



Update Newsletter

January, 2023

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.*

A Message from 2023 Chairman of the Board Kerrie Landry, COGEBI, Inc.



As we welcome in 2023, it gives me great pleasure to now serve the Greater Rochester Chamber of Commerce as Chairman of the Board. I am grateful and excited for this opportunity, as I follow great leadership from Janet Oliver of Unitil and Al Johnson of Breezeline and continue with their dedication and leadership to the chamber and our community.

I have been part of the Rochester community for over 25 years, both living and working. I am proud to dedicate my time and resources to volunteer work,

particularly on improving our community and bringing businesses together.

In time of need, it is always your neighbors who hold you up and hold you strong. The Greater Rochester Chamber of Commerce is a large part of this and relies on us, local businesses, and community members to continue this collaboration. We all play an important role in the strength and growth of our community, and the Chamber is part of that glue that holds us all together.

Coming out of not just a pandemic, but now winter months with a tri-pandemic and inflation upon us, we all need each other even more. The Rochester community and downtown are growing in leaps and bounds. We are attracting more small businesses and with collaboration, bring more members and staff to help run our businesses. Now more than ever, we need our members not only for sponsorships but to come together at our events, business after hours, and annual celebrations. It is these activities that help us celebrate ourselves and our relationships within the community.

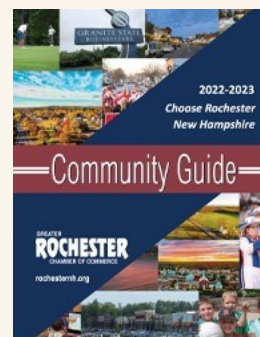
Your chamber is here to support you, with a professional staff and a robust Board of Directors, let us help you brand, network, grow, educate, and establish yourself within the Greater Rochester community. I can tell you firsthand that my relationship with the city started more than 20 years ago, just volunteering at the golf tournament. It is there that I developed life lasting friendships and established a connection with this community that I am proud of. We are here for you, for both your support and suggestions for our future. Never hesitate to reach out to any of us.

Thank you again for this opportunity. I am looking forward to the coming year and I wish each and everyone of you a Very Happy and Prosperous New Year!

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**Become a 2023 Chamber
Scholarship Champion!**
See the attached flyer for
more details!



NEWSLETTER UNDERWRITTEN BY:



Membership Benefits

2

Member Information Center Spotlight:

Job Postings

Post your job openings directly to the Chamber website and social media pages! Go to your member portal today, click on the **Job Postings** tab and then click on **Add Job Posting**.

Need help? Email:

memberservices@rochesternh.org!



Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month.
Discounts available for 6 and 12 month promotions.

Contact us at (603) 332-5080

or email: memberservices@rochesternh.org!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

Contact us at 603-332-5080

or email: memberservices@rochesternh.org!

HOST A BUSINESS AFTER HOURS IN 2023

Several dates are currently available to host a Business After Hours in 2023.

Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them.

Call the Chamber office today at 603-332-5080 to get your Business After Hours scheduled.



Looking for Volunteer Opportunities?

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2023 Chamber events, call us at: 603-332-5080, visit us on the web at rochesternh.org, or check out the inserts in this month's newsletter.

Dues Increase Notice

Each year, the Chamber works diligently to raise income and minimize its spending.

Due to rising operational and energy costs, we found it necessary to increase our rates.

Your understanding and support is appreciated.

Upcoming Chamber Events

3

2023 SCHOLARSHIP APPLICATIONS NOW AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

Application deadline is Friday, March 31, 2023

See the attached scholarship application and guidelines!



Become a 2023 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a **Chamber Scholarship Champion**

by becoming a donor to benefit the annual scholarships given out by the Chamber.

See the attached flyer for details!

SAVE THE DATE!

More details coming soon!

Click Here to Sponsor this Event:



Nominate Your Business or Organization

Members can nominate their organization for Business of the Year and Nonprofit of the Year!

The Chamber is currently accepting nominations for its 2023 Business of the Year and Nonprofit of the Year awards. These prestigious awards will be presented at the Chamber's Annual Dinner & Awards Celebration.

The **Business of the Year** award recognizes a member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area.

The **Nonprofit of the Year** award recognizes an organization that has made a sustainable impact in the Rochester community.

Nominate a Deserving Individual for Citizen of the Year!

The Chamber is also accepting nominations for its 2023 **Citizen of the Year** award. This prestigious award, which will be presented at the Chamber's Annual Awards Celebration on June 1, recognizes an individual that resides in Rochester/northern Strafford County, who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the same area. You are encouraged to nominate someone you know that meets this criteria.

