



Update

Newsletter

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE
Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.

October 2021

*Thank
you*



Operation Thank You!

Thursday, October 21, 2021

Sponsored By



**We wish to thank all of our members for their
support of the Chamber!**

On October 21st, volunteers will visit members in
the local area to
personally **thank** them for their contributions and
support of the Chamber and deliver the Chamber's
2021/2022 Business Referral Directory

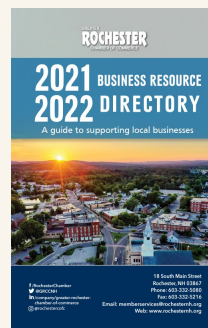
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Be sure to be available to greet this volunteer  
who is taking time out of their day to visit  
and thank you on behalf of the Chamber!

### INSIDE THIS ISSUE

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**See Inside:**



**NEWSLETTER  
UNDERWRITTEN BY:**



# Membership Benefits

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## Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

## Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact Tanya at 603-332-5080 x:2  
or email: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)

## Utilize Your Member Portal



If you haven't yet activated your online portal, email [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org) and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

*A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!*

## Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select *Job Postings* on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit [www.rochesternh.org/Jobs](http://www.rochesternh.org/Jobs) to see a current list of job postings. For assistance logging in, call 603.332.5080.

## UPDATE YOUR INFORMATION WITH THE CHAMBER

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: [rochesternh.org](http://rochesternh.org). Don't have a login?

Contact us and we'll get you started!

## Branding

The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events
- Update Newsletter
- Member News
- Website

# Upcoming Chamber Events

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BUSINESS  
after  
hours



**Thursday, October 21, 2021  
5:30 to 7:00 pm**

Join First Seacoast Bank as they host a Business After Hours, as the sponsor of the Chamber's *Operation Thank You* membership appreciation day, at the Rochester Performance & Arts Center.

Join fellow Chamber members on this special membership day and learn about the wide array of financial products and services that First Seacoast Bank offers for both personal and business banking.

Hors d'oeuvres, beverages and musical entertainment will be provided, along with chances for door prizes.

See the enclosed flyer or visit  
[www.rochesternh.org/OctoberBAH](http://www.rochesternh.org/OctoberBAH)

## **2021 Operation Thank You October 21, 2021**

### ***Volunteers Are Needed***

Sponsored by **First Seacoast Bank**, Operation Thank You event, the Chamber's membership appreciation day, provides an opportunity for volunteers to meet some of our members in the local area to thank them for their membership. And while you are there, provide them with our newly published **2021/2022 Business Resource Directory**.

You can do this as an individual, be placed on a team, or put together a team of 3-4 people. Each volunteer is assigned several members in a particular geographic area, so that it will only take up to one or two hours of your time.

Those volunteering in this effort are provided with a **complimentary breakfast**. This breakfast gathering will take place from 8:00 to 9:00 am at the **Granite Steak & Grill** at 11 Farmington Road in Rochester, where instructions and assignments will be provided, along with materials to be distributed.

To volunteer, see the enclosed registration flyer or email Laura at [lring@rochesternh.org](mailto:lring@rochesternh.org).

The day will conclude with a **Business After Hours** event, hosted by **First Seacoast Bank**, from 5:30-7:00 pm, to be held at the **Rochester Performance & Arts Center** located at 32 North Main Street in Rochester.



## **REGISTER NOW FOR THE 2021 ANNUAL DINNER-AWARDS BANQUET**

The Chamber is excited to announce that the Annual Dinner & Awards Banquet Committee with the theme "Reconnecting the Community"! Be sure to register make your reservations for this gala event taking place, in person, on Saturday, November 6, 2021 at the Oaks Grandview Ballroom.

This event includes a fabulous dinner, entertainment and the presentation of the 2021 Business of the Year, Citizen of the Year, and Nonprofit of the Year.

If you have any questions or are interested in sponsoring this annual event, please contact the Chamber at (603)332-5080 or email [events@rochesternh.org](mailto:events@rochesternh.org).

**Do you know all of the benefits that are included with Chamber membership? There are many! To learn more, register for an upcoming Chamber 101 session and let us show you how we can help your business!**

### **CHAMBER 101 UPCOMING SESSIONS:**

**Click on a date below to register:**

**October 14, 2021, 4:00 pm**

**October 28, 2021, 4:00 pm**

**Register with Tanya at:  
[thervey@rochesternh.org](mailto:thervey@rochesternh.org)**





# Membership Update

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## Welcome New Members!

### RESTAURANTS

#### MrSIPPY BBQ LLC

Cecil Abels

184 South Main Street

Rochester, NH 03867

Phone: 603-403-4780

Web: [www.mrsippybbq.com](http://www.mrsippybbq.com)

*Congratulations!*

## Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

### 25 YEARS

Pease Development Authority

### 20 YEARS

The Salvation Army

Windjammer's Seafood Restaurant

### 5 YEARS

110 Grill

State Farm Insurance-Mike Testa Agent

## Become A Member!

Apply with our online [Membership Application](#) or contact Member Services:

603-332-5080 x:2

E-Mail: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)

and get started on using your Chamber member benefits right away!

