



Update

Newsletter

January, 2020

GREATER
ROCHESTER
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area*

2020

Happy New Year

**THE CHAMBER WISHES ITS MEMBERS
A HAPPY & SUCCESSFUL NEW YEAR!**

**ANNUAL MEETING BREAKFAST
FRIDAY, JANUARY 31, 2020
7:30-9:00 AM
FRISBIE COMMUNITY
EDUCATION & CONFERENCE CENTER**



Join the Chamber for its 2020 Annual Meeting Breakfast to welcome the Board of Directors and hear the Chamber's plans for 2020. Details inside.

2019 Chairman of the Board
Anne Brown of Daystar, Inc. passing the
gavel to 2020 Chairman of the Board,
Alan Johnson of Atlantic Broadband at
December board of directors meeting.



NEWSLETTER

UNDERWRITTEN BY:

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2020 Chairman of the Board,
Alan Johnson of
Atlantic Broadband
invites members to
upcoming Annual Meeting



WWM
WASTE MANAGEMENT

Membership Benefits

2

Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Committee Involvement

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other businesses, increase business contacts and be better involved in your community.

Committees Include:

- Ambassador Committee
- Chamber Raffle & Bash
- Community Expo
- Golf Committee
- Governmental Affairs Council

- Tree Lighting & Holiday Parade
- Young Professionals

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information

BUSINESS
after
hours



HOST A BUSINESS
AFTER HOURS IN 2020

Several dates are still available to host a Business After Hours in 2020. Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member to partner with. Call the Chamber office today at 603-332-5080 to schedule your Business After Hours.

Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select **Job Postings** on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them!

Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.

Branding

The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Demographic Profile
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events Guide

Upcoming Chamber Events

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GREATER
ROCHESTER
CHAMBER OF COMMERCE

BUSINESS
after
hours

R.W. CRETEAU TECHNOLOGY CENTER OPENING CEREMONY

YOU ARE CORDIALLY INVITED ...
Wednesday, January 22nd, 2020
5:30 - 7:00PM
RSVP to www.rochesternh.org/JanuaryBAH by January 20, 2020.
Snow Date: Thursday, January 23rd, 2020.



GREATER
ROCHESTER
CHAMBER OF COMMERCE

ANNUAL MEETING
BREAKFAST

Friday, January 31, 2020 ~ 7:30 am
Frisbie Memorial Hospital
Community Education & Conference Center
See Attached flyer for details or register at
Rochesternh.org/AnnualMeeting



WIRED FOR FUN
CONNECTING THE COMMUNITY
Annual Dinner & Awards Banquet

Saturday, April 4, 2020
5:00-8:30pm at
The Grandview Ballroom at
The Oaks Golf Links

Sponsorship Opportunities Available! See Attached

**Labor Laws for
Business Workshop**
February 11, 2020
7:30-9:30am

The Chamber will present a ***Labor Laws for Business*** workshop. Hear from the NH Department of Labor's, Michele Small, as she discusses updates to labor laws and how to stay violation free with the NH DOL.

Also, the US Department of Labor's, Steve McKinney, will cover updates to the laws surrounding Exemptions under the New Overtime Final Rule as well as updates regarding the new Regular Rate Final Rule.

Register to attend at:
rochesternh.org/LaborLaws

Membership Update

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Congratulations! Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership in January!

