

GREATER ROCHESTER CHAMBER OF COMMERCE

Member Login
The Chamber
Business Directory
Community Information
COVID-19 (Coronavirus) Updates
Things To Do
Live & Play Resources
Legislative
Events
News & Discounts
Jobs

Welcome

www.rochesternh.org

JOIN!
Membership is Good for Business

GOOD FOR BUSINESS

ADVERTISING & PUBLIC RELATIONS

- BUSINESS CARD/BROCHURE EXPOSURE
- FREE PROMOTIONAL OPPORTUNITIES
- SPONSORSHIP OPPORTUNITIES
- ANNIVERSARY RECOGNITIONS
- SOCIAL MEDIA PAGES
- WEBSITE ADS

NETWORKING

- BUSINESS AFTER HOURS
- COMMITTEE INVOLVEMENT
- YOUNG PROFESSIONAL GROUP MEETINGS

OUR WEBSITE

- BUSINESS LISTING & REFERRALS
- COMMUNITY CALENDAR
- DINING GUIDE
- POST JOB OPENINGS
- NEWS RELEASE SUBMISSION
- EVENT REGISTRATION
- MEMBER-TO-MEMBER DISCOUNTS

GOOD FOR THE COMMUNITY

BE INFORMED ON COMMUNITY ISSUES

- GOVERNMENT AFFAIRS COUNCIL
- BREAKFAST FORUMS/SEMINARS
- CANDIDATE FORUMS

COMMUNITY PROGRAMS

- COMMUNITY EXPO/JOB FAIR
- HOLIDAY EVENTS
- SCHOLARSHIP PROGRAM
- COMMUNITY AWARDS

2022 BUSINESS RESOURCE 2023 DIRECTORY
A guide to supporting local businesses

18 South Main Street
Rochester, NH 03867
Phone: 603-332-5980
Fax: 603-332-5216
Email: memberservices@rochesternh.org
Web: www.rochesternh.org



LET'S DO BUSINESS TOGETHER



Greater Rochester Chamber of Commerce
18 South Main Street
Rochester, NH 03867
603-332-5080
memberservices@rochesternh.org
www.rochesternh.org

facebook.com/RochesterChamber

@GRCCNH

LinkedIn.com/Company/Greater-Rochester-Chamber-of-Commerce

Instagram.com/rochestercofc

ABOUT US

The Greater Rochester Chamber of Commerce is an active, non-profit business membership organization comprised of 400 business and professionals who are dedicated to fostering a favorable economic climate in which to live and work.

Our staff



Laura Ring
President/CEO



Tanya Hervey
Office Manager/
Events & Communications

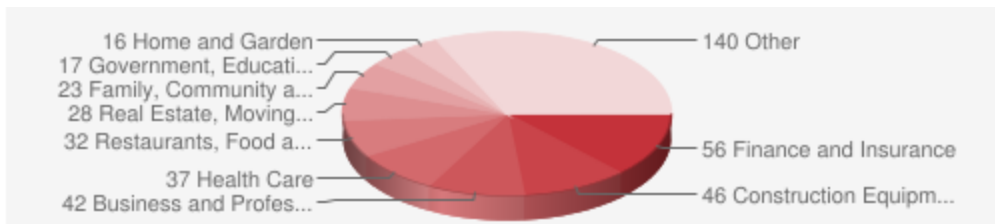
HOW CAN THE GRCC HELP YOUR BUSINESS?

Business Connections
Business Promotion
Networking Opportunities
Membership Benefits
Business Workshops

Advertising/Marketing Opportunities
Chamber Publications
Community Involvement
Keep Informed of Business Issues
Business Advocacy

SNAPSHOT of our membership

OUT OF OUR MEMBERS:



Nearly 80 member events per year

Most businesses employ 5 people or less

Chamber Website

25,000 Users
72,262 Pageviews

Chamber Facebook

2,600 Followers

Chamber Twitter

4,779 Tweets

600 categories of businesses and counting - where do you fit in?

