

Come and Hear New Congressman Faso Addresses Chamber Jan. 18th

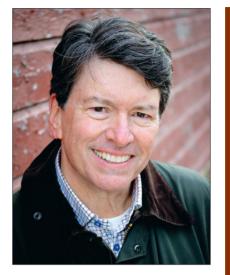
U.S. Rep. John Faso won't be a stranger when he addresses the Chamber's next breakfast meeting on Jan. 18.

The Kinderhook Republican last appeared before local business leaders in September when he debated Democrat Zephyr Teachout.

This time, the podium will belong exclusively to Faso, who succeeded former U.S. Rep. Chris Gibson on Jan. 1. The breakfast is scheduled for 7:30-9 a.m. at the Best Western Plus in Kingston.

Faso, who easily defeated Teachout in November with 54 percent of the vote, stressed the annual budget deficit, national debt and struggling upstate economy during his last Chamber appearance and indicated his breakfast remarks would be similar.

"Economic growth is key to creating jobs and maintaining our commitments to veterans, seniors and others. Unfortunately, the burdensome regulatory and tax climate of the past eight years has



Congressman John Faso

reduced economic growth to the weak levels we see today," Faso said. "This must change, and I will work with my colleagues on both sides of the aisle to seek common ground and get things done."

Faso said his top priority will be improving the job market and economy of upstate.

"The status quo has hurt





503 Washington Avenue Kingston GUEST SPEAKER: Congressman John Faso

families and depopulated this region, limiting employment opportunities for those who remain," he said. "I share in the administration's vision for a vibrant, growing economy that provides opportunities for our small businesses and the communities they support. I'm ready to get to work."

Faso said the transition with

Gibson's office has gone "great." Gibson, who also is a Kinderhook Republican, decided to step down after three terms in Congress to take a post in academia.

Meanwhile, Faso said his Kingston district office will be in the same place as Gibson's—in the Seven21 Media Center at 721 Broadway in Kingston.

"We have had the full support of Congressman Chris Gibson every step of the way," Faso said. "And I am happy to report

that we will be retaining many of Chris's staffers at the district and DC levels in order to provide top-quality service to 19th District residents."

Faso, 64, served in the state Assembly from 1987 to 2002. He was minority leader from 1998 to 2002, when he surrendered that post to make a run for state comptroller. He also ran for governor in 2006. He worked as an attorney after leaving politics and watched upstate New York struggle. During his last Chamber appearance, Faso discussed the nation's \$20 trillion national debt, which has doubled in the last eight years, and stressed that the current GDP slump must end.

"Our nation is in crisis," Faso said. "We're headed in the wrong direction and we're particularly facing a financial crisis that looms large over the next decade, which will threaten our standard of living and the prospects of a happy future for our children and grandchildren.

"Job one for me is getting the economy moving," Faso said. "We need much stronger economic growth."

New York's 19th Congressional District includes all of Ulster, Greene, Columbia Delaware, Otsego, Schoharie and Sullivan counties and parts of Broome, Dutchess, Montgomery and Rensselaer counties.

See CONGRESSMAN on page 4

JANUARY BREAKFAST SPONSORED BY ULSTER SAVINGS BANK

Ulster Savings Bank is proud to sponsor the first Chamber breakfast of 2017. We look forward to sharing our morning with you and this month's guest speaker, newlyelected Congressman John Faso.

In April of this year, we will celebrate 166 years of service to the Hudson Valley. We truly appreciate the relationships we've built with so many individuals, local businesses and organizations over the years. Ulster Savings is proud to support the good works of numerous non-profit organizations in Ulster, Dutchess and Orange counties. Monetary donations, along with the many volunteer hours put in by our management and employees, are at the very core of being actively involved in

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As we begin this New Year, we look forward to working with the many opportunities and challenges that businesses and non-profit organizations like yours face each and every day. Please call upon US anytime with any questions or concerns you may have along the way – our goal remains to help you succeed and grow, which ultimately benefits us all as part of the greater Ulster County

2016 In Review

2016 was a year of immense challenges as well as opportunities but also a year of great successes at the Ulster County Regional Chamber of Commerce. Thanks to a dedicated and committed Board of Directors and a trained, professional staff, 2016 was our best year ever! Last year:

