



Update Newsletter

April 2023

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE
*Our Mission: Advance and promote the
prosperity of its members and enhance the
quality of life in the greater Rochester area.*

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

ANNUAL MEETING BREAKFAST FRIDAY, APRIL 7, 2023, 7:30-9:00 AM

Frisbie Memorial Hospital Community Education &
Conference Center, 11 Whitehall Road, Rochester

Underwritten by:

EVERSOURCE



Meet 2023 Chair of the Board,
Kerrie Landry of COGEBI,
and members of the board of directors.
Learn about plans for the coming year.

Hosted & Catered by:

Frisbie Memorial Hospital
It's about People. Technology. Trust.

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**GREATER
ROCHESTER**
CHAMBER OF COMMERCE presents

Breakfast with Brylye

A Talent Acquisition Program Series Presented by Brylye Collins of

Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023 5:30-8:30pm

UNDERWRITTEN BY
EVERSOURCE

MYSB

PRESENTED BY
ROCHESTER
CHAMBER OF COMMERCE



The Oaks Grandview Ballroom
100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while
winning, dining, and networking with other Chamber members!



Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

\$80 Per Person

RESERVATIONS & \$1,500 GRAND PRIZE RAFFLE TICKETS:
www.rochesternh.org/awardscelebration
603.332.5080

**GREATER
ROCHESTER**
CHAMBER OF COMMERCE

Spring

2023 SEACOAST AREA JOB FAIR

THURSDAY, APRIL 13 / 4:00-6:00PM

**35E Industrial Way, Suite 101
Rochester**

*A fantastic opportunity to meet area businesses and
learn about available jobs in the greater Rochester area!*

OPEN TO THE PUBLIC & FREE TO ATTEND!

[CLICK FOR DETAILS & TO REGISTER](#)

NEWSLETTER

UNDERWRITTEN BY:

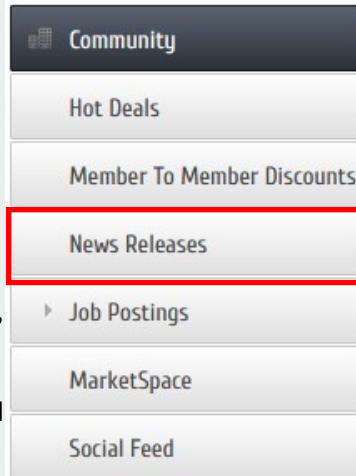
WM
WASTE MANAGEMENT

Membership Benefits

2

Member Information Center Spotlight: News Releases

Be sure to post your news articles on the Chamber website. Upon submission and approval, they will be placed on the Chamber website, and post to our social media pages. This is a free service. Go to your member portal today, click on the **News Releases** tab on the left, and then click on **Add News Release**.



Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 6 and 12 month promotions.

Contact us at (603) 332-5080
or email: memberservices@rochesternh.org!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

Contact us at 603-332-5080
or email: memberservices@rochesternh.org!

Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to [log in to your Member Portal](#) where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Download event flyers
- Search/contact members
- Register for events
- Pay bills online
- Access resources

Don't have a portal yet? Email us at memberservices@rochesternh.org to get started.



Looking for Volunteer Opportunities?

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2023 Chamber events, call us at: 603-332-5080, visit us on the web at rochesternh.org, or check out the inserts in this month's newsletter.

Is Your Business Listing Correct?

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login? Contact us and we'll get you started!

Upcoming Chamber Events

3

BUSINESS
after hours



SAVE THE DATE

Join The Governor's Inn for a Business After Hours on
Thursday, May 11, 2023 from 5:30 to 7:00 pm.

Learn about this fantastic venue and the exciting new events
taking place there.

Network with fellow Chamber members.

Food and a cash bar will be available.

[CLICK HERE TO REGISTER TO ATTEND](#)



Series sponsored by:



Join the Chamber for a fantastic breakfast series of talent
acquisition workshops with presenter, **Brylye Collins of
Rose Talent Consulting.**

April 18—Recruitment 101

Hiring new employees can take time. To help ensure you
select the best possible candidate for the position, taking as
much time as needed is often in your company's best
interest.

May 9 - Employee Engagement

Statistics show that engaged employees are more
productive, motivated, and committed to the organization's
success. We will analyze employee engagement at every
stage of the employee life cycle and provide tips and tools for
fostering employee engagement, starting with attraction
through to departure.

May 19 - Leadership Basics

This training will provide new and tenured leaders with
the tools and skills needed to become effective leaders. We
will compare different leadership styles, assess the essential
qualities of a great leader, and discuss the differences
between a manager and a leader.

