



Update Newsletter

July 2021

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.*

Friday the 13th Chamber Raffle

2021 Chamber Raffle

The Greater Rochester is excited to present the 2021 "Friday the 13th" Chamber Raffle Event. The Chamber Raffle, underwritten by D.F. Richard Energy, will take place on Friday, August 13, 2021 from 6:00-9:00pm. Tickets are expected to sell out so purchase your ticket now. Each ticket purchased Admits 2 to the event that will feature the exciting reverse raffle drawing for the chance to win \$10,000 or a 2021 FXBBS Harley Davidson Street Bob motorcycle, fantastic second chance prizes, raffles, food, entertainment and more. To purchase your chance to win, contact the Chamber or click on the ticket image above.

**CONGRATULATIONS TO OUR EARLY BIRD RAFFLE PRIZE WINNER WHO WON
\$250 SPONSORED BY HBL INSURANCE**

TICKET # 244—BILL POWERS OF ROCHESTER

Let us Promote your Business with a Chamber Raffle Second Chance Prize!

Hundreds of ticket purchasers attending the Chamber Raffle event will enjoy an exciting evening with many wonderful second chance prizes that will be drawn during the reverse raffle drawing! As tickets are drawn in the reverse raffle and ticket purchasers are no longer eligible for the grand prize, they are entered into a separate drawing for a chance to win some great second chance prizes. We are currently seeking donations of gift cards, items or services that can be used for these valuable second chance raffle prizes.

As a second chance prize donor, your business will receive recognition:

- Promotion on e-blasts
- Promotion on the second chance prize insert in the event programs
- Announcement of donation during the event at the time of prize drawing
- Listing on post event thank you flyer as second chance prize donor

Should you wish to donate an item, please email Tanya at events@rochesternh.org or complete and return the Second Chance Prize Donor flyer enclosed.

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See Inside:

**CHAMBER OFFICE REOPENING
TUESDAY, JULY 13**

BUSINESS
after hours

TRI-CHAMBERS OF COMMERCE
DOVER
GREATER ROCHESTER
CHAMBER OF COMMERCE
The Falls
CHAMBER OF COMMERCE

**NEWSLETTER
UNDERWRITTEN BY:**

WM
WASTE MANAGEMENT

Membership Benefits

2

Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact Tanya at 603-332-5080 x:2
or email: memberservices@rochesternh.org

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select *Job Postings* on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.

UPDATE YOUR INFORMATION WITH THE CHAMBER

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login?

Contact us and we'll get you started!

Branding

The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events
- Update Newsletter
- Member News
- Website

Upcoming Chamber Events

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47th Annual Golf Tournament
Thursday, September 30, 2021
The Oaks Golf Course
9:00 Shotgun
Mark your calendars to play

Register now at www.rochesternh.org/Golf

Underwritten by:



2021 Golf Committee seeking raffle prizes, goody bag items and more!

The 2021 Golf Committee is currently seeking raffle prizes for the tournament taking place this year on Thursday, September 30, 2021 at The Oaks Golf Course. These prizes will be raffled off to players who purchase raffle tickets (Or passports which include raffle tickets). The Committee is also seeking donations of goody bag items that each player will receive at the tournament. These can be items such as balls, tees, divot tools, notepads, pens, key chains, etc. There will need to be enough for each player's goody bag (approximately 120-144 items). If you are interested in donating a raffle prize or goody bag items, please contact the Chamber office at (603)332-5080 or events@rochesternh.org.

Finally, the committee is still seeking sponsors for this year's tournament. See the attached flyer or contact the Chamber for more information today!

The Player registration sheet is also attached for any who would like to sign up a team.

The committee thanks all involved for their support and looks forward to a wonderful tournament on September 30, 2021!

TRI-CHAMBERS OF COMMERCE



Our future's so bright, we gotta wear shades!
#BYOS—Bring Your Own Sunglasses!

BUSINESS after hours



Tuesday
August 24, 2021
5:00-7:00 pm
Cornerstone VNA
178 Farmington Rd.
Rochester

REGISTER HERE!



ANNUAL DINNER & AWARDS BANQUET
Reconnecting the Community
BRINGING BUSINESS TOGETHER

SATURDAY
NOVEMBER 6, 2021
5:00-9:00 pm

THE OAKS
100 Hideaway Place
Somersworth NH

Underwritten by:



SAVE THE DATE FOR THE 2021 ANNUAL DINNER-AWARDS BANQUET

The Chamber is excited to announce that the Annual Banquet Committee has begun preparations for the 2021 Annual Dinner & Awards Banquet! Be sure to save the date and make your reservations for this gala event taking place, in person, on Saturday, November 6, 2021 at the Oaks Grandview Ballroom.

This event includes a fabulous dinner, entertainment and the presentation of the 2021 Business of the Year, Citizen of the Year, and Nonprofit of the Year.

If you have any questions or are interested in sponsoring this annual event, please contact the Chamber at (603)332-5080 or email events@rochesternh.org.

Membership Update

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Congratulations!

Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

25 YEARS

Great Bay Community College
HAVEN

10 YEARS

Country Tire & Service Center

5 YEARS

TJN Inc., Tim Noonan Construction
Kelly Wilson Rogers, Licensed Massage Therapist, LLC

Welcome New Members!

Back Hill Beer Company

73 Pickering Rd., Unit 114, Rochester, NH
603-562-6198

backhillbeer.com

Emmanuel Child Care Center

63 Eastern Avenue, Rochester, NH
603-332-5353

www.emmanuelacc.net/childcare

Waypoint

69 North Main St., Rochester, NH
603-518-4000

<http://waypointnh.org>

UPCOMING SESSIONS:
July 22, 2021 at 4:00 pm
Register with Tanya at:
thervey@rochesternh.org



Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Cleary Cleaning, Inc.
- Clemento's Pizzeria & Brew, LLC
- Community Action Partnership of Strafford County
- Eversource
- First Church Congregational
- First United Methodist Church
- Granite State College
- Great Bay Community College
- HAVEN
- Hervey's Tire Company, Inc.
- Independence Financial Advisors, LLC
- Kelly Wilson Rogers, Licensed Massage Therapist, LLC
- Local Pride Heating Oil
- NCS Global
- R.P. Abrasives
- Riviera Motel
- Rochester Fair Association
- Rochester Sports Center
- Sunday Paving & Sealing, Inc.
- SUR Construction, Inc.
- TJN Inc., Tim Noonan Construction
- Wentworth Home

Become A Member!

Apply with our online [Membership Application](#) or contact Member Services:

603-332-5080 x:2

E-Mail: memberservices@rochesternh.org

and get started on using your Chamber member benefits right away!

Operation



Sponsored by:



Thursday, October 21, 2021

The Chamber is looking forward to personally thanking its members this year as part of its annual **Operation Thank You**. Sponsored by **First Seacoast Bank**, this annual membership appreciation day will take place on Thursday, October 21, 2021.

