



Update Newsletter

GREATER
ROCHESTER
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.*

February, 2023



Chamber Seeking Nominations for These Prestigious Awards

Nominate your Business or Organization for Business of the Year and Nonprofit of the Year!

The Chamber is currently accepting nominations for its 2023 **Business of the Year** and **Nonprofit of the Year** awards. These prestigious awards will be presented at the Chamber's Annual Dinner & Awards Celebration.

The **Business of the Year** award recognizes a member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area.

The **Nonprofit of the Year** award recognizes an organization that has made a sustainable impact in the Rochester area.

Nominate a Deserving Individual for Citizen of the Year!

The Chamber is also accepting nominations for its **2023 Citizen of the Year** award. This prestigious award, which will be presented at the Chamber's Annual Awards Celebration on June 1, recognizes an individual that resides in Rochester/northern Strafford County, who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the community. You are encouraged to nominate someone you know that meets this criteria.

The deadline for submitting nominations for these awards is **March 10, 2023**.

See attached nomination forms, or to download a nomination form that outlines qualifications and procedures, visit

<https://www.rochesternh.org/business-non-profit-citizen-of-the-year-awards/>



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Become a 2023 Chamber
Scholarship Champion!
See the attached flyer for
more details!



NEWSLETTER
UNDERWRITTEN BY:



Membership Benefits

2

Member Information Center Spotlight:

Job Postings

Post your job openings directly to the Chamber website and social media pages! Go to your member portal today, click on the **Job Postings** tab and then click on **Add Job Posting**.

Need help? Email:

memberservices@rochesternh.org!



Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month.
Discounts available for 6 and 12 month promotions.

Contact us at (603) 332-5080
or email: memberservices@rochesternh.org!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

Contact us at 603-332-5080
or email: memberservices@rochesternh.org!

Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to [log in to your Member Portal](#) where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Download event flyers
- Search/contact members
- Register for events
- Pay bills online
- Access resources

Don't have a portal yet? Email us at memberservices@rochesternh.org to get started.



Looking for Volunteer Opportunities?

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2023 Chamber events, call us at: 603-332-5080, visit us on the web at rochesternh.org, or check out the inserts in this month's newsletter.

Is Your Business Listing Correct?

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login? Contact us and we'll get you started!

Upcoming Chamber Events

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TRI-CHAMBERS OF COMMERCE



BUSINESS after hours



The Tri-Chambers of Commerce will present a Business After Hours, hosted by Tri-City Masonry on Thursday, February 16, 2023 from 5-7:00pm at their facility located at 384 NH Route 108 in Somersworth.

Join us for an evening of networking, food, beverages and door prizes.

Tri-City Masonry is a dealer distributor for hardscape materials such as tile, slate, brick block, and stone, and they are a staple in the Somersworth area. They are a family-operated business that has been used by contractors and homeowners across New England for 40 years. This event will provide a forum for members of the region's business community to make new business contacts, renew acquaintances, and network with members of other area Chambers. See the flyer enclosed. [Click here to register.](#)

SAVE THE DATE



Join the Zoeller Realty Group at Keller Williams on Thursday, March 16, 2023 from 5:30 to 7:30 pm for a Business After Hours. This event will be held at their new Rochester location at 68 South Main Street in Rochester.

This is a great opportunity to meet the team at Zoeller Realty Group and learn about the real estate services they offer. It is also an opportunity to meet and network with fellow Chamber members.

Bring plenty of business cards for networking and door prizes.

HOST A BUSINESS AFTER HOURS IN 2023

A few dates are still available to host a Business After Hours in 2023.

Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them.

Call the Chamber office today at 603-332-5080 to get your Business After Hours scheduled.

SAVE THE DATE!

More details coming soon!

Click Here to Sponsor this Event:

Reservations will be open soon!

Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023

5:30-8:30pm

UNDERWRITTEN BY

EVERSOURCE

PRESENTED BY

GREATER ROCHESTER
CHAMBER OF COMMERCE



The Oaks Grandview Ballroom

100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while wining, dining, and networking with other Chamber members!



Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

Spring 2023 Seacoast Area Job Fair

UNDERWRITTEN BY



More Details Coming Soon!

The job fair is no cost for employers, open to the public and free to attend. We will announce details soon for employer participants, sponsorship opportunities and for job seekers.



Welcome New Members!

BAKERY

CRUMBL COOKIES ROCHESTER

Ben and Anna Stice
150 Marketplace Blvd, Unit 11, Rochester, NH
Phone: 603-403-3991
Web: www.crumbl.com
Fresh gourmet cookies

MANUFACTURING

RICHARDSON MONUMENT CO.

