniversary plaque for their support. Those celebrating 20 years of membership are presented with a special anniversary plate for their continued support.*

## HOST A BUSINESS AFTER HOURS IN 2020

Several dates are currently available to host a Business After Hours in 2020.

Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them.

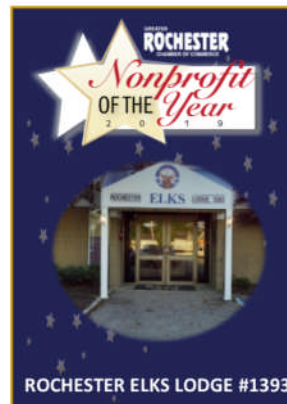
Call the Chamber office today at 603-332-5080 to schedule your Business After Hours.

## Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- 110 Grill-Rochester
- Charlie's of Rochester
- Comcast Business
- Consolidated Communications
- Daniel W. Fitzpatrick
- Fore Products, Inc.
- Immanuel Insurance Agency, Inc.
- Market Basket
- Mike Testa-State Farm Agent
- Monarch School of New England
- Nippo Lake Golf Club
- Pease Development Authority
- RiverStones Custom Framing
- Rochester Eye Care Associates
- Rochester Federation of Teachers
- Rochester Veterinary Clinic
- Strafford Appliance Co., Inc.
- Strafford Inn
- Studio 109 Dance Voice & Drama
- The Salvation Army
- Tri-City Christian Academy
- Windjammer's Seafood Restaurant

*Celebrating*  
**COMMUNITY  
LEADERS**



## 2019 Operation Thank You October 10, 2019

Sponsored by:



**Volunteers Are Needed** to assist in the delivery of the new 2019/2020 Business Referral Directory and **THANK** members for their continued support of the Chamber!

Sponsored by **First Seacoast Bank**, this event provides an opportunity for volunteers to personally visit and meet some of our members in the local area to thank them for their membership and provide them with our newly published **2019/2020 Business Referral & Resource Directory**. You can do this as an individual, be placed on a team, or put together a team of 3-4 people. Each volunteer is assigned 5-6 members in a particular geographic area so that it will only take up to one or two hours of your time. The day kicks off with a **complimentary breakfast for all the volunteers** that are participating in this effort to thank members. This breakfast gathering will take place from 8:00 to 9:00 am at the Frisbie Memorial Hospital Community Education & Conference Center where instructions will be provided and assignments with materials will be distributed. To volunteer, see the enclosed registration flyer or call Tanya at 603-332-5080, x2.

## HOLIDAY EVENTS COMMITTEE



### Holiday Tree Lighting!



Presents the 2019

Underwritten by:



**FRIDAY, DECEMBER 6, 2019**  
**5:30pm—6:30pm Central Square, Downtown Rochester**

See Enclosed Form or visit [www.rochesternh.org/TreeLighting](http://www.rochesternh.org/TreeLighting) for more information!



### Sweet Christmas



Underwritten by:



**2019 ROCHESTER HOLIDAY PARADE**

**SUNDAY, DECEMBER 8, 2019** 3:00 pm

See the enclosed Parade Entry Form

3300 LB



## RENOVATION DEBRIS?



For collection, yellow lifting straps must be able to connect above the bag.

**THE BAGSTER® BAG CAN TAKE IT ON™**

Waste Management's new Bagster Dumpster in a Bag® can take on the waste from your next project. Buy in store, fill, and schedule collection from Waste Management. Go to [thebagster.com](http://thebagster.com) to find a retailer near you.

The Bagster bag is provided by WM Bagco, LLC, a Waste Management company.



LEADERSHIP  
Greater Rochester

## LEADERSHIP GREATER ROCHESTER CLASS OF 2020

As suggested, the Leadership Greater Rochester program in a shorter timeframe for participants and their employers, we are shortening the time period of the program. This valuable program will now begin in January and end in May. The same content will be incorporated into five full-day sessions rather than half-day sessions over a 9 month period.

Sessions include participants learning about and meeting experts in the city, region and state on Arts & Culture, City Government, Criminal Justice, Education, Economic Development, Health & Human Services, Non-Profit organizations and more. In addition to sessions, experiential assignments are provided. Consider participating or sending an employee to learn more about the community and meet those involved. Applications are enclosed herein. Visit [www.rochesternh.org/leadershipgreaterrochester](http://www.rochesternh.org/leadershipgreaterrochester).

# Member News

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**Bonney Staffing has job openings:** Apply online today at [www.bonneystaffing.com](http://www.bonneystaffing.com), walk-in to their Portsmouth office at 767 Islington Street in Portsmouth, NH or call 603-430-2121.

**Children's Museum of Dover** will present various upcoming events. Visit [www.childrens-museum.org/calendar/2019-01](http://www.childrens-museum.org/calendar/2019-01) for a complete list of events.