CHAMBER BENEFITS

PRODUCT / SERVICE	MEMBER	NON-PROFIT	NON-MEMBERS
Brochure/Business Card Display	Free	Free	n/a
Business After Hours attendance	Free	Free	n/a
Business Credibility	Free	Free	n/a
Certificate of Origin	Free	n/a	\$25.00
Community Calendar Postings	Free	Free	Free
Community Information	Free	Free	Free
Constant Contact Chamber Discount	Free	Free	Free
Information Center	Free	Free	Free
Job Postings on Website	Free	Free	n/a
Legislative Alerts	Free	Free	n/a
Magazine/Maps	Free	Free	Free
Member Directory	Free	Free	Free
Member Directory Business Listing	Free	Free	n/a
Member News – Chamber Newsletter	Free	Free	n/a
Member News-Email Blasts	Free	Free	n/a
News Releases on Website	Free	Free	n/a
Notary Public	Free	Free	n/a
Referrals	Free	Free	n/a
Ribbon Cutting Ceremonies	Free	Free	n/a
Testimonial Ads	Free	Free	n/a
Web Site Basic Business Listing	Free	Free	n/a
Wi-Fi	Free	Free	n/a

Breakfast Forums attendees	Varies	Varies	Varies
Breakfast Forum Sponsor	\$500	\$500	n/a
Business After Hours Host Fee	\$150	\$150	n/a
Directory Additional Category Listings	\$25 each	\$25 each	n/a
Eblast Promotional Flyer	\$100	\$75	n/a
Membership List (emailed)	\$25	\$25	\$300
During first year of joining	Free	Free	\$300
Newsletter Ads (bus card-2"x3.6")	\$50/issue	\$35/issue	Free
	\$100/issue	\$75/issue	n/a
Newsletter Inserts (quarterly)	\$100	\$100	
	due by 10th of previous month		n/a
Relocation Package	Varies	Varies	
Directory Ads	650, 8 1/2 x 11 flyers due by 18th of previous month		n/a
Sponsorships	Varies/event	Varies/event	n/a
Web Site: Enhanced Business Listing	\$100	\$100	Varies/event
Advertising (e-cards and banner ads)	Varies	Varies	n/a
			n/a

2023

ABC's of Chamber Benefits

Additional Business Membership

Members receive a \$100 discount on having an additional business they have at least 50% ownership in be a member in and receive all the benefits of the primary membership .

Advertising

As a member, you are provided with several advertising and sponsorship opportunities to receive business exposure through any of our events and publications.

Business After Hours

An event presented by the Chamber and hosted by a member firm for the purpose of showcasing their facility, products and services and for bringing members together to network and increase their business contacts. Virtual or In-Person.

Business Referrals

The Chamber receives numerous referrals for information about local businesses. Only members are referred and found on our website.

Business Resource Center

In addition to the Chamber offering valuable business resources to its member businesses, the Chamber building houses the Rochester Main Street office on the second floor to provide assistance to downtown businesses.

Capital Connect

Your Chamber is a member of the Business & Industry Association of NH's (BIA) Capitol Connect. Therefore, small business members (10 employees or less), who remain members of their local chamber, receive a no-cost, affiliate membership in the BIA. Capitol Connect extends many BIA benefits at no cost, including a) access to the deliberations of the NH Legislature, governor and state agencies; b) Periodic "call-to-action" communications from the BIA on legislative matters affecting the business community; c) Weekly *E-Brief*; d) Weekly *Legislative Review*, and e) BIA member pricing for all events to which the public is invited. For more information, visit <https://www.biaofnh.com/capitol-connect.html>.

Certificates of Origin

The Chamber provides Certificates of Origin that are needed to certify the country of origin before a product can be exported. Free to members.

Committee Involvement

Members and their employees can get involved with Chamber committees which provide an opportunity to meet other people and increase business contacts.

Community Calendar

The Chamber provides a Community Calendar on its website as a community service to provide residents and visitors with information on upcoming events.

Constant Contact

Chamber members receive a discount on their Constant Contact subscription. Use this email marketing program to promote your business.

Dining Guide

Dining Guide in print and online promoting member restaurants/dining options. Visit the Chamber website.

