



Update

Newsletter

GREATER
ROCHESTER
CHAMBER OF COMMERCE
Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.

January 2022



*The
Board of Directors and staff
would like to wish everyone
a very happy and prosperous
2022!*



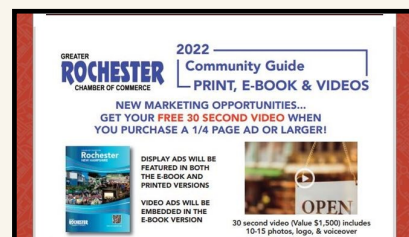
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Become a 2022 Chamber
Scholarship Champion!
See the attached flyer for
more details!



INCREASE YOUR BUSINESS VISIBILITY IN 2022



**NEWSLETTER
UNDERWRITTEN BY:**



Membership Benefits

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Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact Tanya at 603-332-5080 x:2
or email: memberservices@rochesternh.org

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select *Job Postings* on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.

UPDATE YOUR INFORMATION WITH THE CHAMBER

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login?

Contact us and we'll get you started!



The Chamber publishes and distributes community information and publications, in both print and electronically. Let us help you market to the right demographics. Examples include:

- Business Referral Directory
- Community Guide
- Legislative Guide
- Rochester Area Street Maps
- Rochester Dining Guide
- Relocation Packages
- Rochester Special Events
- Update Newsletter
- Member News
- Website

Upcoming Chamber Events

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BUSINESS
after hours

RESERVE A BUSINESS AFTER HOURS IN 2022

Several dates are currently available to host a Business After Hours in 2022.

Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them!

Call Tanya at the Chamber office today at 603-332-5080 to get your Business After Hours scheduled.

Increase Your Visibility with the Chamber in 2022

Your Chamber is offering you the opportunity to set up a partnership to promote your business in 2022. Rather than receiving multiple calls during the year regarding sponsorships and advertising of our various events and publications, we can meet with you to review our annual promotional opportunities that take place, and help you decide what works best for your business.

Whether you are a large, medium or small business, the Chamber offers various levels of promotional opportunities. Based on what you select, we will then invoice you as that event or promotion nears.

This partnership program can provide your business or organization with increased visibility throughout 2022. Chamber events are well attended, and our event partners receive promotion before, during and after events.

Call to see how you can help make your business stand out! For just a few minutes of your time, we can provide you an overview of our annual events, advertising and other promotional opportunities that area available, and help you decide how to receive a wide array of promotion throughout the year that is a good fit for your business, and for your budget.

Contact Laura or Tanya to plan your business strategy with the Chamber at 603-332-5080.



Do you know all of the benefits that are included with Chamber membership? There are many! To learn more, register for an upcoming Chamber 101 session and let us show you how we can help your business!

CHAMBER 101 UPCOMING SESSIONS:

The next sessions will be held on:

Thursday, January 13, 2022, 4:00 pm

Thursday, January 27, 4:00pm

Register with Tanya at:
thervey@rochesternh.org

Watch the Chamber newsletter and Member News e-blasts for information on Chamber events for 2022!

Consider becoming a volunteer this year!

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2022 Chamber events, call us at: 603-332-5080 or visit us on the web: rochesternh.org



Membership Update

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Congratulations! **Member Anniversary Recognitions**

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

15 YEARS

CHINA PALACE ASIAN DINER

5 YEARS

SOS RECOVERY COMMUNITY ORGANIZATION

Why Join the Chamber?

- To be part of something larger—an organization of like-minded people that strives to achieve and maintain a favorable economic environment in which to live and work
- To take advantage of membership benefits that will help your business grow
- To have access to networking opportunities
- To have access to many promotional opportunities for your business throughout the year
- To be heard by an organization that continually advocates for your business

There are many more reasons to join!

Ready to learn more?

Call us: 603-332-5080

Visit us: 18 South Main Street Rochester NH

See us online: rochesternh.org

We want to help you promote *YOU!*

Dues Increase Notice

Each year, the Chamber works diligently to raise income and minimize its spending. We have not issued a membership dues increase since 2018.

Due to rising costs of supplies and services, we found it necessary to increase rates by 5%.

Your understanding and support is appreciated.