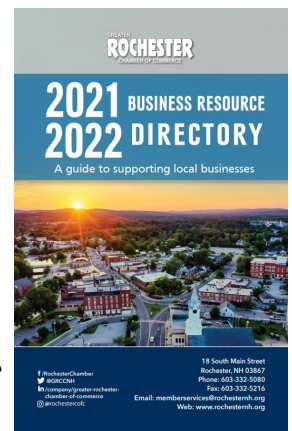
## Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Daniel W. Fitzpatrick
- Great Bay Insurance
- Monarch School of New England
- St. Elizabeth Seton School
- Seacoast Business Machines
- SellMyTimeshareNow, LLC
- State Farm Insurance-Mike Testa, Agent
- Strafford Appliance
- Strafford Inn
- Tri-City Christian Academy
- True Marketing Communications
- Whitcher Builders, Inc.
- Windjammers Seafood Restaurant

**NEW BUSINESS RESOURCE DIRECTORY COMING SOON! THANK YOU TO ALL OUR ADVERTISERS FOR SUPPORTING THIS PUBLICATION**

Acme Rug & Upholstery  
American Legion Post 7  
Atlantic Broadband  
BootLegger's Footwear  
Brock's Plywood Sales  
Chestnut Hill Chimney & Hearth  
ClearChoiceMD Urgent Care  
Collins Sports Center  
Compass Home Inspections  
D.F. Richard Energy  
Eastern Propane & Oil  
First Seacoast Bank  
Granite Steak & Grill  
Hervey's Tire Co., Inc.  
Hourihane Cormier & Associates  
Independence Financial Advisors  
John C. Pratt Co.  
Keller Williams Coastal Realty-The Lesniak Home Team  
Law Office of Carl W. Potvin  
Monarch School of New England  
Norway Plains Associates  
Performance Business Solutions  
Profile Bank  
R.M. Edgerly & Sons  
Sig Sauer  
Urban Tree Service  
Waste Management  
Wensley & Jones







## BE INFORMED WHEN YOU VOTE ON NOVEMBER 2!

Meet the candidates for Mayor and City Council on Monday, October 25, 2021. The Chamber will present a Candidates Forum that all candidates seeking election to Mayor and City Council have been invited to attend. and present their positions. This is a great opportunity for the public to learn where candidates stand.

This forum will be held at Rochester City Hall and broadcast live on the City's Governmental Channel 26 from 6:30 to 9:00 pm.

It will also be taped and rebroadcast several times until Election Day.

## Wellness & Recovery in the Workplace Summit Thursday, October 28 (virtual) 8:30 to 11 a.m.

Presented by the Tri-Chambers of Commerce, the Dover Mental Health Alliance, and the Recovery Friendly Workplace Initiative., learn about "The 4 Pillars of Creating and Sustaining a Mentally Healthy Workplace Culture" and hear from local employers about the steps they have taken to reduce stigma around mental health and substance abuse and create cultures of safety within their organizations. The program will feature keynote speakers, Kim Lamontagne and John T. Broderick, Jr. and a panel.

This event is virtual (via Zoom) and is free to attend.

Register at [dovernh.org/WellnessSummit](https://dovernh.org/WellnessSummit).

MARK YOUR CALENDARS FOR  
SUNDAY, DECEMBER 5, 2021, 3PM  
AS THE CHAMBER LINES THE  
STREETS WITH A

## "A COMIC BOOK CHRISTMAS" PARADE.

SEE THE ATTACHED ENTRY FORM  
SUBMIT YOUR ENTRY TODAY!



## MEMBER NEWS

**Arts In Reach (AIR)** is running a free, once a week ceramics program at MudCity Clay in Gonic this fall on Wednesdays, October 13-November 17 from 3:30-5:30 pm to Rochester Middle School students. For this program, we are prioritizing registration for Rochester Middle School girls and gender expansive youth. AIR will provide transportation to and from the program. There will be COVID safety measures in place. Interested students can register at [www.artsinreach.org](http://www.artsinreach.org) and send any questions to [haley@artsinreach.org](mailto:haley@artsinreach.org). Arts In Reach (AIR) empowers teens in the Seacoast area through an inclusive creative community, integrating the arts and innovative mentoring. AIR offers programs for girls and gender expansive youth ages 11-18, that are accessible to all FREE of charge.

**BeMobile Verizon** recently acquired Amcomm Wireless as of August 1. Amcomm Wireless is a New England based Verizon Wireless Authorized Retailer. They have 5 retail locations in New Hampshire. All locations are part of the acquisition including the Rochester location at 160 Washington Street at the Rochester Crossing in Rochester. BeMobile Verizon has been keeping communities connected since 2000. Since opening their first family owned Verizon store they have expanded to include 58 stores in 6 states (Iowa, Minnesota, New Hampshire, North Dakota, South Dakota, and Wisconsin). Their corporate headquarters is located in Grand Forks, North Dakota. Learn more about BeMobile at [bemobile.com](http://bemobile.com).

The **Children's Museum of New Hampshire** offers play based learning, online learning and fun, private play dates for birthdays and family gatherings, and more! For more information, visit: <https://www.childrens-museum.org/>

**Community Food Drive—October 9, 9am-3pm**—Join the **Rochester Opera House** for a Pack the House event. Our goal is to fill all 750 seats in our theater with a bag of food or funds to benefit four local hunger relief organizations: SHARE Fund Food Pantry, Gather, Grace Community Church Food Pantry, & End 68 Hours of Hunger. For information, visit [www.rochesteroperahouse.com/packthehouse.html](http://www.rochesteroperahouse.com/packthehouse.html)

The **16<sup>th</sup> Annual Seacoast Half Marathon**, one of coastal New Hampshire's longest-running half marathons, has been set for **Sunday, October 31<sup>st</sup>** in Portsmouth, NH. This year, the Seacoast Half Marathon is offering a hybrid model, giving runners the opportunity to participate either in-person or virtually, since the 2020 race transitioned to a virtual event due to COVID-19, and did not produce the same level of fundraising for Cornerstone VNA, the Race Committee decided to remain with **Cornerstone VNA as their 2021 beneficiary**. Visit [seacoasthalfmarathon.com](http://seacoasthalfmarathon.com) to learn more.