The deadline for submitting nominations for these awards is March 10, 2023.

See attached nomination forms or to download a nomination form and for qualifications and nomination procedures, visit

<https://www.rochesternh.org/business-non-profit-citizen-of-the-year-awards/>

Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023

5:30-8:30pm

UNDERWRITTEN BY

EVERSOURCE

PRESENTED BY

**GREATER
ROCHESTER
CHAMBER OF COMMERCE**



The Oaks Grandview Ballroom

100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while wining, dining, and networking with other Chamber members!



Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

Welcome New Members!

RESTAURANT

FALLEN LEAF BISTRO

Kris Enis-Maranda, Manager/Chef
44 North Main Street, Rochester, NH

Phone: 603-403-1386

Web: www.fallenleafbistro.com

Breakfast and Lunch

BEAN ME UP

Kris Enis-Maranda, Manager/Chef
22 North Main Street, Rochester, NH

Phone: 603-403-4895

Facebook: <https://www.facebook.com/profile.php?id=100077902750546>

Coffee Shop and Boba bar with baked goods, salads, sandwiches, and soups

PRINTERS

LILAC PRINTING & GREAT BAY GRAPHICS

Mark Trombly
73 Pickering Road, Suite 101, Rochester, NH

Phone: 603-332-0511

Web: www.lilacprinting.com

Congratulations!

Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

5 YEARS

Polychronis Financial Services

10 YEARS

**Berry Surveying & Engineering
La Corona Mexican Restaurant
Motolina Lodge #18 IOOF**

25 YEARS

Houri hane Cormier & Associates

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- 110 Grill
- Auger & Sons, Inc
- Berry Surveying & Engineering
- Bluebird Self Storage
- BootLegger's Footwear Center
- Breezeline
- Brookside Place Apartments
- ClearChoiceMD Urgent Care
- Clemento's Pizzeria & Brew
- Dead River Company
- Eastern Propane & Oil
- Garry Perkins Concrete of Rochester
- Hammond Lumber
- High Degree Heating
- Lydall, Inc.
- McDonald's Restaurant
- New Hampshire Wheels
- Peace of Mind Security, LLC
- Postal Center USA
- Profile Bank
- Runyon Kersteen Ouellette
- Seacoast Media Group
- SellMyTimeShareNow.com
- SOS Recovery Community Organization
- Strafford Inn
- Studley Flower Gardens, Inc
- The Oaks
- United Insurance
- Village Pizza of Rochester
- Wentworth Electric, LLC


WELCOME NEW BOARD MEMBERS

At their December meeting, the board of directors elected four (4) new directors to the board beginning in 2023. We will highlight each of these new board members each month.

This month, we are pleased to introduce you to Dr. Deepa Reddy of **Deepa Reddy DMD, PLLC** in Rochester.

Meet Dr. Deepa Reddy DMD, PLLC

Changing smiles. Changing lives.



Dr. Deepa Reddy is a Dentist and business owner of Deepa Reddy DMD, PLLC, located at 74 South Main Street in Rochester. She has owned and operated this business for 5 years, providing quality dental care for children, teens, and adults.

Dr. Reddy is interested in supporting new growth and development of the greater Rochester community and offering community support, new ideas and initiatives. She is an active member and supporter in SOS Children's Villages, providing contributions, participation in pantry donations, toy drives, and community events.

Professionally, Dr. Deepa Reddy is a member of the American Dental Association, Academy of General Dentistry, American Academy of Implant Dentistry, and the New Hampshire Dental Society.

She received her Bachelors of Dental Surgery in India at Government Dental College, Doctor of Dental Medicine from Boston University, and Fellow from the Academy of General Dentistry.

Dr. Reddy resides in Dover with her husband and 2 children.



Deepa Reddy DMD, PLLC

74 South Main Street
Rochester, NH 03867
603-332-5429

deepareddydmd.com

Join a Committee!

Have ideas?
Want to use your talents?
Want to learn new things?

Ask us about our committees; the strength of your business can be increased through committee involvement, plus it's fun and rewarding!

To learn more about 2022 Chamber committees, call us at: 603-332-5080 or visit us on the web: rochesternh.org

Ambassador Program

Looking to increase your contacts and do more networking in 2023?

Consider becoming a Chamber Ambassador!

Ambassadors check in with other Chamber members to keep them informed of Chamber happenings, remind them of their benefits, and introduce newer members to others at Chamber events.

Chamber Ambassador will be meeting in January to kick off the New Year—contact us today to learn more about getting started!

