December, 2019 December, 2019 Newsletter

ROCHESTER

Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

2019 Annua/ Aoliday Parade





INSIDE THIS ISSUE

BENEFIT INFORMATION	2
EVENTS UPDATE	3
MEMBERSHIP UPDATE	4
COMMITTEE NEWS	5
MEMBER NEWS	6
WHAT'S BEEN HAPPENING	7
CHAMBER LEADERSHIP	8
CHAMBER CALENDAR	8



2019 Holiday Tree Lighting Friday, December 6 at 5:30pm "A Sweet Christmas" Parade Sunday, December 8, 3:00pm

2019 Holiday Tree Lighting

UPDATE NEWSLETTER UNDERWRITTEN BY:



Membership Benefits

Community
Information Center





Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Committee Involvement

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other businesses, increase business contacts and be better involved in your community.

Committees Include:

- Ambassador Committee
- •Chamber Raffle& Bash
- Community Expo
- •Golf Committee
- •Governmental Affairs Council
- •Tree Lighting & Holiday Parade
- Young Professionals

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download
 Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit
 Forms
- •Committee Members can access Committee Documents
- •Submit Member News & Press Releases
- •Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Got Jobs?!

Post your job vacancies on the Chamber's website at NO CHARGE!

Simply **log in** to your Member Portal and select Job Postings on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.



The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- •Business Referral Directory
- Community Guide
- Demographic Profile
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events Guide

Upcoming Chamber Events





2020 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students!

Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce.

The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program. See the attached scholarship application and guidelines!

Application deadline is Friday, March 28, 2020



Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a <u>Chamber Scholarship Champion</u> by becoming a \$100 donor to benefit the annual scholarship given by the Chamber.

See the Attached Flyer for More Details!

Save the Date

"Wired for Fun:
Connecting the Community"
Annual Dinner & Awards Banquet

Saturday, April 4, 2020 5:00-8:30pm at The Grandview Ballroom at The Oaks Golf Links

Sponsorship Opportunities Available! See Attached Flyer.

4



Congratulations!

Member Anniversary Recognitions

The Chamber wants to recognize and thank the following members that have 5, 10, 15, 20 or 25 years of Chamber membership in December!

5 YEARS

Rochester Security Systems Waterstone Retail

Those celebrating 10 or 25 years of membership are presented with a special Chamber anniversary plaque for their support. Those celebrating 20 years of membership are presented with a special anniversary plate for their continued support.

NOMINATIONS SOUGHT!

NOMINATE YOUR BUSINESS, ORGANIZATION OR AN INDIVIDUAL FOR ONE OF THESE AWARDS

2020 BUSINESS OF THE YEAR, 2020 NON-PROFIT OF THE YEAR AND 2020 CITIZEN OF THE YEAR AWARDS!

AWARDS WILL BE PRESENTED AT THE ANNUAL DINNER & AWARDS BANQUET ON APRIL 4, 2020

> Nomination Deadline: Monday, February 20, 2020

See the attached nomination forms for more details!

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Bill Powers Painting
- Brox Industries
- Chestnut Hill Chimney & Hearth
- Cornerstone VNA
- Flat Rock Bridge Campground
- iHeart Media
- KB Kelleys Flooring LLC
- Peace of Mind Security, LLC
- R.P. Abrasives & Machine, Inc.
- Rochester Fair
- St. Elizabeth Seton School
- Strafford Wind Symphony
- Tara Estates
- The Castle on Charles
- Tritech Engineering Corporation

HOST A BUSINESS AFTER HOURS IN 2020

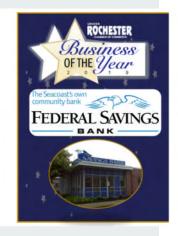
Several dates are currently available to host a Business After Hours in 2020.

Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them.

Call the Chamber office today at 603-332-5080 to schedule your Business After Hours.

2019 Award Recipients









Committee News

NOMINATING COMMITTEE UPDATE 2020 OFFICERS NOMINATED

In accordance with Article IV of the Chamber's bylaws, the membership is hereby notified of the following slate of officers who have accepted nomination for 2020.

Chairman of the Board

Alan Johnson

Atlantic Broadband

Membership Development
Mark Zoeller
Zoeller Realty Group—Keller Williams

Chairman-Elect Janet Oliver

Unitil

Vice Chair, Governmental Affairs
Steve Cates

Waste Management

Vice Chair,

Immediate Past Chairman

Anne Brown

Daystar, Inc.

Treasurer Sharla Rollins

First Seacoast Bank

Vice Chair, Events & Fund Raisers Kerrie Landry

Cornerstone VNA

Provided no petition is filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.



BOARD MEMBER THANKS

Our thanks to the following for their dedicated service who served until 2019 on the Chamber board of directors.

Matt Beaulieu, Service Credit Union 7 years

Kathleen Meserve, Eversource 6 years

Keith Newton, D.F. Richard 6 years

THANK YOU TO 2019 CHAIRMAN OF THE BOARD, ANNE BROWN, DAYSTAR, INC.



Our sincerest thanks to **Anne Brown of Daystar, Inc.** for serving as the Chamber's
Chairman of the Board in 2019. Anne brought
leadership and dedicated service to the
organization throughout the year.

