



Update Newsletter

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.*

April 2022

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

**ANNUAL MEETING
BREAKFAST
FRIDAY, MAY 6, 2022**

Underwritten by: **breezeline™**

Hosted and Catered By: **Frisbie Memorial Hospital**
It's about People. Technology. Trust.

*Hear the
Chamber's
Plans for 2022
and meet the
Board of
Directors.*

To Register:

There is no cost for Chamber Members to attend the Annual Meeting Breakfast, but reservations are required as seating is limited.



JANET OLIVER



**2022
Chairman of the
Board**

SEE THE FLYER ATTACHED

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Become a 2022
Chamber
Scholarship
Champion!



**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

Spring Forward!
ANNUAL AWARDS CELEBRATION
JUNE 1, 2022 / 5:00-8:00PM
THE OAKS GRANDVIEW BALLROOM

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

48th Annual Golf Tournament
Rochester Country Club
Thursday, September 15, 2022
8:30 am Shotgun

Underwritten By **WM**
WASTE MANAGEMENT

**NEWSLETTER
UNDERWRITTEN BY:**



Membership Benefits

2

Community Information Center



Bring your business brochures and business cards to display at the Chamber Information Center at the Chamber office. We also have a members-only community board where you can submit flyers to be posted promoting upcoming events and more!

Provide a TESTIMONIAL!

Members are invited to take advantage of this **FREE** benefit by telling us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

Contact Tanya at 603-332-5080 x:2
or email: memberservices@rochesternh.org

Utilize Your Member Portal



If you haven't yet activated your online portal, email memberservices@rochesternh.org and we will help you fully maximize this benefit. Once logged in, you will have access to many great features including:

- Securely Pay Invoices
- Post Job Vacancies
- Access & Download Upcoming Event Forms
- Post Upcoming Community Events
- Access/Download Benefit Forms
- Committee Members can access Committee Documents
- Submit Member News & Press Releases
- Update Directory Listing Information



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Got Jobs?!

Post your job vacancies on the Chamber's website at **NO CHARGE!**

Simply **log in** to your Member Portal and select **Job Postings** on the left side!

The Chamber's website receives thousands of visits each month. If you have job vacancies to fill, post them! Visit www.rochesternh.org/Jobs to see a current list of job postings. For assistance logging in, call 603.332.5080.

UPDATE YOUR INFORMATION WITH THE CHAMBER

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login?

Contact us and we'll get you started!

Consider becoming a volunteer this year!

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2022 Chamber events, call us at: 603-332-5080 or visit us on the web: rochesternh.org



Upcoming Chamber Events

3



FRISBIE MEMORIAL HOSPITAL TO HOST MAY BUSINESS AFTER HOURS

Join Frisbie Memorial Hospital for an in-person Business After Hours that will take place on Thursday, May 12, 2022 from 5:30 to 7:00 pm at the Frisbie Community Education and Conference Center 11 Whitehall Road, Rochester, NH.

Meet Frisbie's management team and learn about the many exciting changes that are taking place.

Bring business cards for networking with fellow Chamber members and for door prizes.

Hors d'oeuvres and beverages will be provided.

Register to attend at:

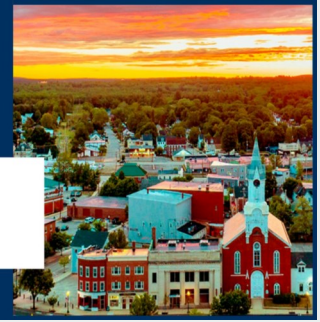
www.rochesternh.org/FrisbieBAH

GREATER
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CHAMBER OF COMMERCE

Designed for new and seasoned members, to learn about getting the most out of Chamber membership.
Considering a membership? Then Chamber 101 is for you, too!

Chamber 101

www.rochesternh.org



Do you know all of the benefits that are included with Chamber membership? There are many!

To learn more, register for an upcoming Chamber 101 session and let us show you how we can help your business!

CHAMBER 101 UPCOMING SESSIONS:

The next sessions will be held on:
Thursday, April 14 2022, 4:00 pm

Thursday, April 28, 4:00pm

Register with Tanya at:

events@rochesternh.org

GREATER
ROCHESTER
CHAMBER OF COMMERCE



Spring Forward!

ANNUAL AWARDS CELEBRATION

JUNE 1, 2022 / 5:00-8:00PM

THE OAKS GRANDVIEW BALLROOM

Reserve Now!

Gather your team from the office and join us for this very special networking & awards event with fellow Chamber members "cocktail party style" indoors, or on the patio.



Musical entertainment, hors d'oeuvres, cocktails and food bar. Awards presentation, event raffles and a chance to win \$1,500 in the Grand Prize Raffle.
\$75/person.

To make reservations, call 603.332.5080 or visit

www.rochesternh.org/AwardsCelebration

GREATER
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CHAMBER OF COMMERCE

ANNUAL MEETING BREAKFAST

FRIDAY, MAY 6, 2022

Underwritten by:  **breezeline™**

Hosted and Catered by:  **Frisbie Memorial Hospital**
It's about People. Technology. Trust.

Members are invited to attend this in-person Annual Meeting breakfast event, underwritten by Breezeline.

The event will include an update from **2022 Chairman of the Board, Janet Oliver of Unutil**, who will discuss goals for this year, introduce the Chamber's board of directors, and recognize retiring board members.

Former Chairman Alan Johnson of **Breezeline**, will provide a report of the previous year, and more.

The Annual Meeting and breakfast is hosted and catered by **Frisbie Memorial Hospital**.

The event is free to attend, but pre-registration is required and space is limited.

Register at:

www.rochesternh.org/AnnualMeeting

MARK YOUR CALENDARS THURSDAY, OCTOBER 12, 2022

Seacoast Area Job Fair

**JOB
FAIR**



48th Annual Golf Tournament

SAVE THE DATE!

Underwritten By  **WASTE MANAGEMENT**

Thursday, September 15, 2022
8:30 am Shotgun
Rochester Country Club
94 Church Street, Rochester

 GREATER
ROCHESTER
CHAMBER OF COMMERCE

Welcome New Members!

Human Resources

Rose Talent Consulting LLC

40 D Topaz Lane
Rochester, NH 03839
Phone: (603) 608-6217

Web: www.rosetalentconsulting.com

Manufacturing

Jaeger USA, Inc.

198 Pickering Road
Rochester, NH 03839
Phone: (603) 973-5155
Web: www.jaeger-ttc.com

Photography

Shawn Pierce Photography

1 Front Street, Suite 218
Rollinsford, NH 03869
Phone: (603) 630-4675
Web: www.shawnpiercephoto.com

Why Join the Chamber?

- To be part of something larger—an organization of like-minded people that strives to achieve and maintain a favorable economic environment in which to live and work
- To take advantage of membership benefits that will help your business grow
- To have access to networking opportunities
- To have access to many promotional opportunities for your business throughout the year
- To be heard by an organization that continually advocates for your business

There are many more reasons to join!

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Branyen Insurance
- CMG Financial
- COAST
- Cross Insurance
- Index Packaging
- KFC
- Rochester Crimeline
- Rte. 125 RV & Marine, Inc.
- Seacoast SCORE
- State Farm Insurance-Kevin Ryan, ChFC, RICP
- Subway
- Sunwater Pet Resort & Spa
- The Salvation Army
- The Village at Clark Brook
- Unitil
- Wayne Chick

Congratulations!

Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

5 YEARS

The Village at Clark Brook Apartments

10 YEARS

Spaulding Ave. Industrial Complex

15 YEARS

Grace Community Church

20 YEARS

Ambassador Program

The Ambassador Committee has been revamped for 2022 into the **Ambassador Program**!

The Ambassador Program is a great way to network, expand your contacts, and increase visibility for your business while informing other Chamber members about upcoming events, benefits, and more.

Ambassador duties can be done on *your* schedule; if you rack up enough points with various Ambassador activities, you may achieve Ambassador of the Year and be honored at the Chamber's Annual Meeting Breakfast!

To learn more about the new Ambassador Program, contact Tanya: events@rochesternh.org and see the insert for more information as well.



Become a 2022 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a **Chamber Scholarship Champion** by becoming a donor to benefit the annual scholarships given by the Chamber.

See the attached flyer for details!