Email Blast Promotions

The Chamber offers its members the opportunity to submit flyers that can be emailed twice per month. Provide us with a jpeg or png flyer and URL Link that we will email to members.

Governmental Affairs

The Chamber represents the unified voice of Northern Strafford County's business community to local and state elected officials on issues impacting business.

Information Center

Members may supply the Chamber's Information Center with brochures and/or business cards for display where businesses, residents and visitors can obtain them. Members can post their job openings on the Chamber's website Free. Postings are automatically published on the Chamber website and its social media pages.

Membership List

Members receive a complimentary mailing list of members in their first year and can purchase a mailing list of Chamber members thereafter.

Member Business Directory & Referral Guide

The Chamber publishes an annual directory listing all member businesses by their business categories. This publication is distributed free to members and the public (it's also available for download on our website).

Newsletter

The Chamber publishes an electronic monthly *UPDATE* newsletter to inform members of upcoming events and programs, committee news, legislative updates, etc. Free member news column is included and advertising opportunities are available.

Notary Service

The Chamber has a New Hampshire State authorized Notary Public in the office during business hours for your convenience.

Professional & Dedicated Staff

Your Chamber has a team of professional and dedicated staff members here to provide you with information and help you promote your business. Staff members are available every day to assist members with whatever needs they may have.

Programs and Seminars

Programs include seminars and a variety of topics of concern to area businesses. Let us know those that are of interest to you.

Publications

The Chamber publishes and distributes community information such as Business Directory of Members, Community Guide, Dining Guide, Northern Strafford County Street Maps, COAST Bus schedules, Legislative Guide, Rochester Special Event brochures, and other publications.

Ribbon Cutting/Groundbreaking Ceremonies

Free advertising opportunity, coordinated by the Chamber, to announce member grand openings, anniversary, business relocation and ground breaking ceremonies in the local newspapers, social media and more.

Scholarship Program

As a benefit of Chamber membership, member employees and children of those employed at a member business are eligible to apply for a \$500 scholarship that is awarded in a student's second year of attendance at a full-time college, university or technical school.

Social Media

The Chamber uses social media outlets to communicate with members and the general public about what's going on at the Chamber, to promote member businesses and community events. As a member, you are provided with the opportunity to advertise your business promotions, events and job postings for free by providing the Chamber with information that can be posted to these media sources.

Be sure to:

Like us on Facebook: facebook.com/RochesterChamber

Follow us on Twitter: twitter.com/GRCCNH

Connect on LinkedIn: linkedin.com/greater-rochester-chamber-of-commerce

Follow us on Instagram: Instagram.com/rochestercofc

Testimonial Ads

The Chamber offers members the opportunity to have their business in the spotlight by offering a testimonial. Simply tell us how being a Chamber member has helped your business succeed and how you, or your employees, have become involved in Chamber committees or activities. We will create an ad that will be displayed for 1 month on the Chamber website, newsletter and Rochester Channel. 12

Web Site

All members are promoted FREE on the Chamber user and mobile friendly website. Visit our online membership directory located at www.rochesternh.org. Members are also provided the opportunity to increase their presence on the website with an **Enhanced Web Listing** offering a 1600 word description, photos and video. Call us for details.

Young Professionals Group

The Chamber offers young professionals the Greater Rochester Young Professionals Group designed for young professionals in the area between the ages of 21 and 35 who meet in a casual setting while networking with others and building their professional contacts. The group meets the third Tuesday of each month. Meetings include tours, guest speakers on various topics and networking.

Log onto your member portal on the website to:

- ADD/CHANGE INFORMATION IN YOUR LISTING
- POST EVENTS
- POST JOB VACANCIES
- POST NEWS RELEASES
- POST UPCOMING COMMUNITY EVENTS
- REGISTER & PAY FOR EVENTS ONLINE
- ACCESS EVENT FLYERS & FORMS

Advertising & Sponsorship Opportunities

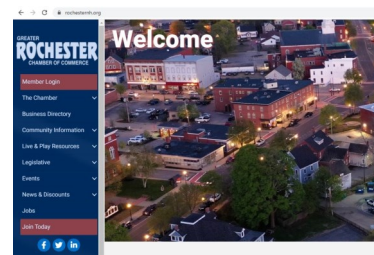
E-BLASTS

Members may provide a brief paragraph/photo to promote news, awards, or specials for your business in the Chamber Members News e-blast sent to members and contacts in the region the second and fourth Tuesday of each month (FREE).