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Along Route 16
- Auger & Sons, Inc.
- BootLeggers Footwear Center
- Brock's Plywood Sales
- Brookside Place Apartments
- Charlie's of Rochester
- Comcast Business
- Eastern Propane & Oil
- High Degree Heating
- Hilltop Chevrolet
- Hourihane, Cormier & Associates, LLC
- Keystone Dental Arts
- Lydall Performance Materials
- McDonalds Restaurant
- Mitchell Hill BBQ, Grill & Brew
- Motolina Lodge #1 IOOF
- New Hampshire Wheels
- Polychronis Financial Services
- Postal Center USA
- Rochester Museum of Fine Arts
- Runyon Kersteen Ouellette, PA
- SOS Recovery Community Organiazation
- Steve Ring Plumbing
- Studley Flower Gardens
- United Insurance
- Wensley & Jones, PLLC

2022 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

Application deadline is Friday, March 25, 2022

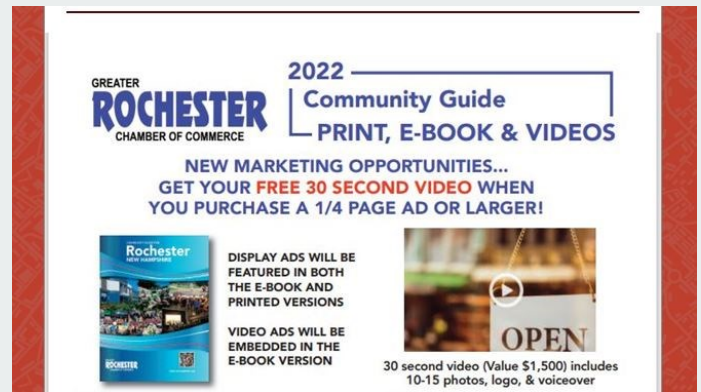
See the attached scholarship application and guidelines!

Become a 2022 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a **Chamber Scholarship Champion** by becoming a donor to benefit the annual scholarships given by the Chamber.

See the attached flyer for details!



ROCHESTER COMMUNITY GUIDE

The Greater Rochester Chamber of Commerce is currently producing its [2022 Rochester Community Guide](#) to promote what is available to residents, businesses, and those visiting Rochester. The Rochester Community Guide is the Chamber's publication that provides a comprehensive overview of Rochester and its unsurpassed professional services, amenities and lifestyle.

Several marketing opportunities are currently available. The Rochester Community Guide will be produced as a print, E-Book and videos. Display ads will be featured in both the e-book and printed versions. Video ads will be embedded in the e-book version.

The Chamber is partnering with **ChamberPG** to produce the Rochester Community Guide. You may be hearing from [Laurie LeBlanc](#) to discuss opportunities available in the guide. **ChamberPG offers a free, 30 second video when purchasing a 1/4 page ad or larger. This is a great marketing tool for your business to use on your website, the Chamber website and more. Broaden your audience and increase sales when you place your commercial on your website.**

The Rochester Community Guide is distributed to local businesses, Chamber members, restaurants, accommodations, city/town offices, information centers, in relocation packages, at events, and more. It will also be housed on the Chamber website and other sources.

Don't wait, act now and have your business included in this valuable Community Guide promoting Rochester. [Click here for the flyer.](#)

Join a Committee!

Have ideas?

Want to use your talents?

Want to learn new things?

Ask us about our committees; the strength of your business can be increased through committee involvement, plus it's fun and rewarding!

To learn more about 2022 Chamber committees, call us at: 603-332-5080 or visit us on the web: rochesternh.org

MEMBER NEWS

Admiral Property LLC is now offering five commercial units for rent in the historic 1 Wakefield St building! This location is one of the best locations for business, right in the bustling downtown with tons of visibility right on the corner of Main St and Wakefield St. We've seen many successful businesses open up and thrive to this day in Rochester in the past year. To take a look at our availabilities, check out our website at www.admiralproperty.co/properties. Contact Admiral to be the next at (603)-923-7472 or email Kendall at kendall@admiralproperty.co.

Arts In Reach (AIR) empowers teens in the Seacoast area through an inclusive creative community, integrating the arts and innovative mentoring. AIR offers programs for girls and gender expansive youth ages 11-18, that are accessible to all FREE of charge. Visit www.artsinreach.org

Dover Adult Learning Center (DALC) welcomes new board member Kimberly McLaughlin, CPA to its board of directors. McLaughlin is a Supervisor at Leone, McDonnell & Roberts, Professional Association in Dover. Her financial background includes health care and education. She worked at Plymouth State University, in budgeting and accounting services. Visit doveradultlearning.org

First Seacoast Bank is pleased to announce the addition of two Mortgage Loan Officers to the residential loan team, Kristen Peterson and Russell Nadeau. Kristen has joined Loan Officer Coralie O'Brien, at the Portsmouth office located at 1650 Woodbury Avenue, while Russell will join our Rochester team at 17 Wakefield Street. Kristen recently earned her Master's degree from Johns Hopkins University and brings several years of experience from the seacoast title industry. Russell has over 7 years of Mortgage Lending experience and strives to make the loan process as easy as possible for his clients.

