

GREATER **ROCHESTER** CHAMBER OF COMMERCE Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.

### The Chamber's 48th Annual Golf Tournament is Sold Out!



We are grateful for our sponsors, prize donors and players and we look forward to seeing everyone at another great tournament this year!

## **INSIDE THIS ISSUE**

Benefit Information			
Events Update	3		
Membership Update	4		
Committee News	5		
Member News	6		
WHAT'S BEEN HAPPENING	7		
Chamber Leadership	8		
CHAMBER CALENDAR	8		







ASTE MANAGEMENT

## **Membership Benefits**

### 2 Member Information Center Spotlight: Job Postings

Expand your hiring pool and attrac local candidates! Post your company's job openings through your Member Portal. Job openings appear on the Chamber Website, boosting your presence in the community.

Need help? Email: memberservices@rochesternh.org!



# Your News, Your Schedule

## Post your news releases directly on the Chamber's website at <u>NO CHARGE</u>!

Simply **log in** to your Member Portal and select News Releases on the left side! It will also post directly to the Chamber's social media pages! And don't worry, your news will also be included in the Update Newsletter and Member News eBlasts each month.

The Chamber's website receives thousands of visits each month. If you have news to share, post it!

Visit <u>www.business.rochesternh.org/news</u> to see a current list of job postings. For assistance logging in, call 603.332.5080.



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

## Provide a TESTIMONIALI

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and on Atlantic Broadband Channel 12 for one month!

> Contact Ben at 603-332-5080 x:2 or email: memberservices@rochesternh.org!

### UPDATE YOUR INFORMATION WITH THE CHAMBER

Members, now is a great time to review and update your company or organization's information with the Chamber. Log into your Member Portal from the Chamber website: <u>rochesternh.org</u> . Don't have a login? Contact us and we'll get you started!

## Consider Offering a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!



#### **Looking for Volunteer Opportunities?**

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2022 Chamber events, call us at: 603-332-5080, visit us on the web at rochesternh.org, or check out the inserts in this month's newsletter.



## Upcoming Chamber Events





#### Wednesday, September 7, 2022 5:30-7:00 pm

Holy Rosary Credit Union (HRCU) will host a Business After Hours celebrating their 60<sup>th</sup> anniversary.

Hors d'oeuvres, beverages, door prizes and HRCU raffle prizes will be provided. Be sure to bring business cards for networking!

Please RSVP <u>here</u> or email <u>memberservices@rochesternh.org</u>



Mass General Brigham Wentworth-Douglass Hospital

Wednesday, September 21, 2022 5:30-7:00 pm

Wentworth-Douglass Hospital Primary Care of Rochester host a Business After Hours event on Wednesday, September 21, 2022.

Guests will have opportunity to meet the staff at Primary Care of Rochester. Hors d'oeuvres, beverages, and door prizes will be provided. Be sure to bring business cards for networking!

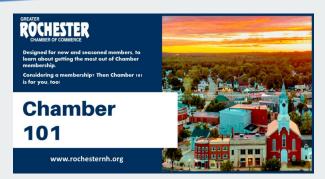
Please RSVP to <u>rochesternh.org/wentworthdouglassbah</u> or email <u>memberservices@rochesternh.org</u>

### **ROCHESTER** STATE of the CITY Breakfast Forum TUESDAY, SEPTEMBER 27, 2022 7:30-9:30 am

Frisbie Community Education & Conference Center 11 Whitehall Road, Rochester NH 03867

The Greater Rochester Chamber of Commerce is pleased to be presenting a "State of the City" breakfast forum on Tuesday, September 27, 2022 from 7:30 to 9:30am. Sponsored by **Eversource**, this informative State of the City program will feature an update and an opportunity to learn about Rochester's future from Rochester Mayor Paul Callaghan and City Manager Blaine Cox. Several city department heads will be introduced and provide information on their roles. Tim Jones, CEO of Frisbie Memorial Hospital, will also provide information and an update on the hospital.

This breakfast forum is open to both Chamber members and the public. The cost to attend is \$25.00. For more information or to make a reservation, visit the Chamber website at www.rochesternh.org/city.



Do you know all of the benefits that are included with Chamber membership? There are many! To learn more, register for an upcoming Chamber 101 session and let us show you how we can help your business!