SCHOLARSHIP CHAMPION



Increase Your Visibility with the Chamber in 2022

Your Chamber is offering you the opportunity to set up a partnership to promote your business in 2022. Rather than receiving multiple calls during the year regarding sponsorships and advertising of our various events and publications, we can meet with you to review our annual promotional opportunities that take place, and help you decide what works best for your business.

Whether you are a large, medium or small business, the Chamber offers various levels of promotional opportunities. Based on what you select, we will then invoice you as that event or promotion nears.

This partnership program can provide your business or organization with increased visibility throughout 2022. Chamber events are well attended, and our event partners receive promotion before, during and after events.

Call to see how you can help make your business stand out! For just a few minutes of your time, we can provide you an overview of our annual events, advertising and other promotional opportunities that are available, and help you decide how to receive a wide array of promotion throughout the year that is a good fit for your business, and for your budget.

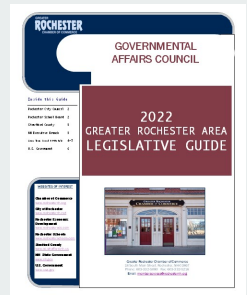
Contact Laura or Tanya to plan your business strategy with the Chamber at 603-332-5080.

See the insert for a list of sponsorship opportunities.

GOVERNMENTAL AFFAIRS COUNCIL

The Chamber's Governmental Affairs Council has resumed its monthly meetings. The committee is currently reviewing local, regional and state issues to monitor during the year. In addition, this committee oversees the State of the City breakfast forum, planned for September and the State Senate/State Representative (Rochester) Candidate Forum planned for October.

The 2022 Legislative Guide of local, county, state and federal elected officials is now available. This guide includes information for Rochester and surrounding communities in our service area. Stop by the Chamber office to pick one up or find it online



Join a Committee!

Have ideas?
Want to use your talents?
Want to learn new things?

Ask us about our committees; the strength of your business can be increased through committee involvement, plus it's fun and rewarding!

To learn more about 2022 Chamber committees, call us at: 603-332-5080 or visit us on the web: rochesternh.org

MEMBER NEWS

Arts In Reach (AIR) empowers teens in the Seacoast area through an inclusive creative community, integrating the arts and innovative mentoring. AIR offers programs for girls and gender expansive youth ages 11-18, that are accessible to all FREE of charge. Visit www.artsinreach.org

First Church Congregational at 63 S. Main Street, Rochester events:
ANNUAL YARD SALE - Saturday, May 7, 8am-Noon
Call: 603-332-1121 or e-mail: fristucc@atlanticbnn.net

The Governor's Inn is presenting "Wild Nights Trivia" is emceed by Brett Ricci and will feature pop culture, movies, music, sports, history, science & current events. We've got prizes, pub food and Carol on the new bar!
DUELING PIANO nights (Mar. 25, \$20) Advance tickets recommended for those. For more information, call 603-332-0107 or visit www.governorsinn.com

Goodwin Community Health is pleased to announce that **Kevin Zent, MD**, a primary care physician at Goodwin Community Health in Somersworth, will be presented with the Outstanding Clinician of the Year award. An honor given annually by Bi-State Primary Care Association, the award will be given at the Bi-State's Primary Care Conference on May 17, 2022.
For additional information, visit www.goodwinch.org.

Great Bay Community College holding in-person Open Houses at Portsmouth and Rochester Campuses in April
Portsmouth Campus (320 Corporate Drive) - April 7th, 4-6:00PM: Get information on the college's associate degree and certificate programs, transfer pathway programs, financial aid, the admissions process, academic support serves as well as athletic programs and student life programs. Tours of the campus will also be available.
Rochester Campus (5 Milton Road) - April 14th, 4-6:00 PM: Get information on the education, training, and career pathways of the hands-on manufacturing and technical programs available at Great Bay's Rochester campus. The event is open to anyone interested in manufacturing and technical skills pathways, including businesses in need of workforce training and development opportunities. Attendees can speak with admissions counselors and faculty, tour the campus, labs and get info on programs including Computer Numeric Control (CNC) Machining, Nondestructive Testing (NDT), Welding, Automotive Technologies and Motorcycle Maintenance and Repair. To register or for more information, visit <https://www.greatbay.edu/openhouse/>

HAVEN will present its 11th annual Kids are Our Business Breakfast on Friday, April 22nd at the Portsmouth Country Club at 8:30 am. HAVEN's Safe Kids Strong Teens K-12 prevention education programs help keep kids safe from sexual abuse, bullying, sexual harassment, and teen dating violence. For information or to register, [Click Here](#).

HCA Healthcare, Inc. (NYSE: HCA), one of the nation's leading healthcare providers, today announced that it has been recognized for the 12th time by Ethisphere, a global leader in defining and advancing the standards of ethical business practices, as one of the **2022 World's Most Ethical Companies**. HCA Healthcare is one of only seven honorees in the Healthcare Providers category this year.

Looking for something fun to do with your family over Easter weekend? Join us at the **HOLIDAY INN EXPRESS & SUITES- ROCHESTER, NH** for a "Weekend with the Easter Bunny". Our resident Easter bunny will be doing Easter crafts with the kiddos on Friday and Saturday evening from 3-5PM and will be hiding eggs overnight around the hotel for Easter morning! Call the hotel directly at 603-994-1175 or email us at sales@hierochesternh.com to book reservations now. Space is limited!

HRCU announces that 2022 marks their **60th anniversary** with history tidbits. While HRCU was established in 1962, it was in 1968 that our first office was opened in the old rectory on Bridge Street in Rochester!
HRCU is also proud to announce they received the **2021 Best of the Best "Best Transaction Experience"** and **"Best New Member Experience"** Awards in North America by CU Solutions Group and Member XP. This is the second year we have been recognized for "Best Transaction Experience". For more information, visit www.hrcu.org

Leone, McDonnell & Roberts, PA is pleased to welcome Client Accounting Specialist, Sharon Verrilli and Staff Accountant Michael Schermuly. Rejoining the firm are Senior Accountants John Aylard, CPA and Jill Guptill, CPA.
Sharon Verrilli joined the firm in 2021 as an Accounting Client Specialist. She has extensive experience in the accounting industry. She helps clients with QuickBooks and a variety of bookkeeping services.

Jill Guptill first joined the team in 1995, took some time off to raise her family, and is now working part-time as a Senior Accountant in the Wolfeboro office. A skilled and experienced CPA, Jill has specialized in audits and taxes throughout her lengthy tenure with the firm.
John Aylard has rejoined the firm as a part-time Senior Accountant in the Dover office. John's experience is extensive having worked in Boston for over 25 years specializing in tax preparation. He attended UNH earning a BS.
Michael Schermuly joined the firm in January as a Staff Accountant in the North Conway office. Michael has a diverse background having worked professionally in the music industry consulting and managing musicians. His experience and education will be of benefit to LMR clients.
For additional information, visit www.lmrpa.com.

LifeBalance Counseling, Coaching and Wellness is here to help. Located on the outskirts of Rochester, just minutes from downtown. We have added new clinicians to our already amazing team of therapists that have openings immediately. As always we accept Anthem, Cigna, Optum, Harvard Pilgrim Health Plans and Martin's Point as well as a self pay option. LifeBalance is as full spectrum practice not only offering talk therapy but Dietician Nutrition services to help get your body back on track as well as your mind. If you are looking for help with stress or emotional eating, chronic dieting, or just feeling sluggish we are here to help. Our New Registered and Licensed Dietitian Nutritionist is in network with Anthem, Cigna, and Optum and has daytime openings. Visit www.lifebalancecoachnh.com/.

The Monarch School of New England is pleased to announce the **2022 MSNE Golf Tournament: Thursday May 26, 2022** at the Rochester Country Club. Registration will begin at 7:30, with an 8:30 shotgun start. Sponsors and players are very welcome! To learn more about sponsorship opportunities available, or for more information, please contact: Amanda Martineau at: amartineau@monarchschoolne.org or visit: www.monarchschoolne.org/support/events/golf-tournament/. Thank you for helping MSNE create unlimited possibilities for students with special needs!

Northeast Credit Union is pleased to welcome **Bonnie Ward** as Vice President of Technology. As VP of IT, Ward will oversee digital infrastructure, digital development and IT solutions and continue to define technology roadmaps and implementation. Visit www.necu.org.