Volunteers are being sought to take part in this annual effort to visit member businesses, in a specific geographic area, and thank them for their support of the Chamber. In addition to helping the Chamber reach all its members on this special day, this effort also provides volunteers with an opportunity to meet and make connections with businesses. The Chamber will provide volunteers with a list of 10-25 businesses to visit. Contact information and materials will be provided.

Prior to visiting members, volunteers will be provided with a complimentary breakfast at a location to be determined.

We hope you will consider being part of this enjoyable effort. Please complete and submit the enclosed volunteer registration flyer or contact Laura at the Chamber office at 603-332-5080, x1 or via email at lring@rochesternh.org.



What is it?

The Department of Revenue Administration's (DRA) new online portal to manage accounts for taxpayers, tax professionals, and other DRA customers! The portal allows users to file and amend returns, view balances, make payments, view correspondence, register new accounts, update information, submit documents and applications, and more!

What tax types are available on the portal already?

The website is currently live for Meals & Rentals, Medicaid Enhancement, Nursing Facility Quality Assessment, Business Profits, Business Enterprise, Interest & Dividends, and Communication Service taxpayers.

Mark your calendar for the next launch on **August 9, 2021**, which will open Granite Tax Connect to the following program areas:

- Tobacco Tax
- Real Estate Transfer Tax
- Railroad & Private Car Tax
- Utility Property Tax
- Low & Moderate Income Homeowner's Property Tax Relief

For more information, visit <https://revenue.nh.gov/gtc>



The Greater Rochester Chamber of Commerce, Rochester Rotary Club, Groen Construction, Holy Rosary Credit Union, Rochester Elks Lodge #1393, Rochester Main Street, and Spaulding High School are partnering again this year in a city-wide celebration to "Paint the City Blue". This annual celebration is planned in recognition and appreciation for our Rochester police officers on National Thank A Police Officer Day, **Saturday, September 18, 2021**.

This group is currently seeking business partners to contribute \$100 by August 10, which will be used to purchase supplies for this effort. Checks should be made payable to Rochester Rotary Charities and mailed to PO Box 779, Rochester, NH 03866-0779.

Business and the community are invited to join in to show their support of the Rochester Police Department by hanging a blue ribbon, bow, or balloon on a tree or mailbox which is visible from the street, replace a porch or walkway light bulb with a blue one, string blue lights on a small tree or shrub, put up a yard sign, or anything else in the spirit of the event. A limited number of bows, light bulbs, string lights, and yard signs will be available the end of July at the Chamber Office, Granite Steak & Grill and another location to be determined. The items are free, but donations will be accepted.

For additional information, visit the Rochester Thank A Police Officer Day at [@ThankARochesterCop](https://www.facebook.com/ThankARochesterCop).

3300 LB



RENOVATION DEBRIS?



For collection, yellow lifting straps must be able to connect above the bag.

THE BAGSTER® BAG CAN TAKE IT ON™

Waste Management's new Bagster Dumpster in a Bag® can take on the waste from your next project. Buy in store, fill, and schedule collection from Waste Management. Go to thebagster.com to find a retailer near you.

The Bagster bag is provided by WM Bagco, LLC, a Waste Management company.

MEMBER NEWS

Do you know a teen that needs a supportive, creative environment during these especially isolating times? **Arts In Reach (AIR)** is now **accepting spring applications** for our **online after-school and vacation programs**. Upcoming programs explore visual art, acting and creative writing with the guidance of professional teaching artists. To apply or for more information visit artsinreach.org or email cara@artsinreach.org

The **Children's Museum of New Hampshire** offers play based learning, online learning and fun, private play dates for birthdays and family gatherings, and more! For more information, visit: <https://www.childrens-museum.org/>

The **16th Annual Seacoast Half Marathon**, one of coastal New Hampshire's longest-running half marathons, has been set for **Sunday, October 31st** in Portsmouth, NH. This year, the Seacoast Half Marathon is offering a hybrid model, giving runners the opportunity to participate either in-person or virtually, since the 2020 race transitioned to a virtual event due to COVID-19, and did not produce the same level of fundraising for Cornerstone VNA, the Race Committee decided to remain with **Cornerstone VNA as their 2021 beneficiary**. Visit seacoasthalfmarathon.com to learn more.

Daystar, Inc. has announced that Mack Barber joined its team of IT professionals to meet the increasing technology needs of businesses across New Hampshire, northern Massachusetts, and southern Maine. Mack's focus will be on helping organizations address business challenges with technology solutions and managed IT support. He will lead Daystar's new business development efforts. For more information, please visit www.daystarinc.com

Eversource Urges Customers to Remain Vigilant Against Scams
Scammers use sly tactics to swindle money from unsuspecting customers. With scam artists aggressively targeting utility customers, Eversource is warning people to be on the lookout for new tactics being used so they don't fall victim. Scammers continue finetuning their techniques, including using phony caller IDs that display "Eversource" and scripts that sound like a legitimate company representative threatening to disconnect their electric or gas service because of an unpaid bill. For more information on how to protect personal information and avoid becoming a victim of utility scams, visit Eversource.com

First Church Congregational is hosting BLUEBERRY FEST on Saturday, August 7th, from 8:00am - 12:00pm. BLUEBERRY FEST includes a blueberry pancake breakfast, bakery, used furniture, handcrafts, previously-loved art, 50% off themed gift baskets and a raffle where winner takes all of over \$200 worth of gift cards/certificates (tickets are 1 for \$1 or 6 for \$5). BLUEBERRY FEST will take place at 63 South Main Street, Rochester. For more information call 603-332-1121 or email firstchurch@atlanticbnn.net

Frisbie Memorial Hospital, is pleased to announce the opening of its new bariatric clinic, which is an expansion of the New Hampshire Medical and Surgical Weight Loss Centers at Portsmouth Regional Hospital and Parkland Medical Center. Frisbie's bariatric clinic offers patients in Greater Rochester access to comprehensive surgical weight loss services including nutrition, social work, physical therapy, and meetings with the bariatric surgeon.

Frisbie Memorial Hospital has also announced **Advanced Orthopedics** has joined Appledore Medical Group and Frisbie Memorial Hospital. The new orthopedic practice, formerly Advanced Orthopedic Specialists of Gilford, NH, is seeing patients in Barrington, NH at the Barrington Family Practice location and in Sanbornville, NH at White Mountain Medical Center. Advanced Orthopedics will continue to provide [orthopedic and sports medicine care services](https://www.frisbiehospital.com/orthopedic-and-sports-medicine-care-services) to patients in the NH Lakes Region, with the reopening of their Gilford clinic to be announced soon. Advanced Orthopedics specializes in all aspects of musculoskeletal care and provides both non-operative and surgical treatment options for a wide spectrum of common and complex orthopedic injuries and degenerative conditions. Visit FrisbieHospital.com for more information.

