



Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area.







#### Chamber Seeking Nominations for These Prestigious Awards

## Nominate your Business or Organization for Business of the Year and Nonprofit of the Year!

The Chamber is currently accepting nominations for its 2023 **Business of the Year and Nonprofit of the Year** awards. These prestigious awards will be presented at the Chamber's Annual Dinner & Awards Celebration.

The **Business of the Year** award recognizes a member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the **Rochester area**.

The Nonprofit of the Year award recognizes an organization that has made a sustainable impact in the Rochester area.

# Nominate a Deserving Individual for Citizen of the Year!

The Chamber is also accepting nominations for its **2023 Citizen of the Year** award. This prestigious award, which will be presented at the Chamber's Annual Awards Celebration on June 1, recognizes an individual that resides in Rochester/northern Strafford County, who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the community. You are encouraged to nominate someone you know that meets this criteria.

The deadline for submitting nominations for these awards is March 10, 2023.

See attached nomination forms, or to download a nomination form that outlines qualifications and procedures, visit

https://www.rochesternh.org/business-non-profit-citizen-ofthe-year-awards/



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FRIDAY, MARCH 24, 2023, 8:00-11:00 am HOLIDAY INN, DOWNTOWN CONCORD



# NEWSLETTER UNDERWRITTEN BY:



## **Membership Benefits**

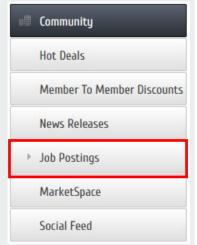
2

#### Member Information Center Spotlight:

#### **Job Postings**

Post your job openings directly to the Chamber website and social media pages! Go to your member portal today, click on the Job Postings tab and then click on Add Job Posting.

Need help? Email: memberservices@rochesternh.org!



#### Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

### Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 6 and 12 month promotions.

Contact us at (603) 332-5080 or email: <a href="mailto:memberservices@rochesternh.org">memberservices@rochesternh.org</a>!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

#### Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

Contact us at 603-332-5080 or email: <a href="mailto:memberservices@rochesternh.org">memberservices@rochesternh.org</a>!



#### **Looking for Volunteer Opportunities?**

The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2023 Chamber events, call us at: 603-332-5080, visit us on the web at <u>rochesternh.org</u>, or check out the inserts in this month's newsletter.

#### Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to <u>log in to your Member Portal</u> where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Register for events
- Download event flyers
- Pay bills online
- Search/contact members
- Access resources

Don't have a portal yet? Email us at memberservices@rochesternh.org to get started.

#### **Is Your Business Listing Correct?**

Members, now is a great time to review and update your company or organization's information with the Chamber.

Log into your Member Portal from the Chamber website: rochesternh.org. Don't have a login?

Contact us and we'll get you started!

# Upcoming Chamber Events

# BUSINESS



Join The Zoeller Group at Keller Williams for a Business After Hours to celebrate the opening of their new Rochester office, with a St. Patty's Day theme!

The Zoeller Group at Keller Williams is a real estate team, representing buyers, sellers and investors, and focusing primarily on their residential real estate needs.

This Business After Hours also provides a forum for members of the Chamber to make business contacts, and network with fellow members.

Refreshments will be provided. Be sure to bring plenty of business cards for networking and door prizes.

See the flyer enclosed. Click here to register.



The Greater Dover, Rochester and The Falls Chambers of Commerce are pleased to present the 2023 Legislative Reception, underwritten by **Eversource** and hosted by Frisbie Memorial Hospital

State, county and local officials representing the communities of Dover, Rochester and Somersworth have been invited to attend. This reception will provide Chamber members the opportunity to meet their elected officials in a casual and relaxed setting. Cocktails and light hors d'oeuvres will be served.

This is event is FREE to attend for members of the Greater Dover, Rochester and The Falls Chambers. Complimentary hors d'oeuvres will be provided by Frisbie Memorial Hospital.

Click Here to Register

#### EMPLOYERS, SIGN UP NOW!

#### **SPRING 2023** SEACOAST AREA JOB FAIR

UNDERWRITTEN BY



The job fair is no cost for employers, open to the public and free to attend. We will announce details soon for employer participants, sponsorship opportunities and for job seekers.



#### **RSVP NOW!**

#### 2023 "SUNSET WINE & DINE" ANNUAL AWARDS CELEBRATION

### Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023

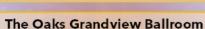
UNDERWRITTEN BY

**EVERS=URCE** 

5:30-8:30pm

PRESENTED BY

ROCHESTER



100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while wining, dining, and networking with other Chamber members!

ROCHESTER





Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

**PURCHASE GRAND PRIZE RAFFLE TICKETS** FOR A CHANCE TO WIN \$1,500! (You do not need to be present to win) CLICK HERE

#### **Welcome New Members!**

#### **EDUCATION**

#### **BACK TO ROOTS LEARNING**

Donna Johnson 16 Whitehall Road, Rochester, NH **Phone: 603-833-5042** 

www.backtorootslearningcommunity.org

Offering a nature-based, holistic approach to learning rich in academic, artistic, practical, social, and physical opportunities in an inclusive, diverse, and self-directed environment.

#### REAL ESTATE

#### YOUR NEXT MOVE REALTY, LLC

Tara Webster

60 Rochester Hill Road, Unit 4, Rochester, NH

Phone: 603-441-4034

facebook.com/YourNextMoveREALTYLLC

We'll Make Your Next Move the BEST Move!