FRISBIE MEMORIAL HOSPITAL KEEP YOUR LIGHTS UP FOR HEALTHCARE HEROES

This January, Frisbie Memorial Hospital and HCA Healthcare are asking everyone in their businesses, communities, and homes to leave their holiday lights on to thank a healthcare hero for all they are doing to help our nation fight this pandemic. To show your support, you are asked to keep your lights on through January 31. Our healthcare heroes have been fighting on the front line for almost two years now, sacrificing time with their families, putting themselves in harm's way, and working long hours to take care of others. **Yard signs** are available at no charge at the Chamber office that you can pick up and display. Take a picture of your display and post it on social media with the hashtag #LightsUp4Heroes, and post signs in your yard showing your support for the doctors, nurses, respiratory therapists and other healthcare professionals who remain at the front of the fight to end this pandemic.

Check out the **Granite Steak & Grill Retail Market** by visiting: www.granitesteakandgrill.com/meals-to-go-at-the-market
For information, call 603-330-3100 or visit Granite Steak & Grill's [Menu](#) or their [Facebook page](#)

HBL Insurance is pleased to announce that Safeco Insurance has selected Ryan Collins, Senior Account Executive and Caitlyn Turgeon, Director of Business Development, of HBL Insurance as two of their 2021 Producers of the Year! Only 150 insurance agents across the country, of the 80,000+ agents who sell Safeco Insurance personal lines policies, receive this prestigious honor. To receive a Safeco Award of Distinction and be named a Producer of the Year, an insurance agent must have a strong relationship with Safeco and demonstrate superior knowledge of all Safeco's products and coverages. For additional information, contact Jeremy Lovett at 603-280-4200 or visit www.hblins.com.

42 North Dental opened its newest **Gentle Dental** location in Rochester, NH joining the existing seven Gentle Dental locations in New Hampshire. The Rochester, NH practice marks the 44th Gentle Dental location in New England. Located in The Ridge Plaza, Gentle Dental Rochester is a multi-specialty dental practice seeing patients for all phases of dental care from children to adults, general dentistry to specialty care. The practice is led by Dr. Navid Entezari, a graduate of Boston University School of Dental Medicine where he was in the advanced standing program. He is a member of the New Hampshire Dental Society, American Dental Association, and American Academy of Clear Aligners. Gentle Dental's New Patient Offer includes an exam with the dentist, all necessary x-rays, a cleaning with the hygienist, and a personalized treatment plan, for \$57. These core services allow patients to set a "base line" for dental care and get them on the path to optimal oral health. All Gentle Dental locations accept CareCredit and Essential Dental Plan, a discount dental plan that gives members a significant discount on all dental treatments and some at no cost. Appointments can be scheduled by calling (603) 509-9360, online at gentledental.com, or in person at Gentle Dental Rochester, 150 Marketplace Blvd Rochester, NH 03867.

Looking for something to do on these cooler days?

The pool & hot tub at the **HOLIDAY INN EXPRESS & SUITES** in Rochester, NH is open for day passes Monday thru Friday between the hours of 9am-3pm. Day passes are \$10 for an adult and \$5 for children under 12. For more information call us at 603-994-1175 or send an email to sales@hierochesternh.com.

Jewelry Creations Raised over \$4,000 for Pancreatic Cancer Research. National Pancreatic Cancer Awareness Day took place November 19th and Jewelry Creations supported the cause in a significant way; raising \$4,100.00 in just a few weeks. Store owner, Kelly Glennon, who lost her father to the disease ten years ago, raffled off a \$500 Jewelry Creations gift card and sold raffle tickets at just \$10 each. This is the fifth year the store has participated in the awareness day and has raised nearly \$25,000 in that time. "Pancreatic cancer has affected so many and more needs to be done in terms of research," according to Glennon. One hundred percent of the proceeds of the raffle will be sent to the National Pancreatic Cancer Foundation and will be directed towards funding for research. For additional information, visit www.jewelrycreationsinc.com

Leone McDonnell & Roberts, PA is pleased to share that partner Christopher McKay was recently recognized by the Mt. Washington Valley Chamber of Commerce for his service to the organization at their Annual Meeting & Awards event. Chris' focus is in accounting and tax preparation services for closely-held businesses and individuals with an emphasis on multi-state tax issues. For additional information, visit www.lmrpa.com.

Northeast Credit Union, voted Forbes #1 Credit Union in New Hampshire for 2021 recently announced the appointment of Steve Becker as the Vice President of Financial Planning and Analysis. Becker brings a wealth of experience and is tasked with maintaining the credit union's strong financial stability as it pursues dynamic growth strategies. He brings an abundance of industry knowledge with him and a dedicated work ethic. He has a strong passion for the credit union movement and a desire to help drive the credit union's growth. For additional information, visit www.necu.org.

