



Update Newsletter

February 2021

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.*

MAKE YOUR BUSINESS STAND OUT

Chambers of Commerce offer its members a variety of opportunities to be recognized in the community. These opportunities can provide a positive perception among consumers and business owners when as well as increase your visibility in the community.

By taking advantage of marketing opportunities with your chamber, the visibility it provides can grow your business. Your sponsorship and support of local community events builds rapport and increases the potential for customers recommending your business to friends and other members of the community. As Chamber events are highly publicized, so are their sponsors.

There are great benefits that come with sponsoring Chamber activities including access to new business relationships, it demonstrates civic engagement, it can build customer/community loyalty, and gets your business name to stand out.

There are various levels of sponsorship opportunities offered throughout the year, from small budgets to larger budgets. We are happy to work with you on whatever you are able to do.



2021 Promotional Opportunities


The Greater Rochester Chamber of Commerce has many wonderful marketing opportunities available for its members. View the attached Promotional Opportunities brochure to see what each event offers throughout the year! Many levels of sponsorship are available. We would love to speak with you and see what best suits your budget.

Make your business stand out.

Contact the Greater Rochester Chamber of Commerce with questions at (603)332-5080 or events@rochesternh.org.

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**Virtual
Networking**
Thursday, February 18, 2021
4:30-5:30 pm
Virtual via Zoom
Read more inside!
Hosted By: 

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

SHOP • EAT • ENJOY • SPEND
LOCAL

**NEWSLETTER
UNDERWRITTEN BY:**



Membership Benefits

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Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact Tanya at 603-332-5080 x:2
or email: memberservices@rochesternh.org

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select *Job Postings* on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.



Become a 2021 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a **Chamber Scholarship Champion** by becoming a \$100 donor to benefit the

See the Attached Flyer for More Details!



Branding

The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events
- Update Newsletter
- Member News
- Website

Upcoming Chamber Events

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VIRTUAL NETWORKING

THURSDAY, FEBRUARY 18, 2021

The Greater Rochester Chamber of Commerce is pleased to announce its first Virtual Networking event in 2021, hosted by **Cornerstone VNA**. This virtual event will take place via Zoom at **4:30 pm** on **Thursday, February 18, 2021**.

Network with other Chamber members and guests from the comfort of your home or business in an interactive Virtual Networking session, hosted by Cornerstone VNA. The event will feature an exciting icebreaker, prizes and a few words from Cornerstone VNA's CEO, Julie Reynolds.

Register now at www.rochesternh.org/FebruaryVN

Chambers Partners with BIA to present:



SMALL BUSINESS DAY

PRESENTED BY BANGOR SAVINGS BANK



BIA

BUSINESS & INDUSTRY ASSOCIATION
New Hampshire's Statewide Chamber of Commerce

February 12, 2021

Small Business Day panels, featuring experts in their field, will focus on financing options; the latest COVID-19 stimulus program; tax and accounting pitfalls and opportunities; and legislative issues affecting employers.

REGISTER TODAY: BIAOFNH.COM/EVENTS

See attached flyer for details or
[CLICK HERE TO REGISTER](#)



Present an information webinar on the NH WORKSHARE PROGRAM



The Tri-Chambers will present a Zoom webinar on NH Employment Security's **WorkShare** program to provide employers with information on how they can avoid layoffs, reduce payroll expenses, maintain trained employees should a reduction of hours become necessary. The WorkShare program can provide employees with a percentage of unemployment benefits while their hours are reduced and maintain their job.

Attend this informational webinar to hear from and ask questions of Richard Lavers, Deputy Commissioner of NH Employment Security.

Register at www.rochesternh.org/workshare

SEACOAST

— Chamber Alliance —

SAVE THE DATE

Offshore Wind Informational Session

Tuesday, February 23, 2021
10:00 am to 12:00 pm

Speakers to include:
Michael Behrmann
Director, Offshore Wind Industry Development
NH Business and Finance Authority

[CLICK HERE TO REGISTER](#)

Sponsored by: **EVERSOURCE**

Celebrating
COMMUNITY LEADERS



Membership Update

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Welcome New Members!

Jennifer Raymond -
Keller Williams Coastal Realty
Mobile: (603) 340-1547
Office: (603) 610-8500
jenraymond.kw.com

Congratulations!

Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership in February!

15 YEARS

Bank of New Hampshire

10 YEARS

Rochester School District Foundation

5 YEARS

Club Victoire, Inc.

Apply with our [online Membership Application](#),

or contact Member Services:

Become a Member!

603-332-5080 x:2

E-Mail: memberservices@rochesternh.org

and

Get started on using your Chamber member benefits right away!