#### Congratulations!

#### **Member Anniversary Recognitions**

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

#### **5 YEARS**

Index Packaging, Inc.
Jack and Jill School

#### **10 YEARS**

Admiral Climate Control
Brady Sullivan Properties
Domino's
New Hampshire Farm Museum
RCB Construction Company
The Farmer's Kitchen
The Home Depot

#### **Member Renewals**

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Admiral Climate Control
- Allstar Electric
- Alpaca Craft Barn
- Century 21 Northeast
- City of Rochester
- Community Partners
- COAST
- Domino's
- Eversource
- Grondin Funeral Home
- Hope on Haven Hill
- Index Packaging, Inc.
- · Jaeger USA, Inc.
- Lilac City Grille
- Lilac Property Management & Realty
- New Hampshire Farm Museum
- Norman Vetter, Inc.
- R.W. Creteau Regional Technology Center at Spaulding High School
- RCB Construction Company
- Rochester Museum of Fine Arts
- Rochester Truck
- Share Fund
- Staples The Office Superstore
- Studio Two Seven Nine
- Sunwater Pet Resort & Spa
- The Farmer's Kitchen
- The Governor's Inn/Spaulding Steak & Ale
- TitlePro LLC
- Turner Liberty Agency, Inc.
- The Wolfeboro Inn/Wolfe's Tavern
- Yankee Electric & Co.

### Committee News

#### **WELCOME NEW BOARD MEMBERS**

At their December meeting, the board of directors elected four (4) new directors to the board beginning in 2023. We will highlight each of these new board members each month.

This month, we are pleased to introduce you to Sue Willson, Potter's House Bakery & Café

#### Meet Sue Willson, The Potter's House Bakery & Café



Bakery & Cafe

Potter's House Bakery & Cafe

10 Chestnut Hill Road Rochester, NH 03867 oottershousebakeryandcafe.com

Sue Willson is co-owner of Potter's House Bakery & Café. Located at 10 Chestnut Hill Road in Rochester, Potter's House Bakery & Café is a bakery providing homemade from scratch items. They offer bagels and bread, fresh biscuits, croissants, donuts and pastries, professionally decorated cakes and pies, savory breakfast and lunch sandwiches. The bakery has become a popular location for those who want to enjoy breakfast or lunch in a cozy, Potter's House unpretentious environment.

> Potter's House Bakery & Café's mission is to provide on-the-job work experience for those with special needs. The bakery has been featured on NH Chronicle and on Fox & Friends. They have been recognized locally and statewide with Potter's House Bakery & Café being named the Chamber's Business of the Year in 2022 and received the NH **Employment Leadership Award.**

Sue, and her husband, Tim, have owned and operated Potter's House Bakery & Café since 2018. Having recently purchased the building they are in, they are now in the process of expanding their business.

Sue brings a wealth of knowledge including management and teaching experience to the organization.

Sue resides in Rochester, with her husband, Tim.

# **Ambassador Program**

Sponsored By:



The **2023 Chamber Ambassadors** will be meeting soon and will begin their quarterly outreach, contacting other Chamber members on their list to let them know about upcoming events, etc. and making sure they are taking advantage of their Chamber benefits.

This year's Ambassadors are:

#### Carrie Alex

Alex & Associates Realty at Keller Williams Coastal and Lakes & Mountains

#### **Nicole Ames**

Meredith Village Savings Bank

#### **Brylye Collins**

Rose Talent Consulting, LLC

**Traynor Cully**Meredith Village Savings Bank

#### Paul Gatehouse

**Independence Financial Advisors** 

#### **Mary Henderson**

Bank of New Hampshire

#### Melissa Lesniak

Keller Williams Coastal Realty—The Lesniak Home Team

### **Amy Morrill** CMG Financial

#### **Sharla Rollins**

First Seacoast Bank

#### **Eric Stanley**

Straight Forward Life & Annuity

#### **Harrison Thorp**

The Rochester Voice

Are you looking to increase your contacts and do more networking in 2023?

Consider becoming a Chamber Ambassador!

**Ambassadors check in with other Chamber** members to keep them informed of Chamber happenings, remind them of their benefits, and introduce newer members to others at Chamber events.

> Contact us today to learn more about getting started!

Contact Tanya: 603-332-5080 x:3 events@rochesternh.org

### MEMBER NEWS

ASCM announces Supply Chain courses offered in conjunction with Great Bay Community College, being held at their Rochester campus. Procurement Certificate program is a foundational education program designed to help both entry-level and experienced supply chain professionals expand their procurement knowledge and skills. Planning Certificate—Synchronization is critical to fast, accurate production and delivery. By engaging all parts of the business, professionals can align planning processes and enable their supply chain professionals can align planning processes and enable their supply chain organizations to experience significantly fewer disruptions. The Planning Certificate program introduces these essential planning fundamentals and clearly explains how to integrate all planning functions within a company. April 18-May 11, 2023 (Tuesdays and Thursdays, 6:00-8:30pm) \$1,285. Call 603-427-7773 or email <u>GreatBayBTC@ccsnh.edu</u> to register.

First Church Congregational is pleased to announce their upcoming Blueberry Pancake Breakfasts. Join them at 63 South Mai Street in Rochester on the following Saturdays:

March 11, 8-11:00 am, April 22, 8-11:00 am.

1,2,3 blueberry or plain pancakes, scrambled eggs, bacon or ham, juice, beverage. \$8, children 5-10, \$5, under 5 Free.