Linda Baum
115 Highland Street, Unit 3, Rochester, NH
Phone: 603-808-1175
Web: www.richardsonmonument.com
Granite monuments, cemetery headstones, benches, signs, bronze markers, and plaques

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- American Legion Post 7
- Bank of New Hampshire
- Bernier Insurance
- China Palace Asian Diner
- Club Victoire
- Creteau Hackett Lachapelle & Assoc.
- D.F. Richard Energy
- Deepa Reddy DMD, PLLC
- Edward Jones-Chris Hooper
- Frisbie Memorial Hospital
- Granite State Choral Society
- Holy Rosary Credit Union
- Lock-Tite Storage
- M&T Bank
- Meredith Village Savings Bank
- Motolina Lodge #18 IOOF
- Norway Plains Associates
- Peace of Mind Medicaid Consultant
- Polychronis Financial Services
- R.M. Edgerly & Son
- Rochester Country Club
- Rochester Housing Authority
- Seacoast Community Health
- Unitil

Congratulations!

Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

5 YEARS

Deepa Reddy DMD, PLLC

10 YEARS

Access Sports Medicine & Orthopaedics

20 YEARS

D.F. Richard Energy

WELCOME NEW BOARD MEMBERS

At their December meeting, the board of directors elected four (4) new directors to the board beginning in 2023. We will highlight each of these new board members each month.

This month, we are pleased to introduce you to
Kendall Spewock of Admiral Property LLC

Meet Kendall Spewock, Admiral Property LLC



Kendall Spewock is the Principal Broker at **Admiral Property LLC**. Located at 1 Wakefield Street, Suite 5, in Rochester, Admiral Property LLC is full-service management company. Their goal is to help create a passive income for real estate investors through property management. By freeing up your time, you can further pursue your goals.

Kendall has owned and operated her own business for 1 year. Prior to starting her own business, Kendall worked as a property manager at Admiral Property Management, as a project manager at CAN Brother's Construction and as an executive assistant at RSA Realty. Kendall is the youngest broker in the country and youngest woman to receive a sales license in NH.

Kendall brings expertise in the rental and real estate market. She also brings a fresh perspective from the younger generation, as well as community fundraising skills.

Professionally, Kendall is a member of the Strafford Board of Realtors. In addition to serving on the Chamber's board of directors, she is also serving on our Governmental Affairs Council.

Kendall resides in Farmington.



Admiral Property LLC
1 Wakefield Street, Suite 5
Rochester, NH 03867
603-923-7472
Kendall@admiralproperty.co
<http://admiralproperty.co>

Join a Committee!

Have ideas?
Want to use your talents?
Want to learn new things?

Ask us about our committees; the strength of your business can be increased through committee involvement, plus it's fun and rewarding!

To learn more about 2022 Chamber committees, call us at: 603-332-5080 or visit us on the web:
rochesternh.org

Ambassador Program

Welcome, New Chamber Ambassadors:

CARRIE ALEX
Alex & Associates at Keller Williams
Coastal and Lakes & Mountains

AMY MORRILL
CMG Financial

Congratulations to the Ambassador of the Quarter, 2022 Quarter 4!

SHARLA ROLLINS
First Seacoast Bank



**Looking to increase
your contacts and do
more networking in 2023?**

Consider becoming a Chamber Ambassador!

Ambassadors check in with other Chamber members to keep them informed of Chamber happenings, remind them of their benefits, and introduce newer members to others at Chamber events.

Chamber Ambassador will be meeting in January to kick off the New Year—contact us today to learn more about getting started!

Contact Tanya: 603-332-5080 x:3

MEMBER NEWS

ASCM announces Supply Chain courses offered in conjunction with Great Bay Community College, being held at their Rochester campus.

Procurement Certificate program is a foundational education program designed to help both entry-level and experienced supply chain professionals expand their procurement knowledge and skills.

February 7-March 2, 2023 (Tuesdays & Thursdays, 6-8:30pm) \$1,285.

Warehousing Certificate - The ideal audience are those seeking entrance into materials management or who want to improve their skills to keep up with the fast-changing warehouse functions. This course provides an overview of distribution inventory management, product storage, packaging and shipment, sustainability in logistics and explains the workings of a warehouse, a distribution center and so much more.

March 7-April 6, 2023 (Tuesdays and Thursdays, 6-8:30pm) \$1,285.

Planning Certificate—Synchronization is critical to fast, accurate production and delivery. By engaging all parts of the business, professionals can align planning processes and enable their supply chain organizations to experience significantly fewer disruptions. The Planning Certificate program introduces these essential planning fundamentals and clearly explains how to integrate all planning functions within a company.

April 18-May 11, 2023 (Tuesdays and Thursdays, 6:00-8:30pm) \$1,285.