#### **CHAMBER 101 UPCOMING SESSIONS:**

The next sessions will be held on:

Thursday, September 8, 4:00pm or

Thursday, September 22, 4:00 pm

Register by clicking on one of the dates above or email Tanya at <u>events@rochesternh.org</u>

### 2022 Seacoast Area



Underwritten by: Description Mass General Brigham Wentworth-Douglass Hospital

Wednesday, October 12, 2022

3:00-7:00 pm

#### MARK YOUR CALENDAR THURSDAY, OCTOBER 12, 2022

Sponsor and Employer Participant Forms Are Available Here or at <u>rochesternh.org/jobfair</u>

A fantastic opportunity to meet area businesses and learn about available jobs in the seacoast area!

## Membership Update

## Welcome New Members!

4

Alex & Associates at Keller Williams Coastal and Lakes & Mountains 1 Windhaven Drive Rochester, NH 03867 (603) 978-2911 www.alexassociatesrealtygroup.com

> Dream Come True Travel 1 North Main Street Suite 201 A Rochester, NH 03867 (603) 497-8132 www.dreamcometruetravel.biz

Revival Day of Hope Rochester, NH 03867 (603) 817-0080 www.revivaldayofhope.com

SERVPRO of Dover-Rochester 74 Industrial Park Dover, NH 03820 (603) 743-4301 www.servprotheseacoast.com

> Seton Academy 189 North Main Street Rochester, NH 03867 (603) 833-1952 www.seton.academy

### HELP US THANK OUR MEMBERS!

**Volunteer for:** Thursday, October 20, 2022



### **Underwritten by**



Volunteers are asked to visit members to personally say **thank you** for supporting the Chamber and present them with the 2022/2023 Business Referral Directory. This is also an opportunity to connect with fellow businesses.

See insert flyer for more information.

### **Member Renewals**

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Associated Brokers Inc.
- Back Hill Beer Company
- Barron Brothers Development Inc.
- Brox Industries
- Children's Museum of New Hampshire
- Cornerstone Court Adult (55+) Community
- Cornerstone VNA
- E. R. Fabian & Son
- Fastenal Company
- Generations Arcade, LLC
- ImaJenAtion Photo & Video
- New England Marketing & Print, Inc.
- Northeast Credit Union
- RCH Pavement Maintenance
- Rochester Veterinary Clinic
- RSA Realty, LLC
- Sherwin-Williams Co.
- Sig Sauer
- Stonewall Kitchen
- The Links at Outlook Golf Course
- The Rochester Voice
- True Marketing Communications
- Waypoint
- Whitcher Builders, Inc.

### Congratulations!

### Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

> <u>10 YEARS</u> Buffalo Wild Wings

<u>15 YEARS</u> Children's Museum of New Hampshire

> 20 YEARS Nippo Lake Golf Course RSA Realty, LLC

## Committee News

The 2022 Chamber **Raffle Committee** had their wrap-up meeting recently and would like to thank all of our sponsors, prize donors, the venue, all of the ticket purchasers and everyone else who helped make the 2022 Chamber Raffle a success!



The **Holiday Events Committee** will be meeting this month to start planning the 2022 Holiday Parade—stay tuned for the announcement about what this year's theme will be!



### Join a Committee!

Have ideas? Want to use your talents? Want to learn new things?

Ask us about our committees; the strength of your business can be increased through committee involvement, plus it's fun and rewarding!

To learn more about 2022 Chamber committees, call us at: 603-332-5080 or visit us on the web: rochesternh.org



#### SATURDAY, SEPTEMBER 17, 2022

The third Saturday in September is designated as National Thank a Police Officer Day. Now in our fifth year, a dedicated group of community members from a variety of local organizations and businesses will recognize National Thank a Police Officer Day and our Rochester Police Department on September 17, 2022. We are very blessed to have such dedicated law enforcement professionals who are so committed to our citizens, businesses and our community.

In collaboration with the Greater Rochester Chamber of Commerce, Rochester Rotary Club, Holy Rosary Credit Union, Rochester Elks Lodge #1393, Rochester Main Street, Rochester Schools, and The Ridge, let's show our appreciation of our local police officers on Saturday, September 17, 2022.