These 3 breakfast workshops will be held on the above dates
from 7:30 to 9:00 am downstairs at the Granite Steak & Grill.

Cost is \$25.00 or the entire series for \$60.00

[Click here to register](#) or
see the attached flyer for more details.

EMPLOYERS, SIGN UP NOW!

SPRING 2023 SEACOAST AREA JOB FAIR

UNDERWRITTEN BY



The job fair is no cost for employers, open to the
public and free to attend. We will announce details
soon for employer participants, sponsorship
opportunities and for job seekers.



RSVP NOW!

2023 "SUNSET WINE & DINE" ANNUAL AWARDS CELEBRATION



The Oaks Grandview Ballroom

100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while
winning, dining, and networking with other Chamber members!



Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

**PURCHASE
GRAND PRIZE RAFFLE TICKETS
FOR A CHANCE TO WIN \$1,500!
(You do not need to be present to win)
[CLICK HERE](#)**

Welcome New Members!

INSURANCE

KESLAR INSURANCE AGENCY

Lisa Keslar

18 North Main Street, Rochester, NH

Phone: 603-273-0953

www.keslarinsurance.com

Keslar Insurance Agency is a full-service independent agency providing home, auto, business, and life insurance to NH, ME, and MA residents and businesses.

SKIN CARE

RICHSKIN

73 Pickering Road, Suite E

Rochester, NH

Phone: 603-803-6853

www.richskin.com

Providing medical aesthetic services for clients

VIDEO PRODUCTION SERVICES

HEART STRING VISUALS

616 Portland Street, Unit 12

Rochester, NH

Phone: 603-973-3360

www.heartstringvisuals.com

Video and photography services

Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- ASCM—Northern New England Chapter
- COGEBI, Inc.
- Feliciano Limousine, LLC
- Granite State Glass
- Jack and Jill School
- Lilac City Grille
- Mitchell Hill BBQ, Grill & Brew
- New England Furniture
- New England Gaming & Consulting
- New England Pizza & Roast Beef
- Peppers Landing
- Potter's House Bakery & Café
- Rochester Crimeline
- Rochester Manor
- SCORE—Seacoast
- 68 Hemingway LLC
- Spaulding Composites
- State Farm Insurance-Kevin Ryan
- Strafford/Lake Winnepesaukee
- Subway
- Village at Clark Brook
- Wayne Chick

Congratulations!

Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

5 YEARS

Potter's House Bakery & Café

10 YEARS

Subway—Rochester

WELCOME NEW BOARD MEMBERS

At their December meeting, the board of directors elected four (4) new directors to the board beginning in 2023. We will highlight each of these new board members each month.

This month, we are pleased to introduce you to **Wink Faulkner, Jaeger USA, Inc.**

Meet Wink Faulkner Jaeger USA, Inc.



Wink Faulkner is the CEO at Jaeger USA, Inc. in Rochester for 3 years.

A manufacturer located at 198 Pickering Road in Rochester, Jaeger USA, Inc. creates products based on textile and plastic components for many industrial applications. They perform important functions in complete systems: Reinforcing, sealing, coating, laminating, bonding and edging.

Target markets include the construction, shoe and leather, automotive, and technical textiles industries.

In addition to serving on the board, Wink has been an active member of the Chamber's Golf Committee. Wink was previously involved with the Greater Keene Chamber of Commerce. He has been a member of the Rotary Club of Keene where he has been named a Paul Harris Fellow.

Wink brings a wealth of management knowledge and nonprofit based experience to include strategic planning for boards. He is also a self-employed business coach.

Wink received his MBA from Cornell University.

Wink resides in Spofford, with his wife, Linda. They have 2 grown children.

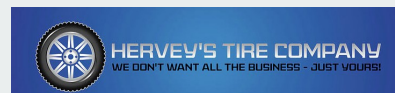


Jaeger USA, Inc.

198 Pickering Road
Rochester, NH 03867
603-973-5155
<http://jaeger-ttc.com>

Ambassador Program

Sponsored By:



The **2023 Chamber Ambassadors** will be meeting soon and will begin their quarterly outreach, contacting other Chamber members on their list to let them know about upcoming events, etc. and making sure they are taking advantage of their Chamber benefits.