\$100 to e-blast your own flyer
\$75 for member non-profits
Multiple month pricing available

WEBSITE ADS

Stand out on the Chamber website that receives approximately 3,000 visits per month.



Enhance your listing on our website
 >> Include video, photos & more

\$100.00/Year

Advertise with a Banner Ad

\$1,000.00/Year

NEWSLETTER



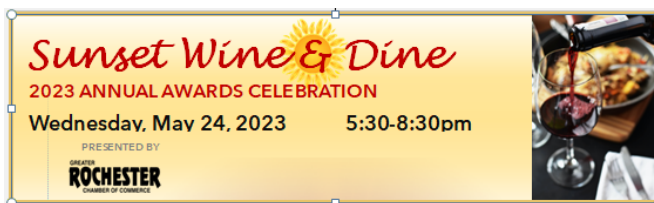
The Chamber forwards its electronic UPDATE newsletter on a monthly basis to inform members of upcoming events, programs, committees, member news, legislative updates, etc. A print newsletter is published quarterly.

Members may provide a brief paragraph/photo to promote news, awards, or specials for your business on the Member News page (FREE).

Members may submit a flyer to be inserted into the newsletter:

Promotional Flyer (8.5 x 11) \$100/issue
Member non-profits \$75/issue

SPONSORSHIP OPPORTUNITIES



Several sponsorship and advertising opportunities are available each year, including:

- Annual Dinner & Awards Banquet**
- Breakfast Forums**
- Business After Hours**
- Candidate Forums**
- Chamber Publications**
- Chamber Raffle Bash**
- Golf Tournament (18 hole)**
- Holiday Parade**
- Holiday Tree Lighting**
- Job Fair**
- Member News**
- Newsletter**
- Operation Thank You**
- Programs/Seminars**
- Scholarship Champions**

PUBLICATIONS

The Chamber produces a number of publications that promote members and what is happening in Rochester. These include a Business Referral Directory, Relocation packages, Rochester postcards, Special Events brochure, Rochester Dining Guide, Community Magazine, Legislative Guides and more.



Chamber Member News Update

Sponsored by:



BENEFIT TO YOU

The Chamber offers its members the opportunity to submit articles to be included in Chamber Member News e-blasts, at no charge, that are emailed twice per month to members and our social media pages.

FREE ADVERTISING

Receive free advertising in our Chamber news blasts sent twice each month to promote specials, awards received, new employees, etc.

ELIGIBILITY

All you have to do is be a member in good standing with the Greater Rochester Chamber of Commerce.

Chamber Member Testimonials

The Chamber offers members the opportunity to have their business in the spotlight by offering a testimonial. Simply tell us how being a Chamber member has helped your business succeed and how you, or your employees, have become involved in Chamber committees or activities. We will create an ad that will be displayed for 1 month on the Chamber



150 Marketplace Blvd
(The Ridge Marketplace)
Rochester NH 03867
603-509-9360

Have a Testimonial You'd Like To Share?
E-Mail it to us!
memberservices@rochesternh.org
Word Count: Approx. 150
Please include your headshot and/or logo

How Becoming a Chamber Member Is Helping Gentle Dental

"As a recent newcomer to Rochester, the Chamber of Commerce has been very helpful in opening doors and introducing Gentle Dental to the community.

At my very first meeting with the Chamber, I received an overview of all of the benefits the Chamber has to offer and how I can network and volunteer.

The Chamber staff is knowledgeable, helpful, and made us feel right at home. We have seen such a positive response from the community from the services they have provided."

KAYLA DORATIO
PRACTICE MANAGER
GENTLE DENTAL



It's good for business!
Serving northern Strafford County

JOIN A COMMITTEE



and get involved!