**Dover Adult Learning Center (DALC)** welcomes new board member Kimberly McLaughlin, CPA to its board of directors. McLaughlin is a Supervisor at Leone, McDonnell & Roberts, Professional Association in Dover. Her financial background includes health care and education. She worked at Plymouth State University, in budgeting and accounting services. Visit [doveradultlearning.org](http://doveradultlearning.org)

**FirstLight**, a leading provider of fiber-optic data, Internet, data center, cloud, and voice services to enterprise and carrier customers throughout the Northeast and mid-Atlantic, announced today that Luzerne Intermediate Unit 18 (LIU 18) and Northeastern Educational Intermediate Unit 19 (NEIU 19), which together make up the Northeastern Pennsylvania (NEPA) Wide Area Network, has selected FirstLight for its Internet, Ethernet transport, and DDoS mitigation solutions. For information, visit [www.firstlight.net](http://www.firstlight.net).

**Frisbie Memorial Hospital and HCA Healthcare Capital Division** has named **Tim Jones** the new chief executive officer of Frisbie Memorial Hospital, effective Sept. 1, 2021. "Tim has a track record for proactively leading organizations through current and anticipated challenges," said Tim McManus, HCA Healthcare Capital Division president. "He understands the importance of building a strong culture and delivering exceptional employee, physician, and patient engagement. He has also demonstrated the ability to build strong relationships to collaboratively grow service lines and accelerate organizational performance." Visit <https://frisbiehospital.com/about/newsroom/>

Check out the **Granite Steak & Grill Retail Market** by visiting: [www.granitesteakandgrill.com/meals-to-go-at-the-market](http://www.granitesteakandgrill.com/meals-to-go-at-the-market) For information, call 603-330-3100 or visit Granite Steak & Grill's [Menu](#) or their [Facebook page](#)

**HBL Insurance** will host a **Real Estate in Todays Market 101** seminar on **October 6 from 5-8pm at Ember Wood Fired Grill in downtown Dover**. Whether you are purchasing your first home, down/up sizing or are a seasoned real estate expert, there will be important take aways for everyone and a chance to connect with our local experts in the areas of real estate, lending, home insurance, home inspections and the title process. Complimentary appetizers and beverages will be provided. Register at [www.eventbrite.com/e/real-estate-in-todays-market-101-tickets-167112741709](http://www.eventbrite.com/e/real-estate-in-todays-market-101-tickets-167112741709)

Did you know that the **Holiday Inn Express & Suites- Rochester, NH** has a great new meeting room space? Outfitted with state of the art technology, the meeting room can comfortably accommodate up to 20 people. It can be set up in various styles with or without tables. Use it as a boardroom, classroom, interview room or small function room. Catering options are available. Please consider us or your next meeting or get together. Call us at 603-994-1175 or send an email to [sales@hierochesternh.com](mailto:sales@hierochesternh.com)

**Leone, McDonnell & Roberts, PA** is pleased to welcome Staff Accountant, Sydney Carlisle, to the firm. Sydney started with the firm in January 2021 as an intern during the busy tax season. She joined the firm full-time after graduating magna cum laude with honors from the University of New Hampshire (UNH) in Business Administration with options in Accounting and Entrepreneurship. Sydney works in the Wolfeboro office where she primarily focuses on audit and tax preparation. In addition to helping out with client needs, she is preparing for the rigorous CPA exam - her next professional goal. For more information, visit [www.lmrpa.com](http://www.lmrpa.com).

**Mitchell Hill BBQ** is pleased to announce that **Mitchell Hill at the Roberge Center** is now open and accepting dates for your special event!! Seating capacity is 110 people. For a small wedding, 80 guests with a DJ or small band and a dance floor. This building is located at 6 Bridge Street, which is directly behind our restaurant and accessible through the Wyandotte Falls entrance. Reasonable rates, quality Mitchell Hill BBQ foods of your choice and a full liquor license. Give Cindy a call at 603-833-8951 for scheduling! For more information, visit [www.mitchellhillbbq.com](http://www.mitchellhillbbq.com).

**Profile Bank**, is pleased to announce Sherry Norton has joined the Bank as the Vice President of Commercial Lending. Sherry has over twenty years of experience in the banking industry. She has held various positions at other financial institutions and continues to be active in the communities she serves. Norton has volunteered for organizations such as Southern ME Alzheimer's Association, Seeds of Hope and the Boy and Girls Scouts. Norton can be reached at [Sherry.Norton@ProfileBank.com](mailto:Sherry.Norton@ProfileBank.com) or by calling (603) 330-8470.

The **City of Rochester** will be flushing fire hydrants through the end of October 2021. The majority of flushing will be scheduled from 11PM to 7AM. As a result of flushing, some slight discoloration may be noticed in your water. If discoloration occurs it may clear up if you run your cold water tap for several minutes. Customers may also experience low water pressure while flushing is in progress. Customers are urged to check their water for these types of issues before bathing or doing laundry. For information or concerns, call 332-4096.

**Rochester Emblem Club** will hold a Holiday Bazaar on Saturday, November 6, from 9am-2pm at the Rochester Elks Lodge. Free admission. Call 603-335-5916 for more information.