May 6 - Annual Yard Sale, 8:00 am to noon Call 603-332-1121 or visit first-ucc.net

Frisbie Memorial Hospital has the following news: Welcome to the following:

Adam Rembisz as Vice President of Operations. Devon Parke, RN - Behavioral Health

Debra Monte - Speech Therapist Tom Hart - Physical Therapist Mary Alice Curry - Pulmonary Function Tech

Congratulations to Shaunda Lemay for winning January's Colleague of the

Frisbie held a Diaper Drive to benefit the Share Fund. They were hoping to collect 1,000 donated diapers, and exceeding their goal by collecting

Frisbie recently held a ribbon cutting and open house to showcase their new Inpatient Rehab Unit. The State of New Hampshire, as well as much of Northern New England, has faced a shortage of inpatient rehab beds for acute care patients for many years. Frisbie Memorial Hospital is helping to address that shortage with the opening of a new inpatient acute care rehabilitation unit.

The new unit, which has 19 beds including 17 private rooms, will use its state-of-the-art equipment to provide high-quality physical, occupational and speech therapy for some of the most severely ill and injured patients in New Hampshire, Massachusetts, and Maine.

Generations Arcade has closed their facility, but be sure to check out their Generations Online combines the new with the old, making gamers of all generations feel right at home.

www.generationsarcade.com

Holiday Inn Express & Suites—Rochester, NH is offering a new Stay, Swim & Dine package, which provides a discounted rate off your overnight room and a 10% off discount at Peppers Landing, 110 Grill or La Corona. For more information please call us at 603-994-1175 or email us at sales@hierochesternh.com.

Hope on Haven Hill is excited to share that we will be hosting a *Hope Springs Eternal* gala fundraiser on March 11, 2023, at 6 p.m. at the Wentworth by the Sea Hotel in New Castle. Consider joining us by sponsoring or attending this amazing event, including dinner, speaking program, agency updates, awards, dancing. This fundraiser will provide critical funding for the life changing services we offer to strong women and their children, as they find hope and healing in recovery. Call 603-8 and their children, as they find hope and healing in recovery. Call 603-841 -5353, x2010 or email jparker@hopeonhavenhill.org.

Life Balance Counseling, Coaching and Wellness continues to provide ongoing support in person and online during these challenging times. We have 13 providers based out of two offices in Rochester and Hampstead, NH. Services include support for anxiety, depression, stress management, feeling overwhelmed, working with clients who are new moms or pregnant and parenting. We now have limited services for clients aged 13-17 as well. Call or text today 603-332-8000 on our website at www.lifebalancecoachnh.com or by secure google form here.

The Monarch School of New England is pleased to announce the 5th annual MSNE Golf Tournament, which will be held on Thursday May 25, 2023 at the Rochester Country Club. This important event supports the Monarch School of New England's work: creating unlimited possibilities for students with special needs. Please consider joining us for a great day on the course, for a great cause. For more information, and to review the most up to date sponsorship / player updates - please visit: www.monarchschoolne.org/support/events/golf-tournament/ or contact: Amanda Martineau, at: amartineau@monarchschoolne.org.

Peace of Mind Medicaid Consultant is honored to receive recognition at the 2022 Spirit of NH Awards recently and would like to send a huge Congratulation's out to all of their Board of Director Members who volunteer their time to support them. They would also like to Congratulate Donna Kimball on her Volunteer Award and note that everyone has worked so hard! They wish to thank: Donna Kimball, Andrew Economos, Dawon Economos and Robert Barney for attending this awards event and representing PMMC! Visit www.medicaidconsultant.net

The Rochester Museum of Fine Arts, in collaboration with Atari, is pleased to announce a digital exhibition celebrating the company's 50th Anniversary. The exhibition features key art from Atari's latest Recharged game series. The series updates classic Atari games for current-generation gaming hardware and adds gameplay features that appeal to modern players, including original concept art by Marija Velykyte. View until March 3rd, 2023. Visit <a href="www.rochestermfa.org">www.rochestermfa.org</a>.

SHARE Fund has been selected as a beneficiary of the Hannaford Bloomin' 4 Good Program for the month of March. The Hannaford Bloomin' 4 Good Program, is an easy way for shoppers to give back. Every Bloomin' 4 Good Bouquet with the red circle sticker sold supports a nonprofit organization local to the Hannaford in which it was purchased. SHARE Fund will receive a \$1 donation for every Bloomin' 4 Good Bouquet with the red circle sticker purchased at these Hannaford locations beginning March 1<sup>st</sup> throughout the entire month.

Sole City Dance is excited to bring back Dance Northeast! our annual

community dance showcase

Celebration of Dance—Delight in the joy and artistry of dance when Sole City Dance and the Rochester Opera House join together to showcase dancers from companies and dance education centers in the region. March 12th— Master Classes for dancers beginner up through intermediate. March 12th—Master Classes for dancers beginner up through intermediate. Visit Dance Northeast at <a href="https://www.solecitydance.org/dance-northeast-2023">www.solecitydance.org/dance-northeast-2023</a>). Treasure Island—What could pirates and ballet possibly have in common? Answer: a great story. See for yourself how Sole City Dance's adaption of "Treasure Island", replete with intrigue and romance, mermaids and treasure, as well as a cast of memorable characters, brings beauty and artistry to Stevenson's beloved adventure tale. With Sole City's characteristic attention to detail and theme, the story becomes more than a race for treasure. Ticketing: 1908.na.ticketsearch.com/sales/salesevent/12495</a> a race for treasure. Ticketing: 1908.na.ticketsearch.com/sales/salesevent/12495