Check out the **Granite Steak & Grill Retail Market** by visiting: www.granitesteakandgrill.com/meals-to-go-at-the-market
For information, call 603-330-3100 or visit Granite Steak & Grill's [Menu](#) or their [Facebook page](#)

Great Bay Insurance is pleased to announce that **Melanie Taylor** is the newest member of their insurance team! With unique experience in the retail industry, Melanie knows how to work with any client that walks through the door. For information, visit www.greatbayinsurance.com

Hope on Haven Hill (HHH) announces that it is the recipient of two awards from the NH Community Development Finance Authority (CDFA). The first award allows the organization to provide up to \$500,000 of tax credits to local and statewide businesses who contribute to their capital campaign to build a new treatment and community wellness facility in downtown Rochester. The tax credits will support the organization's goal to construct an 8,000 square foot facility called The Center for Hope and Wellness. The second award for \$60,000 was granted under CDFA's Capacity Building Program will provide the organization with funds to create a workforce training programs for women who have completed treatment and are seeking to attain new skills and secure employment. For more information, visit www.hopeonhavenhill.org.

Imajenation Photography is celebrating their brand-new studio with a Grand Opening celebration at 7 Walker Road in Center Barnstead on July 31st, 9am-1pm. Highlights include swag bags, an exclusive booking special, refreshments, studio tours and more! For more information, visit: <https://www.imajenationphotography.com/>

Mitchell Hill BBQ is pleased to announce that **Mitchell Hill at the Roberge Center** is now open and accepting dates for your special event!! Seating capacity is 110 people. For a small wedding, 80 guests with a DJ or small band and a dance floor. This building is located at 6 Bridge Street, which is directly behind our restaurant and accessible through the Wyandotte Falls entrance. Reasonable rates, quality Mitchell Hill BBQ foods of your choice and a full liquor license. Give Cindy a call at 603-833-8951 for scheduling! For more information, visit www.mitchellhillbbq.com.

The **Monarch School of New England (MSNE)** is a finalist in the 2021 Red Sox Foundation IMPACT awards! MSNE was selected because of its work over the past year implementing a social-emotional learning curriculum to support the mental health needs of its students with special needs. The three organizations which receive the most online votes will receive a grant award and recognition on the Red Sox's website. Please show your support and VOTE for MSNE today! Voting is open through July 9th and you can vote once per day during this time period. Vote here: <https://www.mlb.com/redsox/community/impact-awards>

Northeast Credit Union Announces Christopher Parker as New President/Chief Executive Officer Following a nationwide search, Northeast Credit Union's Board of Directors is pleased to announce the selection of Christopher "Chris" Parker as the organization's next President / Chief Executive Officer who will succeed long-time CEO Timothy J. Colia, who earlier announced his retirement after 19 years as the CEO for Northeast and the former Woodlands Credit Union. For more information, visit www.necu.org

SPAULDING STEAK & ALE at The Governor's Inn - is now open Wed. to Sun. from 4pm. They've been renovating and think you're going to love the new changes! They recommend calling ahead to hold a table (332-0107). The Garage will reopen soon with live music so stay tuned! For more information, visit: <http://www.governorsinn.com/>

Spring Village at Dover is safely accepting new residents. Spring Village at Dover is a specialized Memory Care Community providing a safe, comfortable environment for their residents on their memory care journey. Their staff are proud to serve their residents with respect, kindness, and the compassion they deserve. For more information about Spring Village at Dover, or to schedule an **Individualized Tour**, call: 603-842-4908 or visit: springvillagedover.com

NH Employment Security **WorkShare Program** can help employers retain employees. WorkShare is available to employers who reduce employee hours and wages as an alternative to layoffs. This program allows the payment of a percentage of unemployment insurance benefits to employees who receive a reduction between 10% to 50% of standard hours. This can help employers retain their staff and avoid the time and expense of hiring of hiring and training new employees as they recover. Employees keep their jobs and receive a percentage of their weekly benefit amount in unemployment benefits while their hours are reduced. For more information, visit: www.nhes.nh.gov/nhworking

NH Small Business Development Center is offering a webinar on "**Ways to Detect Cyber Threats to Better Protect Your Business**" - Tuesday, July 20, 2021 from 12:00 to 1:00 pm. Trusted Internet has been involved in dozens of ransomware events, in companies ranging from a small 15 person NH company, to one in 2018, said to be at the time, the third-largest ransom in US History. Jeff Stutzman will tell firsthand, the Incident Response and Remediation story of events and present an affordable standardized reference architecture for small and medium-sized businesses that have been used effectively to detect and proactively stop ransomware before it happens. The architecture that we prescribe is used in our own homes, our business, and our customers. No cost to attend. Register at [Register\(nhsbdc.org\)](https://Register(nhsbdc.org)).

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS,
PLEASE E-MAIL IT TO:
MEMBERSERVICES@ROCHESTERNH.ORG

What's Been Going On at the Chamber?

7

CHAMBER REOPENING OFFICES JULY 13

The Chamber staff is very excited to be reopening its office on Tuesday, July 13, 2021 and welcoming everyone back to the office for meetings and greeting members of the public. We are currently sprucing up the office and getting it ready to greet you. Masks will not be required for those that are vaccinated.

We are thrilled to also be hosting in-person events again and are planning Business After Hours events beginning in August. We are very much looking forward to seeing everyone again and helping members make valuable connections.

Our first live event—the Chamber Raffle Bash will be held in-person on August 13 at The Governor's Inn. The theme this year is "Change Your Luck on Friday the 13th", and we hope to see you there!

Be sure to stop in the Chamber office to see us and say hello! It's wonderful to be getting back together. If you do stop by, don't forget to bring a fresh supply of business cards and brochures for display in our lobby's Information Center, which gets visited frequently throughout the year.

We look forward to seeing you soon!



Choose Rochester Podcast

Tune in to hear from local businesses each week on the Choose Rochester, NH podcast.

Visit <https://anchor.fm/chooserochesterpodcast>.

Tri Chambers of Commerce

State of the State Virtual Forum



The Greater Dover, Rochester and The Falls Chambers held a well-attended remote State of the State Forum with Governor Chris Sununu on June 16, where he provided an update on New Hampshire.

Should you wish to receive the link to the video of this program, call us at 603-332-5080.

Sponsored by:

EVERSOURCE

AWARD NOMINATIONS SOUGHT!

NOMINATE YOUR BUSINESS, ORGANIZATION OR AN INDIVIDUAL FOR ONE OF THESE PRESTIGIOUS AWARDS



AWARDS WILL BE PRESENTED AT THE ANNUAL DINNER & AWARDS BANQUET ON NOVEMBER 6, 2021

NOMINATION DEADLINE:

AUGUST 16, 2021

See the attached nomination forms for details or visit

<https://www.rochesternh.org/business-non-profit-citizen-of-the-year-awards/>

Celebrating
COMMUNITY LEADERS



2021

Chamber Leadership

Officers

Chairman of the Board:
Alan Johnson
Atlantic Broadband

Chairman-Elect:
Janet Oliver
Unitil

Vice Chair, Governmental Affairs:
Steve Cates
Waste Management

Vice Chair, Membership:
Mark Zoeller
Keller Williams Coastal Realty

Vice Chair, Events & Fund Raisers:
Kerrie Landry
Cornerstone VNA

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Anne Brown
Daystar, Inc.