5 YEARS

Branyen Insurance Agency
Tanya Lee Hervey Photography

10 YEARS

Cut-n-Tyme Hair Salon
Michael P. Dubois, CPA

15 YEARS

Brookside Place Apartments
High Degree Heating

20 YEARS

Village Pizza of Rochester

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Atlantic Broadband
- Auger & Sons, Inc.
- Bernier Insurance
- Berry Surveying & Engineering
- BootLegger's Footwear Center
- Brock's Plywood Sales
- Brookside Place Apartments
- Brox Industries
- China Palace Asian Diner
- Dear River Company
- Eastern Propane & Oil
- Granite State Choral Society
- High Degree Heating
- Holy Rosary Credit Union
- Hourihane Cormier & Associates
- Keystone Dental Arts
- Lydall Performance Materials
- McDonald's Restaurant
- Michael P. Dubois, CPA
- Moe's Italian Sandwiches
- Polychronis Financial Services
- Profile Bank
- Rod Jablonski, Bean Group Real Estate
- Ron Currier's Hilltop Chevrolet
- Seacoast Media Group
- Smiley Publishing Group—The Laker
- SOS Community Recovery Organization
- Stefan H. Wittner, DMD, PA
- Steve Ring Plumbing
- Studley Flower Gardens
- Tanya Lee Hervey Photography
- The Links at Outlook
- United Insurance
- Unitil
- Village Pizza of Rochester
- Wentworth Electric, LLC

NOMINATIONS SOUGHT!

NOMINATE YOUR BUSINESS,
ORGANIZATION OR AN INDIVIDUAL FOR
ONE OF THESE AWARDS



AWARDS WILL BE PRESENTED AT THE
ANNUAL DINNER & AWARDS BANQUET ON
APRIL 4, 2020

NOMINATION DEADLINE:
MONDAY, FEBRUARY 20, 2020

See the attached nomination forms for details!



Congratulations on 180 Years in Business



Congratulations to R.M. Edgerly & Son Funeral Home on celebrating 180 years of being in business and at the same location at 86 South Main Street in Rochester on Thursday, December 5, 2019.

At this event, a number of presentations were made including proclamations that were presented by:

- *City of Rochester – presented by Economic Development Specialist Jennifer Marsh for Mayor Caroline McCarley
- *Town of Barrington – presented by Joel Sherburne
- *Governor Chris Sununu – State of New Hampshire – presented by Joel Sherburne
- *NH Funeral Directors Association – presented by Joel Sherburne

Congratulatory comments were also provided by Anne Brown, Chairman of the Board-Greater Rochester Chamber of Commerce.

All these proclamations noted this long-lasting family business involving 5 generations since 1839, oldest continuously family-owned funeral home in New Hampshire, the professionalism and compassion provided to families for generations and more.

Presented were Susan Edgerly-President, Morgan Edgerly-Vice President, Kimberlyn Edgerly-Chief Financial Officer.



2020 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students!

Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce.

The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

[See the attached scholarship application and guidelines!](#)

Application deadline is Friday, March 28, 2020



Become a Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a

Chamber Scholarship Champion
by becoming a \$100 donor to benefit the annual scholarship given by the Chamber.

[See the Attached Flyer for More Details!](#)

NOMINATING COMMITTEE UPDATE 2020 DIRECTOR NOMINATED

In accordance with Article IV of the Chamber's bylaws, the membership is hereby notified of the following slate of officers who have accepted nomination for 2020.

Mandy Barstow, Studio 109 Dance Voice & Drama

Provided no petition is filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.

Bonney Staffing has job openings: Apply online today at www.bonneystaffing.com, walk-in to their Portsmouth office at 767 Islington Street in Portsmouth, NH or call 603-430-2121.

City Manager **Blaine Cox** is pleased to announce that the **City of Rochester** will be a corporate sponsor for the month of January to the local chapter of the **End 68 Hours of Hunger** organization. Donations from city employees will be accepted through Friday, Jan. 24. As this is an employee drive, the city is not seeking public donations. However, the public is still encouraged to donate on their own through End 68 Hours of Hunger Rochester. Information can be found on the organization's [website](#) (select the "Find Your Community" link at the top).

Superintendent Kyle Repucci and the **Rochester Public Schools** community wish to thank those who have donated to support the **R.W. Creteau Technology Center** renovation. Donors to the project include North East Precision, ECM Global Metrology, Eastern Propane, Strogens, Townsend Oil and Propane, Frisbie Hospital, Holy Rosary Credit Union and Sensitech Incorporated. For more information, visit: www.rochesterschools.com/shs/rtc/index.html

Get Your Flu Shot!!! ConvenientMD Urgent Care offers high-quality, fast and affordable medical care for illness and injury, 7 days a week, from 8am to 8pm. The link to website Free Flu Shot info is: convenientmd.com/patient-services/flu-shots/ or visit www.convenientmd.com.