Thank you also to **Daystar**, **Inc.** for allowing Anne the time and resources to devote to the Chamber.



BOARD MEMBER NOMINATED

In accordance with Article IV of the Chamber's bylaws, the membership is hereby notified of the following individual who has accepted nomination to serve a 3-year term on the board of directors beginning in 2020.

Heather Stachura, Lilac City Grille

If no petition is filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.



LEADERSHIP GREATER ROCHESTER CLASS OF 2020

As suggested, the Leadership Greater Rochester program in a shorter timeframe for participants and their employers, we are shortening the time period of the program. This valuable program will now begin in January and end in May. The same content will be incorporated into five full-day sessions rather than half-day sessions over a 9 month period.

Sessions include participants learning about and meeting experts in the city, region and state on Arts & Culture, City Government, Criminal Justice, Education, Economic Development, Health & Human Services, Non-Profit organizations and more. In addition to sessions, experiential assignments are provided. Consider participating or sending an employee to learn more about the community and meet those involved. Applications are enclosed herein. Visit www.rochesternh.org/leadershipgreaterrochester.

ROCHESTER
CHAMBER OF COMMERCE

ANNUAL MEETING
BREAKFAST

Friday, January 31, 2020 ~ 7:30 am

Frisbie Memorial Hospital Community Education & Conference Center

See Attached flyer for details and to register!

6

Bonney Staffing has job openings: Apply online today at www.bonneystaffing.com, walk-in to their Portsmouth office at 767 Islington Street in Portsmouth, NH or call 603-430-2121.

The Children's Museum of New Hampshire in Dover presents Jingle Bell Express on December 7 & 14, with various times, at the Cocheco Country Club in Dover. For more details, visit: www.childrens-museum.org

Children's Museum of Dover will present various upcoming events. Visit www.childrens-museum.org/calendar/2019-01 for a complete list of events.

The City of Rochester Planning Department is working to update the Downtown Master Plan. To find information on the project, call: 603-335-1338 or visit: www.rochesternh.net/planning-development/pages/downtown-master-plan-0. To fill out the survey, visit: www.surveymonkey.com/r/JWSJL8J

COAST is announcing its final round of opportunities to provide public input on COAST's redesign of the region's public transit system during the first week of December. A landing page for the Project can be viewed at www.coastbus.org/OurFuture. Additionally, comments can also be submitted via email to info@coastbus.org, or by mail to COAST, 42 Sumner Drive, Dover, NH 03820. Comments will be accepted until Monday, December 16.

Get Your Flu Shot!!! ConvenientMD Urgent Care offers high-quality, fast and affordable medical care for illness and injury, 7 days a week, from 8am to 8pm. The link to website Free Flu Shot info is: convenientmd.com/patient-services/flu-shots/ or visit www.convenientmd.com.

Cornerstone VNA will be hosting a 4-week Holiday Grief Support Group for adults, in a safe and caring environment. The goal of the group is to help individuals cope with feelings of grief, loss and sadness, which can be especially challenging during the holiday season. The Holiday Grief Support Group will take place on Tuesdays, from 5:00 pm until 7:00 pm on November 26 and December 3, 10 and 17 at Cornerstone VNA on 178 Farmington Road in Rochester, NH. This is a drop in group and registration is not required. For more information, contact Cornerstone VNA at 603-332-1133 x 1119.

In recognition of its unyielding commitment to customers, communities, employees, and the environment, Eversource is being nationally celebrated as one of America's Most JUST Companies for 2020 according to Forbes and JUST Capital. The energy company ranked as the number one utility and 26th overall in the annual top-100 list. For more information, visit: www.eversource.com

First Church Congregational United Church of Christ is presenting a fundraiser called "Shower the Church" throughout the year until December 31, 2019. They are seeking donations to help cover the costs of maintaining the building for all who enter the space. Many organizations share the space for their meetings. In addition to the "Shower the Church" jar, donations can be made to the church office or online at http://www.first-ucc.net/donate.

Great Bay Community College is pleased to present WorkReadyNH. WorkReadyNH is a practical, tuition-free program designed to meet the needs of job seekers and career builders. Successful participants earn 2 highly recognized certificates! Visit: www.greatbay.edu/courses/business-training/workreadynh-0

If you or someone you know are suffering from an addiction or are in need of LADC evaluation or counseling, please contact **Jessica Pinkham** at **LifeBalance Counseling, Coaching & Wellness** for information: 603-332-800 ext 700 or jpinkham@lifebalancecoachnh.com

In recognition of National Philanthropy Day, People's United Community Foundation (PUCF), the philanthropic arm of **People's United Bank, N.A.**, is proud to recognize its most recent grant recipients in New Hampshire. During its third and final grant cycle of 2019, People's United Community Foundation awarded \$84,000 to organizations in New Hampshire that are having a positive impact on the communities they serve. To learn more about People's United Bank, visit: www.peoples.com

Revolution Taproom & Grill has rolled out their new Winter Menu, and they offer live music every Thursday and Friday night! For more information and to view upcoming events or schedule a holiday party, call 603-244-3022 or visit: www.revolutiontaproomandgrill.com

The Rochester Opera House will be presenting a number of upcoming shows! For a complete list, visit www.rochesteroperahouse.com.