Directors

Mandy Barstow
Studio 109 Dance, Voice & Drama

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Paul Gatehouse
Independence Financial Advisors

David Gutierrez
Spaulding Composites, Inc.

Daniel Jalbert
Comcast Business

Lauren Jerr
Spaulding High School

Kevin Miller
Profile Bank

David Richard
D.F. Richard Energy

Kelly Rogers
Kelly Wilson Rogers, Massage Therapist

Tatjana Simon
Northeast Credit Union

Heather Stachura
Lilac City Grille

Chamber Staff

Laura Ring
President/CEO

Tanya Hervey
Office Manager-
Events & Communications

Greater Rochester Chamber of Commerce

18 South Main Street
Rochester, NH 03867
www.rochesternh.org
(603)332-5080

July 2021 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
				1 10:00 am Chamber Raffle Early Bird Drawing	2	3	UPCOMING EVENTS
4 INDEPENDENCE DAY	5 INDEPENDENCE DAY CELEBRATED OFFICE CLOSED	6	7	8	9	10	TBD Annual Meeting Breakfast
11	12	13 CHAMBER OFFICE REOPENING TO THE PUBLIC	14	15 8:00 am Golf Committee	16	17	AUGUST 13 "Friday the 13th" Chamber Raffle
18	19	20 8:00 am Chamber Raffle Comm.	21	22	23	24	SEPTEMBER 30 Golf Tournament
25	26	27	28	29	30	31	OCTOBER 21 Operation Thank You
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							NOVEMBER November 6 Annual Dinner & Awards Banquet
							DECEMBER Tree Lighting, Holiday Parade and Light Up Rochester



GREATER
ROCHESTER
CHAMBER OF COMMERCE

Revamped and Ready To Go for 2021!

2nd & 4th
Thursdays
each month

To learn more, visit: rochesternh.org >Events >Chamber Events

Chamber 101

Sponsored By



July 22

Thursday, July 22
4-5pm
Via Zoom

A link for Zoom will be e-mailed to you two days prior to the session

Company Name:

Attendee Name(s):

Email:

Sign Me Up!

**Contact Member Services for more information
or to register: 603-332-5080 x:2
E-mail: memberservices@rochesternh.org**

change your luck on

Friday the 13th

2021 Chamber Raffle

Have a bloody good time



Only 325 tickets will be
sold at \$100 each

CHANCE TO WIN EITHER



UNDERWRITTEN BY:

D.F. RICHARD



Early Bird Raffle Deadline:
June 30, 2021

Hospitality Sponsor:



Friday the 13th

Chamber Raffle Bash Event

Friday, August 13, 2021 • 6:00-9:00pm

Drawing Sponsor:



Ticket Sponsor:



Enjoy a suspenseful evening that includes great second chance prizes and an exciting reverse Raffle Drawing! Chamber Raffle tickets may be purchased online or at a number of locations as noted below. Purchase a Chamber Raffle ticket at one of the following Rochester restaurants and receive a \$10 gift card from that restaurant: 110 Grill, Granite Steak & Grill, La Corona Mexican Restaurant, Lilac City Grille, Mitchell Hill BBQ Grill & Brew, Pepper's Landing, Spaulding Steak & Ale at The Governor's Inn, or Windjammer's Seafood Restaurant. Or purchase your ticket through the Chamber office or website and select a \$10 gift card to one of the restaurants listed.

The Chamber is monitoring the COVID-19 (Coronavirus) situation and will provide updates of any changes.

Chamber Raffle Ticket Form

Name _____ Company _____

Address _____ Phone _____

of Tickets Requested @ \$100.00 each _____ Payment Enclosed \$ _____ Please Invoice Me \$ _____

PLEASE RETURN TO

Greater Rochester Chamber of Commerce, 18 South Main Street, Rochester, NH 03867
Phone: 603-332-5080 Fax: 603-332-5216 Email: events@rochesternh.org Order online at: www.rochesternh.org



Friday the 13th

2021 Chamber Raffle



Second Chance Prize Donor Opportunities

Friday, August 13, 2021 • 6:00-9:00 pm • The Governor's Inn



Purchase your ticket now
for your chance to win!



Those who purchase their tickets before June 30 will be entered into a \$250 Early Bird Raffle sponsored by HBL Insurance!

The Chamber is seeking Second Chance Prizes!

Those attending our Friday the 13th Chamber Raffle will enjoy a suspenseful evening with many wonderful second chance prizes, great food and an exciting reverse raffle drawing! As tickets are drawn in a reverse raffle and no longer eligible for the grand prize, they are entered for a chance to win some great second chance prizes. We are currently seeking donations of items and services that can be used, or packaged together with other items and services, for second chance raffle prizes.

As a second chance prize donor, your business will receive a tremendous recognition, including:

- Promotion on e-blasts
- Promotion on the second chance prize insert in programs
- Announcement of donation during event at the time of prize drawing
- Listing on post event thank you flyer as second chance prize donor

If your business is interested in donating an item for our second chance raffle, or would like to learn more about the promotional benefits, please contact the Chamber office at 603-332-5080, email events@rochesternh.org or simply complete and return the donation form below.

Chamber Raffle Second Chance Prize Donation Form

Name _____ Company _____

Address _____ Phone _____

My company would like to donate the following item(s) to be used for the second chance prize raffle: _____

_____ Value of Item(s) _____

☐ I will drop off the item to the Chamber office ☐ Please pick up the item from me after _____

Please Return to:
*by July 15, 2021

Greater Rochester Chamber of Commerce—18 South Main Street, Rochester, NH 03867
Fax: 603-332-5216 Email: events@rochesternh.org

To purchase a Chamber Raffle ticket, call 603-332-5080 or visit www.rochesternh.org



NOMINATIONS SOUGHT

SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area. The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
August 1, 2021

QUALIFICATIONS FOR BUSINESS OF THE YEAR

1. Business in an active company.
2. Demonstrates excellence in the business community and industry.
3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
6. Services need not be confined to a single year, but should be have current significance.
7. Prior winners are ineligible.
8. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete and attach form as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Company/organization business description or mission.
- * Impact/contributions to industry/community.
- * Involvement in the community.
- * Awards/honors received.
- * 3 Letters of recommendation.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

BUSINESS OF THE YEAR NOMINEE

Business Name _____

Address _____ City _____ State _____

Phone _____ Email _____

of Years in Business _____ # of Employees _____ # of Locations _____

Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____

Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867

Email: president@rochesternh.org

SEE REVERSE SIDE FOR NON-PROFIT OF THE YEAR NOMINATION



DEADLINE TO SUBMIT NOMINATIONS:

August 1, 2021

The Greater Rochester Chamber of Commerce is
pleased to be presenting its **57th annual**

CITIZEN OF THE YEAR

This prestigious award will be presented at the Chamber's
Dinner & Awards Banquet.

This award recognizes an individual who has demon-
strated excellent leadership and citizenship in the
community and has made substantial contributions to the
betterment of the greater Rochester area.

