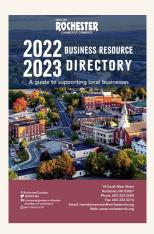


GREATER **ROCHESTER** CHAMBER OF COMMERCE Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.



INSIDE THIS ISSUE

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NEWSLETTER UNDERWRITTEN BY:

WASTE MANAGEMENT

Membership Benefits

2 Member Information Center Spotlight: News Releases

Post news and PR directly to the Chamber website and social media pages! And don't worry, your news will also be included in the Update Newsletter and Member News eBlasts each month.

Need help? Email: memberservices@rochesternh.org! Community

Hot Deals

Member To Member Discounts

News Releases

Job Postings

MarketSpace

Social Feed



Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 6 and 12 month promotions.

> Contact Ben at (603) 332-5080 x:2 or email: <u>memberservices@rochesternh.org</u>!

Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

> Contact Ben at 603-332-5080 x:2 or email: <u>memberservices@rochesternh.org</u>!

Is Your Business Listing Correct? Are you Sure???

Members, now is a great time to review and update your company or organization's information with the Chamber. Log into your Member Portal from the Chamber website: <u>rochesternh.org</u>. Don't have a login? Contact us and we'll get you started!

Looking for Volunteer Opportunities?

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2022 Chamber events, call us at: 603-332-5080, visit us on the web at rochesternh.org, or check out the inserts in this month's newsletter.



Upcoming Chamber Events



Friday, November 4 11:00am 17 Farmington Rd. Unit 5 Rochester



ANY EVENTZ & TRANSPORTATION Event Ptanner | Any Event, Any ptace, Any Time of Year



Wednesday, November 9, 2022 5:30-7:00 pm

Seton Academy will host a Business After Hours, allowing guests to meet Seton Academy Board and staff members, and to learn more about their inaugural school year.

Hors d'oeuvres, beverages, door prizes and raffle prizes will be provided. Be sure to bring business cards for networking!

Please RSVP <u>here</u> or email <u>memberservices@rochesternh.org</u>

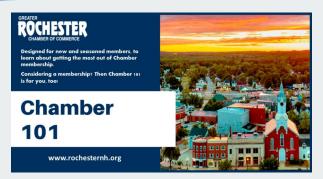


Wednesday, December 8, 2022 5:30-7:00 pm

Alex & Associates at Keller Williams Coastal and Lakes & Mountains will host a Business After Hours.

Hors d'oeuvres, beverages, door prizes and raffle prizes will be provided. Be sure to bring business cards for networking!

Please RSVP <u>here</u> or email <u>memberservices@rochesternh.org</u>



Do you know all of the benefits that are included with Chamber membership? There are many! To learn more, register for an upcoming Chamber 101 session and let us show you how we can help your business!

CHAMBER 101 UPCOMING SESSIONS:

The next sessions will be held on: Thursday, November 10, 4:00pm

Register by clicking on one of the dates above or email Ben at <u>memberservices@rochesternh.org</u>



NOVEMBER 3, 2022

The 2022 Greater Seacoast Housing Summit will be held on Thursday, November 3, from 8:00 to 10 a.m. at The Governor's Inn in Rochester. The Housing Summit is produced in partnership by the Workforce Housing Coalition of the Greater Seacoast and the Seacoast Chamber Alliance.

New Hampshire is at an economic crossroads. Businesses are struggling to find workers because workers are struggling to find housing. It's estimated that we need 20,000 to 30,000 new housing units statewide to continue our economic growth and house our workforce. Join regional stakeholders and chamber members for a discussion with business leaders and those working to address the housing crisis in their communities. Panelists for this solutions-oriented event include keynote speaker—Mike Skelton, President & CEO of the Business & Industry Association, Moderator Sarah Wrightsman, NH Housing, with presenters Mayor Paul Callaghan, City of Rochester, Asst. Mayor Joanne Kelley of the City of Portsmouth, and Marty Chapman, Executive Director of The Housing Partnership. The fee to attend is \$15 for Chamber members and \$25 for general public. To register, visit <u>dovernh.org/housing</u>.