This year's Ambassadors are:

Carrie Alex

Alex & Associates Realty at Keller Williams Coastal and Lakes & Mountains

Nicole Ames

Meredith Village Savings Bank

Brylye Collins

Rose Talent Consulting, LLC

Traynor Cully

Meredith Village Savings Bank

Paul Gatehouse

Independence Financial Advisors

Mary Henderson

Bank of New Hampshire

Melissa Lesniak

Keller Williams Coastal Realty—The Lesniak Home Team

Amy Morrill

CMG Financial

Sharla Rollins

First Seacoast Bank

Eric Stanley

Straight Forward Life & Annuity

Harrison Thorp

The Rochester Voice

**Are you looking to increase your contacts
and do more networking in 2023?**

Consider becoming a Chamber Ambassador!

Ambassadors check in with other Chamber members to keep them informed of Chamber happenings, remind them of their benefits, and introduce newer members to others at Chamber events.

**Contact us today to learn more
about getting started!**

**Contact Tanya: 603-332-5080 x:3
events@rochesternh.org**

MEMBER NEWS

ASCM announces Supply Chain courses offered in conjunction with Great Bay Community College, being held at their Rochester campus. **Planning Certificate**—Synchronization is critical to fast, accurate production and delivery. By engaging all parts of the business, professionals can align planning processes and enable their supply chain organizations to experience significantly fewer disruptions. The Planning Certificate program introduces these essential planning fundamentals and clearly explains how to integrate all planning functions within a company. **April 18-May 11, 2023** (Tuesdays and Thursdays, 6:00-8:30pm) \$1,285. Call 603-427-7773 or email GreatBayBTC@ccsnh.edu to register.

BeMobile Verizon is proud to announce that it has been awarded the prestigious "Verizon Agent of the Year" award for 2022. This award recognizes the outstanding achievements and contributions of BeMobile in providing exceptional services to its guests and driving significant growth in Verizon's mid-major segment. Learn more about BeMobile at bemobile.com Corporate Contact: BeMobile Marketing Attn: Megan Rupe 701-317-7006 2100 S Columbia Road Grand Forks, ND 58201 megan.rupe@bemobile.com

Cornerstone VNA will be holding a special celebration to mark their **110 years**, honoring their generous donors and recognizing their healthcare heroes through history. Taking place on April 11, 2023 from 5:00 to 6:30 pm at the Rochester Performance & Arts Center, this special gathering will include a look back through the decades of their history and special recognition of 2023 Cornerstone Award recipients, longtime volunteer Stella Marcotte and retired Home Care Team Manager Rinda Madden. For more information, email [Ann Vennard](mailto:AnnVennard) or call 603-994-6941.

First Church Congregational is pleased to announce their upcoming **Annual Yard Sale**. Join them at 63 South Mai Street in Rochester. **May 6 - Annual Yard Sale, 8:00 am to noon** Call 603-332-1121 or visit first-ucc.net

Frisbie Memorial Hospital recently held a ribbon cutting and open house to showcase their new **Inpatient Rehab Unit**. The State of New Hampshire, as well as much of Northern New England, has faced a shortage of inpatient rehab beds for acute care patients for many years. Frisbie Memorial Hospital is helping to address that shortage with the opening of a new inpatient acute care rehabilitation unit. The new unit, which has 19 beds including 17 private rooms, will use its state-of-the-art equipment to provide high-quality physical, occupational and speech therapy for some of the most severely ill and injured patients in New Hampshire, Massachusetts, and Maine.

Generations Arcade has some news on reopening their facility. Be sure to visit their website for more information as it becomes available. www.generationsarcade.com

Greater Seacoast Community Health has recently appointed four new board members: Laura Belsky of Portsmouth, a retired nurse; Andrea Borowiecki, MPH, of Portsmouth, Vice-President of Charitable Giving and Community Engagement at Rockland Trust in Rockland, MA; Allison Mulligan of Dover, a communications consultant; and Christine Perkins of Somersworth, a Certified Public Accountant with Wipfli, an international accounting firm. For more information, visit GetCommunityHealth.org.

HAVEN invites all community members to the **12th Annual Kids Are Our Business Breakfast** on Friday, April 14th, 2023, from 8:00 am-9:30 am at Wentworth by the Sea Country Club in Rye, NH. Registration will begin at 7:45 am, followed by breakfast, networking, and a program to begin at 8:30. This popular breakfast event shines a light on HAVEN's prevention education programs, offered throughout southeastern New Hampshire. Tickets available: <https://www.eventbrite.com/e/kids-are-our-business-breakfast-tickets-536012908037>

Holiday Inn Express & Suites—Rochester, NH is offering a new Stay, Swim & Dine package, which provides a discounted rate off your overnight room and a 10% off discount at **Peppers Landing, 110 Grill** or **La Corona**. For more information please call us at 603-994-1175 or email us at sales@hierochesternh.com.