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- American Legion Post #7
- Bank of New Hampshire
- Chestnut Hill Chimney & Hearth
- Club Victoire, Inc.
- ConvenientMD Urgent Care
- Creteau, Hackett, Lachapelle & Associates, LLC
- D.F. Richard Energy
- Dynasty Chinese Restaurant
- Frisbie Memorial Hospital
- Granite State Choral Society
- iHeart Media
- Law Office of Carl W. Potvin, PC
- Lebanon KOA on Salmon Falls River
- Lydall Performance Materials
- Michael P. Dubois, CPA
- Motolina Lodge #18 IOOF
- New England Pizza & Roast Beef
- Norway Plains Associates, Inc.
- Pease Development Authority
- R.M. Edgerly & Son
- Rochester Country Club
- Rochester Housing Authority
- Rochester Manor, Genesis Healthcare
- Rochester School District Foundation
- R.W. Creteau Regional Tech Center at Spaulding High School
- Tanya Lee Hervey Photography
- The Governor's Inn & Spaulding Steak & Ale
- The Rochester Voice
- Tanya Lee Hervey Photography
- True Marketing Communications
- Until
- Victims, Inc.
- Wentworth Electric, LLC



February 11 or February 25, 2021 at 4:00 pm
Register with Tanya at
thervey@rochesternh.org

Committee Involvement

The strength of your business can be increased through volunteerism on Chamber committees; if you or someone in your company or organization is interested in joining a committee, please contact us!

Committees Include:

- Ambassador Committee
- Annual Dinner & Awards Banquet Committee
- Chamber Raffle Bash Committee
- Community Expo & Job Fair Committee
- Golf Committee
- Governmental Affairs Council
- Programs Committee
- Tree Lighting/Holiday Parade/Light Up Rochester
- Young Professionals

Committees are a great way to network!

[Click here for committee information](#)



Visit your member portals for information and to download a committee brochure.

NH SBDC Business Resiliency Survey



[CLICK HERE TO TAKE THE SURVEY](#)

UPDATE YOUR INFORMATION WITH THE CHAMBER

Members, January is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login? Contact us and we'll get you started!

2021 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students!

Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce.

The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

[See the attached scholarship application and guidelines!](#)

Application deadline is Friday, March 26, 2021

Update & Member News

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MEMBER NEWS

Access Sports Medicine is pleased to announce that they have added a new doctor to their team - **Dr. Anthony Ippolito, DO**. Dr. Ippolito is a **Board Certified Rheumatologist** who specializes in treating a wide array of musculoskeletal disorders, with a particular focus on autoimmune diseases. For more information or to schedule an appointment with him, please visit: <https://www.accesssportsmed.com/contact-us/>

Arts In Reach (AIR) is now accepting applications for two fall after-school programs: **The 2020-21 Performance Project and ArtVentures!** For an application and more information visit artsinreach.org/programs or email cara@artsinreach.org.

Due to the current impact, uncertainty and stress around COVID-19, the **All Brite Cleaning & Restoration** team is well-equipped with the appropriate protective equipment, chemicals, air scrubbers, hydroxol and ULV foggers to help clean and sanitize areas of concern. If your business needs cleaning and sanitizing, call the All Brite Team: 603-524-4889 or visit: www.allbritecleaning.com

Verizon Wireless Retailer, Amcomm Wireless is OPEN in the Rochester Crossing Plaza! 160 Washington St. Rochester, NH. **Amcomm Wireless** has been following the recommendations & guidelines of the CDC in efforts to keep their space a safe place for you to feel comfortable while you shop. Mon-Sat 10:00am-8:00pm & Sun 11:00am-6:00pm. For more information, call: (603) 335-9200 or visit: www.amcommwireless.com

Do you know a teen that needs a supportive, creative environment during these especially isolating times? **Arts In Reach (AIR)** is now accepting spring applications for our online after-school and vacation programs. Upcoming programs explore visual art, acting and creative writing with the guidance of professional teaching artists. To apply or for more information visit artsinreach.org or email cara@artsinreach.org

Auger & Sons is open Tuesday-Friday, 8:30am-5:00pm and Saturday 9:00am-12:00pm. Curbside pickup and ground shipping is available upon request. Call 603-332-5572 for more information, or visit them online: www.augerandsons.com

Community Action Partnership of Strafford County (CAPSC) is open to assist people impacted by the COVID-19 crisis. Those seeking assistance are asked to call 603-435-2448 or email COVID19@straftfordcap.org, and visit www.straftfordcap.org and the agency's [Facebook page](#) for the latest service updates.

ConvenientMD is now offering **COVID-19 testing** for any patients showing symptoms of COVID-19. They are also testing asymptomatic healthcare workers, first responders, essential workers and anyone who has had close contact with someone who is confirmed to be COVID-19 positive. For more information or visit convenientmd.com

On October 15, 2020 **Cornerstone VNA**, a nonprofit home health and hospice care organization, broke ground on an important capital project to expand their building and renovate their existing space. This project marks a pivotal moment in the organization's 108 year history, and positions them for continued success in the future. For more information, visit: <https://cornerstonevna.org/>

HRCU is pleased to announce that **Donna West** has been hired as their **Director of Human Resources**. West takes the lead on overseeing the credit union's HR efforts companywide. For more information, visit: www.hrcu.org

Independence Financial Advisors is open by appointment only from 9:00am - 5:00pm Monday through Friday. They are available by phone at 603-335-0206 or by e-mail (gatehouse@ifa-nh.com or cormier@ifa-nh.com). They can also arrange to meet "in person" by virtual meeting. Call 603-335-0206 to schedule a convenient time. Visit their website at ifa-nh.com or [Facebook page](#).

Jewelry Creations is open! They encourage appointments and are still offering online shopping and curbside pick-up. For more information call (603) 749-3129 or visit www.jewelrycreationsinc.com.