Seacoast SCORE is pleased to announce that it will be offering free mentoring services to the Rochester area. Do you want to start a business? Develop a business plan? Fund a project? Or just someone to bounce ideas. Find out what we are about, To set up a free mentoring appointment go to www.Seacoast.score.org. or call 603-433-0575. Please request Rochester appointment on request form or when calling by phone. All mentors are volunteers and are certified.

Service Credit Union recently introduced changes to its checking and savings products focused on delivering personalized solutions to its members. Among the enhancements are newly introduced Everyday Checking and Dividend Checking accounts, each coming with benefit tiers: Basic, Direct Deposit, and Direct Deposit+. Tiers are based on a members' account activity. These accounts feature up to \$30 in ATM reimbursements and 0.75% APY discount on personal and auto loans in the top tier. For more information, visit: www.servicecu.org

SOS Recovery Community Organization will host an educational and support series for people raising grandchildren—Healthy Guardians and Grandparents on the second Thursday of each month, at the Rochester SOS Recovery Community Center at 63 S. Main Street in Rochester. Register at https://straffordrecovery.org/locations/rochester

Spring Village at Dover is pleased to host a Caregiver Chats group twice a month at Spring Village at Dover, 35 Pointe Place, Dover. There are many benefits of attending this group, and two meeting times per month are offered: the second Tuesday at 10am and the fourth Thursday at 11am. For more information on this group, contact Jacki Brewster: 603-842-4908

Tanya Lee Hervey Photography is pleased to announce their 3rd Annual Letters For Santa, a free holiday service for Rochester community families. Every child who writes a letter to Santa and drops it off in the very special Santa mailbox at the studio at 24 Union Street in Rochester before 12/15 will get a personalized letter back from Santa! Also, anybody that drops off 5 or more non-perishable food items before 12/15 will receive a \$25 Gift Certificate for portraits or prints. Donations benefit Gerry's Food pantry. For more details, contact Tanya at: 603-842-2608 or at: www.tanyaleehervey.com

Tri-City Christian Academy is pleased to be offering a special offer for Chamber Members & Employees! For more information on this great offer, visit www.tcca-nh.com or call 603-692-2093.

Rochester Opera House/RPAC executive director Anthony Ejarque is pleased to announce an exciting collaboration between Upala Yoga & Wellness Arts and the Rochester Performance & Arts Center. Starting December 16th, Upala Yoga & Wellness Arts will relocate their program offerings from their current downtown storefront to RPAC's Rehearsal Studio, located at 6 Bridge Street in the former Roberge Center. Visit www.upala.org to learn more about Upala Yoga & Wellness Arts and their program offerings.

Upala Yoga & Wellness Arts For information on the studio and classes offered, visit $\frac{\text{https://www.upala.org/}}{\text{https://www.upala.org/}}$

Waste Management is in need of several CDL Drivers in Rochester, NH, and are hosting daily Walk-In Interview Days, Monday-Friday, 7am-5pm, at our Rochester, NH location. These positions offer \$3000 Sign on Bonuses. For more information, visit: www.careers.wm.com/us/en

Waste Management has found that veterans are a great fit in their organization - in fact, one in twelve of our employees are former military. They encourage any and all qualified veteran's to apply online: https://careers.wm.com/frontlineoperations/us/en

Want your news in upcoming newsletters?
Email memberservices@rochesternh.org
by the 20th of the month.



Welcome Mitchell Hill BBQ, Grill & Brew!

We'd like to congratulate Mitchell Hill BBQ, Grill & Brew on their ribbon cutting on Friday November 15th. Mitchell Hill BBQ is located at 50 North Main Street in downtown Rochester and offers a great new menu and beautiful atmosphere for patrons to enjoy while they dine. Owners Robert and Roxanne Benoit are pictured above cutting the ribbon along with city and chamber officials.

Welcome Mitchell Hill BBQ and congratulations!

ROCHESTER CHAMBER OF COMMERCE

Welcome also to the newest member of our Greater Rochester Chamber of Commerce Staff, Kaelyn Bamford! Kaelyn is the new Events and Communications Coordinator with the Chamber, and is extremely excited to aet to know all of our local business, and help make Chamber events a success. Welcome, Kaelyn!



Phone: (603)332-5080 Email: events@rochesternh.org

Greater Rochester Chamber of Commerce 18 South Main Street, Rochester NH 03867



HELP DONATE ITEMS FOR THE HOMELESS!

In conjunction with the Tree Lighting, a collection of children's items is being held to benefit the Homeless Center for Strafford County!

Items to be collected include:

New Puzzles Ages 12+, New Books Ages 8-17, Paper Towels & Toilet Paper

Items may be brought to the Chamber office through December 17!



The Holiday Events Committee Supports Rochester Fire Department's

TOY BANK

Bring a new, unwrapped toy for children infant—14 years of age up until December 16 to:

Rochester Chamber of Commerce Rochester Fire Department (Downtown or Gonic Stations)

2019 Chamber Leadership

Officers

Chairman of the Board Anne Brown Daystar, Inc.