**Contact Tanya: 603-332-5080 x:3
events@rochesternh.org**



GOVERNMENTAL AFFAIRS COUNCIL

Want to learn what is going on in the community, region, and the state? This committee is a great way to hear about and discuss various projects and issues. We bring in presenters most months to hear about various initiatives.

At our January 19, 2023 meeting, the Honorable Chief Justice Tina Nadeau of the Superior Court, will attend this meeting to discuss mental health initiatives. Chief Justice Nadeau is a leader in the development of drug courts in New Hampshire and a national advocate for the legal alternative that incorporates addiction and mental health treatment.

Anyone can attend these meetings and hear from presenters whether you are a member of the committee or not. Mark your calendar!

MEMBER NEWS

The Children's Museum of New Hampshire Birthday Parties Now Available Sundays or Fridays

Choose from 4 different party times:
Sundays, 12:30-2:30pm; Sundays, 1:30-3:30pm
NEW! Fridays, 3:30-5:30pm **NEW!** Fridays, 4:30-6:30pm
Parties are \$350 for Non-Members or \$330 for Members.
Visit www.children-museum.org/visit/parties

The Cooperative Alliance for Seacoast Transportation (COAST) is hiring for multiple career opportunities. COAST currently has up to five (5) full time CDL operator openings and four (4) part time opportunities for CDL operators. For more information, or to apply, please visit www.coastbus.org/careers.

Cornerstone VNA is pleased to announce they recently recognized Cheryl Bonar, RN, with the 2022 Nightingale Award. This award is presented to a person who exemplifies Florence Nightingale's work through best practice, mentorship, education and change. Florence Nightingale (1820-1910) is known for her work in fundamentally changing the role of nursing and introduced the concept of nursing standards. In addition to the Nightingale Award, Cheryl Bonar also received the 2022 New Hampshire Healthcare Hero award for the Seacoast Region. NH Healthcare Heroes has honored dozens of those working in healthcare who repeatedly go above and beyond the call of duty. Visit cornerstonevna.org.

Frisbie Memorial Hospital has begun construction of a new inpatient acute care rehabilitation unit. This unit will provide high-quality physical, occupational, and speech therapy for some of the most severely ill and injured patients in New Hampshire, Maine, and Massachusetts, such as those who have suffered a stroke, heart attack. "This unit will help us to better meet the needs of the Greater Rochester community and beyond, and it is just one in a series of changes we're making at Frisbie to better serve our patients and their families", said Tim Jones, chief executive officer of Frisbie Memorial Hospital. The inpatient rehab will have 19 beds and state-of-the-art gym equipment, all located in a newly updated unit. The inpatient acute care rehab at Frisbie Memorial Hospital will care for its own patients transitioning to rehab, and will be a referral destination for hospitals throughout the Seacoast and the states of New Hampshire, Maine, and Massachusetts. For information, visit www.frisbiehospital.com.

Generations Arcade is excited to announce their new event packages and pricing on their website www.generationsarcade.com/parties. Book your 2-hour event at Generations. Birthday parties, office outings, group trips, homeschool outings, anniversary parties, baby showers, bachelor / bachelorette parties, and more! Packages are for groups up to 6 and up to 12. Two hours of gaming, food, and drinks. For you grown-up kids, we will be offering options, like BBQ, Chicken Wings, Chinese, and more. Call or come in to book the Event Room with a \$50 deposit (refundable up to 3 days before the event). Payment in full is required at least 3 days prior to the event. Call (603) 953-7400 or visit www.generationsarcade.com

Goodwin Community Health was recently awarded \$10,000 by Northeast Delta Dental Foundation to support dental services. The grant continues the Foundation's record of almost two decades of support for access to dental care for low-income patients at these practices. Centers provide preventive, restorative and emergency dental care within a community health center setting, where patients also have access to medical and behavioral health care and family services.

Holiday Inn Express & Suites—Rochester, NH is offering a new Stay, Swim & Dine package, which provides a discounted rate off your overnight room and a 10% off discount at **Peppers Landing, 110 Grill or La Corona**. For more information please call us at 603-994-1175 or email us at sales@hierochesternh.com.

HRCU, on behalf of members, staff and volunteers, donated \$30,000 to local non-profit organizations as a part of their 9th-annual Christmas Caring Campaign (CCC). This marks a total of \$260,000 in donations since the campaign's inception in 2014. "We are so proud and thankful to have come so far in just a short amount of time with our Christmas Caring Campaign," said Brian Hughes, CEO & President. HRCU supported 32 non-profit organizations, including food pantry services, shelters for the homeless, addiction recovery centers, and mental health and wellness services; each is committed to lifting the people up, keeping the community well, warm, and fed. Visit www.HRCU.org/ChristmasCaring.