The strength of your business can be increased through volunteerism on Chamber committees. If you or someone in your company is interested in joining a committee, please contact us!

Ambassador Program



Membership Retention

Sponsored by:



Build professional relationships through personal contact with Chamber members, assist to retain membership base and generate involvement.

Meeting Date: 1 meeting in January, then Ambassadors check-in quarterly to provide their contact reports.

Programs Committee



Develop programs and seminars

Develop programs and seminars on topics of interest to business.

Meeting Date: As determined by the committee

Government Affairs Council



Legislative Monitoring, Advocacy

Represent, monitor and advocate members' interests and concerns to local, regional, state and federal governmental organizations on issues that affect the economic well-being and quality of life in the greater Rochester area.

Meeting Date: Monthly meetings as determined by the committee



The three committees above provide the excitement, innovation, ideas and progress needed for a Chamber to foster growth and stay relevant

Have ideas? Want to use your talents? Learn new things? Join a committee!

SPECIAL EVENT

➔➔➔ **committees**
Fun & Rewarding



Annual Awards Celebration Committee

Establishes a festive awards celebration event with a meal where the organization presents the Citizen of the Year, Business of the Year and Nonprofit of the Year awards and where Chamber members can unite socially.



Meeting Date: 4 - 5 meetings at 8:00am as determined by the committee

Community Expo/Job Fair Committee

Establish event to showcase businesses that are hiring to meet job seekers. Promote event to seacoast area businesses and the public to attend.



Meeting Date: 4 meetings at 4:00pm as determined by the committee

Golf Tournament Committee

Create golf tournament fundraiser for Chamber members and their guests to unite socially while promoting member businesses.



Meeting Date: 4 - 5 times at 8:00am as determined by the committee

Chamber Raffle/Raffle Bash Committee

Sell tickets for \$10,000 cash prize or motorcycle and create a festive event to conduct a reverse raffle drawing.



Meeting Date: 4 - 5 times at 8:00am as determined by the committee

Holiday Parade/Tree Lighting Committee

Coordinate spectacular holiday parade of floats, marching bands, mobile units and marchers for the community. Coordinate tree lighting ceremony to kick-off the holiday season.



Meeting Date: 4 - 5 times at 8:00am as determined by the committee

Get involved - see back page of booklet to sign up for a committee

RIBBON CUTTING

CEREMONY

A TIME-HONORED TRADITION

As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge.

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, anniversary celebration, or other milestone.

Chamber

We invite:

- Chamber President
- Chamber Board Chairman
- Mayor or City Council members of the city/town in which member's business is located
- Police Department & Fire Department of the city/town in which member's business is located (if business is a downtown Rochester business)
- Media representatives to obtain information and take photo

We bring:

- Ribbon
- Scissors

**In the event media representatives are not available, the Chamber takes a photo that is submitted to the media.*

Members

Submit a request for a Ribbon Cutting to the Chamber at least 3-4 weeks in advance (please choose two possible dates).

Consider inviting owners, key staff members, supporters of your business, and family members!





MEMBERSHIP 2023 APPLICATION

I/We apply for membership in the Greater Rochester Chamber of Commerce and agree to pay an annual membership investment appropriate for my/our firm according to the rate formula described below.

Name of Firm _____
 Address _____
 Mailing Address _____
 Telephone _____ Fax _____
 Email Address _____
 Facebook _____ Twitter _____
 Website _____
 Contact Name/Title _____
 Designated Company Representative _____
 Product Sold or Services Rendered _____

Number of Employees Full Time _____ Part Time _____
 Membership Categories (first category is free, others \$25 each) _____

Are you interested in serving on a Chamber committee? *See back page of booklet*

Membership rates are based on the number of employees unless otherwise specified below.