• We welcomed 126 NEW local businesses and organizations

• We engaged more of our members with record attendance at our events

• We hosted a Bigger & Better Buy Local Expo

• We toasted Business Leaders at our Business Recognition Dinner

• Leading advocate and cheerleader for local small and medium size business

In 2016, more than 2,000 Chamber members attended our Breakfast Meetings, when we hosted Congressman Chris Gibson – World Class Business CEOs Robert Tonner and Garry Kvistad – County Executive Michael Hein – new SUNY Ulster President Alan Roberts – HealthAlliance CEO David Scarpino – Kingston Mayor Steve Noble – County Comptroller Elliott Auerbach – Candidates for US Congress – Candidates for NYS Senate – BOCES Superintendent Chuck Khoury and

the community we serve.

When you choose a local community bank, there is truly a return on investment! Deposits are reinvested into our community through our charitable donations, phrase used in business circles – "Time is money." This phrase is especially true for today's busy business owner who values added convenience. Our payroll service, remote deposit capture, tax community.

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See 2016 on page 5

It's A January Tradition MAC Hosts Record Mixer Jan. 26th

Lyle Schuler is pretty sure he holds the record. This will be his 14th consecutive year hosting the Chamber's January Business-After-Hours Mixer, and no matter how many times he's welcomed Chamber members into one of his gyms, it still feels new and exciting.

That's because Schuler knows how to treat people and motivate them as the year gets started. He does, after all, own MAC Fitness at 743 East Chester St. Bypass and another located in the Kingston Plaza, where you are known by name and treated like family.

"It was 14 years ago in the fall of 2003 when (Chamber President) Ward Todd and I were having a conversation," Schuler said. "He said that he was going to implement a monthly Mixer to give people a chance to network and see each other outside of work, and I remember saying to him, 'What a great idea. Count me in.""

All these years later, Schuler still gets excited about showing people his state-ofthe-art fitness facilities and offering hearty yet healthy samples of food and spirits to ring in the New Year.

Schuler will open the doors to his Kingston Plaza facility from 5-7 p.m. on Jan. 26—and he is once again going all out.

He has invited Ole Savannah Southern Table and Bar to provide good eats that will include carving stations and fruit preparation. JK's Wine and Liquor will January Mixer Sponsored By



pour out the libations, while Keegan Ales spotlights its specialty beer and ales.

Refreshments aside, the real highlight will be an introduction to his facilities, known for their personal touch and variety of programs to suit every fitness level.

Schuler, who keeps apprised of the latest health and wellness news and trends, said he is impressed to see how today's aging population is taking advantage of facilities like his to fight Father Time.

"Ten thousand people a day from the Baby Boomer generation are turning 70, and it's nice to see that they're less accepting of the aging process than my parents' generation," he said. "We're seeing a lot more seniors recognize that if they want to stay mobile and independent, they've got to exercise.

"If you're staying physically active, you're going to enjoy life more. You could be chronologically 70, but your fitness age could be much less. We see an impressive number of people who are 65 or 70, and they get into the club two to three times a week. It's part of their life. It's a mandatory weekly activity, and they walk and move around like they're 20 years younger. It's



Lyle and Holly Schuler of MAC Fitness Clubs

very motivating."

With that in mind, the congenial Schuler likes to remind fellow Chamber members each year that January is a great time to prioritize their health, wellness and fitness goals.

"Health literally is wealth. If we don't have it, we can't do what we want on a daily basis," he said.

That's where Schuler and his team of more than a dozen certified personal trainers and 20 class instructors step into the picture nicely.

MAC offers the "most popular group exercise classes on the planet," according to Candida Ellis, the group exercise program manager. "Every 90 days, the exercise routines and the music completely change to provide the greatest degree of variety – not to mention our team of instructors knows how **SAC Fitness** 338 Plaza Road Kingston Plaza