**The City of Rochester Planning Department** is working to update the **Downtown Master Plan**. To find information on the project, call: 603-335-1338 or visit: [www.rochesternh.net/planning-development/pages/downtown-master-plan-0](http://www.rochesternh.net/planning-development/pages/downtown-master-plan-0). To fill out the survey, visit: [www.surveymonkey.com/r/JWSJL8J](http://www.surveymonkey.com/r/JWSJL8J)

**The City of Rochester** will be **flushing fire hydrants** from September 22 to November 1, 2019. For more information, visit: [www.rochesternh.net/home/news/public-notice-of-hydrant-flushing-1](http://www.rochesternh.net/home/news/public-notice-of-hydrant-flushing-1)

**COAST** is pleased to present that riders can now see where COAST buses are in real time with the DoubleMap app. DoubleMap shows you where buses are throughout the COAST system and when they are estimated to arrive at stops. For more information, please visit [www.coastbus.org/doublemap](http://www.coastbus.org/doublemap)

**Get Your Flu Shot!!! ConvenientMD Urgent Care** offers high-quality, fast and affordable medical care for illness and injury, 7 days a week, from 8am to 8pm. The link to website Free Flu Shot info is: [convenientmd.com/patient-services/flu-shots/](http://convenientmd.com/patient-services/flu-shots/) or visit [www.convenientmd.com](http://www.convenientmd.com).

**Cornerstone VNA** is pleased to invite the community to be a part of their annual fundraising event, "Home Sweet Home" on Thursday October 3 at Flag Hill Distillery & Winery in Lee. For tickets and information, call 603-332-1133 x:1109 or visit: [www.cornerstonevna.org/homesweethome](http://www.cornerstonevna.org/homesweethome)

**Cornerstone VNA** is looking for volunteer coaches to join their well-received, "A Matter of Balance" program, designed to help community members manage concerns about falls and increase physical activity. If you are interested in volunteering, contact Katie Michaud, MS, OTR/L at 603-332-1133 x:1186 or: [kmichaud@cornerstonevna.org](mailto:kmichaud@cornerstonevna.org)

**First Church Congregational United Church of Christ** is presenting a fundraiser called "Shower the Church" throughout the year until December 31, 2019. They are seeking donations to help cover the costs of maintaining the building for all who enter the space. Many organizations share the space for their meetings. In addition to the "Shower the Church" jar, donations can be made to the church office or online at <http://www.first-ucc.net/donate>.

**Granite State Choral Society** is seeking crafters and vendors for their annual Craft Fair on Saturday, November 2nd from 9am-3pm at the Rochester Community Center. For more information, contact Laura Lundborn at: [craftfair.gscs@gmail.com](mailto:craftfair.gscs@gmail.com) or 603-332-8348

**Great Bay Community College** is pleased to present WorkReadyNH. WorkReadyNH is a practical, tuition-free program designed to meet the needs of job seekers and career builders. Successful participants earn 2 highly recognized certificates! Visit: [www.greatbay.edu/courses/business-training/workreadynh-0](http://www.greatbay.edu/courses/business-training/workreadynh-0)

The Certified Public Accounting firm of **Leone, McDonnell & Roberts, Professional Association** is pleased to partner with **College Solutions** out of South Portland, Maine to offer a **free college planning / affording college seminar** in Dover, New Hampshire. Students and parents will learn how to navigate the college admissions process, find the right college, and receive the most scholarship and/or maximize financial aid. The event is slated for **Sunday, November 17th** at 10am at the Wentworth Douglass Hospital, Garrison Auditorium and is designed for high school sophomores (Class of 2022) and juniors (Class of 2021) and their families. Complimentary breakfast refreshments will be served. Space is limited to 70 people and this event is expected to fill up, so early registration is encouraged. Reserve your seats via: [collegesolutionsus.com/seminars](http://collegesolutionsus.com/seminars), by calling (207) 767-7374, or by emailing [college@collegesolutionsus.com](mailto:college@collegesolutionsus.com).

The Certified Public Accounting firm of **Leone, McDonnell & Roberts, PA** welcomes new team members **Molly Burns, MSA, Robert Franger, MSA** and **Ryan Olver, MSA** as Staff Accountants to the Dover, New Hampshire office. For more information on Leone, McDonnell & Roberts, PA, visit: [www.lmrpa.com/blog](http://www.lmrpa.com/blog)

If you or someone you know are suffering from an addiction or are in need of LADC evaluation or counseling, please contact **Jessica Pinkham** at **LifeBalance Counseling, Coaching & Wellness** for information: 603-332-800 ext 700 or [jpinkham@lifebalancecocoachnh.com](mailto:jpinkham@lifebalancecocoachnh.com)

**Revolution Taproom & Grill** was recently awarded 1st Place for Best Happy Hour and Best Signature Cocktail in the 2019 Best of the Seacoast competition, and they also placed in the Top 3 for Best Tavern, Best Business Lunch and Best Beer Selection. For more information and to view upcoming events, visit: [www.revolutiontaproomandgrill.com](http://www.revolutiontaproomandgrill.com) or call 603-244-3022