Life Balance Counseling, Coaching and Wellness continues to provide ongoing support in person and online during these challenging times. We have 13 providers based out of two offices in Rochester and Hampstead, NH. Services include support for anxiety, depression, stress management, feeling overwhelmed, working with clients who are new moms or pregnant and parenting. We now have limited services for clients aged 13-17 as well. Call or text today 603-332-8000 on our website at www.lifebalancecoachnh.com or by secure google form [here](#).

The **Monarch School of New England** is pleased to announce the 5th annual MSNE Golf Tournament, which will be held on Thursday May 25, 2023 at the Rochester Country Club. This important event supports the Monarch School of New England's work: creating unlimited possibilities for students with special needs. Please consider joining us for a great day on the course, for a great cause. For more information, and to review the most up to date sponsorship / player updates - please visit: www.monarchschoollne.org/support/events/golf-tournament/ or contact: Amanda Martineau, at: amartineau@monarchschoollne.org.

Sole City Dance is excited to bring back Dance Northeast! our annual community dance showcase.

Treasure Island—What could pirates and ballet possibly have in common? Answer: a great story. See for yourself how Sole City Dance's adaption of "Treasure Island", replete with intrigue and romance, mermaids and treasure, as well as a cast of memorable characters, brings beauty and artistry to Stevenson's beloved adventure tale. With Sole City's characteristic attention to detail and theme, the story becomes more than a race for treasure. Friday, April 14, 7pm; Saturday, April 15th 1pm and 6pm. Tickets: \$15. Ticketing: <https://www.solecitydance.org/treasureisland-1>

Shepherd's Gate Flower Farm invites you to ring in spring with weekly flower arrangements lovingly curated using sustainably and locally grown flowers. Vase included. Plus, because they have already been artfully arranged for you, they are ready to go - just set them out and enjoy! Multiple share programs and price points available. Visit: www.shepherdsgateflowers.com

The Governor's Inn presents **Dance Fridays and Saturday Night Live!** The Governor's Inn has temporally revamped their ballroom for the winter with a new sit-down bar, large stage, and lighting to set the mood for a club atmosphere. (In May the room returns to ballroom & wedding form when the music shifts to the Inn's Garage and outdoor stage). The WINTER ROCK CLUB opens one hour before the music begins, so on Fridays, doors open at 7pm with dancing from 8-11pm. DJ Fridays are FREE, and will feature dance hits from the 70's to today. On Saturdays doors open at 6pm, with bands on stage from 7 to 10 pm and a \$5 entry. Visit: www.Governorsinn.com/UpcomingEntertainment.cfm

Waste Management is in need of filling positions for Diesel Mechanics/ Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <https://careers.wm.com/>

Wentworth-Douglass Hospital is pleased to announce they have been named among the best hospitals in the United States for the third straight year, according to Newsweek's 2023 "World's Best Hospitals" rankings published today. Wentworth-Douglass was ranked 189th of the 414 American hospitals rated on the publication's US-based list - it's highest ranking ever. The hospital was ranked 191st in 2022, 217th in 2021, 196th in 2020. The only other Seacoast hospital on the list is Portsmouth Regional at #414. The publication also noted that Wentworth-Douglass performed "above average" in its infection prevention measures. The rankings, which debuted in 2019, were compiled by market and consumer data company Statista. In the 2023 edition, 28 countries and over 2,300 hospitals are featured in total, the most extensive and international edition to date. Every hospital in each country was rated by a score, which is based on four data sources: recommendations from medical experts (doctors, hospitals managers, health care professionals), patient satisfaction data, hospital quality metrics, and Patient Reported Outcome Measures (PROMs) implementation surveys. You can see the full rankings online: <https://www.newsweek.com/rankings/worlds-best-hospitals-2023> For additional information, visit www.wdhospital.org.



Return to Roots Learning Community

16 Whitehall Road
Rochester NH 03867
603-833-5042

[Visit Their Website](#)



Your Next Move Realty

260 Rochester Hill Road
Rochester NH 03867
603-441-4034

[Visit Their Website](#)



If you are interested in a ribbon cutting ceremony for your Chamber member business or organization, contact the Chamber office: 603-332-5080 or memberservices@rochesternh.org



Become a 2023 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a

Chamber Scholarship Champion

by becoming a donor to benefit the annual scholarships given out by the Chamber.
See the attached flyer for details!

BY—LAWS REVISIONS

The membership is hereby notified that at a recent meeting of the board of directors, the board recommends the following revisions be made to the organization's by-laws.