Life Balance Counseling, Coaching and Wellness continues to provide ongoing support in person and online during these challenging times. We have 13 providers based out of two offices in Rochester and Hampstead, NH. We can provide services covered by your insurance and have availability for day time appointments in the next four weeks. Services include support for anxiety, depression, stress management, feeling overwhelmed, working with clients who are new moms or pregnant and parenting. We now have limited services for clients aged 13-17 as well. Call or text today 603-332-8000 on our website at www.lifebalancecoachnh.com or by secure google form [here](#).

MVSB (Meredith Village Savings Bank) is pleased to announce: Christina "Tina" Simpson has been promoted to Assistant Vice President, Commercial Digital Small Business Lending & Credit Analyst. **Denise Hubbard**, Mortgage Loan Program Specialist, was recently honored as the #1 2022 Platinum Level Loan Originator from the **New Hampshire Housing Finance Authority**. MVSB was also recognized overall as the #3 2022 Gold Level Top Lender. Visit: www.mvsb.com.

Northeast Credit Union has announced that Traci Tenggren has been promoted to Senior Vice President, Chief Human Resources Officer. In her new role she'll oversee the Credit Union's talent and professional development strategies and will be vital to the internal culture and continued success of Northeast's commitment to enriching and nourishing the lives of their employees, members and community. Visit necu.org.

The New Hampshire Small Business Development Center can help demystify your energy bill! We walk you through a demo energy bill and explain line by line what items mean. Find out ways you can manage your energy usage - what items you can affect and which ones you can't. The on demand eCourse is available through January 9. **Register today.**

Peace of Mind Medicaid Consultant is honored to receive recognition at the 2022 Spirit of NH Awards recently and would like to send a huge Congratulations out to all of their Board of Director Members who volunteer their time to support them. They would also like to Congratulate Donna Kimball on her Volunteer Award and note that everyone has worked so hard! They wish to thank: Donna Kimball, Andrew Economos, Dawon Economos and Robert Barney for attending this awards event and representing PMMC!

The Rochester Museum of Fine Arts, in collaboration with Atari, is pleased to announce a digital exhibition celebrating the company's 50th Anniversary. The exhibition features key art from Atari's latest Recharged game series. The series updates classic Atari games for current-generation gaming hardware and adds gameplay features that appeal to modern players, including original concept art by Marija Velykyte. In addition to the exhibition, the RMFA partnered with Jetpack Comics & Games to host a Centipede high score contest during the reception on January 14th. The top 3 high score players will receive prize packages that include an assortment of items and a \$25 gift certificate to Jetpack. There is no cost to enter. The exhibition will be on view from January 7th to March 3rd, 2023, with a public reception planned for Saturday, January 14th, 2023, from 10am-4pm. Complimentary refreshments will be served. The public is encouraged to attend. Visit www.rochesterma.org.

Shawn Pierce Photography offering: **Digital Photography 101: Learn to shoot like a pro.** Award-winning commercial and portrait photographer Shawn Pierce will teach you how to get the most out of your camera every time. This class, geared toward the novice photographer, will introduce you to exposure, composition, lighting, and camera settings. You'll learn to shoot in any situation, whether on location or in the studio. With ample light or in low light. Digital Photography 101 is perfect for those who have just purchased their first camera or for those who want to get the most out of their camera by getting out of auto mode and taking the first steps on their photography journey. Each class is split into two 2.5-hour sessions. Both sessions conclude with hands-on instruction and demonstration. Digital Photography 101 classes are available in January and February 2023 with an introductory rate of \$199. Visit www.shawnpiercephoto.com.

Sole City Dance presents: **The Nutcracker!** This classic holiday tale has become a regional favorite! This soaring story, framed by Tchaikovsky's legendary score captures the wonder and expectation of the night before Christmas when a mysterious gift sparks an extraordinary journey. This will take place at the Rochester Opera House on December 1 - December 4. Purchase Tickets Online [Here](#) or call the Box office at 603-335-1992.

Waste Management is in need of filling positions for Diesel Mechanics/ Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <https://careers.wm.com/>

Wentworth-Douglass Hospital will now be offering OB/GYN services from Dr. Michelle Ciarlo at the satellite office Primary Care of Rochester, a Mass General Brigham Healthcare Center located at The Ridge Marketplace. Dr. Ciarlo is experienced in high-risk obstetrics, minimally invasive gynecologic surgery, infertility, and menopause. She joined Wentworth-Douglass in 2020 and previously provided care for the Rochester community for eight years at Frisbie Memorial Hospital. Call 603-610-8079.