Chairman-Elect Alan Johnson Atlantic Broadband

Vice Chair, Governmental Affairs Steve Cates

Waste Management

Vice Chair, Membership Mark Zoeller Keller Williams Coastal Realty

Vice Chair, Events & Fund Raisers

Janet Oliver

Unitil

Treasurer Sharla Rollins First Seacoast Bank

Immediate Past Chairman Keith Newton

Directors

Matt Beaulieu Service Credit Union

Blaine Cox City of Rochester

Paul Gatehouse Independence Financial Advisors, LLC

> Rod Jablonski Bean Group Real Estate

Michelle Landry
Frisbie Memorial Hospital

Kerrie Landry Cornerstone VNA

Kathleen Meserve

Bill McGlincey Hannaford Supermarkets

> Kevin Miller Profile Bank

Kelly Rogers

Kelly Wilson Rogers, Licensed Massage Therapist

> Tatjana Simon Northeast Credit Union

Chamber Staff

President/CEO Laura Ring

Events & Communications Kaelyn Bamford

Part-Time Member Services
Tanya Hervey

Graphic Design Intern
Tori Gagnon

Greater Rochester Chamber of Commerce

18 South Main Street Rochester, NH 03867



December 2019 Chamber Calendar

Sunday	MONDAY	Tuesday	WEDNESDAY	Thursday	FRIDAY	SATURDAY	UPCOMING EVENTS
1	2	3	4	5	6 Holiday Tree Lighting! 5:30pm	7	MARK YOUR CALENDARS January 1 Happy New Year (Office
8 "A Sweet Christmas" Parade 3:00pm	9	10	5:30pm Rochester Main Street BAH at RPAC	12	13	14	Closed) January 22 BAH/Open House at R.W. Creteau
15	16	4:00 pm Banquet Committee	18 8:00 am Parade Committee	19 7:30 AM Government Affairs	7:30 am Board of Directors	21	Technology Center January 31 Annual Meeting Breakfast
22	23	24	25 Merry Christmas Office Closed	26	27	28	February 11 Labor Law Business Workshop April 4
29	30	31			TER FOR EVE		Annual Dinner & Awards Banquet

SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS



Buy Local, Eat Local - Keep it Local!

Throughout the year and especially during the holiday season, your Chamber encourages you to consider supporting local businesses by eating, shopping and buying local. We all want to take pride in the great stores, services and restaurants that we have in our community. But to attract and keep them here, local businesses need our support.

Businesses that are in the community reinvest back into our community. They provide jobs, donate to worthy causes and organizations, and strengthen our local economy. By supporting our local businesses, we help to eliminate empty storefronts and buildings. Take the time to visit and experience our local retail establishments and restaurants. Local businesses also take phone or internet orders and can help you prepare gifts.

Just consider all the items you can purchase locally - items ranging from fantastic food offerings, baked items and beverages, appliances, art, automobiles and automotive supplies, building supplies, clothing, electronics, entertainment, firearms, flowers and plants, footwear, gift baskets, gift items, golf, groceries, home décor, home improvement products, hunting, massage, jewelry, motorcycles, office supplies and equipment, outdoor equipment, personal care products, pet care products, photos/portraits, power tools, recreational vehicles, salons, sewing machines, specialty food products, sporting goods and gear, show and theater tickets, and so much more. And most all stores and services offer gift cards. Let's keep our community strong and vibrant by keeping it local.

Shop Local and Shop our Chamber Members!
For a listing of Chamber members, visit http://business.rochesternh.org/list

ROCHESTER CHAMBER OF COMMERCE

UNDERWRITTEN BY:



- HOLIDAY TREE LIGHTING - FRIDAY, DECEMBER 6, 2019 • 5:30PM CENTRAL SQUARE, DOWNTOWN ROCHESTER

SOUND & LIGHTING ARE
COURTESY OF THE
ROCHESTER FIRE DEPARTMENT
&
STUDIO 109 DANCE
VOICE & DRAMA

PROGRAM SPONSOR FOR ACTIVITIES

Xfinity

EVENT INCLUDES

- Lighting of the Tree
- Reading of the "Night Before Christmas"
- Caroling
- Cookie Decorating
- Dance Performances
- Cookies and Hot Chocolate
- Visit with Santa

FOR MORE INFORMATION, PLEASE CONTACT THE CHAMBER OFFICE: Greater Rochester Chamber of Commerce 18 South Main Street, Rochester P:603.332.5080 E. events@rochesternh.org W. rochesternh.org

Help Donate Children's items for the Homeless Center for Strafford County

People are asked to bring items to the Collection Box at the Tree Lighting and at the Chamber until December 16. Items to be donated are New Books (ages 8-17), New Puzzles (ages 12+), Paper Towels and Toilet Paper.





2019 Rochester Holiday Parade

Sunday, December 8, 2019
3:00 pm + Downtown Rochester

Inclement Weather Date: Monday, December 9, 2019 at 6:00pm



FEATURING

Commercial, Organization & Youth Floats • Mobile Units • Marching Bands VIP's • Marching Units • Equestrians AND A SPECIAL VISIT FROM SANTA CLAUS!

Parade Partners:







Air Force Junior Reserve Officer Training Corps (AFJROTC)

GREAT BAY
RADIO ASSOCIATION
W1FZ
Established in 1933

Parade Broadcast on Channel 12 by:



Online Media Partner



Be Sure to Also Support!