QUALIFICATIONS FOR CITIZEN OF THE YEAR

1. Adult resident of the Rochester/Northern Strafford County Region and activities should be in the same area.
2. Contributed to the general benefit of the community as a whole.
3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
5. Services need not be confined to only current activities, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

**All nominations are kept confidential. Please DO NOT notify this individual of the nomination.
We will contact you should your nomination be selected.**

PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick	1983 - Jan Nelson	2003 - John Rigazio
1964 - Elery "Doc" Lyndes (Courier Publishing)	1984 - Bea Craig	2004 - Charles G. Ward
1965 - Herve Lagasse	1985 - Victor Hamel	2005 - Robert "Cider" Berry
1966 - Kenneth Denton (J. Zuromskis - Honored)	1986 - Mr. & Mrs. Harry Rose	2006 - R. Bradley Trafton
1967 - Vi Bliskey	1987 - Bernice Bickford	2007 - Fred Hall, Jr.
1968 - Dr. Albert Barcomb	1988 - Alfred Benton	2008 - Frank Callaghan
1969 - James Foss (General Conrad Snow - Honored)	1989 - Cynthia Edgerly (Roger N. Allen - Honored)	2009 - Gerard "Gerry" Gilbert
1970 - Albert Miltner	1990 - Vincent J. DeNobile	2010 - Linda Gaskell Bisson
1971 - Kennett R. Kendall, Sr.	1991 - Dorothy Callaghan	2011 - Ken Billings
1972 - Joseph Zuromskis	1992 - Richard W. Creteau (Posthumously)	2012 - Kenn Ortmann
1973 - Dr. Alexander Smith	1993 - Marilyn R. Berry	2013 - Gerard Gravel
1974 - Roland Keans	1994 - Harvey Bernier	2014 - Gerald & Claire Bisailion
1975 - Gerry Rainville	1995 - Roland Roberge (Posthumously)	2015 - Jane Cooper Fall
1976 - Mayor John Shaw (refused award)	1996 - Robert "Bob" Brown	2016 - Derek Peters
1977 - Helen Berry	1997 - Daniel Lacroix	2017 - Walter Hoerman, MD
1978 - Judge Richard Cooper	1998 - Terry McGarghan	2018 - Hoagy Higgins
1979 - Arnold T. Clement	1999 - Kevin Flynn	2019 - Patricia Rainboth
1980 - Bud Carlson	2000 - Marion Veno	2020 - Lisa Stanley
1981 - Elmer R. Waitt	2001 - Janet Pelley	
1982 - Fr. Donald Marsh	2002 - Steven B. Dore	

SEE REVERSE SIDE FOR NOMINATION FORM



CONFIDENTIAL NOMINATION OF THE 2021 CITIZEN OF THE YEAR

NOMINEE:

Full Name _____

Address _____ Phone _____

NOMINATOR (INDIVIDUAL OR ORGANIZATION SUBMITTING NOMINATION):

Name _____ Phone _____

Address _____

Email _____

Signature _____ Date _____

QUALIFICATIONS OF THE NOMINEE:

BIOGRAPHICAL INFORMATION OF NOMINEE:

Signature of Individual Submitting Nomination

Date

Nomination form and attached documentation must be submitted by **August 1, 2021** to:

Awards Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
president@rochesternh.org
Phone: (603) 332-5080 Fax: (603) 332-5216



NOMINATIONS SOUGHT

SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
August 1, 2021

QUALIFICATIONS FOR NON-PROFIT OF THE YEAR

1. Non-profit in an active organization.
2. Demonstrates excellence in the community and in organization.
3. Has provided a significant impact to benefit of the Rochester community.
4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
5. Services need not be confined to a single year, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Organization business description or mission.
- * Impact/contributions to industry/community.
- * 3 Letters of recommendation.
- * Involvement in the community.
- * Awards/honors received.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

NON-PROFIT OF THE YEAR NOMINEE

Organization Name _____

Address _____ City _____ State _____

Phone _____ Email _____

of Years in Business _____ # of Employees _____ # of Volunteers _____ # of Locations _____

Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____

Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce
18 South Main St., Rochester, NH 03867
Email: president@rochesternh.org

SEE REVERSE SIDE FOR BUSINESS OF THE YEAR NOMINATION

BUSINESS
after
hours



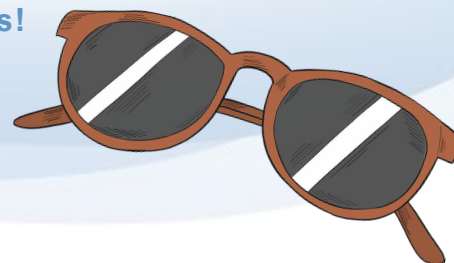
TRI-CHAMBERS OF COMMERCE



Our future's so bright, we gotta wear shades!

#BYOS—Bring Your Own Sunglasses!

Join Us



The Greater Rochester, Greater Dover and The Falls Chambers of Commerce are excited to present an August Tri-Chamber Business After Hours.

Hosted by:



This **in person** Business After Hours will be hosted by Cornerstone VNA on Tuesday, August 24, 2021 at 5:00 pm. Chamber members of the Dover, Rochester and Falls Chambers are invited to attend, network, wear their favorite pair of sunglasses and tour the newly renovated building and expansion of the new hospice and intake wing. A tent will be set up outside and tours will be led inside throughout the evening. Let's bring businesses back together!

Register now at

rochesternh.org/AugustBAH

Tuesday
August 24, 2021

5:00-7:00 pm

Cornerstone VNA
178 Farmington Rd.
Rochester



THANK
YOU

Let's turn Rochester blue in honor of
local law enforcement on

**SATURDAY,
SEPTEMBER 18, 2021**

ROCHESTER THANK A POLICE OFFICER DAY

Paint the city **BLUE**

HOW CAN YOU GET INVOLVED?

- Hang a blue ribbon or bow in your front yard— a prominent tree or mailbox is a great spot!
- Replace your porch light bulb with a blue one to show your support!
- String blue Christmas lights in a small tree or shrub—make it festive!
- Ribbons, lights & signs are available in various locations.
- Visit us on Facebook for more details at [@ThankARochester-Cop](https://www.facebook.com/ThankARochesterCop) or the event page at www.ThankARochesterCop.com.