WorkReadyNH is a practical, tuition-free program designed to meet the needs of job seekers and career builders by providing training in specific skills that employers are looking for in their current and future employees. WorkReadyNH now offers online Zoom classes! [Click here](#) to check out the latest NH Business segment on WMUR featuring WorkReadyNH or [click here](#) to view the Spring Class Schedule. For more information, visit [the WorkReadyNH webpage](#).

What's Been Going On at the Chamber? 7



The Zoeller Group at Keller Williams
Coastal and Lakes & Mountains
68 South Main Street
Rochester, NH 03867
(603) 610-8560
[Visit their Website](#)



If you are interested in a ribbon cutting ceremony for your Chamber member business or organization, contact the Chamber office: 603-332-5080 or: memberservices@rochesternh.org

*Holiday Tree Lighting
Video—Watch Now!*



Click Here
For the
Gallery
of Photos by:



**"A ROCK & ROLL CHRISTMAS"
HOLIDAY PARADE VIDEO—
Watch Now!**



**"A ROCK & ROLL CHRISTMAS"
2022 HOLIDAY PARADE**

Underwritten By **SERVICE
CREDIT UNION**
★★★★★



CONGRATULATIONS, WINNING FLOATS!

BEST OF PARADE
Integrity Home Team
At Bean Group



2ND PLACE
American Legion
Post 7



3RD PLACE
Douglas Robbins



PEOPLE'S CHOICE

Girl Scouts of the Green &
White Mountains—
Service Unit 223



Alex & Associates at Keller Williams Coastal and Lakes & Mountains hosted a Business After Hours on December 8. Hors d'oeuvres, beverages, door prizes and raffle prizes were provided and Chamber members enjoyed networking in the festive and beautifully decorated space.



Celebrating
**COMMUNITY
LEADERS**



2023 Chamber Leadership

Officers

Chairman of the Board:
Kerrie Landry
COGEBI, Inc.

Chairman-Elect:
David Richard
D.F. Richard Energy

Vice Chair, Governmental Affairs:
Paul Gatehouse
Independence Financial Advisors

Vice Chair, Membership:
Amy Brown
Yankee Electric & Co., LLC

Vice Chair, Events & Fund Raisers:
Caitlyn Turgeon
HBL Insurance

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Janet Oliver
Unitil

Directors

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Mark Farrell
Laars Heating Systems

Wink Faulkner
Jaeger USA, Inc.

Lauren Jerr
Spaulding High School

Alan Johnson
Breezeline

Timothy Jones
Frisbie Memorial Hospital

Kevin Miller
Profile Bank

Dr. Deepa Reddy
Deepa Reddy DMD, PLLC

Tatjana Simon
Northeast Credit Union

Kendall Spewock
Admiral Property LLC

David Stevens
Hourihane, Cormier & Associates

Sue Willson
Potter's House Bakery & Café

Chamber Staff

Laura Ring
President/CEO

Tanya Hervey
Office Manager and
Events & Communications


Greater Rochester Chamber of Commerce

18 South Main Street
Rochester, NH 03867
(603)332-5080

rochesternh.org



January 2023 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
1 	2 OFFICE CLOSED	3	4	5	6	7	UPCOMING EVENTS February 16 Tri-Chamber BAH at Tri-City Masonry March TBD Tri-Chamber Legislative Reception March 30 Job Fair April 7 Annual Meeting Breakfast May 24 Annual Dinner & Awards Celebration April 7 Annual Meeting Breakfast May 16 tent. State of the State August 11 Chamber Raffle Sept. TBD Golf Tournament October 18 Operation Thank You November TBD Job Fair Dec 1 & 3 Tree Lighting & Holiday Parade
8	9	10	11	12	13 8:00 am Banquet Committee	14	
15	16 Martin Luther King Day OFFICE CLOSED	17	18	19 7:30 am Governmental Affairs Comm. 4:00 pm Chamber 101	20	21	
22	23	24	25	26	27 7:30 am Board of Directors	28	
29	30	31					
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							



MEMBERSHIP DEVELOPMENT COORDINATOR

New Year, New Career!

If you are an enthusiastic and energetic individual who wants to become part of a diverse, dynamic, and collaborative team, this position could be a great fit for you! The successful candidate will be responsible for marketing and sales initiatives to successfully onboard, educate, and engage businesses on the benefits of chamber membership. It will also include the development and implementation of business programs. 2 years of marketing or sales experience required. Please reach out for full job description.

