



Update Newsletter

GREATER
ROCHESTER
CHAMBER OF COMMERCE
Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

January 2021

2021

Happy New Year

As we begin a new year, we typically reflect on the past year and make plans on what we can do to improve going forward. 2020 presented many businesses with challenges and uncertainty amid the pandemic. Many had to change the way in which they operate and had to alter their business models. With those changes, came much flexibility and a great deal of creativity. For some, it created new opportunities. It has been a time of learning new ways and bringing many together. Many of us collaborated in order to survive and help others survive. We are fortunate that we have a community, region, and state that have been willing to work with businesses and form partnerships towards a goal of persevering.

Past experiences and what we learn teaches us to navigate our future. 2021 presents many with hope for returning to a sense of normalcy. Vaccines are coming to protect us from the virus. Will we return to the normal we knew prior to the virus or will there be a new normal? Many have been working from home. Will that continue or will everyone return to their offices? Many had to change their business operating models. Did we learn how these new models can continue to work? It will be interesting to see what has been learned and whether we will return to former methods or find it beneficial to adapt to new methods.

We all share a will to survive so let's keep building on that. We should all recognize how far we have come and what we have been able to accomplish. We certainly learned that things we thought would never happen, did and can again, making it important to be prepared for challenges as we move forward.

Our thanks to all of our businesses and organizations for all you have done and continue to do to remain safe and resilient. Be sure to take pride and celebrate all you have accomplished to get this far. These successes will motivate us all to keep going and become stronger.

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NEWSLETTER
UNDERWRITTEN BY:



Membership Benefits

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Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact Tanya at 603-332-5080 x:2
or email: memberservices@rochesternh.org

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can
- access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select *Job Postings* on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them!

Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.



The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Demographic Profile
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events Guide

Upcoming Chamber Events

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Become a 2021 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a **Chamber Scholarship Champion** by becoming a \$100 donor to benefit the

See the Attached Flyer for More Details!

2021 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students!

Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce.

The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

See the attached scholarship application and guidelines!

Application deadline is Friday, March 26, 2021

SEACOAST —Chamber Alliance—

UPCOMING WEBINAR

The Wayfair Supreme Court Decision: How it Affects NH Businesses & Sales Tax Requirements

Tuesday, January 12, 2021, 10:30 am -12:00 pm
Remote Meeting

The Seacoast Chamber Alliance will conduct a webinar to help businesses understand the Wayfair Supreme Court decision on South Dakota v. Wayfair, Inc. and how it drastically changed the state sales tax collection requirements for remote sellers, including those located in New Hampshire.

Presenters Leanne Scott and Merrill Barter of Baker Newman Noyes will help you understand the requirements of various ~~states and what you need to do to be in compliance.~~

This program is designed for the owners and management of businesses that make sales of tangible personal property or taxable services outside of New Hampshire. They will discuss the general requirements adopted by various states that require sellers to register and collect tax, business considerations before registering in new states, some of the obstacles being faced by businesses that are working to comply with the states' new laws as well as some of the outside services that states are providing to assist the businesses in their compliance efforts. Our discussion will also include New Hampshire's legislative efforts to limit the ability of other states to impose sales tax collection requirements on NH businesses.

Register Here

Take the Seacoast Safe Pledge Here!



TAKE THE PLEDGE

Be sure to take the Seacoast Safe Pledge and join other member businesses who are demonstrating their commitment to the health and safety of the community. This helps to let people know you are taking all the steps recommended to mitigate the spread of COVID-19. Upon taking the pledge, you will be mailed a window sticker to display at your business.

Take the SEACOAST SAFE Pledge.

Visit www.visitseacoastnh.com/seacoast-safe-pledge/

Celebrating
**COMMUNITY
LEADERS**



Membership Update

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Welcome New Members!

ClearChoiceMD Urgent Care

24 Homestead Place, Alton NH 03809
603-822-4713

1 Beehive Drive, Epping NH 03042
603-734-9202

750 Lafayette Road, Portsmouth NH 03801
603-427-8539

www.ccmdcenters.com

Rochester Photography Learning Center

18 South Main Street, Suite 3
Rochester NH 03867
603-842-2608

www.rplc603.com

Congratulations! Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership in January!

20 YEARS

Postal Center USA

5 YEARS

Ron Currier's Hilltop Chevrolet
Bluebird Self Storage

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Atlantic Broadband
- Auger & Sons, Inc.
- Bernier Insurance, Inc.
- Berry Surveying & Engineering
- Bootlegger's Footwear Center
- Bluebird Self Storage
- Brock's Plywood Sales
- Brookside Place Apartments
- China Palace Asian Diner
- Clearent Intelligent Processing
- Dead River Company
- Eastern Propane & Oil
- Goodwin Community Health
- High Degree Heating
- Hourihane, Cormier & Associates, Inc.
- McDonald's Restaurant
- New Hampshire Wheels
- Polychronis Financial Services
- Postal Center USA
- Profile Bank
- Rochester Eye Care Associates
- Ron Currier's Hilltop Chevrolet
- Seacoast Media Group
- Service Credit Union
- Shawn Pierce Photography
- Studley Flower Gardens, Inc.
- United Insurance
- Village Pizza of Rochester
- Wensley & Jones, PLLC



Ambassadors Corner

Things Are Looking Up For 2021
By Paul Gatehouse,
Independence Financial Advisors, LLC

As we look forward to a better year in 2021, the Greater Rochester Chamber of Commerce continues to provide a way for you to stay in touch with the local business community; whether you are looking for information to

benefit your business or getting information out to others about what you do, that contact has never been more important with this past year. We're probably not ready for an in-person Business After Hours yet, but we will be.