The Certified Public Accounting firm of **Leone, McDonnell & Roberts, PA** is pleased to welcome **Timothy Thompson** as Senior Accountant and **Benjamin Oquendo** as Staff Accountant to the firm. To learn more visit: lmrpa.com

Mitchell Hill BBQ Grill and Brew is offering fantastic **Weekday Lunch Specials!** This menu is available Tuesday through Friday 11:30 am - 3:30 pm. The menu will cover dine-in, pick-up, delivery via DoorDash, and downtown business free delivery for orders over \$20.00. Mitchell Hill BBQ, Grill & Brew is located at 50 North Main Street in Rochester. For additional information, call 603-332-2537 or visit www.mitchellhillbbq.com

The **State of NH** has announced **Phase 1B** in its **vaccine distribution rollout**. Beginning January 22nd, New Hampshire residents 65 and older will be able to schedule a COVID-19 vaccine online. They can register for a shot at vaccines.nh.gov. They will be asked to choose a time and location to be vaccinated and will receive a confirmation. Online registrants must show up on time and furnish proof of age. Residents eligible for the vaccine who don't have internet access can call the 211 information line or visit nh.gov/covid19. For an outline of the various vaccine phases, [click here](#).

Rochester Photography Learning Center is open and offering **Basic Digital Photography** for beginner photographers or anyone who wants a refresher course on the basics. Registration for **Lightroom 101** in March is open. Subscribe to their website to stay current on news and updates, or to register for a course or class: www.rplc603.com

'**Tuesday Talks**' are an event **SBA** is offering every Tuesday Morning at 10am, with Tuesday Belanger as the host. Every week will have a different topic; if you have a topic that you would like to see covered/talked about, please feel free to contact Tuesday directly: Tuesday.belanger@sba.gov

Are you renovating your home, or building a new home and want real closets? Would you like to triple the efficiency and esthetics of your closets? Contact Tony Wold at **The Closet Connection** today: www.theclosetconnection.com

New year, new headshot! **Tanya Lee Hervey Photography** is offering convenient weekday appointments for headshots and Chamber members can enjoy 10% off! To contact Tanya, call/text: 603-842-2608 or visit: www.tanyaleehervey.com

The Farmer's Kitchen in Farmington is closed until the local rates of Covid decrease. For updates, visit their [Facebook page here](#). For more information about The Farmer's Kitchen, visit their website at <https://farmerskitchen-nh.com/>

Due to potential staff exposure to Covid, **The Governor's Inn regrets to say that their restaurant is temporarily closed**. They are doing so to keep their patrons and their staff safe, and in the effort to curb the spread. The hotel will stay open and they will have intermittent front desk hours. They wish to thank everyone for being such good friends and fans of the Inn and will see you soon! For more information about The Governor's Inn, visit: www.governorsinn.com

Waste Management is in need of filling positions for **CDL Drivers** in Rochester, NH. These positions offer a **\$3000 Sign on Bonus**. They have found that veterans are a great fit in their organization - in fact, one in twelve of their employees are former military. They encourage any and all qualified veteran's to apply online, <https://careers.wm.com/frontlineoperations/us/en/>

WorkReadyNH has class offerings in the morning, afternoon and evenings and the schedule is staggered to be able to better meet the needs of potential participants. For more information on WorkReadyNH, visit: <https://www.ccsnh.edu/colleges-and-programs/workready-nh/>

**Tell Us
Your News!**

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS,
PLEASE E-MAIL IT TO:
MEMBERSERVICES@ROCHESTERNH.ORG

The *Wayfair* Decision & Implications for New Hampshire Businesses

January 12, 2021



The Greater Rochester Chamber of Commerce would like to thank Leanne Scott and Merrill Barter of Baker Newman Noyes as well as Michele Cota and Robert Henson of US Senator Jeanne Shaheen's Office for their informative and important presentation on the Wayfair Decision and how it effects Small New Hampshire Businesses. We hope that attendees were able to take away much about a complex issue from this program. This presentation was recorded and can be found on the Chamber website at www.rochesternh.org.

Virtual Networking Events

The Greater Rochester Chamber of Commerce is excited to present some fun and interactive Virtual Networking events so that members can continue to network amid the pandemic until we can safely network again in person.

.We invite member businesses to consider hosting one of these virtual networking events.

The fee to be promoted as a Virtual Networking host is only \$50. Hosts will be promoted on flyers, eblasts, newsletter, website, be recognized and have the opportunity to speak during the event.

See the attached flyer for more details and to sign up.to be a host.



Choose Rochester Podcast

Don't forget to tune in for the weekly series hosted in partnership by the City of Rochester, Greater Rochester Chamber of Commerce, and Rochester Main Street. This podcast features a rotating panel of hosts that interview guests from a variety of businesses, organizations, and volunteer groups from around Rochester, New Hampshire! All new recordings as well as old session can be found online at <https://anchor.fm/chooserochesterpodcast>.

2021 Chamber Leadership

Officers

Chairman of the Board:
Alan Johnson
Atlantic Broadband

Chairman-Elect:
Janet Oliver
Unitil

Vice Chair, Governmental Affairs:
Steve Cates
Waste Management

Vice Chair, Membership:
Mark Zoeller
Keller Williams Coastal Realty

Vice Chair, Events & Fund Raisers:
Kerrie Landry
Cornerstone VNA

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Anne Brown
Daystar, Inc.

Directors

Mandy Barstow
Studio 109 Dance, Voice & Drama

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Paul Gatehouse
Independence Financial Advisors

David Gutierrez
Spaulding Composites, Inc.