Our friends at **Service Credit Union** have partnered with Mobius Mobility to make their revolutionary personal mobility device, the iBOT, more accessible. With an iBOT loan from Service CU, anyone who is prescription eligible for the iBOT can apply for financing, with no money down and no credit check. The iBOT allows its users to rise to eye level with others, and navigate stairs, curbs and a variety of terrain. Check out servicecu.org/ibot for more info!

Southeast NH Habitat for Humanity is excited to announce newly appointed board member, **John H. Sokul, Jr.** to the Board of Directors. Sokul recently joined the nonprofit at a pivotal time of strategic planning and organizational growth. Sokul is a Partner at Hinckley Allen in Boston, MA and Manchester, NH, as well as a member of Hinckley Allen's Executive Committee. As a leading real estate attorney in NH and New England, he intends to bring years of invaluable real estate expertise to the organization. His creativity and results-oriented nature extends beyond solving legal issues and looks forward to working alongside the board of directors, staff, volunteers and partner families. He applies his knowledge and over 35 years of real estate experience in a practical, user-friendly manner to achieve outstanding results for his clients. For additional information, visit www.senhhabitat.org.

Spring Village at Dover is a specialized Memory Care Community providing a safe, comfortable environment for their residents on their memory care journey. Their staff are proud to serve their residents with respect, kindness, and the compassion they deserve. For more information about Spring Village at Dover, or to schedule an **Individualized Tour**, call: 603-842-4908 or visit: springvillagedover.com

Vouchers for Veterans and the City of Rochester are proud to announce that they will once again be putting heroism on display this Memorial Day Weekend. Like last year's event held at the Rochester Common, full size American Flags will be displayed around and within the 1/3-mile oval park. The **Field of Honor** is free to the public and will open on Saturday, May 28, 2022, at 9am. The display will remain in place until dismantling early Tuesday morning, May 31. Each night at 7pm, a bugler will play taps to commemorate members of all branches of the armed forces. This year 550 flags will be erected with 100 of those dedicated specifically to NH and ME veterans who died in service. The multi-day event expects to draw thousands of visitors who will come and pay their respects to the men and women who have served our country, some with the ultimate sacrifice. Each flag is 3 feet by 5 feet and costs \$40.00. Visit www.vouchersforveterans.org.

Waste Management in need of filling positions for Diesel Mechanics/Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <https://careers.wm.com/>

WorkReadyNH offers online Zoom classes!
[Click Here for the Virtual Session Information Flyer](#)
[Click Here to view the Winter Class Schedule](#)

The **Granite YMCA** knows that healthy lifestyles are achieved through nurturing the mind, body and spirit. That is why they are pleased to offer members of your company a special wellness partnership as an investment in their health and well-being. As a member, you can join any branch of The Granite YMCA and receive a **10% discount on your monthly rate**. They will even **waive your join fee (up to a \$75 savings)**! When you join the Y, you are coming together with men, women, and children from your community who are committed to youth development, healthy living, and social responsibility.

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS,
PLEASE E-MAIL IT TO:
MEMBERSERVICES@ROCHESTERNH.ORG

What's Been Going On at the Chamber?

7

MEET NEW BOARD MEMBER TIMOTHY JONES



The Chamber is pleased to welcome Timothy Jones to the board of directors. Tim is the CEO at Frisbie Memorial Hospital located at 11 Whitehall Road in Rochester, NH.

Prior to coming to Frisbie, Tim was the CEO of Encompass Health in Springhill, FL. Tim has served in roles including Chief Operating Officer and Senior VP of Concord Hospital in Concord, NH, and as CEO of Northern Berkshire Healthcare in North Adams, MA. He started his health care career as a Radiation Therapist.

Tim has a track record for proactively leading organizations through current and anticipated challenges. He understands the importance of building a strong culture and delivering on exceptional employee, physician and patient engagement. He has also demonstrated the ability to build strong relationships to collaboratively grow service lines and accelerate organizational performance.

Tim earned his Bachelors in Science and his MBA from California State University and is a Fellow of the American College of Healthcare Executives.

Tim resides in Portsmouth with his wife, Gina, and they have 4 children.

MEET NEW BOARD MEMBER DAVID STEVENS



The Chamber is pleased to welcome David Stevens to the board of directors. Dave is a Realtor with Hourihane Cormier & Associates, located at 170 South Main Street in Rochester, NH.

Dave is a Retired Sargeant Major with the U.S. Army where he received several awards including the Bronze Star.

In addition to the Chamber, Dave is a Member of the American Legion Post 7, Rochester Elks, Knights of Columbus, Spaulding High School Band Boosters, and Thank a Rochester Police Officer Committee.

Dave has been involved with many civic organizations in Rochester. He currently serves on the Rochester Police Commission. He also served on the Rochester City Council where he served as Deputy Mayor, City Councilor, and as Chairman of the Zoning Board of Adjustments. He also served on the Opera House Board of Directors, President Spaulding High School Alumni, P.T.A. Treasurer, Veterans Council, Youth Soccer Coach and Strafford County Board of Realtors Education Chair.

Dave holds a MS in Public Administration in Administration Organization and Management.

Dave resides in Rochester with his wife, Audrey, and they have 2 children.

Energy audit fund grants available for NH small businesses

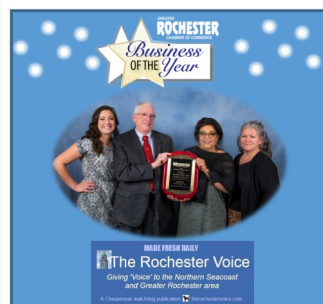
Businesses are looking to energy efficiency and renewable energy to help reduce operating costs and improve their facilities. As part of its Clean Energy Fund, the Community Development Finance Authority offers grants covering 75% of the cost of a comprehensive energy audit. CDFA works with businesses to identify project funding sources and can provide low-cost financing for clean energy implementation projects.

Click here for more information. Limited spots available.

NH Business Committee for the Arts accepting nominations for awards

The New Hampshire Business Committee for the Arts is accepting nominations for its 38th annual arts awards, which honor individuals, businesses and cultural organizations for their impact on the state's arts and cultural community. Nominees will be honored at the Arts Awards Gala May 11 at the DoubleTree by Hilton Manchester Downtown. Submit nominations through March 25 at nhbca.com/make-a-nomination.

Celebrating
**COMMUNITY
LEADERS**



Officers

Chairman of the Board:
Janet Oliver
Unitil

Chairman-Elect:
Kerrie Landry
Waypoint

Vice Chair, Governmental Affairs:
Paul Gatehouse
Independence Financial Advisors

Vice Chair, Membership:
Mark Zoeller
Zoeller Realty Group- Keller Williams

Vice Chair, Events & Fund Raisers:
David Richard
D.F. Richard Energy

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Alan Johnson
Breezeline

Directors

Mandy Barstow
Studio 109 Dance, Voice & Drama

Amy Brown
Yankee Electric & Co., LLC

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Mark Farrell
Laars Heating Systems

Daniel Jalbert
Comcast Business

Lauren Jerr
Spaulding High School

Timothy Jones
Frisbie Memorial Hospital

Kevin Miller
Profile Bank

Tatjana Simon
Northeast Credit Union

David Stevens
Houirhane, Cormier & Associates

Rob Sweren
Spaulding Composites, Inc.

Caitlyn Turgeon
HBL Insurance

Chamber Staff

Laura Ring
President/CEO

Tanya Hervey
Office Manager and
Events & Communications

**Greater Rochester
Chamber of Commerce**

18 South Main Street
Rochester, NH 03867
(603)332-5080

rochesternh.org



April 2022 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
					1	2	UPCOMING EVENTS MAY 6 ANNUAL MEETING BREAKFAST MAY 12 BAH AT FRISBIE JUNE 1 ANNUAL AWARDS CELEBRATION 5-8PM SEPTEMBER 15 GOLF TOURNAMENT 8:30 AM OCTOBER 12 JOB FAIR COMMUNITY CENTER DECEMBER 2 TREE LIGHTING DECEMBER 4 HOLIDAY PARADE
3	4	5	6	7 8:00 am Chamber Raffle Comm.	8	9	
10	11	12	13	14 8:00 am Banquet Comm. 4:00 pm Chamber 101	15	16	
17	18	19	20	21 7:30 AM Governmental Affairs Comm.	22 7:30 am Board of Directors	23	
24	25	26	27	28 4:00 pm Chamber 101	29	30	
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							



The Greater Rochester Chamber of Commerce is seeking an enthusiastic, multi-tasking and energetic individual who will become part of a diverse, dynamic, and collaborative team that works on behalf of its members as its **Membership Development Coordinator**.