Submit resume outlining relevant experience and salary requirements by January 6, 2023.

Know someone that might be interested?

For more details or to submit resumes, contact Laura Ring at lring@rochesternh.org

THANK YOU TO OUR 2022 HOLIDAY PARADE SPONSORS!

UNDERWRITTEN BY
SERVICE[®]
CREDIT UNION
★★★★★



PRESENTED BY
GREATER
ROCHESTER
CHAMBER OF COMMERCE

PLATINUM SPONSORS



EVERSOURCE



VIDEO SPONSOR



GOLD SPONSORS

A-D Archambault Plumbing & Heating, Inc.
ASCM - Northern New England Chapter
Bernier Insurance, Inc.
Birch Healthcare Center
Broadview Animal Hospital
COGEBI, Inc
Doug's Towing, LLC
Garry Perkins Concrete of Rochester, LLC
Granite State Credit Union
Hannaford (Lilac Mall)
Hervey's Tire Company, Inc.
Independence Financial Advisors, LLC
Lachapelle & Higgins Insurance Agency
Leone, McDonnell & Roberts, PA
Renaissance Signs
Rochester Police Benevolent Association
Tri-City Masonry
United Insurance
Windjammers Seafood Restaurant

BAND SPONSORS



SILVER SPONSORS

Acme Rug & Upholstery Cleaning
Auger & Sons, Inc.
Collins Sports Center, Inc.
Compass Home Inspections, LLC
Easterseals NH
Edward Jones - Financial Advisor Chris Hooper
Granite State Glass
Hourihane, Cormier & Associates, LLC
NECC Boats
Nippo Lake Golf Club
Rochester Country Club
Studley Flower Gardens
The Governor's Inn
Turner Liberty Insurance

SPECIAL THANKS:

Air Force Junior Reserve
Great Bay Radio Association
W1FZ
Spaulding HS Student Athletic
Leadership Team (SALT)

PARADE PARTNERS



Online Media Partner



GREATER
ROCHESTER
CHAMBER OF COMMERCE

2022

Holiday Tree Lighting

THANK YOU TO OUR SPONSORS!

UNDERWRITER



CEREMONY SPONSOR



ENTERTAINMENT SPONSOR



PROGRAM SPONSOR



VIDEO SPONSOR



COOKIES PROVIDED BY:
Potter's House Bakery & Cafe

HOT CHOCOLATE PROVIDED BY:
Meredith Village Savings Bank

COOKIE DECORATING PROVIDED BY:
Rochester Child Care Center

DANCE PERFORMANCE & CAROLING PROVIDED BY:
Studio 109 Dance, Voice & Drama



NOMINATIONS SOUGHT

SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area. The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
March 10, 2023

QUALIFICATIONS FOR BUSINESS OF THE YEAR

1. Business in an active company.
2. Demonstrates excellence in the business community and industry.
3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
6. Services need not be confined to a single year, but should be have current significance.
7. Prior winners are ineligible.
8. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete and attach form as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Company/organization business description or mission.
- * Impact/contributions to industry/community.
- * Involvement in the community.
- * Awards/honors received.
- * 3 Letters of recommendation.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

BUSINESS OF THE YEAR NOMINEE

Business Name _____

Address _____ City _____ State _____

Phone _____ Email _____

of Years in Business _____ # of Employees _____ # of Locations _____

Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____

Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867

Email: president@rochesternh.org

SEE REVERSE SIDE FOR NON-PROFIT OF THE YEAR NOMINATION



NOMINATIONS SOUGHT

SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS
March 10, 2023

QUALIFICATIONS FOR NON-PROFIT OF THE YEAR

1. Non-profit in an active organization.
2. Demonstrates excellence in the community and in organization.
3. Has provided a significant impact to benefit of the Rochester community.
4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
5. Services need not be confined to a single year, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. This award will not be given posthumously.

NOMINATION PROCEDURES

Please complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- * Organization business description or mission.
- * Impact/contributions to industry/community.
- * 3 Letters of recommendation.
- * Involvement in the community.
- * Awards/honors received.
- * Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

NON-PROFIT OF THE YEAR NOMINEE

Organization Name _____
Address _____ City _____ State _____
Phone _____ Email _____
of Years in Business _____ # of Employees _____ # of Volunteers _____ # of Locations _____
Contact Person _____ Title _____

NOMINATOR (SUBMITTING NOMINATION):

Name _____ Phone _____
Email _____ Date _____

Submit to:

Greater Rochester Chamber of Commerce
18 South Main St., Rochester, NH 03867
Email: president@rochesternh.org

SEE REVERSE SIDE FOR BUSINESS OF THE YEAR NOMINATION



DEADLINE TO SUBMIT NOMINATIONS:

March 10, 2023

The Greater Rochester Chamber of Commerce is
pleased to be presenting its **59th annual**

CITIZEN OF THE YEAR

This prestigious award will be presented at the Chamber's
Dinner & Awards Banquet. This award recognizes an
individual who has demonstrated excellent leadership
and citizenship in the community and has made
substantial contributions to the betterment of the
Greater Rochester area.