**SPAULDING STEAK & ALE at The Governor's Inn** - is now open Wed. to Sun. from 4pm. They've been renovating and think you're going to love the new changes! They recommend calling ahead to hold a table (332-0107). The Garage will reopen soon with live music so stay tuned! For more information, visit: <http://www.governorsinn.com/>

**Spring Village at Dover** is a specialized Memory Care Community providing a safe, comfortable environment for their residents on their memory care journey. Their staff are proud to serve their residents with respect, kindness, and the compassion they deserve. For more information about Spring Village at Dover, or to schedule an Individualized Tour, call: 603-842-4908 or visit: [springvillagedover.com](http://springvillagedover.com)

**Waste Management** in need of filling positions for Diesel Mechanics/Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <https://careers.wm.com/>

**WorkReadyNH** is celebrating 10 years of service this Fall. WorkReadyNH was developed in 2011 after a series of Business Round Table discussions with New Hampshire employers who stated that the skills they felt employees needed the most help with were the **soft skills**. Participants earn 2 certificates: 1) National Career Readiness Certificate from ACT and 2) WorkReadyNH Certificate from CCSNH. To learn more about this and see their class and virtual schedules, visit [www.ccsnh.edu/workreadynh](http://www.ccsnh.edu/workreadynh).

The Granite YMCA knows that healthy lifestyles are achieved through nurturing the mind, body and spirit. That is why they are pleased to offer members of your company a special wellness partnership as an investment in their health and well-being. As a member, you can join any branch of The Granite YMCA and receive a 10% discount on your monthly rate. They will even waive your join fee (up to a \$75 savings)! When you join the Y, you are coming together with men, women, and children from your community who are committed to youth development, healthy living, and social responsibility. Contact Madysen McCarthy at 603-616-4532 or [mmccarthy@graniteymca.org](mailto:mmccarthy@graniteymca.org) for more information on partnering with the YMCA!

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS,  
PLEASE E-MAIL IT TO:  
[MEMBERSERVICES@ROCHESTERNH.ORG](mailto:MEMBERSERVICES@ROCHESTERNH.ORG)



# What's Been Going On at the Chamber?

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## 2021 Chamber Leadership

### Officers

Chairman of the Board:  
**Alan Johnson**  
*Atlantic Broadband*

Chairman-Elect:  
**Janet Oliver**  
*Unitil*

Vice Chair, Governmental Affairs:  
**Steve Cates**  
*Waste Management*

Vice Chair, Membership:  
**Mark Zoeller**  
*Keller Williams Coastal Realty*

Vice Chair, Events & Fund Raisers:  
**Kerrie Landry**  
*Waypoint*

Treasurer:  
**Sharla Rollins**  
*First Seacoast Bank*

Immediate Past Chairman:  
**Anne Brown**  
*Daystar, Inc.*

### Directors

**Mandy Barstow**  
*Studio 109 Dance, Voice & Drama*

**Blaine Cox**  
*City of Rochester*

**Brian Dickie**  
*Eversource*

**Paul Gatehouse**  
*Independence Financial Advisors*

**David Gutierrez**  
*Spaulding Composites, Inc.*

**Daniel Jalbert**  
*Comcast Business*

**Lauren Jerr**  
*Spaulding High School*

**Kevin Miller**  
*Profile Bank*

**David Richard**  
*D.F. Richard Energy*

**Kelly Rogers**  
*Kelly Wilson Rogers, Massage Therapist*

**Tatjana Simon**  
*Northeast Credit Union*

**Heather Stachura**  
*Lilac City Grille*

### Chamber Staff

**Laura Ring**  
President/CEO

**Tanya Hervey**  
Office Manager-  
Events & Communications

### Greater Rochester Chamber of Commerce

18 South Main Street  
Rochester, NH 03867  
[www.rochesternh.org](http://www.rochesternh.org)  
(603)332-5080  
[www.rochesternh.org](http://www.rochesternh.org)

Be sure to follow us:



# October 2021 Chamber Calendar

| SUNDAY                                   | MONDAY                                                       | TUESDAY                         | WEDNESDAY | THURSDAY                                                                                                                         | FRIDAY                                              | SATURDAY |                                                                                    |
|------------------------------------------|--------------------------------------------------------------|---------------------------------|-----------|----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|----------|------------------------------------------------------------------------------------|
|                                          |                                                              |                                 |           |                                                                                                                                  | 1<br>11:00 am<br>HRCU ITM<br>Ribbon<br>cutting      | 2        | <b>UPCOMING<br/>EVENTS</b>                                                         |
| 3                                        | 4                                                            | 5                               | 6         | 7<br>5:00pm Hope<br>on Haven Hill<br>ribbon cutting                                                                              | 8<br>2:00 pm<br>Back Hill<br>Beer ribbon<br>cutting | 9        | <b>NOVEMBER 6<br/>Annual<br/>Dinner &amp;<br/>Awards<br/>Banquet</b>               |
| 10                                       | 11                                                           | 12                              | 13        | 14<br>8:00 am<br>Golf<br>Committee<br>4:00 pm<br>Chamber 101                                                                     | 15<br>8:00 am<br>Holiday<br>Events<br>Committee     | 16       | <b>NOVEMBER 17<br/>Business After<br/>Hours -<br/>Mitchell Hill at<br/>Roberge</b> |
| 17                                       | 18                                                           | 19                              | 20        | 21<br>8:00 OTY<br>Volunteer<br>breakfast at<br>Granite Steak<br>& Grill<br><b>OPERATION<br/>THANK YOU</b><br>5:30 BAH at<br>RPAC | 22                                                  | 23       | <b>DECEMBER 3<br/>Tree Lighting</b>                                                |
| 24<br>31                                 | 25<br>6:30 pm<br>Candidate<br>Forum<br>Mayor/City<br>Council | 26<br>4:00 Banquet<br>Committee | 27        | 28<br>8:00 am<br>Wellness &<br>Recovery in<br>the Workplace<br>forum (Zoom)<br>4:00 pm<br>Chamber 101                            | 29<br>7:30 Board<br>of Directors                    | 30       | <b>DECEMBER 5<br/>"A Comic Book<br/>Christmas"<br/>Holiday Parade</b>              |
| VISIT OUR WEBSITE TO REGISTER FOR EVENTS |                                                              |                                 |           |                                                                                                                                  |                                                     |          |                                                                                    |