The successful candidate will be responsible for assisting in the operation of developing and managing member relations for existing and prospective members. This individual will maintain a database to organize membership recruitment and retention efforts that supports the successful onboarding and engagement of its members, and to assist them in utilizing their benefits and becoming involved.

Know someone that might be interested?

For more details or to submit resumes, contact

Brylye Collins at RoseTalent Consulting:
bcollins@rosetalentconsulting.com



Rose
Talent
Consulting

ANNUAL MEETING BREAKFAST FRIDAY, MAY 6, 2022

Underwritten by:



Hosted and Catered by:



JANET OLIVER



**2022
Chairman of the
Board**

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Register at:

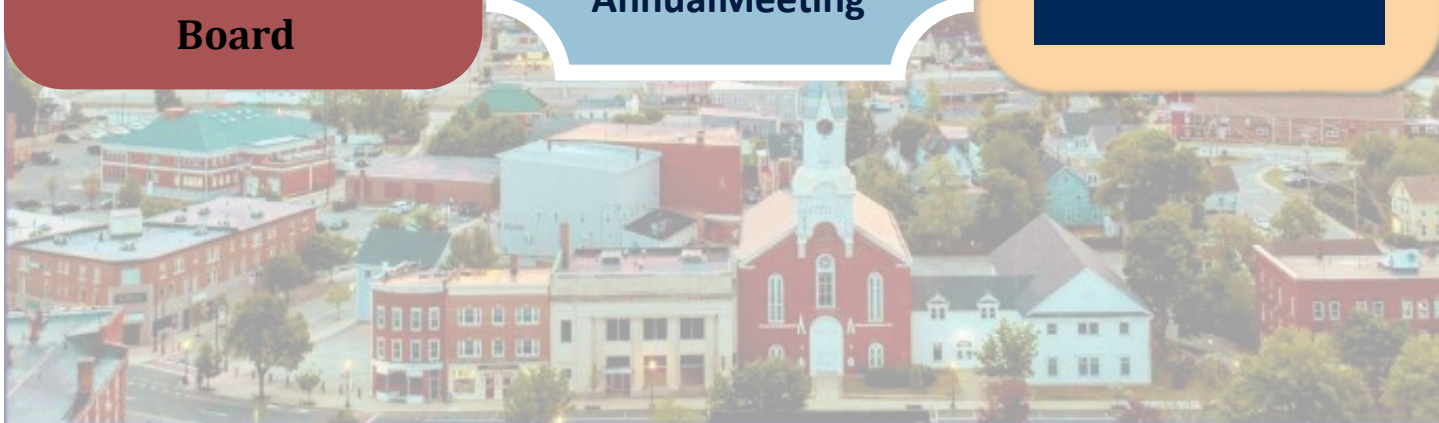
**[www.rochesternh.org/
AnnualMeeting](http://www.rochesternh.org/AnnualMeeting)**

**FRIDAY,
MAY 6, 2022**

7:30-9:00AM

**Frisbie
Memorial
Hospital
Community
Education &
Conference
Center**

**11 Whitehall
Road, Rochester**





BUSINESS *after* hours

A stylized graphic of a clock face, showing the numbers 1 through 12, with a blue arc indicating the time is after 5:30 PM.

Thursday, May 12, 2022 / 5:30-7:00 PM

Hosted by:



It's about People. Technology. Trust.

Held at:

**Frisbie Memorial Hospital's
Community Education &
Conference Center**

The Greater Rochester Chamber of Commerce is pleased to have **Frisbie Memorial Hospital** host their May **Business After Hours**.

This Business After Hours will be an in-person event at their
Community Education & Conference Center.

Meet Frisbie's leadership team and learn about the many
exciting changes that are taking place.

Bring business cards for networking with fellow Chamber
members and for door prizes.

Hors d'oeuvres and beverages will be provided.

Please RSVP by May 5, 2022 to:
www.rochesternh.org/FrisbieBAH



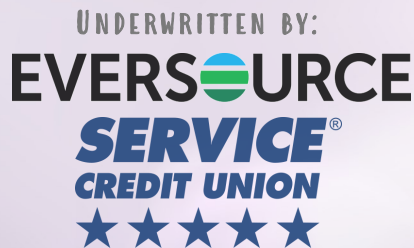
Spring Forward!

ANNUAL AWARDS CELEBRATION

JUNE 1, 2022 / 5:00-8:00PM

THE OAKS GRANDVIEW BALLROOM

WWW.ROCHESTERNH.ORG/AWARDSCELEBRATION



Corporate Co-Sponsors:

Cost: \$1,000.00

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Dinner & Awards Banquet
- Business logo prominently displayed on event invitations mailed to 700 contacts and on event programs
- Business name included in all publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation displayed at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Social Time Sponsor:

Cost: \$750.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Banner displayed at event in social hour gathering space
- Business name included in publicity: press releases, local cable channel, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation displayed at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Registration/Program/Technology Sponsor:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs (*Ad on back of programs for Program sponsor*)
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Entertainment Sponsor:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event (*at Registration Table if Registration Sponsor*)
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Awards Sponsor:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs (*Ad on back of programs for Program sponsor*)
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and prominently displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

SEE REVERSE SIDE FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES!

Dessert/Coffee Sponsor:

Cost: \$300.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the Event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Decoration Sponsor:

Cost: \$300-\$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Table Sponsor:

Cost: \$100/table

This sponsorship provides your business with the following:

- Business name displayed on the table
- Business name listed on insert in the Annual Dinner and Awards Banquet program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

Centerpiece Sponsor:

Cost: \$500.00

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity, including press releases and Chamber newsletter
- Signage made and displayed at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter



Yes, My Business Would Like to Become a Sponsor at the Level Listed Below:

- | | |
|---|---|
| <input type="checkbox"/> \$1,000 Corporate Sponsor | <input type="checkbox"/> \$500 Entertainment Sponsor |
| <input type="checkbox"/> \$750 Social Hour Sponsor | <input type="checkbox"/> \$500 Centerpiece Sponsor |
| <input type="checkbox"/> \$500 Program Sponsor | <input type="checkbox"/> \$300 Dessert Sponsor |
| <input type="checkbox"/> \$500 Technology Sponsor | <input type="checkbox"/> \$300 Coffee Sponsor |
| <input type="checkbox"/> \$500 Awards Sponsor | <input type="checkbox"/> \$300-\$500 Decoration Sponsor |
| <input type="checkbox"/> \$500 Registration Sponsor | <input type="checkbox"/> \$100 Table Sponsor |

☐ Invoice me ☐ Payment Enclosed ☐ Charge My Card

Business _____ Contact Name _____

Phone _____ Email _____

☐ Visa ☐ Mastercard ☐ Discover ☐ American Express

Credit Card Number _____ Expiration Date _____ CVV _____

Complete and return to: Greater Rochester Chamber of Commerce

18 South Main Street | Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216
Email: events@rochesternh.org



Spring Forward Annual Awards Celebration

WEDNESDAY, JUNE 1, 2022 / 5:00-8:00PM
THE OAKS GRANDVIEW BALLROOM

GRAND PRIZE RAFFLE YOUR CHANCE TO WIN \$1,500 CASH!

Sponsored By:



THE WINNING TICKET WILL BE DRAWN AT THE CHAMBER'S ANNUAL AWARD CELEBRATION ON
WEDNESDAY, JUNE 1 AT THE OAKS GRANDVIEW BALLROOM.

YOU DO NOT HAVE TO BE PRESENT TO WIN.

ORDER ONLINE! ROCHESTERNH.ORG/AWARDSCELEBRATION

NAME: _____

COMPANY NAME: _____

ADDRESS: _____

PHONE: _____ TICKETS: _____ x \$2.00 each or Book of 6: _____ x \$10.00 each

Total Due: \$ _____ Payment Enclosed _____ Invoice Me _____

Detach and Return Form To: Greater Rochester Chamber of Commerce
18 South Man Street, Rochester NH 03867 / rochesternh.org / events@rochesternh.org

PRESENTED BY



EVERSOURCE

UNDERWRITTEN BY



2022 SPONSORSHIP OPPORTUNITIES

Follow the Yellow Brick Road to the Chamber Raffle Bash!