As many memberships are now submitted online, and as any business, association or individual may subscribe to be a member, it is recommended:

Article II—Membership, Section 2 shall be removed, which currently states that "applications for membership shall be in writing, on forms provided for the purpose, and signed by the applicant. The President (or designated individual) shall review all applications and submit them to the board of directors."

To maintain the objectives and integrity of the Chamber, it is recommended that:

Article II—Membership, Section 4 c)

Termination of Members shall be changed from

"Any membership may be terminated by a vote of the Board of Directors for conduct unbecoming a member or prejudicial to the aim or repute of the Chamber...", to read: "The Board of Directors of the Greater Rochester Chamber of Commerce may remove a member and rescind the privileges of membership, if the board determines by a two-thirds (2/3) vote, that continued membership would negatively impact the objectives and/or integrity of the organization."

The board shall take action on these by-laws revisions at its next special meeting or regular meeting.

Celebrating
COMMUNITY LEADERS



2023 Chamber Leadership

Officers

Chairman of the Board:
Kerrie Landry
COGEBI, Inc.

Chairman-Elect:
David Richard
D.F. Richard Energy

Vice Chair, Governmental Affairs:
Paul Gatehouse
Independence Financial Advisors

Vice Chair, Membership:
Amy Brown
Yankee Electric & Co., LLC

Vice Chair, Events & Fund Raisers:
Caitlyn Turgeon
HBL Insurance

Treasurer:
Sharla Rollins
First Seacoast Bank

Immediate Past Chairman:
Janet Oliver
Unitil

Directors

Blaine Cox
City of Rochester

Brian Dickie
Eversource

Mark Farrell
Laars Heating Systems

Wink Faulkner
Jaeger USA, Inc.

Lauren Jerr
Spaulding High School

Alan Johnson
Breezeline

Timothy Jones
Frisbie Memorial Hospital

Kevin Miller
Profile Bank

Dr. Deepa Reddy
Deepa Reddy DMD, PLLC

Tatjana Simon
Northeast Credit Union

Kendall Spewock
Admiral Property LLC

David Stevens
Century 21 Northeast

Sue Willson
Potter's House Bakery & Café

Chamber Staff

Laura Ring
President/CEO

Tanya Hervey
Office Manager and
Events & Communications

**Greater Rochester
Chamber of Commerce**
18 South Main Street
Rochester, NH 03867
(603)332-5080

rochesternh.org

April 2023 Chamber Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	
						1	UPCOMING EVENTS <u>May 9</u> Breakfast Series 2: Employee Engagement <u>May 19</u> Breakfast Series 3: Leadership Basics <u>May 24</u> Annual Dinner & Awards Celebration <u>June TBD</u> State of the State <u>August 11</u> Chamber Raffle <u>Sept. 28</u> Golf Tournament <u>October 18</u> Operation Thank You <u>November TBD</u> Job Fair <u>Dec 1 & 3</u> Tree Lighting & Holiday Parade
2	3	4	5 10:00am Ribbon Cutting At Studio Two Seven Nine	6	7 7:30-9:00 am Annual Meeting Breakfast	8	
9	10	11 11:00am Ribbon Cutting at RichSkin	12	13 4-6 pm Seacoast Area Job Fair	14	15	
16	17	18 7:30-9:00 am Breakfast with Brylye Talent Acquisition: Recruitment 101	19	20	21	22	
23 30	24	25	26	27	28	29	
VISIT OUR WEBSITE TO REGISTER FOR EVENTS							



MEMBERSHIP DEVELOPMENT COORDINATOR SOUGHT

If you know an enthusiastic and energetic individual who wants to become part of a diverse, dynamic, and collaborative team, this position could be a great fit. The successful candidate will be responsible for marketing and sales initiatives to successfully onboard, educate, and engage businesses on the benefits of chamber membership. It will also include the development and implementation of business programs.

Know someone that might be interested?

For more details or to submit resumes, contact Laura Ring at lring@rochesternh.org



Chamber 101



April Session

Thursday, April 6, 2023

4:00-5:00pm

In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form and e-mailing it to: memberservices@rochesternh.org, or call the Chamber office: 603-332-5080

COMPANY NAME:

PRIMARY CONTACT:

E-MAIL:

ATTENDEE NAME(s):

Sign Me Up!

Contact Member Services for more information
or to register: 603-332-5080 x:2
E-mail: memberservices@rochesternh.org

2023 ANNUAL MEETING BREAKFAST

FRIDAY, APRIL 7, 2023

Hosted and
Catered by:
Frisbie Memorial Hospital
It's about People. Technology. Trust.