Daniel Jalbert
Comcast Business

Lauren Jerr
Spaulding High School

Kevin Miller
Profile Bank

David Richard
D.F. Richard Energy

Kelly Rogers
Kelly Wilson Rogers, Massage Therapist

Tatjana Simon
Northeast Credit Union

Heather Stachura
Lilac City Grille

Chamber Staff

Laura Ring
President/CEO

Kaelyn Bamford
Events & Communications

Tanya Hervey
Member Services

Greater Rochester Chamber of Commerce

18 South Main Street
Rochester, NH 03867
www.rochesternh.org
(603)332-5080

February 2021 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
	1 NH SBDC Business Resiliency Survey Opens	2	3 8:00 am Chamber Raffle Comm 11:00 am Rochester Podcast	4	5	6	UPCOMING EVENTS MARCH 3 Tri-Chamber Legislative Reception
7	8	9 8:00 am Ambassador Committee	10 10:00 am WorkShare webinar 11:00 am Rochester Podcast	11 Chamber 101 4:00-5:00pm via Zoom	12 8AM-12PM BIA-Chamber Small Business Day	13	APRIL TBD Annual Meeting Breakfast AUGUST Chamber Raffle SEPTEMBER Golf Tournament OCTOBER Operation Thank You NOVEMBER November 6 Annual Dinner & Awards Banquet DECEMBER Tree Lighting, Holiday Parade and Light Up Rochester
14	15	16 8:00 am Golf Committee	17 11:00 am Rochester Podcast	18 4:30 pm Cornerstone VNA Virtual BAH	19	20	
21	22	23 10:00 am Tri-Chamber Wind Mitigation Webinar	24 11:00 am Rochester Podcast	25 Chamber 101 4:00-5:00pm via Zoom	26 7:30 AM Board of Directors Meeting	27	
28						30	
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							

You're invited to attend the

**2021
Legislative
Reception**

Presented by the
Tri-Chambers of Commerce

GREATER ROCHESTER
CHAMBER OF COMMERCE

DOVER
CHAMBER OF COMMERCE

THE FALLS
CHAMBER OF COMMERCE

Sponsored by:
EVERSOURCE

Network with state, county and local officials, representing Dover, Rochester and Somersworth in a unique virtual Legislative Reception.

**March 3, 2021
4:00-5:00pm
Virtually Via Zoom**

More details on the Legislative Reception coming soon!

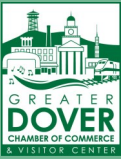
Take the Seacoast Safe Pledge Here!

This business took the
**SEACOAST SAFE
PLEDGE**



SEACOAST
— Chamber Alliance —
Supporting Seacoast Businesses

Visit
[www.visitseacoastnh.com/
seacoast-safe-pledge](http://www.visitseacoastnh.com/seacoast-safe-pledge)



GREATER
ROCHESTER
CHAMBER OF COMMERCE



WorkShare Webinar with NHES

The Tri-Chambers of Commerce will present a Zoom webinar on NH Employment Security's WorkShare program to provide employers with information on how they can avoid layoffs, reduce payroll expenses, and maintain trained employees should a reduction of hours become necessary.



WorkShare

February 10, 2021 • 10:00 am
Virtually via Zoom

The WorkShare program can provide employees with a percentage of unemployment benefits while their hours are reduced and maintain their job.

Attend this informational webinar to hear from and ask questions of Richard Lavers, Deputy Commissioner of NH Employment Security.

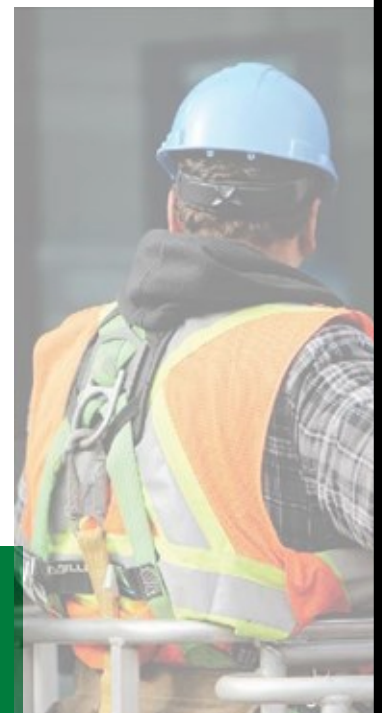
Registration is free but required to attend. Contact your Chamber with questions or email events@rochesternh.org.



Richard Lavers
NHES Security Deputy Commissioner



Register now at:
www.rochesternh.org/workshare



VIRTUAL NETWORKING

THURSDAY, FEBRUARY 18, 2021

JOIN US

The Greater Rochester Chamber of Commerce is pleased to announce its first Virtual Networking hosted by Cornerstone VNA. This zoom networking event will take place at 4:30 pm on Thursday, February 18, 2021.

Network with other Chamber members and guests from the comfort of your home or business. This interactive virtual event hosted by Cornerstone VNA, will feature an exciting icebreaker, door prize and a few words from Cornerstone VNA's CEO, Julie Reynolds.