**The Franklin Gallery** at **Riverstones Custom Framing**, 33 N. Main Street Rochester, will host an exhibit during the month of October called, "Painting My Mom's Perspective", featuring the work of artist **Haley Sullivan**. An opening reception will be held on Friday, October 4 from 5 to 6:30pm and the public is invited to attend. Light refreshments will be served. For more information, call 603-812-1488 or e-mail: [riverstonescustomframing@gmail.com](mailto:riverstonescustomframing@gmail.com)

The **Rochester Fire Department** is proud to announce the 3rd Annual Rochester Fire Safety Festival and Parade on Sunday October 6th. For more information, contact Kaitlin at: [Kaitlin.Taatjes@rochesternh.net](mailto:Kaitlin.Taatjes@rochesternh.net) or 603-581-9792.

**Rochester Grange #86** held its 9th annual **Jump Start to Help the Homeless Center** recently. Special thanks go to the Knights of Columbus for donating \$1,000 to the cause, and to volunteers Lois Enman, Sandy Binette, Alice Tuck, Jim Jacobs and Annette Lemieux.

The **Rochester Opera House** will be presenting a number of upcoming shows! For a complete list, visit [www.rochesteroperahouse.com](http://www.rochesteroperahouse.com).

The **Rochester School District** will be hosting **Ken Bartolo's "There and Back"**, a Substance Abuse Presentation, on Monday October 21 at 6:30pm at the **Rochester Opera House**. For more information, visit: [www.KenBartoloThereandBack.com](http://www.KenBartoloThereandBack.com)

**Seacoast SCORE** is pleased to announce that it will be offering free mentoring services to the Rochester area. Do you want to start a business? Develop a business plan? Fund a project? Or just someone to bounce ideas. Find out what we are about, To set up a free mentoring appointment go to [www.Seacoast.score.org](http://www.Seacoast.score.org) or call 603-433-0575. Please request Rochester appointment on request form or when calling by phone. All mentors are volunteers and are certified.

**SOS Recovery Community Organization** will host an educational and support series for people raising grandchildren—Healthy Guardians and Grandparents on the second Thursday of each month, at the Rochester SOS Recovery Community Center at 63 S. Main Street in Rochester. Register at <https://straffordrecovery.org/locations/rochester>

**Spring Village at Dover** is pleased to host a **Caregiver Chats** group twice a month at Spring Village at Dover, 35 Pointe Place, Dover. There are many benefits of attending this group, and two meeting times per month are offered: the second Tuesday at 10am and the fourth Thursday at 11am. For more information on this group, contact Jacki Brewster: 603-842-4908

**Tri-City Christian Academy** is pleased to be offering a special offer for Chamber Members & Employees! For more information on this great offer, visit [www.tcca-nh.com](http://www.tcca-nh.com) or call 603-692-2093.

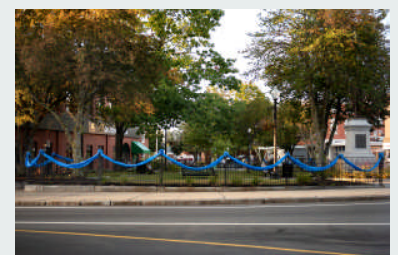
**Upala Yoga & Wellness Arts** For information on the studio and classes offered, visit <https://www.upala.org/>

**Want your news in upcoming newsletters?**  
Email [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)  
by the 20th of the month.



# What's Been Going on at the Chamber?

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Photos compliments of:

**TANYA LEE HERVEY**  
PHOTOGRAPHY

## 2019 Chamber Leadership

### Officers

Chairman of the Board  
**Anne Brown**  
*Daystar, Inc.*

Chairman-Elect  
**Alan Johnson**  
*Atlantic Broadband*

Vice Chair, Governmental Affairs  
**Steve Cates**  
*Waste Management*

Vice Chair, Membership  
**Mark Zoeller**  
*Keller Williams Coastal Realty*

Vice Chair, Events & Fund Raisers  
**Janet Oliver**  
*Unitil*

Treasurer  
**Sharla Rollins**  
*Federal Savings Bank*  
Immediate Past Chairman  
**Keith Newton**  
*D.F. Richard Energy*

