

Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area

#### A Message from 2024 Chairman of the Board Kerrie Landry, Living Innovations





2024

Happy New Year and welcome, 2024. I am beyond grateful to be able to serve another term with the Greater Rochester Chamber of Commerce as Chairman of the Board. During my first year I was able to see the impact and the work that goes into being Chair, yet it was a feeling of "just the beginning". I am honored to be able to now have my feet firmly planted (or not) and continue this partnership.

Having been part of the Rochester community now for a long time, both living and working, it really does give me pleasure to give time and resources to support the city, volunteer and work on improving our community, and continuing to bring businesses together.

In time of need, it is always your neighbors who hold you up and hold you strong. The Greater Rochester Chamber of Commerce is a large part of this and relies on us, local businesses, and community members to continue this collaboration. We all play an important role in the strength and growth of our community, and the Chamber is part of that glue that holds us all together.

The Rochester community and downtown are growing immensely. We are attracting more small businesses and collaboratively bringing in more members and staff to help run our businesses. Now more than ever, we need our members, not only for sponsorships, but to come together at our events, business after hours, and annual celebrations. It is these activities that help us celebrate our hard work and relationships within the community.

Your chamber is here to support you, with a professional staff and a robust Board of Directors. Let us help you brand, network, grow, educate, and establish yourself within the Greater Rochester community. I can tell you firsthand that my relationship with the Chamber started more than 25 years ago, just volunteering at the golf tournament. It is there that I developed life lasting friendships and established connections with this community that I am deeply proud of. We are here for you, for both your support and suggestions for our future. Never hesitate to reach out to any of us.

Thank you again for this opportunity. I am looking forward to the coming year and I wish each and every one of you a Very Happy and Prosperous New Year!

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**BECOME A** 





## NEWSLETTER UNDERWRITTEN BY:



#### Put Your Business in the Spotlight

**Advertising Opportunities in 2024** 

#### **Member Eblast Rates:**

\$150/month; 3 months for \$375; 6 months for \$600 \$75/month for nonprofits

**Newsletter Inserts:** 

\$100/month; \$75 for nonprofit

Newsletter Ad: (2"x3.6") \$ 75.00

**Enhanced Web Listing: \$100/year** 

**Scholarship Champion: \$100, \$500, or \$1,000** 

### Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

### Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 3, 6 and 12 month promotions.

Contact us at (603) 332-5080 or email: <a href="mailto:memberservices@rochesternh.org">memberservices@rochesternh.org</a>!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!

### Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

Contact us at 603-332-5080 or email: <a href="mailto:memberservices@rochesternh.org">memberservices@rochesternh.org</a>!

### HOST A BUSINESS AFTER HOURS IN 2024

Several dates are currently available to host a Business After Hours in 2024.

Showcase your business and educate members on what your business offers. If you don't have a business with enough space or parking, consider contacting another member and partner with them.

Call the Chamber office today at 603-332-5080 to get your Business After Hours scheduled.

#### Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to <u>log in to your Member Portal</u> where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Register for events
- Download event flyers
- Pay bills online
- Search/contact members
- Access resources

Don't have a portal yet? Email us at memberservices@rochesternh.org to get started.

#### MEMBERS!!!

BRING IN YOUR BROCHURES AND BUSINESS CARDS TO DISPLAY AT THE CHAMBER.











#### SUBMIT YOUR NOMINATIONS

Nominations forms are available to submit nominations for:

2024 Business of the Year 2024 Nonprofit of the Year 2024 Citizen of the Year, and 2024 Educator of the Year (new this year).

These prestigious awards will be presented at the Chamber's 2024 Annual Dinner & Awards Celebration that will be held on May 22, 2024.

The **Business of the Year** award recognizes a member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the **Rochester area**.

The Nonprofit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

The Citizen of the Year award recognizes an individual that resides in Rochester/northern Strafford County, who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the same area.

The **Educator of the Year** award recognizes a local educator that has demonstrated excellence in their profession and has made substantial contributions to its students and the community.

The deadline for nominations is March 11, 2024.

CLICK HERE FOR NOMINATION FORMS



## 2024 SCHOLARSHIP APPLICATIONS AVAILABLE!

The Chamber is pleased to be providing Scholarship(s) to eligible high school students! Applicants must be graduating high school seniors who are employed by, or have a parent employed by a company that is a member of the Greater Rochester Chamber of Commerce. The scholarship will be paid directly to the attending institution in the student's second year at a full-time college, university, technical, or trade school.

Application deadline is Friday, March 29, 2024

See the attached scholarship application and guidelines or CLICK HERE

#### **Rochester Community Map**

The Chamber will be working with Town Square Publications to produce a new, up-to-date, full-color Rochester area Street Map and Resource Guide. This publication will be the only official map endorsed by the Chamber.

Accurate, user-friendly maps are a popular item for our thousands of visitors, newcomers to our area, potential commercial relocation candidates and even our lifelong residents.

According to www.getbellhops.com, in 2021, 8.4% of Americans decided to change their living location, per 2020 US Census Data, and according to a 2021 study from the

- National Association of Home Builders.
  New homeowners spend more within 6 months than the average consumer spends in 3 years.
- New mover expenditures total more than \$160 billion annually.
- New movers are 5 times more likely to become your long-term customers—if you reach them first.

Business card-sized ads will be arranged to highlight local businesses. In addition, advertising space on the back cover and a limited number of interior display panel ads are also available. Participating advertisers will receive a complimentary supply of the folder maps and will be included on the web counterpart which will be prominently linked from the Chamber's website.

Don't miss out on the unique member opportunity to reach potential buyers, new residents and new partners. Space is limited, and sponsorships are reasonable, especially considering more than 5,000 maps will be printed and available for the next 12-14 months as well as an on-line counterpart linked from the Chamber's website.

Act now! Call 603-609-0880 or email marketing@tspubs.com.

#### **Welcome New Members!**

#### **PHOTOGRAPHERS**

John Gisis 603-973-3231

jgees45@comcast.net

Web: 1-john-gisis.pixels.com

#### **RESTAURANTS**

#### **PORTER'S PUB**

Steven Gosselin

19 Hanson Street, Rochester, NH 603-330-1964

Web: <u>www.facebook.com/</u> portersroch

### Congratulations!

#### **Member Anniversary Recognitions**

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

#### **5 YEARS**

Clemento's Pizzeria & Brew

#### **Member Renewals**

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Auger & Sons, Inc.
- Bernier Insurance Agency
- · Berry Surveying & Engineering
- Birch Healthcare Center
- Bootlegger's Footwear Center
- Brookside Place Apartments
- Century 21 Northeast
- Consolidated Communications
- Eastern Propane & Oil
- Granite State Choral Society
- Hammond Lumber
- Holy Rosary Credit Union
- Lilac City Grille
- McDonald's Restaurant
- New Hampshire Wheels
- Peace of Mind Medicaid Consultant
- Polychronis Financial Services
- R.P. Abrasives & Machine
- Ring Plumbing Service
- RSA Realty
- Runyon Kersteen & Ouellette
- Seton Academy
- Studley Flower Gardens, Inc.
- The Oaks
- United Insurance
- Unitil
- Village Pizza

#### WELCOME NEW BOARD MEMBERS

At their December meeting, the board of directors elected four (6) new directors to the board beginning in 2024. We will highlight each of these new board members each month.

This month, we are pleased to introduce you to **Amy Lau of Sig Sauer** in Rochester.

#### MEET AMY LAU OF SIG SAUER



Amy Lau

Senior Human

Resources Business

Partner

Sig Sauer

7 Amarosa Drive

Amy Lau is the Senior Human Resources Business Partner at Sig Sauer, located at 7 Amarosa Drive in Rochester.