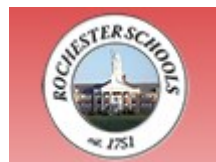


**THANK A
POLICE
OFFICER**

**DAY
9.18.21**

#THANKSROCHESTERNHPD

GREATER
ROCHESTER
CHAMBER OF COMMERCE



GROEN
CONSTRUCTION



Rotary

Club of Rochester NH



47th Annual Golf Tournament The Oaks Golf Course

Thursday, September 30, 2021
9:00 am Shotgun

Underwritten By



SPONSORSHIP & PLAYER PACKAGE OPPORTUNITIES

TYPE OF SPONSORSHIP

HOLE SPONSORSHIPS

	AMOUNT	AMOUNT
	WITHOUT PASSPORT PKG	WITH PASSPORT PKG
HOLE SPONSORSHIP WITH A /FOURSOME PACKAGE	\$880	\$1020
HOLE SPONSOR WITHOUT TEAM FOURSOME PACKAGE (SIGNAGE AT TEE, GREEN AND FAIRWAY)	\$350	
TEE, GREEN OR FAIRWAY SPONSOR (SIGNAGE AT TEE, GREEN OR FAIRWAY)	\$200	

PRIZE SPONSORSHIPS

HOLE-IN-ONE SPONSORSHIP WITH FOURSOME PACKAGE	\$930	\$1070
HOLE-IN-ONE SPONSOR (WITHOUT FOURSOME)	\$400	
INDIVIDUAL PRIZE (PRO SHOP GIFT CERTIFICATE TO INDIVIDUAL)	\$25 or \$50	
TEAM PRIZE (PRO SHOP GIFT CERTIFICATES TO EACH TEAM PLAYER)	\$80 or \$100	
TOP TEAM PRIZE (MEN'S AND WOMEN'S TEAM)	\$200 Each Team	

CART SPONSORSHIP

CART SPONSOR (BUSINESS NAME ON CART) \$800 (signage on all carts), or \$400 (shared signage on carts)

BOX LUNCH SPONSORSHIP

BUSINESS NAME/LOGO ON ALL BOX LUNCHES PROVIDED TO PLAYERS—\$1,100 or \$550 (shared signage on lunches)

Golfer Registration

____ Please sign up for the foursome listed below
(If more than 1 team, please use separate form)

____ Please sign up the player(s) listed below

Indicate Meal Choice for Each:

PLAYER NAME	LUNCH: __ Ham __ Turkey __ Veggie
	DINNER: __ Lobster __ Steak __ Chicken
PLAYER NAME	LUNCH: __ Ham __ Turkey __ Veggie
	DINNER: __ Lobster __ Steak __ Chicken
PLAYER NAME	LUNCH: __ Ham __ Turkey __ Veggie
	DINNER: __ Lobster __ Steak __ Chicken
PLAYER NAME	LUNCH: __ Ham __ Turkey __ Veggie
	DINNER: __ Lobster __ Steak __ Chicken

COMPANY

Additional Guests for
Clambake Only:

PHONE _____ **Lobster** **Steak** **Chicken**

Payment Information

☐ Bill Me ☐ Check Enclosed ☐ Charge my Credit Card

Credit Card # _____	Exp. date _____	CVV # _____
Signature _____	<input type="checkbox"/> MasterCard <input type="checkbox"/> Visa <input type="checkbox"/> Discover <input type="checkbox"/> American Express	

Please check your player/sponsor preferences below:

<input type="checkbox"/> Foursome w/Hole Sponsor Package WITH PASSPORT	\$ 880 or \$1020	\$ _____
<input type="checkbox"/> Foursome w/Hole-in-One Sponsor Pkg WITH PASSPORT	\$930 or \$1070	\$ _____
<input type="checkbox"/> Hole-in-one Sponsor Only (no foursome)	\$400	\$ _____
<input type="checkbox"/> Hole Sponsor Only (no foursome)	\$350	\$ _____
<input type="checkbox"/> Prize Sponsor __\$25 __\$50 __\$80 __\$100 __\$200		\$ _____
<input type="checkbox"/> Cart Sponsor __\$800 (one) __\$400(shared)		\$ _____
<input type="checkbox"/> Box Lunch Sponsor __\$1,100 (one) __\$550 (shared)		\$ _____
<input type="checkbox"/> Golf Players (no passport) ____ Players @ \$145 each		\$ _____
<input type="checkbox"/> Golf Players with Passport Package—Includes: 15 raffle tickets, 2 Mulligans, Vegas hole, Specialty Drive Hole, and putting contest entry fees (Add'l \$35/player) ____ Players @ \$180each		\$ _____
<input type="checkbox"/> # Dinner Only Guests ____ Guests @ \$50 each		\$ _____

GRAND TOTAL

\$ _____

47th Annual Golf Tournament

The Oaks Golf Course

Thursday, September 30, 2021

Sponsorship Opportunities

Underwritten By



Lunch Box Sponsor- Receive the following promotion:

- Logo included on player's boxed lunches
- Logo displayed on PowerPoint Presentation at event
- Business name will be announced at the awards dinner following the tournament
- Logo in the Golf Tournament programs, newsletter flyers and eblasts
- Recognition as sponsor on Chamber's social media pages
- Business name listed on newsletter flyer following the tournament

Sign Me
Up!

LUNCH BOX SPONSORSHIP

Lunch Box Sponsor: \$1,100 Co-Sponsor: \$550.00 _____

Awards/Program Sponsor- Receive the following promotion:

- Logo displayed on PowerPoint Presentation at event
- Business name will be announced at the awards dinner following the tournament
- Logo in the Golf Tournament programs (*Program sponsor receives ad on back page*)
- Business logo listed on newsletter flyers and eblasts
- Recognition as sponsor on Chamber's social media pages
- Business name listed on newsletter flyer following the tournament

AWARDS/PROGRAM SPONSORSHIPS

Program Sponsor: \$500.00 _____
Awards Sponsor: \$750.00 _____

Golf Cart/Registration Sponsor- Receive the following promotion:

- Sign with business name attached to golf carts during entire tournament (*Golf Cart Sponsor only*)
- Signage at Registration Table and ability to hand out items during Registration (*Registration Sponsor only*)
- Logo displayed on PowerPoint Presentation at event
- Logo in the Golf Tournament programs, newsletter flyers and eblasts
- Recognition as sponsor on Chamber's social media pages
- Business logo listed on newsletter flyer following the tournament

REGISTRATION SPONSORSHIP

Registration Sponsor \$800.00 _____

GOLF CART SPONSORSHIP

Signage on all carts: 1 Sponsor \$800.00 _____
2 Sponsors ea. \$400.00 _____

Hole Sponsors- Receive the following promotion:

- Signage with company name on course at the tee, on the green and in fairway
- Logo in Golf Tournament programs, newsletter flyer and eblasts
- Business name will be announced at the awards dinner following the tournament
- Business logo displayed on PowerPoint presentation at the tournament
- Business logo listed on newsletter flyer following the tournament

HOLE SPONSOR FEE

Sponsorship fee if sign up a foursome: \$300.00 _____
Sponsorship fee without a foursome: \$350.00 _____

Tee, Green or Fairway Sponsors- Receive the following promotion:

- Signage with company name at either the tee, on the green or in the fairway
- Listing in the Golf Tournament programs
- Business name displayed on PowerPoint presentation at the tournament
- Business name listed on newsletter flyer following the tournament

TEE, GREEN OR FAIRWAY SPONSOR

Tee/Green/Fairway Sponsor: \$200.00 _____

Team/Individual Prize Sponsors- Receive the following promotion:

- Listing in the Golf Tournament programs
- Business name announced at the awards ceremony for winning players and teams
- Business name listed on the Chamber newsletter flyer following the tournament.
- Top Men and Women's team prizes will be awarded

TEAM/INDIVIDUAL PRIZE SPONSOR

Individual Prize: \$25-\$50 _____
Team Prize: \$80-\$100 _____
Top Team Prize: \$200 Each Team _____

Hole in One Sponsors- Receive the following promotion:

- Signage with company name on course at the tee
- Logo in the Golf Tournament programs, newsletter flyers and eblasts
- Business name announced at the awards dinner following the tournament
- Business name listed on newsletter flyer following the tournament.