Cornerstone VNA is pleased to announce the launch of a new monthly **Caregiver Café**, a collaborative effort between Cornerstone VNA and the Alton Public Library, on **January 9th at 11am** at the **Alton Public Library**, 100 Main Street in Alton NH. Family caregivers and their loved ones are invited to attend for an afternoon of support, conversation and education. For more information, visit: www.cornerstonevna.org

Granite State Choral Society is a non-auditioned community chorus dedicated to presenting quality choral performances, ranging in styles from classics to Broadway, and to promoting the appreciation of the choral arts. The members come from all walks of life from ages 12 and up, and range from experienced singers to novices just discovering the joys of choral singing. GSCS encourages singers to join them in the spring when they will be performing music of Broadway. **Rehearsals** will begin on **Sunday, January 19, 2020** at the **First Church Congregational** in Rochester from **4:00 - 6:30 pm**. Registration begins at 3:15 pm on January 19. There are no auditions. Knowledge of how to read music is not a requirement, but may be helpful. For more information please visit www.gschoralsociety.org

Great Bay Community College is pleased to present WorkReadyNH. WorkReadyNH is a practical, tuition-free program designed to meet the needs of job seekers and career builders. Successful participants earn 2 highly recognized certificates! Visit: www.greatbay.edu/courses/business-training/workreadynh-0

In December **HRCU** donated to 27 local non-profit organizations as a part of their sixth-annual **Christmas Caring Campaign**. For the first time, HRCU opened the process up to their membership, allowing members to nominate organizations that they felt deserved to be recognized and supported. This resulted in 10 organizations who were not part of the Christmas Caring Campaign in 2018 receiving donations this season. For a full list of organizations who received donations, please visit www.HRCU.org/ChristmasCaring

LifeBalance Counseling, Coaching and Wellness in Rochester is excited to share that they have expanded not only their capabilities, hours and clinicians but now their space too! Located in the same great building, just a few doors down in a large more spacious office. They have added more Licensed Drug and Alcohol Counselors as well as Marriage and Family Therapists and Licensed Independent Clinical Social Workers. Expanded hours will now include early mornings, evenings and Saturdays. For more information, visit: www.lifebalancecoachnh.com

The Certified Public Accounting firm of **Leone, McDonnell & Roberts, PA** is pleased to announce the continued growth of the firm with the promotion of **Peter Ventura to Partner**. Peter has been with Leone, McDonnell & Roberts, PA since 2003. As Partner, he is recognized within the firm as an expert with regard to employee benefit plan audits, and is responsible for multiple pension, 401(k), and 403(b) audits as well. For more information, visit: www.lmrpa.com

The Certified Public Accounting firm of **Leone, McDonnell & Roberts, PA** is pleased to welcome **Edward "Eddie" Eseppi** as **Staff Accountant** to their North Conway, New Hampshire office. A native of New Hartford, Connecticut, Eddie graduated from the University of Connecticut with a Bachelor of Science degree in Accounting in 2017. He has successfully passed the testing piece of the CPA Exam and is working on the work experience component to be eligible for his license. For more information, visit: www.lmrpa.com

The Revolution Taproom & Grill offers live music every Thursday and Friday night! For more information on upcoming events, to schedule a party or check out their winter menu, visit: www.revolutiontaproomandgrill.com

The Rochester Museum of Fine Arts (RMFA) has announced January art exhibitions. For information, visit: www.rochestermfa.org/

The Rochester Opera House will be presenting a number of upcoming shows! For a complete list, visit www.rochesteroperahouse.com.