THE GREATER SEACOAST  
**HOUSING  
SUMMIT**  
2021

**NOVEMBER 5**  
Stay tuned for  
more details.

Featured panelists at the  
Seacoast Housing Summit are  
**John and Maggie Randolph**, owners of  
**Harmony Homes Assisted Living & Memory Care.**

*Thank  
you*



*to our valued Members for your  
continued support and contributions  
to the Chamber and its activities!*

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## *33rd Annual Operation Thank You*

*Sponsored By*



The Chamber's annual **Operation Thank You** is where we contact all of our members to say "thank you" for your support.

We hope our Members are enjoying the benefits of membership and the efforts the Chamber makes to promote your business. Members in the local area will receive a visit from a volunteer on this day to personally say **thank you.**

This volunteer will also provide your business with the Chamber's new **2021/2022 Business Resource Directory!**

We hope you have time to say hello to the volunteer that visits you!

Be sure to attend the  
**Operation Thank You Business After Hours**  
**Thursday, October 21, 2021**  
**5:30-7:00 pm**

hosted by

**First Seacoast Bank**

and held at the

**Rochester Performance &  
Arts Center**

32 North Main Street, Rochester  
5:30—7:00pm

Attendees at the Business After Hours will enjoy hors d'oeuvres, beverages, networking and musical entertainment by the Schaarf Brothers. We hope you will join us in celebrating our Chamber.



SIGN UP AS A VOLUNTEER FOR OUR  
**2021**  
**OPERATION THANK YOU**

**Thursday, October 21, 2021**

**Volunteers Are Needed** to assist in

**THANKING MEMBERS**

for their continued support of the Chamber!

*Volunteers are asked to visit members to personally say **thank you** for supporting the Chamber and present them with the 2021/2022 Business Referral Directory. This is also an opportunity to connect with fellow businesses.*

**Underwritten By:**



|                           |                                                                                                                                                                                                             |
|---------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>8:00 am- 9:00 am</b>   | Instructional gathering with a complimentary breakfast provided to volunteers being held at Granite Steak & Grill, 11 Farmington Road, Rochester, NH.                                                       |
| <b>9:30 am- 12:00 pm</b>  | Teams of 3-4 volunteers will visit their assigned geographic areas to thank members for their support and deliver the Chamber Business Referral Directory.                                                  |
| <b>12:00 pm - 4:30 pm</b> | Deliver completed contact cards to Chamber office.                                                                                                                                                          |
| <b>5:30 pm - 7:00 pm</b>  | Business After Hours, sponsored by First Seacoast Bank, will be held at: Rochester Performance & Arts Center, 32 North Main St., Rochester, NH<br>Enjoy hors d'oeuvres, beverages and musical entertainment |

**2021 OPERATION THANK YOU VOLUNTEER REGISTRATON**

Your Name: \_\_\_\_\_

Best Contact Phone #: \_\_\_\_\_

Your E-Mail Address: \_\_\_\_\_

**RETURN BY: 10/14/2021 to:**  
Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester NH 03867  
603-332-5080 Fax: 603-332-5216  
E-mail: [Iring@rochesternh.org](mailto:Iring@rochesternh.org)





GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

Revamped and Ready To Go for 2021!

2nd & 4th  
Thursdays  
each month

To learn more, visit: [rochesternh.org](http://rochesternh.org) >Events >Chamber Events

## Chamber 101

Sponsored By



# October Sessions

**Thursday, October 14**  
**4-5pm**

In-Person or via Zoom

**Thursday, October 28**  
**4-5pm**

In-person or via Zoom

**Company Name:**

---

**Attendee Name(s):**

---

---

**Email:**

---

Sign Me Up!

**Contact Member Services for more information  
or to register: 603-332-5080 x:2  
E-mail: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)**

# BUSINESS AFTER HOURS

## AS WE CELEBRATE MEMBERS FOR OPERATION THANK YOU

THURSDAY, OCTOBER 21, 2021

### JOIN US

Join **First Seacoast Bank** in thanking members in conjunction with the Chamber's Operation Thank You—membership appreciation day.

This networking event will take place at 5:30 pm on Thursday, October 21, 2021 at the Rochester Performance & Arts Center.

Attendees will enjoy hors d'oeuvres, beverages, and musical entertainment by the **Scharff Brothers.**



Network with other Chamber members and guests. This event, sponsored by First Seacoast Bank, will feature hors d'oeuvres, beverages, and door prizes.

We look forward to seeing you there. Bring plenty of business cards for networking!

Sponsored by:



**Thursday,  
October 21, 2021**

**5:30-7:00 pm**

**At the**

**Rochester  
Performance &  
Arts Center**

**32 North Main St.  
Rochester**

### REGISTER TODAY

Register online at: [www.rochesternh.org/OctoberBAH](http://www.rochesternh.org/OctoberBAH)  
Call (603)332-5080 or email [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org) for information

## MEET THE CANDIDATES FOR

# ROCHESTER CITY COUNCIL AND MAYOR MONDAY, OCTOBER 25, 2021 ~ 6:30-9:00 PM AT ROCHESTER CITY HALL 31 WAKEFIELD STREET, ROCHESTER, NH

**This Candidate Forum will be broadcast live on Rochester's Government Channel 26 and re-broadcast several times.**

**6:30 pm**

### **Meet the Candidates for Rochester City Council**

All candidates from each Ward have been invited to present their positions on issues. Candidates in contested races will answer questions from a media panel followed by questions taken from the audience or the public.