#### LET'S SHOW OUR SUPPORT "PAINT THE CITY BLUE"

Residents and businesses are invited to join us in thanking members of the Rochester Police Department by hanging a ribbon or bow on a tree in your front yard or on your mailbox, replace a porch light bulb with a blue one, string blue Christmas lights on a small tree or shrub, put up a yard sign, or anything else in the spirit of the event! The group has purchased a limited number of bows, blue light bulbs, battery-operated blue light strings, window decals and yard signs for distribution. These items can be picked up at one of the following locations: Greater Rochester Chamber of Commerce, Holy Rosary Credit Union at 133 Brock St., Bank of New Hampshire on North Main St., and Granite Steak & Grill on Route 11.

#### SPONSORSHIP OPPORTUNITIES AVAILABLE TO SUPPORT THIS EFFORT

A minimum \$100.00 "Annual Supporter" Sponsorship will have your company listed on our website & Social Media. Game and prize sponsorships are also available for \$250. For additional information, visit <u>thankarc.com</u>



## **Update & Member News**

## **MEMBER NEWS**

Access Sports Medicine & Orthopaedics is pleased to welcome Jeffrey Smith, MD, to their practice. Dr. Smith specializes in the evaluation and management of back pain, non-operative spine care, and musculoskeletal medicine. To make an appointment, call Access Sports Medicine & Orthopaedics at (603) 775-7575 or visit <u>www.accesssportsmed.com</u>.

6

ASCM Northern New England Chapter is proud to partner with Great Bay Community College to offer the Certified in Planning and Inventory Management (CPIM) exam preparation program at the Rochester campus, beginning in September. The CPIM certification demonstrates proficiency in supply chain fundamentals and inventory management. For more information and to register, visit: www.greatbay.edu/businesscommunity/schedule.

The <u>Children's Museum of New Hampshire</u> recently finished changes to their <u>Cochecosystem Nature</u> exhibit. The reimagined exhibit showcases new upgrades that extend young minds' imaginative play and learning! Children can dress up as beavers, build lodges and feed their young kits, or watch osprey guard their nest as they add to their own, fish on the exhibit's riverbank, hop aboard the replica gundalow and load cargo for a trip upriver, and even take a close look at the river outside. Learn more at: <u>www.childrens-museum.org</u>.

<u>Community Action Partnership of Strafford County (CAPSC)</u>, is excited to announce that the CAPSC 21st Annual Golf Tournament will take place on September 19th, 2022. All proceeds from this event benefit CAPSC's Early Childhood Program across Strafford County. For more information, to sponsor, or to donate, please click this link <u>here</u> or contact Melissa Spil at MSpil@straffordcap.org.

<u>Cornerstone VNA</u> is looking for individuals who are interested in becoming a Hospice volunteer. For as little as 3-4 hours per week, volunteers can offer companionship, respite care and their own unique skills to patients and family members in their community. For more information, contact Katie Scanlon LeBlanc at 603-332-1133 x1153 or <u>cleblanc@cornerstonevna.org</u>.

<u>Eversource</u> announced the release of their <u>2021 Sustainability Report</u>, a comprehensive summary of their progress in important environmental, social and governance (ESG) areas. This year's report also includes a link to their <u>2021 Diversity</u>, <u>Equity and Inclusion Report</u>. For more information, visit <u>www.eversource.com</u>.

<u>FirstLight</u>, a leading provider of digital infrastructure services to enterprise and carrier customers throughout the Northeast and mid-Atlantic, announced it has reached 1,800 route miles of fiber in service throughout the state. This impressive fiber network currently connects 1,500 locations with the ability to connect 6,800 additional buildings. For more information, visit <u>www.firstlight.net.</u>

First Church Congregational, UCC is hosting a Turkey Supper-to-Go at 63 South Main Street in Rochester on Saturday, September 10. From 4:30 pm until they sell out, drive up to Doro #2 on the Liberty Street side of the church building. Your order will be taken and delivered. For more information, visit <u>www.first-ucc.net.</u>

<u>Generations Arcade</u> would like to give a special "shout-out" to their newest Generations partnership with <u>Clemento's Pizzeria & Brew</u> in the Rochester Crossing on Washington Street. They will be working with them to provide great pizza and goodies for birthday parties and other events.

Generations Arcade is on the lookout for old Apple products! iPod, iPhone, MacBook, you name it! Donate anything with their logo on it for free memberships, the number of memberships depending on what you donate. Donate at the arcade at 39-1 South Main Street in Rochester (behind Postal Center USA). For more information, check out their website at <u>www.generationsarcade.com</u>.