QUALIFICATIONS FOR CITIZEN OF THE YEAR

1. Adult resident of Rochester/northern Strafford County and activities should be in the same area..
2. Contributed to the general benefit of the community as a whole.
3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
5. Services need not be confined to only current activities, but should be recent enough to have current significance.
6. Prior winners are ineligible.
7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a separate sheet detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

**All nominations are kept confidential. Please DO NOT notify this individual of the nomination.
We will contact you to contact others should your nomination be selected.**

PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick	1983 - Jan Nelson	2003 - John Rigazio
1964 - Elery "Doc" Lyndes (Courier Publishing)	1984 - Bea Craig	2004 - Charles G. Ward
1965 - Herve Lagasse	1985 - Victor Hamel	2005 - Robert "Cider" Berry
1966 - Kenneth Denton (J. Zuromskis - Honored)	1986 - Mr. & Mrs. Harry Rose	2006 - R. Bradley Trafton
1967 - Vi Bliskey	1987 - Bernice Bickford	2007 - Fred Hall, Jr.
1968 - Dr. Albert Barcomb	1988 - Alfred Benton	2008 - Frank Callaghan
1969 - James Foss (General Conrad Snow - Honored)	1989 - Cynthia Edgerly (Roger N. Allen - Honored)	2009 - Gerard "Gerry" Gilbert
1970 - Albert Miltner	1990 - Vincent J. DeNobile	2010 - Linda Gaskell Bisson
1971 - Kennett R. Kendall, Sr.	1991 - Dorothy Callaghan	2011 - Ken Billings
1972 - Joseph Zuromskis	1992 - Richard W. Creteau (Posthumously)	2012 - Kenn Ortmann
1973 - Dr. Alexander Smith	1993 - Marilyn R. Berry	2013 - Gerard Gravel
1974 - Roland Keans	1994 - Harvey Bernier	2014 - Gerald & Claire Bisailion
1975 - Gerry Rainville	1995 - Roland Roberge (Posthumously)	2015 - Jane Cooper Fall
1976 - Mayor John Shaw (refused award)	1996 - Robert "Bob" Brown	2016 - Derek Peters
1977 - Helen Berry	1997 - Daniel Lacroix	2017 - Walter Hoerman, MD
1978 - Judge Richard Cooper	1998 - Terry McGarghan	2018 - Hoagy Higgins
1979 - Arnold T. Clement	1999 - Kevin Flynn	2019 - Patricia Rainboth
1980 - Bud Carlson	2000 - Marion Veno	2020 - Lisa Stanley
1981 - Elmer R. Waite	2001 - Janet Pelley	2021 - Jeanne Grover and Alicia Frye
1982 - Fr. Donald Marsh	2002 - Steven B. Dore	2022 - Kathleen H. Sessler

SEE REVERSE SIDE FOR NOMINATION FORM



CONFIDENTIAL NOMINATION OF THE 2023 CITIZEN OF THE YEAR

NOMINEE:

Full Name _____

Address _____ Phone _____

NOMINATOR (INDIVIDUAL OR ORGANIZATION SUBMITTING NOMINATION):

Name _____ Phone _____

Address _____

Email _____

Signature _____ Date _____

QUALIFICATIONS OF THE NOMINEE:

BIOGRAPHICAL INFORMATION OF NOMINEE:

Signature of Individual Submitting Nomination

Date

Nomination form and attached documentation must be submitted by **March 10, 2023** to:

Awards Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
president@rochesternh.org
Phone: (603) 332-5080 Fax: (603) 332-5216

BE A CHAMPION! HELP FUND A 2023 SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its members the opportunity to be named a **Chamber Scholarship Champion**. Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to several graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization, to help toward their college expenses.