The Chamber activities will be all the better when we are able to meet again in person.

Until then, use the Chamber website and your Member Portal to stay current on Rochester news and events.

Best wishes for a safe and prosperous 2021!

Committee Involvement

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other businesses, increase business contacts and be better involved in your community.

Committees Include:

- Ambassador Committee
- Chamber Raffle & Bash
- Community Expo
- Golf Committee
- Governmental Affairs Council
- Tree Lighting & Holiday Parade
- Young Professionals

Tune in to hear from local businesses each week on the Choose Rochester, NH podcast. Visit <https://anchor.fm/chooserochesterpodcast>



NH SBDC Update on Paycheck Protection Program & Others in Stimulus Bill

Many are awaiting details of the Federal Stimulus Bill. The SBDC is preparing to help NH small businesses navigate the new and revised programs available in 2021. Here are a few highlights:

\$284 billion added to the Paycheck Protection Program (PPP) for additional forgivable loans.

- For those taking a "second draw" on the PPP loan program, you must have under 300 employees and be able to demonstrate a revenue loss of 25% or more in one quarter of 2020 as compared to the same quarter in 2019, to qualify.
- Businesses with an NAICS code of 72 (restaurants and hospitality) are eligible for an increased loan amount equal to 3.5 months of their average monthly payroll (compared to 2.5 months of payroll for other businesses).
- The eligible uses of funds has been expanded to include "operation expenses", "supplier expenses", and "worker protection expenses". The requirement to spend at least 60% of the loan on payroll costs remains the same (group life, disability, vision, and dental insurance now qualify as payroll costs).

Congress made several changes to the PPP Forgiveness process for both new and existing loans.

- SBA must create a new forgiveness form within 24 days for all loans under \$150k. The form must be no more than one page and simply require the business owner to describe how the money was spent and make certain certifications. The amount of required supporting documentation will also be reduced.
- The Economic Injury Disaster Loan (EIDL) Advance deduction from PPP forgiveness was repealed in this legislation. Your EIDL Advance (between \$1k and \$10k) will no longer be deducted from your PPP Forgiveness amount. This applies to both those that have yet to file for forgiveness AND those that have already processed their forgiveness paperwork.
- The bill also reversed an IRS rule prohibiting the deduction of expenses paid for with forgiven PPP loan proceeds. You will now be able to deduct business expenses paid for with your PPP loan (payroll, rent, mortgage interest, and utilities) on your 2020 taxes.

Congress renewed the debt relief program for borrowers with existing SBA 7a,504, and/or microloans. Starting in February 2021 those borrowers will have 3 months of principal and interest paid by the government. The "hardest hit" borrowers may be eligible for an additional 5 months of debt relief, depending on certain qualifications.

Congress expanded the Employee Retention Tax Credit to cover 70% of eligible employment taxes and extended it through July 1, 2021. Critically, the legislation allows those who have received PPP loans to also access this tax-credit, so long as they do not claim payroll that was paid for with PPP loan proceeds.

The bill provides **\$20 billion in funding to restart the Economic Injury Disaster Loan (EIDL) advance grant program** to give up to \$10,000 grants to small businesses in low-income communities.

The legislation created a new program called **"Grants for Shuttered Venues"**. Eligible live venues, museums and movie theaters will be able to receive grants of up to \$10 million which they can use for certain operating expenditures.

An additional \$10 billion in funding was set aside for **Childcare Stabilization Grants**. This will help childcare centers that are open or temporarily closed fund their operating expenses.

To speak to a NH SBDC advisor, visit www.nhsbdc.org

Update & Member News

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MEMBER NEWS

Access Sports Medicine is pleased to announce that they have added a new doctor to their team - **Dr. Anthony Ippolito, DO.** Dr. Ippolito is a **Board Certified Rheumatologist** who specializes in treating a wide array of musculoskeletal disorders, with a particular focus on autoimmune diseases. For more information or to schedule an appointment with him, please visit: <https://www.accesssportsmed.com/contact-us/>

Arts In Reach (AIR) is now accepting applications for two fall after-school programs: **The 2020-21 Performance Project** and **ArtVentures!** For an application and more information visit artsinreach.org/programs or email cara@artsinreach.org.