Before joining Sig Sauer in 2023, Amy dedicated the previous 12 years of her professional journey with The Home Depot, where she served as store manager at both the Rochester and Somersworth locations. Her tenure at The Home Depot honed her leadership skills and provided her with a comprehensive understanding of business management. In additional to her managerial responsibilities, Amy took on the role of District Community Captain, emphasizing the importance of community engagement and fostering meaningful connections. Her time there exposed her to various aspects of human resources, playing a significant role in employee management, development, and fostering a positive work environment.

Amy is eager to bring this experience, her HR skills, leadership skills in strategic planning, team management, and community engagement to the Chamber and the community. She looks forward to contributing to the Chamber's objectives of supporting local businesses and fostering economic growth.

Amy is a member of the National Notary Association, commissioned in NH and ME. She possesses a Bachelor's degree in business management.

### CALL FOR 2024 CHAMBER AMBASSADORS:

Who Can Apply:

\* Previous 2023 Ambassadors who wish to continue to be a Chamber Ambassador are invited to re-apply. 
\* Any Chamber member who is looking to expand their business contacts base and do more networking in 2024.

Chamber Ambassadors check in with other Chamber members to keep them informed of Chamber happenings, remind them of their benefits, and introduce newer members to others at Chamber events. As a result of performing Ambassador duties, Chamber Ambassadors enjoy an elevated member experience and are able to work around their own schedule.

Contact us today to learn more about getting started on becoming an Ambassador: contact Tanya at 603-332-5080 or: events@rochesternh.org

\*2023 Ambassadors are required to reapply for 2024

#### **ATTEND A CHAMBER 101**

Find out if you're taking advantage of all of your Chamber member benefits and opportunities for your business or organization!

## CLICK HERE TO REGISTER Thursday, January 11 / 4:00pm



#### **Did You Know?**

By serving on a committee you can:

- \* Expand your contact base and forge relationships
- \* Promote your business or organization
- \* Learn new things
- \* Have a connection to your community
- \* Help foster a healthy economic climate to help your community grow and thrive.

Be part of the bigger picture— explore Chamber committees today!

rochesternh.org 603-332-5080

### MEMBER NEWS TENH



Cornerstone VNA, your local nonprofit home health and hospice care organization, is pleased to welcome and introduce the newest member of their Board of Directors, Austin Cornish. Austin is a resident of Rochester, NH, and works in Wealth Management at Morgan Stanley. He shares a passion for the mission of Cornerstone VNA and brings a wealth of knowledge to the Board of Directors and the Finance Committee with his experience in planning and finance. Austin earned his Bachelor of Science in International Business and Economics with a minor in Economics from the University of New Hampshire. When away from the office, he enjoys traveling, outdoor activities, being on the water and spending time with friends and family. Visit <a href="https://www.cornerstonevna.org">www.cornerstonevna.org</a>.

Crumbl Cookies Rochester Holiday Party or Thank You...

Need some inspiration to be the champion of gift-giving this year? Look no further! Crumbl Cookies has gift cards and catering that will make you the star of the holiday season. Visit us at The Ridge, 150 Marketplace Blvd in Rochester. Or, order online at <a href="https://crumblcookies.com/nhrochester">https://crumblcookies.com/nhrochester</a>

<u>First Seacoast Bank</u> and its employees have come together to support the Step Up Parents organization. Through the First Seacoast Community Foundation, the bank matched the first \$1,000 of employee donations, raising a total of \$2,700 for the organization.

Step Up Parents, based in New Hampshire, offers financial assistance to grandparents and other relative caregivers who have stepped up to raise children whose parents struggle with substance misuse. Step Up Parents is dedicated to supporting and honoring these everyday heroes, to preserving their dignity and stability, and to responding to their families' immediate needs. More information about their mission and work can be found on their website: www.stepupparents.org

"First Seacoast Bank takes immense pride in serving not just the financial needs of our community, but also in contributing to its overall strength and well-being," said James R. Brannen, President & CEO of First Seacoast Bank. Visit <a href="https://www.firstseacoastbank.com">www.firstseacoastbank.com</a> for more information.

<u>Frisbie Memorial Hospital</u> announced that the HCA Healthcare Foundation has awarded a \$25,000 grant to the <u>Share Fund</u> as part of its new Health Equity Catalyst Grant Program. The funding is through the HCA Healthcare Foundation's Healthier Tomorrow Fund, a community impact fund with an initial investment of \$75 million focused on addressing high priority

nnitial investment of \$75 million focused on addressing high priority community needs and health equity.

The Share Fund is a nonprofit charitable outreach agency that provides various types of material support, such as food, clothing, and diapers, as well as financial support to families and individuals in need during emergencies or times of severe hardship. In addition to providing services to families, Share Fund also refers to other agencies and resources when eligible. The funds provided through the Health Equity Catalyst Grant will support initiatives like the food pantry to help families receive adequate supplies. For additional information, visit www frishiehospital com supplies. For additional information, visit www.frisbiehospital.com

Greater Seacoast Community Health will bring the Banff Centre Mountain Film Festival Tour to the Rochester Opera House on Wednesday, April 3, 2024. The Festival aims to highlight remote cultures, intense expeditions into exotic landscapes, and bring action sports into sharp focus. Event proceeds assist local individuals and families in accessing quality, affordable primary and preventive health care services through Greater Seacoast's network of community health centers: Goodwin Community Health in Somersworth and Families First Health & Support Center in Portsmouth. Tickets are available through the Rochester Opera House. Visit <a href="https://www.rochesteroperahouse.com">www.rochesteroperahouse.com</a>.

Shop-N-Stay with us at the Holiday Inn Express & Suites-Rochester, NH. Make a weekend out of it or just a night out! Come down, swim in our pool, relax in our hot tub, cozy up by our fireplace. Make it a girl's night out or just some good old-fashioned family fun. Do some shopping at The Ridge for the Holidays. Reach out to Joyce at 603-994-1175 or email <a href="mailto:salesmanager@hierochesternh.com">salesmanager@hierochesternh.com</a> for special holiday rates!

Hope on Haven Hill recently received a donation of \$1,000 from ConvenientMD. This comes as a result of each of its pledge made earlier this fall to make donations corresponding with the number of flu shots given at each clinic. Each of its 40 urgent clinics and four primary care offices across New England have made donations to a local charity. This initiative encourages individuals to safeguard themselves against the flu, while also supporting a great charity without any cost to themselves. while also supporting a great charity without any cost to themselves. Hope on Haven Hill's mission is to support recovery and nurture the health and wellbeing of pregnant and parenting women with substance use disorder and their children by ensuring access to quality treatment and services. For information, visit www.hopeonhavenhill.org.

Life Balance Counseling, Coaching and Wellness is happy to provide resources to the community through our facebook page and blog. Check us out at https://lifebalancecoachnh.com/blog/.

HRCU announced there were 29 recipients of its annual Christmas Caring Campaign, an initiative that enables the credit union to give back to their community. Since the campaign's inception in 2014, HRCU has donated over \$300,000 to local nonprofits in the spirit of helping keep the seacoast community well, warm, and fed. The Christmas Caring Campaign is one of the most eagerly anticipated events at HRCU. Credit unions are not for profit, so some of their funds are given back to their communities in the form of donations and sponsorships. The staff and volunteers at HRCU nominate nonprofits that are creating meaningful change, and a committee makes the final selections. They then have the happy task of either visiting the nonprofits or welcoming them to the credit union to receive their donations. The chance for everyone at HRCU to be involved makes the Christmas Caring Campaign all the more meaningful. Visit <a href="www.hrcu.org">www.hrcu.org</a>.