### Directors

**Matt Beaulieu**  
*Service Credit Union*

**Blaine Cox**  
*City of Rochester*

**Paul Gatehouse**  
*Independence Financial Advisors, LLC*

**Rod Jablonski**  
*Bean Group Real Estate*

**Michelle Landry**  
*Frisbie Memorial Hospital*

**Kerrie Landry**  
*Cornerstone VNA*

**Kathleen Meserve**  
*Eversource*

**Bill McGlincey**  
*Hannaford Supermarkets*

**Kevin Miller**  
*Profile Bank*

**Kelly Rogers**  
*Kelly Wilson Rogers, Licensed Massage Therapist*

**Tatjana Simon**  
*Northeast Credit Union*

### Chamber Staff

President/CEO  
**Laura Ring**

Part-Time Member Services  
**Tanya Hervey**

Graphic Design Intern  
**Tori Gagnon**

## Greater Rochester Chamber of Commerce

18 South Main Street  
Rochester, NH 03867  
[www.rochesternh.org](http://www.rochesternh.org)



# October 2019 Chamber Calendar

| SUNDAY                                         | MONDAY                                    | TUESDAY                                     | WEDNESDAY                                                                                              | THURSDAY                                                                                                                     | FRIDAY                                 | SATURDAY | UPCOMING EVENTS                                                                                                                                                                                                                        |
|------------------------------------------------|-------------------------------------------|---------------------------------------------|--------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                |                                           | 1<br>4:00 pm<br>Expo/ Job Fair<br>Committee | 2<br>4:00<br>Leadership<br>Committee                                                                   | 3<br>8:00 am<br>Holiday Events<br>Committee                                                                                  | 4                                      | 5        | <b>MARK YOUR CALENDARS</b>                                                                                                                                                                                                             |
| 6                                              | 7                                         | 8                                           | 9<br>8:00 am<br>Ambassador<br>Committee<br><br>6:30 pm<br>City Council/<br>Mayor<br>Candidate<br>Forum | 10<br><b>Operation<br/>Thank You</b><br>8:00 am<br>Volunteer<br>breakfast<br><br>5:30 pm<br>BAH at First<br>Seacoast<br>Bank | 11                                     | 12       | <b>November 14</b><br>BAH at<br>Amcomm<br>Wireless<br><br><b>December 6</b><br>Holiday Tree<br>Lighting<br><br><b>December 8</b><br>"A Sweet<br>Christmas"<br>Holiday<br>Parade<br><br><b>December 10</b><br>Rochester<br>Main St. BAH |
| 13                                             | 14<br>COLUMBUS<br>DAY<br>OFFICE<br>CLOSED | 15                                          | 16                                                                                                     | 17<br>7:30 am<br>Governmental<br>Affairs                                                                                     | 18                                     | 19       |                                                                                                                                                                                                                                        |
| 20                                             | 21                                        | 22                                          | 23<br>4-7:00 pm<br>Community<br>Expo &<br>Job Fair                                                     | 24                                                                                                                           | 25<br>7:30 am<br>Board of<br>Directors | 26       |                                                                                                                                                                                                                                        |
| 27                                             | 28                                        | 29                                          | 30                                                                                                     | 31                                                                                                                           |                                        |          |                                                                                                                                                                                                                                        |
| SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS |                                           |                                             |                                                                                                        |                                                                                                                              |                                        |          |                                                                                                                                                                                                                                        |



The Chamber held a ribbon cutting recently to celebrate the grand opening of **Dream Come True Travel** at 1 North Main Street, Suite 201A in Rochester. Cutting the ribbon is owner, Maryella Blundo. For information on Dream Come True Travel, call 617-497-8132 or visit [www.dreamcometruetravel.biz](http://www.dreamcometruetravel.biz)





*Thank  
you*

A close-up image of a fountain pen nib, gold in color, pointing towards the right.

*to our valued Members for your  
continued support and contributions  
to the Chamber and its activities!*

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## *31st Annual Operation Thank You*

*Sponsored By*



The Chamber's annual **Operation Thank You** is where we contact all of our members to say "thank you" for your support.

We hope our Members are enjoying the benefits of membership and the efforts the Chamber makes to promote your business. Members in the local area will receive a visit from a volunteer on this day to personally say **thank you.**

This volunteer will also provide your business with the Chamber's new **2019/2020 Business Referral Directory!**

We hope you have time to say hello to the volunteer that visits you!

There will be a complimentary breakfast  
for volunteers on October 10th at

**Frisbie Memorial Hospital Community  
Education & Conference Center  
1 Whitehall Road, Rochester  
8:00am—9:00am**

***Volunteers will receive instructions and their  
assignments at this breakfast!***

Be sure to attend the  
**Operation Thank You Business  
After Hours**

**Thursday, October 10, 2019**  
hosted by



17 Wakefield Street, Rochester  
5:30—7:00pm

# Save the Date..

## Thursday, October 10, 2019

**Volunteers Are Needed** to assist in the delivery of the new 2019/2020 Business Referral Directory and **THANK** members for their continued support of the Chamber!



## 2019 Operation Thank You

Underwritten By:



**8:00 am- 9:00 am**

Instructional gathering with a complimentary breakfast provided to volunteers at Frisbie Memorial Hospital Conference Center. 11 Whitehall Road, Rochester

**9:30 am- 12:00 pm**

Teams of 3-4 volunteers will visit their assigned areas to thank members for their support and deliver the new Chamber Business Referral Directory.