The Governor's Inn presents Dance Fridays and Saturday Night Live! The Governor's Inn presents Dance Fridays and Saturday Night Live!
The Governor's Inn has temporally revamped their ballroom for the winter with a new sit-down bar, large stage, and lighting to set the mood for a club atmosphere. (In May the room returns to ballroom & wedding form when the music shifts to the Inn's Garage and outdoor stage).
The WINTER ROCK CLUB opens one hour before the music begins, so on Fridays, doors open at 7pm with dancing from 8-11pm. DJ Fridays are FREE, and will feature dance hits from the 70's to today.
On Saturdays doors open at 6pm, with bands on stage form 7 to 10 pm and a 55 entry. Visit: www. Governorsing.com/lipcomingEntertainment.cfm a \$5 entry. Visit: www.Governorsinn.com/UpcomingEntertainment.cfm

Waste Management is in need of filling positions for Diesel Mechanics/ Assistants in our NE region, specifically, West Seneca, New York, Londonderry and Rochester, NH, West Boylston, Woburn, Norton, MA, and Cranston, RI. Waste Management offers exceptional, unmatched benefits, and career advancement opportunities. Visit <a href="https://careers.wm.com/">https://careers.wm.com/</a>

Wentworth-Douglass Hospital is pleased to announce that Kevin Sweeney, Wentworth-Douglass Hospital's Director of Imaging, was awarded the 2022 President's Award last Thursday - the organization's highest honor. Sweeney has worked at Wentworth-Douglass for more than 14 years, leading the medical imaging team that conducts diagnostic scans for patients.

"Kevin is a long-serving leader with a tremendous and consistent record of success," said Jeff Hughes, President & CEO of Wentworth-Douglass. Not only does Kevin juggle a busy and growing department, but he also cares for his staff and is genuinely concerned about their happiness. In addition to his leadership responsibilities, Hughes mentioned that Sweeney can often be seen talking to patients while they anxiously await their exams, offering comfort and even transporting them to other departments if needed. Sweeney also promotes the field of radiology in the community, partnering with Dover High School and NHTI to showcase imaging technology and partner on clinical placement for additional training on state-of-the art equipment. For additional information, visit www.wdhospital.org.



#### Richardson Monument Company, Inc

115 Highland Street Rochester NH 03867 **603-808-1175** 

**Visit Their Website** 



#### **Bean Me Up**

22 North Main Street Rochester NH 03867 **603-403-4895** 

**Visit Their Website** 



Photos courtesy of Studio Two Seven Nine

If you are interested in a ribbon cutting ceremony for your Chamber member business or organization, contact the Chamber office: 603-332-5080 or memberservices@rochesternh.org

# 2023 SCHOLARSHIP APPLICATIONS Now Available!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship



will be paid directly to the attending institution in the student's second year at a full-time college, university or technical school. Help us support this program.

Application deadline is Friday, March 31, 2023

See the attached scholarship application and guidelines!



# Become a 2023 Chamber Scholarship Champion!

Invest in Tomorrow's Future by Donating Today

Your Chamber is pleased to offer Members the opportunity to be named a

#### **Chamber Scholarship Champion**

by becoming a donor to benefit the annual scholarships given out by the Chamber. See the attached flyer for details!

#### MEMBERSHIP DEVELOPMENT COORDINATOR SOUGHT

If you know an enthusiastic and energetic individual who wants to become part of a diverse, dynamic, and collaborative team, this position could be a great fit. The successful candidate will be responsible for marketing and sales initiatives to successfully onboard, educate, and engage businesses on the benefits of chamber membership. It will also include the development and implementation of business programs.

Know someone that might be interested?

For more details or to submit resumes, contact Laura Ring at lring@rochesternh.org









#### 2023 Chamber Leadership

#### **Officers**

Chairman of the Board: Kerrie Landry COGEBI, Inc.

Chairman-Elect: David Richard D.F. Richard Energy

Vice Chair, Governmental Affairs: Paul Gatehouse Independence Financial Advisors

> Vice Chair, Membership: Amy Brown Yankee Electric & Co., LLC

Vice Chair, Events & Fund Raisers: Caitlyn Turgeon HBL Insurance

> Treasurer: Sharla Rollins First Seacoast Bank

Immediate Past Chairman: Janet Oliver Unitil

#### **Directors**

Blaine Cox City of Rochester

> Brian Dickie Eversource

Mark Farrell Laars Heating Systems

> Wink Faulkner Jaeger USA, Inc.