HOLE IN ONE SPONSOR

Sponsor fee if signing up a foursome: \$350.00 _____
Sponsor fee without a foursome: \$400.00 _____

Raffle and Auction Prize Sponsors- Provide a prize for the raffle drawing or auction and receive the following promotion:

RAFFLE PRIZE/AUCTION ITEM

- Business name announced during raffle drawing or live auction
- Listing in Golf Tournament programs
- Business name listed on the Chamber newsletter flyer following the tournament.

Provide a gift certificate, gift item,
golf related item, rounds of golf, tickets
for concert or sporting event, etc. _____

Goody Bag Sponsors — provide a golf related item to be placed in the 150 goody bags given to tournament players receive the following promotion:

GOLF GOODY BAG ITEMS

- The opportunity to showcase business name on the item included in the goody bag
- Listing in Golf Tournament programs
- Business name listed on the Chamber newsletter flyer following the tournament

Provide us with 150 golf balls, tees,
markers, towels, or bag tags, etc.
with your business name _____

GOLF TOURNAMENT SPONSOR SIGN-UP

_____ Please sign my business up as a Sponsor for the box checked above Sponsor Fee \$ _____ Invoice _____ Payment Enclosed

If providing Items for raffle, auction or goody bags, please list: _____

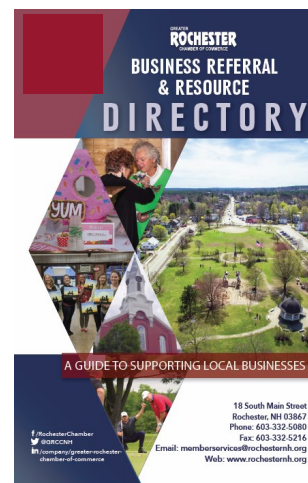
Business _____ Phone _____

Contact _____ Email _____

Complete & return to: Greater Rochester Chamber of Commerce • 18 South Main Street, Rochester, NH 03867 • Fax: (603) 332-5216 • E: events@rochesternh.org

2021/2022 BUSINESS REFERRAL DIRECTORY & WEBSITE ADVERTISING

The Chamber Business Referral & Resource Directory is an annual publication containing business listings of Chamber members under their respective business category(ies) that is widely distributed to fellow Chamber members, accommodations, restaurants and the public to promote the products and services available from our members. To support the production of this valuable publication, members are offered affordable advertising rates to meet a variety of budgets. Please consider supporting this business publication that promotes Chamber member businesses.



SEVERAL ADVERTISING OPTIONS AVAILABLE:

- **Website Banner Ad**
See the Example Here!
- **Enhance Your Membership Listing**
See the Example Below!
- **Printed Guide Ad**
- **Business Listings in Multiple Business Categories**

Advertise with a Banner Ad!

Size: 480 x 120 pixels

Contact Laura at the Chamber for pricing and space availability!

Not too big... local decision making.

Learn more about Business Banking at Service Credit Union.



FEDERALLY INSURED BY NCUA

**SERVICE
CREDIT UNION**
★★★★★

Banner Ads Link Directly to Your Website and Appear on the Selected Page on the Chamber's Website for TWO YEARS!

You can also choose to have multiple ads scrolling to highlight different areas of your business! Ads to be sent in JPEG, PNG, or

ADVERTISING SPECIAL!

Advertise in both the print directory AND purchase a banner ad and receive a FREE Enhanced Membership Listing and \$100 OFF your banner ad fee!

ENHANCED MEMBERSHIP LISTING BENEFITS

By upgrading from a Basic Listing to an Enhanced Listing, members can add additional features listed below to further engage with those that visit their member page. In addition to the Basic Membership Listing features, Enhanced Membership Listing Includes:

Basic Membership Listing Features:

- 200 Character Business Description
- 200 Character Driving Directions
- Include 8 Keywords
- Hours of Operation
- Mapping Feature

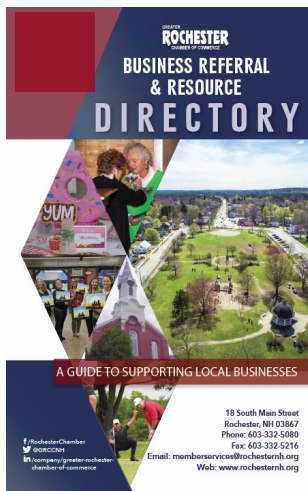
In Additional to the Basic Features, the Enhanced Membership Listing Features:

- 1600 Character Business Description
- Search Photo Linking to Your Website
- YouTube Video
- Website Ecard
- Photo Gallery
- Include 20 Keywords
- 5 Bulleted Text Links
- Results Summary

Sample Enhanced Membership Listing



SEE REVERSE SIDE FOR GREAT ADVERTISING RATES!



**OUR ADVERTISING
RATES OFFER GREAT
SAVINGS WITH
COMBINED PRINT
GUIDE AND WEBSITE
ADVERTISING!**

**INCREASE VISIBILITY IN
THE BUSINESS
REFERRAL DIRECTORY
AND ON WEBSITE BY
PURCHASING
ADDITIONAL
CATEGORIES THAT
YOUR BUSINESS COULD
BE LISTED UNDER.**

RETURN BY July 15, 2021 :

**Greater Rochester Chamber
of Commerce**
18 South Main Street
Rochester, NH 03867
Phone: (603) 332-5080
Fax: (603) 332-5216
Email:
memberservices@rochesternh.org

2021/2022 BUSINESS REFERRAL DIRECTORY & WEBSITE ADVERTISING SIGN-UP

Company _____ Contact _____
Phone _____ Email _____

YES, PLEASE RESERVE THE AD SPACE INDICATED BELOW

- | | | |
|--|-------------------------------------|----------------|
| <input type="checkbox"/> Back Cover | \$1,500 (includes enhanced listing) | \$1,500 |
| <input type="checkbox"/> Inside Covers | \$1000 + \$100 (enhanced listing) | \$1100 |
| (Full Page Dimensions: 4 1/4" wide x 7" height) | | |
| <input type="checkbox"/> Premier Divider Page | \$500 + \$100 (enhanced listing) | \$600 |
| <input type="checkbox"/> Full Page - | \$350 + \$100 (enhanced listing) | \$450 |
| (Full Page Dimensions: 4 1/4" wide x 7" height) | | |
| <input type="checkbox"/> 1/2 Page - | \$250 + \$100 (enhanced listing) | \$350 |
| (1/2 Page options: ___ Vertical (2 1/8" x 7") or ___ Horizontal (4 1/4" x 3 5/8")) | | |
| <input type="checkbox"/> 1/4 Page - | \$200 + \$100 (enhanced listing) | \$300 |
| (1/4 Page Options: ___ Vertical (2 1/8" x 3 5/8") or ___ Horizontal (4 1/4" x 1 3/4")) | | |
| <input type="checkbox"/> 1/8 Page - | \$150 + \$100 (enhanced listing) | \$250 |
| (1/8 Page Dimensions: 2 1/8" wide x 1 3/4" height) | | |
| <input type="checkbox"/> Enhanced Membership Listing Only | | \$100 |
| <u>See Reverse Side for the Benefits of Enhancing Your Membership Listing!</u> | | |

Ads **must** be sent in PDF format.
Website Ecards can be sent in JPEG or PNG format.