Due to the current impact, uncertainty and stress around COVID-19, the **All Brite Cleaning & Restoration** team is well-equipped with the appropriate protective equipment, chemicals, air scrubbers, hydroxol and ULV foggers to help clean and sanitize areas of concern. If your business needs cleaning and sanitizing, call the All Brite Team: 603-524-4889 or visit: www.allbritecleaning.com

Verizon Wireless Retailer, Amcomm Wireless is OPEN in the Rochester Crossing Plaza! 160 Washington St. Rochester, NH. **Amcomm Wireless** has been following the recommendations & guidelines of the CDC in efforts to keep their space a safe place for you to feel comfortable while you shop. Mon-Sat 10:00am-8:00pm & Sun 11:00am-6:00pm. For more information, call: (603) 335-9200 or visit: www.amcommwireless.com

Auger & Sons is open Tuesday-Friday, 8:30am-5:00pm and Saturday 9:00am-12:00pm. Curbside pickup and ground shipping is available upon request. Call 603-332-5572 for more information, or visit them online: www.augerandsons.com

Community Action Partnership of Strafford County (CAPSC) is open to assist people impacted by the COVID-19 crisis. Those seeking assistance are asked to call 603-435-2448 or email COVID19@straftfordcap.org, and visit www.straftfordcap.org and the agency's [Facebook page](#) for the latest service updates.

ConvenientMD is now offering **COVID-19 testing** for any patients showing symptoms of COVID-19. They are also testing asymptomatic healthcare workers, first responders, essential workers and anyone who has had close contact with someone who is confirmed to be COVID-19 positive. For more information or visit convenientmd.com

Cornerstone VNA congratulates their companion volunteer team, **Matt and Cadidy Mowry** of Rochester, NH, on being awarded a **2020 Volunteer Service Award from Volunteer NH** at their annual awards ceremony, which was held virtually on December 9, 2020. You can watch their award video in its entirety on the volunteer page of the Cornerstone VNA website at cornerstonevna.org/volunteer. To learn more about the volunteer program at Cornerstone VNA, and current virtual volunteer opportunities, contact Ann Vennard at 603-332-1133 x1109 or AVennard@cornerstonevna.org.

For the second consecutive year, **Eversource Energy** (NYSE: ES) has been recognized by **Newsweek Magazine** on its list of **America's Most Responsible Companies**. Eversource ranked #1 in the Energy & Utilities category on Newsweek's list and placed 72nd out of 2,000 large public companies that were evaluated in its review process. For more information on Eversource, visit: www.eversource.com

Due to an increase in NH Covid-19 cases, in order to keep staff & members safe, **Holy Rosary Credit Union (HRCU)** has decided to **close all lobbies**. As an essential business, keeping staff safe is their priority so they can continue to serve their members and remain open. For more information, visit: www.hrcu.org

Independence Financial Advisors is closed for face to face meetings, but normal business operations are being maintained with office hours from 9:00am - 5:00pm Monday through Friday. They are available by phone at 603-335-0206 or by e-mail (gatehouse@ifa-nh.com or wina@ifa-nh.com) or virtual meeting. Call 603-335-0206 to schedule a convenient time. Visit their website at ifa-nh.com or [Facebook page](#).

Jewelry Creations is open! They encourage appointments and are still offering online shopping and curbside pick-up. For more information call (603) 749-3129 or visit www.jewelrycreationsinc.com.

Mitchell Hill BBQ Grill and Brew is offering fantastic **Weekday Lunch Specials!** This menu is available Tuesday through Friday 11:30 am - 3:30 pm. The menu will cover dine-in, pick-up, delivery via DoorDash, and downtown business free delivery for orders over \$20.00. Mitchell Hill BBQ, Grill & Brew is located at 50 North Main Street in Rochester. For additional information, call 603-332-2537 or visit www.mitchellhillbbq.com

Rochester Photography Learning Center is open and offering **Basic Digital Photography** for beginner photographers or anyone who wants a refresher course on the basics. Located at 18 South Main Street, Suite 3 in Rochester (in the same building as the Chamber), the brand-new center will announce as new courses, workshops and instructors are added. Subscribe to their website to stay current on news and updates, or to register for a January or February class: www.rplc603.com

'Tuesday Talks' are an event **SBA** is offering every Tuesday Morning at 10am, with Tuesday Belanger as the host. Every week will have a different topic; if you have a topic that you would like to see covered/talked about, please feel free to contact Tuesday directly: Tuesday.belanger@sba.gov

Are you renovating your home, or building a new home and want real closets? Would you like to triple the efficiency and esthetics of your closets? Contact Tony Wold at **The Closet Connection** today: www.theclosetconnection.com

New year, new headshot! **Tanya Lee Hervey Photography** is offering convenient weekday appointments for headshots and Chamber members can enjoy 10% off! To contact Tanya, call/text: 603-842-2608 or visit: www.tanyaleehervey.com

Due to potential staff exposure to Covid, **The Governor's Inn regrets to say that their restaurant is temporarily closed.** They are doing so to keep their patrons and their staff safe, and in the effort to curb the spread. The hotel will stay open and they will have intermittent front desk hours. They wish to thank everyone for being such good friends and fans of the Inn and will see you soon! For more information about The Governor's Inn, visit: www.governorsinn.com

Waste Management is in need of filling positions for **CDL Drivers** in Rochester, NH. These positions offer a **\$3000 Sign on Bonus**. They have found that veterans are a great fit in their organization - in fact, one in twelve of their employees are former military. They encourage any and all qualified veteran's to apply online, <https://careers.wm.com/frontlineoperations/us/en/>

WorkReadyNH has class offerings in the morning, afternoon and evenings and the schedule is staggered to be able to better meet the needs of potential participants. For more information on WorkReadyNH, visit: <https://www.ccsnh.edu/colleges-and-programs/workready-nh/>

Tell Us Your

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS,
PLEASE E-MAIL IT TO:
MEMBERSERVICES@ROCHESTERNH.ORG

What's Been Going On at the Chamber?