**Lauren Jerr** Spaulding High School

> Alan Johnson Breezeline

Timothy Jones Frisbie Memorial Hospital

> Kevin Miller Profile Bank

Dr. Deepa Reddy Deepa Reddy DMD, PLLC

Tatjana Simon Northeast Credit Union

Kendall Spewock Admiral Property LLC

**David Stevens** Century 21 Northeast

Sue Willson Potter's House Bakery & Café

#### **Chamber Staff**

Laura Ring President/CEO

Tanya Hervey Office Manager and Events & Communications

#### Greater Rochester Chamber of Commerce

18 South Main Street Rochester, NH 03867 (603)332-5080

rochesternh.org









#### **March 2023 Chamber Calendar**

Sunday	Monday	Tuesday	WEDNESDAY	Thursday	FRIDAY	SATURDAY	
			1	2:00 pm Ribbon Cutting at Back to Roots Community Learning	8:00am Ambassadors	4	UPCOMING EVENTS  April 7 Annual Meeting Breakfast
5	6	7 3:30 pm Job Fair Committee	8 12:00 pm Ribbon Cutting at ClearChoice MD Urgent Care	9 1:00 pm Ribbon Cutting at Your Next Move Realty 4:00 pm Chamber 101	10	11	April 13 Seacoast Area Job Fair May 24 Annual Dinner & Awards Celebration
12	13 5-7pm Legislative Reception	14	15	16 7:30 am Governmental Affairs Council 5:30-7pm BAH at The Zoeller Group	17 8:00 am Golf Committee	18	May 16 tent. State of the State August 11 Chamber Raffle Sept. TBD Golf Tournament
19	20	21	22	23	24 7:30 am Board of Directors 9:00 Chamber Raffle Comm 8-11 Small Business Day	25	October 18 Operation Thank You  November TBD Job Fair Dec 1 & 3 Tree Lighting & Holiday Parade
26	27	28	29	30	31 8:00 am Banquet Committee		

VISIT OUR WEBSITE TO REGISTER FOR EVENTS







Meet the 2023 Chair of the Board, Kerrie Landry and other board members. Hear about the goals for this year. See the flyer inside for details. Click on image above to register to attend.



# Chamber 101



# **March Session**

Thursday, March 9, 2023

4:00-5:00pm In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form and e-mailing it to: memberservices@rochesternh.org, or call the Chamber office: 603-332-5080

**COMPANY NAME:** 

**PRIMARY CONTACT:** 

E-MAIL:

ATTENDEE NAME(s):



Contact Member Services for more information or to register: 603-332-5080 x:2
E-mail: memberservices@rochesternh.org



#### **NOMINATIONS SOUGHT**

# SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

# SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS March 10, 2023

#### **QUALIFICATIONS FOR BUSINESS OF THE YEAR**

- 1. Business in an active company.
- 2. Demonstrates excellence in the business community and industry.
- 3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
- 4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
- 5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
- 6. Services need not be confined to a single year, but should be have current significance.
- 7. Prior winners are ineligible.
- 8. This award will not be given posthumously.

#### **NOMINATION PROCEDURES**

Please complete and attach form as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- \* Company/organization business description or mission.
- \* Involvement in the community.
- \* 3 Letters of recommendation.

- \* Impact/contributions to industry/community.
- \*Awards/honors received.
- \*Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

Business Name		
Address	City	State _
Phone	Email	
# of Years in Business		
Contact Person	Title	
NOMINATOR (SUBMITTING NOMI	NATION):	
Name	Phone_	
Email	Date	

Submit to:

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867 Email: president@rochesternh.org



# NOMINATIONS SOUGHT SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

# SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS March 10, 2023

#### **QUALIFICATIONS FOR NON-PROFIT OF THE YEAR**

- Non-profit in an active organization.
- 2. Demonstrates excellence in the community and in organization.
- 3. Has provided a significant impact to benefit of the Rochester community.
- 4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
- 5. Services need not be confined to a single year, but should be recent enough to have current significance.
- 6. Prior winners are ineligible.
- 7. This award will not be given posthumously.

#### NOMINATION PROCEDURES

Please complete the form and attach it as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- \* Organization business description or mission.
- \* Impact/contributions to industry/community.
- \* 3 Letters of recommendation.

- \* Involvement in the community.
- \* Awards/honors received.
- \* Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

Organization Name		
Address		
Phone	Email	
# of Years in Business # of Employees	# of Volunteers	# of Locations
Contact Person	Title	
NOMINATOR (SUBMITTING NOMINATION):		
Name	Phone	
Email	Date	

#### Submit to:

Greater Rochester Chamber of Commerce 18 South Main St., Rochester, NH 03867 Email: president@rochesternh.org



### DEADLINE TO SUBMIT NOMINATIONS:

March 10, 2023

The Greater Rochester Chamber of Commerce is pleased to be presenting its **59th annual** 

#### **CITIZEN OF THE YEAR**

This prestigious award will be presented at the Chamber's Dinner & Awards Banquet. This award recognizes an individual who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the Greater Rochester area.

#### QUALIFICATIONS FOR CITIZEN OF THE YEAR

- 1. Adult resident of Rochester/northern Strafford County and activities should be in the same area...
- 2. Contributed to the general benefit of the community as a whole.
- 3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
- 4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
- 5. Services need not be confined to only current activities, but should be recent enough to have current significance.
- 6. Prior winners are ineligible.
- 7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

#### NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

All nominations are kept confidential. Please <u>DO NOT</u> notify this individual of the nomination. We will contact you to contact others should your nomination be selected.

#### PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick 1964 - Elery "Doc" Lyndes (Courier Publishing) 1965 - Herve Lagasse 1966 - Kenneth Denton (J. Zuromskis - Honored) 1967 - Vi Bliskey 1968 - Dr. Albert Barcomb 1969 - James Foss (General Conrad Snow - Honored)		2003 – John Rigazio 2004 – Charles G. Ward 2005 – Robert "Cider" Berry 2006 – R. Bradley Trafton 2007—Fred Hall, Jr. 2008—Frank Callaghan 2009—Gerard "Gerry" Gilbert
1970 - Albert Miltner 1971 - Kennett R. Kendall, Sr. 1972 - Joseph Zuromskis 1973 - Dr. Alexander Smith 1974 - Roland Keans 1975 - Gerry Rainville 1976 - Mayor John Shaw (refused award) 1977 - Helen Berry 1978 - Judge Richard Cooper 1979 - Arnold T. Clement	1990 - Vincent J. DeNobile 1991 - Dorothy Callaghan 1992 - Richard W. Creteau (Posthumously) 1993 - Marilyn R. Berry 1994 - Harvey Bernier 1995 - Roland Roberge (Posthumously) 1996 - Robert "Bob" Brown 1997 - Daniel Lacroix 1998 – Terry McGarghan	2010—Linda Gaskell Bisson 2011—Ken Billings 2012—Kenn Ortmann 2013—Gerard Gravel 2014—Gerald & Claire Bisaillion 2015—Jane Cooper Fall 2016— Derek Peters 2017—Walter Hoerman, MD 2018—Hoagy Higgins 2019—Patricia Rainboth
1980 - Bud Carlson 1981 - Elmer R. Waitt 1982 - Fr. Donald Marsh	1999 – Kevin Flynn 2000 – Marion Veno 2001 – Janet Pelley 2002 – Steven B. Dore	2020—Lisa Stanley 2021—Jeanne Grover and Alicia Frye 2022—Kathleen H. Sessler



### **CONFIDENTIAL NOMINATION OF THE** 2023 CITIZEN OF THE YEAR

NOMINEE:	
Full Name	
	Phone
NOMINATOR (INDIVIDUAL OR OR	GANIZATION SUBMITTING NOMINATION):
Name	Phone
Address	
Email	
	Date
QUALIFICATIONS OF THE NOMINEE:	
BIOGRAPHICAL INFORMATION OF NO	OMINEE:
	<del></del>
Signature of Individual Submitting Nomina	ation Date

#### **Awards Committee**

Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 president@rochesternh.org Phone: (603) 332-5080 Fax: (603) 332-5216



# 2023

# gislative

### Presented by the **Tri-Chambers of Commerce**







Underwritten by:

# **EVERS**URCE













Network with state, county and local officials, representing Dover, Rochester and Somersworth at an informal Legislative Reception.

### Monday, March 13, 2023 5:00-7:00 pm **Frisbie Memorial Hospital Conference Center**

Registration is free, but required to attend. Register Online at www.rochesternh.org/legislativereception

Contact your Chamber with questions or email memberservices@rochesternh.org



It's about People. Technology. Trust.







# Thursday, March 16, 2023 5:30-7:00pm

Hosted By:



Held at:

The Zoeller Group at Keller Williams 68 South Main Street, Rochester, NH

Join Us to Celebrate the Opening of The Zoeller Group's new office in a St. Patty's Day theme!

Chamber members are invited to join us in celebrating the opening of The Zoeller Group at Keller Williams new office in Rochester with fellow Chamber members.

The Zoeller Group at Keller Williams is a real estate team, representing buyers, sellers and investors, and focusing primarily on their residential real estate needs.

Hors d'oeuvres and beverages will be provided.

Attendees are encouraged to bring plenty of business cards for networking and door prizes!

Please RSVP by March 13, 2023 to: www.rochesternh.org/marchbah



# FRIDAY, MARCH 24, 2023, 8:00–11:00 am HOLIDAY INN, DOWNTOWN CONCORD

# PRESENTED BY Bangor Savings Bank

You matter more:

An opportunity for those in the small business community to meet peers from across the state to find solutions to the many challenges they face:

Small business owners and managers can look forward to learning:

- Update on pending small business legislation at the State House
- How to attract and retain employees from seasoned HR professionals
- The current economic factors facing small business financing options

The event concludes with a complimentary State House tour and meet & greet with the governor and/or legislative leadership.

## **REGISTER NOW**

**CHAMBER OF COMMERCE SPONSOR** 

ROCHESTER CHAMBER OF COMMERCE



Frisbie Memorial Hospital

It's about People, Technology, Trust.

**THURSDAY, APRIL 13** 4:00-6:00 PM

TEN ROD RD BUSINESS PARK 35E Industrial Way, Rochester

rochesternh.org

#### **2023 JOB FAIR EMPLOYER SIGN UP**

Increase your company's visibility to potential job candidates with a table at the 2023 Seacoast Area Job Fair, where you can meet and recruit new employees and have access to other employers to arow your contacts and share ideas.

Business Name:		
Contact:	Phone:	
E-Mail:	Industry Type:	
Positions my company is hiring for: (Use reverse side if more space needed)		
Please indicate if you will be conducting There will be a separate area for interviews Will you need a tablecloth? Yes	E-I Y No RESO (1P	PLEASE MAIL TO US OUR HIGH DLUTION LOGO EG OR .PNG)
your help with promoting the event on y	No  lease plan accordingly)  r is being presented at no cost to you— what our company's website, social media, newsle ial here to agree:	
SUG	ESTED ITEMS TO BRING:	
<ul> <li>Job Descriptions</li> </ul>	<ul> <li>Business Cards</li> <li>Current / Future Job Openings</li> <li>Promotional Materials (banners</li> </ul>	s, signs, swag)
		Option Below)

Complete and Return by April 6, 2023 To: Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 / Fax: 603-332-5216 / Email: events@rochesternh.org



#### **Spring 2023 Seacoast Area Job Fair Promotional Opportunities**

Sponsors of the Spring 2023 Seacoast Area Job Fair will receive recognition on the following publicity promoting the event. See various sponsorship levels below for additional promotion and details.