KERRIE LANDRY

COGEBI
EXCELLENCE IN MICA

**2023
Chairman of the
Board**

*Hear the
Chamber's Plans
for 2023 and
meet the Board
of Directors.*

To Register:

There is no cost for Chamber
Members to attend the Annual
Meeting Breakfast, but reservations
are required as seating is limited

Register at:
**[www.rochesternh.org/
annualmeeting](http://www.rochesternh.org/annualmeeting)**

**FRIDAY,
APRIL 7, 2023**

7:30-9:00AM

**Frisbie
Memorial
Hospital
Community
Education &
Conference
Center**

**11 Whitehall
Road, Rochester**

2023 SCHOLARSHIP APPLICATION

SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average.
- Application must be completed in full to be considered.
- Additional sheet with information may be attached.

CRITERIA EVALUATION

<u>Criteria</u>	<u>Maximum Points Earned</u>
1. Involvement in School Activities	20
2. Involvement in Community Activities	25
3. Work Experience	25
4. Scholastic Achievement	20
5. Career Plans	10

SCHOLARSHIP APPLICATION DEADLINE: MARCH 31, 2023

Student Information

Student's Name _____ Phone _____

Mailing Address _____

Email _____

Educational Information

High School Attending: _____

GPA: _____

SAT Math: _____ SAT Writing: _____

SAT Verbal: _____ SAT Reading: _____

SAT Total: _____

NOTE: Official High School Transcript MUST be attached for consideration

College Information

College Major Being Pursued _____

College Attending _____

Estimated College Expenses

Tuition \$ _____ Room & Board \$ _____ Fees \$ _____

Commuter Travel \$ _____ Books & Supplies \$ _____ **TOTAL** \$ _____

Chamber Member Information

Chamber Member Company Where Student/Parent is Employed _____

Name of Employee at Chamber Member Company _____

Employee's Relationship to Student _____

I certify that the above applicant is an **employee** or **son/daughter** (circle one) of the employee indicated above at _____ (Chamber member company)

Chamber Member Representative _____ Date _____

SCHOLARSHIP APPLICATION

Career Plans (please indicate your plans after college)

School Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Community Activities

<u>Activity</u>	<u>Role & Responsibility</u>

Work Experience

<u>Employer</u>	<u>Role & Responsibility</u>	<u>Hours/Week</u>

Student/Parent Signature

The signature below will attest to the accurateness of the information provided and grants permission to the Greater Rochester Chamber of Commerce to make this information available to the Scholarship Committee.

Student's Signature _____ Parent/Guardian Signature _____ Date _____

Complete and Return to:

Scholarship Committee
Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867
Phone: (603) 332-5080 Fax: (603) 332-5216

BE A CHAMPION! HELP FUND A 2023 SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its members the opportunity to be named a **Chamber Scholarship Champion**. Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to several graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization, to help toward their college expenses.

PROMOTION OPTIONS:

\$1,000

- Company/Organization logo prominently displayed on Chamber website
- Individual social media shout-out
- Company/Organization logo in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony
- Personal letter from your company/organization included with scholarship recipient's award letter

\$500

- Company/Organization logo displayed on Chamber website
- Individual social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony

\$100

- Company/Organization logo displayed on Chamber website
- Social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization name on E-blast
- Company/Organization thanked at Scholarship Ceremony



☐ **YES, please sign up my business to become a Chamber Scholarship Champion!**

☐ \$1,000 ☐ \$500 ☐ \$100 ☐ Payment Enclosed ☐ Invoice Me

Company Name _____

Contact Person _____ Phone _____

E-Mail: _____

RETURN FORM TO:

Greater Rochester Chamber of Commerce
18 South Main Street Rochester, NH 03867
Phone: 603-332-5080 / Fax: 603-332-5216
Email: memberservices@rochesternh.org

GREATER
ROCHESTER
CHAMBER OF COMMERCE

GREATER
ROCHESTER
CHAMBER OF COMMERCE

Spring 

2023 SEACOAST AREA JOB FAIR

UNDERWRITTEN BY

 **Frisbie Memorial Hospital**
It's about People. Technology. Trust.

THURSDAY, APRIL 13

4:00-6:00 PM

TEN ROD RD BUSINESS PARK
35E Industrial Way, Rochester

rochesternh.org

THURSDAY, APRIL 13

4:00-6:00pm

35E Industrial Way, Suite 101, Rochester
In the Ten Rod Road Business Park

*A fantastic opportunity to meet area businesses and learn about
available jobs in the greater Rochester area!*



CORPORATE SPONSORS TO-DATE:

35 Industrial Way LLC
Leasing 200,000 square feet in Rochester



OPEN TO THE PUBLIC & FREE TO ATTEND!