January Mixer

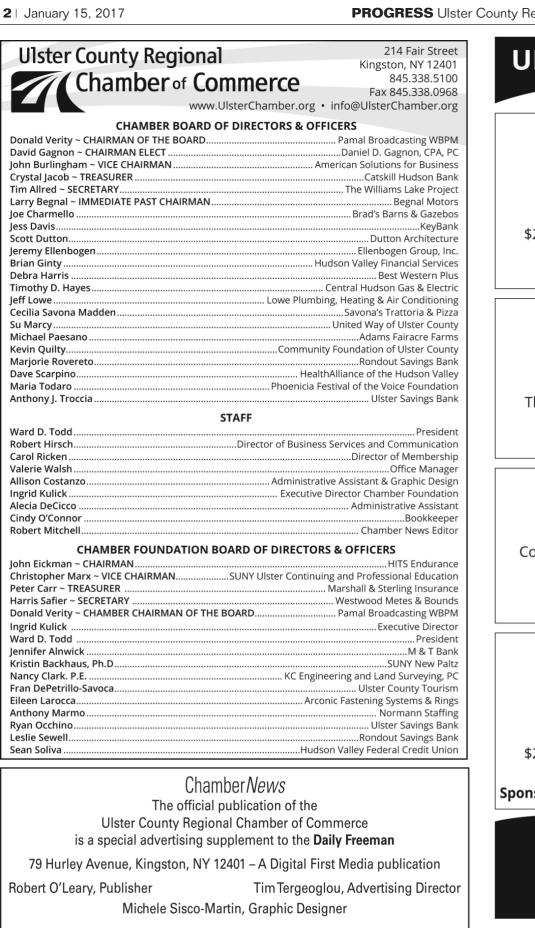
Thursday, January 26

5-7 pm

to keep it fun and engaging."

In addition to offering more than 200 monthly classes that range from spinning to kickboxing to yoga, Schuler and his team also keep their facilities neat and clean and are constantly updating the equipment and floor layout.

"One of the factors important for members to be consistent with a fitness program (is that) the club needs to be reasonably convenient. That's why nine years ago, we committed to a second location in the Kingston Plaza," Schuler See MAC on page 7



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UPCOMING CHAMBER EVENTS

January 18 | 7:30 - 9:00 am

Chamber Breakfast Meeting Congressman John Faso BEST WESTERN PLUS

503 Washington Avenue | Kingston, NY \$25 Members-Advanced Pay • \$30 Members-At The Door \$35 Non-Members

Sponsor: Ulster Savings Bank

January 26 | 5:00 - 7:00 pm

Membership Mixer @ MAC Fitness Kingston Plaza

338 Plaza Road | Kingston, NY There is no cost for Members and Prospective Members. Reservations are required.

Sponsor: Bank of Greene County

February 7 | 9:00 - 10:30 am

Business Card Exchange Courtyard by Marriott

Conference Center | 500 Frank Sottile Blvd. | Kingston, NY There is no cost for Members to attend. Reservations are required.

Sponsor: Hudson Valley Federal Credit Union

February 23 | 7:30 - 9:00 am

Chamber Breakfast Meeting Ulster County Executive Mike Hein BEST WESTERN PLUS

503 Washington Avenue | Kingston, NY \$25 Members-Advanced Pay • \$30 Members-At The Door \$35 Non-Members

Sponsor: Gateway Community Industries ~ Celebrating 60 Years

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ULDI Marks 25 Years in '17 Preparing Tomorrow's Leaders

This year's graduating class of the Ulster Leadership Development Institute (ULDI) will be the 25th—and the program has taken giant leaps in the last few years.

Chamber President Ward Todd was quick to credit Ingrid Kulick, who has managed the ULDI program since 2014 when she became Executive Director of the Ulster County Regional Chamber of Commerce Foundation.

"Ingrid has succeeded in taking the ULDI program to the next level," Todd said.

ULDI is a community leadership and training program, which educates future leaders about the community, local and state government, law enforcement, arts and culture and community development.

The ULDI program

began in 1992 and has stocked Ulster County's boards, nonprofits and community organizations with trained leaders.

Kulick said the program has been expanded in recent years to include seven panel discussions featuring leaders from a variety of business, nonprofit and government sectors. In addition, each ULDI session must complete a class project that benefits a nonprofit or community service organization.

"As a result, [ULDI] participants are networking with over 45 regional leaders via the 18 sessions of the program," Kulick said.

"The class project not only serves to provide a powerful bonding experience for the class members, but has already impacted two nonprofits—Family of Woodstock and Circle of Friends for the Dying—in positive financial and volunteer ways."

In honor of longtime former Chamber President Len Cane, who founded ULDI, the Foundation has established the Len Cane Memorial Scholarship Fund to provide tuition assistance for ULDI students from small nonprofits and entrepreneurial businesses.