Call 603-427-7773 or email GreatBayBTC@ccsnh.edu to register.

BeMobile Verizon is giving cash back to shoppers that support local this month. BeMobile is proud to bring back their **Local Love** campaign in all of the communities we are in. The Local Love campaign is designed to support local businesses. When you help out your local business by making a purchase, BeMobile will match that purchase up to \$25 with a gift card to your local BeMobile. To participate in the campaign you simply need to upload your proof of purchase from a local business to [bemobile.com/locallove](https://www.bemobile.com/locallove) and you will receive your matching BeMobile gift card via email. Email megan.rupe@bemobile.com or visit www.bemobile.com.

The Children's Museum of New Hampshire turns 40 in 2023 and we're ready to celebrate with our community!

All of you have helped shape CMNH into one of the state's most beloved and well attended family attractions! This year be on the lookout for some special events and opportunities like: A Dover Resident's Day in June and a Family Fun Day in July - admission will be only a \$1 both days! An opportunity to share your favorite photos, videos and memories from throughout our 40 year history! For information on this and their programs, visit www.childrens-museum.org

Cornerstone VNA - January 2023, marks the 110th anniversary of Cornerstone VNA, a local nonprofit home health and hospice care organization serving Strafford, Rockingham, Belknap and Carroll Counties in New Hampshire and York County in Maine. They are excited to celebrate its 110th year and proud to look back on their impressive history of providing care at home. Learn more about Cornerstone VNA's history. Visit www.cornerstonevna.org

Cornerstone VNA is thrilled to announce they received a \$60,000 grant from the NH Charitable Foundation. This multi-year grant will be used in-part for a rehabilitation training platform that will provide standardized patient education for exercises and provide professional education for rehabilitation therapists. Visit www.cornerstonevna.org

First Church Congregational is pleased to announce their upcoming **Blueberry Pancake Breakfasts**. Join them at 63 Suth Mai Street in Rochester on the following Saturdays:

February 4, 8-11:00 am; March 11, 8-11:00 am, April 22, 8-11:00 am.

1,2,3 blueberry or plain pancakes, scrambled eggs, bacon or ham, juice, beverage. \$8, children 5-10, \$5, under 5 Free.

February 18—Books 'n Puzzles . Call 603-332-1121 or visit first-ucc.net

Holiday Inn Express & Suites—Rochester, NH is offering a new Stay, Swim & Dine package, which provides a discounted rate off your overnight room and a 10% off discount at **Peppers Landing, 110 Grill or La Corona**. For more information please call us at 603-994-1175 or email us at sales@hierochesternh.com.

Hope on Haven Hill is excited to share that we will be hosting a **Hope Springs Eternal** gala fundraiser on March 11, 2023, at 6 p.m. at the Wentworth by the Sea Hotel in New Castle. Consider joining us by sponsoring or attending this amazing event, including dinner, speaking program, agency updates, awards, dancing. This fundraiser will provide critical funding for the life changing services we offer to strong women and their children, as they find hope and healing in recovery. Call 603-841-5353, x2010 or email jparker@hopeonhavenhill.org.

Leone, McDonnell & Roberts is pleased to announce that Daniel (Dan) Krivitsky and Megan McDonald have each earned their Certified Public Accountant designations and have been promoted to Senior Accountants. Dan and Megan each completed the rigorous academic requirements, passed all components of the demanding Uniform Certified Public Accountant (CPA) examination and completed the necessary experience requirements to receive his CPA license in the State of New Hampshire. For additional information, visit www.lmrpa.com.

Life Balance Counseling, Coaching and Wellness continues to provide ongoing support in person and online during these challenging times. We have 13 providers based out of two offices in Rochester and Hampstead, NH. Services include support for anxiety, depression, stress management, feeling overwhelmed, working with clients who are new moms or pregnant and parenting. We now have limited services for clients aged 13-17 as well. Call or text today 603-332-8000 on our website at www.lifebalancecoachnh.com or by secure google form [here](https://forms.gle/here).

The Monarch School of New England is pleased to announce the 5th annual MSNE Golf Tournament, which will be held on Thursday May 25, 2023 at the Rochester Country Club. This important event supports the Monarch School of New England's work: creating unlimited possibilities for students with special needs. Please consider joining us for a great day on the course, for a great cause. For more information, and to review the most up to date sponsorship / player updates - please visit: www.monarchschoollne.org/support/events/golf-tournament/ or contact: Amanda Martineau, at: amartineau@monarchschoollne.org.

Pepper's Landing presents Trivia Nights on Tuesdays beginning January 24. Grab your friends and family and test your knowledge of pop culture, history, current events and more. For information, visit www.pepperslanding.com or their [Facebook](https://www.facebook.com/pepperslanding) page.