For more information, contact the
Greater Rochester Chamber of Commerce: 603-332-5080

rochesternh.org/jobfair

2023 SEACOAST AREA JOB FAIR

UNDERWRITTEN BY



THURSDAY, APRIL 13

4:00-6:00 PM

TEN ROD RD BUSINESS PARK
35E Industrial Way, Rochester

rochesternh.org

2023 JOB FAIR EMPLOYER SIGN UP

Increase your company's visibility to potential job candidates with a table at the 2023 Seacoast Area Job Fair, where you can meet and recruit new employees and have access to other employers to grow your contacts and share ideas.

Please sign my business up as a Job Fair Employer Participant:

Business Name: _____

Contact: _____ Phone: _____

E-Mail: _____ Industry Type: _____

Positions my company is hiring for:
(Use reverse side if more space needed)

_____	_____
_____	_____
_____	_____

Please indicate if you will be conducting job interviews: Yes No
(There will be a separate area for interviews)

Will you need a tablecloth? Yes No

Will you need electricity? Yes No
(Electricity is limited and is not guaranteed—please plan accordingly)

**PLEASE
E-MAIL TO US
YOUR HIGH
RESOLUTION LOGO
(JPEG OR .PNG)**

The Spring 2023 Seacoast Area Job Fair is being presented at no cost to you— what we ask is for your help with promoting the event on your company's website, social media, newsletter, e-blast, etc.
Please initial here to agree: _____

SUGGESTED ITEMS TO BRING:

- Application Forms
- Job Descriptions
- Brochures / Flyers
- Business Cards
- Current / Future Job Openings
- Promotional Materials (banners, signs, swag)

- ☐ My Company Would Love to Be a Job Fair Sponsor! (Please Check an Option Below)
- ☐ I have enclosed a completed Sponsor Opportunities Form
 - ☐ Please contact me with sponsor information

Complete and Return by April 6, 2023 To: Greater Rochester Chamber of Commerce
18 South Main Street, Rochester, NH 03867 / Fax: 603-332-5216 / Email: events@rochesternh.org

2023 SEACOAST AREA JOB FAIR

UNDERWRITTEN BY

THURSDAY, APRIL 13

4:00-6:00 PM

TEN ROD RD BUSINESS PARK
35E Industrial Way, Rochester

rochesternh.org

Spring 2023 Seacoast Area Job Fair Promotional Opportunities

Sponsors of the Spring 2023 Seacoast Area Job Fair will receive recognition on the following publicity promoting the event. See various sponsorship levels below for additional promotion and details.

Business name or logo included in/on:

- Chamber's website
- Event e-blasts
- Social media posts
- Event program
- Event signage
- Event PowerPoint presentation
- Thank you flyer in Chamber's newsletter

Please Indicate Your Selection Below with a ✓

- ☐ **CORPORATE SPONSOR \$1,000**
All promotion listed above, PLUS prime table space at the event, logo displayed prominently on all promotion, logo on event flyer, business name recognized in press release
- ☐ **PROGRAM SPONSOR \$600**
All promotion listed above, PLUS full page ad on the back of the event programs. Logo displayed on all promotion
- ☐ **CAREER SPONSOR \$500** ☐ **JOB SPONSOR \$350**
All promotion listed above. Logo displayed on all promotion
- ☐ **TABLE SPONSOR \$200**
All promotion listed above. Business name on all promotion.

Please sign my business up as a sponsor as indicated above

If the sponsorship you have selected is no longer available, Chamber staff will get in touch with you to offer other options

☐ INVOICE ME

☐ PAYMENT ENCLOSED

BUSINESS NAME: _____

CONTACT NAME: _____

PHONE: _____

E-MAIL: _____

PLEASE RETURN COMPLETED FORM TO: events@rochesternh.org or:

Greater Rochester Chamber of Commerce / 18 South Main Street, Rochester, NH 03867
603-332-5080 / Fax: 603-332-5216 / rochesternh.org/jobfair



Breakfast with Brylye

A Talent Acquisition Program Series Presented by Brylye Collins of



Rose
Talent
Consulting

SESSION 1: RECRUITMENT 101

April 18, 2023, 7:30-9:00 am

Hiring new employees can take time. To help ensure you select the best possible candidate for the position, taking as much time as needed is often in your company's best interest. Full-cycle recruiting is one option for managing the process of bringing on new team members. Learn what full-cycle recruiting is, its benefits, the stages of full-cycle recruiting, and answers to frequently asked questions.