"To date, the scholarship has supported the tuition for four program participants," Kulick said.



Donations to the scholarship fund are accepted at any time of the year and are used for the upcoming ULDI season.

Cane, who died in 2015, started ULDI with the 1992-1993 class and explained why it was so important in a 2011 interview.

"Every meeting I would go to—and in those days I went to a lot of meetings—I would see pretty much the same people," Cane recalled. "We decided to do something to create more of a cadre of leadership in the county who could then attend these meetings and get involved on boards of directors and foundation boards."

Kulick said Cane's vision has succeeded.

"Since then, more than 380 local leaders have completed our program and are now further immersed into the fabric of our community," Kulick said. "We strongly believe that our ULDI program has had a significant impact on the quality of life here in Ulster County."

The Foundation has also established a ULDI Alumni Association to host networking and educational programs. The group has also created a monthly Leadership Book Club.

"Activating the Alumni Association has also resulted in alumni renewing their commitment to each other and See ULDI on Page 8

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Taking exit nineteen *Uptown Store Creates Buzz*

John Krenek gets a lot of questions bout the name "exit nineteen," one of he newer up-and-coming businesses in Jptown Kingston.

And, yes, as you might have guessed, he name is a nod to Kingston's exit on the New York State Thruway.

"It's a catchy name," says Krenek. Everyone loves it, and everyone relates o it, and it's right here in the heart of Kingston, in the Stockade."

The Uptown neighborhood has seen renaissance in recent years driven by rendy new restaurants and hip businesses ike exit nineteen, which is located at 309 Vall St.

"Uptown is really changing," Krenek aid. "The momentum of people buying econd homes and making this their ull-time residence and the Brooklynites oming here ... the energy is amazing."

That's what drew Krenek to the area.

Krenek and partner Jamie Niblock ppened a similar business 14 years ago in High Falls. They moved to Rhinebeck a lecade ago and also opened a pop-up store imilar to exit nineteen in Kingston four years ago.

"We loved what was going on in Kingston at the time, but it didn't have he momentum or the energy that it does low," Krenek said.

Krenek always had plans to open a store n Kingston and that came to fruition ast November with exit nineteen. The oright store features an eclectic mix of urnishings, art and lighting from the 940s to the 1970s, both American and European.

"It's an emporium of style is how t's often described because we have omething for everyone," Krenek said. We do bring in unexpected items to lend in. The store is set up in vignettes o you can really see it as it would look n a room."

For example, the store features a section alled "Dinner Party" that includes verything to host a cocktail or dinner party.

"We're always bringing in new things to ccessorize with," Krenek said. "We mix n some European items and some arts and rafts and some country pieces. We bring n Asian pieces. We have local artists that we represent. "There's nothing

like it in the neighborhood. There are not that many high-end stores here. That's what sort of separates us from everyone else.

Krenek said exit nineteen has been well received and business has been good.

"We've done amazing," he said. "The response to the store has been unbelievable. We opened in November and we've already expanded the size of the store.

"There's something for everyone. That's our goal. Things start at \$4 in the store and go all the way up to \$6,000 or \$7,000. Our intent is for everyone to go out with a bag of something."

A Texas native, Krenek has traveled the world and knows what works. He has worked in the luxury fashion business for such companies as Gucci and his last job was as international creative visual director for Ferragamo, a Florence, Italy-based company that sells luxury Italian goods.

"I was responsible for everything that was visible to the

consumers' eye globally," he said.

Like many others, Krenek bought a weekend home here and when the High Falls business became a success, he left that world for "my dream job."





Krenek's store in Rhinebeck and exit nineteen are actually a small part of what Krenek does. He also owns an interior design company and is in New York City Monday through Wednesday each week when he isn't traveling.

"We work seven days a week, but we love what we do," he said.

Krenek said he finds goods to sell at exit nineteen while traveling for his interior design business. He scopes out the Paris Flea Market and also shops in London, Marrakesh and other locations.

"We shop globally," he said. "We travel all over the world. Everywhere we travel, we're constantly shopping either for our design clients or one of our stores."

He may be a world traveler, but Krenek said he is a "big believer" in the future of Uptown and Kingston.

"The energy is right," he said. "The players are here. The momentum is here. That's the exiting part about it. We're fine being one of the stores that are sort of the trailblazers. We know what's coming."

exit nineteen, located at 309 Wall St. in Kingston, can be reached at (845) 514-2485.