The Rochester Museum of Fine Arts, in collaboration with Atari, is pleased to announce a digital exhibition celebrating the company's 50th Anniversary. The exhibition features key art from Atari's latest Recharged game series. The series updates classic Atari games for current-generation gaming hardware and adds gameplay features that appeal to modern players, including original concept art by Marija Velykyte. View until March 3rd, 2023. Visit www.rochesterma.org.

Shawn Pierce Photography offering: **Digital Photography 101: Learn to shoot like a pro.** Award-winning commercial and portrait photographer Shawn Pierce will teach you how to get the most out of your camera every time. This class, geared toward the novice photographer, will introduce you to exposure, composition, lighting, and camera settings. You'll learn to shoot in any situation, whether on location or in the studio. With ample light or in low light. Digital Photography 101 is perfect for those who have just purchased their first camera or for those who want to get the most out of their camera by getting out of auto mode and taking the first steps on their photography journey. Each class is split into two 2.5-hour sessions. Both sessions conclude with hands-on instruction and demonstration. Digital Photography 101 classes are available in January and February 2023 with an introductory rate of \$199. Visit www.shawnpiercephoto.com.

Sole City Dance is excited to bring back Dance Northeast! our annual community dance showcase.

Celebration of Dance—Delight in the joy and artistry of dance when Sole City Dance and the Rochester Opera House join together to showcase dancers from companies and dance education centers in the region.

March 12th— Master Classes for dancers beginner up through intermediate. Visit Dance Northeast at www.solecitydance.org/dance-northeast-2023.

Treasure Island—What could pirates and ballet possibly have in common? Answer: a great story. See for yourself how Sole City Dance's adaption of "Treasure Island", replete with intrigue and romance, mermaids and treasure, as well as a cast of memorable characters, brings beauty and artistry to Stevenson's beloved adventure tale. With Sole City's characteristic attention to detail and theme, the story becomes more than a race for treasure. Ticketing: 1908.na.ticketsearch.com/sales/salesevent/12495

Studley Flower Gardens is celebrating 95 years of being in business this year. 95 years is a long time for anything, but for a small business it is nearly unheard of these days. We've worked hard to earn every one of them, but we would be remiss if we did not credit the phenomenal people who have made it happen. We thank our predecessors for their leadership. We thank our staff, past and present, for helping us to live up to that legacy. Most of all, we thank you, our community for your loyalty and trust. When we say we're celebrating, we mean we're celebrating! Keep an eye on your email or follow us on [Facebook](https://www.facebook.com/studleygardens) & [Instagram](https://www.instagram.com/studleygardens) for a fun announcement coming soon! Visit www.studleys.com

The Governor's Inn presents **Dance Fridays and Saturday Night Live!**

The Governor's Inn has temporarily revamped their ballroom for the winter with a new sit-down bar, large stage, and lighting to set the mood for a club atmosphere. (In May the room returns to ballroom & wedding form when the music shifts to the Inn's Garage and outdoor stage).

The WINTER ROCK CLUB opens one hour before the music begins, so on Fridays, doors open at 7pm with dancing from 8-11pm. DJ Fridays are FREE, and will feature dance hits from the 70's to today. On Saturdays doors open at 6pm, with bands on stage from 7 to 10 pm and a \$5 entry. Visit: www.Governorsinn.com/UpcomingEntertainment.cfm

Waste Management is in need of filling positions for Diesel Mechanics/ Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <https://careers.wm.com/>

What's Been Going On at the Chamber?

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The Chamber was pleased to hold a ribbon cutting at the grand opening of Crumbl Cookies-Rochester on January 27, 2023. Located at 150 Marketplace Boulevard at The Ridge Marketplace in Rochester, Crumbl Cookies is a gourmet cookie bakery. Owners Ben and Anna Stice have a location in Newington and are pleased to open a second location in Rochester. Ben and Anna Stice are originally from Utah, where Crumbl Cookies began. "It began as a small family business started by Jason McGowan and Sawyer Hemsley," said Ben. Now there are locations nationwide.

Their gourmet cookies are made fresh each day. Cookie flavors vary each week and are announced by Crumbl on Sunday evenings. Hours at Crumbl Cookies-Rochester are 8:00 am to 10:00 pm Monday through Thursday, and 8:00 am to midnight on Fridays and Saturdays.