ROCHESTER

Holiday Tree Lighting

Friday, December 6, 2019 5:30-6:30pm Downtown Rochester

Underwritten by:





Friday, Dec 6th, 6:30-8:30pm Saturday, Dec 7th, 3:00-7:00pm

Enjoy music & light refreshments Studley's Flower Gardens 82 Wakefield Street, Rochester, NH







2019 ROCHESTER SERV HOLIDAY PARADE ***



THANK YOU to the following for their generous contributions to the 2019 "A Sweet Christmas" Holiday Parade.

HOLIDAY CHEER CONTRIBUTORS

Clemento's Pizzeria & Brew **Granite Steak & Grill** Lilac City Grille Moe's Italian Sandwiches Spaulding Steak & Ale

DIVISION SPONSORS

Comcast Xfinity First Seacoast Bank Laars Heating Systems Company Lydall Performance Materials The Closet Connection Unitil

BAND SPONSORS

Access Sports Medicine & Orthopedics Amcomm Wireless-Verizon Authorized Retailer Atlantic Broadband **Bill Powers Painting** Bootlegger's Footwear Center **Budel Construction Corporation Country Brook Apartments** D.F. Richard Energy Eastern Propane & Oil **Granite Steak & Grill** Holy Rosary Credit Union Norman Vetter, Inc. **Urban Tree Service** Wal*Mart

MEDIA PARTNERS

Atlantic Broadband The Rochester Voice Seacoast Media Group

PARADE DONORS

A-D Plumbing & Heating Bernier Insurance, Inc. Blue Seal Feeds & Needs **Broadview Animal Hospital Brock's Plywood Sales Cleary Cleaners** Clemento's Pizzeria & Brew Daystar, Inc. **Dream Come True Travel Exit Realty Prosperity**

Hannaford Supermarket & Pharmacy Hervey's Tire Co.

Independence Financial Advisors Lachapelle & Higgins Insurance Agency Lilac Property Management and Realty Renaissance Signs

Rochester Crossing

Rochester Police Benevolent Association

Tanya Lee Hervey Photography

Waste Management

Windjammer's Seafood Restaurant

PARADE SPONSORS

110 Grill - Rochester Acme Rug & Upholstery Cleaning **Associated Brokers** Auger & Sons, Inc. **Collins Sports Center** Compass Home Inspections, LLC David Dubois-Strafford County Sheriff Edward Jones ~ Chris Hooper **Granite State Glass** Hourihane, Cormier & Associates, LLC Jerome H. Grossman Law Office Lilac Printing & Graphic Design **NECC Boats** New England Pizza & Roast Beef Nippo Lake Golf Club **Rochester Country Club** Spring Village at Dover **Studley Flower Gardens** The Governor's Inn Turner Liberty Insurance United Insurance

Wensley & Jones, PLLC **SPECIAL THANKS TO:**

Bernier Insurance

2019 Holiday Parade Committee Members Air Force Junior Reserve Officer Training Corps at Spaulding High School **AMI Graphics** Arthur's Market Atlantic Broadband Bank of New Hampshire

City of Rochester

Compass Home Inspections, LLC

Cremmen Creative Crosspoint Church Dover Fire Department

Edwin Walker

Elm Grove Companies

Granite Steak & Grill

Great Bay Radio Club

Kelly & Kevin Walters

Market Basket Matt Beaulieu

MLC Catering LLC

New England Marketing & Print

Norman Sanborn

Northeast Credit Union

Paul Berry's Electric Service, LLC

Phil Tewell

Poulin Chrysler Dodge Jeep & Ram

Seacoast Media Group Rochester Fire Department

Rochester Little Red Raiders Cheerleaders

Rochester Main Street

Rochester Middle School Cheerleaders

Rochester Police Department

Rochester Public Works Department

Rochester Rotary Club

Rochester School Department

Rochester Social Club

The Rochester Voice

Rochester Truck, Inc.

Skip Sampson

Service Credit Union

SOS Recovery Community Organization Spaulding High JV & Varsity Cheerleaders

Spaulding High School ROTC

Tanya Lee Hervey Photography

Tut's Trophies & Awards

Unitil

Waste Management

and the many who participate in the Parade



At the Rochester Performance & Arts Center 32 North Main Street, Downtown Rochester

WEDNESDAY, DECEMBER 11, 2019 5:30 TO 7:00 PM

Join Rochester Main Street for a

Holiday Business After Hours filled with holiday cheer and merriment in at the Rochester Performance & Arts Center.

Refreshments will be provided by downtown member restaurants and door prizes provided by downtown businesses.

Bring plenty of business cards for networking.



Register online at: www.rochesternh.org/HolidayBAH



ANNUAL MEETING BREAKFAST



ALAN JOHNSON

Atlantic Broadband
2020 Chairman of
the Board

Hear the
Chamber's
Plans for 2020
and meet the
Board of
Directors

Register online at www.rochesternh.org/ annualmeeting

Friday January 31, 2019

7:30-9:00am

Frisbie Memorial Hospital

Community
Education &
Conference
Center

11 Whitehall Road, Rochester

Sponsored by:



REGISTER

There is no cost for Chamber Members to attend the Annual Meeting Breakfast, but reservations are required as seating is limited

"Wired for Fun: Connecting the Community" Annual Dinner & Awards Banquet

SPONSOR INFORMATION FORM

Saturday, April 4, 2020 5:00 to 8:30 pm The Grandview Ballroom at The Oaks Golf Links

Sign up now to promote your business in front of over 250 attendees at the Chamber's Dinner & Awards Banquet.