Membership Update

Congratulations! Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

10 YEARS HBL Insurance

20 YEARS Service Credit Union

Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to <u>log in to your</u> <u>Member Portal</u> where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion.
- Post job openings
- Register for events
- Download event flyers
- Pay bills online
- Submit requests for proposals Search for members

Don't have an account yet? Email us at memberservices@rochesternh.org to get started.

Put Your Business in the Spotlight Newsletter Advertising Opportunities

The Chamber publishes and distributes its UPDATE newsletter on a monthly basis to inform members of upcoming events, programs, committees, member news, legislative updates, etc. You can also promote your business in the newsletter!

Newsletter Inserts: Member rate \$ 100.00

Non-profit rate \$ 75.00

Newsletter Ad Business Card size ad (2"x3.6") \$ 75.00

Email: memberservices@rochesternh.org

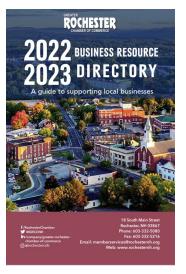
Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Admiral Property LLC
- Batchelder Sales, Inc.
- Bill Powers Painting
- Burke's Tree Service, LLC
- Charlie's of Rochester
- Dover Adult Learning Center of Strafford County
- Emmanuel Church
- Gentle Dental
- Grand Images
- Groen Construction
- Harley-Davidson Shop of Rochester
- HBL Insurance
- Lachapelle & Higgins Insurance Agency
- Lebanon KOA on Salmon Falls River
- Rochester Opera House
- Service Credit Union
- Sole City Dance
- Straight Forward Life & Annuity
- The Salvation Army

Stop by the Chamber office to get copies of the 2022/2023 Chamber Business Directory.

Support your fellow chamber members when seeking products and services.



Committee News

NOMINATING COMMITTEE UPDATE

2023 DIRECTORS NOMINATED

In accordance with Article IV of the Chamber's bylaws, the membership Is hereby notified of the following individuals who have accepted nomination to serve a 3-year term on the board of directors beginning in 2023.

Wink Faulkner, Jaeger USA Dr. Deepa Reddy, Deepa Reddy DMD, PLLC Kendall Spewock, Admiral Property, LLC Sue Willson, The Potter's House Bakery & Cafe

Accepting nomination for renewal of a second 3-year term:

Blaine Cox, City of Rochester Lauren Jerr, Spaulding High School

Accepting nomination for renewal of a second 1-year term:

Janet Oliver, Unitil

Provided no petition to the contrary is filed, nominations shall be closed and the nominees shall be declared elected by the Board of Directors at their next meeting. If a legal petition is filed, a ballot election will be arranged as per the bylaws.



Join a Committee!

Have ideas? Want to use your talents? Want to learn new things?

Ask us about our committees; the strength of your business can be increased through committee involvement, plus it's fun and rewarding!

To learn more about 2022 Chamber committees, call us at: 603-332-5080 or visit us on the web: rochesternh.org

The 2022 Holiday Events Committee is seeking Sponsors for the following holiday events:

Holiday Tree Lighting



for details!

Friday, December 2, 5:30pm Central Square, Downtown Rochester



"A ROCK & ROLL CHRISTMAS" HOLIDAY PARADE



Sunday, December 4, 3:00pm Downtown Rochester

Click the image above for more information, including the entry form and sponsor form or contact the Chamber: 603-332-5080 x:3 events@rochesternh.org

Update & Member News

MEMBER NEWS

The Children's Museum of New Hampshire is excited to host a Halloween event that focuses on fun - not fright! Kids and adults are encouraged to come in costume to explore our exhibits and participate in a costume parade at 11am or 2 pm. To join the not-so-spooky fun, <u>reserve spots</u> in the museum's morning or afternoon play session on Saturday, October 29th - it's included with museum admission, and as always, free for <u>Children's Museum Members!</u>

6

The Cooperative Alliance for Seacoast Transportation (COAST), the region's public transit system will resume nearly all weekday afternoon services on bus Routes 1 and 33 beginning on Monday, October 24. For more information on specific routes, please visit <u>www.coastbus.org</u>.