Chief Paul Toussaint and the **Rochester Police Department** wish to extend their gratitude to members of the community for their recent donation to the **Rochester Police Benevolent Association (RPBA)** and its work with city youth. On Wednesday, Dec. 4, the Rochester Thank a Rochester Cop Committee presented the RPBA with a **\$500 donation** that will benefit the RPBA and **Rochester Rec's Teen Night** activities. The money was raised earlier this year through the Thank a Cop Committee's "Paint the City Blue" campaign, with residents and businesses purchasing ribbons, blue lights and yard signs expressing support for law enforcement. To learn more, [click here](#)

Seacoast SCORE is pleased to announce that it will be offering free mentoring services to the Rochester area. Do you want to start a business? Develop a business plan? Fund a project? Or just someone to bounce ideas. Find out what we are about, To set up a free mentoring appointment go to www.Seacoast.score.org or call 603-433-0575. Please request Rochester appointment on request form or when calling by phone. All mentors are volunteers and are certified.

SOS Recovery Community Organization will host an educational and support series for people raising grandchildren—Healthy Guardians and Grandparents on the second Thursday of each month, at the Rochester SOS Recovery Community Center at 63 S. Main Street in Rochester. Register at <https://straffordrecovery.org/locations/rochester>

Spring Village at Dover is pleased to host a **Caregiver Chats group** twice a month at Spring Village at Dover, 35 Pointe Place, Dover. There are many benefits of attending this group, and two meeting times per month are offered: the second Tuesday at 10am and the fourth Thursday at 11am. For more information on this group, contact Jacki Brewster: **603-842-4908**

Southeast New Hampshire (SENH) Habitat for Humanity is excited to be chosen as this year's recipient of the Greater Dover Chamber of Commerce "Small Nonprofit of the Year." This award will be presented to SENH Habitat for Humanity on January 17, 2020 at the Greater Dover Chamber of Commerce's Annual Awards Gala at the Rivermill at Dover Landing. The mission of SENH Habitat for Humanity is to eliminate poverty housing in Southeast NH. To volunteer, donate or learn more about SENH Habitat for Humanity, please visit www.senhhabitat.org or call (603) 433-9555.

Tanya Lee Hervey Photography is offering Chamber members 15% off professional head shots for the month of January. New year, new head shot! To book your appointment, call 603-842-2608 or visit: www.tanyaleehervey.com

Tri-City Christian Academy is pleased to be offering a special offer for Chamber Members & Employees! For more information on this great offer, visit www.tcca-nh.com or call 603-692-2093.

Upala Yoga & Wellness Arts For information on the studio and classes offered, visit <https://www.upala.org/>

Waste Management has found that **veterans** are a great fit in their organization - in fact, one in twelve of our employees are former military. They encourage any and all qualified veteran's to apply online: <https://careers.wm.com/frontlineoperations/us/en>

Want your news in upcoming newsletters?
Email memberservices@rochesternh.org
by the 20th of the month.



HOLIDAY PARADE

This Year's Winning Floats!

Best of Parade

Rochester Elks Lodge #1393

Youth

1st place - Gonic School

2nd place – 8U Rochester Slammers

Organization

1st place – Rochester Fair

2nd place – Rochester Farmer's Market

3rd place – First United Methodist Church

Commercial

1st place – Studio 109 Dance, Voice & Drama

2nd place – 110 Grill

3rd place – Student Transportation of Rochester

Parade and Tree Lighting

Photos courtesy of :



The Chamber wishes to thank all the volunteers, sponsors and attendees involved in the Rochester Holiday Tree Lighting and "A Sweet Christmas" Holiday Parade for another successful year of holiday fun. Because of all this, Rochester's holiday parade is one of the biggest and most successful holiday parades on the seacoast! We hope all of our members had a safe and happy holiday with their family, and look forward to a fresh new year of chamber events!