Friday, August 12
6-9pm
The Rochester Elks

*Only 325 Tickets Will Be Sold for a Chance to Win a
Harley Davidson Motorcycle or \$10,000!*

Underwritten by



Buffet Sponsor- \$500

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Prominent recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Dessert Sponsor- \$500

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Prominent recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Program Sponsor- \$500

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Prominent recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Presentation Sponsor- \$500

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Prominent recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Registration Sponsor- \$500

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Prominent recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Technology Sponsor- \$500

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Prominent recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Social Hour Sponsor- \$350

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Entertainment Sponsors- \$300

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

SEE REVERSE SIDE FOR MORE SPONSORSHIP OPPORTUNITIES

2022 SPONSORSHIP OPPORTUNITIES

Follow the Yellow Brick Road to the Chamber Raffle Bash!

Friday, August 12
6-9pm
The Rochester Elks

*Only 325 Tickets Will Be Sold for a Chance to Win a
Harley Davidson Motorcycle or \$10,000!*

Underwritten by



Scratch Ticket Sponsor- \$300

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Game Sponsor- \$200

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Decoration Sponsors- \$100

Logo on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Recognition on signage at event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

Table Sponsors- \$50

Chance to win Table Decorating Contest by decorating sponsored table (optional)
Listed on Chamber Update newsletter flyers monthly, all email blasts sent to over 1,000 recipients and on the event programs
Announcement of sponsorship at event
Recognition on/decoration of a table at the event
Recognition on Thank You Flyer in Chamber newsletter following event and in Facebook post on Chamber page

CHAMBER RAFFLE BASH SPONSORSHIP SIGN UP

Company: _____ Contact: _____

_____ \$500 Level _____ \$350 Level _____ \$300 Level _____ \$200 Level _____ \$100 Level

☐ Payment Enclosed

☐ Invoice Me

Please Return Form To:

Greater Rochester Chamber of Commerce

18 South Main Street, Rochester, NH 03867

Phone: 603-332-5080 ~ Fax: 603-332-5216 ~ Email: events@rochesternh.org

rochesternh.org

Follow
the
Yellow Brick Road
to the Chamber Raffle Bash!

Friday, August 12
6-9pm
The Rochester Elks

*Only 325 Tickets Will Be Sold for a Chance to Win a
Harley Davidson Motorcycle or \$10,000!*



**Chance to Win either a
2022 Harley Davidson FXBBS Street Bob
or \$10,000!**



UNDERWRITTEN BY:

D.F. RICHARD



**Only 325 tickets will be
sold at \$100 each**

**Early Bird Raffle Deadline:
June 30, 2022**

TICKET SPONSOR



CHAMBER RAFFLE BASH EVENT:

Friday, August 12, 2022 • 6:00-9:00pm

The Rochester Elks

HOSPITALITY SPONSOR



Enjoy a whimsical evening that includes an exciting reverse Raffle Drawing and great Second Chance Prizes ! When you purchase your Chamber Raffle ticket at one of the following Rochester restaurants, you'll receive a \$10 gift card to that restaurant: **Granite Steak & Grill, Mitchell Hill BBQ Grill & Brew, and Windjammer's Seafood Restaurant.** Purchase your ticket through the Chamber office or website and select a \$10 gift card to one of the restaurants listed.

TO ORDER TICKETS ONLINE: ROCHESTERNH.ORG

Chamber Raffle Ticket Form

Name _____ Company _____

Address _____ Phone _____

of Tickets Requested @ \$100.00 each _____ Payment Enclosed \$ _____ Please Invoice Me \$ _____

PLEASE RETURN TO

Greater Rochester Chamber of Commerce, 18 South Main Street, Rochester, NH 03867
Phone: 603-332-5080 Fax: 603-332-5216 Email: events@rochesternh.org Order online at: www.rochesternh.org

Lunch Box Sponsor- Receive the following promotion:
Logo included on player's boxed lunches
Logo displayed on PowerPoint Presentation at event
Business name will be announced at the awards dinner following the tournament
Logo in the Golf Tournament programs, newsletter flyers and eblasts
Recognition as sponsor on Chamber's social media pages
Business name listed on newsletter flyer following the tournament

LUNCH BOX SPONSORSHIP

Lunch Box Sponsor: \$1,100 _____
Co-Sponsor: \$550.00 _____

Awards/Program/Social Hour/Hors D'oeuvres Sponsor- Receive the following promotion:

Logo displayed on PowerPoint Presentation at event
Business name will be announced at the awards dinner following the tournament
Logo in the Golf Tournament programs (*Program sponsor receives ad on back page*)
Business logo listed on newsletter flyers and eblasts
Recognition as sponsor on Chamber's social media pages
Business name listed on newsletter flyer following the tournament

AWARDS/PROGRAM/SOCIAL HOUR/ HOR D'OEUVRES SPONSORSHIPS

Program Sponsor: \$500.00 _____
Awards Sponsor: \$500.00 _____
Social Hour Sponsor: \$500.00 _____
Hors D'oeuvres Sponsor: \$500.00 _____

Golf Cart/Registration Sponsor- Receive the following promotion:

Sign with business name attached to golf carts during entire tournament (*Golf Cart Sponsor only*)
Signage at Registration Table and ability to hand out items during Registration (*Registration Sponsor only*)
Logo displayed on PowerPoint Presentation at event
Logo in the Golf Tournament programs, newsletter flyers and eblasts
Recognition as sponsor on Chamber's social media pages
Business logo listed on newsletter flyer following the tournament

REGISTRATION SPONSORSHIP \$350.00 _____

GOLF CART SPONSORSHIP

1 Sponsor \$800.00 _____
2 Sponsors ea. \$400.00 _____

Hole Sponsors- Receive the following promotion:

Signage with company name on course at the tee, on the green and in fairway
Logo in Golf Tournament programs, newsletter flyer and eblasts
Business name will be announced at the awards dinner following the tournament
Business logo displayed on PowerPoint presentation at the tournament
Business logo listed on newsletter flyer following the tournament

HOLE SPONSOR FEE

Sponsorship fee if sign up a foursome: \$300.00 _____
Sponsorship fee without a foursome: \$350.00 _____

Hole Sponsors can set up a table w/ their promotional items on the green

Tee, Green or Fairway Sponsors—Receive the following promotion:

Signage with company name at either the tee, on the green or in the fairway
Listing in the Golf Tournament programs
Business name displayed on PowerPoint presentation at the tournament
Business name listed on newsletter flyer following the tournament

TEE, GREEN OR FAIRWAY SPONSOR

Tee/Green/Fairway Sponsor: \$200.00 _____

Team/Individual Prize Sponsors- Receive the following promotion:

Listing in the Golf Tournament programs
Business name announced at the awards ceremony for winning players and teams
Business name listed on the Chamber newsletter flyer following the tournament.
Top Men and Women's team prizes will be awarded

TEAM/INDIVIDUAL PRIZE SPONSOR

Individual Prize: \$25-\$50 _____
Team Prize: \$80-\$100 _____
Top Team Prize: \$200 Each Team _____

Hole in One Sponsors—Receive the following promotion:

Signage with company name on course at the tee
Logo in Golf Tournament programs, newsletter flyer and eblasts
Business name will be announced at the awards dinner following the tournament
Business logo displayed on PowerPoint presentation at the tournament
Business logo listed on newsletter flyer following the tournament

HOLE IN ONE SPONSOR

Sponsor fee if signing up a foursome: \$350.00 _____
Sponsor fee without a foursome: \$400.00 _____

Hole-In-One Sponsors can set up a table w/ their promotional items on the green

Raffle and Auction Prize Sponsors- Receive the following promotion:

Business name announced during raffle drawing or live auction
Listing in Golf Tournament programs
Business name listed on the Chamber newsletter flyer following the tournament.