The Cooperative Alliance for Seacoast Transportation (COAST) is hiring for multiple career opportunities. COAST currently has up to five (5) full time CDL operator openings and four (4) part time opportunities for CDL operators. For more information, or to apply, please visit www.coastbus.org/careers.

<u>Cornerstone VNA</u> is looking for volunteers to join their vibrant 'A Matter of Balance' program as a volunteer coach to help people in the community manage concerns about falls and increase physical activity. If you are interested, please contact Katie Michaud at <u>kmichaud@cornerstonevna.org</u> or 603-332-1133 x1186. Additional details at www.cornerstonevna.org/volunteer/.

First Church Congregational, UCC is excited to announce their WINTER FAIRE Reworked! There are two more Saturday faire days left, each from 8 AM to Noon. An encore to the fair will happen on Friday December 16 from 5-7pm and Saturday December 17 from 8-10am. For more information, call (603) 332-1121 or visit <u>www.first-ucc.net</u>.

Frisbie Memorial Hospital, part of HCA Healthcare's New Hampshire Market, which also includes Parkland Medical Center and Portsmouth Regional Hospital, now offers state-of-the-art breast imaging and bone density services at its new Breast Imaging Center. For more information, visit www.frisbiehospital.com

Frisbie Memorial Hospital offers short-term outpatient Partial Hospitalization Programs (PHP) for our behavioral health patients, designed to help adults (18+) develop and incorporate new strategies for coping with the complexities of stress, anxiety, depression, and other behavioral health symptoms. For more information, contact us at 603-602-5872.

<u>Generations Arcade</u> is excited to announce new pricing! Are you a Rochester resident? Get a day pass for just \$5.00 with proof of residence! Got time to play on the weekend? Our new Weekend Pass is good for FOUR consecutive Sat/Sun days (8 days total) for only \$20.00. For more information, call (603) 953-7400 or visit <u>www.generationsarcade.com</u>

<u>HCA Healthcare</u> recently announced a \$600,000 grant to Volunteers of America (VOA) through the HCA Healthcare Foundation and its Healthier Tomorrow Fund to promote mental wellness and resilience among first responders. The <u>VOA|ReST 4 First Responders program</u> uses virtual small group support sessions led by a trained peer specialist to address the experience of workplace stress and trauma. For more information, <u>click here</u>.

Holiday Inn Express & Suites—Rochester, NH is offering a new Stay, Swim & Dine package, which provides a discounted rate off your overnight room and a 10% off discount at <u>Peppers Landing</u>, <u>110 Grill</u> or <u>La Corona</u>. For more information please call us at 603-994-1175 or email us at <u>sales@hierochesternh.com</u>.

Leone, McDonnell & Roberts, PA announces that Thomas Roberts, CPA, partner, colleague, friend, and the "Roberts" in Leone, McDonnell & Roberts, PA, has retired from his active role as a shareholder. To learn more about Leone, McDonnell & Roberts, PA, please visit www.lmrpa.com

<u>MVSB (Meredith Village Savings Bank)</u> has partnered with one of the most innovative leaders in digital business banking technology to offer automated online lending to local businesses, a unique offering in the local area. Businesses interested in applying or learning more about the express business loan can do so by visiting <u>mvsb.com/businessexpress</u> or by contacting an <u>MVSB Business Lender</u>.

<u>MVSB (Meredith Village Savings Bank)</u> announced that twenty-four local amateur and professional photographers are winners of the Meredith Village Savings Bank community photo contest. Keep an eye out for complementary calendars in all 13 branch offices this fall. To learn more, or to see the winners, <u>click here</u>.