Hosted virtually by:



CORNERSTONE VNA
HOME • HEALTH • HOSPICE

Trusted Care since 1913

Thursday
February 18, 2021
4:30-5:30 pm

Cornerstone VNA
Virtually via Zoom

REGISTER TODAY

Register online at: www.rochesternh.org/FebruaryVN
Call (603)332-5080 or email events@rochesternh.org for information

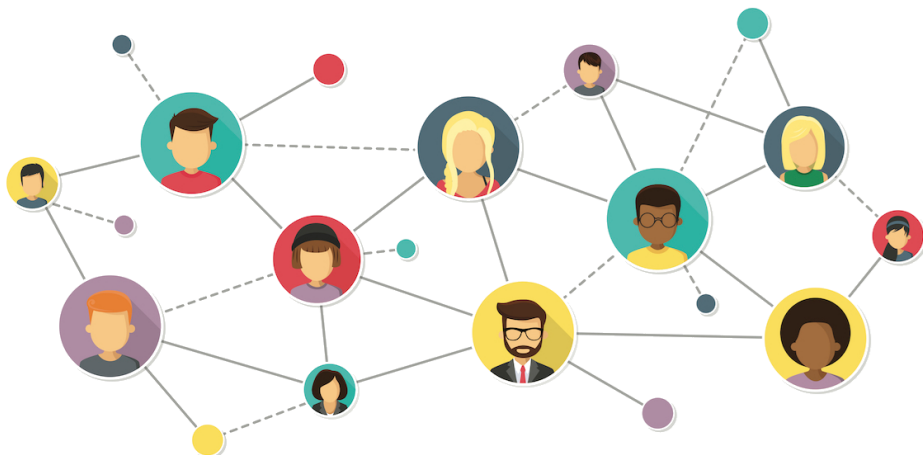
VIRTUAL NETWORKING

LET'S CONNECT!

Be a Host

The Chamber has launched Virtual Networking events to provide an opportunity for members to safely and conveniently network on a remote platform. These networking events will cover a wide variety of topics for the interest and benefit of our members. They offer the unique opportunity to be held virtually at a wide range of times, including in the mornings or in the afternoons and there is also no limit to the number of attendees.

For a hosting fee of only \$50, member businesses will be promoted on all Virtual Networking materials, social media posts, press releases and eblasts. Hosts will also be given the opportunity to speak or present at the virtual networking event.



Don't miss out!
Host your virtual networking event today

If you are interested in hosting a Virtual Networking Event, please contact the Greater Rochester Chamber of Commerce at (603)332-5080 or at events@rochesternh.org or fill out and return the form below:

Greater Rochester Chamber of Commerce
18 South Main Street
Rochester NH 03867

Name: _____ Phone: _____
Business: _____ Preferred Day/Time: _____
Email: _____

You're invited to attend the

2021 Legislative Reception

Presented by the
Tri-Chambers of Commerce

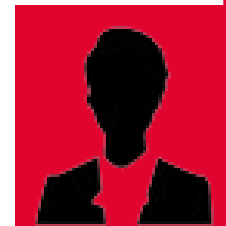
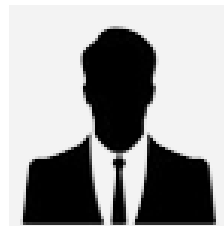
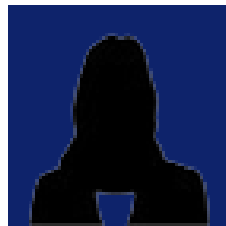
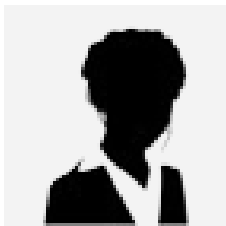
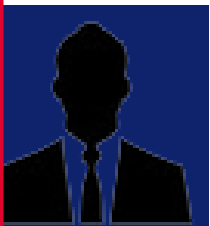


GREATER
ROCHESTER
CHAMBER OF COMMERCE



Sponsored by:

EVERSOURCE



Network with state, county and local officials, representing Dover, Rochester and Somersworth in a unique virtual Legislative Reception.

March 3, 2021
4:00-5:00pm
Virtually Via Zoom

Registration is free, but required to attend. Register Online at <https://dovernh.chambermaster.com/eventregistration/register/31988>. Contact your Chamber with questions or email info@dovernh.org.



BE A 2021 CHAMPION! HELP FUND A SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its Members the opportunity to be named a Chamber Scholarship Champion.

Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization.

SCHOLARSHIPS

All **Chamber Scholarship Champions** will be officially recognized and thanked upon the recipient(s) being Selected in March, 2021 in the:

- Chamber's Newsletter
- Chamber Website
- Company Name Included in a Press Release
- Company Logo on E-blast
- At Scholarship Ceremony

Your \$100 donation can help us build enough funds to provide several graduating seniors with a scholarship towards their college expenses.