RAFFLE PRIZE/AUCTION ITEM

Provide a gift certificate, gift item,
golf related item, rounds of golf, tickets
for concert or sporting event, etc. _____

Goody Bag Sponsors — provide a golf related item to be placed in the 150 goody bags given to tournament players receive the following promotion:

The opportunity to showcase business name on the item included in the goody bag
Listing in Golf Tournament programs
Business name listed on the Chamber newsletter flyer following the tournament

GOLF GOODY BAG ITEMS

Provide us with 150 golf balls, tees,
markers, towels, or bag tags, etc.
with your business name _____

GOLF TOURNAMENT SPONSOR SIGN-UP

**Sign Me
Up!**

_____ Please sign my business up as a Sponsor for the box checked above Sponsor Fee \$ _____ Invoice Me _____ Payment Enclosed

If providing Items for raffle, auction, or goody bags, please list items (qty. 150 of each): _____

Business _____ Phone _____

Contact _____ Email _____

Complete Form & return to: Greater Rochester Chamber of Commerce / 18 South Main Street, Rochester, NH 03867 / Email: events@rochesternh.org • Fax: (603) 332-5216



48th Annual Golf Tournament

Rochester Country Club

Thursday, September 15, 2022

8:30 am Shotgun



SPONSORSHIP & PLAYER PACKAGE OPPORTUNITIES

TYPE OF SPONSORSHIP

HOLE SPONSORSHIPS

AMOUNT

AMOUNT

HOLE SPONSORSHIP WITH A /FOURSOME
HOLE SPONSOR WITHOUT FOURSOME
(SIGNAGE AT TEE, GREEN AND FAIRWAY)
* Hole Sponsors can have a table on the green
TEE, GREEN OR FAIRWAY SPONSOR
(SIGNAGE AT TEE, OR GREEN, OR FAIRWAY)

WITHOUT PASSPORT WITH PASSPORT

\$900 \$1040

\$350

\$200

PRIZE SPONSORSHIPS

HOLE-IN-ONE SPONSORSHIP WITH FOURSOME
HOLE-IN-ONE SPONSOR (WITHOUT FOURSOME)
* Hole-In-One Sponsors can have a table on the green
INDIVIDUAL PRIZE (PRO SHOP GIFT CERTIFICATE TO INDIVIDUAL)
TEAM PRIZE (PRO SHOP GIFT CERTIFICATES TO EACH TEAM PLAYER)
TOP TEAM PRIZE (MEN'S AND WOMEN'S TEAM)

\$950 \$1090

\$400

\$25 or \$50

\$80 or \$100

\$200 Each Team

CART SPONSORSHIP

CART SPONSOR (Business name on cart): \$800 (signage on all carts) OR \$400 (shared signage on carts)

BOX LUNCH SPONSORSHIP

BUSINESS NAME/LOGO ON BOX LUNCHES PROVIDED TO PLAYERS: \$1,100 (signage on ALL lunches) OR \$550 (shared signage on lunches)

Golfer Registration Information

____ Please sign up the foursome listed below
(If more than 1 team, please use separate form)

____ Please sign up the player(s) listed below

PLEASE INDICATE PLAYER MEAL CHOICES:

PLAYER NAME: LUNCH: ___ Ham ___ Turkey ___ Veggie
DINNER: ___ Lobster ___ Steak ___ Chicken

PLAYER NAME: LUNCH: ___ Ham ___ Turkey ___ Veggie
DINNER: ___ Lobster ___ Steak ___ Chicken

PLAYER NAME: LUNCH: ___ Ham ___ Turkey ___ Veggie
DINNER: ___ Lobster ___ Steak ___ Chicken

PLAYER NAME: LUNCH: ___ Ham ___ Turkey ___ Veggie
DINNER: ___ Lobster ___ Steak ___ Chicken

____ COMPANY # Of Additional Guests for
Clambake Only:

____ PHONE ___ Lobster ___ Steak ___ Chicken

Payment Information

All player fees must be received by August 31, 2022

☐ Bill Me ☐ Check Enclosed ☐ Charge my Credit Card

Credit Card # _____ Exp. date _____ CVV # _____
Signature _____ ☐ MasterCard
☐ Visa
☐ Discover
☐ American Express

Please check your player/sponsor preferences below:

- ☐ Foursome w/Hole Sponsor Package \$900 or \$1040 \$ _____
WITH PASSPORT
- ☐ Foursome w/Hole-in-One Sponsor Pkg \$950 or \$1090 \$ _____
WITH PASSPORT
- ☐ Hole-in-one Sponsor Only (no foursome) \$400 \$ _____
- ☐ Hole Sponsor Only (no foursome) \$350 \$ _____
- ☐ Prize Sponsor ___\$25 ___\$50 ___\$80 ___\$100 ___\$200 \$ _____
- ☐ Cart Sponsor ___\$800 (one) ___\$400(shared) \$ _____
- ☐ Box Lunch Sponsor ___\$1,100 (one) ___\$550 (shared) \$ _____
- ☐ Golf Players (no passport) ___ Players @ \$150 each \$ _____
- ☐ Golf Players with Passport Package—Includes: 15 raffle tickets, 2 Mulligans, Vegas hole, Specialty Drive Hole, and putting contest entry fees (Add'l \$35/player) ___ Players @ \$185each \$ _____
- ☐ # Dinner Only Guests ___ Guests @ \$50 each \$ _____

GRAND TOTAL

\$ _____

2022 Seacoast Area

**JOB
FAIR**



**James W. Foley Memorial Community Center
150 Wakefield Street, Rochester**

**Wednesday, October 12, 2022
3:00-7:00pm**

2022 JOB FAIR SPONSORSHIP OPPORTUNITIES

*Increase your company's visibility and show support in the community by being a 2022 Job Fair sponsor!
Your sponsorship includes prime space at the event, where you can meet and recruit new employees,
and have access to other employers to grow your contacts and share ideas.*

CORPORATE SPONSORS & PROGRAM SPONSOR

Cost: \$500

This sponsorship level offers the following:

- Prime space at the event
- Business name & logo included on all promotion related to the event including flyers, posters, Chamber newsletter, event program, e-mail blasts, press releases and social media announcements
- Business name & logo on event signage at the event. *Program sponsor gets ad on program distributed at event*

JOB SPONSORS

Cost: \$500

This sponsorship level offers the following:

- Prime space at the event
- Business name & logo included on all promotion related to the event including flyers, posters, Chamber newsletter, event program, email blasts, press releases & social media announcements
- Business name & logo on event signage at the event

Please sign my business up for the following sponsorship level: _____

_____**Invoice Me**

_____**Payment Enclosed**

Business: _____ **Email** _____

Contact: _____ **Phone:** _____

Complete and Return by September 23, 2022 To: Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867 / Fax: 603-332-5216 / Email: events@rochesternh.org





2022 Seacoast Area

JOB FAIR



James W. Foley Memorial Community Center
150 Wakefield Street, Rochester

Wednesday, October 12, 2022
3:00-7:00pm

2022 JOB FAIR EMPLOYER SIGN UP

Increase your company's visibility to potential job candidates with a table at the 2022 Seacoast Area Job Fair, where you can meet and recruit new employees and have access to other employers to grow your contacts and share ideas.

Please sign my business up as a Job Fair Employer Participant:

Business Name: _____

Contact: _____ **Phone:** _____

E-Mail: _____

Positions my company is hiring for:
(Use reverse side if more space needed)

_____	_____
_____	_____
_____	_____

Please indicate if you will be conducting job interviews: **Yes** **No**
(There will be a separate area for interviews)

Will you need a tablecloth? **Yes** **No**

Will you need electricity? **Yes** **No**
(Electricity is limited and is not guaranteed—please plan accordingly)

The 2022 Seacoast Area Job Fair is being presented at no cost to you— what we ask is for your help with promoting the event on your company's website, social media, newsletter, e-blast, etc.
Please initial here to agree: _____

SUGGESTED ITEMS TO BRING:

- | | |
|----------------------|--|
| • Application Forms | • Business Cards |
| • Job Descriptions | • Current / Future Job Openings |
| • Brochures / Flyers | • Promotional Materials (banners, signs, swag) |

Complete and Return by August 1, 2022 To: Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867 / Fax: 603-332-5216 / Email: events@rochesternh.org

BE A CHAMPION! HELP FUND A 2022 SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its members the opportunity to be named a **Chamber Scholarship Champion**. Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to several graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization, to help toward their college expenses.