<u>Reboot First IT Services</u> is happy to offer our fellow members a 5.5% commission of any customers that they refer to us. This commission will remain the entire time they are a customer of ours. Our standard flat pricing is \$119 per user per month and \$500 a month per server. We mark up all hardware and software purchases 10%. This gets them 9am - 5pm unlimited remote desktop support. We charge \$199 an hour for after hours, special large projects and onsite support. Please feel free to take a look at our website for our services offered but we do everything the larger guys do. Our website is rebootfirstit.com, if you have any questions feel free to give me a call at 603-389-7340 or email me back here and I look forward to meeting with all of you. If anyone would like to sign up or have questions on this please send them to me directly.

Rochester Recreation & Arena would like you to check out their Winter Program Guide to learn about all programs happening December through

Download the Winter Program Guide (rochesternh.gov) Highlights:

Youth Basketball Registration is now open

Learn to Skate registration is open for multiple sessions

 - We will offer extended open gym and public skate time during the December and February Breaks
 - Registration for February Vacation Camp opens February 1st.
 Visit our website to learn more about Rec & Arena activities, or log directly onto RecDesk to register.

<u>Seacoast SCORE</u> will be offering the following free workshops: Jan. 8, 2024, 12-1:00 pm - Shopify Jan. 15, 6-7:00 pm - Create Your Business Plan

Jan. 22, 6-7 pm - Business Finance for Beginners (SCORE Finance I)

Jan. 24, 6-7 pm - Boost Your Business with Al Jan 29, 12-1 pm - Digital Marketing I Jan 31, 6-7 pm - Preparing Financial Projections To register, visit <a href="https://www.score.org/seacoast/local-workshops">https://www.score.org/seacoast/local-workshops</a>

Southeast New Hampshire Habitat for Humanity (SENH Habitat) officially handed another Veteran family the keys to their new home located on Richards Way recently. SENH Habitat is excited to have partnered with local organizations, corporations, and various supporters for this construction project. They presented Frank "Mikey" Galloway of the United States Marine Corps, with the keys to his family's beautiful new home. SENH Habitat was fortunate to receive the Richards way lot for the Galloway home from a US Airforce Veteran couple. The cost of purchasing land or property in New Hampshire has become one of the most significant challenges for keeping housing affordable. Over the last year, the organization was blessed to have had more than 1,000 local volunteers roll up their sleeves and participate in the building of SENH Habitat's newest "Veteran Partner Family" in Farmington.

The mission of SENH Habitat for Humanity is to eliminate poverty housing in Southeast NH. To volunteer, donate or learn more about SENH Habitat for Humanity, learn with the property of the

for Humanity, please visit www.senhhabitat.org or call (603) 433-9555.

Studio Two Seven Nine Headshot Day

Are you looking to update your online image in 2024? A new professional headshot is a great place to start! On January 13, 2024, Studio Two Seven Nine and Tease Salon are teaming up to offer Headshot Day Part Deux! Each 45-minute session includes hair and makeup touch-ups by Mandy and Kayla from Tease Salon. You get to sit back, relax, and enjoy a complimentary glass of wine or cup of coffee before you get in front of the camera. In the same relaxed environment, Shawn will create your stunning new headshot. Visit: <a href="https://www.studiotwosevennine.com/headshot-day">www.studiotwosevennine.com/headshot-day</a>

Members of The Greater Rochester Chamber of Commerce always receive 20% off. Contact Studio Two Seven Nine today! Call 603-630-4675 or visit www.studiotwosevennine.com

VICTIMS, INC., the Joan Ellis Victims Assistance Network, is accepting applications for the 34th training of Trauma Intervention Volunteers in Strafford and Rockingham Counties. Applicants will be interviewed soon. Please consider helping us help others. The training consists of eight Saturday sessions. Volunteers must be 21 or older, provide their own transportation and commit to serving the program for one year. No previous medical, legal, or psychological experience is necessary. Call Pat Rainboth at 603-335-7777.

### 2023 Holiday Tree Lighting













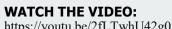
























https://youtu.be/2fLTwhU42g0



Click on each image to see each awards recipient's video



ROCHESTER

Meredith Village Savings Bank



ROCHESTER

**Hope on Haven Hill** 



ROCHESTER

**Jackie Fitzpatrick** 

#### 2024 Chamber Leadership

#### **Officers**

Chairman of the Board: Kerrie Landry Living Innovations

Chairman-Elect: David Richard D.F. Richard Energy

Vice Chair, Governmental Affairs: Mark Farrell Laars Heating Systems

> Vice Chair, Membership: Amy Brown Yankee Electric & Co., LLC

Vice Chair, Events & Fund Raisers: Caitlyn Turgeon HBL Insurance

> Treasurer: Tatjana Simon Northeast Credit Union

Immediate Past Chairman: Janet Oliver Unitil

#### **Directors**

Brian Dickie Eversource

Mary Henderson Bank of New Hampshire

Lauren Jerr Spaulding High School

Timothy Jones Frisbie Memorial Hospital

> Joe Lassonde Hammond Lumber

> > **Amy Lau** Sig Sauer

Kevin Miller Profile Bank

Dr. Deepa Reddy Deepa Reddy DMD, PLLC

Kendall Spewock Admiral Property LLC

David Stevens Century 21 Northeast

Cheryl Thompson First Seacoast Bank

Skye Tomasyan Keslar Insurance Agency

Jolene Whitehead Meredith Village Savings Bank

Sue Willson Potter's House Bakery & Café

#### Chamber Staff

Laura Ring President/CEO

Tanya Hervey
Director,
Events & Communications

Greater Rochester Chamber of Commerce 18 South Main Street Rochester, NH 03867 (603)332-5080









### **January 2024 Chamber Calendar**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	Thursday	FRIDAY	SATURDAY	
	HAPPY NEW YEAR OFFICE CLOSED	2	3	4	5	6	UPCOMING EVENTS  SAVE THE DATES
	8	9	10	4:00 pm Chamber 101	12	13	FEB. 2 Annual Meeting Breakfast  MARCH 11 Award Nomination
14	OFFICE CLOSED	16	17	8:00 am Government Affairs	19	20	MARCH 29 Scholarship Application Deadline  May 22 Annual
21	22	23	24	25	26 7:30 am Board of Directors	27	Awards Celebration AUGUST 9 Chamber Raffle Bah
28	29	30	31				Hoppy * years

**VISIT OUR WEBSITE TO REGISTER FOR EVENTS** 



IN PARTNERSHIP WITH HORIZON TRAVEL AGENCY AND COLLETTE 2023

FIRST SEACOAST

B A N K

UNDERWRITTEN BY

## Holiday Tree Lighting

#### MANY THANKS TO OUR SPONSORS & VOLUNTEERS

**UNDERWRITER** 



**CEREMONY SPONSOR** 



ENTERTAINMENT SPONSOR



PROGRAM SPONSOR



VIDEO SPONSOR



**LIGHTING SPONSOR:** 



**SOUND SPONSOR:** 



Ava Guerette
Ellie & Evie DeGeofroy
ImaJenAtion Photo & Video
Kerrie Landry, Living Innovations
Mayor Paul Callaghan
Menzel Family of Rochester

Rochester Child Care Center
Rochester Department of Public Works
Rochester Police Department
Skip Sampson
Steve Ring, Ring Plumbing Service
Studio 109 Dance, Voice & Drama

#### **2023 HOLIDAY EVENTS COMMITTEE:**

Chair: Norman Sanborn; Tammy Adams, Great Bay Facility Maintenance Service, Inc.; Carrie Alex, Alex & Associates at Keller Williams Coastal and Lakes & Mountains; Lisa Clark, Rochester Water & Sewer Works; Gloria Gagnon; Mary Henderson, Bank of New Hampshire; Tanya Hervey, Greater Rochester Chamber of Commerce; Alan Johnson, Breezeline; Maggie Tewell, New England Marketing & Print; Laura McDormand, Rochester Water & Sewer Works; Janet Oliver, Unitil; Kelley Patterson, Realtor, Keller Williams Coastal and Lakes & Mountains; Laura Ring, Greater Rochester Chamber of Commerce; Tatjana Simon, Northeast Credit Union; Andrew Swanberry, City of Rochester.