____ YES, Please sign up my business to become a \$100 Chamber Scholarship Champion!

____ Payment Enclosed ____ Invoice Me

Company Name _____

Contact Person _____ Phone _____

Return To:
Greater Rochester Chamber of Commerce
18 South Main Street Rochester, NH 03867
Phone: 603-332-5080 Fax: 603-332-5216
Email: memberservices@rochesternh.org

2021 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average.
- Application must be completed in full to be considered.
- Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION

**DEADLINE:
MARCH 26, 2021**

Student Information

Student's Name _____ Phone _____
Mailing Address _____
Email _____

Educational Information

High School Attending: _____
SAT Math: _____ SAT Writing: _____
GPA: _____ SAT Verbal: _____ SAT Reading: _____
SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____
College Attending _____

Estimated College Expenses

Tuition \$ _____ Room & Board \$ _____ Fees \$ _____
Commuter Travel \$ _____ Books & Supplies \$ _____ **TOTAL** \$ _____

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____
Name of Employee at Chamber Member Company _____
Employee's Relationship to Student _____
I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative _____ Date _____

SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature _____ Parent/Guardian Signature _____ Date _____

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216

SMALL BUSINESS DAY

presented by Bangor Savings Bank

February 12, 2021 8:00 AM – 12:00 PM

This online webinar will provide you, the small business owner, with critical information needed to thrive in the COVID-19 landscape. Small Business Day panels, featuring experts in their field, will focus on financing options; the latest COVID-19 stimulus program; tax and accounting pitfalls and opportunities; and legislative issues affecting employers. [Register here for Small Business Day.](#)

Preliminary Agenda

8:00 am: Legislative Leadership Panel

A special panel featuring legislative leaders who will identify top small business issues they'll be addressing during the 2021 legislative session. Panelists include: Speaker of the House Sherman Packard (confirmed), Senate Democratic Leader Donna Soucy (confirmed), House Democratic Leader Renny Cushing (confirmed), and Senate President Chuck Morse (invited). This interactive session will allow you to get the latest information on key legislative proposals impacting the small business community.

9:00 am: Financing Options for Small Business

Learn about traditional and alternative (non-traditional) options for financing your small business from a panel of experts. Panelists: Amy Bassett, district director, NH Small Business Administration; Julie Glosner, Merrimack Valley regional director, NH SBDC; John Hamilton, acting president of economic opportunity, NH Community Loan Fund/Vested for Growth; and Mary Mattson, senior vice president, commercial banking team lead Manchester/Concord, Bangor Savings Bank. Moderated by Michael O'Reilly, senior vice president and commercial team lead, Bangor Savings Bank in NH.

10:00 am: The Bottom Line: Tax Implications of COVID-19 Stimulus Acts

This will be an interactive presentation allowing you to get answers to your specific issues from three of New Hampshire's top CPAs. Topics to be discussed will include PPP loan forgiveness, deductibility of expenses, payroll tax credits, how Main Street Relief funds will be treated and more. Panelists: Kevin Kennedy, CPA, CFE, Maloney & Kennedy; Leslie Walker, CPA and Director, Mason + Rich; and Steve Lawlor, Principal, Nathan Wechsler. Moderated by Dave Juvet, senior vice president of public policy, BIA.

11:00 am: Liability and other COVID-19 Concerns for Small Businesses

This panel will explore pressing issues the pandemic has raised for small businesses like legal liability, and changes to paid family leave and paid sick time in the recently passed federal COVID-19 stimulus legislation. Panelists TBD.

REGISTER TODAY!



Community Expo & Job Fair

The **Community Expo and Job Fair** presents a wonderful opportunity for businesses to promote themselves as well job seekers to learn about the job openings that are available in the area. The Community Expo & Job Fair offers both a venue to showcase your business in a trade show format as well as a resource, as employers, to meet potential candidates for existing or future job openings.

There are several sponsorship opportunities available for those interested, that include being an exhibitor at the event. All sponsors are recognized in the event program, on the event PowerPoint, announced at the event, on the Chamber website, social media, in the promotional event eblasts and in the event Chamber newsletter.



Sponsor Levels

Underwriter	\$2,500
Booth Co-Sponsor	\$500
Event Sponsor	\$500
Hospitality Sponsor	\$500
Registration Sponsor	\$300
Technology Sponsor	\$500
Program Sponsor	\$250
Exhibitor (Non-Member)	\$200
Exhibitor (Member)	\$150

Holiday Events

Holiday Parade—presenting one of the most successful parades on the Seacoast with floats, marching bands, marching and mobile units, etc.

Holiday Tree Lighting—features the lighting of Rochester's tree with several family activities.

Light Up Rochester—a holiday decorating contest for those who submit entries for their decorated business or residence. Entries are turned into a holiday video for the community to enjoy .

These are great events that spread holiday cheer.

All sponsors for these events are recognized in the event programs, at the event, Chamber website, social media, in promotional e-blasts, video and in the newsletter. Underwriter, Division and Band Sponsors have banners carried throughout the parade. These events are also videotaped and broadcast throughout the holiday season.



Sponsor Levels

Parade

Underwriter	\$3,000
Division Sponsor	\$500
Band Sponsor	\$350
Parade Donor	\$100
Parade Sponsor	\$50

Tree Lighting

Underwriter	\$2,500
Lighting Sponsor	\$500
Program Sponsor	\$500

Light Up Rochester

Underwriter	\$2,500
Film /Video Sponsor	\$1,000
Division Sponsor	\$500
Christmas Spirit Sponsor	\$500
Light Up Rochester Donor	\$100
Light Up Rochester Sponsor	\$50



2021 Promotional Opportunities

View 2021 promotional opportunities for your business, across our events provided here. To Sponsor an event

contact the Chamber office at
(603)332-5080 or email

events@rochesternh.org



Annual Dinner & Awards Banquet

The **Annual Dinner & Awards Banquet** is the Chamber's Gala event of the year, featuring the presentation of the Business, Citizen and Non-Profit of the Year awards along with a delicious dinner, raffles, and musical entertainment at a social gathering with fellow Chamber members and guests.