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Holiday Collection

The Greater Rochester Chamber of Commerce would like to thank Rochester Department of Public Works for partnering to collect donations for the Homeless Center for Strafford County. Various items were collected, including snacks and art kits for the children, new sheets and pillows, soap, wipes, wash clothes and much more. A bay at the Rochester Department of Public Works was dedicated to collecting these donations for the homeless shelter from November 16 through December 16, 2020. The Chamber expresses its sincerest thanks to all who made contributions to this year's collection and in giving to those in need during this holiday season.



The Greater Rochester Chamber of Commerce was thrilled to be able to host our first ever Light Up Rochester Holiday Decorating Contest! We thank all who participated in this event to help spread holiday cheer. Pictured are winners of this year's Contest. The Chamber would also like to thank our wonderful sponsors for supporting us through our virtual events this year! All the entries can be viewed on the Chamber website at

www.rochesternh.org/LightUpRochester.



Underwritten by:
ROCHESTER
CHAMBER OF COMMERCE

FIRST SEACOAST
BANK

Holiday Tree Lighting
•Watch the video here!•



The Greater Rochester Chamber of Commerce would like to thank all who participated in the filming of the 2020 Holiday Tree Lighting as well as all of our wonderful sponsors including our underwriter, First Seacoast Bank, Lighting Sponsor The Closet Connect, Ceremony Sponsor Profile Bank and Program Sponsor, Comcast Xfinity. The Tree Lighting is available for viewing on the Chamber website at

www.rochesternh.org/treelighting.



2021 Chamber Leadership

Officers

Chairman of the Board:
Alan Johnson
Atlantic Broadband

Chairman-Elect:
Janet Oliver
Unitil

Vice Chair, Governmental Affairs:
Steve Cates
Waste Management

Vice Chair, Membership:
Mark Zoeller
Keller Williams Coastal Realty

Vice Chair, Events & Fund Raisers:
Kerrie Landry
Cornerstone VNA

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Anne Brown
Daystar, Inc.

Directors

Mandy Barstow
Studio 109 Dance, Voice & Drama

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Paul Gatehouse
Independence Financial Advisors

David Gutierrez
Spaulding Composites, Inc.

Daniel Jalbert
Comcast Business

Lauren Jerr
Spaulding High School

Kevin Miller
Profile Bank

David Richard
D.F. Richard Energy

Kelly Rogers
Kelly Wilson Rogers, Massage Therapist

Tatjana Simon
Northeast Credit Union

Heather Stachura
Lilac City Grille

Chamber Staff

Laura Ring
President/CEO

Kaelyn Bamford
Events & Communications

Tanya Hervey
Member Services

Greater Rochester Chamber of Commerce

18 South Main Street
Rochester, NH 03867
www.rochesternh.org
(603)332-5080

January 2021 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
					1 HAPPY NEW YEAR	2	UPCOMING EVENTS
							APRIL TBD Annual Meeting Breakfast
3	4	5	6	7	8	9	JUNE Golf Social
							AUGUST Chamber Raffle
10	11	12 10:30 am Wayfair Decision & Impact on NH Businesses Webinar	13	14	15	16	SEPTEMBER Golf Tournament
17	18 Civil Rights Day Office Closed	19	20	21	22	23	OCTOBER Operation Thank You
24 31	25	26	27	28	29 7:30 Board of Directors	30	NOVEMBER November 6 Annual Dinner & Awards Banquet
DECEMBER Tree Lighting, Holiday Parade and Light Up Rochester							
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							

PLEASE REMEMBER TO SUPPORT LOCAL BUSINESSES





BE A 2021 CHAMPION! HELP FUND A SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its Members the opportunity to be named a Chamber Scholarship Champion.

Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization.

SCHOLARSHIPS

All **Chamber Scholarship Champions** will be officially recognized and thanked upon the recipient(s) being Selected in March, 2021 in the:

- Chamber's Newsletter
- Chamber Website
- Company Name Included in a Press Release
- Company Logo on E-blast
- At Scholarship Ceremony

Your \$100 donation can help us build enough funds to provide several graduating seniors with a scholarship towards their college expenses.