**12:00 pm - 4:30 pm**

Deliver completed contact cards to Chamber office.

**5:30 pm - 7:00 pm**

Business After Hours hosted by First Seacoast Bank. 17 Wakefield Street in Rochester



## Operation Thank You Sign Up

Team Name: \_\_\_\_\_

Team Members: \_\_\_\_\_ # Attending Breakfast: \_\_\_\_\_

**Return by Friday, September 20, 2019 to:** Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: 603-332-5080 Fax: 603-332-5216  
Email: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)



**We Are Not A Franchise...**

**We Do Not Use Sub-contractors for our installations...**

**Replacing Your Wire Shelving Improves the Value of your home...**

**While Maximizing Your Closet Space...!**

# The Closet Connection

Dover, NH

To schedule an appointment to start the designing and estimating process for modernizing your closets and or other organization and storage needs, email (best):

[tonywold@theclosetconnection.com](mailto:tonywold@theclosetconnection.com)

Or call us @ 603-742-1131



**Are you building a new home and want real closets?  
Are you renovating your home and want real closets?  
Would you like to triple the efficiency and esthetics of your closets?**

**Closets • Home Offices • Built-Ins • Pantries  
Mud-rooms • Alcoves • Laundry-rooms  
Cedar Closets • Entertainment-centers  
Specialty Renovations**

**We serve Northeast MA, the Seacoast Region,  
the Tri-City area, and York County, ME**

# MODERN AND STYLISH CLOSETS AND SHELVING



The **C**loset  
Connection



REPLACE WIRE SHELVING • TRIPLE YOUR STORAGE SPACE





# BUSINESS *after* hours

A stylized blue clock face with a large 'X' over it, indicating a closed or after-hours status.

**Thursday, October 10, 2019 ~ 5:30-7:00 PM**

**Hosted by:**



**At**  
**17 Wakefield Street**  
**Rochester, NH**

Join **First Seacoast Bank** as they host a Business After Hours as the sponsor of the Chamber's *Operation Thank You* membership appreciation day.

Join fellow Chamber members on this special membership day and learn about the wide array of financial products and services that First Seacoast Bank offers for both personal and business banking.

**Hors d'oeuvres and beverages will be provided along with chances for door prizes.**

**Bring plenty of business cards for networking and raffles.**

**Please RSVP by October 4, 2019 to:**  
**[www.rochesternh.org/OctoberBAH](http://www.rochesternh.org/OctoberBAH)**



# CITY COUNCIL/MAYOR CANDIDATE FORUM

## MAYORAL CANDIDATE

**Caroline McCarley (I/U)**

### CITY COUNCIL CANDIDATES

#### WARD 1

Seat A Jeremy Hutchinson (I)  
Bruce A. Cory (C)

Seat B Doug Lachance (U)

#### WARD 2

Seat A Elaine Lauterborn (I)  
Warren Sprague (C)

Seat B Sandra B. Keans (I)  
Palana Belken (C)

#### WARD 3

Seat A Peter A. Lachapelle (I/U)

Seat B Thomas R. Abbott (I/U)

#### WARD 4

Seat A David E. Walker (I/U)

Seat B Geoffrey T. Hamann (I)  
Laura Hainey (C)

#### WARD 5

Seat A Ralph W. Torr (I)  
Christopher Rice (C)

Seat B Donald Hamann (C)  
Shon Stevens (C)  
Richard Krauss (C)

#### WARD 6

Seat A Donna Bogan (I)  
Edwin Walker (C)

Seat B James P. Gray (I)  
Donna Ellis (C)

(I) Incumbents  
(C) Challengers  
(U) Uncontested

**WEDNESDAY, OCTOBER 9, 2019**

**6:30-9:00 pm**

**at**

**CITY COUNCIL CHAMBERS  
Rochester City Hall  
31 Wakefield Street, Rochester**

**This Forum will be broadcast live and re-broadcast  
several times prior to Election Day.**

**6:30 pm**

### **Meet the Candidates for Rochester City Council**

Candidates from each Ward will present their positions on issues and contested races will answer questions from a panel of media representatives followed by questions taken from the audience, and questions phoned-in and emailed.

**7:45 pm**

### **Meet the Mayor**

Who will present her position and answer questions on various local issues from a panel of media representatives followed by questions from the audience, and questions phoned-in and emailed.