The Banquet offers various sponsorship opportunities to fit all levels. Every sponsorship level is recognized in some facet in the event program, at the event, on the Chamber website, social media, promotional e-blasts and newsletter. Higher level sponsorships get recognition on the invitation, and Underwriter, Corporate Sponsors and Grand Raffle Prize Sponsors receive free tickets to the event.

Golf Tournament

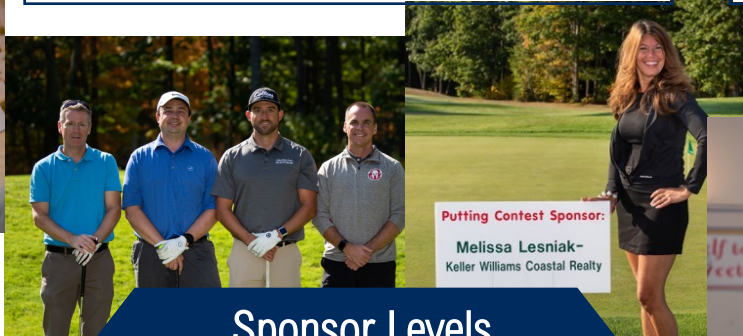
The **Chamber's Annual Golf Tournament** presents a wonderful opportunity for members to network while enjoying day of golf. Player fees cover the cart and green fees, continental breakfast, lunch, hors d'oeuvres and clambake dinner! Players also have the option of purchasing passports for entry into specialty hole contests as well as raffle tickets for the many prizes.

The Golf Tournament presents many great opportunities for businesses to get their name out on the course and be recognized at the tournament. All sponsors are recognized in the event program, at the awards ceremony following the event, on the Chamber website, social media, in the promotional event e-blasts and in the newsletter.

Chamber Raffle & Bash

The **Chamber Raffle and Bash** is the Chamber's most popular and largest fundraising events of the year. This event features 325 tickets in a reverse raffle drawing for the chance to win \$10,000 or a Harley-Davidson Motorcycle! Tickets are available for purchase for \$100 and each ticket admits two to the Chamber Raffle Bash event. Second Chance Prizes are also drawn for ticket purchasers.

The Chamber Raffle presents many opportunities for businesses of all sizes to be recognized at the event. All sponsors are recognized in the event program, in many facets at the event, on the Chamber website, social media, in promotional e-blasts and in Chamber newsletter.



Sponsor Levels

Underwriter	\$3,000
Grand Raffle Sponsor	\$1,500
Corporate Sponsor	\$1,000
Social Hour Sponsor	\$750
Entertainment Sponsor	\$500
Centerpiece Sponsor	\$500
Program Sponsor	\$500
Technology Sponsor	\$500
Awards Sponsor	\$500
Registration Sponsor	\$500
Decoration Sponsor	\$300
Coffee Sponsor	\$300
Dessert Sponsor	\$300
Table Sponsor	\$100

Sponsor Levels

Underwriter	\$3,500
Hors D'oeuvres Sponsor	\$750
Awards Sponsor	\$750
Lunchbox Sponsor	\$500
Program Sponsor	\$500
Cart Sponsor	\$400
Registration Sponsor	\$400
Hole in One Sponsor (w/o team)	\$400
Hole in One Sponsor (w/ team)	\$350
Hole Sponsor (w/o team)	\$350
Hole Sponsor (w/ team)	\$300
Beverage Cart Sponsor	\$300
Sand Trap Sponsor	\$250
Tee/Green/Fairway Sponsor	\$200
Prize Sponsors:	
Team Sponsor.....	\$200
Team Sponsor.....	\$100
Team Sponsor.....	\$80
Team Sponsor.....	\$60
Individual Sponsor.....	\$50
Individual Sponsor.....	\$25

Sponsor Levels

Underwriter	\$3,500
Drawing Sponsor	\$1,200
Ticket Sponsor	\$1,200
Hospitality Sponsor	\$1,200
Dessert/Buffer Sponsors	\$500
Registration Sponsor	\$500
Program Sponsor	\$500
Scratch Ticket Sponsor	\$300
Entertainment Sponsor	\$250
Social Hour Sponsor	\$250
Presentation Sponsor	\$250
Auction Sponsor	\$200
Game Sponsor	\$200
Decoration Sponsor	\$100
Table Sponsor	\$50

Sponsorship Sign-Up

Contact: _____

Company: _____

Phone: _____

Email: _____

Please select the events/sponsorships:

Annual Dinner & Awards Banquet

- | | |
|---|--|
| <input type="radio"/> Underwriter \$3,000 | <input type="radio"/> Grand Raffle \$1,500 |
| <input type="radio"/> Corporate \$1,000 | <input type="radio"/> Social Hour \$750 |
| <input type="radio"/> Entertainment \$500 | <input type="radio"/> Centerpiece \$500 |
| <input type="radio"/> Program \$500 | <input type="radio"/> Technology \$500 |
| <input type="radio"/> Awards \$500 | <input type="radio"/> Registration \$500 |
| <input type="radio"/> Decoration \$300 | <input type="radio"/> Dessert \$300 |
| <input type="radio"/> Table \$100 | |