Many were on hand for the ribbon cutting with owners Ben and Anna Stice and their children cutting the ribbon along with shop employees. Also appearing in the photo are: Rochester Mayor Paul Callaghan, State Senator James Gray, Greater Rochester Chamber of Commerce President Laura Ring and Events/Office Manager Tanya Hervey, Rochester Economic Development representatives Michael Scala and Jennifer Marsh, Rochester Police Chief Gary Boudreau, Rochester Plumbing & Health Inspector Bob Veno, Chamber of Commerce board members including Chair of the Board Kerrie Landry of COGEBI, Janet Oliver of Unitil, Sharla Rollins of First Seacoast Bank, Amy Brown of Yankee Electric & Co., David Stevens of Hourihane Cormier & Associates, Alan Johnson of Breezeline, Lauren Jerr of Spaulding High School, Kendall Spewock of Admiral Property, and Caitlyn Turgeon of HBL Insurance. Also, attending were Harrison Thorp of The Rochester Voice, Mary Henderson of Bank of New Hampshire, Karin Best of Sole City Dance, and Mandy Barstow.

For information, call 603-403-3991 or visit www.crumbl.com. Photo courtesy of Shawn Pierce Photography.



If you are interested in a ribbon cutting ceremony for your Chamber member business or organization, contact the Chamber office: 603-332-5080 or memberservices@rochesternh.org

2023 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

Application deadline is Friday, March 31, 2023

See the attached scholarship application and guidelines!



Become a 2023 Chamber Scholarship Champion!

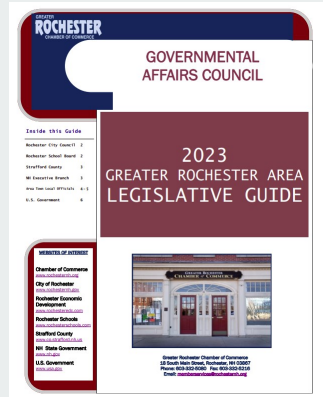
*Invest in Tomorrow's Future by
Donating Today*

Your Chamber is pleased to offer Members the opportunity to be named a

Chamber Scholarship Champion

by becoming a donor to benefit the annual scholarships given out by the Chamber.
See the attached flyer for details!

The Chamber's Governmental Affairs Council has published its 2023 Legislative Guide that lists and provides contact information for legislators representing Rochester. The legislative guide can be downloaded and printed from our website or can be picked up at the Chamber office. Know who your legislators are. Visit www.rochesternh.org



Celebrating COMMUNITY LEADERS



2023 Chamber Leadership

Officers

Chairman of the Board:
Kerrie Landry
COGEBI, Inc.

Chairman-Elect:
David Richard
D.F. Richard Energy

Vice Chair, Governmental Affairs:
Paul Gatehouse
Independence Financial Advisors

Vice Chair, Membership:
Amy Brown
Yankee Electric & Co., LLC

Vice Chair, Events & Fund Raisers:
Caitlyn Turgeon
HBL Insurance

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Janet Oliver
Unitil

Directors

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Mark Farrell
Laars Heating Systems

Wink Faulkner
Jaeger USA, Inc.

Lauren Jerr
Spaulding High School

Alan Johnson
Breezeline

Timothy Jones
Frisbie Memorial Hospital

Kevin Miller
Profile Bank

Dr. Deepa Reddy
Deepa Reddy DMD, PLLC

Tatjana Simon
Northeast Credit Union

Kendall Spewock
Admiral Property LLC

David Stevens
Hourihane, Cormier & Associates

Sue Willson
Potter's House Bakery & Café

Chamber Staff

Laura Ring
President/CEO

Tanya Hervey
Office Manager and
Events & Communications

Greater Rochester Chamber of Commerce

18 South Main Street
Rochester, NH 03867
(603)332-5080

rochesternh.org



February 2023 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
			1	2 8:00 am Chamber Raffle Committee	3 11:00 Ribbon Cutting at Richardson Monument	4	UPCOMING EVENTS <u>March 13</u> Tri-Chamber Legislative Reception <u>March 16</u> Zoeller Realty Group Business After Hours <u>March 30</u> Job Fair <u>April 7</u> Annual Meeting Breakfast <u>May 24</u> Annual Dinner & Awards Celebration <u>May 16 tent.</u> State of the State <u>August 11</u> Chamber Raffle <u>Sept. TBD</u> Golf Tournament <u>October 18</u> Operation Thank You <u>November TBD</u> Job Fair <u>Dec 1 & 3</u> Tree Lighting & Holiday Parade
5	6	7 8:00 Ambassador Program mtg.	8	9	10 8:00 Golf Committee 4:00 Chamber 101	11	
12	13	14	15	16 7:30 am Governmental Affairs Council 5-7pm Tri-BAH at Tri-City Masonry	17 8:00 am Banquet Committee	18	
19	20 PRESIDENT'S DAY OFFICE CLOSED	21 11:00 am Ribbon Cutting at ClearChoice MD Urgent Care	22	23	24 7:30 am Board of Directors	25	
26	27	28					
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							



MEMBERSHIP DEVELOPMENT COORDINATOR

New Year, New Career!