1-5 Employees = \$325.00	26-50 Employees = \$580.00	201-300 Employees = \$1,060.00
6-10 Employees = \$350.00	51-75 Employees = \$730.00	301-500 Employees = \$1,460.00
11- 20 Employees = \$410.00	76-100 Employees = \$880.00	501-750 Employees = \$1,850.00
21-25 Employees = \$440.00	101-200 Employees = \$990.00	751-1000 Employees = \$2,180.00

"Employees" are defined as your estimated average annual full-time workforce. Two part-time employees are equivalent to one full-time employee	Nonprofit (1-10 Employees) 501C with Tax ID	\$1215.00/year
	Nonprofit (11-24 Employees) 501C with Tax ID	\$275.00/year
	Nonprofit (25+ Employees) 501C with Tax ID	\$350.00/year +\$5/Empl
	Individual (must be retired from member business)	\$ 95.00/year
	Utility companies/Manufacturers/Supermarkets	\$600+\$5.00/Employee
	Financial Institutions	Base Rate of \$750 plus \$20/million of deposit base
Municipality/Hospital	# Employees Per Agreement	

Membership Investment (based on rates above) \$ _____
 Application Fee (one-time expense) \$ 25.00
 Additional Membership Categories (\$25 each) \$ _____
Total Membership Investment \$ _____
 Method of Payment: Check MasterCard Visa Discover AMEX CVV _____
 Account # _____ Expiration Date _____
 Signature _____ Today's Date _____

Payment of membership dues may be deductible as an ordinary and necessary business expense.

If providing a partial payment at time of application, one half of the membership investment and application fee must accompany the application. Installments can be made with the balance paid in full 60 days from application. Benefits will begin when membership is paid in full.

Please make checks payable and return to:
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867

FOR INTERNAL USE ONLY

CM Accounting Email Social Media Membership Accounts Ambassador Committee Board of Directors Welcome Email

You may tear this page out. There is a back to this application. You may mail with payment or drop by our office.

UTILIZE YOUR LOCAL CHAMBER

GET INVOLVED WITH YOUR BUSINESS COMMUNITY

Our Chamber services businesses throughout northern Strafford County including Rochester, Barrington, Farmington, Middleton, Milton, Milton Mills, New Durham, Strafford and Lebanon, Maine.

BECOME A MEMBER & MAXIMIZE YOUR BENEFITS!

CONNECT WITH APPROXIMATELY 400 BUSINESSES

Let us know if you are interested in:

- | | |
|---|---|
| <input type="checkbox"/> Advertising Opportunities | <input type="checkbox"/> Sponsorships/Marketing |
| <input type="checkbox"/> Committee Involvement | <input type="checkbox"/> Ribbon Cutting |
| <input type="checkbox"/> Hosting a Business After Hours | <input type="checkbox"/> Scholarship Champion |
| <input type="checkbox"/> Job Postings | <input type="checkbox"/> Testimonial Ads |
| <input type="checkbox"/> Promotional E-Blasts | <input type="checkbox"/> Website Enhanced Listing |

RIBBON CUTTING

BUSINESS NAME: _____

CONTACT: _____ PHONE: _____

DAY and DATE: _____

(Days of week in order of best possibility: Tues Wed Thurs Fri)

TIME: _____ (10 am, 11am, 1pm, 2pm or ½ hrs in between)

LOCATION: _____

(Please request two possible dates)

THE CHAMBER WILL CONTACT YOU TO CONFIRM PLANS FOR THE RIBBON CUTTING CEREMONY REQUESTED

COMMITTEE SIGN UP

PLEASE LET US KNOW WHICH COMMITTEES YOU ARE INTERESTED IN JOINING:

- | | |
|---|---|
| <input type="checkbox"/> Annual Dinner & Awards Celebration | <input type="checkbox"/> Ambassador Program |
| <input type="checkbox"/> Chamber Raffle/Bash | <input type="checkbox"/> Government Affairs Council |
| <input type="checkbox"/> Golf Tournament | <input type="checkbox"/> Programs Committee |
| <input type="checkbox"/> Holiday Parade/Tree Lighting | |
| <input type="checkbox"/> Job Fair | |

Please return this form along with your member application to:

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www.rochesternh.org

P: 603.332.5080 F: 603-332-5216 / E-mail: memberservices@rochesternh.org /