## "A Polar Express Christmas" 2023 Holiday Parade



#### **PRESENTED BY**



#### **THANK YOU TO OUR 2023 HOLIDAY PARADE SPONSORS!**

#### **UNDERWRITER**



#### **SOLE BAND SPONSORS**







#### **PLATINUM SPONSORS**



























#### **BAND SPONSORS**

















#### **GOLD SPONSORS**

Access Sports Medicine & Orthopaedics
Garry Perkins Concrete of Rochester
Windjammers Seafood Restaurant

#### **SILVER SPONSORS**

A-D Archambault Plumbing & Heating, Inc.
ASCM—Northern New England Chapter
Bernier Insurance
Blue Seal Feeds
Broadview Animal Hospital of Rochester
Hannaford
Leone, McDonnell & Roberts, PA
Renaissance Signs

#### **BRONZE SPONSORS**

Any Eventz LLC & Transportation Auger & Sons, Inc. Collins Sports Center Granite State Glass NECC Boats Nippo Lake Golf Club Rochester Country Club Studley Flower Gardens



## "A Polar Express Christmas" 2023 Holiday Parade



## Presented By GREATER ROCHESTER

#### **SPECIAL THANKS**

#### PARADE PARTNERS:









Air Force Junior Reserve at Spaulding High School

Great Bay Radio Association -W1FZ

Spaulding HS Student Athletic Leadership Team (SALT)

110 Grill

2-Way Communications

**AMI Graphics** 

Amy Lau, Sig Sauer

Angie Gray, City of Rochester

Arthur's Market

Bank of New Hampshire

Bernier Insurance

Cat Tewell

City of Rochester

**Dover Fire Department** 

Eastern Propane & Oil

**Emily Pelletier** 

Granite Steak & Grill

Homeless Center For Strafford County

ImaJenAtion Photo & Video

Jolene Whitehead, Meredith Village Savings Bank

Kaley Gagne, Kennebunk Savings Bank

Kerrie Landry, Living Innovations

Nichole Coombs, Bernier Insurance

Norman Vetter, Inc.

Paul Berry, Paul Berry's Electric Service, LLC

Pete Gagnon

Phil Tewell

**Positive Transitions Sober Living** 

Steve Ring, Ring Plumbing Service

Rochester Fire Department

**Rochester Main Street** 

**Rochester Police Department** 

Rochester Public Works Department

**Rochester School Department** 

Rochester Truck, Inc.

Ryan Coombs

Skip Smith, SHARE Fund

Skip Sampson

Tut's Trophies & Awards

Waste Management

#### 2023 Holiday Events Committee:

Chair: Norman Sanborn

Tammy Adams, Great Bay Facility Maintenance Service, Inc.

Carrie Alex, Alex & Associates at Keller Williams Coastal

and Lakes & Mountains

Lisa Clark, Rochester Water & Sewer Works

Gloria Gagnon

Mary Henderson, Bank of New Hampshire

Tanya Hervey, Greater Rochester Chamber of Commerce

Alan Johnson, Breezeline

Maggie Tewell, New England Marketing & Print

Laura McDormand, Rochester Water & Sewer Works

Janet Oliver, Unitil

Kelley Patterson, Realtor, Keller Williams Coastal and Lakes

& Mountains

Laura Ring, Greater Rochester Chamber of Commerce

Tatjana Simon, Northeast Credit Union

Andrew Swanberry, City of Rochester

Many thanks to all volunteers not mentioned here, and the many who participate in the parade!





### ANNUAL MEETING BREAKFAST

FRIDAY, FEBRUARY 2, 2024 7:30-9:00 AM





**KERRIE LANDRY** 

Living Innovations®

a service of M MOSAIC'

2023-2024 Chairman of the Board Hear the
Chamber's Plans
for 2024 and
meet the Board
of Directors.

#### To Register:

There is no cost for Chamber Members to attend the Annual Meeting Breakfast, but reservations are required as seating is limited

### **Register at:**

www.rochesternh.org/
AnnualMeeting

FRIDAY, FEBRUARY 2, 2024

7:30-9:00AM

Frisbie
Memorial
Hospital
Community
Education &
Conference
Center

11 Whitehall Road, Rochester



### **NOMINATIONS SOUGHT**

## SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

## SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and the Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS March 11, 2024

#### **QUALIFICATIONS FOR BUSINESS OF THE YEAR**

- 1. Business in an active company.
- 2. Demonstrates excellence in the business community and industry.
- 3. Participates in and provides support to the general benefit of the Chamber of Commerce, business community and greater Rochester area.
- 4. Contributes to the community, beyond business interests and Chamber of Commerce activities will be considered.
- 5. Business is member in good standing of the Greater Rochester Chamber of Commerce.
- 6. Services need not be confined to a single year, but should be have current significance.
- 7. Prior winners are ineligible.
- 8. This award will not be given posthumously.

#### NOMINATION PROCEDURES

Please complete and attach form as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- \* Company/organization business description or mission.
- \* Involvement in the community.
- \* 3 Letters of recommendation.

- \* Impact/contributions to industry/community.
- \*Awards/honors received.
- \*Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

BUSI	NESS OF THE YEAR NOMINEE			
Business Name				
Address	City	State		
Phone	Email			
# of Years in Business	# of Employees	# of Locations		
Contact Person	Title			
NOMINATOR (SUBMITTING NOMINATION	ON):			
Name	Phone			
Email				

#### Submit to:

Greater Rochester Chamber of Commerce, 18 South Main St., Rochester, NH 03867 Email: president@rochesternh.org



# NOMINATIONS SOUGHT SUBMIT YOUR BUSINESS FOR THIS PRESTIGIOUS AWARD!

SUBMIT YOUR BUSINESS OR ORGANIZATION FOR BUSINESS OF THE YEAR OR NON-PROFIT OF THE YEAR

These two prestigious awards will be presented at the Chamber's Annual Dinner & Awards Banquet.

The Business of the Year award recognizes a Chamber member business in good standing that has demonstrated excellence in their business and has made substantial contributions to its industry and to Rochester area.

The Non-Profit of the Year award recognizes an organization that has made a sustainable impact in the Rochester community.

DEADLINE FOR NOMINATIONS March 11, 2024

#### QUALIFICATIONS FOR NON-PROFIT OF THE YEAR

- Non-profit in an active organization.
- 2. Demonstrates excellence in the community and in organization.
- 3. Has provided a significant impact to benefit of the Rochester community.
- 4. Organization is a member in good standing of Greater Rochester Chamber of Commerce.
- 5. Services need not be confined to a single year, but should be recent enough to have current significance.
- 6. Prior winners are ineligible.
- 7. This award will not be given posthumously.

#### **NOMINATION PROCEDURES**

Please complete the form and attach it as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is being submitted. Supporting documentation is required to support your nomination to include:

- \* Organization business description or mission.
- \* Impact/contributions to industry/community.
- \* 3 Letters of recommendation.