FREE BUSINESS CATEGORY LISTING

As a benefit of Chamber membership, you are provided with one free business listing in your main business category in the 2021/2022 Business Referral Directory.

Main business category (FREE) _____

MULTIPLE BUSINESS CATEGORY LISTINGS (OPTIONAL)

Make sure fellow members and the public find you in all of the appropriate business categories that pertain to your business. Have your business listed in multiple business categories in the Business Referral Guide for **\$25 per category**. (Examples: This is ideal for the restaurant owner who also caters or has a function room, the real estate broker who also does property management, or the banker who also offers loans and mortgages)

BUSINESS REFERRAL DIRECTORY/WEBSITE ADVERTISING SIGN-UP

(See prices above)

Directory Ad & Enhanced Listing	\$ _____
Directory Ad Only	\$ _____
Enhanced Membership Listing Only (\$100)	\$ _____
Additional Category Listings in guide - ___ @ \$25 each	\$ _____
Edit previous ad (Add \$15)	\$ _____
TOTAL	\$ _____
Amount Enclosed \$ _____	_____ Please invoice me

SIGN UP AS A VOLUNTEER FOR OUR
**2021
OPERATION THANK YOU**

Thursday, October 21, 2021

Volunteers Are Needed to assist in

THANKING MEMBERS

for their continued support of the Chamber!

*Volunteers are asked to visit members to personally say **thank you** for supporting the Chamber and present them with the 2021/2022 Business Referral Directory. This is also an opportunity to connect with fellow businesses.*

Underwritten By:



8:00 am- 9:00 am	Instructional gathering with a complimentary breakfast provided to volunteers.
9:30 am- 12:00 pm	Teams of 3-4 volunteers will visit their assigned geographic areas to thank members for their support and deliver the Chamber Business Referral Directory.
12:00 pm - 4:30 pm	Deliver completed contact cards to Chamber office.
5:30 pm - 7:00 pm	Business After Hours hosted by First Seacoast Bank. 17 Wakefield Street in Rochester

2021 OPERATION THANK YOU VOLUNTEER REGISTRATON

Your Name: _____

Best Contact Phone #: _____

Your E-Mail Address: _____

RETURN BY: 9/24/2021 to:
Greater Rochester Chamber of Commerce
18 South Main Street
Rochester NH 03867
603-332-5080 Fax: 603-332-5216
E-mail: Iring@rochesternh.org



ANNUAL DINNER & AWARDS BANQUET
Reconnecting the Community

BRINGING BUSINESS TOGETHER

**SATURDAY
NOVEMBER 6, 2021**

5:00-9:00 pm

THE OAKS

100 Hideaway Place
Somersworth NH

Underwritten by:

EVERSOURCE

SERVICE[®]
CREDIT UNION
★★★★★



GRAND PRIZE RAFFLE
YOUR CHANCE TO WIN \$1,500 CASH!

Sponsored by:



**FIRST SEACOAST
BANK**

The winner will be drawn at the Chamber's Annual Dinner & Awards Banquet
Saturday, November 6, 2021 at The Oaks Grandview Ballroom
Winner Does NOT Have to Be Present

Detach and Return the Order Form Below

Name: _____

Company: _____

Address: _____

Phone: _____ Tickets: _____ x \$2.00 each or Book of 6 _____ x \$10.00 each

Total Due: \$ _____ Payment Enclosed _____ Invoice Me _____

Return Form to:

Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: 603.332.5080 Fax: 603.332.5216
Email: events@rochesternh.org

TICKETS MAY ALSO BE PURCHASED ONLINE AT ROCHESTERNH.ORG/BANQUET!

ANNUAL DINNER & AWARDS BANQUET

Reconnecting the Community

BRINGING BUSINESS TOGETHER

Underwritten by:

EVERSOURCE



Corporate Co-Sponsors:

Cost: \$1,000.00

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Dinner & Awards Banquet
- Business logo prominently displayed on event invitations mailed to 700 contacts and on event programs
- Business name included in all publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation displayed at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Social Period Sponsor:

Cost: \$750.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Banner displayed at event in social hour gathering space
- Business name included in publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation displayed at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Program/Technology/Awards Sponsor:

Cost: \$500.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs (*Ad on back of programs for Program sponsor*)
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Registration/Entertainment Sponsors:

Cost: \$500.00 each

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event (*at Registration Table if Registration Sponsor*)
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Centerpiece Sponsor:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

SEE REVERSE SIDE FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES!

Dessert/Coffee Sponsors:**Cost: \$300.00**

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the Event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Decoration Sponsors:**Cost: \$300-\$500.00**

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Table Sponsors:**Cost: \$100/table**

This sponsorship provides your business with the following:

- Business name displayed on the table
- Business name listed on insert in the Annual Dinner and Awards Banquet program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

The Chamber's Annual Dinner & Awards Banquet is the Chamber's gala event of the year with approximately 250 people in attendance. The event features the presentation of the Business of the Year, Non-Profit of the Year and Citizen of the Year awards along with a delicious dinner, raffles, and musical entertainment at a black tie optional social gathering with fellow Chamber members and guests.

Yes, My Business Would Like to Become a Sponsor at the Level Listed Below:

- | | |
|--|---|
| <input type="checkbox"/> \$1,000 Corporate Sponsor | <input type="checkbox"/> \$500 Entertainment Sponsor |
| <input type="checkbox"/> \$750 Social Period Sponsor | <input type="checkbox"/> \$500 Centerpiece Sponsor |
| <input type="checkbox"/> \$500 Program Sponsor | <input type="checkbox"/> \$300 Dessert Sponsor |
| <input type="checkbox"/> \$500 Technology Sponsor | <input type="checkbox"/> \$300 Coffee Sponsor |
| <input type="checkbox"/> \$500 Awards Sponsor | <input type="checkbox"/> \$300-\$500 Decoration Sponsor |
| <input type="checkbox"/> \$500 Registration Sponsor | <input type="checkbox"/> \$100 Table Sponsor |

☐ Invoice me ☐ Payment Enclosed ☐ Charge My Card

Business _____ Contact Name _____

Phone _____ Email _____

☐ Visa ☐ Mastercard ☐ Discover ☐ American Express

Credit Card Number _____ Expiration Date _____ CVV _____

Complete and return by [Date] 2021 to:
Greater Rochester Chamber of Commerce
18 South Main Street | Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216
Email: events@rochesternh.org