Corporate Co-Sponsors:

Cost: \$1,000.00

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Dinner & Awards Banquet
- Business logo prominently displayed on event invitations mailed to 700 contacts
- Business logo prominently displayed on event programs
- Business name included in all publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation provided displayed at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Program/Social Hour Sponsor:

Cost: \$750.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs (Ad on back page—Program Sponsor)
- Banner displayed at event in social hour gathering space (Social Hour sponsor)
- Business name included in publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation provided displayed at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Technology/Awards Sponsor:

Cost: \$600.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Registration/Entertainment Co-Sponsors:

Cost: \$500.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event (at Registration Table if Registration Sponsor)
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

<u>Centerpiece Sponsor</u>:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Dessert Co-Sponsors: Cost: \$300.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the Event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

<u>Decoration Co-Sponsor</u>: Cost: \$300-\$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

<u>Table Sponsor</u> Cost: \$100/table

- Business name displayed on the table centerpiece
- Business name listed on insert in the Annual Dinner and Awards Banquet program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

The Chamber's Annual Dinner & Awards Banquet is the Chamber's gala event of the year with approximately 250 people in attendance. The event features the presentation of the Business of the Year, Non-Profit of the Year and Citizen of the Year awards along with a delicious dinner, raffles, and musical entertainment at a black tie optional social gathering with fellow Chamber members and guests.

Yes, My Business Would Like to Become a Sponsor at the Level Listed Below:
\$1,000 Corporate Level\$750 Level—Program or Social Hour Sponsor
\$600 Level—Technology or Awards Sponsor\$500 Level – Registration or Entertainment Sponsor
\$500 Level—Centerpiece Sponsor \$300 Level—Dessert or Decoration Co-Sponsors
\$100 Table Sponsor
Invoice mePayment Enclosed Charge My Card
Business Contact Name
PhoneEmail
VisaMastercardDiscoverAmerican Express
Credit Card Number Expiration Date CVV



BE A 2020 CHAMPION! HELP FUND A SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its Members the opportunity to be named a Chamber Scholarship Champion.

Your donation will benefit the Scholarship Fund that
enables the Chamber to provide scholarships to graduating seniors
who are employees of a Chamber member or the child of an employee
of a Chamber member business or organization.

All **Chamber Scholarship Champions** will be officially recognized and thanked upon the recipient(s) being Selected in March, 2020 in the:

- Chamber's Newsletter
- Chamber Website
- Company Name Included in a Press Release
- Company Logo on E-blast
- At Scholarship Ceremony