**8:00 pm**

### **Meet the Candidates for Mayor**

All candidates for Mayor have been invited to present their positions on issues. They will answer questions from a media panel followed by questions from the audience or the public.

**Questions to candidates from the public can be phoned-in or emailed.**

**DURING THE FORUM ONLY, CALL:**  
**603-335-7557**

**EMAIL QUESTIONS FOR CANDIDATES ANYTIME PRIOR TO THE EVENT TO:**  
**forum@rochesternh.net**

**REMEMBER TO VOTE ON NOVEMBER 2nd**

**SEE NEXT PAGE FOR A LIST OF THE CANDIDATES**





## MEET THE CANDIDATES FOR

### CANDIDATES FOR CITY COUNCIL

| <u>Ward 1—Seat A</u>          | <u>Ward 2—Seat A</u> | <u>Ward 3—Seat A</u>         | <u>Ward 4—Seat A</u>     | <u>Ward 5—Seat A</u>         | <u>Ward 6—Seat A</u>   |
|-------------------------------|----------------------|------------------------------|--------------------------|------------------------------|------------------------|
| Skip Gilman                   | Daniel Fitzpatrick   | Peter Lachapelle (Incumbent) | David Walker (Incumbent) | Christopher Rice (Incumbent) | Dana Berlin            |
| Doug Lachance                 | Steve Beaudoin       |                              | Ashley Desrochers        |                              | Jamie Radloff          |
| <u>Ward 1—Seat B</u>          | <u>Ward 2—Seat B</u> | <u>Ward 3—Seat B</u>         | <u>Ward 4—Seat B</u>     | <u>Ward 5—Seat B</u>         | <u>Ward 6—Seat B</u>   |
| Jeremy Hutchinson (Incumbent) | Amy Malone           | John Larochele               | Laura Zimmerman          | Donald Hamann (Incumbent)    | Matthew Richardson     |
| Tim Fontneau                  |                      |                              | Laura Hainey (Incumbent) |                              | James Gray (Incumbent) |
|                               |                      |                              | Deanna Souza             |                              |                        |

### CANDIDATES FOR MAYOR

|                |                     |             |
|----------------|---------------------|-------------|
| Paul Callaghan | Palana Hunt-Hawkins | Cassi Borne |
|----------------|---------------------|-------------|



ANNUAL DINNER & AWARDS BANQUET

# Reconnecting the Community

BRINGING BUSINESS TOGETHER

SATURDAY, NOVEMBER 6, 2021, 5:00-9:00 pm at The Oaks

Underwritten by:

**EVERSOURCE**

**SERVICE**  
**CREDIT UNION**  
★★★★★

## Awards Presented

Citizen of the Year  
Business of the Year  
Nonprofit of the Year

- \$70 per Person
- Business Attire
- Social Hour: 5-5:45pm
- Dinner: 6:15pm
- Musical Entertainment by Nate Therrien Trio
- Complimentary photos by:



### CORPORATE SPONSORS



### GRAND RAFFLE PRIZE SPONSOR



### SOCIAL HOUR SPONSOR



### AWARD SPONSORS



### CENTERPIECE SPONSOR



### PROGRAM SPONSOR



### TECHNOLOGY REGISTRATION SPONSOR



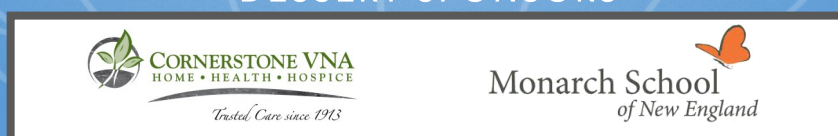
### ENTERTAINMENT SPONSORS



### DECORATION SPONSOR



### DESSERT SPONSORS



### COFFEE SPONSOR





ANNUAL DINNER & AWARDS BANQUET

# Reconnecting the Community

SATURDAY, NOVEMBER 6, 2021  
THE OAKS GRAND BALLROOM

Underwritten by:

**EVERSOURCE**



Please Include the Attendee(s) Meal Choices:  
Prime Rib au Jus, Roasted Statler Chicken or Vegetarian Option

Business \_\_\_\_\_

*Name(s) and Meal Choice(s) of those attending:*

Phone Number: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_  
Name Meal Choice

\_\_\_\_\_  
Name Meal Choice

\_\_\_\_\_  
Name Meal Choice

\_\_\_\_\_  
Name Meal Choice



ANNUAL DINNER & AWARDS BANQUET  
**Reconnecting the Community**

**BRINGING BUSINESS TOGETHER**

**SATURDAY  
NOVEMBER 6, 2021**

5:00-9:00 pm

**THE OAKS**

100 Hideaway Place  
Somersworth NH

Underwritten by:

**EVERSOURCE**

**SERVICE<sup>®</sup>**  
**CREDIT UNION**  
★★★★★



**GRAND PRIZE RAFFLE**  
**YOUR CHANCE TO WIN \$1,500 CASH!**

Sponsored by:



**FIRST SEACOAST**  
**BANK**

The winner will be drawn at the Chamber's Annual Dinner & Awards Banquet  
Saturday, November 6, 2021 at The Oaks Grandview Ballroom  
Winner Does NOT Have to Be Present

**Detach and Return the Order Form Below**

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Tickets: \_\_\_\_\_ x \$2.00 each or Book of 6 \_\_\_\_\_ x \$10.00 each