PROMOTION OPTIONS:

\$1,000

- Company/Organization logo prominently displayed on Chamber website
- Individual social media shout-out
- Company/Organization logo in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony
- Personal letter from your company/organization included with scholarship recipient's award letter

\$500

- Company/Organization logo displayed on Chamber website
- Individual social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony

\$100

- Company/Organization logo displayed on Chamber website
- Social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization name on E-blast
- Company/Organization thanked at Scholarship Ceremony



☐ **YES, please sign up my business to become a Chamber Scholarship Champion!**

☐ \$1,000 ☐ \$500 ☐ \$100 ☐ Payment Enclosed ☐ Invoice Me

Company Name _____

Contact Person _____ Phone _____

E-Mail: _____

RETURN FORM TO:

Greater Rochester Chamber of Commerce
18 South Main Street Rochester, NH 03867
Phone: 603-332-5080 / Fax: 603-332-5216
Email: memberservices@rochesternh.org

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

2023 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average.
- Application must be completed in full to be considered.
- Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION DEADLINE: MARCH 31, 2023

Student Information

Student's Name _____ Phone _____

Mailing Address _____

Email _____

Educational Information

High School Attending: _____

GPA: _____

SAT Math: _____ SAT Writing: _____

SAT Verbal: _____ SAT Reading: _____

SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____

College Attending _____

Estimated College Expenses

Tuition	\$ _____	Room & Board	\$ _____	Fees	\$ _____
Commuter Travel	\$ _____	Books & Supplies	\$ _____	TOTAL	\$ _____

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____

Name of Employee at Chamber Member Company _____

Employee's Relationship to Student _____

I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative _____ Date _____

SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature Parent/Guardian Signature Date

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216

Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023 🌞 5:30-8:30pm 🌞 The Oaks Grandview Ballroom

UNDERWRITTEN BY
EVERSOURCE

PRESENTED BY
GREATER
ROCHESTER
CHAMBER OF COMMERCE



Corporate Sponsors:

Cost: \$1,000

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Awards Celebration
- Business logo prominently displayed on event invitations emailed to 700 contacts and on event programs
- Business name included in all publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation displayed at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Social Period Sponsor:

Cost: \$750

This sponsorship offers the best publicity and provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Banner displayed at event in social hour gathering space
- Business name included in publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo on PowerPoint presentation displayed at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Awards Sponsors

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Entertainment Sponsors

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Program Sponsor

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs, *plus your ad on back of programs*
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

SEE REVERSE SIDE FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES!

Registration Sponsor:**Cost: \$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Technology Sponsor:**Cost: \$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Dessert Sponsors:**Cost: \$350****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Decoration / Centerpiece Sponsors:**Cost: \$300-\$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Table Sponsors:**Cost: \$100****This sponsorship provides your business with the following:**

- Business name displayed on a table
- Business name listed in the Annual Awards Celebration program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

Please Sign My Business / Organization Up for The Following Sponsorship☐ \$1,000 Corporate Sponsor☐ \$350 Dessert Sponsor☐ \$750 Social Period Sponsor☐ \$300-\$500 Decoration/Centerpiece Sponsor☐ \$500 Awards Sponsor☐ \$100 Table Sponsor☐ PAYMENT ENCLOSED☐ \$500 Entertainment Sponsor☐ We will donate a raffle prize valued at☐ INVOICE ME☐ \$500 Program Sponsor

\$100 or more:

☐ \$500 Registration Sponsor☐ We will drop item off at the Chamber☐ \$500 Technology Sponsor☐ Please pick item up (Rochester only)**BUSINESS NAME:** _____ **CONTACT:** _____**PHONE:** _____ **E-MAIL:** _____**Complete and return to: Greater Rochester Chamber of Commerce**

18 South Main Street | Rochester, NH 03867

Phone: (603) 332-5080 Fax: (603) 332-5216

Email: events@rochesternh.org

BUSINESS AFTER HOURS

SHOWCASE YOUR BUSINESS & CONNECT WITH MEMBERS!

Host a Chamber Business After Hours Event

The Chamber Business After Hours or Business Before Hours Networking events provide an opportunity for a member business to showcase their business while providing members with the ability to gather and network at a member business.



These networking events can be held during a convenient day prior to members beginning their day in the morning or just after work in the early evening. The hosting business will provide ample space, refreshments, door prizes, and parking.

For a hosting fee of only \$150, member businesses are promoted on all Business Before/After Hours publicity including flyers, social media posts, press releases and eblasts. Hosts are also given the opportunity to speak at networking event.

Don't miss out. Host a networking event and showcase your business!

If you are interested in hosting a Business Before or After Hours networking event, contact the Greater Rochester Chamber of Commerce at (603) 332-5080 or events@rochesternh.org or complete and return the form below.

Greater Rochester Chamber of Commerce
18 South Main Street, Rochester NH 03867

Name: _____
Business: _____
Email: _____

Phone: _____
Preferred Day/Time: _____