- \* Involvement in the community.
- \* Awards/honors received.
- \* Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

Organization Name		
Address		
Phone	Email	
# of Years in Business # of Empl	oyees # of Volunteers	# of Locations_
Contact Person	Title	
NOMINATOR (SUBMITTING NOMINAT	ION):	
Name	Phone	
Email	Date	

#### Submit to:

Greater Rochester Chamber of Commerce 18 South Main St., Rochester, NH 03867 Email: president@rochesternh.org



### DEADLINE TO SUBMIT NOMINATIONS:

March 11, 2024

The Greater Rochester Chamber of Commerce is pleased to be presenting its **60th annual** 

#### **CITIZEN OF THE YEAR**

This prestigious award will be presented at the Chamber's Dinner & Awards Banquet. This award recognizes an individual who has demonstrated excellent leadership and citizenship in the community and has made substantial contributions to the betterment of the Greater Rochester area.

#### QUALIFICATIONS FOR CITIZEN OF THE YEAR

- 1. Adult resident of Rochester/northern Strafford County and activities should be in the same area...
- 2. Contributed to the general benefit of the community as a whole.
- 3. Demonstrates excellence in the community, for instance in civic affairs, church, PTA, etc.
- 4. Some activities performed should be over and above the normal duties of one's paid or salaried position; activities performed in the course of one's normal duties are also considered.
- 5. Services need not be confined to only current activities, but should be recent enough to have current significance.
- 6. Prior winners are ineligible.
- 7. Individuals nominated do not have to be members of the Greater Rochester Chamber of Commerce or the business community. Individuals from all walks of life are encouraged.

#### NOMINATION PROCEDURES

Complete the form and attach it as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities for why the nomination is submitted.

Letters of recommendations are encouraged to accompany nomination.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next three years.

All nominations are kept confidential. Please <u>DO NOT</u> notify this individual of the nomination. We will contact you to contact others should your nomination be selected.

#### PAST CITIZEN OF THE YEAR AWARD RECIPIENTS

1963 - Judge Leonard Hardwick 1964 - Elery "Doc" Lyndes (Courier Publishing) 1965 - Herve Lagasse 1966 - Kenneth Denton (J. Zuromskis - Honored) 1967 - Vi Bliskey 1968 - Dr. Albert Barcomb 1969 - James Foss (General Conrad Snow - Honored) 1970 - Albert Miltner 1971 - Kennett R. Kendall, Sr. 1972 - Joseph Zuromskis 1973 - Dr. Alexander Smith 1974 - Roland Keans 1975 - Gerry Rainville 1976 - Mayor John Shaw (refused award) 1977 - Helen Berry 1978 - Judge Richard Cooper 1979 - Arnold T. Clement 1980 - Bud Carlson 1981 - Elmer R. Waitt 1982 - Fr. Donald Marsh	1983 - Jan Nelson 1984 - Bea Craig 1985 - Victor Hamel 1986 - Mr. & Mrs. Harry Rose 1987 - Bernice Bickford 1988 - Alfred Benton 1989 - Cynthia Edgerly (Roger N. Allen - Honored) 1990 - Vincent J. DeNobile 1991 - Dorothy Callaghan 1992 - Richard W. Creteau (Posthumously) 1993 - Marilyn R. Berry 1994 - Harvey Bernier 1995 - Roland Roberge (Posthumously) 1996 - Robert "Bob" Brown 1997 - Daniel Lacroix 1998 - Terry McGarghan 1999 - Kevin Flynn 2000 - Marion Veno 2001 - Janet Pelley 2002 - Steven B. Dore	2003 – John Rigazio 2004 – Charles G. Ward 2005 – Robert "Cider" Berry 2006 – R. Bradley Trafton 2007—Fred Hall, Jr. 2008—Frank Callaghan 2009—Gerard "Gerry" Gilbert 2010—Linda Gaskell Bisson 2011—Ken Billings 2012—Kenn Ortmann 2013—Gerard Gravel 2014—Gerald & Claire Bisaillion 2015—Jane Cooper Fall 2016— Derek Peters 2017—Walter Hoerman, MD 2018—Hoagy Higgins 2019—Patricia Rainboth 2020—Lisa Stanley 2021—Jeanne Grover and Alicia Frye 2022—Kathleen H. Sessler 2023—Jackie Fitzpatrick
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### **CONFIDENTIAL NOMINATION OF THE** 2024 CITIZEN OF THE YEAR

NOMINEE:	
Full Name	
	Phone
NOMINATOR (INDIVIDUAL OR OR	RGANIZATION SUBMITTING NOMINATION):
Name	Phone
Address	
Email	
	Date
QUALIFICATIONS OF THE NOMINEE:	
BIOGRAPHICAL INFORMATION OF N	IOMINEE:
Signature of Individual Submitting Nomin	nation Date

#### **Awards Committee**

Greater Rochester Chamber of Commerce 18 South Main Street, Rochester, NH 03867 president@rochesternh.org Phone: (603) 332-5080 Fax: (603) 332-5216



#### SUBMIT A NOMINATION FOR EDUCATOR OF THE YEAR

This prestigious award will be announced and presented at the Chamber's Annual Dinner & Awards Banquet.

The Educator of the Year award recognizes a local educator that has demonstrated excellence in their profession and has made substantial contributions to its students and community.

### DEADLINE FOR NOMINATIONS March 11, 2024

### **NOMINATIONS SOUGHT**

## NOMINATE AN EDUCATOR FOR THIS PRESTIGIOUS AWARD!

#### **QUALIFICATIONS FOR EDUCATOR OF THE YEAR**

#### **Attributes:**

- 1. A genuine love for teaching and a passion for education should shine through in the educator's work and interactions with students.
- 2. Ability to adapt their teaching methods to meet the diverse needs of their students and create a supportive and inclusive classroom environment.
- Demonstrate creativity and innovation in their teaching methods to enhance the learning experience
- 4. A commitment to professional development and continuous improvement in their own knowledge and teaching methods
- 5. Strong communication skills, both with students and families, are vital for building positive relationships and fostering a collaborative learning environment.
- 6. Involvement in the community, school, or extracurricular activities that support the educational mission.
- 7. Services need not be confined to a single year, but have current significance.
- 8. Prior winners are ineligible.
- 9. This award will not be given posthumously.

#### **NOMINATION PROCEDURES**

Please complete and attach form as the nomination cover page along with a <u>separate sheet</u> detailing the explanation of distinguished activities, based on attributes listed above, and why the nomination is being submitted. Supporting documentation **is required** to support your nomination to include:

- \* Educator/School
- \* Involvement in the community.
- \* 3 Letters of recommendation.

- \* Impact/contributions to students/community.
- \* Awards/honors received.
- \* Outstanding leadership, commitment and collaborative efforts.

Nominations without detailed information may not be considered.

If a candidate is not selected this year, the nomination will be automatically resubmitted for the next two years.

EDUCATOR OF THE YEAR NOMINEE		
Educator Name		
School	Title	
Address	City	
Phone	Email	
# of Years as Educator		
NOMINATOR (SUBMITTING NOMINA	ATION):	
Name	Phone	
Email	Date	

### ROCHESTER 2024 SCHOLARSHIP PROGRAM

### **2024 SCHOLARSHIP APPLICATION**



#### **SCHOLARSHIP** INFORMATION/ **ELIGIBILITY** REQUIREMENTS

1. Scholarship(s) will be offered to a graduating high school student.

- Student must be employed by or have a parent employed by a Chamber member company for a minimum of six months to be eligible to apply.
- 3. The applicant must be planning to attend a full-time college, university, technical, or trade school with the scholarship being made payable in the second year of enrollment.
- The applicant must attach a High School Transcript including grade point average (GPA).
- Applicant must attach a letter of recommendation.
- Application must be completed in full to be considered.