<u>MVSB (Meredith Village Savings Bank)</u> Pleased to announce Stacy Trites has been promoted to Senior Vice President, Senior Retail Banking Officer. Christina "Tina" Simpson has been promoted to Assistant Vice President, Commercial Digital Small Business Lending & Credit Analyst.

Monique Boudreau Photography will be running holiday mini sessions November 5th and November 13. Consider bringing a non perishable item to donate to the Rochester <u>SHARE Fund</u>. The person who donates the most items will get 2 free 5x7 prints from your 2022 session and \$50 towards next year's session! For more information, visit: www.moniqueboudreauphotography.com.

<u>The New Hampshire Small Business Development Center</u> will present Sean McKinley from the UNH Survey Center to present the findings of the SBDC Small Business Survey on Wednesday, November 2, 2022, at 3:30 PM. Join us for the presentation using the Zoom link <u>here</u>.

The New Hampshire Small Business Development Center is offering a new outdoor recreation business workshop. Learn, plan, and connect with other outdoor rec businesses while discussing the outdoor recreation industry's unique challenges with seasonality, cash flow, finding new customers, and marketing. Sessions will be held November 8, 15, and 22, from 12:00 - 1:30 p.m. Apply at www.nhsbdc.org/stick-season-spruce.

<u>The New Hampshire Small Business Development Center</u> can help demystify your energy bill! We walk you through a demo energy bill and explain line by line what items mean. Find out ways you can manage your energy usage - what items you can affect and which ones you can't. The on demand eCourse is available through January 9. <u>Register today</u>.

Northeast Credit Union is pleased to announce Gina Jones has joined the Senior Leadership Team as Vice President of Product. For more information about Northeast Credit Union, visit: www.necu.org.

<u>Service Credit Union</u> wants you to get pumped! You could win free gas for a year when you open a new checking account with direct deposit and eCommunications. Monthly prizes of \$500 will also be given away through December. <u>Click here</u> to learn more. For more information on Service Credit Union, visit <u>www.servicecu.org</u>

<u>Waste Management</u> is in need of filling positions for Diesel Mechanics/ Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <u>https://careers.wm.com/</u>

<u>Wentworth-Douglass Hospital</u> is excited to welcome two experienced advanced nurse practitioners with strong ties to the Rochester area to their newest family practice, Primary Care of Rochester. Jean Ball and Lori Wood are both accepting new patients at Primary Care of Rochester and can be contacted at (603) 516-4212. <u>Click here</u> to read the full story, and to learn more about Jean and Lori.

<u>Wentworth-Douglass Hospital</u> is pleased to announce a record number of graduate nurses that started in the Wentworth-Douglass Nurse Residency Program this summer. The program is a yearlong orientation where the nurses attend classes, work collaboratively with nurse educators, and develop personalized orientation plans. <u>Click here</u> to read the full story, and to meet some of the hospital's newest nurses.

<u>WorkReadyNH</u> is a practical, tuition-free program designed to meet the needs of job seekers and career builders by providing training in specific skills that employers are looking for in their current and future employees. WorkReadyNH now offers online Zoom classes! <u>Click here</u> to check out the latest NH Business segment on WMUR featuring WorkReadyNH or <u>click here</u> to view the Spring Class Schedule. For more information, visit <u>the</u> <u>WorkReadyNH webpage</u>.

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS, PLEASE E-MAIL IT TO: <u>MEMBERSERVICES@ROCHESTERNH.ORG</u>

What's Been Going On at the Chamber?



The Greater Rochester Chamber of Commerce was pleased to conduct these ribbon cutting ceremonies this month to celebrate milestones in our business community:

The Grand Opening of RE/MAX 360

10 South Main Street Rochester, NH 03867 Visit their Website





Celebrating Five Years of Chamber Membership for The **Rochester Voice**

Visit their Website









Chamber president Laura Ring with Assistant Branch Manager Tammy Cilley and VP--Business Loan Officer of First Seacoast Bank.