Congressman Faso To Speak at Breakfast



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continued from page 1

"I work for the people of the 19th District. I want to hear from you," Faso said. "If you have a question or concern, please call or email our office."

Faso said visits to his Washington, D.C.,office can be arranged by contacting Hope Costa at <u>hope.costa@mail.house.</u> <u>gov</u>.

Chamber breakfast programs are a great way to network with other local business leaders and stay on top of current events. Pre-registration is strongly encouraged. For more information or to register, call the Chamber at (845) 338-5100 or go online at <u>www.ulsterchamber.</u> org.

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2016 In Review

continued from page 1

selected another Honorary Irish Person (Cheryl Bowers) at our Huge Annual St. Patrick's Breakfast.

Our Monthly Networking Mixers attracted more than 3,200 Chamber members, who had a chance to see and tour the New Senate Garage – Hudson River Maritime Museum – Ole Savannah Southern Table and Bar – The Chateau – MAC Fitness – YMCA of Kingston & Ulster County – The Emerson Resort – UPAC – The Bank of Greene County – Santa Fe Woodstock – The Ashokan Center and Mariner's Harbor.

Our 20th Annual Buy Local Expo at Diamond Mills in Saugerties was sold out! With more sponsors and exhibitors than ever!

Our Annual Business Recognition Awards Dinner at The Chateau was another huge success as we honored Kevin Pitcock – Central Hudson Gas & Electric Corp – J&A Roofing – Kelder's Farm – Bruderhof – and Historian Ed Ford.

The Chamber's Community Resource Guide and Membership Directory was distributed to all Chamber members and 10,000 copies distributed at high traffic locations throughout the region.

More and more Chamber members are logging on to our Interactive Website (www.UlsterChamber.org). They're posting their events, job openings, special deals and sales.

The Chamber's Young Ulster Professionals (YUP) engaged more and more members and conducted several outstanding networking events in 2016.

The Chamber is the leading proponent of "Keep it Local" which has developed into a 12-month a year multimedia campaign, designed to promote Local businesses and organizations. We urge all consumers to Buy Local



2016 Ulster County Chamber staff

Shop Local – Learn Local – Insure Local – Dine Local
 Give Local – Keep it ALL Local!

In 2017, we welcome several new members to our Board of Directors (a complete listing is on Pg. 2) and a new Executive Committee. The new Chairman of the Board is Don Verity (WBPM/Pamal Broadcasting). Chair-Elect David Gagnon (Daniel Gagnon, CPA). Vice Chair John Burlingham (American Solutions for Business). Treasurer Crystal Jacob (Catskill Hudson Bank). Secretary Tim Allred (The Williams Lake Project). Immediate Past Chair Larry Begnal (Begnal Motors).

Thanks to all for your dedication and leadership to the Ulster Chamber.

A special thanks also to our Chamber Ambassadors/ Membership Committee, chaired by Jeff Lowe (Lowe Plumbing, Heating and Air Conditioning). Ambassadors are the volunteers who meet new Chamber members at our events and introduce them to other members and help grow our membership base.



Ole Savannah Mixer 2016



February Breakfast with guest speaker Mike Hein

All-in-all, 2016 was a banner year! The Ulster Chamber would like to thank our more than 1,000 loyal members who appreciate and value the importance of supporting the region's largest business-advocacy organization.

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INFORMATIONAL MEETING Thursday, January 25, 2017 | 5:30 - 7:00 pm Courtyard By Marriott | Conference Center 500 Frank Sottile Blvd., Kingston, NY

For more info contact Carol Ricken 845.338.5100 x104 | Carol@UlsterChamber.org For detailed itinerary & registration form visit www.UlsterChamber.org



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2017 Ulster County Regional Chamber of Commerce Membership Directory