Total Due: \$ \_\_\_\_\_ Payment Enclosed \_\_\_\_\_ Invoice Me \_\_\_\_\_

**Return Form to:**

Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: 603.332.5080 Fax: 603.332.5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)

**TICKETS MAY ALSO BE PURCHASED ONLINE AT [ROCHESTERNH.ORG/BANQUET!](http://ROCHESTERNH.ORG/BANQUET!)**



Underwritten By:



GREATER

**ROCHESTER**

CHAMBER OF COMMERCE

# Holiday Tree Lighting

FRIDAY, DECEMBER 3, 2021 @ 5:30PM  
CENTRAL SQUARE, DOWNTOWN ROCHESTER

## EVENT INCLUDES

- Lighting of the Tree
- Reading of *The Night Before Christmas*
- Caroling
- Cookie Decorating
- Dance Performances
- Cookies & Hot Chocolate
- Visit with Santa

### Help Donate Children's items for the Homeless Center for Strafford County

People are asked to bring items to the Collection Box at the Tree Lighting and at the Chamber until December 16. Items to be donated are New Books (ages 8-17), New Puzzles (ages 12+), Paper Towels and Toilet Paper.



# 2021 ROCHESTER HOLIDAY PARADE

## SUNDAY, DECEMBER 5, 2021

### PARADE SPONSORSHIP OPPORTUNITIES

Rochester's Holiday Parade is held each year to kickoff the holiday season in Rochester. With this year's holiday season approaching, a contribution to help us continue this annual holiday tradition is appreciated.

Rochester's Holiday Parade is one the most spectacular parades on the seacoast lining the streets including marching bands, youth, organization and commercial floats, VIPs, mobile and marching units, color guard and equestrian units.

#### CHECK DESIRED SPONSOR LEVEL

##### **Division Sponsor—\$500**

Holiday banner is created by the Chamber and carried in front of a division during the parade. Recognition provided in local newspapers, Chamber newsletter and parade broadcast that airs several times during the holiday season on Rochester's Community Channel 12.

##### **Band Sponsor -\$350.00 - \$1,000**

Holiday banner is created by the Chamber and carried in front of a band during the parade. Recognition provided in local newspapers, Chamber newsletter and parade broadcast that airs several times during the holiday season on Rochester's Community Channel 12.

**Note:** Band sponsors providing less than \$1,000 share visibility in front of band; \$1,000 sponsor will receive sole recognition in front of a band.

##### **Parade Donor - \$100.00**

Recognition provided in local newspapers and the Chamber newsletter.

#### CHECK DESIRED SPONSOR LEVEL

##### **Parade Donor - \$100.00**

Recognition provided in local newspapers and the Chamber newsletter.

##### **Parade Sponsor - \$50.00**

Recognition provided in local newspapers and the Chamber newsletter.

**YES! Please include my business as a contributor to Rochester's Holiday Parade**

COMPANY \_\_\_\_\_

CONTACT \_\_\_\_\_

PHONE \_\_\_\_\_

EMAIL \_\_\_\_\_

\_\_\_\_\_ Payment Enclosed \_\_\_\_\_ Invoice Me

**Return to:**

**Greater Rochester Chamber of Commerce**

**18 South Main Street, Rochester, NH 03867**

**Phone: (603) 332-5080 Fax: (603) 332-5216**

**Email: [events@rochesternh.org](mailto:events@rochesternh.org) ~ Web: [www.rochesternh.org](http://www.rochesternh.org)**





# 2021 Rochester Holiday Parade

Underwritten by:



## SUNDAY, DECEMBER 5, 2021 3:00PM

RAIN DATE: Monday, December 6, 2021 at 6:00 pm

### 2021 PARADE ENTRY FORM

COMPANY/ORGANIZATION: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_ HOME PHONE: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

WORK PHONE/CELL PHONE: \_\_\_\_\_

#### FLOAT CATEGORY:

\*\*\*\*If you are bringing a horse as part of your entry, your division is AUTOMATICALLY EQUESTRIAN.

|                          |                             |                       |
|--------------------------|-----------------------------|-----------------------|
| ____ Organization Float  | ____ Youth Float            | ____ Commercial Float |
| ____ Equestrian Unit**** | ____ Mobile Unit**          | ____ Marching Unit    |
| ____ Color Guard         | ____ Other (please specify) |                       |

Will there be music on your float? Yes \_\_\_ No \_\_\_ Will there be lights on your float? Yes \_\_\_ No \_\_\_

**DESCRIPTION OF FLOAT OR OTHER ENTRY:** (Points of interest, length of float, etc.) To prevent possible disqualification at the parade, applicants are encouraged to submit in advance as detailed information as possible regarding their entry. This information will be provided to those broadcasting the parade on Rochester's Community Channel 12. Please attach a separate sheet of paper if additional space is needed. Floats are expected to enhance the parade theme or recognize the theme in a creative manner. The name of the organization or company responsible for the float should be visible to the crowd and the cable camera crew. The Holiday Parade Committee reserves the right to not allow any float or entry that is deemed inappropriate.

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All business, non-profit and community organizations are invited to be a part of the largest and most spectacular parade of the Holiday Season!

**\*\*All entries must indicate the number of vehicles you are entering into the parade.**

**\*\*\*\* All equestrian entries must have pooper-scoopers or it will not be allowed to participate. Horse trailers must be brought to Rochester Commons prior to beginning of parade.**

**Judging and Awards:** All float judging will take place promptly at 1:30 p.m. To allow yourself enough time to be in the line-up by this time, you should plan to **arrive by 12:30 p.m.** Floats not in the line-up by 1:30 p.m. will forfeit their opportunity to be judged. In addition to the Best of Parade award, first, second and third place awards will be provided in the Youth, Organization and Commercial float divisions.