If you are an enthusiastic and energetic individual who wants to become part of a diverse, dynamic, and collaborative team, this position could be a great fit for you! The successful candidate will be responsible for marketing and sales initiatives to successfully onboard, educate, and engage businesses on the benefits of chamber membership. It will also include the development and implementation of business programs. 2 years of marketing or sales experience required. Please reach out for full job description.

Submit resume outlining relevant experience and salary requirements by January 6, 2023.

Know someone that might be interested?

For more details or to submit resumes, contact Laura Ring at lring@rochesternh.org



BUSINESS AFTER HOURS

**THURSDAY
FEBRUARY 16TH
5PM-7PM**

Join us for an evening of
networking, food, drinks, and
door prizes!



TRI-CITY MASONRY

384 NH-108

Somersworth, New
Hampshire 03878



RSVP HERE

<https://bit.ly/trichamberbah2023>

TRI-CHAMBERS OF COMMERCE



Chamber 101



February Session

Thursday, February 9, 2023

4:00-5:00pm

In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form
and e-mailing it to: memberservices@rochesternh.org, or call
the Chamber office: 603-332-5080

COMPANY NAME:

PRIMARY CONTACT:

E-MAIL:

ATTENDEE NAME(s):

Sign Me Up!

Contact Member Services for more information
or to register: 603-332-5080 x:2
E-mail: memberservices@rochesternh.org



NOMINATIONS SOUGHT

SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area. The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
March 10, 2023

QUALIFICATIONS FOR BUSINESS OF THE YEAR

1. Business in an active company.
2. Demonstrates excellence in the business community and industry.
3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
6. Services need not be confined to a single year, but should be have current significance.
7. Prior winners are ineligible.
8. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete and attach form as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Company/organization business description or mission.
- * Impact/contributions to industry/community.
- * Involvement in the community.
- * Awards/honors received.
- * 3 Letters of recommendation.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

BUSINESS OF THE YEAR NOMINEE

Business Name _____

Address _____ City _____ State _____

Phone _____ Email _____

of Years in Business _____ # of Employees _____ # of Locations _____

Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____

Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867

Email: president@rochesternh.org

SEE REVERSE SIDE FOR NON-PROFIT OF THE YEAR NOMINATION



NOMINATIONS SOUGHT

SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
March 10, 2023

QUALIFICATIONS FOR NON-PROFIT OF THE YEAR

1. Non-profit in an active organization.
2. Demonstrates excellence in the community and in organization.
3. Has provided a significant impact to benefit of the Rochester community.
4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
5. Services need not be confined to a single year, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Organization business description or mission.
- * Impact/contributions to industry/community.
- * 3 Letters of recommendation.
- * Involvement in the community.
- * Awards/honors received.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

NON-PROFIT OF THE YEAR NOMINEE

Organization Name _____
Address _____ City _____ State _____
Phone _____ Email _____
of Years in Business _____ # of Employees _____ # of Volunteers _____ # of Locations _____
Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____
Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce
18 South Main St., Rochester, NH 03867
Email: president@rochesternh.org

SEE REVERSE SIDE FOR BUSINESS OF THE YEAR NOMINATION



DEADLINE TO SUBMIT NOMINATIONS:

March 10, 2023

The Greater Rochester Chamber of Commerce is
pleased to be presenting its **59th annual**

CITIZEN OF THE YEAR

This prestigious award will be presented at the Chamber's
Dinner & Awards Banquet. This award recognizes an
individual who has demonstrated excellent leadership
and citizenship in the community and has made
substantial contributions to the betterment of the
Greater Rochester area.

QUALIFICATIONS FOR CITIZEN OF THE YEAR

1. Adult resident of Rochester/northern Strafford County and activities should be in the same area..
2. Contributed to the general benefit of the community as a whole.
3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
5. Services need not be confined to only current activities, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

**All nominations are kept confidential. Please DO NOT notify this individual of the nomination.
We will contact you to contact others should your nomination be selected.**

PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick	1983 - Jan Nelson	2003 - John Rigazio
1964 - Elery "Doc" Lyndes (Courier Publishing)	1984 - Bea Craig	2004 - Charles G. Ward
1965 - Herve Lagasse	1985 - Victor Hamel	2005 - Robert "Cider" Berry
1966 - Kenneth Denton (J. Zuromskis - Honored)	1986 - Mr. & Mrs. Harry Rose	2006 - R. Bradley Trafton
1967 - Vi Bliskey	1987 - Bernice Bickford	2007 - Fred Hall, Jr.
1968 - Dr. Albert Barcomb	1988 - Alfred Benton	2008 - Frank Callaghan
1969 - James Foss (General Conrad Snow - Honored)	1989 - Cynthia Edgerly (Roger N. Allen - Honored)	2009 - Gerard "Gerry" Gilbert
1970 - Albert Miltner	1990 - Vincent J. DeNobile	2010 - Linda Gaskell Bisson
1971 - Kennett R. Kendall, Sr.	1991 - Dorothy Callaghan	2011 - Ken Billings
1972 - Joseph Zuromskis	1992 - Richard W. Creteau (Posthumously)	2012 - Kenn Ortmann
1973 - Dr. Alexander Smith	1993 - Marilyn R. Berry	2013 - Gerard Gravel
1974 - Roland Keans	1994 - Harvey Bernier	2014 - Gerald & Claire Bisailion
1975 - Gerry Rainville	1995 - Roland Roberge (Posthumously)	2015 - Jane Cooper Fall
1976 - Mayor John Shaw (refused award)	1996 - Robert "Bob" Brown	2016 - Derek Peters
1977 - Helen Berry	1997 - Daniel Lacroix	2017 - Walter Hoerman, MD
1978 - Judge Richard Cooper	1998 - Terry McGarghan	2018 - Hoagy Higgins
1979 - Arnold T. Clement	1999 - Kevin Flynn	2019 - Patricia Rainboth
1980 - Bud Carlson	2000 - Marion Veno	2020 - Lisa Stanley
1981 - Elmer R. Waite	2001 - Janet Pelley	2021 - Jeanne Grover and Alicia Frye
1982 - Fr. Donald Marsh	2002 - Steven B. Dore	2022 - Kathleen H. Sessler

SEE REVERSE SIDE FOR NOMINATION FORM



CONFIDENTIAL NOMINATION OF THE 2023 CITIZEN OF THE YEAR

NOMINEE:

Full Name _____

Address _____ Phone _____

NOMINATOR (INDIVIDUAL OR ORGANIZATION SUBMITTING NOMINATION):

Name _____ Phone _____

Address _____

Email _____

Signature _____ Date _____

QUALIFICATIONS OF THE NOMINEE:

BIOGRAPHICAL INFORMATION OF NOMINEE:

Signature of Individual Submitting Nomination

Date

Nomination form and attached documentation must be submitted by **March 10, 2023** to:

Awards Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
president@rochesternh.org
Phone: (603) 332-5080 Fax: (603) 332-5216

Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023 ☀ 5:30-8:30pm ☀ The Oaks Grandview Ballroom

UNDERWRITTEN BY
EVERSOURCE

PRESENTED BY
GREATER
ROCHESTER
CHAMBER OF COMMERCE



Corporate Sponsors:

Cost: \$1,000

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Awards Celebration
- Business logo prominently displayed on event invitations emailed to 700 contacts and on event programs
- Business name included in all publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo prominently displayed on PowerPoint presentation and signage at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Social Period Sponsor:

Cost: \$750

This sponsorship offers the best publicity and provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Banner displayed at event in social hour gathering space
- Business name included in publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo prominently displayed on PowerPoint presentation and signage at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Awards Sponsors

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Entertainment Sponsors

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Program Sponsor

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs, *plus your ad on back of programs*
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

SEE REVERSE SIDE FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES!

Registration Sponsor:**Cost: \$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Technology Sponsor:**Cost: \$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Dessert Sponsors:**Cost: \$350****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Decoration / Centerpiece Sponsors:**Cost: \$300-\$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo displayed on signage at the event (prominently @ \$500)
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Table Sponsors:**Cost: \$100****This sponsorship provides your business with the following:**

- Business name displayed on a table, on signage at the event, and in PowerPoint presentation
- Business name listed in the Annual Awards Celebration program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

Please Sign My Business / Organization Up for The Following Sponsorship☐ \$1,000 Corporate Sponsor☐ \$350 Dessert Sponsor☐ \$750 Social Period Sponsor☐ \$300-\$500 Decoration/Centerpiece Sponsor☐ \$500 Awards Sponsor☐ \$100 Table Sponsor☐ PAYMENT ENCLOSED☐ \$500 Entertainment Sponsor☐ We will donate a raffle prize valued at☐ INVOICE ME☐ \$500 Program Sponsor

\$100 or more:

☐ \$500 Registration Sponsor☐ We will drop item off at the Chamber☐ \$500 Technology Sponsor☐ Please pick item up (Rochester only)**BUSINESS NAME:** _____ **CONTACT:** _____**PHONE:** _____ **E-MAIL:** _____**Complete and return to: Greater Rochester Chamber of Commerce**

18 South Main Street | Rochester, NH 03867

Phone: (603) 332-5080 Fax: (603) 332-5216

Email: events@rochesternh.org

BE A CHAMPION! HELP FUND A 2023 SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its members the opportunity to be named a **Chamber Scholarship Champion**. Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to several graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization, to help toward their college expenses.