#### **CRITERIA EVALUATION**

	<u>Criteria</u>	Maximum <u>Points Earned</u>
1.	Involvement in School Activities	20
2.	Involvement in Community Activities	25
3.	Work Experience	25
4.	Scholastic Achievement	20
5.	Career Plans	10

#### **SCHOLARSHIP APPLICATION DEADLINE**:

**MARCH 29, 2024** 

•	
Student Information	
Student's Name	Phone
Mailing Address	
Email	
Educational Information	
High School Attending:	
GPA:	
NOTE: Official High School Transcript MUST be attache	d for consideration
Letter of Recommendation must also be attache	
College Information	
College Major Being Pursued	
College Attending	
Estimated College I	Expenses
Tuition	Fees \$
Commuter Travel \$ Books & Supplies \$	TOTAL \$
Chamber Member Information	
Chamber Member Company Where Student/Parent is Employ	yed
Name of Employee at Chamber Member Company	
Employee's Relationship to Student	
I certify that the above applicant is an <b>employee</b> or <b>son/daughter</b>	(circle one) of the employee
indicated above at	
Chamber Member Representative	 Date

### **SCHOLARSHIP APPLICATION**

nool Activities		
<b>Activity</b>	Role & Responsibility	
	-	
mmunity Activities		
Activity	Role & Responsibility	
rk Experience		
rk Experience Employer	Role & Responsibility	<u>Hours/Week</u>
-	Role & Responsibility	Hours/Week
-	Role & Responsibility	Hours/Week
-	Role & Responsibility	Hours/Week
-	Role & Responsibility	Hours/Week
-	Role & Responsibility	Hours/Week
Employer  dent/Parent Signati	ure	
Employer  dent/Parent Signations in the signature below will attest to		nts permission to the
Employer  dent/Parent Signature below will attest to ter Rochester Chamber of Company of Company (Company)	ure  the accurateness of the information provided and gra	nts permission to the
Employer  dent/Parent Signature below will attest to ter Rochester Chamber of Company of Company (Company)	the accurateness of the information provided and gra	nts permission to the holarship Committee.
Employer  dent/Parent Signations in the signature below will attest to	the accurateness of the information provided and gra	nts permission to the holarship Committee.

CLICK HERE TO APPLY

## BE A CHAMPION FOR GRADUATING STUDENTS BY FUNDING THE CHAMBER'S SCHOLARSHIP PROGRAM

The Greater Rochester Chamber of Commerce is pleased to offer its members the opportunity to be named a **Chamber Scholarship Champion**. Your donation will benefit the Scholarship Fund that enables the Chamber to provide scholarships to several graduating seniors who are employees of a Chamber member or the child of an employee of a Chamber member business or organization, to help toward their college, university, technical or trade school expenses.



#### **FUNDING LEVELS:**

#### \$1,000

- Company/Organization logo prominently displayed on Chamber website
- Individual social media shout-out
- Company/Organization logo in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony
- Personal letter from your company/organization included with scholarship recipient's award letter

#### \$500

- Company/Organization logo displayed on Chamber website
- Individual social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization logo on E-blast
- Company/Organization thanked at Scholarship Ceremony

#### \$100

- Company/Organization logo displayed on Chamber website
- Social media shout-out
- Company/Organization name in Chamber newsletter
- Company/Organization name included in press release
- Company/Organization name on E-blast
- Company/Organization thanked at Scholarship Ceremony

YES, please sign up my business to become a Chamber Scholarship Champion!					
	\$1,000 _	\$500 _	\$100	Payment Enclosed	Invoice Me
Company	y Name				
Contact Person Phone					
E-Mail:					

#### **RETURN FORM TO:**

**Greater Rochester Chamber of Commerce** 18 South Main Street Rochester, NH 03867

Phone: 603-332-5080 / Fax: 603-332-5216 Email: memberservices@rochesternh.org



### Greater Rochester Chamber of Commerce presents...

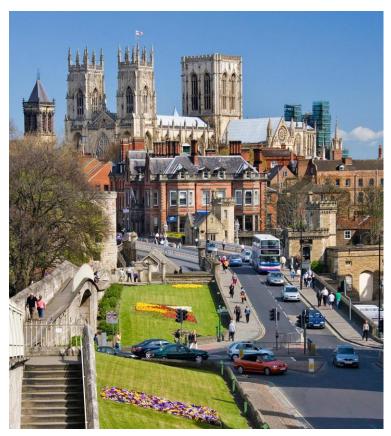
### **British Landscapes**

September 24 – October 3, 2024



### Upgrade to Elite Airfare! see inside for details

For more information contact
Melinda Nyberg
Horizon Travel Agency
(603) 742-7664
melinda.nyberg@gmail.com



**10 Days • 12 Meals**: 8 Breakfasts, 4 Dinners

**HIGHLIGHTS...** Edinburgh Castle, York, Chester, Choice on Tour: Caernarfon Castle or Caernarfon Walk, Betws-y-Coed, Stratford-upon-Avon, Oxford, Choice on Tour: Ashmolean Museum or Oxford Walking Tour, London

#### **ITINERARY AT A GLANCE**

Day 1	Overnight Flight
Days 2, 3	Apex Grassmarket Hotel, Edinburgh
Day 4	Holiday Inn York City Centre, York
Days 5, 6	Grosvenor Pulford Hotel & Spa, Chester
Day 7	Hotel Indigo Stratford Upon Avon, Stratford-Upon-Avon
Days 8, 9	Mercure London Bridge , London
	On some dates alternate hotels may be used.

Day 1: Tuesday, September 24, 2024 Overnight Flight Feel the vibrant energy of England, hear the unique sounds of Scotland, and see the rolling countryside of Wales on a trip that combines dramatic history and an array of fascinating landscapes.

Day 2: Wednesday, September 25, 2024 Edinburgh, Scotland - Tour Begins Your tour opens in Edinburgh, the historic capital of Scotland, where rocky hills tower in the distance and the shadows of history can be seen around every corner. Discover Scotland's capital and see how medieval crossroads blend seamlessly with a vibrant modern energy. This evening, join your fellow travelers for a welcome dinner. (D)

**Day 3: Thursday, September 26, 2024 Edinburgh** Today visit Edinburgh Castle, home to the Scottish Crown Jewels. Your panoramic and walking tour of old and new Edinburgh combines Georgian architecture, writers and monuments, alleyways and hidden passages, and a thoroughly modern museum. Enjoy time to explore the city as you wish this afternoon and evening. Perhaps you will choose to join an optional night of Scottish food, song and dance. (*B*)

Day 4: Friday, September 27, 2024 Edinburgh - Borders Region - York, England Say goodbye to the rolling hills of Scotland while travelling south through the Borders Region, stopping at Jedburgh, a historic royal burgh dating back to the 17th century. Visit the archeological site of Vindolanda, an Ancient Roman fortress built along Hadrian's Wall in the 2nd century to protect Roman Britain from the tribes of Scotland. Arrive in the medieval city of York, surrounded by historical city walls. This evening you may wish to join an optional tour to a Yorkshire vineyard and sample a selection of English wines over dinner. (*B*)

**Day 5: Saturday, September 28, 2024 York - Chester** Enjoy a leisurely morning to explore York at your own pace. Meander the labyrinth of quaint, narrow streets known as "snickelways" or maybe visit the city's famous Minster. End the day in Chester, your home for the next two nights, where ancient walls enclose charming Tudor and Victorian houses. Discover the charms of the city with your local guide. Tonight, meet a local with many tales about life in Chester past and present. (*B*, *D*)