#### LIABILITY DISCLAIMER:

The undersigned, a spokesperson/official for \_\_\_\_\_, in the event of any problem resulting from participation in this project, agrees to hold harmless any and all officials and workers connected with this project, including the City of Rochester, Greater Rochester Chamber of Commerce and associated groups and individuals.

Spokesperson/Official \_\_\_\_\_

Name of Organization/Company \_\_\_\_\_

Date \_\_\_\_\_

RETURN BY DECEMBER 1, 2021 to:

Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: 603.332.5080 Fax: 603.332.5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org)



GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

2021  
ROCHESTER  
HOLIDAY  
PARADE



# A COMIC BOOK CHRISTMAS

**SUNDAY, DECEMBER 5 @ 3PM**  
**DOWNTOWN ROCHESTER**

UNDERWRITTEN BY  
**SERVICE<sup>®</sup>**  
**CREDIT UNION**



ONLINE MEDIA  
PARTNER



BROADCAST ON  
CHANNEL 12 BY



**ATLANTIC**  
broadband

INCLEMENT WEATHER DATE:  
MONDAY, DECEMBER 6 @ 6PM

COMMERCIAL, ORGANIZATION  
& YOUTH FLOATS  
MOBILE UNITS, MARCHING  
BANDS, VIPs,  
MARCHING UNIT EQUESTRIANS  
& A SPECIAL VISIT  
FROM SANTA CLAUS!

## PARADE PARTNERS

AIR FORCE  
JUNIOR RESERVE  
GREAT BAY RADIO  
ASSOCIATION  
WIFZ



GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

**HOLIDAY TREE  
LIGHTING**

5:30-6:30PM  
FRIDAY,  
DECEMBER 3 DOWNTOWN  
ROCHESTER





# Thank You!

Underwritten by:



The 47th Annual Golf Tournament & Clambake was recently held on Thursday, September 30, 2021 at The Oaks Golf Links with 144 players! Players enjoyed a day of golf, won fantastic prizes, and had great fun along the way!

**THANK YOU** to all of our wonderful sponsors, players, raffle and auction item donors, committee members and volunteers that made this year's event a great success!

## Lunch Bag Sponsors



## Hors D'oeuvres Sponsor



## Registration Sponsor



## Program Sponsor



## Awards Sponsor



## Golf Cart Sponsors



## Hole-In-One Sponsors



## Hole Sponsors



## Tee / Fairway / Green Sponsors



## Beverage Cart Sponsor



## T-Shirt Sponsor



## Water/Soda on course Sponsor



## Water & Crackers on Carts Provided By:



## Photography



## Grand Raffle Prize Sponsor



See Reverse Side for Additional Sponsors, Donors and Top Teams!





# Thank You!

Underwritten by:



## Golf, Hospitality, and Catering



## Golfer's Goody Bag Donors



Old Marsh Country Club

## Prize Sponsors



Fore Products



Grondin Funeral Home



Let us make your home beautiful



## Raffle Prize Donors

- Atlantic Broadband
- Golf & Ski Warehouse
- Granite Steak & Grill
- Healey Auto Repair
- Hervey's Tire Co., Inc.
- Kelly Wilson Rogers, Massage Therapist
- LaValley/Middleton Building Supply
- MrSippy BBQ
- Newburyport Bank

- The Potter's House Bakery & Café
- Profile Bank
- Rochester Blue Seal
- Studley's Flower Garden
- Tanya Lee Hervey Photography
- Wal\*Mart
- Windjammer's Seafood Restaurant

## Auction Donor



**THANK YOU TO ALL OF THOSE WHO PLAYED IN AND SUPPORTED THE CHAMBER'S GOLF TOURNAMENT.**

## Top Team Prize Sponsors

### First Place Team

Larry Raiche, Eric Raiche,  
Jim MacVane, Mike MacVane  
Prizes Sponsored by



Lachapelle & Higgins

### Second Place Team

Scott Sansoucie, Dylan Toooh,  
Keith Newton, Griff Richards  
Prizes Sponsored by



### Random Draw

Adam Peaslee, Chris Kent,  
Kelly Burke, Ron Bell  
Prizes Sponsored by

CARL W POTVIN



### 3rd Place Team

Jeremy Lovett, Ryan Collins  
Prizes Sponsored by



## Hole Contest Sponsors

### Putting Contest

Sponsored By:



Home Marketing and Sales Specialist  
KELLER WILLIAMS COASTAL REALTY

### Vegas Hole Contest

Prize Provided By:



Propane & Oil Since 1932

### Hideki's Drive Contest

Prize Provided By:

D.F. RICHARD



### TrackMan Hole Contest

Prizes Provided By:

Fore Products



## Goody Bag Donors



Newburyport Bank  
JOURNEY WELL



NEMP  
new england marketing & print



## Thank you Volunteers

Steve Anderson—Fore Products  
Martha Bertsimas—Newburyport Bank  
Alisha Biehl—Fore Products  
Jennifer Blair—ImaJenAition Photography  
Amy Brown—Yankee Electric & Co.  
Kaley Gagne—Service Credit Union  
Carole Glenn—City of Rochester  
Jaime Landry—Waste Management  
Melissa Lesniak—Keller Williams Coastal Realty  
Jennifer Marsh—City of Rochester  
Amanda Martineau—Monarch School of New England  
Sharla Rollins—First Seacoast Bank  
Tatjana Simon—Northeast Credit Union  
Kayla Sprague—Fore Products