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Maynard, O'Connor, Smith & Catalinotto LLP **MB** Financial McClure Construction McDonald's of Kingston #837 Medenbach & Eggers Medical Associates of the Hudson Valley, PC Meltzer & Hill Wealth Advisory, LLC Mental Health Association in Ulster Co., Inc Metroland Business Machines Inc. Michael DeWan Appraisal & Associates Michael's Candy Corner Mid-Hudson Oral and Maxillofacial, PC Mid-Hudson Photo ID Mid-Hudson Valley Federal Credit Union MidHudsonNews.Com, A Div. of Statewide News Network, Inc. Mid-Valley Cardiology/St.Peter's Health Partners Mike's Office Furniture Miles of Hope Breast Cancer Foundation Miller/Howard Investments Inc. Milne, Inc Mindful Ones Consulting LLC Minnewaska Distance Swimmers Association (MDSA) Minnewaska Lodge Miron Wine & Spirits MNTM Engineering-Land Surveying Mobile Life Support Services, Inc Mohonk Mountain House Mohonk Preserve, Inc. Morgan Stanley Wealth Management Moss Photo Greeting Cards Mother Earth's Storehouse, Inc. Mountain Meadows B & B Mountain Valley Manor Adult Care Home Moving Right Along Mowers And More Murphy Realty Group **MVP Health Care** N & S Supply Inc. Naccarato Insurance Nana's Angels Day Care National Business Equipment, LLC Nekos-Dedrick's Pharmacy netEffx, Inc. Nevele Resort and Spa - Nevele ProSport Campus **Never Alone** New Beginnings Farmstead LLC New Hope Community, Inc. **New Horizons New Visions** New York State Bridge Authority Newburgh/NYC North KOA Next Boutique Nicholas Pascaretti Night Owl Productions Inc. NJoy the Ride Normann Staffing North River Architecture & Planning P.C. Northeast Off-Road Adventures Northeast Paving and Sealcoat, LLC Northeast Solite Corp. Northern Auto Parts Northwestern Mutual **Nostrand Productions** Nostrano Vineyards Novella's New Paltz Numrich Gun Parts Corp. NYS United Teachers (Mid Hudson **Regional Office**) NYSED-ACCES/VR O Positive Festival Inc. **OB/GYN & Specialty Care Center of** Kingston Off Track Betting Corporation Old Republic Title Ole Savannah Southern Table & Bar Olive's Country Store & Cafe Olivieri Development & Consulting (ODC) **Olympic Diner** The Onrust Project Ophira Sailing/Farber Brothers Inc. Optimum Window Mfg. Corp. **Optometrists Network**

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SwimKing of Ulster Taylored Real Estate TD Bank Tech Smiths TechCity Ten Broeck Commons The Tender Land Home That Storage Place on 209 TheCommunityGuide.net / First Connections, Inc. Thomas F. Lindgren, CPA, PC Thomas K. Petro, Esq. Tiano Electric Inc. Tighe&Bond Tim Hurley, Realtor Time Warner Cable **Timely Signs** Times Herald Record Timothy J. Donovan, Inc. Tischler Dental Tobacco Free Action Communities in Ulster, Dutchess & Sullivan Tonner Doll Company, Inc. Tortorella Appraisals, Inc. Toshiba Business Solutions Town of Esopus Town of Hurley Town of Saugerties Town of Ulster Town of Ulster Public Library Town Tinker Tube Rental TownSquare Media Trast & Gyenes, Inc. The Trataros Law Firm, PLLC TripToFind Records LLC TrueNorth Financial Solutions Trustco Bank Turner Construction Company Tuthilltown Spirits The Twaalfskill Club Twin Gables of Woodstock Two Ravens Tavern **Ulster BOCES** Ulster Chamber Music Series **Ulster County Agricultural Society Ulster County Board Of REALTORS** Ulster County Clerk Ulster County Community Action Committee, Inc. Ulster County Comptroller Ulster County Democratic Committee Ulster County Farm Bureau, Inc. Ulster County Glass & Mirror, Inc. **Ulster County Government** Ulster County Habitat For Humanity Ulster County Italian American Foundation Ulster County Legislature Ulster County Office of Economic Development Ulster County Regional Chamber of Commerce Foundation Ulster County Resource Recovery Agency Ulster County SPCA **Ulster Federal Credit Union** Ulster Gardens Ulster Gastroenterology Ulster Insurance Services Inc. Ulster Literacy Association Inc. Ulster Payroll Services, Inc. Ulster Performing Arts Center (UPAC) Ulster Publishing Co. Inc. Ulster Savings Bank Ulster Uniform Service Inc. Ultra Seal Corp. Uniforms USA Inc. United Way Of Ulster County UnitedHealthcare Universal Land Abstract, Inc. The UPS Store Uptown Coffee US Health Equipment Co., Inc. **USALLIANCE** Financial Usheco, Inc. Valley Agency Valley Business Services Valley Courier & Delivery Service Valley Vista Valuation Consultants, Inc. Van Deusen House Antiques Van DeWater & Van DeWater LLP Van Kleeck's Tire Inc. Vaz-Co Reclaiming Service