Business name or logo included in/on:

- Chamber's website
- Event e-blasts
- Social media posts
- Event program
- Event signage
- Event PowerPoint presentation
- Thank you flyer in Chamber's newsletter

#### Please Indicate Your Selection Below with a 🗸

0	CORPORATE SPONSOR \$1,000 All promotion listed above, PLUS prime table space at the event, logo displayed prominently on all promotion, logo on event flyer, business name recognized in press release
0	PROGRAM SPONSOR \$600 All promotion listed above, PLUS full page ad on the back of the event programs. Logo displayed on all promotion
0	CAREER SPONSOR \$500 JOB SPONSOR \$350 All promotion listed above. Logo displayed on all promotion
0	TABLE SPONSOR \$200 All promotion listed above. Business name on all promotion.
	Please sign my business up as a sponsor as indicated above
	If the sponsorship you have selected is no longer available, Chamber staff will get in touch with you to offer other options
	☐ INVOICE ME ☐ PAYMENT ENCLOSED
	BUSINESS NAME:
	CONTACT NAME:
	PHONE:
	E-MAIL:

PLEASE RETURN COMPLETED FORM TO: events@rochesternh.org or:

**Greater Rochester Chamber of Commerce /** 18 South Main Street, Rochester, NH 03867 603-332-5080 / Fax: 603-332-5216 / rochesternh.org/jobfair



Frisbie Memorial Hospital

It's about People. Technology. Trust.

THURSDAY, APRIL 13 4:00-6:00 PM

TEN ROD RD BUSINESS PARK 35E Industrial Way, Rochester

rochesternh.org

### THURSDAY, APRIL 13 4:00-6:00pm

35E Industrial Way, Suite 101, Rochester In the Ten Rod Road Business Park

A fantastic opportunity to meet area businesses and learn about available jobs in the greater Rochester area!



**CORPORATE SPONSORS TO-DATE:** 

35 Industrial Way LLC Leasing 200,000 square feet in Rochester



**OPEN TO THE PUBLIC & FREE TO ATTEND!** 

For more information, contact the Greater Rochester Chamber of Commerce: 603-332-5080

rochesternh.org/jobfair

# BE A CHAMPION! HELP FUND A 2023 SCHOLARSHIP.

The Greater Rochester Chamber of Commerce is pleased to offer its members the opportunity to be named a **Chamber Scholarship Champion**. Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to several graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization, to help toward their college expenses.

#### PROMOTION OPTIONS:

#### \$1,000

- Company/Organization logo prominently displayed on Chamber website
- Individual social media shout-out
- Company/Organization logo in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony
- Personal letter from your company/organization included with scholarship recipient's award letter

# SCHOLARSHIP CHAMPION ORBERT ORBERT

#### \$500

- Company/Organization logo displayed on Chamber website
- Individual social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony

#### \$100

- Company/Organization logo displayed on Chamber website
- Social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization name on E-blast
- Company/Organization thanked at Scholarship Ceremony

YES, please sign up my business t	to become a Chamber Scholarship Champion!
\$1,000\$500\$100	Payment Enclosed Invoice Me
Company Name	
Contact Person	Phone
E-Mail:	

#### **RETURN FORM TO:**

**Greater Rochester Chamber of Commerce** 18 South Main Street Rochester, NH 03867 Phone: 603-332-5080 / Fax: 603-332-5216

Email: memberservices@rochesternh.org





#### **2023 SCHOLARSHIP APPLICATION**

#### SCHOLARSHIP INFORMATION/ ELIGIBILITY REQUIREMENTS

- . Scholarship(s) will be offered to a graduating high school student.
- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- The applicant must be planning to attend a full-time college, university or technical school with the scholarship being made payable in the second year of enrollment.
- 4. The applicant must attach a High School Transcript including grade point average.
- 5. Application must be completed <u>in full</u> to be considered.
- 6. Additional sheet with information may be attached.

#### **CRITERIA EVALUATION**

Maximum <u>Points Earned</u>
20
25
25
20
10

# SCHOLARSHIP APPLICATION DEADLINE: MARCH 31, 2023

Student Information		
Student Injormation		
Student's Name		Phone
Mailing Address		
Email		
Educational Information		
High School Attending:		
	SAT Math:	SAT Writing:
GPA:	SAT Verbal:	SAT Reading:
	SAT Total:	
NOTE: Official High	n School Transcript <u>MUST</u> be att	tacked for concideration
College Information	1 3CHOOL Hallscript WOST be at	tached for consideration
College Attending		
Conege Anending	Estimated College Expens	
Tuition \$ Room	m & Board \$	Fees \$
	ks & Supplies \$	TOTAL \$
Chamber Member Information		
<b>Chamber Member Company Where S</b>	Student/Parent is Employed _	
Employee's Relationship to Student _		
I certify that the above applicant is a	n <mark>employee</mark> or <mark>son/daughte</mark> i	
indicated above at		(Chamber member company
		<del></del>
Chamber Member Representative		Date



### **SCHOLARSHIP APPLICATION**

ol Activities		
<u>Activity</u>	Role & Responsibility	
	-	
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nunity Activities	Dolo & Dognongibility	
<u>Activity</u>	Role & Responsibility	
Fynorionco		
Experience Employer	Role & Responsibility	Hours/Wee
Experience Employer	Role & Responsibility	Hours/Wee
_	Role & Responsibility	Hours/Wee
_	Role & Responsibility	Hours/Wee
_	Role & Responsibility	Hours/Wee
_	Role & Responsibility	Hours/Wee
<b>Employer</b>		Hours/Wee
Employer  ent/Parent Signati	ure	
Employer  ent/Parent Signate  nature below will attest to		s permission to the
Employer  ent/Parent Signate  nature below will attest to	ure  o the accurateness of the information provided and grants	s permission to the

Phone: (603) 332-5080 Fax: (603) 332-5216





Hear the Chamber's Plans for 2023 and meet the Board of Directors.