PROMOTION OPTIONS:

\$1,000

- Company/Organization logo prominently displayed on Chamber website
- Individual social media shout-out
- Company/Organization logo in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony
- Personal letter from your company/organization included with scholarship recipient's award letter

\$500

- Company/Organization logo displayed on Chamber website
- Individual social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony

\$100

- Company/Organization logo displayed on Chamber website
- Social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization name on E-blast
- Company/Organization thanked at Scholarship Ceremony



☐ **YES, please sign up my business to become a Chamber Scholarship Champion!**

☐ \$1,000 ☐ \$500 ☐ \$100 ☐ Payment Enclosed ☐ Invoice Me

Company Name _____

Contact Person _____ Phone _____

E-Mail: _____

RETURN FORM TO:

Greater Rochester Chamber of Commerce
18 South Main Street Rochester, NH 03867
Phone: 603-332-5080 / Fax: 603-332-5216
Email: memberservices@rochesternh.org

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

2023 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average.
- Application must be completed in full to be considered.
- Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION

**DEADLINE:
MARCH 31, 2023**

Student Information

Student's Name _____ Phone _____
Mailing Address _____
Email _____

Educational Information

High School Attending: _____
SAT Math: _____ SAT Writing: _____
GPA: _____ SAT Verbal: _____ SAT Reading: _____
SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____
College Attending _____

Estimated College Expenses

Tuition \$ _____ Room & Board \$ _____ Fees \$ _____
Commuter Travel \$ _____ Books & Supplies \$ _____ **TOTAL \$ _____**

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____
Name of Employee at Chamber Member Company _____
Employee's Relationship to Student _____
I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative _____ Date _____

SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature _____ Parent/Guardian Signature _____ Date _____

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216

SUPPLY CHAIN MANAGEMENT

Supply Chain Management keeps goods moving and economies running.

In today's complex world of supply chain management, managing your supply chain needs is a matter of Planning, Procurement and Warehousing the material needs of your organization. First, Planning what items your organization needs (raw materials to convert, or products to sell). The Procurement function is a process of identifying suppliers who provides those materials and then purchasing the materials. As those materials are received, they need to be stored safely until they are ready for use. Each function—Planning, Procurement, Warehousing—has its own skillsets and requirements. Our courses provide entry-level skills (though, even seasoned professionals can benefit from the courses).

All courses are offered at our award-winning Rochester Campus!

Procurement Certificate

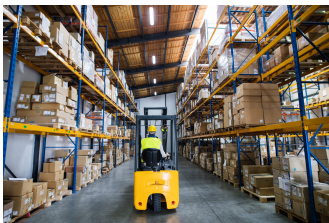


The Supply Chain Procurement Certificate program is a foundational education program designed to help both entry-level and experienced supply chain professionals expand their procurement knowledge and skills. This course will strengthen the participant's knowledge of procurement and develop and improve skills in sourcing materials and services. The program provides an overview of procurement fundamentals, sourcing strategies, supplier relationship management, negotiations, evaluation metrics, and more.

February 7-March 2, 2023 (Tuesdays and Thursdays, 6:00-8:30pm)

Cost: \$1,285

Supply Chain Warehousing Certificate



Warehouse function has grown and so have the skills requirements for anyone interested in inventory management. The ideal audience are those seeking entrance into materials management or who want to improve their skills to keep up with the fast-changing warehouse functions. This course provides an overview of distribution inventory management, product storage, packaging and shipment, sustainability in logistics and explains the workings of a warehouse, a distribution center and so much more. The ideal audience are those seeking entrance into materials management or who want to improve their skills to keep up with the fast-changing warehouse functions.

March 7-April 6, 2023 (Tuesdays and Thursdays, 6:00-8:30pm)

Cost: \$1,285

Planning Certificate



Synchronization is critical to fast, accurate production and delivery. By engaging all parts of the business, professionals can align planning processes and enable their supply chain organizations to experience significantly fewer disruptions. The Planning Certificate program introduces these essential planning fundamentals and clearly explains how to integrate all planning functions within a company.

April 18-May 11, 2023 (Tuesdays and Thursdays, 6:00-8:30pm)

Cost: \$1,285



Great Bay
Community College

Rochester Campus | 5 Milton Road

Need more info? Ready to Register?
Contact us at GreatBayBTC@ccsnh.edu
or 603.427.7773