The board of directors and staff wish to thank First Seacoast Bank for sponsoring the Chamber's annual membership day, known as **Operation Thank You**.

The day began with a great breakfast at the Frisbie Memorial Hospital Community Education and Conference Center for the 58 volunteers who then visited and thanked members in the local area for their support of the organization, while providing them with the Chamber's new Member Business Directory. The day concluded with a festive Business After Hours at RPAC Rochester Performance & Arts Center, complete with networking, great food, and door prizes!





















2022 Chamber Leadership

Officers

Chairman of the Board: Janet Oliver Unitil

> Chairman-Elect: Kerrie Landry COGEB I, Inc

Vice Chair, Governmental Affairs: Paul Gatehouse Independence Financial Advisors

Vice Chair, Membership: Mark Zoeller Zoeller Realty Group- Keller Williams

Vice Chair, Events & Fund Raisers: David Richard D.F. Richard Energy

> Treasurer: Sharla Rollins First Seacoast Bank

Immediate Past Chairman: Alan Johnson Breezeline

Directors

Mandy Barstow Studio 109 Dance, Voice & Drama

Amy Brown Yankee Electric & Co., LLC

> Blaine Cox City of Rochester

Brian Dickie Eversource

Mark Farrell Laars Heating Systems

> Daniel Jalbert Comcast Business

Lauren Jerr Spaulding High School

Timothy Jones Frisbie Memorial Hospital

> Kevin Miller Profile Bank

Tatjana Simon Northeast Credit Union

David Stevens Hourihane, Cormier & Associates

> Caitlyn Turgeon HBL Insurance

Chamber Staff

Laura Ring President/CEO

Tanya Hervey Office Manager and Events & Communications

Ben Coakley Membership Development Coordinator

> Greater Rochester Chamber of Commerce 18 South Main Street Rochester, NH 03867 (603)332-5080

> > rochesternh.org



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
		1	2 4:00 pm Job Fair Comm.	3 8:00 am Holiday Events Committee	4	5	UPCOMING <u>EVENTS</u>		
6	7	8 Election Day	9 5:30 pm BAH at Seton Academy	10 7:30 am Governmental Affairs Committee 4:00 Chamber 101	11 Veterans Day	12	DECEMBER 2 TREE LIGHTING DECEMBER 4 HOLIDAY PARADE DECEMBER 8 BAH at Alex & Associates at Keller Williams Coastal Real- ty		
13	14	15 8:00 am Banquet Committee	16 8:00 am Holiday Events Committee	17 7:30 am Board of Directors	18	19		PARADE DECEMBER 8 BAH at Alex & Associates at Keller	
20	21	22	23	24 THANKSGIVING DAY OFFICE CLOSED	25 OFFICE CLOSED	26			
27	28	29	30						
VISIT OUR WEBSITE TO REGISTER FOR EVENTS									

Coming Up: The Greater Rochester Chamber of Commerce State Senate and State Representative Candidate Forum

> State General Election Tuesday, November 8, 2022

The Chamber held a candidate forum recently to hear from candidates seeking election or re-election to the NH House of Representatives and NH Senate. Moderated by T.J. Jean, candidates provided remarks on their positions and answered a number of questions on important issues and challenges facing residents and businesses. To watch the video of the forum, visit <u>https://www.youtube.com/watch?v=mMUHICynhXg</u>. Or you can tune into the City of Rochester Government Channel on Nov. 5 at 3am, 10am, 4pm, 8pm. Also on Nov. 6 at 3:30 am and 3pm. Check Breezeline Cable Channel 26 and Comcast Cable Channel 22 for additional times. Best wishes to all the candidates on Election Day.







Remember to vote on Election Day-November 8th.