PROMOTION OPTIONS:

\$1,000

- Company/Organization logo prominently displayed on Chamber website
- Individual social media shout-out
- Company/Organization logo in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony
- Personal letter from your company/organization included with scholarship recipient's award letter

\$500

- Company/Organization logo displayed on Chamber website
- Individual social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony

\$100

- Company/Organization logo displayed on Chamber website
- Social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization name on E-blast
- Company/Organization thanked at Scholarship Ceremony



___ **YES, please sign up my business to become a Chamber Scholarship Champion!**

___ \$1,000 ___ \$500 ___ \$100 ___ Payment Enclosed ___ Invoice Me

Company Name _____

Contact Person _____ Phone _____

E-Mail: _____

RETURN FORM TO:

Greater Rochester Chamber of Commerce
18 South Main Street Rochester, NH 03867
Phone: 603-332-5080 / Fax: 603-332-5216
Email: memberservices@rochesternh.org

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

2022 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average.
- Application must be completed in full to be considered.
- Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION

**DEADLINE:
APRIL 1, 2022**

Student Information

Student's Name _____ Phone _____
Mailing Address _____
Email _____

Educational Information

High School Attending: _____
SAT Math: _____ SAT Writing: _____
GPA: _____ SAT Verbal: _____ SAT Reading: _____
SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____
College Attending _____

Estimated College Expenses

Tuition \$ _____ Room & Board \$ _____ Fees \$ _____
Commuter Travel \$ _____ Books & Supplies \$ _____ **TOTAL** \$ _____

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____
Name of Employee at Chamber Member Company _____
Employee's Relationship to Student _____
I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative _____ Date _____

SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature _____ Parent/Guardian Signature _____ Date _____

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216

2022 AMBASSADOR PROGRAM



The Chamber's Ambassador Committee has been reimagined into the **Ambassador Program**, which will allow our Ambassadors more flexibility, more incentives, and still offers Ambassadors the opportunity to strive for the esteemed Ambassador of the Year Award.

Chamber Ambassadors promote and enhance the benefits of Chamber membership and serve as the liaison between the membership, Board of Directors and staff to ensure member satisfaction.

Strong businesses start with a strong contacts base; being a Chamber Ambassador has many benefits including increasing your contacts base, increasing visibility for your business, and becoming fluent in Chamber member benefits so you can use them to their full potential with your own membership.

Being a Chamber Ambassador enhances your Chamber membership experience, without a huge time commitment. Each Ambassador is given everything they need to get started, and can work around their own schedule—we hope you'll consider becoming an Ambassador!

Contact Tanya at the Chamber office for more information: Call 603-332-5080 x:3 or e-mail: events@rochesternh.org

Chamber 101



April Sessions

Thursday, April 14 / Thursday, April 28

4:00-5:00pm

In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form
and e-mailing it to: memberservices@rochesternh.org, or call
the Chamber office: 603-332-5080

COMPANY NAME:

PRIMARY CONTACT:

E-MAIL:

ATTENDEE NAME(s):

Sign Me Up!

Contact Member Services for more information
or to register: 603-332-5080 x:2
E-mail: memberservices@rochesternh.org

Community Expo & Job Fair

The **Community Expo and Job Fair** presents a wonderful opportunity for businesses to promote themselves, and job seekers can learn about the job openings that are available in the area. The Community Expo & Job Fair offers both a venue to showcase your business in a trade show format as well as a resource for employers to meet potential candidates for existing or future job openings.

There are several sponsorship opportunities available for those interested that include being an exhibitor at the event. All sponsors are recognized in the event program, on the event PowerPoint, announced at the event, on the Chamber's website, on social media, in the promotional event e-blasts and in the



Holiday Events

Holiday Parade—One of the most successful parades on the Seacoast with floats, marching bands, marching and mobile units, and more.

Holiday Tree Lighting—Features the lighting of Rochester's tree with caroling, dance performances and family activities.

All sponsors for these events are recognized in the event programs, at the event, on the Chamber's website, in social media, in promotional e-blasts, in video and in the Chamber's newsletter. Underwriter, Division and Band Sponsors have banners carried throughout the parade. These events are also video recorded and broadcast throughout the holiday season.



GREATER ROCHESTER CHAMBER OF COMMERCE

2022 Promotional Opportunities

View 2022 promotional opportunities for your business with our events, programs and publications. For more information or to sponsor, contact the Chamber office at (603)332-5080 or email: events@rochesternh.org

Sponsor Levels

Underwriter	\$3,000
Booth Co-Sponsor	\$500
Event Sponsor	\$500
Hospitality Sponsor	\$500
Registration Sponsor	\$300
Technology Sponsor	\$500
Program Sponsor	\$500
Exhibitor (Non-Member)	\$200
Exhibitor (Member)	\$150

See the insert for sponsoring information for programs and publications

Sponsor Levels

Parade

Underwriter	\$3,500
Division Sponsor	\$500
Band Sponsor	\$350-\$1,000
Assembly Area/Snack Sponsor	\$200
Film/Video Sponsor	\$300
Parade Donor	\$100
Parade Sponsor	\$50

Tree Lighting

Underwriter	\$2,500
Program Sponsor	\$500
Film /Video Sponsor	\$500
Collection Sponsor	\$500
Ceremony Sponsor	\$500



Annual Dinner & Awards Banquet

The **Annual Dinner & Awards Banquet** is the Chamber's Gala event of the year, featuring the presentation of the Business, Citizen and Non-Profit of the Year awards along with a delicious dinner, raffles, and musical entertainment at a social gathering with fellow Chamber members and guests.

The Banquet offers various sponsorship opportunities to fit all levels. Every sponsorship level is recognized in some facet in the event program, at the event, on the Chamber's website, on social media, in promotional e-blasts and in the Chamber's newsletter. Higher level sponsorships get recognition on the invitation. Underwriter, Corporate Sponsors and Grand Raffle Prize Sponsors receive tickets to the event.



Sponsor Levels

Underwriter	\$3,000
Grand Raffle Sponsor	\$1,500
Corporate Sponsor	\$1,000
Social Hour Sponsor	\$750
Entertainment Sponsor	\$500
Decoration Sponsor	\$400
Centerpiece Sponsor	\$400
Program Sponsor	\$500
Technology Sponsor	\$500
Awards Sponsor	\$500
Registration Sponsor	\$500
Dessert Sponsor	\$300
Table Sponsor	\$100

Golf Tournament

The **Chamber's Annual Golf Tournament** presents a wonderful opportunity for members to network while enjoying day of golf. Player fees cover the cart and green fees, continental breakfast, lunch, hors d'oeuvres and clambake dinner! Players also have the option of purchasing passports for entry into specialty hole contests as well as raffle tickets for the many prizes.

The Golf Tournament presents many great opportunities for businesses to get their name out on the course and be recognized at the tournament. All sponsors are recognized in the event program, at the awards ceremony following the event, on the Chamber website, on social media, in promotional e-blasts and in the Chamber's newsletter.



Sponsor Levels

Underwriter	\$3,500
Hors D'oeuvres Sponsor	\$500
Awards Sponsor	\$500
Lunchbox Sponsor	\$550
Program Sponsor	\$500
Cart Sponsor	\$400
Registration Sponsor	\$350
Hole in One Sponsor (w/o team)	\$400
Hole in One Sponsor (w/ team)	\$350
Hole Sponsor (w/o team)	\$350
Hole Sponsor (w/ team)	\$300
Beverage Cart Sponsor	\$300
Tee/Green/Fairway Sponsor	\$200
Prize Sponsors:	
Team Sponsor	\$200
Team Sponsor	\$100
Team Sponsor	\$80
Team Sponsor	\$60
Individual Sponsor	\$50
Individual Sponsor	\$25

Chamber Raffle & Raffle Bash Event

The **Chamber Raffle** and **Raffle Bash** is the Chamber's most popular and largest of the fundraising events of the year. This event features 325 tickets in a reverse raffle drawing for the chance to win choice of \$10,000 or a Harley-Davidson Motorcycle! Tickets are available for purchase for \$100 and each ticket admits two to the Chamber Raffle Bash event. Many Second Chance Prizes are also drawn for ticket purchasers.