### ***PLAN TO ATTEND OR SUBMIT YOUR QUESTIONS!***

QUESTIONS FOR THE CANDIDATES MAY BE TAKEN FROM  
THE PUBLIC **DURING THE FORUM ONLY** AT  
**603-335-7557**

QUESTIONS FROM THE PUBLIC FOR THE  
CANDIDATES MAY BE EMAILED **ANYTIME** TO  
**forum@rochesternh.net**

**REMEMBER TO VOTE ON NOVEMBER 5th**



GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE



# COMMUNITY **EXPO & JOB FAIR**

UNDERWRITTEN BY:

**SERVICE**<sup>®</sup>  
**CREDIT UNION**  
★★★★★

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**Wednesday, October 23, 2019**  
**4:00-7:00pm**

**ROCHESTER  
COMMUNITY CENTER**  
150 WAKEFIELD STREET  
ROCHESTER

**OPEN**  
to the public  
& **FREE**  
to attend!

A fantastic  
opportunity to **meet**  
**area businesses**  
and learn about the  
**available jobs**  
in the greater  
Rochester area!

For more information, contact the Rochester Chamber at 603.332.5080



# COMMUNITY EXPO & JOB FAIR



## DATE/TIME/PLACE

**Wednesday, October 23, 2019**

**Rochester Community Center**

**150 Wakefield Street, Rochester**

**4:00 to 7:00 pm**

## EXHIBITOR OPPORTUNITIES

### COMMUNITY EXPO & JOB FAIR EXHIBITOR

- MEET, DISCUSS AND SHOWCASE YOUR PRODUCTS AND SERVICES TO THE LOCAL
- BUSINESS COMMUNITY AND THE GENERAL PUBLIC
- EXHIBIT IN AN 8' SPACE WITH A 6' TABLE. EXHIBITOR SPACE INCLUDES 6' DRAPED TABLE AND CHAIRS
- PROMOTION ON CHAMBER WEBSITE PRIOR TO THE EVENT
- PROMOTION IN COMMUNITY EXPO & JOB FAIR PROGRAM PROVIDED TO ATTENDEES
- ABILITY TO CONDUCT A RAFFLE AT YOUR TABLE TO GENERATE LEADS. YOU MAY ALSO DONATE A DOOR PRIZE ITEM THAT WILL BE DRAWN AS PART OF THE PROGRAM.

### SUGGESTED ITEMS TO BRING:

- APPLICATION FORMS
- JOB DESCRIPTIONS
- BROCHURES/FLYERS
- BUSINESS CARDS
- CURRENT/FUTURE JOB OPENINGS
- PROMOTIONAL MATERIALS (BANNERS, SIGNS, GIVEAWAYS)

**NOW HIRING**

**COST TO EXHIBIT: \$150/BOOTH MEMBERS & \$200/BOOTH NON- MEMBERS**

## 2019 COMMUNITY EXPO & JOB FAIR REGISTRATION

\_\_\_\_ PLEASE SIGN MY BUSINESS UP AS AN EXHIBITOR

\_\_\_\_ \$150 MEMBER \_\_\_\_ \$200 NON-MEMBER

\_\_\_\_ INVOICE ME \_\_\_\_ PAYMENT ENCLOSED

\_\_\_\_ YES, I WOULD LIKE TO DONATE A DOOR PRIZE

THAT WILL BE DRAWN AS PART OF THE BUSINESS &  
COMMUNITY EXPO PROGRAM THROUGHOUT THE EVENING!

ITEM BEING DONATED: \_\_\_\_\_

\_\_\_\_ I WILL DROP THE ITEM OFF \_\_\_\_ PLEASE PICK THE ITEM UP

BUSINESS: \_\_\_\_\_ CONTACT \_\_\_\_\_

EMAIL: \_\_\_\_\_ PHONE: \_\_\_\_\_

ELECTRICITY NEEDED? \_\_\_\_ YES \_\_\_\_ NO TABLECLOTH NEEDED? \_\_\_\_ YES \_\_\_\_ NO

AREA TO CONDUCT INTERVIEWS NEEDED? \_\_\_\_ YES \_\_\_\_ NO

ELECTRICITY IS LIMITED AND NOT GUARANTEED. PLEASE PLAN ACCORDINGLY.

*\*SHOULD YOU REQUIRE SPECIAL ASSISTANCE, REQUEST MUST BE RECEIVED IN WRITING PRIOR TO FRIDAY, SEPTEMBER 27, 2019.*

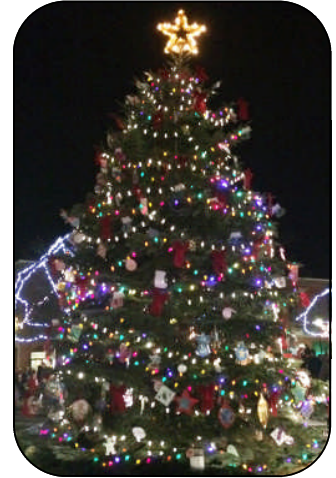
**COMPLETE AND RETURN BY SEPTEMBER 27, 2019:**

**GREATER ROCHESTER CHAMBER OF COMMERCE**  
18 SOUTH MAIN STREET, ROCHESTER, NH 03867  
PHONE: 603-332-5080 FAX: 603-332-5216  
EMAIL: [EVENTS@ROCHESTERNH.ORG](mailto:EVENTS@ROCHESTERNH.ORG)