Your \$100 donation can help us build enough funds to provide several graduating seniors with a scholarship towards their college expenses.



~~~~~~~~~~~~~	~~~~~~~~	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	~~
YE	S, Please sign u	up my business to become a \$100 Chamber Scholarship Champion!	
		Payment Enclosed Invoice Me	
Company Name			_
Contact Person		Phone	_
	Return To:	Greater Rochester Chamber of Commerce 18 South Main Street Rochester, NH 03867 Phone: 603-332-5080 Fax: 603-332-5216 Email: memberservices@rochesternh.org	



# **ER** 2020 SCHOLARSHIP APPLICATION

# SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- 1. Scholarship(s) will be offered to a graduating high school student.
- 2. Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- 4. The applicant must attach a High School Transcript including grade point average.
- 5. Application must be completed in full to be considered.
- 6. Additional sheet with information may be attached.

# **CRITERIA EVALUATION**

	<u>Criteria</u>	Maximum Points Earned
1.	Involvement in School Activities	20
2.	Involvement in Community Activities	25
3.	Work Experience	25
4.	Scholastic Achievement	20
5.	Career Plans	10

# SCHOLARSHIP APPLICATION DEADLINE: MARCH 28, 2020

	-	
Student Information		
Student's Name		Phone
Mailing Address		
Email		
Educational Information		
High School Attending:		
	SAT Math:	SAT Writing:
GPA:	SAT Verbal:	SAT Reading:
	SAT Total:	
NOTE: Official High School Tra	enscrint MUST he at	ttached for consideration
College Information	mseript <u>most</u> be at	tached for consideration
College Major Being Pursued		
College Attending		
	mated College Expen	
Tuition \$ Room & Board	\$	Fees \$
Commuter Travel \$ Books & Supplie	es \$	TOTAL \$
Chamber Member Information		
<b>Chamber Member Company Where Student/Pa</b>	rent is Employed _	
Name of Employee at Chamber Member Compa	any	
Employee's Relationship to Student		
I certify that the above applicant is an <b>employ</b> e	_	
indicated above at		(Chamber member company
Chamber Member Representative		Date



# **SCHOLARSHIP APPLICATION**

nool Activities		
<u>Activity</u>	Role & Responsibility	
nmunity Activities		
<b>Activity</b>	Role & Responsibility	
	·	
rk Fynerience		
	Role & Responsibility	Hours/Week
rk Experience Employer	Role & Responsibility	Hours/Week
	Role & Responsibility	<u>Hours/Week</u>
	Role & Responsibility	Hours/Week
<u>Employer</u>		Hours/Week
Employer  dent/Parent Signature below will attest to	tre the accurateness of the information provided and grants	permission to the
Employer  dent/Parent Signature below will attest to	ure	permission to the
Employer  dent/Parent Signature below will attest to ter Rochester Chamber of Control of	the accurateness of the information provided and grants ommerce to make this information available to the Schol	permission to the arship Committee.
Employer  dent/Parent Signature below will attest to ter Rochester Chamber of Control of	tre the accurateness of the information provided and grants	permission to the
dent/Parent Signatu	the accurateness of the information provided and grants ommerce to make this information available to the Schol	permission to the arship Committee.



# SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS February 10, 2020

# 2020 BUSINESS OF THE YEAR AWARD

# NOMINATIONS SOUGHT - SUBMIT YOUR BUSINESS!

# **QUALIFICATIONS FOR BUSINESS OF THE YEAR**

- 1. Business in an active company.
- 2. Demonstrates excellence in the business community and industry.
- 3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
- 4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
- 5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
- 6. Services need not be confined to a single year, but should be have current significance.
- 7. Prior winners are ineligible.
- 8. This award will not be given posthumously.

# **NOMINATION PROCEDURES**

Please complete and attach form as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Company/organization business description or mission.
- * Involvement in the community.
- * 3 Letters of recommendation.

- * Impact/contributions to industry/community.
- *Awards/honors received.
- *Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

BUSINESS (	OF THE YEAR NOMINEE	
Business Name		
Address	City	State
Phone	Email	
# of Years in Business	# of Employees	# of Locations
Contact Person	Title	
NOMINATOR (SUBMITTING NOMINATION):		
Name	Phone	
Email	Date	

# **Submit to:**

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867 Email: president@rochesternh.org



# SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

# DEADLINE FOR NOMINATIONS February 10, 2020

# **2020 NON-PROFIT OF THE YEAR NOMINATION**

# NOMINATIONS SOUGHT— SUBMIT YOUR ORGANIZATION

# QUALIFICATIONS FOR NON-PROFIT OF THE YEAR

- 1. Non-profit in an active organization.
- 2. Demonstrates excellence in the community and in organization.
- 3. Has provided a significant impact to benefit of the Rochester community.
- 4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
- 5. Services need not be confined to a single year, but should be recent enough to have current significance.
- 6. Prior winners are ineligible.
- 7. This award will not be given posthumously.

# **NOMINATION PROCEDURES**

Please complete the form and attach it as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Organization business description or mission.
- * Impact/contributions to industry/community.
- * 3 Letters of recommendation.
- * Involvement in the community.
- * Awards/honors received.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

# NON-PROFIT OF THE YEAR NOMINEE Organization Name Address _______ City ______ State _____ Phone _______ Email ______ # of Years in Business ______ # of Employees _____ # of Volunteers _____ # of Locations _____ Contact Person ______ Title _____ NOMINATOR (SUBMITTING NOMINATION): Name _______ Phone ______ Email ______ Date ______

### Submit to:

Greater Rochester Chamber of Commerce 18 South Main St., Rochester, NH 03867 Email: president@rochesternh.org



# **2020 CITIZEN OF THE YEAR**

The Greater Rochester Chamber of Commerce is pleased to be presenting its 56th annual CITIZEN OF THE YEAR.

This prestigious award will be presented at the Chamber's Dinner & Awards Banquet in April, 2020. This award recognizes an individual who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the greater Rochester area.

**DEADLINE FOR NOMINATIONS: February 10, 2020** 

## **QUALIFICATIONS FOR CITIZEN OF THE YEAR**

- 1. Adult resident of the Rochester/Northern Strafford County Region and activities should be in the same area.
- 2. Contributed to the general benefit of the community as a whole.
- 3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
- 4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