2020 Chamber Leadership

Officers

Chairman of the Board:
Alan Johnson
Atlantic Broadband

Chairman-Elect:
Janet Oliver
Unitil

Vice Chair, Governmental Affairs:
Steve Cates
Waste Management

Vice Chair, Membership:
Mark Zoeller
Keller Williams Coastal Realty

Vice Chair, Events & Fund Raisers:
Kerrie Landry
Cornerstone VNA

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Anne Brown
Daystar, Inc.

Directors

Mandy Barstow
Studio 109 Dance, Voice & Drama

Blaine Cox
City of Rochester

Heather Day
Upala Yoga & Wellness Arts

Paul Gatehouse
Independence Financial Advisors, LLC

David Gutierrez
Spaulding Composites, Inc.

Rod Jablonski
Bean Group Real Estate

Daniel Jalbert
Comcast Business

Lauren Jerr
Spaulding High School

Michelle Landry
Frisbie Memorial Hospital

Kevin Miller
Profile Bank

Kelly Rogers
Kelly Wilson Rogers, Licensed Massage Therapist

Tatjana Simon
Northeast Credit Union

Heather Stachura
Lilac City Grille

Chamber Staff

Laura Ring
President/CEO

Kaelyn Bamford
Events & Communications

Tanya Hervey
Member Services

January 2020 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	UPCOMING EVENTS
			1 Happy New Year Office Closed	2	3	4	MARK YOUR CALENDARS February 11 Labor Laws for Business Workshop April 4 Annual Dinner & Awards Banquet
5	6	7	8	9	10	11	
12	13	14 8:00 am Chamber Raffle Committee	15	16	17	18	
19	20 Civil Rights Day Office Closed	21	22 5:30 Richard W. Creteau Regional Technology Center BAH	23	24 7:30 Board of Directors	25	
26	27	28	29	30 Chamber 101 8:00-9:30	31 Annual Meeting Breakfast 7:30-9:00		
SEE THE ENCLOSED FLYERS TO REGISTER FOR EVENTS							



**TICKETS ARE ON SALE
FOR A CHANCE TO WIN \$1,500
VISIT ROCHESTERNH.ORG/BANQUET**

Greater Rochester Chamber of Commerce "Wired for Fun" Annual Dinner & Awards Banquet \$1500 Grand Prize Raffle Sponsored by:  FIRST SEACOAST BANK CHANCE TO WIN \$1,500 Drawing: Saturday, April 4, 2020—Need Not be Present to Win Ticket Price: 1 for \$2.00 or 6 for \$10.00			
1000 N°	Name	Email	Phone



GREATER
ROCHESTER
CHAMBER OF COMMERCE

BUSINESS
after
hours



R.W. CRETEAU TECHNOLOGY CENTER OPENING CEREMONY

YOU ARE CORDIALLY INVITED ...

WEDNESDAY, JANUARY 22, 2020

5:30—7:00 PM

**Richard W. Creteau Regional Technology Center
140 Wakefield St., Rochester, NH**

JOIN US

The Greater Rochester Chamber of Commerce is pleased to have their first Business After Hours of 2020 hosted by the Richard W. Creteau Technology Center. The Richard W. Creteau Technology Center will be showcasing and providing tours of their newly renovated facility that includes a 60 seat restaurant "Our House Café" complete with a full commercial kitchen and culinary program classroom, a new study area, multipurpose area, expanded automotive shop and more. The event will also provide an opportunity to learn about the many new programs and opportunities being offered at the center.



REGISTER

Register online at:
[www.rochesternh.org/
JanuaryBAH](http://www.rochesternh.org/JanuaryBAH) or
call (603)332-5080
for more information

ANNUAL MEETING BREAKFAST



ALAN JOHNSON

Atlantic Broadband
2020 Chairman of
the Board

*Hear the
Chamber's
Plans for 2020
and meet the
Board of
Directors*

Register online at
[www.rochesternh.org/
annualmeeting](http://www.rochesternh.org/annualmeeting)

Friday
January 31,
2020

7:30-9:00am

Frisbie
Memorial
Hospital
Community
Education &
Conference
Center

11 Whitehall
Road,
Rochester

Sponsored by:



REGISTER

There is no cost for Chamber Members to
attend the Annual Meeting Breakfast, but
reservations are required as seating is limited

GREATER
ROCHESTER
CHAMBER OF COMMERCE

Chamber 101

Sponsored By



See what's new and learn how
to get the most out of your
Chamber membership!