The Chamber Raffle presents many opportunities for businesses of all sizes to be recognized at the event. All sponsors are recognized in the event program, in many facets at the event, on the Chamber's website, on social media, in promotional e-blasts and in the Chamber's newsletter.



Sponsor Levels

Underwriter	\$3,500
Drawing Sponsor	\$1,500
Ticket Sponsor	\$1,500
Hospitality Sponsor	\$1,500
Dessert/Buffer Sponsors	\$500
Registration Sponsor	\$500
Program Sponsor	\$500
Scratch Ticket Sponsor	\$300
Entertainment Sponsor	\$300
Social Hour Sponsor	\$350
Presentation Sponsor	\$500
Auction Sponsor	\$200
Game Sponsor	\$200
Decoration Sponsor	\$100
Table Sponsor	\$50

PROGRAMS

AMBASSADOR PROGRAM SPONSOR \$500

Chamber Ambassadors assist with keeping members informed about Chamber events and programs, which helps with member retention; your sponsorship allows Ambassadors to receive incentives and awards for a job well done. As a sponsor, your logo and/or business name will appear in the program brochure, on the Chamber website, in all promotions, in the Chamber's Annual Meeting program, and in announcements for the Ambassador of the Year Award, which is presented each year at the Annual Meeting. The sponsor also has the option to present the award to the recipient themselves at the Annual Meeting.

CHAMBER 101 SPONSOR \$800

Chamber 101 runs twice per month, most months of the year and teaches new members and also seasoned and prospective members how to get the most out of their Chamber membership. As the sole sponsor, your company's logo will appear many times throughout the PowerPoint presentation and on all Chamber 101 promotions.

SCHOLARSHIP PROGRAM SPONSOR \$100 \$500 \$1000

Each year the Chamber gives out scholarships to several graduating high school seniors who have a Chamber member parent or who are employed by a Chamber member. Sponsors are named "Scholarship Champions" and receive recognition at various levels on the Chamber website, on social media, in a press release, in the Chamber newsletter and e-blasts, and at the scholarship ceremony.

"When consumers know that a small business is a member of the chamber of commerce, they are 63% more likely to purchase goods or services from the company..."

- Research Study by the Shapiro Group, Atlanta GA

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SPECIAL EVENTS

BUSINESS AFTER HOURS HOST \$150 *

The Chamber Business After Hours events provide an opportunity for a member business to showcase their business while providing members with the ability to gather and network at a member business. These networking events can be held on a Tuesday, Wednesday or Thursday, just after work in the early evening. The hosting business will provide ample space, refreshments, door prizes, and parking. For a hosting fee of only \$150, member businesses are promoted on all Business After Hours publicity including flyers, social media posts, press releases and eblasts. Hosts are also given the opportunity to speak at and give tours during the networking event.

**Contact the Chamber for full details on the requirements for a Business After Hours host*

BREAKFAST FORUM/SEMINAR SPONSOR \$350

The Breakfast Seminar Sponsorship offers a sponsor company the opportunity to market their services or products to the entire membership of the Greater Rochester Chamber of Commerce and the public. These business programs can range from 30-50 business attendees. This sponsorship is a powerful marketing opportunity targeted toward decision makers and community leaders.

2022 Promotional Opportunities

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PROMOTIONAL OPPORTUNITIES SIGN-UP FORM



(continued from other side)

- ☐ Ambassador Program Sponsor \$500
- ☐ Chamber 101 Sponsor \$800
- ☐ Scholarship Program Sponsor
☐ \$100 ☐ \$500 ☐ \$1000
- ☐ Business After Hours Host \$150
- ☐ Breakfast Forum/Seminar Sponsor \$350
- ☐ Event

Event Name: _____

Sponsor Level _____ \$ _____

Subtotal \$ _____

Subtotal from other side \$ _____

GRAND TOTAL \$ _____



Invoice Me



Payment Enclosed

We Appreciate Your Support!

Please return completed form to:

Greater Rochester Chamber of Commerce
18 South Main Street, Rochester NH 03867
E-mail: events@rochesternh.org

We Accept Cash, Checks, Credit/Debit



To pay by credit/debit card, please call the
Chamber office: 603-332-5080

PROMOTIONAL OPPORTUNITIES SIGN-UP FORM

Name: _____

Business Name: _____

Phone: _____

- ☐ PROMOTIONAL E-BLAST \$100
- ☐ PROMOTIONAL E-BLAST—Non-Profit \$75
- ☐ ENHANCED WEBSITE LISTING \$100
- ☐ NEWSLETTER INSERT \$100
- ☐ NEWSLETTER AD 2"x3.6" \$50
- ☐ NEWSLETTER INSERT—Non-Profit \$75
- ☐ BUSINESS RESOURCE DIRECTORY
- ☐ Additional Listing \$25
- ☐ Full Page Page Ad \$350
- ☐ Half Page Ad \$250
- ☐ 1/4 Page Ad \$200
- ☐ 1/8 Page Ad \$150
- ☐ Back Cover (full color) \$1200
- ☐ Inside Cover full color) \$2000
- ☐ Divider Page (full color) \$600
- ☐ DINING GUIDE SPONSOR / AD
- ☐ Sponsor (Front Cover Logo) \$250
- ☐ Inside Ad 1-1/2"x3" \$100
- ☐ Inside Ad 1-1/2" x7" (when available) \$150
- ☐ Back Cover Ad 5"x8" \$500

Subtotal \$ _____

Please complete reverse side of form

PUBLICATIONS

PROMOTIONAL E-BLAST

\$100 / \$75 Non-Profit

Advertise your promotions, incentives, new product or service, or workshops to all Chamber members by utilizing the Chamber's Promotional E-Blast service; this benefit offers members a way to get timely information to fellow Chamber members quickly. It is a green option, it saves on the cost and time of producing and mailing and distributing flyers as well! Quantity pricing is available.

ENHANCED WEBSITE LISTING

\$100 per year

Chamber members are provided a free Basic Listing in the Chamber's online directory; by upgrading from a Basic Listing to an Enhanced Listing, members can add additional features listed below to further engage with those that visit their member page. In addition to the Basic features, Enhanced Membership Listing includes:

- * YouTube Video
- * Photo Gallery
- * E-Card
- * 5 Bulleted Highlights w/ Backlinks
- * Unlimited Keywords
- * 1600 character About Section
- * Search Photo Link to Your Website
- * Search Results Logo
- * Search Results Summary

NEWSLETTER AD / INSERT (per issue)

Ad 2" x 3.6" \$50

Insert \$ 100 / \$75 Non-Profit

The Chamber publishes and distributes its UPDATE newsletter each month to inform members of upcoming events, programs, committees, member news, legislative updates, etc. The newsletter provides an advertising opportunity for members to promote their business by providing an ad or a flyer to be inserted in the newsletter. Members also have a free opportunity to provide a paragraph to promote news, awards, or specials on the Member News page.

PUBLICATIONS

BUSINESS RESOURCE DIRECTORY

This yearly, spiral bound high quality directory lists Chamber member businesses. Members have one listing (category) included with membership. Additional listings and a variety of ad sizes can be purchased. The directory is distributed each year at the Operation Thank You event in October, and also at the Chamber office and by Chamber Ambassadors throughout the year.

Additional Listing	\$25	Back Cover (full color)	\$1200
Full Page Page Ad	\$350	Inside Cover full color)	\$2000
Half Page Ad	\$250	Divider Page (full color)	\$600
1/4 Page Ad	\$200		
1/8 Page Ad	\$150		

DINING GUIDE SPONSOR / AD

Chamber member restaurants and breweries are featured in this full color, bifold guide which is distributed throughout the year to Chamber members and the community and is available on the Chamber website.

- Sponsor (Front Cover Logo) \$250
- Inside Ad 1-1/2" x 3" \$100
- Inside Ad 1-1/2" x 7" (when available) \$150
- Back Cover Ad 5" x 8" \$500

Need help with your logo or ad design? Ask us about Chamber members with graphic design businesses!



Please complete reverse
side of form



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*"It takes up to 5 views to actually read an ad,
up to 10 views to become memorable, and
up to 20 views to become a conversion."*

- Red Crow Marketing, Inc.

Strategic visibility is key for getting your business noticed; Chamber staff is ready to assist you with a promotion plan to fit your budget!

603.332-5080

● rochesternh.org