Holiday Inn Express has summer in full swing! They want to remind our local businesses that they have your overnight and meeting room needs covered as well as now offering a shuttle for hire. For more information, call 603-994-1175 or email sales@hierochesternh.com.

<u>MVSB (Meredith Village Savings Bank)</u> continues to demonstrate its strong commitment to New Hampshire nonprofits by supporting the <u>New</u> <u>Hampshire Community Development Finance Authority (CDFA)</u> Capacity Building Program with the purchase of \$90,000 in tax credits. CDFA tax credits allow businesses to fund qualifying economic or community development projects in exchange for a tax credit that can be applied against state business tax payments. For more information about MVSB, visit: <u>mvsb.com</u>. <u>MVSB (Meredith Village Savings Bank)</u> recently presented Anita Wentworth with this year's MVSB Culinary Arts Scholarship. <u>Click here</u> to read the full story. For more information about MVSB, visit: <u>mvsb.com</u>.

<u>MVSB (Meredith Village Savings Bank)</u> is excited to announce the following promotions: Andrew Hernández has been promoted to Assistant Vice President, Branch & Business Development Branch Manager for the Bank's Alton Office. Becky Reposa has been promoted to Assistant Vice President, Branch & Business Development Manager for the Bank's Gilford Office. For more information about MVSB, visit: <u>mvsb.com</u>.

Northeast Credit Union is pleased to welcome Kathy Hall as Vice President of Business Development. For more information about Northeast Credit Union, visit www.necu.org.

**Revival Day of Hope** is excited to announce their Second Annual Revival Day of Hope family fun event, held from 11 AM - 8 PM on Rochester Common on September 10, 2022. Revival Day of Hope's goal is to create awareness for the community to the vast resources available to them with regard to homelessness, food insecurities, domestic violence, substance use and mental illness issues. For more information, or to view their lineup of musicians, visit <u>www.revivaldayofhope.com</u>, call (603) 817-0080, or check out their Facebook page <u>@revivaldayofhope</u>.

The Rochester Opera House presents: The Great American Trailer Park Musical | September 16 - October 2

There's a new tenant at Armadillo Acres—and she's wreaking havoc all over Florida's most exclusive trailer park. When Pippi, the stripper on the run, comes between the Dr. Phil-loving, agoraphobic Jeannie and her tollbooth collector husband—the storms begin to brew. This show is **RATED R** for language and adult humor. Call (603) 335-1992, or visit www.rochesteroperahouse.com for more information.

Southeast New Hampshire Habitat for Humanity broke ground with its newest partner family at 35 Richards Way on Wednesday August 24th. This new build is the future home for a Veteran family. Albert is an Army Vet and his wife Melissa is currently studying to be a nurse. The San Miguel's have three daughters and a young grandson. This deserving family will help build their home alongside the many volunteers and pay a zero percent mortgage when the home is complete. To volunteer, donate or learn more, call 603-433-9555 or visit www.senhhabitat.org.

Spring Village at Dover is collecting teddy bears for Wentworth-Douglass Hospital to celebrate National Teddy Bear Day. Spring Village at Dover will collect teddy bears through the month of August. Please drop off new Teddy Bears at 35 Pointe Place, Dover, NH 03820. For more information, call 603-842-4908 or visit www.springvillagedover.com.

The Garage at the Governor's Inn presents the 19th annual 2022 Outdoor Music Series. With artists performing Blues, Country, Pop, Favorite Hits, and Rock of all eras, there's bound to be music everyone can enjoy! Catch solo acts on Wednesdays from 6-9 pm, with bands playing Thursdays, Fridays and Saturdays from 7-10 pm. See the full music lineup at www.governorsinn.com

<u>Waste Management</u> is in need of filling positions for Diesel Mechanics/ Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <u>https://careers.wm.com/</u>

<u>Wentworth-Douglass Hospital</u> is pleased to announce that it will be expanding its healthcare offerings into the Rochester area this fall. Primary Care of Rochester, a Mass General Brigham Healthcare Center, is scheduled to open late September 2022 at The Ridge Marketplace (92 Farmington Road, Route 11, Suite 9). Read the full story <u>here</u>. The Greater Rochester Chamber of Commerce will conduct a Ribbon Cutting Ceremony for Primary Care of Rochester on September 21 at 4:45 pm.