New and Seasoned Members Welcome!

January Session

Thursday, January 30
8:00-9:30am

All sessions are held in the Chamber Conference Room,
on the 2nd floor of the Chamber building.

Company Name: _____

Attendee Name(s): _____

Email: _____

Sign Me Up!

Each Session is Limited to 20 Attendees
Contact Tanya for more information or register: 603-332-5080 x:2
or e-mail: memberservices@rochesternh.org

WIRED FOR FUN

CONNECTING THE COMMUNITY

April 4, 2020 5:00-8:30pm
The Oaks Grandview Ballroom

SPONSOR INFORMATION FORM

Sign up now to promote your business in front of over 250 attendees at the Chamber's Dinner & Awards Banquet.

Corporate Co-Sponsors:

Cost: \$1,000.00

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Dinner & Awards Banquet
- Business logo prominently displayed on event invitations mailed to 700 contacts
- Business logo prominently displayed on event programs
- Business name included in all publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation provided displayed at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Program/Social Hour Sponsor:

Cost: \$750.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs (*Ad on back page—Program Sponsor*)
- *Banner displayed at event in social hour gathering space (Social Hour sponsor)*
- Business name included in publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation provided displayed at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Technology/Awards Sponsor:

Cost: \$600.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Registration/Entertainment Co-Sponsors:

Cost: \$500.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event (*at Registration Table if Registration Sponsor*)
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Centerpiece Sponsor:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

SEE REVERSE SIDE FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES!

Dessert Co-Sponsors:

Cost: \$300.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the Event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Decoration Co-Sponsor:

Cost: \$300-\$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts
- Business logo in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Table Sponsor:

Cost: \$100/table

- Business name displayed on the table centerpiece
- Business name listed on insert in the Annual Dinner and Awards Banquet program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

The Chamber's Annual Dinner & Awards Banquet is the Chamber's gala event of the year with approximately 250 people in attendance. The event features the presentation of the Business of the Year, Non-Profit of the Year and Citizen of the Year awards along with a delicious dinner, raffles, and musical entertainment at a black tie optional social gathering with fellow Chamber members and guests.

Yes, My Business Would Like to Become a Sponsor at the Level Listed Below:

____ \$1,000 Corporate Level ____ \$750 Level—Program or Social Hour Sponsor

____ \$600 Level—Technology or Awards Sponsor ____ \$500 Level – Registration or Entertainment Sponsor

____ \$500 Level—Centerpiece Sponsor ____ \$300 Level—Dessert or Decoration Co-Sponsors

____ \$100 Table Sponsor

____ Invoice me ____ Payment Enclosed ____ Charge My Card

Business _____ Contact Name _____

Phone _____ Email _____

____ Visa ____ Mastercard ____ Discover ____ American Express

Credit Card Number _____ Expiration Date _____ CVV _____

Complete and return by February 14, 2020 to:

Greater Rochester Chamber of Commerce
18 South Main Street | Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216
Email: events@rochesternh.org



2020 Annual Dinner & Awards Banquet

WIRED FOR FUN

CONNECTING THE COMMUNITY

Saturday April 4, 2020 5:00-8:30pm

The Oaks Grandview Ballroom

100 Hideaway Place, Somersworth NH



YOUR CHANCE TO WIN \$1,500 CASH!