#### To Register:

There is no cost for Chamber Members to attend the Annual Meeting Breakfast, but reservations are required as seating is limited

#### Register at:

www.rochesternh.org/ annualmeeting FRIDAY, APRIL 7, 2023

7:30-9:00AM

Frisbie
Memorial
Hospital
Community
Education &
Conference
Center

11 Whitehall Road, Rochester

# Sunset Wine & Dine

2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023

5:30-8:30pm

PRESENTED BY





**UNDERWRITTEN BY** 





#### The Oaks Grandview Ballroom

100 Hide-Away Place, Somersworth

Join the Chamber in celebrating the 2023 Award Recipients while wining, dining, and networking with other Chamber members!











Music ~ Hors d'oeuvres ~ Cocktails ~ Dinner ~ Awards ~ Raffles

\$80 Per Person

**RESERVATIONS & \$1,500 GRAND PRIZE RAFFLE TICKETS:** www.rochesternh.org/awardscelebration 603.332.5080



# Sunset Wine & Dine

#### 2023 ANNUAL AWARDS CELEBRATION

Wednesday, May 24, 2023 🌻 5:30-8:30pm 🍥 The Oaks Grandview Ballroom

EVERS=URCE

PRESENTED BY
GREATER
ROCHESTER
CHAMBER DE COMMEDIE



Cost: \$750

Cost: \$500

Cost: \$500

Cost: \$500

#### **Corporate Sponsors:**

#### This sponsorship offers the best publicity and provides your business with the following:

- Two (2) complimentary tickets to attend the Annual Awards Celebration
- Business logo prominently displayed on event invitations emailed to 700 contacts and on event programs
- Business name included in all publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo prominently displayed on PowerPoint presentation and signage at the event
- Business Name announced to attendees at the event
- Prominent recognition in the official "Thank You" flyer in Chamber newsletter

#### **Social Period Sponsor:**

#### This sponsorship offers the best publicity and provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Banner displayed at event in social hour gathering space
- Business name included in publicity: press releases, Chamber newsletter and website
- Business logo/hyperlink included in several e-blasts to members promoting the event
- Business logo prominently displayed on PowerPoint presentation and signage at the event
- Business Name announced to attendees at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

#### **Awards Sponsors**

#### This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

#### **Entertainment Sponsors**

#### This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

#### **Program Sponsor**

#### This sponsorship provides your business with the following:

- Business logo in event invitations mailed to 700 contacts and in event programs, plus your ad on back of programs
- Business name included in publicity: press releases, Chamber newsletter and website
- Logo prominently displayed on signage at the event
- Business logo on PowerPoint presentation displayed at the event
- Recognition in the official "Thank You" flyer in Chamber newsletter

Registration Sponsor:		Cost: \$500
<ul> <li>Business name included in public</li> <li>Logo prominently displayed on si</li> <li>Business logo on PowerPoint pre</li> </ul>	mailed to 700 contacts and in event programs city: press releases, Chamber newsletter and website	
Technology Sponsor:		Cost: \$500
<ul> <li>Business name included in public</li> <li>Logo prominently displayed on si</li> <li>Business logo on PowerPoint pre</li> </ul>	mailed to 700 contacts and in event programs city: press releases, Chamber newsletter and website gnage at the event	
Dessert Sponsors:		Cost: \$350
<ul> <li>Business name included in public</li> <li>Logo displayed on signage at the</li> <li>Business logo on PowerPoint pre</li> </ul>	s mailed to 700 contacts and in event programs city: press releases, Chamber newsletter and website e event	
Decoration / Centerpiece Sponsors:		Cost: \$300-\$500
	ailed to 700 contacts and in event programs r: press releases, Chamber newsletter and website vent (prominently @ \$500) ntation displayed at the event	
Table Sponsors:		Cost: \$100
<ul> <li>Fhis sponsorship provides your business with</li> <li>Business name displayed on a tabl</li> <li>Business name listed in the Annual</li> <li>Acknowledgement on "Thank You"</li> </ul>	e, on signage at the event, and in PowerPoint presental Awards Celebration program	ation
Please Sign My Bu	siness / Organization Up for The Following	Sponsorship
\$1,000 Corporate Sponsor  \$750 Social Period Sponsor  \$500 Awards Sponsor  \$500 Entertainment Sponsor  \$500 Program Sponsor  \$500 Registration Sponsor  \$500 Technology Sponsor	\$350 Dessert Sponsor \$300-\$500 Decoration/Centerpiece Sponsor \$100 Table Sponsor We will donate a raffle prize valued at \$100 or more: We will drop item off at the Chamber Please pick item up (Rochester only)	O PAYMENT ENCLOSED O INVOICE ME
BUSINESS NAME:	CONTACT:	

PHONE: \_\_\_\_\_ E-MAIL:\_\_