_____ YES, Please sign up my business to become a \$100 Chamber Scholarship Champion!

_____ Payment Enclosed _____ Invoice Me

Company Name _____

Contact Person _____ Phone _____

Return To:
Greater Rochester Chamber of Commerce
18 South Main Street Rochester, NH 03867
Phone: 603-332-5080 Fax: 603-332-5216
Email: memberservices@rochesternh.org

2021 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average.
- Application must be completed in full to be considered.
- Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION

**DEADLINE:
MARCH 26, 2021**

Student Information

Student's Name _____ Phone _____
Mailing Address _____
Email _____

Educational Information

High School Attending: _____
SAT Math: _____ SAT Writing: _____
GPA: _____ SAT Verbal: _____ SAT Reading: _____
SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____
College Attending _____

Estimated College Expenses

Tuition \$ _____ Room & Board \$ _____ Fees \$ _____
Commuter Travel \$ _____ Books & Supplies \$ _____ **TOTAL** \$ _____

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____
Name of Employee at Chamber Member Company _____
Employee's Relationship to Student _____
I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative _____ Date _____

SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature _____

Parent/Guardian Signature _____

Date _____

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216

Light Up Rochester

Thank you to the following for their
generous contributions to the first ever
"Light Up Rochester" Holiday
Decorating Contest!

Underwritten by:
SERVICE
CREDIT UNION
★★★★★

Underwriter: **SERVICE**
CREDIT UNION
★★★★★

Film Sponsor: **xfinity**

Entry Sponsors:



Media Partner: The Rochester Voice

Light Up Rochester Sponsors:

- | | |
|-------------------------------------|--------------------------|
| • Auger & Sons, Inc. | • NECC Boats |
| • Collins Sports Center | • Nippo Lake Golf Club |
| • Granite State Glass | • Rochester Country Club |
| • Leone, McDonnell & Roberts, P.A. | • Studley Flower Gardens |
| • Lilac Printing and Graphic Design | • United Insurance |
| | • Wensley & Jones, PLLC |

Prize Donors:

- | | |
|----------------------------------|--------------------------------|
| • Granite Steak & Grill | • Potter's House Bakery & Café |
| • Comcast Xfinity | • Lilac City Grill |
| • Pepper's Landing | • The Governor's Inn |
| • New England Pizza & Roast Beef | • 110 Grill |

Light Up Rochester Donors:

- | | |
|---|---|
| • Verizon Wireless Retailer—Amcomm Wireless | • Hervey's Tire Company |
| • Bernier Insurance, Inc. | • Lachapelle & Higgins Insurance Agency |
| • BootLegger's Footwear Center | • Lilac Property Management & Realty |
| • Brock's Plywood Sales | • Profile Bank |
| • Compass Home Inspections | • Tanya Lee Hervey Photography |
| • Daystar, Inc. | • Urban Tree Service |
| • Eastern Propane & Oil | • Waste Management |
| • Hannaford Supermarket & Pharmacy—Lilac Mall | |

Holiday Events Committee:

Chairman Norm Sanborn
Kaelyn Bamford, Greater Rochester Chamber of Commerce
Mandy Barstow, Studio 109 Dance, Voice & Drama
Matt Beaulieu—Service Credit Union
Gary Boudreau—Rochester Police Department
Lisa Clark—Rochester Department of Public Works
Gloria Gagnon—Bernier Insurance, Inc.
Alan Johnson—Atlantic Broadband
Maggie Marcotte-Tewell—New England Marketing & Print
Janet Oliver—Unitil
Laura Ring—Greater Rochester Chamber of Commerce
Tatjana Simon—Northeast Credit Union

Thank you to all the entries for their beautiful submissions and all of the sponsors for their support!
Be sure to view the Light Up Rochester Video at www.rochesternh.org/lightuprochester

Happy Holidays!



Holiday Tree Lighting

Underwritten by:



Thank you to the following for their generous contributions to the Chamber's Annual Holiday Tree Lighting Event!

Ceremony Sponsor:



Lighting Sponsor:



Program Sponsor:



Tree Lighting Participants:

- Studio 109 Dance, Voice & Drama for their holiday dance performance and caroling.
- Mayor Caroline McCarley for her reading of "The Night Before Christmas and Lighting of the Tree.
- Alan Johnson of Atlantic Broadband, Chairman of the Board for narrating the event.
- Rochester DPW for their assistance in lighting the tree.
- Sharla Rollins of First Seacoast Bank for the holiday greetings from First Seacoast Bank.
- The Holiday Events committee for their efforts in pulling off this special holiday tradition virtually.
- And Celeste Plaia and Matt Wyatt for the filming and editing of this video.

Taping Sponsor:



Holiday Events Committee:

Chairman Norm Sanborn
Kaelyn Bamford, Greater Rochester Chamber of Commerce
Mandy Barstow, Studio 109 Dance, Voice & Drama
Matt Beaulieu—Service Credit Union
Gary Boudreau—Rochester Police Department
Lisa Clark—Rochester Department of Public Works
Gloria Gagnon—Bernier Insurance, Inc.
Alan Johnson—Atlantic Broadband
Maggie Marcotte-Tewell—New England Marketing & Print
Janet Oliver—Until
Laura Ring—Greater Rochester Chamber of Commerce
Tatjana Simon—Northeast Credit Union

Thank you to all who participated in this year's Holiday Tree Lighting and all of the sponsors for their support! Be sure to view the Tree Lighting Video at www.rochesternh.org/treelighting

Happy Holidays!