Day 6: Sunday, September 29, 2024 Chester - Caernarfon, Wales - Betws-y-Coed - Chester, England Today, visit a royal town in Wales, where it's your choice! Visit Caernarfon Castle to discover the history behind one of Edward I's most imposing castles -OR- take a leisurely stroll around the town with your Tour Manager, seeking out local shops, cafes, and markets. Then take a scenic drive through the best of the Welsh landscape over the mountain pass to the quaint and picturesque village of Betws-y-Coed. This magical landscape holds a distinctly alpine feel and breathtaking natural beauty. (B)

**Day 7: Monday, September 30, 2024 Chester - Stratford-upon-Avon** Step back in time on a journey through the English countryside to Stratford-upon-Avon – the Bard's birthplace. After touring the childhood home of William Shakespeare, take time to explore this historic market town on your own. Tonight, join your fellow travelers for dinner. (*B, D*)







### **Book Now & Save \$150 Per Person:**

Double \$4,149; **Double** \$3,999\* Single \$4,949; **Single** \$4,799; **Triple** \$4,119

#### For bookings made after Mar 25, 2024 call for rates.

Included in Price: Round Trip Air from Logan Intl Airport, Air Taxes and Fees/Surcharges, Hotel Transfers

Not included in price: Cancellation Waiver and Insurance of \$449 per person

\* All Rates are Per Person and are subject to change, based on air inclusive package from BOS

#### Upgrade your in-flight experience with Elite Airfare

Additional rate of: Business Class \$4,290 † Refer to the reservation form to choose your upgrade option

IMPORTANT CONDITIONS: Your price is subject to increase prior to the time you make full payment. Your price is not subject to increase after you make full payment, except for charges resulting from increases in government-imposed taxes or fees. Once deposited, you have 7 days to send us written consumer consent or withdraw consent and receive a full refund. (See registration form for consent.)

**Day 8: Tuesday, October 1, 2024 Stratford-upon-Avon - Oxford - London** Bid farewell to Stratford and travel to the charming university city of Oxford. Upon arrival, **it's your choice!** Visit the Ashmolean Museum, opened in 1682 as Britain's first public museum, with collections ranging from Egyptian mummies to contemporary art **-OR-** join an expert local guide for a walking tour, including one of the colleges used as a filming location for *Harry Potter*. Enjoy lunch on your own before continuing on to London, England's storied capital city. (*B*)

Day 9: Wednesday, October 2, 2024 London Take in the sites of London on a tour of the city's quintessential sights.

Begin with a walking tour of Westminster, where you see Big Ben, the Houses of Parliament and Westminster Abbey. Continue to Buckingham Palace, the official residence of His Majesty The King, and make your way to Trafalgar Square, one of London's most vibrant spaces in the heart of the city. This afternoon is yours to discover more of London independently and make memories to treasure. This evening, join your fellow travelers to toast the end of your journey through Britain's scenic and storied landscapes. (*B*, *D*)

**Day 10: Thursday, October 3, 2024 London - Tour Ends** Your journey through Britain comes to a close today. (*B*)

#### **Experience It! Chester**

The friendly and lively city of Chester is waiting to welcome you. Stunning Tudor and Victorian homes, a charming waterfront promenade along the River Dee, two-tiered shopping galleries dating back to the Middle Ages, all enclosed by ancient walls with steadfast towers that were built during Roman rule. This is Chester. Founded in 79 AD as a Roman fort, Chester's Roman roots can be felt across the city, from the largest Roman amphitheater in Britain to Roman Gardens featuring a number of artifacts, columns, and ruins from this time. Chester is home to the Eastgate Clock — the second most photographed clock in the country after Big Ben – and the oldest horse racecourse in the world. Explore the charm and quintessential landmarks of beautiful Chester – this is a small city with a lot of history (and a lot of heart).

For more information visit https://gateway.gocollette.com/link/1199458

#### PLEASE NOTE:

Book Now rates valid until Mar 25, 2024, valid on air inclusive packages only. IDENTIFICATION

Passports are required for this tour at your expense. Certain countries require that your passport be valid at least 6 months beyond the dates of your travel. You are strongly urged to contact the appropriate consulate for details. Visit www.travel.state.gov for the U.S. State Department for the latest details about passports and visa requirements.

IMPORTANT: We recommend that travelers take a photocopy of their passport and applicable visas. It should be packed separately from your actual passport and visa. We also recommend leaving a copy at home with your emergency contact.

Days of features are interchangeable.

Single accommodations are limited and are available on a first come, first served basis.

To complete your tour, we <u>include</u> roundtrip airport-to-hotel transfers when purchasing our airfare with your tour. If you have arranged for your <u>own air</u>, we are pleased to provide you the option of *purchasing* these transfers. Please note that all transfers will leave at pre-scheduled times.

Travelers arriving in Edinburgh from August 2-31, 2024 will receive tickets to Edinburgh's famous Military Tattoo show. Please inquire at time of reservation.

The overall activity level of this tour is a level 2. This means you like a balanced approach to travel. Walking two to three miles over the course of a day is no problem for you. You can partake in a two-hour leisurely walking tour, covering up to two miles (with included breaks). You can handle a variety of terrains, from cobblestone streets to moderate hills with relative ease and without assistance. You can climb two flights of stairs with ease. There may be 1 to 2 days on this tour when walking tours can cover 3 to 4 miles over uneven terrain. Expect some full days balanced with free time to recharge or set out on your own adventure. You can handle altitudes up to 6,000 feet. While this level is appropriate for travelers that require mobility assistance devices, there could be times when you may have to sit out on some of the included activities.

Please be advised many airlines do not provide advance seat assignments until check-in at the airport. Advance seating will be subject to the airline's terms and conditions.

Air passengers will arrive into Edinburgh Airport and depart from London airports.

For air-inclusive reservations, the name provided at time of booking must match your government-issued ID that will be used during travel. Name changes are subject to penalties.

Due to tour scheduling, arrival flights should arrive prior to 4:00 p.m.



Economy air rate and schedule are applicable for groups of 10 or more traveling on the same flights and dates.

A deposit of \$698 per person is due upon reservation. Reservations are made on a first come, first served basis. Reservations made after the deposit due date of March 18, 2024 are based upon availability. Final payment due by July 26, 2024. Deposits are refundable up until March 25, 2024.

CST#2006766-20 UBN#601220855 Nevada Sellers of Travel Registration No. 2003-0279



Above credit card information has been called in to Collette.

Phone: 1-800-852-5655 Fax: 1-401-727-9014

If paying by credit card, please complete this form and return to Horizon Travel Agency. We can only charge your credit card for the amount noted if the signature, address and phone number are listed below. Thank you!

#### **CREDIT CARD AUTHORIZATION FORM**

BOOKING NUMBER: 1199458	TOUR: British Landscapes featuring England, Scotland and Wales
DEPARTURE DATE: September 24, 2024	GROUP NAME: Greater Rochester Chamber of Commerce
Name of Passenger:  Salutation: First Name: Mi (Mr., Mrs., Rev.)	iddle Initial: Last Name: Suffix:ease print as it appears on Passport) (Jr., Sr.)
Cardholder Name: (Please print as it appears on your Credit Card)	
Cardholder Address:  (as it appears on your credit card statement)	
Cardholder Phone:	
Credit Card Type:American Express	DiscoverMasterCardVisa
Credit Card Number:	
Expiration Date:	Amount to be charged: \$
Cardholder's Signature:	Date:
I agree to pay according to the card issuer agree policy, terms and conditions.	ement. I understand and accept Collette cancellation
Participating credit card companies are now rec FRAUD PREVENTION. All information MU If using your credit card for payment, please re	UST be provided. Thank you for your cooperation!
Horizon Travel Agency Attn: Melinda Nyberg 263 Central Ave Ste 1 Dover, NH 03820-4192	
Or by Fax to: (603) 742-2374	



162 Middle Street Pawtucket, RI • 02860

Phone: 1-800-852-5655 Fax: 1-401-727-9014

BOOKING NUMBER: 1199458 TOUR: British Landscapes featuring England, Scotland

and Wales

DEPARTURE DATE: September 24, 2024 GROUP NAME: Greater Rochester Chamber of

Commerce

#### **Available Options**

Personalize your tour by adding an optional activity below. Our recommended options have been carefully chosen to help enhance your individual experience. Complete the provided Prepaid Options Form to reserve your options.