*Presents the 2019*

# *Holiday Tree Lighting!*



## ***Holiday Tree Lighting Collection Sponsor- \$500***

As the sponsor of the Holiday Tree Lighting Collection, your business will receive recognition on all the publicity promoting the event including:

- Recognition with logo on all event publicity including flyers and posters
- Recognition on the Chamber's website
- Recognition in press releases
- Recognition in the Chamber newsletter and flyers
- Business logo in multiple eblasts to membership
- Social Media announcements
- Local cable TV Channel 12 announcement
- Broadcast of tree lighting on the local cable TV Channel 12 several times during the holiday season
- Collection boxes at Chamber office with your business name and can staff collection box at Tree Lighting event
- Recognition in the Thank You flyer following the event







# 2019 Rochester Holiday Parade

**SUNDAY, DECEMBER 8, 2019**  
**3:00PM**

Underwritten by:



**RAIN DATE: Monday, December 9, 2019 at 5:30 pm**

## 2019 PARADE ENTRY FORM

**COMPANY/ORGANIZATION:** \_\_\_\_\_

**CONTACT PERSON:** \_\_\_\_\_ **HOME PHONE:** \_\_\_\_\_

**MAILING ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **STATE:** \_\_\_\_\_ **ZIP:** \_\_\_\_\_

**WORK PHONE/CELL PHONE:** \_\_\_\_\_

**FLOAT CATEGORY:**

\*\*\*If you are bringing a horse as part of your entry, your division is AUTOMATICALLY EQUESTRIAN.

|                          |                              |                        |
|--------------------------|------------------------------|------------------------|
| _____ Organization Float | _____ Youth Float            | _____ Commercial Float |
| _____ Equestrian Unit*** | _____ Mobile Unit**          | _____ Marching Unit    |
| _____ Color Guard        | _____ Other (please specify) |                        |

**Will there be music on your float? Yes\_\_\_ No\_\_\_ Will there be lights on your float? Yes\_\_\_ No\_\_\_**

**DESCRIPTION OF FLOAT OR OTHER ENTRY:** (Points of interest, length of float, etc.) To prevent possible disqualification at the parade, applicants are encouraged to submit in advance as detailed information as possible regarding their entry. This information will be provided to those broadcasting the parade on Rochester's Community Channel 12. Please attach a separate sheet of paper if additional space is needed. Floats are expected to enhance the parade theme or recognize the theme in a creative manner. The name of the organization or company responsible for the float should be visible to the crowd and the cable camera crew. The Holiday Parade Committee reserves the right to not allow any float or entry that is deemed inappropriate.

\_\_\_\_\_  
\_\_\_\_\_

All business, non-profit and community organizations are invited to be a part of the largest and most spectacular parade of the Holiday Season!

**\*\*All entries must indicate the number of vehicles you are entering into the parade.**

**\*\*\*\* All equestrian entries must have pooper-scoopers or it will not be allowed to participate. Horse trailers must be brought to Rochester Commons prior to beginning of parade.**

**Judging and Awards:** All float judging will take place promptly at 1:30 p.m. To allow yourself enough time to be in the line-up by this time, you should plan to **arrive by 12:30 p.m.** Floats not in the line-up by 1:30 p.m. will forfeit their opportunity to be judged. In addition to the Best of Parade award, first, second and third place awards will be provided in the Youth, Organization and Commercial float divisions.

**LIABILITY DISCLAIMER:**

The undersigned, a spokesperson/official for \_\_\_\_\_, in the event of any problem resulting from participation in this project, agrees to hold harmless any and all officials and workers connected with this project, including the City of Rochester, Greater Rochester Chamber of Commerce and associated groups and individuals.

\_\_\_\_\_  
Spokesperson/Official

\_\_\_\_\_  
Name of Organization/Company

\_\_\_\_\_  
Date

**RETURN BY NOVEMBER 25, 2019 to:**

Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: 603.332.5080 Fax: 603.332.5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)



Greater  
ROCHESTER  
CHAMBER OF COMMERCE



# 2019 ROCHESTER HOLIDAY PARADE

## SUNDAY, DECEMBER 8, 2019

### PARADE SPONSORSHIP OPPORTUNITIES

Rochester's Holiday Parade is held each year to kickoff the holiday season in Rochester. With this year's holiday season approaching, a contribution to help us continue this annual holiday tradition is appreciated.

Rochester's Holiday Parade is the largest and most spectacular parade on the seacoast with approximately 80 entries lining the streets including marching bands, youth, organization and commercial floats, VIPs, mobile and marching units, color guard and equestrian units.

#### CHECK DESIRED SPONSOR LEVEL

##### **Division Sponsor—\$500**

Holiday banner is created by the Chamber and carried in front of a division during the parade. Recognition provided in local newspapers, Chamber newsletter and parade broadcast that airs several times during the holiday season on Rochester's Community Channel 12.