Vecc Videography Verizon Veronica L. Kugelman, CPE, Electrologist VetPath Services - Registered Mill Rock LLC Viking Industries Inc. Villa Veritas Foundation, Inc. Village Apothecary - Woodstock Village of Saugerties Vincent Guido Construction Visionexcel Volunteer Firemen's Hall and Museum of Kingston NY Voom VW of Kingston - Volkswagen of Kingston W & J Palkowics Wachtel Missry LLP WAKA Kickball & Social Sports Walgreens / Kingston Plaza Walkway Over the Hudson Wall Street Abstract Wallkill Central School District Wallkill Valley Federal Savings & Loan Walmart Walters-Storyk Design Group (WSDG) WAMC 90.9 Northeast Public Radio Waste Management WBPM Radio WCD Window Coverings, Inc. WDST 100.1FM Radio Woodstock Webjogger Weichert Realtors - The Spiesman Group WellCare Wells Fargo Advisors, LLC Wendy Henderson Westchester Medical Center Westwood Metes & Bounds Realty, Ltd. WIEDENKELLER INSURANCE Wiedy Furniture Center Wildberry Lodge WILLCARE William J. Jacobs Fund Management William P. Brinnier, Architect, PLLC The Williams Lake Project Williams Lumber & Home Centers Willow Manor, Inc. Wiltwyck Golf Club, Inc. Win Morrison Realty Windham Mountain Resort WineRacks.com, Inc. Wolberg Lighting Design & Electrical Supply Women's Enterprise Development Center, Inc. Women's Health and Fitness Foundation The Wonderly Company Wood 'n Wheel Family Fun Center Woodland Pond at New Paltz The Woodstock Byrdcliffe Guild Woodstock Chamber Orchestra Woodstock Chimes Woodstock Day School Woodstock Golf Club Inc. Woodstock Harley-Davidson The Woodstock Inn on the Millstream Woodstock Land Conservancy Woodstock Landscaping & Excavating, LLC Woodstock Meats/Butcher's Blend Woodstock Music Shop Woodstock Tattoo Studio Woodstock Works World's Coolest Rain Gauge Co. Wright Architects YMCA of Kingston and Ulster County Yonnetti's Restoration Unlimited LLC YWCA Ulster County Zena Recreation Park Zephyr Float Zumtobel Lighting Inc.

Upus 40 Orthopedic Associates of Dutchess County Roudigan's Steakhouse Royal Carting RSS Agency

MAC Fitness Hosts January Mixer at Kingston Plaza

continued from page 1

said.

"Another important factor is the quality of programming—the variety of classes and the experience and skill sets of our personal training team. The ability to provide individualized programming and a wide variety of services are also keys for exercise adherence. Most of the time, people will get bored if they're just doing a treadmill or the same circuit of equipment. Challenging the body in different ways will generally produce better and faster results."

Schuler said he hears it all the time and is pleased to see many of the county's leaders in government, law enforcement, education and business choose his gym over other national franchise gyms.

Perhaps they recognize that he and his wife, Holly Snow, not only run a good operation, but they are active in the community with local causes and charitable contributions.

They also go out of their way to get to know their customers and help them feel at home at their facilities.

"At MAC, we recognize a large percentage of the population is a bit anxious about joining a gym. We're always striving to create the right atmosphere where people can be comfortable and fortunately, we attract a large number of beginners at both clubs. All new members receive a complimentary personal training session, which provides our training staff an opportunity to design a program around someone's current fitness level, restrictions, goals, availability and personal workout preferences, which makes all the difference," Schuler said. "Everybody's goals are different and the chances for success and long-term results are so much better when you get off to the right start.