SESSION 2: EMPLOYEE ENGAGEMENT

May 9, 2023, 7:30-9:00 am

Statistics show that engaged employees are more productive, motivated, and committed to the organization's success. Sadly, only 34% of the work focus is engaged. Leaving 50% of the work focus disengaged and, even worse, 16% actively disengaged. In this training, we will analyze employee engagement at every stage of the employee life cycle and provide tips and tools for fostering employee engagement, starting with attraction through to departure.

SESSION 3: LEADERSHIP BASICS

May 19, 2023, 7:30-9:00 am

"Leaders aren't born; they're made. They are made by hard effort, the price all of us must pay to achieve any worthwhile goal." Vince Lombardi. Being a leader of others might be one of the hardest jobs in our careers. This training will provide new and tenured leaders with the tools and skills needed to become effective leaders. We will compare different leadership styles, assess the essential qualities of a great leader, and discuss the differences between a manager and a leader.

LOCATION/REGISTRATION

Each session be held downstairs at
Granite Steak & Grill
17 Farmington Road, Rochester
Cost: \$25/session or \$60 for entire series
Breakfast is included.

Register at:

www.rochesternh.org/breakfastseries



Join Brylye and the
Chamber for this
excellent program series.

Series Sponsor:



PROFILE BANK

Your Neighbor. Your Partner. Your Bank.

Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023

5:30-8:30pm

UNDERWRITTEN BY



PRESENTED BY



The Oaks Grandview Ballroom

100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while wining, dining, and networking with other Chamber members!



Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

\$80 Per Person

RESERVATIONS & \$1,500 GRAND PRIZE RAFFLE TICKETS:

www.rochesternh.org/awardscelebration

603.332.5080

\$1,500 GRAND PRIZE RAFFLE

Sponsored By



Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023 ☀ 5:30-8:30pm ☀ The Oaks Grandview Ballroom

UNDERWRITTEN BY
EVERSOURCE

PRESENTED BY
GREATER
ROCHESTER
CHAMBER OF COMMERCE



Corporate Sponsors:

Cost: \$1,000

This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Awards Celebration
- Business logo prominently displayed on event invitations emailed to 700 contacts and on event programs
- Business name included in all publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo prominently displayed on PowerPoint presentation and signage at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

Social Period Sponsor:

Cost: \$750

This sponsorship offers the best publicity and provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Banner displayed at event in social hour gathering space
- Business name included in publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo prominently displayed on PowerPoint presentation and signage at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Awards Sponsors

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Entertainment Sponsors

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Program Sponsor

Cost: \$500

This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs, *plus your ad on back of programs*
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

SEE REVERSE SIDE FOR ADDITIONAL SPONSORSHIP OPPORTUNITIES!

Registration Sponsor:**Cost: \$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation provided displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Technology Sponsor:**Cost: \$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Dessert Sponsors:**Cost: \$350****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Decoration / Centerpiece Sponsors:**Cost: \$300-\$500****This sponsorship provides your business with the following:**

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo displayed on signage at the event (prominently @ \$500)
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Table Sponsors:**Cost: \$100****This sponsorship provides your business with the following:**

- Business name displayed on a table, on signage at the event, and in PowerPoint presentation
- Business name listed in the Annual Awards Celebration program
- Acknowledgement on "Thank You" flyer in Chamber newsletter

Please Sign My Business / Organization Up for The Following Sponsorship☐ \$1,000 Corporate Sponsor☐ \$350 Dessert Sponsor☐ \$750 Social Period Sponsor☐ \$300-\$500 Decoration/Centerpiece Sponsor☐ \$500 Awards Sponsor☐ \$100 Table Sponsor☐ PAYMENT ENCLOSED☐ \$500 Entertainment Sponsor☐ We will donate a raffle prize valued at☐ INVOICE ME☐ \$500 Program Sponsor

\$100 or more:

☐ \$500 Registration Sponsor☐ We will drop item off at the Chamber☐ \$500 Technology Sponsor☐ Please pick item up (Rochester only)**BUSINESS NAME:** _____ **CONTACT:** _____**PHONE:** _____ **E-MAIL:** _____**Complete and return to: Greater Rochester Chamber of Commerce**

18 South Main Street | Rochester, NH 03867

Phone: (603) 332-5080 Fax: (603) 332-5216

Email: events@rochesternh.org