PTSD Patrol and Local Author Kathie Costos Releases 2 New Books
The Lost Son and **Alive Again** are about how there are many different causes of Post Traumatic Stress Disorder, but all too often, people only talk about it in veterans. While veterans are important characters in these books, the main character was a reporter covering the wars. He survived three events in his own life and regretted it. These books are based in Salem, MA and the fictional town of Gabriel, NH where a mysterious woman hears God's voice and is led to find the lost children of God to help them heal. They are written for survivors like me, churchless but not Godless. My faith is stronger than ever and God continues to work miracles through other people who are willing to deliver them. Contact Kathie at (407) 754-7526 or email moralmortal.llc@aol.com

Spring Village at Dover is a specialized Memory Care Community providing a safe, comfortable environment for their residents on their memory care journey. Their staff are proud to serve their residents with respect, kindness, and the compassion they deserve. For more information about Spring Village at Dover, or to schedule an **Individualized Tour**, call: 603-842-4908 or visit: springvillagedover.com

Waste Management in need of filling positions for Diesel Mechanics/Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <https://careers.wm.com/>

The **Granite YMCA** knows that healthy lifestyles are achieved through nurturing the mind, body and spirit. That is why they are pleased to offer members of your company a special wellness partnership as an investment in their health and well-being. As a member, you can join any branch of The Granite YMCA and **receive a 10% discount on your monthly rate**. They will even **waive your join fee (up to a \$75 savings)**! When you join the Y, you are coming together with men, women, and children from your community who are committed to youth development, healthy living, and social responsibility. Contact Madysen McCarthy at 603-616-4532 or mmccarthy@graniteymca.org for more information on partnering with the YMCA!

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS,
PLEASE E-MAIL IT TO:
MEMBERSERVICES@ROCHESTERNH.ORG

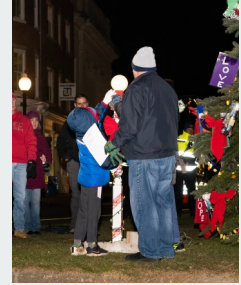
What's Been Going On at the Chamber?

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Service Credit Union is proud to unveil its newest location at 48 Portland Street, Rochester NH. The drive-thru only location has four lanes and a 24 hour ATM. The new drive-thru location allows members to take care of all of their banking needs from the comfort of their car, giving the Rochester community yet another option for great service in addition to Service Credit Union's brand new branch at 83 South Main Street, and a location inside Walmart at 116 Farmington Rd. The drive-thru is open Monday-Wednesday 9AM-5PM, Thursday - Friday 9 AM - 6PM and Saturday 9AM - 1PM. For additional information, visit www.servicecu.org.

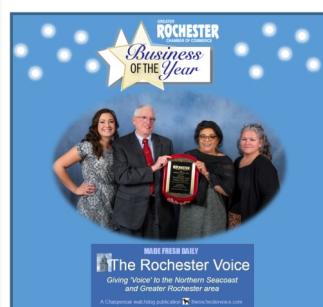
Holiday Tree Lighting



Holiday Parade



Celebrating
**COMMUNITY
LEADERS**



Officers

Chairman of the Board:
Janet Oliver
Unitil

Chairman-Elect:
Kerrie Landry
Waypoint

Vice Chair, Governmental Affairs:
Paul Gatehouse
Independence Financial Advisors

Vice Chair, Membership:
Mark Zoeller
Zoeller Realty Group- Keller Williams

Vice Chair, Events & Fund Raisers:
David Richard
D.F. Richard Energy

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Alan Johnson
Atlantic Broadband

Directors

Mandy Barstow
Studio 109 Dance, Voice & Drama

Amy Brown
Yankee Electric & Co., LLC

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Mark Farrell
Laars Heating Systems

Daniel Jalbert
Comcast Business

Lauren Jerr
Spaulding High School

Timothy Jones
Frisbie Memorial Hospital

Kevin Miller
Profile Bank

Tatjana Simon
Northeast Credit Union

David Stevens
Houirhane, Cormier & Associates

Rob Sweren
Spaulding Composites, Inc.

Caitlyn Turgeon
HBL Insurance

Chamber Staff

Laura Ring
President/CEO

Tanya Hervey
Office Manager and
Events & Communications

**Greater Rochester
Chamber of Commerce**
18 South Main Street
Rochester, NH 03867
(603)332-5080

rochesternh.org



January 2022 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
						1 NEW YEAR'S DAY	UPCOMING EVENTS
2	3	4	5	6	7	8	
9	10	11 3:00 Banquet Committee	12	13 4pm Chamber 101	14	15	
16	17 OFFICE CLOSED Martin Luther King Day	18 8:00 am Expo/Job Fair Comm.	19	20	21	22	
23 30	24 31	25	26	27 4pm Chamber 101	28 7:30 am Board of Directors	29	
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							



GREATER
ROCHESTER
CHAMBER OF COMMERCE