Understanding the Impact of the Wayfair Decision on NH Businesses

JANUARY 12, 2021 • 10:30 AM

An Introduction for New Hampshire Business Owners

Do you own or manage a New Hampshire-based business?
Do you sell products or services to clients and customers outside of New Hampshire?
Are you responsible for state tax reporting for your company?

On June 21, 2018, the U.S. Supreme Court's decision in *South Dakota v. Wayfair, Inc.* drastically changed the state sales tax collection requirements for remote sellers, including those located in New Hampshire. States can now require businesses that do not have any physical connection to their state to register and collect the state's sales taxes if the business' economic activity in their state exceeds specified thresholds based on sales and/or transactions. Although the case was decided more than two years ago, taxing authorities and businesses are still working through the consequences of the decision.

Join state and local tax specialists from Baker Newman Noyes for a virtual event, during which you will learn about the Wayfair ruling and how it impacts your business and what you should be doing now. Attendees will hear from Michele Cota from U.S. Senator Jeanne Shaheen's office about federal activities and efforts related to the Wayfair decision.

The presentation will cover:

- Sales/use tax basics;
- General requirements adopted by various states since the Wayfair ruling;
- What to consider before registering your business in a new state;
- The obstacles faced by businesses that are working to comply with the states' new laws; and, best practices to consider in terms of business compliance efforts.

Who should attend?

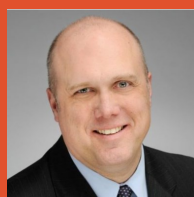
Owners and management of small and medium-sized businesses in New Hampshire that sell tangible personal property or services outside of the state.

Registration is free but required to attend the webinar. Register now at www.rockesternh.org/wayfair

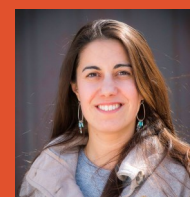
Leanne Scott, JD, LL.M.
Senior Manager
Baker Newman Noyes



Merrill Barter, CPA
Managing Director
Baker Newman Noyes



Michele Cota
Special Assistant for Policies & Projects
Office of U.S. Senator Jeanne Shaheen



This program is presented by the Seacoast Chamber Alliance in conjunction with their funding partnership with the NH Department of Business and Economic Affairs. The Seacoast Chamber Alliance represents over 2,500 businesses who are members in one of the six Chambers of Commerce in the Seacoast: Hampton Area Chamber of Commerce, Exeter Area Chamber of Commerce, The Chamber Collaborative of Greater Portsmouth, Greater Dover Chamber of Commerce, Greater Rochester Chamber of Commerce, and The Falls Chamber of Commerce.

For additional programs by the Seacoast Chamber Alliance, visit www.visitseacoastnh.com.

SEACOAST

—Chamber Alliance—

Employer Safety Tips to Limit the Spread of COVID-19

Important Layers to Prevent the Spread of COVID-19

Each safety measure enacted provides another layer of defense against the spread of COVID-19

Protect yourself, your employees, customers and visitors by enacting multiple layers of protection, also known as the Swiss Cheese Model.



**Wearing
Masks**



**Social
Distancing**



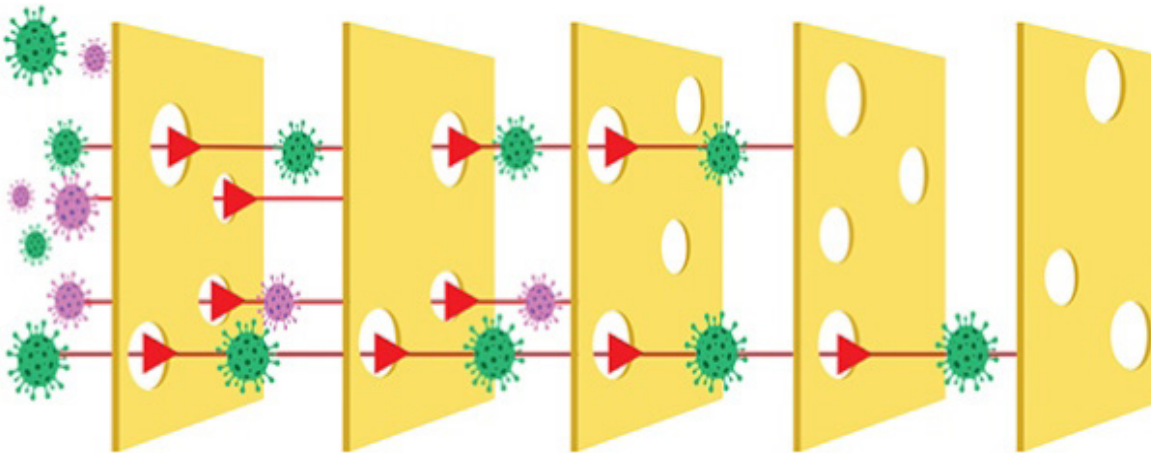
**Disinfecting
Surfaces**



**Washing
Hands**



**Stay Home
When Sick**



For more information on COVID-19 protection strategies, visit the CDC website at www.cdc.gov/coronavirus. This flyer is brought to you by the Seacoast Chamber Alliance in partnership with the NH Business & Economic Affairs as part of the initiative to support business recovery. Visit the Seacoast Chamber Alliance webpage for more information on business recovery initiatives at VisitSeacoastNH.com.