"In this past year, we've created more



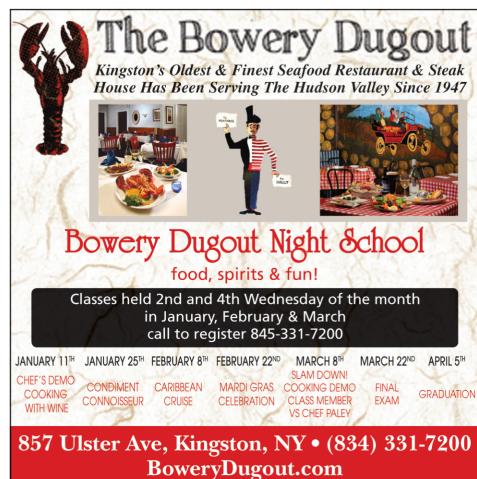
Trainer Kerry Dotson with client Shari Miller

open space in clubs, both SO members have more flexibility to develop their own routines. which might include flipping tires or the use of ropes and kettle bells. Most machines have one plane of motion and many members have moved past using just the machines. "Workouts now might be comprised of walking lunges

with kettle bells, bear crawls, pushing sleds on an indoor track, all of which opens up a new dimension for results and improved functional strength. When you see an 80- or 90-year-old man or woman pushing a weighted sled 60 or 70 feet, it is pretty inspiring to watch."

Chamber Mixers are a great way to

network and promote your business. Be sure to bring plenty of business cards. This free networking event is open to Chamber members and prospective members. Reservations are a must and can be made by calling the Chamber office at (845) 338-5100 or by registering online at <u>www.ulsterchamber.org</u>.





December 19, 2016 Mariner's Harbor 1 Broadway, Kingston

December Mixer Sponsored By RONDOUT SAVINGS BANK



Our Mixer Host, Mariner's Harbor Staff including Owner, Mark Guido (far right)



Our Mixer Sponsor, Rondout Savings Bank, Jodi Reyes, Jim Davenport (President & CEO), Cheryl Bowers, Bryan Smith, Seanne Crozier, Jennifer Fabiano, Gaelen Grogan-Doughman, Terri Ferris, Stephanie Earl.



Scott Schwark (Walgreens-Kingston Plaza), Lori Lisiecki-Hand, Terri Reuter (both from Emery & Webb)



Scott Herrington (Sav-On Party Central), Anne Burhans, Bob Burhans (both from Hudson River Maritime Museum)



John Balducci (HeritagEnergy), Bruce Utter, Khattar Elmassalemah (both from Praetorius & Conrad)



Dr. Lori Perry (Kingston Audiology), Tom Cummings (Cummings Engineering) Stephanie Earl (Rondout Savings Bank)

ULDI Celebrating 25 Years in '17

Continued from Page 3

to the nonprofit and service organizations within the region, with several already stepping forward to serve on boards and committees," Kulick said.

Kulick said the next networking event will be something a bit different, though something the organizers are certain will be a hit, a Zombie Valentine Soiree. It will be from 7-10 p.m. Feb. 17 at the Seven21 Media Center in Kingston. celebrated at the Diamond Mills Hotel on June 12 when the 2016-17 class graduates. Kulick said the event would also feature a keynote speaker and honor a ULDI alum who has excelled in leadership.

Looking ahead, Kulick said the Foundation is working to launch a youthfocused ULDI program this fall geared toward Ulster County high school students.

"Our effort is to connect students with leaders in the region, introduce them to career and employment options and help them prepare for life after high school," she said.



"This will be a fun-filled event with food, wine and beer and raffle prizes to reconnect alumni and raise funds for the Len Cane Memorial Scholarship Fund," she said.

Kulick and the Foundation's board of directors have also worked with the Chamber's board and staff to offer educational seminars on topics requested by the Chamber membership throughout the year and at the Chamber's Buy Local Expo.

Attendees have learned about such topics as social media and technology, changes in human resources law, emergency preparedness and marketing.

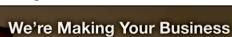
ULDI's silver anniversary will be

PRI

BUSINESS LOANS Decisions Made Locally ULDI starts each fall with a weekend retreat and includes sessions throughout the year where participants hear from community leaders about what made them successful.

Applications are now being accepted for the 2017-2018 ULDI class, which starts with a retreat in the fall.

For more information, contact the Chamber at (845) 338-5100 or go to <u>www.</u> <u>ulsterchamber.org</u>. For specific questions, contact Kulick at <u>Ingrid@ulsterchamber.</u> <u>org</u>.



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