Sponsored by:



FIRST SEACOAST
BANK

The winner will be drawn at the Chamber's Annual Dinner & Awards Banquet

Saturday, April 4, 2020 at The Oaks Grandview Ballroom

Winner Does NOT Have to Be Present

Detach and Return the Order Form Below

Name: _____

Company: _____

Address: _____

Phone: _____ Tickets: _____ x \$2.00 each or Book of 6 _____ x \$10.00 each

Total Due: \$ _____ Payment Enclosed _____ Invoice Me _____

Return Form to:

Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: 603.332.5080 Fax: 603.332.5216

TICKETS MAY ALSO BE PURCHASED ONLINE AT WWW.ROCHESTERNH.ORG/BANQUET!



LABOR LAWS WORKSHOP

TUESDAY, FEBRUARY 11, 2020 ~ 7:30-9:30 AM
LOCATION TBA

You are invited to attend a Labor Laws Workshop that will provide information on how to stay violation free from the NH Department of Labor and learn about important updates to labor laws.

Speakers: Michele Small, NH Department of Labor
Steve McKinney, US Department of Labor



Updates include:

- The top ten violations with the NH DOL;
- Exemptions under the New Overtime Final Rule;
- New Regular Rate Final Rule.



COST TO ATTEND:

\$20-Chamber Members; \$30 Non-Chamber Members

Register online at www.rochesternh.org/LaborLaws to reserve your seat

Greater Rochester Chamber of Commerce
18 South Main St., Rochester, NH 03867
Phone 603-332-5080 ~ Web: rochesternh.org



SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
February 10, 2020

2020 BUSINESS OF THE YEAR AWARD

NOMINATIONS SOUGHT - SUBMIT YOUR BUSINESS!

QUALIFICATIONS FOR BUSINESS OF THE YEAR

1. Business in an active company.
2. Demonstrates excellence in the business community and industry.
3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
6. Services need not be confined to a single year, but should be have current significance.
7. Prior winners are ineligible.
8. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete and attach form as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Company/organization business description or mission.
- * Impact/contributions to industry/community.
- * Involvement in the community.
- * Awards/honors received.
- * 3 Letters of recommendation.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

BUSINESS OF THE YEAR NOMINEE

Business Name _____
Address _____ City _____ State _____
Phone _____ Email _____
of Years in Business _____ # of Employees _____ # of Locations _____
Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____
Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867
Email: president@rochesternh.org

SEE REVERSE SIDE FOR NON-PROFIT OF THE YEAR NOMINATION



SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

**DEADLINE FOR NOMINATIONS
February 10, 2020**

2020 NON-PROFIT OF THE YEAR NOMINATION

NOMINATIONS SOUGHT— SUBMIT YOUR ORGANIZATION

QUALIFICATIONS FOR NON-PROFIT OF THE YEAR

1. Non-profit in an active organization.
2. Demonstrates excellence in the community and in organization.
3. Has provided a significant impact to benefit of the Rochester community.
4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
5. Services need not be confined to a single year, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Organization business description or mission.
- * Impact/contributions to industry/community.
- * 3 Letters of recommendation.
- * Involvement in the community.
- * Awards/honors received.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

NON-PROFIT OF THE YEAR NOMINEE

Organization Name _____

Address _____ City _____ State _____

Phone _____ Email _____

of Years in Business _____ # of Employees _____ # of Volunteers _____ # of Locations _____

Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____

Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce
18 South Main St., Rochester, NH 03867
Email: president@rochesternh.org

SEE REVERSE SIDE FOR BUSINESS OF THE YEAR NOMINATION



2020 CITIZEN OF THE YEAR

The Greater Rochester Chamber of Commerce is pleased to be presenting its 56th annual
CITIZEN OF THE YEAR.

This prestigious award will be presented at the Chamber's Dinner & Awards Banquet in April, 2020.

This award recognizes an individual who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the greater Rochester area.