##### **Band Sponsor - \$350.00 - \$1,000**

Holiday banner is created by the Chamber and carried in front of a band during the parade. Recognition provided in local newspapers, Chamber newsletter and parade broadcast that airs several times during the holiday season on Rochester's Community Channel 12.

**Note:** Band sponsors providing less than \$1,000 share visibility in front of band; \$1,000 sponsor will receive sole recognition in front of a band.

#### CHECK DESIRED SPONSOR LEVEL

##### **Parade Donor - \$100.00**

Recognition provided in local newspapers and the Chamber newsletter.

##### **Parade Sponsor - \$50.00**

Recognition provided in local newspapers and the Chamber newsletter.

**YES! Please include my business as a contributor to Rochester's Holiday Parade**

COMPANY \_\_\_\_\_

CONTACT \_\_\_\_\_

PHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

\_\_\_\_ Payment Enclosed    \_\_\_\_ Invoice Me

**Return by November 8th to:**

**Greater Rochester Chamber of Commerce**

**18 South Main Street, Rochester, NH 03867**

**Phone: (603) 332-5080 Fax: (603) 332-5216**

**Email: [events@rochesternh.org](mailto:events@rochesternh.org) ~ Web: [www.rochesternh.org](http://www.rochesternh.org)**



**LEADERSHIP**  
Greater Rochester

**LEADERSHIP GREATER ROCHESTER**  
c/o Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
[www.rochesternh.org](http://www.rochesternh.org)

## **CONFIDENTIAL LEADERSHIP CANDIDATE APPLICATION CLASS OF 2020**

Leadership Greater Rochester is a leadership program developed by the Greater Rochester Chamber of Commerce.

### **Purpose**

The purpose of Leadership Greater Rochester is to foster professional growth and identify leaders in the greater Rochester area.

Applicants must complete the following application in its entirety and return it with a brief essay to be considered for participation in the Leadership Greater Rochester program. Upon receipt of the application and essay, you will be contacted to schedule an interview. Class members will be notified and announced by November 1, 2019.

### **1. Applicant**

Name \_\_\_\_\_  
Home Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Phone (Home) \_\_\_\_\_ (Business) \_\_\_\_\_  
Email \_\_\_\_\_

### **2. Employment**

Current Employer \_\_\_\_\_ Date Began \_\_\_\_\_  
Employer Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Present Position/Title \_\_\_\_\_ Date Began \_\_\_\_\_

### **3. Other Employment**

| Employer | Position/Title | From/To |
|----------|----------------|---------|
| _____    | _____          | _____   |
| _____    | _____          | _____   |
| _____    | _____          | _____   |
| _____    | _____          | _____   |



**4. Business or Professional associations or organizations which you are or have been active**

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**5. Civic Involvement**

| <b>Organization</b> | <b>Nature of Organization</b> | <b>Position</b> | <b>Date</b> |
|---------------------|-------------------------------|-----------------|-------------|
|---------------------|-------------------------------|-----------------|-------------|

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**6. Education**

Please list education, training and/or specialized programs:

| <b>Name</b> | <b>City/State</b> | <b>Years Enrolled</b> | <b>Major/Degree</b> |
|-------------|-------------------|-----------------------|---------------------|
|-------------|-------------------|-----------------------|---------------------|

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**7. Additional Activities, Honors and Awards**

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**8. References**

Please provide at least 2 individuals who can speak to your leadership potential and performance and whom we may contact regarding your qualifications.

Reference 1:

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

Reference 2:

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

Reference 3:

Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

**8. Essay**

Please prepare a brief one-page typed essay explaining your ideal vision of Rochester or your community and what you hope to gain from this program. (Please use the following page).

**9. Commitment to the Program**

The Leadership Greater Rochester program is conducted on business days, once a month from January to May.. Requirements include:

- Reading assignments
- Experiential assignments prior to each session.
- Attendance - If a participant misses more than 1 session, he/she will be dropped from the program and tuition will be forfeited.
- Candidates must have the support and commitment of their employer. A letter of support to participate in the program from your employer must accompany this application.

**10. Tuition**

Tuition for Leadership Greater Rochester is \$500.00 payable by either the applicant and/or their employer. Scholarships are offered to those who demonstrate need. If you wish to request scholarship assistance, please attach a letter describing your need and the amount requested.

**11. Application Deadline**

The application deadline to submit applications for the Leadership Greater Rochester Program is November 1, 2019.

For additional information, contact Laura Ring at the Greater Rochester Chamber of Commerce at 603-332-5080.

I understand the purpose of Leadership Greater Rochester and if selected, I will devote the time to completing the program.

\_\_\_\_\_  
Applicant Signature

\_\_\_\_\_  
Date

## **Leadership Greater Rochester Essay**

**Please submit an essay explaining your vision of Rochester of your own community and what you hope to gain from participation in the Leadership Greater Rochester program.**