Annual Golf Tournament

- | | |
|---|--|
| <input type="radio"/> Underwriter \$3,500 | <input type="radio"/> Hors D'oeuvres \$750 |
| <input type="radio"/> Awards \$750 | <input type="radio"/> Lunchbox \$500 |
| <input type="radio"/> Program \$500 | <input type="radio"/> Cart \$400 |
| <input type="radio"/> Registration \$400 | <input type="radio"/> Beverage Cart \$300 |

Hole in One Sponsor:

- ☐ (no team playing) \$400 ☐ (team playing) \$350

Hole Sponsor:

- | | |
|---------------------------------------|--|
| <input type="radio"/> (no team) \$350 | <input type="radio"/> (registering team) \$300 |
| <input type="radio"/> Sand Trap \$250 | <input type="radio"/> Tee \$200 |
| <input type="radio"/> Green \$200 | <input type="radio"/> Fairway \$200 |

Prize Sponsors:

- | | |
|--|--|
| <input type="radio"/> Team Prize \$200 | <input type="radio"/> Team Prize \$100 |
| <input type="radio"/> Team Prize \$ 80 | <input type="radio"/> Team Prize \$ 60 |
| <input type="radio"/> Individual Prize \$ 50 | <input type="radio"/> Individual Prize \$ 25 |

Chamber Raffle

- | | |
|--|---|
| <input type="radio"/> Underwriter \$3,500 | <input type="radio"/> Drawing \$1,200 |
| <input type="radio"/> Ticket \$1,200 | <input type="radio"/> Hospitality \$1,200 |
| <input type="radio"/> Dessert \$500 | <input type="radio"/> Buffet \$500 |
| <input type="radio"/> Registration \$500 | <input type="radio"/> Program \$500 |
| <input type="radio"/> Scratch Ticket \$300 | <input type="radio"/> Entertainment \$250 |
| <input type="radio"/> Social Hour \$250 | <input type="radio"/> Presentation \$250 |
| <input type="radio"/> Auction \$200 | <input type="radio"/> Game \$200 |
| <input type="radio"/> Decoration \$100 | <input type="radio"/> Table \$50 |

Sponsorship Sign-Up

(continued)

Please select the events/sponsorships:

Community Expo & Job Fair

- | | | | |
|------------------------------------|---------|-----------------------------------|-------|
| <input type="radio"/> Underwriter | \$2,500 | <input type="radio"/> Booth | \$500 |
| <input type="radio"/> Event | \$500 | <input type="radio"/> Hospitality | \$500 |
| <input type="radio"/> Registration | \$300 | <input type="radio"/> Technology | \$500 |
| <input type="radio"/> Program | \$250 | | |
| Exhibitor: | | | |
| <input type="radio"/> Member | \$150 | <input type="radio"/> (Member) | \$200 |

Holiday Events

Parade

- | | | | |
|--------------------------------------|---------|------------------------------------|-------|
| <input type="radio"/> Underwriter | \$3,000 | <input type="radio"/> Division | \$500 |
| <input type="radio"/> Band | \$350 | <input type="radio"/> Parade Donor | \$100 |
| <input type="radio"/> Parade Sponsor | \$50 | | |

Tree Lighting

- | | |
|--|---------|
| <input type="radio"/> Underwriter | \$2,500 |
| <input type="radio"/> Lighting Sponsor | \$500 |
| <input type="radio"/> Program Sponsor | \$500 |

Light Up Rochester

- | | | | |
|--|---------|--|---------|
| <input type="radio"/> Underwriter | \$2,500 | <input type="radio"/> Film /Video | \$1,000 |
| <input type="radio"/> Division | \$500 | <input type="radio"/> Christmas Spirit | \$500 |
| <input type="radio"/> Light Up Rochester Donor | \$100 | | |
| <input type="radio"/> Light Up Rochester Sponsor | \$50 | | |

Total Sponsorships Amount:: _____

☐ Invoice me ☐ Payment Enclosed

The Greater Rochester Chamber of Commerce greatly appreciates your support of our events. If you are interested in sponsoring, please complete and return to:

Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH
03867 Email: events@rochesternh.org

Thank you!

GREATER
ROCHESTER
CHAMBER OF COMMERCE

Revamped and Ready To Go for 2021!

2nd & 4th
Thursdays
each month

To learn more, visit: rochesternh.org >Events >Chamber Events

Chamber 101

Sponsored By



February

Thursday, February 11
4-5pm
Via Zoom

Thursday, February 25
4-5pm
Via Zoom

A link for Zoom will be e-mailed to you two days prior to the session

Company Name:

Attendee Name(s):

Email:

Sign Me Up!

**Contact Member Services for more information
or to register: 603-332-5080 x:2
E-mail: memberservices@rochesternh.org**

Your safety is our business and we care about you

SEACOAST SAFE Pledge



Follow current universal guidelines

Require employees and customers to wear face coverings

Arrange our space to allow for social distancing

Have alcohol-based hand sanitizer in high-traffic locations

Implement workplace cleaning and disinfection practices

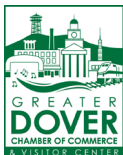
Will not allow employees with COVID-19 symptoms to work on-site

SEACOAST

— Chamber Alliance —

SUPPORTING SEACOAST BUSINESSES

Seacoast Region Chambers of Commerce partnering with the NH Business & Economic Affairs (BEA) to support **Business Recovery Initiatives**



For more information, visit VisitSeacoastNH.com • cdc.gov • nh.gov • www.dhhs.gov