- 5. Services need not be confined to only current activities, but should be recent enough to have current significance.
- 6. Prior winners are ineligible.
- 7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

## NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

All nominations are kept confidential. Please <u>DO NOT</u> notify this individual of the nomination. We will contact you should your nomination be selected.

### PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick 1964 - Elery "Doc" Lyndes (Courier Publishing) 1965 - Herve Lagasse 1966 - Kenneth Denton (J. Zuromskis - Honored) 1967 - Vi Bliskey 1968 - Dr. Albert Barcomb 1969 - James Foss (General Conrad Snow - Honored) 1970 - Albert Miltner 1971 - Kennett R. Kendall, Sr. 1972 - Joseph Zuromskis 1973 - Dr. Alexander Smith 1974 - Roland Keans 1975 - Gerry Rainville 1976 - Mayor John Shaw (refused award) 1977 - Helen Berry 1978 - Judge Richard Cooper 1979 - Arnold T. Clement	1982 - Fr. Donald Marsh 1983 - Jan Nelson 1984 - Bea Craig 1985 - Victor Hamel 1986 - Mr. & Mrs. Harry Rose 1987 - Bernice Bickford 1988 - Alfred Benton 1989 - Cynthia Edgerly (Roger N. Allen - Honored) 1990 - Vincent J. DeNobile 1991 - Dorothy Callaghan 1992 - Richard W. Creteau (Posthumously) 1993 - Marilyn R. Berry 1994 - Harvey Bernier 1995 - Roland Roberge (Posthumously) 1996 - Robert "Bob" Brown 1997 - Daniel Lacroix 1998 - Terry McGarghan	2001 – Janet Pelley 2002 – Steven B. Dore 2003 – John Rigazio 2004 – Charles G. Ward 2005 – Robert "Cider" Berry 2006 – R. Bradley Trafton 2007—Fred Hall, Jr. 2008—Frank Callaghan 2009—Gerard "Gerry" Gilbert 2010—Linda Gaskell Bisson 2011—Ken Billings 2012—Kenn Ortmann 2013—Gerard Gravel 2014—Gerald & Claire Bisaillion 2015—Jane Cooper Fall 2016— Derek Peters 2017—Walter Hoerman, MD
1978 - Judge Richard Cooper	1997 - Daniel Lacroix	2016– Derek Peters
1979 - Arnold T. Clement 1980 - Bud Carlson	1998 – Ferry McGarghan 1999 – Kevin Flynn	2017—Walter Hoerman, MD 2018—Hoagy Higgins
1981 - Elmer R. Waitt	2000 – Marion Veno	2019—Patricia Rainboth

SEE REVERSE SIDE FOR NOMINATION FORM



# **2020 CITIZEN OF THE YEAR**

# **CONFIDENTIAL NOMINATION OF THE 2020 CITIZEN OF THE YEAR**

NOMINEE:	
Full Name	
	Phone
NOMINATOR (INDIVIDUAL OR ORGANIZA	TION SUBMITTING NOMINATION):
Name_	Phone
Address	
Email	
Signature	Date
QUALIFICATIONS OF THE NOMINEE:	
BIOGRAPHICAL INFORMATION OF NOMINEE	:
Signature of Individual Submitting Nomination	 Date

Nomination form and attached documentation must be submitted by February 10, 2020 to:

**Awards Committee** 

Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 president@rochesternh.org



# LEADERSHIP GREATER ROCHESTER

c/o Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867

www.rochesternh.org

# CONFIDENTIAL LEADERSHIP CANDIDATE APPLICATION CLASS OF 2020

Leadership Greater Rochester is a leadership program developed by the Greater Rochester Chamber of Commerce.

# Purpose

1. Applicant

The purpose of Leadership Greater Rochester is to foster professional growth and identify leaders in the greater Rochester area.

Applicants must complete the following application in its entirety and return it with a brief essay to be considered for participation in the Leadership Greater Rochester program. Upon receipt of the application and essay, you will be contacted to schedule an interview. Class members will be notified and announced by December 16, 2019.

Name		
	State	
Phone (Home)	(Business	
Email		
Employment		
Current Employer		Date Began _
Employer Address		
City	State	Zip
Present Position/Title		Date Began
Other Employment		
	Position/Title	From/To

Civic Involvement  Organization Nature of Organization Position  Education  Please list education, training and/or specialized programs:  Name City/State Years Enrolled  Additional Activities, Honors and Awards  References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.  Reference 1:				
Education  Please list education, training and/or specialized programs:  Name  City/State  Years Enrolled  Additional Activities, Honors and Awards  References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.			nt	Civic Involvemen
Please list education, training and/or specialized programs:  Name  City/State  Years Enrolled  Additional Activities, Honors and Awards  References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.	Date	ion Position	Nature of Organization	Organization
Name City/State Years Enrolled  Additional Activities, Honors and Awards  References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.				Education
References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.	Major/Degree		-	
References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.				
References  Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.			ities, Honors and Awards	Additional Activi
Please provide at least 2 individuals who can speak to your leadership p whom we may contact regarding your qualifications.				
whom we may contact regarding your qualifications.				References
Reference 1:	ential and performance			
				Reference 1:
Name Title				

	Reference 2:				
	Name	Title			
	Address	Phone			
	Reference 3:				
		Title			
		Phone			
8.	Essay Please prepare a brief one-page typed essay explaining your ideal vision of Rochester or your community and what you hope to gain from this program. (Please use the following page).				
9.	<ul> <li>Commitment to the Program</li> <li>The Leadership Greater Rochester program is conducted on business days, once a month from January to May Requirements include: <ul> <li>Reading assignments</li> <li>Experiential assignments prior to each session.</li> <li>Attendance - If a participant misses more than 1 session, he/she will be dropped from the program and tuition will be forfeited.</li> <li>Candidates must have the support and commitment of their employer. A letter of support to participate in the program from your employer must accompany this application.</li> </ul> </li> </ul>				
10.	<u>-</u>	s \$500.00 payable by either the applicant and/or their employer. emonstrate need. If you wish to request scholarship assistance, ed and the amount requested.			
11.	<b>Application Deadline</b> The application deadline to submit applicat December 16, 2019.	ions for the Leadership Greater Rochester Program is			
	For additional information, contact Laura Ring at the Greater Rochester Chamber of Commerce at 603-332-5080.				
	I understand the purpose of Leadership Greater Rochester and if selected, I will devote the time to completing the program.				
	Applicant Signature				

# **Leadership Greater Rochester Essay**

Please submit an essay explaining your vision of Rochester of your own community and what you hope to gain from participation in the Leadership Greater Rochester program.					