DEADLINE FOR NOMINATIONS: February 10, 2020

QUALIFICATIONS FOR CITIZEN OF THE YEAR

1. Adult resident of the Rochester/Northern Strafford County Region and activities should be in the same area.
2. Contributed to the general benefit of the community as a whole.
3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
5. Services need not be confined to only current activities, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

**All nominations are kept confidential. Please DO NOT notify this individual of the nomination.
We will contact you should your nomination be selected.**

PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick	1982 - Fr. Donald Marsh	2001 - Janet Pelley
1964 - Elery "Doc" Lyndes (Courier Publishing)	1983 - Jan Nelson	2002 - Steven B. Dore
1965 - Herve Lagasse	1984 - Bea Craig	2003 - John Rigazio
1966 - Kenneth Denton (J. Zuromskis - Honored)	1985 - Victor Hamel	2004 - Charles G. Ward
1967 - Vi Bliskey	1986 - Mr. & Mrs. Harry Rose	2005 - Robert "Cider" Berry
1968 - Dr. Albert Barcomb	1987 - Bernice Bickford	2006 - R. Bradley Trafton
1969 - James Foss (General Conrad Snow - Honored)	1988 - Alfred Benton	2007 - Fred Hall, Jr.
1970 - Albert Miltner	1989 - Cynthia Edgerly (Roger N. Allen - Honored)	2008 - Frank Callaghan
1971 - Kennett R. Kendall, Sr.	1990 - Vincent J. DeNobile	2009 - Gerard "Gerry" Gilbert
1972 - Joseph Zuromskis	1991 - Dorothy Callaghan	2010 - Linda Gaskell Bisson
1973 - Dr. Alexander Smith	1992 - Richard W. Creteau (Posthumously)	2011 - Ken Billings
1974 - Roland Keans	1993 - Marilyn R. Berry	2012 - Kenn Ortmann
1975 - Gerry Rainville	1994 - Harvey Bernier	2013 - Gerard Gravel
1976 - Mayor John Shaw (refused award)	1995 - Roland Roberge (Posthumously)	2014 - Gerald & Claire Bisailion
1977 - Helen Berry	1996 - Robert "Bob" Brown	2015 - Jane Cooper Fall
1978 - Judge Richard Cooper	1997 - Daniel Lacroix	2016 - Derek Peters
1979 - Arnold T. Clement	1998 - Terry McGarghan	2017 - Walter Hoerman, MD
1980 - Bud Carlson	1999 - Kevin Flynn	2018 - Hoagy Higgins
1981 - Elmer R. Waitt	2000 - Marion Veno	2019 - Patricia Rainboth

SEE REVERSE SIDE FOR NOMINATION FORM



2020 CITIZEN OF THE YEAR

CONFIDENTIAL NOMINATION OF THE 2020 CITIZEN OF THE YEAR

NOMINEE:

Full Name _____

Address _____ Phone _____

NOMINATOR (INDIVIDUAL OR ORGANIZATION SUBMITTING NOMINATION):

Name _____ Phone _____

Address _____

Email _____

Signature _____ Date _____

QUALIFICATIONS OF THE NOMINEE:

BIOGRAPHICAL INFORMATION OF NOMINEE:

Signature of Individual Submitting Nomination

Date

Nomination form and attached documentation must be submitted by **February 10, 2020** to:

Awards Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
president@rochesternh.org



2020 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

1. Scholarship(s) will be offered to a graduating high school student.
2. Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
3. The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
4. The applicant must attach a High School Transcript including grade point average.
5. Application must be completed in full to be considered.
6. Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION

DEADLINE:
MARCH 28, 2020

Student Information

Student's Name _____ Phone _____

Mailing Address _____

Email _____

Educational Information

High School Attending: _____

GPA: _____ SAT Math: _____ SAT Writing: _____

SAT Verbal: _____ SAT Reading: _____

SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____

College Attending _____

Estimated College Expenses

Tuition	\$ _____	Room & Board	\$ _____	Fees	\$ _____
Commuter Travel	\$ _____	Books & Supplies	\$ _____	TOTAL	\$ _____

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____

Name of Employee at Chamber Member Company _____

Employee's Relationship to Student _____

I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative

Date

OVER



SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature

Parent/Guardian Signature

Date

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216