WorkReadyNH partnered with Great Bay Community College and the Portsmouth Naval Shipyard to further train shipyard employees about workplace civility, conflict management, and effective communication skills. With funding from the AACC (American Association of Community Colleges) Grant, Portsmouth Naval Shipyard enrolled more than 150 employees from its Trades Apprentice and Worker Skills Progression Program in a series of 8-day sessions at Great Bay Community College Portsmouth campus from September 2021 to June 2022. For more information, visit www.ccsnh.edu/workreadynh.

TO SUBMIT YOUR COMPANY OR ORGANIZATION'S NEWS, PLEASE E-MAIL IT TO: <u>MEMBERSERVICES@ROCHESTERNH.ORG</u>

## What's Been Going On at the Chamber?



The Greater Rochester Chamber of Commerce was pleased to conduct many ribbon cutting ceremonies this month to celebrate milestones in our business community:

The Opening of Gentle Dental

150 Marketplace Blvd. #3 Rochester, NH 03867 <u>Visit their Website</u>



Studio 109 Dance, Voice & Drama under New Ownership



73 Pickering Road, Suite B96 Gonic, NH 03839 Visit their Website



Congratulations to Leslie Feliciano, the lucky grand prize winner of \$10,000 in this year's Chamber Raffle.

10 Years of Business at HBL Insurance

333 Central Ave Suite 306 Dover, NH 03820 Visit their Website





#### The Grand Opening of Seton Academy

189 North Main Street Rochester, NH 03867 Visit their Website

Want to celebrate with us? Check out our upcoming Ribbon Cutting Ceremonies on our Chamber Events Calendar  $\underline{here}.$ 













#### 2022 Chamber Leadership

**Officers** 

Chairman of the Board: Janet Oliver Unitil

> Chairman-Elect: Kerrie Landry COGEB I, Inc

Vice Chair, Governmental Affairs: Paul Gatehouse Independence Financial Advisors

Vice Chair, Membership: Mark Zoeller Zoeller Realty Group- Keller Williams

Vice Chair, Events & Fund Raisers: David Richard D.F. Richard Energy

> Treasurer: Sharla Rollins First Seacoast Bank

Immediate Past Chairman: Alan Johnson Breezeline

<u>Directors</u>

Mandy Barstow Studio 109 Dance, Voice & Drama

**Amy Brown** Yankee Electric & Co., LLC

> Blaine Cox City of Rochester

Brian Dickie Eversource

Mark Farrell Laars Heating Systems

> Daniel Jalbert Comcast Business

Lauren Jerr Spaulding High School

Timothy Jones Frisbie Memorial Hospital

> Kevin Miller Profile Bank

Tatjana Simon Northeast Credit Union

David Stevens Hourihane, Cormier & Associates

Rob Sweren Spaulding Composites, Inc.

> Caitlyn Turgeon HBL Insurance

#### **Chamber Staff**

Laura Ring President/CEO

Tanya Hervey Office Manager and Events & Communications

Ben Coakley Membership Development Coordinator

> Greater Rochester Chamber of Commerce 18 South Main Street Rochester, NH 03867 (603)332-5080

> > rochesternh.org



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday			
				1	2	3	UPCOMING EVENTS		
4	5 LABOR DAY OFFICE CLOSED	6	7 5:30 pm BAH at HRCU	8 2:30 pm Ribbon cutting at Generations Arcade	9 2:00 pm Ribbon cutting at Alex & Associates 4:00 pm Chamber 101	10	COMMUNITY CENTER OCTOBER 20 OPERATION THANK YOU		
11	12	13 8:00 am Holiday Events Comm. 4:30 pm Tri- Chamber ribbon cutting at Tri- City Masonry	14	15 GOLF TOURNAMENT	16	17 THANK A POLICE OFFICER DAY	OCTOBER 20 FIRST SEACOAST BANK BAH AT RPAC OCTOBER 25		
18	19	20	21 4:45 pm Ribbon cutting at Primary Care of Rochester 5:30-7pm BAH at Primary Care of Rochester	22 7:30 am Governmental Affairs Comm.	23 7:30 am Board of Directors 4:00 pm Chamber 101	24	CANDIDATE FORUM <u>DECEMBER 2</u> TREE LIGHTING <u>DECEMBER 4</u>		
25	26	27 7:30-9:30 am State of the City breakfast	28	29	30 R EVENTS		HOLIDAY PARADE		
VISIT OUR WEBSITE TO REGISTER FOR EVENTS									