Availability is limited and reservations are on a first come, first serve basis. Payment must be received no later than 15 days prior to departure. Prices are subject to change.

Children under the age of 18 MUST be accompanied by an adult.

#### **Edinburgh**



Scottish Cultural Show: A Night of Food, Song & Dance \$135 USD

Join us for a rollicking evening of tastes, sights and sounds that are classically Scottish. Feast on a banquet prepared from a selection of local recipes. Your taste buds will savor the true flavor and goodness of this distinctive country. Tonight will be filled with entertainment including Highland pipers and dancers who deliver the very best in Scottish music, song and dance. Be prepared for a Scottish night of food, fun and many fond memories! This option will not be offered on departures that include the Royal Edinburgh Military Tattoo. *Duration: Approximately 3 hours*. Please note a minimum of 15 passengers is required. Transportation is included.

PASSENGEF Salutation:		Middle:	Last:	Suffix: Nickname:	
(Mr.,	Mrs., Rev.)	( Please print <b>EXACTLY</b> as	it appears on Passport)	(Jr., Sr.)	
✓		Ор	otion	Price Per Pe (USD)	erson
	Scottish Cultura	I Show: A Night of Food, So	ong & Dance	1	135.00
	This option will no	ot be offered on departures tha	t include the Royal Edinburg	nh Military Tattoo.	

Please make checks payable to Collette and send to:

Horizon Travel Agency Attn: Melinda Nyberg 263 Central Ave Ste 1 Dover, NH 03820-4192 Fax: (603) 742-2374



TRAVEL DATE: 9/24/2024 TERRITORY: A1 RES#: 1199458

British Landscapes featuring England, Scotland and Wales

For Reservations Contact: Melinda Nyberg (603) 742-7664 email: melinda.nyberg@gmail.com

Horizon Travel Agency, 263 Central Ave Ste 1, Dover, NH 03820-4192

A deposit of \$698 per person is due upon reservation. Reservations are made on a first come, first served basis. Reservations made after the deposit due date of March 18, 2024 are based upon availability. Final payment due by July 26, 2024. Deposits are refundable up until March 25, 2024. YOUR INFORMATION:

Clearly print your full name (first/middle/last) as it appears on your government issued travel documentation.

**IMPORTANT:** In order to avoid any unnecessary change fees, it is imperative that all guest names are entered correctly from the start. The information below must be the legal name and be 100% identical to the ID being used to travel passport/driver's license> including middle names or suffixes <Jr, Sr>.

First:	Middle:		Last:		Suffix:
Nickname:	_ Gender: ( ) Male	( ) Female	Date of Birth: month	day	year
Address:		City:		State:	Zip Code:
Phone: ( )	Cell: (	)		Email Address: _	
Passport Number:	Expiration D	ate: (month/day	y/year)	_ Date of Issuance: (	(month/day/year)
City, State, Country of Issuance:				_ Citizenship:	
Should you become ill or injured, whom	should we contact (	not traveling w	vith you):	Pho	one: ( )
ROOMING WITH: Check if address is	the same as Passeng	ger #1			
First:	_ Middle:		Last:		Suffix:
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SIGNATURE REQUIRED for acceptance of	f the below conditions	and agreemen	t to credit card use:	M M	YY
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I agree to pay according to the card issuer agreement. I understand and accept the cancellation policy, terms and conditions. See http://www.gocollette.com/about-collette/terms-and-conditions for full terms and conditions of your purchase.

Important Conditions: Your price is subject to increase prior to the time you make full payment. Your price is not subject to increase after you make full payment, except for charges resulting from increases in government-imposed taxes or fees.



# Chamber 101



## **January Session**

Thursday, January 11, 2024

4:00-5:00pm In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form and e-mailing it to: memberservices@rochesternh.org, or call the Chamber office: 603-332-5080

**COMPANY NAME:** 

**PRIMARY CONTACT:** 

E-MAIL:

ATTENDEE NAME(s):

ATTEND: IN-PERSON VIA ZOOM

Sign Me Up

Contact Member Services for more information or to register: 603-332-5080 x:2 E-mail: memberservices@rochesternh.org



## BUSINESS AFTER HOURS

SHOWCASE YOUR BUSINESS & CONNECT WITH MEMBERS!

### **Host a Chamber Business After Hours Event**

The Chamber Business After Hours or Business Before Hours Networking events provide an opportunity for a member business to showcase their business while providing members with the ability to gather and network at a member business.



These networking events can be held during a convenient day prior to members beginning their day in the morning or just after work in the early evening. The hosting business will provide ample space, refreshments, door prizes, and parking.

For a hosting fee of only \$150, member businesses are promoted on all Business Before/ After Hours publicity including flyers, social media posts, press releases and eblasts. Hosts are also given the opportunity to speak at networking event.

# Don't miss out. Host a networking event and showcase your business!

If you are interested in hosting a Business Before or After Hours networking event, contact the Greater Rochester Chamber of Commerce at (603) 332-5080 or <a href="mailto:events@rochesternh.org">events@rochesternh.org</a> or complete and return the form below.

**Greater Rochester Chamber of Commerce 18 South Main Street, Rochester NH 03867** 

Name:	Phone:	
Business:	Preferred Day/Time:	
Email:		



### **Rochester Community Map**

Dear Chamber Member:

The Greater Rochester Chamber of Commerce is pleased to be working with the cartographic and marketing firm of Town Square Publications to produce a new, up-to-date, full-color Rochester Street Map and Resource Guide. This publication will be the only official map endorsed and distributed by the Greater Rochester Chamber of Commerce.

Accurate, user-friendly maps are a popular item for our thousands of visitors, newcomers to our area, potential commercial relocation candidates and even our lifelong residents.

According to www.getbellhops.com, in 2021, 8.4% of Americans decided to change their living location, per 2020 US Census Data, and according to a 2021 study from the National Association of Home Builders:

- New homeowners spend more within 6 months than the average consumer spends in 3 years
- New mover expenditures total more than \$160 billion annually
- New movers are 5 times more likely to become your long term customers if you reach them first.

COMMUNITY MAP & GUIDE

AND ADDRESS OF COMMUNITY MAP & GUIDE

ADDRESS OF COMMUNIT

Business card sized ads will be arranged to highlight local businesses. In addition, advertising space on the back cover and a limited number of interior display panel ads are also available. Participating advertisers will receive a complimentary supply of the folded maps and will be included on the web counterpart which will be prominently linked from the Chamber's website.

Don't miss out on the unique member opportunity to reach potential buyers, new residents and new partners. Space is limited, and sponsorships are reasonable, especially considering more than **5,000** maps will be printed and available for the next 12-14 months as well as an on-line counterpart linked from the chamber's web site.

Act now by filling out the information below and email to marketing@tspubs.com. Remember, the limited space is allocated on a first-response basis. Town Square may be reached at 603.609.0880.



Don't Delay! Fill out this form and email to the Greater Rochester Chamber Map Project ~ marketing@tspubs.com ~			
YES, please ca	Il on us first about possible prime position options.		
Yes, we would like to hear more. Please call to provide more information.			
Print Firm Name:	Phone:		
Contact Person:			