For more information, visit VisitSeacoastNH.com

Help Us All Stay Safe

CAPACITY

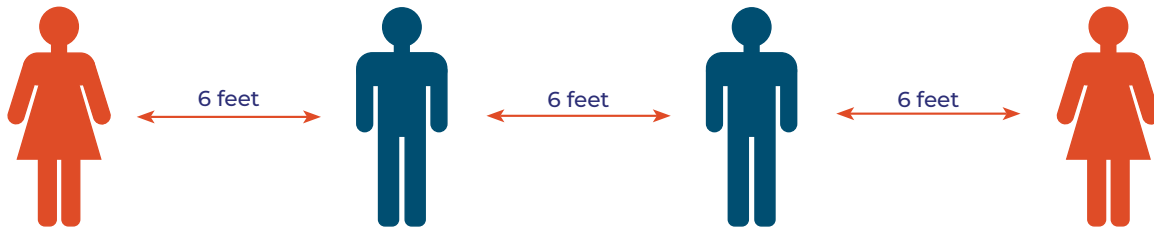
WEAR A MASK, PLEASE!

We have to wear masks to keep you safe and we respectfully require you to wear a mask to keep us safe.



KEEP YOUR DISTANCE

Please keep 6 feet apart from others and staff whenever possible.



FOLLOW THE SIGNS & DIRECTIONS

Whether it is capacity or directional arrows, we request that you follow all signs and staff directions.



BEA

New Hampshire Department of
BUSINESS AND
ECONOMIC AFFAIRS



GET TESTED SEACOAST

— Chamber Alliance —

Seacoast Testing Options



Hospitals

Exeter Hospital
Exeter, NH

Portsmouth Regional Hospital
Portsmouth, NH

Frisbie Memorial Hospital
Rochester, NH

Wentworth-Douglass Hospital
Dover, NH

The Seacoast Chamber Alliance highly encourages those who are experiencing COVID-19 symptoms to get tested. All the facilities currently open for COVID testing on the Seacoast are listed here.

For more information, visit [cdc.gov](https://www.cdc.gov), [nh.gov](https://www.nh.gov), [dhhs.nh.gov](https://www.dhhs.nh.gov) or call your health care provider.



Urgent Care Centers

ConvenientMD Urgent Care
Stratham, NH
Portsmouth, NH
Dover, NH

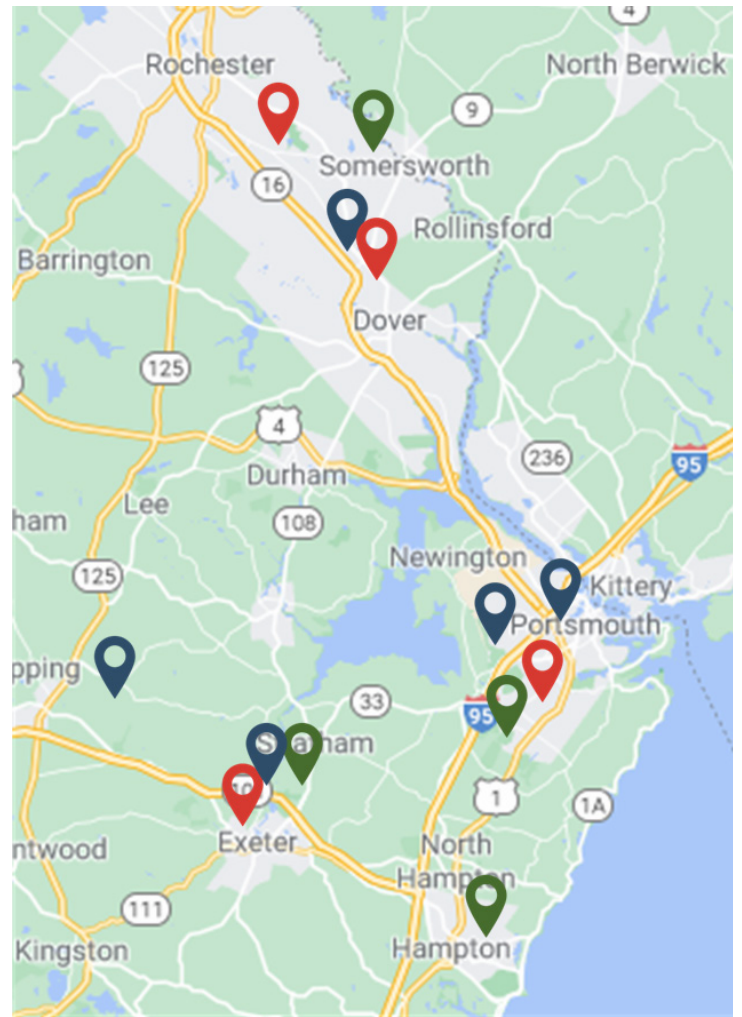
ClearChoiceMD Urgent Care
Epping, NH
Portsmouth, NH



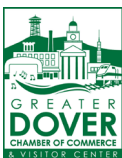
Pharmacies

RiteAid Pharmacy
Portsmouth, NH

CVS Pharmacy
Hampton, NH
Stratham, NH
Somersworth, NH



New Hampshire Department of
BUSINESS AND
ECONOMIC AFFAIRS



For more information, visit VisitSeacoastNH.com

Your safety is our business and we care about you

SEACOAST SAFE Pledge



Follow current universal guidelines

Require employees and customers to wear face coverings

Arrange our space to allow for social distancing

Have alcohol-based hand sanitizer in high-traffic locations

Implement workplace cleaning and disinfection practices

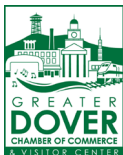
Will not allow employees with COVID-19 symptoms to work on-site

SEACOAST

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SUPPORTING SEACOAST BUSINESSES

Seacoast Region Chambers of Commerce partnering with the NH Business & Economic Affairs (BEA) to support **Business Recovery Initiatives**



For more information, visit VisitSeacoastNH.com • cdc.gov • nh.gov • www.dhhs.gov

Steps to a COVID Free Office

SEACOAST
— Chamber Alliance —

Don't Touch

Avoid touching your face, nose, eyes and mouth to prevent the spread of germs from contaminated surfaces from entering your body.



How to protect yourself and your co-workers in the office.

Wear a Mask

When in public, or in close proximity to others, ensure that you wear a mask to protect both yourself and others from spreading potential germs.



Wash Your Hands

Wash your hands frequently throughout the day with soap and water for at least 20 seconds. Or use an alcohol based hand sanitizer.



Disinfect

Regularly clean and disinfect your work area, desk, phone and any other frequently touched surfaces. Be sure to clean common areas used by all employees in the office.



Social Distance

Maintain a 6 foot distance, approximately 2 arms length, between yourself and others. Avoid large crowds and busy areas if possible.



Stay Home When Sick

If you feel sick, stay home to prevent the spread of germs. Remain at home until better. Contact a physician if you are experiencing COVID-19 related symptoms and get tested.



BEA

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The Chamber
COLLABORATIVE
of Greater Portsmouth

GREATER
ROCHESTER
CHAMBER OF COMMERCE



For more information, visit [VisitSeacoastNH.com](https://www.visitseacoastnh.com) • [cdc.gov](https://www.cdc.gov) • [nh.gov](https://www.nh.gov) • www.dhhs.gov

Stop the Spread

6 things you can do in the workplace to
minimize the spread of
COVID-19

SEACOAST
— Chamber Alliance —

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Stay Home When Sick

If you feel sick, stay home to prevent the spread of germs. Remain at home until better. Contact a physician if you are experiencing COVID-19 related symptoms and get tested.



Mask Up

When in public, or in close proximity to others, ensure that you wear a mask to protect both yourself and others from spreading potential germs.



Disinfect

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Social Distance

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SEACOAST

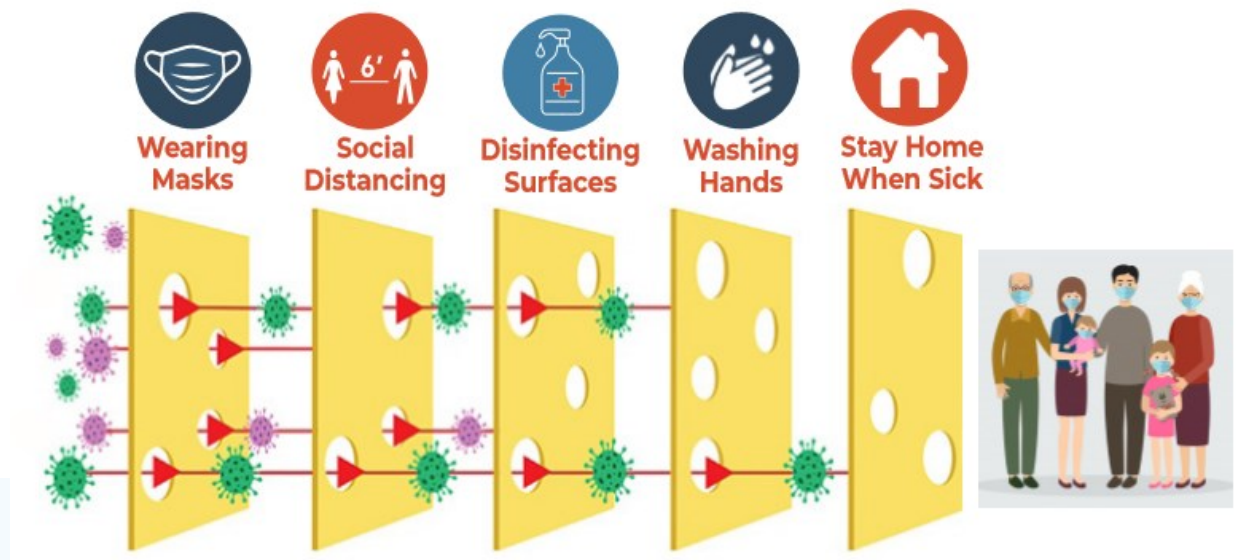
— Chamber Alliance —

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